EQUITY RESEARCH - COMPANY REPORT

SCGJWD LOGISTICS

SJWD TB

THAILAND / TRANSPORT & LOGISTICS



TARGET PRICE THB14.00 CLOSE **THB9.10 UP/DOWNSIDE** +53.8% **PRIOR TP** THB14.00 **CHANGE IN TP UNCHANGED**

INANS

UNCHANGED

TP vs CONSENSUS +8.9%

Upgrade with strong momentum

- 1H25 core profit +90.6% y-y, leading to a 21.6% earnings upgrade to THB1.2b in 2025E.
- Growth drivers: Vietnam, cold storage, Alpha warehouse, LSP
- Valuation is attractive; we maintain BUY with TP of THB14.

Positive meeting tone and strong earnings outlook

SJWD's 1H25 core profit surged by 90.6% y-y, despite only a 6.0% y-y increase in revenue. This reaffirms that 2025 will be a strong year for SJWD, driven by stringent cost and expense controls, expansion of international logistics operations, declining interest expenses, and improved equity contributions from affiliates, particularly in Vietnam. Looking ahead, 2H25 earnings momentum remains favorable. With the stronger-than-expected 1H25 core profit, we revise up our 2025 profit forecast by 21.6% to THB1.2b (+48.6% y-y). In addition, we raise our 2026-27 profit forecasts by 11%/10%, implying growth of 6%/11% y-y.

Earnings upgrade driven by overseas business

The earnings upgrade is mainly driven by the overseas segment, where revenue grew by 26.5% y-y in 1H25, outperforming expectations. Additionally, there is potential upside from logistics contracts with the LSP plant in Vietnam, which commenced production in August 2025. If LSP reaches full production capacity, this could generate incremental revenue of THB400m-500m per year. We also revise down our SG&A and interest expense assumptions. Notably, for the bond maturing in September 2025, the company plans to refinance with bank borrowings, which will carry a ~1% lower interest rate compared to the current bond.

Bright outlook for 2H25 onwards

SJWD's outlook remains positive, supported by new cold storage facilities and the Alpha warehouse expansion, scheduled for completion in September 2025. Overseas operations, especially in Vietnam, should deliver stronger contributions amid robust economic growth. The company may also benefit from higher US imports into Thailand under a 0% tariff scheme. These drivers are expected to offset continued weakness in the automotive segment.

Limited impact from Thai-Cambodian border, attractive valuation

Disruptions in Thai-Cambodian border transport have a minimal impact, as the company shifted to sea freight, while new logistics business from BTG's Cambodia plant and other countries provide compensation. The 3Q25 earnings may be soft due to seasonality but will include one-off gains from warehouse sales, with 4Q25E earnings recovering. The stock remains attractive at 0.7x 2025E P/BV and -1.3SD of 2025E EV/EBITDA. We reiterate BUY with a TP of THB14.0 (WACC 9.5%, LTG 2%).

KEY STOCK DATA

YE Dec (THB m)	2024	2025E	2026E	2027E
Revenue	24,504	25,555	27,284	28,853
Net profit	1,119	1,193	1,241	1,391
EPS (THB)	0.62	0.66	0.69	0.77
vs Consensus (%)	-	21.8	11.3	28.3
EBITDA	2,789	3,308	3,540	3,758
Recurring net profit	788	1,171	1,241	1,391
Core EPS (THB)	0.43	0.65	0.69	0.77
Chg. In EPS est. (%)	-	21.6	10.9	10.4
EPS growth (%)	1.2	48.6	6.0	12.1
Core P/E (x)	20.9	14.1	13.3	11.8
Dividend yield (%)	3.1	3.3	3.4	3.8
EV/EBITDA (x)	10.0	8.1	7.5	7.1
Price/book (x)	0.7	0.7	0.7	0.7
Net debt/Equity (%)	43.3	38.4	35.5	35.1
ROE (%)	3.5	5.1	5.3	5.8



Share price performance	1 Month	3 Month	12 Month
Absolute (%)	15.9	5.8	(18.8)
Relative to country (%)	13.2	1.6	(13.0)
Mkt cap (USD m)			498
3m avg. daily turnover (USD m)			0.7
Free float (%)			46
Major shareholder		SCG Gr	oup (43%)
12m high/low (THB)			12.50/5.75
Issued shares (m)			1,811.02

Sources: Bloomberg consensus; FSSIA estimates



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Investment thesis

SJWD delivered strong 1H25 results with core profit up 90.6% y-y, reaffirming 2025 as a strong year supported by cost control, overseas expansion, lower interest expenses, and higher equity contributions. We upgrade our 2025 profit forecast by 21.6% to THB1.2b (+48.6% yy) and raise 2026-27 forecasts by 11%/10%. Growth is led by the overseas segment (+26.5% y-y in 1H25) with further upside from LSP contracts in Vietnam (THB400-500m potential revenue). Additional drivers include new cold storage, Alpha warehouse expansion, and tariff-free US imports into Thailand. These positives should offset softness in automotive. While 3Q25 may be seasonally weak, one-off REIT gains and a 4Q25 high season should support earnings. Its valuation remains attractive at 0.7x 2025E P/BV and -1.3SD of 2025E EV/EBITDA. We maintain BUY with a DCF-based TP of THB14.0.

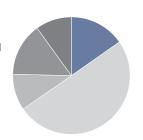
Company profile

SJWD commenced its logistics business in 1979 and is now one of ASEAN's top specialised logistics and supply chain solutions provider. A win-win merger with SCG Logistics Management Co., Ltd. (SCGL), the logistics arm of Siam Cement Group (SCG), makes SJWD the largest integrated service provider in ASEAN-9 including Southern China.

www.jwd-group.com

Principal activities (revenue, 2024)

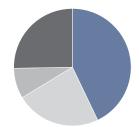
- Warehouse & yard management -15.3 %
- Transportation & Distribution 50.1 %
- Other logistics business 10.0 %
- Overseas 14.6 %
- Other business 10.0 %



Source: SCGJWD Logistics

Major shareholders

- SCG Group 42.9 %
- Bunditkitsada family 23.4 %
- Nimitpanya family 8.4 %
- Others 25.3 %



Source: SCGJWD Logistics

Catalysts

Potential catalysts for SJWD include 1) a fast recovery in freight rates; 2) a strong recovery in Thailand's and the region's exports; and 3) booming EV demand in Thailand.

Risks to our call

Downside risks to our DCF-based TP include 1) slower-than-expected regional economic growth; 2) high volatility in energy costs; 3) delayed synergies; and 4) higher cost of funds.

Event calendar

Date	Event
28 August 2025	Ex-dividend date
12 September 2025	Interim dividend payment (THB0.10 per share)
November 2025	3Q25 earnings announcement

Key assumptions

Revenue growth breakdown	2025E	2026E	2027E
	(%)	(%)	(%)
Warehouse & yard management	10.0	8.9	6.2
- General goods	21.5	8.7	4.1
- Dangerous goods	8.0	4.0	3.5
Automotive yard	0.0	8.0	5.0
Cold chain	9.3	12.5	10.0
Transportation & distribution	3.2	6.7	6.2
Blended gross margin	14.0	14.2	14.4
SG&A to sales	8.1	8.0	7.9

Source: FSSIA estimates

Earnings sensitivity

- For every 0.5% change in the gross margin of transportation, the largest revenue contributor, we project SJWD's 2025 net profit to change by 5%, all else being equal.
- For every 0.5% change in blended gross margin, we project SJWD's 2025 net profit to change by 5%, all else being equal.
- For every 1% change in the cost of funds, we project SJWD's 2025 net profit to change by 6%, all else being equal.

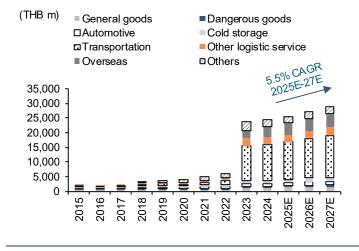
Source: FSSIA estimates

Exhibit 1: Key changes in assumptions

			Current			- Previous			- Change	
	2024A	2025E	2026E	2027E	2025E	2026E	2027E	2025E	2026E	2027E
	(THB m)	(THB m)	(%)	(%)	(%)					
Total operating revenue	24,504	25,555	27,284	28,853	25,018	26,861	28,536	2.1	1.6	1.1
Blended gross margin (%)	13.5	14.0	14.2	14.4	13.5	14.1	14.4	0.4	0.0	0.0
1. Warehouse & yard management	3,743	4,117	4,483	4,751	4,098	4,463	4,739	0.5	0.4	0.3
Blended gross margin (%)	31.6	32.2	31.7	31.9	29.9	32.1	32.3	2.3	(0.4)	(0.4)
- General goods	1,079	1,310	1,425	1,484	1,205	1,304	1,358	8.7	9.3	9.3
Gross margin (%)	23.6	23.0	23.0	23.2	23.0	23.0	23.2	0.0	0.0	0.0
- Dangerous goods	552	596	620	642	553	575	595	7.9	7.9	7.9
Gross margin (%)	35.5	35.6	35.6	35.6	35.6	35.6	35.6	0.0	0.0	0.0
- Automotive yard	1,060	1,060	1,145	1,202	1,060	1,145	1,202	0.0	0.0	0.0
Gross margin (%)	33.1	34.0	33.6	33.6	34.0	33.6	33.6	0.0	0.0	0.0
- Cold storage	1,052	1,150	1,293	1,423	1,280	1,440	1,584	(10.2)	(10.2)	(10.2)
Gross margin (%)	36.4	38.0	37.8	38.0	38.0	37.8	38.0	0.0	0.0	0.0
2. Transportation & distribution	12,275	12,665	13,511	14,347	12,826	13,684	14,531	(1.3)	(1.3)	(1.3)
Gross margin (%)	8.1	8.9	9.0	9.1	8.7	8.9	9.0	0.2	0.2	0.1
3. Other logistics service	2,458	2,385	2,537	2,707	2,405	2,558	2,729	(0.8)	(0.8)	(0.8)
Gross margin (%)	18.5	18.5	18.5	18.5	18.5	18.5	18.5	0.0	0.0	0.0
4. Overseas business	3,589	4,128	4,335	4,508	3,428	3,737	3,998	20.4	16.0	12.7
Gross margin (%)	12.3	12.0	12.2	12.3	12.0	12.1	12.1	0.0	0.1	0.2
SG&A expense	2,235	2,065	2,183	2,279	2,101	2256.3	2419.9	(1.7)	(3.3)	(5.8)
SG&A to sales (%)	9.1	8.1	8.0	7.9	8.4	8.4	8.5	(0.3)	(0.4)	(0.6)
Interest expense	660	664	672	688	681	676	671	(2.5)	(0.5)	2.6
Equity income	345	414	389	401	414	389	400	0.0	0.0	0.2
Core profit	788	1,171	1,241	1,391	963	1,119	1,260	21.6	10.9	10.4

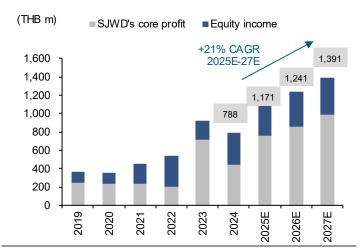
Sources: SJWD, FSSIA estimates

Exhibit 2: Revenue structure



Sources: SJWD, FSSIA estimates

Exhibit 3: SJWD's core profit and equity income



Sources: SJWD, FSSIA estimates

Exhibit 4: One-year rolling forward EV/EBITDA band

SJWD EV/EBITDA 20 std + 2 = 16.7x16 std + 1 = 13.9x5Y-avg = 11.1x 12 -1 = 8.3x8 std - 2 = 5.5x4 2021 2022 2023 2024 2020 2025

Sources: Bloomberg, FSSIA estimates

Exhibit 5: One-year rolling forward P/BV band



Sources: Bloomberg, FSSIA estimates

Financial Statements

SCGJWD Logistics

Revenue	24,504 21,202)	25,555	27,284	
Cost of goods sold (20,559) Gross profit 3,173 Other operating income 230 Operating costs (2,149) Operating EBITDA 2,847 Depreciation (1,593) Goodwill amortisation 0 Operating EBIT 1,254 Net financing costs (471) Associates 212 Recurring non-operating income 212 Non-recurring items (17) Profit before tax 977 Tax (150) Profit after tax 827 Minority interests (66) Preferred dividends - Other items - Reported net profit 761 Non-recurring items & goodwill (net) 17 Recurring EPS* 0,43 Reported EPS 0,42 DPS 0,25 Diluted shares (used to calculate per share data) 1,811 Crowth 302.1 Coperating EBITDA (%) 110.2 Operating EBITOA (%) <t< td=""><td></td><td></td><td>,</td><td>28,853</td></t<>			,	28,853
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Operating EBITDA 2,847 Depreciation (1,593) Goodwill amortisation 0 Operating EBIT 1,254 Net financing costs (471) Associates 212 Recurring non-operating income 212 Non-recurring items (177) Profit before tax 977 Tax (150) Profit after tax 827 Minority interests (66) Preferred dividends - Other items - Reported net profit 761 Non-recurring items & goodwill (net) 17 Recurring tep Forfit 778 Per share (THB) *** Recurring EPS* 0.43 Reported EPS 0.42 DPS 0.25 Diluted shares (used to calculate per share data) 1,811 Growth *** Revenue (%) 302.1 Operating EBITDA (%) 110.2 Operating EBIT (%) 125.3 Recurring EPS (%) (18.1)	200	161	184	185
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Goodwill amortisation 0 Operating EBIT 1,254 Net financing costs (471) Associates 212 Recurring non-operating income 212 Non-recurring items (17) Profit before tax 977 Tax (150) Profit after tax 827 Minority interests (66) Preferred dividends - Other items - Reported net profit 761 Non-recurring items & goodwill (net) 17 Recurring teprofit 778 Per share (THB) Recurring EPS* 0.43 Reported EPS 0.42 DPS 0.25 Diluted shares (used to calculate per share data) 1,811 Growth 10 Revenue (%) 302.1 Operating EBITDA (%) 110.2 Operating EBIT (%) 125.3 Recurring EPS (%) (18.1) Reported EPS (%) (18.1) Operating EBIT margin (%) 5.3	(1,523)	(1,641)	(1,674)	(1,708)
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Non-recurring items (17) Profit before tax 977 Tax (150) Profit after tax 827 Minority interests (66) Preferred dividends - Other items - Reported net profit 761 Non-recurring items & goodwill (net) 17 Recurring net profit 778 Per share (THB) Recurring EPS * 0.43 Reported EPS 0.42 DPS 0.25 Diluted shares (used to calculate per share data) 1,811 Growth Revenue (%) 302.1 Operating EBITDA (%) 110.2 Operating EBIT (%) 125.3 Recurring EPS (%) (18.1) Reported EPS (%) (15.0) Operating performance Gross margin inc. depreciation (%) 20.1 Operating EBITDA margin (%) 20.1 Operating EBIT margin (%) 5.3 Net margin (%) 5.3 Net margin (%) <td< td=""><td>345</td><td>414</td><td>389</td><td>401</td></td<>	345	414	389	401
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Minority interests (66) Preferred dividends - Other items - Reported net profit 761 Non-recurring items & goodwill (net) 17 Recurring net profit 778 Per share (THB) - Recurring EPS * 0.43 Reported EPS 0.42 DPS 0.25 Diluted shares (used to calculate per share data) 1,811 Growth 302.1 Revenue (%) 302.1 Operating EBITDA (%) 110.2 Operating EBIT (%) 125.3 Recurring EPS (%) (18.1) Reported EPS (%) (18.1) Reported EPS (%) (15.0) Operating EBIT (%) 13.4 Gross margin inc. depreciation (%) 20.1 Operating EBITDA margin (%) 12.0 Operating EBIT margin (%) 5.3 Net margin (%) 5.3 Net margin (%) 5.3 Interest cover (X) 3.1 Inventory days 2.9 Debtor days	1,197	1,288	1,356	1,517
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Non-recurring items & goodwill (net) 17 Recurring net profit 778 Per share (THB) Recurring EPS * 0.43 Reported EPS 0.42 DPS 0.25 Diluted shares (used to calculate per share data) 1,811 Growth Revenue (%) 302.1 Operating EBITDA (%) 110.2 Operating EBIT (%) 125.3 Recurring EPS (%) (18.1) Reported EPS (%) (15.0) Operating performance Gross margin inc. depreciation (%) 20.1 Operating EBITDA margin (%) 13.4 Gross margin exc. depreciation (%) 20.1 Operating EBIT margin (%) 15.3 Net margin (%) 5.3 Net margin (%) 5.3 Net margin (%) 58.2 Interest cover (X) 3.1 Inventory days 2.9 Debtor days 37.7 Creditor days 46.0 Operating ROIC (%) 5.4	1,119	1,193	- 1,241	1,391
Recurring net profit 778 Per share (THB) Recurring EPS * 0.43 Reported EPS 0.42 DPS 0.25 Diluted shares (used to calculate per share data) 1,811 Growth Revenue (%) 302.1 Operating EBITDA (%) 110.2 Operating EBIT (%) 125.3 Recurring EPS (%) (18.1) Reported EPS (%) (15.0) Operating performance Gross margin inc. depreciation (%) 20.1 Operating EBITDA margin (%) 12.0 Operating EBITDA margin (%) 5.3 Net margin (%) 3.3 Effective tax rate (%) 15.4 Dividend payout on recurring profit (%) 58.2 Interest cover (X) 3.1 Inventory days 2.9 Debtor days 37.7 Creditor days 46.0 Operating ROIC (%) 5.4 ROE (%) 6.1	(331)	(22)	0	0
Per share (THB) Recurring EPS * 0.43 Reported EPS 0.42 DPS 0.25 Diluted shares (used to calculate per share data) 1,811 Growth Revenue (%) 302.1 Operating EBITDA (%) 110.2 Operating EBITDA (%) 125.3 Recurring EPS (%) (18.1) Reported EPS (%) (15.0) Operating performance Gross margin inc. depreciation (%) 20.1 Operating EBITDA margin (%) 12.0 Operating EBITDA margin (%) 5.3 Net margin (%) 5.3 Net margin (%) 15.4 Dividend payout on recurring profit (%) 58.2 Interest cover (X) 3.1 Inventory days 2.9 Debtor days 37.7 Creditor days 46.0 Operating ROIC (%) 5.4 ROE (%) 6.1	788	1,171	1,241	1,391
Recurring EPS * 0.43 Reported EPS 0.42 DPS 0.25 Diluted shares (used to calculate per share data) 1,811 Growth Revenue (%) 302.1 Operating EBITDA (%) 110.2 Operating EBIT (%) 125.3 Recurring EPS (%) (18.1) Reported EPS (%) (15.0) Operating performance Gross margin inc. depreciation (%) 20.1 Operating EBITDA margin (%) 20.1 Operating EBITDA margin (%) 5.3 Net margin (%) 3.3 Effective tax rate (%) 15.4 Dividend payout on recurring profit (%) 58.2 Interest cover (X) 3.1 Inventory days 2.9 Debtor days 37.7 Creditor days 46.0 Operating ROIC (%) 5.4 ROE (%) 6.1	700	1,171	1,241	1,331
Reported EPS 0.42 DPS 0.25 Diluted shares (used to calculate per share data) 1,811 Growth Revenue (%) 302.1 Operating EBITDA (%) 110.2 Operating EBIT (%) 125.3 Recurring EPS (%) (18.1) Reported EPS (%) (15.0) Operating performance Gross margin inc. depreciation (%) 20.1 Operating EBITDA margin (%) 20.1 Operating EBITD margin (%) 5.3 Net margin (%) 3.3 Effective tax rate (%) 15.4 Dividend payout on recurring profit (%) 58.2 Interest cover (X) 3.1 Inventory days 2.9 Debtor days 37.7 Creditor days 46.0 Operating ROIC (%) 5.4 ROE (%) 6.1	0.43	0.65	0.69	0.77
DPS 0.25 Diluted shares (used to calculate per share data) 1,811 Growth Revenue (%) 302.1 Operating EBITDA (%) 110.2 Operating EBIT (%) 125.3 Recurring EPS (%) (18.1) Reported EPS (%) (15.0) Operating performance Gross margin inc. depreciation (%) 20.1 Operating EBITDA margin (%) 20.1 Operating EBIT margin (%) 5.3 Net margin (%) 3.3 Effective tax rate (%) 15.4 Dividend payout on recurring profit (%) 58.2 Interest cover (X) 3.1 Inventory days 2.9 Debtor days 37.7 Creditor days 46.0 Operating ROIC (%) 5.4 ROIC (%) 5.4 ROE (%) 6.1	0.43	0.66	0.69	0.77
Diluted shares (used to calculate per share data) 1,811 Growth Revenue (%) 302.1 Operating EBITDA (%) 110.2 Operating EBIT (%) 125.3 Recurring EPS (%) (18.1) Reported EPS (%) (15.0) Operating performance Gross margin inc. depreciation (%) 20.1 Operating EBITDA margin (%) 12.0 Operating EBIT margin (%) 5.3 Net margin (%) 3.3 Effective tax rate (%) 15.4 Dividend payout on recurring profit (%) 58.2 Interest cover (X) 3.1 Inventory days 2.9 Debtor days 37.7 Creditor days 46.0 Operating ROIC (%) 5.4 ROIC (%) 5.4 ROE (%) 6.1				
Growth Revenue (%) 302.1 Operating EBITDA (%) 110.2 Operating EBIT (%) 125.3 Recurring EPS (%) (18.1) Reported EPS (%) (15.0) Operating performance Gross margin inc. depreciation (%) 20.1 Operating EBITDA margin (%) 12.0 Operating EBIT margin (%) 5.3 Net margin (%) 3.3 Effective tax rate (%) 15.4 Dividend payout on recurring profit (%) 58.2 Interest cover (X) 3.1 Inventory days 2.9 Debtor days 37.7 Creditor days 46.0 Operating ROIC (%) 5.4 ROIC (%) 5.4 ROE (%) 6.1	0.28	0.30	0.31	0.35
Revenue (%) 302.1 Operating EBITDA (%) 110.2 Operating EBIT (%) 125.3 Recurring EPS (%) (18.1) Reported EPS (%) (15.0) Operating performance Gross margin inc. depreciation (%) 20.1 Operating EBITDA margin (%) 12.0 Operating EBIT margin (%) 5.3 Net margin (%) 3.3 Effective tax rate (%) 15.4 Dividend payout on recurring profit (%) 58.2 Interest cover (X) 3.1 Inventory days 2.9 Debtor days 37.7 Creditor days 46.0 Operating ROIC (%) 5.4 ROIC (%) 5.4 ROE (%) 6.1	1,811	1,811	1,811	1,811
Operating EBITDA (%) 110.2 Operating EBIT (%) 125.3 Recurring EPS (%) (18.1) Reported EPS (%) (15.0) Operating performance Gross margin inc. depreciation (%) 20.1 Operating EBITDA margin (%) 12.0 Operating EBIT margin (%) 5.3 Net margin (%) 3.3 Effective tax rate (%) 15.4 Dividend payout on recurring profit (%) 58.2 Interest cover (X) 3.1 Inventory days 2.9 Debtor days 37.7 Creditor days 46.0 Operating ROIC (%) 15.2 ROIC (%) 5.4 ROE (%) 6.1	3.3	4.3	6.8	5.7
Operating EBIT (%) 125.3 Recurring EPS (%) (18.1) Reported EPS (%) (15.0) Operating performance Gross margin inc. depreciation (%) 20.1 Operating EBITDA margin (%) 12.0 Operating EBIT margin (%) 5.3 Net margin (%) 3.3 Effective tax rate (%) 15.4 Dividend payout on recurring profit (%) 58.2 Interest cover (X) 3.1 Inventory days 2.9 Debtor days 37.7 Creditor days 46.0 Operating ROIC (%) 15.2 ROIC (%) 5.4 ROE (%) 6.1		18.6	7.0	5. <i>1</i> 6.1
Recurring EPS (%) (18.1) Reported EPS (%) (15.0) Operating performance Gross margin inc. depreciation (%) 20.1 Operating EBITDA margin (%) 12.0 Operating EBIT margin (%) 5.3 Net margin (%) 3.3 Effective tax rate (%) 15.4 Dividend payout on recurring profit (%) 58.2 Interest cover (X) 3.1 Inventory days 2.9 Debtor days 37.7 Creditor days 46.0 Operating ROIC (%) 15.2 ROIC (%) 5.4 ROE (%) 6.1	(2.0)			
Reported EPS (%) (15.0) Operating performance Gross margin inc. depreciation (%) 20.1 Operating EBITDA margin (%) 12.0 Operating EBIT margin (%) 5.3 Net margin (%) 3.3 Effective tax rate (%) 15.4 Dividend payout on recurring profit (%) 58.2 Interest cover (X) 3.1 Inventory days 2.9 Debtor days 37.7 Creditor days 46.0 Operating ROIC (%) 15.2 ROIC (%) 5.4 ROE (%) 6.1	1.0	31.6	11.9	9.9
Operating performance Gross margin inc. depreciation (%) 13.4 Gross margin exc. depreciation (%) 20.1 Operating EBITDA margin (%) 12.0 Operating EBIT margin (%) 5.3 Net margin (%) 3.3 Effective tax rate (%) 15.4 Dividend payout on recurring profit (%) 58.2 Interest cover (X) 3.1 Inventory days 2.9 Debtor days 37.7 Creditor days 46.0 Operating ROIC (%) 15.2 ROIC (%) 5.4 ROE (%) 6.1	1.2	48.6	6.0	12.1
Gross margin inc. depreciation (%) 13.4 Gross margin exc. depreciation (%) 20.1 Operating EBITDA margin (%) 12.0 Operating EBIT margin (%) 5.3 Net margin (%) 3.3 Effective tax rate (%) 15.4 Dividend payout on recurring profit (%) 58.2 Interest cover (X) 3.1 Inventory days 2.9 Debtor days 37.7 Creditor days 46.0 Operating ROIC (%) 15.2 ROIC (%) 5.4 ROE (%) 6.1	47.0	6.6	4.1	12.1
Gross margin exc. depreciation (%) 20.1 Operating EBITDA margin (%) 12.0 Operating EBIT margin (%) 5.3 Net margin (%) 3.3 Effective tax rate (%) 15.4 Dividend payout on recurring profit (%) 58.2 Interest cover (X) 3.1 Inventory days 2.9 Debtor days 37.7 Creditor days 46.0 Operating ROIC (%) 15.2 ROIC (%) 5.4 ROE (%) 6.1				
Operating EBITDA margin (%) 12.0 Operating EBIT margin (%) 5.3 Net margin (%) 3.3 Effective tax rate (%) 15.4 Dividend payout on recurring profit (%) 58.2 Interest cover (X) 3.1 Inventory days 2.9 Debtor days 37.7 Creditor days 46.0 Operating ROIC (%) 15.2 ROIC (%) 5.4 ROE (%) 6.1	13.5	14.0	14.2	14.4
Operating EBIT margin (%) 5.3 Net margin (%) 3.3 Effective tax rate (%) 15.4 Dividend payout on recurring profit (%) 58.2 Interest cover (X) 3.1 Inventory days 2.9 Debtor days 37.7 Creditor days 46.0 Operating ROIC (%) 15.2 ROIC (%) 5.4 ROE (%) 6.1	19.7	20.4	20.3	20.3
Net margin (%) 3.3 Effective tax rate (%) 15.4 Dividend payout on recurring profit (%) 58.2 Interest cover (X) 3.1 Inventory days 2.9 Debtor days 37.7 Creditor days 46.0 Operating ROIC (%) 15.2 ROIC (%) 5.4 ROE (%) 6.1	11.4	12.9	13.0	13.0
Effective tax rate (%) 15.4 Dividend payout on recurring profit (%) 58.2 Interest cover (X) 3.1 Inventory days 2.9 Debtor days 37.7 Creditor days 46.0 Operating ROIC (%) 15.2 ROIC (%) 5.4 ROE (%) 6.1	5.2	6.5	6.8	7.1
Dividend payout on recurring profit (%) 58.2 Interest cover (X) 3.1 Inventory days 2.9 Debtor days 37.7 Creditor days 46.0 Operating ROIC (%) 15.2 ROIC (%) 5.4 ROE (%) 6.1	3.2	4.6	4.5	4.8
Interest cover (X) 3.1 Inventory days 2.9 Debtor days 37.7 Creditor days 46.0 Operating ROIC (%) 15.2 ROIC (%) 5.4 ROE (%) 6.1	6.6	10.5	14.3	13.9
Inventory days 2.9 Debtor days 37.7 Creditor days 46.0 Operating ROIC (%) 15.2 ROIC (%) 5.4 ROE (%) 6.1	64.4	45.8	45.0	45.0
Debtor days 37.7 Creditor days 46.0 Operating ROIC (%) 15.2 ROIC (%) 5.4 ROE (%) 6.1	2.4	3.1	3.4	3.6
Creditor days 46.0 Operating ROIC (%) 15.2 ROIC (%) 5.4 ROE (%) 6.1	2.0	1.8	2.1	2.1
Operating ROIC (%) 15.2 ROIC (%) 5.4 ROE (%) 6.1	55.7	50.0	43.0	40.4
ROIC (%) 5.4 ROE (%) 6.1	58.0	55.5	50.0	46.5
ROE (%) 6.1	11.4	14.6	16.1	17.3
	3.6	4.5	4.9	5.3
ROA (%) 4 7	3.5	5.1	5.3	5.8
- 17	3.3	4.1	4.4	4.9
* Pre-exceptional, pre-goodwill and fully diluted				
Revenue by Division (THB m) 2023	2024	2025E	2026E	2027E
Warehouse & yard management 3,720	3,743	4,117	4,483	4,751
Transportation & Distribution 11,756	12,275	12,665	13,511	14,347
Other logistics business 2,505	2,458	2,385	2,537	2,707
Overseas 2,758	3,589	4,128	4,335	4,508

Sources: SCGJWD Logistics; FSSIA estimates

Financial Statements

SCGJWD Logistics

SCGJWD Logistics					
Cash Flow (THB m) Year Ending Dec	2023	2024	2025E	2026E	2027E
Recurring net profit	778	788	1,171	1,241	1,391
Depreciation	1,593	1,523	1,641	1,674	1,708
Associates & minorities	(212)	(345)	(414)	(389)	(401)
Other non-cash items	358	491	(1,046)	222	321
Change in working capital	243	73	625	(478)	(821)
Cash flow from operations	2,762	2,530	1,977	2,271	2,198
Capex - maintenance	-,	-	-	-,	_,
Capex - new investment	(855)	(100)	(518)	(40)	(1,480)
Net acquisitions & disposals	-	(1,283)	-	-	-
Other investments (net)	(485)	(2,703)	132	(934)	27
Cash flow from investing	(1,339)	(4,085)	(386)	(973)	(1,453)
Dividends paid	(802)	(481)	(537)	(559)	(626)
Equity finance	(56)	0	0	0	0
Debt finance	887	3,449	(1,284)	(1,356)	(179)
Other financing cash flows	(894)	(603)	0	0	0
Cash flow from financing	(865)	2,365	(1,820)	(1,915)	(805)
Non-recurring cash flows	-	-	-	-	-
Other adjustments	10	112	22	0	0
Net other adjustments	10	112	22	0	0
Movement in cash	568	922	(207)	(618)	(59)
Free cash flow to firm (FCFF)	1,893.50	(894.99)	2,255.44	1,969.48	1,433.60
Free cash flow to equity (FCFE)	1,425.73	1,403.30	329.76	(59.07)	566.58
Per share (THB)					
FCFF per share	1.05	(0.49)	1.25	1.09	0.79
FCFE per share	0.79	0.77	0.18	(0.03)	0.31
Recurring cash flow per share	1.39	1.36	0.75	`1.52	1.67
Balance Sheet (THB m) Year Ending Dec	2023	2024	2025E	2026E	2027E
Tangible fixed assets (gross)	11,511	13,750	15,691	17,485	19,373
Less: Accumulated depreciation	(3,328)	(4,852)	(6,493)	(8,167)	(9,875)
Tangible fixed assets (net)	8,183	8,898	9,198	9,318	9,498
Intangible fixed assets (net)	19,103	18,870 370	18,203 359	17,743 355	17,590 352
Long-term financial assets Invest. in associates & subsidiaries	1,127 3,702	7,968	8,048	8,048	8,048
Cash & equivalents	1,492	2,414	2,207	1,589	1,530
A/C receivable	3,764	3,715	3,291	3,140	3,241
Inventories	134	84	120	128	135
Other current assets	594	389	414	444	473
Current assets	5,984	6,602	6,031	5,301	5,379
Other assets	1,100	1,328	1,250	1,327	1,398
Total assets	39,198	44,036	43,088	42,091	42,264
Common equity	22,330	22,875	23,421	23,804	24,170
Minorities etc.	975	1,037	1,068	1,100	1,133
Total shareholders' equity	23,305	23,912	24,489	24,904	25,303
Long term debt	7,586	10,407	9,162	8,995	9,022
Other long-term liabilities	3,506	3,284	3,172	3,014	2,879
Long-term liabilities	11,092	13,691	12,333	12,008	11,902
A/C payable	3,083	3,176	3,012	2,952	2,911
Short term debt	884	2,355	2,443	1,444	1,393
Other current liabilities	834	903	811	784	756
Current liabilities	4,801	6,433	6,265	5,179	5,060
Total liabilities and shareholders' equity	39,198	44,036	43,088	42,091	42,264
Net working capital	575	110	2	(23)	183
Invested capital	33,790	37,544	37,059	36,767	37,068
* Includes convertibles and preferred stock which is bei	ng treated as debt				
Per share (THB)					
Book value per share	12.33	12.63	12.93	13.14	13.35
Tangible book value per share	1.78	2.21	2.88	3.35	3.63
Financial strength	0				3.33
Net debt/equity (%)	29.9	43.3	38.4	35.5	35.1
Net debt/total assets (%)	29.9 17.8	43.5 23.5	21.8	21.0	21.0
Current ratio (x)	1.2	1.0	1.0	1.0	1.1
CF interest cover (x)	5.8	3.3	2.3	1.0	4.0
Valuation	2023	2024	2025E	2026E	2027E
Recurring P/E (x) *	21.2	20.9	14.1	13.3	11.8
Recurring P/E @ target price (x) *	32.6	32.2	21.7	20.4	18.2
Reported P/E (x)	21.6	14.7	13.8	13.3	11.8
Dividend yield (%)	2.7	3.1	3.3	3.4	3.8
Price/book (x)	0.7	0.7	0.7	0.7	0.7
Price/tangible book (x)	5.1	4.1	3.2	2.7	2.5
EV/EBITDA (x) **	8.6	10.0	8.1	7.5	7.1
• •					
EV/EBITDA @ target price (x) **	11.7	13.2	10.8	10.0	9.4
EV/EBITDA @ target price (x) ** EV/invested capital (x)	11.7 0.7 ITDA includes associate	0.7	0.7	0.7	9.4 0.7

Sources: SCGJWD Logistics; FSSIA estimates

SCGJWD Logistics PCL (SJWD TB)

FSSIA ESG rating

★ ★ ★

Exhibit 6: FSSIA ESG score implication

42.41 /100

Rating	Score	Implication
****	>79-100	Leading its industry peers in managing the most significant ESG risks which not only better cost efficiency but also lead to higher profitability.
****	>59-79	A mixed track record of managing the most significant ESG risks and opportunities relative to industry peers.
***	>39-59	Relevant ESG materiality matrix has been constructively addressed, well-managed and incorporated into day-to-day operations, in which targets and achievements are evaluated annually.
**	>19-39	Relevant ESG materiality matrix has been identified with key management in charge for progress to be followed up on and to provide intensive disclosure. Most targets are conventional and achievable.
*	1-19	The company has adopted the United Nations Sustainable Development Goals (UN SDGs), established sustainability management guidelines and fully complies with regulations or ESG suggested guidance from related organizations such as the SET and SEC.

Sources: FSSIA estimates

Exhibit 7: ESG – peer comparison

	FSSIA			Domestic	c ratings					Glo	bal ratings	;		BI	oomberg
	ESG score	DJSI	SET ESG	SET ESG Rating	CG score	AGM level	Thai CAC	Morningstar ESG risk	ESG Book	MSCI	Moody's	Refinitiv	S&P Global	ESG score	Disclosure score
SET100	69.20	5.34	4.40	4.40	4.76	4.65	3.84	Medium	51.76	BBB	20.87	58.72	63.91	3.72	28.17
Coverage	67.12	5.11	4.15	4.17	4.83	4.71	3.53	Medium	52.04	BB	16.97	56.85	62.09	3.40	31.94
NYT	43.79			Υ	5.00	5.00			53.86			57.61		6.57	45.96
PSL	55.45		Y	Y	5.00	5.00	Certified	Medium	59.76	BB			51.00		
RCL	27.51				4.00	4.00		High	41.46			20.37	13.00	.94	30.36
SJWD	42.41		Y	Y	5.00	5.00			56.00			42.01		3.44	41.46
TTA	65.35		Υ	Y	5.00	5.00	Certified	Medium	56.56	AA		50.79	25.00	3.31	56.20

Sources: <u>SETTRADE.com</u>; FSSIA's compilation

Exhibit 8: ESG score by Bloomberg

FY ending Dec 31	FY 2019	FY 2020	FY 2021	FY 2022
ESG financial materiality scores - ESG score	_	_	3.52	3.44
BESG environmental pillar score	_	_	1.04	1.04
BESG social pillar score	-	_	6.18	5.76
BESG governance pillar score	-	_	5.52	5.64
ESG disclosure score	33.18	33.81	41.46	41.46
Environmental disclosure score	1.33	1.66	8.64	8.64
Social disclosure score	16.93	18.50	34.52	34.52
Governance disclosure score	81.10	81.10	81.10	81.10
Environmental				
Emissions reduction initiatives	No	No	Yes	Yes
Climate change policy	No	No	No	No
Climate change opportunities discussed	No	No	No	No
Risks of climate change discussed	No	Yes	Yes	Yes
GHG scope 1	_	_	9	10
GHG scope 2 location-based	_	_	9	8
GHG Scope 3	_	_	_	_
Carbon per unit of production	-	_	_	_
Biodiversity policy	No	No	No	No
Energy efficiency policy	No	No	Yes	Yes
Total energy consumption	_	_	_	_
Renewable energy use	_	_	_	_
Electricity used	_	_	_	_
Fuel used - natural gas	_	_	_	_

Sources: Bloomberg; FSSIA's compilation

Exhibit 9: ESG score by Bloomberg (cont.)

FY ending Dec 31	FY 2019	FY 2020	FY 2021	FY 202
Fuel used - crude oil/diesel	No	No	No	N
Waste reduction policy	Yes	Yes	Yes	Ye
Hazardous waste	_	_	_	
Total waste	_	_	_	-
Waste recycled	_	_	_	
Waste sent to landfills	_	_	_	-
Environmental supply chain management	No	No	No	N
Water policy	Yes	Yes	Yes	Ye
Water consumption	_	_	_	
Social				
Human rights policy	Yes	Yes	Yes	Y
Policy against child labor	Yes	Yes	Yes	Υ
Quality assurance and recall policy	Yes	Yes	Yes	Y
Consumer data protection policy	Yes	Yes	Yes	Y
Equal opportunity policy	Yes	Yes	Yes	Υ
Gender pay gap breakout	No	No	No	1
Pct women in workforce	_	30	25	
Pct disabled in workforce	_	_	_	
Business ethics policy	Yes	Yes	Yes	Υ
Anti-bribery ethics policy	Yes	Yes	Yes	Y
Health and safety policy	Yes	Yes	Yes	Y
Lost time incident rate - employees	_	_	0	
Total recordable incident rate - employees	_	_	_	
Training policy	Yes	Yes	Yes	Y
Fair remuneration policy	Yes	Yes	Yes	· Y
Number of employees – CSR	1,701	1,778	2,215	2,2
Employee turnover pct	-	-	2,210	2,2
Total hours spent by firm - employee training	_		30,877	34,1
Social supply chain management	No	No	No	J -1 , 1
Governance	140	140	140	'
Board size	9	9	9	
No. of independent directors (ID)	3	3	3	
No. of women on board	2	2	2	
No. of non-executive directors on board	4	4	4	
	Yes	Yes	Yes	Y
Company conducts board evaluations				ı
No. of board meetings for the year	8	10	8	
Board meeting attendance pct	99	100	100	
Board duration (years)	3	3	3	
Director share ownership guidelines	No	No	No	
Age of the youngest director	44	45	46	
ge of the oldest director	67	68	69	
lo. of executives / company managers	7	7	6	
No. of female executives	1	1	1	
Executive share ownership guidelines	No	No	No	
Size of audit committee	3	3	3	
No. of ID on audit committee	3	3	3	
Audit committee meetings	4	5	5	
Audit meeting attendance %	100	100	100	1
ize of compensation committee	3	3	3	
No. of ID on compensation committee	2	2	2	
No. of compensation committee meetings	2	2	2	
Compensation meeting attendance %	100	100	100	
ize of nomination committee	3	3	3	
No. of nomination committee meetings	2	2	2	
Nomination meeting attendance %	100	100	100	
ustainability governance				
Verification type	No	No	No	

Sources: Bloomberg; FSSIA's compilation

Disclaimer for ESG scoring

	Methodolog	v			Rating				
ESG score				assume a selection		ad invited to th	on annual CRD C	lahal Caman	4-
The Dow Jones			ansparent, rules-based anies' Total Sustainabil				ne annual S&P G SA) for DJSI. Co		
Sustainability	from the ann	ual S&P Global	Corporate Sustainabili	ty Assessment (CSA).	ESG Score of le	ss than 45%	of the S&P Globa	al ESG Score	of the highest
Indices (DJSI)		ranked compan	nies within each industr	y are selected for			fied. The constitu	ents of the D	JSI indices are
By S&P Global	inclusion.				selected from th				
SET ESG Ratings List			sibility in Environmental	•			<u>clusion</u> , verified icator, unless the		
(<u>SETESG</u>)			nsparency in Governan reemptive criteria, with				The scoring will b		
by The Stock			board members and ex				and materiality.		g
Exchange of			and combined holding r				rom the SET ES		
Thailand (<u>SET</u>)			ilifying criteria include: ′ ors and free float violation				35b (~USD150b) ital for at least 9		
(OLT)			ocial & environmental i				apitalisation-weig		
	negative terri	tory; and 5) ear	rnings in red for > 3 yea	ars in the last 5 years.	quarterly weight	at maximum,	and no cap for r	number of sto	cks.
CG Score			in sustainable developr				ories: 5 for Excell		
by Thai Institute of			ith support from the Sto are from the perspectiv				-79), 2 for Fair (6 v 50. Weightings		
Directors		of operations.	are from the perspectiv	ve of a trillu party, flot			v 50. vveightings olders (weight 2	,	• ,
Association							sure & transpare		
(Thai IOD)					responsibilities	(35%).			
AGM level			ich shareholders' rights				four categories:		
By Thai Investors		•	nto business operations		Very Good (90-	99), 3 for Fair	(80-89), and not	rated for scor	es below 79.
Association			disclosed. All form impo nts to be evaluated ann	ually. The assessment					
(TIA) with	criteria cover	AGM procedur	es before the meeting	(45%), at the meeting					
support from			eeting (10%). (The first a	ssesses 1) advance ling how voting rights can be					
the SEC			: 1) the ease of attending m						
			s for Q&A. The third involve s, resolutions and voting res	es the meeting minutes that					
Thai CAC			necklist include corruption	,	The document v	vill he reviews	d by a committe	e of nine profe	accionale A
By Thai			s, and the monitoring a				r granting certific		
Private Sector		•	good for three years.	1 3			e twelve highly r		
Collective			a CAC certified member st		professionalism	and ethical a	chievements.		
Action Against Corruption			n 18-month deadline to sub ssment, in place of policy ar						
(CAC)	managers and	employees, estab	lishment of whistleblowing						
Manusinandan		of policies to all s			A	0 -1-1	:- Al	- f	al alata Tha
Morningstar Sustainalytics			rating provides an ove	erali company score	A company's Ea	G risk rating	score is the sum		a risk. The
	based on an	assessment of	how much of a compar	ny's exposure to ESG		nanaged, the	higher ESG risk i	s scored.	
	risk is unmar	naged. Sources to	o be reviewed include corp			nanaged, the	higher ESG risk i	s scored.	
	risk is unmar regulatory filing	naged. Sources to is, news and other		orate publications and sites, multi-sector		Low	higher ESG risk i	s scored.	Severe
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Rating regarding the sustainable development of Thai listed companies, both on the SET and MAI, are publicly available on the website of the Securities and Exchange Commission of Thailand (SEC). Currently, ratings available are 1) "CG Score"; 2) "AGM Level"; 3) "Thai CAC"; and 4) THSI. The ratings are updated on an annual basis. FSSIA does not confirm nor certify the accuracy of such ratings.

Source: FSSIA's compilation

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History of change in investment rating and/or target price



Date	Rating	Target price	Date	Rating	Target price	Date	Rating	Target price
12-Sep-2023 08-Mar-2024	BUY BUY	21.50 23.00	23-Aug-2024 05-Mar-2025	BUY BUY	19.50 14.00	-	-	-

Jitra Amornthum started covering this stock from 12-Sep-2023

Price and TP are in local currency

Source: FSSIA estimates

Company	Ticker	Price	Rating	Valuation & Risks
SCGJWD Logistics	SJWD TB	THB 9.10	BUY	Downside risks to our DCF-based TP include 1) slower-than-expected regional economic growth; 2) high volatility in energy costs; 3) delayed synergies; and 4) higher cost of funds.

Source: FSSIA estimates

Additional Disclosures

Target price history, stock price charts, valuation and risk details, and equity rating histories applicable to each company rated in this report is available in our most recently published reports. You can contact the analyst named on the front of this note or your representative at Finansia Syrus Securities Public Company Limited.

All share prices are as at market close on 19-Aug-2025 unless otherwise stated.

RECOMMENDATION STRUCTURE

Stock ratings

Stock ratings are based on absolute upside or downside, which we define as (target price* - current price) / current price.

BUY (B). The upside is 10% or more.

HOLD (H). The upside or downside is less than 10%.

REDUCE (R). The downside is 10% or more.

Unless otherwise specified, these recommendations are set with a 12-month horizon. Thus, it is possible that future price volatility may cause a temporary mismatch between upside/downside for a stock based on market price and the formal recommendation.

* In most cases, the target price will equal the analyst's assessment of the current fair value of the stock. However, if the analyst doesn't think the market will reassess the stock over the specified time horizon due to a lack of events or catalysts, then the target price may differ from fair value. In most cases, therefore, our recommendation is an assessment of the mismatch between current market price and our assessment of current fair value.

Industry Recommendations

Overweight. The analyst expects the fundamental conditions of the sector to be positive over the next 12 months.

Neutral. The analyst expects the fundamental conditions of the sector to be maintained over the next 12 months.

Underweight. The analyst expects the fundamental conditions of the sector to be negative over the next 12 months.

Country (Strategy) Recommendations

Overweight (O). Over the next 12 months, the analyst expects the market to score positively on two or more of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

Neutral (N). Over the next 12 months, the analyst expects the market to score positively on one of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

Underweight (U). Over the next 12 months, the analyst does not expect the market to score positively on any of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.