**EQUITY RESEARCH - RESULTS FLASH** 

# BUMRUNGRAD HOSPITAL

BH TB

THAILAND / HEALTH CARE SERVICES



# TARGET PRICE THB160.00 CLOSE THB162.00 UP/DOWNSIDE -1.2% TP vs CONSENSUS -16.0%

INANS

# 2Q25 results at first glance

# กำไรปกติ 2Q25 ลดลง 4% y-y แต่สูงกว่าที่เราคาด 11% และตลาดคาด 9% Highlights

- BH รายงานกำไรปกติ 2Q25 อยู่ที่ 1.86พัน ลบ. (+7% q-q, -4% y-y) สูงกว่าที่เราคาด 11% และตลาดคาด 9% สาเหตุหลักจากอัตรากำไรขั้นต้นที่ 52.5% (+2ppts q-q, ทรงตัว y-y) สูงกว่าเราคาด 2ppts ซึ่งเราคาดว่าเกิดจากการบริหารต้นทุนดำเนินงานโรงพยาบาล ที่มีประสิทธิภาพ เช่น ค่าธรรมเนียมแพทย์ และค่าวัสดุสินค้าต่างๆ อัตราส่วนค่าใช้จ่าย การขายและบริหารต่อยอดขาย (SG&A/sales ratio) อยู่ที่ 16.0% (-2ppts q-q, ทรงตัว y-y) สูงกว่าที่เราคาด 1ppt จากค่าใช้จ่ายในด้านการตลาดที่ลดลง ส่งผลให้ EBITDA margin แตะระดับสูงสุดรายไตรมาสที่ 41.5% (+4ppts q-q, +1ppt y-y) สูงกว่าที่เราคาด 2ppts
- รายได้รวม 6.02พัน ลบ. (-2% q-q, -4% y-y) เป็นไปตามคาด การลดลงเป็นผลจาก รายได้คนไข้ต่างชาติ (สัดส่วน 64% ของรายได้) ที่ลดลง 1% q-q แม้ว่าผ่านพันช่วง เทศกาลรอมฏอนไปแล้ว และรายได้คนไข้ต่างชาติยังลดลง 7% y-y ตามปริมาณคนไข้ที่ บินเข้ามารับการรักษา (Fly-in patients) ลดลง โดยเฉพาะจากคูเวตและจีน และจากความ กังวลเกี่ยวกับเหตุแผ่นดินไหวในประเทศไทยในช่วงที่ผ่านมา ขณะเดียวกันรายได้คนไข้ ชาวไทย (สัดส่วน 36%) ยังลดลง 3% q-q จากปัจจัยด้านฤดูกาล และทรงตัว y-y
- กำไรปกติ 1H25 อยู่ที่ 3.59พัน ลบ. (-8% y-y) คิดเป็น 48% ของประมาณการปี 2025 ของเรา โดยมีรายได้รวม 12.2พัน ลบ. (-5% y-y) และ EBITDA margin ที่ 40.1% (-1ppt y-y)
- BH ประกาศจ่ายเงินปันผลระหว่างกาล 2.00 บาท/หุ้น คิดเป็นอัตราผลตอบแทน 1.2%
   โดยจะขึ้น XD ในวันที่ 14 ส.ค. และจ่ายเงินปันผลในวันที่ 29 ส.ค. 2025
- เราคาดว่ากำไร 3Q25 จะเติบโตต่อเนื่อง q-q จาก High season ของธุรกิจบริการทาง การแพทย์ แต่ยังลดลง y-y จากปริมาณคนไข้ต่างชาติที่ลดลง เรามองว่าการบริหารต้นทุน ยังเป็นปัจจัยสำคัญที่จะหนุนอัตรากำไร เพื่อจำกัดผลกระทบจากรายได้ที่ยังมีแนวโน้ม อ่อนแอ
- ผลประกอบการ 2Q25 ที่ดีกว่าคาด และแนวโน้มกำไรที่คาดว่าจะเติบโต q-q ใน 3Q25 จะ เป็น Sentiment เชิงบวก อย่างไรก็ตาม เราเห็น Upside ต่อการปรับประมาณการกำไร ปกติปี 2025-2027 เพียง 3% ในขณะนี้ จึงยังคงมุมมองต่อแนวโน้มกำไรปกติที่คาดว่าจะ หดตัวในปี 2025 และคาดว่ากำไรปี 2026 จะยังไม่กลับไปสู่ระดับสูงสุดที่เคยทำได้ในปี 2024 นอกจากนี้ อัตรากำไรสุทธิ (NPM) และอัตราผลตอบแทนต่อส่วนผู้ถือหุ้น (ROE) ยังเป็นขาลงในช่วงเวลาดังกล่าว

## **KEY STOCK DATA**

YE Mar (THB m)	2024	2025E	2026E	2027E
Revenue	25,718	24,679	25,673	27,232
Net profit	7,775	7,088	7,303	7,570
EPS (THB)	9.77	8.91	9.18	9.51
vs Consensus (%)	-	0.2	1.7	2.0
EBITDA	10,265	9,572	10,008	10,512
Recurring net profit	7,798	7,088	7,303	7,570
Core EPS (THB)	9.80	8.91	9.18	9.51
EPS growth (%)	12.7	(9.1)	3.0	3.6
Core P/E (x)	16.5	18.2	17.7	17.0
Dividend yield (%)	3.2	3.1	3.3	3.4
EV/EBITDA (x)	11.4	12.0	11.2	10.3
Price/book (x)	4.7	4.2	3.8	3.5
Net debt/Equity (%)	(43.1)	(47.2)	(52.0)	(55.9)
ROE (%)	30.4	24.4	22.7	21.5



Share price performance	1 Month	3 Month	12 Month
Absolute (%)	16.1	(1.8)	(33.1)
Relative to country (%)	1.7	(5.5)	(29.6)
Mkt cap (USD m)			3,965
3m avg. daily turnover (USD m)			18.2
Free float (%)			72
Major shareholder	Ban	gkok Insura	nce (11%)
12m high/low (THB)		284	.00/130.00
Issued shares (m)			922.70

Sources: Bloomberg consensus; FSSIA estimates



Vatcharut Vacharawongsith

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Bumrungrad Hospital BH TB Vatcharut Vacharawongsith

Exhibit 1: BH - 2Q25 results summary

	2Q24	3Q24	4Q24	1Q25	2Q25	Cha	nge	1H24	1H25	Change	2025E	Change
	(THB m)	(q-q %)	(y-y %)	(THB m)	(THB m)	(y-y %)	(THB m)	(y-y %)				
Sales	6,303	6,405	6,473	6,141	6,024	(2)	(4)	12,839	12,165	(5)	24,679	(4)
COGS (incl. depreciation)	(3,008)	(3,089)	(3,259)	(3,040)	(2,864)	(6)	(5)	(6,154)	(5,904)	(4)	(12,215)	(2)
Gross Profit	3,294	3,316	3,214	3,101	3,160	2	(4)	6,685	6,261	(6)	12,464	(6)
SG&A	(1,007)	(1,003)	(1,142)	(1,084)	(961)	(11)	(4)	(2,027)	(2,045)	1	(4,126)	(1)
Operating Profit	2,288	2,313	2,072	2,017	2,199	9	(4)	4,658	4,216	(9)	8,338	(8)
Net other income	28	41	46	67	77	14	174	57	144	151	149	3
Interest income	79	74	66	63	52	(17)	(33)	140	116	(17)	242	(13)
Interest expense	(2)	(2)	(2)	(2)	(2)	10	8	(4)	(4)	2	(37)	
Pretax profit	2,393	2,426	2,182	2,146	2,326	8	(3)	4,852	4,472	(8)	8,692	(8)
Income Tax	(432)	(424)	(279)	(400)	(449)	12	4	(901)	(849)	(6)	(1,543)	(4)
Share gain/loss from JV	(0)	(0)	(0)	(0)	(0)			(0)	(0)			
Share gain/loss from associates	(0)	(0)	(0)	0	(0)			(0)	(0)		(0)	5
Minority interest	(24)	(12)	(7)	(10)	(22)			(39)	(32)		(61)	6
Core profit	1,937	1,990	1,896	1,736	1,855	7	(4)	3,912	3,590	(8)	7,088	(9)
Extraordinaries, GW & FX	(5)	(34)	7	(2)	3			5	1		0	
Reported net profit	1,932	1,955	1,903	1,734	1,858	7	(4)	3,917	3,591	(8)	7,088	(9)
	3%	-9%	6%	-3%								
Outstanding shares (m)	796	796	796	796	796	0	0	796	796	0	796	0
Core EPS (THB)	2.43	2.50	2.38	2.18	2.33	7	(4)	4.92	4.51	(8)	8.91	(9)
EPS (THB)	2.43	2.46	2.39	2.18	2.33	7	(4)	4.92	4.51	(8)	8.91	(9)
COGS (excl. depreciation)	2,742	2,820	2,984	2,784	2,605	(6)	(5)	5,621	5,389	(4)	11,130	(3)
Depreciation	267	269	275	256	259	1	(3)	533	515	(4)	1,086	1
EBITDA	2,582	2,623	2,393	2,340	2,534	8	(2)	5,249	4,875	(7)	9,572	(7)
Key ratios	(%)	(%)	(%)	(%)	(%)	(ppt)	(ppt)	(%)	(%)	(ppt)	(%)	(ppt)
Gross margin	52	52	50	50	52	2	0	52	51	(1)	51	(1)
SG&A/Revenue	16	16	18	18	16	(2)	(0)	16	17	1	17	1
EBITDA margin	41	41	37	38	42	4	1	41	40	(1)	39	(1)
Net profit margin	31	31	29	28	31	3	0	31	30	(1)	29	(2)
Operating stats	(y-y %)											
Hospital revenue growth	4	(5)	(1)	(6)	(4)							
International patient revenue growth	5	(7)	(6)	(10)	(7)							
Thai patient revenue growth	2	(1)	10	1	(0)							

Sources: BH; FSSIA estimates

# **Financial Statements**

Bumrungrad Hospital

Profit and Loss (THB m) Year Ending Mar	2023	2024	2025E	2026E	2027E
Revenue	25,376	25,718	24,679	25,673	27,232
Cost of goods sold	(12,895)	(12,503)	(12,215)	(12,704)	(13,612)
Gross profit	12,481	13,215	12,464	12,969	13,620
Other operating income	111	145	149	154	158
Operating costs	(4,180)	(4,171)	(4,126)	(4,267)	(4,580)
Operating EBITDA	9,509	10,265	9,572	10,008	10,512
Depreciation	(1,097)	(1,077)	(1,086)	(1,151)	(1,315)
Goodwill amortisation	-	-	-	-	-
Operating EBIT	8,412	9,188	8,487	8,856	9,198
Net financing costs	139	271	205	228	290
Associates	(1)	0	0	0	C
Recurring non-operating income	(1)	0	0	0	C
Non-recurring items	88	(23)	0	0	C
Profit before tax	8,638	9,436	8,692	9,084	9,488
Гах	(1,583)	(1,604)	(1,543)	(1,717)	(1,850)
Profit after tax	7,055	7,832	7,149	7,367	7,638
Minority interests	(49)	(57)	(61)	(64)	(68)
Preferred dividends	-	-	-	-	-
Other items	-	-	-	-	-
Reported net profit	7,006	7,775	7,088	7,303	7,570
Non-recurring items & goodwill (net)	(88)	23	0	0	0
Recurring net profit	6,918	7,798	7,088	7,303	7,570
Per share (THB)					
Recurring EPS *	8.69	9.80	8.91	9.18	9.51
Reported EPS	8.80	9.77	8.91	9.18	9.51
DPS	3.69	5.15	5.00	5.34	5.51
Diluted shares (used to calculate per share data)	796	796	796	796	796
Growth					
Revenue (%)	22.5	1.3	(4.0)	4.0	6.1
Operating EBITDA (%)	33.4	8.0	(6.8)	4.5	5.0
Operating EBIT (%)	40.0	9.2	(7.6)	4.4	3.9
Recurring EPS (%)	40.0	12.7	(9.1)	3.0	3.6
Reported EPS (%)	41.9	11.0	(8.8)	3.0	3.6
Operating performance					
Gross margin inc. depreciation (%)	49.2	51.4	50.5	50.5	50.0
Gross margin exc. depreciation (%)	53.5	55.6	54.9	55.0	54.8
Operating EBITDA margin (%)	37.5	39.9	38.8	39.0	38.6
Operating EBIT margin (%)	33.1	35.7	34.4	34.5	33.8
Net margin (%)	27.3	30.3	28.7	28.4	27.8
Effective tax rate (%)	18.5	17.0	17.8	18.9	19.5
Dividend payout on recurring profit (%)	42.5	52.6	56.1	58.2	57.9
nterest cover (X)	(60.7)	(33.9)	(41.4)	(38.8)	(31.7)
nventory days	10.6	11.5	11.5	11.2	11.0
Debtor days	50.8	59.5	58.9	56.6	53.4
Creditor days	33.5	35.6	37.2	36.0	35.6
Operating ROIC (%)	52.9	54.7	48.4	48.9	50.2
ROIC (%)	51.0	49.1	41.0	41.6	42.7
ROE (%)	31.8	30.4	24.4	22.7	21.5
ROA (%)	25.6	24.7	20.4	19.2	18.2
Pre exceptional, pre-goodwill and fully diluted					
Revenue by Division (THB m)	2023	2024	2025E	2026E	2027E
Thai patient revenue	8,348	8,716	8,803	9,067	9,339
nternational patient revenue	16,948	16,919	15,793	16,523	17,809
Other revenue	80	83	83	83	83

Sources: Bumrungrad Hospital; FSSIA estimates

# **Financial Statements**

Bumrungrad Hospital

Cash Flow (THB m) Year Ending Dec	2023	2024	2025E	2026E	2027
Recurring net profit	6,918	7,798	7,088	7,303	7,57
Depreciation	1,097	1,077	1,086	1,151	1,31
Associates & minorities	-	-	-	-	
Other non-cash items	(16)	(1,846)	61	64	6
Change in working capital	(1,021)	(56)	(116)	121	19
Cash flow from operations	6,978	6,973	8,119	8,639	9,14
Capex - maintenance Capex - new investment	(1,617)	(1,380)	(1,481)	(1,284)	(1,634
let acquisitions & disposals	(12)	(117)	0	0	
Other investments (net)	(12)	(117)	-	-	
Cash flow from investing	(1,629)	(1,497)	(1,481)	(1,284)	(1,634
Dividends paid	(2,938)	(4,101)	(3,979)	(4,253)	(4,382
quity finance	0	0	0	0	
Debt finance	28	48	0	0	
Other financing cash flows	31	(55)	0	0	
Cash flow from financing	(2,880)	(4,108)	(3,979)	(4,253)	(4,38
Non-recurring cash flows	-	-	-	-	
Other adjustments	0	0	0	0	
let other adjustments	0	0	0	0	
Novement in cash	2,469	1,368	2,659	3,103	3,13
ree cash flow to firm (FCFF)	5,351.60	5,484.09	6,675.10	7,422.90	7,580.5
ree cash flow to equity (FCFE)	5,407.78	5,469.17	6,637.89	7,355.74	7,513.3
er share (THB)					
CFF per share	5.80	5.94	7.23	8.04	8.2
CFE per share	5.86	5.93	7.19	7.97	8.1
Recurring cash flow per share	10.05	8.83	10.35	10.71	11.2
Balance Sheet (THB m) Year Ending Mar	2023	2024	2025E	2026E	2027
angible fixed assets (gross)	27,899	28,832	30,312	31,596	33,23
Less: Accumulated depreciation	(14,921)	(15,503)	(16,589)	(17,740)	(19,05
angible fixed assets (net)	12,978	13,328	13,723	13,856	14,17
ntangible fixed assets (net)	61	60	60	60	,
ong-term financial assets	-	-	-	-	
nvest. in associates & subsidiaries	13	130	130	130	13
Cash & equivalents	10,745	12,113	14,772	17,875	21,00
√C receivable	4,408	3,982	3,982	3,982	3,98
nventories	362	356	347	360	38
Other current assets	169	280	269	279	29
Current assets	15,685	16,732	19,370	22,497	25,66
Other assets	475	2,403	2,403	2,403	2,40
Total assets	29,212	32,653	35,687	38,946	42,43
Common equity	23,801	27,488	30,597	33,647	36,83
/linorities etc.	297	313	374	438	50
otal shareholders' equity	24,098	27,801	30,971	34,086	37,34
ong term debt	91	139	139	139	13
Other long-term liabilities	856	923	923	923	92
ong-term liabilities	947	1,062	1,062	1,062	1,06
VC payable	1,078	1,149 0	1,119	1,161	1,23
Short term debt	3 090		0	0 2,636	2.70
Other current liabilities Current liabilities	3,089 <b>4,167</b>	2,641 <b>3,790</b>	2,534 <b>3,653</b>	2,636 <b>3,798</b>	2,79 <b>4,0</b> 3
otal liabilities and shareholders' equity	29,212	32,653	35,687	38,946	42,43
let working capital	772	828	944	824	62
nvested capital	14,299	16,750	17,261	17,273	17,39
Includes convertibles and preferred stock which is being		. 0,1 00	,20	,2.0	,00
or chara (THP)					
Per share (THB)	20.04	24.54	20 45	40.00	46.0
ook value per share angible book value per share	29.91 29.83	34.54 34.47	38.45 38.37	42.28 42.21	46.2 46.2
inancial strength	29.03	34.47	30.37	42.21	40.2
•	(44.0)	(40.4)	(47.0)	(50.0)	/55
let debt/equity (%)	(44.2)	(43.1)	(47.2)	(52.0)	(55.
let debt/total assets (%)	(36.5) 3.8	(36.7) 4.4	(41.0)	(45.5)	(49.
Current ratio (x) CF interest cover (x)	(38.0)	(19.2)	5.3 (31.4)	5.9 (31.2)	6 (24.
					•
aluation	2023	2024	2025E	2026E	2027
ecurring P/E (x) *	18.6	16.5	18.2	17.7	17
Recurring P/E @ target price (x) *	18.4	16.3	18.0	17.4	16
Reported P/E (x)	18.4	16.6	18.2	17.7	17
vividend yield (%)	2.3	3.2	3.1	3.3	3
Price/book (x)	5.4	4.7	4.2	3.8	3
Price/tangible book (x)	5.4	4.7	4.2	3.8	3
EV/EBITDA (x) **	12.5	11.4	12.0	11.2	10
WEST CLIN WE PARTED DECO (V) ""	12.3	11.3	11.8	11.0	10
EV/EBITDA @ target price (x) ** EV/invested capital (x)	8.3	7.0	6.6	6.5	6

Sources: Bumrungrad Hospital; FSSIA estimates

# **Bumrungrad Hospital PCL (BH TB)**

FSSIA ESG rating

★ ★ ★

# **Exhibit 2: FSSIA ESG score implication**

51.21 /100

Rating	Score	Implication
****	>79-100	Leading its industry peers in managing the most significant ESG risks which not only better cost efficiency but also lead to higher profitability.
***	>59-79	A mixed track record of managing the most significant ESG risks and opportunities relative to industry peers.
***	>39-59	Relevant ESG materiality matrix has been constructively addressed, well-managed and incorporated into day-to-day operations, in which targets and achievements are evaluated annually.
**	>19-39	Relevant ESG materiality matrix has been identified with key management in charge for progress to be followed up on and to provide intensive disclosure. Most targets are conventional and achievable.
*	1-19	The company has adopted the United Nations Sustainable Development Goals (UN SDGs), established sustainability management guidelines and fully complies with regulations or ESG suggested guidance from related organizations such as the SET and SEC.

Sources: FSSIA estimates

# Exhibit 3: ESG – peer comparison

	FSSIA			Domesti	c ratings					Glo	bal ratings	;		BI	oomberg
	ESG score	DJSI	SET ESG	ESG Rating	CG score	AGM level	Thai CAC	Morningstar ESG risk	ESG Book	MSCI	Moody's	Refinitiv	S&P Global	ESG score	Disclosure score
SET100	69.20	5.34	4.40	4.40	4.76	4.65	3.84	Medium	51.76	BBB	20.87	58.72	63.91	3.72	28.17
Coverage	67.12	5.11	4.15	4.17	4.83	4.71	3.53	Medium	52.04	BB	16.97	56.85	62.09	3.40	31.94
BCH	39.71				4.00	5.00	Certified	High	48.21			27.19	18.00	3.52	47.60
BDMS	74.00	Υ	Υ	Y	5.00	4.00		Medium	61.06	AA	34.00	59.83	72.00	3.45	58.92
вн	51.21				4.00	4.00		Medium	64.29	Α	29.00	59.03	27.00	5.08	47.79
CHG	38.25				4.00	5.00		High	55.35			59.57	21.00	2.34	50.24
PR9	54.08		Υ	Y	5.00	5.00	Certified	High	71.12			62.39		2.43	37.90
PRINC	18.00				4.00	4.00	Certified								
RAM	11.75				3.00			High							
THG	18.75				5.00	5.00		High							
VIBHA	20.88				4.00	3.00	Declared	High					17.00		

Sources: SETTRADE.com; FSSIA's compilation

# Exhibit 4: ESG score by Bloomberg

FY ending Dec 31	FY 2015	FY 2016	FY 2017	FY 2018	FY 2019	FY 2020	FY 2021	FY 2022
ESG financial materiality scores - ESG score	0.85	1.30	1.60	1.49	1.73	3.35	3.58	5.08
BESG environmental pillar score	0.00	1.75	1.75	1.75	1.75	3.21	3.73	3.73
BESG social pillar score	0.18	0.18	0.38	0.38	0.85	3.19	3.25	6.43
BESG governance pillar score	3.25	3.57	4.35	3.81	3.55	3.73	4.07	3.97
ESG disclosure score	31.24	32.94	35.78	35.78	36.40	47.68	47.79	47.79
Environmental disclosure score	0.42	5.53	8.91	8.91	9.76	35.43	35.76	35.76
Social disclosure score	12.03	12.03	17.17	17.17	18.20	26.39	26.39	26.39
Governance disclosure score	81.10	81.10	81.10	81.10	81.10	81.10	81.10	81.10
Environmental								
Emissions reduction initiatives	No	No	No	No	No	Yes	Yes	Yes
Climate change policy	No	No	No	No	No	Yes	Yes	Yes
Climate change opportunities discussed	No							
Risks of climate change discussed	No	No	No	No	No	No	Yes	Yes
GHG scope 1	_	_	_	_	_	_	_	_
GHG scope 2 location-based	_	_	_	_	_	_	_	_
GHG Scope 3	_	_	_	_	_	_	_	_
Carbon per unit of production	_	_	_	_	_	_	_	_
Biodiversity policy	No							
Energy efficiency policy	Yes							
Total energy consumption	_	0	0	0	0	0	0	0
Renewable energy use	_	_	_	_	_	_	_	_
Electricity used	_	_	_	_	_	_	_	_
Fuel used - natural gas	_	_	_	_	_	_	_	_

Sources: Bloomberg; FSSIA's compilation

**Exhibit 5: ESG score by Bloomberg** (cont.)

FY ending Dec 31	FY 2015	FY 2016	FY 2017	FY 2018	FY 2019	FY 2020	FY 2021	FY 2022
Fuel used - crude oil/diesel	No							
Waste reduction policy	No	No	No	No	No	Yes	Yes	Yes
Hazardous waste	_	_	_	_	_	_	_	_
Total waste	_	_	_	_	_	_	_	_
Waste recycled	_	_	_	_	_	_	_	_
Waste sent to landfills	_	_	_	_	_	_	_	_
Environmental supply chain management	No	No	No	No	No	Yes	Yes	Yes
Water policy	No	No	No	No	Yes	Yes	Yes	Yes
Water consumption	_	_	_	_	_	_	_	_
Social								
Human rights policy	Yes							
Policy against child labor	No	No	No	No	Yes	Yes	Yes	Yes
Quality assurance and recall policy	No	No	No	No	No	Yes	Yes	Yes
Consumer data protection policy	No	No	No	No	No	Yes	Yes	Yes
Equal opportunity policy	Yes							
Gender pay gap breakout	No							
Pct women in workforce	_	_	_	_	_	_	_	_
Pct disabled in workforce	_	_	_	_	_	_	_	_
Business ethics policy	No	No	No	No	No	Yes	Yes	Yes
Anti-bribery ethics policy	Yes							
Health and safety policy	Yes							
Lost time incident rate - employees	_	_	_	_	_	_	_	_
Total recordable incident rate - employees	_	_	_	_	_	_	_	_
Training policy	Yes							
Fair remuneration policy	No							
Number of employees – CSR	_	_	3,984	3,980	4,088	3,782	3,455	4,219
Employee turnover pct	_	_	_	_	_	7	7	8
Total hours spent by firm - employee training	_	_	247,805	268,252	283,707	207,353	195,380	234,480
Social supply chain management	No	No	No	No	No	Yes	Yes	Yes
Governance								
Board size	11	11	11	11	10	10	11	11
No. of independent directors (ID)	4	4	4	4	4	4	5	
No. of women on board	3	3	3	3	3	3	3	;
No. of non-executive directors on board	8	8	9	9	9	9	10	10
Company conducts board evaluations	Yes							
No. of board meetings for the year	5	4	6	4	4	7	4	4
Board meeting attendance pct	91	93	97	87	88	87	95	98
Board duration (years)	3	3	3	3	3	3	3	;
Director share ownership guidelines	No							
Age of the youngest director	42	43	49	50	51	52	27	2
Age of the oldest director	75	75	78	79	79	80	78	7:
No. of executives / company managers	7	6	6	6	4	4	4	:
No. of female executives	1	2	2	3	3	3	3	;
Executive share ownership guidelines	No							
Size of audit committee	3	3	3	3	3	3	4	•
No. of ID on audit committee	3	3	3	3	3	3	4	4
Audit committee meetings	4	4	4	5	5	4	4	4
Audit meeting attendance %	100	92	92	87	100	100	87	100
Size of compensation committee	3	3	3	3	3	3	3	;
No. of ID on compensation committee	1	1	1	1	1	1	1	•
No. of compensation committee meetings	1	1	5	3	2	2	3	3
Compensation meeting attendance %	100	100	100	100	100	83	100	100
Size of nomination committee	3	3	3	3	3	3	3	;
No. of nomination committee meetings	1	1	5	3	2	2	3	;
Nomination meeting attendance %	100	100	100	100	100	83	100	100
Sustainability governance								
Verification type	No							

Sources: Bloomberg; FSSIA's compilation

# **Disclaimer for ESG scoring**

ESG score	Methodolog	V			Rating					
The Dow		-	ansparent, rules-based	component selection		nd invited to the	ne annual S&P 0	Hobal Corpora	ate	
Jones			anies' Total Sustainabil				SA) for DJSI. Co			
Sustainability			Corporate Sustainabili		ESG Score of le	ss than 45%	of the S&P Glob	al ESG Score	of the highest	
ndices (DJSI)	, ,	ranked compar	nies within each industr	y are selected for			fied. The constitu	uents of the D	JSI indices ar	
By S&P Global	inclusion.				selected from the Eligible Universe.					
SET ESG	SET ESG qu	antifies respons	sibility in Environmental	I and Social issues by	To be eligible for <b>SETESG inclusion</b> , verified data must be scored at a					
Ratings List			nsparency in Governan				icator, unless the			
SETESG)			reemptive criteria, with				The scoring will be		ited against tr	
y The Stock Exchange of			board members and ex and combined holding r				/ and materiality.  rom the SET ES		nnanies whos	
hailand			alifying criteria include:				35b (~USD150b)			
SET)	70%; 2) inde	pendent directo	ors and free float violation	on; 3) executives'	liquidity >0.5%	of paid-up cap	ital for at least 9	out of 12 mor	nths. The	
			ocial & environmental i				apitalisation-wei			
	negative terri	itory; and 5) ear	rnings in red for > 3 yea	ars in the last 5 years.	quarterly weight	at maximum,	and no cap for i	number of stoo	CKS.	
CG Score			in sustainable developr				ories: 5 for Excel			
by Thai Institute of			ith support from the Sto are from the perspective				-79), 2 for Fair (6 v 50. Weightings			
Directors	•	n of operations.					olders (weight 2	,	• ,	
Association		•					sure & transpare			
Thai IOD)					responsibilities	(35%).				
AGM level			ich shareholders' rights				four categories:			
By Thai		•	nto business operations		Very Good (90-	99), 3 for Fair	(80-89), and not	rated for scor	es below 79.	
Investors Association			disclosed. All form impo	ortant elements of two nually. The assessment						
(TIA) with			res before the meeting							
support from			eeting (10%). (The first a							
he SEC				ting how voting rights can be						
			s 1) the ease of attending m s for Q&A. The third involve	neetings; 2) transparency es the meeting minutes that						
			s, resolutions and voting res							
Thai CAC	The core ele	ments of the Ch	necklist include corrupti	on risk assessment,			ed by a committe			
By Thai			s, and the monitoring a	and developing of	•		r granting certific	,		
Private Sector Collective			good for three years.  a CAC certified member si	tart by submitting a	approvais wnos professionalism		e twelve highly r	espected indiv	viduais in	
Action Against			n 18-month deadline to sub		professionalism	and emical a	cilievernerits.			
Corruption	Certification, in	cluding risk asses	ssment, in place of policy ar	nd control, training of						
(CAC)		employees, estab of policies to all s	olishment of whistleblowing stakeholders.)	channels, and						
<u>Morningstar</u>			rating provides an ove	erall company score	A company's ES	G risk rating	score is the sum	of unmanage	d risk. The	
Sustainalytics			how much of a compar						<b>4</b> 1.0	
	bacca cir air			ily 3 exposure to Loo	more risk is unn	ianaged, the	nigher Log risk			
	risk is unmar	naged. Sources t	o be reviewed include corp	orate publications and	more risk is unn	ianaged, the	nigher Log risk			
	risk is unmar regulatory filing	naged. Sources to gs, news and other		oorate publications and sites, multi-sector	more risk is unn	Low	Medium	High	Severe	
	risk is unmar regulatory filing information, co	naged. Sources to gs, news and other	o be reviewed include corp r media, NGO reports/webs ESG controversies, issuer	oorate publications and sites, multi-sector		_	_		Severe 40+	
ESG Book	risk is unmar regulatory filing information, co reports, and qu	naged. Sources to gs, news and other impany feedback, uality & peer review	o be reviewed include corp r media, NGO reports/webs ESG controversies, issuer	orate publications and sites, multi-sector feedback on draft ESG	<b>NEGL</b> 0-10	<b>Low</b> 10-20	Medium	<b>High</b> 30-40	40+	
ESG Book	risk is unmar regulatory filing information, co reports, and qu The ESG sco positioned to	naged. Sources to gs, news and other impany feedback, uality & peer review ore identifies su outperform over	o be reviewed include corp r media, NGO reports/webs ESG controversies, issuer ws. stainable companies the er the long term. The m	orate publications and sites, multi-sector feedback on draft ESG nat are better nethodology considers	NEGL 0-10 The total ESG s scores using ma	Low 10-20 core is calculateriality-base	Medium 20-30 ated as a weight d weights. The s	High 30-40 ed sum of the core is scaled	40+ features	
ESG Book	risk is unmar regulatory filing information, co reports, and qu The ESG sco positioned to the principle	naged. Sources to gs, news and other impany feedback, uality & peer review ore identifies su outperform ove of financial mat	o be reviewed include corp r media, NGO reports/webs ESG controversies, issuer ws. stainable companies the er the long term. The m eriality including inform	orate publications and sites, multi-sector feedback on draft ESG mat are better sethodology considers sation that significantly	NEGL 0-10 The total ESG s scores using ma	Low 10-20 core is calculateriality-base	Medium 20-30 ated as a weight	High 30-40 ed sum of the core is scaled	40+ features	
ESG Book	risk is unmar regulatory filing information, co reports, and qu The ESG scc positioned to the principle helps explair	naged. Sources to gs, news and other impany feedback, iality & peer review ore identifies su outperform ove of financial mat in future risk-adju	o be reviewed include corp r media, NGO reports/webs ESG controversies, issuer ws. stainable companies the er the long term. The m eriality including inform usted performance. Mai	orate publications and sites, multi-sector feedback on draft ESG mat are better lethodology considers lation that significantly teriality is applied by	NEGL 0-10 The total ESG s scores using ma	Low 10-20 core is calculateriality-base	Medium 20-30 ated as a weight d weights. The s	High 30-40 ed sum of the core is scaled	40+ features	
ESG Book	risk is unmar regulatory filing information, co reports, and qu The ESG scc positioned to the principle helps explain over-weightin	naged. Sources to gs, news and other impany feedback, iality & peer review ore identifies su outperform ove of financial mat in future risk-adju	o be reviewed include corp r media, NGO reports/webs ESG controversies, issuer ws.  stainable companies the er the long term. The meriality including inform usted performance. Mai higher materiality and	orate publications and sites, multi-sector feedback on draft ESG mat are better lethodology considers lation that significantly teriality is applied by	NEGL 0-10 The total ESG s scores using ma	Low 10-20 core is calculateriality-base	Medium 20-30 ated as a weight d weights. The s	High 30-40 ed sum of the core is scaled	40+ features	
	risk is unmar regulatory filing information, co reports, and qu The ESG scc positioned to the principle helps explair over-weightir weights on a	naged. Sources to ps, news and other impany feedback, uality & peer review ore identifies su o outperform ove of financial mat in future risk-adjung features with rolling quarterly	o be reviewed include corp r media, NGO reports/webs ESG controversies, issuer ws.  stainable companies the er the long term. The m eriality including inform usted performance. Mai i higher materiality and y basis.	orate publications and sites, multi-sector feedback on draft ESG mat are better lethodology considers lation that significantly teriality is applied by rebalancing these	NEGL 0-10 The total ESG s scores using ma and 100 with hig	Low 10-20 core is calcula ateriality-base pher scores in	Medium 20-30 ated as a weight d weights. The s dicating better p	High 30-40 ed sum of the core is scaled erformance.	40+ features between 0	
	risk is unmar regulatory filing information, co reports, and quere the ESG scc positioned to the principle helps explain over-weighting weights on a MSCI ESG ra	naged. Sources to ps, news and other impany feedback, vality & peer review ore identifies su outperform ove of financial mat in future risk-adjung features with rolling quarterly atings aim to me	o be reviewed include corp r media, NGO reports/webs ESG controversies, issuer ws.  stainable companies th er the long term. The m eriality including inform usted performance. Mai higher materiality and y basis.  easure a company's ma	orate publications and sites, multi-sector feedback on draft ESG mat are better lethodology considers lation that significantly teriality is applied by	NEGL 0-10  The total ESG s scores using ma and 100 with higher televant ESG risk	Low 10-20 core is calculateriality-base gher scores in	Medium 20-30 ated as a weight d weights. The s dicating better p	High 30-40 ed sum of the core is scaled erformance.	40+ features between 0	
	risk is unmar regulatory filing information, co reports, and quere the ESG scc positioned to the principle helps explain over-weighting weights on a MSCI ESG ra	naged. Sources to ps, news and other impany feedback, vality & peer review ore identifies su outperform ove of financial mat in future risk-adjung features with rolling quarterly atings aim to me	o be reviewed include corp r media, NGO reports/webs ESG controversies, issuer ws.  stainable companies the er the long term. The m eriality including inform usted performance. Mai higher materiality and y basis.  easure a company's mai l laggards according to	orate publications and sites, multi-sector feedback on draft ESG mat are better ethodology considers ration that significantly teriality is applied by rebalancing these anagement of financially in their exposure to ESG rise	NEGL 0-10  The total ESG s scores using mand 100 with higher televant ESG risks and how well	Low 10-20 core is calculateriality-base pher scores in s and opportutely manage	Medium 20-30 ated as a weight d weights. The s dicating better p unities. It uses a those risks relati	High 30-40 ed sum of the core is scaled erformance. rules-based mye to peers.	40+ features between 0	
	risk is unmar regulatory filing information, co reports, and quere positioned to the principle helps explair over-weightir weights on a MSCI ESG raidentify industrial process.	naged. Sources to ps, news and other impany feedback, uality & peer review or outperform ove of financial mat in future risk-adjung features with rolling quarterly atings aim to metry leaders and 8.571-10.000	o be reviewed include corp r media, NGO reports/webs ESG controversies, issuer ws.  stainable companies th er the long term. The m eriality including inform usted performance. Mai higher materiality and y basis.  easure a company's ma	orate publications and sites, multi-sector feedback on draft ESG mat are better sethodology considers sation that significantly teriality is applied by rebalancing these anagement of financially is publicated to the sec	NEGL 0-10  The total ESG s scores using mand 100 with higher televant ESG risks and how well	Low 10-20 core is calculateriality-base pher scores in s and opportutely manage	Medium 20-30 ated as a weight d weights. The s dicating better p unities. It uses a those risks relati	High 30-40 ed sum of the core is scaled erformance. rules-based mye to peers.	40+ features between 0	
	risk is unmar regulatory filing information, co reports, and quere positioned to the principle helps explair over-weightir weights on a MSCI ESG reidentify indus AAA AA	naged. Sources to ps, news and other impany feedback, uality & peer review or eidentifies su o outperform ove of financial mat in future risk-adjung features with rolling quarterly atings aim to metry leaders and 8.571-10.000 7.143-8.570	o be reviewed include corp r media, NGO reports/webs ESG controversies, issuer ws.  stainable companies the er the long term. The m eriality including inform usted performance. Mai higher materiality and y basis.  easure a company's mai l laggards according to	orate publications and sites, multi-sector feedback on draft ESG mat are better ethodology considers ration that significantly teriality is applied by rebalancing these anagement of financially in their exposure to ESG rise	NEGL 0-10  The total ESG s scores using mand 100 with higher televant ESG risks and how well	Low 10-20 core is calculateriality-base pher scores in s and opportutely manage	Medium 20-30 ated as a weight d weights. The s dicating better p unities. It uses a those risks relati	High 30-40 ed sum of the core is scaled erformance. rules-based mye to peers.	40+ features between 0	
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	risk is unmar regulatory filing information, co reports, and quere positioned to the principle helps explair over-weighting weights on a MSCI ESG raidentify industrial AAA AA BBBB	naged. Sources to ps, news and other impany feedback, allity & peer review or eidentifies su to outperform ove of financial mat in future risk-adjing features with rolling quarterly atings aim to mu stry leaders and 8.571-10.000 7.143-8.570 5.714-7.142 4.286-5.713	o be reviewed include corp r media, NGO reports/webs ESG controversies, issuer ws.  stainable companies the er the long term. The m eriality including inform usted performance. Mai higher materiality and y basis.  easure a company's mai l laggards according to	nat are better ethodology considers nation that significantly teriality is applied by rebalancing these anagement of financially it their exposure to ESG ris	NEGL 0-10  The total ESG s scores using ma and 100 with high relevant ESG risk iks and how well anaging the most significant in the second sec	Low 10-20 core is calculateriality-base pher scores in s and opportutely manage	Medium 20-30 ated as a weight d weights. The s dicating better p unities. It uses a those risks relations	High 30-40 ed sum of the core is scaled erformance.	features between 0	
	risk is unmar regulatory filing information, co reports, and quere positioned to the principle helps explair over-weighting weights on a MSCI ESG reidentify industrial AAA  AA  BBB  BB	naged. Sources to ps, news and other impany feedback, aality & peer review ore identifies su to outperform ove of financial mat in future risk-adjing features with rolling quarterly atings aim to me stry leaders and 8.571-10.000 7.143-8.570 5.714-7.142 4.286-5.713 2.857-4.285	o be reviewed include corp r media, NGO reports/webs ESG controversies, issuer ws.  stainable companies the er the long term. The meriality including inform usted performance. Mai higher materiality and y basis.  easure a company's mail laggards according to  Leader:	orate publications and sites, multi-sector feedback on draft ESG nat are better ethodology considers nation that significantly teriality is applied by rebalancing these anagement of financially in their exposure to ESG ris leading its industry in magament or unexceptional	NEGL 0-10  The total ESG s scores using ma and 100 with high relevant ESG risk iks and how well anaging the most significant in the second sec	Low 10-20 core is calculateriality-base pher scores in s and opportutely manage	Medium 20-30 ated as a weight d weights. The s dicating better p unities. It uses a those risks relations	High 30-40 ed sum of the core is scaled erformance.	features between 0	
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Rating regarding the sustainable development of Thai listed companies, both on the SET and MAI, are publicly available on the website of the Securities and Exchange Commission of Thailand (SEC). Currently, ratings available are 1) "CG Score"; 2) "AGM Level"; 3) "Thai CAC"; and 4) THSI. The ratings are updated on an annual basis. FSSIA does not confirm nor certify the accuracy of such ratings.

Source: FSSIA's compilation

Bumrungrad Hospital BH TB Vatcharut Vacharawongsith

#### **GENERAL DISCLAIMER**

## ANALYST(S) CERTIFICATION

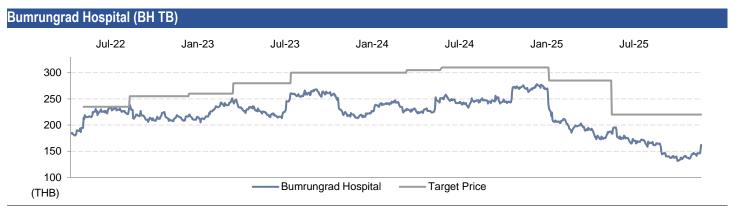
#### Vatcharut Vacharawongsith FSS International Investment Advisory Securities Co., Ltd

The individual(s) identified above certify(ies) that (i) all views expressed in this report accurately reflect the personal view of the analyst(s) with regard to any and all of the subject securities, companies or issuers mentioned in this report; and (ii) no part of the compensation of the analyst(s) was, is, or will be, directly or indirectly, related to the specific recommendations or views expressed herein.

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### History of change in investment rating and/or target price



Date	Rating	Target price	Date	Rating	Target price	Date	Rating	Target price
22-Aug-2022 10-Nov-2022 21-Feb-2023 09-May-2023	BUY BUY BUY BUY	235.00 255.00 260.00 280.00	17-Aug-2023 05-Mar-2024 03-May-2024 07-Nov-2024	BUY BUY BUY HOLD	300.00 305.00 310.00 285.00	24-Feb-2025 30-Jul-2025	BUY HOLD	220.00 160.00

Vatcharut Vacharawongsith started covering this stock from 30-Jul-2025

Price and TP are in local currency

Source: FSSIA estimates

Company	Ticker	Price	Rating	Valuation & Risks
Bumrungrad Hospital	ВН ТВ	THB 162.00	HOLD	Downside risks to our DCF-based target price include 1) a slowdown in international patients due to economic concerns, political protests or floods; 2) regulatory risks from drug prices and medical bill controls; and 3) higher medical fee discount promotions, leading to a weaker EBITDA margin.

Source: FSSIA estimates

#### **Additional Disclosures**

Target price history, stock price charts, valuation and risk details, and equity rating histories applicable to each company rated in this report is available in our most recently published reports. You can contact the analyst named on the front of this note or your representative at Finansia Syrus Securities Public Company Limited.

All share prices are as at market close on 30-Jul-2025 unless otherwise stated.

### RECOMMENDATION STRUCTURE

### Stock ratings

Stock ratings are based on absolute upside or downside, which we define as (target price\* - current price) / current price.

BUY (B). The upside is 10% or more.

HOLD (H). The upside or downside is less than 10%.

REDUCE (R). The downside is 10% or more.

Unless otherwise specified, these recommendations are set with a 12-month horizon. Thus, it is possible that future price volatility may cause a temporary mismatch between upside/downside for a stock based on market price and the formal recommendation.

\* In most cases, the target price will equal the analyst's assessment of the current fair value of the stock. However, if the analyst doesn't think the market will reassess the stock over the specified time horizon due to a lack of events or catalysts, then the target price may differ from fair value. In most cases, therefore, our recommendation is an assessment of the mismatch between current market price and our assessment of current fair value.

#### **Industry Recommendations**

Overweight. The analyst expects the fundamental conditions of the sector to be positive over the next 12 months.

**Neutral.** The analyst expects the fundamental conditions of the sector to be maintained over the next 12 months.

Underweight. The analyst expects the fundamental conditions of the sector to be negative over the next 12 months.

## **Country (Strategy) Recommendations**

**Overweight (O).** Over the next 12 months, the analyst expects the market to score positively on two or more of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

**Neutral (N).** Over the next 12 months, the analyst expects the market to score positively on one of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

**Underweight (U).** Over the next 12 months, the analyst does not expect the market to score positively on any of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.