**EQUITY RESEARCH - COMPANY REPORT** 

# TIDLOR HOLDINGS

# **TIDLOR TB**

THAILAND / FINANCE & SECURITIES



#### **UNCHANGED**

TARGET PRICE THB21.00
CLOSE THB18.20
UP/DOWNSIDE +15.4%
PRIOR TP THB19.00
CHANGE IN TP +10.5%
TP vs CONSENSUS +9.2%

INANS

# Credit cost to be below 3%

- มุมมองเป็นบวกต่อการประชุมนักวิเคราะห์ของ TIDLOR โดยผู้บริหารได้ปรับ credit cost ลงมาต่ำกว่า 3% สะท้อนคุณภาพสินทรัพย์ที่อยู่ในเกณฑ์ดีขึ้น
- เราปรับประมาณการ ROE ปี 2025 ไว้ที่ราว 15% ภายใต้สมมติฐาน conservative
   ด้วยอัตราการจ่ายปันผลที่ 15%
- คงคำแนะนำ ซื้อ ปรับราคาเป้าหมายใหม่เป็น 21.00 บาท

# บรรยากาศการประชุมเป็นบวกจากแนวโน้ม credit cost ต่ำกว่า 3%

โดยรวมแล้ว เรามีมุมมองเชิงบวกต่อการประชุมนักวิเคราะห์ 2Q25 ของ TIDLOR ซึ่งผู้บริหาร แสดงความเชื่อมั่นต่อคุณภาพสินทรัพย์และแนวโน้มในช่วงที่เหลือของปี จึงได้ปรับ credit cost ปี 2025E ลงจากมากกว่า 3% มาอยู่ที่ 2.5–3.0% (เทียบกับระดับ 2.79% ใน 1H25) ขณะเดียวกัน บริษัทยังคาดว่าอัตราการเติบโตของสินเชื่อในปี 2025E จะใกล้เคียงกับปี 2024 ที่ 6.7% แม้ว่าเป้าหมายใหม่นี้อาจทำให้การเติบโตของรายได้ชะลอลงบ้าง แต่เรามองว่าเป็น การแลกมากับคุณภาพลูกหนี้ที่ดีขึ้นและ credit cost ที่อยู่ในระดับเหมาะสม

# ธุรกิจนายหน้าประกันยังเดินหน้าเติบโตระดับสองหลักตามเป้า

ในส่วนของธุรกิจนายหน้าประกันภัย TIDLOR ยังคงเป้าหมายการเติบโตของเบี้ยประกันและ รายได้ในระดับสองหลักสำหรับปี 2025E โดยได้แรงหนุนจากช่องทางสาขาเดิมที่แข็งแกร่ง ควบคู่กับการเติบโตอย่างต่อเนื่องของแพลตฟอร์ม Insurtech ณ สิ้น 1H25 สัดส่วนเบี้ยประกัน ของ TIDLOR แบ่งเป็นสาขาและแพลตฟอร์มราว 65/35% โดยฝั่งแพลตฟอร์มมีการเติบโตที่สูง กว่า เราคาดว่าเบี้ยและรายได้จากธุรกิจนายหน้าประกันวินาศภัยของ TIDLOR จะเติบโต 12% y-y ในปี 2025

# แนวทางการบริหารต้นทุนเงินทุนและโครงสร้างเงินทุน

TIDLOR ยังคงใช้กลยุทธ์บริหารด้นทุนเงินทุนแบบ matched duration โดย CFO คาดว่าต้นทุน ทางการเงินใน 3Q25 อาจเพิ่มขึ้นเล็กน้อย q-q จากการ rollover ก่อนจะลดลงใน 4Q25 ตาม แนวโน้มการปรับลดดอกเบี้ยนโยบายในไทย ด้านการบริหารเงินทุน ภายหลังปรับโครงสร้าง เป็น holding company ผู้บริหารยังไม่ได้ให้ความเห็นชัดเจนเกี่ยวกับอัตราการจ่ายปันผลและ ระดับ ROE แต่เห็นพ้องกับนักลงทุนว่าการมี ROE ที่สูงขึ้นเป็นสิ่งที่ดี เราคาดว่า ROE ของ TIDLOR ในช่วงปี 2025–2027 จะอยู่ที่ราว 15% ภายใต้สมมติฐาน conservative ด้วยอัตรา การจ่ายปันผลที่ 15% อย่างไรก็ตาม หากบริษัทเพิ่ม payout ratio เป็น 40% เราคาดว่า ROE อาจขยับขึ้นเป็น 16% ขณะที่ D/E จะอยู่ต่ำกว่า 3 เท่า

# ปรับประมาณการขึ้น 6-8%; คงคำแนะนำซื้อ ราคาเป้าหมายใหม่ที่ 21 บาท

เราปรับประมาณการกำไรปี 2025-2027 ขึ้นราว 6-8% โดยหลักมาจากการปรับลด credit cost ลงเหลือราว 2.75% (จากเดิม 3.3%) สะท้อนคุณภาพสินทรัพย์ที่ดีขึ้น โดยเฉพาะในพอร์ต สินเชื่อรถบรรทุก หลังจากปรับประมาณการ เราคำนวณราคาเป้าหมายใหม่สำหรับปี 2025 ด้วยวิธี GGM ที่ 21 บาท (เดิม 19 บาท) ราคาเป้าหมายใหม่นี้อิงจากระดับ 1.81x P/BV ปี 2025E (สมมติฐาน COE 10.2%, ROE 15.2%) เรายังคงคำแนะนำซื้อ สำหรับ TIDLOR จาก แนวโน้มการสร้างรายได้ที่แข็งแกร่งในธุรกิจสินเชื่อและนายหน้าประกันภัย รวมถึงคุณภาพ สินทรัพย์ที่อยู่ในเกณฑ์ดี

## **KEY STOCK DATA**

YE Dec (THB m)	2024	2025E	2026E	2027E
Operating profit	5,283	6,153	7,011	8,022
Net profit	4,230	4,923	5,609	6,418
EPS (THB)	1.47	1.69	1.93	2.20
vs Consensus (%)	-	2.2	2.2	7.1
Recurring net profit	4,230	4,923	5,609	6,418
Core EPS (THB)	1.47	1.69	1.93	2.20
Chg. In EPS est. (%)	-	5.5	7.1	8.0
EPS growth (%)	4.8	14.8	13.9	14.4
Core P/E (x)	12.4	10.8	9.5	8.3
Dividend yield (%)	3.2	1.4	1.6	1.8
Price/book (x)	1.7	1.6	1.4	1.2
ROE (%)	14.4	15.3	15.5	15.5
ROA (%)	4.1	4.4	4.6	4.8



Share price performance	1 Month	3 Month	12 Month
Absolute (%)	19.7	52.9	19.7
Relative to country (%)	6.3	47.5	22.1
Mkt cap (USD m)			1,629
3m avg. daily turnover (USD m)			5.6
Free float (%)			21
Major shareholder	В	ank of Ayud	lhya (30%)
12m high/low (THB)			19.70/9.10
Issued shares (m)			2,914

Sources: Bloomberg consensus; FSSIA estimates



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#### Investment thesis

- We are positive that TIDLOR is able to generate strong income growth from both lending and non-life insurance brokerage, and thus should provide better profitability. In addition, asset quality is now benign, in our view.
- We are positive on the restructuring to a holding company for TIDLOR, as there would no longer be a dilution impact on EPS and ROE. We see no impact on TIDLOR's overall business operations and financial performance on a consolidated basis after restructuring.
- We expect TIDLOR to post a 2025-27 net profit CAGR of 15% on strong revenue generation from the lending and insurance brokerage businesses.

# Company profile

TIDLOR, founded in October 2006, is a non-bank financial services provider and an operator of technology-enabled, inclusive financial services. The company offers a full suite of vehicle title loans (motorcycles, cars, pickup trucks, and tractors), hirepurchase financing for used trucks, and insurance brokerage services under the brand "Ngern Tid Lor".

www.tidlor.com

# Principal activities (revenue, 2024)

■ Net interest income - 82.9 %

Non-interest income - 17.1 %



Source: TidLor Holdings

# **Major shareholders**

■ Bank of Ayudhya - 30.0 %

Siam Asia Credit Access PTE Ltd20.1 %

Others - 49.9 %



Source: TidLor Holdings

# Catalysts

- Government stimulus acceleration to upcountry households:
- 2) A stronger-than-expected improvement in asset quality;
- 3) OPEX control and lower cost-to-income ratio;
- 4) Strong expansion in insurance brokerage.

#### Risks to our call

Downside risks to our GGM-based TP include 1) further weakening asset quality could potentially hit both loan yield and credit cost; 2) tighter supervision from related regulators; 3) intense competition in the auto title loan and insurance brokerage market; and 4) lower support from major shareholders.

#### **Event calendar**

Date	Event
Nov 2025	3Q25 results announcement and analyst meeting

# **Key assumptions**

Key assumptions (%)	2025E	2026E	2027E
Loan growth	7.13	8.83	7.83
NIM	15.31	15.32	15.38
Cost-to-income ratio	55.57	54.08	52.75
Credit cost	2.75	2.75	2.69
NPL ratio	1.81	1.82	1.82
ROE	15.32	15.51	15.50
Insurance premium growth	12.00	10.00	8.00

Source: FSSIA estimates

### Earnings sensitivity

			2025E	
Loan growth (%)	±2ppt	5.13	7.13	9.13
% change in net profit		(1.9)		1.9
NIM (%)	±10bp	15.21	15.31	15.41
% change in net profit		(2.2)	-	2.2
Cost-to-income ratio (%)	±1ppt	54.57	55.57	56.57
% change in net profit		4.2	-	(4.2)
Credit cost (bp)	±10bp	265	275	285
% change in net profit		2.2	-	(2.2)

Source: FSSIA estimates

Exhibit 1: TIDLOR target price calculation based on GGM

Gordon Growth Model (GGM)	
Risk free rate	3.00%
Risk premium	6.00%
Beta	1.20
Cost of Equity	10.20%
Sustainable ROE	15.20%
Cost of Equity	10.20%
Medium-term growth (g)	4.00%
Derived P/BV multiple (x)	1.81
2025E BVPS (THB)	11.58
Derived Target Price (THB)	21.00

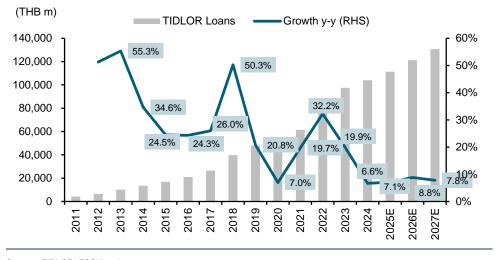
Source: FSSIA estimates

Exhibit 2: 2025-27E earnings revisions

	Re	vised forecast	:	PI	revious foreca	st		Change	
	2025E	2026E	2027E	2025E	2026E	2027E	2025E	2026E	2027E
	(THB m)	(THB m)	(THB m)	(THB m)	(THB m)	(THB m)	(%)	(%)	(%)
Net interest income	16,479	17,812	19,371	17,260	18,869	20,588	-4.5%	-5.6%	-5.9%
Non-interest income	4,033	4,405	4,762	3,972	4,354	4,689	1.5%	1.2%	1.6%
PPOP	9,112	10,203	11,404	9,501	10,488	11,674	-4.1%	-2.7%	-2.3%
Loan loss provisions	2,959	3,191	3,381	3,666	3,939	4,243	-19.3%	-19.0%	-20.3%
Net profit	4,923	5,609	6,418	4,667	5,239	5,945	5.5%	7.1%	8.0%
Key ratio							(ppt)	(ppt)	(ppt)
NIM (%)	15.31	15.32	15.38	15.91	15.94	16.01	(0.61)	(0.62)	(0.63)
Cost to income (%)	55.57	54.08	52.75	55.25	54.84	53.81	0.32	(0.76)	(1.07)
ROA (%)	4.43	4.62	4.83	4.17	4.24	4.38	0.26	0.38	0.45
ROE (%)	15.32	15.51	15.50	14.58	14.65	14.64	0.74	0.85	0.86
Credit cost (%)	2.75	2.75	2.69	3.38	3.33	3.30	(0.63)	(0.58)	(0.61)
Loan growth (%)	7.13	8.83	7.83	8.70	9.53	7.83	(1.57)	(0.70)	(0.00)
Net profit growth (%)	16.36	13.94	14.42	10.33	12.24	13.47	6.03	1.70	0.95

Source: FSSIA estimates

Exhibit 3: TIDLOR's loan growth



Sources: TIDLOR, FSSIA estimates

Exhibit 4: ROE should be improving

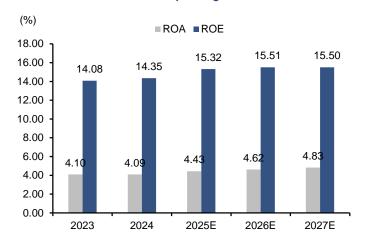
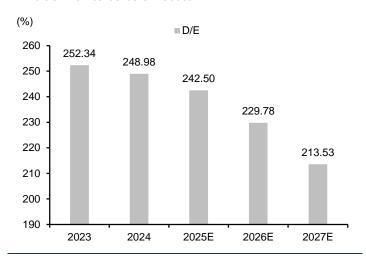


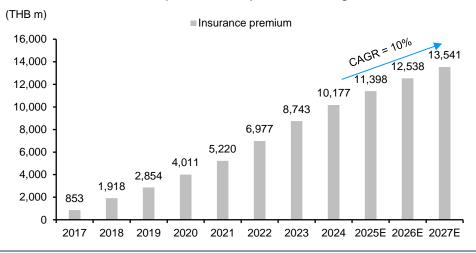
Exhibit 5: D/E to be below 300%



Sources: TIDLOR, FSSIA estimates

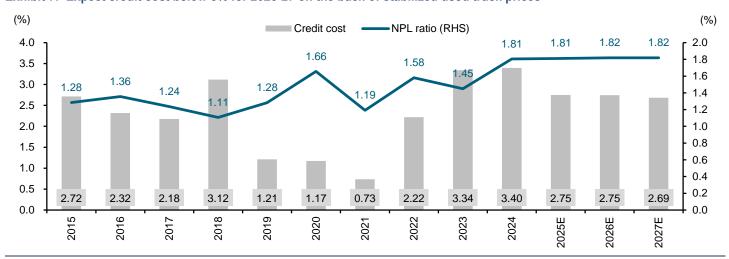
Sources: TIDLOR, FSSIA estimates

Exhibit 6: TIDLOR insurance premiums – expect consistent growth



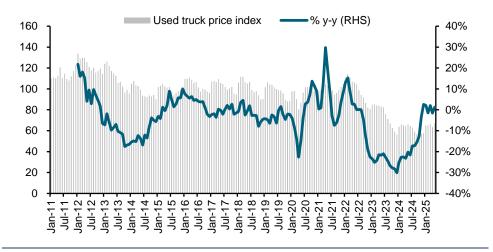
Sources: TIDLOR, FSSIA estimates

Exhibit 7: Expect credit cost below 3% for 2025-27 on the back of stabilized used truck prices



Sources: TIDLOR, FSSIA estimates

Exhibit 8: Stabilized used truck prices y-y help TIDLOR's asset quality



Sources: Bank of Thailand, Union Auction, FSSIA estimates

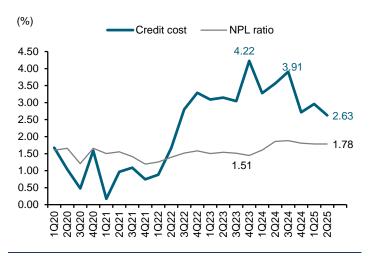
Exhibit 9: TIDLOR – 2Q25 results summary

Profit and loss	2Q24	3Q24	4Q24	1Q25	2Q25	Cha	ange	6M25	Change	% of 25E
	(THB m)	(THB m)	(THB m)	(THB m)	) (THB m)	(y-y%)	(q-q%)	(THB m)	(y-y%)	(%)
Interest income	4,566	4,727	4,702	4,658	4,762	4.3	2.2	9,420	5.37	47.6
Interest expense	590	623	654	631	644	9.1	2.0	1,274	11.15	50.1
Net interest income	3,976	4,104	4,048	4,027	4,118	3.6	2.3	8,145	4.52	47.2
Non-interest income	898	884	1,075	982	994	10.6	1.2	1,976	7.78	49.8
Non-interest expenses	2,604	2,742	3,117	2,717	2,789	7.1	2.6	5,506	6.44	46.9
Pre-provision profits	2,270	2,245	2,006	2,292	2,323	2.3	1.3	4,615	3.63	48.6
Provisioning expense	905	1,005	702	772	692	(23.6)	(10.3)	1,463	(14.66)	39.9
Profit before tax	1,365	1,241	1,304	1,521	1,631	19.5	7.2	3,152	15.08	54.0
Tax expense	274	250	259	303	326	19.3	7.8	629	15.81	53.9
Net profit	1,085	991	1,051	1,218	1,296	19.5	6.4	2,515	14.89	53.9

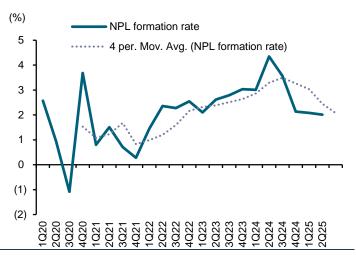
				2Q25		ge	6M25	Change	
(%)	(%)	(%)	(%)	(%)	(ppt)	(ppt)	(THB m)	(ppt)	
103,042	102,700	103,934	104,719	105,906	2.8%	1.1%	105,906	2.78	
17.98	18.38	18.20	17.86	17.69	(0.28)	(0.17)	17.78	(0.07)	
3.31	3.45	3.66	3.57	3.48	0.17	(0.09)	3.53	0.27	
15.65	15.96	15.67	15.44	15.25	(0.41)	(0.19)	15.34	(0.21)	
53.42	54.98	60.85	54.24	54.56	1.14	0.32	54.40	0.66	
3.57	3.91	2.72	2.96	2.63	(0.94)	(0.33)	2.79	(0.63)	
1.86	1.88	1.81	1.78	1.78	(0.08)	0.00	1.78	(0.08)	
227.31	230.57	242.67	255.74	262.40	35.09	6.67	262.40	35.09	
14.62	13.06	13.71	15.66	16.04	1.42	0.38	15.85	0.92	
252.70	245.78	248.98	235.20	248.03	(4.67)	12.83	248.03	(4.67)	
	103,042 17.98 3.31 15.65 53.42 3.57 1.86 227.31 14.62	103,042 102,700 17.98 18.38 3.31 3.45 15.65 15.96 53.42 54.98 3.57 3.91 1.86 1.88 227.31 230.57 14.62 13.06	103,042         102,700         103,934           17.98         18.38         18.20           3.31         3.45         3.66           15.65         15.96         15.67           53.42         54.98         60.85           3.57         3.91         2.72           1.86         1.88         1.81           227.31         230.57         242.67           14.62         13.06         13.71	103,042         102,700         103,934         104,719           17.98         18.38         18.20         17.86           3.31         3.45         3.66         3.57           15.65         15.96         15.67         15.44           53.42         54.98         60.85         54.24           3.57         3.91         2.72         2.96           1.86         1.88         1.81         1.78           227.31         230.57         242.67         255.74           14.62         13.06         13.71         15.66	103,042         102,700         103,934         104,719         105,906           17.98         18.38         18.20         17.86         17.69           3.31         3.45         3.66         3.57         3.48           15.65         15.96         15.67         15.44         15.25           53.42         54.98         60.85         54.24         54.56           3.57         3.91         2.72         2.96         2.63           1.86         1.88         1.81         1.78         1.78           227.31         230.57         242.67         255.74         262.40           14.62         13.06         13.71         15.66         16.04	103,042         102,700         103,934         104,719         105,906         2.8%           17.98         18.38         18.20         17.86         17.69         (0.28)           3.31         3.45         3.66         3.57         3.48         0.17           15.65         15.96         15.67         15.44         15.25         (0.41)           53.42         54.98         60.85         54.24         54.56         1.14           3.57         3.91         2.72         2.96         2.63         (0.94)           1.86         1.88         1.81         1.78         1.78         (0.08)           227.31         230.57         242.67         255.74         262.40         35.09           14.62         13.06         13.71         15.66         16.04         1.42	103,042         102,700         103,934         104,719         105,906         2.8%         1.1%           17.98         18.38         18.20         17.86         17.69         (0.28)         (0.17)           3.31         3.45         3.66         3.57         3.48         0.17         (0.09)           15.65         15.96         15.67         15.44         15.25         (0.41)         (0.19)           53.42         54.98         60.85         54.24         54.56         1.14         0.32           3.57         3.91         2.72         2.96         2.63         (0.94)         (0.33)           1.86         1.88         1.81         1.78         1.78         (0.08)         0.00           227.31         230.57         242.67         255.74         262.40         35.09         6.67           14.62         13.06         13.71         15.66         16.04         1.42         0.38	103,042         102,700         103,934         104,719         105,906         2.8%         1.1%         105,906           17.98         18.38         18.20         17.86         17.69         (0.28)         (0.17)         17.78           3.31         3.45         3.66         3.57         3.48         0.17         (0.09)         3.53           15.65         15.96         15.67         15.44         15.25         (0.41)         (0.19)         15.34           53.42         54.98         60.85         54.24         54.56         1.14         0.32         54.40           3.57         3.91         2.72         2.96         2.63         (0.94)         (0.33)         2.79           1.86         1.88         1.81         1.78         1.78         (0.08)         0.00         1.78           227.31         230.57         242.67         255.74         262.40         35.09         6.67         262.40           14.62         13.06         13.71         15.66         16.04         1.42         0.38         15.85	103,042         102,700         103,934         104,719         105,906         2.8%         1.1%         105,906         2.78           17.98         18.38         18.20         17.86         17.69         (0.28)         (0.17)         17.78         (0.07)           3.31         3.45         3.66         3.57         3.48         0.17         (0.09)         3.53         0.27           15.65         15.96         15.67         15.44         15.25         (0.41)         (0.19)         15.34         (0.21)           53.42         54.98         60.85         54.24         54.56         1.14         0.32         54.40         0.66           3.57         3.91         2.72         2.96         2.63         (0.94)         (0.33)         2.79         (0.63)           1.86         1.88         1.81         1.78         1.78         (0.08)         0.00         1.78         (0.08)           227.31         230.57         242.67         255.74         262.40         35.09         6.67         262.40         35.09           14.62         13.06         13.71         15.66         16.04         1.42         0.38         15.85         0.92

Sources: TIDLOR, FSSIA compilation

Exhibit 10: Credit cost and NPL ratio



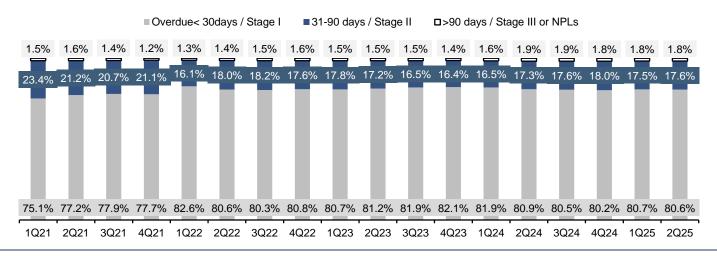
**Exhibit 11: NPL formation rate** 



Sources: TIDLOR, FSSIA compilation

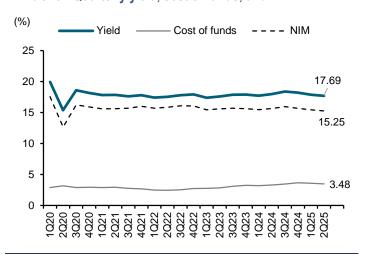
Sources: TIDLOR, FSSIA compilation

Exhibit 12: TIDLOR's loans by stage



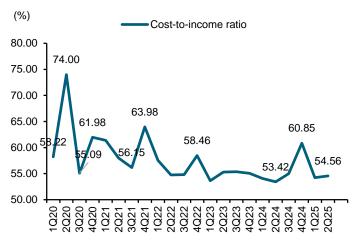
Sources: TIDLOR, FSSIA compilation

Exhibit 13: Quarterly yield, cost of funds, and NIM



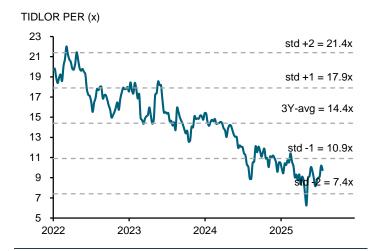
Sources: TIDLOR, FSSIA compilation

Exhibit 14: Cost-to-income ratio



Sources: TIDLOR, FSSIA compilation

# Exhibit 15: TIDLOR – one-year prospective P/E band



Sources: TIDLOR, FSSIA estimates

Exhibit 16: TIDLOR – one-year prospective P/BV band



Sources: TIDLOR, FSSIA estimates

Exhibit 17: Peer comparison, as of 7 Aug 2025

Company name	BBG	Rec	Share	Target	Up	P	'E	PE	BV	RC	DE	Div <u>y</u>	yld
	code		price	price	side	25E	26E	25E	26E	25E	26E	25E	26E
			(LCY)	(LCY)	(%)	(x)	(x)	(x)	(x)	(%)	(%)	(x)	(x)
Auto title													
Muangthai Capital	MTC TB	BUY	38.75	56.00	44.5	11.6	9.9	1.9	1.6	17.6	17.6	1.3	1.5
Srisawad Corp	SAWAD TB	HOLD	22.70	30.50	34.4	7.2	6.7	1.0	0.9	14.7	13.8	1.4	1.5
Ngern Tid Lor	TIDLOR TB	BUY	18.20	21.00	15.4	10.8	9.5	1.6	1.4	15.3	15.5	1.4	1.6
Saksiam Leasing	SAK TB	BUY	3.76	5.28	40.5	8.3	7.3	1.1	1.1	14.4	15.0	5.0	5.7
Unsecured finance													
AEON Thana Sinsap (Thailand)	AEONTS TB	HOLD	105.50	142.00	34.6	8.2	7.5	0.9	0.9	11.9	12.1	5.2	5.6
Krungthai Card	KTC TB	BUY	29.00	32.00	10.3	9.7	9.3	1.7	1.5	18.3	17.3	4.6	4.8
Hire-purchase truck													
Asia Sermkij Leasing	ASK TB	REDUCE	8.20	5.90	(28.0)	27.3	16.4	0.5	0.5	3.2	3.4	1.8	3.0
Ratchthani Leasing	THANI TB	HOLD	1.72	1.41	(18.0)	11.8	10.9	0.8	0.7	6.7	7.0	4.2	4.6
AMCs													
Bangkok Commercial Asset Mgmt.	BAM TB	HOLD	8.30	6.85	(17.5)	9.1	16.5	0.6	0.6	6.6	3.6	7.7	4.1
JMT Network services	JMT TB	HOLD	12.10	17.00	40.5	8.7	8.0	0.6	0.6	7.4	7.8	6.9	7.5
Chayo Group	CHAYO TB	BUY	1.60	4.00	150.0	3.8	3.2	0.4	0.4	11.8	12.1	4.0	4.6
Average						10.6	9.6	1.0	0.9	11.6	11.4	4.0	4.1

The Chairman of The Board of Directors of Finansia Syrus Securities PCL is also AEONTS's Director. Sources: Bloomberg, FSSIA estimates

# **Financial Statements**

TidLor Holdings

Profit and Loss (THB m) Year Ending Dec	2023	2024	2025E	2026E	2027E
Interest Income	15,545	18,369	19,024	20,520	22,225
Interest expense	(1,842)	(2,424)	(2,545)	(2,708)	(2,855)
Net interest income	13,703	15,945	16,479	17,812	19,371
Net fees & commission	3,380	3,734	3,958	4,323	4,674
Foreign exchange trading income	-	-	-	-	
Securities trading income	-	-	-	-	
Dividend income	-	-	-	-	
Other income	47	58	75	81	88
Non interest income	3,427	3,792	4,033	4,405	4,762
Total income	17,130	19,737	20,511	22,216	24,133
Staff costs	(9,401)	(11,033)	(11,399)	(12,013)	(12,729)
Other operating costs	-	-	-	-	
Operating costs	(9,401)	(11,033)	(11,399)	(12,013)	(12,729)
Pre provision operating profit	7,729	8,704	9,112	10,203	11,404
Expected credit loss	(2,986)	(3,421)	(2,959)	(3,191)	(3,381)
Other provisions	-	-	-	-	
Operating profit	4,744	5,283	6,153	7,011	8,022
Recurring non operating income	0	0	0	0	(
Associates	0	0	0	0	(
Goodwill amortization	-	-	-	-	
Non recurring items	-	-	-	-	
Profit before tax	4,744	5,283	6,153	7,011	8,022
Tax	(953)	(1,053)	(1,231)	(1,402)	(1,604
Profit after tax	3,790	4,230	4,923	5,609	6,418
Non-controlling interest	0	0	0	0	(
Preferred dividends	0	0	0	0	(
Other items	0	0	0	0	(
Reported net profit	3,790	4,230	4,923	5,609	6,418
Non recurring items & goodwill (net)	-	-	-	-	
Recurring net profit	3,790	4,230	4,923	5,609	6,418
Per share (THB)					
Recurring EPS *	1.40	1.47	1.69	1.93	2.20
Reported EPS	1.40	1.47	1.69	1.93	2.20
DPS	0.41	0.59	0.25	0.29	0.33
Growth	0.11	0.00	0.20	0.20	0.00
	21.3	16.4	3.3	8.1	8.8
Net interest income (%)	25.0	10.6	6.4	9.2	8.
Non interest income (%) Pre provision operating profit (%)	26.4		4.7	12.0	o. 11.8
	4.6	12.6 11.4		13.9	14.4
Operating profit (%)	4.6	11.6	16.5 16.4	13.9	14.4
Reported net profit (%) Recurring EPS (%)	(6.3)	4.8	14.8	13.9	14.4
		4.8	14.8	13.9	14.4
Reported EPS (%)	(6.3)	4.0	14.0	13.9	14.4
Income Breakdown			00.0	20.0	
Net interest income (%)	80.0	80.8	80.3	80.2	80.3
Net fees & commission (%)	19.7	18.9	19.3	19.5	19.4
Foreign exchange trading income (%)	-	-	-	-	
Securities trading income (%)	-	-	-	-	
Dividend income (%)	- -	-	- 	- 	
Other income (%)	0.3	0.3	0.4	0.4	0.4
Operating performance					
Gross interest yield (%)	17.40	18.24	17.67	17.65	17.6
Cost of funds (%)	2.97	3.49	3.47	3.42	3.3
Net interest spread (%)	14.43	14.75	14.20	14.23	14.28
Net interest margin (%)	15.3	15.8	15.3	15.3	15.4
Cost/income(%)	54.9	55.9	55.6	54.1	52.7
Cost/assets(%)	10.2	10.7	10.3	9.9	9.6
Effective tax rate (%)	20.1	19.9	20.0	20.0	20.0
Dividend payout on recurring profit (%)	29.0	40.0	15.0	15.0	15.0
ROE (%)	14.1	14.4	15.3	15.5	15.
ROE - COE (%)	3.9	4.2	5.1	5.3	5.3
ROA (%)	4.1	4.1	4.4	4.6	4.8
RORWA (%)	=	-	-	=	
* Pre-exceptional, pre-goodwill and fully diluted					

Sources: TidLor Holdings; FSSIA estimates

# **Financial Statements**

TidLor Holdings

Balance Sheet (THB m) Year Ending Dec	2023	2024	2025E	2026E	2027E
Gross customer loans	97,457	103,934	111,344	121,176	130,666
Allowance for expected credit loss	(3,981)	(4,554)	(5,063)	(5,504)	(5,935)
nterest in suspense	-	-	-	-	-
Net customer loans	93,475	99,380	106,282	115,672	124,731
Bank loans	=	=	-	-	-
Government securities	-	-	-	-	-
Trading securities	-	-	-	-	-
Investment securities	0	0	0	0	0
Cash & equivalents Other interesting assets	1,656	1,770	2,262	2,441	2,644
Tangible fixed assets	1,623	1,711	2,571	4,439	6,010
Associates	213	213	213	213	213
Goodwill				-	
Other intangible assets	546	598	823	888	962
Other assets	1,627	1,610	2,159	2,331	2,524
Total assets	100,148	106,535	115,544	127,316	138,527
Customer deposits	-	-	-	-	-
Bank deposits	-	-	-	-	-
Other interest bearing liabilities	68,214	70,507	76,147	82,239	87,174
Non interest bearing liabilities	3,510	5,501	5,661	6,471	7,171
Hybrid Capital			-		
Total liabilities	71,724	76,007	81,809	88,710	94,345
Share capital	10,395	10,780	10,780	10,780	10,780
Reserves	18,028	19,747	22,955	27,826	33,402
Total equity	<b>28,424</b> 0	<b>30,527</b> 0	<b>33,735</b> 0	<b>38,606</b> 0	<b>44,182</b> 0
Non-controlling interest  Total liabilities & equity	100,148	106,535	115,544	127,316	138,527
Supplementary items	100,140	100,555	110,044	127,510	100,021
Risk weighted assets (RWA)	n/a	n/a	n/a	n/a	n/a
Average interest earning assets	89,361	100,695	107,639	116,260	125,921
Average interest bearing liabilities	61,982	69,360	73,327	79,193	84,706
CET 1 capital	n/a	n/a	n/a	n/a	n/a
Total capital	0	0	0	0	0
Gross non performing loans (NPL)	1,412	1,877	2,018	2,205	2,378
Per share (THB)					
Book value per share	10.12	10.48	11.58	13.25	15.16
Tangible book value per share	9.92	10.27	11.30	12.95	14.83
Growth					
Gross customer loans	19.9	6.6	7.1	8.8	7.8
Average interest earning assets	25.2	12.7	6.9	8.0	8.3
Total asset (%)	18.2	6.4	8.5	10.2	8.8
Risk weighted assets (%)	-	-	-	-	-
Customer deposits (%)	-	-	-	-	-
Leverage & capital measures					
Customer loan/deposits (%)	-	-	-	-	- 24.0
Equity/assets (%) Tangible equity/assets (%)	28.4 27.8	28.7 28.1	29.2 28.5	30.3 29.6	31.9 31.2
RWA/assets (%)	-	20.1	20.0	29.0	31.2
CET 1 CAR (%)	_	_	_	_	_
Total CAR (%)	-	_	_	-	_
Asset Quality (FSSIA's calculation)					
Change in NPL (%)	9.8	32.9	7.5	9.3	7.8
NPL/gross loans (%)	1.4	1.8	1.8	1.8	1.8
Allowance for ECL/gross loans (%)	4.1	4.4	4.5	4.5	4.5
Allowance for ECL/NPL (%)	282.1	242.7	250.9	249.6	249.6
√aluation	2023	2024	2025E	2026E	2027E
Recurring P/E (x) *	13.0	12.4	10.8	9.5	8.3
Recurring P/E @ target price (x) *	15.0	14.3	12.4	10.9	9.5
Reported P/E (x)	13.0	12.4	10.8	9.5	8.3
Dividend yield (%)	2.2	3.2	1.4	1.6	1.8
Price/book (x)	1.8 1.8	1.7 1.8	1.6 1.6	1.4 1.4	1.2 1.2
Price/tangible book (x) Price/tangible book @ target price (x)	2.1	2.0	1.9	1.6	1.4

Sources: TidLor Holdings; FSSIA estimates

# **Tidlor Holdings PCL (TIDLOR TB)**



# Exhibit 18: FSSIA ESG score implication

30.91 /100

Rating	Score	Implication
****	>79-100	Leading its industry peers in managing the most significant ESG risks which not only better cost efficiency but also lead to higher profitability.
****	>59-79	A mixed track record of managing the most significant ESG risks and opportunities relative to industry peers.
***	>39-59	Relevant ESG materiality matrix has been constructively addressed, well-managed and incorporated into day-to-day operations, in which targets and achievements are evaluated annually.
**	>19-39	Relevant ESG materiality matrix has been identified with key management in charge for progress to be followed up on and to provide intensive disclosure. Most targets are conventional and achievable.
*	1-19	The company has adopted the United Nations Sustainable Development Goals (UN SDGs), established sustainability management guidelines and fully complies with regulations or ESG suggested guidance from related organizations such as the SET and SEC.

Sources: FSSIA estimates

**Tidlor Holdings** 

# Exhibit 19: ESG – peer comparison

	FSSIA		Domestic ratings						Global ratings					Bloomberg	
	ESG score	DJSI	SET ESG	SET ESG Rating	CG score	AGM level	Thai CAC	Morningstar ESG risk	ESG Book	MSCI	Moody's	Refinitiv	S&P Global	ESG score	Disclosure score
SET100	67.71	5.69	4.38	4.05	4.77	4.43	4.02	Medium	57.34	BBB	22.70	60.82	67.31	1.19	35.34
Coverage	66.17	5.16	4.33	3.94	4.81	4.43	3.83	Medium	56.41	BBB	18.92	59.20	65.82	1.38	35.46
MTC	59.64		Υ	AAA	5.00	4.00	Certified	Medium	47.15	AA		62.28	40.00		
SAK	39.73		Y	Α	5.00	4.00	Certified					44.31	16.00	2.13	45.88
SAWAD	57.03		Υ	AA	5.00	4.00	Declared	Medium	63.22	BBB		27.77	19.00	3.51	47.89
TIDLOR	30.91					4.00	Certified	Medium				43.52	19.00	1.90	39.47
TK	15.00				5.00	5.00									

 $Sources: \underline{\textbf{SETTRADE.com}}; \textbf{FSSIA's compilation}$ 

# Exhibit 20: ESG score by Bloomberg

FY ending Dec 31	FY 2021	FY 2022	FY 2023
ESG financial materiality scores - ESG score	1.61	1.76	1.90
BESG environmental pillar score	0.00	0.45	0.25
BESG social pillar score	1.00	1.05	1.17
BESG governance pillar score	3.67	3.82	4.19
ESG disclosure score	30.71	39.12	39.47
Environmental disclosure score	1.75	18.48	18.82
Social disclosure score	6.59	15.11	21.13
Governance disclosure score	83.59	83.59	78.33
Environmental			
Emissions reduction initiatives	No	No	No
Climate change policy	No	No	Yes
Climate change opportunities discussed	No	No	No
Risks of climate change discussed	No	No	No
GHG scope 1	_	2	3
GHG scope 2 location-based	_	5	6
GHG Scope 3	_	1	1
Carbon per unit of production	_	_	_
Biodiversity policy	No	No	No
Energy efficiency policy	Yes	Yes	Yes
Total energy consumption	_	19	21
Renewable energy use	_	_	_
Electricity used	_	9	10
Fuel used - natural gas	_	_	_

Sources: Bloomberg; FSSIA's compilation

**Exhibit 21: ESG score by Bloomberg** (cont.)

FY ending Dec 31	FY 2021	FY 2022	FY 2023
Fuel used - crude oil/diesel	No	No	No
Waste reduction policy	Yes	Yes	Yes
Hazardous waste	_	0	(
Total waste	_	0	(
Waste recycled	_	_	_
Waste sent to landfills	_	_	_
Environmental supply chain management	No	No	No
Water policy	Yes	Yes	Yes
Water consumption	_	21	_
Social			
Human rights policy	No	No	Ne
Policy against child labor	No	No	Ne
Quality assurance and recall policy	No	No	Ye
Consumer data protection policy	Yes	Yes	Ye
Equal opportunity policy	No	No	Ye
Gender pay gap breakout	No	No	N
Pct women in workforce	_	74	7
Pct disabled in workforce	_	_	_
Business ethics policy	Yes	Yes	Ye
Anti-bribery ethics policy	Yes	Yes	Ye
Health and safety policy	No	No	Ye
Lost time incident rate - employees	_	0	
Total recordable incident rate - employees	_	_	_
Training policy	No	No	N
Fair remuneration policy	No	No	N
Number of employees – CSR		6,654	7,14
Employee turnover pct	_	0,004	1,14
Total hours spent by firm - employee training	_	309,979	205,72
Social supply chain management	No	No	200,72 N
Governance	110	110	
Board size	12	12	1
No. of independent directors (ID)	4	4	-
No. of women on board	1	1	
No. of non-executive directors on board	11	11	1
Company conducts board evaluations	Yes	Yes	Ye
• •	14	13	1
No. of board meetings for the year  Board meeting attendance pct	96	92	9
	3	3	3
Board duration (years)	No.	No	N
Director share ownership guidelines			
Age of the youngest director	30	36	4
Age of the oldest director	61	62	6
No. of executives / company managers	9	9	
No. of female executives	5	5	
Executive share ownership guidelines	No	No	N
Size of audit committee	3	3	
No. of ID on audit committee	3	3	
Audit committee meetings	4	4	
Audit meeting attendance %	100	100	10
Size of compensation committee	5	5	
No. of ID on compensation committee	1	1	
No. of compensation committee meetings	6	7	
Compensation meeting attendance %	97	97	-
Size of nomination committee	5	5	
No. of nomination committee meetings	6	7	
Nomination meeting attendance %	97	97	10
Sustainability governance			
Verification type	No	No	N

Sources: Bloomberg; FSSIA's compilation

# **Disclaimer for ESG scoring**

ESG score	Methodolog	V			Rating									
The Dow			ransparent, rules-based	component selection		nd invited to th	ne annual S&P (	Slobal Corpora	te					
Jones			panies' Total Sustainabil		Be a member and invited to the annual S&P Global Corporate Sustainability Assessment (CSA) for DJSI. Companies with an S&P Global									
Sustainability			Il Corporate Sustainabili		ESG Score of less than 45% of the S&P Global ESG Score of the highes									
ndices (DJSI)	, ,	ranked compar	nies within each industr	y are selected for	scoring company are disqualified. The constituents of the DJSI indices are									
By S&P Global	inclusion.				selected from the Eligible Universe.									
SET ESG	SET ESG qu	antifies respon	sibility in Environmental	I and Social issues by			clusion, verified							
Ratings List			insparency in Governan				cator, unless the							
SETESG) by The Stock			oreemptive criteria, with e board members and e				The scoring will be		ted against tr					
Exchange of			and combined holding r				and materiality.		nanies whos					
hailand			alifying criteria include:		<u>SETESG Index</u> is extended from the SET ESG Ratings companies whose 1) market capitalization > THB5b (~USD150b); 2) free float >20%; and 3)									
SET)	70%; 2) inde	pendent directo	ors and free float violation	on; 3) executives'	liquidity >0.5%	of paid-up cap	ital for at least 9	out of 12 mon	ths. The					
			social & environmental i				apitalisation-wei							
			arnings in red for > 3 year				and no cap for r							
<b>CG Score</b> by Thai			in sustainable developr vith support from the Sto				ories: 5 for Excell -79), 2 for Fair (6							
Institute of			are from the perspective				v 50. Weightings							
Directors	•	of operations.					olders (weight 2	,	• ,					
Association					,	, . ,	sure & transpare	ncy (15%); an	d 5) board					
(Thai IOD)					responsibilities	(35%).								
AGM level			hich shareholders' rights				four categories:							
By Thai		•	into business operations		Very Good (90-	99), 3 for Fair	(80-89), and not	rated for scor	es below 79.					
nvestors Association			disclosed. All form impo ents to be evaluated ann											
TIA) with			res before the meeting											
support from			eeting (10%). (The first a											
he SEC				ting how voting rights can be										
			s 1) the ease of attending mass for Q&A. The third involve											
	should contain	discussion issues	s, resolutions and voting res	sults.)										
Thai CAC			hecklist include corruption				d by a committe							
By Thai Private Sector			ols, and the monitoring a	and developing of	•		r granting certific	,						
Collective			s good for three years. e a CAC certified member si	tart by submitting a	approvals whose members are twelve highly respected individuals in professionalism and ethical achievements.									
Action Against	Declaration of	Intent to kick off a	an 18-month deadline to sub	omit the CAC Checklist for										
Corruption				sment, in place of policy and control, training of ishment of whistleblowing channels, and										
(CAC)		of policies to all		chamicis, and										
<u>Morningstar</u>	The Sustaina	alytics' ESG ris	k rating provides an ove	erall company score	A company's ES	G risk rating	score is the sum	of unmanage	d risk. The					
<u>Sustainalytics</u>			f how much of a compar	•	more risk is unn	nanaged, the	higher ESG risk	is scored.						
			to be reviewed include corp er media, NGO reports/webs		NEGL Low Medium High Severe									
	information, company feedback, ESG controversies, issu					Low	Medium	High	Severe					
	reports, and qu	ıality & peer revie	tws.		0-10	10-20	20-30	30-40	40+					
ESG Book	The ESC and	ra idantifiae ei	ustainable companies th	at are better	The total ESG s	core is calcula	ated as a weight							
							scores using materiality-based weights. The score is scaled between 0							
<u> </u>	positioned to	outperform over	er the long term. The m		scores using ma	ateriality-base			and 100 with higher scores indicating better performance.					
<u> </u>	positioned to the principle	outperform over of financial material	er the long term. The m teriality including inform	ation that significantly	scores using ma	ateriality-base								
	positioned to the principle helps explain	outperform over of financial man future risk-adj	er the long term. The m teriality including inform justed performance. Ma	ation that significantly teriality is applied by	scores using ma	ateriality-base								
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Rating regarding the sustainable development of Thai listed companies, both on the SET and MAI, are publicly available on the website of the Securities and Exchange Commission of Thailand (SEC). Currently, ratings available are 1) "CG Score"; 2) "AGM Level"; 3) "Thai CAC"; and 4) THSI. The ratings are updated on an annual basis. FSSIA does not confirm nor certify the accuracy of such ratings.

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### History of change in investment rating and/or target price



Date	Rating	Target price	Date	Rating	Target price	Date	Rating	Target price
18-Aug-2022	BUY	37.00	29-Feb-2024	BUY	27.00	24-Oct-2024	HOLD	17.64
10-Nov-2022	BUY	32.00	10-Jul-2024	BUY	21.00	03-Jan-2025	BUY	20.50
23-Aug-2023	BUY	28.00	13-Aug-2024	HOLD	15.80	30-Apr-2025	BUY	19.00

Nathapol Pongsukcharoenkul started covering this stock from 03-Jan-2025

Price and TP are in local currency

Source: FSSIA estimates

Company	Ticker	Price	Rating	Valuation & Risks
TidLor Holdings	TIDLOR TB	THB 18.20	BUY	Downside risks to our GGM-based TP include 1) further weakening asset quality could potentially hit both loan yield and credit cost; 2) tighter supervision from related regulators; 3) intense competition in auto title loan and insurance brokerage market; and 4) lower support from major shareholders.

Source: FSSIA estimates

#### **Additional Disclosures**

Target price history, stock price charts, valuation and risk details, and equity rating histories applicable to each company rated in this report is available in our most recently published reports. You can contact the analyst named on the front of this note or your representative at Finansia Syrus Securities Public Company Limited.

All share prices are as at market close on 07-Aug-2025 unless otherwise stated.

### RECOMMENDATION STRUCTURE

### Stock ratings

Stock ratings are based on absolute upside or downside, which we define as (target price\* - current price) / current price.

BUY (B). The upside is 10% or more.

HOLD (H). The upside or downside is less than 10%.

REDUCE (R). The downside is 10% or more.

Unless otherwise specified, these recommendations are set with a 12-month horizon. Thus, it is possible that future price volatility may cause a temporary mismatch between upside/downside for a stock based on market price and the formal recommendation.

\* In most cases, the target price will equal the analyst's assessment of the current fair value of the stock. However, if the analyst doesn't think the market will reassess the stock over the specified time horizon due to a lack of events or catalysts, then the target price may differ from fair value. In most cases, therefore, our recommendation is an assessment of the mismatch between current market price and our assessment of current fair value.

#### **Industry Recommendations**

Overweight. The analyst expects the fundamental conditions of the sector to be positive over the next 12 months.

**Neutral.** The analyst expects the fundamental conditions of the sector to be maintained over the next 12 months.

Underweight. The analyst expects the fundamental conditions of the sector to be negative over the next 12 months.

#### **Country (Strategy) Recommendations**

**Overweight (O).** Over the next 12 months, the analyst expects the market to score positively on two or more of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

**Neutral (N).** Over the next 12 months, the analyst expects the market to score positively on one of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

**Underweight (U).** Over the next 12 months, the analyst does not expect the market to score positively on any of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.