10 JULY 2024



# SPOTLIGHT ON THAILAND

# **Published Reports**

- CP ALL (CPALL TB) 2Q24 core profit set to jump y-y; Maintain BUY TP THB79.00
- CP AXTRA (CPAXT TB) 2Q24 core profit set to increase y-y; Maintain BUY TP THB36.00

#### **Economics**

- Foreign inflows on the up
- Final call for multiple SIM cardholders
- Dream Ventures adds Thai partner
- Thai banks' asset quality risks low
- Asean's free trade successes are only the beginning
- Ministry urges TAT to set higher revenue target
- Minister warns of low inflation
- Central bank chief says stronger growth needed

# **Corporate News**

- Thai AirAsia expects 2024 core profit to hit record
- Property developers' sentiment plunges

	as of	-1D	YTD	YTD
	9-Jul-24	(%)	(%)	(USD m)
Thailand SET	1,320	(0.2)	(6.8)	(3,268)
China SHCOMP	2,959	1.3	(0.5)	
Hong Kong HSI	17,523	(0.0)	2.8	
India SENSEX	80,352	0.5	11.2	1,516
Indonesia JCI	7,270	0.3	(0.0)	(273)
Korea KOSPI	2,867	0.3	8.0	19,066
MY FBMKLCI	1,614	0.2	11.0	
PH PCOMP	6,557	0.4	1.7	(521)
SG FSSTI	3,426	0.6	5.7	
Taiwan TWSE	23,900	0.1	33.3	3,873
VN VNINDEX	1,294	0.8	14.5	(1,865)
MSCI Emerging	1,112	0.4	8.6	
Nikkei 225	41,580	2.0	24.3	
FTSE 100	8,140	(0.7)	5.3	
CAC 40	7,509	(1.6)	(0.5)	
DAX	18,236	(1.3)	8.9	
Dow Jones	39,292	(0.1)	4.3	
Nasdaq	18,429	0.1	22.8	
S&P 500	5,577	0.1	16.9	
Brent	84.66	(1.3)	9.9	
Dubai	85.77	(0.7)	12.1	
WTI	81.41	0.3	13.9	
GOLD	2,364.09	0.1	14.7	
Trade data	Buy	Sell	Net	Share (%)
(THB m)	(THB m)	(THB m)	(THB m)	(THB m)
Foreign	16,729	17,645	(916)	45
Retail	15,341	13,957	1,384	38
Prop Trade	3,096	2,897	200	8
Local Institution	2,944	3,612	(668)	9
Total Trade	38,111	38,111	(0)	100
Rates	Last close	1M ago	End last yr	1yr ago
	09/07/2024	10/06/2024	29/12/2023	10/07/2023
THB/USD	36.40	36.82	34.14	35.15
Inflation *	0.62	1.54	(0.83)	0.23
MLR **	7.12	7.12	7.12	6.87

Index

Change

Change

Indices

1Y Fixed \*

Govt bond 10Y

Commodity

(USD/bbl)

Brent

Dubai

WTI

Gold

Baltic Dry

(USD/ton)

% change

\* chg y-y% last at end of most recent month end; '\*\* Avg of 4 major banks; Sources: Bloomberg, except coal from BANPU

1.65

84.66

85.77

81.41

2,364

1.940

1.7

05-Jul-24

09/07/2024

1.65

1M ago

79.62

79.59

77 74

2,311

1.883

(4.3)

28-Jun-24

07/06/2024

1.65

2.68

76.51

71.65

2,063

2.094

59.5

25-Dec-20

End last vr

29/12/2023

1.41

2.56

1vr ago

78.47

77.57

72.99

1,925

1.024

(5.0)

07-Jul-23

07/07/2023

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# **Published Reports**

# CP ALL (CPALL TB) - 2Q24 core profit set to jump y-y; Maintain BUY TP THB79.00

# Expect a 2Q24 core profit of THB5.8b (-3.3% q-q, +29.7% y-y)

We anticipate a 2Q24 core profit of THB5.8b, down 3.3% q-q due to q-q lower profit sharing from CPAXT brought on by seasonality but up 29.7% y-y due to 5.4% higher sales. This quarter, we expect CVS SSSG at 4%, supported by long holidays and hot weather, supporting improved traffic. Also, we project wholesale and retail SSSG at 2% and 4%, respectively.

#### **Product champions continue to support GPM**

We expect the CVS gross margin at 28.7%, close to 1Q24 but up by 30bps y-y, supported by summer-and-tourism-related products, such as ready-to-eat (RTE), beverages, and personal care. They should help the GPM of its CVS unit and CPAXT to improve due to high-margin products, such as fresh food. However, expenses should also rise in line with higher sales.

#### Maintain a bullish view for 2H24 with expected y-y growth

If the 2Q24 core profit matches our estimate, 1H24 will secure 50% of our 2024E profit. We retain our 2024E profit growth of 30% y-y. In 2H24, the earnings should keep growing y-y despite seasonal impacts in 3Q24. It would enter a high season in 4Q24 and benefit from measures to stimulate purchasing power late this year. Also, the profit sharing from CPAXT should increase y-y.

#### Reaffirm a BUY call at our TP of THB79

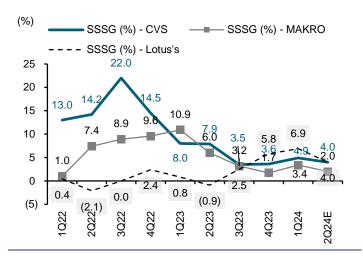
We maintain a BUY call at our TP of THB79. CPALL remains our top pick in the commerce sector due to an outstanding 2Q24E y-y growth, the prolonged robust profit growth outlook of CPALL and CPAXT, and potential benefits from the government measure to stimulate purchasing power through a digital wallet late this year. Valuation-wise, CPALL traded on a 2024E P/E of only 21x, -2SD of its five-year average

Exhibit 1: CPALL - 2Q24 results preview

Year to Dec 31	2Q23	3Q23	4Q23	1Q24	2Q24E	Cha	nge		1H24E		2024E	Change
	(THB m)	(q-q%)	(y-y%)	(THB m)	(y-y%)	(%24E)	(THB m)	(y-y%)				
Revenue	225,603	220,051	233,732	234,315	237,677	1.4	5.4	471,992	7	49	957,688	7
COGS	(176,041)	(172,085)	(181,901)	(182,093)	(184,675)	1.4	4.9	(366,768)	6	49	(745,950)	7
Gross profit	49,561	47,966	51,831	52,223	53,002	1.5	6.9	105,225	9	50	211,738	8
Other income	6,399	6,215	6,821	6,694	7,281	8.8	13.8	13,974	12	49	28,434	11
Operating costs	(45,867)	(44,486)	(46,381)	(46,541)	(48,357)	3.9	5.4	(94,898)	7	50	(191,078)	6
Operating profit	10,094	9,695	12,272	12,375	11,926	(3.6)	18.2	24,301	22	49	49,094	17
FX gain (loss)	(51)	161	(116)	298	0	(100)	(100)	298	(1)	n/a	0	(100)
Interest expense	(4,145)	(3,995)	(4,010)	(3,902)	(3,910)	0.2	(5.7)	(7,812)	(9)	48	(16,146)	(2)
Profit before tax	5,949	5,700	8,262	8,473	8,016	(5.4)	34.8	16,489	45	50	32,947	30
Tax	(1,073)	(970)	(1,517)	(1,643)	(1,554)	(5.4)	44.9	(3,197)	51	53	(5,978)	30
Equity income	201	185	168	174	172	(1.0)	(14.4)	346	(12)	42	826	11
Minority interests	(588)	(651)	(1,300)	(982)	(810)	(17.5)	37.9	(1,792)	26	43	(4,155)	23
Non-recurring items	(51)	161	(116)	298	0	(100)	(100)	298	(1)	n/a	0	(100)
Reported net profit	4,438	4,424	5,497	6,319	5,824	(7.8)	31.2	12,143	42	51	23,640	28
Recurring net profit	4,490	4,264	5,612	6,022	5,824	(3.3)	29.7	11,846	43	50	23,640	30
EPS (THB)	0.49	0.49	0.61	0.70	0.65	(7.8)	31.2	1.35	42	51	2.63	28
Recurring EPS (THB)	0.50	0.47	0.62	0.67	0.65	(3.3)	29.7	1.32	43	50	2.63	30
Key Ratios (%)	(%)	(%)	(%)	(%)	(%)	(ppt)	(ppt)	(%)	(ppt)		(%)	(ppt)
Gross margin-overall	22.0	21.8	22.2	22.3	22.3	0.0	0.3	22.3	0.4		22.1	0.2
Gross margin-CVS	28.4	27.9	28.7	28.7	28.7	0.0	0.3	28.7	0.5		28.7	0.5
Operating margin	4.5	4.4	5.3	5.3	5.0	(0.3)	0.5	5.1	0.6		5.1	0.4
Recurring net margin	2.0	1.9	2.4	2.6	2.5	(0.1)	0.5	2.5	0.6		2.5	0.4
SG&A / Sales	20.3	20.2	19.8	19.9	20.3	0.5	0.0	20.1	(0.1)		20.0	(0.1)
Operating statistics												
Expansion (no.)	168	176	154	185	180						700	(1)
Outstanding store (no.)	14,215	14,391	14,545	14,730	14,910						15,245	5
Average daily sales/store (THB)	83,558	79,308	80,884	82,619	n/a						n/a	
Spending per ticker (THB)	84	82	83	85	n/a						n/a	
Daily customer/store (no.)	995	959	965	972	n/a						n/a	
SSSG CVS (%)	7.9	3.5	3.6	4.9	4.0						5.0	
SSSG - MAKRO (%)	6.0	3.2	1.7	3.4	2.0						3.0	
SSSG - Lotus's TH (%)	(0.9)	2.5	5.8	6.9	4.0						3.0	
SSSG - Lotus's ML (%)	(12.2)	0.6	3.6	8.4	5.0						3.0	

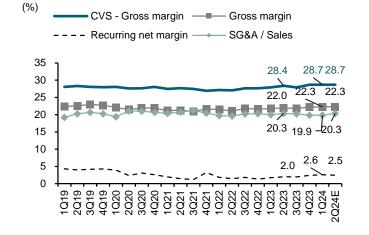
Sources: CPALL; FSSIA estimates

#### Exhibit 2: Solid SSSG for three business units



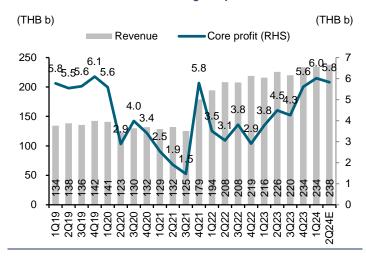
Sources: CPALL; FSSIA estimates

# **Exhibit 4: Profitability**



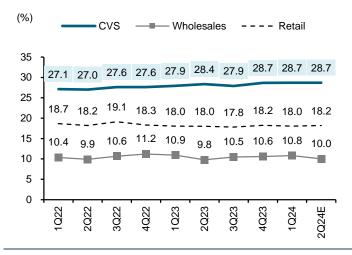
Sources: CPALL; FSSIA estimates

### Exhibit 3: Revenue and recurring net profit



Sources: CPALL; FSSIA estimates

### Exhibit 5: GPM from sales (%)



Sources: CPALL; FSSIA estimates

# CP AXTRA (CPAXT TB) - 2Q24 core profit set to increase y-y; Maintain BUY TP THB36.00

#### 2Q24 core profit should continue to grow y-y

We anticipate a 2Q24 core profit of THB2.0b, down 18% q-q due to seasonality, but up 19% y-y, supported by higher sales from two units. Specifically, we expect total sales growth of 4% y-y, 2% wholesale SSSG, and 4% retail SSSG. Also, MAKRO opened a new branch in the eco-plus format at Amata Nakorn, while Lotus's opened three Go Fresh stores. Finally, we project 3% y-y higher rental income due to higher income per area.

#### Recovery in profit margins and reduction in interest expenses

We expect the wholesale gross margin to improve y-y to 10.0% in 2Q24 (vs 9.8% in 2Q23) due to strong growth in fresh food sales. Meanwhile, we project the retail gross margin to improve thanks to a better product mix and improved cost management. Wholesale SG&A to revenue should increase due to sales-related expenses, delivery costs, and pre-operating expenses of the new DC. Conversely, for the retail business, we expect it to decrease due to better expense management. Additionally, we expect interest expenses to decrease by 9% y-y in the quarter following the completion of the debt restructuring last year.

### Positive outlook for 2H24; expect core profit to keep growing y-y

If the 2Q24 core profit matches our estimate, 1H24 would secure 42% of our 2024E core profit. For the 2H24 outlook, we expect core profit to continue growing y-y. There will be seasonal effects in 3Q24, but we expect growth to resume both q-q and y-y in 4Q24 due to the continuous recovery of Lotus's, the scaling up of omni-channel sales stimulation, and the implementation of purchasing power stimulus measures in 2H24.

#### Retain BUY call and our TP of THB36.0

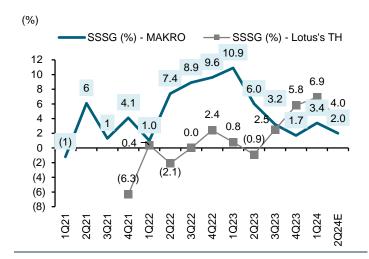
We reaffirm our BUY call with our TP of THB36.0 and maintain our 2024E core profit growth of 21%. We maintain a positive outlook for the near term due to: 1) Lotus's continuous GPM improvement strategy; 2) the new DC is expected to be completed in 4Q24, with benefits expected from 1Q25 onwards; 3) stimulus measures to boost purchasing power in the latter half of the year; and 4) the synergy value from integrating MAKRO and Lotus's businesses, anticipated to start showing from 2025 onwards.

Exhibit 6: CPAXT – 2Q24 results preview

Year to Dec 31	2Q23	3Q23	4Q23	1Q24	2Q24E	Cha	nge	1H24E	Change	1H24E	2024E	Change
	(THB m)	(q-q%)	(y-y%)	(THB m)	(y-y%)	(%24E)	(THB m)	(y-y %)				
Total revenue	120,909	118,837	127,637	126,157	125,661	(0)	4	251,818	5	49	510,590	5
- Retail sales	115,980	113,838	122,371	121,182	120,619	(0)	4	241,801	5	49	489,698	5
- Service income	1,445	1,405	1,599	1,452	1,460	1	1	2,912	(1)	49	5,947	0
- Rental&services	3,484	3,594	3,667	3,523	3,582	2	3	7,105	1	48	14,945	4
Gross profit	19,001	18,930	20,793	20,454	19,875	(3)	5	40,329	5	48	83,405	7
Operating costs	(16,306)	(16,263)	(16,292)	(16,838)	(16,768)	(0)	3	(33,606)	4	49	(68,376)	5
Operating profit	2,695	2,667	4,501	3,616	3,106	(14)	15	6,723	11	45	15,029	14
Other income	703	665	976	863	784	(9)	12	1,647	(10)	45	3,652	5
EBIT	3,398	3,332	5,477	4,479	3,890	(13)	14	8,370	6	45	18,682	12
Interest expense	(1,570)	(1,403)	(1,451)	(1,414)	(1,431)	1	(9)	(2,845)	(18)	48	(5,973)	(5)
Profit before tax	1,828	1,929	4,025	3,065	2,459	(20)	35	5,524	25	43	12,709	22
Tax	(527)	(448)	(912)	(765)	(614)	(20)	16	(1,378)	17	47	(2,923)	15
Associates	201	185	168	174	172	(1)	(14)	346	(12)	42	826	11
Minority interests	14	11	1	7	7	0	(47)	15	(49)	36	41	0
Non-recurring items	(185)	(39)	0	0	0	n/a	(100)	0	(100)	n/a	0	(100)
Reported net profit	1,516	1,677	3,282	2,481	2,025	(18)	34	4,507	22	42	10,653	23
Recurring net profit	1,701	1,716	3,282	2,481	2,025	(18)	19	4,507	19	42	10,653	21
EPS (THB)	0.14	0.16	0.31	0.23	0.19	(18)	34	0.43	22	42	1.01	23
Recurring EPS (THB)	0.16	0.16	0.31	0.23	0.19	(18)	19	0.43	19	42	1.01	21
Key ratios (%)	(%)	(%)	(%)	(%)	(%)	(ppt)	(ppt)	(%)	(ppt)		(%)	
GPM from sales	13.5	13.7	14.0	14.1	13.7	(0.4)	0.2	13.9	0.1		14.1	0.3
Gross profit margin	15.7	15.9	16.3	16.2	15.8	(0.4)	0.1	16.0	(0.0)		16.3	0.3
Operating margin	2.2	2.2	3.5	2.9	2.5	(0.4)	0.2	2.7	0.1		2.9	0.2
Recurring net margin	1.4	1.4	2.6	2.0	1.6	(0.4)	0.2	1.8	0.2		2.1	0.3
SG&A / Revenue	13.4	13.6	12.7	13.3	13.3	0.0	(0.1)	13.9	(0.2)		13.3	0.0
Operating statistics	(%)	(%)	(%)	(%)	(%)	(ppt)	(ppt)				(%)	
SSSG (%) - MAKRO	6.0	3.2	1.7	3.4	2.0	(1.4)	(4.0)				3.0	
SSSG (%) - Lotus's TH	(0.9)	2.5	5.8	6.9	4.0	(2.9)	4.9				3.0	
SSSG (%) - Lotus's ML	(12.2)	0.6	3.6	8.4	5.0	(3.4)	17.2				3.0	
# of stores (Makro) (no.)	163	164	168	169	170						176	
# of stores (Lotus's) (no.)	2,565	2,525	2,522	2,517	2,520						2,636	

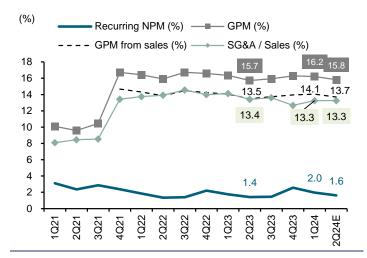
 $Sources: CPAXT; \ FSSIA \ estimates$ 

#### Exhibit 7: Solid SSSG for two business units



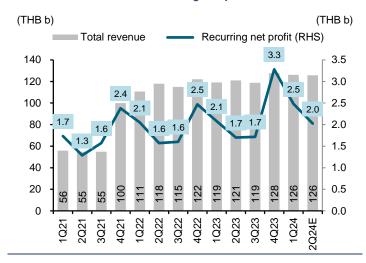
Sources: CPAXT; FSSIA estimates

# **Exhibit 9: Profitability**



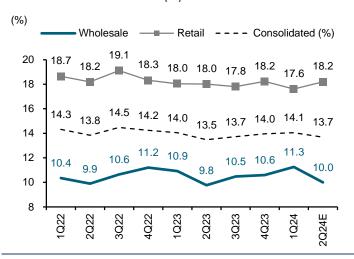
Sources: CPAXT; FSSIA estimates

### Exhibit 8: Revenue and recurring net profit



Sources: CPAXT; FSSIA estimates

### Exhibit 10: GPM from sales (%)



Sources: CPAXT; FSSIA estimates

### **Economic news**

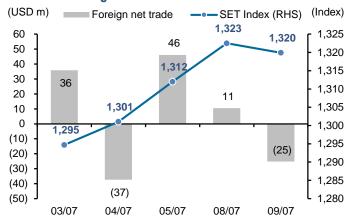
Foreign inflows on the up BANGKOK POST: The Stock Exchange of Thailand (SET) has been seeing signs of a return of foreign fund inflows to the Thai stock market in the second half of 2024, supported by the anticipated US Federal Reserve interest rate cut, the rebounding Thai economy, and the financial results of listed companies. Senior executive vice-president Soraphol Tulayasathien said developing countries are showing promising signs of rising production capacity for exports, indicating the global economic recovery is gaining momentum. Moreover, several major central banks have slashed their policy rates after three years of monetary policy tightening as global disinflation is now back on track and nearing the target, he said.

- Final call for multiple SIM cardholders BANGKOK POST: The National Broadcasting and Telecommunications Commission (NBTC) has issued a final call to people who hold between six and 100 SIM cards to verify their identities at mobile operators' service centres by the deadline of July 13, or they will be blocked from making outgoing calls or sending text messages. A total of 3,981,251 SIM cards were subject to the requirement, and as of June 30 the holders of 1,635,407 SIM cards have verified their identities. This leaves more than 2.3 million SIM cardholders to verify their identities by the deadline.
- Dream Ventures adds Thai partner BANGKOK POST: Dream Ventures, a US-based early-stage venture capital fund, is making inroads in Southeast Asia. With more than US\$500 million in assets under management, Dream Ventures boasts a robust portfolio and a track record of incubating ventures exceeding \$400 million in value. In one year, the fund recorded a return of more than 10% and returned 8% of its committed capital, with stronger performance anticipated in the second year.
- Thai banks' asset quality risks low these are unlikely to impact banks' standalone credit profiles significantly in the near term, according to Fitch Ratings. The country's economic recovery in the wake of the Covid-19 pandemic remains slow and the level of vulnerable borrowers is high. Small and medium enterprises are a key contributor to non-performing loan formation, owing to the segment's large share of total bank loans, sensitivity to economic conditions and lower repayment buffers. Pressure could also stem from certain retail borrowers.
- Asean's free trade successes are only the beginning BANGKOK POST: An upgrade to the Southeast Asian bloc's key trade agreement holds huge potential for businesses that can keep up with a changing regulatory environment. There's no doubt Southeast Asia has been the lucky winner in the realignment of global supply chains. But when digging deeper, it's clear this recent influx of foreign investment and international businesses has little to do with luck. At a time when many governments are putting up barriers, Asean's commitment to open trade has helped increase the region's total exports by nearly 40% in the four years leading to 2022, reaching US\$1.96 trillion.
- Ministry urges TAT to set higher revenue target BANGKOK POST: The tourism revenue target for 2025 might be increased as the Tourism and Sports Ministry would like to see the Tourism Authority of Thailand (TAT) set a higher target than the 3.5 trillion baht sought this year. During the TAT Action Plan 2025 meeting yesterday, the agency announced a target of 3.4 trillion baht next year, based on a projection of 7.5% growth from 3 trillion baht, which is the agency's primary goal and the most likely scenario for 2024. However, Prime Minister Srettha Thavisin said later he would like to raise 3.5 trillion baht tourism revenue this year.
- Minister warns of low inflation BANGKOK POST: The prolonged period of low inflation in Thailand poses a danger to the economy, warns Deputy Finance Minister Paopoom Rojanasakul. According to Mr Paopoom, consumer inflation rates have fallen below the target ranges set for both core inflation and headline inflation. The Bank of Thailand currently has an inflation target range of 1-3%.
- Central bank chief says stronger growth needed BANGKOK POST: SYDNEY: Thailand's economic recovery is uneven and stronger growth is needed, Bank of Thailand (BoT) governor Sethaput Suthiwartnarueput told a seminar on Tuesday. Mr Sethaput said Thailand's potential economic growth rate of about 3% was not high enough. The central bank has forecast economic growth of 2.6% this year and 3% next year.

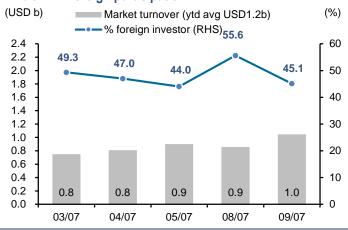
# **Corporate news**

- Thai AirAsia expects 2024 core profit to hit record BANGKOK POST: Asia Aviation Plc, owner of Thailand's biggest low-cost airline, expects record earnings from core operations this year as a surge in overseas visitors boosts seat demand and airfares. Thai AirAsia, the company's 100%-owned budget airline unit, also intends to add more flights to China and India to capitalise on a boom in travel from its two biggest markets, Asia Aviation Chief Executive Officer Santisuk Klongchaiya said in a July 4 interview in Bangkok.
- Property developers' sentiment plunges
  BANGKOK POST: The sentiment index for housing developers in Greater Bangkok dropped in the second quarter to its lowest level in 15 quarters, dating back to the third quarter of 2020 during the pandemic. Vichai Viratkapan, acting director-general of the Real Estate Information Center (REIC), said it was the largest quarter-on-quarter decline in sentiment for launching new projects or new phases, dipping 9.9 points to 49.1 from 59.

# Exhibit 11: Foreign fund flow and SET Index



# **Exhibit 12: Foreign participation**



Source: Bloomberg Source: Bloomberg

Exhibit 13: Index performance

	SET Ir	dex				Inde	x perform	ance (% chan	ge)		
	Index	(%chg)	Energy	Bank	Comu	Commerce	Food	Property	Construct	Transport	Petrochem
% of SET Index			20%	11%	10%	10%	6%	6%	3%	8%	2%
Current	1,319.92	(0.2)	(0.9)	(0.1)	1.7	0.8	(0.5)	(0.9)	(0.7)	(0.2)	(0.4)
-5D	1,288.58	2.4	1.3	2.8	3.6	5.8	2.2	1.5	1.9	1.5	2.6
-1M	1,332.74	(1.0)	(1.4)	0.4	2.1	0.1	(0.2)	(3.9)	(3.0)	(6.9)	(4.6)
-3M	1,401.11	(5.8)	(10.5)	(3.7)	3.9	(6.3)	7.9	(14.0)	(9.2)	(12.0)	(20.0)
-6M	1,414.93	(6.7)	(10.2)	(5.6)	6.1	(5.4)	4.4	(14.4)	(17.8)	(8.6)	(16.7)
-1Y	1,490.51	(11.4)	(12.6)	(6.8)	4.9	(14.7)	4.1	(17.3)	(23.6)	(17.3)	(28.2)
WTD	1,311.99	0.6	(0.3)	0.1	2.9	3.0	0.8	(0.5)	1.0	0.5	1.7
MTD	1,300.96	1.5	1.0	2.6	3.4	4.0	2.0	1.1	1.8	(1.2)	0.9
QTD	1,300.96	1.5	1.0	2.6	3.4	4.0	2.0	1.1	1.8	(1.2)	0.9
End of last year	1,415.85	(6.8)	(10.9)	(5.9)	7.6	(6.0)	2.6	(14.4)	(18.4)	(5.3)	(19.6)

Source: Bloomberg

Exhibit 14: Trade by investor types

	SET I	ndex	Exchange	SET	Index		Equity trading	/ Net position		Bond
	Index	Change	rate	Average da	ily turnover	Foreign	Retail	PropTrade	Local Inst	Net foreign
		(y-y%)	(USD:THB)	(THB m)	(USD m)	(USD m)	(USD m)	(USD m)	(USD m)	(USD m)
2019	1,579.84	1.0	31.06	52,468	1,689	(1,496)	(662)	477	1,681	(502)
2020	1,449.35	(8.3)	31.29	67,335	2,152	(8,287)	6,873	459	953	(1,005)
2021	1,657.62	14.4	32.00	88,443	2,764	(1,632)	3,630	435	(2,330)	6,550
2022	1,668.66	15.1	34.78	53,589	1,541	5,362	(656)	56	(4,758)	4,111
2023	1,415.85	(15.2)	34.81	51,072	1,467	(5,507)	3,348	(146)	2,305	318
2024YTD	1,319.92	(6.8)	36.18	42,827	1,184	(5,507)	3,348	(146)	2,305	319
1Q23	1,609.17	(5.1)	33.92	63,300	1,866	(1,646)	1,594	(83)	136	612
2Q23	1,503.10	(4.2)	34.48	47,432	1,376	(1,461)	593	(120)	987	(178)
3Q23	1,471.43	(7.4)	35.17	49,809	1,416	(1,420)	825	261	333	(716)
4Q23	1,415.85	(15.2)	35.64	42,734	1,199	(981)	336	(204)	849	601
1Q24	1,377.94	(14.4)	35.67	49,376	1,384	(2,164)	2,185	(81)	(172)	(796)
2Q24	1,300.96	(13.4)	36.71	43,013	1,172	(1,748)	962	58	276	(474)
3Q24	1,319.92	(10.3)	36.63	32,504	887	(1,292)	(9)	(48)	94	0
Jan-24	1,364.52	(18.4)	35.20	62,067	1,763	(562)	888	25	(42)	(112)
Feb-24	1,370.67	(15.5)	35.85	44,920	1,253	(1,105)	157	(62)	(178)	(429)
Mar-24	1,377.94	(14.4)	35.95	41,142	1,144	(498)	1,140	(44)	48	(255)
Apr-24	1,367.95	(10.5)	36.78	42,530	1,156	(378)	(52)	(56)	(1)	(697)
May-24	1,345.66	(12.3)	36.64	43,600	1,190	(886)	203	92	160	511
Jun-24	1,300.96	(13.4)	36.70	42,908	1,169	(484)	811	22	117	(287)
Jul-24	1,319.92	(15.2)	36.63	32,504	887	(306)	(9)	(48)	94	0
2024YTD	1,319.92	(6.8)	36.18	42,827	1,184	(6,202)	3,138	(70)	198	(1,270)
3/7/2024	1,294.70		36.76	27,595	751	36	(23)	(7)	(6)	(98)
4/7/2024	1,301.04		36.63	29,671	810	(37)	3	(6)	40	(25)
5/7/2024	1,311.99		36.58	32,908	900	46	(59)	(9)	21	44
8/7/2024	1,322.50		36.46	31,299	858	11	(18)	(16)	23	(3)
9/7/2024	1,319.92		36.40	38,111	1,047	(25)	38	5	(18)	48

Source: Bloomberg

Exhibit 15: Upcoming events

Date Time	Event		Survey	Actual	Prior
07/10/2024 23:45	Consumer Confidence Economic	Jun			54.3
07/10/2024 23:45	Consumer Confidence	Jun			60.5
07/12/2024 03:30	Gross International Reserves	Jul-05			\$224.3b
07/12/2024 03:30	Forward Contracts	Jul-05			\$28.3b
07/17/2024 07/24	Car Sales	Jun			49871
07/23/2024 07/31	Customs Exports YoY	Jun			7.20%
07/23/2024 07/31	Customs Imports YoY	Jun			-1.70%
07/23/2024 07/31	Customs Trade Balance	Jun			\$656m
07/25/2024 07/30	Mfg Production Index ISIC NSA YoY	Jun			-1.54%
07/25/2024 07/30	Capacity Utilization ISIC	Jun			59.77
07/31/2024 03:00	BoP Current Account Balance	Jun			\$647m
07/31/2024 03:30	Exports YoY	Jun			7.80%
07/31/2024 03:30	Exports	Jun			\$25930m
07/31/2024 03:30	Imports YoY	Jun			-2.30%
07/31/2024 03:30	Imports	Jun			\$23105m
07/31/2024 03:30	Trade Balance	Jun			\$2825m
07/31/2024 03:30	BoP Overall Balance	Jun			\$551m
07/31/2024 20:30	S&P Global Thailand PMI Mfg	Jul			51.7
08/01/2024 03:30	Business Sentiment Index	Jul			48.7
08/04/2024 23:30	CPI YoY	Jul			0.62%
08/04/2024 23:30	CPI NSA MoM	Jul			-0.31%
08/04/2024 23:30	CPI Core YoY	Jul			0.36%

Source: Bloomberg

# Exhibit 16: Upcoming XR

Symbol	X-Date	Announce Date	Rights for	Subscription Price	Unit	Subscription Ratio (Holding:New)	Subscription Period	Allotted Shares (Shares)
ECF	18/7/2024	4/6/2024	Warrants	-	Baht	2:1	-	479752824
KEX	1/8/2024	13/6/2024	Common	3.2	Baht	0.6196 : 1	21/08/2024 - 27/08/2024	2812500000
STPI	1/8/2024	13/6/2024	Common	3.4	Baht	12:1	20/08/2024 - 26/08/2024	133442549
MGI	15/8/2024	24/6/2024	Warrants	-	Baht	2.5 : 1	-	84000000
SGC	16/8/2024	2/7/2024	Common	-	Baht	1:1	-	3270000000

Source: SET

# Exhibit 17: Upcoming XM

Symbol	X-Date	Meeting Date	Agenda	Meeting Place / Channel for Inquiry
EMC- W7	10/7/2024	30/7/2024	To consider and approve the implementation of Shareholding	through electronic meeting
NOVA	11/7/2024	5/8/2024	Consider approving the share repurchase project for financial management. The maximum amount allocated for share repurchase is THB 506 million. The number of shares to be repurchased will not exceed 40,787,766 shares	through electronic means
AJA	12/7/2024	22/8/2024	Capital increase,The issuance of convertible securities,Acquisition and disposition of assets / Acquisition or Disposition of Assets	Meeting Room, 3rd floor, AJ Advance Technology Public Company Limited, No. 427/2, Rama 2 Rd., Samaedam, Bangkhunthian, Bangkok 10150
KGEN	12/7/2024	15/8/2024	Capital increase	Electronic meeting
SGC	15/7/2024	7/8/2024	Capital increase,The issuance of convertible securities,Connected transaction	Via Electronic Media Only (E-meeting)
RS	16/7/2024	8/8/2024	Change of par value	Meeting via electronic media (e-EGM) only, Broadcast live at RS PCL. (Head Quarter)
SSC	16/7/2024	27/8/2024	The delisting of securities	Queen Sirikit National Convention Center (QSNCC), 2nd floor, conference room 208-209, No. 60, Queen Sirikit National Convention Center, Ratchadaphisek Road, Khlong Toei, Khlong Toei, Bangkok, and by means of an electronic meeting
GIFT	18/7/2024	15/8/2024	Acquisition and disposition of assets / Acquisition or Disposition of Assets ,Connected transaction	Meeting via electronic media (e-EGM) only, Broadcast live at Rose Hall, RS Group Building Tower C, 5th floor, Prasert Manukitch Road, Sena-nikhom, Chatuchak, Bangkok
SABUY	18/7/2024	21/8/2024	Capital increase,The issuance of convertible securities,Connected transaction,Acquisition and disposition of assets / Acquisition or Disposition of Assets	E-EGM Broadcast from Meeting Room 2nd Fl. Sabuy Technology Public Company Limited, No. 230, Bang Khun Thian-Chaitalay Road, Samae Dam, Bang Khun Thian Bangkok 10150
NEX	19/7/2024	12/9/2024	Capital increase, Connected transaction, The issuance of convertible securities	in teleconferences through an electronic device (E-EGM
GCAP	20/9/2024	15/10/2024	Capital increase,Connected transaction	E-Meeting

Source: SET

**Exhibit 18: Management trading** 

Company	Management	Securities	Transaction	Shares	Price (THB)	Action	Value (THBm)
J.R.W. Utility (JR)	Teeranont Wiwatjesadawut	Common Shares	7/8/2024	10,400	4.24	Buy	0.04
J.R.W. Utility (JR)	Teeranont Wiwatjesadawut	Common Shares	7/8/2024	1,800	4.23	Buy	0.01
Getabec (GTB)	Prajint Kongsakorn	Common Shares	7/8/2024	58,000	0.71	Buy	0.04
Zen Corp (ZEN)	Jomkwan Chirathivat	Common Shares	7/8/2024	30,500	6.00	Buy	0.18
Zen Corp (ZEN)	Jomkwan Chirathivat	Common Shares	7/9/2024	7,500	6.00	Buy	0.05
Zen Corp (ZEN)	Sakkanon Chirathivat	Common Shares	7/8/2024	30,000	6.00	Buy	0.18
Zen Corp (ZEN)	Sakkanon Chirathivat	Common Shares	7/9/2024	22,100	6.00	Buy	0.13
IMPACT Growth Real Estate Investment Trust (IMPACT)	Supawat Kitwimontrakul	Warrant	7/9/2024	1,000	9.65	Buy	0.01
T S Flour Mill (TMILL)	Prapas Chutimaworapan	Common Shares	7/5/2024	10,200	3.88	Buy	0.04
T S Flour Mill (TMILL)	Prapas Chutimaworapan	Common Shares	7/8/2024	1,100	3.87	Buy	0.00
TPI Polene (TPIPL)	Orapin Leophairatana	Common Shares	7/8/2024	51,600	1.31	Buy	0.07
TSTE (TSTE)	Prapas Chutimaworapan	Common Shares	7/5/2024	2,600	14.49	Buy	0.04
TSTE (TSTE)	Prapas Chutimaworapan	Common Shares	7/8/2024	10,000	14.40	Buy	0.14
Terabyte Plus (TERA)	Montree Aroon	Common Shares	7/8/2024	100,000	1.80	Sell	0.18
Thai Parcels (TPL)	Vassa Chinavicharana	Common Shares	7/8/2024	25,247,450	1.19	Sell	30.04
Thai Vegetable Oil (TVO)	Kuna Vitayatanagorn	Common Shares	7/8/2024	75,000	21.50	Sell	1.61
Proud Real Estate (PROUD)	Proudputh Liptapanlop	Common Shares	7/5/2024	34,000	1.51	Buy	0.05
Precise Corporation (PCC)	Kitti Sumrit	Common Shares	7/8/2024	10,000	2.96	Buy	0.03
Mena Transport (MENA)	Suwanna Kajonwuttidet	Common Shares	7/8/2024	110,000	1.16	Buy	0.13
Mena Transport (MENA)	Patchareerat Kajonwuttidetpat	Common Shares	7/8/2024	136,500	1.16	Buy	0.16
Ladprao General Hospital (LPH)	Ungoon Chantanavanich	Common Shares	7/3/2024	10,000	4.63	Buy	0.05
Winner Group Enterprise (WINNER)	Vannaporn Wongisariyakul	Common Shares	7/8/2024	386,100	2.09	Buy	0.81
Winner Group Enterprise (WINNER)	Jane Wongisariyakul	Common Shares	7/8/2024	386,100	2.09	Buy	0.81
Haad Thip (HTC)	Pariya Chirabandhu	Common Shares	7/8/2024	10,000	16.00	Buy	0.16
Ingress Industrial (INGRS)	Nabilah Hajihama	Common Shares	7/5/2024	200,000	0.37	Buy	0.07
SAAM Development (SAAM)	Krittiya Honghiran	Common Shares	7/4/2024	2,447,000	4.90	Sell	11.99

Source: SEC

Exhibit 19: Upcoming XD

Symbol	X-Date	Dividend (per Share)	Unit	Operation Period	Source of Dividend	Payment Date	Price	Div Yield	Par
STANLY	11/07/2024	20	Baht	01/04/2023 - 31/03/2024	NP	26/07/2024	220.00	9.1%	5
BLAND	25/07/2024	0.01	Baht	-	RE	16/08/2024	0.54	1.9%	1
TMW	30/07/2024	4.15	Baht	01/04/2023 - 31/03/2024	NP	16/08/2024	61.75	6.7%	5
EPG	01/08/2024	0.1	Baht	01/04/2023 - 31/03/2024	NP	21/08/2024	5.05	2.0%	1
KYE	01/08/2024	29.85	Baht	01/04/2023 - 31/03/2024	NP	22/08/2024	332.00	9.0%	10
PTL	01/08/2024	0.19	Baht	-	RE	22/08/2024	12.10	1.6%	1
SIA19	01/08/2024	-	Baht	-	-	23/08/2024	-	-	-
SINGTEL80	01/08/2024	-	Baht	-	-	12/09/2024	-	-	-
ROCTEC	07/08/2024	0.013	Baht	01/04/2023 - 31/03/2024	NP	21/08/2024	0.86	1.5%	0.1
MSFT80X	15/08/2024	-	Baht	-	-	09/10/2024	-	-	-
SBUX80X	16/08/2024	-	Baht	-	-	26/09/2024	-	-	-
NINTENDO19	27/09/2024	-	Baht	-	-	30/12/2024	-	-	

Source: SET

# **Exhibit 20: New securities**

Derivative Warrants	Trade Date	Underlying	Issuer	DW Type	Market	Maturity Date	Exercise Price (Baht)
AEONTS13C2412A	10/07/2024	AEONTS	KGI	Call	SET	12/12/2024	160
AMATA13C2412A	10/07/2024	AMATA	KGI	Call	SET	12/12/2024	27.75
BGRIM11C2410B	10/07/2024	BGRIM	KS	Call	SET	06/11/2024	24.73
CK19C2412A	10/07/2024	CK	YUANTA	Call	SET	12/12/2024	24.4
COM719P2412A	10/07/2024	COM7	YUANTA	Put	SET	12/12/2024	14.1
CPALL11C2410A	10/07/2024	CPALL	KS	Call	SET	06/11/2024	67.8
ERW13C2412A	10/07/2024	ERW	KGI	Call	SET	12/12/2024	5.8
GULF11C2410A	10/07/2024	GULF	KS	Call	SET	06/11/2024	47.15
KTB13C2412A	10/07/2024	KTB	KGI	Call	SET	12/12/2024	22.3
RATCH13C2412A	10/07/2024	RATCH	KGI	Call	SET	12/12/2024	35
SISB13C2412A	10/07/2024	SISB	KGI	Call	SET	12/12/2024	43.5

Source: SET