

14 MAY 2025

EQUITY RESEARCH – RESULTS FLASH

PYLON PYLON TB

THAILAND / CONSTRUCTION SERVICES

FINANSIA
 FSS INTERNATIONAL INVESTMENT ADVISORY

BUY
 UNCHANGED

1Q25 results at first glance

TARGET PRICE	THB2.40
CLOSE	THB1.79
UP/DOWNSIDE	+34.1%
TP vs CONSENSUS	+2.1%

ผลประกอบการ 1Q25 พลิกเป็นกำไรตามคาด

Highlights

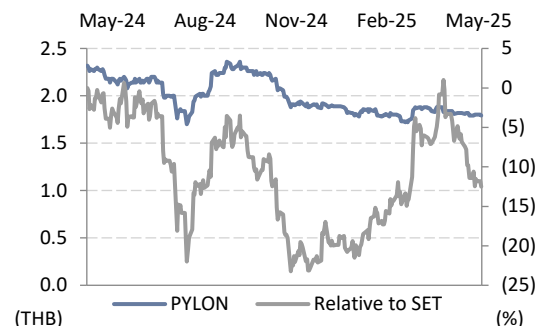
- PYLON รายงานกำไรสุทธิ 1Q25 ที่ 18 ล้านบาท พลิกจากขาดทุน -7.5 ล้านบาท ใน 4Q24 และดีขึ้นจากกำไร 1 ล้านบาทใน 1Q24
- ผลประกอบการที่ฟื้นตัวมีแรงหนุนหลักจากการเริ่มโครงการเอกชนใหม่อย่างงาน Mixed-use เวียงนครเกษม ส่งผลให้กำลังการผลิตเพิ่มขึ้นเป็นเฉลี่ย 10 ชุดใน 1Q25 เทียบกับ 5-10 ชุดใน 4Q24 และ 7-8 ชุดใน 1Q24
- รายได้ก่อสร้าง 1Q25 เติบโต 91% q-q และ 45% y-y ที่ 299 ล้านบาท รวมถึงอัตรากำไรขั้นต้นปรับขึ้นเป็น 13.4% จาก 1.4% ใน 4Q24 และ 7.4% ใน 1Q24 จากผลเชิงบวกของ Economy of scale
- ค่าใช้จ่ายขายและบริหารเพิ่มขึ้นเป็น 21 ล้านบาท (+22% q-q, +18% y-y) ตามปริมาณงานในมือและรายได้ที่สูงขึ้น อย่างไรก็ตาม ต้นทุนการเงินถือว่าควบคุมได้ดี ตรงตัวที่ 0.5 ล้านบาท ขณะที่ฐานะการเงินยังแข็งแกร่ง D/E ณ สิ้น 1Q25 ต่ำที่ 0.3x (เทียบกับ 0.2x ในปี 2024) และสถานะ Net Cash

Outlook

- กำไร 1Q25 คิดเป็น 27% ของประมาณการทั้งปี แม้ 2Q25 มีวันหยุดจำนวนมาก แต่ประเมินว่าโมเมนตัมกำไรจะไต่ระดับขึ้น q-q, y-y ผลักดันจากการรับรู้ไฟฟ้าสายลัดลม และจะเด่นชัดต่อเนื่องใน 3Q25 ที่มีการเริ่มงานทางด่วนจุดโซติ หนุนการเร่งขึ้นของทั้งรายได้และอัตรากำไรขั้นต้น โดยคาดกำลังการผลิตสูงขึ้นจากเฉลี่ย 10 ชุดใน 1Q25 เป็น 13-14 ชุดใน 2Q25 และมากกว่า 15 ชุดใน 3Q25
- เราคงประมาณการกำไรสุทธิปี 2025 ที่ 68 ล้านบาท ฟื้นตัวจากปี 2024 ที่ 0.5 ล้านบาท คงราคาเหมาะสม 2.40 บาท (อิง PBV 1.9x) และลงคำแนะนำซื้อ จากภาพผลประกอบการปีนี้ที่ Turnaround บน Backlog ที่อยู่ระดับสูง อีกทั้ง มีโอกาสได้รับงานใหม่เพิ่ม หากภาครัฐมีการผลักดันการลงทุนโครงสร้างพื้นฐาน อาทิ งานทางด่วนมอเตอร์เวย์ รถไฟฟ้า ขณะที่ Valuation โชนต่ำ ราคาหุ้นปัจจุบันเทรดบน PBV 1.4x หรือค่าเฉลี่ยในอดีต -2SD

KEY STOCK DATA

YE Dec (THB m)	2024	2025E	2026E	2027E
Revenue	814	1,206	1,241	1,170
Net profit	1	68	76	71
EPS (THB)	0.00	0.09	0.10	0.09
vs Consensus (%)	-	(20.4)	(9.1)	(26.8)
EBITDA	69	169	180	174
Recurring net profit	(6)	68	76	71
Core EPS (THB)	(0.01)	0.09	0.10	0.09
EPS growth (%)	nm	nm	11.8	(7.5)
Core P/E (x)	(208.9)	19.7	17.6	19.0
Dividend yield (%)	2.2	4.6	5.1	4.7
EV/EBITDA (x)	18.4	7.7	7.3	7.5
Price/book (x)	1.4	1.4	1.4	1.4
Net debt/Equity (%)	(8.5)	(4.7)	(3.6)	(4.4)
ROE (%)	(0.6)	7.2	8.0	7.3



Share price performance	1 Month	3 Month	12 Month
Absolute (%)	(2.7)	(0.6)	(23.5)
Relative to country (%)	(9.6)	5.2	(13.5)
Mkt cap (USD m)	40		
3m avg. daily turnover (USD m)	0.0		
Free float (%)	41		
Major shareholder	Sangarayakul Family (55%)		
12m high/low (THB)	2.38/1.66		
Issued shares (m)	749.87		

Sources: Bloomberg consensus; FSSIA estimates



Thanyatorn Songwutti

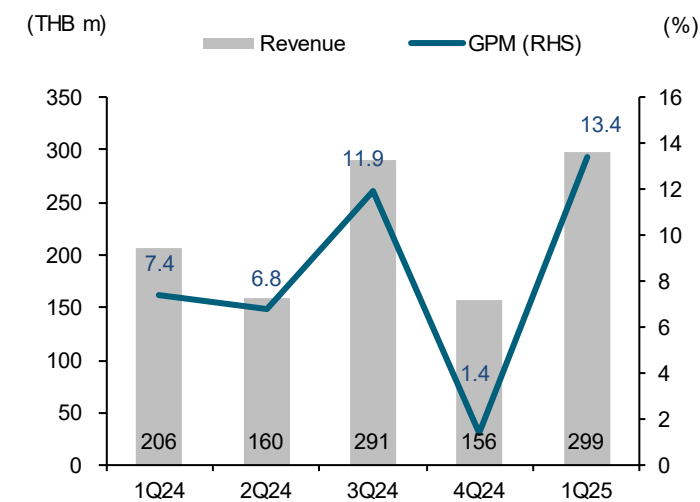
Fundamental Investment Analyst on Securities; License no. 101203
 thanyatorn.s@fssia.com, +66 2646 9963

Exhibit 1: PYLON – 1Q25 results summary

	1Q24	2Q24	3Q24	4Q24	1Q25	Change	
	(THB m)	(THB m)	(THB m)	(THB m)	(THB m)	(q-q%)	(y-y%)
Total revenue	206	160	291	156	299	91	45
Cost of sales	191	149	256	154	259	68	36
Gross profit	15	11	35	2	40	1,710	162
SG&A	18	22	21	17	21	22	18
Operating profit	(2)	(11)	14	(15)	19	na	na
Interest expense	0.3	0.3	0.4	0.5	0.5	11	70
Tax expense	(0)	(2)	3	(2)	3	na	na
Reported net profit	1	(7)	14	(7)	18	na	1,433
Core profit	(0)	(8)	12	(10)	17	na	na
Key ratios (%)						(ppt)	(ppt)
Gross margin	7.4	6.8	11.9	1.4	13.4	12.0	6.0
SG&A / Sales	8.5	13.9	7.1	10.9	6.9	(3.9)	(1.6)
Operating margin	(1.1)	(7.1)	4.9	(9.5)	6.5	15.9	7.6
Net margin	0.6	(4.2)	4.6	(4.8)	6.1	10.9	5.5
Norm margin	(0.2)	(5.2)	4.3	(6.5)	5.8	12.2	6.0

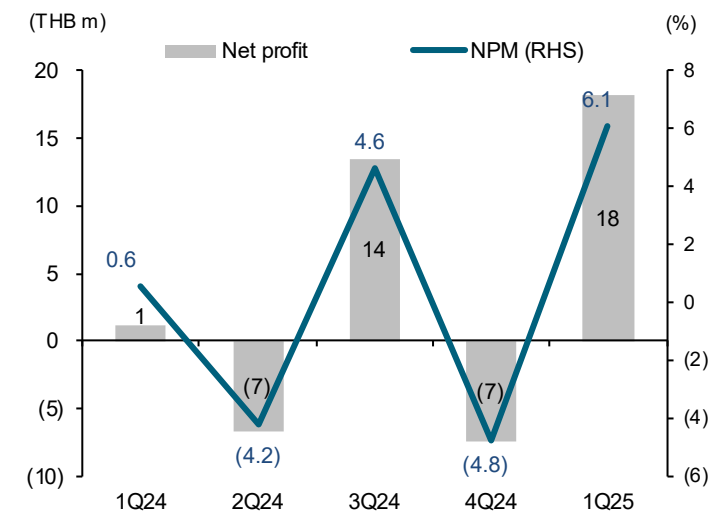
Sources: PYLON; FSSIA's compilation

Exhibit 2: Quarterly revenue and GPM



Sources: PYLON; FSSIA's compilation

Exhibit 3: Quarterly net profit and NPM



Sources: PYLON; FSSIA's compilation

Financial Statements

Pylon

Profit and Loss (THB m) Year Ending Dec	2023	2024	2025E	2026E	2027E
Revenue	1,483	814	1,206	1,241	1,170
Cost of goods sold	(1,273)	(750)	(1,043)	(1,067)	(1,006)
Gross profit	210	63	163	174	164
Other operating income	4	8	8	8	9
Operating costs	(86)	(77)	(84)	(85)	(83)
Operating EBITDA	215	69	169	180	174
Depreciation	(87)	(75)	(83)	(84)	(85)
Goodwill amortisation	0	0	0	0	0
Operating EBIT	128	(7)	86	97	89
Net financing costs	(1)	(2)	(1)	(1)	(1)
Associates	-	-	-	-	-
Recurring non-operating income	0	0	0	0	0
Non-recurring items	4	7	0	0	0
Profit before tax	131	(1)	85	95	88
Tax	(24)	2	(17)	(19)	(18)
Profit after tax	106	1	68	76	71
Minority interests	0	0	0	0	0
Preferred dividends	0	0	0	0	0
Other items	-	-	-	-	-
Reported net profit	106	1	68	76	71
Non-recurring items & goodwill (net)	(4)	(7)	0	0	0
Recurring net profit	102	(6)	68	76	71
Per share (THB)					
Recurring EPS *	0.14	(0.01)	0.09	0.10	0.09
Reported EPS	0.14	0.00	0.09	0.10	0.09
DPS	0.14	0.04	0.08	0.09	0.08
Diluted shares (used to calculate per share data)	750	750	750	750	750
Growth					
Revenue (%)	29.3	(45.1)	48.2	2.9	(5.7)
Operating EBITDA (%)	(7.9)	(68.1)	146.8	6.4	(3.5)
Operating EBIT (%)	(8.3)	nm	nm	11.6	(7.4)
Recurring EPS (%)	(7.9)	nm	nm	11.8	(7.5)
Reported EPS (%)	(11.2)	(99.5)	13,513.8	11.8	(7.5)
Operating performance					
Gross margin inc. depreciation (%)	14.2	7.8	13.5	14.0	14.0
Gross margin exc. depreciation (%)	20.0	17.0	20.4	20.7	21.2
Operating EBITDA margin (%)	14.5	8.4	14.0	14.5	14.9
Operating EBIT margin (%)	8.6	(0.8)	7.2	7.8	7.6
Net margin (%)	6.9	(0.8)	5.7	6.1	6.0
Effective tax rate (%)	18.5	136.9	20.0	20.0	20.0
Dividend payout on recurring profit (%)	102.4	(466.9)	90.0	90.0	90.0
Interest cover (X)	99.7	(4.3)	72.1	80.5	74.5
Inventory days	16.8	23.4	19.9	23.6	24.8
Debtor days	89.3	122.4	79.2	87.4	85.0
Creditor days	48.5	64.5	50.9	59.6	53.4
Operating ROIC (%)	11.3	(0.6)	8.1	8.8	8.1
ROIC (%)	11.0	(0.6)	7.8	8.4	7.7
ROE (%)	9.8	(0.6)	7.2	8.0	7.3
ROA (%)	8.1	(0.4)	6.0	6.5	6.1

* Pre exceptional, pre-goodwill and fully diluted

Revenue by Division (THB m)	2023	2024	2025E	2026E	2027E
Bored Piles	1,186	651	965	993	936
Diaphragm Wall/ Barrette Pile	294	160	238	244	230
Ground Improvement	3	3	3	4	4

Sources: Pylon; FSSIA estimates

Financial Statements

Pylon

Cash Flow (THB m) Year Ending Dec	2023	2024	2025E	2026E	2027E
Recurring net profit	102	(6)	68	76	71
Depreciation	87	75	83	84	85
Associates & minorities	0	0	0	0	0
Other non-cash items	-	-	-	-	-
Change in working capital	(98)	102	(114)	(8)	10
Cash flow from operations	92	171	37	152	166
Capex - maintenance	-	-	-	-	-
Capex - new investment	(64)	(75)	(11)	(94)	(95)
Net acquisitions & disposals	-	-	-	-	-
Other investments (net)	-	-	-	-	-
Cash flow from investing	(64)	(75)	(11)	(94)	(95)
Dividends paid	(109)	(97)	(61)	(69)	(64)
Equity finance	0	0	0	0	0
Debt finance	7	10	1	1	1
Other financing cash flows	-	-	-	-	-
Cash flow from financing	(102)	(87)	(60)	(68)	(62)
Non-recurring cash flows	-	-	-	-	-
Other adjustments	0	0	0	0	0
Net other adjustments	0	0	0	0	0
Movement in cash	(74)	10	(34)	(9)	9
Free cash flow to firm (FCFF)	29.17	98.06	27.28	59.51	72.13
Free cash flow to equity (FCFE)	34.89	106.72	27.14	59.39	72.03

Per share (THB)

FCFF per share	0.04	0.13	0.04	0.08	0.10
FCFE per share	0.05	0.14	0.04	0.08	0.10
Recurring cash flow per share	0.25	0.09	0.20	0.21	0.21

Balance Sheet (THB m) Year Ending Dec	2023	2024	2025E	2026E	2027E
Tangible fixed assets (gross)	1,044	983	993	1,003	1,013
Less: Accumulated depreciation	(651)	(651)	(651)	(651)	(651)
Tangible fixed assets (net)	392	332	342	352	362
Intangible fixed assets (net)	0	0	0	0	0
Long-term financial assets	-	-	-	-	-
Invest. in associates & subsidiaries	0	0	0	0	0
Cash & equivalents	132	142	107	98	107
A/C receivable	336	210	314	280	264
Inventories	44	42	63	65	61
Other current assets	345	336	340	335	336
Current assets	858	730	824	778	768
Other assets	19	35	37	39	41
Total assets	1,269	1,097	1,202	1,168	1,170
Common equity	1,046	943	950	957	964
Minorities etc.	0	0	0	0	0
Total shareholders' equity	1,046	943	950	957	964
Long term debt	42	49	50	51	52
Other long-term liabilities	3	4	3	4	5
Long-term liabilities	45	53	53	55	57
A/C payable	154	85	183	139	131
Short term debt	8	12	12	12	12
Other current liabilities	14	4	4	5	5
Current liabilities	176	101	199	156	149
Total liabilities and shareholders' equity	1,268	1,097	1,202	1,168	1,170
Net working capital	558	499	529	536	525
Invested capital	969	866	908	927	927

* Includes convertibles and preferred stock which is being treated as debt

Per share (THB)

Book value per share	1.40	1.26	1.27	1.28	1.29
Tangible book value per share	1.40	1.26	1.27	1.28	1.29

Financial strength

Net debt/equity (%)	(7.8)	(8.5)	(4.7)	(3.6)	(4.4)
Net debt/total assets (%)	(6.4)	(7.3)	(3.7)	(3.0)	(3.6)
Current ratio (x)	4.9	7.2	4.1	5.0	5.2
CF interest cover (x)	77.9	117.9	32.5	128.6	139.9

Valuation	2023	2024	2025E	2026E	2027E
Recurring P/E (x) *	13.1	(208.9)	19.7	17.6	19.0
Recurring P/E @ target price (x) *	17.6	(280.1)	26.4	23.6	25.5
Reported P/E (x)	12.6	2,677.9	19.7	17.6	19.0
Dividend yield (%)	7.8	2.2	4.6	5.1	4.7
Price/book (x)	1.3	1.4	1.4	1.4	1.4
Price/tangible book (x)	1.3	1.4	1.4	1.4	1.4
EV/EBITDA (x) **	5.9	18.4	7.7	7.3	7.5
EV/EBITDA @ target price (x) **	8.0	25.0	10.4	9.8	10.1
EV/invested capital (x)	1.3	1.5	1.4	1.4	1.4

* Pre-exceptional, pre-goodwill and fully diluted ** EBITDA includes associate income and recurring non-operating income

Sources: Pylon; FSSIA estimates

PYLON PCL (PYLON TB)

FSSIA ESG rating

n/a

Exhibit 4: FSSIA ESG score implication

Rating	Score	Implication
★★★★★	>79-100	Leading its industry peers in managing the most significant ESG risks which not only better cost efficiency but also lead to higher profitability.
★★★★	>59-79	A mixed track record of managing the most significant ESG risks and opportunities relative to industry peers.
★★★	>39-59	Relevant ESG materiality matrix has been constructively addressed, well-managed and incorporated into day-to-day operations, in which targets and achievements are evaluated annually.
★★	>19-39	Relevant ESG materiality matrix has been identified with key management in charge for progress to be followed up on and to provide intensive disclosure. Most targets are conventional and achievable.
★	1-19	The company has adopted the United Nations Sustainable Development Goals (UN SDGs), established sustainability management guidelines and fully complies with regulations or ESG suggested guidance from related organizations such as the SET and SEC.

Source: FSSIA estimates

Exhibit 5: ESG – peer comparison

	FSSIA	Domestic ratings						Global ratings					Bloomberg		
	ESG score	DJSI	SET ESG	SET ESG Rating	CG score	AGM level	Thai CAC	Morningstar ESG risk	ESG Book	MSCI	Moody's	Refinitiv	S&P Global	ESG score	Disclosure score
SET100	69.20	5.34	4.40	4.40	4.76	4.65	3.84	Medium	51.76	BBB	20.87	58.72	63.91	3.72	28.17
Coverage	67.12	5.11	4.15	4.17	4.83	4.71	3.53	Medium	52.04	BB	16.97	56.85	62.09	3.40	31.94
CK	42.81	--	--	AA	5.00	4.00	--	High	51.88	B	--	49.11	22.00	2.58	57.10
ITD	10.63	--	--	--	--	4.00	--	Severe	--	--	--	--	13.00	--	--
PYLON	18.00	--	--	--	4.00	4.00	Certified	--	--	--	--	--	--	--	--
SEAFCO	14.00	--	--	--	5.00	4.00	--	--	--	--	--	--	--	--	--
STECON	17.26	--	--	AA	--	--	--	--	--	--	--	--	22.00	3.01	52.54

Sources: [SETTRADE.com](https://settrade.com); FSSIA's compilation

Exhibit 6: ESG disclosure from the company's one report

FY ending Dec 31	FY 2023	FY ending Dec 31	FY 2023
Environmental		Governance	
Climate change policy	Yes	Board size / Independent directors (ID) / Female	8 / 4 / 0
Climate change opportunities discussed	--	No. of board meetings for the year / % attendance	6 / 100%
GHG scope 2 location-based policy	Yes	Company conducts board evaluations	Yes
Biodiversity policy	--	Number of non-executive directors on board	4
Energy efficiency policy	Yes	Director share ownership guidelines	No
Electricity used	--	Board age limit	No
Fuel used - crude oil/diesel	1.94	Age of the youngest / oldest director	49 / 82
Waste reduction policy	Yes	Number of executives / female	6 / 0
Water policy	Yes	Executive share ownership guidelines	No
Water consumption	190.2	Size of audit committee / ID	3 / 3
Social		Audit committee meetings	5
Human rights policy	Yes	Audit committee meeting attendance (%)	73.33
Policy against child labor	Yes	Size of compensation committee	3 / 2
Quality assurance and recall policy	Yes	Number of compensation committee meetings	2
Consumer data protection policy	--	Compensation committee meeting attendance (%)	100
Equal opportunity policy	Yes	Size of nomination committee / ID	3 / 2
Gender pay gap breakout	--	Number of nomination committee meetings	2
Pct women in workforce	Yes	Nomination committee meeting attendance (%)	100
Business ethics policy	Yes	Board compensation (THB m)	2.06
Anti-bribery ethics policy	Yes	Auditor fee (THB m)	0.88
Health and safety policy	Yes	(Proud in Pro Company Limited.)	
Lost time incident rate - employees	--		
Training policy	Yes		
Fair remuneration policy	Yes		
Number of employees - CSR	--		
Total hours spent by firm - employee training	--		
Social supply chain management	Yes		

Source: FSSIA's compilation

Disclaimer for ESG scoring

ESG score	Methodology	Rating																				
The Dow Jones Sustainability Indices (DJSI) By S&P Global	The DJSI World applies a transparent, rules-based component selection process based on the companies' Total Sustainability Scores resulting from the annual S&P Global Corporate Sustainability Assessment (CSA). Only the top-ranked companies within each industry are selected for inclusion.	Be a member and invited to the annual S&P Global Corporate Sustainability Assessment (CSA) for DJSI. Companies with an S&P Global ESG Score of less than 45% of the S&P Global ESG Score of the highest scoring company are disqualified. The constituents of the DJSI indices are selected from the Eligible Universe.																				
SET ESG Ratings List (SETESG) by The Stock Exchange of Thailand (SET)	SET ESG quantifies responsibility in Environmental and Social issues by managing business with transparency in Governance, updated annually. Candidates must pass the preemptive criteria, with two crucial conditions: 1) no irregular trading of the board members and executives; and 2) free float of >150 shareholders, and combined holding must be >15% of paid-up capital. Some key disqualifying criteria include: 1) CG score of below 70%; 2) independent directors and free float violation; 3) executives' wrongdoing related to CG, social & environmental impacts; 4) equity in negative territory; and 5) earnings in red for > 3 years in the last 5 years.	To be eligible for SETESG inclusion , verified data must be scored at a minimum of 50% for each indicator, unless the company is a part of DJSI during the assessment year. The scoring will be fairly weighted against the nature of the relevant industry and materiality. SETESG Index is extended from the SET ESG Ratings companies whose 1) market capitalization > THB5b (~USD150b); 2) free float >20%; and 3) liquidity >0.5% of paid-up capital for at least 9 out of 12 months. The SETTHSI Index is a market capitalisation-weighted index, cap 5% quarterly weight at maximum, and no cap for number of stocks.																				
CG Score by Thai Institute of Directors Association (Thai IOD)	An indicator of CG strength in sustainable development, measured annually by the Thai IOD, with support from the Stock Exchange of Thailand (SET). The results are from the perspective of a third party, not an evaluation of operations.	Scores are rated in six categories: 5 for Excellent (90-100), 4 for Very Good (80-89), 3 for Good (70-79), 2 for Fair (60-69), 1 for Pass (60-69), and not rated for scores below 50. Weightings include: 1) the rights; 2) and equitable treatment of shareholders (weight 25% combined); 3) the role of stakeholders (25%); 4) disclosure & transparency (15%); and 5) board responsibilities (35%).																				
AGM level By Thai Investors Association (TIA) with support from the SEC	It quantifies the extent to which shareholders' rights and equitable treatment are incorporated into business operations and information is transparent and sufficiently disclosed. All form important elements of two out of five the CG components to be evaluated annually. The assessment criteria cover AGM procedures before the meeting (45%), at the meeting date (45%), and after the meeting (10%). <i>(The first assesses 1) advance circulation of sufficient information for voting; and 2) facilitating how voting rights can be exercised. The second assesses 1) the ease of attending meetings; 2) transparency and verifiability; and 3) openness for Q&A. The third involves the meeting minutes that should contain discussion issues, resolutions and voting results.)</i>	The scores are classified into four categories: 5 for Excellent (100), 4 for Very Good (90-99), 3 for Fair (80-89), and not rated for scores below 79.																				
Thai CAC By Thai Private Sector Collective Action Against Corruption (CAC)	The core elements of the Checklist include corruption risk assessment, establishment of key controls, and the monitoring and developing of policies. The Certification is good for three years. <i>(Companies deciding to become a CAC certified member start by submitting a Declaration of Intent to kick off an 18-month deadline to submit the CAC Checklist for Certification, including risk assessment, in place of policy and control, training of managers and employees, establishment of whistleblowing channels, and communication of policies to all stakeholders.)</i>	The document will be reviewed by a committee of nine professionals. A passed Checklist will move for granting certification by the CAC Council approvals whose members are twelve highly respected individuals in professionalism and ethical achievements.																				
Morningstar Sustainabilitys	The Sustainabilitys' ESG risk rating provides an overall company score based on an assessment of how much of a company's exposure to ESG risk is unmanaged. <i>Sources to be reviewed include corporate publications and regulatory filings, news and other media, NGO reports/websites, multi-sector information, company feedback, ESG controversies, issuer feedback on draft ESG reports, and quality & peer reviews.</i>	A company's ESG risk rating score is the sum of unmanaged risk. The more risk is unmanaged, the higher ESG risk is scored. <table><tr><th>NEGL</th><th>Low</th><th>Medium</th><th>High</th><th>Severe</th></tr><tr><td>0-10</td><td>10-20</td><td>20-30</td><td>30-40</td><td>40+</td></tr></table>	NEGL	Low	Medium	High	Severe	0-10	10-20	20-30	30-40	40+										
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ESG Book	The ESG score identifies sustainable companies that are better positioned to outperform over the long term. The methodology considers the principle of financial materiality including information that significantly helps explain future risk-adjusted performance. Materiality is applied by over-weighting features with higher materiality and rebalancing these weights on a rolling quarterly basis.	The total ESG score is calculated as a weighted sum of the features scores using materiality-based weights. The score is scaled between 0 and 100 with higher scores indicating better performance.																				
MSCI	MSCI ESG ratings aim to measure a company's management of financially relevant ESG risks and opportunities. It uses a rules-based methodology to identify industry leaders and laggards according to their exposure to ESG risks and how well they manage those risks relative to peers. <table><tr><td>AAA</td><td>8.571-10.000</td><td rowspan="3">Leader:</td><td rowspan="3">leading its industry in managing the most significant ESG risks and opportunities</td></tr><tr><td>AA</td><td>7.143-8.570</td></tr><tr><td>A</td><td>5.714-7.142</td></tr><tr><td>BBB</td><td>4.286-5.713</td><td rowspan="3">Average:</td><td rowspan="3">a mixed or unexceptional track record of managing the most significant ESG risks and opportunities relative to industry peers</td></tr><tr><td>BB</td><td>2.857-4.285</td></tr><tr><td>B</td><td>1.429-2.856</td></tr><tr><td>CCC</td><td>0.000-1.428</td><td>Laggard:</td><td>lagging its industry based on its high exposure and failure to manage significant ESG risks</td></tr></table>	AAA	8.571-10.000	Leader:	leading its industry in managing the most significant ESG risks and opportunities	AA	7.143-8.570	A	5.714-7.142	BBB	4.286-5.713	Average:	a mixed or unexceptional track record of managing the most significant ESG risks and opportunities relative to industry peers	BB	2.857-4.285	B	1.429-2.856	CCC	0.000-1.428	Laggard:	lagging its industry based on its high exposure and failure to manage significant ESG risks	
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Moody's ESG solutions	Moody's assesses the degree to which companies take into account ESG objectives in the definition and implementation of their strategy policies. It believes that a company integrating ESG factors into its business model and relatively outperforming its peers is better positioned to mitigate risks and create sustainable value for shareholders over the medium to long term.																					
Refinitiv ESG rating	Designed to transparently and objectively measure a company's relative ESG performance, commitment and effectiveness across 10 main themes, based on publicly available and auditable data. The score ranges from 0 to 100 on relative ESG performance and insufficient degree of transparency in reporting material ESG data publicly. <i>(Score ratings are 0 to 25 = poor; >25 to 50 = satisfactory; >50 to 75 = good; and >75 to 100 = excellent.)</i>																					
S&P Global	The S&P Global ESG Score is a relative score measuring a company's performance on and management of ESG risks, opportunities, and impacts compared to its peers within the same industry classification. The score ranges from 0 to 100.																					
Bloomberg	ESG Score	Bloomberg score evaluating the company's aggregated Environmental, Social and Governance (ESG) performance. The score is based on Bloomberg's view of ESG financial materiality. The score is a weighted generalized mean (power mean) of Pillar Scores, where the weights are determined by the pillar priority ranking. Values range from 0 to 10; 10 is the best.																				
Bloomberg	ESG Disclosure Score	Disclosure of a company's ESG used for Bloomberg ESG score. The score ranges from 0 for none to 100 for disclosure of every data point, measuring the amount of ESG data reported publicly, and not the performance on any data point.																				

[Rating](#) regarding the sustainable development of Thai listed companies, both on the SET and MAI, are publicly available on the website of the Securities and Exchange Commission of Thailand (SEC). Currently, ratings available are 1) "**CG Score**"; 2) "**AGM Level**"; 3) "**Thai CAC**"; and 4) **THSI**. The ratings are updated on an annual basis. FSSIA does not confirm nor certify the accuracy of such ratings.

Source: FSSIA's compilation

GENERAL DISCLAIMER

ANALYST(S) CERTIFICATION

Thanyatorn Songwutti FSS International Investment Advisory Securities Co., Ltd

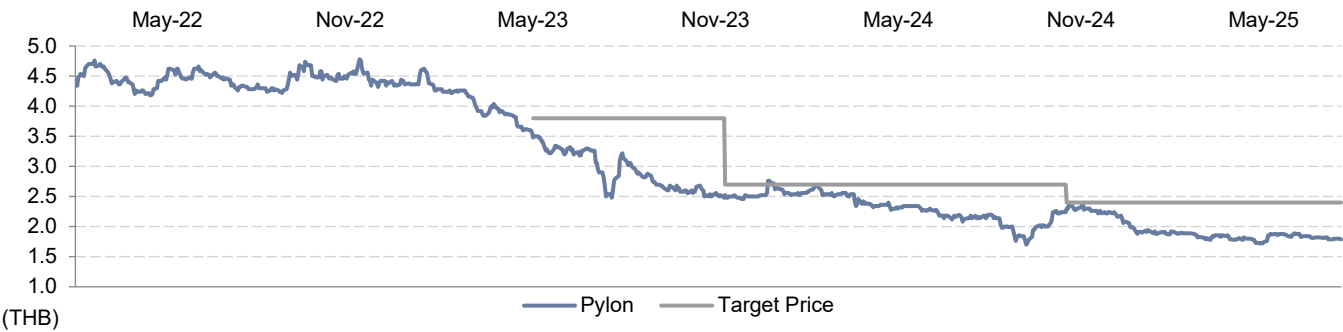
The individual(s) identified above certify(ies) that (i) all views expressed in this report accurately reflect the personal view of the analyst(s) with regard to any and all of the subject securities, companies or issuers mentioned in this report; and (ii) no part of the compensation of the analyst(s) was, is, or will be, directly or indirectly, related to the specific recommendations or views expressed herein.

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History of change in investment rating and/or target price

Pylon (PYLON TB)



Date	Rating	Target price	Date	Rating	Target price	Date	Rating	Target price
14-Jun-2023	HOLD	3.80	17-Sep-2024	HOLD	2.40	-	-	-
27-Nov-2023	HOLD	2.70	12-Mar-2025	BUY	2.40			

Thanyatorn Songwutti started covering this stock from 14-Jun-2023

Price and TP are in local currency

Source: FSSIA estimates

Company	Ticker	Price	Rating	Valuation & Risks
Pylon	PYLON TB	THB 1.79	BUY	Downside risks to our P/E-based TP include 1) fewer new projects than expected; 2) bidding delays for new projects; 3) political uncertainty; 4) delays in construction; 5) labour shortages; 6) higher raw material and labour costs; and 7) intense competition. Upside risks would be 1) a higher-than-expected additional backlog and new auctions; and 2) the sooner-than-expected commencement of the high-speed train project linking three airports.

Source: FSSIA estimates

Additional Disclosures

Target price history, stock price charts, valuation and risk details, and equity rating histories applicable to each company rated in this report is available in our most recently published reports. You can contact the analyst named on the front of this note or your representative at Finansia Syrus Securities Public Company Limited.

All share prices are as at market close on 13-May-2025 unless otherwise stated.

RECOMMENDATION STRUCTURE

Stock ratings

Stock ratings are based on absolute upside or downside, which we define as $(\text{target price}^* - \text{current price}) / \text{current price}$.

BUY (B). The upside is 10% or more.

HOLD (H). The upside or downside is less than 10%.

REDUCE (R). The downside is 10% or more.

Unless otherwise specified, these recommendations are set with a 12-month horizon. Thus, it is possible that future price volatility may cause a temporary mismatch between upside/downside for a stock based on market price and the formal recommendation.

* In most cases, the target price will equal the analyst's assessment of the current fair value of the stock. However, if the analyst doesn't think the market will reassess the stock over the specified time horizon due to a lack of events or catalysts, then the target price may differ from fair value. In most cases, therefore, our recommendation is an assessment of the mismatch between current market price and our assessment of current fair value.

Industry Recommendations

Overweight. The analyst expects the fundamental conditions of the sector to be positive over the next 12 months.

Neutral. The analyst expects the fundamental conditions of the sector to be maintained over the next 12 months.

Underweight. The analyst expects the fundamental conditions of the sector to be negative over the next 12 months.

Country (Strategy) Recommendations

Overweight (O). Over the next 12 months, the analyst expects the market to score positively on two or more of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

Neutral (N). Over the next 12 months, the analyst expects the market to score positively on one of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

Underweight (U). Over the next 12 months, the analyst does not expect the market to score positively on any of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.