**EQUITY RESEARCH - RESULTS FLASH** 





TARGET PRICE

**UP/DOWNSIDE** 

TP vs CONSENSUS



## AIRPORTS OF THAILAND

THAILAND / TRANSPORT & LOGISTICS



THB29.75

THB40.00

-25.6%

-12.6%

# 3QFY25 results at first glance

## ผลประกอบการ 3QFY25 อ่อนแอ เป็นไปตามที่เราและตลดาคาด

## **Highlights**

- AOT รายงานกำไรปกติ 3QFY2025 ที่ 3,705 ล้านบาท (-29% q-q, -20% y-y) ใกล้เคียง กับประมาณการของเราและ Bloomberg consensus สาเหตุหลักจากจำนวนนักท่องเที่ยว จีนชะลอตัว และเป็นช่วง low season ของการเดินทางทางอากาศในไทย
- เมื่อรวมกำไรพิเศษสุทธิ 160 ล้านบาท (หลัก ๆ จากค่าชดเชยครั้งเดียว 279 ล้านบาท จากผู้ประกอบการที่เช่าพื้นที่อาคารสนามบินสุวรรณภูมิ) กำไรสุทธิอยู่ที่ 3,860 ล้านบาท (-24% q-q, -15% y-y)
- รายได้รวมอยู่ที่ 15,340 ล้านบาท (-14% q-q, -6% y-y) โดยผู้โดยสารระหว่างประเทศ ลดลง 20% q-q และ 4% y-y ขณะที่ผู้โดยสารในประเทศลดลง 12% q-q ตามฤดูกาล แต่ ยังเพิ่มขึ้น 5% y-y รายได้จาก PSC (คิดเป็น 38% ของรายได้รวม) อยู่ที่ 5,910 ล้านบาท (-22% q-q, -5% y-y) ส่วนรายได้จากสัมปทาน (34% ของรายได้รวม) ทรงตัว q-q แต่ ลดลง 11% y-y อยู่ที่ 5,180 ล้านบาท
- อัตรากำไร EBITDA ลดลง 7ppts q-q และ 6ppts y-y เหลือ 50.2% จากการใช้ operating leverage ที่ลดลง

## Outlook

- สำหรับ 9MFY2025 มีกำไรปกติ 14,230 ล้านบาท (-6% y-y) คิดเป็น 79% ของประมาณ การทั้งปี FY2025 ของเรา ส่วน 4QFY2025 เราคาดว่ากำไรปกติ AOT จะยังคงลดลงทั้ง q-q และ y-y
- แม้การเติบโตของกำไรจะชะลอตัว เราเชื่อว่าราคาหุ้นที่ปรับตัวขึ้นมา 47% ในช่วงสอง
   เดือนที่ผ่านมา ได้สะท้อนความคาดหวังเรื่องการปรับ PSC แล้ว แม้รายละเอียดการปรับ
   ยังไม่ได้ข้อสรุป ขณะเดียวกัน ความเสี่ยงด้านลบยังคงอยู่จากจำนวนนักท่องเที่ยวจีนที่
   ชะลอตัว และการเจรจาสัญญาสัมปทานร้านค้าปลอดภาษีใหม่กับ King Power ที่ยังไม่ได้
   ข้อสรุป
- ปัจจุบันราคาหุ้นชื้อขายที่ระดับ 32x FY2026 P/E ซึ่งใกล้เคียงค่าเฉลี่ยในรอบ 20 ปี

## **KEY STOCK DATA**

**AOT TB** 

YE Sep (THB m)	2024	2025E	2026E	2027E
Revenue	67,121	67,369	68,903	71,791
Net profit	19,182	17,981	18,096	19,143
EPS (THB)	1.34	1.26	1.27	1.34
vs Consensus (%)	-	(2.0)	2.6	(5.7)
EBITDA	38,427	37,526	37,569	39,203
Recurring net profit	19,515	17,981	18,096	19,143
Core EPS (THB)	1.37	1.26	1.27	1.34
EPS growth (%)	111.0	(7.9)	0.6	5.8
Core P/E (x)	29.3	31.8	31.6	29.9
Dividend yield (%)	2.0	1.5	1.5	1.5
EV/EBITDA (x)	15.9	16.1	15.9	15.2
Price/book (x)	4.6	4.4	4.1	3.8
Net debt/Equity (%)	28.3	22.1	16.7	13.7
ROE (%)	16.6	14.1	13.3	13.1



Share price performance	1 Month	3 Month	12 Month
Absolute (%)	26.0	6.7	(28.3)
Relative to country (%)	10.6	1.4	(27.1)
Mkt cap (USD m)			17,715
3m avg. daily turnover (USD m)			46.6
Free float (%)			30
Major shareholder	Mini	stry of Fina	nce (70%)
12m high/low (THB)		6	5.00/26.75
Issued shares (m)			14,285.70

Sources: Bloomberg consensus; FSSIA estimates



Vatcharut Vacharawongsith

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Airports of Thailand AOT TB Vatcharut Vacharawongsith

Exhibit 1: AOT – 3QFY25 results summary

	2QFY24	3QFY24	4QFY24	1QFY25	2QFY25	3QFY25	Char	ıge	FY24	FY25E	Change
	(THB m)	(q-q %)	(y-y %)	(THB m)	(THB m)	(y-y %)					
Sales	18,234	16,405	16,774	17,664	17,906	15,343	(14.3)	(6.5)	67,121	67,369	0
Expense (Incl. depreciation)	(10,066)	(10,106)	(10,762)	(10,282)	(10,678)	(10,642)	(0.3)	5.3	(40,098)	(42,104)	5
Operating Profit	8,168	6,299	6,013	7,382	7,228	4,701	(35)	(25)	27,023	25,264	(7)
Net other income	97	212	156	139	178	192	7	(10)	512	563	10
Interest income	12	17	58	24	159	245	54	1,373	100	192	91
Interest expense	(710)	(682)	(672)	(627)	(635)	(626)	(1)	(8)	(2,757)	(2,618)	(5)
Pretax profit	7,567	5,845	5,554	6,917	6,930	4,511	(35)	(23)	24,879	23,402	(6)
Income Tax	(1,504)	(1,175)	(1,076)	(1,415)	(1,567)	(775)	(51)	(34)	(4,903)	(4,914)	0
Associates	(0)	(0)	(0)	1	0	(2)	(2,627)	467	(1)	(1)	0
Minority interest	(188)	(55)	(98)	(167)	(173)	(30)	(83)	(46)	(460)	(506)	10
Core profit	5,875	4,615	4,380	5,335	5,190	3,705	(29)	(20)	19,515	17,981	(8)
Extraordinaries	(62)	(53)	(103)	(35)	(115)	169			(299)	0	
Forex gain/(loss)	(84)	57	(78)	79	(166)	(36)			(34)	0	
Derivative gain/(loss)	56	(56)	73	(35)	144	28					
Reported net profit	5,785	4,563	4,272	5,344	5,053	3,865	(24)	(15)	19,182	17,981	(6)
Shares (end Q, m)	14,286	14,286	14,286	14,286	14,286	14,286	0	0	14,286	14,286	0
Core EPS (THB)	0.41	0.32	0.31	0.37	0.36	0.26	(29)	(20)	1.37	1.26	(8)
EPS (THB)	0.40	0.32	0.30	0.37	0.35	0.27	(24)	(15)	1.34	1.26	(6)
Expenses (excl depreciation)	(7,256)	(7,234)	(7,858)	(7,294)	(7,696)	(7,635)	(1)	6	(28,694)	(29,842)	4
Depreciation	(2,810)	(2,872)	(2,903)	(2,988)	(2,982)	(3,008)	1	5	(11,404)	(12,262)	8
EBITDA	10,979	9,171	8,916	10,370	10,210	7,708	(25)	(16)	38,427	37,526	(2)
Key ratios	(%)	(%)	(%)	(%)	(%)	(%)	(ppt)	(ppt)	(%)	(%)	(ppt)
Operating profit margin	44.8	38.4	35.8	41.8	40.4	30.6	(10)	(8)	40.3	37.5	(3)
EBITDA margin	60.2	55.9	53.2	58.7	57.0	50.2	(7)	(6)	57.3	55.7	(2)
Net profit margin	31.7	27.8	25.5	30.3	28.2	25.2	(3)	(3)	28.6	26.7	(2)
Operating stat	(y-y %)										
International pax growth	42.5	27.5	20.4	23.4	7.8	(3.6)					
Domestic pax growth	(0.4)	1.4	3.9	6.6	7.2	4.9					
Total pax growth	22.3	16.0	13.6	16.4	7.6	(0.3)					

Sources: AOT; FSSIA estimates

## **Financial Statements**

Airports of Thailand

Profit and Loss (THB m) Year Ending Sep	2023	2024	2025E	2026E	2027E
Revenue	48,141	67,121	67,369	68,903	71,791
Cost of goods sold	(33,782)	(40,098)	(42,104)	(43,776)	(45,395)
Gross profit	14,359	27,023	25,264	25,128	26,396
Other operating income	-	-	-	-	-
Operating costs	0	0	0	0	0
Operating EBITDA	23,230	38,427	37,526	37,569	39,203
Depreciation	(8,870)	(11,404)	(12,262)	(12,442)	(12,808)
Goodwill amortisation	-	-	-	-	-
Operating EBIT	14,359	27,023	25,264	25,128	26,396
Net financing costs	(2,867)	(2,656)	(2,426)	(2,392)	(2,299)
Associates	0	(1)	(1)	(1)	(1)
Recurring non-operating income	271	512	563	580	597
Non-recurring items	(457)	(333)	0	0	0
Profit before tax	11,307	24,545	23,401	23,315	24,694
Tax	(2,235)	(4,903)	(4,914)	(4,663)	(4,939)
Profit after tax	9,072	19,642	18,487	18,652	19,755
Minority interests	(281)	(460)	(506)	(557)	(612)
Preferred dividends	-	-	-	-	-
Other items	-	-	-	-	-
Reported net profit	8,791	19,182	17,981	18,096	19,143
Non-recurring items & goodwill (net)	457	333	0	0	0
Recurring net profit	9,247	19,515	17,981	18,096	19,143
Per share (THB)					
Recurring EPS *	0.65	1.37	1.26	1.27	1.34
Reported EPS	0.62	1.34	1.26	1.27	1.34
DPS	0.36	0.79	0.60	0.60	0.60
Diluted shares (used to calculate per share data)	14,286	14,286	14,286	14,286	14,286
Growth					
Revenue (%)	190.7	39.4	0.4	2.3	4.2
Operating EBITDA (%)	nm	65.4	(2.3)	0.1	4.3
Operating EBIT (%)	nm	88.2	(6.5)	(0.5)	5.0
Recurring EPS (%)	nm	111.0	(7.9)	0.6	5.8
Reported EPS (%)	nm	118.2	(6.3)	0.6	5.8
Operating performance					
Gross margin inc. depreciation (%)	29.8	40.3	37.5	36.5	36.8
Gross margin exc. depreciation (%)	48.3	57.3	55.7	54.5	54.6
Operating EBITDA margin (%)	48.3	57.3	55.7	54.5	54.6
Operating EBIT margin (%)	29.8	40.3	37.5	36.5	36.8
Net margin (%)	19.2	29.1	26.7	26.3	26.7
Effective tax rate (%)	19.0	19.7	21.0	20.0	20.0
Dividend payout on recurring profit (%)	55.6	57.8	47.7	47.4	44.8
Interest cover (X)	5.1	10.4	10.6	10.7	11.7
Inventory days	4.6	4.3	5.0	4.9	5.0
Debtor days	60.5	62.4	67.5	74.9	71.9
Creditor days	23.0	24.5	22.0	21.9	22.0
Operating ROIC (%)	7.5	13.7	12.6	12.5	12.6
ROIC (%)	6.9	12.7	11.9	11.8	11.9
ROE (%)	8.7	16.6	14.1	13.3	13.1
ROA (%)	6.2	11.0	9.8	9.6	9.7
* Pre exceptional, pre-goodwill and fully diluted	3.2		0.0	0.0	· · ·
Revenue by Division (THB m)	2023	2024	2025E	2026E	2027E
Landing & parking	3,742	5,629	5,945	6,146	6,353
Passenger service	17,882	24,607	26,922	28,496	29,861
Aircraft service	642	764	807	834	862
Property rents	2,381	3,101	2,419	1,887	1,472
Sources: Airports of Thailand: FSSIA estimates	2,001	5,101	۵,۳۱۰	1,007	1,712

Sources: Airports of Thailand; FSSIA estimates

## **Financial Statements**

Airports of Thailand

Cash Flow (THB m) Year Ending Dec	2023	2024	2025E	2026E	2027
Recurring net profit	9,247	19,515	17,981	18,096	19,14
Depreciation	8,870	11,404	12,262	12,442	12,80
Associates & minorities	-	-	-	-	
Other non-cash items	2,906	1,826	506	557	61
Change in working capital	(5,892)	4,431	(3,261)	396	67
Cash flow from operations	15,132	37,176	27,488	31,489	33,23
Capex - maintenance	(12,546)	(12,902)	(10,003)	(17,365)	(21,891
Capex - new investment	(070)	- 000	-	-	
Vet acquisitions & disposals	(278)	832	0	0	
Other investments (net) Cash flow from investing	(12,823)	(12,070)	(10,003)	(17,365)	(21,891
Dividends paid	(12,823)	(5,151)	(11,286)	(8,571)	(8,57
equity finance	(10)	(3,131)	(11,200)	(0,371)	(0,57
Debt finance	(82)	(7,246)	(2,500)	(2,500)	(2,500
Other financing cash flows	85	(314)	0	0	(2,500
Cash flow from financing	(15)	(12,711)	(13,786)	(11,071)	(11,07
lon-recurring cash flows	(,	(-=,,	(.0,.00)	(,,	(,•.
Other adjustments	0	0	0	0	
let other adjustments	0	0	0	0	
Novement in cash	2,293	12,396	3,699	3,053	27
ree cash flow to firm (FCFF)	5,198.87	27,863.53	20,102.38	16,658.84	13,792.3
ree cash flow to equity (FCFE)	2,311.55	17,547.16	14,984.46	11,624.41	8,841.4
	· · · · · · · · · · · · · · · · · · ·	·	· · · · · · · · · · · · · · · · · · ·	<u> </u>	<u> </u>
er share (THB) CFF per share	0.36	1.95	1.41	1.17	0.9
CFE per share	0.36	1.23	1.05	0.81	0.6
Recurring cash flow per share	1.47	2.29	2.15	2.18	2.2
	2000	2224	2225	2225	222
Balance Sheet (THB m) Year Ending Sep	2023	2024	2025E	2026E	2027
angible fixed assets (gross)	303,033	314,347	324,350	341,715	363,60
ess: Accumulated depreciation	(142,360)	(152,176)	(164,438)	(176,880)	(189,68
angible fixed assets (net)	160,673	162,171	159,912	164,835	173,91
ntangible fixed assets (net)	0	0	0	0	
ong-term financial assets	-	-	-	-	
nvest. in associates & subsidiaries	972	140	140	140	14
Cash & equivalents	6,091	18,487	22,186	25,239	25,50
/C receivable	12,184	10,767	14,135	14,135	14,13
nventories	285	399	414	435	45
Other current assets	454	572	574	587	61
Current assets	19,014	30,224	37,309	40,396	40,70
Other assets	14,952	13,615	13,615	13,615	13,61
otal assets	195,611	206,150	210,976	218,986	228,38
Common equity	110,465	124,233	130,928	140,452	151,02
/linorities etc.	1,713	2,166	2,672	3,228	3,84
otal shareholders' equity	112,178	126,399	133,600	143,681	154,86
ong term debt	51,464	47,393	49,032	46,532	44,03
Other long-term liabilities	8,676	8,995	8,995	8,995	8,99
ong-term liabilities	60,140	56,388	58,027	55,527	53,02
VC payable	2,086	1,767	1,838	1,930	2,00
Short term debt	10,011	6,836	2,698	2,698	2,69
Other current liabilities Current liabilities	11,195 <b>23,293</b>	14,759 <b>23,363</b>	14,814 <b>19,349</b>	15,151 <b>19,779</b>	15,78
otal liabilities and shareholders' equity	195,611	206,150	210,976	218,986	20,49 228,38
let working capital	(358)	(4,789)	(1,528)	(1,923)	(2,59
nvested capital	176,239	171,137	172,139	176,667	185,08
Includes convertibles and preferred stock which is be		171,107	172,100	170,007	100,00
·	g				
er share (THB)					
ook value per share	7.73	8.70	9.16	9.83	10.
angible book value per share	7.73	8.70	9.16	9.83	10.
inancial strength					
let debt/equity (%)	49.4	28.3	22.1	16.7	13
let debt/total assets (%)	28.3	17.3	14.0	11.0	9
Current ratio (x)	0.8	1.3	1.9	2.0	2
CF interest cover (x)	1.8	7.6	7.2	5.9	4
aluation	2023	2024	2025E	2026E	2027
ecurring P/E (x) *	61.8	29.3	31.8	31.6	29
ecurring P/E @ target price (x) *	46.0	21.8	23.6	23.5	22
eported P/E (x)	65.0	29.8	31.8	31.6	29
Dividend yield (%)	0.9	2.0	1.5	1.5	1
rice/book (x)	5.2	4.6	4.4	4.1	3
rice/tangible book (x)	5.2	4.6	4.4	4.1	3
V/EBITDA (x) **	27.1	15.9	16.1	15.9	15
V/EBITDA @ target price (x) **	20.8	12.0	12.2	12.0	11
• ,		3.6	3.5	3.4	3
EV/invested capital (x)	3.6	3.0	3.3	3.4	J

Sources: Airports of Thailand; FSSIA estimates

# **Airports of Thailand PCL (AOT TB)**

FSSIA ESG rating

★ ★ ★

## **Exhibit 2: FSSIA ESG score implication**

77.96 /100

Rating	Score	Implication
****	>79-100	Leading its industry peers in managing the most significant ESG risks which not only better cost efficiency but also lead to higher profitability.
****	>59-79	A mixed track record of managing the most significant ESG risks and opportunities relative to industry peers.
***	>39-59	Relevant ESG materiality matrix has been constructively addressed, well-managed and incorporated into day-to-day operations, in which targets and achievements are evaluated annually.
**	>19-39	Relevant ESG materiality matrix has been identified with key management in charge for progress to be followed up on and to provide intensive disclosure. Most targets are conventional and achievable.
*	1-19	The company has adopted the United Nations Sustainable Development Goals (UN SDGs), established sustainability management guidelines and fully complies with regulations or ESG suggested guidance from related organizations such as the SET and SEC.

Sources: FSSIA estimates

Exhibit 3: ESG – peer comparison

	FSSIA		Domestic ratings						Global ratings					Bloomberg	
	ESG score	DJSI	SET ESG	SET ESG rating	CG score	AGM level	Thai CAC	Morningstar ESG risk	ESG Book	MSCI	Moody's	Refinitiv	S&P Global	ESG score	Disclosure score
SET100	69.20	5.34	4.40	4.40	4.76	4.65	3.84	Medium	51.76	BBB	20.87	58.72	63.91	3.72	28.17
Coverage	67.12	5.11	4.15	4.17	4.83	4.71	3.53	Medium	52.04	BB	16.97	56.85	62.09	3.40	31.94
AAV	43.83		Υ	Y	5.00	4.00		High	48.81			42.50		3.11	48.18
AOT	77.96	Υ	Y	Y	5.00	5.00		Low	64.96	Α	39.00	50.87	77.00	4.19	55.78
BA	18.75				4.00	4.00		High					16.00		
PSL	55.45		Y	Y	5.00	5.00	Certified	Medium	59.76	BB			51.00		
RCL	27.51				4.00	4.00		High	41.46			20.37	13.00	.94	30.36
TTA	65.35		Υ	Υ	5.00	5.00	Certified	Medium	56.56	AA		50.79	25.00	3.31	56.20

Sources: <u>SETTRADE.com</u>; FSSIA's compilation

## Exhibit 4: ESG score by Bloomberg

FY ending Dec 31	FY 2015	FY 2016	FY 2017	FY 2018	FY 2019	FY 2020	FY 2021	FY 2022
ESG financial materiality scores - ESG score	4.27	4.55	5.34	5.47	4.95	4.17	3.41	4.19
BESG environmental pillar score	4.94	4.68	4.74	5.02	5.00	4.10	2.46	3.87
BESG social pillar score	2.97	3.81	5.94	5.98	4.49	3.60	2.85	3.22
BESG governance pillar score	5.06	5.41	5.57	5.57	5.52	5.13	6.18	6.29
ESG disclosure score	51.22	57.00	58.73	62.06	61.32	60.33	60.75	55.78
Environmental disclosure score	34.61	44.82	44.82	53.01	54.97	53.55	53.88	45.70
Social disclosure score	35.34	42.47	47.67	49.49	45.31	43.74	42.17	35.43
Governance disclosure score	83.59	83.59	83.59	83.59	83.59	83.59	86.09	86.09
Environmental								
Emissions reduction initiatives	Yes							
Climate change policy	Yes							
Climate change opportunities discussed	No							
Risks of climate change discussed	No	No	No	No	No	No	Yes	Yes
GHG scope 1	3	2	2	3	3	3	3	2
GHG scope 2 location-based	146	212	214	229	215	171	179	_
GHG Scope 3	_	_	_	_	_	_	_	_
Carbon per unit of production	_	0	0	0	0	_	_	_
Biodiversity policy	Yes							
Energy efficiency policy	Yes							
Total energy consumption	474	651	667	661	688	545	457	785
Renewable energy use	_	0	0	0	0	0	0	0
Electricity used	474	554	572	570	688	545	457	437
Fuel used - natural gas	_	_	_	_	_	_	_	_

Sources: Bloomberg; FSSIA's compilation

**Exhibit 5: ESG score by Bloomberg** (cont.)

FY ending Dec 31	FY 2015	FY 2016	FY 2017	FY 2018	FY 2019	FY 2020	FY 2021	FY 2022
Fuel used - crude oil/diesel	No							
Waste reduction policy	Yes							
Hazardous waste	0	0	0	0	0	0	0	0
Total waste	29	26	31	32	36	26	19	18
Waste recycled	_	_	_	_	3	2	1	0
Waste sent to landfills	_	23	25	23	28	8	2	3
Environmental supply chain management	Yes							
Water policy	Yes							
Water consumption	_	4,075	4,863	6,285	6,490	5,889	4,755	4,783
Social								
Human rights policy	Yes							
Policy against child labor	Yes							
Quality assurance and recall policy	Yes							
Consumer data protection policy	No	No	Yes	Yes	Yes	Yes	Yes	Yes
Equal opportunity policy	No	Yes						
Gender pay gap breakout	No							
Pct women in workforce	39	38	40	40	40	40	40	40
Pct disabled in workforce	_	_	_	_	_	_	_	_
Business ethics policy	Yes							
Anti-bribery ethics policy	Yes							
Health and safety policy	Yes							
Lost time incident rate - employees	0	0	0	0	0	0	0	0
Total recordable incident rate - employees	_	_	_	_	_	_	_	_
Training policy	Yes							
	No							
Fair remuneration policy								
Number of employees – CSR	6,043	6,726	7,230	7,718	8,117	8,769	8,176	7,919
Employee turnover pct	3	3	2	1	160,006	2	2	74.225
Total hours spent by firm - employee training	236,402	278,056	214,370	337,035	169,206	63,867	59,834	74,225
Social supply chain management	Yes							
Governance	44	40	45	45	42	4.4	45	45
Board size	14	12	15	15	13	14	15	15
No. of independent directors (ID)	7	7	12	11	8	9	11	10
No. of women on board	2	2	2	2	2	3	5	5
No. of non-executive directors on board	14	11	14	14	12	13	14	14
Company conducts board evaluations	Yes							
No. of board meetings for the year	15	15	14	14	15	14	15	13
Board meeting attendance pct	92	94	95	98	96	96	98	98
Board duration (years)	3	3	3	3	3	3	3	3
Director share ownership guidelines	No							
Age of the youngest director	44	44	45	47	48	49	44	45
Age of the oldest director	64	62	63	64	64	64	62	63
No. of executives / company managers	21	21	21	21	20	16	16	16
No. of female executives	7	7	7	7	6	2	2	2
Executive share ownership guidelines	No							
Size of audit committee	3	3	3	3	3	3	3	3
No. of ID on audit committee	3	3	3	3	3	3	3	3
Audit committee meetings	12	12	12	12	12	12	12	15
Audit meeting attendance %	97	97	97	100	92	100	100	100
Size of compensation committee	3	3	3	3	3	3	3	3
No. of ID on compensation committee	2	2	3	3	2	2	2	2
No. of compensation committee meetings	1	2	3	2	3	3	2	2
Compensation meeting attendance %	100	100	100	100	100	100	100	100
Size of nomination committee	3	3	3	3	3	3	3	3
No. of nomination committee meetings	3	3	2	2	3	4	4	2
Nomination meeting attendance %	100	88	100	100	100	94	100	100
Sustainability governance								

Sources: Bloomberg; FSSIA's compilation

## **Disclaimer for ESG scoring**

ESG score	Methodolog	v			Rating						
The Dow	_		ansparent, rules-based	component selection		nd invited to th	ne annual S&P (	Slobal Corpora	ıto.		
Jones			ansparent, rules-based anies' Total Sustainabil		Be a member and invited to the annual S&P Global Corporate Sustainability Assessment (CSA) for DJSI. Companies with an S&P Global						
Sustainability	•		Corporate Sustainabili	,	ESG Score of less than 45% of the S&P Global ESG Score of the highes scoring company are disqualified. The constituents of the DJSI indices are						
ndices ( <u>DJSI</u> )	, ,	ranked compar	nies within each industry	y are selected for				uents of the D	JSI indices ar		
By S&P Global	inclusion.				selected from the Eligible Universe.						
SET ESG	SET ESG qu	antifies respons	sibility in Environmental	I and Social issues by	To be eligible for <b>SETESG inclusion</b> , verified data must be scored at a						
Ratings List			nsparency in Governand				cator, unless the				
SETESG) by The Stock			reemptive criteria, with board members and ex		during the asser				ted against th		
Exchange of			and combined holding n		nature of the rel		om the SET ES		nnanies whos		
hailand			alifying criteria include: 1		1) market capita						
SET)	70%; 2) inde	pendent directo	ors and free float violation	on; 3) executives'	liquidity >0.5%	of paid-up cap	ital for at least 9	out of 12 mor	ths. The		
			ocial & environmental in		SETTHSI Index						
			rnings in red for > 3 yea		, , ,		and no cap for r				
<b>CG Score</b> by Thai			in sustainable developn ith support from the Sto		Scores are rate		ries: 5 for Excell -79), 2 for Fair (6				
Institute of			are from the perspective				v 50. Weightings				
Directors	an evaluation	of operations.			equitable treatm	ent of shareh	olders (weight 2	5% combined)	; 3) the role of		
Association					stakeholders (2	, , ,	sure & transpare	ncy (15%); an	d 5) board		
(Thai IOD)					responsibilities	,					
AGM level			ich shareholders' rights		The scores are		four categories: (80-89), and not				
By Thai Investors		•	nto business operations disclosed. All form impo		very Good (90-	99), 3 101 Fall	(60-69), and not	rated for Scor	es below 79.		
Association			nts to be evaluated ann								
(TIA) with			res before the meeting (								
support from			eeting (10%). (The first a								
he SEC			nn for voting; and 2) facilitati s 1) the ease of attending m	ing how voting rights can be neetings: 2) transparency							
	and verifiability	; and 3) openness	s for Q&A. The third involve	s the meeting minutes that							
The SAC			s, resolutions and voting res	,							
Thai CAC By Thai			necklist include corruptions, and the monitoring a		The document will be reviewed by a committee of nine professionals. A passed Checklist will move for granting certification by the CAC Council						
Private Sector			good for three years.	ind developing of	approvals whos		0 0	,			
Collective	(Companies de	ciding to become	a CAC certified member st		professionalism			•			
Action Against			n 18-month deadline to sub								
Corruption			ssment, in place of policy ar dishment of whistleblowing								
(CAC)	communication	of policies to all s	stakeholders.)	· 							
Morningstar			rating provides an ove		A company's ES				d risk. The		
<u>Sustainalytics</u>			how much of a compar to be reviewed include corp	•	more risk is unn	nanaged, the I	nigher ESG risk	s scored.			
	regulatory filing	s, news and othe	r media, NGO reports/webs	sites, multi-sector	NEOL						
			ESG controversies, issuer ws.	teedback on draft ESG	NEGL	<b>Low</b> 10-20	Medium 20-30	<b>High</b> 30-40	Severe 40+		
	reports, and qu	anty a poor revier					20 30	30 40	401		
				-4 144	0-10				ft		
ESG Book	The ESG sco	ore identifies su	stainable companies th		The total ESG s	core is calcula					
ESG Book	The ESG sco	ore identifies su outperform ove		ethodology considers	The total ESG s	core is calcula ateriality-base		core is scaled			
ESG Book	The ESG sco positioned to the principle helps explain	ore identifies su outperform ove of financial mat future risk-adju	stainable companies the the long term. The meriality including informusted performance. Mat	ethodology considers ation that significantly teriality is applied by	The total ESG s	core is calcula ateriality-base	d weights. The s	core is scaled			
ESG Book	The ESG scc positioned to the principle helps explain over-weightir	ore identifies su outperform ove of financial mat future risk-adju ng features with	stainable companies the the long term. The meriality including informusted performance. Mathing in higher materiality and	ethodology considers ation that significantly teriality is applied by	The total ESG s	core is calcula ateriality-base	d weights. The s	core is scaled			
	The ESG sco positioned to the principle helps explain over-weightir weights on a	ore identifies su outperform ove of financial mat future risk-adjung features with rolling quarterly	stainable companies the rest the long term. The meriality including informusted performance. Mathigher materiality and y basis.	ethodology considers ation that significantly teriality is applied by rebalancing these	The total ESG s scores using ma and 100 with high	core is calcula ateriality-base gher scores in	d weights. The s dicating better p	core is scaled erformance.	between 0		
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	The ESG scc positioned to the principle helps explain over-weightin weights on a MSCI ESG re identify indus	ore identifies su outperform ove of financial mat future risk-adjung g features with rolling quarterly atings aim to motry leaders and	stainable companies the er the long term. The meriality including informusted performance. Mathigher materiality and y basis.	ethodology considers ation that significantly teriality is applied by rebalancing these	The total ESG s scores using ma and 100 with hig relevant ESG risk	core is calculateriality-base- gher scores in	d weights. The s dicating better po-	core is scaled erformance. rules-based m	between 0		
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Rating regarding the sustainable development of Thai listed companies, both on the SET and MAI, are publicly available on the website of the Securities and Exchange Commission of Thailand (SEC). Currently, ratings available are 1) "CG Score"; 2) "AGM Level"; 3) "Thai CAC"; and 4) THSI. The ratings are updated on an annual basis. FSSIA does not confirm nor certify the accuracy of such ratings.

Source: FSSIA's compilation

Airports of Thailand AOT TB Vatcharut Vacharawongsith

## **GENERAL DISCLAIMER**

## ANALYST(S) CERTIFICATION

#### Vatcharut Vacharawongsith FSS International Investment Advisory Securities Co., Ltd

The individual(s) identified above certify(ies) that (i) all views expressed in this report accurately reflect the personal view of the analyst(s) with regard to any and all of the subject securities, companies or issuers mentioned in this report; and (ii) no part of the compensation of the analyst(s) was, is, or will be, directly or indirectly, related to the specific recommendations or views expressed herein.

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### History of change in investment rating and/or target price



Date	Rating	Target price	Date	Rating	Target price	Date	Rating	Target price
28-Sep-2022 29-Nov-2023 14-Feb-2024	BUY BUY BUY	85.00 76.00 75.00	25-Jun-2024 01-Aug-2024 26-Nov-2024	BUY BUY BUY	70.00 65.00 68.00	14-Jan-2025 24-Jun-2025	BUY HOLD	65.00 29.75

Vatcharut Vacharawongsith started covering this stock from 24-Jun-2025

Price and TP are in local currency

Source: FSSIA estimates

Company	Ticker	Price	Rating	Valuation & Risks
Airports of Thailand	AOT TB	THB 40.00	HOLD	Downside risks to our DCF-based target price include 1) a slowdown in the recovery of international passengers; 2) delays in the Suvarnabhumi Airport expansions (satellite terminal and northern expansion); and 3) the termination of the duty-free concession contracts from King Power. Upside risks include 1) possible passenger service charge hikes; 2) new investment projects; and 3) efficient cost controls.

Source: FSSIA estimates

#### **Additional Disclosures**

Target price history, stock price charts, valuation and risk details, and equity rating histories applicable to each company rated in this report is available in our most recently published reports. You can contact the analyst named on the front of this note or your representative at Finansia Syrus Securities Public Company Limited.

All share prices are as at market close on 13-Aug-2025 unless otherwise stated.

### RECOMMENDATION STRUCTURE

## Stock ratings

Stock ratings are based on absolute upside or downside, which we define as (target price\* - current price) / current price.

BUY (B). The upside is 10% or more.

HOLD (H). The upside or downside is less than 10%.

REDUCE (R). The downside is 10% or more.

Unless otherwise specified, these recommendations are set with a 12-month horizon. Thus, it is possible that future price volatility may cause a temporary mismatch between upside/downside for a stock based on market price and the formal recommendation.

\* In most cases, the target price will equal the analyst's assessment of the current fair value of the stock. However, if the analyst doesn't think the market will reassess the stock over the specified time horizon due to a lack of events or catalysts, then the target price may differ from fair value. In most cases, therefore, our recommendation is an assessment of the mismatch between current market price and our assessment of current fair value.

## **Industry Recommendations**

Overweight. The analyst expects the fundamental conditions of the sector to be positive over the next 12 months.

Neutral. The analyst expects the fundamental conditions of the sector to be maintained over the next 12 months.

Underweight. The analyst expects the fundamental conditions of the sector to be negative over the next 12 months.

#### **Country (Strategy) Recommendations**

**Overweight (O).** Over the next 12 months, the analyst expects the market to score positively on two or more of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

**Neutral (N).** Over the next 12 months, the analyst expects the market to score positively on one of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

**Underweight (U).** Over the next 12 months, the analyst does not expect the market to score positively on any of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.