#### **19 FEBRUARY 2025**



# SPOTLIGHT ON THAILAND

## **Published Reports**

- INDEX LIVING MALL (ILM TB) 4Q24 net profit to be lackluster; Maintain BUY TP THB17.00
- STARFLEX (SFLEX TB) 2024 profit to reach all-time high; Maintain BUY TP THB4.70
- THAI UNION GROUP (TU TB) Cheap valuation; Upgrade to BUY TP THB15.00
- SRI TRANG AGRO INDUSTRY (STA TB) 4Q24 results at first glance; Maintain BUY TP THB23.00
- GLOBAL POWER SYNERGY (GPSC TB) 4Q24 results at first glance; Maintain HOLD TP THB30.00

#### **Economics**

- Local bank loans shrink the most in 15 years
- BoT rate cut likely as growth is insufficient
- Thai banks' bad loans dip slightly
- PM: Central bank and government must work together
- Eateries forced to cut costs, downsize
- Vietnam endorses sweeping reforms to boost growth

# **Corporate News**

**Thailand Equity Sales:** 

- THAI set to emerge from rehab with plan to double fleet
- GPSC set to benefit from rising electricity demand
- Billion-baht cloud deal to transform Thai public healthcare
- ECL aims to grow portfolio with Itochu

	18-Feb-25	(%)	(%)	(USD m)
Thailand SET	1,257	0.1	(10.2)	(314)
China SHCOMP	3,324	(0.9)	(8.0)	
Hong Kong HSI	22,977	1.6	14.5	
India SENSEX	75,967	(0.0)	(2.8)	(10,860)
Indonesia JCI	6,874	0.6	(2.9)	(580)
Korea KOSPI	2,627	0.6	9.5	(1,495)
MY FBMKLCI	1,585	0.1	(3.5)	
PH PCOMP	6,095	1.7	(6.6)	(129)
SG FSSTI	3,926	0.5	3.6	
Taiwan TWSE	23,666	0.7	2.7	(2,019)
VN VNINDEX	1,278	0.4	0.9	(527)
MSCI Emerging	1,139	0.7	5.9	
Nikkei 225	39,270	0.2	(1.6)	
FTSE 100	8,767	(0.0)	7.3	
CAC 40	8,207	0.2	11.2	
DAX	22,845	0.2	14.7	
Dow Jones	44,556	0.0	4.7	
Nasdaq	20,041	0.1	3.8	
S&P 500	6,130	0.2	4.2	
Brent	75.84	8.0	1.6	
Dubai	75.46	1.2	0.5	
WTI	71.85	(0.2)	0.0	
GOLD	2,936.02	(0.1)	11.8	
Trade data	Buy	Sell	Net	Share (%)
(THB m)	(THB m)	(THB m)	(THB m)	(THB m)
Foreign	26,039	26,042	(3)	55
Retail	13,045	14,339	(1,294)	29
Prop Trade	2,668	2,781	(114)	6
Local Institution	5,607	4,196	1,411	10
Total Trade	47,359	47,359	(0)	100
Rates	Last close	1M ago	End last yr	1yr ago
	18/02/2025	20/01/2025	31/12/2024	19/02/2024
TUD/HIGH				
THB/USD	33.69	34.30	34.10	36.02
Inflation *	1.23	34.30 0.95	34.10 (0.83)	36.02 (0.83)
Inflation * MLR **	1.23 6.98	34.30 0.95 6.98	34.10 (0.83) 6.98	36.02 (0.83) 7.12
Inflation * MLR ** 1Y Fixed *	1.23 6.98 1.48	34.30 0.95 6.98 1.48	34.10 (0.83) 6.98 1.48	36.02 (0.83) 7.12 1.65
Inflation * MLR ** 1Y Fixed * Govt bond 10Y	1.23 6.98 1.48 2.29	34.30 0.95 6.98 1.48 2.39	34.10 (0.83) 6.98 1.48 2.25	36.02 (0.83) 7.12 1.65 2.56
Inflation * MLR ** 1Y Fixed * Govt bond 10Y Commodity	1.23 6.98 1.48 2.29 Last close	34.30 0.95 6.98 1.48 2.39	34.10 (0.83) 6.98 1.48 2.25 End last yr	36.02 (0.83) 7.12 1.65 2.56
Inflation * MLR ** 1Y Fixed * Govt bond 10Y Commodity (USD/bbl)	1.23 6.98 1.48 2.29 Last close 18/02/2025	34.30 0.95 6.98 1.48 2.39 1M ago 17/01/2025	34.10 (0.83) 6.98 1.48 2.25 End last yr 31/12/2024	36.02 (0.83) 7.12 1.65 2.56 1yr ago 16/02/2024
Inflation * MLR ** 1Y Fixed * Govt bond 10Y Commodity (USD/bbl) Brent	1.23 6.98 1.48 2.29 Last close 18/02/2025 75.84	34.30 0.95 6.98 1.48 2.39 1M ago 17/01/2025 80.79	34.10 (0.83) 6.98 1.48 2.25 End last yr 31/12/2024 74.64	36.02 (0.83) 7.12 1.65 2.56 1yr ago 16/02/2024 83.47
Inflation * MLR ** 1Y Fixed * Govt bond 10Y Commodity (USD/bbl)	1.23 6.98 1.48 2.29 Last close 18/02/2025	34.30 0.95 6.98 1.48 2.39 1M ago 17/01/2025	34.10 (0.83) 6.98 1.48 2.25 End last yr 31/12/2024	36.02 (0.83) 7.12 1.65 2.56 1yr ago 16/02/2024

Index

Change

Change

**YTD** 

Indices

\* chg y-y% last at end of most recent month end; '\*\* Avg of 4 major banks; Sources: Bloomberg, except coal from BANPU

2,936

14-Feb-25

806

(3.0)

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2,708

(13.2)

07-Feb-25

987

2,625

997

20.5

25-Dec-20

2,017

1.610

(17.2)

16-Feb-24

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Baltic Dry

(USD/ton)

% change

# **Published Reports**

# INDEX LIVING MALL (ILM TB) - 4Q24 net profit to be lackluster; Maintain BUY TP THB17.00

### We expect 4Q24 net profit to drop both q-q and y-y

We anticipate a 4Q24 net profit of THB182m (-6% q-q, -7% y-y). The q-q decrease is due to a higher proportion of overseas sales, which are OEM, and dealer sales, leading to a lower gross margin. The y-y decline is attributed to reduced tax benefits compared to the previous year. We expect revenue to grow slightly by 1% y-y in 4Q24, supported by higher online and overseas sales, while SSSG should remain flat due to a slow recovery in purchasing power. Project sales are expected to decline, as last year's revenue recognition was more loaded in 2H23, whereas this year's project deliveries are smoother.

#### GPM from sales may be flat from mixed overseas sales

We expect a 4Q24 gross margin of 44.6% (4Q23 at 44.5%, 3Q24 at 46.8%) the increase 10bps y-y is mainly from the rental GPM, while the GPM from sales may be flattish y-y at 44.0%. Despite a lower proportion of project sales, the rise in overseas sales will likely keep the overall GPM from sales steady. SG&A to sales should increase by 50bps y-y to 34.8% due to expenses related to new store openings, including Décor Scape Thonglor and Index Living Mall branches in Saraburi and Rattanathibet, as well as higher logistic costs.

#### Index Living Mall returning to store expansion phase

If 4Q24 net profit aligns with our forecast, ILM's 2024 net profit would be close to our estimate of THB755m (+4% y-y). For 2025-26, we fine-tune our net profit estimates down slightly by 2%-3%. We now expect a 2025 net profit of THB810m (+7% y-y), supported by 5% revenue growth with expected SSSG of 2% and the full-year contribution from the Saraburi and Rattanathibet branches. Additionally, rental income would be boosted by the expansion of Little Walk, with three new locations planned this year, increasing the total rental space by c22% y-y. Moreover, ILM should benefit from BOI incentives for solar until Apr-25, with potential additional benefits from new machinery expected in 2H25.

#### Revise our TP down to THB17; maintain BUY as dividend stock

We revise our DCF-TP down to THB17, reflecting a slower earnings growth outlook for 2025-27 of c6% CAGR, compared to c16% CAGR during 2021-24. This implies a 2025E P/E of 10.6x, close to its 5-year avg P/E at -1.5SD. However, we maintain BUY, as ILM remains the highest dividend-yielding stock in its sector. If ILM's 2H24 dividend payout is close to last year's at THB0.75/shr, it would imply a 5.2% dividend yield. Looking ahead, we expect ILM to offer a c8% dividend yield in 2025, based on a 70% payout ratio, consistent with 2023's 70% dividend payout.

**Exhibit 1: Changes in key assumptions** 

		Current			Previous		Change			
	2024E	2025E	2026E	2024E	2025E	2026E	2024E	2025E	2026E	
Revenue (THB m)	9,764	10,321	10,850	10,039	10,754	11,334	(2.7)	(4.0)	(4.3)	
- Sales	9,012	9,466	9,939	9,272	9,856	10,368	(2.8)	(3.9)	(4.1)	
- Rental	753	855	911	768	898	966	(2.0)	(4.8)	(5.7)	
SSSG (%)	1.1	2.0	2.0	6.1	3.0	3.0	(4.9)	(1.0)	(1.0)	
Average occ rate (%)	88.7	88.5	88.6	88.7	88.5	88.6	0.0	0.0	0.0	
Gross margin (%)	46.0	46.0	46.0	46.1	46.2	46.2	(0.2)	(0.2)	(0.2)	
- GPM sales	45.4	45.5	45.4	46	46	46	(0.4)	(0.4)	(0.4)	
- GPM Rental	52.3	52.3	52.3	50.4	50.4	50.4	1.9	1.9	1.9	
SG&A to sales	35.4	35.4	35.5	35.9	35.9	36.0	(0.5)	(0.5)	(0.5)	
Net profit (THB m)	755	810	864	755	830	894	0.0	(2.4)	(3.4)	
Effective tax rate	19.0	17.5	16.0	19.0	17.5	16.0	-	-	-	

Source: FSSIA estimates

Exhibit 2: ILM – 4Q24 results preview

	4Q23	1Q24	2Q24	3Q24	4Q24E	Cha	nge	2023	2024E	Change
Year to Dec 31	(THB m)	(q-q%)	(y-y%)	(THB m)	(THB m)	(y-y%)				
Total revenue	2,541	2,449	2,324	2,419	2,572	6	1	9,309	9,764	4.9
- Retail sales	2,361	2,265	2,134	2,230	2,383	7	1	8,617	9,012	4.6
- Rental and Rendering of services	181	184	190	189	189	0	5	692	753	8.8
Core COGS	(1,410)	(1,312)	(1,252)	(1,288)	(1,425)	11	1	(5,026)	(5,277)	5.0
- COGS	(1,323)	(1,222)	(1,164)	(1,197)	(1,335)	12	1	(4,683)	(4,918)	5.0
- Cost of Rental and Rendering	(87)	(90)	(88)	(90)	(90)	(0)	4	(343)	(359)	4.7
Gross profit	1,131	1,137	1,072	1,131	1,147	1	1	4,283	4,487	4.8
Operating costs	(872)	(851)	(838)	(871)	(894)	3	3	(3,312)	(3,455)	4.3
Operating profit	259	286	233	261	252	(3)	(3)	971	1,032	6.3
Other income	29	24	29	28	30	8	5	107	111	3.9
Interest expense	(55)	(52)	(52)	(55)	(55)	1	0	(216)	(214)	(0.7
Profit before tax	233	258	210	234	227	(3)	(2)	862	929	7.7
Tax	(38)	(50)	(40)	(41)	(46)	13	23	(140)	(177)	26.3
Minority interests	(1)	(1)	(1)	(1)	(1)	(0)	(47)	(3)	(3)	(12.5
Non-recurring items	-	-	-	-	-	n/a	n/a	-	-	n/a
Reported net profit	197	209	171	194	182	(6)	(7)	726	755	4.
Recurring net profit	197	209	171	194	182	(6)	(7)	726	755	4.
EPS (THB)	0.39	0.41	0.34	0.38	0.36	(6)	(7)	1.44	1.50	4.
Recurring EPS (THB)	0.39	0.41	0.34	0.38	0.36	(6)	(7)	1.44	1.50	4.
Key Ratios (%)	(%)	(%)	(%)	(%)	(%)	(ppt)	(ppt)	(%)	(%)	(ppt
Gross margin	44.5	46.4	46.1	46.8	44.6	(2.2)	0.1	46.0	46.0	(0.1
- Retail	43.9	46.0	45.5	46.3	44.0	(2.3)	0.0	45.7	45.4	(0.2
- Rental and Rendering of services	51.8	51.1	53.4	52.3	52.3	0.1	0.5	50.4	52.3	1.9
Operating margin	11.3	12.6	11.3	11.9	11.0	(0.9)	(0.3)	11.6	11.7	0.
Recurring net margin	7.7	8.5	7.4	8.0	7.1	(0.9)	(0.7)	7.8	7.7	(0.1
SG&A / Sales	34.3	34.8	36.1	36.0	34.8	(1.2)	0.5	35.6	35.4	(0.2
Effective tax rate	16.1	19.3	18.9	17.5	20.0	2.5	3.9	15.6	19.0	3.4
Operating statistics	(%)	(%)	(%)	(%)	(%)	(q-q%)	(y-y%)	(%)	(%)	(y-y%
SSSG (%y-y)	8.9	8.4	1.0	(0.5)	0.0			9.9	1.1	
Retails Sales (THB m)	1,800	1,789	1,661	1,663	1,800	8	0	6,827	6,927	
Project Sales (THB m)	207	117	131	170	176	4	(15)	518	588	1
Oversea Sales (THB m)	26	28	19	35	53	50	104	134	136	
Dealer Sales (THB m)	21	18	18	21	17	(20)	(20)	83	74	(12
Online Sales (THB m)	307	312	305	341	337	(1)	10	1,056	1,288	2.
Retails Sales (% to sales)	76	79	78	75	76			79	77	
Project Sales (% to sales)	9	5	6	8	7			6	7	
Oversea Sales (% to sales)	1	1	1	2	2			2	2	
Dealer Sales (% to sales)	1	1	1	1	1			1	1	
Online Sales (% to sales)	13	14	14	15	14			12	14	

Sources: ILM; FSSIA estimates

# STARFLEX (SFLEX TB) - 2024 profit to reach all-time high; Maintain BUY TP THB4.70

#### Expect 4Q24 profit to remain high - flat q-q, +80% y-y

We expect SFLEX's core profit in 4Q24 to remain high at THB76m (flat q-q, +80.3% y-y), which is better than our previous estimate. This should be due to a slight increase in the gross margin to 26.3%, compared to 26.1% in 3Q24 and 25.3% in 4Q23, driven by continued declines in raw material costs and the company's efficient management. At the same time, well-controlled expenses should help offset a slight decline in profit contributions from StarPrint Vietnam, which we expect to decrease from the previous quarter due to the stronger Thai baht.

#### 2024 core profit to reach all-time high

For the full-year 2024, we expect that SFLEX's core profit will likely reach THB279m, marking an all-time high and a sharp increase of 53.7% y-y from 2023, which had already seen 231.2% y-y growth. The core profit could be 3.5% higher than our previous estimate. The strong profit growth in 2024E is driven by 1) an improved gross margin, expected to rise to 25.3%, up from 24.0% in 2023; 2) the effective control of SG&A expenses (11.2% to sales as compared to 12.4% in 2023); 3) the full-year recognition of profit contributions from StarPrint Vietnam for the first time, estimated at THB25m; and 4) a significantly low corporate tax rate of only 1% of profit, benefiting from Bol tax incentives. Meanwhile, we expect its sales revenue to grow by only 5.0% y-y in 2024, as selling prices were adjusted downward in line with declining raw material costs.

#### Profit to remain high but growth likely to slow in 2025-26

For 2025, we slightly raise our profit forecast by 4.2%, primarily due to expectations that the gross margin will remain at a high level. However, despite reaching a new high of THB296m in 2025E, the growth rate may slow to 6.4% y-y after two consecutive years of rapid expansion. Additionally, profit is likely to dip in 2026 once tax benefits expire. Overall, we expect profit over the next three years to remain higher than historical levels, but we project growth to slow to a 1.1% CAGR (2024-26).

#### Maintain BUY rating, but lower TP as growth is fading

SFLEX's strongest growth phase is fading, but we believe it will still maintain high profitability, generating THB70m-80m per quarter in 1H25. While we still favor SFLEX's market leadership, we lower our target P/E to 13x (-0.8SD of its four-year average) from 14.8x (-0.7SD of the 4-year average). Our new TP is THB4.70. We maintain our BUY rating.

Exhibit 3: SFLEX – 4Q24 earnings preview

Year to Dec 31	4Q23	1Q24	2Q24	3Q24	4Q24E	Cha	nge	2023	2024E	Change
	(THB m)	(q-q %)	(y-y %)	(THB m)	(THB m)	(y-y %)				
Sales	439	485	452	476	470	(1.4)	7.0	1,795	1,884	5.0
Cost of sales	(328)	(368)	(341)	(352)	(346)	(1.6)	5.6	(1,365)	(1,408)	3.1
Gross profit	111	117	112	124	123	(0.7)	11.2	430	476	10.8
Other income	4	6	5	7	7	10.0	84.3	23	25	10.9
Operating costs	(63)	(55)	(47)	(55)	(55)	0.4	(12.8)	(223)	(212)	(5.1)
Operating profit	52	68	70	76	76	(0.5)	46.2	233	291	24.7
Operating EBITDA	66	85	87	92	92	0.3	41.1	291	356	22.4
Interest expense	(6)	(8)	(10)	(8)	(7)	(18.0)	17.5	(10)	(34)	246.1
Associates	0	3	5	10	7	(32.0)	nm	(0)	25	nm
Profit before tax	46	63	66	77	76	(1.8)	64.6	223	257	15.1
Reported net profit	42	64	65	75	75	(0.7)	77.9	184	279	51.5
Core profit	42	63	65	76	76	(0.1)	80.3	181	279	53.7
Reported EPS (THB)	0.051	0.077	0.083	0.097	0.091	(5.8)	77.9	0.22	0.34	51.5
Core EPS (THB)	0.051	0.077	0.079	0.093	0.093	(0.1)	80.3	0.22	0.34	53.7
Key Ratios	(%)	(%)	(%)	(%)	(%)	(ppt)	(ppt)	(%)	(%)	(ppt)
Gross margin	25.3	24.0	24.7	26.1	26.3	0.2	1.0	24.0	25.3	1.3
SG&A / Sales	14.4	11.3	10.4	11.5	11.7	0.2	(2.7)	12.4	11.2	(1.2)
Operating margin	11.8	14.1	15.6	15.9	16.1	0.3	4.3	12.8	15.4	2.6
EBITDA margin	14.9	17.5	19.2	19.3	19.7	0.3	4.7	16.2	18.9	2.7
Core profit margin	9.6	12.9	14.3	16.0	16.2	0.2	6.6	10.1	14.8	4.7

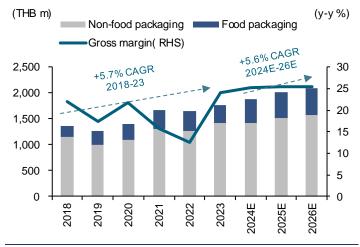
Sources: SFLEX, FSSIA estimates

**Exhibit 4: Key changes in assumptions** 

		Current			Previous			- Change	
	2024E	2025E	2026E	2024E	2025E	2026E	2024E	2025E	2026E
	(THB m)	(THB m)	(%)	(%)	(%)				
Sales revenue	1,884	2,012	2,102	1,895	2,037	2,179	(0.6)	(1.2)	(3.6)
Gross profit	476	513	532	470	499	533	1.2	2.9	(0.2)
SG&A expense	(212)	(224)	(229)	(212)	(226)	(237)	(0.2)	(0.8)	(3.6)
Interest expense	(34)	(31)	(30)	(35)	(33)	(29)	(3.2)	(6.5)	2.7
EBITDA	356	376	393	339	353	379	5.0	6.3	3.7
Equity income	25	29	32	27	35	38	(8.2)	(15.3)	(15.1)
Tax	(2)	(11)	(38)	(2)	(10)	(37)	4.8	6.9	2.3
Core profit	279	296	289	270	284	289	3.5	4.2	0.0
Key ratios	(%)	(%)	(%)	(%)	(%)	(%)	(ppt)	(ppt)	(ppt)
Gross profit	25.3	25.5	25.3	24.8	24.5	24.5	0.5	1.0	0.9
SG&A to sales	11.2	11.2	10.9	11.2	11.1	10.9	0.1	0.1	0.0
EBITDA	18.9	18.7	18.7	17.9	17.3	17.4	1.0	1.3	1.3
Core profit margin	14.8	14.7	13.7	14.2	14.0	13.3	0.6	0.8	0.5

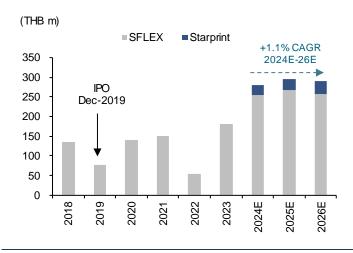
Source: FSSIA estimates

**Exhibit 5: Revenue and gross margin** 



Sources: SFLEX, FSSIA estimates

**Exhibit 6: Core profit and profit sharing from associate** 



Sources: SFLEX, FSSIA estimates

# THAI UNION GROUP (TU TB) - Cheap valuation; Upgrade to BUY TP THB15.00

#### 4Q24 profit was in line with our estimate, not exciting

TU reported a 4Q24 net profit of THB1.21b (-13% q-q, turning from a loss in 4Q23). Excluding an FX gain of THB118m, the core profit was at THB1.1b (-25% q-q, -7% y-y), which was in line with our estimate. Total revenue was flat q-q; although the frozen business posted a strong rise of 21% q-q, ambient declined by 11% q-q. Overall revenue decreased slightly y-y due to a 4.8% y-y decline in the frozen business. The 4Q24 gross margin declined q-q due to the pet food unit, as there was no reversal of inventory provisions as seen in 3Q24, along with higher tuna and depreciation costs.

#### Transformation costs are pressuring profits

Total expenses for 4Q24 grew 5% q-q and 18% y-y, hitting a nine-quarter high. This caused SG&A to sales to exceed the target, reaching 14% – the highest in 22 quarters – driven by transformation costs of THB300m, which made up 0.85% of 4Q24 revenue, plus higher marketing and transportation costs. There were no items related to Red Lobster's lawsuit or product recall damages in this quarter's report. TU noted that the responsibility for the recall lies with the packaging manufacturer. 2024 transformation costs totaled THB700m, accounting for 0.5% of 2024 total revenue, which caused SG&A to sales to rise to 13.3%, up from 12% in 2023.

#### TU guided to see the benefit from transformation program in 2025

TU aims for 2025 growth as follows: 1) revenue growth of 3-4% y-y; 2) a gross margin of 18.5-19.5%, up from 18.5% in 2024, driven by the positive effects of the transformation program; and 3) an increase in SG&A to sales to 13-13.5% (from the usual 12.5-13%) due to transformation costs of c0.7% of total revenue and higher marketing expenses. TU also indicated that it will be affected by the GMT from 1Q25. The CFO guided that the top-up tax for 2025 would increase cTHB300m-350m or a new tax rate of 11-14%. We assume a 2025 tax rate at 12%, up from 7% in 2024, lower than our previous assumption of 15%.

#### Upgrade to BUY with higher TP to THB15

We raise our 2025E profit by 3% to THB5.13b (+3% y-y), but increase the EPS forecast by 6.5% due to the reduction in registered capital after share buybacks. We also raise our TP to THB15. The stock price has dropped, and is currently trading at a 2025E P/E of 10x. TU announced a 2H24 DPS of THB0.35/shr, yielding 3%. Upgrade to BUY on the attractive valuation.

Exhibit 7: TU – 4Q24 results summary

	4Q23	1Q24	2Q24	3Q24	4Q24	Cha	nge	2023	2024	Change
	(THB m)	(THB m)	(THB m)	(THB m)	(THB m)	(q-q%)	(y-y%)	(THB m)	(THB m)	(y-y%)
Sales in THB m	35,529	33,220	35,283	34,840	35,090	0.7	(1.2)	136,153	138,433	1.7
Cost of sales	29,201	27,478	28,748	28,047	28,537	1.7	(2.3)	112,928	112,809	(0.1)
Gross profit	6,327	5,742	6,535	6,793	6,554	(3.5)	3.6	23,225	25,624	10.3
SG&A	4,173	4,197	4,582	4,693	4,929	5.0	18.1	16,313	18,187	11.5
Operating profit	2,521	1,772	2,290	2,382	1,915	(19.6)	(24.0)	7,972	8,574	7.6
Profit sharing	819	159	179	275	157	(43.0)	(80.8)	679	0	nm
Interest expense	630	647	620	627	598	(4.7)	(5.1)	2,302	2,492	8.3
Tax expense	(40)	128	44	208	50	(76.1)	nm	(620)	430	nm
FX gain (loss)	68	209	(237)	(54)	(100)	nm	nm	(235)	(182)	nm
Other gain (loss)	(18,413)	44	68	0	0	nm	nm	(18,413)	112	nm
Reported net profit	(17,189)	1,153	1,219	1,400	1,213	(13.4)	nm	(13,933)	4,985	nm
Core profit	1,177	900	1,456	1,454	1,095	(24.7)	(6.9)	4,736	5,119	8.1
Key ratios (%)						(ppt)	(ppt)			
Gross margin	17.8	17.3	18.5	19.5	18.7	(0.8)	0.9	17.1	18.5	1.5
SG&A / sales	11.7	12.6	13.0	13.5	14.0	0.6	2.3	12.0	13.1	1.1
Operating margin	7.1	5.3	6.5	6.8	5.5	(1.4)	(1.6)	5.9	6.2	0.3
Net margin	(48.4)	3.5	3.5	4.0	3.5	(0.6)	51.8	(10.2)	3.6	13.8
Core margin	3.3	2.7	4.1	4.2	3.1	(1.1)	(0.2)	3.5	3.7	0.2
Operating statistics (THB m)										
Ambient sales	15,693	17,156	17,376	17,920	15,961	(10.9)	1.7	63,904	68,412	7.1
Frozen, chilled seafood sales	12,525	9,618	10,842	9,836	11,930	21.3	(4.8)	47,295	42,226	(10.7)
Pet care sales	4,622	3,955	4,456	4,352	4,625	6.3	0.1	15,058	17,389	15.5
Value added, others sale	2,689	2,490	2,609	2,732	2,574	(5.8)	(4.3)	9,896	10,406	5.2
Gross margin (%)										
Ambient	17.4	16.6	18.9	20.1	20.6	0.5	3.2	19.0	19.1	0.1
Frozen, chilled seafood	14.4	11.8	10.7	12.0	12.1	0.1	(2.3)	11.3	11.7	0.4
Pet care	23.4	25.7	31.3	30.6	26.1	(4.5)	2.7	20.5	28.5	8.0
Value added, others	26.2	29.5	26.5	25.1	23.5	(1.6)	(2.7)	27.1	26.1	(1.0)
Tuna price (USD/tonne)	1,533	1,333	1,478	1,410	1,530	8.5	(0.2)	1,784	1,438	(19.4)
Shrimp 60 pcs/kg (THB/kg)	134	137	130	141	167	18.4	24.6	138	144	4.3
Salmon (NOK/kg)	84	108	110	78	82	5.1	(2.4)	95	94	(1.1)

Sources: TU, FSSIA's compilation

Exhibit 8: TU – 2025 financial targets

	2025 Guidance	Key drivers
Sales growth	+ 3 - 4% YoY (2024A: +1.7%)	<ul> <li>Strong organic growth of +6 – 7% across all categories</li> <li>Partially offset with ~3% negative FX impact.</li> </ul>
GPM	~18.5 – 19.5% (2024A: 18.5%)	Improvement of all categories, except PetCare, which is normalizing
SG&A to sales	~13 - 13.5% (2024A: 13.3%)	Transformation costs (0.7%) Marketing expenses to boost sales of branded products
Effective interest rate	No material change	Perpetual refinanced interest is now flowing into P&L and is being offset by the expected interest rate decrease.
CAPEX	~ THB 4.5 - 5.0bn (2024A: THB 3.5bn)	Expansion of Automated Storage Retrieval System     (ASRS) warehouse of PetCare
Dividend policy	At least 50% divide	end payout ratio

Source: TU's 2024 presentation

Exhibit 9: Changes in key assumptions for TU

	Current				Previous		Change		
	2025E	2026E	2027E	2025E	2026E	2027E	2025E	2026E	2027E
	(THB m)	(THB m)	(%)	(%)	(%)				
Total revenue (USD m)	4,275	4,488	4,659	4,238	4,450	4,619	0.9	0.9	0.9
Fx rate (THB/USD)	33.0	33.0	33.0	33.0	33.0	33.0	0.0	0.0	0.0
Total sales value (THB m)	141,061	148,114	153,742	139,866	146,859	152,439	0.9	0.9	0.9
Costs	114,964	120,713	125,300	114,690	120,130	124,391	0.2	0.5	0.7
Gross profit	26,096	27,401	28,442	25,176	26,728	28,049	3.7	2.5	1.4
SG&A expenses	18,620	19,551	20,294	18,183	19,092	19,817	2.4	2.4	2.4
Interest expense	2,655	2,652	2,659	2,414	2,357	2,300	10.0	12.5	15.6
Profit sharing	886	975	1,072	863	932	1,053	2.7	4.6	1.8
Tax expense	714	766	806	855	968	1,073	(16.5)	(20.9)	(24.8)
Reported net profit	5,134	5,555	5,909	5,007	5,684	6,370	2.5	(2.3)	(7.2)
Core profit	5,134	5,555	5,909	5,007	5,684	6,370	2.5	(2.3)	(7.2)
Key ratios (%)									
Total revenue growth	1.9	5.0	3.8	1.0	5.0	3.8	0.9	0.0	0.0
Net profit growth	3.0	8.2	6.4	0.7	13.5	12.1	2.3	(5.3)	(5.7)
Core profit growth	0.3	8.2	6.4	(2.4)	13.5	12.1	2.7	(5.3)	(5.7)
Gross margin	18.5	18.5	18.5	18.0	18.2	18.4	0.5	0.3	0.1
SG&A to sales	13.2	13.2	13.2	13.0	13.0	13.0	0.2	0.2	0.2
Net margin	3.6	3.8	3.8	3.6	3.9	4.2	0.1	(0.1)	(0.3)
Norm margin	3.6	3.8	3.8	3.6	3.9	4.2	0.1	(0.1)	(0.3)
Effective tax rate	12.0	12.0	12.0	15.0	15.0	15.0	(3.0)	(3.0)	(3.0)
Operating statistics (THB m)									
Ambient sales	68,770	71,615	73,504	67,759	70,553	72,401	1.5	1.5	1.5
Frozen, chilled sales	43,071	44,793	46,495	42,783	44,494	46,185	0.7	0.7	0.7
Pet care sales	18,606	20,560	22,040	18,576	20,527	22,005	0.2	0.2	0.2
Value added, others sales	10,614	11,145	11,702	10,747	11,284	11,848	(1.2)	(1.2)	(1.2)

Source: FSSIA estimates

# SRI TRANG AGRO INDUSTRY (STA TB) - 4Q24 results at first glance; Maintain BUY TP THB23.00

# 4Q24 net profit was good, supported by a large hedging gain Highlights

STA reported a 4Q24 net profit of THB854m (+65% q-q and turning from a loss in 4Q23). Excluding a hedging gain of THB963m and an FX loss of THB239m, the core profit was only THB130m. This came from a profit of THB301m from rubber gloves (holding 56%), while the natural rubber (NR) business turned to a loss of THB172m due to raw material costs increasing more than selling prices, leading to a lower gross margin. However, on a business-wide scale, STA managed risks well, leading to a large gain from hedging, which offset the negative impact from volatile raw material costs.

- On a positive note, the NR sales volume increased by 1.7% q-q and 23% y-y to 387,000 tonnes, with EUDR rubber sales increasing by 9.7% q-q to 69,000 tonnes, accounting for 9.7% of the total NR sales volume in 4Q24. Meanwhile, the sales volume of rubber gloves increased by 8.8% q-q and 18% y-y, with selling prices up by 0.6% q-q and 13.8% y-y.
- However, the NR business' gross margin decreased both q-q and y-y to 7.3%, while the rubber glove business' gross margin
  increased q-q to 8.3%, but was still lower than 10.3% in 4Q23 due to raw material costs increasing more than the rise in selling
  prices for both businesses.
- For 2024, STA reported a net profit of THB1.67b, recovering from a loss of THB434m in 2023.

#### **Outlook**

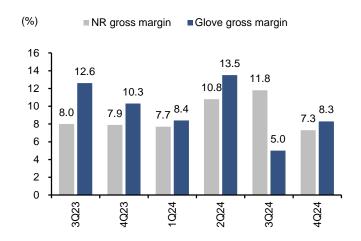
- In the short term, the outlook for NR rubber selling prices in 1QTD remain strong, steady q-q and growing by 24% y-y, while EUDR rubber sales are continuing. However, raw material costs are still at high levels. Nonetheless, the company continues to manage risks from rubber price fluctuations effectively, so we expect the net profit trend to remain strong.
- STA announced a 2024 DPS of THB1/shr, yielding 6.1%, with the XD on 18 April. Its subsidiary, STGT, announced a 2024 DPS of THB 0.5/shr, higher than its EPS of THB0.35, implying a payout ratio of 143%, yielding 6.5%.

Exhibit 10: STA – 4Q24 results summary

	4Q23	1Q24	2Q24	3Q24	4Q24	Cha	nge	2023	2024	Change
	(THB m)	(q-q%)	(y-y%)	(THB m)	(THB m)	(y-y%)				
Sales	21,709	23,678	25,821	31,619	33,257	5.2	53.2	84,245	114,374	35.8
Cost of sales	19,727	21,805	22,675	28,327	30,746	8.5	55.9	76,082	103,552	36.1
Gross profit	1,982	1,873	3,146	3,292	2,511	(23.7)	26.7	8,163	10,821	32.6
SG&A	2,285	1,789	1,996	2,047	2,141	4.6	(6.3)	8,063	7,973	(1.1)
Operating profit	(189)	129	1,218	1,308	900	(31.2)	nm	469	3,554	657.3
Interest expense	341	391	435	452	443	(2.1)	29.8	1,422	1,721	21.1
Tax expense	(72)	(40)	93	18	92	425.4	nm	(71)	163	226.0
Reported net profit	(422)	(330)	628	517	854	65.2	nm	(434)	1,670	511.8
Core profit	(301)	(183)	725	995	130	(87.0)	nm	(441)	1,667	669.0
Key ratios (%)						(ppt)	(ppt)			
Gross margin	9.1	7.9	12.2	10.4	7.5	(2.9)	(1.6)	9.7	9.5	(0.2)
SG&A to Sales	10.5	7.6	7.7	6.5	6.4	(0.0)	(4.1)	9.6	7.0	(2.6)
Operating margin	(0.9)	0.5	4.7	4.1	2.7	(1.4)	3.6	0.6	3.1	2.6
Net margin	(1.9)	(1.4)	2.4	1.6	2.6	0.9	4.5	(0.5)	1.5	2.0
Core margin	(1.4)	(0.8)	2.8	3.1	0.4	(2.8)	1.8	(0.5)	1.5	2.0
Operating statistics										
Revenue from TSR	15,184	16,447	18,653	23,202	24,624	6.1	62.2	60,558	82,926	36.9
Revenue from RSS	1,179	1,152	1,404	1,834	1,831	(0.2)	55.3	4,095	6,221	51.9
Revenue from gloves	5,239	6,001	5,666	6,389	6,728	5.3	28.4	19,035	24,784	30.2
Revenue from LTX	62	63	51	159	43	(73.1)	(30.4)	355	316	(11.0)
Natural rubber	4Q23	1Q23	2Q24	3Q24	4Q24	(q-q%)	(y-y%)	2023	2024	(y-y%)
Net profit (THB m)	(398)	(412)	417	566	543	(4.1)	nm	(520)	1,113	nm
Core profit (THB m)	(377)	(249)	517	1,007	(172)	nm	nm	(633)	1,104	nm
Sales volumes (tonnes)	313,656	317,872	329,376	380,565	386,956	1.7	23.4	1,306,494	1,414,769	8.3
Non-EUDR	313,656	317,872	327,835	317,810	318,089	0.1	1.4	1,306,494	1,281,606	(1.9)
EUDR	0	0	1,541	62,755	68,867	9.7	nm	0	133,163	nm
ASP (USD/tonne)	1,461	1,552	1,692	1,862	1,920	3.1	31.4	1,425	1,800	26.3
SICOM TSR20 (US cents/kg)	145.3	157.3	168.3	175.4	196.2	11.9	35.0	137.6	174.4	26.7
Gloves										
Net profit (THB m)	(24)	82	212	(48)	312	nm	nm	86	557	551.9
Core profit (THB m)	76	66	208	(12)	301	nm	293.9	192	563	193.5
Sales volumes (mn pieces)	8,840	10,091	8,429	9,593	10,436	8.8	18.1	31,384	38,549	22.8
ASP (USD/1,000 pieces)	16.7	16.9	18.5	18.9	19.0	0.6	13.8	17.5	18.3	4.3
GM - Natural rubber (%)	7.9	7.7	10.8	11.8	7.3	(4.5)	(0.6)	9.4	9.5	0.1
GM - Gloves (%)	10.3	8.4	13.5	5.0	8.3	3.3	(2.0)	10.5	9.5	(1.0)

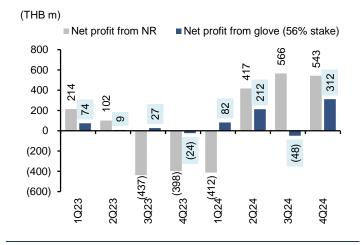
Sources: STA, FSSIA's compilation

Exhibit 11: Gross margin breakdown by type of business



Sources: STA, FSSIA's compilation

Exhibit 13: Net profit breakdown by type of business



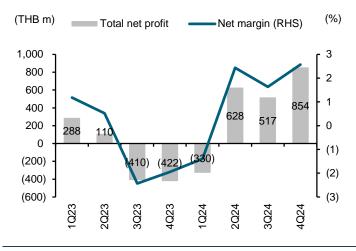
Sources: STA, FSSIA estimates

Exhibit 12: Overall gross margin and SG&A to sales



Sources: STA, FSSIA's compilation

Exhibit 14: Total net profit and net margin



Sources: STA, FSSIA's compilation

# GLOBAL POWER SYNERGY (GPSC TB) - 4Q24 results at first glance; Maintain HOLD TP THB30.00

#### 4Q24 net profit recovered q-q, in line with our estimate and the BBG consensus

#### **Highlights**

- GPSC reported a net profit of THB1b in 4Q24, up 30% q-q, mainly driven by a higher share of profit from XPCL due to increased production, dividends from RPCL, and FX gains from IPP (GLOW IPP and Sriracha IPP) AR leases amid THB depreciation. On a y-y basis, net profit surged 109% from a low base last year, when tariff rates were significantly lower.
- Despite stable Ft rates and lower fuel costs, SPP margins declined slightly due to lower industrial customer (IU) demand, as a key
  petrochemical plant underwent a maintenance shutdown.
- Additionally, GPSC recorded an unrealized FX gain from IPP AR leases in 4Q24, compared to a significant FX loss in 3Q24.
- Full-year 2024 net profit was at THB4b, up 10% y-y, supported by a higher SPP margin and IU demand.

#### **Outlook**

- We anticipate GPSC's earnings in 2025-26 to remain under pressure due to potential tariff reductions. The government is pushing for electricity tariffs to fall nearly THB4/kWh (from the current THB4.15/kWh) to lower the cost of living and enhance Thailand's competitiveness. This would negatively impact SPP margins, which contribute 76% of GPSC's gross profit. This aligns with GPSC's 2025 guidance, which projects a lower Ft range of approximately 19.72-36.72 satang/kWh in 2025, compared to 36.72 satang/kWh in 1Q25, further pressuring profitability.
- Improving IPP earnings, particularly from Gheco-One's coal-fired power plant—where high coal inventory costs are normalizing—
  and the resumption of regular operations at GLOW IPP, may help offset some of the margin pressure but not fully neutralize the
  impact.
- GPSC continues expanding its renewable portfolio overseas, particularly in India. The Avvada solar farm projects achieved COD in 2024 with 706 MW, bringing the total operational renewable capacity to 4.69 GW as of Dec 2024.
- Maintain our HOLD rating with a 2025 target price of THB30. While there are short-term catalysts, including a lower bond yield trend and declining gas prices as the low season approaches, structural challenges remain.

Exhibit 15: GPSC's 4Q24 results summary

	3Q23	4Q23	1Q24	2Q24	3Q24		4Q24	
	(THB m)	(q-q%)	(y-y%)					
Revenue	21,044	19,095	23,773	23,877	20,912	22,168	6.0	16.1
Operating costs	(17,336)	(16,794)	(20,996)	(20,716)	(18,166)	(19,428)	6.9	15.7
EBITDA	5,487	3,645	4,594	5,066	7,111	7,112	0.0	95.1
Depn & amort.	(2,387)	(2,658)	(2,327)	(2,413)	(2,371)	(2,645)	11.6	(0.5)
EBIT	3,101	987	2,267	2,653	2,212	1,720	n/a	n/a
Interest expense	(1,359)	(1,449)	(1,401)	(1,558)	(1,454)	(1,473)	1.3	1.6
Other income	400	608	500	1,625	1,064	(1,119)	n/a	n/a
Associates' contribution	496	264	(12)	(24)	29	299	933.6	13.4
Pretax profit	2,607	978	1,195	1,518	914	1,444	58.0	47.6
Tax	(500)	(151)	(135)	96	(12)	(250)	n/a	n/a
Minority interests	(318)	(350)	(196)	(186)	(133)	(194)	n/a	n/a
Net profit	1,790	477	864	1,429	770	1,000	29.9	109.5

Sources: GPSC; FSSIA estimates

#### Exhibit 16: GPSC: 2025 outlook

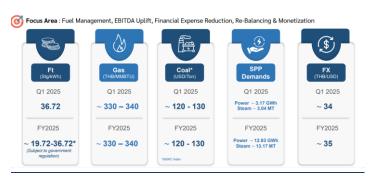


Exhibit 17: Dividend payment agenda



Source: GPSC Source: GPSC

#### **Economic news**

Local bank loans shrink the most in 15 years BANGKOK POST: The banking industry recorded its highest level of loan contraction in 15 years in 2024, driven by tighter loan approvals amid borrowers' weaker debt repayment ability, according to an executive at the Bank of Thailand. In 2024, total loans in the banking sector contracted by 0.4% year-on-year, marking a second year of decline following a 0.3% contraction in 2023, according to central bank data. Suwannee Jatsadasak, assistant governor of the central bank's supervision group, said last year's loan contraction was primarily driven by declines in small and medium-sized enterprise (SME) loans and retail loans. SME loans shrank by 5%, while auto leasing loans fell by 9.9% and credit card loans dipped 2.3%. Personal loan growth slowed to 1.3% in 2024, down from 3.7% the previous year, while mortgage growth edged up marginally to 0.3%.

- BoT rate cut likely as growth is insufficient BANGKOK POST: A disappointing GDP rate in the fourth quarter of 2024 raises the probability that the Bank of Thailand will cut the policy rate in the first half this year, say economists, while being a potential target of US reciprocal tariffs puts the country's growth this year at risk. Despite strong exports, resurgent tourism and stimulus handouts, GDP growth was weighed down by consumer belt-tightening, which hurt auto and home purchases. As a consequence, GDP growth averaged 2.5% for 2024, below the market's expectation of 2.7%, said Kuala Lumpur-based Maybank. The National Economic and Social Development Council kept its growth forecast in a range of 2.3-3.3% for 2025, with a midpoint of 2.8%. While Maybank maintained its 2025 GDP growth outlook at 2.8%, it is alert to downside risks on the external and domestic fronts, the investment banking group said in a research note.
- Thai banks' bad loans dip slightly BANGKOK POST: Thai banks' non-performing loans (NPLs) dropped to 2.78% of outstanding loans at the end of December 2024 from 2.97% at the end of September, the Bank of Thailand said on Tuesday. The decrease reflected careful loan portfolio management, ongoing debt assistance and the reclassification of certain NPL debtors, the Bank of Thailand said in a statement. The banking sector remains resilient with robust levels of capital, loan loss provisions, and liquidity, it said. Bank lending fell 0.4% in the fourth quarter of 2024 from a year earlier, after a fall of 2% in the previous quarter, reflecting growing risk aversion and a sluggish economy. NPLs totalled 552 billion baht. Lending to large businesses expanded while loans for smaller businesses contracted at a slower pace, the central bank said.
- PM: Central bank and government must work together BANGKOK POST: Thailand's government will push for 3.5% economic growth this year and will seek to work more closely with the central bank to support small businesses, Prime Minister Paetongtarn Shinawatra said on Tuesday. Commercial banks are profitable but lending to small businesses remains low, Ms Paetongtarn said, adding that improving credit access for small and medium enterprises would help the economy. The government plans to hold discussions with the central bank to address the issue, she said. Ms Paetongtarn's comments come after official figures on Monday showed that fourth-quarter gross domestic product growth missed forecasts, expanding by 3.2%. The figure was short of the 3.9% growth expected in a Reuters poll but was still the strongest annual rate in nine quarters. Full-year growth was 2.5%, below the Bank of Thailand's target of 2.7%, the figures from the National Economic and Social Development Council showed.
- Eateries forced to cut costs, downsize BANGKOK POST: Weak consumer spending power and rising operational expenses are forcing restaurants to adopt strict cost controls or even downsize. In 2024, the Thai restaurant industry faced various challenges including sluggish consumer spending and increased costs, said Sorathep Rojpotjanaruch, head of the Restaurant Business Club. Average raw material costs surged by up to 20% in 2024. While these raw material costs are currently stable, Mr Sorathep said the industry needs to monitor hot season weather conditions, as higher temperatures could drive up the price of vegetables. "This year presents greater challenges than last year, particularly due to rising labour costs and higher electricity prices," he said. The government raised the daily minimum wage on Jan 1, with the hike ranging from 7 to 55 baht. Mr Sorathep said consumer spending power is likely to remain weak this year, prompting both small and large chain restaurants to tighten their cost controls. Chain restaurants may adopt a new model featuring smaller dining areas, smaller kitchens, fewer staff and reduced services, said Mr Sorathep. The operators are likely to trim their workforce, leading to reduced services during meal times, he said. This new model may expand in urban areas, both in Bangkok and the provinces, said Mr Sorathep.
- Vietnam endorses sweeping reforms to boost growth

  BANGKOK POST: Vietnam's parliament formally approved a plan
  for the biggest government overhaul in decades, a move that will slash thousands of jobs and radically streamline a bloated
  bureaucracy to pursue ambitious growth targets. The vote was passed Tuesday at an extraordinary meeting of the National
  Assembly in Hanoi. An estimated 100,000 civil servants will be affected as the government targets a roughly 20% reduction
  in the size of ministries, government agencies and workforce in the biggest restructuring since Vietnam adopted pro-market
  reforms in the 1980s. Under the plan, five ministries are being abolished. Others will be merged, such as finance with
  planning and investment. Outlets for information are being dramatically curbed with many state-run television (TV) channels
  being shut down, and multiple newspapers and magazines scrapped.

## **Corporate news**

- THAI set to emerge from rehab with plan to double fleet BANGKOK POST: Five years after Thai Airways International filed for bankruptcy protection, the national carrier's court-appointed debt administrator, Piyasvasti Amranand, is planning an aggressive international expansion. Called out of semi-retirement in 2020 by then-Prime Minister Prayut Chan-o-cha, Dr Pivasvasti was asked to take the controls of the airline and devise a rescue plan after the carrier had posted losses every year from 2013. THAI aims to emerge from debt restructuring this year and anticipates the resumption of trading on the Stock Exchange of Thailand in the second guarter. Sounder financial footing allowed THAI last year to order 45 Boeing aircraft with an option for 35 more. Flight capacity has been increased. "Thai Airways' rapid turnaround is quite astonishing," said Weera Wongsan, president of Federation of Savings and Credit Cooperatives of Thailand, which invests in the airline's bonds and stocks. "Most lenders were prepared for a much longer and more painful recovery timeframe." The turnaround is reflected in the airline's earnings and global surveys that show its image and service ranking improving. Thai Airways posted net profit of 15.2 billion baht in the first nine months of 2024, adding to a 28-billion-baht profit in 2023 — a rebound from a record loss of 141 billion in 2020 when the Covid pandemic grounded most of its planes. "The debt rehabilitation accomplishment and earnings jump has significantly strengthened Thai Airways' finances, which has allowed it to return to aggressive expansion mode," Dr Piyasvasti, a 71-year-old economist, said in an interview as industry executives gathered in Singapore on Tuesday for the Aviation Festival Asia to discuss sustainability, artificial intelligence and passenger loyalty. THAI is now positioned to take advantage of the post-pandemic travel boom, he said. THAI expects its fleet to jump to 143 aircraft in 2029 from 77 as of September 2024, according to a November presentation. It expects to expand routes to Europe, China, Australia and other international destinations. THAI forecasts that by 2029, it will carry about 35% of total passengers travelling through Suvarnabhumi International Airport, up from about 26% last year.
- GPSC set to benefit from rising electricity demand BANGKOK POST: Demand for electricity in Thailand, which is expected to increase this year, will boost revenue for SET-listed Global Power Synergy (GPSC) after it experienced a slight drop in earnings in 2024. The anticipated increase in power consumption is based mainly on the Bank of Thailand's GDP growth projection for 2025 of 2.5%, said Worawat Pitayasiri, president and chief executive of GPSC, the power generation arm of national oil and gas conglomerate PTT Plc. When looking at changes in electricity consumption in response to the economic growth projection, the company anticipates domestic power demand to rise by 2.6%, which would lead to higher revenue for the company, he said. Last year GPSC earned 90.7 billion baht, a year-on-year decrease of 0.4%, while net profit rose by 10% to 4.06 billion baht. Other factors that will affect electricity demand in Thailand include the power tariff, which is used to calculate power bills, and the prices of fuels, notably natural gas.
- Billion-baht cloud deal to transform Thai public healthcare
  BANGKOK POST: MAI-listed Pro Inside (PIS) is developing a central healthcare cloud project to upgrade the public healthcare system as part of Thailand's e-health strategy. According to Benyapa Chalermwat, chief executive of intelligence system integration service PIS, the company, through SP Consortium, signed a contract for a central healthcare cloud system with state enterprise National Telecom (NT) valued at 992 million baht. The project focuses on the development of a nationwide health data exchange management system. SP Consortium was jointly established by PIS and its major shareholder Sky ICT for the purpose of bidding for this project to NT. PIS is responsible for 49% of this project, while SET-listed Sky ICT is responsible for 51%.
- ECL aims to grow portfolio with Itochu BANGKOK POST: SET-listed Eastern Commercial Leasing (ECL) expects its portfolio of auto hire-purchase and leasing loans to increase by more than threefold to 20 billion baht in five years, supported by its recent partnership with Japanese trading house Itochu. ECL formed a strategic partnership with GMT, a subsidiary of Itochu Corporation, and Premium Co Ltd to accelerate the growth of its auto hire-purchase and leasing business in Thailand. Under the partnership, ECL is offering 417.8 million capital increase shares to GMT at 1.30 baht apiece. With a total investment of 543.14 million baht, GMT will hold 25.1% of ECL shares following the capital increase. Premium recently acquired 137.8 million shares of ECL through a rights offering, valued at 179.14 million baht, to maintain its status as a major shareholder with a holding of 25.2%. ECL has a total loan portfolio of 6.1 billion baht with 21,000 customers. The company aims to increase the portfolio to 7 billion this year with 25,000 customers.

## Exhibit 18: Foreign fund flow and SET Index

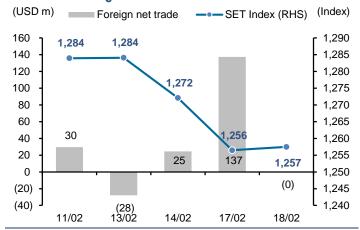
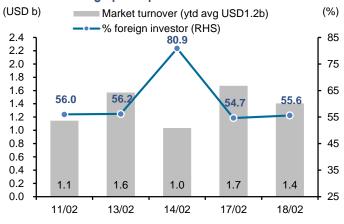


Exhibit 19: Foreign participation



Source: Bloomberg Source: Bloomberg

Exhibit 20: Index performance

	SET Ir	idex				Inde	x perform	ance (% chan	ge)		
	Index	(%chg)	Energy	Bank	Comu	Commerce	Food	Property	Construct	Transport	Petrochem
% of SET Index			19%	13%	12%	9%	5%	5%	2%	7%	2%
Current	1,257.48	0.1	0.4	2.0	(0.2)	2.5	1.6	1.0	0.1	0.9	(2.2)
-5D	1,270.49	(1.0)	3.7	0.8	1.5	6.0	5.7	2.7	1.7	(11.7)	(1.6)
-1M	1,340.63	(6.2)	(8.0)	3.3	1.4	(5.1)	(3.3)	(2.9)	(3.9)	(15.4)	(5.8)
-3M	1,452.78	(13.4)	(7.5)	6.8	(0.1)	(16.1)	(11.2)	(15.1)	(18.6)	(21.5)	(15.5)
-6M	1,303.00	(3.5)	(6.0)	19.0	16.2	(3.0)	(13.3)	(7.9)	(19.5)	(15.5)	(0.6)
-1Y	1,386.27	(9.3)	(17.3)	16.5	32.0	(14.3)	(11.0)	(22.0)	(35.0)	(23.7)	(27.8)
WTD	1,272.10	(1.1)	1.4	3.7	(8.0)	4.6	4.0	3.5	2.1	(3.7)	(1.2)
MTD	1,314.50	(4.3)	(0.4)	1.0	2.9	0.7	0.7	(2.4)	(2.5)	(13.6)	(4.9)
QTD	1,400.21	(10.2)	(4.0)	5.0	2.0	(6.8)	(8.6)	(11.3)	(9.9)	(20.0)	(13.2)
End of last year	1,400.21	(10.2)	(4.0)	5.0	2.0	(6.8)	(8.6)	(11.3)	(9.9)	(20.0)	(13.2)

Source: Bloomberg

Exhibit 21: Trade by investor types

	CET I		-	SET	ludov		Carrier trading	Bond		
	SET Ir		Exchange					y / Net position		
	Index	Change	rate	Average dai		Foreign	Retail	PropTrade	Local Inst	Net foreign
		(y-y%)	(USD:THB)	(THB m)	(USD m)	(USD m)	(USD m)	(USD m)	(USD m)	(USD m)
2019	1,579.84	1.0	31.06	52,468	1,689	(1,496)	(662)	477	1,681	(502)
2020	1,449.35	(8.3)	31.29	67,335	2,152	(8,287)	6,873	459	953	(1,005)
2021	1,657.62	14.4	32.00	88,443	2,764	(1,632)	3,630	435	(2,330)	6,550
2022	1,668.66	15.1	34.78	53,589	1,541	5,362	(656)	56	(4,758)	4,111
2023	1,415.85	(15.2)	34.81	51,072	1,467	(5,507)	3,348	(146)	2,305	318
2024	1,400.21	(1.1)	35.26	45,039	1,277	(4,132)	2,680	7	1,443	(615)
2025YTD	1,257.48	(10.2)	34.10	41,599	1,220	(152)	457	27	(333)	(156)
1Q24	1,377.94	(14.4)	35.67	49,376	1,384	(1,933)	2,185	(81)	(172)	(796)
2Q24	1,300.96	(13.4)	36.71	43,013	1,172	(1,297)	962	58	276	(474)
3Q24	1,448.83	(1.5)	34.78	47,428	1,363	650	(671)	73	(52)	1,670
4Q24	1,400.21	(1.1)	34.01	45,556	1,339	(1,552)	203	(43)	1,392	(1,492)
1Q25	1,257.48	(8.7)	34.02	43,311	1,273	(152)	457	27	(333)	(156)
Jul-24	1,320.86	(15.1)	36.28	36,693	1,011	(47)	134	(19)	(68)	779
Aug-24	1,359.07	(13.2)	34.74	44,784	1,289	(170)	132	(30)	70	762
Sep-24	1,448.83	(1.5)	33.33	60,806	1,824	867	(936)	121	(53)	129
Oct-24	1,466.04	6.1	33.39	53,636	1,606	(845)	(166)	(13)	1,025	(993)
Nov-24	1,427.54	3.4	34.45	43,099	1,251	(398)	246	42	110	(854)
Dec-24	1,400.21	(1.1)	34.19	39,932	1,168	(308)	123	(72)	256	356
Jan -25	1,314.50	(3.7)	34.26	38,176	1,114	(330)	325	43	(38)	(358)
Feb-25	1,257.48	(8.3)	33.79	48,447	1,434	179	132	(16)	(295)	202
2025YTD	1,257.48	(10.2)	34.10	41,599	1,220	(152)	457	27	(333)	(156)
11/2/2025	1,283.97		34.06	38,989	1,145	30	(18)	(1)	(11)	140
13/2/2025	1,284.11		33.82	53,124	1,571	(28)	50	13	(35)	(37)
14/2/2025	1,272.10		33.62	50,036	1,488	25	115	0	(140)	
17/2/2025	1,256.48		33.71	56,346	1,671	137	(55)	11	(94)	
18/2/2025	1,257.48		33.69	47,359	1,406	(0)	(38)	(3)	42	

Source: Bloomberg

**Exhibit 22: Upcoming events** 

Date Time	Event		Survey	Actual	Prior	Revised
02/17/2025 02/24	Car Sales	Jan			54016	53771
02/20/2025 02/26	Customs Exports YoY	Jan	7.70%		8.70%	
02/20/2025 02/26	Customs Imports YoY	Jan	2.90%		14.90%	
02/20/2025 02/26	Customs Trade Balance	Jan	-\$1500m		-\$11m	
02/21/2025 02:30	Gross International Reserves	Feb-14			\$243.6b	
02/21/2025 02:30	Forward Contracts	Feb-14			\$23.7b	
02/25/2025 02/28	Mfg Production Index ISIC NSA YoY	Jan	-2.85%		-2.11%	
02/25/2025 02/28	Capacity Utilization ISIC	Jan			55.97	
02/26/2025 02:00	BoT Benchmark Interest Rate	Feb-26	2.25%		2.25%	
02/28/2025 02:00	BoP Current Account Balance	Jan			\$2925m	
02/28/2025 02:30	Exports YoY	Jan			8.40%	
02/28/2025 02:30	Exports	Jan			\$24318m	
02/28/2025 02:30	Imports YoY	Jan			13.40%	
02/28/2025 02:30	Imports	Jan			\$22436m	
02/28/2025 02:30	Trade Balance	Jan			\$1882m	
02/28/2025 02:30	BoP Overall Balance	Jan			\$1835m	
03/02/2025 19:30	S&P Global Thailand PMI Mfg	Feb			49.6	
03/03/2025 02:30	Business Sentiment Index	Feb			48.5	
03/04/2025 03/05	CPI YoY	Feb			1.32%	
03/04/2025 03/05	CPI NSA MoM	Feb			0.10%	
03/04/2025 03/05	CPI Core YoY	Feb			0.83%	
03/06/2025 03/13	Consumer Confidence	Feb			59	
03/06/2025 03/13	Consumer Confidence Economic	Feb			52.6	

Source: Bloomberg

# Exhibit 23: Upcoming XR

Symbol	X-Date	Announce Date	Rights for	Subscription Price	Unit	Subscription Ratio (Holding:New)	Subscription Period	Allotted Shares (Shares)
UMS	24/2/2025	11/2/2025	Common	0.5	Baht	1:0.93	03/04/2025 - 10/04/2025	1200000000
COMAN	25/3/2025	15/10/2024	Warrants	-	Baht	2:1	-	221100000
ASK	21/4/2025	17/2/2025	Common	7	Baht	3:1	13/05/2025 - 19/05/2025	175947820

Source: SET

# **Exhibit 24: Management trading**

Company	Management	Securities	Transaction	Shares	Price (THB)	Action	Value (THBm)
Super Energy (SUPER)	Jormsup Lochaya	Common Shares	2/17/2025	1,700,000	0.18	Buy	0.31
Twenty Four Con and Supply (24CS)	Santi Maneewong	Warrant	2/11/2025	191,000	0.39	Sell	0.07
TPI Polene (TPIPL)	Orapin Leophairatana	Common Shares	2/17/2025	601,400	0.94	Buy	0.57
Thai Union Feedmill (TFM)	Rittirong Boonmechote	Common Shares	2/17/2025	1,000,000	9.00	Buy	9.00
Prime Road Power (PRIME)	Surachet Chaipattamanond	Common Shares	2/17/2025	367,900	0.08	Buy	0.03
Multibax (MBAX)	Pisut Lertwilai	Common Shares	2/17/2025	20,000	1.95	Buy	0.04
Villa Kunalai (KUN)	Paisal Sangkawanich	Warrant	2/18/2025	806,200	0.01	Sell	0.01
Eastern Power Group (EP)	Yuth Chinpakkul	Common Shares	2/17/2025	36,300	1.45	Buy	0.05
MBK (MBK)	Suwit Rojanavanich	Common Shares	2/5/2025	40,117	-	Transfer	n/a
MBK (MBK)	Suwit Rojanavanich	Common Shares	2/10/2025	20,058	-	Transfer	n/a
Heng Leasing and Capital (HENG)	Bunthid Supasatitkul	Common Shares	2/17/2025	152,900	1.05	Buy	0.16

Exhibit 25: Upcoming XM [1/2]

xhibit 25:	opcomin	g AWI [1/2]		
Symbol	X-Date	Meeting Date	Agenda	Meeting Place / Channel for Inquiry
OKJ	19/2/2025	28/3/2025	Cash dividend payment, Changing The director(s)	The meeting will be held via electronic means only.
Q-CON	19/2/2025	21/3/2025	Cash dividend payment, Changing The director(s)	via electronic media (E-Meeting) for only one form
ADVANC	20/2/2025	24/3/2025	Cash dividend payment, Changing The director(s), To approve the addition of the Company's objectives and the amendment to the Company's Memorandum of Association, Article 3 (Objectives), to align with the additional Company objectives	Dusit Thani Bangkok
MBAX	20/2/2025	3/4/2025	Omitted dividend payment, Changing The director(s)	at Vimarnthip Room, 5th Floor, Monthien Riverside Hotel
ГНСОМ	20/2/2025	24/3/2025	Omitted dividend payment, Changing The director(s)	Electronic Meeting
TIDLOR	20/2/2025	7/3/2025	Omitted dividend payment, Changing The director(s)	Held in the electronic meeting format (e-AGM) with a live broadcast from 12A Floor, Ari Hill Building, the Company?s headquarters.
DCC	21/2/2025	31/3/2025	Cash dividend payment, Changing The director(s), To amendment the company's article of association	Dynasty Ceramic Public Company Limited Building, 4th floor, 37/7 Suttisarnvinijchai Road, SamsenNok, Huai khwang, Bangkok
GULF	21/2/2025	25/3/2025	To Consider and Approve the Name of NewCo, To Consider and Approve the Registered Capital, Number of Shares, Par Value and Paid-Up Capital of NewCo	through Electronics Media
INTUCH	21/2/2025	25/3/2025	To Consider and Approve the Name of NewCo, To Consider and Approve the Objectives of NewCo	By electronic media
SVI	21/2/2025	11/4/2025	Cash dividend payment, Changing The director(s)	via electronic channel (E-AGM)
GGC	24/2/2025	31/3/2025	Cash dividend payment, Changing The director(s)	Electronic Meeting (E-Meeting)
J	24/2/2025	10/4/2025	Omitted dividend payment, Changing The director(s)	Jaymart Group Holdings PCL's meeting room, 2nd Floor, Building E located at 189 Jaymart Building, Ramkhamhaeng Road, Rat Phatthana, Saphan Sung, Bangkok 10240
KWC	24/2/2025	2/4/2025	Cash dividend payment, Changing The director(s)	at Lotus Suite 1-4, 22nd Floor by Centara Grand & Bangkok Convention Centre at CentralWorld, No. 999/99 Rama1, Pathumwan, Bangkok 10330, Thailand
OR	24/2/2025	4/4/2025	Cash dividend payment, Changing The director(s)	Via Electronic Means
SGC	24/2/2025	22/4/2025	Omitted dividend payment, Changing The director(s)	The meeting room on No. 72, NT Bangrak Tower, Floor 30, Charoe Krung Road, Bangrak, Bangkok 10500 and via electronic media according to the Royal Decree on Electronic Conferencing B.E. 2563 and other relevant laws (Hybrid Meeting)
UMS	24/2/2025	20/3/2025	Capital increase,To consider and approve the amendment of Article of the Company's Memorandum of Association to reflect the capital increase	Electronic meeting
IRPC	25/2/2025	2/4/2025	Cash dividend payment, Changing The director(s)	Electronic Meetings (e-Meeting)
JMART	25/2/2025	10/4/2025	Omitted dividend payment, Changing The director(s)	Jaymart Group Holdings PLC's meeting room, 2nd Fl, Building B, (HQ), Ramkhamhaeng Rd, Saphan Sung District, BKK
JMT	25/2/2025	10/4/2025	Cash dividend payment, Changing The director(s)	JMART Meeting room, 2nd Fl, Building B, Jaymart Group Holdings (HQ) Ramkhamhaeng Rd, Saphan Sung District, BKK
MGI	25/2/2025	11/4/2025	Cash dividend payment, Changing The director(s)	via electronic media.
PTTEP	25/2/2025	31/3/2025	Cash dividend payment, Changing The director(s)	Electronic Meetings
SINGER	25/2/2025	23/4/2025	Omitted dividend payment, Changing The director(s)	via HYBRID meeting, by organizing and broadcasting from MeetingRoomof NT Bangrak Building, 30th Floor, from No. 72 NT Bangrak Building, Charoen Krung Road, Bangrak Sub-district, Bangrak District, Bangkok
CHEWA	26/2/2025	28/3/2025	Omitted dividend payment, Changing The director(s)	Through online electronic systems. (e-AGM)
MPACT	26/2/2025	3/4/2025	Connected transaction	Electronics mean
TC	26/2/2025	8/4/2025	Cash dividend payment, Changing The director(s), To amendment the company's objective	The electronic meeting platform (E-AGM)
PSL	26/2/2025	4/4/2025	Cash dividend payment, Changing The director(s)	Electronic Meeting ("E-AGM")
QTC	26/2/2025	4/4/2025	Cash dividend payment, Changing The director(s), To amendment the company's objectives	Electronic Meeting (E-AGM)
AMATAR	27/2/2025	-	Fund management, Financial position and performance, Appointment of auditors and audit costs	1. By mail: Send the documents to Investor Relations, Amata Summit REIT Management Co., Ltd 2126 New Phetchaburi Rd, Bangkapi, Huay Kwang, Bangkok 10310 2. By email: Send an emato the Investor Relations and Operational Support Department at ir@ama 11/04/2025 - 25/04/2025
AUCT	27/2/2025	4/4/2025	Cash dividend payment, Changing The director(s), To amendment the company's objectives	Via electronic media (e-AGM)
BOL	27/2/2025	1/4/2025	Cash dividend payment, Changing The director(s)	No. 1023 MS SIAM Tower, 31st Floor (ASIC Meeting Room), Ramill Road, Chong Nonsi, Yannawa, Bangkok 10120
DELTA	27/2/2025	2/4/2025	Cash dividend payment, Changing The director(s)	Through electronic meeting (E-meeting)
GLOBAL	27/2/2025	8/4/2025	Capital increase, Changing The director(s), To consider and approve the amendment of Article of the Company's Memorandum of Association to reflect the capital increase, Cash and stock dividend payment	Meeting Room 5th floor, Siam Global House Public Company Limited, Head Office, 232 Moo 19 Rob Muang, Muang, Roi Et
INOX	27/2/2025	23/4/2025	Cash dividend payment, Changing The director(s)	The meeting will be held via electronics media conference(e-AGM)
S11	27/2/2025	3/4/2025	Cash dividend payment, The issuance of debentures, Changing The director(s)	S 11 GROUP PCL. located on 888 Soi.Chatuchot 10, Chatuchot Rd., Ao-Ngeon, Saimai, Bangkok 10220
SAK	27/2/2025	22/4/2025	Cash dividend payment, Changing The director(s)	via electronic means (E-AGM)
SMPC	27/2/2025	31/3/2025	Cash dividend payment, Changing The director(s), To amendment the company's article of association	via electronic media (E-AGM) only at Sahamitr Pressure Container Public Company Limited. (Head Office) 92 Soi Thientalay 7 (4thIntersection), Bangkhuntien-Chaitalay Road, Samaedam, Bangkhuntien, Bangkok 10150

Exhibit 26: Upcoming XM [2/2]

Exhibit 26:	Upcomin	g xivi [2/2]		
Symbol	X-Date	Meeting Date	Agenda	Meeting Place / Channel for Inquiry
TFM	27/2/2025	4/4/2025	Cash dividend payment, Change of par value, Changing The director(s)	Electronic Meeting (E-AGM)
TM	27/2/2025	18/4/2025	Omitted dividend payment, Changing The director(s)	Chanlongbutra Building, 39 Soi Ladpro 92, Phlabphla, Wanghonglang, Bangkokk 10310
TOP	27/2/2025	9/4/2025	Cash dividend payment, Changing The director(s)	Electronic Means (E-AGM)
YUASA	27/2/2025	9/4/2025	Cash dividend payment, Changing The director(s)	The Four Wings Hotel
ASK	28/2/2025	10/4/2025	Cash dividend payment, Capital increase, Changing The director(s), To consider and approve the amendment of Article of the Company's Memorandum of Association to reflect the capital increase	The Grand Hall Meeting Room of Bangkok Club, 28th Floor, Sathorn City Tower, 175 South Sathorn Road, Tungmahamek, Sathorn, Bangkok and electronic meeting.
CPNCG	28/2/2025	24/4/2025	Fund management, Financial position and performance, Appointment of auditors and audit costs, Other matters (if any)	Electronic Communication
DIF	28/2/2025	22/4/2025	Fund management, Financial position and performance, Appointment of auditors and audit costs, Other matters (if any)	Electronic Communication
POPF	28/2/2025	28/4/2025	Fund management, Financial position and performance, Appointment of auditors and audit costs	Via electronic communication (online meeting)
ROCTEC	28/2/2025	29/4/2025	Acquisition and disposition of assets / Acquisition or Disposition of Assets	Via Electronic Mean
STA	28/2/2025	9/4/2025	Cash dividend payment, Changing The director(s), To amendment the company's objectives	through electronic media
STGT	28/2/2025	9/4/2025	Cash dividend payment, Changing The director(s), To consider and approve the acceptance of the entire business transfer from Sadao P.S. Rubber Co., Ltd.	Electronic Conference (E-AGM)
SUPEREIF	28/2/2025	29/4/2025	Fund management, Financial position and performance, Appointment of auditors and audit costs, To consider and approve the replacement cost of solar panels	Phayathai 3-4 Room, 6th Floor, Eastin Grand Hotel Phayathai, 18 Phaya Thai Rd, Thung Phaya Thai, Ratchathewi, Bangkok 10400
TU	28/2/2025	8/4/2025	Cash dividend payment, Changing The director(s)	E-Meeting
AIT	3/3/2025	4/4/2025	Cash dividend payment,To amendment the company's objectives	live from the Seminar room 1st floor, headquarters of Advanced Information Technology Public Company Limited, No.37/2 Suthisarnvinijchai Rd., Samseannok, Huaykwang, Bangkok, 10310.
GPSC	3/3/2025	4/4/2025	Cash dividend payment, Changing The director(s)	Electronic Meetings (e-Meeting)
PM	3/3/2025	23/4/2025	Cash dividend payment, Changing The director(s)	Room No.501, 5th floor, Premier Corporate Park, No.1 Soi Premier 2, Srinakarin Road, Nongbon Sub-District, Prawet District, Bangkok
PPP	3/3/2025	23/4/2025	Omitted dividend payment, Changing The director(s)	Room No.501, 5th floor, Premier Corporate Park, No.1 Soi Premier 2, Srinakarin Road, Nongbon Sub-District, Prawet District, Bangkok
PT	3/3/2025	22/4/2025	Cash dividend payment, Changing The director(s)	Room No.501, 5th floor, Premier Corporate Park, No.1 Soi Premier 2, Srinakarin Road, Nongbon Sub-District, Prawet District, Bangkok
PTTGC	3/3/2025	8/4/2025	Cash dividend payment, Changing The director(s)	via Electronic Means (E-AGM)
SIRIPRT	3/3/2025	-	Fund management, Financial position and performance, Appointment of auditors and audit costs, Other matters (if any)	Email: secretary@siriprt.com or send a letter to the Office of the Secretary and Investor Relations, TSTE REIT Management Co., Ltd., 90 Moo 1, Pu Chao Saming Phrai Road, Samrong Klang, Phra Pradaeng, Samut Prakan 10130
TASCO	3/3/2025	8/4/2025	Cash dividend payment, Changing The director(s), To amendment the company's article of association - To amendment the company's objectives	5th floor Auditorium, Tipco Tower 1, 118/1 Rama 6 Road, Phaya Thai, Phaya Thai District, Bangkok 10400
TWPC	3/3/2025	21/4/2025	Cash dividend payment, Changing The director(s)	Electronic Meeting (E-AGM)
HENG	4/3/2025	18/4/2025	Cash dividend payment, Changing The director(s)	Sumritpol Meeting Room, 3rd Floor of Heng Leasing and Capital Public Company Limited (Physical Meeting)
PROSPECT	4/3/2025	-	Fund management, Financial position and performance, Appointment of auditors and audit costs	The list of channels for asking information as follows: 1) E-mail: info@prospectrm.com 2) Registered postal service 3) LINE Official Account: @ProspectRM (office hours) 10/04/2025 - 30/04/2025
SIS	4/3/2025	23/4/2025	Cash dividend payment, Changing The director(s)	Electronic meeting
MGT	5/3/2025	24/4/2025	Cash dividend payment, Changing The director(s)	Megachem (Thailand) Public Company Limited office
NKI SPVI	5/3/2025 5/3/2025	24/4/2025 4/4/2025	Omitted dividend payment, Changing The director(s), To amendment the company's article of association  Cash dividend payment, Changing The director(s)	at Glowfish Conference Hall, Sathorn Thani 2 Building, 2nd Floor, 92/4 North Sathorn Road, Silom, Bangrak, Bangkok, Thailand.  No. 1023, MS Siam Tower, 31 Floor (ASIC Meeting Room), Rama 3
				Road, Chong Nonsi, Yan Nawa, Bangkok 10120
ASEFA	6/3/2025	24/4/2025	Cash dividend payment, Changing The director(s)	via electronic conference (E-Meeting)
KTC	7/3/2025	4/4/2025	Cash dividend payment, Changing The director(s)	By Electronic Meeting (E-Meeting)
OHTL INSET	10/3/2025 11/3/2025	25/4/2025 23/4/2025	Omitted dividend payment, Changing The director(s)  Cash dividend payment, Changing The director(s)	by electronic means only (e-AGM)  Infraset Public Company Limited, Meeting Room 2 Floor, 165/37-39
				Ram Intra Road, Anusawari, Bang Khen, Bangkok 10220
RPH	11/3/2025	23/4/2025	Cash dividend payment Changing The director(s)	Via Electronic Meeting only (E-Meeting)
SPG	12/3/2025	22/4/2025	Cash dividend payment, Changing The director(s)	At the Rachadramnern Room of the Royal Princess Hotel located on 269 Larnluang Road , Pomprab, Bangkok Thailand.
ANI	17/3/2025	21/4/2025	Omitted dividend payment, Changing The director(s)	Electronic Meeting
NTV	19/3/2025	25/4/2025	Cash dividend payment	At conference room 6th fl Nonthavej Hospital Public Company Limited
CPNREIT	24/3/2025	25/4/2025	Fund management, Financial position and performance, Appointment of auditors and audit costs	via Electronic
CPTREIT	27/3/2025	-	Fund management, Financial position and performance, Appointment of auditors and audit costs, Acknowledgment of the distribution of benefits from 2024 performance	1) Email: rm@cplrg.co.th 2) Registered mail with acknowledgement CP Land REIT Growth Company Limited, Address: 3 CP Tower 2,10th Floor, Ratchadaphisek Road, Din Daeng Subdistrict, Din Daeng District, Bangkok 10400 16/04/2025 - 30/04/2025

Exhibit 27: Upcoming XD [1/3]

Exhibit 27:	Upcoming	XD [1/3]							
Symbol	X-Date	Dividend (per Share)	Unit	Operation Period	Source of Dividend	Payment Date	Price	Div Yield	Par
GULF	19/02/2025	1.01	Baht	01/01/2024 - 30/09/2024	Both	06/03/2025	58.00	1.7%	1
INTUCH	19/02/2025	6.54	Baht	-	RE	04/03/2025	99.25	6.6%	1
OKJ	19/02/2025	0.16	Baht	01/01/2024 - 31/12/2024	NP	25/04/2025	9.70	1.6%	0.5
VISA80X	19/02/2025	0.0024	Baht	-	-	26/03/2025	1.53	0.2%	-
WHABT	19/02/2025	0.16	Baht	01/10/2024 - 31/12/2024	Both	07/03/2025	7.35	2.2%	9.5187
ADVANC	20/02/2025	5.74	Baht	01/07/2024 - 31/12/2024	NP	10/04/2025	294.00	2.0%	1
MSFT80X	20/02/2025	0.01424	Baht	-	-	08/04/2025	6.95	0.2%	-
HERMES80	21/02/2025	0.01219	Baht	-	-	21/03/2025	9.70	0.1%	-
LUXF	21/02/2025	0.21	Baht	01/07/2024 - 31/12/2024	NP	11/03/2025	8.10	2.6%	9.8
FTREIT	24/02/2025	0.188	Baht	01/10/2024 - 31/12/2024	NP	11/03/2025	10.20	1.8%	9.5363
GGC	24/02/2025	0.1	Baht	-	RE	21/04/2025	3.92	2.6%	9.5
OR	24/02/2025	0.13	Baht	-	RE	29/04/2025	12.30	1.1%	10
IRPC	25/02/2025	0.01	Baht	-	RE	25/04/2025	1.03	1.0%	1
JMT	25/02/2025	0.28	Baht	01/07/2024 - 31/12/2024	NP	30/04/2025	14.10	2.0%	0.5
MGI	25/02/2025	0.231	Baht	01/01/2024 - 31/12/2024	NP	28/04/2025	14.70	1.6%	0.5
PTTEP	25/02/2025	5.125	Baht	-	RE	22/04/2025	127.50	4.0%	1
CPTREIT	26/02/2025	0.0598	Baht	21/10/2024 - 31/12/2024	NP	20/03/2025	4.52	1.3%	9.655
GVREIT	26/02/2025	0.205	Baht		NP	12/03/2025	6.80	3.0%	9.875
IMPACT				01/10/2024 - 31/12/2024	NP				
	26/02/2025	0.17	Baht	01/10/2024 - 31/12/2024		14/03/2025	10.40	1.6%	10.6
INETREIT	26/02/2025	0.2	Baht	01/10/2024 - 31/12/2024	NP	13/03/2025	8.85	2.3%	10
ITC	26/02/2025	0.75	Baht	01/07/2024 - 31/12/2024	Both	25/04/2025	18.90	4.0%	1
ALLY	27/02/2025	0.131	Baht	01/10/2024 - 31/12/2024	Both	28/03/2025	5.00	2.6%	9.7996
AMATAR	27/02/2025	0.1	Baht	01/10/2024 - 31/12/2024	NP	21/03/2025	6.45	1.6%	9.171
BOL	27/02/2025	0.165	Baht	01/07/2024 - 31/12/2024	Both	18/04/2025	5.30	3.1%	0.1
CPNREIT	27/02/2025	0.0987	Baht	01/10/2024 - 31/12/2024	NP	17/03/2025	12.20	0.8%	11.5329
DELTA	27/02/2025	0.46	Baht	01/01/2024 - 31/12/2024	NP	28/04/2025	77.75	0.6%	0.1
EGATIF	27/02/2025	0.0862	Baht	01/10/2024 - 31/12/2024	Both	17/03/2025	6.05	1.4%	8.05
GLOBAL	27/02/2025	0.18427	Baht	01/01/2024 - 31/12/2024	NP	07/05/2025	8.20	2.2%	1
GLOBAL	27/02/2025	26 : 1	Share	01/01/2024 - 31/12/2024	NP	07/05/2025	8.20	-	1
INOX	27/02/2025	0.023	Baht	01/01/2024 - 31/12/2024	NP	20/05/2025	0.43	5.3%	1
KBSPIF	27/02/2025	0.099	Baht	01/10/2024 - 31/12/2024	Both	17/03/2025	7.70	1.3%	10
MC	27/02/2025	0.55	Baht	01/07/2024 - 31/12/2024	Both	13/03/2025	11.00	5.0%	0.5
SUPEREIF	27/02/2025	0.03116	Baht	01/10/2024 - 31/12/2024	NP	17/03/2025	6.30	0.5%	9.499
TFFIF	27/02/2025	0.1189	Baht	01/10/2024 - 31/12/2024	NP	17/03/2025	6.45	1.8%	9.9569
TFM	27/02/2025	0.77	Baht	01/07/2024 - 31/12/2024	Both	10/04/2025	9.10	8.5%	2
TOP	27/02/2025	0.7	Baht	-	RE	28/04/2025	26.00	2.7%	10
TTLPF	27/02/2025	0.5	Baht	01/10/2024 - 31/12/2024	Both	17/03/2025	13.80	3.6%	9.9
ASK	28/02/2025	0.32	Baht	01/01/2024 - 31/12/2024	NP	29/04/2025	7.20	4.4%	5
ESTEE80X	28/02/2025	0.00394	Baht	-	-	10/04/2025	0.79	0.5%	-
KSL	28/02/2025	0.05	Baht	01/11/2023 - 31/10/2024	NP	21/03/2025	1.72	2.9%	0.5
PICO	28/02/2025	0.1	Baht	01/11/2023 - 31/10/2024	NP	20/03/2025	4.20	2.4%	1
SIRIPRT	28/02/2025	0.03	Baht	01/11/2024 - 31/12/2024	NP	13/03/2025	8.50	0.4%	11.2586
TU	28/02/2025	0.35	Baht	01/07/2024 - 31/12/2024	Both	25/04/2025	12.00	2.9%	0.25
BBGI	03/03/2025	0.1	Baht	-	RE	30/04/2025	4.12	2.4%	2.5
DRT	03/03/2025	0.24	Baht	01/07/2024 - 31/12/2024	NP	16/05/2025	7.25	3.3%	1
GPSC	03/03/2025	0.45	Baht	01/01/2024 - 31/12/2024	Both	23/04/2025	30.00	1.5%	10
12	03/03/2025	0.07	Baht	01/01/2024 - 31/12/2024	NP	21/05/2025	1.20	5.8%	0.5
MTC	03/03/2025	0.25	Baht	01/01/2024 - 31/12/2024	NP	15/05/2025	47.25	0.5%	1
NIKE80X	03/03/2025	0.00677	Baht	-	-	29/04/2025	1.25	0.5%	-
PM	03/03/2025	0.53	Baht	01/01/2024 - 31/12/2024	NP	14/05/2025	9.85	5.4%	1
PT	03/03/2025	0.7	Baht	-	RE	14/05/2025	11.10	6.3%	1
PTTGC	03/03/2025	0.5	Baht	-	RE	24/04/2025	19.30	2.6%	10
TASCO	03/03/2025	0.9	Baht	01/01/2024 - 31/12/2024	Both	06/05/2025	17.30	5.2%	1
HENG	04/03/2025	0.0525	Baht	01/01/2024 - 31/12/2024	Both	09/05/2025	1.10	4.8%	1
	5 ., 50, 2020	0.0020	Dant	,0.,2021 01/12/2024	Doll	50,00,2020	1.10	1.070	

Exhibit 28: Upcoming XD [2/3]

Exhibit 28:	Upcoming XD	[2/3]							
Symbol	X-Date	Dividend (per Share)	Unit	Operation Period	Source of Dividend	Payment Date	Price	Div Yield	Par
PROSPECT	04/03/2025	0.142	Baht	01/10/2024 - 31/12/2024	Both	18/03/2025	8.40	1.7%	9.4495
SIS	04/03/2025	1.12	Baht	01/01/2024 - 31/12/2024	NP	13/05/2025	26.00	4.3%	1
THANI	04/03/2025	0.07	Baht	01/01/2024 - 31/12/2024	NP	29/04/2025	1.21	5.8%	1
YONG	04/03/2025	0.06	Baht	01/01/2024 - 31/12/2024	NP	02/05/2025	0.98	6.1%	0.5
SPVI	05/03/2025	0.08	Baht	01/01/2024 - 31/12/2024	NP	25/04/2025	1.56	5.1%	0.5
AI	06/03/2025	0.19	Baht	-	RE	25/04/2025	3.82	5.0%	1
AIE	06/03/2025	0.25	Baht	01/01/2024 - 31/12/2024	Both	30/04/2025	0.98	25.5%	1
PEP80X	07/03/2025	0.00908	Baht	-	-	28/04/2025	0.98	0.9%	-
GOOG80X	10/03/2025	0.00335	Baht	-	-	10/04/2025	3.22	0.1%	-
INSET	11/03/2025	0.08	Baht	01/01/2024 - 31/12/2024	NP	16/05/2025	2.44	3.3%	0.5
SPG	12/03/2025	0.4	Baht	-	RE	19/05/2025	12.30	3.3%	1
META80X	14/03/2025	0.00022	Baht	-	-	23/04/2025	3.14	0.0%	-
NTV	19/03/2025	1.37	Baht	01/01/2024 - 31/12/2024	Both	23/05/2025	29.50	4.6%	1
Q-CON	27/03/2025	0.65	Baht	01/01/2024 - 31/12/2024	NP	18/04/2025	9.20	7.1%	1
HONDA19	28/03/2025	0.0628	Baht	-	-	16/06/2025	3.16	2.0%	-
MITSU19	28/03/2025	0.0203	Baht	-	-	16/06/2025	4.86	0.4%	-
MUFG19	28/03/2025	0.0647	Baht	-	-	16/06/2025	4.52	1.4%	-
NINTENDO19	28/03/2025	0.1498	Baht	-	-	16/06/2025	25.75	0.6%	-
NOVOB80	28/03/2025	0.03661	Baht	-	-	29/04/2025	2.74	1.3%	-
SMFG19	28/03/2025	0.1109	Baht	-	-	16/06/2025	8.80	1.3%	-
TOYOTA80	28/03/2025	0.10885	Baht	-	-	19/06/2025	6.20	1.8%	-
SCGD	31/03/2025	0.1	Baht	01/01/2024 - 31/12/2024	NP	23/04/2025	4.10	2.4%	10
SCGP	01/04/2025	0.3	Baht	01/01/2024 - 31/12/2024	NP	21/04/2025	15.70	1.9%	1
SCC	02/04/2025	2.5	Baht	01/01/2024 - 31/12/2024	NP	22/04/2025	148.50	1.7%	1
DBS19	04/04/2025	0.1477	Baht	-	-	21/04/2025	11.60	1.3%	-
SMPC	04/04/2025	0.27	Baht	01/07/2024 - 31/12/2024	NP	30/04/2025	9.25	2.9%	1
ATP30	08/04/2025	0.03	Baht	01/01/2024 - 31/12/2024	NP	25/04/2025	0.87	3.4%	0.25
CPAXT	08/04/2025	0.53	Baht	01/01/2024 - 31/01/2024	NP	24/04/2025	27.50	1.9%	1
DCC	08/04/2025	0.02	Baht	01/10/2024 - 31/12/2024	NP	30/04/2025	1.60	1.3%	0.1
MA80X	09/04/2025	0.00256	Baht	<u>-</u>	-	06/06/2025	1.91	0.1%	-
KWC	10/04/2025	12.5	Baht	01/01/2024 - 31/12/2024	Both	30/04/2025	302.00	4.1%	10
AUCT	11/04/2025	0.32	Baht	01/07/2024 - 31/12/2024	NP	02/05/2025	7.60	4.2%	0.25
S11	11/04/2025	0.1	Baht	01/01/2024 - 31/12/2024	NP	30/04/2025	2.32	4.3%	1
QTC	16/04/2025	0.25	Baht	01/01/2024 - 31/12/2024	NP	30/04/2025	3.82	6.5%	1
KTC	17/04/2025	1.32	Baht	01/01/2024 - 31/12/2024	NP	02/05/2025	51.50	2.6%	1
PSL	17/04/2025	0.1	Baht	-	RE	02/05/2025	6.25	1.6%	1
TIPCO	17/04/2025	0.18	Baht	_	RE	08/05/2025	10.00	1.8%	1
YUASA	17/04/2025	0.6088	Baht	01/01/2024 - 31/12/2024	NP	09/05/2025	10.80	5.6%	1
AIT	18/04/2025	0.4	Baht	01/01/2024 - 31/12/2024	Both	02/05/2025	4.76	8.4%	1
STA	18/04/2025	1	Baht	01/01/2024 - 31/12/2024	Both	08/05/2025	16.40	6.1%	1
STGT	18/04/2025	0.5	Baht	-	RE	08/05/2025	7.85	6.4%	0.5
SVI	22/04/2025	0.24	Baht	01/01/2024 - 31/12/2024	NP	09/05/2025	7.00	3.4%	1
AMARC	28/04/2025	0.02	Baht	01/01/2024 - 31/12/2024	NP	16/05/2025	1.10	1.8%	0.5
TWPC	28/04/2025	0.057		01/01/2024 - 31/12/2024		20/05/2025		2.6%	0.5
			Baht	-	RE		2.18		
LRH SAK	29/04/2025	1.4	Baht	01/01/2024 24/42/2024	RE ND	20/05/2025	38.75	3.6%	10
	29/04/2025	0.18	Baht	01/01/2024 - 31/12/2024	NP ND	20/05/2025	4.34	4.1%	1
TERA	29/04/2025	0.08	Baht	01/01/2024 - 31/12/2024	NP ND	20/05/2025	1.08	7.4%	0.5
TPCH	29/04/2025	0.037	Baht	01/10/2024 - 31/12/2024	NP	15/05/2025	3.62	1.0%	1
RPH	30/04/2025	0.18	Baht	01/07/2024 - 31/12/2024	NP	20/05/2025	5.35	3.4%	1
IND	02/05/2025	0.0662	Baht	01/01/2024 - 31/12/2024	NP	20/05/2025	0.82	8.1%	0.5
LOREAL80	06/05/2025	0.02419	Baht	-	-	04/06/2025	1.19	2.0%	-
PRAPAT	06/05/2025	0.03	Baht	01/01/2024 - 31/12/2024	NP	26/05/2025	1.16	2.6%	0.5
PRAPAT	06/05/2025	10 : 1	Share	01/01/2024 - 31/12/2024	NP	26/05/2025	1.16	-	0.5

# Exhibit 29: Upcoming XD [3/3]

Symbol	X-Date	Dividend (per Share)	Unit	Operation Period	Source of Dividend	Payment Date	Price	Div Yield	Par
ASEFA	07/05/2025	0.14	Baht	01/01/2024 - 31/12/2024	NP	22/05/2025	2.88	4.9%	1
BPS	07/05/2025	0.0125	Baht	01/01/2024 - 31/12/2024	NP	26/05/2025	0.48	2.6%	0.5
MGT	07/05/2025	0.07	Baht	01/07/2024 - 31/12/2024	NP	22/05/2025	1.85	3.8%	0.5

Source: SET

## **Exhibit 30: New securities**

Derivative Warrants	Trade Date	Underlying	Issuer	DW Type	Market	Maturity Date	Exercise Price (Baht)
AOT13C2507C	19/02/2025	AOT	KGI	Call	SET	08/07/2025	63
AOT41C2507A	19/02/2025	AOT	JPM	Call	SET	09/07/2025	50
BABA28C2509A	19/02/2025	BABA	MACQ	Call	SET	03/10/2025	180
BABA41C2504B	19/02/2025	BABA	JPM	Call	SET	07/05/2025	140
BCPG13C2507A	19/02/2025	BCPG	KGI	Call	SET	08/07/2025	8.95
CCET13C2507A	19/02/2025	CCET	KGI	Call	SET	08/07/2025	10.3
DELTA19C2507B	19/02/2025	DELTA	YUANTA	Call	SET	10/07/2025	150
DELTA19P2507A	19/02/2025	DELTA	YUANTA	Put	SET	10/07/2025	46
DELTA41C2507A	19/02/2025	DELTA	JPM	Call	SET	09/07/2025	120
HSI28C2504D	19/02/2025	HSI	MACQ	Call	SET	07/05/2025	27,400.00
HSI28C2504E	19/02/2025	HSI	MACQ	Call	SET	07/05/2025	28,400.00
HSI28C2504F	19/02/2025	HSI	MACQ	Call	SET	07/05/2025	29,400.00
HSI28C2506B	19/02/2025	HSI	MACQ	Call	SET	03/07/2025	31,200.00
HSTECH28C2506B	19/02/2025	HSTECH	MACQ	Call	SET	03/07/2025	6,800.00
HSTECH28P2506B	19/02/2025	HSTECH	MACQ	Put	SET	03/07/2025	4,700.00
KBANK19C2507A	19/02/2025	KBANK	YUANTA	Call	SET	10/07/2025	212
PTTGC13C2507A	19/02/2025	PTTGC	KGI	Call	SET	08/07/2025	25
SET5041P2506B	19/02/2025	SET50	JPM	Put	SET	03/07/2025	700
TENCEN28C2509A	19/02/2025	TENCENT	MACQ	Call	SET	03/10/2025	650
TENCEN28P2509A	19/02/2025	TENCENT	MACQ	Put	SET	03/10/2025	440
TENCEN41C2504B	19/02/2025	TENCENT	JPM	Call	SET	07/05/2025	580
VGI13C2507A	19/02/2025	VGI	KGI	Call	SET	08/07/2025	4.6
XIAOMI28C2509A	19/02/2025	XIAOMI	MACQ	Call	SET	03/10/2025	65