

DELTA ELECTRONICS  
THAILAND / ELECTRONIC COMPONENT

## DELTA TB

HOLD

FROM REDUCE

## Unstoppable AI Demand

- คำสั่งซื้อ AI แข็งแกร่ง และช่วยหนุนรายได้ใน 2H25 ให้โดดเด่น
- ลุ้นกำไร 2H25 ขยับขึ้นทำนิวไฮ และคาดโตสูงต่อเนื่องในปี 2026-27
- ปรับเพิ่มกำไรและเป้า แนะนำเก็งกำไรสำหรับนักลงทุนที่รับความเสี่ยงได้

## แนวโน้มรายได้ 2H25 อาจโตสูงกว่าเป้าของบริษัท

เราได้รับข้อมูลเชิงบวกมากจาก the Finansia Exclusive Talk event แนวโน้มคำสั่งซื้อ AI ยังแข็งแกร่งมาก จากทั้งกลุ่มที่ DELTA พัฒนาเอง และ Delta Taiwan เร่งส่งคำสั่งซื้อเพิ่มขึ้น หลังจาก DELTA ขยายกำลังการผลิตโรงงานที่นิคมเวลโกรว์แล้วเสร็จ และเริ่ม Operate ใน 2H25 เบื้องต้นคาดว่าจะได้ AI ใน 2H25 อาจโตเร่งขึ้นเท่าตัวจาก 1H25 และทำให้สัดส่วนรายได้ AI ขยับขึ้นแตะ 34% สิ้นปี 2025 จาก 20% ใน 2Q25 โดยคาด Data center Non-AI จะเติบโตราว 10-15% ใน 2H25 ซึ่งหากเป็นไปตามที่เราคาด จะทำให้สัดส่วน Data Center (รวม AI และ Non-AI)แตะ 50% ณ สิ้นปี 2025 ได้ตามเป้าหมายของบริษัท

## แม้แนวโน้ม EV ยังไม่ฟื้น แต่ AI หักล้างได้หมด

แนวโน้มคำสั่งซื้อ EV ยังไม่สดใสนัก โดยเฉพาะในตลาด US แม้ตลาดยุโรปยังโตได้เล็กน้อย แต่อาจไม่สามารถหักล้างการอ่อนตัวลงของ US ได้ มีความเป็นไปได้ที่รายได้กลุ่ม EV ในปี 2025 อาจปรับลง y-y มากกว่าเป้าหมายของบริษัท สิ่งที่ดีคือ บริษัทได้เน้นบริหารจัดการวัตถุดิบและสินค้าคงเหลือกลุ่ม EV อย่างเข้มงวดในช่วงหลายไตรมาสที่ผ่านมา จึงคาดมูลค่าการตั้งสำรองสินค้าคงเหลือจะน้อยลงใน 2H25 ขณะที่การเติบโตของกลุ่ม Data Center สามารถหักล้างการอ่อนลงของ EV ได้ทั้งหมด

## AI หนุนอัตรากำไรขั้นต้น ส่วนค่าใช้จ่ายอาจยังสูง

แนวโน้มอัตรากำไรขั้นต้น 2H25 น่าจะปรับขึ้น h-h จากสัดส่วน AI ที่มาร์จิ้นสูงปรับเพิ่มขึ้น คาดช่วยหักล้างผลลบจากค่าเงินบาทแข็งค่าได้ แม้จะไม่มีค่าใช้จ่ายคิดฟองร้องอีก แต่ค่า SG&A to sales อาจยังทรงตัวสูง เนื่องจากจากคำสั่งซื้อของ Delta Taiwan ที่จะสูงขึ้นใน 2H25 จะทำให้ค่า fees ปรับขึ้นตามสัดส่วนของรายได้ โดยคาด ค่า Fees ต่อรายได้รวม 2H25 จะปรับขึ้นเป็น 6-7% จาก 4.4% ใน 1H25 นอกจากนี้ยังอาจต้องรับรู้ค่าใช้จ่าย tariff ล่วงหน้าในงบ 3Q25 และจะมีผลกระทบเป็นรายได้ในไตรมาสถัดไปเมื่อลูกค้ารับมอบสินค้า โดย DELTA ได้ตกลงกับลูกค้าทั้งหมดแล้วว่า ลูกค้าจะต้องเป็นผู้รับผิดชอบ tariff ทั้งจำนวนที่ 19%

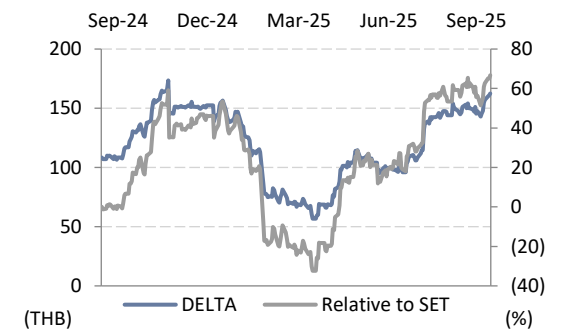
## แนะนำเก็งกำไร จากแนวโน้มกำไรที่ล้นทำนิวไฮใน 2H25

เราคาดกำไรสุทธิ 3Q25 อยู่ที่ THB6.2b (+34% q-q, +5% y-y) จากแนวโน้มกำไรที่ดีกว่าคาด เราปรับเพิ่มกำไรปี 2026-27 ขึ้น 16-20% เป็นโต 29% y-y และ 17.4% y-y ตามลำดับ จาก AI exposure ที่กำลังเร่งขึ้นชัดเจน ซึ่งเป็นตลาดที่ Supply ยังไม่เพียงพอต่อ Demand และแนวโน้มการเติบโตที่สูงกว่าบริษัทอื่นในกลุ่ม จึงปรับเพิ่ม Target PE เป็น 71x (+1.0 SD) ทำให้ได้ราคาเป้าหมายใหม่ที่ 169 บาท ราคาหุ้นปัจจุบันเทรดที่ 2026-27E P/E ที่ 79x และ 69x ตามลำดับ สะท้อนการเติบโตที่แข็งแกร่งระดับหนึ่ง ตราบใดที่กำไรของ DELTA ยังเป็นขาขึ้น และเป็นไปตามความคาดหวังของตลาด เราเชื่อว่าราคาหุ้นจะเทรดที่ PE ระดับ premium ต่อไป เราปรับขึ้นเป็น ถือ หรือ เก็งกำไร และเหมาะกับนักลงทุนที่รับความเสี่ยงได้

TARGET PRICE	THB169.00
CLOSE	THB162.50
UP/DOWNSIDE	+4.0%
PRIOR TP	THB102.00
CHANGE IN TP	+65.7%
TP vs CONSENSUS	+54.4%

## KEY STOCK DATA

YE Dec (THB m)	2024	2025E	2026E	2027E
Revenue	164,733	183,934	219,689	254,531
Net profit	18,939	22,968	29,687	34,855
EPS (THB)	1.52	1.84	2.38	2.79
vs Consensus (%)	-	10.5	18.7	16.5
EBITDA	27,723	33,205	41,771	48,280
Recurring net profit	20,164	22,362	29,687	34,855
Core EPS (THB)	1.62	1.79	2.38	2.79
Chg. In EPS est. (%)	-	(0.3)	16.2	19.9
EPS growth (%)	17.2	10.9	32.8	17.4
Core P/E (x)	100.5	90.6	68.3	58.2
Dividend yield (%)	0.3	0.3	0.4	0.5
EV/EBITDA (x)	72.6	60.8	48.1	41.5
Price/book (x)	25.4	20.9	17.4	14.4
Net debt/Equity (%)	(17.8)	(10.0)	(15.8)	(15.8)
ROE (%)	27.3	25.3	27.8	27.1



Share price performance	1 Month	3 Month	12 Month
Absolute (%)	8.7	64.1	57.0
Relative to country (%)	4.8	39.9	72.6
Mkt cap (USD m)	63,867		
3m avg. daily turnover (USD m)	65.6		
Free float (%)	0		
Major shareholder Delta Electronics International (Singapore) Pte Ltd (43%)			
12m high/low (THB)	173.50/51.25		
Issued shares (m)	12,473.82		

Sources: Bloomberg consensus; FSSIA estimates



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บทวิเคราะห์ฉบับนี้แปลมาจากต้นฉบับภาษาอังกฤษ ที่ออกรายงานเมื่อวันที่ 18 กันยายน 2025

### Investment thesis

DELTA targets 2025 revenue growth of 15–20%, with medium- to long-term guidance of 10–15% average annual growth. Growth will be driven mainly by the Data Center segment, both AI and non-AI. For AI, we expect revenue over the next five years to grow in line with the industry average of around 37% CAGR. The non-AI Data Center outlook also looks increasingly positive, supported by investment themes in Thailand, Vietnam, and the Philippines, where DELTA has already started to secure a customer pipeline, in addition to current tailwinds from Data Center expansion projects in Malaysia.

### Company profile

DELTA is an electronics manufacturer and exporter of power supplies and electronic components comprising cooling fans, EMI filters, and solenoids. Key power management products consist of switching power supplies, EV chargers, DC-DC converters, and solar inverters. Its operations cover regions such as Asia, Europe, and South America. In 2024, its revenue contribution came mainly from power electronics at 54.3%, with mobility/infrastructure/automation at 27.2%/15.9%/2.6%, respectively.

[www.deltathailand.com](http://www.deltathailand.com)

### Principal activities (revenue, 2024)

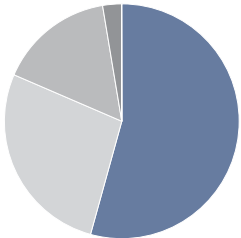
■ Power electronics - 54.3 %

■ Mobility - 27.2 %

■ Infrastructure - 15.9 %

■ Automation - 2.6 %

■ Others - 0.0 %



Source: Delta Electronics

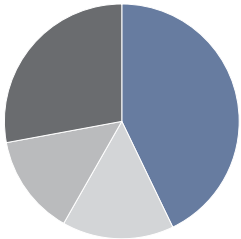
### Major shareholders

■ Delta Electronics International (Singapore) Pte Ltd - 42.9 %

■ Delta International Holding Limited - 15.4 %

■ Delta Electronics Inc. - 13.9 %

■ Others - 27.9 %



Source: Delta Electronics

### Catalysts

Potential catalysts for DELTA’s earnings growth in 2026 are 1) purchase order growth from EV power supporting a capacity expansion; 2) a recovery in data centers and fans; 3) lower raw material costs and an absence of inventory provisions; and 4) successful market expansion.

### Risks to our call

Downside and upside risks to our P/E-based TP include 1) a lower or higher-than-expected global EV and AI-related sales growth; 2) a lower or higher-than-expected in raw material costs; and 3) a stronger or weaker-than-expected THB.

### Event calendar

Date	Event
November 2025	3Q25 results announcement

### Key assumptions

	2025E	2026E	2027E
Power electronics (USD m)	3,319	4,148	4,978
Mobility (USD m)	1,153	1,211	1,308
Infrastructure (USD m)	982	1,129	1,242
Automation (USD m)	144	158	174
Total revenue (USD m)	5,608	6,657	7,713
Gross margin (%)	26.5	27.2	27.4

Source: FSSIA estimates

### Earnings sensitivity

- For every 1% increase in USD revenue, we estimate 2026 net profit to rise by 0.9%, and vice versa, all else being equal.
- For every THB1/USD increase, we estimate 2026 net profit to fall by 6.5%, and vice versa, all else being equal.
- For every 0.5% increase in GPM, we estimate 2026 net profit to rise by 3.4%, and vice versa, all else being equal.
- For every 0.2% increase in SG&A, we estimate 2026 net profit to fall by 1.8%, and vice versa, all else being equal.

Source: FSSIA estimates

Exhibit 1: DELTA – 3Q25 earnings preview

	3Q24	4Q24	1Q25	2Q25	3Q25E	----- Change -----		9M24	9M25E	Change	2024	2025E	Change	% 9M25E
	(THB m)	(THB m)	(THB m)	(THB m)	(THB m)	(q-q%)	(y-y%)	(THB m)	(THB m)	(y-y%)	(THB m)	(THB m)	(y-y%)	to 2025E
Sales	43,225	41,747	42,736	44,490	47,278	6.3	9.4	122,986	134,503	9.4	164,733	183,934	11.7	73.1
Cost of sales	31,298	31,368	31,809	33,381	34,276	2.7	9.5	91,865	99,466	8.3	123,233	135,210	9.7	73.6
Gross profit	11,927	10,379	10,927	11,109	13,001	17.0	9.0	31,121	35,037	12.6	41,500	48,724	17.4	71.9
SG&A	5,938	6,160	5,227	6,011	6,028	0.3	1.5	15,593	17,266	10.7	21,753	23,507	8.1	73.5
Operating profit	5,989	4,219	5,700	5,098	6,973	36.8	16.4	15,528	17,771	14.4	19,747	25,217	27.7	70.5
Interest expense	29	81	18	12	12	(4.0)	(59.2)	86	43	(49.9)	167	55	(67.1)	78.2
Tax expense	139	249	784	768	1,009	31.3	624.8	405	2,562	532.3	654	3,550	442.9	72.2
Other gain (Loss)	(285)	(2078)	503	103	0	nm	nm	853	606	(28.9)	(1225)	606	nm	100.0
Reported net profit	5,911	2,155	5,488	4,629	6,197	33.9	4.8	16,783	16,314	(2.8)	18,939	22,968	21.3	71.0
Core profit	6,196	4,233	4,985	4,931	6,197	25.7	0.0	15,931	16,113	1.1	20,164	22,589	12.0	71.3

Key Ratios (%)					(ppt)	(ppt)									(ppt)
Gross margin (adjusted)	27.6	24.9	25.6	25.0	27.5	2.5	(0.1)	25.3	26.0	0.7	25.2	26.5	1.3		
SG&A to sales (adjusted)	13.7	14.8	12.2	13.5	12.8	(0.8)	(1.0)	12.7	12.8	0.2	13.2	12.8	(0.4)		
Operating margin	13.9	10.1	13.3	11.5	14.8	3.3	0.9	12.6	13.2	0.6	12.0	13.7	1.7		
Net margin	13.7	5.2	12.8	10.4	13.1	2.7	(0.6)	13.6	12.1	(1.5)	11.5	12.5	1.0		
Core margin	14.3	10.1	11.7	11.1	13.1	2.0	(1.2)	13.0	12.0	(1.0)	12.2	12.3	0.0		

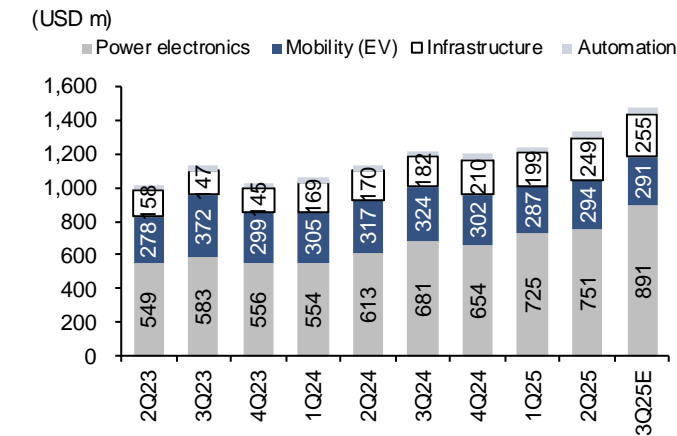
Operating Statistics														
THB total revenue (THB m)	43,225	41,747	42,736	44,490	47,278	6.3	9.4	79,761	87,226	9.4	164,733	183,934	11.7	73.1
FX rate (THB/USD)	35.5	34.0	34.0	33.3	32.0	(3.8)	(9.8)	36.3	33.6	(7.4)	35.3	32.8	0.9	
USD total revenue (USD m)	1,219	1,199	1,245	1,334	1,477	10.8	21.2	2,185	2,579	18.0	4,604	5,608	21.8	72.3
Technical service fees (THB m)	2,745	3,473	1,860	1,954	2,837	45.2	3.3	4,068	3,814	(6.2)	10,286	9,629	83.8	69.1
% to sales	6.4	8.3	4.4	4.4	6.0	1.6	(0.4)				6.2	5.2	2.4	

Revenue by segment (USD m)														
Power Electronics	681	654	725	751	891	18.7	30.9	1,167	1,476	26.5	2,503	3,319	14.7	71.3
Mobility	324	302	287	294	291	(1.0)	(10.0)	622	581	(6.6)	1,248	1,153	5.9	75.6
Infrastructure	182	210	199	249	255	2.3	40.0	339	448	32.2	731	982	15.5	71.6
Automation	32	32	33	37	37	0.0	15.6	54	70	29.6	119	144	8.2	74.3

Revenue contribution (%)														
Power Electronics	55.9	54.5	58.2	56.3	60.3	4.0	4.5							
Mobility	26.5	25.2	23.1	22.0	19.7	(2.3)	(6.8)							
Infrastructure	14.9	17.5	16.0	18.7	17.2	(1.4)	2.3							
Automation	2.6	2.7	2.7	2.8	2.5	(0.3)	(0.1)							

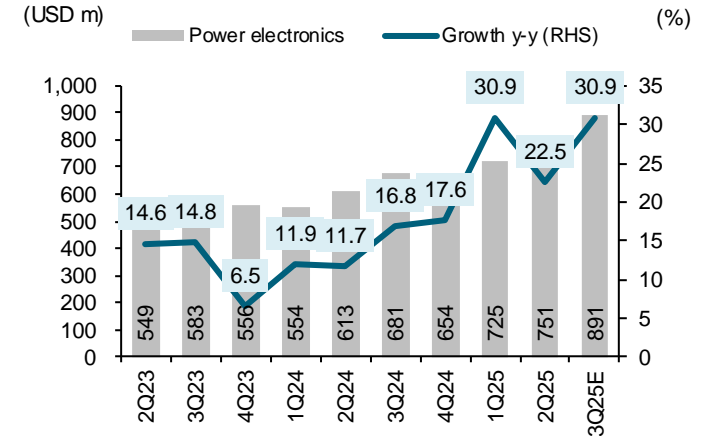
Sources: DELTA, FSSIA estimates

Exhibit 2: Quarterly revenue breakdown by segment



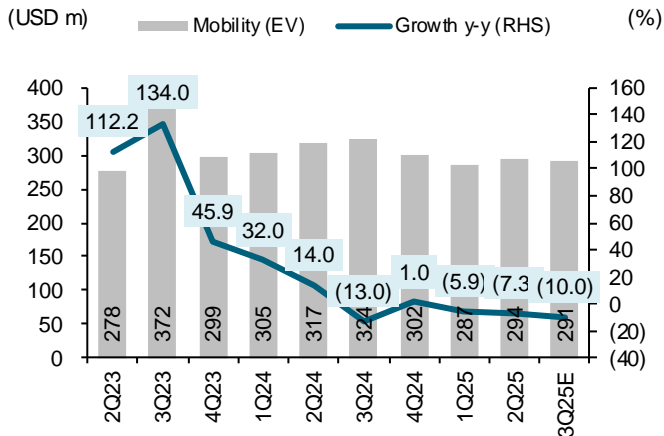
Sources: DELTA, FSSIA estimates

Exhibit 3: Quarterly revenue from power electronics (incl. AI)



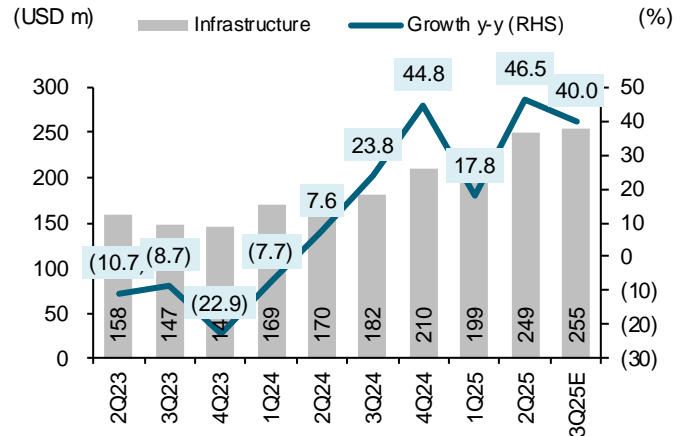
Sources: DELTA, FSSIA estimates

Exhibit 4: Quarterly revenue from mobility (EV)



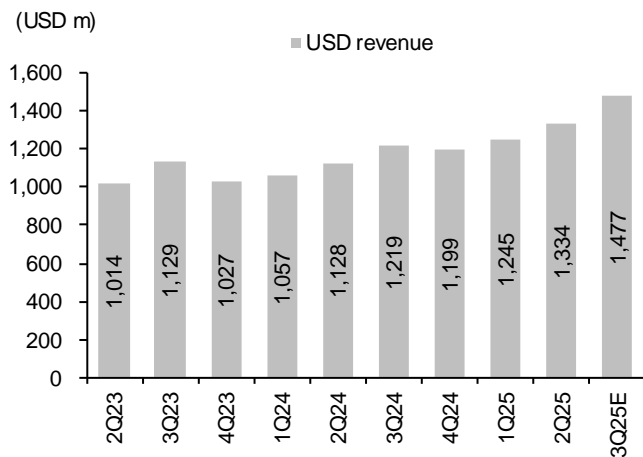
Sources: DELTA, FSSIA estimates

Exhibit 5: Quarterly revenue from infrastructure



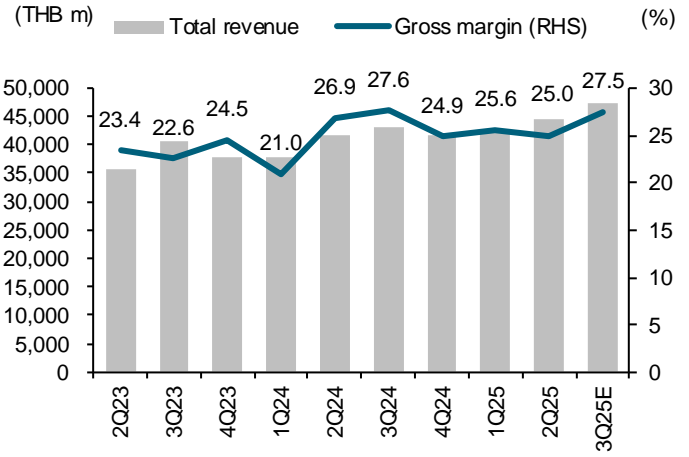
Sources: DELTA, FSSIA estimates

Exhibit 6: Quarterly USD revenue



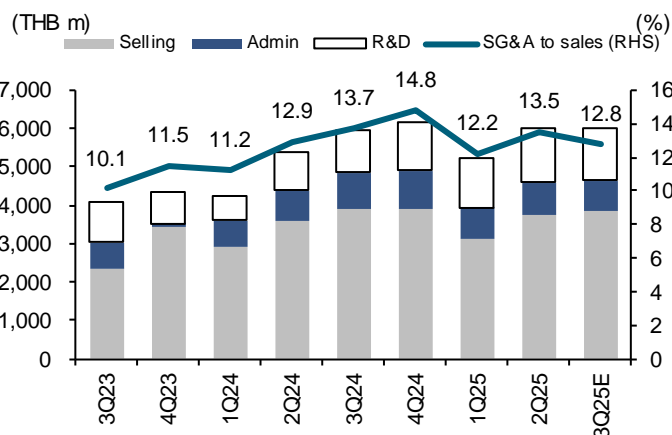
Sources: DELTA, FSSIA estimates

Exhibit 7: Quarterly total revenue and gross margin



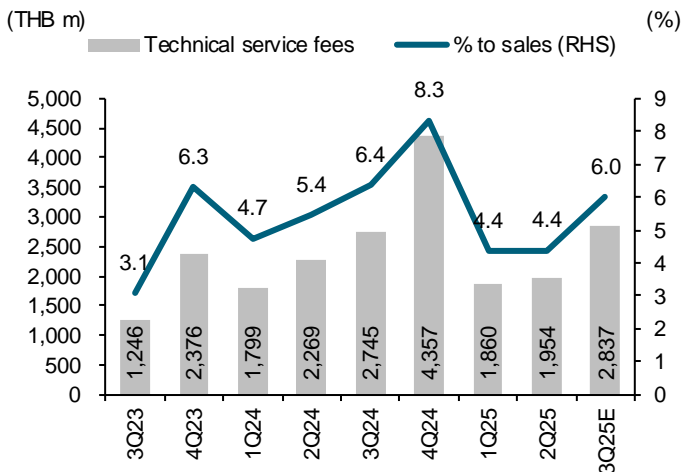
Sources: DELTA, FSSIA estimates

Exhibit 8: Quarterly SG&amp;A to sales



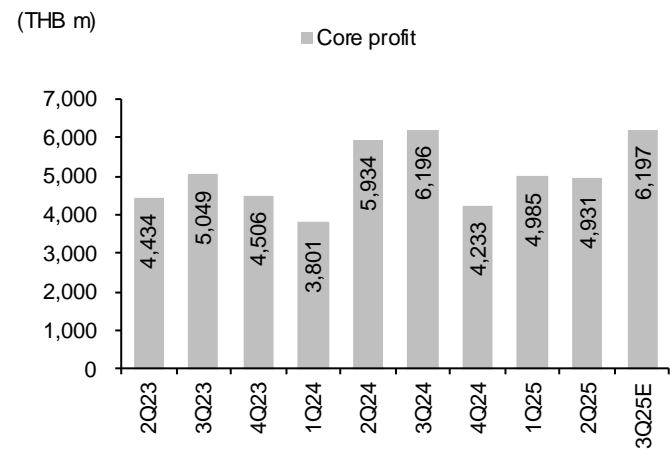
Sources: DELTA, FSSIA estimates

Exhibit 9: Quarterly technical service fees to Delta Taiwan



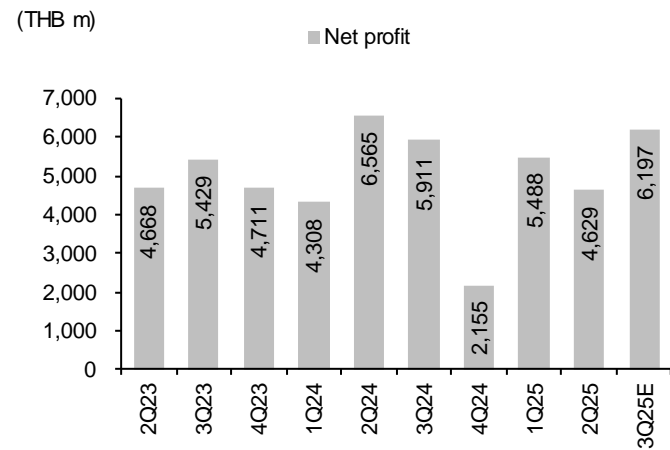
Sources: DELTA, FSSIA estimates

Exhibit 10: Quarterly core profit



Sources: DELTA, FSSIA estimates

Exhibit 11: Quarterly net profit



Sources: DELTA, FSSIA estimates

Exhibit 12: Changes in key assumptions for DELTA

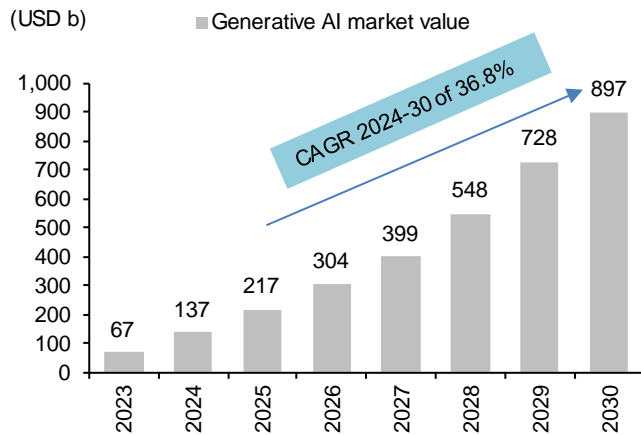
	Current			Previous			Change		
	2025E	2026E	2027E	2025E	2026E	2027E	2025E	2026E	2027E
	(THB m)	(THB m)	(THB m)	(THB m)	(THB m)	(THB m)	(%)	(%)	(%)
Total sales value (THB m)	183,934	219,689	254,531	177,044	203,698	233,310	3.9	7.9	9.1
Costs	135,210	159,934	184,790	130,658	150,940	172,416	3.5	6.0	7.2
Gross profit	48,724	59,755	69,742	46,385	52,758	60,894	5.0	13.3	14.5
SG&A expense	23,507	27,461	31,816	21,599	25,055	29,397	8.8	9.6	8.2
Interest expense	55	104	108	117	104	108	(52.8)	0.0	0.0
Reported net profit	22,968	29,687	34,855	22,431	25,558	29,081	2.4	16.2	19.9
Core profit	22,589	29,687	34,855	22,431	25,558	29,081	0.7	16.2	19.9

Key Ratios (%)									
Total revenue growth	11.7	19.4	15.9	7.5	15.1	14.5	4.2	4.4	1.3
Net profit growth	21.3	29.3	17.4	18.4	13.9	13.8	2.8	15.3	3.6
Core profit growth	12.0	31.4	17.4	11.2	13.9	13.8	0.8	17.5	3.6
Gross margin	26.5	27.2	27.4	26.2	25.9	26.1	0.3	1.3	1.3
SG&A to sales	12.8	12.5	12.5	12.2	12.3	12.6	0.6	0.2	(0.1)
Net margin	12.5	13.5	13.7	12.7	12.5	12.5	(0.2)	1.0	1.2
Core margin	12.3	13.5	13.7	12.7	12.5	12.5	(0.4)	1.0	1.2
Effective tax rate	13.7	12.5	12.5	12.5	12.5	12.5	1.2	0.0	0.0

Operating Statistics									
Total revenue (USD m)	5,608	6,657	7,713	5,365	6,173	7,070	4.5	7.9	9.1
FX rate (THB/USD)	32.8	33.0	33.0	33.0	33.0	33.0	(0.6)	0.0	0.0
Power electronics (USD m)	3,319	4,148	4,978	3,179	3,830	4,520	4.4	8.3	10.1
Infrastructure (USD m)	982	1,129	1,242	804	885	973	22.1	27.7	27.7
Automation (USD m)	144	158	174	131	144	158	10.0	10.0	10.0

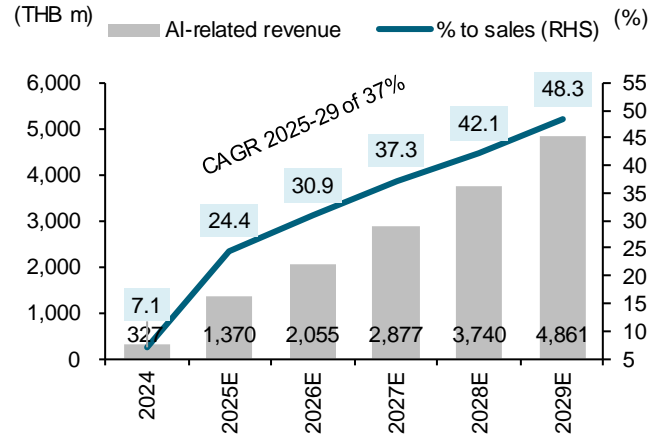
Source: FSSIA estimates

Exhibit 13: Global generative AI market value



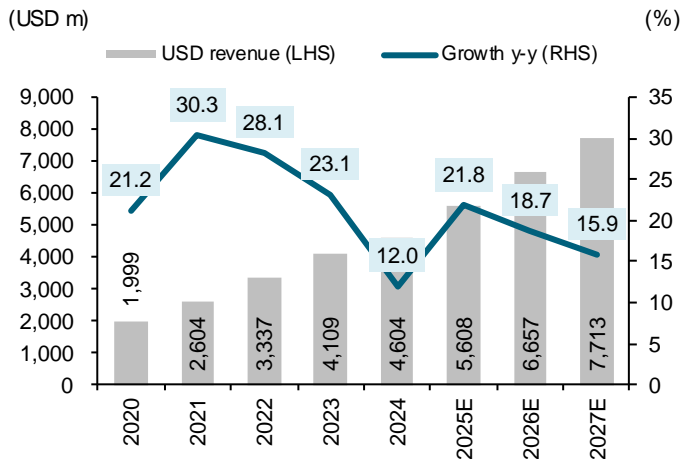
Sources: Bloomberg, FSSIA's compilation

Exhibit 14: DELTA's AI revenue projection by FSSIA



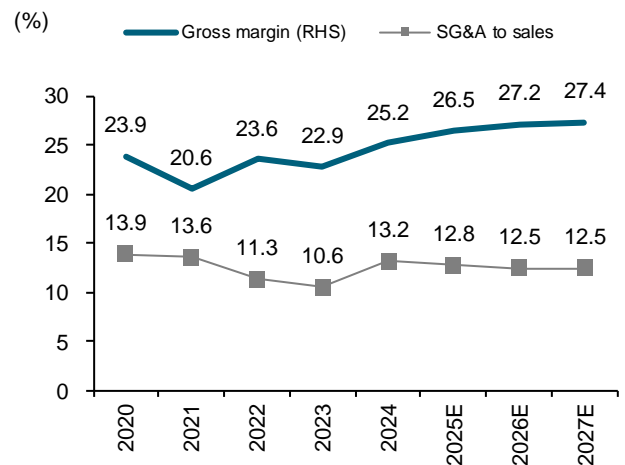
Sources: DELTA; FSSIA estimates

Exhibit 15: Yearly USD revenue and growth



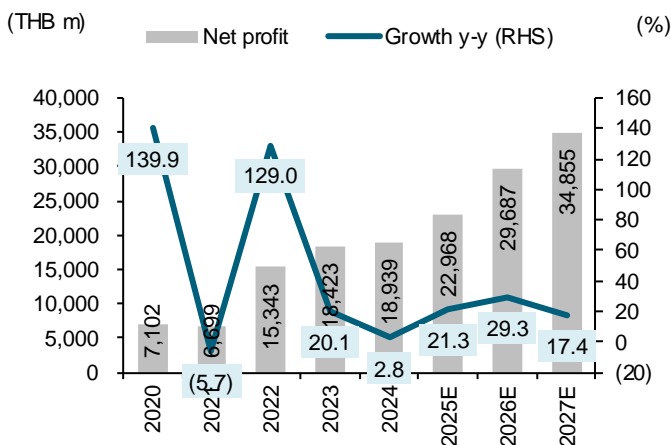
Sources: DELTA; FSSIA estimates

Exhibit 16: Yearly gross margin and SG&amp;A to sales



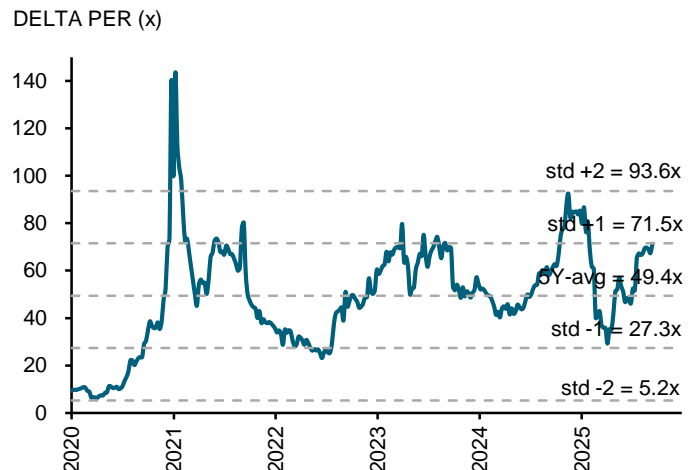
Sources: DELTA; FSSIA estimates

Exhibit 17: Yearly net profit and growth



Sources: DELTA; FSSIA estimates

Exhibit 18: Historical P/E band



Sources: Bloomberg; FSSIA estimates

## Exhibit 19: Peers comparison as of 17 Sep 2025

Company	BBG	Rec	----- Share price -----			Market Cap	----- PE -----		----- ROE -----		---- PBV ----		- EV/EBITDA -	
			Current	Target	Upside		25E	26E	25E	26E	25E	26E	25E	26E
			(LCY)	(LCY)	(%)		(USD m)	(x)	(x)	(%)	(%)	(x)	(x)	(x)
Thailand														
Delta Electronics (Thailand)*	DELTA TB	HOLD	162.50	169.00	4	63,867	90.6	68.3	25.3	27.8	20.9	17.4	60.8	48.1
KCE Electronics*	KCE TB	HOLD	25.50	27.00	6	950	31.3	20.7	7.0	10.7	2.2	2.2	13.4	10.7
Hana Microelectronics*	HANA TB	BUY	25.75	26.50	3	718	32.1	17.6	2.6	4.7	0.8	0.8	4.6	3.7
SVI	SVI TB	n/a	6.00	n/a	n/a	405	16.7	12.6	9.8	12.1	1.6	1.5	11.9	9.2
Cal-Comp Electronics	CCET TB	n/a	6.00	n/a	n/a	2,016	23.9	19.2	10.7	12.5	2.5	2.4	11.8	10.9
Thailand average						67,956	38.9	27.7	11.1	13.5	5.6	4.8	20.5	16.5
Regional														
Delta Electronics (Taiwan)	2308 TT	n/a	892.00	n/a	n/a	77,018	42.6	32.5	20.9	23.7	9.0	7.7	23.4	19.0
China Leadshine Technology	002979 CH	n/a	52.87	n/a	n/a	2,241	58.0	46.5	15.9	18.2	9.5	8.3	49.6	39.0
Suplet Power	300593 CH	n/a	18.36	n/a	n/a	1,398	114.5	48.9	2.25	6.86	3.9	3.6	n/a	n/a
Polycab India	POLYCAB IN	n/a	7,359.00	n/a	n/a	12,620	58.0	44.1	21.2	23.0	11.5	9.4	39.7	30.4
Qingdao Yunlu Advanced	688190 CH	n/a	115.18	n/a	n/a	1,847	30.9	23.9	14.8	16.4	4.54	3.82	n/a	n/a
TDG Holdings	600330 CH	n/a	11.47	n/a	n/a	1,969	51.6	43.7	3.0	3.4	1.7	1.7	22.5	19.6
Shenzhen Megmeet Electrical	002851 CH	n/a	82.35	n/a	n/a	6,150	86.9	46.2	7.7	13.1	6.8	6.0	57.1	34.0
Nexans	NEX FP	n/a	129.80	n/a	n/a	6,697	15.3	15.6	20.3	15.4	2.6	2.4	7.0	6.7
Furukawa Electric	5801 JP	n/a	8,826.00	n/a	n/a	4,231	21.7	15.9	8.8	10.8	1.8	1.7	11.1	9.6
Regional average						114,172	53.3	35.2	12.8	14.5	5.7	5.0	30.1	22.6
Global														
Nvidia	NVDA US	n/a	170.29	n/a	n/a	4,138,047	58.6	37.8	100.8	87.7	45.7	28.3	46.6	31.6
Advanced Micro Devices	AMD US	n/a	159.16	n/a	n/a	258,292	40.3	26.4	8.6	12.5	4.2	3.8	35.4	23.3
Apple	AAPL US	n/a	238.99	n/a	n/a	3,546,705	32.4	30.1	177.2	181.0	56.1	47.1	24.2	22.9
Microsoft	MSFT US	n/a	510.02	n/a	n/a	3,791,064	38.1	32.8	31.8	29.2	11.0	8.6	24.0	20.3
Meta Platforms	META US	n/a	775.72	n/a	n/a	1,948,706	23.2	21.8	35.3	29.2	8.2	6.2	18.8	15.7
Global average						13,682,813	38.5	29.8	70.7	67.9	25.1	18.8	29.8	22.7
Overall average						13,864,941	45.6	31.8	27.6	28.3	10.8	8.6	27.2	20.9

Sources: Bloomberg; \*FSSIA estimates



## Financial Statements

### Delta Electronics

Profit and Loss (THB m) Year Ending Dec	2023	2024	2025E	2026E	2027E
Revenue	146,371	164,733	183,934	219,689	254,531
Cost of goods sold	(112,881)	(123,233)	(135,210)	(159,934)	(184,790)
<b>Gross profit</b>	<b>33,491</b>	<b>41,500</b>	<b>48,724</b>	<b>59,755</b>	<b>69,742</b>
Other operating income	758	1,260	916	1,758	2,036
Operating costs	(15,865)	(21,775)	(23,673)	(27,480)	(31,836)
<b>Operating EBITDA</b>	<b>22,992</b>	<b>27,723</b>	<b>33,205</b>	<b>41,771</b>	<b>48,280</b>
Depreciation	(4,608)	(6,738)	(7,238)	(7,738)	(8,338)
Goodwill amortisation	0	0	0	0	0
<b>Operating EBIT</b>	<b>18,384</b>	<b>20,985</b>	<b>25,967</b>	<b>34,033</b>	<b>39,942</b>
Net financing costs	(109)	(167)	(55)	(104)	(108)
Associates	0	0	0	0	0
Recurring non-operating income	0	0	0	0	0
Non-recurring items	1,221	(1,225)	606	0	0
<b>Profit before tax</b>	<b>19,496</b>	<b>19,593</b>	<b>26,518</b>	<b>33,928</b>	<b>39,834</b>
Tax	(1,073)	(654)	(3,550)	(4,241)	(4,979)
<b>Profit after tax</b>	<b>18,423</b>	<b>18,939</b>	<b>22,968</b>	<b>29,687</b>	<b>34,855</b>
Minority interests	0	0	0	0	0
Preferred dividends	0	0	0	0	0
Other items	-	-	-	-	-
<b>Reported net profit</b>	<b>18,423</b>	<b>18,939</b>	<b>22,968</b>	<b>29,687</b>	<b>34,855</b>
<b>Non-recurring items &amp; goodwill (net)</b>	<b>(1,221)</b>	<b>1,225</b>	<b>(606)</b>	<b>0</b>	<b>0</b>
<b>Recurring net profit</b>	<b>17,201</b>	<b>20,164</b>	<b>22,362</b>	<b>29,687</b>	<b>34,855</b>
<b>Per share (THB)</b>					
Recurring EPS *	1.38	1.62	1.79	2.38	2.79
Reported EPS	1.48	1.52	1.84	2.38	2.79
DPS	0.45	0.46	0.55	0.71	0.84
Diluted shares (used to calculate per share data)	12,474	12,474	12,474	12,474	12,474
<b>Growth</b>					
Revenue (%)	23.5	12.5	11.7	19.4	15.9
Operating EBITDA (%)	26.1	20.6	19.8	25.8	15.6
Operating EBIT (%)	22.1	14.1	23.7	31.1	17.4
Recurring EPS (%)	18.1	17.2	10.9	32.8	17.4
Reported EPS (%)	20.1	2.8	21.3	29.3	17.4
<b>Operating performance</b>					
Gross margin inc. depreciation (%)	22.9	25.2	26.5	27.2	27.4
Gross margin exc. depreciation (%)	26.0	29.3	30.4	30.7	30.7
Operating EBITDA margin (%)	15.7	16.8	18.1	19.0	19.0
Operating EBIT margin (%)	12.6	12.7	14.1	15.5	15.7
Net margin (%)	11.8	12.2	12.2	13.5	13.7
Effective tax rate (%)	5.5	3.3	13.4	12.5	12.5
Dividend payout on recurring profit (%)	32.6	28.5	30.8	30.0	30.0
Interest cover (X)	168.1	125.7	472.3	326.3	370.2
Inventory days	97.4	101.0	98.0	97.0	102.9
Debtor days	76.5	73.3	72.6	73.5	74.5
Creditor days	105.0	106.4	98.6	87.3	87.9
Operating ROIC (%)	26.3	25.5	27.0	29.5	30.0
ROIC (%)	25.3	24.6	26.0	28.3	28.6
ROE (%)	28.1	27.3	25.3	27.8	27.1
ROA (%)	17.4	17.6	17.2	19.7	19.5

\* Pre-exceptional, pre-goodwill and fully diluted

Revenue by Division (THB m)	2023	2024	2025E	2026E	2027E
Power electronics	78,167	89,445	108,851	136,893	164,272
Mobility	42,123	44,774	37,819	39,952	43,148
Infrastructure	22,105	26,191	32,213	37,271	40,998
Automation	3,830	4,255	4,723	5,227	5,750

Sources: Delta Electronics; FSSIA estimates



## Financial Statements

### Delta Electronics

Cash Flow (THB m) Year Ending Dec	2023	2024	2025E	2026E	2027E
Recurring net profit	17,201	20,164	22,362	29,687	34,855
Depreciation	4,608	6,738	7,238	7,738	8,338
Associates & minorities	-	-	-	-	-
Other non-cash items	(546)	(959)	(606)	0	0
Change in working capital	(10,111)	5,406	(16,914)	(8,872)	(13,729)
<b>Cash flow from operations</b>	<b>11,152</b>	<b>31,349</b>	<b>12,081</b>	<b>28,554</b>	<b>29,464</b>
Capex - maintenance	-	-	-	-	-
Capex - new investment	(11,633)	(14,717)	(10,000)	(10,000)	(12,000)
Net acquisitions & disposals	-	-	-	-	-
Other investments (net)	(595)	(7)	(1,194)	(536)	(1,795)
<b>Cash flow from investing</b>	<b>(12,227)</b>	<b>(14,724)</b>	<b>(11,194)</b>	<b>(10,536)</b>	<b>(13,795)</b>
Dividends paid	(5,188)	(5,603)	(6,890)	(8,906)	(10,456)
Equity finance	0	0	0	0	0
Debt finance	3,568	(780)	1,060	399	(1,497)
Other financing cash flows	(376)	(932)	758	(1,000)	0
<b>Cash flow from financing</b>	<b>(1,996)</b>	<b>(7,316)</b>	<b>(5,072)</b>	<b>(9,508)</b>	<b>(11,954)</b>
Non-recurring cash flows	-	-	-	-	-
Other adjustments	546	0	605	0	0
<b>Net other adjustments</b>	<b>546</b>	<b>(1,225)</b>	<b>605</b>	<b>0</b>	<b>0</b>
<b>Movement in cash</b>	<b>(2,525)</b>	<b>8,084</b>	<b>(3,580)</b>	<b>8,510</b>	<b>3,715</b>
Free cash flow to firm (FCFF)	(965.85)	16,791.54	942.07	18,121.78	15,776.89
Free cash flow to equity (FCFE)	2,663.13	13,687.00	3,310.09	17,416.08	14,171.90
<b>Per share (THB)</b>					
FCFF per share	(0.08)	1.35	0.08	1.45	1.26
FCFE per share	0.21	1.10	0.27	1.40	1.14
Recurring cash flow per share	1.70	2.08	2.32	3.00	3.46
<b>Balance Sheet (THB m) Year Ending Dec</b>					
Tangible fixed assets (gross)	47,866	61,044	71,044	81,044	93,044
Less: Accumulated depreciation	(17,659)	(22,858)	(30,097)	(37,835)	(46,173)
<b>Tangible fixed assets (net)</b>	<b>30,207</b>	<b>38,186</b>	<b>40,947</b>	<b>43,209</b>	<b>46,871</b>
<b>Intangible fixed assets (net)</b>	<b>591</b>	<b>571</b>	<b>629</b>	<b>629</b>	<b>629</b>
Long-term financial assets	236	186	186	186	186
Invest. in associates & subsidiaries	-	-	-	-	-
Cash & equivalents	7,617	15,701	12,121	20,631	24,347
A/C receivable	33,237	32,906	40,314	48,151	55,788
Inventories	32,747	31,697	37,044	43,817	55,690
Other current assets	1,965	2,227	3,679	4,394	5,091
<b>Current assets</b>	<b>75,566</b>	<b>82,532</b>	<b>93,158</b>	<b>116,994</b>	<b>140,915</b>
Other assets	1,545	1,622	2,759	3,295	5,091
<b>Total assets</b>	<b>108,145</b>	<b>123,097</b>	<b>137,679</b>	<b>164,312</b>	<b>193,691</b>
Common equity	67,539	79,942	96,778	116,559	140,957
Minorities etc.	0	0	0	0	0
<b>Total shareholders' equity</b>	<b>67,539</b>	<b>79,942</b>	<b>96,778</b>	<b>116,559</b>	<b>140,957</b>
Long term debt	969	1,211	1,131	1,051	971
Other long-term liabilities	3,461	3,817	3,311	3,954	2,545
<b>Long-term liabilities</b>	<b>4,431</b>	<b>5,028</b>	<b>4,442</b>	<b>5,006</b>	<b>3,516</b>
A/C payable	32,096	35,793	33,339	39,436	45,565
Short term debt	2,607	245	1,280	1,115	1,107
Other current liabilities	1,472	2,089	1,839	2,197	2,545
<b>Current liabilities</b>	<b>36,176</b>	<b>38,127</b>	<b>36,459</b>	<b>42,748</b>	<b>49,217</b>
<b>Total liabilities and shareholders' equity</b>	<b>108,145</b>	<b>123,097</b>	<b>137,679</b>	<b>164,312</b>	<b>193,691</b>
Net working capital	34,380	28,949	45,858	54,730	68,458
Invested capital	66,959	69,514	90,379	102,048	121,234
* Includes convertibles and preferred stock which is being treated as debt					
<b>Per share (THB)</b>					
Book value per share	5.41	6.41	7.76	9.34	11.30
Tangible book value per share	5.37	6.36	7.71	9.29	11.25
<b>Financial strength</b>					
Net debt/equity (%)	(6.0)	(17.8)	(10.0)	(15.8)	(15.8)
Net debt/total assets (%)	(3.7)	(11.6)	(7.1)	(11.2)	(11.5)
Current ratio (x)	2.1	2.2	2.6	2.7	2.9
CF interest cover (x)	131.7	171.1	243.1	263.8	243.6
<b>Valuation</b>					
<b>Recurring P/E (x) *</b>	<b>117.8</b>	<b>100.5</b>	<b>90.6</b>	<b>68.3</b>	<b>58.2</b>
<b>Recurring P/E @ target price (x) *</b>	<b>122.6</b>	<b>104.5</b>	<b>94.3</b>	<b>71.0</b>	<b>60.5</b>
Reported P/E (x)	110.0	107.0	88.3	68.3	58.2
Dividend yield (%)	0.3	0.3	0.3	0.4	0.5
Price/book (x)	30.0	25.4	20.9	17.4	14.4
Price/tangible book (x)	30.3	25.5	21.1	17.5	14.4
EV/EBITDA (x) **	88.0	72.6	60.8	48.1	41.5
EV/EBITDA @ target price (x) **	91.5	75.5	63.2	50.0	43.2
EV/invested capital (x)	30.2	29.0	22.3	19.7	16.5
* Pre-exceptional, pre-goodwill and fully diluted    ** EBITDA includes associate income and recurring non-operating income					

Sources: Delta Electronics; FSSIA estimates

# Delta Electronics Thailand (DELTA TB)

## FSSIA ESG rating


**80.05 /100**

### Exhibit 20: FSSIA ESG score implication

Rating	Score	Implication
★★★★★	>79-100	Leading its industry peers in managing the most significant ESG risks which not only better cost efficiency but also lead to higher profitability.
★★★★	>59-79	A mixed track record of managing the most significant ESG risks and opportunities relative to industry peers.
★★★	>39-59	Relevant ESG materiality matrix has been constructively addressed, well-managed and incorporated into day-to-day operations, in which targets and achievements are evaluated annually.
★★	>19-39	Relevant ESG materiality matrix has been identified with key management in charge for progress to be followed up on and to provide intensive disclosure. Most targets are conventional and achievable.
★	1-19	The company has adopted the United Nations Sustainable Development Goals (UN SDGs), established sustainability management guidelines and fully complies with regulations or ESG suggested guidance from related organizations such as the SET and SEC.

Sources: FSSIA estimates

### Exhibit 21: ESG – peer comparison

	FSSIA ESG score	Domestic ratings						Global ratings					Bloomberg		
		DJSI	SET ESG	SET ESG	ESG score	AGM level	Thai CAC	Morningstar ESG risk	ESG Book	MSCI	Moody's	Refinitiv	S&P Global	ESG score	Disclosure score
SET100	68.42	5.72	4.39	4.54	4.76	4.43	4.02	Medium	57.06	BBB	22.81	61.26	67.56	1.22	35.11
Coverage	66.06	4.94	4.20	4.40	4.82	4.46	3.88	Medium	54.14	BB	18.11	57.41	66.38	1.36	36.75
DELTA	80.05	Y	Y	A	5.00	4.00	Certified	Low	70.14	AA	--	83.69	79.00	--	--
HANA	58.59	--	Y	AA	5.00	5.00	Certified	Negligible	62.50	BBB	--	59.86	28.00	1.77	38.09
KCE	52.42	--	--	A	5.00	5.00	Certified	Medium	64.70	--	--	52.50	24.00	2.35	56.17

Sources: [SETTRADE.com](https://www.settrade.com); FSSIA's compilation

### Exhibit 22: ESG score by Bloomberg

FY ending Dec 31	FY 2016	FY 2017	FY 2018	FY 2019	FY 2020	FY 2021	FY 2022	FY 2023
<b>ESG financial materiality scores - ESG score</b>	<b>3.63</b>	<b>3.92</b>	<b>4.13</b>	<b>4.06</b>	<b>4.24</b>	<b>4.03</b>	<b>4.21</b>	<b>—</b>
BESG environmental pillar score	4.68	5.12	5.75	5.33	5.80	5.25	5.77	—
BESG social pillar score	2.72	2.72	2.72	2.72	2.72	2.72	2.72	—
BESG governance pillar score	3.27	3.71	3.65	3.90	3.94	3.91	3.89	—
<b>ESG disclosure score</b>	<b>63.10</b>	<b>63.96</b>	<b>60.99</b>	<b>65.87</b>	<b>67.09</b>	<b>68.34</b>	<b>74.97</b>	<b>—</b>
Environmental disclosure score	63.03	65.00	63.03	63.03	69.86	70.52	77.68	—
Social disclosure score	38.82	39.42	32.47	47.13	43.95	47.07	59.82	—
Governance disclosure score	87.36	87.36	87.36	87.36	87.36	87.36	87.36	—
<b>Environmental</b>								
Emissions reduction initiatives	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Climate change policy	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Climate change opportunities discussed	No	No	No	No	No	Yes	Yes	Yes
Risks of climate change discussed	No	No	No	No	No	Yes	Yes	Yes
GHG scope 1	0	0	0	0	1	1	2	3
GHG scope 2 location-based	41	40	39	42	40	51	62	73
GHG Scope 3	28	19	46	40	82	127	189	172
Carbon per unit of production	—	—	—	—	—	—	—	—
Biodiversity policy	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Energy efficiency policy	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Total energy consumption	80	80	92	84	80	102	104	216
Renewable energy use	0	3	7	9	10	10	13	64
Electricity used	78	79	92	80	80	91	97	149
Fuel used - natural gas	—	—	—	—	196	233	201	187

Sources: Bloomberg; FSSIA's compilation

**Exhibit 23: ESG score by Bloomberg (cont.)**

FY ending Dec 31	FY 2016	FY 2017	FY 2018	FY 2019	FY 2020	FY 2021	FY 2022	FY 2023
Fuel used - crude oil/diesel	No	No	No	No	No	No	No	No
Waste reduction policy	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Hazardous waste	0	0	0	0	0	0	0	0
Total waste	2	2	2	3	6	8	6	9
Waste recycled	2	2	2	3	4	4	5	8
Waste sent to landfills	0	0	0	0	0	0	0	0
Environmental supply chain management	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Water policy	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Water consumption	—	—	—	—	434	445	226	293
<b>Social</b>								
Human rights policy	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Policy against child labor	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Quality assurance and recall policy	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Consumer data protection policy	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Equal opportunity policy	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Gender pay gap breakout	No	No	No	Yes	Yes	Yes	Yes	Yes
Pct women in workforce	80	75	71	71	65	69	71	73
Pct disabled in workforce	—	—	—	—	—	—	—	0
Business ethics policy	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Anti-bribery ethics policy	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Health and safety policy	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Lost time incident rate - employees	—	—	—	0	—	0	0	0
Total recordable incident rate - employees	1	0	0	1	0	—	—	0
Training policy	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Fair remuneration policy	No	No	No	No	No	No	No	No
Number of employees – CSR	9,764	10,691	11,088	11,297	13,852	16,951	20,022	27,607
Employee turnover pct	11	—	—	7	6	7	3	12
Total hours spent by firm - employee training	96,865	115,161	128,431	168,455	678,748	1,017,000	918,317	1,333,420
Social supply chain management	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
<b>Governance</b>								
<b>Board size</b>	<b>8</b>	<b>8</b>	<b>9</b>	<b>9</b>	<b>9</b>	<b>9</b>	<b>9</b>	<b>9</b>
<b>No. of independent directors (ID)</b>	<b>3</b>	<b>3</b>	<b>4</b>	<b>4</b>	<b>4</b>	<b>4</b>	<b>4</b>	<b>3</b>
No. of women on board	0	0	1	1	1	1	1	2
No. of non-executive directors on board	6	6	7	6	6	6	6	5
Company conducts board evaluations	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
No. of board meetings for the year	5	6	6	6	5	5	6	8
Board meeting attendance pct	97	93	96	100	100	98	98	100
Board duration (years)	3	3	3	3	3	3	3	3
Director share ownership guidelines	No	No	No	No	No	No	No	No
Age of the youngest director	53	54	55	52	53	54	61	54
Age of the oldest director	71	72	73	73	73	74	75	76
<b>No. of executives / company managers</b>	<b>5</b>	<b>5</b>	<b>5</b>	<b>5</b>	<b>3</b>	<b>4</b>	<b>4</b>	<b>4</b>
No. of female executives	1	1	1	0	0	1	1	2
Executive share ownership guidelines	No	No	No	No	No	No	No	No
<b>Size of audit committee</b>	<b>3</b>	<b>3</b>	<b>3</b>	<b>3</b>	<b>3</b>	<b>3</b>	<b>3</b>	<b>3</b>
No. of ID on audit committee	3	3	3	3	3	3	3	3
Audit committee meetings	4	4	4	4	4	4	4	4
Audit meeting attendance %	90	92	100	100	100	100	100	100
<b>Size of compensation committee</b>	<b>5</b>	<b>3</b>	<b>3</b>	<b>3</b>	<b>3</b>	<b>3</b>	<b>3</b>	<b>3</b>
No. of ID on compensation committee	3	2	2	2	2	2	2	2
No. of compensation committee meetings	4	4	4	4	5	5	6	5
Compensation meeting attendance %	91	83	83	100	93	100	94	100
<b>Size of nomination committee</b>	<b>5</b>	<b>3</b>	<b>3</b>	<b>3</b>	<b>3</b>	<b>3</b>	<b>3</b>	<b>3</b>
No. of nomination committee meetings	4	4	4	4	5	5	6	5
Nomination meeting attendance %	91	83	83	100	93	100	94	100
<b>Sustainability governance</b>								
Verification type	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes

Sources: Bloomberg; FSSIA's compilation

## Disclaimer for ESG scoring

ESG score	Methodology	Rating																			
The Dow Jones Sustainability Indices ( <a href="#">DJSI</a> ) By S&P Global	The DJSI World applies a transparent, rules-based component selection process based on the companies' Total Sustainability Scores resulting from the annual S&P Global Corporate Sustainability Assessment (CSA). Only the top-ranked companies within each industry are selected for inclusion.	Be a member and invited to the annual S&P Global Corporate Sustainability Assessment (CSA) for DJSI. Companies with an S&P Global ESG Score of less than 45% of the S&P Global ESG Score of the highest scoring company are disqualified. The constituents of the DJSI indices are selected from the Eligible Universe.																			
SET ESG Ratings List ( <a href="#">SETESG</a> ) by The Stock Exchange of Thailand ( <a href="#">SET</a> )	SET ESG quantifies responsibility in Environmental and Social issues by managing business with transparency in Governance, updated annually. Candidates must pass the preemptive criteria, with two crucial conditions: 1) no irregular trading of the board members and executives; and 2) free float of >150 shareholders, and combined holding must be >15% of paid-up capital. Some key disqualifying criteria include: 1) CG score of below 70%; 2) independent directors and free float violation; 3) executives' wrongdoing related to CG, social & environmental impacts; 4) equity in negative territory; and 5) earnings in red for > 3 years in the last 5 years.	To be eligible for <b>SETESG inclusion</b> , verified data must be scored at a minimum of 50% for each indicator, unless the company is a part of DJSI during the assessment year. The scoring will be fairly weighted against the nature of the relevant industry and materiality. <b>SETESG Index</b> is extended from the SET ESG Ratings companies whose 1) market capitalization > THB5b (~USD150b); 2) free float >20%; and 3) liquidity >0.5% of paid-up capital for at least 9 out of 12 months. The SETTHSI Index is a market capitalisation-weighted index, cap 5% quarterly weight at maximum, and no cap for number of stocks.																			
<b>CG Score</b> by Thai Institute of Directors Association (Thai IOD)	An indicator of CG strength in sustainable development, measured annually by the Thai IOD, with support from the Stock Exchange of Thailand (SET). The results are from the perspective of a third party, not an evaluation of operations.	Scores are rated in six categories: 5 for Excellent (90-100), 4 for Very Good (80-89), 3 for Good (70-79), 2 for Fair (60-69), 1 for Pass (60-69), and not rated for scores below 50. Weightings include: 1) the rights; 2) and equitable treatment of shareholders (weight 25% combined); 3) the role of stakeholders (25%); 4) disclosure & transparency (15%); and 5) board responsibilities (35%).																			
<b>AGM level</b> By Thai Investors Association (TIA) with support from the SEC	It quantifies the extent to which shareholders' rights and equitable treatment are incorporated into business operations and information is transparent and sufficiently disclosed. All form important elements of two out of five the CG components to be evaluated annually. The assessment criteria cover AGM procedures before the meeting (45%), at the meeting date (45%), and after the meeting (10%). <i>(The first assesses 1) advance circulation of sufficient information for voting; and 2) facilitating how voting rights can be exercised. The second assesses 1) the ease of attending meetings; 2) transparency and verifiability; and 3) openness for Q&amp;A. The third involves the meeting minutes that should contain discussion issues, resolutions and voting results.)</i>	The scores are classified into four categories: 5 for Excellent (100), 4 for Very Good (90-99), 3 for Fair (80-89), and not rated for scores below 79.																			
<a href="#">Thai CAC</a> By Thai Private Sector Collective Action Against Corruption (CAC)	The core elements of the Checklist include corruption risk assessment, establishment of key controls, and the monitoring and developing of policies. The Certification is good for three years. <i>(Companies deciding to become a CAC certified member start by submitting a Declaration of Intent to kick off an 18-month deadline to submit the CAC Checklist for Certification, including risk assessment, in place of policy and control, training of managers and employees, establishment of whistleblowing channels, and communication of policies to all stakeholders.)</i>	The document will be reviewed by a committee of nine professionals. A passed Checklist will move for granting certification by the CAC Council approvals whose members are twelve highly respected individuals in professionalism and ethical achievements.																			
<a href="#">Morningstar Sustainalytics</a>	The Sustainalytics' ESG risk rating provides an overall company score based on an assessment of how much of a company's exposure to ESG risk is unmanaged. <i>Sources to be reviewed include corporate publications and regulatory filings, news and other media, NGO reports/websites, multi-sector information, company feedback, ESG controversies, issuer feedback on draft ESG reports, and quality &amp; peer reviews.</i>	A company's ESG risk rating score is the sum of unmanaged risk. The more risk is unmanaged, the higher ESG risk is scored. <table><tr><th>NEGL</th><th>Low</th><th>Medium</th><th>High</th><th>Severe</th></tr><tr><td>0-10</td><td>10-20</td><td>20-30</td><td>30-40</td><td>40+</td></tr></table>	NEGL	Low	Medium	High	Severe	0-10	10-20	20-30	30-40	40+									
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0-10	10-20	20-30	30-40	40+																	
<a href="#">ESG Book</a>	The ESG score identifies sustainable companies that are better positioned to outperform over the long term. The methodology considers the principle of financial materiality including information that significantly helps explain future risk-adjusted performance. Materiality is applied by over-weighting features with higher materiality and rebalancing these weights on a rolling quarterly basis.	The total ESG score is calculated as a weighted sum of the features scores using materiality-based weights. The score is scaled between 0 and 100 with higher scores indicating better performance.																			
<a href="#">MSCI</a>	MSCI ESG ratings aim to measure a company's management of financially relevant ESG risks and opportunities. It uses a rules-based methodology to identify industry leaders and laggards according to their exposure to ESG risks and how well they manage those risks relative to peers. <table><tr><td><b>AAA</b></td><td>8.571-10.000</td><td rowspan="3"><b>Leader:</b></td><td rowspan="3">leading its industry in managing the most significant ESG risks and opportunities</td></tr><tr><td><b>AA</b></td><td>7.143-8.570</td></tr><tr><td><b>A</b></td><td>5.714-7.142</td></tr><tr><td><b>BBB</b></td><td>4.286-5.713</td><td rowspan="3"><b>Average:</b></td><td rowspan="3">a mixed or unexceptional track record of managing the most significant ESG risks and opportunities relative to industry peers</td></tr><tr><td><b>BB</b></td><td>2.857-4.285</td></tr><tr><td><b>B</b></td><td>1.429-2.856</td></tr><tr><td><b>CCC</b></td><td>0.000-1.428</td><td><b>Laggard:</b></td><td>lagging its industry based on its high exposure and failure to manage significant ESG risks</td></tr></table>	<b>AAA</b>	8.571-10.000	<b>Leader:</b>	leading its industry in managing the most significant ESG risks and opportunities	<b>AA</b>	7.143-8.570	<b>A</b>	5.714-7.142	<b>BBB</b>	4.286-5.713	<b>Average:</b>	a mixed or unexceptional track record of managing the most significant ESG risks and opportunities relative to industry peers	<b>BB</b>	2.857-4.285	<b>B</b>	1.429-2.856	<b>CCC</b>	0.000-1.428	<b>Laggard:</b>	lagging its industry based on its high exposure and failure to manage significant ESG risks
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<a href="#">Moody's ESG solutions</a>	Moody's assesses the degree to which companies take into account ESG objectives in the definition and implementation of their strategy policies. It believes that a company integrating ESG factors into its business model and relatively outperforming its peers is better positioned to mitigate risks and create sustainable value for shareholders over the medium to long term.																				
<a href="#">Refinitiv ESG rating</a>	Designed to transparently and objectively measure a company's relative ESG performance, commitment and effectiveness across 10 main themes, based on publicly available and auditable data. The score ranges from 0 to 100 on relative ESG performance and insufficient degree of transparency in reporting material ESG data publicly. <i>(Score ratings are 0 to 25 = poor; &gt;25 to 50 = satisfactory; &gt;50 to 75 = good; and &gt;75 to 100 = excellent.)</i>																				
<a href="#">S&amp;P Global</a>	The S&P Global ESG Score is a relative score measuring a company's performance on and management of ESG risks, opportunities, and impacts compared to its peers within the same industry classification. The score ranges from 0 to 100.																				
<b>Bloomberg</b>	ESG Score	Bloomberg score evaluating the company's aggregated Environmental, Social and Governance (ESG) performance. The score is based on Bloomberg's view of ESG financial materiality. The score is a weighted generalized mean (power mean) of Pillar Scores, where the weights are determined by the pillar priority ranking. Values range from 0 to 10; 10 is the best.																			
Bloomberg	ESG Disclosure Score	Disclosure of a company's ESG used for Bloomberg ESG score. The score ranges from 0 for none to 100 for disclosure of every data point, measuring the amount of ESG data reported publicly, and not the performance on any data point.																			

[Rating](#) regarding the sustainable development of Thai listed companies, both on the SET and MAI, are publicly available on the website of the Securities and Exchange Commission of Thailand (SEC). Currently, ratings available are 1) "**CG Score**"; 2) "**AGM Level**"; 3) "**Thai CAC**"; and 4) **THSI**. The ratings are updated on an annual basis. FSSIA does not confirm nor certify the accuracy of such ratings.

Source: FSSIA's compilation

GENERAL DISCLAIMER

ANALYST(S) CERTIFICATION

Sureeporn Teewasuwet FSS International Investment Advisory Securities Co., Ltd

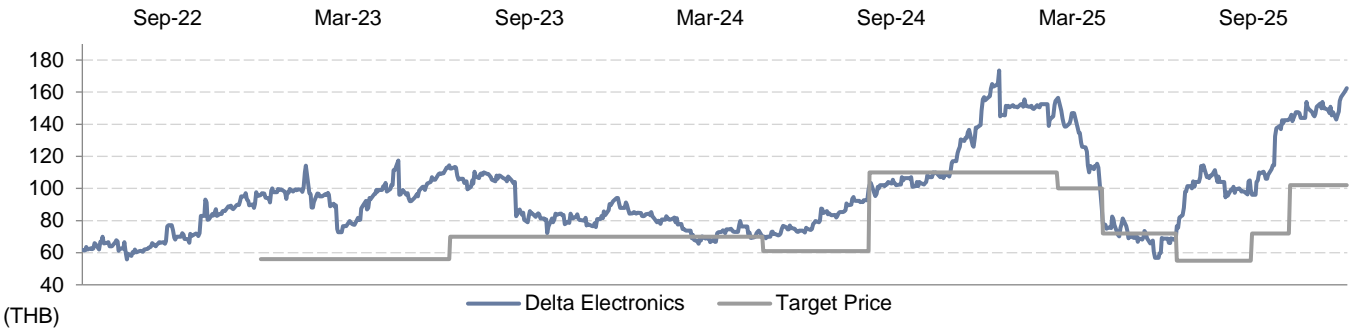
The individual(s) identified above certify(ies) that (i) all views expressed in this report accurately reflect the personal view of the analyst(s) with regard to any and all of the subject securities, companies or issuers mentioned in this report; and (ii) no part of the compensation of the analyst(s) was, is, or will be, directly or indirectly, related to the specific recommendations or views expressed herein.

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History of change in investment rating and/or target price

Delta Electronics (DELTA TB)



Date	Rating	Target price	Date	Rating	Target price	Date	Rating	Target price
17-Feb-2023	REDUCE	56.00	30-Jul-2024	HOLD	110.00	22-Apr-2025	REDUCE	55.00
02-Aug-2023	REDUCE	70.00	09-Jan-2025	HOLD	100.00	26-Jun-2025	REDUCE	72.00
29-Apr-2024	REDUCE	61.00	17-Feb-2025	REDUCE	72.00	29-Jul-2025	REDUCE	102.00

Sureeporn Teewasuwet started covering this stock from 17-Feb-2023

Price and TP are in local currency

Source: FSSIA estimates

Company	Ticker	Price	Rating	Valuation & Risks
Delta Electronics	DELTA TB	THB 162.50	HOLD	Downside and upside risks to our P/E-based TP include 1) a lower or higher-than-expected global EV and AI-related sales growth; 2) a lower or higher-than-expected in raw material costs; and 3) a stronger or weaker-than-expected THB.

Source: FSSIA estimates

Additional Disclosures

Target price history, stock price charts, valuation and risk details, and equity rating histories applicable to each company rated in this report is available in our most recently published reports. You can contact the analyst named on the front of this note or your representative at Finansia Syrus Securities Public Company Limited.

All share prices are as at market close on 17-Sep-2025 unless otherwise stated.

## RECOMMENDATION STRUCTURE

### Stock ratings

Stock ratings are based on absolute upside or downside, which we define as  $(\text{target price}^* - \text{current price}) / \text{current price}$ .

BUY (B). The upside is 10% or more.

HOLD (H). The upside or downside is less than 10%.

REDUCE (R). The downside is 10% or more.

Unless otherwise specified, these recommendations are set with a 12-month horizon. Thus, it is possible that future price volatility may cause a temporary mismatch between upside/downside for a stock based on market price and the formal recommendation.

\* In most cases, the target price will equal the analyst's assessment of the current fair value of the stock. However, if the analyst doesn't think the market will reassess the stock over the specified time horizon due to a lack of events or catalysts, then the target price may differ from fair value. In most cases, therefore, our recommendation is an assessment of the mismatch between current market price and our assessment of current fair value.

### Industry Recommendations

**Overweight.** The analyst expects the fundamental conditions of the sector to be positive over the next 12 months.

**Neutral.** The analyst expects the fundamental conditions of the sector to be maintained over the next 12 months.

**Underweight.** The analyst expects the fundamental conditions of the sector to be negative over the next 12 months.

### Country (Strategy) Recommendations

**Overweight (O).** Over the next 12 months, the analyst expects the market to score positively on two or more of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

**Neutral (N).** Over the next 12 months, the analyst expects the market to score positively on one of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

**Underweight (U).** Over the next 12 months, the analyst does not expect the market to score positively on any of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.