**EQUITY RESEARCH - RESULTS FLASH** 

## SRISAWAD CORP

SAWAD TB

THAILAND / FINANCE & SECURITIES



## HOLD

TARGET PRICE THB30.50
CLOSE THB24.40
UP/DOWNSIDE +25.0%
TP vs CONSENSUS -7.4%

# 1Q25 results at first glance TARGET PI

## กำไรต่ำกว่าที่เราคาด 12% จากรายได้ที่ตกต่ำและสินเชื่อที่หดตัว

SAWAD รายงานกำไรสุทธิ 1Q25 อยู่ที่ 1.1พัน ลบ. (-13% y-y, -10% q-q) ต่ำกว่าที่เราคาด 12% และต่ำกว่าที่ตลาดคาด 8% ทั้งนี้ผลตอบแทนต่อส่วนผู้ถือหุ้นที่ (ROE) ที่ 13.1% ใน 1Q25 เป็นตัวเลขต่ำสุดในรอบ 10 ปีที่ผ่านมา

จุดอ่อนสำคัญของ SAWAD ใน 1Q25 อยู่ที่สินเชื่อที่หดตัวมากกว่าคาด รายได้ที่ไม่ใช่ดอกเบี้ย สุทธิที่อ่อนแอจากค่าธรรมเนียมที่เกี่ยวข้องกับสินเชื่อและสินเชื่อที่หดตัว 8% y-y และ 3% q-q แม้ว่าผลขาดทุนจากรถยึดจะลดลงเหลือ 287 ลบ. จาก 423 ลบ. ใน 4Q24 เราเห็นว่าคุณภาพ สินทรัพย์โดยรวมกลับอ่อนแอลงจากสัดส่วนหนี้ด้อยคุณภาพที่สูงขึ้น q-q เป็น 3.76% และอัตรา การก่อตัวของหนี้ด้อยคุณภาพที่สูงขึ้น

เราคงคำแนะนำถือและราคาเป้าหมายปี 2025 ของเราที่ 30.50 บาท (GGM) ซึ่งเทียบเท่า 1.32x 2025E P/BV (COE 10.2%, ROE 12.5%) จากสินเชื่อที่โตต่ำ ส่วนต่างดอกเบี้ยที่ลดลง และการจ่ายหุ้นบันผลเพื่อควบคุมสัดส่วนหนี้สินต่อส่วนผู้ถือหุ้นให้ต่ำกว่า 2x เราคาดว่า SAWAD จะรายงานกำไรสุทธิปี 2025-27 โต 7.2% CAGR และ ROE อยู่ที่ 13-14% ในช่วง ดังกล่าวซึ่งต่ำกว่า 18.6% และ 16.5% ในปี 2023-24 อยู่มาก

#### **Highlights**

- (-) สินเชื่อหดตัว 8% y-y และ 3% q-q เทียบกับที่เราคาดว่าจะสูงขึ้น q-q ทั้งนี้สินเชื่อเช่า
   ซื้อรถจักรยานยนต์ลดลง 6% q-q ในขณะที่สินเชื่อทะเบียนสินทรัพย์ลดลง 1% q-q จาก นโยบายเชิงระมัดระวังและสัดส่วนสินเชื่อต่อมูลค่าสินทรัพย์ที่อยู่ในระดับต่ำของบริษัทฯ
- (-) ส่วนต่างดอกเบี้ยอยู่ที่ 14.48% (-107bp y-y, -33bp q-q) ส่วนมากมาจาก
  ผลตอบแทนสินเชื่อที่ลดลง 48bp q-q มาอยู่ที่ 17.65% นับเป็นระดับที่ต่ำที่สุดในรอบ 10
  ปีที่ผ่านมา เราเชื่อว่าตัวเลขดังกล่าวเกิดขึ้นส่วนมากจาก 1) การครบอายุสินเชื่อเช่าซื้อ
  รถจักรยานยต์ที่ให้ผลตอบแทนสูงและ 2) การตั้งราคาผลตอบแทนสินเชื่อทะเบียน
  สินทรัพย์ในระดับต่ำเพื่อให้แข่งขันได้ เราคาดว่าผลตอบแทนสินเชื่อจะลดลงต่อเนื่อง
  จนถึงสิ้นปี 2025 หลังการครบอายุสินเชื่อเช่าชื้อที่ให้ผลตอบแทนสูง
- (-) เรามองว่าคุณภาพสินทรัพย์เสื่อมลงในภาพรวม สัดส่วนหนี้ต้อยคุณภาพอยู่ที่ 3.76% สูงกว่า 3.58% ใน 4Q24 และประมาณการของเราที่ 3.6% จากตัวเลขหนี้ต้อยคุณภาพที่ สูงขึ้น (+2% q-q) และฐานสินเชื้อที่ต่ำลง
- (-) จากการคำนวนของเราอัตราการก่อตัวของหนี้ด้อยคุณภาพอยู่ที่ 2.8% นับเป็น แนวโน้มขาขึ้น SAWAD ตัดจำหน่ายหนี้ด้อยคุณภาพเพิ่มขึ้น q-q เป็น 578 ลบ. จาก 450 ลบ. ใน 4Q24 ตันทุนความเสี่ยงในการปล่อยสินเชื่ออยู่ที่ 1.83% ใกล้เคียงกับที่เรา คาด ทั้งนี้เราเชื่อว่าแนวโน้มสินเชื่อที่อ่อนแอ ตัวเลขหนี้ด้อยคุณภาพที่สูงขึ้นและสัดส่วน สำรองต่อหนี้ด้อยคุณภาพที่ต่ำเพียง 53% ได้ก่อให้เกิดความกังวลเกี่ยวกับตันทุนความ เสี่ยงในการปล่อยสินเชื่อที่จะสูงขึ้นในอนาคต

## **KEY STOCK DATA**

YE Dec (THB m)	2024	2025E	2026E	2027E
Operating profit	6,631	6,903	7,434	8,193
Net profit	5,052	5,246	5,650	6,226
EPS (THB)	3.34	3.16	3.40	3.75
vs Consensus (%)	-	3.6	1.6	0.0
Recurring net profit	5,052	5,246	5,650	6,226
Core EPS (THB)	3.34	3.16	3.40	3.75
EPS growth (%)	(8.2)	(5.6)	7.7	10.2
Core P/E (x)	7.3	7.7	7.2	6.5
Dividend yield (%)	0.6	1.3	1.4	1.5
Price/book (x)	1.1	1.1	0.9	0.8
ROE (%)	16.5	14.7	13.8	13.4
ROA (%)	4.8	4.9	5.0	5.1



Share price performance	1 Month	3 Month	12 Month
Absolute (%)	(5.0)	(27.9)	(31.2)
Relative to country (%)	(11.9)	(24.7)	(22.1)
Mkt cap (USD m)			1,220
3m avg. daily turnover (USD m)			8.7
Free float (%)			45
Major shareholder	Kae	wbootta Fa	mily (28%)
12m high/low (THB)		4	1.36/23.70
Issued shares (m)			1,662

Sources: Bloomberg consensus; FSSIA estimates



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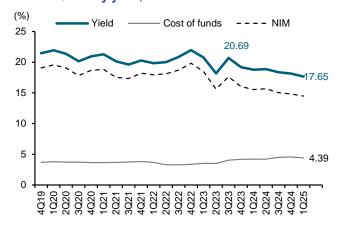
Exhibit 1: SAWAD - 1Q25 results summary

Profit and loss	1Q24	2Q24	3Q24	4Q24	1Q25	Chai	nge	3M25	Change	% of 25E
	(THB m)	(y-y%)	(q-q%)	(THB m)	(y-y%)	(%)				
Interest income	4,595	4,662	4,478	4,292	4,054	(11.8)	(5.5)	4,054	(11.8)	22.8
Interest expense	789	793	813	786	728	(7.8)	(7.4)	728	(7.8)	24.1
Net interest income	3,806	3,869	3,665	3,507	3,326	(12.6)	(5.1)	3,326	(12.6)	22.5
Non-interest income	818	666	796	740	721	(11.9)	(2.6)	721	(11.9)	21.8
Non-interest expenses	2,492	2,325	2,280	2,225	2,175	(12.7)	(2.3)	2,175	(12.7)	23.5
Pre-provision profit	2,131	2,210	2,181	2,022	1,872	(12.2)	(7.4)	1,872	(12.2)	21.2
Provisioning expense	486	537	488	402	421	(13.3)	4.6	421	(13.3)	21.7
Profit before tax	1,645	1,673	1,693	1,620	1,451	(11.8)	(10.4)	1,451	(11.8)	21.0
Tax expense	367	352	328	338	313	(14.8)	(7.4)	313	(14.8)	22.7
Net profit	1,261	1,265	1,301	1,225	1,100	(12.8)	(10.2)	1,100	(12.8)	21.0

Key drivers and ratios	1Q24	2Q24	3Q24	4Q24	1Q25	Chan	ge	3M25	Change	
% unless stated otherwise	(%)	(%)	(%)	(%)	(%)	(ppt)	(ppt)	(THB m)	(ppt)	
Gross loans (THB m)	98,666	98,929	96,157	93,198	90,513	-8.3%	-2.9%	90,513	(8.26)	
Yield on loans	18.78	18.88	18.36	18.13	17.65	(1.12)	(0.48)	17.65	(1.12)	
Cost of funds	4.20	4.20	4.48	4.57	4.39	0.20	(0.18)	4.39	0.20	
Net interest margin	15.55	15.66	15.03	14.81	14.48	(1.07)	(0.33)	14.48	(1.07)	
Cost-to-income ratio	53.90	51.28	51.11	52.39	53.74	(0.16)	1.35	53.74	(0.16)	
Credit cost	1.99	2.17	2.00	1.70	1.83	(0.15)	0.13	1.83	(0.15)	
NPL ratio	3.23	3.40	3.49	3.58	3.76	0.53	0.18	3.76	0.53	
NPL coverage	55.60	59.82	61.10	59.53	53.15	(2.45)	(6.38)	53.15	(2.45)	
ROE	17.50	16.82	16.62	15.07	13.06	(4.44)	(2.02)	13.06	(4.44)	
Debt to equity	278.68	262.11	234.08	216.09	202.41	(76.27)	(13.69)	202.41	(76.27)	

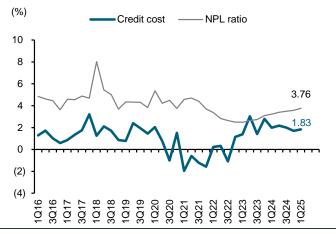
Sources: SAWAD, FSSIA compilation

Exhibit 2: Quarterly yield, cost of funds and NIM



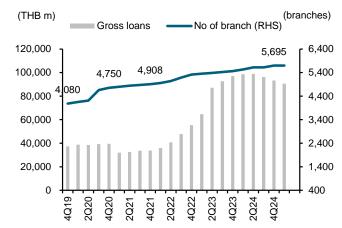
 $Sources: SAWAD, \,FSSIA's \, compilation$ 

Exhibit 4: Higher NPL ratio could raise credit cost higher in the future



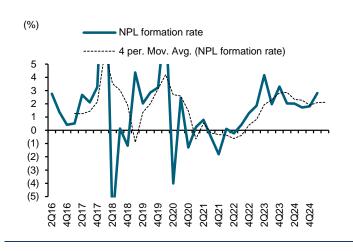
Sources: SAWAD, FSSIA's compilation

**Exhibit 3: Gross loan contraction continued for SAWAD** 



Sources: SAWAD, FSSIA's compilation

Exhibit 5: Rising trend in the NPL formation rate



Sources: SAWAD, FSSIA's compilation

## **Financial Statements**

Srisawad Corp

Profit and Loss (THB m) Year Ending Dec	2023	2024	2025E	2026E	2027E
Interest Income	15,744	18,027	17,801	18,959	20,226
nterest expense	(2,266)	(3,181)	(3,021)	(3,050)	(3,104)
Net interest income	13,478	14,846	14,780	15,908	17,122
Net fees & commission	3,171	3,019	3,303	3,592	3,687
Foreign exchange trading income	-	-	-	-	
Securities trading income	-	-	-	-	
Dividend income	-	-	-	-	
Other income	0	1	1	1	1
Non interest income	3,171	3,019	3,304	3,593	3,688
Total income	16,648	17,865	18,084	19,501	20,809
Staff costs	(8,282)	(9,322)	(9,244)	(9,775)	(10,147
Other operating costs	-	-	-	-	
Operating costs	(8,282)	(9,322)	(9,244)	(9,775)	(10,147
Pre provision operating profit	8,367	8,544	8,839	9,725	10,662
Expected credit loss	(1,763)	(1,913)	(1,936)	(2,291)	(2,470)
Other provisions	-	-	-	-	
Operating profit	6,603	6,631	6,903	7,434	8,193
Recurring non operating income	26	0	0	0	(
Associates	26	0	0	0	(
Goodwill amortization	-	-	-	-	
Non recurring items	0	0	0	0	(
Profit before tax	6,629	6,631	6,903	7,434	8,193
Гах	(1,375)	(1,385)	(1,381)	(1,487)	(1,639
Profit after tax	5,254	5,246	5,522	5,948	6,554
Non-controlling interest	(253)	(194)	(276)	(297)	(328
Preferred dividends	0	Ô	Ô	Ó	` (
Other items	0	0	0	0	(
Reported net profit	5,001	5,052	5,246	5,650	6,226
Non recurring items & goodwill (net)	, -	-	-	· -	,
Recurring net profit	5,001	5,052	5,246	5,650	6,226
Per share (THB)	· · · · · · · · · · · · · · · · · · ·			<u> </u>	
Recurring EPS *	3.64	3.34	3.16	3.40	3.75
Reported EPS	3.64	3.34	3.16	3.40	3.75
DPS .	0.11	0.14	0.32	0.34	0.37
Growth					
Net interest income (%)	70.2	10.2	(0.4)	7.6	7.6
Non interest income (%)	(4.2)	(4.8)	9.4	8.7	2.6
Pre provision operating profit (%)	39.2	2.1	3.5	10.0	9.6
Operating profit (%)	11.3	0.4	4.1	7.7	10.2
Reported net profit (%)	11.7	1.0	3.8	7.7	10.2
Recurring EPS (%)	11.7	(8.2)	(5.6)	7.7	10.2
Reported EPS (%)	11.7	(8.2)	(5.6)	7.7	10.2
ncome Breakdown	11.7	(0.2)	(5.0)	7.1	10.2
	94.0	02.4	04.7	01.6	82.3
Net interest income (%)	81.0	83.1 16.9	81.7	81.6	
Net fees & commission (%) Foreign exchange trading income (%)	19.0	16.9	18.3	18.4	17.
3 3 7 7	-	-	-	-	
Securities trading income (%)	-	-	-	-	
Dividend income (%)					0.0
Other income (%)	0.0	0.0	0.0	0.0	0.0
Operating performance					
Gross interest yield (%)	20.66	18.95	18.40	18.26	18.20
Cost of funds (%)	4.14	4.48	4.39	4.28	4.2
Net interest spread (%)	16.52	14.47	14.01	13.98	13.9
Net interest margin (%)	17.7	15.6	15.3	15.3	15.4
Cost/income(%)	49.7	52.2	51.1	50.1	48.
Cost/assets(%)	9.2	8.5	8.3	8.2	7.9
Effective tax rate (%)	20.7	20.9	20.0	20.0	20.
Dividend payout on recurring profit (%)	3.1	4.2	10.0	10.0	10.0
ROE (%)	18.6	16.5	14.7	13.8	13.4
ROE - COE (%)	8.4	6.3	4.5	3.6	3.:
ROA (%)	5.8	4.8	4.9	5.0	5.
RORWA (%)	-	-	-	-	
Pre-exceptional, pre-goodwill and fully diluted					

Sources: Srisawad Corp; FSSIA estimates

## **Financial Statements**

Srisawad Corp

Balance Sheet (THB m) Year Ending Dec	2023	2024	2025E	2026E	2027E
Gross customer loans	97,109	93,198	100,293	107,358	114,907
Allowance for expected credit loss	(1,605)	(1,987)	(2,223)	(2,414)	(2,584)
nterest in suspense	-	-	-	-	-
Net customer loans	95,503	91,211	98,070	104,944	112,323
Bank loans	-	-	-	-	-
Government securities	-	-	-	-	-
Trading securities	-	-	-	-	-
nvestment securities	68	82	0	0	0
Cash & equivalents	3,962	5,814	5,678	6,598	7,604
Other interesting assets	- 0.400	-	-	-	0.740
Fangible fixed assets	2,180	2,101	2,366	2,538	2,716
Associates Goodwill	0	0	0	0	0
	1,209	1,206	1,136	- 1,218	1,304
Other intangible assets Other assets	5,230	4,547	5,489	5,887	6,301
Fotal assets	111,465	107,909	115,673	124,140	133,224
Customer deposits	0	0	0	0	0
Bank deposits	-	-	-	-	-
Other interest bearing liabilities	74,508	67,520	70,220	72,327	73,774
Non interest bearing liabilities	5,761	4,087	3,132	3,853	5,263
Hybrid Capital	-	-,007	-	-	
Fotal liabilities	80,268	71,607	73,352	76,180	79,037
Share capital	1,373	1,510	1,662	1,662	1,662
Reserves	26,804	31,626	36,812	41,938	47,599
Fotal equity	28,177	33,137	38,474	43,599	49,261
Non-controlling interest	3,020	3,166	3,847	4,360	4,926
Fotal liabilities & equity	111,465	107,909	115,673	124,140	133,224
Supplementary items					
Risk weighted assets (RWA)	n/a	n/a	n/a	n/a	n/a
Average interest earning assets	76,189	95,153	96,745	103,826	111,132
Average interest bearing liabilities	54,761	71,014	68,870	71,274	73,050
CET 1 capital	n/a	n/a	n/a	n/a	n/a
Total capital	0	0	0	0	0
Gross non performing loans (NPL)	-	-	-	-	-
Per share (THB)					
Book value per share	20.52	21.94	23.16	26.24	29.65
Tangible book value per share	19.64	21.14	22.47	25.51	28.86
Growth					
Gross customer loans	75.7	(4.0)	7.6	7.0	7.0
Average interest earning assets	71.3	24.9	1.7	7.3	7.0
Γotal asset (%)	60.4	(3.2)	7.2	7.3	7.3
Risk weighted assets (%)	-	-	-	-	-
Customer deposits (%)	nm	nm	nm	nm	nm
Leverage & capital measures					
Customer loan/deposits (%)	-	-	-	-	-
Equity/assets (%)	25.3	30.7	33.3	35.1	37.0
Γangible equity/assets (%)	24.2	29.6	32.3	34.1	36.0
RWA/assets (%)	-	-	-	-	-
CET 1 CAR (%)	-	-	-	-	-
Total CAR (%)	-	-	-	-	-
Asset Quality (FSSIA's calculation)					
Change in NPL (%)	-	-	-	-	-
NPL/gross loans (%)	-	-	-	-	-
Allowance for ECL/gross loans (%)	1.7	2.1	2.2	2.2	2.2
Allowance for ECL/NPL (%)	-	-	-	-	-
√aluation	2023	2024	2025E	2026E	2027E
		7.3	7.7	7.2	6.5
Recurring P/E (x) *	6.7		^ <del>7</del>	2.2	
Recurring P/E (x) * Recurring P/E @ target price (x) *	8.4	9.1	9.7	9.0	
Recurring P/E (x) * Recurring P/E @ target price (x) * Reported P/E (x)	8.4 6.7	9.1 7.3	7.7	7.2	6.5
Recurring P/E (x) * Recurring P/E @ target price (x) * Reported P/E (x) Dividend yield (%)	8.4 6.7 0.5	9.1 7.3 0.6	7.7 1.3	7.2 1.4	1.5
Recurring P/E (x) * Recurring P/E @ target price (x) * Reported P/E (x) Dividend yield (%) Price/book (x)	8.4 6.7 0.5 1.2	9.1 7.3 0.6 1.1	7.7 1.3 1.1	7.2 1.4 0.9	6.5 1.5 0.8
Recurring P/E (x) * Recurring P/E @ target price (x) * Reported P/E (x) Dividend yield (%)	8.4 6.7 0.5	9.1 7.3 0.6	7.7 1.3	7.2 1.4	6.5 1.5

Sources: Srisawad Corp; FSSIA estimates

## **Srisawad Corp PCL (SAWAD TB)**

**FSSIA ESG** rating

## **Exhibit 6: FSSIA ESG score implication**

57.03 /100

Rating	Score	Implication
****	>79-100	Leading its industry peers in managing the most significant ESG risks which not only better cost efficiency but also lead to higher profitability.
****	>59-79	A mixed track record of managing the most significant ESG risks and opportunities relative to industry peers.
***	>39-59	Relevant ESG materiality matrix has been constructively addressed, well-managed and incorporated into day-to-day operations, in which targets and achievements are evaluated annually.
**	>19-39	Relevant ESG materiality matrix has been identified with key management in charge for progress to be followed up on and to provide intensive disclosure. Most targets are conventional and achievable.
*	1-19	The company has adopted the United Nations Sustainable Development Goals (UN SDGs), established sustainability management guidelines and fully complies with regulations or ESG suggested guidance from related organizations such as the SET and SEC.

Sources: FSSIA estimates

Srisawad Corp

## Exhibit 7: ESG – peer comparison

	FSSIA	Domestic ratings						Global ratings						Bloomberg	
	ESG score	DJSI	SET ESG	SET ESG Rating	CG score	AGM level	Thai CAC	Morningstar ESG risk	ESG Book	MSCI	Moody's	Refinitiv	S&P Global	ESG score	Disclosure score
SET100	67.71	5.69	4.38	4.05	4.77	4.43	4.02	Medium	57.34	BBB	22.70	60.82	67.31	1.19	35.34
Coverage	66.17	5.16	4.33	3.94	4.81	4.43	3.83	Medium	56.41	BBB	18.92	59.20	65.82	1.38	35.46
MTC	59.64		Υ	AAA	5.00	4.00	Certified	Medium	47.15	AA		62.28	40.00		
SAK	39.73		Y	Α	5.00	4.00	Certified					44.31	16.00	2.13	45.88
SAWAD	57.03		Y	AA	5.00	4.00	Declared	Medium	63.22	BBB		27.77	19.00	3.51	47.89
TIDLOR	30.91					4.00	Certified	Medium				43.52	19.00	1.90	39.47
TK	15.00				5.00	5.00									

Sources: <u>SETTRADE.com</u>; FSSIA's compilation

## Exhibit 8: ESG score by Bloomberg

FY ending Dec 31	FY 2016	FY 2017	FY 2018	FY 2019	FY 2020	FY 2021	FY 2022	FY 2023
ESG financial materiality scores - ESG score	1.77	1.67	1.70	1.93	1.77	1.90	2.21	3.51
BESG environmental pillar score	0.00	0.00	0.00	0.00	0.00	0.00	1.96	4.18
BESG social pillar score	0.87	0.74	0.87	1.07	1.07	1.27	1.39	3.41
BESG governance pillar score	4.66	4.62	4.39	4.77	4.09	4.12	3.98	3.45
ESG disclosure score	28.37	28.51	29.45	29.45	29.45	38.34	47.34	47.89
Environmental disclosure score	0.00	0.42	0.42	0.42	0.42	16.79	33.86	33.86
Social disclosure score	11.22	11.22	11.67	11.67	11.67	21.98	26.93	28.60
Governance disclosure score	73.72	73.72	76.10	76.10	76.10	76.10	81.10	81.10
Environmental								
Emissions reduction initiatives	No	No	No	No	No	Yes	Yes	Yes
Climate change policy	No	No	No	No	No	No	Yes	Yes
Climate change opportunities discussed	No							
Risks of climate change discussed	No	No	No	No	No	Yes	Yes	Yes
GHG scope 1	_	_	_	_	_	_	2	1
GHG scope 2 location-based	_	_	_	_	_	_	5	3
GHG Scope 3	_	_	_	_	_	_	0	0
Carbon per unit of production	_	_	_	_	_	_	_	_
Biodiversity policy	No							
Energy efficiency policy	No	Yes						
Total energy consumption	_	_	_	_	_	_	11	6
Renewable energy use	_	_	_	_	_	_	_	_
Electricity used	_	_	_	_	_	_	2	1
Fuel used - natural gas	_	_	_	_	_	_	_	_

Sources: Bloomberg; FSSIA's compilation

**Exhibit 9: ESG score by Bloomberg** (cont.)

Fuel used - crude oil/diesel	No	No	No	No	No	No	No	NI-
							140	No
Waste reduction policy	No	No	No	No	No	Yes	Yes	Yes
Hazardous waste	_	_	_	_	_	_	_	_
Total waste	_	_	_	_	_	_	0	0
Waste recycled	_	_	_	_	_	_	0	0
Waste sent to landfills	_	_	_	_	_	_	_	_
Environmental supply chain management	No	No	No	No	No	Yes	Yes	Yes
Water policy	No	No	No	No	No	Yes	Yes	Yes
Water consumption	_	_	_	_	_	_	0	0
Social								
Human rights policy	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Policy against child labor	No	No	No	No	No	No	No	Yes
Quality assurance and recall policy	No	No	No	No	No	No	No	No
Consumer data protection policy	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Equal opportunity policy	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Gender pay gap breakout	No	No	No	No	No	No	No	No
Pct women in workforce	_	_	_	_	_	_	54	52
Pct disabled in workforce	_	_	_	_	_	_	1	•
Business ethics policy	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Anti-bribery ethics policy	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Health and safety policy	No	No	Yes	Yes	Yes	Yes	Yes	Yes
Lost time incident rate - employees	_	_	_	_	_	_	_	_
Total recordable incident rate - employees	_	_	_	_	_	10	0	(
Training policy	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Fair remuneration policy	No	No	No	No	No	No	No	Yes
Number of employees – CSR	5,590	6,137	7,016	8,907	7,580	6,808	11,512	9,994
Employee turnover pct	_	_	_	_	_	3	32	42
Total hours spent by firm - employee training	_	_	_	_	_	23,574	5,165	96,462
Social supply chain management	No	No	No	No	No	Yes	Yes	Yes
Governance								
Board size	12	12	12	12	13	13	13	13
No. of independent directors (ID)	4	5	5	5	5	5	5	
No. of women on board	2	1	1	1	1	1	1	
No. of non-executive directors on board	9	9	9	9	9	9	9	ç
Company conducts board evaluations	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
No. of board meetings for the year	14	13	13	12	13	10	13	13
Board meeting attendance pct	_	_	88	88	88	98	92	93
Board duration (years)	3	3	3	3	3	3	3	3
Director share ownership guidelines	No	No	No	No	No	No	No	No
Age of the youngest director	_	_	_	_	_	_	43	44
Age of the oldest director	_	_	_	_	_	_	76	7
No. of executives / company managers	8	8	4	5	5	5	5	
No. of female executives	2	1	1	2	2	2	2	:
Executive share ownership guidelines	No	No	No	No	No	No	No	No
Size of audit committee	3	3	3	3	3	3	3	
No. of ID on audit committee	3	3	3	3	3	3	3	
Audit committee meetings	5	5	5	4	4	5	6	į
Audit meeting attendance %	100	100	93	100	100	100	100	100
Size of compensation committee	3	3	3	3	3	3	3	;
No. of ID on compensation committee	3	2	2	2	2	2	2	
No. of compensation committee	2	4	2	3	3	3	3	2
Compensation meeting attendance %	100	100	100	100	100	100	100	10
Size of nomination committee	3	3	3	3	3	3	3	10
No. of nomination committee	2	<b>3</b> 4	<b>3</b> 2	3	3	3	3	;
NO. OF HORIHAUOR COMMITTEE MEETINGS	2	4		3				
•	100	100	100	100	100	100	100	10/
Nomination meeting attendance %  Sustainability governance	100	100	100	100	100	100	100	100

Sources: Bloomberg; FSSIA's compilation

## **Disclaimer for ESG scoring**

ESG score	Methodolog	IY .			Rating							
The Dow Jones Sustainability Indices (DJSI) By S&P Global	process base from the ann Only the top- inclusion.	ed on the comp nual S&P Globa -ranked compa	rransparent, rules-based panies' Total Sustainabili al Corporate Sustainabilit anies within each industry	ity Scores resulting y Assessment (CSA). y are selected for	scoring company are disqualified. The constituents of the DJSI indices a selected from the Eligible Universe.							
SET ESG Ratings List (SETESG) by The Stock Exchange of Thailand (SET)	managing bu Candidates ( 1) no irregulation of >150 up capital. S 70%; 2) inde- wrongdoing	usiness with tra must pass the ar trading of the shareholders, ome key disque ependent direct related to CG,	nsibility in Environmental ansparency in Governance preemptive criteria, with e board members and ex and combined holding malifying criteria include: 1 tors and free float violation social & environmental in arnings in red for > 3 year	ce, updated annually. two crucial conditions: tecutives; and 2) free nust be >15% of paid- 1) CG score of below in; 3) executives' impacts; 4) equity in	minimum of 50' during the assenature of the research of the re	% for each industrial features. It is extended to alization > TH of paid-up cape is a market of a market of the same in the same is a market of the same in the same is a market of the same in the same is a market of the same in the same is a market of the same in the same is a market of the sa	iclusion, verified licator, unless the The scoring will by and materiality. From the SET ES B5b (~USD150b) bital for at least 9 capitalisation-weig, and no cap for resistance.	e company is a pe fairly weigh G Ratings con (; 2) free float out of 12 more ghted index, c	a part of DJSI ted against the npanies whose >20%; and 3) on the ap 5%			
CG Score by Thai nstitute of Directors Association (Thai IOD)	annually by t Thailand (SE	the Thai IOD, v	n in sustainable developm with support from the Sto s are from the perspectiv s.	ck Exchange of	Good (80-89), 3 and not rated for equitable treatr	B for Good (70 or scores belo nent of shareh (5%); 4) disclo	ories: 5 for Excell 0-79), 2 for Fair (6 w 50. Weightings nolders (weight 2 sure & transpare	60-69), 1 for P include: 1) th 5% combined)	ass (60-69), e rights; 2) and ); 3) the role of			
AGM level By Thai Investors Association (TIA) with support from the SEC	treatment and transparent and tof five the criteria cover date (45%), circulation of sexercised. The and verifiability	e incorporated and sufficiently e CG componer AGM procedu and after the multicient informatic second assessey; and 3) opennes	which shareholders' rights into business operations or disclosed. All form imports to be evaluated annuares before the meeting (neeting (10%). (The first as ion for voting; and 2) facilitations of attending mess for Q&A. The third involves as, resolutions and voting res	s and information is rtant elements of two ually. The assessment 45%), at the meeting ssesses 1) advance ing how voting rights can be eetings; 2) transparency is the meeting minutes that			four categories: (80-89), and not					
Fhai CAC By Thai Private Sector Collective Action Against Corruption CAC)	establishmen policies. The (Companies of Declaration of Certification, in managers and	nt of key control c Certification is eciding to become Intent to kick off ancluding risk assets	Checklist include corruptions, and the monitoring and a good for three years. See a CAC certified member steam 18-month deadline to subsessment, in place of policy and ablishment of whistleblowing of stakeholders.)	art by submitting a mit the CAC Checklist for a control, training of	passed Checkli	st will move for se members a	ed by a committe or granting certific re twelve highly r chievements.	cation by the C	CAC Council			
Morningstar Sustainalytics	based on an risk is unman regulatory filing	assessment on aged. Sources gs, news and oth	sk rating provides an over if how much of a compan to be reviewed include corpo er media, NGO reports/webs	ny's exposure to ESG orate publications and orites, multi-sector	more risk is uni	managed, the	score is the sum higher ESG risk	is scored.				
		ompany teedback uality & peer revi	k, ESG controversies, issuer f ews.	teedback on draft ESG	<b>NEGL</b> 0-10	<b>Low</b> 10-20	Medium 20-30	<b>High</b> 30-40	Severe 40+			
ESG Book	positioned to the principle helps explain over-weighti	o outperform ov of financial ma n future risk-ad	ustainable companies the ver the long term. The me atteriality including informa ljusted performance. Mat th higher materiality and i	ethodology considers ation that significantly eriality is applied by	The total ESG scores using m	score is calcul ateriality-base	ated as a weighted weights. The s	ed sum of the core is scaled	features			
<u>MSCI</u>			neasure a company's ma d laggards according to t						nethodology to			
	AAA	8.571-10.000	)	to a discontinuity of the second		:6:	-1 1	_				
	AA	7.143-8.570	Leader:	leading its industry in ma	anaging the most si	gnincant ESG n	sks and opportunitie	S				
	Α	5.714-7.142										
	BBB	4.286-5.713	Average:	a mixed or unexceptional industry peers	al track record of ma	anaging the mos	t significant ESG ris	sks and opportur	nities relative to			
	ВВ	2.857-4.285		,,								
	В	1.429-2.856	Laggard:	lagging its industry base	d on its high evens	ure and failure to	n manage significan	t ESG rieke				
	ccc	0.000-1.428	Layyaru.	lagging its industry base	a on no mgn expos	a.o ana minie l	nanage signinali	113/13				
Moody's ESG solutions	believes that	t a company in	ree to which companies t tegrating ESG factors int or shareholders over the r	o its business model and								
Refinitiv ESG rating	based on pu	blicly available	and objectively measure and auditable data. The a publicly. (Score ratings a	score ranges from 0 to 1	00 on relative E	SG performar	ice and insufficie	nt degree of tr				
S&P Global			e is a relative score mea in the same industry class			•	of ESG risks, opp	oortunities, an	d impacts			
Bloomberg	ESG Score		score is based on Bloon	ating the company's aggr mberg's view of ESG fina	ncial materiality.	The score is	a weighted gener	alized mean (	power mean)			
			of Pillar Scores, where t	the weights are determin	ed by the pillar p	riority ranking	. values range fro	om 0 to 10; 10	is the best.			

Rating regarding the sustainable development of Thai listed companies, both on the SET and MAI, are publicly available on the website of the Securities and Exchange Commission of Thailand (SEC). Currently, ratings available are 1) "CG Score"; 2) "AGM Level"; 3) "Thai CAC"; and 4) THSI. The ratings are updated on an annual basis. FSSIA does not confirm nor certify the accuracy of such ratings.

Source: FSSIA's compilation

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#### History of change in investment rating and/or target price



Date	Rating	Target price	Date	Rating	Target price	Date	Rating	Target price
04-Aug-2022	BUY	62.00	13-Feb-2024	HOLD	45.00	07-Jan-2025	HOLD	45.50
17-Nov-2022	BUY	51.00	29-Feb-2024	HOLD	40.00	03-Mar-2025	HOLD	36.00
17-Nov-2023	BUY	54.00	19-Aug-2024	HOLD	37.00	07-May-2025	HOLD	30.50

Nathapol Pongsukcharoenkul started covering this stock from 07-Jan-2025

Price and TP are in local currency

Source: FSSIA estimates

Company	Ticker	Price	Rating	Valuation & Risks
Srisawad Corp	SAWAD TB	THB 24.40	HOLD	Downside risks to our GGM-based TP include 1) a further weakening of asset quality that could potentially hit both loan yield and credit cost; 2) changes in financial regulations by the Bank of Thailand and the Office of Consumer Protection Board; and 3) liquidity shortage in debenture market. Upside risks include 1) a faster-than-expected decline in losses on sales of repossessed cars for SCAP; and 2) an interest rate downtrend could push its interest spread.

Source: FSSIA estimates

#### **Additional Disclosures**

Target price history, stock price charts, valuation and risk details, and equity rating histories applicable to each company rated in this report is available in our most recently published reports. You can contact the analyst named on the front of this note or your representative at Finansia Syrus Securities Public Company Limited.

All share prices are as at market close on 14-May-2025 unless otherwise stated.

#### RECOMMENDATION STRUCTURE

### Stock ratings

Stock ratings are based on absolute upside or downside, which we define as (target price\* - current price) / current price.

BUY (B). The upside is 10% or more.

HOLD (H). The upside or downside is less than 10%.

REDUCE (R). The downside is 10% or more.

Unless otherwise specified, these recommendations are set with a 12-month horizon. Thus, it is possible that future price volatility may cause a temporary mismatch between upside/downside for a stock based on market price and the formal recommendation.

\* In most cases, the target price will equal the analyst's assessment of the current fair value of the stock. However, if the analyst doesn't think the market will reassess the stock over the specified time horizon due to a lack of events or catalysts, then the target price may differ from fair value. In most cases, therefore, our recommendation is an assessment of the mismatch between current market price and our assessment of current fair value.

#### **Industry Recommendations**

Overweight. The analyst expects the fundamental conditions of the sector to be positive over the next 12 months.

**Neutral.** The analyst expects the fundamental conditions of the sector to be maintained over the next 12 months.

Underweight. The analyst expects the fundamental conditions of the sector to be negative over the next 12 months.

### **Country (Strategy) Recommendations**

**Overweight (O).** Over the next 12 months, the analyst expects the market to score positively on two or more of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

**Neutral (N).** Over the next 12 months, the analyst expects the market to score positively on one of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

**Underweight (U).** Over the next 12 months, the analyst does not expect the market to score positively on any of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.