1 AUGUST 2024



SPOTLIGHT ON THAILAND

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| Indices | Index | Change | Change | Net Foreign | | | | | |
|-------------------|--|------------|-------------|-------------|--|--|--|--|--|
| indioco | as of | -1D | YTD | YTD | | | | | |
| | 31-Jul-24 | (%) | (%) | (USD m) | | | | | |
| Thailand SET | 1,321 | 1.0 | (6.7) | (3,278) | | | | | |
| China SHCOMP | 2,939 | 2.1 | (1.2) | (0,210) | | | | | |
| Hong Kong HSI | 17,345 | 2.0 | 1.7 | | | | | | |
| India SENSEX | 81,741 | 0.4 | 13.2 | 4,038 | | | | | |
| Indonesia JCI | 7,256 | 0.4 | (0.2) | (16) | | | | | |
| Korea KOSPI | 2,771 | 1.2 | 4.3 | 18,367 | | | | | |
| MY FBMKLCI | 1,626 | 0.8 | 11.7 | 10,007 | | | | | |
| PH PCOMP | 6,619 | 0.0 | 2.6 | (467) | | | | | |
| SG FSSTI | 3,456 | 0.2 | 6.7 | (407) | | | | | |
| Taiwan TWSE | 22,199 | (0.1) | 23.8 | (7,180) | | | | | |
| VN VNINDEX | 1,252 | (0.1) | 10.8 | , | | | | | |
| MSCI Emerging | | 1.2 | 6.0 | (2,001) | | | | | |
| Nikkei 225 | 1,085 39,102 | 1.2 | 16.8 | | | | | | |
| FTSE 100 | 39,102 8,368 | 1.5 | 8.2 | | | | | | |
| | | | | | | | | | |
| CAC 40 DAX | 7,531 | 0.8 | (0.2) | | | | | | |
| | 18,509 | 0.5 | 10.5 | | | | | | |
| Dow Jones | 40,843 | 0.2 | 8.4 | | | | | | |
| Nasdaq | 17,599 | 2.6 | 17.2 | | | | | | |
| S&P 500 | 5,522 | 1.6 | 15.8 | | | | | | |
| Brent | 80.72 | 3.5 | 4.9 | | | | | | |
| Dubai | 79.53 | 2.1 | 3.9 | | | | | | |
| WTI | 77.91 | 0.7 | 9.5 | | | | | | |
| GOLD | 2,447.60 | (0.0) | 18.6 | ••• | | | | | |
| Trade data | Buy | Sell | Net | Share (%) | | | | | |
| (THB m) | (THB m) | (THB m) | (THB m) | (THB m) | | | | | |
| Foreign | 23,552 | 23,251 | 301 | 55 | | | | | |
| Retail | 11,759 | 11,697 | 62 | 27 | | | | | |
| Prop Trade | 2,176 | 2,200 | (25) | 5 | | | | | |
| Local Institution | 5,165 | 5,503 | (339) | 13 | | | | | |
| Total Trade | 42,651 | 42,651 | (0) | 100 | | | | | |
| Rates | Last close | 1M ago | End last yr | 1yr ago | | | | | |
| | 31/07/2024 | 01/07/2024 | 29/12/2023 | 01/08/2023 | | | | | |
| THB/USD | 35.65 | 36.72 | 34.14 | 34.22 | | | | | |
| Inflation * | 0.62 | 1.54 | (0.83) | 0.23 | | | | | |
| MLR ** | 7.12 | 7.12 | 7.12 | 6.87 | | | | | |
| 1Y Fixed * | 1.65 | 1.65 | 1.65 | 1.41 | | | | | |
| Govt bond 10Y | 2.58 | 2.67 | 2.68 | 2.60 | | | | | |
| Commodity | Last close | 1M ago | End last yr | 1yr ago | | | | | |
| (USD/bbl) | 31/07/2024 | 28/06/2024 | 29/12/2023 | 31/07/2023 | | | | | |
| Brent | 80.84 | 86.41 | 77.04 | 85.56 | | | | | |
| Dubai | 79.53 | 84.90 | 76.51 | 85.59 | | | | | |
| WTI | 77.91 | 83.38 | 71.65 | 81.37 | | | | | |
| Gold | 2,448 | 2,332 | 2,063 | 1,944 | | | | | |
| Baltic Dry | 1,762 | 2,158 | 2,094 | 1,150 | | | | | |
| (USD/ton) | 26-Jul-24 | 19-Jul-24 | 25-Dec-20 | 28-Jul-23 | | | | | |
| Coal | 136.34 | 137.34 | 84.45 | 135.21 | | | | | |
| | | | | | | | | | |
| % change | % change (0.7) 0.8 61.4 0.8 * chg y-y% last at end of most recent month end; '** Avg of 4 major banks; | | | | | | | | |

Sources: Bloomberg, except coal from BANPU

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Published Reports

Thailand Market Strategy - Focus on Thai politics and 2Q24 earnings

Market fully priced in at least two rate cuts from the Fed this year

Recently, the market received a positive batch of economic data in June 2024, prompting the street to revise up the probability of the Fed making c2.5 cuts by end-2024. This sent the bond yield lower, while the 10Y-2Y inverted yield gap has narrowed to c0.2%. The US economy remains resilient but has some uncertainty issues, especially from the upcoming US general election, as there is a possibility that Donald Trump might return as the president, which could add concerns over his unpredictable trade and foreign policies that could intensify and affect global trade and economic outlooks.

Thai political court case decisions in focus

In August 2024, Thailand's Constitutional Court is scheduled to make decisions on the Move Forward Party's dissolution and the removal of PM Srettha Thavisin on ethical grounds. Our focus is on the 14 August PM court case. We think the market will react negatively in the short term if the court decides to remove Mr. Srettha from the position. The worst-case scenario is if the government has to dissolve the parliament, which could delay the 2025 fiscal budget approval and hit the economy again. On the other hand, if the decision is favorable for Mr. Srettha, we expect the SET index to rebound and the street should turn to focus on fundamentals and upward economic and earnings growth in 2H24.

Overall 2Q24 earnings to grow q-q and jump y-y

We expect companies' overall aggregate 2Q24 net profit to increase by 6% q-q and jump 33% y-y, in line with Thai GDP, which we expect to grow by 1% q-q and 2.1% y-y. The strong y-y growth should mainly come from the very low base last year in the energy, tourism, transportation and food sectors. We expect to see a slight drop q-q in net profit in some key sectors, i.e. energy, banking, commerce, property, finance and healthcare services, while key drivers in this quarter are from food, tourism, transportation and electronics. If 2Q24 is in line, 1H24 earnings would account for 51% of our 2024E net profit.

Maintain SET target and selective strategy on strong earnings plays

We maintain our 2024 SET target of 1,470, as our 2024E EPS of THB91.50 still has limited downward revisions. However, we will closely watch the upcoming 2Q24 earnings announcements to determine whether they will affect the overall earnings forecasts or not. We continue to see the current valuation as attractive for long-term investment, as the index is trading at a 2024 PER of 14.2x with an earnings yield gap of 4.4%. We reaffirm our selective strategy, focusing on stocks expected to report strong 2Q24 profits and that have attractive valuations compared to the pre-Covid period. Our 2024 favorites are AOT, CHG, CPALL, CPN, GPSC, KCG, SHR, SJWD, TIDLOR, and TU.

Noted: The Chairman of The Audit Committee and Independent Director of Finansia Syrus Securities PCL is also AOT's Chairman of Board of Directors

Exhibit 1: 2Q24 earnings summary of Thai banks under coverage

| | 2Q24 | 1Q24 | Change | 2Q23 | Change | 2023 | 2024E |
|----------|---------|---------|--------|---------|--------|---------|---------|
| | (THB m) | (THB m) | (q-q%) | (THB m) | (y-y%) | (THB m) | (THB m) |
| BBL | 11,807 | 10,524 | 12.2 | 11,293 | 4.6 | 41,635 | 42,037 |
| KBANK | 12,653 | 13,486 | (6.2) | 10,994 | 15.1 | 42,405 | 47,020 |
| КТВ | 11,195 | 11,078 | 1.1 | 10,156 | 10.2 | 36,616 | 37,621 |
| SCB | 10,014 | 11,281 | (11.2) | 11,868 | (15.6) | 43,521 | 41,170 |
| ТТВ | 5,356 | 5,335 | 0.4 | 4,566 | 17.3 | 18,463 | 19,192 |
| ККР | 769 | 1,506 | (49.0) | 1,408 | (45.4) | 5,418 | 4,271 |
| TISCO | 1,749 | 1,733 | 0.9 | 1,854 | (5.7) | 7,301 | 6,935 |
| Coverage | 53,543 | 54,943 | (2.5) | 52,140 | 2.7 | 195,359 | 198,247 |

Sources: Company data; FSSIA estimates

Exhibit 2: NPL ratio, 3Q22-2Q24

| | 3Q22 | 4Q22 | 1Q23 | 2Q23 | 3Q23 | 4Q23 | 1Q24 | 2Q24 | 2024E | Banks' target |
|----------|------|------|------|------|------|------|------|------|-------|---------------|
| | (%) | (%) | (%) | (%) | (%) | (%) | (%) | (%) | (%) | 2024E |
| BBL | 3.83 | 3.62 | 3.73 | 3.46 | 3.48 | 3.22 | 3.43 | 3.64 | 3.45 | ±3.0 |
| KBANK | 3.59 | 3.74 | 3.60 | 3.83 | 3.58 | 3.70 | 3.72 | 3.64 | 3.76 | < 3.25 |
| КТВ | 4.01 | 3.90 | 3.97 | 3.83 | 3.74 | 3.86 | 3.77 | 3.85 | 3.80 | < 3.25 |
| SCB | 3.92 | 4.01 | 3.97 | 3.84 | 3.89 | 3.99 | 3.89 | 3.90 | 4.06 | n/a |
| ТТВ | 3.01 | 3.03 | 3.09 | 2.99 | 2.96 | 3.09 | 3.02 | 3.09 | 3.15 | ≤ 2.9 |
| KKP | 3.29 | 3.45 | 3.56 | 3.74 | 3.69 | 3.31 | 3.94 | 4.11 | 4.10 | 3.90 - 4.10 |
| TISCO | 2.08 | 2.09 | 2.13 | 2.20 | 2.25 | 2.22 | 2.27 | 2.44 | 2.63 | 2.50 - 2.75 |
| Coverage | 3.70 | 3.68 | 3.69 | 3.62 | 3.56 | 3.58 | 3.61 | 3.67 | 3.68 | |

Sources: Company data; FSSIA estimates

Exhibit 3: 2Q24 earnings forecasts by sector

| Sector | 2Q24E | 1Q24 | 2Q23 | Chang | e | 1H24E | 2024E | % to 2024E |
|-------------------------------------|---------|---------|---------|---------|---------|---------|---------|------------|
| | (THB m) | (THB m) | (THB m) | (q-q %) | (y-y %) | (THB m) | (THB m) | (%) |
| Energy | 65,204 | 71,077 | 44,031 | (8) | 48 | 136,281 | 260,087 | 52% |
| Bank | 54,911 | 56,704 | 53,918 | (3) | 2 | 111,615 | 204,659 | 55% |
| Commerce | 14,506 | 15,237 | 12,044 | (5) | 20 | 29,744 | 63,387 | 47% |
| Tourism | 13,908 | 2,552 | 3,215 | 445 | 333 | 16,460 | 11,129 | 148% |
| Property | 13,213 | 12,833 | 14,839 | 3 | (11) | 26,046 | 64,498 | 40% |
| Food | 12,480 | 6,855 | 3,187 | 82 | 292 | 19,335 | 37,879 | 51% |
| ICT | 12,314 | 11,506 | 8,351 | 7 | 47 | 23,820 | 46,008 | 52% |
| Transportation | 10,676 | 10,312 | 4,328 | 4 | 147 | 20,988 | 35,654 | 59% |
| Financial | 7,531 | 7,971 | 7,358 | (6) | 2 | 15,502 | 33,438 | 46% |
| Healthcare | 5,890 | 6,877 | 5,422 | (14) | 9 | 12,767 | 30,091 | 42% |
| Electronics | 5,748 | 5,136 | 5,680 | 12 | 1 | 10,884 | 23,383 | 47% |
| Cons. Mat | 5,674 | 3,648 | 9,873 | 56 | (43) | 9,321 | 27,122 | 34% |
| Packaging | 1,669 | 1,987 | 1,712 | (16) | (3) | 3,656 | 6,456 | 57% |
| Petro | 1,230 | (606) | (5,591) | 303 | 122 | 624 | 16,651 | 4% |
| Auto | 886 | 1,010 | 948 | (12) | (7) | 1,896 | 4,897 | 39% |
| Construction | 815 | 133 | 640 | 513 | 27 | 948 | 2,671 | 35% |
| Agri | 534 | 466 | 349 | 15 | 53 | 1,000 | 1,478 | 68% |
| Media | 424 | 373 | 393 | 14 | 8 | 796 | 1,283 | 62% |
| Professional | 262 | 267 | 207 | (2) | 26 | 529 | 891 | 59% |
| Grand Total | 227,874 | 214,338 | 170,904 | 6 | 33 | 442,211 | 871,662 | 51% |
| Excl. Energy & Petro | 161,440 | 143,866 | 132,464 | 12 | 22 | 305,306 | 594,925 | 51% |
| Excl. Banking | 172,963 | 157,634 | 116,986 | 10 | 48 | 330,596 | 667,003 | 50% |
| Excl. Energy & Petro and Banking | 106,529 | 87,163 | 78,546 | 22 | 36 | 193,691 | 390,266 | 50% |

Source: Bloomberg, FSSIA estimates, and SETSMART

FINANSIA

CENTRAL PATTANA (CPN TB) - Another record profit in 2Q24E; Maintain BUY TP THB83.00

No new property opened in 2Q24 except one condo

During the quarter, there were no new properties opened except the new ESCENT Bangna condo, launched in June. At the end of 2Q24, CPN had 42 shopping malls (including two new malls opened in 1Q24), 17 community malls, 10 office buildings, nine hotels, and 37 residential projects. For 2H24, CPN plans to add one hotel in Rayong, six residential projects, and one luxury hotel from the Dusit Central Park JV project. In addition, the company unveiled that the Central Krabi shopping mall will be opened in 1H25, with the offices, residences, and retail space at the Dusit Central Park project opening in 2Q-4Q25. For the company's owned-brand residences, CPN has managed to grow the unit's revenue by 10% every year.

Another record profit in 2Q24E, driven by almost all businesses

We project CPN's core profit to reach a new record high at THB4.3b in 2Q24 (+4.2% q-q, +19.7% y-y), driven by almost all businesses. The residential business should have the strongest revenue growth, which we estimate at 50% q-q, mainly from the transfer of condos in Chonburi, Chachoengsao, and Phuket. Rental revenue from malls has continued increasing, thanks to the additional NLA from Central Nakhon Sawan and Central Nakhon Pathom, opened in January and March 2024, respectively. The hotel business should be the only unit to see a q-q decline in revenue, owing to seasonality.

Solid financial position amid rising interest costs

The overall costs and expenses should be well managed, in our view. Only financial costs are expected to increase as a result of the higher market rates. The company has maintained its solid financial status with an estimated IBD/E of below 0.5x and an interest coverage ratio of 19x in 2Q24.

Maintain our BUY call and TP of THB83

The projected 1H24 profit accounts for 54% of our full-year forecast. The outlook remains promising. We reiterate our BUY call and DCF-based TP of THB83 (WACC 7.4%, LTG 2%) implying 23.5x 2024E P/E, while CPN trades at only 15.4x 2024E P/E.

Exhibit 4: CPN – 2Q24 earnings preview

| Year to Dec 31 | 2Q23 | 3Q23 | 4Q23 | 1Q24 | 2Q24E | Cha | nge | 1H23 | 1H24E | Change | 2024E | Change | % of |
|--------------------------|---------|---------|---------|---------|---------|---------|---------|----------|----------|---------|----------|---------|-------|
| | (THB m) | (q-q %) | (y-y %) | (THB m) | (THB m) | (y-y %) | (THB m) | (y-y %) | 2024E |
| Total operating revenue | 10,865 | 11,918 | 12,849 | 11,705 | 12,739 | 8.8 | 17.3 | 20,846 | 24,443 | 17.3 | 48,320 | 5.9 | 50.6 |
| Cost of services | (5,275) | (5,764) | (5,715) | (5,308) | (5,965) | 12.4 | 13.1 | (10,030) | (11,273) | 12.4 | (23,378) | 8.7 | 48.2 |
| Gross profit | 5,590 | 6,154 | 7,134 | 6,396 | 6,774 | 5.9 | 21.2 | 10,816 | 13,171 | 21.8 | 24,942 | 3.5 | 52.8 |
| Operating costs | (1,716) | (1,754) | (2,501) | (1,998) | (2,013) | 0.7 | 17.3 | (3,471) | (4,011) | 15.5 | (8,214) | 6.3 | 48.8 |
| Operating profit | 3,874 | 4,400 | 4,633 | 4,398 | 4,762 | 8.3 | 22.9 | 7,345 | 9,160 | 24.7 | 16,728 | 2.1 | 54.8 |
| Operating EBITDA | 6,035 | 6,466 | 6,910 | 6,619 | 7,045 | 6.4 | 16.7 | 11,548 | 13,664 | 18.3 | 26,015 | 4.4 | 52.5 |
| Other income | 269 | 359 | 240 | 529 | 429 | (19.0) | 59.7 | 577 | 958 | 65.9 | 1,118 | (5.0) | 85.7 |
| Interest expense | (663) | (660) | (693) | (888) | (971) | 9.3 | 46.3 | (1,260) | (1,859) | 47.6 | (2,693) | 3.1 | 69.0 |
| Profit before tax | 3,887 | 4,544 | 4,467 | 4,509 | 4,830 | 7.1 | 24.2 | 7,478 | 9,338 | 24.9 | 16,757 | 1.6 | 55.7 |
| Тах | (769) | (908) | (986) | (899) | (966) | 7.4 | 25.7 | (1,567) | (1,865) | 19.0 | (3,486) | 0.7 | 53.5 |
| Associates | 532 | 579 | 546 | 596 | 518 | (13.0) | (2.5) | 1,008 | 1,114 | 10.5 | 2,734 | 28.2 | 40.7 |
| Minority interests | (36) | (53) | (55) | (54) | (54) | 0.0 | 48.4 | (63) | (107) | 70.2 | (147) | (13.7) | 72.7 |
| Reported net profit | 3,678 | 4,161 | 3,977 | 4,154 | 4,220 | 1.6 | 14.7 | 6,924 | 8,374 | 21.0 | 15,858 | 5.3 | 52.8 |
| Core profit | 3,614 | 4,163 | 3,972 | 4,152 | 4,328 | 4.2 | 19.7 | 6,856 | 8,480 | 23.7 | 15,858 | 6.9 | 53.5 |
| Reported EPS (THB) | 0.82 | 0.93 | 0.89 | 0.93 | 1.93 | 108.0 | 135.0 | 1.55 | 2.85 | 83.6 | 3.53 | 5.1 | 80.7 |
| Recurring EPS (THB) | 0.81 | 0.93 | 0.89 | 0.93 | 0.96 | 4.2 | 19.7 | 1.53 | 1.89 | 23.7 | 3.53 | 6.9 | 53.5 |
| Key ratios (%) | (%) | (%) | (%) | (%) | (%) | (ppt) | (ppt) | (%) | (%) | (ppt) | (%) | (ppt) | |
| Gross margin | 51.5 | 51.6 | 55.5 | 54.6 | 53.2 | (1.5) | 1.7 | 51.9 | 53.9 | 2.0 | 51.6 | (1.2) | |
| Operating margin | 35.7 | 36.9 | 36.1 | 37.6 | 37.4 | (0.2) | 1.7 | 35.2 | 37.5 | 2.2 | 34.6 | (1.3) | |
| EBITDA margin | 55.5 | 54.3 | 53.8 | 56.6 | 55.3 | (1.2) | (0.2) | 55.4 | 55.9 | 0.5 | 53.8 | (0.8) | |
| Core profit margin | 33.3 | 34.9 | 30.9 | 35.5 | 34.0 | (1.5) | 0.7 | 32.9 | 34.7 | 1.8 | 32.8 | (0.0) | |
| SG&A / Sales | 15.8 | 14.7 | 19.5 | 17.1 | 15.8 | (1.3) | 0.0 | 16.7 | 16.4 | (0.2) | 17.0 | 0.1 | |
| Revenue breakdown | (THB m) | (q-q %) | (у-у %) | (THB m) | (THB m) | (y-y %) | (THB m) | (y-y %) | |
| Rental and services | 9,229 | 9,358 | 9,965 | 9,659 | 10,093 | 4.5 | 9.4 | 17,980 | 19,752 | 9.9 | 39,861 | 6.9 | |
| Food center services | 245 | 229 | 240 | 249 | 284 | 14.0 | 15.9 | 452 | 533 | 17.9 | 985 | 7.0 | |
| Hotel operations | 368 | 384 | 449 | 491 | 402 | (18.0) | 9.4 | 721 | 893 | 23.8 | 1,697 | 9.2 | |
| Residential sales | 1,023 | 1,947 | 2,195 | 1,306 | 1,959 | 50.0 | 91.6 | 1,693 | 3,266 | 92.9 | 5,777 | (1.0) | |
| Gross margin by business | (%) | (%) | (%) | (%) | (%) | (ppt) | (ppt) | (%) | (%) | (ppt) | (%) | (ppt) | |
| Rental and services | 52.9 | 54.8 | 59.4 | 56.5 | 56.5 | (0.0) | 3.5 | 53.2 | 56.5 | 3.3 | 53.6 | (1.7) | |
| Food center services | 51.4 | 49.3 | 49.6 | 49.4 | 51.1 | 1.7 | (0.4) | 49.6 | 50.3 | 0.7 | 48.6 | (0.9) | |
| Hotel operations | 66.0 | 65.2 | 66.9 | 68.3 | 65.5 | (2.8) | (0.5) | 66.3 | 67.0 | 0.8 | 68.0 | 1.8 | |
| Residential sales | 32.8 | 34.0 | 36.1 | 37.1 | 34.1 | (3.0) | 1.3 | 32.6 | 35.3 | 2.7 | 33.7 | (0.8) | |

Sources: CPN, FSSIA estimates



SCGJWD LOGISTICS (SJWD TB) - 2Q24E profit helped by associates; Maintain BUY TP THB23.00

The overall economy grew more slowly than it should in 2Q24

The overall Thai economic situation in 2Q24 continued to recover slowly, mainly driven by domestic demand for the consumer staples sector and tourism. The local automotive demand, including for EVs, has dropped sharply since the beginning of the year due to lower purchasing power coupled with rising household debt. This affected SJWD's former star of last year, the automotive service unit, which we expect to account for only 4% of total revenue but 10% of the group's gross profit in 2Q24. In addition, the country's better-than-expected chicken meat exports during 2Q24 should cause the cold storage occupancy rate to temporarily decrease.

Higher equity income should help 2Q24 earnings

From the abovementioned reasons, together with the low season in 2Q, we expect SJWD's 2Q24 revenue to slightly fall 3.3% q-q and 1.4% y-y to THB6.0b, dragged by its automotive service, cold chain storage, and cement transportation. However, we estimate the share of profits from associates to rise significantly, (+58.9% q-q, +56.6% y-y), helped by the freight unit from the Vietnam-based JV Transimex Corp (TMS VN – SJWD holds 23.47%) and the full-quarter profit recognition from Asia Network International (ANI TB – SJWD holds 20.12%) and Swift Haulage (SWIFT MK – SJWD holds 20.44%). We expect SJWD's 2Q24 core profit to be at THB165m (+2.9% q-q, +31.6% y-y).

Unexciting earnings in 1H24, improving profit expected in 2H24

Without a broad-based economic recovery, SJWD's earnings look less promising than previously expected. Its 1H24E core profit accounts for only 28% of our full-year forecast, which may lead to a projection revision after the earnings call. Nonetheless, several of the company's business units have a high season in 2H. We believe its earnings are improving.

Maintain our BUY call on undemanding valuations

We retain our BUY call and TP of THB23 (DCF, WACC 9.2%, LTG 3%). Should we pessimistically cut our 2024E earnings by 30%, SJWD's share price could have an undemanding P/E of 30x in 2024E and 20x in 2025E, and EV/EBITDA of 10x in 2024-25E, below its five-year averages.

Exhibit 5: SJWD – 2Q24 earnings preview

| Year to Dec 31 | 2Q23 | 3Q23 | 4Q23 | 1Q24 | 2Q24E | C <u>ha</u> | nge | 1H23 | 1H24E | Change | 2024E | Change | % of |
|-------------------------------|---------|---------|---------|---------|---------|-------------|---------|---------|----------|---------|----------|---------|-------|
| | (THB m) | (q-q %) | (y-y %) | (THB m) | (THB m) | (y-y %) | (THB m) | (y-y %) | 2024E |
| Sales | 6,131 | 6,417 | 6,300 | 6,252 | 6,045 | (3.3) | (1.4) | 11,016 | 12,297 | 11.6 | 26,583 | 12.0 | 46.3 |
| Cost of sales | (5,395) | (5,610) | (5,376) | (5,453) | (5,287) | (3.1) | (2.0) | (9,573) | (10,740) | 12.2 | (23,051) | 12.1 | 46.6 |
| Gross profit | 736 | 806 | 924 | 799 | 758 | (5.1) | 3.0 | 1,443 | 1,557 | 7.9 | 3,532 | 11.3 | 44.1 |
| Operating costs | (526) | (563) | (581) | (509) | (499) | (2.0) | (5.3) | (1,005) | (1,008) | 0.3 | (2,172) | 1.0 | 46.4 |
| Operating profit | 210 | 243 | 343 | 290 | 259 | (10.4) | 23.8 | 438 | 549 | 25.5 | 1,361 | 32.9 | 40.4 |
| Operating EBITDA | 575 | 646 | 1,057 | 726 | 698 | (3.9) | 21.3 | 1,144 | 1,423 | 24.4 | 3,220 | 13.1 | 44.2 |
| Other income | 55 | 57 | 87 | 32 | 33 | 3.0 | (39.3) | 86 | 66 | (23.8) | 234 | 1.7 | 28.1 |
| Interest expense | (117) | (120) | (134) | (146) | (145) | (0.7) | 23.7 | (216) | (291) | 34.5 | (518) | 9.9 | 56.2 |
| Profit before tax | 147 | 180 | 295 | 176 | 148 | (15.9) | 0.3 | 307 | 324 | 5.3 | 1,077 | 37.5 | 30.1 |
| Associates | 42 | 42 | 43 | 41 | 65 | 58.9 | 56.6 | 127 | 106 | (16.3) | 428 | 102.4 | 24.7 |
| Reported net profit | 129 | 140 | 261 | 164 | 165 | 0.6 | 27.6 | 361 | 329 | (8.7) | 1,179 | 54.8 | 27.9 |
| Core profit | 125 | 251 | 268 | 160 | 165 | 2.9 | 31.6 | 357 | 326 | (8.7) | 1,179 | 27.6 | 27.6 |
| Reported EPS (THB) | 0.08 | 0.08 | 0.14 | 0.09 | 0.09 | 0.6 | 14.1 | 0.24 | 0.18 | (24.9) | 0.65 | 54.8 | 27.9 |
| Recurring EPS (THB) | 0.07 | 0.14 | 0.15 | 0.09 | 0.09 | 2.9 | 31.6 | 0.20 | 0.18 | (8.7) | 0.65 | 27.6 | 27.6 |
| Key Ratios (%) | (%) | (%) | (%) | (%) | (%) | (ppt) | (ppt) | (%) | (%) | (ppt) | (%) | (ppt) | |
| Gross margin | 12.0 | 12.6 | 14.7 | 12.8 | 12.5 | (0.2) | 0.5 | 13.1 | 12.7 | (0.4) | 13.3 | (0.1) | |
| Operating margin | 4.3 | 4.7 | 6.8 | 5.2 | 4.8 | (0.3) | 0.5 | 4.8 | 5.0 | 0.2 | 6.0 | 0.7 | |
| EBITDA margin | 9.4 | 10.1 | 16.8 | 11.6 | 11.5 | (0.1) | 2.2 | 10.4 | 11.6 | 1.2 | 12.1 | 0.1 | |
| Recurring net margin | 2.0 | 3.9 | 4.3 | 2.6 | 2.7 | 0.2 | 0.7 | 3.2 | 2.6 | (0.6) | 4.4 | 0.5 | |
| SG&A / Sales | 8.6 | 7.3 | 9.2 | 8.1 | 8.3 | 0.1 | (0.3) | 9.1 | 8.2 | (0.9) | 8.2 | (0.9) | |
| Revenue breakdown | (THB m) | (q-q %) | (y-y %) | (THB m) | (THB m) | (y-y %) | (THB m) | (у-у %) | |
| Warehouse & yard mgmt. | 844 | 1,025 | 1,033 | 925 | 863 | (6.7) | 2.2 | 1,662 | 1,788 | 7.6 | 4,284 | 15.2 | |
| Transportation & distribution | 3,221 | 3,102 | 2,955 | 3,170 | 2,945 | (7.1) | (8.6) | 5,699 | 6,115 | 7.3 | 13,485 | 14.7 | |
| Other logistics | 633 | 726 | 663 | 558 | 571 | 2.3 | (9.9) | 1,136 | 1,128 | (0.7) | 2,493 | (0.4) | |
| Overseas | 747 | 765 | 751 | 807 | 866 | 7.3 | 15.8 | 1,243 | 1,673 | 34.6 | 3,117 | 13.0 | |
| Other business | 707 | 799 | 898 | 793 | 800 | 1.0 | 13.2 | 1,297 | 1,593 | 22.8 | 3,204 | 7.0 | |
| Gross margin by BU | (%) | (%) | (%) | (%) | (%) | (ppt) | (ppt) | (%) | (%) | (ppt) | (%) | | |
| Warehouse & yard mgmt. | 27.2 | 34.7 | 34.6 | 31.5 | 32.0 | 0.6 | 4.8 | 31.9 | 31.8 | (0.2) | 33.1 | | |
| Transportation & distribution | 8.2 | 6.6 | 6.5 | 8.5 | 8.2 | (0.3) | (0.0) | 8.5 | 8.3 | (0.1) | 7.5 | | |
| Other logistics | 24.8 | 20.3 | 21.8 | 18.8 | 18.9 | 0.0 | (6.0) | 23.8 | 18.8 | (5.0) | 21.5 | | |
| Overseas | 7.1 | 8.4 | 10.5 | 13.1 | 13.6 | 0.4 | 6.5 | 6.8 | 13.4 | 6.6 | 8.2 | | |
| Other business | 6.4 | 4.2 | 6.3 | 1.9 | 2.0 | 0.1 | (4.4) | 6.0 | 2.0 | (4.1) | 5.6 | | |

Sources: SJWD, FSSIA estimates



Economic news

- Real estate woes hit electrical appliances BANGKOK POST: The reduced purchasing power of consumers affected the Thai real estate sector in the first half of 2024 and hit the electrical appliance sector, according to Panasonic Solutions (Thailand) Co Ltd, a business arm of Japanese multinational electronics appliance maker Panasonic. "The real estate sector is affected by the country's sluggish economy; this will impact the division's performance as sales from developer customers have dropped by around 10-15%," said Pongwut Sangprasert, director of the B2B sales division at Panasonic Solutions (Thailand). According to the Real Estate Information Center, new residential sales amounted to 15,000 units worth 90 billion baht in the first quarter of 2024, down by 26.6% compared to the same period last year.
- TAT widens net in bid to capture more of the Chinese market BANGKOK POST: With 8 million Chinese tourist arrivals projected for 2024, the Tourism Authority of Thailand (TAT) is diversifying its target to niche markets who still have plenty of purchasing power, including young travellers, small meeting groups, and caravan tours. "Demand among Chinese is not enough to entice Chinese airlines to increase flights to Thailand," said Nonglux Yooyendee, director of the TAT's Shanghai office. Ms Nonglux said China is facing a high rate of unemployment and a real estate slump affecting the massive middle-class market, which accounts for over a third of the country's population and has led to less travel demand.
- June current account surplus improves to \$2bn BANGKOK POST: Thailand recorded a current account surplus of \$2 billion in June, an increase from \$700 million in May, the Bank of Thailand (BoT) said on Wednesday. Exports rose 0.3% in June from a year earlier, after a gain of 7.8% in May. Imports edged down 0.1%, producing a trade surplus of \$2.4 billion for June, the central bank said in a statement on its website. The limited export growth reflected decreases from May in shipments of some agricultural products, notably durian to china, and electronic goods. "Nevertheless, some export products increased, including commercial cars to Australia, passenger cars to Asean, and petroleum products to China, Japan and Asean," it said. While the economy expanded in the second quarter from the first, growth was uneven, driven by tourism and private consumption, the BoT said.
- Restaurant sector anticipates further risks in second half BANGKOK POST: Restaurant business operators anticipate a risk of closures in the second half of the year due to low consumer purchasing power and high costs. Sorathep Rojpotjanaruch, head of the Restaurant Business Club, said the restaurant industry enjoyed rising momentum in the first quarter of the year due to the rebound of the tourism sector. However, after the Songkran festival, the industry saw a significant decline in the number of customers as consumer spending dwindled.
- Factory output falls more than forecast as car output slumps BANGKOK POST: Restaurant business operators anticipate a risk of closures in the second half of the year due to low consumer purchasing power and high costs. Sorathep Rojpotjanaruch, head of the Restaurant Business Club, said the restaurant industry enjoyed rising momentum in the first quarter of the year due to the rebound of the tourism sector. However, after the Songkran festival, the industry saw a significant decline in the number of customers as consumer spending dwindled.
- B40bn in savings bonds to be sold in August BANGKOK POST: The Public Debt Management Office (PDMO) is selling the final tranche of its savings bonds worth 40 billion baht in August, reduced from the original plan of 60 billion baht. According to Patchara Anuntasilpa, director-general of the PDMO, for fiscal year 2024 the PDMO has already issued 40 billion baht in savings bonds from the original target of 100 billion baht. Therefore, there was an outstanding balance of bonds worth 60 billion baht still to be issued. However, due to delays in budget disbursement this year, the PDMO does not need to borrow as much as initially planned, so has reduced the savings bond issuance amount by 20 billion baht to align with the actual needs.
- Thai rice exports jump 25% in first half of 2024 BANGKOK POST: Thailand expects to export 8.2 million tonnes of rice this year, up from a previous forecast of 7.5 million, helped by demand from major markets and a weakening baht, according to the Commerce Ministry. Ronnarong Phoolpipat, director-general of the Foreign Trade Department, said rice exports during the first half of the year amounted to 5.08 million tonnes worth 117.8 billion baht, up 25.1% and 55.5% year-on-year, respectively. "Rice importers want to import rice for consumption and to keep it as stock for food security," he said. Furthermore, India's rice export restrictions and the depreciation of the baht to 36-37 per dollar are helping maintain the competitiveness of the price of Thai rice.
- Central bank reassessing consumer lending rules BANGKOK POST: The Bank of Thailand is reviewing its regulations on loan-to-value (LTV) ratios for mortgage loans and minimum payments for credit cards amid the weakened debt servicing ability of individual borrowers. According to the central bank's assistant governor for corporate relations group, Chayawadee Chai-anant, it is reassessing these regulations based on a comprehensive evaluation of the current economic situation, the property and credit card markets, consumer access to new loans, debt repayment capabilities, and the potential side effects of relaxing these rules. Property developers recently asked the Finance Ministry to relax LTV measures to stimulate activity in the sector. Currently, LTV rates for first residences are set at 90-100%. Meanwhile, some credit cardholders have been affected by the central bank's increase in the minimum payment requirement from 5% to 8%.

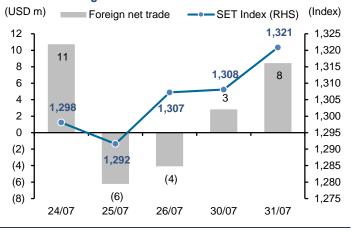


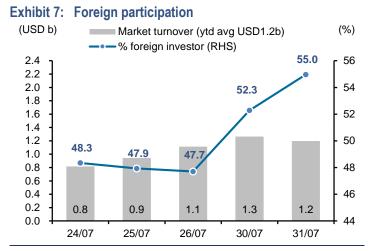
Corporate news

- Sena adopts cautious investment strategy BANGKOK POST: Developers need to be more cautious with investments in the second half, as the financial market is concerned about corporate debenture repayments, due to the economic slowdown that affected demand in the first half. Kessara Thanyalakpark, managing director of SET-listed developer Sena Development, said the company has started to adopt a cautious approach to investment as the financial market has become increasingly concerned about expiring debentures. "In the second half of the year, developers will face double challenges that will impact their investments," she said. "Their access to funding will be limited, while homebuyers continue to struggle with securing mortgage loans."
- Court accepts class-action suit against Stark auditors BANGKOK POST: A Thai court will allow a class-action lawsuit against the local office of the accounting firm Deloitte over its audit of scandal-hit Stark Corporation, it said in a document on Wednesday. The case was brought by retail bondholders of Stark, who accuse Deloitte Touche Tohmatsu Jaiyos and another individual of "acting intentionally, negligently, or in gross negligence resulting in damages", according to a complaint seen by Reuters. The accounting and embezzlement scandal at SET-listed Stark was one of the country's largest corporate frauds in recent years, causing an estimated at 14.7 billion baht in damages.



Exhibit 6: Foreign fund flow and SET Index





Source: Bloomberg

Exhibit 8: Index performance

| | SET Ir | ndex | | | | Inde | x perform | ance (% chan | ge) | | |
|------------------|----------|--------|--------|--------|------|----------|-----------|--------------|-----------|-----------|-----------|
| | Index | (%chg) | Energy | Bank | Comu | Commerce | Food | Property | Construct | Transport | Petrochem |
| % of SET Index | | | 19% | 11% | 10% | 10% | 6% | 5% | 3% | 8% | 2% |
| Current | 1,320.86 | 1.0 | 1.1 | 0.4 | 1.2 | 2.1 | 1.0 | 0.8 | 1.0 | (0.4) | 1.5 |
| -5D | 1,301.54 | 1.5 | 0.5 | 1.4 | 2.8 | 1.6 | 1.4 | (1.1) | (0.9) | (1.1) | 4.3 |
| -1M | 1,299.35 | 1.7 | (1.1) | 1.2 | 7.4 | 5.3 | (0.8) | (0.4) | (2.9) | (1.0) | (7.6) |
| -3M | 1,367.95 | (3.4) | (8.0) | (3.1) | 13.2 | (5.0) | (0.4) | (13.3) | (11.7) | (11.3) | (20.9) |
| -6M | 1,367.96 | (3.4) | (10.3) | (1.1) | 9.5 | (0.1) | 3.1 | (12.1) | (15.5) | (6.6) | (17.2) |
| -1Y | 1,556.06 | (15.1) | (19.3) | (11.9) | 4.0 | (16.6) | (2.2) | (19.6) | (27.5) | (19.7) | (34.5) |
| WTD | 1,307.21 | 1.0 | 0.5 | 0.9 | 2.2 | 1.1 | 0.2 | (0.9) | (1.5) | (1.1) | 0.8 |
| MTD | 1,320.86 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| QTD | 1,300.96 | 1.5 | (0.8) | 1.5 | 8.0 | 4.5 | (1.2) | 0.1 | (2.5) | (2.1) | (6.8) |
| End of last year | 1,415.85 | (6.7) | (12.5) | (7.0) | 12.5 | (5.6) | (0.7) | (15.2) | (21.8) | (6.2) | (25.7) |

Source: Bloomberg

Source: Bloomberg

Exhibit 9: Trade by investor types

| | | | | | SET Index | | | | | | |
|-----------|----------|--------|-----------|-------------|-------------|---------|----------------|----------------|------------|-------------|--|
| | SET In | 1dex | Exchange | SET | Index | | Equity trading | / Net position | | Bond | |
| | Index | Change | rate | Average dai | ly turnover | Foreign | Retail | PropTrade | Local Inst | Net foreign | |
| | | (у-у%) | (USD:THB) | (THB m) | (USD m) | (USD m) | (USD m) | (USD m) | (USD m) | (USD m) | |
| 2019 | 1,579.84 | 1.0 | 31.06 | 52,468 | 1,689 | (1,496) | (662) | 477 | 1,681 | (502) | |
| 2020 | 1,449.35 | (8.3) | 31.29 | 67,335 | 2,152 | (8,287) | 6,873 | 459 | 953 | (1,005) | |
| 2021 | 1,657.62 | 14.4 | 32.00 | 88,443 | 2,764 | (1,632) | 3,630 | 435 | (2,330) | 6,550 | |
| 2022 | 1,668.66 | 15.1 | 34.78 | 53,589 | 1,541 | 5,362 | (656) | 56 | (4,758) | 4,111 | |
| 2023 | 1,415.85 | (15.2) | 34.81 | 51,072 | 1,467 | (5,507) | 3,348 | (146) | 2,305 | 318 | |
| 2024YTD | 1,320.86 | (6.7) | 36.17 | 42,426 | 1,173 | (5,507) | 3,348 | (146) | 2,305 | 319 | |
| 1Q23 | 1,609.17 | (5.1) | 33.92 | 63,300 | 1,866 | (1,646) | 1,594 | (83) | 136 | 612 | |
| 2Q23 | 1,503.10 | (4.2) | 34.48 | 47,432 | 1,376 | (1,461) | 593 | (120) | 987 | (178) | |
| 3Q23 | 1,471.43 | (7.4) | 35.17 | 49,809 | 1,416 | (1,420) | 825 | 261 | 333 | (716) | |
| 4Q23 | 1,415.85 | (15.2) | 35.64 | 42,734 | 1,199 | (981) | 336 | (204) | 849 | 601 | |
| 1Q24 | 1,377.94 | (14.4) | 35.67 | 49,376 | 1,384 | (2,164) | 2,185 | (81) | (172) | (796) | |
| 2Q24 | 1,300.96 | (13.4) | 36.71 | 43,013 | 1,172 | (1,748) | 962 | 58 | 276 | (474) | |
| 3Q24 | 1,320.86 | (10.2) | 36.28 | 36,693 | 1,011 | (1,292) | 134 | (19) | (68) | 779 | |
| Jan-24 | 1,364.52 | (18.4) | 35.20 | 62,067 | 1,763 | (562) | 888 | 25 | (42) | (112) | |
| Feb-24 | 1,370.67 | (15.5) | 35.85 | 44,920 | 1,253 | (1,105) | 157 | (62) | (178) | (429) | |
| Mar-24 | 1,377.94 | (14.4) | 35.95 | 41,142 | 1,144 | (498) | 1,140 | (44) | 48 | (255) | |
| Apr-24 | 1,367.95 | (10.5) | 36.78 | 42,530 | 1,156 | (378) | (52) | (56) | (1) | (697) | |
| May-24 | 1,345.66 | (12.3) | 36.64 | 43,600 | 1,190 | (886) | 203 | 92 | 160 | 511 | |
| Jun-24 | 1,300.96 | (13.4) | 36.70 | 42,908 | 1,169 | (484) | 811 | 22 | 117 | (287) | |
| Jul-24 | 1,320.86 | (15.1) | 36.28 | 36,693 | 1,011 | (306) | 134 | (19) | (68) | 779 | |
| 2024YTD | 1,320.86 | (6.7) | 36.17 | 42,426 | 1,173 | (6,202) | 3,281 | (41) | 35 | (491) | |
| 24/7/2024 | 1,298.08 | | 36.17 | 29,579 | 818 | 11 | 14 | 3 | (27) | 236 | |
| 25/7/2024 | 1,291.58 | | 36.15 | 34,128 | 944 | (6) | 21 | (4) | (11) | 133 | |
| 26/7/2024 | 1,307.21 | | 36.06 | 40,149 | 1,113 | (4) | (25) | (11) | 40 | 214 | |
| 30/7/2024 | 1,308.09 | | 35.99 | 45,528 | 1,265 | 3 | (5) | 18 | (16) | 165 | |
| 31/7/2024 | 1,320.86 | | 35.65 | 42,651 | 1,196 | 8 | 2 | (1) | (9) | 53 | |

Source: Bloomberg

FINANSIA

Exhibit 10: Upcoming events

| Date Time | Event | | Survey | Actual | Prior | Revised |
|------------------|-----------------------------------|--------|--------|----------|----------|----------|
| 07/31/2024 00:00 | Mfg Production Index ISIC NSA YoY | Jun | -1.20% | -1.71% | -1.54% | -1.45% |
| 07/31/2024 00:00 | Capacity Utilization ISIC | Jun | | 58.41 | 59.77 | 59.5 |
| 07/31/2024 03:00 | BoP Current Account Balance | Jun | \$350m | \$1950m | \$647m | |
| 07/31/2024 03:30 | Exports YoY | Jun | | 0.30% | 7.80% | 7.50% |
| 07/31/2024 03:30 | Exports | Jun | | \$24642m | \$25930m | \$25930m |
| 07/31/2024 03:30 | Imports YoY | Jun | | -0.10% | -2.30% | -2.20% |
| 07/31/2024 03:30 | Imports | Jun | | \$22193m | \$23105m | \$23105m |
| 07/31/2024 03:30 | Trade Balance | Jun | | \$2449m | \$2825m | \$2825m |
| 07/31/2024 03:30 | BoP Overall Balance | Jun | | \$633m | \$551m | \$551m |
| 07/31/2024 20:30 | S&P Global Thailand PMI Mfg | Jul | | | 51.7 | |
| 08/01/2024 03:30 | Business Sentiment Index | Jul | | | 48.7 | |
| 08/02/2024 03:30 | Gross International Reserves | Jul-26 | | | \$227.7b | |
| 08/02/2024 03:30 | Forward Contracts | Jul-26 | | | \$27.7b | |
| 08/04/2024 23:30 | CPI YoY | Jul | 0.70% | | 0.62% | |
| 08/04/2024 23:30 | CPI NSA MoM | Jul | 0.20% | | -0.31% | |
| 08/04/2024 23:30 | CPI Core YoY | Jul | 0.40% | | 0.36% | |
| 08/06/2024 23:30 | Consumer Confidence Economic | Jul | | | 52.6 | |
| 08/06/2024 23:30 | Consumer Confidence | Jul | | | 58.9 | |
| 08/17/2024 08/24 | Car Sales | Jul | | | 47662 | |
| 08/18/2024 22:30 | GDP YoY | 2Q | | | 1.50% | |
| 08/18/2024 22:30 | GDP SA QoQ | 2Q | | | 1.10% | |
| 08/21/2024 03:00 | BoT Benchmark Interest Rate | Aug-21 | | | 2.50% | |
| 08/25/2024 08/30 | Mfg Production Index ISIC NSA YoY | Jul | | | -1.71% | |
| 08/25/2024 08/30 | Capacity Utilization ISIC | Jul | | | 58.41 | |
| 08/25/2024 08/30 | Customs Exports YoY | Jul | | | -0.30% | |
| 08/25/2024 08/30 | Customs Imports YoY | Jul | | | 0.30% | |
| 08/25/2024 08/30 | Customs Trade Balance | Jul | | | \$218m | |
| 08/30/2024 03:00 | BoP Current Account Balance | Jul | | | \$1950m | |
| 08/30/2024 03:30 | Exports YoY | Jul | | | 0.30% | |
| 08/30/2024 03:30 | Exports | Jul | | | \$24642m | |
| 08/30/2024 03:30 | Imports YoY | Jul | | | -0.10% | |
| 08/30/2024 03:30 | Imports | Jul | | | \$22193m | |
| 08/30/2024 03:30 | Trade Balance | Jul | | | \$2449m | |
| 08/30/2024 03:30 | BoP Overall Balance | Jul | | | \$633m | |

Source: Bloomberg

Exhibit 11: Upcoming XR

| Symbol | X-Date | Announce Date | Rights for | Subscription Price | Unit | Subscription Ratio (Holding:New) | Subscription Period | Allotted Shares (Shares) |
|--------|-----------|------------------|---------------|-----------------------|------|-------------------------------------|-------------------------|-----------------------------|
| KEX | 1/8/2024 | 13/6/2024 | Common | 3.2 | Baht | 0.6196 : 1 | 21/08/2024 - 27/08/2024 | 2812500000 |
| STPI | 1/8/2024 | 13/6/2024 | Common | 3.4 | Baht | 12 : 1 | 20/08/2024 - 26/08/2024 | 133442549 |
| MGI | 15/8/2024 | 24/6/2024 | Warrants | - | Baht | 2.5 : 1 | - | 84000000 |
| SGC | 16/8/2024 | 2/7/2024 | Common | - | Baht | 1:1 | - | 3270000000 |
| TNDT | 20/8/2024 | 10/6/2024 | Common | 0.26 | Baht | 1:2 | 09/09/2024 - 13/09/2024 | 2477217746 |

Source: SET

Exhibit 12: Upcoming XM

| | | • | | |
|--------|-----------|-----------------|--|--|
| Symbol | X-Date | Meeting Date | Agenda | Meeting Place / Channel for Inquiry |
| MIT | 1/8/2024 | 23/8/2024 | Capital increase,Acquisition and disposition of assets / Acquisition or Disposition of Assets | MFC Asset Management PCL. Office, Room 2306-2307, 23rd floor, Column Tower, 199 Ratchadapisek Road, Klongtoey Sub-disctrict, Klongtoey District, Bangkok 10110 |
| NOVA | 1/8/2024 | 22/8/2024 | Consider approving the share repurchase project for financial management | through electronic means |
| GULF | 8/8/2024 | 3/10/2024 | Acquisition and disposition of assets / Acquisition or Disposition of Assets | at Ballroom, The Conrad Bangkok Hotel, 87 Wireless Road, Lumpini Sub- district, Pathumwan District, Bangkok |
| INTUCH | 8/8/2024 | 3/10/2024 | Acquisition and disposition of assets / Acquisition or Disposition of Assets | By electronic media |
| СНО | 13/8/2024 | 6/9/2024 | Capital increase | Meeting via Electronic media (E-EGM) |
| GCAP | 20/9/2024 | 15/10/2024 | Capital increase, Connected transaction | E-Meeting |

Source: SET



Exhibit 13: Management trading

| Company | Management | Securities | Transaction | Shares | Price (THB) | Action | Value (THBm) |
|-----------------------------|------------------------|---------------|-------------|------------|-------------|--------|--------------|
| Kiatnakin Phatra Bank (KKP) | Somkiat Jompratchaya | Common Shares | 7/31/2024 | 40,000 | 39.00 | Buy | 1.56 |
| Kiatnakin Phatra Bank (KKP) | Suvit Mapaisansin | Common Shares | 7/30/2024 | 50,000 | 39.00 | Buy | 1.95 |
| Kiatnakin Phatra Bank (KKP) | Suvit Mapaisansin | Common Shares | 7/30/2024 | 100,000 | 38.75 | Buy | 3.88 |
| Jakpaisan Estate (JAK) | Metha Angwattanapanich | Common Shares | 7/30/2024 | 85,000 | 1.15 | Buy | 0.10 |
| Super Energy (SUPER) | Jormsup Lochaya | Common Shares | 7/30/2024 | 100,000 | 0.26 | Buy | 0.03 |
| TPI Polene (TPIPL) | Orapin Leophairatana | Common Shares | 7/30/2024 | 1,300,000 | 1.16 | Buy | 1.51 |
| Raimon Land (RML) | Kris Narongdej | Common Shares | 7/30/2024 | 1,700,000 | 0.32 | Buy | 0.54 |
| Siam Wellness Group (SPA) | Wiboon Utsahajit | Common Shares | 7/26/2024 | 10,000,000 | 7.00 | Sell | 70.00 |
| Eastern Power Group (EP) | Yuth Chinpakkul | Common Shares | 7/30/2024 | 21,700 | 2.26 | Buy | 0.05 |

Source: SEC

Exhibit 14: Upcoming XD

| | opcoming / | | | | | | | | |
|------------|------------|----------------------|------|-------------------------|--------------------|--------------|--------|-----------|-------|
| Symbol | X-Date | Dividend (per Share) | Unit | Operation Period | Source of Dividend | Payment Date | Price | Div Yield | Par |
| EPG | 01/08/2024 | 0.1 | Baht | 01/04/2023 - 31/03/2024 | NP | 21/08/2024 | 4.60 | 2.2% | 1 |
| KYE | 01/08/2024 | 29.85 | Baht | 01/04/2023 - 31/03/2024 | NP | 22/08/2024 | 340.00 | 8.8% | 10 |
| PTL | 01/08/2024 | 0.19 | Baht | - | RE | 22/08/2024 | 12.10 | 1.6% | 1 |
| SIA19 | 01/08/2024 | - | Baht | - | - | 23/08/2024 | - | - | - |
| SINGTEL80 | 01/08/2024 | - | Baht | - | - | 12/09/2024 | - | - | - |
| SCGD | 05/08/2024 | 0.1 | Baht | 01/01/2024 - 30/06/2024 | NP | 22/08/2024 | 7.20 | 1.4% | 10 |
| SCGP | 06/08/2024 | 0.25 | Baht | 01/01/2024 - 30/06/2024 | NP | 21/08/2024 | 28.25 | 0.9% | 1 |
| BAREIT | 07/08/2024 | 0.183 | Baht | 01/04/2024 - 30/06/2024 | NP | 22/08/2024 | 9.35 | 2.0% | 9.816 |
| ROCTEC | 07/08/2024 | 0.013 | Baht | 01/04/2023 - 31/03/2024 | NP | 21/08/2024 | 0.93 | 1.4% | 0.1 |
| SCC | 07/08/2024 | 2.5 | Baht | 01/01/2024 - 30/06/2024 | NP | 23/08/2024 | 221.00 | 1.1% | 1 |
| PTTEP | 13/08/2024 | 4.5 | Baht | 01/01/2024 - 30/06/2024 | Both | 28/08/2024 | 147.00 | 3.1% | 1 |
| MSFT80X | 15/08/2024 | - | Baht | - | - | 09/10/2024 | - | - | - |
| SCCC | 15/08/2024 | 4 | Baht | 01/01/2024 - 30/06/2024 | NP | 29/08/2024 | 135.50 | 3.0% | 10 |
| SBUX80X | 16/08/2024 | - | Baht | - | - | 26/09/2024 | - | - | - |
| PEP80X | 06/09/2024 | - | Baht | - | - | 29/10/2024 | - | - | - |
| GOOG80X | 09/09/2024 | - | Baht | - | - | 11/10/2024 | - | - | - |
| KO80X | 13/09/2024 | - | Baht | - | - | 30/10/2024 | - | - | - |
| NINTENDO19 | 27/09/2024 | - | Baht | - | - | 30/12/2024 | - | - | - |
| SMFG19 | 27/09/2024 | - | Baht | - | - | 30/12/2024 | - | - | - |

Source: SET

Exhibit 15: New securities

| Derivative Warrants | Trade Date | Underlying | Issuer | DW Type | Market | Maturity Date | Exercise Price (Baht) |
|---------------------|------------|------------|--------|---------|--------|---------------|-----------------------|
| ADVANC19P2412A | 01/08/2024 | ADVANC | YUANTA | Put | SET | 12/12/2024 | 165 |
| BANPU13C2412A | 01/08/2024 | BANPU | KGI | Call | SET | 10/12/2024 | 6.3 |
| CBG13C2412A | 01/08/2024 | CBG | KGI | Call | SET | 10/12/2024 | 86 |
| CBG19C2412A | 01/08/2024 | CBG | YUANTA | Call | SET | 12/12/2024 | 82.5 |
| DELTA19C2412A | 01/08/2024 | DELTA | YUANTA | Call | SET | 12/12/2024 | 125.5 |
| EA19C2412C | 01/08/2024 | EA | YUANTA | Call | SET | 12/12/2024 | 4.66 |
| GULF13P2412A | 01/08/2024 | GULF | KGI | Put | SET | 10/12/2024 | 33.5 |
| HSI06C2409F | 01/08/2024 | HSI | KKPS | Call | SET | 03/10/2024 | 17,000.00 |
| HSI06C2409G | 01/08/2024 | HSI | KKPS | Call | SET | 03/10/2024 | 16,000.00 |
| HSI06C2412B | 01/08/2024 | HSI | KKPS | Call | SET | 07/01/2025 | 19,800.00 |
| HSI06P2409E | 01/08/2024 | HSI | KKPS | Put | SET | 03/10/2024 | 14,400.00 |
| OSP19C2412A | 01/08/2024 | OSP | YUANTA | Call | SET | 12/12/2024 | 30.25 |
| SET5013P2412B | 01/08/2024 | SET50 | KGI | Put | SET | 04/01/2025 | 700 |
| STGT13C2412B | 01/08/2024 | STGT | KGI | Call | SET | 10/12/2024 | 12.4 |

Source: SET