EQUITY RESEARCH - RESULTS FLASH

BTG TB BETAGRO

2Q25 results at first glance

THAILAND / FOOD & BEVERAGE









| TARGET PRICE | THB27.00 |
|-----------------|-----------------------|
| CLOSE | THB18.90 |
| UP/DOWNSIDE | +42.9% |
| TP vs CONSENSUS | ±2/1 20/ ₂ |

กำไร 2Q25 ดีตามคาด ทำสถิติสูงสุดใหม่

Highlights

- BTG รายงานกำไรสุทธิ์ 2Q25 ที่ 2,590 ล้านบาท (+37% q-q, +4x y-y) ทำสถิติสูงสุด
- ผลการดำเนินงานแข็งแกร่งจากราคาสัตว์เนื้อที่เพิ่มขึ้น โดยเฉพาะราคาหมูไทย (+9% qq, +24% y-y) และการเติบโตต่อเนื่องของปริมาณขาย ส่งผลให้รายได้รวมเติบโต 4% q-q และ 15% y-y
- ต้นทุนวัตถุดิบยังคงลดลง ทำให้อัตรากำไรขั้นต้น 2Q25 ปรับขึ้นเป็น 19.6% จาก 17.7% ใน 1Q25 และ 14.1% ใน 2Q24 สูงสุดในรอบ 11 ไตรมาส การปรับตัวดีขึ้นเกิดจากมาร์ จิ้นธุรกิจหมูที่ฟื้นตัวอย่างแข็งแกร่ง
- ค่าใช้จ่ายรวมยังอยู่ในการควบคุม ทำให้อัตราส่วน SG&A ต่อยอดขายคงที่ที่ 10.3% คัตราภาษีลดลงเหลือ 8.8% ในไตรมาสนี้ จาก 15% ใน 1Q25 เนื่องจากบริษัทใช้ ประโยชน์จาก tax loss carry forward โดยฝ่ายบริหารคาดว่าอัตราภาษีแท้จริงในอนาคต จะอยู่ที่ราว 12–14%

Outlook

- กำไรสุทธิ์ 1H25 ของ BTG อยู่ที่ 4,490 ล้านบาท (+9x y-y) คิดเป็น 59% ของประมาณ
- เรายังคงมีมุมมองเป็นกลาง หลังการประชุมนักวิเคราะห์เมื่อ 13 สิงหาคม 2025
- ฝ่ายบริหารระบุว่าการลดลงของราคาหมูไทยล่าสุด (ลงเหลือ 70–75 บาท/กก. ในส.ค. จาก 86 บาท/กก. ใน 2Q25) มาจากความต้องการชะลอตัวและเกษตรกรบางส่วนปล่อย สินค้าสู่ตลาดชั่วคราว อย่างไรก็ตาม สภาพอุปทานโดยรวมยังคงไม่เปลี่ยนแปลง จึงมี โอกาสที่ราคาหมูจะฟื้นตัวไปที่ราว 80 บาท/กก. ใน 4Q25 ช่วงฤดูท่องเที่ยวสูงสุด
- อย่างไรก็ตาม เรายังคงระมัดระวังแนวโน้มราคาหมูใน 2H25 เนื่องจากราคาที่ลดลงอย่าง รวดเร็ว ตามข้อมูล OAE ราคาหมูกลางเดือนส.ค.ในบางพื้นที่ลดลงต่ำกว่า 70 บาท/กก. คาดว่าจะมีอุปทานใหม่เข้าสู่ตลาดอีกครั้งใน 2Q26 ดังนั้น เรายังคงมุมมองว่าบริษัทได้ ผ่านกำไรสูงสุดของปีแล้วใน 2Q25

KEY STOCK DATA

| YE Dec (THB m) | 2024 | 2025E | 2026E | 2027E |
|----------------------|---------|---------|---------|---------|
| Revenue | 114,232 | 120,915 | 126,206 | 131,882 |
| Net profit | 2,466 | 7,623 | 4,353 | 4,568 |
| EPS (THB) | 1.28 | 3.95 | 2.26 | 2.37 |
| vs Consensus (%) | - | 4.3 | (8.6) | (13.6) |
| EBITDA | 9,005 | 15,355 | 11,965 | 12,848 |
| Recurring net profit | 2,377 | 7,563 | 4,353 | 4,568 |
| Core EPS (THB) | 1.19 | 3.78 | 2.18 | 2.28 |
| EPS growth (%) | nm | 218.2 | (42.4) | 4.9 |
| Core P/E (x) | 15.9 | 5.0 | 8.7 | 8.3 |
| Dividend yield (%) | 2.6 | 8.4 | 4.8 | 5.0 |
| EV/EBITDA (x) | 6.8 | 3.4 | 4.1 | 3.5 |
| Price/book (x) | 1.3 | 1.2 | 1.1 | 1.0 |
| Net debt/Equity (%) | 91.0 | 50.9 | 36.1 | 23.7 |
| ROE (%) | 9.1 | 25.8 | 13.3 | 12.9 |



| Share price performan | е | 1 Month | 3 Month | 12 Month |
|-------------------------|---------|------------|-----------|------------|
| Absolute (%) | | 8.6 | (22.2) | (17.8) |
| Relative to country (%) | | (3.8) | (25.5) | (15.4) |
| Mkt cap (USD m) | | | | 1,131 |
| 3m avg. daily turnover | | | 2.1 | |
| Free float (%) | | | | 37 |
| Major shareholder | Betagro | Holding Co | mpany Lim | ited (38%) |
| 12m high/low (THB) | | | 2 | 4.80/16.30 |
| Issued shares (m) | | | | 1,934.80 |

Sources: Bloomberg consensus; FSSIA estimates



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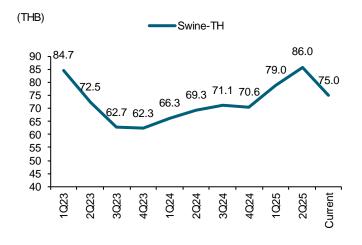
PREPARED BY FSS INTERNATIONAL INVESTMENT ADVISORY SECURITIES CO LTD (FSSIA). ANALYST CERTIFICATION AND IMPORTANT DISCLOSURES CAN BE FOUND AT THE END OF THIS REPORT

Exhibit 1: BTG - 2Q25 earnings results

| | 2Q24 | 3Q24 | 4Q24 | 1Q25 | 2Q25 | Cha | nge | 1H24 | 1H25 | Change | 2024 | 2025E | Change | % 1H25 |
|---------------------------------|---------|---------|---------|---------|---------|--------|--------|---------|---------|--------|---------|---------|--------|----------|
| | (THB m) | (q-q%) | (y-y%) | (THB m) | (THB m) | (y-y%) | (THB m) | (THB m) | (y-y%) | to 2025E |
| Sales | 27,225 | 29,889 | 30,094 | 30,308 | 31,542 | 4.1 | 15.9 | 54,249 | 61,850 | 14.0 | 114,232 | 120,915 | 5.9 | 51.2 |
| Cost of sales | 23,388 | 25,731 | 25,609 | 24,945 | 25,358 | 1.7 | 8.4 | 47,491 | 50,303 | 5.9 | 98,831 | 99,029 | 0.2 | 50.8 |
| Gross profit | 3,836 | 4,158 | 4,485 | 5,363 | 6,185 | 15.3 | 61.2 | 6,758 | 11,548 | 70.9 | 15,401 | 21,886 | 42.1 | 52.8 |
| SG&A | 2,889 | 3,019 | 3,287 | 3,122 | 3,242 | 3.8 | 12.2 | 5,684 | 6,364 | 12.0 | 11,990 | 12,575 | 4.9 | 50.6 |
| Operating profit | 1060 | 1300 | 1419 | 2334 | 3047 | 30.6 | 187.4 | 1,313 | 5,381 | 309.7 | 4,033 | 9903 | 145.6 | 54.3 |
| Interest expense | 199 | 198 | 208 | 202 | 194 | (3.9) | (2.7) | 397 | 396 | (0.3) | 802 | 841 | 4.8 | 47.1 |
| Tax expense | 269 | 240 | 271 | 329 | 254 | (22.7) | (5.6) | 465 | 583 | 25.5 | 976 | 1,663 | 70.3 | 35.1 |
| Biological gain (loss) | 15 | 24 | (25) | 51 | (13) | nm | nm | 24 | 38 | 54.9 | 23 | 20 | nm | nm |
| Other gain (loss) | (13) | 51 | 32 | 29 | (12) | nm | nm | (17) | 17 | nm | 66 | 40 | nm | nm |
| Reported net profit | 628 | 979 | 983 | 1,898 | 2,594 | 36.7 | 313.2 | 504 | 4,492 | 791.7 | 2,466 | 7,623 | 209.1 | 58.9 |
| Core profit | 626 | 905 | 976 | 1,818 | 2,619 | 44.1 | 318.3 | 496 | 4,437 | 793.8 | 2,377 | 7,563 | 218.2 | 58.7 |
| Key ratios (%) | | | | | | (ppt) | (ppt) | | | | | | | |
| Gross margin | 14.1 | 13.9 | 14.9 | 17.7 | 19.6 | 1.9 | 5.5 | 12.5 | 18.7 | 6.2 | 13.5 | 18.1 | 4.6 | |
| SG&A to sales | 10.6 | 10.1 | 10.9 | 10.3 | 10.3 | (0.0) | (0.3) | 10.5 | 10.3 | (0.2) | 10.5 | 10.4 | (0.1) | |
| Operating margin | 3.9 | 4.3 | 4.7 | 7.7 | 9.7 | 2.0 | 5.8 | 2.4 | 8.7 | 6.3 | 3.5 | 8.2 | 4.7 | |
| Net margin | 2.3 | 3.3 | 3.3 | 6.3 | 8.2 | 2.0 | 5.9 | 0.9 | 7.3 | 6.3 | 2.2 | 6.3 | 4.1 | |
| Core margin | 2.3 | 3.0 | 3.2 | 6.0 | 8.3 | 2.3 | 6.0 | 0.9 | 7.2 | 6.3 | 2.1 | 6.3 | 4.2 | |
| Operating statistics | | | | | | | | | | | | | | |
| Broiler price-TH (THB/kg.) | 43.6 | 42.7 | 38.1 | 40.0 | 40.0 | 0.0 | (8.3) | 42.2 | 40.0 | (5.2) | 41.6 | 40.0 | (3.8) | |
| Swine price-TH (THB/kg.) | 69.3 | 71.1 | 70.6 | 79.0 | 86.0 | 8.9 | 24.0 | 67.8 | 82.5 | 21.7 | 70.0 | 75.0 | 7.1 | |
| Swine price-Cambodia (KHR/kg.) | 9,568 | 8,779 | 8,758 | 10,011 | 11,580 | 15.7 | 21.0 | 8,427 | 10,796 | 28.1 | 8,605 | 10,500 | 22.0 | |
| Swine price-Laos (LAK/kg.) | 48,745 | 51,591 | 51,134 | 53,453 | 56,180 | 5.1 | 15.3 | 48,169 | 54,817 | 13.8 | 47,000 | 47,870 | 1.9 | |
| Corn price-TH (THB/kg.) | 10.9 | 12.0 | 10.0 | 10.9 | 10.5 | (3.1) | (3.7) | 10.7 | 10.7 | 0.3 | 11.0 | 10.5 | (4.4) | |
| Soybean meal price-TH (THB/kg.) | 21.3 | 20.5 | 18.9 | 16.8 | 16.2 | (3.6) | (23.8) | 21.7 | 16.5 | (24.1) | 20.9 | 16.0 | (23.3) | |

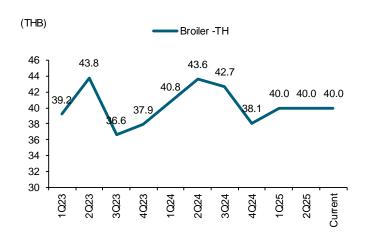
Sources: BTG, FSSIA's compilation

Exhibit 2: Quarterly Thai swine price



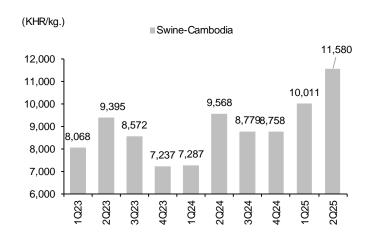
Sources: CPF, OAE, MOC, FSSIA's compilation

Exhibit 3: Quarterly Thai chicken price



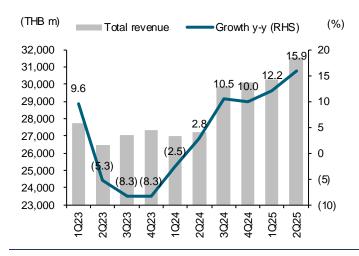
Sources: CPF, OAE, MOC, FSSIA's compilation

Exhibit 4: Quarterly Cambodian swine price



Source: CPF, FSSIA's compilation

Exhibit 6: Quarterly total revenue and growth



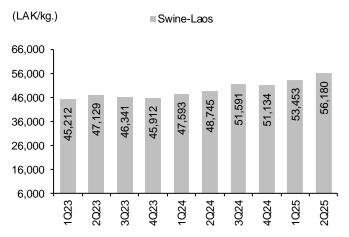
Sources: BTG, FSSIA's compilation

Exhibit 8: Quarterly gross margin and SG&A to sales



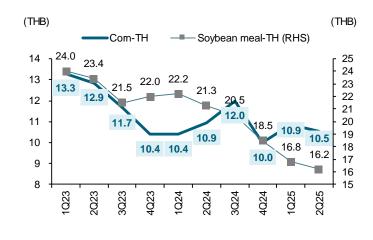
Sources: BTG, FSSIA's compilation

Exhibit 5: Quarterly Laos swine price



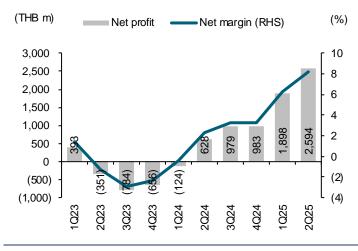
Source: CPF, FSSIA's compilation

Exhibit 7: Quarterly domestic raw material prices



Source: BTG, FSSIA's compilation

Exhibit 9: Quarterly net profit and net margin



Sources: BTG, FSSIA's compilation

Financial Statements

Betagro

| Profit and Loss (THB m) Year Ending Dec | 2023 | 2024 | 2025E | 2026E | 2027E |
|--|---------------|-------------|----------|-------------|--------------|
| Revenue | 108,638 | 114,232 | 120,915 | 126,206 | 131,882 |
| Cost of goods sold | (97,800) | (98,831) | (99,029) | (107,654) | (112,363) |
| Gross profit | 10,838 | 15,401 | 21,886 | 18,552 | 19,518 |
| Other operating income | 493 | 622 | 592 | 606 | 633 |
| Operating costs | (11,579) | (11,990) | (12,575) | (13,125) | (13,716) |
| Operating EBITDA | 4,319 | 9,005 | 15,355 | 11,965 | 12,848 |
| Depreciation | (4,568) | (4,972) | (5,452) | (5,932) | (6,412) |
| Goodwill amortisation | 0 | 0 | 0 | 0 | 0 |
| Operating EBIT | (248) | 4,033 | 9,903 | 6,033 | 6,436 |
| Net financing costs | (673) | (802) | (841) | (752) | (895) |
| Associates | 102 | 157 | 175 | 177 | 185 |
| Recurring non-operating income | 102 | 157 | 175 | 177 | 185 |
| Non-recurring items | (88) | 89 | 60 | 0 | 0 |
| Profit before tax | (906) | 3,476 | 9,298 | 5,457 | 5,726 |
| Tax | (457) | (976) | (1,663) | (1,091) | (1,145) |
| Profit after tax | (1,364) | 2,500 | 7,635 | 4,366 | 4,581 |
| Minority interests | (35) | (34) | (12) | (13) | (13) |
| Preferred dividends | = | - | - | - | - |
| Other items | - | - | - | - | - |
| Reported net profit | (1,398) | 2,466 | 7,623 | 4,353 | 4,568 |
| Non-recurring items & goodwill (net) | 88 | (89) | (60) | 0 | 0 |
| Recurring net profit | (1,310) | 2,377 | 7,563 | 4,353 | 4,568 |
| Per share (THB) | · · · | · | · | • | · · |
| Recurring EPS * | (0.66) | 1.19 | 3.78 | 2.18 | 2.28 |
| Reported EPS | (0.72) | 1.28 | 3.95 | 2.26 | 2.37 |
| DPS | 0.25 | 0.50 | 1.58 | 0.90 | 0.95 |
| Diluted shares (used to calculate per share data) | 2,000 | 2,000 | 2,000 | 2,000 | 2,000 |
| Growth | , | | , | • | • |
| Revenue (%) | (3.5) | 5.1 | 5.9 | 4.4 | 4.5 |
| Operating EBITDA (%) | (69.2) | 108.5 | 70.5 | (22.1) | 7.4 |
| Operating EBIT (%) | nm | nm | 145.6 | (39.1) | 6.7 |
| Recurring EPS (%) | nm | nm | 218.2 | (42.4) | 4.9 |
| Reported EPS (%) | nm | nm | 209.1 | (42.9) | 4.9 |
| Operating performance | •••• | | 200 | (12.0) | |
| Gross margin inc. depreciation (%) | 10.0 | 13.5 | 18.1 | 14.7 | 14.8 |
| Gross margin exc. depreciation (%) | 14.2 | 17.8 | 22.6 | 19.4 | 19.7 |
| | 4.0 | 7.9 | 12.7 | 9.5 | 9.7 |
| Operating EBITDA margin (%) Operating EBIT margin (%) | (0.2) | 3.5 | 8.2 | 4.8 | 4.9 |
| Net margin (%) | (1.2) | 2.1 | 6.3 | 3.4 | 3.5 |
| | (50.4) | 28.1 | 17.9 | 20.0 | 20.0 |
| Effective tax rate (%) Dividend payout on recurring profit (%) | , , | 42.1 | 41.8 | 41.5 | 41.5 |
| Interest cover (X) | (38.2) | 5.2 | 12.0 | 8.3 | 7.4 |
| Inventory days | (0.2) 52.5 | 5.2 53.3 | 53.6 | 8.3 45.7 | 7.4 46.7 |
| | 52.5 21.0 | | | | |
| Debtor days Creditor days | | 21.4 | 20.4 | 19.6 | 19.6 26.0 |
| Creditor days | 22.0 | 20.0 | 23.0 | 25.4 | 26.0 |
| Operating ROIC (%) | (0.4) | 7.0 | 17.4 | 10.8 | 11.7 |
| ROIC (%) | (0.2) | 6.5 | 15.8 | 9.9 | 10.7 |
| ROE (%) | (4.9) | 9.1 | 25.8 | 13.3 | 12.9 |
| ROA (%) * Pre exceptional, pre-goodwill and fully diluted | (1.2) | 4.8 | 12.5 | 7.2 | 7.6 |
| | 2022 | 2024 | 20255 | 20265 | 20275 |
| Revenue by Division (THB m) | 2023 | 2024 | 2025E | 2026E | 2027E |
| Agro | 32,242 | 32,653 | 34,286 | 36,000 | 37,800 |
| Food and protein | 68,417 | 73,444 | 78,119 | 81,399 | 84,868 |
| International | 5,887 | 6,001 | 6,271 | 6,455 | 6,745 |
| Pet segment | 2,091 | 2,134 | 2,240 | 2,352 | 2,469 |

Sources: Betagro; FSSIA estimates

Financial Statements

Betagro

| Detagro | | | | | |
|---|--------------------------|----------------------|-----------------------|----------------------|----------------------|
| Cash Flow (THB m) Year Ending Dec | 2023 | 2024 | 2025E | 2026E | 2027E |
| Recurring net profit | (1,310) | 2,377 | 7,563 | 4,353 | 4,568 |
| Depreciation | 4,568 | 4,972 | 5,452 | 5,932 | 6,412 |
| Associates & minorities | (87) | (140) | (128) | (166) | (173) |
| Other non-cash items | (88) | 23 | 20 | 0 | 0 |
| Change in working capital | 1,271 | (3,171) | 4,623 | (648) | (836) |
| Cash flow from operations | 4,353 | 4,061 | 17,530 | 9,471 | 9,971 |
| Capex - maintenance | (7,586) | (5,977) | (4,822) | (4,800) | (4,800) |
| Capex - new investment | 0 | 0 | 0 | 0 | 0 |
| Net acquisitions & disposals | - | - | - | - | - |
| Other investments (net) | (237) | 383 | 3 | 103 | 122 |
| Cash flow from investing | (7,823) | (5,593) | (4,819) | (4,697) | (4,678) |
| Dividends paid | (1,924) | (615) | (3,153) | (1,741) | (1,827) |
| Equity finance | 0 | 0 | 0 | 0 | 0 |
| Debt finance | 880 | 3,152 | (5,591) | (2,332) | (3,524) |
| Other financing cash flows | 134 | 317 | (903) | 737 | 142 |
| Cash flow from financing | (910) | 2,854 | (9,648) | (3,337) | (5,209) |
| Non-recurring cash flows | - | - | - | - | - |
| Other adjustments | 0 0 | 0 0 | 0 0 | 0 0 | 0 0 |
| Net other adjustments | | | | | |
| Movement in cash Free cash flow to firm (FCFF) | (4,380) | 1,322 | 3,064 | 1,438 | 6 197 40 |
| Free cash flow to equity (FCFE) | (2,796.77) (2,456.03) | (730.28) 1,936.43 | 13,551.99 6,216.89 | 5,526.32 3,178.86 | 6,187.40 1,910.77 |
| riee cash now to equity (PCFE) | (2,456.05) | 1,936.43 | 6,216.69 | 3,170.00 | 1,910.77 |
| Per share (THB) | | | | | |
| FCFF per share | (1.45) | (0.38) | 7.00 | 2.86 | 3.20 |
| FCFE per share | (1.27) | 1.00 | 3.21 | 1.64 | 0.99 |
| Recurring cash flow per share | 1.60 | 3.75 | 6.69 | 5.24 | 5.60 |
| Balance Sheet (THB m) Year Ending Dec | 2023 | 2024 | 2025E | 2026E | 2027E |
| | | | | | FF 700 |
| Tangible fixed assets (gross) | 53,417 | 51,787 | 56,086 | 56,126 | 55,732 |
| Less: Accumulated depreciation | (27,072) | (28,155) | (29,281) | (30,453) | (31,671) |
| Tangible fixed assets (net) | 26,345 786 | 23,632 715 | 26,805 715 | 25,673 715 | 24,061 715 |
| Intangible fixed assets (net) Long-term financial assets | 700 | 715 | 715 | 715 | 715 |
| Invest. in associates & subsidiaries | 1,454 | 1,396 | 1,314 | 1,320 | 1,325 |
| Cash & equivalents | 1,561 | 2,882 | 5,946 | 7,384 | 7,468 |
| A/C receivable | 7,480 | 7,731 | 7,230 | 7,546 | 7,400 |
| Inventories | 12,115 | 15,295 | 12,209 | 13,272 | 13,853 |
| Other current assets | 9,570 | 9,487 | 10,278 | 10,349 | 10,814 |
| Current assets | 30,726 | 35,396 | 35,663 | 38,552 | 40,021 |
| Other assets | 3,190 | 3,151 | 3,444 | 3,512 | 3,569 |
| Total assets | 62,501 | 64,289 | 67,941 | 69,771 | 69,690 |
| Common equity | 25,134 | 27,094 | 31,541 | 34,153 | 36,894 |
| Minorities etc. | 178 | 194 | 242 | 252 | 264 |
| Total shareholders' equity | 25,312 | 27,288 | 31,783 | 34,406 | 37,158 |
| Long term debt | 9,690 | 10,389 | 9,889 | 7,832 | 4,638 |
| Other long-term liabilities | 3,004 | 3,322 | 2,418 | 3,155 | 3,297 |
| Long-term liabilities | 12,694 | 13,711 | 12,308 | 10,987 | 7,935 |
| A/C payable | 9,293 | 9,479 | 11,257 | 12,043 | 12,576 |
| Short term debt | 14,878 | 17,322 | 12,231 | 11,956 | 11,626 |
| Other current liabilities | 324 | 314 | 363 | 379 | 396 |
| Current liabilities | 24,494 | 27,115 | 23,850 | 24,378 | 24,597 |
| Total liabilities and shareholders' equity | 62,501 | 68,114 | 67,941 | 69,771 | 69,690 |
| Net working capital | 19,549 | 22,720 | 18,098 | 18,746 | 19,582 |
| Invested capital | 51,324 | 51,613 | 50,376 | 49,965 | 49,251 |
| Includes convertibles and preferred stock which is be | eing treated as debt | | | | |
| Per share (THB) | | | | | |
| , | 40.00 | 14.04 | 16.05 | 47.70 | 40.40 |
| Book value per share Tangible book value per share | 13.03 12.62 | 14.04 13.67 | 16.35 15.98 | 17.70 17.33 | 19.12 18.75 |
| Financial strength | 12.02 | 10.07 | 10.80 | 17.33 | 10.75 |
| • | 22.2 | 24.2 | 50.0 | 00.1 | |
| Net debt/equity (%) | 90.9 | 91.0 | 50.9 | 36.1 | 23.7 |
| Net debt/total assets (%) | 36.8 | 38.6 | 23.8 | 17.8 | 12.6 |
| Current ratio (x) CF interest cover (x) | 1.3 | 1.3 3.4 | 1.5 8.4 | 1.6 5.2 | 1.6 3.1 |
| | (2.7) | | | | |
| Valuation | 2023 | 2024 | 2025E | 2026E | 2027E |
| Recurring P/E (x) * | (28.8) | 15.9 | 5.0 | 8.7 | 8.3 |
| Recurring P/E @ target price (x) * | (41.2) | 22.7 | 7.1 | 12.4 | 11.8 |
| Reported P/E (x) | (26.1) | 14.8 | 4.8 | 8.4 | 8.0 |
| Dividend yield (%) | 1.3 | 2.6 | 8.4 | 4.8 | 5.0 |
| Price/book (x) | 1.5 | 1.3 | 1.2 | 1.1 | 1.0 |
| Price/tangible book (x) | 1.5 | 1.4 | 1.2 | 1.1 | 1.0 |
| | 13.8 | 6.8 | 3.4 | 4.1 | 3.5 |
| EV/EBITDA (x) ** | 13.0 | 0.0 | | | |
| EV/EBITDA (x) ** EV/EBITDA @ target price (x) ** | 17.4 | 8.6 | 4.5 | 5.4 | 4.8 |
| | | | 4.5 1.0 | 5.4 1.0 | 4.8 0.9 |

Sources: Betagro; FSSIA estimates

BETAGRO PCL (BTG TB)



Exhibit 10: FSSIA ESG score implication

59.71 /100

| Rating | Score | Implication |
|--------|---------|--|
| **** | >79-100 | Leading its industry peers in managing the most significant ESG risks which not only better cost efficiency but also lead to higher profitability. |
| **** | >59-79 | A mixed track record of managing the most significant ESG risks and opportunities relative to industry peers. |
| *** | >39-59 | Relevant ESG materiality matrix has been constructively addressed, well-managed and incorporated into day-to-day operations, in which targets and achievements are evaluated annually. |
| ** | >19-39 | Relevant ESG materiality matrix has been identified with key management in charge for progress to be followed up on and to provide intensive disclosure. Most targets are conventional and achievable. |
| * | 1-19 | The company has adopted the United Nations Sustainable Development Goals (UN SDGs), established sustainability management guidelines and fully complies with regulations or ESG suggested guidance from related organizations such as the SET and SEC. |

Sources: FSSIA estimates

Exhibit 11: ESG – peer comparison

| | FSSIA | | | Domestic | ratings · | | | Global ratings | | | | | | Bloomberg | |
|----------|--------------|------|------------|-------------------|-------------|--------------|-----------|-------------------------|-------------|------|---------|-----------|---------------|--------------|------------------|
| | ESG score | DJSI | SET ESG | SET ESG Rating | CG score | AGM level | Thai CAC | Morningstar ESG risk | ESG Book | MSCI | Moody's | Refinitiv | S&P Global | ESG score | Disclosure score |
| SET100 | 68.20 | 5.83 | 4.61 | 4.25 | 4.61 | 4.21 | 3.95 | Medium | 53.02 | BBB | 24.44 | 60.65 | 67.96 | 2.33 | 35.35 |
| Coverage | 64.39 | 4.92 | 4.71 | 4.23 | 4.44 | 4.07 | 3.65 | Medium | 49.86 | BB | 18.30 | 53.38 | 63.50 | 2.45 | 35.11 |
| BTG | 59.71 | | Υ | AAA | 5.00 | 4.00 | Certified | High | | BBB | | | | 3.68 | 57.48 |
| CPF | 80.10 | Υ | Y | AAA | 5.00 | 5.00 | Certified | Medium | 70.60 | BB | 44.00 | 62.05 | 85.00 | 4.43 | 67.93 |
| GFPT | 40.94 | | | | 5.00 | 5.00 | Certified | High | | | | 62.92 | 24.00 | 4.22 | 58.07 |
| TU | 82.00 | Υ | Υ | Α | 5.00 | 5.00 | Certified | High | 64.42 | Α | 41.00 | 74.01 | 85.00 | 3.43 | 77.68 |
| TFG | 35.10 | | Y | AA | 5.00 | 5.00 | Certified | Severe | | | | 40.78 | | | |

 $Sources: \underline{\textbf{SETTRADE.com}}; \textbf{FSSIA's compilation}$

Exhibit 12: ESG score by Bloomberg

| FY ending Dec 31 | FY 2022 | FY 2023 |
|--|---------|---------|
| ESG financial materiality scores - ESG score | 2.96 | 3.68 |
| BESG environmental pillar score | 1.86 | 3.29 |
| BESG social pillar score | 2.99 | 3.26 |
| BESG governance pillar score | 5.14 | 5.14 |
| ESG disclosure score | 50.31 | 57.48 |
| Environmental disclosure score | 34.94 | 49.65 |
| Social disclosure score | 39.78 | 41.60 |
| Governance disclosure score | 76.10 | 81.10 |
| Environmental | | |
| Emissions reduction initiatives | No | Yes |
| Climate change policy | Yes | Yes |
| Climate change opportunities discussed | No | No |
| Risks of climate change discussed | Yes | Yes |
| GHG scope 1 | 234 | 204 |
| GHG scope 2 location-based | 214 | 217 |
| GHG Scope 3 | _ | _ |
| Carbon per unit of production | 0 | 0 |
| Biodiversity policy | No | No |
| Energy efficiency policy | Yes | Yes |
| Total energy consumption | 1,065 | 1,072 |
| Renewable energy use | 73 | 163 |
| Electricity used | 416 | 421 |
| Fuel used - natural gas | _ | _ |

Sources: Bloomberg; FSSIA's compilation

Exhibit 13: ESG score by Bloomberg (cont.)

| FY ending Dec 31 | FY 2022 | FY 2023 |
|---|---------|----------------|
| Fuel used - crude oil/diesel | No | No |
| Waste reduction policy | Yes | Yes |
| Hazardous waste | 1 | • |
| Total waste | 204 | 207 |
| Waste recycled | 9 | 9 |
| Waste sent to landfills | 9 | 7 |
| Environmental supply chain management | No | Yes |
| Water policy | Yes | Yes |
| Water consumption | 7,837 | 9,000 |
| Social | | |
| Human rights policy | Yes | Yes |
| Policy against child labor | Yes | Yes |
| Quality assurance and recall policy | Yes | Yes |
| Consumer data protection policy | No | Yes |
| Equal opportunity policy | Yes | Ye |
| Gender pay gap breakout | Yes | Ye |
| Pct women in workforce | 54 | 5 |
| Pct disabled in workforce | 1 | |
| Business ethics policy | Yes | Ye |
| Anti-bribery ethics policy | Yes | Ye |
| Health and safety policy | Yes | Ye |
| Lost time incident rate - employees | 1 | |
| Total recordable incident rate - employees | 1 | |
| Training policy | Yes | Ye |
| Fair remuneration policy | No | N |
| Number of employees – CSR | 33,652 | 33,51 |
| Employee turnover pct | 51 | 33,31 |
| Total hours spent by firm - employee training | 121,820 | 358,27 |
| Social supply chain management | No | 338,276 Ye: |
| Governance | NO | 16 |
| Board size | 11 | 1 |
| No. of independent directors (ID) | 5 | • |
| No. of women on board | 5 | |
| No. of non-executive directors on board | 8 | |
| | | V- |
| Company conducts board evaluations | Yes | Ye |
| No. of board meetings for the year | 14 | 1 |
| Board meeting attendance pct | 99 | 9 |
| Board duration (years) | 3 | |
| Director share ownership guidelines | No | N |
| Age of the youngest director | _ | 4 |
| Age of the oldest director | _ | 7 |
| No. of executives / company managers | 10 | 1 |
| No. of female executives | 2 | |
| Executive share ownership guidelines | No | N |
| Size of audit committee | 3 | |
| No. of ID on audit committee | 3 | |
| Audit committee meetings | 8 | |
| Audit meeting attendance % | 96 | 10 |
| Size of compensation committee | 3 | |
| No. of ID on compensation committee | 2 | |
| No. of compensation committee meetings | 6 | |
| Compensation meeting attendance % | 100 | 10 |
| Size of nomination committee | 3 | |
| No. of nomination committee meetings | 6 | |
| Nomination meeting attendance % | 100 | 10 |
| Sustainability governance | 100 | 10 |
| | | |

Sources: Bloomberg; FSSIA's compilation

Disclaimer for ESG scoring

| ESG score | Methodolog | Iy | | | Rating | | | | | | |
|---|--|---|---|---|--|--|---|---|---|--|--|
| The Dow Jones Sustainability Indices (DJSI) By S&P Global | process base from the ann | ed on the com rual S&P Glob | transparent, rules-based panies' Total Sustainabili al Corporate Sustainabilit anies within each industry | ty Scores resulting y Assessment (CSA). | Sustainability A ESG Score of le | ssessment (C ess than 45% ly are disquali | ne annual S&P (SA) for DJSI. Co of the S&P Glob fied. The constit verse. | mpanies with al ESG Score | an S&P Global of the highest | | |
| SET ESG Ratings List (SETESG) by The Stock Exchange of Thailand (SET) | managing bu Candidates in 1) no irregular float of >150 up capital. S 70%; 2) inde wrongdoing | usiness with tranust pass the ar trading of the shareholders ome key disquered to CG, | ensibility in Environmental ansparency in Governance preemptive criteria, with the board members and expensive properties and expensive properties and free float violation, social & environmental internings in red for > 3 yea | ce, updated annually. two crucial conditions: tecutives; and 2) free tust be >15% of paid-) CG score of below in; 3) executives' impacts; 4) equity in | To be eligible for <u>SETESG inclusion</u> , verified data must be scored at a minimum of 50% for each indicator, unless the company is a part of DJSI during the assessment year. The scoring will be fairly weighted against the nature of the relevant industry and materiality. <u>SETESG Index</u> is extended from the SET ESG Ratings companies whose 1) market capitalization > THB5b (~USD150b); 2) free float >20%; and 3) liquidity >0.5% of paid-up capital for at least 9 out of 12 months. The SETTHSI Index is a market capitalisation-weighted index, cap 5% quarterly weight at maximum, and no cap for number of stocks. | | | | | | |
| CG Score by Thai Institute of Directors Association (Thai IOD) | annually by t Thailand (SE | the Thai IOD, | h in sustainable developm with support from the Sto ts are from the perspectiv s. | ck Exchange of | Good (80-89), 3 and not rated for equitable treatm | for Good (70 r scores below nent of shareh 5%); 4) disclo | ories: 5 for Excel -79), 2 for Fair (1 v 50. Weightings olders (weight 2 sure & transpare | 60-69), 1 for P s include: 1) th 5% combined) | ass (60-69), e rights; 2) and i; 3) the role of | | |
| AGM level By Thai Investors Association (TIA) with support from the SEC | It quantifies the extent to which shareholders' rights and equitable treatment are incorporated into business operations and information is transparent and sufficiently disclosed. All form important elements of two out of five the CG components to be evaluated annually. The assessment criteria cover AGM procedures before the meeting (45%), at the meeting date (45%), and after the meeting (10%). (The first assesses 1) advance circulation of sufficient information for voting; and 2) facilitating how voting rights can be exercised. The second assesses 1) the ease of attending meetings; 2) transparency and verifiability; and 3) openness for Q&A. The third involves the meeting minutes that should contain discussion issues, resolutions and voting results.) | | | | | | | | | | |
| Thai CAC By Thai Private Sector Collective Action Against Corruption (CAC) | establishmen policies. The (Companies de Declaration of Certification, ir managers and | nt of key contr Certification i eciding to becon Intent to kick off ocluding risk ass | Checklist include corruptions, and the monitoring and spood for three years. The a CAC certified member stern and 18-month deadline to subsessment, in place of policy and ablishment of whistleblowing all stakeholders.) | and developing of art by submitting a mit the CAC Checklist for ad control, training of | The document will be reviewed by a committee of nine professionals. A passed Checklist will move for granting certification by the CAC Council approvals whose members are twelve highly respected individuals in professionalism and ethical achievements. | | | | | | |
| Morningstar Sustainalytics | based on an risk is unmar | assessment on naged. Sources | sk rating provides an over of how much of a compan s to be reviewed include corpo | y's exposure to ESG prate publications and | | | score is the sum higher ESG risk | | d risk. The | | |
| | information, co | | her media, NGO reports/webs k, ESG controversies, issuer f iews. | | NEGL 0-10 | Low 10-20 | Medium 20-30 | High 30-40 | Severe 40+ | | |
| ESG Book | positioned to the principle helps explair over-weighting | outperform o of financial mandial manufacture of the outperform of | sustainable companies the over the long term. The me atteriality including informa djusted performance. Mat th higher materiality and re orly basis. | ethodology considers ation that significantly eriality is applied by | The total ESG score is calculated as a weighted sum of the features scores using materiality-based weights. The score is scaled between 0 and 100 with higher scores indicating better performance. | | | | | | |
| MSCI | | | measure a company's mand laggards according to t | | | | | | ethodology to | | |
| | AAA | 8.571-10.00 | 0 Leader: | leading its industry in m | anaging the most si | nificant ESC ris | eke and apportunitie | ne. | | | |
| | AA | 7.143-8.570 | | leading its industry in in | anaging the most si | griincarit E30 ris | sks and opportunite | 75 | | | |
| | Α | 5.714-7.142 | 2 | | | | | | | | |
| | BBB | 4.286-5.713 | Average: | industry peers | onal track record of managing the most significant ESG risks and opportunities relative to | | | | | | |
| | ВВ | 2.857-4.285 | 5 | | | | | | | | |
| | В | 1.429-2.856 | Laggard: | lagging its industry base | ed on its high exposi | ure and failure to | manage significar | nt ESG risks | | | |
| | CCC | 0.000-1.428 | 3 | | | ,a idilalo 10 | go o.griinoai | | | | |
| Moody's ESG solutions | believes that | t a company ir | gree to which companies to ntegrating ESG factors into or shareholders over the r | o its business model and | | | | | | | |
| Refinitiv ESG rating | based on pu | blicly available | and objectively measure e and auditable data. The ta publicly. (Score ratings a | score ranges from 0 to | 100 on relative E | SG performan | ce and insufficie | nt degree of tr | , | | |
| S&P Global | | | re is a relative score mea in the same industry clas | | | | of ESG risks, op | portunities, an | d impacts | | |
| Bloomberg | ESG Score | | Bloomberg score evaluates score is based on Bloom | | ncial materiality. | The score is a | weighted gene | ralized mean (| power mean) | | |
| | | | of Pillar Scores, where t | he weights are determin | ed by the pillar p | iority ranking. | values range ir | om 0 to 10; 10 | is the best. | | |

Rating regarding the sustainable development of Thai listed companies, both on the SET and MAI, are publicly available on the website of the Securities and Exchange Commission of Thailand (SEC). Currently, ratings available are 1) "CG Score"; 2) "AGM Level"; 3) "Thai CAC"; and 4) THSI. The ratings are updated on an annual basis. FSSIA does not confirm nor certify the accuracy of such ratings.

Source: FSSIA's compilation

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History of change in investment rating and/or target price



| Date | Rating | Target price | Date | Rating | Target price | Date | Rating | Target price |
|--|----------------------------|----------------------------------|--|----------------------------|----------------------------------|----------------------------|-------------|----------------|
| 08-May-2023 15-May-2023 19-Oct-2023 28-Feb-2024 | BUY HOLD HOLD BUY | 25.30 25.30 23.00 25.00 | 13-Aug-2024 21-Oct-2024 19-Nov-2024 05-Feb-2025 | HOLD HOLD BUY BUY | 23.00 23.50 22.00 24.00 | 16-Apr-2025 14-Jul-2025 | BUY HOLD | 27.00 27.00 |

Sureeporn Teewasuwet started covering this stock from 08-May-2023

Price and TP are in local currency

Source: FSSIA estimates

| Company | Ticker | Price | Rating | Valuation & Risks |
|---------|--------|-----------|--------|--|
| Betagro | BTG TB | THB 18.90 | HOLD | Downside and upside risks to our P/E-based TP include 1) a slower or faster-than-expected purchasing power recovery; 2) a slower or faster-than-expected meat price increase; 3) a slower or faster-than-expected decrease in feed costs; and 4) a stronger or weaker-than-expected THB. |

Source: FSSIA estimates

Additional Disclosures

Target price history, stock price charts, valuation and risk details, and equity rating histories applicable to each company rated in this report is available in our most recently published reports. You can contact the analyst named on the front of this note or your representative at Finansia Syrus Securities Public Company Limited.

All share prices are as at market close on 08-Aug-2025 unless otherwise stated.

RECOMMENDATION STRUCTURE

Stock ratings

Stock ratings are based on absolute upside or downside, which we define as (target price* - current price) / current price.

BUY (B). The upside is 10% or more.

HOLD (H). The upside or downside is less than 10%.

REDUCE (R). The downside is 10% or more.

Unless otherwise specified, these recommendations are set with a 12-month horizon. Thus, it is possible that future price volatility may cause a temporary mismatch between upside/downside for a stock based on market price and the formal recommendation.

* In most cases, the target price will equal the analyst's assessment of the current fair value of the stock. However, if the analyst doesn't think the market will reassess the stock over the specified time horizon due to a lack of events or catalysts, then the target price may differ from fair value. In most cases, therefore, our recommendation is an assessment of the mismatch between current market price and our assessment of current fair value.

Industry Recommendations

Overweight. The analyst expects the fundamental conditions of the sector to be positive over the next 12 months.

Neutral. The analyst expects the fundamental conditions of the sector to be maintained over the next 12 months.

Underweight. The analyst expects the fundamental conditions of the sector to be negative over the next 12 months.

Country (Strategy) Recommendations

Overweight (O). Over the next 12 months, the analyst expects the market to score positively on two or more of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

Neutral (N). Over the next 12 months, the analyst expects the market to score positively on one of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

Underweight (U). Over the next 12 months, the analyst does not expect the market to score positively on any of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

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