**EQUITY RESEARCH - ANALYST MEETING** 

## BANGKOK CHAIN HOSPITAL

**BCH TB** 

THAILAND / HEALTH CARE SERVICES



THB17.20

THB13.40

-2.1%

# Key takeaways from analyst meeting

## **Highlights**

- การประชุมนักวิเคราะห์ของ BCH ที่ผ่านมา (28 ก.ค) เป็นบวกเล็กน้อยในมุมมองของเรา แม้แนวโน้มกำไร 3Q25 ยังมีความท้าทายจากรายได้คนไข้ชาวไทยที่ชะลอลง แต่คาดว่า 4Q25 จะเติบโตจากฐานต่ำปีก่อน หนนกำไรปกติ 2H25 ยังเติบโตทั้ง h-h และ y-y และ กำไรปกติปี 2025 เติบโตแข็งแกร่ง
- ผับริหารประเมินเป้าหมายการเติบโตของรายได้ปี 2025 ที่ 5-10% โดยใน 2H25 คาด รายได้จากคนไข้ชาวไทยเติบโตเล็กน้อย หนุนโดยกลุ่มคนไข้ประกันสุขภาพ, การเติบโต ของรายได้ศูนย์รักษาเฉพาะทางเปิดใหม่, และการดำเนินงานของโรงพยาบาลที่รีแบรนด์ดี ขึ้น ขณะที่รายได้จากคนไข้ต่างชาติจะได้แรงหนุนจากกลุ่มตลาดต้นทางตะวันออกกลาง (และมี upside จากดูเวต) และโรงพยาบาลในเวียงจันทน์ ที่มีคนไข้จากกลุ่มประเทศยุโรป ที่เพิ่มขึ้น ส่วนรายได้คนไข้ประกันสังคมจะกลับมาเพิ่มใน 4Q25 จากการเบิกจ่ายค่ารักษา โรคที่มีค่าใช้จ่ายสูง (Adj RW>2) กลับมาอยู่ที่อัตรา 12,000 บาท/RW จาก 8,000 บาท ใน 4024
- รายได้ช่วง 3QTD ยังเติบโต y-y ได้ยาก จากฐานสูงปีก่อนซึ่งมีโรคระบาดตามฤดูกาล มากกว่า อีกทั้ง BCH ได้บันทึกเงินรับผลประโยชน์เพิ่มเติมจาก SSO กรณี 26 โรคเรื้อรัง ไปแล้วใน 2Q25 (เทียบกับ 77 ลบ. ที่รับรู้ใน 3Q24) อย่างไรก็ตาม รายได้จากคนไข้ชาว กัมพูชาซึ่งคิดเป็น 1% ของรายได้รวมใน 2Q25 มีแนวโน้มดีขึ้น ตามปริมาณคนไข้เริ่ม กลับมาตั้งแต่สัปดาห์สุดท้ายของ ส.ค. 2025
- ในระยะยาว BCH ตั้งเป้าปรับเพิ่มสัดส่วนรายได้คนไข้ชาวต่างชาติจาก 13.5% ใน 2Q25 กลับสู่ระดับราว 17% กล้เคียงกับที่เคยทำได้ในปี 2023 หนุนโดยแนวโน้มการขยายตัว ของปริมาณคนไข้จากกลุ่มประเทศตะวันออกกลางและ CLMV รวมถึงการเพิ่มบริการใน ศูนย์รักษาขั้นสูง เช่น เบาหวาน หัวใจ รังสีรักษา กายภาพบำบัด และระบบประสาท
- BCH ได้รับเชิญให้เดินทางไปยังคูเวตช่วงกลาง ก.ย. 2025 เพื่อเข้าร่วมประชุม และ รับทราบหากมีความคืบหน้าในด้านแนวทางส่งต่อผู้ป่วย GOP มายังไทย ซึ่งเป็นสัญญาณ บวกต่อแนวโน้มคนไข้จากคเวต หาก BCH ได้รับเลือก บริษัทประเมินว่าจะสามารถสร้าง รายได้ส่วนเพิ่มเฉลี่ย 60 ลบ. ต่อเดือน อย่างเร็วตั้งแต่ 4Q25 เป็นต้นไป ซึ่งคิดเป็น upside ต่อประมาณการรายได้ปี 2026-27 ที่ 5% และต่อกำไรปกติที่ 8%
- เรามองว่าความกังวลต่อ BCH จากความผันผวนของรายได้คนไข้ประกันสังคมเริ่ม คลี่คลาย โดยยังไม่พบการกลับรายการเงินรับผลประโยชน์จากกรณีโรคเรื้อรัง และ ผลกระทบจากความล่าช้าในการอนุมัติผ่าตัดกระเพาะอาหารไม่มีนัยสำคัญ เราคง ประมาณการกำไรปกติปี 2025 เติบโตแข็งแกร่ง 24% y-y ในปี 2025 และเพิ่มขึ้น 5-7% y-y ในปี 2026-27 โดยในเบื้องต้น เราคาดกำไรปกติ 3Q25 ที่ 429 ล้านบาท (+13% q-q, -5% y-y) ก่อนจะกลับมาเติบโตสูง y-y ใน 4Q25 เรามองว่าราคาหุ้นสะท้อนความคาดหวัง ต่อแนวโน้มกำไรชะลอตัวใน 3Q25 ขณะที่ราคาหุ้นปัจจุบันซื้อขายที่ระดับ P/E ต่ำกว่า ค่าเฉลี่ยการซื้อขายย้อนหลัง (-1SD) นับว่ายังคงน่าสนใจเมื่อเทียบกับแนวโน้มการเติบโต ของกำไรที่แข็งแกร่ง

#### **UP/DOWNSIDE** +28.4% TP vs CONSENSUS

CLOSE

**TARGET PRICE** 

## **KFY STOCK DATA**

YE Dec (THB m)	2024	2025E	2026E	2027E
Revenue	11,725	12,473	13,227	13,942
Net profit	1,282	1,483	1,581	1,654
EPS (THB)	0.51	0.59	0.63	0.66
vs Consensus (%)	-	(4.7)	(8.4)	(10.2)
EBITDA	2,602	3,031	3,241	3,444
Recurring net profit	1,200	1,483	1,581	1,654
Core EPS (THB)	0.48	0.59	0.63	0.66
EPS growth (%)	(14.7)	23.6	6.6	4.6
Core P/E (x)	27.8	22.5	21.1	20.2
Dividend yield (%)	3.7	3.0	3.0	2.8
EV/EBITDA (x)	13.1	11.1	10.4	9.7
Price/book (x)	2.6	2.5	2.4	2.3
Net debt/Equity (%)	(3.5)	(6.0)	(6.1)	(7.3)
ROE (%)	9.4	11.2	11.5	11.5



Share price performance	1 Month	3 Month	12 Month
Absolute (%)	(0.7)	0.0	(13.0)
Relative to country (%)	(3.4)	(7.1)	(4.9)
Mkt cap (USD m)			1,032
3m avg. daily turnover (USD m)			2.8
Free float (%)			50
Major shareholder	Chaleri	m Harnphai	nich (33%)
12m high/low (THB)		1:	9.20/12.30
Issued shares (m)			2,493.75

Sources: Bloomberg consensus; FSSIA estimates



Vatcharut Vacharawongsith

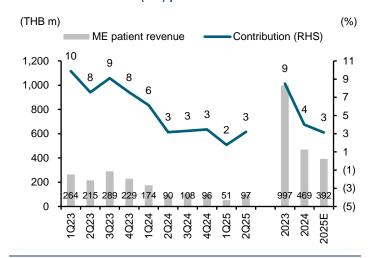
Fundamental Investment Analyst on Securities; License no. 018301 vatcharut.v@fssia.com, +66 2646 9969

Exhibit 1: BCH – 3Q25 preview

	3Q24	4Q24	1Q25	2Q25	3Q25E	Char	nge	2025E	Chg.
	(THB m)	(q-q %)	(y-y %)	(THB m)	(y-y %)				
Sales	3,261	2,763	2,903	3,020	3,253	8	(0)	12,473	6
COGS (incl. depreciation)	(2,238)	(2,133)	(2,088)	(2,112)	(2,248)	6	0	(8,879)	4
Gross profit	1,023	630	815	909	1,004	11	(2)	3,594	12
SG&A	(417)	(414)	(376)	(402)	(438)	9	5	(1,646)	3
Operating profit	607	216	440	507	567	12	(7)	1,948	21
Net other income	24	45	27	29	31	6	29	120	(1)
Interest expense	(15)	(15)	(15)	(14)	(14)	0	(6)	(55)	C
Pretax profit	615	246	452	522	583	12	(5)	2,013	21
Income Tax	(122)	(48)	(98)	(118)	(117)	(1)	(4)	(403)	16
Associates	(0)	(0)	1	0	0			(1)	C
Minority interest	(40)	(27)	(26)	(23)	(37)	60	(8)	(127)	3
Core profit	453	171	328	381	429	13	(5)	1,483	24
Extraordinaries, GW & FX	0	62	(7)	7	0				
Reported net profit	453	233	321	388	429	11	(5)	1,483	24
Outstanding shares (m)	2,494	2,494	2,494	2,494	2,494	0	0	2,494	C
Core EPS (THB)	0.18	0.09	0.13	0.16	0.17	11	(5)	0.59	24
EPS (THB)	0.18	0.09	0.13	0.16	0.17	11	(5)	0.59	24
COGS (excl. depreciation)	1,987	1,868	1,830	1,851	1,986	7	(0)	7,796	4
Depreciation	251	265	258	260	263	1	5	1,083	S
EBITDA	882	527	725	796	861	8	(2)	3,151	16
Key ratios	(%)	(%)	(%)	(%)	(%)	(ppt)	(ppt)	(%)	(ppt)
Gross margin	31	23	28	30	31	1	(1)	29	2
SG&A/Revenue	13	15	13	13	13	0	1	13	(0)
EBITDA margin	27	19	25	26	26	0	(1)	24	2
Net profit margin	14	8	11	13	13	0	(1)	12	2
Operating stats	(y-y %)	(y-y %)	(y-y %)	(y-y %)					
Cash-OPD revenue growth	11	3	4	2					
Cash-OPD volume growth	(3)	(11)	(4)	(2)					
Cash-OPD revenue per head growth	14	16	8	4					
Cash-IPD revenue growth	(14)	(15)	(3)	(3)					
Cash-IPD volume growth	(11)	(16)	(1)	(15)					
Cash-IPD revenue per head growth	(4)	2	(2)	14					
SSO revenue growth	12	(16)	4	17					

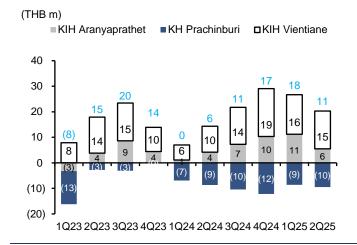
Sources: BCH; FSSIA estimates

### Exhibit 2: Middle East (ME) patient revenue



Sources: BCH; FSSIA estimates

### Exhibit 4: BCH's three new hospitals EBITDA



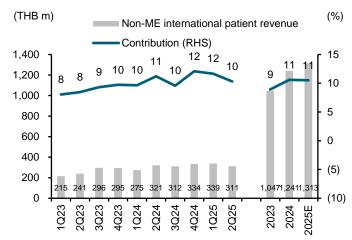
Sources: BCH; FSSIA's compilation

### Exhibit 6: Prospective P/E band



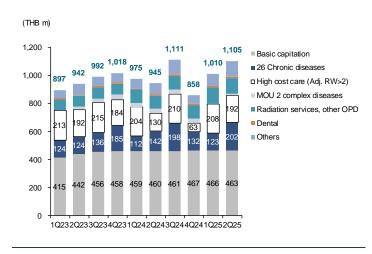
Sources: Bloomberg consensus; FSSIA estimates

**Exhibit 3: Non-ME international patient revenue** 



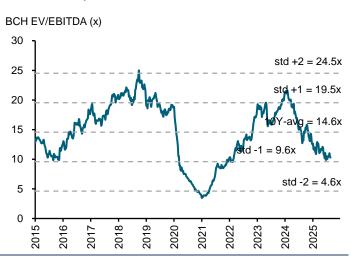
Sources: BCH; FSSIA estimates

#### Exhibit 5: BCH's SSO revenue breakdown



Sources: BCH; FSSIA's compilation

#### Exhibit 7: Prospective EV/EBITDA band



Sources: Bloomberg consensus; FSSIA estimates

## **Financial Statements**

Bangkok Chain Hospital

Profit and Loss (THB m) Year Ending Dec	2023	2024	2025E	2026E	2027E
Revenue	11,729	11,725	12,473	13,227	13,942
Cost of goods sold	(8,116)	(8,527)	(8,879)	(9,420)	(9,952)
Gross profit	3,613	3,199	3,594	3,807	3,990
Other operating income	-	-	-	-	-
Operating costs	(1,755)	(1,595)	(1,646)	(1,733)	(1,812)
Operating EBITDA	2,802	2,602	3,031	3,241	3,444
Depreciation	(944)	(998)	(1,083)	(1,167)	(1,266)
Goodwill amortisation	-	-	-	-	-
Operating EBIT	1,859	1,604	1,948	2,074	2,177
Net financing costs	(77)	(41)	(46)	(40)	(40)
Associates	1	(1)	(1)	(1)	(1)
Recurring non-operating income	102	106	111	116	122
Non-recurring items	0	82	0	0	2 260
Profit before tax Fax	<b>1,883</b> (405)	1,752	<b>2,012</b> (403)	2,150	<b>2,260</b> (452)
Profit after tax	1,479	(346) <b>1,405</b>	1,610	(430) <b>1,720</b>	1,808
Minority interests	(73)	(123)	(127)	(139)	(153)
Preferred dividends	(73)	(123)	(121)	(139)	(100)
Other items	_	_	_	_	_
Reported net profit	1,406	1,282	1,483	1,581	1,654
Non-recurring items & goodwill (net)	0	(82)	0	0	0
Recurring net profit	1,406	1,200	1,483	1,581	1,654
Per share (THB)					
Recurring EPS *	0.56	0.48	0.59	0.63	0.66
Reported EPS	0.56	0.51	0.59	0.63	0.66
DPS .	0.50	0.50	0.40	0.40	0.38
Diluted shares (used to calculate per share data)	2,494	2,494	2,494	2,494	2,494
Growth					
Revenue (%)	(37.7)	0.0	6.4	6.0	5.4
Operating EBITDA (%)	(44.6)	(7.2)	16.5	6.9	6.3
Operating EBIT (%)	(54.8)	(13.7)	21.4	6.5	5.0
Recurring EPS (%)	(53.7)	(14.7)	23.6	6.6	4.6
Reported EPS (%)	(53.7)	(8.8)	15.6	6.6	4.6
Operating performance					
Gross margin inc. depreciation (%)	30.8	27.3	28.8	28.8	28.6
Gross margin exc. depreciation (%)	38.9	35.8	37.5	37.6	37.7
Operating EBITDA margin (%)	23.9	22.2	24.3	24.5	24.7
Operating EBIT margin (%)	15.8	13.7	15.6	15.7	15.6
Net margin (%)	12.0	10.2	11.9	12.0	11.9
Effective tax rate (%)	21.5	20.7	20.0	20.0	20.0
Dividend payout on recurring profit (%)	88.7	103.8	67.3	63.1	57.3
nterest cover (X)	25.4	41.8	44.6	54.9	58.0
nventory days	17.0	15.4	15.8	15.6	15.6
Debtor days Creditor days	37.0	27.2	26.6	25.1	23.8
•	67.9 10.9	65.6	63.9 11.9	63.2	63.4
Operating ROIC (%) ROIC (%)	10.9	9.9 10.0	11.9	12.4 12.4	12.5 12.5
ROE (%)	11.2	9.4	11.2	11.5	12.5
ROA (%)	8.2	7.7	9.3	9.5	9.6
* Pre exceptional, pre-goodwill and fully diluted	0.2	1.1	3.3	9.0	9.0
Revenue by Division (THB m)	2023	2024	2025E	2026E	20275
, , ,					2027E
	7,976	7,930	8,281	8,748	9,191
Cash patient revenue SSO patient revenue	3,850	3,889	4,222	4,479	4,751

Sources: Bangkok Chain Hospital; FSSIA estimates

## **Financial Statements**

Bangkok Chain Hospital

Bangkok Ghain Hospital					
Cash Flow (THB m) Year Ending Dec	2023	2024	2025E	2026E	2027E
Recurring net profit	1,406	1,200	1,483	1,581	1,654
Depreciation	944	998	1,083	1,167	1,266
Associates & minorities Other non-cash items	- 114	465	117	139	153
Change in working capital	1,563	253	20	46	43
Cash flow from operations	4,027	2,916	2,704	2,932	3,117
Capex - maintenance	(896)	(1,571)	(1,227)	(1,809)	(1,846)
Capex - new investment	-	-	-	-	-
Net acquisitions & disposals	4	(62)	0	0	0
Other investments (net)	-	-	-	-	-
Cash flow from investing	(892)	(1,633)	(1,227)	(1,809)	(1,846)
Dividends paid	(1,247)	(1,246)	(997)	(997)	(949)
Equity finance	(2.240)	0	0	0	0
Debt finance Other financing cash flows	(2,310) (32)	(681) (160)	(85)	(84)	(84)
Cash flow from financing	(3,590)	(2,087)	(1,083)	(1,081)	(1,033)
Non-recurring cash flows	(0,000)	-	(1,000)	(1,001)	(1,000)
Other adjustments	0	0	0	0	0
Net other adjustments	0	0	0	0	0
Movement in cash	(455)	(803)	395	42	239
Free cash flow to firm (FCFF)	3,230.18	1,338.18	1,532.13	1,174.49	1,322.72
Free cash flow to equity (FCFE)	791.94	442.79	1,392.14	1,039.81	1,187.36
Per share (THB)					
FCFF per share	1.30	0.54	0.61	0.47	0.53
FCFE per share	0.32	0.18	0.56	0.42	0.48
Recurring cash flow per share	0.99	1.07	1.08	1.16	1.23
Balance Sheet (THB m) Year Ending Dec	2023	2024	2025E	2026E	2027E
	20,884	22 120	24.256	26 165	29.011
Tangible fixed assets (gross) Less: Accumulated depreciation	(8,639)	23,120 (10,287)	24,356 (11,370)	26,165 (12,537)	28,011 (13,803)
Tangible fixed assets (net)	12,244	12,834	12,986	13,629	14,208
Intangible fixed assets (net)	440	436	436	436	436
Long-term financial assets	-	-	-	-	-
Invest. in associates & subsidiaries	28	90	90	90	90
Cash & equivalents	2,185	1,382	1,777	1,819	2,058
A/C receivable	839	910	910	910	910
Inventories	306	331	343	363	382
Other current assets	1,513	1,150	1,223	1,297	1,367
Current assets	4,843	3,773	4,252	4,389	4,717
Other assets Total assets	176 <b>17,731</b>	243 <b>17,375</b>	243 <b>18,007</b>	243 <b>18,786</b>	243 <b>19,693</b>
Common equity	12,594	12,955	13,441	14,024	14,730
Minorities etc.	1,110	1,072	1,113	1,169	1,238
Total shareholders' equity	13,704	14,027	14,554	15,193	15,968
Long term debt	1,497	324	324	324	324
Other long-term liabilities	187	203	203	203	203
Long-term liabilities	1,684	528	528	528	528
A/C payable	1,368	1,340	1,388	1,469	1,546
Short term debt	81	573	573	573	573
Other current liabilities	894	907	965	1,023	1,079
Current liabilities	2,342	2,820	2,925	3,065	3,197
Total liabilities and shareholders' equity	17,731	17,375	18,007	18,786	19,693
Net working capital Invested capital	396 13,284	143 13,746	123 13,878	77 14,475	34 15,011
* Includes convertibles and preferred stock which is be		13,740	13,070	14,473	13,011
·	<u></u>				
Per share (THB)		= 00			
Book value per share Tangible book value per share	5.05 4.87	5.20 5.02	5.39 5.22	5.62 5.45	5.91 5.73
Financial strength	4.07	5.02	5.22	5.45	5.73
Net debt/equity (%)	(4.4)	(2.5)	(6.0)	(6.1)	(7.2)
Net debt/total assets (%)	(4.4) (3.4)	(3.5) (2.8)	(4.9)	(6.1) (4.9)	(7.3) (5.9)
Current ratio (x)	2.1	1.3	1.5	1.4	1.5
CF interest cover (x)	11.3	11.8	31.2	27.0	30.9
Valuation	2023	2024	2025E	2026E	2027E
Recurring P/E (x) *	23.8	27.8	22.5	21.1	20.2
Recurring P/E (x) Recurring P/E @ target price (x) *	30.5	35.7	22.5 28.9	27.1	25.9
Reported P/E (x)	23.8	26.1	22.5	21.1	20.2
Dividend yield (%)	3.7	3.7	3.0	3.0	2.8
Price/book (x)	2.7	2.6	2.5	2.4	2.3
Price/tangible book (x)	2.7	2.7	2.6	2.5	2.3
			111	10.4	9.7
EV/EBITDA (x) **	12.1	13.1	11.1	10.4	0.1
EV/EBITDA @ target price (x) **	15.5	16.7	14.2	13.3	12.5
EV/EBITDA @ target price (x) ** EV/invested capital (x)		16.7 2.5	14.2 2.4	13.3 2.3	

Sources: Bangkok Chain Hospital; FSSIA estimates

# **Bangkok Chain Hospital PCL (BCH TB)**

FSSIA ESG rating

★ ★ ★

## **Exhibit 8: FSSIA ESG score implication**

39.71 /100

Rating	Score	Implication
****	>79-100	Leading its industry peers in managing the most significant ESG risks which not only better cost efficiency but also lead to higher profitability.
****	>59-79	A mixed track record of managing the most significant ESG risks and opportunities relative to industry peers.
***	>39-59	Relevant ESG materiality matrix has been constructively addressed, well-managed and incorporated into day-to-day operations, in which targets and achievements are evaluated annually.
**	>19-39	Relevant ESG materiality matrix has been identified with key management in charge for progress to be followed up on and to provide intensive disclosure. Most targets are conventional and achievable.
*	1-19	The company has adopted the United Nations Sustainable Development Goals (UN SDGs), established sustainability management guidelines and fully complies with regulations or ESG suggested guidance from related organizations such as the SET and SEC.

Sources: FSSIA estimates

## Exhibit 9: ESG – peer comparison

	FSSIA			Domesti	c ratings					Glo	bal ratings	;		Bloomberg	
	ESG score	DJSI	SET ESG	SET ESG Rating	CG score	AGM level	Thai CAC	Morningstar ESG risk	ESG Book	MSCI	Moody's	Refinitiv	S&P Global	ESG score	Disclosure score
SET100	69.20	5.34	4.40	4.40	4.76	4.65	3.84	Medium	51.76	BBB	20.87	58.72	63.91	3.72	28.17
Coverage	67.12	5.11	4.15	4.17	4.83	4.71	3.53	Medium	52.04	BB	16.97	56.85	62.09	3.40	31.94
BCH	39.71				4.00	5.00	Certified	High	48.21			27.19	18.00	3.52	47.60
BDMS	74.00	Υ	Y	Y	5.00	4.00		Medium	61.06	AA	34.00	59.83	72.00	3.45	58.92
вн	51.21				4.00	4.00		Medium	64.29	Α	29.00	59.03	27.00	5.08	47.79
CHG	38.25				4.00	5.00		High	55.35			59.57	21.00	2.34	50.24
PR9	54.08		Y	Y	5.00	5.00	Certified	High	71.12			62.39		2.43	37.90
PRINC	18.00				4.00	4.00	Certified								
RAM	11.75				3.00			High							
THG	18.75				5.00	5.00		High							
VIBHA	20.88				4.00	3.00	Declared	High					17.00		

Sources: SETTRADE.com; FSSIA's compilation

## Exhibit 10: ESG score by Bloomberg

FY ending Dec 31	FY 2015	FY 2016	FY 2017	FY 2018	FY 2019	FY 2020	FY 2021	FY 2022
ESG financial materiality scores - ESG score	0.56	0.71	0.75	0.72	0.80	0.85	2.36	3.52
BESG environmental pillar score	0.00	0.00	0.00	0.00	0.38	0.38	2.96	4.63
BESG social pillar score	0.00	0.22	0.22	0.22	0.22	0.22	1.70	3.47
BESG governance pillar score	2.35	2.41	2.62	2.50	2.41	2.63	3.19	2.91
ESG disclosure score	18.06	19.81	19.81	19.81	20.08	20.08	31.27	47.60
Environmental disclosure score	0.00	0.42	0.42	0.42	1.24	1.24	20.57	46.18
Social disclosure score	3.17	10.52	10.52	10.52	10.52	10.52	18.53	41.96
Governance disclosure score	50.87	48.37	48.37	48.37	48.37	48.37	54.64	54.64
Environmental								
Emissions reduction initiatives	No	No	No	No	Yes	Yes	Yes	Yes
Climate change policy	No	No	No	No	No	No	Yes	Yes
Climate change opportunities discussed	No							
Risks of climate change discussed	No							
GHG scope 1	_	_	_	_	_	_	1	2
GHG scope 2 location-based	_	_	_	_	_	_	5	6
GHG Scope 3	_	_	_	_	_	_	_	_
Carbon per unit of production	_	_	_	_	_	_	_	
Biodiversity policy	No							
Energy efficiency policy	No	Yes						
Total energy consumption	_	_	_	_	_	_	10	12
Renewable energy use	_	_	_	_	_	_	_	_
Electricity used	_	_	_	_	_	_	10	12
Fuel used - natural gas	_	_	_	_	_	_	_	_

Sources: Bloomberg; FSSIA's compilation

**Exhibit 11: ESG score by Bloomberg** (cont.)

FY ending Dec 31	FY 2015	FY 2016	FY 2017	FY 2018	FY 2019	FY 2020	FY 2021	FY 202
Fuel used - crude oil/diesel	No	N						
Waste reduction policy	No	No	No	No	Yes	Yes	Yes	Υe
Hazardous waste	_	_	_	_	_	_	_	
Total waste	_	_	_	_	_	_	_	
Waste recycled	_	_	_	_	_	_	_	
Waste sent to landfills	_	_	_	_	_	_	_	
Environmental supply chain management	No	Υe						
Water policy	No	No	No	No	No	No	Yes	Υe
Water consumption	_	_	_	_	_	_	_	-
Social								
Human rights policy	No	Yes	Yes	Yes	Yes	Yes	Yes	Ye
Policy against child labor	No	Y						
Quality assurance and recall policy	No	Yes	Yes	Yes	Yes	Yes	Yes	Y
Consumer data protection policy	No	1						
Equal opportunity policy	Yes	Y						
Gender pay gap breakout	No	1						
Pct women in workforce	_	_	_	_	_	_	_	
Pct disabled in workforce	_	_	_	_	_	_	_	
Business ethics policy	Yes	Υ						
Anti-bribery ethics policy	No	Yes	Yes	Yes	Yes	Yes	Yes	Υ
Health and safety policy	No	Yes	Yes	Yes	Yes	Yes	Yes	Υ
Lost time incident rate - employees	_	_	_	_	_	_	0	
Total recordable incident rate - employees	_	_	_	_	_	_	0	
Training policy	No	Yes	Yes	Yes	Yes	Yes	Yes	Υ
Fair remuneration policy	No	Yes	Yes	Yes	Yes	Yes	Yes	Υ
Number of employees – CSR	_	_	_	_	_	_	8,597	8,8
Employee turnover pct	_	_	_	_	_	_	_	-,-
Total hours spent by firm - employee training	_	_	_	_	_	_	_	54,7
Social supply chain management	No	Yes	Yes	Yes	Yes	Yes	Yes	Y
Governance								
Board size	10	10	10	12	12	12	12	
No. of independent directors (ID)	4	4	4	4	4	4	4	
No. of women on board	3	3	3	4	4	3	3	
No. of non-executive directors on board	5	5	5	5	5	5	5	
Company conducts board evaluations	Yes	Y						
No. of board meetings for the year	6	5	6	5	5	6	6	
Board meeting attendance pct	93	94	90	96	100	99	94	
Board duration (years)	_	_	_	_	_	_	_	
Director share ownership guidelines	No							
Age of the youngest director	28	29	30	29	30	31	32	
Age of the oldest director	72	73	74	75	76	77	78	
No. of executives / company managers	5	, s 5	5	, s 5	5	7	76 <b>7</b>	
No. of female executives	1	3	3	3	3	,	,	
		—	—	—	—	—	—	
Executive share ownership guidelines  Size of audit committee	No <b>3</b>							
No. of ID on audit committee	3	3	3	3	3	3	3	
Audit committee meetings	4	4	5	5	5	5	5	
Audit meeting attendance %	100	92	100	93	100	100	93	1
Size of compensation committee	0	0	0	0	0	0	0	
No. of ID on compensation committee	_	_	_	_	_	_	_	
No. of compensation committee meetings	_	_	_	_	_	_	_	
Compensation meeting attendance %	_	_	_	_	_	_	_	
Size of nomination committee	0	0	0	0	0	0	0	
No. of nomination committee meetings	_	_	_	_	_	_	_	
Nomination meeting attendance %		_	_	_	_	_	_	
Sustainability governance								
Verification type	No							

Sources: Bloomberg; FSSIA's compilation

## **Disclaimer for ESG scoring**

ESG score	Methodolog	y			Rating					
The Dow Jones Sustainability Indices (DJSI) By S&P Global	process bas from the anr Only the top inclusion.	ed on the com nual S&P Glob -ranked comp	transparent, rules-based npanies' Total Sustainabil nal Corporate Sustainabili anies within each industr	ity Scores resulting ty Assessment (CSA). y are selected for	Sustainability A ESG Score of I scoring compar selected from t	assessment (C ess than 45% ny are disqual he Eligible Un		ompanies with al ESG Score uents of the D	an S&P Globa of the highest JSI indices are	
SET ESG Ratings List SETESG) by The Stock Exchange of Thailand SET)	managing b Candidates 1) no irregul float of >150 up capital. S 70%; 2) inde wrongdoing	usiness with tr must pass the ar trading of the shareholders come key disque ependent direct related to CG	possibility in Environmental cansparency in Governance preemptive criteria, with me board members and extended holding repair unalifying criteria include: ctors and free float violation, social & environmental iteratings in red for > 3 years	ce, updated annually. two crucial conditions: kecutives; and 2) free nust be >15% of paid- 1) CG score of below on; 3) executives' mpacts; 4) equity in	minimum of 50 during the assenature of the research 1) market capit liquidity >0.5% SETTHSI Index	% for each incessment year. elevant industration sextended alization > TH of paid-up calk is a market of alization.	aclusion, verified dicator, unless the The scoring will ly and materiality from the SET ES B5b (~USD150b pital for at least 9 capitalisation-weigh, and no cap for light dicators.	e company is be fairly weigh G Ratings cor ); 2) free float out of 12 mor ghted index, c	a part of DJSI ted against the npanies whose >20%; and 3) hths. The ap 5%	
CG Score by Thai institute of Directors Association Thai IOD)	annually by Thailand (St	the Thai IOD,	th in sustainable developr with support from the Sto ts are from the perspectiv s.	ck Exchange of	Good (80-89), and not rated for equitable treatr	3 for Good (70 or scores belo nent of sharel 25%); 4) disclo	ories: 5 for Excel 0-79), 2 for Fair (f w 50. Weightings nolders (weight 2 osure & transpare	60-69), 1 for P s include: 1) th 5% combined	ass (60-69), e rights; 2) an ); 3) the role of	
AGM level By Thai nvestors Association (TIA) with support from the SEC	treatment ar transparent out of five th criteria cove date (45%), circulation of s exercised. The and verifiabilit	e incorporated and sufficiently e CG compon r AGM proced and after the in sufficient informate e second assess y; and 3) openne	which shareholders' rights d into business operations y disclosed. All form imporents to be evaluated annures before the meeting (10%). (The first a tition for voting; and 2) facilitat ess 1) the ease of attending meets for Q&A. The third involve less, resolutions and voting res	s and information is ortant elements of two ually. The assessment (45%), at the meeting ssesses 1) advance ing how voting rights can be leetings; 2) transparency is the meeting minutes that	nt I be					
Thai CAC By Thai Private Sector Collective Action Against Corruption CAC)	establishme policies. The (Companies of Declaration of Certification, in managers and	nt of key contr e Certification eciding to becon Intent to kick off ncluding risk ass I employees, est	Checklist include corrupti- rols, and the monitoring a is good for three years. The a CAC certified member si f an 18-month deadline to sub- tessment, in place of policy are tablishment of whistleblowing Ill stakeholders.)	nd developing of  tart by submitting a  mit the CAC Checklist for  nd control, training of	passed Checkl	ist will move fo se members a	ed by a committe or granting certific are twelve highly a achievements.	cation by the 0	CAC Council	
Morningstar Sustainalytics	based on an risk is unma regulatory filin	assessment of as	isk rating provides an ove of how much of a compar s to be reviewed include corp her media, NGO reports/webs	ny's exposure to ESG orate publications and sites, multi-sector			score is the sum higher ESG risk		d risk. The	
		uality & peer rev	k, ESG controversies, issuer iews.	leedback on drait ESG	0-10	10-20	20-30	30-40	40+	
ESG Book	positioned to the principle helps explai over-weighti	o outperform o of financial m n future risk-a	sustainable companies the over the long term. The meateriality including inform djusted performance. Marith higher materiality and erly basis.	ethodology considers ation that significantly teriality is applied by	The total ESG scores using m	score is calculateriality-base	lated as a weight ed weights. The s ndicating better p	ed sum of the core is scaled	features	
<u>MSCI</u>			measure a company's mand laggards according to						nethodology to	
	AAA	8.571-10.00	0 Leader:	leading its industry in m	anaging the most s	anificant ESC ri	eke and apportunitie	ne.		
	AA	7.143-8.570		localing its industry in in	anaging the most s	griiilodini 200 ii	ono ana opportamen			
	Α	5.714-7.142		a mixed or unexceptions	al track record of m	anaging the mos	et cignificant ESC ris	eke and apportu	nitios rolativo to	
	BBB	4.286-5.713	ŭ	industry peers	ar track record or mi	anaging the mos	st signilicant 200 ns	ska ana oppona	illies relative to	
	ВВ	2.857-4.285								
	В	1.429-2.856	Laggard:	lagging its industry base	ed on its high expos	ure and failure t	o manage significar	t ESG risks		
4	CCC	0.000-1.428		t-l :-t	-::	- C - W		fall of the state		
Moody's ESG olutions	believes tha	t a company ir	gree to which companies ntegrating ESG factors in or shareholders over the	to its business model and	,		•	0,	•	
Refinitiv ESG rating	based on pu	blicly available	and objectively measure e and auditable data. The tag publicly. (Score ratings a	score ranges from 0 to	100 on relative E	SG performar	nce and insufficie	nt degree of t		
S&P Global			ore is a relative score meanin the same industry clas				of ESG risks, op	portunities, an	d impacts	
Bloomberg	ESG Score		score is based on Bloor	ating the company's aggramberg's view of ESG finathe the weights are determin	ncial materiality.	The score is	a weighted gener	ralized mean (	power mean)	
							-			

Rating regarding the sustainable development of Thai listed companies, both on the SET and MAI, are publicly available on the website of the Securities and Exchange Commission of Thailand (SEC). Currently, ratings available are 1) "CG Score"; 2) "AGM Level"; 3) "Thai CAC"; and 4) THSI. The ratings are updated on an annual basis. FSSIA does not confirm nor certify the accuracy of such ratings.

Source: FSSIA's compilation

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#### History of change in investment rating and/or target price



Date	Rating	Target price	Date	Rating	Target price	Date	Rating	Target price
25-Oct-2022 09-Feb-2023 03-May-2023 03-Aug-2023	BUY BUY BUY BUY	26.00 25.50 23.50 22.50	03-Nov-2023 30-Jan-2024 29-Apr-2024 30-Jul-2024	BUY BUY BUY BUY	24.50 26.00 25.00 22.00	31-Oct-2024 31-Jan-2025 17-Jul-2025	BUY BUY BUY	21.00 20.00 17.20

Vatcharut Vacharawongsith started covering this stock from 17-Jul-2025

Price and TP are in local currency

Source: FSSIA estimates

Company	Ticker	Price	Rating	Valuation & Risks
Bangkok Chain Hospital	всн тв	THB 13.40	BUY	Downside risks to our DCF-based target price include 1) a slowdown in international patients due to economic concerns, political protests or floods; 2) regulatory risks from drug prices and medical bill controls; and 3) SSO provision expenses following a limited SSO budget.

Source: FSSIA estimates

#### **Additional Disclosures**

Target price history, stock price charts, valuation and risk details, and equity rating histories applicable to each company rated in this report is available in our most recently published reports. You can contact the analyst named on the front of this note or your representative at Finansia Syrus Securities Public Company Limited.

All share prices are as at market close on 28-Aug-2025 unless otherwise stated.

#### RECOMMENDATION STRUCTURE

#### Stock ratings

Stock ratings are based on absolute upside or downside, which we define as (target price\* - current price) / current price.

BUY (B). The upside is 10% or more.

HOLD (H). The upside or downside is less than 10%.

REDUCE (R). The downside is 10% or more.

Unless otherwise specified, these recommendations are set with a 12-month horizon. Thus, it is possible that future price volatility may cause a temporary mismatch between upside/downside for a stock based on market price and the formal recommendation.

\* In most cases, the target price will equal the analyst's assessment of the current fair value of the stock. However, if the analyst doesn't think the market will reassess the stock over the specified time horizon due to a lack of events or catalysts, then the target price may differ from fair value. In most cases, therefore, our recommendation is an assessment of the mismatch between current market price and our assessment of current fair value.

#### **Industry Recommendations**

Overweight. The analyst expects the fundamental conditions of the sector to be positive over the next 12 months.

Neutral. The analyst expects the fundamental conditions of the sector to be maintained over the next 12 months.

Underweight. The analyst expects the fundamental conditions of the sector to be negative over the next 12 months.

#### **Country (Strategy) Recommendations**

**Overweight (O).** Over the next 12 months, the analyst expects the market to score positively on two or more of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

**Neutral (N).** Over the next 12 months, the analyst expects the market to score positively on one of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

**Underweight (U).** Over the next 12 months, the analyst does not expect the market to score positively on any of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.