EQUITY RESEARCH - COMPANY REPORT

SRISAWAD CORP

SAWAD TB

THAILAND / FINANCE & SECURITIES

สัญญาณ NIM ปรับตัวดีขึ้น

- ส่วนต่างดอกเบี้ย (NIM) ที่ปรับตัวดีขึ้น q-q ใน 2Q25 นับเป็นการปรับขึ้นครั้งแรก
 ในช่วง 2 ปีที่ผ่านมาและอาจเป็นการพลิกฟื้นอีกด้วย
- ปัจจัยสำคัญจะอยู่ที่สินเชื่อทะเบียนสินทรัพย์ซึ่งมีผลตอบแทนใหม่อยู่ที่ 23-24%
- คงคำแนะนำถือ SAWAD ที่ราคาเป้าหมายใหม่ที่ 25.50 บาท

มุ่งสร้างผลตอบแทนในระดับสูง

ในภาพรวมเราออกจากที่ประชุมนักวิเคราะห์หลังผลประกอบการ 2Q25 ด้วยความรู้สึกเป็น บวก ปัจจุบันผู้บริหารมุ่งเน้นไปที่การสร้างสินเชื่อที่ให้ผลตอบแทนสูงเพื่อปรับปรุง NIM มากกว่าการขยายสินเชื่อเชิงรุก หลัง NIM หดตัวมา 2 ปี SAWAD คาดว่า NIM จะปรับขึ้น ในช่วง 2H25 ต่อจากในช่วง 1H25 โดยได้ปัจจัยหนุนจากการปล่อยสินเชื่อใหม่ในธุรกิจสินเชื่อ ทะเบียนสินทรัพย์ (ATL) ซึ่งให้ผลตอบแทนสินเชื่อ 23-24% ในความเห็นของเราการพลิกฟื้น NIM และผลตอบแทนสินเชื่อเฉลี่ยจะเป็นปัจจัยหนุนสำคัญให้แก่ผลตอบแทนต่อส่วนผู้ถือหุ้น (ROE) ของ SAWAD เราจะมั่นใจมากยิ่งขึ้นถ้า NIM ที่สูงขึ้นมีความยั่งยืน ในขณะเดียวกันเรา คาดว่าต้นทุนในการกู้ยืมจะค่อย ๆ ลดลงจากแนวโน้มอัตราดอกเบี้ยขาลง

คาดการเติบโตของสินเชื่อแบบ Conservative

SAWAD คงเป้าการเติบโตของสินเชื่อในปี 2025 อยู่ที่ 5-10% โดยจะมุ่งเน้นไปที่ธุรกิจ ATL (ทะเบียนรถยนต์ รถจักรยานยนต์และโฉนดที่ดิน) มากกว่าสินเชื่อเช่าซื้อรถจักรยานยนต์ SAWAD ยังคงสัดส่วนสินเชื่อต่อมูลค่าสินทรัพย์อยู่ที่ 40% ซึ่งเรามองว่าสะท้อนถึงท่าทีที่ ระมัดระวัง อย่างไรก็ดีจากสินเชื่อที่หดตัว 3.2% YTD (จากสินเชื่อเช่าซื้อ) ปัจจุบันเราคาด ตัวเลขการเติบโตของสินเชื่อแบบ Conservative ที่ 0.4% สำหรับในปี 2025 และ 6.2% ในปี 2026

คาด ROE ที่ประมาณ 13-14%

ความเป็นไปได้ที่ NIM อาจพลิกพื้นได้ก่อให้เกิดคำถามเกี่ยวกับการพื้นตัวของ ROE จนถึง ปัจจุบัน SAWAD ยังไม่ได้ให้เป้าหมายอย่างเป็นรูปธรรมเกี่ยวกับ ROE เราเห็นว่าหนึ่งใน ข้อจำกัดสำคัญสำหรับ ROE ของ SAWAD อยู่ที่ความจำเป็นในการคงสัดส่วนหนี้ต่อส่วนผู้ถือ หุ้น (D/E ratio) ไว้ที่ประมาณ 2.0-2.3x (เทียบกับ 1.8x ใน 2Q25) เนื่องจาก D/E ratio ที่สูง เกินไปอาจก่อให้เกิดผลกระทบเชิงลบต่ออันดับความน่าเชื่อถือของ SAWAD ที่ A- ของ Fitch (Thailand) ปัจจุบันเราคาดว่า ROE จะทรงตัวที่ 13-14% ในช่วงปี 2025-27

ลดประมาณการลง 6-9% คงคำแนะนำถือที่ราคาเป้าหมายใหม่ที่ 25.50 บาท

เราปรับลดประมาณการปี 2025-27 ของเราลงประมาณ 6-9% ส่วนมากจากสมมติฐานอัตราการเติบโตของสินเชื่อที่ลดลงและต้นทุนความเสี่ยงในการปล่อยสินเชื่อ (Credit cost) ที่สูงขึ้น เราเชื่อว่า NIM ที่ปรับขึ้น q-q เป็น 15.1% ใน 2Q25 อาจหมายถึงจุดต่ำสุดของ SAWAD หลัง การปรับประมาณการทำไรเราได้ราคาเป้าหมายปี 2025 ใหม่ที่ 25.50 (จาก 30.50) บาท (GGM) ราคาเป้าหมายใหม่ของเราที่ 25.50 บาทคิดเป็น 1.11x P/BV (ROE 12.5%, COE 11.4%) เราคงคำแนะนำถือพร้อมผลตอบแทนในรูปเงินปันผลที่คาดว่าจะอยู่ที่ 5.5% NIM ที่ ปรับขึ้นอย่างยั่งยืนซึ่งจะช่วยผลักดัน ROE ขึ้นเป็น 18-20% (เหมือนในช่วงปี 2022-24) จะเป็น Upside risk สำคัญ



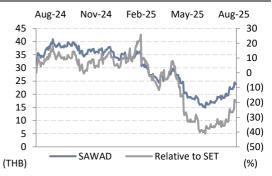
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LINCHANGE

TARGET PRICE	THB25.50
CLOSE	THB23.80
UP/DOWNSIDE	+7.1%
PRIOR TP	THB30.50
CHANGE IN TP	-16.4%
TP vs CONSENSUS	+9.4%

KEY STOCK DATA

YE Dec (THB m)	2024	2025E	2026E	2027E
Operating profit	6,631	6,212	6,737	7,604
Net profit	5,052	4,796	5,201	5,870
EPS (THB)	3.34	2.89	3.13	3.53
vs Consensus (%)	-	(1.3)	3.4	7.9
Recurring net profit	5,052	4,796	5,201	5,870
Core EPS (THB)	3.34	2.89	3.13	3.53
Chg. In EPS est. (%)	-	(8.6)	(7.9)	(5.7)
EPS growth (%)	(8.2)	(13.7)	8.5	12.9
Core P/E (x)	7.1	8.2	7.6	6.7
Dividend yield (%)	0.6	5.5	5.9	6.7
Price/book (x)	1.1	1.0	1.0	0.9
ROE (%)	16.5	13.5	13.2	13.7
ROA (%)	4.8	4.6	4.9	5.2



Share price performance	1 Month	3 Month	12 Month
Absolute (%)	27.3	17.2	(18.2)
Relative to country (%)	23.6	12.8	(14.2)
Mkt cap (USD m)			1,218
3m avg. daily turnover (USD m)			14.1
Free float (%)			45
Major shareholder	Kae	wbootta Fa	mily (28%)
12m high/low (THB)		4	1.36/14.80
Issued shares (m)			1,662

Sources: Bloomberg consensus; FSSIA estimates



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Investment thesis

- We have a neutral view of SAWAD's outlook despite a gradual improvement in asset quality after the active balance sheet cleanup process in 1H23. This is because the cleanup process has resulted in mute loan growth in 2024, which could be prolonged to 2025-26.
- We expect improved average loan yields for SAWAD in 2025-26 from the greater focus on the asset title loan (ATL) business rather than the hire-purchase (HP) business.
- We now expect SAWAD's ROE to stabilize at 13-14% for 2025-27.

Company profile

SAWAD provides loan services to retail customers. Its business operations can be classified into four main categories: 1) auto title loans against all types of used vehicles, homes, and land; 2) unsecured personal loans; 3) motorcycle hire-purchase; and 4) asset management.

www.meebaanmeerod.com



■ Net interest income - 83.1 %

Non-interest income - 16.9 %



Source: Srisawad Corp

Major shareholders

Kaewbootta Family - 28.2 %

■ Thai NVDR - 9.3 %

■ Others - 62.4 %

Source: Srisawad Corp

Catalysts

- Government stimulus acceleration to upcountry households;
- Better-than-expected NIM and non-NII;
- A stronger-than-expected improvement in asset quality and credit cost;
- Growth potential from new business.

Risks to our call

Downside risks to our GGM-based TP include 1) a further weakening of asset quality that could potentially hit both loan yield and credit cost; 2) changes in financial regulations by the Bank of Thailand and the Office of Consumer Protection Board; and 3) liquidity shortage in the debenture market. Upside risks include 1) a faster-than-expected decline in losses on sales of repossessed cars for SCAP; and 2) an interest rate downtrend could push its interest spread.

Event calendar

Date	Event
Nov 2025	3Q25 results announcement and analyst meeting

Key assumptions

Key assumptions (%)	2025E	2026E	2027E
Loan growth	0.35	6.18	7.18
NIM	14.79	15.11	15.31
Cost-to-income ratio	50.44	49.57	47.68
Credit cost	2.17	2.30	2.39
NPL ratio	3.95	3.90	3.90
ROE	13.48	13.15	13.71

Source: FSSIA estimates

Earnings sensitivity

			2025E	
Loan growth (%)	±2ppt	(1.65)	0.35	2.35
% change in net profit		(1.7)		1.7
NIM (%)	±10bp	14.69	14.79	14.89
% change in net profit		(1.9)	-	1.9
Cost-to-income ratio (%)	±1ppt	49.44	50.44	51.44
% change in net profit		3.5	-	(3.5)
Credit cost (bp)	±10bp	207	217	227
% change in net profit		1.9	-	(1.9)

Source: FSSIA estimates

Sign of NIM improvement

Exhibit 1: SAWAD target price calculation based on GGM

Gordon Growth Model (GGM)	
Risk free rate	3.00%
Risk premium	7.00%
Beta	1.20
Cost of Equity	11.40%
Sustainable ROE	12.50%
Cost of Equity	11.40%
Medium-term growth (g)	1.00%
Derived P/BV multiple (x)	1.11
2025E BVPS (THB)	22.88
Derived Target Price (THB)	25.50

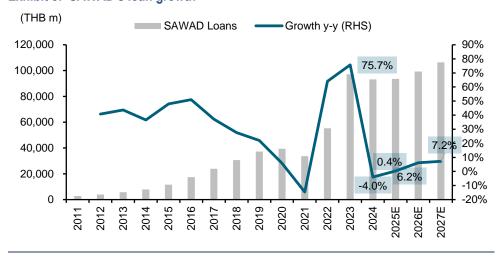
Source: FSSIA estimates

Exhibit 2: 2025-27 earnings revisions

	Re	vised forecast		Pr	Previous forecast			Change			
	2025E	2026E	2027E	2025E	2026E	2027E	2025E	2026E	2027E		
	(THB m)	(THB m)	(THB m)	(THB m)	(THB m)	(THB m)	(%)	(%)	(%)		
Net interest income	13,804	14,570	15,754	14,780	15,908	17,122	-6.6%	-8.4%	-8.0%		
Non-interest income	2,818	3,191	3,481	3,304	3,593	3,688	-14.7%	-11.2%	-5.6%		
PPOP	8,238	8,957	10,065	8,839	9,725	10,662	-6.8%	-7.9%	-5.6%		
Loan loss provisions	2,026	2,220	2,460	1,936	2,291	2,470	4.6%	-3.1%	-0.4%		
Net profit	4,796	5,201	5,870	5,246	5,650	6,226	-8.6%	-7.9%	-5.7%		
Key ratio							(ppt)	(ppt)	(ppt)		
NIM (%)	14.79	15.11	15.31	15.28	15.32	15.41	(0.49)	(0.21)	(0.09)		
Cost to income (%)	50.44	49.57	47.68	51.12	50.13	48.76	(0.68)	(0.56)	(1.09)		
ROA (%)	4.45	4.71	5.02	4.69	4.71	4.84	(0.25)	0.00	0.19		
ROE (%)	13.48	13.15	13.71	14.68	13.82	13.45	(1.20)	(0.67)	0.25		
Credit cost (%)	2.17	2.30	2.39	2.00	2.21	2.22	0.17	0.10	0.17		
Loan growth (%)	0.35	6.18	7.18	7.61	7.04	7.03	(7.26)	(0.86)	0.15		
Net profit growth (%)	-5.07	8.46	12.86	3.85	7.70	10.20	(8.92)	0.76	2.67		

Source: FSSIA estimates

Exhibit 3: SAWAD's loan growth



Sources: SAWAD, FSSIA estimates

Key takeaways from SAWAD's 2Q25 analyst meeting

- Overall, we came away with a positive impression from SAWAD's 2Q25 analyst meeting.
- Management is now focused on high-yield loan generation to improve its NIM rather than aggressive loan expansion. After two years of NIM contraction, SAWAD expects its NIM to shore up in 2H25 further from 1H25, supported by new lending at its ATL business with loan yields of 23-24%. In our view, the turnaround in NIM and average loan yield will be the key supports for SAWAD's ROE. We would be more positive if NIM expansion proves sustainable for SAWAD. Meanwhile, we expect SAWAD's funding costs to gradually decline from the interest rate downtrend.
- SAWAD maintains its 2025 loan growth target of 5-10%, with a focus on its ATL business (cars, motorcycles, and land titles) rather than motorcycle HP. The loan-to-value stance for SAWAD remains at 40%, reflecting a conservative stance, we think. Nonetheless, with loans contracting by 3.2% YTD (dragged by HP), we now conservatively project loan growth of 0.4% for 2025 and 6.2% for 2026.
- For the motorcycle HP business, SAWAD remains conservative given the unjustified risk and low return of 23% (capped by current regulations). With potential HP supervision by the Bank of Thailand (BOT) in December 2025, SAWAD thinks the 23% ceiling rate for motorcycle HP will be revisited, but is not certain whether the cap will be increased or not. We and management share the same view that the HP loan balance will gradually decrease from larger loan amortization compared to new HP lending.
- There is a plan from SAWAD's management for a new loan product with high-yield generation of 40-50% p.a. and an average loan duration of 12 months. We believe this new product could be loans for electrical appliances for upcountry households on the back of small ticket and near-zero collateral value after one-year depreciation. Nonetheless, we expect a minimal contribution to SAWAD's overall loan portfolio of THB90bn in 2Q25.
- With the focus on new high-yield lending, we believe this will come with higher risk and higher credit costs. SAWAD's management maintains its credit cost target of 180-200bp for 2025. However, 1H25 credit cost was at 210bp. Thus, we expect SAWAD's credit cost to be at 217bp for 2025, which is slightly higher than the company's target on the back of higher risk and return. However, we expect that NIM expansion could offset the additional credit cost.
- With a potential NIM turnaround, many questions were focused on ROE resumption. So far, SAWAD has not provided a concrete target on ROE. One of the major limitations for SAWAD's ROE, in our view, is the need to maintain its D/E ratio at around 2.0-2.3x (2Q25 at 1.8x). This is because the excessive D/E ratio would negatively impact SAWAD's credit rating of A- from Fitch (Thailand). Thus, to enhance ROE further from NIM expansion, management reiterated that SAWAD will pay a cash dividend this year and in the medium term (next three years) not a stock dividend. We are positive on this capital management. We assume a 45% dividend payout ratio for 2025-27 vs the company's policy of at least 40%.

Exhibit 4: ROE should be around 13-14%

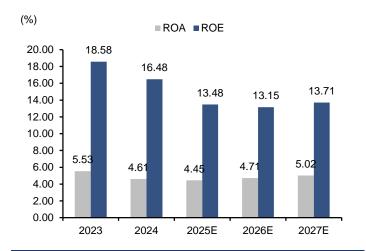
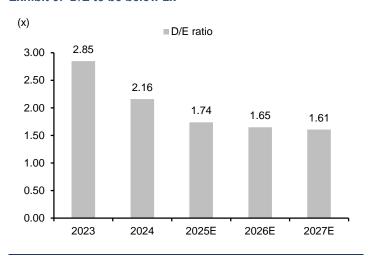


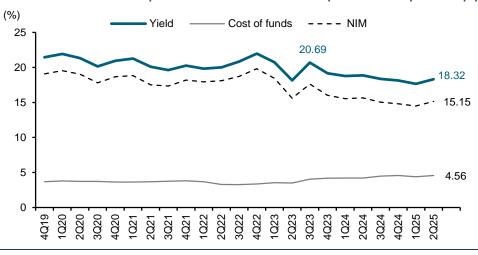
Exhibit 5: D/E to be below 2x



Sources: SAWAD, FSSIA estimates

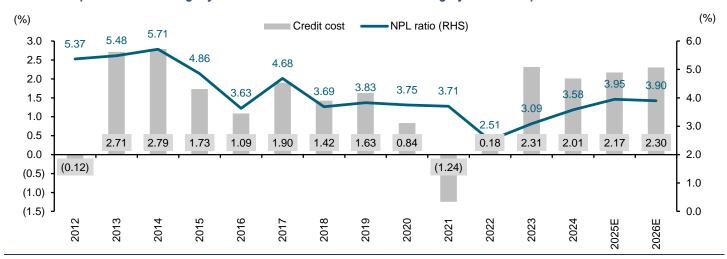
Sources: SAWAD, FSSIA estimates

Exhibit 6: 2Q25 is the first quarter since 2023 that SAWAD posted NIM expansion q-q



Sources: SAWAD, FSSIA compilation

Exhibit 7: Expect credit cost slightly above 2% for 2025-27 on the back of high-yield loan expansion



Sources: SAWAD, FSSIA estimates

Exhibit 8: 2025 NIM should be the bottom

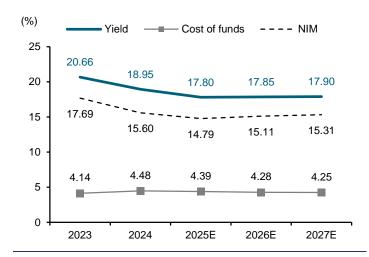
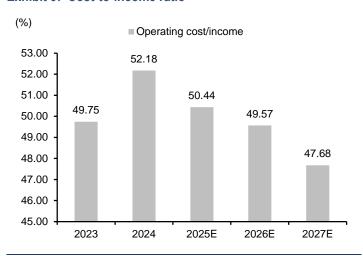


Exhibit 9: Cost-to-income ratio



Sources: SAWAD, FSSIA estimates

Sources: SAWAD, FSSIA estimates

(+) 2Q25 results review – supported by low loss from foreclosed autos and improved NIM

- SAWAD reported a 2Q25 net profit of THB1.27b (+0.4% y-y, 15.4% q-q). This was 14% above our estimate and the Bloomberg consensus. The ROE of 14.58% in 2Q25 improved from 13.1% in 1Q25, which was the lowest ROE level in the past 10 years. This could indicate a bottoming out, we think.
- After a two-year period of NIM contraction, SAWAD's NIM in 2Q25 improved to 15.15% (+67bp q-q). The company disclosed that this was mainly due to portfolio management toward a higher-yield segment and the end of the forbearance program in 1H25. Nonetheless, we foresee headwinds from the maturity of high-yield motorcycle HP loans (all to be expired this year), which should limit NIM expansion a bit.
- In addition, SAWAD disclosed a lower loss from auto repossessions worth THB192m in 2Q25 vs THB280m in 1Q25 vs THB423m in 4Q24. We also found that SAWAD reversed the impairment for foreclosed autos into revenue of cTHB150m in 2Q25. As a result, OPEX dropped by 14% y-y to THB1.89b (from 2.18b) and its cost to income dropped to 46% from 54% in 1Q25.
- The overall asset quality for SAWAD in 2Q25 was fine, in our view, on the back of a higher NPL ratio q-q to 3.84% but a stabilized NPL formation rate.

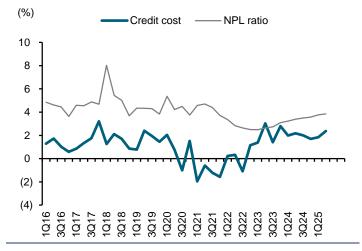
Exhibit 10: SAWAD – 2Q25 results summary

Profit and loss	2Q24	3Q24	4Q24	1Q25	2Q25	Cha	nge	6M25	Change	% of 25E
	(THB m)	(y-y%)	(q-q%)	(THB m)	(y-y%)	(%)				
Interest income	4,662	4,478	4,292	4,054	4,139	(11.2)	2.1	8,193	(11.5)	49.3
Interest expense	793	813	786	728	715	(9.8)	(1.8)	1,443	(8.8)	51.3
Net interest income	3,869	3,665	3,507	3,326	3,424	(11.5)	2.9	6,750	(12.0)	48.9
Non-interest income	666	796	740	721	659	(1.0)	(8.5)	1,380	(7.0)	49.0
Non-interest expenses	2,325	2,280	2,225	2,175	1,878	(19.2)	(13.6)	4,053	(15.9)	48.3
Pre-provision profits	2,210	2,181	2,022	1,872	2,205	(0.2)	17.8	4,077	(6.1)	49.5
Provisioning expense	537	488	402	421	535	(0.3)	27.2	957	(6.5)	47.2
Profit before tax	1,673	1,693	1,620	1,451	1,670	(0.2)	15.1	3,121	(6.0)	50.2
Tax expense	352	328	338	313	353	0.3	12.8	666	(7.4)	53.6
Net profit	1,265	1,301	1,225	1,100	1,270	0.4	15.4	2,370	(6.2)	49.4

Key drivers and ratios	2Q24	3Q24	4Q24	1Q25	2Q25	Change		6M25	Change	
% unless stated otherwise	(%)	(%)	(%)	(%)	(%)	(ppt)	(ppt)	(THB m)	(ppt)	
Gross loans (THB m)	98,929	96,157	93,198	90,513	90,249	-8.8%	-0.3%	90,249	(8.77)	
Yield on loans	18.88	18.36	18.13	17.65	18.32	(0.56)	0.66	17.99	(0.84)	
Cost of funds	4.20	4.48	4.57	4.39	4.56	0.36	0.17	4.48	0.28	
Net interest margin	15.66	15.03	14.81	14.48	15.15	(0.51)	0.67	14.82	(0.79)	
Cost-to-income ratio	51.28	51.11	52.39	53.74	46.00	(5.28)	(7.74)	49.87	(2.72)	
Credit cost	2.17	2.00	1.70	1.83	2.37	0.20	0.54	2.10	0.02	
NPL ratio	3.40	3.49	3.58	3.76	3.84	0.45	0.08	3.84	0.45	
NPL coverage	59.82	61.10	59.53	53.15	54.82	(5.00)	1.66	54.82	(5.00)	
ROE	16.82	16.62	15.07	13.06	14.58	(2.23)	1.53	13.82	(3.34)	
Debt to equity	262.11	234.08	216.09	202.41	182.02	(80.09)	(20.39)	182.02	(80.09)	

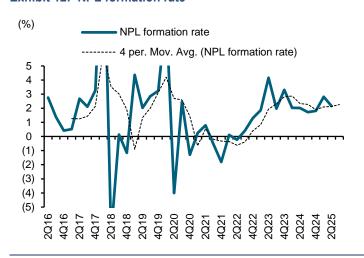
Sources: SAWAD, FSSIA compilation

Exhibit 11: Credit cost and NPL ratio



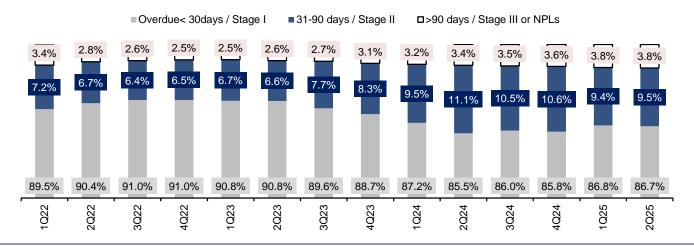
Sources: SAWAD, FSSIA compilation

Exhibit 12: NPL formation rate



Sources: SAWAD, FSSIA compilation

Exhibit 13: SAWAD's loans by stage



Sources: SAWAD, FSSIA compilation

Exhibit 14: SAWAD – one-year prospective P/E band

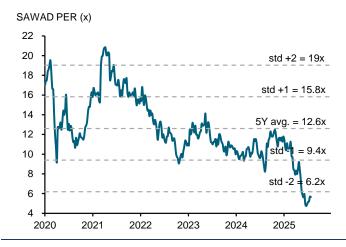


Exhibit 15: SAWAD - one-year prospective P/BV band



Sources: SAWAD, FSSIA estimates

Sources: SAWAD, FSSIA estimates

Exhibit 16: Peers comparison, as of 18 Aug 2025

Company name	BBG	Rec	Share	Target	Up	P	'E	PE	3V	RC	DE	Div <u>y</u>	yld
	code		price	price	side	25E	26E	25E	26E	25E	26E	25E	26E
			(LCY)	(LCY)	(%)	(x)	(x)	(x)	(x)	(%)	(%)	(x)	(x)
Auto title													
Muangthai Capital	MTC TB	BUY	36.00	56.00	55.6	10.8	9.2	1.8	1.5	17.6	17.6	1.4	1.6
Srisawad Corp	SAWAD TB	HOLD	23.80	25.50	7.1	8.2	7.6	1.0	1.0	13.5	13.2	5.5	5.9
Ngern Tid Lor	TIDLOR TB	BUY	18.50	21.00	13.5	10.9	9.6	1.6	1.4	15.3	15.5	1.4	1.6
Saksiam Leasing	SAK TB	BUY	3.68	5.28	43.5	8.1	7.2	1.1	1.0	14.4	15.0	5.2	5.8
Unsecured finance													
AEON Thana Sinsap (Thailand)	AEONTS TB	HOLD	106.00	142.00	34.0	8.2	7.5	0.9	0.9	11.9	12.1	5.1	5.6
Krungthai Card	KTC TB	BUY	28.25	32.00	13.3	9.5	9.1	1.7	1.5	18.3	17.3	4.8	5.0
Hire-purchase truck													
Asia Sermkij Leasing	ASK TB	REDUCE	7.60	5.90	(22.4)	25.3	15.2	0.5	0.5	3.2	3.4	2.0	3.3
Ratchthani Leasing	THANI TB	HOLD	1.64	1.41	(14.0)	11.2	10.4	0.7	0.7	6.7	7.0	4.4	4.8
AMCs													
Bangkok Commercial Asset Mgmt.	BAM TB	HOLD	8.30	6.85	(17.5)	9.1	16.5	0.6	0.6	6.6	3.6	7.7	4.1
JMT Network services	JMT TB	HOLD	11.40	17.00	49.1	8.2	7.5	0.6	0.6	7.4	7.8	7.3	8.0
Chayo Group	CHAYO TB	BUY	1.82	4.00	119.8	4.3	3.7	0.5	0.4	11.8	12.1	3.5	4.1
Average						10.4	9.4	1.0	0.9	11.5	11.3	4.4	4.5

The Chairman of The Board of Directors of Finansia Syrus Securities PCL is also AEONTS's Director. Sources: Bloomberg, FSSIA estimates

Financial Statements

Srisawad Corp

Profit and Loss (THB m) Year Ending Dec	2023	2024	2025E	2026E	2027E
interest Income	15,744	18,027	16,618	17,210	18,414
nterest expense	(2,266)	(3,181)	(2,815)	(2,640)	(2,660)
Net interest income	13,478	14,846	13,804	14,570	15,754
Net fees & commission	3,171	3,019	2,817	3,190	3,480
Foreign exchange trading income	-	-	-	-	-
Securities trading income	-	-	-	-	-
Dividend income	-	-	-	-	-
Other income	0	1	1	1	1
Non interest income	3,171	3,019	2,818	3,191	3,481
Total income	16,648	17,865	16,622	17,762	19,235
Staff costs	(8,282)	(9,322)	(8,383)	(8,804)	(9,170)
Other operating costs	-	-	-	-	-
Operating costs	(8,282)	(9,322)	(8,383)	(8,804)	(9,170)
Pre provision operating profit	8,367	8,544	8,238	8,957	10,065
Expected credit loss	(1,763)	(1,913)	(2,026)	(2,220)	(2,460)
Other provisions	-	-	-	-	-
Operating profit	6,603	6,631	6,212	6,737	7,604
Recurring non operating income	26	0	0	0	0
Associates	26	0	0	0	0
Goodwill amortization	-	-	-	-	-
Non recurring items	0	0	0	0	0
Profit before tax	6,629	6,631	6,212	6,737	7,604
- Tax	(1,375)	(1,385)	(1,242)	(1,347)	(1,521)
Profit after tax	5,254	5,246	4,970	5,390	6,083
Non-controlling interest	(253)	(194)	(174)	(189)	(213)
Preferred dividends	0	0	0	0	C
Other items	0	0	0	0	C
Reported net profit	5,001	5,052	4,796	5,201	5,870
Non recurring items & goodwill (net)	-	-	-	-	
Recurring net profit	5,001	5,052	4,796	5,201	5,870
Per share (THB)					
Recurring EPS *	3.64	3.34	2.89	3.13	3.53
Reported EPS	3.64	3.34	2.89	3.13	3.53
DPS .	0.11	0.14	1.30	1.41	1.59
Growth					
Net interest income (%)	70.2	10.2	(7.0)	5.6	8.1
Non interest income (%)	(4.2)	(4.8)	(6.7)	13.2	9.1
Pre provision operating profit (%)	39.2	2.1	(3.6)	8.7	12.4
Operating profit (%)	11.3	0.4	(6.3)	8.5	12.9
Reported net profit (%)	11.7	1.0	(5.1)	8.5	12.9
Recurring EPS (%)	11.7	(8.2)	(13.7)	8.5	12.9
Reported EPS (%)	11.7	(8.2)	(13.7)	8.5	12.9
ncome Breakdown					
Net interest income (%)	81.0	83.1	83.0	82.0	81.9
Net fees & commission (%)	19.0	16.9	17.0	18.0	18.1
Foreign exchange trading income (%)	-	-	-	-	
Securities trading income (%)	-	-	-	-	-
Dividend income (%)	_	_	_	_	-
Other income (%)	0.0	0.0	0.0	0.0	0.0
Operating performance					
Gross interest yield (%)	20.66	18.95	17.80	17.85	17.90
Cost of funds (%)	4.14	4.48	4.39	4.28	4.25
let interest spread (%)	16.52	14.47	13.41	13.57	13.65
let interest margin (%)	17.7	15.6	14.8	15.1	15.3
Cost/income(%)	49.7	52.2	50.4	49.6	47.7
Cost/assets(%)	9.2	8.5	7.8	8.0	7.8
Effective tax rate (%)	20.7	20.9	20.0	20.0	20.0
Dividend payout on recurring profit (%)	3.1	4.2	45.0	45.0	45.0
ROE (%)	18.6	16.5	13.5	13.2	13.7
ROE - COE (%)	7.2	5.1	2.1	1.8	2.3
ROA (%)	5.8	4.8	4.6	4.9	5.2
RORWA (%)	J.U -	4.0	4.0	4.5	J.2
(/0)	-	-	-	-	

Sources: Srisawad Corp; FSSIA estimates

Financial Statements

Srisawad Corp

Balance Sheet (THB m) Year Ending Dec	2023	2024	2025E	2026E	2027E
Gross customer loans	97,109	93,198	93,524	99,305	106,439
Allowance for expected credit loss	(1,605)	(1,987)	(2,113)	(2,233)	(2,393)
nterest in suspense	-	-	-	-	-
Net customer loans	95,503	91,211	91,411	97,072	104,045
Bank loans	-	-	-	-	
Government securities	-	-	-	-	-
Trading securities	-	-	-	-	-
nvestment securities	68	82	0	0	C
Cash & equivalents	3,962	5,814	5,479	4,712	5,028
Other interesting assets	-	-	-	-	
Tangible fixed assets	2,180	2,101	2,283	2,356	2,514
Associates	0	0	0	0	C
Goodwill	4 200	4 200	4.000	-	4.007
Other intangible assets	1,209	1,206	1,096	1,131	1,207
Other assets	5,230	4,547	4,566	4,712	5,028
Total assets	111,465	107,909	107,758	112,916	120,773
Customer deposits	0	0	0	0	C
Bank deposits	- 74 F00	67.500	- 60.769	62 504	60 E04
Other interest bearing liabilities	74,508 5.761	67,520 4.087	60,768	62,591 5 152	62,591
Non interest bearing liabilities	5,761	4,087	5,355	5,152	9,127
-lybrid Capital Fotal liabilities	80,268	71,607	66,123	67,743	71,717
Fotal Habilities Share capital	80,268 1,373	1,510	1,662	1,662	1,662
Snare capital Reserves	26,804	31,626	36,362	39,405	42,935
reserves Total equity	28,177	31,626 33,137	38,023	41,066	42,935 44,59 6
Non-controlling interest	3,020	3,166	3,612	4,107	4,460
Total liabilities & equity	111,465	107,909	107,758	112,916	120,773
Supplementary items	111,400	107,303	107,730	112,310	120,773
Risk weighted assets (RWA)	n/a	n/a	n/a	n/a	n/a
Average interest earning assets	76,189	95,153	93,361	96,414	102,872
Average interest bearing liabilities	54,761	71,014	64,144	61,679	62,591
CET 1 capital	n/a	n/a	n/a	n/a	n/a
Total capital	0	0	0	0	
Gross non performing loans (NPL)	-	-	-	-	
Per share (THB)					
Book value per share	20.52	21.94	22.88	24.72	26.84
Tangible book value per share	19.64	21.14	22.23	24.04	26.11
Growth	.0.0.		22.20	2	20
Gross customer loans	75.7	(4.0)	0.4	6.2	7.2
Average interest earning assets	71.3	24.9	(1.9)	3.3	6.7
Total asset (%)	60.4	(3.2)	(0.1)	4.8	7.0
Risk weighted assets (%)	-	(3.2)	(0.1)		7.0
Customer deposits (%)	nm	nm	nm	nm	nm
Leverage & capital measures	11111				1111
Customer loan/deposits (%)		_	_	-	
Equity/assets (%)	25.3	30.7	35.3	36.4	36.9
=quity/assets (%) Tangible equity/assets (%)	25.3 24.2	29.6	34.3	35.4	35.9
RWA/assets (%)	-	23.0	J4.J	-	55.8
CET 1 CAR (%)	_	_	_	_	
Total CAR (%)	-	- -	_	- -	
Asset Quality (FSSIA's calculation)					
Change in NPL (%)					
Unange in NPL (%) NPL/gross loans (%)	-	-	-	-	-
NPL/gross loans (%) Allowance for ECL/gross loans (%)	- 1.7	2.1	2.3	2.2	2.2
Allowance for ECL/NPL (%)	1.7	2.1	2.3		2.2
miowanee for EOL/NLE (/0)					
/aluation	2023	2024	2025E	2026E	2027E
Recurring P/E (x) *	6.5	7.1	8.2	7.6	6.7
Recurring P/E @ target price (x) *	7.0	7.6	8.8	8.1	7.2
Reported P/E (x)	6.5	7.0 7.1	8.2	7.6	6.7
Dividend yield (%)	0.5	0.6	5.5	5.9	6.7
Price/book (x)	1.2	1.1	1.0	1.0	0.7
Price/book (x)	1.2	1.1	1.1	1.0	0.9
Price/tangible book @ target price (x)	1.3	1.2	1.1	1.1	1.0
rice/tandible book (@ tarder brice ix)					

Sources: Srisawad Corp; FSSIA estimates

Srisawad Corp PCL (SAWAD TB)

FSSIA ESG rating

Exhibit 17: FSSIA ESG score implication

57.03 /100

Rating	Score	Implication
****	>79-100	Leading its industry peers in managing the most significant ESG risks which not only better cost efficiency but also lead to higher profitability.
****	>59-79	A mixed track record of managing the most significant ESG risks and opportunities relative to industry peers.
***	>39-59	Relevant ESG materiality matrix has been constructively addressed, well-managed and incorporated into day-to-day operations, in which targets and achievements are evaluated annually.
**	>19-39	Relevant ESG materiality matrix has been identified with key management in charge for progress to be followed up on and to provide intensive disclosure. Most targets are conventional and achievable.
*	1-19	The company has adopted the United Nations Sustainable Development Goals (UN SDGs), established sustainability management guidelines and fully complies with regulations or ESG suggested guidance from related organizations such as the SET and SEC.

Sources: FSSIA estimates

Srisawad Corp

Exhibit 18: ESG – peer comparison

	FSSIA		Domestic ratings					Global ratings						Bloomberg	
	ESG score	DJSI	SET ESG	SET ESG Rating	CG score	AGM level	Thai CAC	Morningstar ESG risk	ESG Book	MSCI	Moody's	Refinitiv	S&P Global	ESG score	Disclosure score
SET100	67.71	5.69	4.38	4.05	4.77	4.43	4.02	Medium	57.34	BBB	22.70	60.82	67.31	1.19	35.34
Coverage	66.17	5.16	4.33	3.94	4.81	4.43	3.83	Medium	56.41	BBB	18.92	59.20	65.82	1.38	35.46
MTC	59.64		Υ	AAA	5.00	4.00	Certified	Medium	47.15	AA		62.28	40.00		
SAK	39.73		Y	Α	5.00	4.00	Certified					44.31	16.00	2.13	45.88
SAWAD	57.03		Υ	AA	5.00	4.00	Declared	Medium	63.22	BBB		27.77	19.00	3.51	47.89
TIDLOR	30.91					4.00	Certified	Medium				43.52	19.00	1.90	39.47
TK	15.00				5.00	5.00									

 $Sources: \underline{\textbf{SETTRADE}.com}; \ \textbf{FSSIA's compilation}$

Exhibit 19: ESG score by Bloomberg

FY ending Dec 31	FY 2016	FY 2017	FY 2018	FY 2019	FY 2020	FY 2021	FY 2022	FY 2023
ESG financial materiality scores - ESG score	1.77	1.67	1.70	1.93	1.77	1.90	2.21	3.51
BESG environmental pillar score	0.00	0.00	0.00	0.00	0.00	0.00	1.96	4.18
BESG social pillar score	0.87	0.74	0.87	1.07	1.07	1.27	1.39	3.41
BESG governance pillar score	4.66	4.62	4.39	4.77	4.09	4.12	3.98	3.45
ESG disclosure score	28.37	28.51	29.45	29.45	29.45	38.34	47.34	47.89
Environmental disclosure score	0.00	0.42	0.42	0.42	0.42	16.79	33.86	33.86
Social disclosure score	11.22	11.22	11.67	11.67	11.67	21.98	26.93	28.60
Governance disclosure score	73.72	73.72	76.10	76.10	76.10	76.10	81.10	81.10
Environmental								
Emissions reduction initiatives	No	No	No	No	No	Yes	Yes	Yes
Climate change policy	No	No	No	No	No	No	Yes	Yes
Climate change opportunities discussed	No							
Risks of climate change discussed	No	No	No	No	No	Yes	Yes	Yes
GHG scope 1	_	_	_	_	_	_	2	1
GHG scope 2 location-based	_	_	_	_	_	_	5	3
GHG Scope 3	_	_	_	_	_	_	0	C
Carbon per unit of production	_	_	_	_	_	_	_	_
Biodiversity policy	No							
Energy efficiency policy	No	Yes						
Total energy consumption	_	_	_	_	_	_	11	6
Renewable energy use	_	_	_	_	_	_	_	_
Electricity used	_	_	_	_	_	_	2	1
Fuel used - natural gas	_	_	_	_	_	_	_	_

Sources: Bloomberg; FSSIA's compilation

Exhibit 20: ESG score by Bloomberg (cont.)

FY ending Dec 31	FY 2016	FY 2017	FY 2018	FY 2019	FY 2020	FY 2021	FY 2022	FY 2023
Fuel used - crude oil/diesel	No							
Waste reduction policy	No	No	No	No	No	Yes	Yes	Yes
Hazardous waste	_	_	_	_	_	_	_	_
Total waste	_	_	_	_	_	_	0	C
Waste recycled	_	_	_	_	_	_	0	C
Waste sent to landfills	_	_	_	_	_	_	_	_
Environmental supply chain management	No	No	No	No	No	Yes	Yes	Yes
Water policy	No	No	No	No	No	Yes	Yes	Yes
Water consumption	_	_	_	_	_	_	0	C
Social								
Human rights policy	Yes							
Policy against child labor	No	Yes						
Quality assurance and recall policy	No							
Consumer data protection policy	Yes							
Equal opportunity policy	Yes							
Gender pay gap breakout	No							
Pct women in workforce	_	_	_	_	_	_	54	52
Pct disabled in workforce	_	_	_	_	_	_	1	•
Business ethics policy	Yes							
Anti-bribery ethics policy	Yes							
Health and safety policy	No	No	Yes	Yes	Yes	Yes	Yes	Yes
Lost time incident rate - employees	_	_	_	_	_	_	_	_
Total recordable incident rate - employees	_	_	_	_	_	10	0	(
Training policy	Yes							
Fair remuneration policy	No	Ye						
Number of employees – CSR	5,590	6,137	7,016	8,907	7,580	6,808	11,512	9,99
Employee turnover pct	_	_	_	_	_	3	32	42
Total hours spent by firm - employee training	_	_	_	_	_	23,574	5,165	96,462
Social supply chain management	No	No	No	No	No	Yes	Yes	Yes
Governance								
Board size	12	12	12	12	13	13	13	13
No. of independent directors (ID)	4	5	5	5	5	5	5	
No. of women on board	2	1	1	1	1	1	1	•
No. of non-executive directors on board	9	9	9	9	9	9	9	(
Company conducts board evaluations	Yes	Ye						
No. of board meetings for the year	14	13	13	12	13	10	13	1:
Board meeting attendance pct	_	_	88	88	88	98	92	9:
Board duration (years)	3	3	3	3	3	3	3	;
Director share ownership guidelines	No	N						
Age of the youngest director	_	_	_	_	_	_	43	4
Age of the oldest director	_	_	_	_	_	_	76	7
No. of executives / company managers	8	8	4	5	5	5	5	•
No. of female executives	2	1	1	2	2	2	2	
Executive share ownership guidelines	No	N						
Size of audit committee	3	3	3	3	3	3	3	;
No. of ID on audit committee	3	3	3	3	3	3	3	
Audit committee meetings	5	5	5	4	4	5	6	:
Audit meeting attendance %	100	100	93	100	100	100	100	10
Size of compensation committee	3	3	3	3	3	3	3	
No. of ID on compensation committee	3	2	2	2	2	2	2	
No. of compensation committee meetings	2	4	2	3	3	3	3	:
Compensation meeting attendance %	100	100	100	100	100	100	100	10
Size of nomination committee	3	3	3	3	3	3	3	
No. of nomination committee meetings	2	4	2	3	3	3	3	
Nomination meeting attendance %	100	100	100	100	100	100	100	10
Sustainability governance								
Verification type	No	N						

Sources: Bloomberg; FSSIA's compilation

Disclaimer for ESG scoring

ESG score	Methodolog	Iy			Rating						
The Dow Jones Sustainability Indices (DJSI) By S&P Global	process base from the ann Only the top- inclusion.	ed on the com nual S&P Globa -ranked compa	rransparent, rules-based panies' Total Sustainabili al Corporate Sustainabilit anies within each industry	ity Scores resulting ty Assessment (CSA). y are selected for	Be a member and invited to the annual S&P Global Corporate Sustainability Assessment (CSA) for DJSI. Companies with an S&P Global ESG Score of less than 45% of the S&P Global ESG Score of the highest scoring company are disqualified. The constituents of the DJSI indices are selected from the Eligible Universe.						
SET ESG Ratings List (SETESG) by The Stock Exchange of Thailand (SET)	managing bu Candidates (1) no irregulation of >150 up capital. S 70%; 2) inde- wrongdoing	usiness with tra must pass the ar trading of the shareholders, ome key disque ependent direct related to CG,	nsibility in Environmental ansparency in Governance preemptive criteria, with e board members and ex and combined holding malifying criteria include: 1 tors and free float violatice social & environmental in arnings in red for > 3 year	ce, updated annually. two crucial conditions: tecutives; and 2) free nust be >15% of paid- 1) CG score of below on; 3) executives' mpacts; 4) equity in	To be eligible for <u>SETESG inclusion</u> , verified data must be scored at a minimum of 50% for each indicator, unless the company is a part of DJSI during the assessment year. The scoring will be fairly weighted against th nature of the relevant industry and materiality. <u>SETESG Index</u> is extended from the SET ESG Ratings companies whos 1) market capitalization > THB5b (~USD150b); 2) free float >20%; and 3) liquidity >0.5% of paid-up capital for at least 9 out of 12 months. The SETTHSI Index is a market capitalisation-weighted index, cap 5% quarterly weight at maximum, and no cap for number of stocks.						
CG Score by Thai nstitute of Directors Association (Thai IOD)	annually by t Thailand (SE	the Thai IOD, v	n in sustainable developn with support from the Sto s are from the perspectiv s.	ck Exchange of	Good (80-89), and not rated for equitable treatments	B for Good (70 or scores belo nent of shareh (5%); 4) disclo	ories: 5 for Excel 0-79), 2 for Fair (6 w 50. Weightings nolders (weight 2 sure & transpare	60-69), 1 for P include: 1) th 5% combined)	ass (60-69), e rights; 2) and); 3) the role of		
AGM level By Thai Investors Association (TIA) with support from the SEC	treatment and transparent and tof five the criteria cover date (45%), circulation of sexercised. The and verifiability	e incorporated and sufficiently e CG componer AGM proceds and after the nufficient informate second assessey; and 3) openner	which shareholders' rights into business operations or disclosed. All form imports to be evaluated annuares before the meeting (neeting (10%). (The first as ion for voting; and 2) facilitations of attending mass for Q&A. The third involves, resolutions and voting res	s and information is ortant elements of two ually. The assessment (45%), at the meeting ssesses 1) advance ing how voting rights can be eetings; 2) transparency s the meeting minutes that	be						
Fhai CAC By Thai Private Sector Collective Action Against Corruption CAC)	establishmen policies. The (Companies of Declaration of Certification, in managers and	nt of key control Certification is Ceciding to become Intent to kick off Including risk assets	Checklist include corruptions, and the monitoring and a good for three years. We a CAC certified member stan 18-month deadline to subsessment, in place of policy are ablishment of whistleblowing at stakeholders.)	and developing of art by submitting a mit the CAC Checklist for ad control, training of	The document will be reviewed by a committee of nine professionals. A passed Checklist will move for granting certification by the CAC Council approvals whose members are twelve highly respected individuals in professionalism and ethical achievements.						
Morningstar Sustainalytics	based on an risk is unman regulatory filing	assessment on naged. Sources gs, news and oth	sk rating provides an ove of how much of a compan of to be reviewed include corporer media, NGO reports/webs	ny's exposure to ESG orate publications and sites, multi-sector	more risk is un	managed, the	score is the sum higher ESG risk	is scored.			
		ompany teedback uality & peer revi	k, ESG controversies, issuer t ews.	teedback on draft ESG	NEGL 0-10	Low 10-20	Medium 20-30	High 30-40	Severe 40+		
ESG Book	positioned to the principle helps explain over-weighti	o outperform ov of financial ma n future risk-ac	ustainable companies the ver the long term. The ma ateriality including informa ljusted performance. Mat th higher materiality and i	ethodology considers ation that significantly teriality is applied by	The total ESG score is calculated as a weighted sum of the features scores using materiality-based weights. The score is scaled between 0 and 100 with higher scores indicating better performance.						
MSCI			neasure a company's ma d laggards according to						nethodology to		
	AAA	8.571-10.000				·/· . F00 ·					
	AA	7.143-8.570	Leader:	leading its industry in ma	anaging the most s	gnincant ESG n	sks and opportunitie	S			
	Α	5.714-7.142									
	BBB	4.286-5.713	Average:	a mixed or unexceptions industry peers	onal track record of managing the most significant ESG risks and opportunities relative to						
	ВВ	2.857-4.285		• •							
	В	1.429-2.856	Laggard:	lagging its industry base	d on its high expos	ure and failure to	n manage significan	t ESG risks			
	ccc	0.000-1.428	Layyaru.	lagging its industry base	sed on its high exposure and failure to manage significant ESG risks						
Moody's ESG solutions	believes that	t a company in	ree to which companies to tegrating ESG factors into the shareholders over the r	to its business model and							
Refinitiv ESG rating	based on pu	blicly available	and objectively measure and auditable data. The a publicly. (Score ratings a	score ranges from 0 to	100 on relative E	SG performar	ice and insufficie	nt degree of tr			
S&P Global			e is a relative score mea in the same industry clas			•	of ESG risks, op	oortunities, an	d impacts		
Bloomberg	ESG Score			ating the company's aggr	ncial materiality.	The score is	a weighted gener	alized mean (power mean)		
			of Pillar Scores, where t	the weights are determine	ed by the pillar p	riority ranking	. Values range fro	om 0 to 10; 10	is the best.		

Rating regarding the sustainable development of Thai listed companies, both on the SET and MAI, are publicly available on the website of the Securities and Exchange Commission of Thailand (SEC). Currently, ratings available are 1) "CG Score"; 2) "AGM Level"; 3) "Thai CAC"; and 4) THSI. The ratings are updated on an annual basis. FSSIA does not confirm nor certify the accuracy of such ratings.

Source: FSSIA's compilation

GENERAL DISCLAIMER

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Nathapol Pongsukcharoenkul FSS International Investment Advisory Securities Co., Ltd

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History of change in investment rating and/or target price



Date	Rating	Target price	Date	Rating	Target price	Date	Rating	Target price
17-Nov-2022 17-Nov-2023 13-Feb-2024	BUY BUY HOLD	51.00 54.00 45.00	29-Feb-2024 19-Aug-2024 07-Jan-2025	HOLD HOLD HOLD	40.00 37.00 45.50	03-Mar-2025 07-May-2025	HOLD HOLD	36.00 30.50

Nathapol Pongsukcharoenkul started covering this stock from 07-Jan-2025

Price and TP are in local currency

Source: FSSIA estimates

Company	Ticker	Price	Rating	Valuation & Risks
Srisawad Corp	SAWAD TB	THB 23.80	HOLD	Downside risks to our GGM-based TP include 1) a further weakening of asset quality that could potentially hit both loan yield and credit cost; 2) changes in financial regulations by the Bank of Thailand and the Office of Consumer Protection Board; and 3) liquidity shortage in debenture market. Upside risks include 1) a faster-than-expected decline in losses on sales of repossessed cars for SCAP; and 2) an interest rate downtrend could push its interest spread.

Source: FSSIA estimates

Additional Disclosures

Target price history, stock price charts, valuation and risk details, and equity rating histories applicable to each company rated in this report is available in our most recently published reports. You can contact the analyst named on the front of this note or your representative at Finansia Syrus Securities Public Company Limited.

All share prices are as at market close on 18-Aug-2025 unless otherwise stated.

RECOMMENDATION STRUCTURE

Stock ratings

Stock ratings are based on absolute upside or downside, which we define as (target price* - current price) / current price.

BUY (B). The upside is 10% or more.

HOLD (H). The upside or downside is less than 10%.

REDUCE (R). The downside is 10% or more.

Unless otherwise specified, these recommendations are set with a 12-month horizon. Thus, it is possible that future price volatility may cause a temporary mismatch between upside/downside for a stock based on market price and the formal recommendation.

* In most cases, the target price will equal the analyst's assessment of the current fair value of the stock. However, if the analyst doesn't think the market will reassess the stock over the specified time horizon due to a lack of events or catalysts, then the target price may differ from fair value. In most cases, therefore, our recommendation is an assessment of the mismatch between current market price and our assessment of current fair value.

Industry Recommendations

Overweight. The analyst expects the fundamental conditions of the sector to be positive over the next 12 months.

Neutral. The analyst expects the fundamental conditions of the sector to be maintained over the next 12 months.

Underweight. The analyst expects the fundamental conditions of the sector to be negative over the next 12 months.

Country (Strategy) Recommendations

Overweight (O). Over the next 12 months, the analyst expects the market to score positively on two or more of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

Neutral (N). Over the next 12 months, the analyst expects the market to score positively on one of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

Underweight (U). Over the next 12 months, the analyst does not expect the market to score positively on any of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.