

23 JANUARY 2024

# SPOTLIGHT ON THAILAND

## Published Reports

- THE ERAWAN GROUP (ERW TB) - Solid organic growth in 4Q23E; Maintain BUY TP THB6.30
- KASIKORNBANK (KBANK TB) - Continued balance sheet cleanup; Downgrade to HOLD TP THB140.00
- KRUNG THAI BANK (KTB TB) - Deteriorating asset quality; Downgrade to HOLD TP THB19.90
- SCB X (SCB TB) - No catalysts but attractive div yield; Maintain BUY TP THB118.00
- TMBTHANACHART BANK (TTB TB) - Limited earnings downside risks; Upgrade to BUY TP THB2.19
- KRUNGTHAI CARD (KTC TB) - 4Q23 results in line with forecast; Maintain HOLD TP THB49.00

## Results Comments

- KKP (HOLD: TP@THB55) - Continued disappointed 4Q23 results

## Economics

- Country's first seaplane base planned for Phuket
- Huge size of land bridge could tame investor interest, says researcher
- EV imports expected to reach 175,000 in two years
- Service sector to liberalise
- Chinese tourist spending projected to soar
- Effort to lure Saudi investment in potash

## Corporate News

- WHAUP eyes green hydrogen
- Thai SEC tightens high-yield bond oversight after defaults, Stark scandal

Indices	Index as of 22-Jan-24	Change -1D (%)	Change YTD (%)	Net Foreign YTD (USD m)
Thailand SET	1,370	(0.9)	(3.2)	(600)
China SHCOMP	2,756	(2.7)	(7.3)	
Hong Kong HSI	14,961	(2.3)	(12.2)	
India SENSEX	Closed	(0.4)	(1.1)	(1,823)
Indonesia JCI	7,248	0.3	(0.3)	387
Korea KOSPI	2,464	(0.3)	(7.2)	1,567
MY FBMKLCI	1,491	0.3	2.5	
PH PCOMP	6,583	1.2	2.1	65
SG FSSTI	3,149	(0.1)	(2.8)	
Taiwan TWSE	17,815	0.8	(0.6)	(196)
VN VNINDEX	1,183	0.1	4.7	31
MSCI Emerging	964	(0.7)	(5.8)	
Nikkei 225	36,547	1.6	9.2	
FTSE 100	7,488	0.3	(3.2)	
CAC 40	7,413	0.6	(1.7)	
DAX	16,683	0.8	(0.4)	
Dow Jones	38,002	0.4	0.8	
Nasdaq	15,360	0.3	2.3	
S&P 500	4,850	0.2	1.7	
Brent	80.06	1.9	3.9	
Dubai	78.26	(2.4)	2.3	
WTI	75.19	(0.2)	4.2	
GOLD	2,021.70	(0.0)	(2.0)	

Trade data (THB m)	Buy (THB m)	Sell (THB m)	Net (THB m)	Share (%) (THB m)
Foreign	27,723	31,724	(4,001)	58
Retail	16,859	12,252	4,608	28
Prop Trade	3,275	3,214	61	6
Local Institution	3,648	4,316	(668)	8
Total Trade	51,506	51,506	0	100

Rates	Last close 22/1/2024	1M ago 25/12/2023	End last yr 29/12/2023	1yr ago 23/1/2023
THB/USD	35.67	34.61	34.14	32.74
Inflation *	(0.83)	(0.44)	5.89	5.89
MLR **	7.12	7.12	7.12	6.23
1Y Fixed *	1.65	1.65	1.65	0.99
Govt bond 10Y	2.74	2.73	2.68	2.45

Commodity (USD/bbl)	Last close 22/1/2024	1M ago 22/12/2023	End last yr 29/12/2023	1yr ago 20/1/2023
Brent	80.06	79.07	77.04	87.63
Dubai	78.26	79.54	76.51	83.68
WTI	74.76	73.56	71.65	81.62
Gold	2,022	2,053	2,063	1,931
Baltic Dry	1,503	2,094	2,094	740
(USD/ton)	19-Jan-24	12-Jan-24	25-Dec-20	20-Jan-23
Coal	129.77	135.95	84.45	367.23
% change	(4.5)	(20.0)	53.7	(64.7)

\* chg y-y% last at end of most recent month end; \*\* Avg of 4 major banks;

Sources: Bloomberg, except coal from BANPU

### FSSIA Thailand Research

Jitra Amornthum, Head of Research  
 Songklod Wongchai, Strategy | +66 2646 9970 | songklod.won@fssia.com  
 Veeravat Virochpoka, Strategy | +66 2646 9965 | veeravat.v@fssia.com  
 Usanee Liuruti, Banks & Finance | +66 2646 9967 | usanee.l@fssia.com  
 Sureeporn Teewasuwet, Foods & Beverage | +66 2646 9972 | sureeporn.t@fssia.com  
 Thanyatorn Songwutti, Property | +66 2646 9963 | thanyatorn.s@fssia.com  
 Teerapol Udomvej, Healthcare, Tourism & Aviation | +66 2646 9969 | teerapol.u@fssia.com  
 Thada Jiracharoenyong, RA | +66 2646 9964 | thada.j@fssia.com  
 Maeta Cherdasatirakul, RA | +66 2646 9971 | maeta.c@fssia.com  
 Manida Sithiseree | +66 2611 3590/91 | manida.s@fnsyus.com  
 Chaiyon Rerkkriengkrai | +66 2611 3592/93 | chaiyon.r@fnsyus.com  
 Napaporn Klongvanitchakij | +66 2611 3582/83 | napaporn.k@fnsyus.com  
 Rattana Detphattharakoson | +66 2611 3580/71 | rattana.d@fnsyus.com  
 Siriluk Kiatkosolkul | +66 2611 3584/85 | siriluk.k@fnsyus.com

### Thailand Equity Sales:

### Thailand Equity Trading:

## Published Reports

### THE ERAWAN GROUP (ERW TB) - Solid organic growth in 4Q23E; Maintain BUY TP THB6.30

#### Without Japan project, 4Q23E core profit would grow 10-15% y-y

We expect non-Hop Inn RevPAR to grow by 8% y-y and exceed pre-Covid by 29% in 4Q23, driven by the strong performance of its economy hotels. However, the OCC rate of luxury hotels should drop to 81% (vs 86% in 3Q23) due to the high base in 4Q22, but it should be more than offset by higher ADR. Thailand Hop Inn RevPAR should grow 16% y-y and exceed pre-Covid by 25%. RevPAR of Philippines hotels should grow 15% y-y and exceed pre-Covid by 7%. ERW should book expenses related to the Japan project of THB40-50m (THB30-35m pre-operating and THB12-14m depreciation and interest expense). Thus, we forecast 4Q23 core profit to drop by 8% y-y to THB183m. Excluding Japan project expenses, 4Q23E core profit would grow 10-15% y-y to THB220-230m.

#### Expect Japan Hop Inn to deliver positive EBITDA in 2024

We expect organic RevPAR to grow 5% y-y in 2024. For Japan Hop Inn, we estimate an OCC rate of 75% with ADR of THB3,000 and an EBITDA margin of 30-35%. However, it could contribute a loss of THB30-50m in 2024 from depreciation and interest expenses. ERW also plans to open 8 Thailand Hop Inn and 3 Philippine Hop Inn hotels in 2024. We forecast 2024 core profit to grow by 8% to THB0.75b from THB0.69b in 2023

#### Healthy balance sheet to support major investment

Although ERW has large capex in 2023-24 mainly from the THB1.7b Japan Hop Inn project and THB1.6b acquisition of ibis Pattaya and ibis Phuket Patong from ERWPF (subject to ERWPF's shareholder approval on 27 Feb), we estimate its IBD/E to stay at 1.8-1.9x in 2024, lower than its debt covenant of 2.5x. This assumes that ERW uses bank loans for 70% of the total investment. We have no concern about its balance sheet given that it had THB1.4b cash on hand as of 3Q23, in-the-money ERW-W3 with potential proceeds of THB1.1b and strong EBITDA of THB2.4-2.7b in 2024-25E.

#### Revise up core profit; trading at cheaper valuation than historical

We revise up our 2023-24E core profit by 2-7% to reflect the strong 4Q23 operations, and maintain our 2024 DCF-based TP of THB6.3/shr. ERW trades at an attractive valuation of 32X 2024E P/E vs its five-year average of 35x.

#### Exhibit 1: Forecast revisions

	Current			Previous			Change (%)		
	2023E	2024E	2025E	2023E	2024E	2025E	2023E	2024E	2025E
All hotels excl. Hop Inn - OCC (%)	82.2	82.7	83.2	82.0	83.1	83.6	0.2	(0.4)	(0.4)
All hotels excl. Hop Inn - RevPAR (THB)	2,536	2,654	2,724	2,510	2,544	2,611	1.1	4.3	4.3
Thailand Hop Inn - OCC (%)	82.0	82.0	82.5	81.0	81.5	82.0	1.0	0.5	0.5
Thailand Hop Inn - RevPAR (THB)	551	573	588	539	548	562	2.2	4.6	4.6
Revenue (THB b)	6.99	7.86	8.39	6.96	7.76	8.29	0.4	1.4	1.2
EBITDA margin (%)	29.9	30.3	32.1	29.9	30.7	32.2	0.0	(0.4)	(0.1)
Core earnings (THB m)	688	746	861	645	730	860	6.7	2.2	0.0

Note: Change of items in percentage terms is represented in ppt change.

Source: FSSIA estimates

## Exhibit 2: 4Q23 results preview

	4Q22	1Q23	2Q23	3Q23	4Q23E	Change		2023E	Change
	(THB m)	(THB m)	(THB m)	(THB m)	(THB m)	(q-q %)	(y-y %)	(THB m)	(y-y %)
Sales	1,733	1,753	1,623	1,736	1,872	8	8	6,989	51
- Thailand non-Hop Inn	1,411	1,409	1,282	1,378	1,495	8	6		
- Hop Inn Thailand	190	211	208	210	226	8	19		
- Hop Inn Phil	116	117	117	123	121	(2)	4		
- Rental	16	17	17	25	30	20	88		
COGS (Incl. depreciation)	(973)	(993)	(948)	(990)	(1,029)	4	6	(3,968)	26
<b>Gross Profit</b>	<b>759</b>	<b>760</b>	<b>675</b>	<b>746</b>	<b>842</b>	<b>13</b>	<b>11</b>	<b>3,020</b>	<b>(105)</b>
SG&A	(450)	(434)	(441)	(454)	(507)	12	13	(1,838)	33
<b>Operating Profit</b>	<b>309</b>	<b>326</b>	<b>234</b>	<b>292</b>	<b>335</b>	<b>15</b>	<b>8</b>	<b>1,182</b>	<b>(1,117)</b>
Other income	14	21	18	7	16	117	10	64	62
Interest	(122)	(135)	(143)	(150)	(154)	3	26	(577)	26
<b>Pretax profit</b>	<b>201</b>	<b>213</b>	<b>109</b>	<b>149</b>	<b>196</b>	<b>32</b>	<b>(3)</b>	<b>670</b>	<b>309</b>
Income Tax	6	6	5	3	0	(100)	(100)	12	(53)
Associates	13	3	21	3	3	0	(75)	31	8
Minority interest	(21)	1	(2)	(7)	(17)	143	(19)	(25)	125
<b>Core profit</b>	<b>200</b>	<b>224</b>	<b>133</b>	<b>148</b>	<b>183</b>	<b>23</b>	<b>(8)</b>	<b>688</b>	<b>347</b>
Extraordinaries, GW & FX	40	15	9	0		(100)	(100)	24	
<b>Reported net profit</b>	<b>240</b>	<b>239</b>	<b>142</b>	<b>148</b>	<b>183</b>	<b>23</b>	<b>(24)</b>	<b>712</b>	<b>418</b>
Shares out (end Q, m)	4,532	4,532	4,532	4,532	4,532	0	0	4,532	0
<b>Core EPS</b>	<b>0.04</b>	<b>0.05</b>	<b>0.03</b>	<b>0.03</b>	<b>0.04</b>	<b>23</b>	<b>(8)</b>	<b>0.15</b>	<b>347</b>
<b>EPS</b>	<b>0.05</b>	<b>0.05</b>	<b>0.03</b>	<b>0.03</b>	<b>0.04</b>	<b>23</b>	<b>(24)</b>	<b>0.16</b>	<b>418</b>
COGS (Excl. depreciation)	(750)	(775)	(727)	(757)	(794)	5	6	(3,061)	34
Depreciation	(223)	(218)	(222)	(233)	(235)	1	5	(907)	4
EBITDA	547	566	474	532	585	10	7	2,154	114
<b>Key ratios</b>	<b>(%)</b>	<b>(%)</b>	<b>(%)</b>	<b>(%)</b>	<b>(%)</b>	<b>(ppt)</b>	<b>(ppt)</b>	<b>(%)</b>	<b>(ppt)</b>
Gross margin	44	43	42	43	45.0	2	1	43	11
SG&A/Revenue	26	25	27	26	27	1	1	26	(3)
EBITDA margin	31	32	29	31	31	0	(0)	30	9
Net profit margin	14	14	9	9	10	1	(4)	10	15
<b>Operating stats</b>									
<b>Non-Hop Inn</b>									
OCC (%)	82	84	80	82	83				
OCC growth (y-y %)	52	53	25	15	1				
RevPAR (THB)	2,467	2,591	2,361	2,491	2,656				
RevPAR growth (y-y %)	396	366	103	46	8				
<b>Thailand Hop Inn</b>									
OCC (%)	78	81	81	81	83				
OCC growth (y-y %)	19	14	8	7	5				
RevPAR (THB)	499	531	533	534	581				
RevPAR growth (y-y %)	37	30	18	16	16				
<b>Philippines Hop Inn</b>									
OCC (%)	74	74	74	79	80				
OCC growth (y-y %)	25	23	16	20	6				
RevPAR (THB)	794	810	811	896	912				
RevPAR growth (y-y %)	26	19	13	8	6				

Sources: ERW; FSSIA estimates

## KASIKORNBANK (KBANK TB) - Continued balance sheet cleanup; Downgrade to HOLD TP THB140.00

### Rising ECL and seasonal OPEX pressured 4Q23 net profit

KBANK reported a 4Q23 net profit of THB9.39b, decreasing by 16.8% q-q but rising by 194.2% y-y, 17% below our estimate and 20% below BBG consensus. Key drags were from 1) higher-than-expected ECL and credit cost, due primarily to a continued proactive asset quality cleanup (NPL write-offs and sales) and a one-time deterioration in a large corporate loan, namely ITD, which were already classified as stage 2 loans with extra provisions; and 2) larger-than-expected operating expenses from a one-time write-off of IT-related expenses, cTHB1b, and other expenses related to productivity improvement. PPOP was in line with the expected THB26.4b, dropping by 3.3% q-q and 6.9% y-y despite significantly rising operating expenses, but higher-than-expected FVTPL investment gains partly helped offset the impact.

### Asset quality turned negative in both NPL ratio and credit cost

The 4Q23 NPL ratio (FSSIA's calculation) increased to 3.70% from 3.58% in 3Q23, despite accelerated credit costs to write off NPLs proactively (c5.1b in 4Q23 from c3.7b in 3Q23), mainly from the SME and retail loan segments. Meanwhile, stage 2 loans also increased by 3.7% q-q to THB6.64b, due mainly to the reclassification of ITD loans. Moreover, if the loans turn to stage 3, KBANK reiterates the buffer of its solid management overlay of 15% to the total allowance of ECL (LLR) to compensate. 4Q23 credit cost increased higher than expected to 220bp (we predicted 211bp).

### Gloomy 2024 business outlook

We have made minor revisions to our 2024-25 forecast, as there is no disclosure of 2024 guidance. Regarding its cautious and prudent credit policy, slowing SME and high-yield segment by gearing toward the corporate segment, we expect its net profit to grow by only 5.0% y-y and 9.1% y-y in 2024-25, respectively. The 2024-25E loan growth and cost-to-income ratio are vulnerable factors that caused the downside to our projections.

### Downgrade recommendation to HOLD

We downgrade our call to HOLD (from Buy) regarding its limited potential upside. Our 2024 GGM-based TP of THB140 (from THB160) implies a P/BV of 0.60x (from 0.68x) (LT-ROE 8.0%, COE 12.6%).

### Exhibit 3: 2024-26E earnings revision

	Current			Previous			Change		
	2024E	2025E	2026E	2024E	2025E	2026E	2024E	2025E	2026E
	(%)	(%)	(%)	(%)	(%)	(%)	(%)	(%)	(%)
Net profit (THB m)	44,510	48,574	52,959	44,969	47,921	51,656	(1.0)	1.4	2.5
EPS (THB)	18.39	20.07	21.88	18.58	19.80	21.34	(1.0)	1.4	2.5
Net profit growth (%)	5.0	9.1	9.0	10.3	6.6	7.8			
NIM (%)	3.69	3.69	3.69	3.60	3.61	3.62			
Loan growth (%)	3.0	3.0	3.0	5.0	5.0	5.0			
Fee growth (%)	0.8	1.0	1.0	0.5	0.7	1.0			
Non-NII growth (%)	3.8	1.7	2.0	(0.8)	8.3	2.3			
Credit cost (bp)	200.0	180.0	160.0	200.0	200.0	190.0			
Cost to income (%)	45.4	46.2	46.9	43.2	42.9	43.1			
NPL ratio	4.07	4.21	4.35	3.76	3.83	3.88			

Source: FSSIA estimate

## KRUNG THAI BANK (KTB TB) - Deteriorating asset quality; Downgrade to HOLD TP THB19.90

### Disappointing 4Q23 results

KTB reported a 4Q23 net profit of THB6.11b, decreasing 40.6% q-q and 24.6% y-y, mainly from higher-than-expected ECL and credit costs to proactively manage NPLs and for the reclassification of one corporate customer, ITD, to become stage 2 loans, which needed extra provisions. Excluding the abnormal provisions, PPOP was in line with the expected THB21.8b, slightly decreasing by 1.4% q-q but increasing by 15.2% y-y, pressured by rising seasonal operating expenses. The 4Q23 cost-to-income ratio shot to 44.8% from 43.0% in 3Q23. The 2023 cost-to-income ratio was abnormally low at 41.6% (from 43.7% in 2022) but in line with KTB's guidance of below mid-40%. Net interest income growth and NIM were slightly softer in 4Q than expected from the accelerating cost of funds, despite increasing loan yields. Loans continued to contract by 2.0% q-q and 0.6% y-y, mainly from the repayment of government-related loans (15% of total). Excluding government-related loans, loans showed slight growth of 0.9% q-q and 1.5% y-y, mainly from retail segments.

### Asset quality deteriorated but still manageable

The 4Q23 NPL ratio (FSSIA's calculation) increased to 3.86% from 3.74% in 3Q23, with no details of the NPL categories and staging loans disclosed. Despite a significant rise in ECL during 4Q23, the increasing NPL ratio reflected higher-than-expected new NPL formation. 4Q23 credit cost rose to 201bp (from 125bp in 3Q23), bringing 2023's credit cost to 143bp (from 93bp in 2022), and the reported coverage ratio finished at 181%, exceeding KTB's 2023 guidance of c170%.

### Cut 2024-25E profit mainly to reflect higher credit cost

We cut our 2024-25E net profit by 5.8% and 7.6%, respectively, to reflect 1) higher credit cost due to its asset quality deterioration; 2) lower loan growth, mainly from the volatile government-related loans; and 3) a higher cost-to-income ratio from the abnormally low level in 2023. We forecast 2024-25 net profit growth of 2-3% p.a., down from the previous 5-6% p.a.

### Downgrade recommendation to HOLD

We reduce our call to HOLD for dividend yields of c4% p.a. (from Buy). Our 2024 GGM-based TP of THB19.90 (from THB23.10) implies a P/BV of 0.65x (from 0.81x) under expected L-T ROE of 8.0% (from 9.0%) and COE of 11.8% (from 10.9%). The current share price is relatively fair since it is approaching its 5-year P/BV average (2018-23) at 0.6x.

### Exhibit 4: 2024-25E earnings revisions

	Current			Previous			Change		
	2024E (%)	2025E (%)	2026E (%)	2024E (%)	2025E (%)	2026E (%)	2024E (%)	2025E (%)	2026E (%)
Net profit (THB m)	37,621	38,760	40,236	39,929	41,941	43,652	(5.8)	(7.6)	(7.8)
EPS (THB)	2.69	2.77	2.88	2.86	3.00	3.12	(5.8)	(7.6)	(7.7)
Net profit growth (%)	2.7	3.0	3.8	5.6	5.0	4.1			
NIM (%)	3.28	3.27	3.27	3.14	3.15	3.15			
Loan growth (%)	1.0	1.0	1.0	3.0	3.0	3.0			
Fee growth (%)	1.5	1.5	1.5	1.5	1.5	1.5			
Non-NII growth (%)	4.6	3.6	3.5	6.3	3.6	3.8			
Credit cost (bp)	140	135	130	125	125	125			
Cost to income (%)	43.4	44.0	44.4	41.4	41.3	41.3			
NPL ratio	3.80	3.80	3.80	3.80	3.80	3.80			

Source: FSSIA estimates

## SCB X (SCB TB) - No catalysts but attractive div yield; Maintain BUY TP THB118.00

### 4Q23 net profit beat our expectation from lower ECL

SCB reported a 4Q23 net profit of THB11b (exceeding our estimate and BBG consensus by 23% and 21%, respectively), rising by 13.8% q-q and 53.9% y-y (low base), mainly from lower-than-expected ECL and lower-than-expected operating expenses, which helped offset decreasing fee income (mainly from bancassurance and lending-related fees) and non-NII (mainly from FVTPL investment gains). PPOP was in line with the expected THB23b, decreasing by 7.4% q-q but increasing by 32.3% y-y. 2023 net profit was THB43.5b, which rose by 15.9% y-y, thanks to the increasing market interest rate, which helped push the net interest income and NIM amid sluggish loan growth, fragile fee income, and accelerated ECL and credit cost.

### Asset quality continued to deteriorate

Asset quality was weaker than expected in 4Q23. The reported NPL ratio increased to 3.44% from 3.30% in 3Q23, mainly from the SME and retail segments. NPL formation increased in 4Q23 to 0.69% from 0.56% in 3Q23, bringing the 2023 figure to 2.24% from 1.91% in 2022, due mainly to rising SME and housing loans. However, ECL was lower than expected, with a credit cost of 153bp (we expected 201bp) after setting pre-emptive provisions and management overlays according to future economic uncertainties in 3Q23.

### 2024-25E earnings cut to reflect 2024 guidance

We cut our 2024-25E net profit by c2-7% to reflect the 2024 guidance, mainly from the downward revision of loan growth and upward revision of credit cost. SCB also reiterated at the 4Q23 analyst meeting that 15-20% of its retail loan portfolio under the CDR program risks stage migration due to the prospect of further loan quality deterioration within the next 12-14 months. However, the bank reiterated that the credit cost had already passed its peak in 3Q23, and the current ECL, including a mid-high teen level of management overlay, is still sufficient to withstand future loan staging deterioration in this group of customers.

### Reiterate BUY call with an attractive dividend yield of c7% p.a.

We cut our 2024 GGM-based TP to THB118 (from THB121) to reflect a higher risk-free rate adjustment to 3.0% (from 2.5%). It implies a P/BV of 0.80x (from 0.81x) and a potential upside of over 10%. We retain our BUY call on SCB with an expected annual dividend yield of c7% p.a.

### Exhibit 5: 2024-25E earnings revisions

	Current			Previous			Change		
	2024E (%)	2025E (%)	2026E (%)	2024E (%)	2025E (%)	2026E (%)	2024E (%)	2025E (%)	2026E (%)
Net profit (THB m)	44,063	46,398	47,412	44,846	49,654	51,037	-1.7%	-6.6%	-7.1%
EPS (THB)	13.09	13.78	14.08	13.32	14.75	15.16	-1.7%	-6.6%	-7.1%
Net profit growth (%)	1.2%	5.3%	2.2%	9.0%	10.7%	2.8%			
NIM (%)	3.82%	3.81%	3.81%	3.67%	3.68%	3.67%			
Loan growth (%)	2.5%	2.5%	2.5%	5.0%	5.0%	5.0%			
Fee growth (%)	2.5%	3.0%	3.0%	2.0%	2.0	3.0			
Non-NII growth (%)	2.1%	2.5%	2.6%	3.3%	0.3	4.5			
Credit cost (bp)	180	170	170	170	160	160			
Cost to income (%)	43.2%	43.7%	43.9%	43.8%	43.4%	43.4%			
NPL	4.06%	4.10%	4.10%	3.88%	3.86%	3.89%			

Source: FSSIA estimates

## TMBTHANACHART BANK (TTB TB) - Limited earnings downside risks; Upgrade to BUY TP THB2.19

### Better-than-expected 4Q23 profit

TTB reported a 4Q23 net profit of THB4.87b, 11% and 9% above our estimate and the BBG consensus, respectively, increasing by 2.8% q-q and 26.5% y-y, despite rising seasonal operating expenses, which made the cost-to-income ratio jump to 45.5% from 43.2% in 3Q23. The bank reported reversal income tax expenses of THB4.19b in 4Q23 from using tax benefits after the completion of TBCO's liquidation, formerly Thanachart Bank (TBANK), a subsidiary of TTB. Hence, TTB decided to set up extra provisions for ECL of THB4.89b in 4Q23 against future uncertainties without affecting the 4Q23 net profit. Excluding those extra items, 4Q23 PPOP aligned with our forecast of THB9.99b, decreasing by 2.2% q-q but increasing 4.3% y-y. NIM continued to expand, benefitting from rising interest rates for all types of loans by 0.25% in early October 2023. In contrast, loan growth contracted by 2.6% q-q and 3.5% y-y, mainly due to decreased corporate loans, while retail loans increased, mainly from high-yield loan growth in tandem with TTB's strategy.

### Asset quality was manageable

The overall asset quality was within TTB's 2023 guidance, except for credit costs. The 2023 NPL ratio dipped slightly to 2.62%, below the bank's guidance of not exceeding 2.90%. 4Q23 credit costs shot to 277bp, aligning with the rising ECL, exceeding TTB's guidance of 125-135bp, resulting in a coverage ratio at the end of 2023 of 155%, from 144% in 3Q23. Excluding the extra provisions, the 4Q23 normal credit cost was 128bp, still in line with the bank's guidance of 125-135bp.

### Tax benefits to create a potential profit upside

We cut our 2024-25E net profit by 8-11% to reflect a lower expected NIM, loan, fees, and non-NII growth, causing the expected 2024 net profit to contract by 11.4% y-y, with slight growth of c2-3% p.a. in 2025-26. Despite the remaining tax benefits, we exclude those in our assumptions. We are still concerned with its 2024 core business outlook, auto hire-purchases, which is cloudier and less profitable.

### Upgrade to BUY call with a new 2024 TP of THB2.19

We upgrade our call to BUY (from Hold) with an attractive dividend yield of 5-6% p.a. The 2024 TP is THB2.19 (from THB1.79) at a P/BV of 0.9x (from THB0.73x) based on a GGM valuation (LT-ROE lifted to 8.0%, from 7.7% to reflect the tax benefits left, and COE down to 8.8% from 10.2%).

### Exhibit 6: 2024-26E earnings revisions

	Current			Previous			Change		
	2024E	2025E	2026E	2024E	2025E	2026E	2024E	2025E	2026E
	(%)	(%)	(%)	(%)	(%)	(%)	(%)	(%)	(%)
Net profit (THB m)	16,351	16,777	17,191	17,822	18,841	19,329	-8.3%	-11.0%	-11.1%
EPS (THB)	0.17	0.17	0.18	0.18	0.19	0.20	-8.3%	-11.0%	-11.1%
Net profit growth (%)	-11.4%	2.6%	2.5%	-0.8%	5.7%	2.6%			
NIM (%)	3.15%	3.18%	3.19%	3.34%	3.36%	3.37%			
Loan growth (%)	0.0%	0.5%	0.5%	2.0%	2.0%	2.0%			
Fee growth (%)	1.0%	1.0%	1.0%	3.4%	3.0%	3.0%			
Non-NII growth (%)	1.5%	1.5%	1.5%	3.3%	3.0%	3.0%			
Credit cost (bp)	135	135	135	135	130	130			
Cost to income (%)	45.8%	46.0%	46.2%	44.6%	44.8%	44.9%			
NPL ratio	3.15	3.18	3.17	3.10	3.04	2.99			

Source: FSSIA estimates

### Exhibit 7: 2024: FSSIA estimates vs TTB guidance

Guidance	2023	FSSIA 2024E	TTB 2024E
Loan growth	-3.50	0.01	Flat
Deposit growth	-0.91	0.00	Flat
NIM	3.22	3.15	3.10-3.25
Non-NII growth	-3.38	1.51	Low single digit
Cost-to-income ratio	44.08	45.81	Mid-40s
NPL ratio	3.09	3.15	<2.9%
Credit cost	164	135	125-135

Sources: TTB; FSSIA estimates

## KRUNGTHAI CARD (KTC TB) - 4Q23 results in line with forecast; Maintain HOLD TP THB49.00

### 4Q23 results in line with our and consensus estimates

KTC reported a 4Q23 net profit at THB1.76b, dropping by 5.13% q-q but increasing by 5.73% y-y, in line with our estimate and the BBG consensus. PPOP finished at THB3.79b (stable q-q and up 5.17% y-y). The stable q-q figure was due to an increase in non-NII (largely fee income and bad debt recovery) which was offset by a seasonal increase in OPEX, leading the 4Q23 cost-to-income ratio to rise to 39.03% from 37.33% in 3Q23. The 2023 net profit was THB7.29b, increasing by 3.1% y-y, with a cost-to-income ratio of 37.04%.

### Credit card loans accelerated over strong spending season

KTC's loan receivables finished at THB112.3b in 4Q23, growing 5.29% q-q and 7.83% y-y. Credit card loans at the end of 4Q23 totaled THB74.4b, an increase by 7.53% q-q and 7.17% y-y. This held up moderately stronger than our estimation due to a strong spending volume during the quarter at THB73.1b, expanding at a pace of 13.13% q-q and 5.62% y-y, contributing to improved fee income. The personal loan segment in 4Q23 finished at THB34.7b, growing 1.79% q-q and 7.54% y-y in line with our expectations. The cash advance sub-segment (KTC PROUD) achieved a mere 1.2% q-q and 4.4% y-y growth rate due to the firm's more restrictive stance on lending over fragile customers' profiles.

### Lower-than-expected pressure from new NPLs

The 2023 NPL ratio was at 2.17% (1.72% excluding KTBL, against the firm's target of 1.8%), lower than our estimate due to lower-than-expected new NPL formations in all segments and moderately higher-than-expected NPL write-offs in the credit card segment, leading to a credit cost of 593bps in 4Q23, rising from 560bps in 3Q23. The coverage ratio was at 400% in 4Q23, vastly higher than our estimate of 353% due to higher-than-expected ECL and lower-than-expected gross NPLs.

### Maintain our HOLD call; valuation remains tight

We reiterate our HOLD call at the current price given our cautious view of the industry's asset quality and stricter lending regulations of lending companies. Our 2024 GGM-based TP of THB49 implies a P/BV of 3.1x.

### Exhibit 8: KTC – 4Q23 results summary

KTC	4Q22	1Q23	2Q23	3Q23	4Q23	---- Change ----		2022	2023	Change
	(THB m)	(THB m)	(THB m)	(THB m)	(THB m)	(q-q%)	(y-y%)	(THB m)	(THB m)	
Interest income	3,832	3,803	3,972	4,096	4,149	1.29	8.27	14,381	16,020	11.4
Interest expense	378	390	415	441	456	3.26	20.56	1,392	1,703	22.3
Net interest income	3,454	3,413	3,557	3,655	3,693	1.06	6.93	12,989	14,317	10.2
Non-interest income	3,228	3,047	3,091	3,208	3,378	5.31	4.65	11,870	12,724	7.2
Operating income	5,885	5,670	5,837	6,031	6,225	3.21	5.78	21,856	23,763	8.7
Operating expenses	2,276	1,985	2,135	2,252	2,429	7.89	6.73	8,117	8,801	8.4
PPOP	3,609	3,685	3,702	3,780	3,796	0.42	5.17	13,740	14,962	8.9
Expected credit loss	1,508	1,367	1,438	1,477	1,612	9.12	6.89	4,868	5,894	21.1
Profit before tax	2,101	2,319	2,263	2,303	2,184	(5.16)	3.94	8,871	9,068	2.2
Income tax expense	456	452	463	464	439	(5.43)	(3.71)	1,818	1,819	0.0
<b>Net profit</b>	<b>1,666</b>	<b>1,872</b>	<b>1,806</b>	<b>1,857</b>	<b>1,761</b>	<b>(5.13)</b>	<b>5.73</b>	<b>7,079</b>	<b>7,295</b>	<b>3.1</b>
EPS (THB)	0.65	0.73	0.70	0.72	0.68	(5.13)	5.73	2.75	2.83	3.1
Key balance sheet highlights										
NPL	1,845	1,931	2,130	2,481	2,439	(1.7)	32.2	1,846	2,439	32.1
Loan - gross	104,194	103,312	105,588	106,700	112,347	5.3	7.8	104,194	112,347	7.8
Loans - net	95,402	94,378	96,364	97,232	102,584	5.5	7.5	95,402	102,583	7.5
Interest bearing debt	61,972	59,547	63,351	63,213	66,918	5.9	8.0	61,972	66,918	8.0
Earnings assets	97,689	96,194	98,342	100,111	108,082	8.0	10.6	106,520	117,854	10.6
Leverage ratio	(x)	(x)	(x)	(x)	(x)				(x)	
IBD/E (x)	1.98	1.79	1.98	1.86	1.88			1.98	1.88	
D/E (x)	2.24	2.01	2.19	2.08	2.16			2.24	2.16	
Asset quality ratio	(%)	(%)	(%)	(%)	(%)				(%)	
Gross NPLs (THB m)	1,845	1,931	2,130	2,481	2,439	(1.7)	32.2	1,846	2,439	32.1
NPL ratio	1.77	1.87	2.02	2.33	2.17			1.77	2.17	0.4
Coverage ratio - LLR/ NPLs	476	463	433	382	400			476	400	-76.0
Credit cost (bp)	609	530	554	560	593			498	548	50.1
LLR/TL	8.44	8.65	8.74	8.87	8.69			8.44	8.69	
Profitability ratios	(%)	(%)	(%)	(%)	(%)				(%)	
Cost-to-income ratio	38.68	35.01	36.58	37.33	39.03			37.14	37.04	-0.1
Yield on loans	15.24	14.66	15.21	15.44	15.15			14.61	14.80	0.2
Cost of funds	2.53	2.57	2.70	2.79	2.80			2.39	2.64	0.3
Spreads	12.70	12.09	12.51	12.65	12.35			12.23	12.15	-0.1
Net interest margin (NIM)	13.47	12.90	13.38	13.46	12.99			12.88	12.76	-0.1
ROE	21.84	23.19	22.13	22.51	20.24			24.33	21.77	
ROA	6.81	7.41	7.12	7.17	6.48			7.40	6.80	
Loan growth	(%)	(%)	(%)	(%)	(%)				(%)	
Loan growth y-y	12.48	14.53	11.06	9.98	7.83			12.48	7.83	
q-q	7.40	-0.85	2.20	1.05	5.29					

Sources: KTC; FSSIA's compilation



## Results Comments

### (-) KKP (HOLD: TP@THB55) - Continued disappointed 4Q23 results

#### Continued disappointed 4Q23 results

KKP reported a 4Q23 net profit of THB670m, the lowest since 1Q15, declining 47.7% q-q and 53.2% y-y, 25% exceeding our estimate but 38% below BBG consensus. The critical drag was lower gains from the SAM business of THB76m, compared to THB635m in 3Q23. PPOP was THB2.37b, slightly higher than expected, decreasing 25.0% q-q and 38.4% y-y, pressured by 1) reducing net interest income (lower extra gains from the SAM business), 2) decreasing non-NII (flat fee income with minor FVTPL investment loss booking), and 3) higher losses from sales of car repossessed of THB1.41b, which rose by 3.3% q-q and significantly increased by 90% y-y (from decreasing used car price and increasing car volumes). 4Q23 cost-to-income ratio (CIR) spiked to 65.9% from 57.5% in 3Q23. Excluding the losses from car repossession, CIR was reduced to 45.6% from 39.2% in 3Q23, mainly from the rising seasonal operating expenses.

In contrast, the loan spread increased 10bp q-q to 5.11% despite the rising cost of funds, but loan yields accelerated could compensate for the impacts. 4Q23 loans were relatively flat q-q (but increased by 5.7% y-y), pressured by decreasing hire-purchase (47% of totals) and property loans (6%), whereas corporate (14%), housing (14%), micro SME (4%) and personal loans (3%) still delivered growth.

#### Slight improvement in asset quality

Although NPL was under control, KKP proactively managed the quality of its loan portfolios through debt restructuring, write-offs, and various assistance measures. There was a positive development in both NPL and coverage ratios. The 4Q23 NPL ratio (FSSIA's calculation) continued decreasing to 3.31% from 3.69% in 3Q23, while the coverage ratio increased to 156% from 139% in 3Q23. 4Q23 credit costs, including losses from sales of car repossessed, were reduced to 284bp from 304bp in 3Q23. Excluding this item, the credit costs were reduced to 143bp from 168bp in 3Q23. However, we have concerns that its stage 2 loans continued growing by 5.6% q-q and 19.8% y-y.

#### Exhibit 9: KKP – 4Q23 operations summary

Year end Dec 31	4Q22	1Q23	2Q23	3Q23	4Q23	--- Change ---		2022	2023	Change
	(THB m)	(THB m)	(THB m)	(THB m)	(THB m)	(q-q%)	(y-y%)	(THB m)	(THB m)	(y-y %)
Net interest income	5,527	5,223	5,521	5,988	5,562	(7.1)	0.6	19,081	22,294	16.8
Non-interest income	2,620	1,718	1,902	1,456	1,393	(4.4)	(46.8)	8,457	6,469	(23.5)
Fee income - net	1,646	1,343	1,464	1,337	1,333	(0.3)	(19.0)	6,165	5,476	(11.2)
Total operating income	8,146	6,941	7,423	7,444	6,955	(6.6)	(14.6)	27,539	28,763	4.4
Total operating expenses	4,295	3,239	3,791	4,281	4,584	7.1	6.7	13,013	15,894	22.1
PPOP before tax	3,851	3,702	3,632	3,163	2,371	(25.0)	(38.4)	14,526	12,869	(11.4)
Expected credit loss	2,069	1,097	1,878	1,678	1,429	(14.8)	(30.9)	5,036	6,082	20.8
Income tax	349	517	342	201	270	34.4	(22.5)	1,873	1,331	(29.0)
Non-controlling interest	4	3	3	4	2	(37.6)	(34.9)	14	13	(12.5)
Normalised profit	1,430	2,085	1,408	1,281	670	(47.7)	(53.2)	7,602	5,443	(28.4)
Net profit	1,430	2,085	1,408	1,281	670	(47.7)	(53.2)	7,602	5,443	(28.4)
EPS (THB)	1.69	2.46	1.66	1.51	0.79	(47.7)	(53.2)	8.98	6.43	(28.4)
<b>Key ratios</b>	<b>4Q22</b>	<b>1Q23</b>	<b>2Q23</b>	<b>3Q23</b>	<b>4Q23</b>	<b>--- Change ---</b>		<b>2022</b>	<b>2023</b>	<b>Change</b>
Asset quality ratio	(%)	(%)	(%)	(%)	(%)	(q-q%)	(y-y%)	(%)	(%)	(y-y %)
Gross NPLs (THB m)	13,031	13,660	14,928	14,764	13,220	(1.1)	24.9	13,031	13,220	1.5
Change (% from prior period)	10.3	4.8	9.3	(1.1)	(10.5)			27.9	1.5	
NPL ratios (%) - reported	3.30	3.30	3.60	3.50	3.20			3.40	3.20	
NPL ratio (%)*	3.45	3.56	3.74	3.69	3.31			3.45	3.31	
Coverage ratio (%) - reported	154	152	143	145	165			154	165	
Coverage ratio (%)*	146	143	136	139	156			146	156	
Credit cost (bp) - incl loss from repossessed car	305	233	292	304	284			201	262	
Profitability ratio	(%)	(%)	(%)	(%)	(%)			(%)	(%)	
Cost to income ratio	52.7	46.7	51.1	57.5	65.9			47.3	55.3	
Average yield (%)	5.84	5.84	6.14	6.58	6.32			5.43	6.25	
Cost of funds (%)	1.32	1.68	1.82	2.00	2.21			1.20	1.95	
Loan spread	6.01	5.67	5.72	5.45	5.54				5.72	
NIM (%)*	4.69	4.36	4.53	4.81	4.36			4.38	4.54	
Non-int inc/total income (%)	32.2	24.7	25.6	19.6	20.0			30.7	22.5	
Loan growth	(%)	(%)	(%)	(%)	(%)			(%)	(%)	
q-q	4.9	1.7	3.9	0.3	(0.3)					
y-y	23.0	17.4	18.6	11.3	5.7			23.0	5.7	
Year-to-date	23.0	1.7	5.7	6.1	5.7					

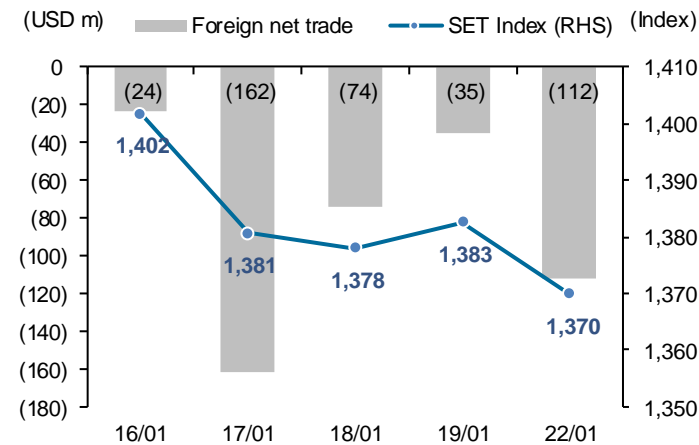
Source: KKP

## Economic news

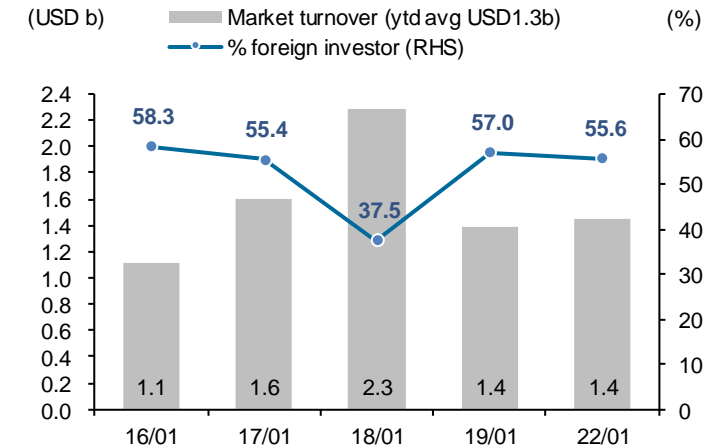
- [Country's first seaplane base planned for Phuket](#) BANGKOK POST: Airports of Thailand has begun a study for a seaplane base adjacent to Phuket airport, with possible routes to Koh Samui, Hua Hin and Pattaya. AoT chairman Visanu Prasarttong-Osoth said on Monday that the study should be concluded this year and he expected it would lead to the country's first seaplane terminal, which would give a considerable boost to marine tourism.
- [Huge size of land bridge could tame investor interest, says researcher](#) BANGKOK POST: With the government intent on drumming up foreign investor support for its proposed land bridge, a Chulalongkorn University researcher warns they could be deterred by the sheer size of the project. Lecturer Sompong Sirisoponsil, part of the university's team studying the scheme, said on Monday the huge size of the land bridge design could make investors cautious about putting their money into the project.
- [EV imports expected to reach 175,000 in two years](#) BANGKOK POST: The Excise Department estimates electric vehicle (EV) imports will reach 175,000 units within two years, says director-general Ekniti Nitithanprapas. Under the four-year plan to support EVs, dubbed EV3.5 (2024-27), importers must set up a production base in the country to produce EVs to substitute for imports from 2024-25.
- [Service sector to liberalise](#) BANGKOK POST: The Commerce Ministry looks set to liberalise 10 service businesses this year, such as telecom services, treasury centres and currency exchange businesses. According to Auramon Supthaweethum, director-general of the Business Development Department, studies to liberalise eight businesses have been completed, with the department preparing to open public hearings for the remaining two services soon.
- [Chinese tourist spending projected to soar](#) BANGKOK POST: Tourism spending during the Chinese New Year holiday is forecast to reach 34.4 billion baht, of which 28.4 billion is expected from foreign visitors, especially those from Chinese-speaking countries. The Tourism Authority of Thailand (TAT) forecast revenue growth of 29% year-on-year for the holiday spanning Feb 8-16, mainly driven by the visa-free policy for Chinese and Taiwanese travellers.
- [Effort to lure Saudi investment in potash](#) BANGKOK POST: The Industry Ministry is encouraging Saudi Arabian entrepreneurs to invest in potash mining in Thailand as the country has a rich supply of the mineral, which is a key raw material for making potassium fertiliser. Potash mining offers potential, but remains a contentious issue that could lead to protests from villagers living near mines because of concerns over the environmental impact.

## Corporate news

- [WHAUP eyes green hydrogen](#) BANGKOK POST: SET-listed WHA Utilities and Power (WHAUP), an arm of Thailand's biggest industrial land developer and operator WHA Corp, is conducting a feasibility study on a green hydrogen project to serve growing demand for clean power, especially in the digital technology sector. The findings and a subsequent decision on the project are expected by 2025.
- [Thai SEC tightens high-yield bond oversight after defaults, Stark scandal](#) BANGKOK POST: Thailand's Securities and Exchange Commission (SEC) is stepping up supervision of high-yield bonds to boost payment safeguards and investor confidence after several recent defaults and a major accounting scandal rocked the market for speculative debt, a senior official said. The SEC is now pro-actively contacting companies as soon as information or news emerges that the regulator views as potentially affecting the ability to service high-yield debt, Secretary-General Pornanong Budsaratagoon said in an interview. Previously, the agency was less active in contacting executives, though it regularly reached out to bond issuers at least three months before their notes expired, she said.

**Exhibit 10: Foreign fund flow and SET Index**

Source: Bloomberg

**Exhibit 11: Foreign participation**

Source: Bloomberg

**Exhibit 12: Index performance**

	SET Index		Index performance (% change)								
	Index	(%chg)	Energy	Bank	Comu	Commerce	Food	Property	Construct	Transport	Petrochem
<b>% of SET Index</b>			21%	10%	9%	9%	6%	6%	3%	8%	2%
Current	1,369.92	(0.9)	(1.1)	(1.8)	(0.9)	(1.9)	(1.0)	(0.4)	(0.3)	(0.7)	(0.5)
-5D	1,407.02	(2.6)	(1.3)	(3.1)	(0.8)	(6.0)	(2.2)	(3.1)	(3.6)	(3.6)	(6.4)
-1M	1,405.09	(2.5)	(2.4)	(2.7)	0.7	(5.0)	(1.6)	(1.8)	(4.9)	(0.7)	(10.5)
-3M	1,399.35	(2.1)	(0.7)	(5.7)	(2.3)	(5.1)	3.5	0.0	(2.6)	(6.5)	1.4
-6M	1,529.25	(10.4)	(8.5)	(9.0)	(5.7)	(16.4)	(3.3)	(7.3)	(13.0)	(14.4)	(18.4)
-1Y	1,677.25	(18.3)	(19.1)	(6.3)	(11.5)	(25.1)	(15.8)	(16.0)	(23.6)	(20.9)	(35.6)
WTD	1,382.51	(0.9)	(1.1)	(1.8)	(0.9)	(1.9)	(1.0)	(0.4)	(0.3)	(0.7)	(0.5)
MTD	1,415.85	(3.2)	(2.8)	(5.0)	0.0	(5.7)	(3.4)	(3.7)	(7.1)	(0.7)	(10.6)
QTD	1,415.85	(3.2)	(2.8)	(5.0)	0.0	(5.7)	(3.4)	(3.7)	(7.1)	(0.7)	(10.6)
End of 2022	1,415.85	(3.2)	(2.8)	(5.0)	0.0	(5.7)	(3.4)	(3.7)	(7.1)	(0.7)	(10.6)

Source: Bloomberg

**Exhibit 13: Trade by investor types**

	SET Index		Exchange rate (USD:THB)	SET Index		Equity trading / Net position				Bond Net foreign (USD m)
	Index	Change (y-y%)		Average daily turnover (THB m)	(USD m)	Foreign (USD m)	Retail (USD m)	PropTrade (USD m)	Local Inst (USD m)	
2019	1,579.84	1.0	31.06	52,468	1,689	(1,496)	(662)	477	1,681	(502)
2020	1,449.35	(8.3)	31.29	67,335	2,152	(8,287)	6,873	459	953	(1,005)
2021	1,657.62	14.4	32.00	88,443	2,764	(1,632)	3,630	435	(2,330)	6,550
2022	1,668.66	15.1	34.78	53,589	1,541	5,362	(656)	56	(4,758)	4,111
2023	1,415.85	(15.2)	34.81	51,072	1,467	(5,507)	3,348	(146)	2,305	318
<b>2024YTD</b>	<b>1,369.92</b>	<b>(3.2)</b>	<b>35.02</b>	<b>44,922</b>	<b>1,283</b>	<b>(5,507)</b>	<b>3,348</b>	<b>(146)</b>	<b>2,305</b>	<b>319</b>
1Q23	1,609.17	(5.1)	33.92	63,300	1,866	(1,646)	1,594	(83)	136	612
2Q23	1,503.10	(4.2)	34.48	47,432	1,376	(1,461)	593	(120)	987	(178)
3Q23	1,471.43	(7.4)	35.17	49,809	1,416	(1,420)	825	261	333	(716)
4Q23	1,415.85	(15.2)	35.64	42,734	1,199	(981)	336	(204)	849	601
1Q24	1,369.92	(14.9)	35.02	62,067	1,772	(2,164)	692	22	(114)	38
Jul-23	1,556.06	(1.3)	34.61	44,682	1,291	(361)	100	81	181	958
Aug-23	1,565.94	(4.5)	35.04	56,846	1,622	(443)	48	114	280	(1,057)
Sep-23	1,471.43	(7.4)	35.85	47,900	1,336	(616)	677	66	(128)	(618)
Oct-23	1,381.83	(14.1)	36.51	45,582	1,249	(431)	254	(134)	312	458
Nov-23	1,380.18	(15.6)	35.47	44,524	1,255	(548)	300	10	238	474
Dec-23	1,415.85	(15.2)	34.95	38,095	1,090	(2)	(218)	(80)	299	(331)
Jan-24	1,369.92	(18.0)	35.02	62,067	1,772	(562)	692	22	(114)	38
<b>2024YTD</b>	<b>1,369.92</b>	<b>(3.2)</b>	<b>35.02</b>	<b>44,922</b>	<b>1,283</b>	<b>(6,202)</b>	<b>692</b>	<b>22</b>	<b>(114)</b>	<b>38</b>
16/01/2024	1,401.72		35.37	39,472	1,116	(24)	43	7	(26)	(119)
17/01/2024	1,380.65		35.50	56,708	1,597	(162)	174	(15)	3	(32)
18/01/2024	1,377.93		35.60	50,985	1,432	(74)	68	2	5	9
19/01/2024	1,382.51		35.52	49,266	1,387	(35)	64	(13)	(16)	
22/01/2024	1,369.92		35.67	51,506	1,444	(112)	129	2	(19)	

Source: Bloomberg

## Exhibit 14: Upcoming events

Date Time	Event		Survey	Actual	Prior
01/21/2024 01/24	Car Sales	Dec	--	--	61621
01/24/2024 01/28	Customs Exports YoY	Dec	6.40%	--	4.90%
01/24/2024 01/28	Customs Imports YoY	Dec	6.85%	--	10.10%
01/24/2024 01/28	Customs Trade Balance	Dec	-\$1465m	--	-\$2400m
01/25/2024 01/30	Mfg Production Index ISIC NSA YoY	Dec	-2.90%	--	-4.71%
01/25/2024 01/30	Capacity Utilization ISIC	Dec	--	--	57.87
01/26/2024 02:30	Foreign Reserves	Jan-19	--	--	\$223.5b
01/26/2024 02:30	Forward Contracts	Jan-19	--	--	\$29.9b
01/31/2024 02:00	BoP Current Account Balance	Dec	--	--	-\$1244m
01/31/2024 02:30	BoP Overall Balance	Dec	--	--	\$1591m
01/31/2024 02:30	Exports	Dec	--	--	\$23100m
01/31/2024 02:30	Imports	Dec	--	--	\$23258m
01/31/2024 02:30	Exports YoY	Dec	--	--	3.90%
01/31/2024 02:30	Imports YoY	Dec	--	--	9.50%
01/31/2024 02:30	Trade Balance	Dec	--	--	-\$159m
01/31/2024 19:30	S&P Global Thailand PMI Mfg	Jan	--	--	45.1
02/01/2024 02:30	Business Sentiment Index	Jan	--	--	49.1
02/04/2024 22:30	CPI Core YoY	Jan	--	--	0.58%
02/04/2024 22:30	CPI NSA MoM	Jan	--	--	-0.46%
02/04/2024 22:30	CPI YoY	Jan	--	--	-0.83%
02/06/2024 02/13	Consumer Confidence Economic	Jan	--	--	56
02/06/2024 02/13	Consumer Confidence	Jan	--	--	62
02/07/2024 02:05	BoT Benchmark Interest Rate	Feb-07	--	--	2.50%
02/18/2024 21:30	GDP SA QoQ	4Q	--	--	0.80%
02/18/2024 21:30	GDP YoY	4Q	--	--	1.50%

Source: Bloomberg

## Exhibit 15: Management trading

Company	Management	Securities	Transaction	Shares	Price (THB)	Action	Value (THBm)
JD Food (JDF)	Sorasit Soontornkes	Common Shares	1/19/2024	50,000	2.28	Sell	0.11
Jenkongklai (JPARK)	Wanlapa Plathong	Common Shares	1/10/2024	50,000	7.50	Sell	0.38
T S Flour Mill (TMILL)	Prapas Chutimaworapan	Common Shares	1/19/2024	7,400	3.90	Buy	0.03
TSST (TSST)	Prapas Chutimaworapan	Common Shares	1/19/2024	2,600	9.78	Buy	0.03
Triton Holding (TRITN)	Louise Taechaubol	Common Shares	1/19/2024	4,236,300	0.13	Buy	0.55
BG Container Glass (BGC)	Wisarn La-Orsatiankul	Common Shares	1/19/2024	4,900	7.70	Buy	0.04
PROEN Corp (PROEN)	Kittipan Sri-Bua-lam	Warrant	1/19/2024	1,812,000	0.12	Sell	0.22
Precise Corporation (PCC)	Kitti Sumrit	Common Shares	1/19/2024	15,000	3.02	Buy	0.05
Millennium Group Corporation (Asia) (MGC)	Jerdnapang Thamchuanviriya	Common Shares	1/22/2024	616,800	5.07	Buy	3.13
Ramkhamhaeng Hospital (RAM)	Rukkagee Kanjanapitak	Common Shares	1/19/2024	10,000	32.25	Buy	0.32
Villa Kunalai (KUN)	Praweerat Dheva-Aksorn	Common Shares	1/15/2024	2,200	1.68	Buy	0.00
Villa Kunalai (KUN)	Praweerat Dheva-Aksorn	Common Shares	1/16/2024	3,000	1.66	Buy	0.00
Villa Kunalai (KUN)	Praweerat Dheva-Aksorn	Common Shares	1/18/2024	25,000	1.64	Buy	0.04
Villa Kunalai (KUN)	Praweerat Dheva-Aksorn	Common Shares	1/18/2024	30,000	1.64	Buy	0.05
Villa Kunalai (KUN)	Khuna Dheva-Aksorn	Common Shares	1/15/2024	2,200	1.68	Buy	0.00
Villa Kunalai (KUN)	Khuna Dheva-Aksorn	Common Shares	1/16/2024	3,000	1.66	Buy	0.00
Villa Kunalai (KUN)	Khuna Dheva-Aksorn	Common Shares	1/18/2024	25,000	1.64	Buy	0.04
Villa Kunalai (KUN)	Khuna Dheva-Aksorn	Common Shares	1/18/2024	30,000	1.64	Buy	0.05
Siam Wellness Group (SPA)	Phumiphan Bunjapamai	Common Shares	1/19/2024	850,000	12.67	Transfer	10.77
Siam Wellness Group (SPA)	Phumiphan Bunjapamai	Common Shares	1/19/2024	470,000	13.10	Transfer	6.16
Siam Wellness Group (SPA)	Phumiphan Bunjapamai	Common Shares	1/19/2024	470,000	13.10	Receive	6.16
Siam Wellness Group (SPA)	Phumiphan Bunjapamai	Common Shares	1/19/2024	850,000	12.67	Receive	10.77
FN Factory Outlet (FN)	Omar Songwattana	Common Shares	1/18/2024	1,000,000	-	Transfer	n/a
FN Factory Outlet (FN)	Omar Songwattana	Common Shares	1/18/2024	1,000,000	-	Transfer	n/a
ALT Telecom (ALT)	Preeyaporn Tangpaosak	Common Shares	1/19/2024	20,000	1.82	Buy	0.04

Source: SEC

**Exhibit 16: Upcoming XR**

Symbol	X-Date	Announce Date	Rights for	Subscription Price	Unit	Subscription Ratio (Holding:New)	Subscription Period	Allotted Shares (Shares)
TGE	24/01/2024	13/11/2023	Warrants	-	Baht	7 : 1	-	314285715
SCN	31/01/2024	15/11/2023	Warrants	-	Baht	3 : 1	-	403056836
FSX	05/03/2024	28/11/2023	Common	2.3	Baht	1 : 1	25/03/2024 - 29/03/2024	867929461

Source: SET

**Exhibit 17: Upcoming XM**

Symbol	X-Date	Meeting Date	Agenda	Venue
SIRIP	23/01/2024	15/02/2024	Connected transaction,Conversion to Reit,other matters (if any)	Altitude room, 25th Floor, The Westin Grande Sukhumvit
ERWPF	24/01/2024	27/02/2024	Acquisition and disposition of assets / Acquisition or Disposition of Assets ,Connected transaction,Other matters (if any)	Grand Ballroom A, The Westin Grande Sukhumvit, Bangkok, Sukhumvit 19
STARK	24/01/2024	22/02/2024	Omitted dividend payment	Via electronic means only by broadcasting live at VCV 2nd Floor, Phelps dodge International (Thailand) Co., Ltd.(Subsidiary company) located at No. 159 Moo. 10, Thepharak Road, Bang Pla Sub-district, Bang Phli District, Samut Prakan Province,
KSL	26/01/2024	21/02/2024	Cash dividend payment,To consider and approve the amendment of the Articles of Association of the Company	electronic device (E-AGM)
PICO	01/02/2024	23/02/2024	Omitted dividend payment,Changing The director(s)	Crystal Design Center, CDC Ballroom 1, 888 Pradit Manutham Road, Klongjan, Bangkok, Bangkok 10240
SSS	02/02/2024	01/03/2024	Capital increase,Acquisition and disposition of assets / Acquisition or Disposition of Assets ,Connected transaction	Alexander Hotel, 5th Floor Evergreen Room, No. 1 Soi Ramkhamhaeng 83/3 Huamark, Bang Kapi Bangkok, Thailand, 10240

Source: SET

**Exhibit 18: Upcoming XD**

Symbol	X-Date	Dividend (per Share)	Unit	Operation Period	Source of Dividend	Payment Date	Price	Div Yield	Par
LPF	25/1/2024	0.2206	Baht	01/09/2023 - 30/11/2023	NP	12/2/2024	13.50	1.6%	10.1948
1DIV	26/1/2024	0.15	Baht	-	RE	9/2/2024	9.84	1.5%	10.5049
TDEX	26/1/2024	0.2	Baht	-	RE	9/2/2024	8.25	2.4%	5.68
NOBLE	29/1/2024	0.2	Baht	01/07/2023 - 30/09/2023	Both	15/2/2024	4.04	5.0%	1
PJW	30/1/2024	0.06	Baht	-	RE	14/2/2024	3.56	1.7%	0.5
KTIS	1/2/2024	0.1	Baht	01/10/2022 - 30/09/2023	NP	16/2/2024	3.86	2.6%	1
TSC	1/2/2024	0.8	Baht	01/10/2022 - 30/09/2023	NP	22/2/2024	16.20	4.9%	1
STI	2/2/2024	0.1	Baht	01/01/2023 - 30/09/2023	NP	23/2/2024	3.68	2.7%	0.5
METCO	7/2/2024	10	Baht	01/10/2022 - 30/09/2023	NP	22/2/2024	241.00	4.1%	10
IRC	8/2/2024	0.4178	Baht	01/10/2022 - 30/09/2023	NP	28/2/2024	13.90	3.0%	1
MSFT80X	14/2/2024	-	Baht	-	-	11/4/2024	-	-	-
KSL	29/2/2024	0.05	Baht	01/11/2022 - 31/10/2023	NP	15/3/2024	2.64	1.9%	0.5

Source: SET

**Exhibit 19: New securities**

Derivative Warrants	Trade Date	Underlying	Issuer	DW Type	Market	Maturity Date	Exercise Price (Baht)
EA13C2406B	23/01/2024	EA	KGI	Call	SET	12/06/2024	59.5
HSI28C2403F	23/01/2024	HSI	MACQ	Call	SET	02/04/2024	15,400.00
HSI28C2404D	23/01/2024	HSI	MACQ	Call	SET	04/05/2024	16,600.00
HSI28C2406A	23/01/2024	HSI	MACQ	Call	SET	03/07/2024	18,800.00
HSI28P2406A	23/01/2024	HSI	MACQ	Put	SET	03/07/2024	12,800.00
KBANK19C2406A	23/01/2024	KBANK	YUANTA	Call	SET	13/06/2024	161.5
KTB13C2406B	23/01/2024	KTB	KGI	Call	SET	12/06/2024	21
KTB13P2406A	23/01/2024	KTB	KGI	Put	SET	12/06/2024	11.2
SCB13C2406A	23/01/2024	SCB	KGI	Call	SET	12/06/2024	130

Source: SET