**EQUITY RESEARCH - COMPANY REPORT** 

## CH.KARNCHANG CK T

THAILAND / CONSTRUCTION SERVICES

# Solid growth in 1Q25E profit

- Expect 1Q25 to turn into a profit from a loss in 4Q24 and surge y-y, driven by revenue growth from M&E works of the Orange Line.
- 2Q-3Q25 earnings should improve due to dividends earned and a recovery in profit sharing from CKP.
- Retain BUY with a TP of THB20, supported by its strong backlog.

## Construction from Orange Line to boost 1Q25 profit

We anticipate a 1Q25 net profit of THB200m, turning from a loss of THB171m in 4Q24 and jumping by 65% y-y, due mainly to a significant increase in construction revenue to THB13b (+38% q-q, +37% y-y). This should be supported by the initial realization of M&E works on the east side of the Orange Line project as well as the progress of the Luang Prabang hydropower project, the South Purple Line, and the Den Chai double-track project. The gross margin should stand at 7.3% in 1Q25, up from 7.2% in 4Q24, but down from 7.6% in 1Q24 due to the project mix.

## Profit sharing from associates should rise y-y in 1Q25

In 1Q25, we project profit sharing from associates of THB202m (-32%q-q, +22% y-y). LPCL should turn a profit in 1Q25 from losses in 4Q24 and 1Q24 following the stronger baht, while CKP should recover y-y but drop q-q from seasonality. Although we expect a higher BEM profit in 1Q25, profit-sharing from BEM might drop q-q and y-y due to the settlement of an intercompany transaction after CK obtained construction contracts for the Orange Line project from BEM. Meanwhile, SG&A expenses and interest expenses should decrease q-q from the high base in 4Q24.

## Positive profit momentum in 2Q-3Q25

The profit in 1Q25E accounts for 13% of our full-year forecast of THB1.5b (+4% y-y). We are optimistic about profit acceleration in 2Q-3Q25, driven by dividend income of THB232m/quarter from TTW. Additionally, we expect higher profit sharing from associates, especially from CKP following the peak season for water flows, along with a solid performance from BEM. Meanwhile, the sale of shares in LPCL, reducing the stake from 20% to 10%, was approved by TTW's shareholders on 10 April, and the transaction might be completed in 3Q25. After the sale, the impact of foreign exchange volatility from LPCL will be reduced and CK might book a gain from the investment sale.

## Reiterate BUY call with a TP of THB20

We retain our BUY call with a TP of THB20 (SOTP). CK has a strong backlog of THB197b at end-1Q25E, securing annual revenue of over THB30-40b for the next 4-5 years. A key potential new project is the double-deck expressway project (THB35b), for which BEM might sign contracts in 2H25. Moreover, some government projects may progress in 2H25, such as motorways, the High-Speed Train, the Red Line, and airport expansion.



# BUY

#### **UNCHANGED**

TARGET PRICE	THB20.00
CLOSE	THB13.90
UP/DOWNSIDE	+43.9%
PRIOR TP	THB20.00
CHANGE IN TP	UNCHANGED
TP vs CONSENSUS	-1.3%

## **KEY STOCK DATA**

YE Dec (THB m)	2024	2025E	2026E	2027E
Revenue	37,458	40,051	41,424	42,596
Net profit	1,446	1,498	1,647	1,787
EPS (THB)	0.85	0.88	0.97	1.06
vs Consensus (%)	-	(16.1)	(16.9)	(19.9)
EBITDA	2,653	2,991	3,022	3,007
Recurring net profit	1,446	1,498	1,647	1,787
Core EPS (THB)	0.85	0.88	0.97	1.06
Chg. In EPS est. (%)	-	-	-	-
EPS growth (%)	(0.4)	3.6	9.9	8.5
Core P/E (x)	16.3	15.7	14.3	13.2
Dividend yield (%)	2.2	2.2	2.5	2.9
EV/EBITDA (x)	25.8	21.3	20.9	20.6
Price/book (x)	0.9	0.9	0.8	0.8
Net debt/Equity (%)	167.2	144.0	135.9	126.8
ROE (%)	5.6	5.7	6.0	6.3



Share price performance	1 Month	3 Month	12 Month
Absolute (%)	0.0	(7.9)	(37.1)
Relative to country (%)	(5.3)	(2.2)	(27.5)
Mkt cap (USD m)			715
3m avg. daily turnover (USD m)			1.8
Free float (%)			65
Major shareholder	Triv	∕isvavet Fa	mily (32%)
12m high/low (THB)		2	3.30/11.60
Issued shares (m)			1,693.90

Sources: Bloomberg consensus; FSSIA estimates



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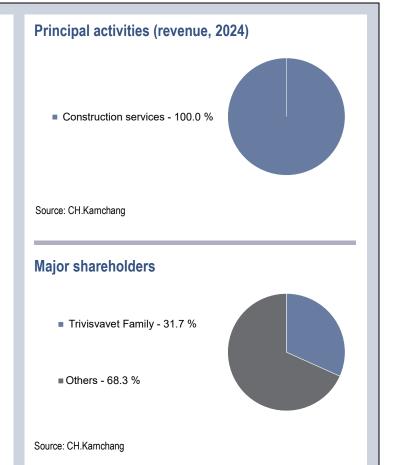
#### Investment thesis

We have a positive view of CK's construction business outlook on a record high backlog of THB210b at end-2024, equal to its five-year revenue total. CK targets 2025 revenue growth of 7% to THB40b, the highest in eight years, and a stable gross margin of 7-8% (vs 7.3% in 2024). This should be led by the progress of the main works at sizable projects such as the South Purple Line, Den Chai double-track rail, and Luang Prabang power plant project, as well as the initial works of the Orange Line project. CK should also have support from growth in the investments in its associates (BEM, CKP).

## Company profile

CH. Karnchang (CK) was incorporated in 1972 as a construction contractor. The company has experience and expertise in engineering and construction of all categories, such as infrastructure construction work. Moreover, the company has invested in the comprehensive infrastructure project development business, which includes Bangkok Expressway and Metro (BEM TB, NR), CK Power (CKP TB, NR), and TTW (TTW TB, NR) as associated companies.

www.ch-karnchang.co.th



## Catalysts

Contracts for new projects, especially double-deck expressway works, and higher expected contributions from associates are key potential growth drivers.

#### Risks to our call

Key downside risks to our SoTP-based TP include 1) delays in the signing of the Orange Line project; 2) auction delays and fewer new projects than expected; 3) political uncertainty; 4) slower-than-expected construction progress and cost overrun; 5) increased building material costs, labor shortages, and a minimum wage hike; and 6) weaker-than-expected performance of associates (BEM, CKP, and LPCL).

## **Event calendar**

Date	Event
14 May 2025	1Q25 results announcement

## **Key assumptions**

	2025E	2026E	2027E
Construction revenue (THB m)	40,051	41,424	42,596
GPM (%)	7.3	7.3	7.3
SG&A to sales (%)	5.7	5.7	5.7
Associates (THB m)	1,944	1,993	2,142

Source: FSSIA estimates

#### Earnings sensitivity

- For every 5% increase in revenue, we estimate 2025 net profit to rise by 8%, and vice versa, all else being equal.
- For every 0.25% increase in GPM, we estimate 2025 net profit to rise by 6%, and vice versa, all else being equal.
- For every 5% increase in SG&A, we estimate 2025 net profit to fall by 7%, and vice versa, all else being equal.
- For every 5% increase in share of profit from associates, we estimate 2025 net profit to rise by 6%, and vice versa, all else being equal.

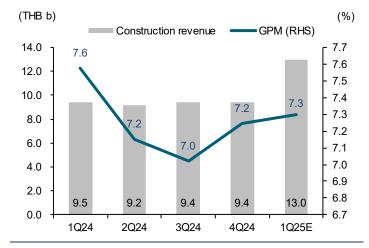
Source: FSSIA estimates

Exhibit 1: CK – 1Q25 results preview

	1Q24	2Q24	3Q24	4Q24	1Q25E	Chai	nge
	(THB m)	(q-q%)	(y-y%)				
Total revenue	9,458	9,206	9,381	9,413	13,000	38.1	37.5
Cost of sales	8,741	8,547	8,722	8,731	12,051	38.0	37.9
Gross profit	717	659	659	682	949	39.1	32.4
SG&A	533	545	555	596	550	(7.7)	3.2
Operating profit	184	114	103	86	399	364.5	117.3
Other income	209	469	463	171	221	29.0	5.7
Interest expense	360	402	587	671	550	(18.1)	53.0
Tax expense	(33)	(23)	(24)	(38)	(54)	n/a	n/a
Associates	165	342	1,068	299	202	(32.3)	22.4
Reported net profit	121	488	1,008	(171)	200	n/a	65.2
Core profit	121	488	1,008	(171)	200	n/a	65.2
Key ratios (%)						(ppt)	(ppt)
Gross margin	7.6	7.2	7.0	7.2	7.3	0.1	(0.3)
SG&A / Sales	5.6	5.9	5.9	6.3	4.2	(2.1)	(1.4)
Operating margin	1.9	1.2	1.1	0.0	3.1	3.1	1.1
Net margin	1.3	5.3	10.7	(1.8)	1.5	3.4	0.3
Norm margin	1.3	5.3	10.7	(1.8)	1.5	3.4	0.3

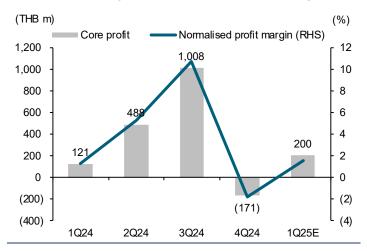
Sources: CK; FSSIA estimates

**Exhibit 2: Quarterly revenue and GPM** 



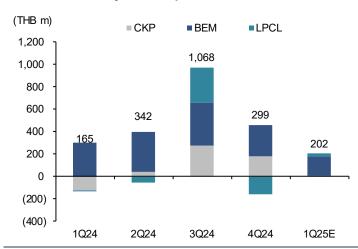
Sources: CK; FSSIA estimates

Exhibit 4: Quarterly core profit and norm profit margin



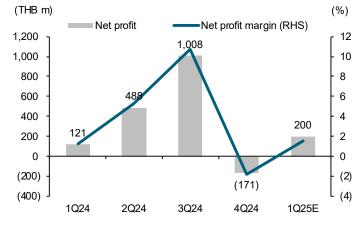
Sources: CK; FSSIA estimates

Exhibit 3: Quarterly share of profits from associates



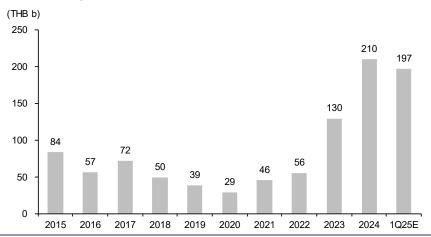
Sources: CK; FSSIA estimates

Exhibit 5: Quarterly net profit and NPM



Sources: CK; FSSIA estimates

## Exhibit 6: Backlog



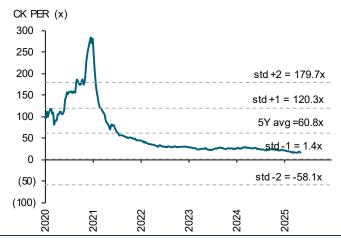
Sources: CK; FSSIA estimates

Exhibit 7: Key projects targeted in 2025

:		:							
Projects	Construction	Project	Project Progress		Activ				
	Value (MB)	Owner	,	Q1/25	Q2/25	Q3/25	Q4/25		
Red Line: Taling chan - Siriraj Hospital - Salaya	10,800		To Submit to Cabinet	Waiting for 0	Cabinet Approval	TOR & B	idding		
Red Line: Rangsit - Thammasat University	4,000	SRT	Cabinet Approved	TOR	& Bidding	Contract	Award		
High Speed Train Phase 2 : Ko Rat – Nong Khai	235,000		Cabinet Approved	TOR	& Bidding	Contract	Award		
Double Track : Chira Junction - Ubonratchathani	42,900		To Submit to Cabinet	Waiting for (	Cabinet approval	TOR & B	idding		
Double Track : Pak nam Pho – Den Chai	77,800		To Submit to Cabinet	Waiting for (	Cabinet approval	TOR & B	idding		
Double Track : Hat Yai – Padang Besar	7,500	SRT	To Submit to Cabinet	Waiting for (	Cabinet approval	TOR & Bidding			
Double Track : Chum Phon – Surat Thani	29,000	SKI	To Submit to Cabinet	Waiting for (	Cabinet approval	TOR & Bidding			
Double Track : Surat Thani — Had Yai — Song Khla	64,000		To Submit to Cabinet	Waiting for (	Waiting for Cabinet approval		idding		
Double Track : Den Chai – Chiang Mai	63,000		To Submit to Cabinet	Waiting for (	Cabinet approval	TOR & Bidding			
Motorway : Western Outer Ring Road - Bang Khun Thian - Bang Bua Thong (M9)	48,000	DOH	Cabinet Approved		TOR & Bidding		Contract Award		
Motorway : Rangsit- Bang pa - in (M5)	25,000		To Submit to Cabinet	Waiting for (	Cabinet approval	TOR & B	idding		
Don Mueang International Airport Phase 3	30,000		Cabinet Approved	Desig	n Process	Waiting for Cabinet approval	TOR & Bidding		
Suvarnabhumi International Airport Expansion (East Expansion)	10,000	АОТ	To Resubmit to Cabinet	Desig	Design Process		TOR & Bidding		
Chiang Mai Airport Expansion	20,000		To Submit to MOT	Design Process		Waiting for Cabinet approval	TOR & Bidding		
N2 Expressway : ORR - Kaset Nawamin	14,000	EXAT	To Submit to Cabinet		Waiting for Cal	binet approval			
Double Deck : Ngam Wong Wan – Rama 9	35,000	BEM	To Submit to Cabinet	Waiting for (	Cabinet approval	Contract	Signing		
Total	716,000								

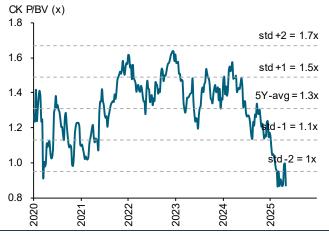
Source: CK

Exhibit 8: Historical P/E band



Sources: Bloomberg; FSSIA estimates

Exhibit 9: Historical P/BV band



Sources: Bloomberg; FSSIA estimates

## **Financial Statements**

CH.Karnchang

Revenue	Profit and Loss (THB m) Year Ending Dec	2023	2024	2025E	2026E	2027E
Gross profit         2,568         2,746         2,924         3,024         3,110           Other operaling income         1,422         1,312         1,266         1,232         1,235           Operaling costs         (2,051)         (2,229)         (2,285)         (2,342)         (2,401)           Operating EBITOA         3,067         2,683         2,991         3,022         3,007           Goodwill amortisation         0         0         0         0         0         0           Operating EBIT         1,939         1,799         1,935         1,960         1,940           Net financing costs         (1,830)         (2,020)         (2,022)         (1,918)         (1,879)           Associates         1,500         1,875         1,944         1,963         2,142           Recurring non-operating income         1,500         1,875         1,944         1,963         2,142           Recurring non-operating income         1,500         1,875         1,944         1,963         2,142           Non-recurring income         1,500         1,875         1,944         1,963         2,142           Non-recurring income         1,501         1,581         1,581         1,581	Revenue	36,485	37,458	40,051	41,424	42,596
Chemon poperating income   1,422   1,312   1,266   1,278   (2,2401)   Coperating costs   (2,051)   (2,229)   (2,285)   (2,342)   (2,401)   Coperating EBITDA   3,057   2,853   2,991   3,022   3,007   Coperating EBITDA   (1,117)   (654)   (1,056)   (1,052)   (1,067)   Codowill amortisation   (0	Cost of goods sold	(33,917)	(34,742)	(37,127)	(38,400)	(39,486)
Campaing couls   Campaing   Ca	Gross profit	2,568	2,716	2,924	3,024	3,110
Depending EBITDA	Other operating income	1,422	1,312	1,296	1,278	1,231
Dependique	Operating costs	(2,051)	(2,229)	(2,285)	(2,342)	(2,401)
Cocodul amontisation   0   0   0   0   0   0   0   0   0	Operating EBITDA	3,057	2,653	2,991	3,022	3,007
Operating EBIT         1,339         1,799         1,935         1,960         1,1875           Net financing costs         (1,830)         (2,020)         (2,022)         (1,916)         (1,879)           Associates         (1,820)         1,875         1,944         1,993         2,142           Recurring non-operating income         1,520         1,875         1,944         1,993         2,142           Non-recurring items         49         0         0         0         0           Profit before tax         (1,678)         1,684         1,657         2,035         2,203           Profit after tax         (1,994)         1,535         1,578         1,730         1,872           Minority interests         (93)         (89)         (80)         (83)         (85)           Preferred dividends         0	Depreciation	(1,117)	(854)	(1,056)	(1,062)	(1,067)
Net financing coals	Goodwill amortisation	0	0	0	0	0
Associates   1.520   1.875   1.944   1.993   2.142     Non-recurring tems   1.520   1.875   1.944   1.993   2.142     Non-recurring tems   49   0   0   0   0   0   0     Profit before tax   1.678   1.654   1.857   2.036   2.203     Tax   (83)   (119)   (279)   (305)   (300)     Profit after tax   1.694   1.535   1.578   1.730   1.872     Minority interests   (93)   (89)   (80)   (83)   (85)     Minority interests   (93)   (93)   (93)   (93)   (93)     Minority interests   (94)   (94)   (94)   (94)   (94)   (94)   (94)     Minority interests   (94)   (94)   (94)   (94)   (94)   (94)   (94)   (94)     Minority interests   (94)	Operating EBIT	1,939	1,799	1,935	1,960	1,940
Recurring non-operating income   1,520   1,875   1,944   1,993   2,142     Non-recurring items	Net financing costs	(1,830)	(2,020)	(2,022)	(1,918)	(1,879)
Non-recurring items	Associates	1,520	1,875	1,944	1,993	2,142
Profit before tax         1,678         1,654         1,857         2,036         2,203           Tax         (63)         (119)         (279)         (305)         (330)           Profit after tax         1,594         1,583         1,578         1,730         1,872           Minority interests         (93)         (89)         (80)         (83)         (85)           Preferred dividends         0 <td< td=""><td>Recurring non-operating income</td><td>1,520</td><td>1,875</td><td>1,944</td><td>1,993</td><td>2,142</td></td<>	Recurring non-operating income	1,520	1,875	1,944	1,993	2,142
Tax         (83)         (119)         (279)         (305)         (330)           Profit after tax         1,894         1,535         1,578         1,730         1,872           Minority interests         (93)         (89)         (80)         (83)         (85)           Preferred dividends         0         0         0         0         0         0           Other items         -	Non-recurring items	49	0	0	0	0
Profit after tax         1,594         1,535         1,578         1,730         1,872           Minority interests         (93)         (89)         (80)         (83)         (85)           Preferred dividendes         0         0         0         0         0         0           Other items         -	Profit before tax	1,678	1,654	1,857	2,036	2,203
Minority interests   (93)	Tax	(83)	(119)	(279)	(305)	(330)
Preferred dividends         0         0         0         0         0           Other itemes         -         <	Profit after tax	1,594	1,535	1,578	1,730	1,872
Cher items	Minority interests	(93)	(89)	(80)	(83)	(85)
Reported net profit   1,501   1,446   1,498   1,647   1,787   Non-recurring items & goodwill (net)   1,452   1,446   1,498   1,647   1,787   Recurring net profit   1,452   1,446   1,498   1,647   1,787   Recurring net profit   1,452   1,446   1,498   1,647   1,787   Recurring net profit   1,452   1,446   1,498   1,697   1,087   Reported EPS   0,86   0,85   0,88   0,97   1,06   1,089   0,85   0,88   0,97   1,06   1,097   1,09	Preferred dividends	0	0	0	0	0
Non-recurring Items & goodwill (neth profit in 1,452 in 1,446 in 1,498 in 1,647 in 1,767 in 1,452 in 1,446 in 1,498 in 1,647 in 1,767 in 1,452 in 1,446 in 1,498 in 1,647 in 1,767 in 1,667 in	Other items	-	-	-	-	-
Recurring net profit   1,452	Reported net profit	1,501	1,446	1,498	1,647	1,787
Per share (THB)   Recurring EPS *	Non-recurring items & goodwill (net)	(49)	0	0	0	0
Recurring EPS *   0.86   0.85   0.88   0.97   1.06	Recurring net profit	1,452	1,446	1,498	1,647	1,787
Reported EPS   0.89   0.85   0.88   0.97   1.06	Per share (THB)					
DPS         0.30         0.30         0.30         0.30         0.35         0.40           Diluted shares (used to calculate per share data)         1,694         2,694         2,8         2,8         2,8         2,8         2,8         2,8         3,4         4,0         3,6         9,9         9,9         8,5         5,5         5,5         5,3         3,4         3,7         3,3         7,3         7,3         7,3         7,3         7,3         7,3         7,3	•					
Diluted shares (used to calculate per share data)   1,694	•				0.97	
Revenue (%)			0.30		0.35	
Revenue (%)         101.6         2.7         6.9         3.4         2.8           Operating EBITDA (%)         112.5         (13.2)         12.7         1.0         (0.5)           Operating EBIT (%)         142.3         (7.2)         7.6         1.3         (1.0)           Recurring EPS (%)         64.6         (0.4)         3.6         9.9         8.5           Reported EPS (%)         36.9         3.7         3.6         9.9         8.5           Operating performance           Gross margin inc. depreciation (%)         7.0         7.3         7.1         7.0         7.3         7.3         7.1         7.2         9.8         4.6         4.7 <td>Diluted shares (used to calculate per share data)</td> <td>1,694</td> <td>1,694</td> <td>1,694</td> <td>1,694</td> <td>1,694</td>	Diluted shares (used to calculate per share data)	1,694	1,694	1,694	1,694	1,694
Operating EBITDA (%)         112.5         (13.2)         12.7         1.0         (0.5)           Operating EBIT (%)         142.3         (7.2)         7.6         1.3         (1.0)           Recurring EPS (%)         64.6         (0.4)         3.6         9.9         8.5           Reported EPS (%)         35.9         (3.7)         3.6         9.9         8.5           Operating performance           Gross margin inc. depreciation (%)         7.0         7.3         7.3         7.3         7.3           Gross margin exc. depreciation (%)         10.1         9.5         9.9         9.9         9.8           Operating EBITDA margin (%)         8.4         7.1         7.5         7.3         7.1           Operating EBIT margin (%)         5.3         4.8         4.8         4.7         4.6           Net margin (%)         4.0         3.9         3.7         4.0         4.2           Effective tax rate (%)         5.0         7.2         15.0         15.0         15.0           Dividend payout on recurring profit (%)         35.0         35.1         34.0         36.0         38.0           Interest cover (X)         1.9         1.8         1.9         <	Growth					
Operating EBIT (%)         142.3         (7.2)         7.6         1.3         (1.0)           Recurring EPS (%)         64.6         (0.4)         3.6         9.9         8.5           Reported EPS (%)         35.9         (3.7)         3.6         9.9         8.5           Operating performance           Gross margin inc. depreciation (%)         7.0         7.3         7.3         7.3         7.3           Gross margin exc. depreciation (%)         10.1         9.5         9.9         9.9         9.8           Operating EBIT DA margin (%)         8.4         7.1         7.5         7.3         7.1           Operating EBIT margin (%)         5.3         4.8         4.8         4.7         4.6           Net margin (%)         4.0         3.9         3.7         4.0         4.2           Effective tax rate (%)         5.0         7.2         15.0         15.0         15.0           Dividend payout on recurring profit (%)         35.0         35.1         34.0         36.0         38.0           Interest cover (X)         1.9         1.8         1.9         2.1         2.2           Inventory days         30.6         125.0         134.6         132.9	Revenue (%)	101.6	2.7	6.9	3.4	
Recurring EPS (%)         64.6         (0.4)         3.6         9.9         8.5           Reported EPS (%)         35.9         (3.7)         3.6         9.9         8.5           Operating performance           Gross margin inc. depreciation (%)         7.0         7.3         7.3         7.3         7.3           Gross margin exc. depreciation (%)         10.1         9.5         9.9         9.9         9.8           Operating EBITDA margin (%)         8.4         7.1         7.5         7.3         7.1           Operating EBIT margin (%)         4.0         3.9         3.7         4.0         4.2           Effective tax rate (%)         5.0         7.2         15.0         15.0         15.0           Net margin (%)         35.0         35.1         34.0         36.0         38.0           Interest cover (X)         1.9         1.8         1.9         2.1         2.2           Inventory days         100.6         125.0         134.6         132.9         133.2           Debtor days         33.8         47.2         52.3         53.8         54.0           Creditor days         38.4         45.4         44.7         44.3         44.4	Operating EBITDA (%)	112.5	(13.2)	12.7	1.0	(0.5)
Reported EPS (%)       35.9       (3.7)       3.6       9.9       8.5         Operating performance       Cross margin inc. depreciation (%)       7.0       7.3       7.3       7.3       7.3       7.3         Gross margin exc. depreciation (%)       10.1       9.5       9.9       9.9       9.8         Operating EBITDA margin (%)       8.4       7.1       7.5       7.3       7.1         Operating EBIT margin (%)       5.3       4.8       4.8       4.7       4.6         Net margin (%)       4.0       3.9       3.7       4.0       4.2         Effective tax rate (%)       5.0       7.2       15.0       15.0       15.0         Dividend payout on recurring profit (%)       35.0       35.1       34.0       36.0       38.0         Interest cover (X)       1.9       1.8       1.9       2.1       2.2         Inventory days       100.6       125.0       134.6       132.9       133.2         Debtor days       33.8       47.2       52.3       53.8       54.0         Creditor days       38.4       45.4       44.7       44.3       44.4         Operating ROIC (%)       7.7       6.8       8.5       <	Operating EBIT (%)	142.3	(7.2)	7.6	1.3	(1.0)
Operating performance           Gross margin inc. depreciation (%)         7.0         7.3         7.3         7.3         7.3           Gross margin exc. depreciation (%)         10.1         9.5         9.9         9.9         9.8           Operating EBITDA margin (%)         8.4         7.1         7.5         7.3         7.1           Operating EBIT margin (%)         5.3         4.8         4.8         4.7         4.6           Net margin (%)         4.0         3.9         3.7         4.0         4.2           Effective tax rate (%)         5.0         7.2         15.0         15.0         15.0           Dividend payout on recurring profit (%)         35.0         35.1         34.0         36.0         38.0           Interest cover (X)         1.9         1.8         1.9         2.1         2.2           Inventory days         100.6         125.0         134.6         132.9         133.2           Debtor days         33.8         47.2         52.3         53.8         54.0           Creditor days         38.4         45.4         44.7         44.3         44.4           Operating ROIC (%)         7.7         6.8         8.5         8.5	Recurring EPS (%)	64.6	(0.4)	3.6	9.9	8.5
Gross margin inc. depreciation (%)       7.0       7.3       7.3       7.3       7.3         Gross margin exc. depreciation (%)       10.1       9.5       9.9       9.9       9.8         Operating EBITDA margin (%)       8.4       7.1       7.5       7.3       7.1         Operating EBIT margin (%)       5.3       4.8       4.8       4.7       4.6         Net margin (%)       4.0       3.9       3.7       4.0       4.2         Effective tax rate (%)       5.0       7.2       15.0       15.0       15.0         Dividend payout on recurring profit (%)       35.0       35.1       34.0       36.0       38.0         Interest cover (X)       1.9       1.8       1.9       2.1       2.2         Inventory days       100.6       125.0       134.6       132.9       133.2         Debtor days       33.8       47.2       52.3       53.8       54.0         Creditor days       38.4       45.4       44.7       44.3       44.4         Operating ROIC (%)       7.7       6.8       8.5       8.5       8.5         ROE (%)       5.9       5.6       5.7       6.0       6.3         ROA (%)       <	Reported EPS (%)	35.9	(3.7)	3.6	9.9	8.5
Gross margin exc. depreciation (%)         10.1         9.5         9.9         9.9         9.8           Operating EBITDA margin (%)         8.4         7.1         7.5         7.3         7.1           Operating EBIT margin (%)         5.3         4.8         4.8         4.7         4.6           Net margin (%)         4.0         3.9         3.7         4.0         4.2           Effective tax rate (%)         5.0         7.2         15.0         15.0         15.0           Dividend payout on recurring profit (%)         35.0         35.1         34.0         36.0         38.0           Interest cover (X)         1.9         1.8         1.9         2.1         2.2           Inventory days         100.6         125.0         134.6         132.9         133.2           Debtor days         33.8         47.2         52.3         53.8         54.0           Creditor days         38.4         45.4         44.7         44.3         44.4           Operating ROIC (%)         7.7         6.8         8.5         8.5         8.6           ROIC (%)         3.9         3.9         4.3         4.5         4.6           ROE (%)         5.9         5	Operating performance					
Operating EBITDA margin (%)       8.4       7.1       7.5       7.3       7.1         Operating EBIT margin (%)       5.3       4.8       4.8       4.7       4.6         Net margin (%)       4.0       3.9       3.7       4.0       4.2         Effective tax rate (%)       5.0       7.2       15.0       15.0       15.0         Dividend payout on recurring profit (%)       35.0       35.1       34.0       36.0       38.0         Interest cover (X)       1.9       1.8       1.9       2.1       2.2         Inventory days       100.6       125.0       134.6       132.9       133.2         Debtor days       33.8       47.2       52.3       53.8       54.0         Creditor days       38.4       45.4       44.7       44.3       44.4         Operating ROIC (%)       7.7       6.8       8.5       8.5       8.6         ROIC (%)       3.9       3.9       4.3       4.5       4.6         ROE (%)       5.9       5.6       5.7       6.0       6.3         ROA (%)       3.3       3.0       2.9       3.1       3.3         * Pre-exceptional, pre-goodwill and fully diluted <td>Gross margin inc. depreciation (%)</td> <td>7.0</td> <td>7.3</td> <td>7.3</td> <td>7.3</td> <td>7.3</td>	Gross margin inc. depreciation (%)	7.0	7.3	7.3	7.3	7.3
Operating EBIT margin (%)       5.3       4.8       4.8       4.7       4.6         Net margin (%)       4.0       3.9       3.7       4.0       4.2         Effective tax rate (%)       5.0       7.2       15.0       15.0       15.0         Dividend payout on recurring profit (%)       35.0       35.1       34.0       36.0       38.0         Interest cover (X)       1.9       1.8       1.9       2.1       2.2         Inventory days       100.6       125.0       134.6       132.9       133.2         Debtor days       33.8       47.2       52.3       53.8       54.0         Creditor days       38.4       45.4       44.7       44.3       44.4         Operating ROIC (%)       7.7       6.8       8.5       8.5       8.6         ROIC (%)       3.9       3.9       4.3       4.5       4.6         ROE (%)       5.9       5.6       5.7       6.0       6.3         ROA (%)       3.3       3.0       2.9       3.1       3.3         * Pre-exceptional, pre-goodwill and fully diluted     Revenue by Division (THB m)  2023  2024  2025  2026  2026  2026  2026  2026  2027  2026	Gross margin exc. depreciation (%)	10.1	9.5	9.9	9.9	9.8
Net margin (%)       4.0       3.9       3.7       4.0       4.2         Effective tax rate (%)       5.0       7.2       15.0       15.0       15.0         Dividend payout on recurring profit (%)       35.0       35.1       34.0       36.0       38.0         Interest cover (X)       1.9       1.8       1.9       2.1       2.2         Inventory days       100.6       125.0       134.6       132.9       133.2         Debtor days       33.8       47.2       52.3       53.8       54.0         Creditor days       38.4       45.4       44.7       44.3       44.4         Operating ROIC (%)       7.7       6.8       8.5       8.5       8.6         ROIC (%)       3.9       3.9       4.3       4.5       4.6         ROE (%)       5.9       5.6       5.7       6.0       6.3         ROA (%)       3.3       3.0       2.9       3.1       3.3         * Pre-exceptional, pre-goodwill and fully diluted     Revenue by Division (THB m)  2023  2024  2025  2026  2026  2027  2026  2027  2026  2027  2027  2027  2027  2028  2029  2020  2	Operating EBITDA margin (%)	8.4	7.1	7.5	7.3	7.1
Effective tax rate (%)       5.0       7.2       15.0       15.0       15.0         Dividend payout on recurring profit (%)       35.0       35.1       34.0       36.0       38.0         Interest cover (X)       1.9       1.8       1.9       2.1       2.2         Inventory days       100.6       125.0       134.6       132.9       133.2         Debtor days       33.8       47.2       52.3       53.8       54.0         Creditor days       38.4       45.4       44.7       44.3       44.4         Operating ROIC (%)       7.7       6.8       8.5       8.5       8.6         ROIC (%)       3.9       3.9       4.3       4.5       4.6         ROE (%)       5.9       5.6       5.7       6.0       6.3         ROA (%)       3.3       3.0       2.9       3.1       3.3         * Pre-exceptional, pre-goodwill and fully diluted     Revenue by Division (THB m)  2023 2024 2025 2026 2026 2027E	Operating EBIT margin (%)	5.3	4.8	4.8	4.7	4.6
Dividend payout on recurring profit (%)       35.0       35.1       34.0       36.0       38.0         Interest cover (X)       1.9       1.8       1.9       2.1       2.2         Inventory days       100.6       125.0       134.6       132.9       133.2         Debtor days       33.8       47.2       52.3       53.8       54.0         Creditor days       38.4       45.4       44.7       44.3       44.4         Operating ROIC (%)       7.7       6.8       8.5       8.5       8.6         ROIC (%)       3.9       3.9       4.3       4.5       4.6         ROE (%)       5.9       5.6       5.7       6.0       6.3         ROA (%)       3.3       3.0       2.9       3.1       3.3         * Pre-exceptional, pre-goodwill and fully diluted     Revenue by Division (THB m)  2023  2024  2025  2026  2026  2027  2027  2027	Net margin (%)	4.0	3.9	3.7	4.0	4.2
Interest cover (X)         1.9         1.8         1.9         2.1         2.2           Inventory days         100.6         125.0         134.6         132.9         133.2           Debtor days         33.8         47.2         52.3         53.8         54.0           Creditor days         38.4         45.4         44.7         44.3         44.4           Operating ROIC (%)         7.7         6.8         8.5         8.5         8.6           ROIC (%)         3.9         3.9         4.3         4.5         4.6           ROE (%)         5.9         5.6         5.7         6.0         6.3           ROA (%)         3.3         3.0         2.9         3.1         3.3           * Pre-exceptional, pre-goodwill and fully diluted    Revenue by Division (THB m)  2023 2024 2025 2026 2026 2027						
Inventory days         100.6         125.0         134.6         132.9         133.2           Debtor days         33.8         47.2         52.3         53.8         54.0           Creditor days         38.4         45.4         44.7         44.3         44.4           Operating ROIC (%)         7.7         6.8         8.5         8.5         8.6           ROIC (%)         3.9         3.9         4.3         4.5         4.6           ROE (%)         5.9         5.6         5.7         6.0         6.3           ROA (%)         3.3         3.0         2.9         3.1         3.3           * Pre-exceptional, pre-goodwill and fully diluted           Revenue by Division (THB m)         2023         2024         2025E         2026E         2027E	Dividend payout on recurring profit (%)					
Debtor days       33.8       47.2       52.3       53.8       54.0         Creditor days       38.4       45.4       44.7       44.3       44.4         Operating ROIC (%)       7.7       6.8       8.5       8.5       8.6         ROIC (%)       3.9       3.9       4.3       4.5       4.6         ROE (%)       5.9       5.6       5.7       6.0       6.3         ROA (%)       3.3       3.0       2.9       3.1       3.3         * Pre-exceptional, pre-goodwill and fully diluted         Revenue by Division (THB m)       2023       2024       2025E       2026E       2027E	Interest cover (X)					
Creditor days         38.4         45.4         44.7         44.3         44.4           Operating ROIC (%)         7.7         6.8         8.5         8.5         8.6           ROIC (%)         3.9         3.9         4.3         4.5         4.6           ROE (%)         5.9         5.6         5.7         6.0         6.3           ROA (%)         3.3         3.0         2.9         3.1         3.3           * Pre-exceptional, pre-goodwill and fully diluted           Revenue by Division (THB m)         2023         2024         2025E         2026E         2027E	• •					
Operating ROIC (%)         7.7         6.8         8.5         8.5         8.6           ROIC (%)         3.9         3.9         4.3         4.5         4.6           ROE (%)         5.9         5.6         5.7         6.0         6.3           ROA (%)         3.3         3.0         2.9         3.1         3.3           * Pre-exceptional, pre-goodwill and fully diluted           Revenue by Division (THB m)         2023         2024         2025E         2026E         2027E	•					
ROIC (%)       3.9       3.9       4.3       4.5       4.6         ROE (%)       5.9       5.6       5.7       6.0       6.3         ROA (%)       3.3       3.0       2.9       3.1       3.3         * Pre-exceptional, pre-goodwill and fully diluted         Revenue by Division (THB m)       2023       2024       2025E       2026E       2027E	•					
ROE (%)       5.9       5.6       5.7       6.0       6.3         ROA (%)       3.3       3.0       2.9       3.1       3.3         * Pre-exceptional, pre-goodwill and fully diluted         Revenue by Division (THB m)       2023       2024       2025E       2026E       2027E						
ROA (%)       3.3       3.0       2.9       3.1       3.3         * Pre-exceptional, pre-goodwill and fully diluted         Revenue by Division (THB m)       2023       2024       2025E       2026E       2027E	. ,					
* Pre-exceptional, pre-goodwill and fully diluted  Revenue by Division (THB m) 2023 2024 2025E 2026E 2027E	• •					
Revenue by Division (THB m) 2023 2024 2025E 2026E 2027E		3.3	3.0	2.9	3.1	3.3
	Pre-exceptional, pre-goodwill and fully diluted					
Construction services 36,485 37,458 40,051 41,424 42,596	Revenue by Division (THB m)	2023	2024	2025E	2026E	2027E
Others		36,485	37,458	40,051	41,424	42,596

Sources: CH.Karnchang; FSSIA estimates

## **Financial Statements**

CH.Karnchang

Cish Flore (**He m) Year Ending Dec         2023         2024         2025E         2026E         2027E           Reparting the profile         1,452         1,469         1,469         1,469         1,579         1,592         1,197           Open caston         1,171         554         1,598         1,592         1,592         1,592         1,197           Colles race ash liteme         6,646         8,500         376         2,085         2,580           Cash flow from operations         (6,846)         8,500         377         2,085         2,580           Cash flow from operations of disposals         (2,742)         (3,833)         4,205         6,660         6,660           Not accusitions & disposals         (2,742)         (3,833)         4,825         (554)         (766)           Not accusitions & disposals         (2,742)         (3,833)         4,825         (554)         (766)           Cash flow from five free interesting (m)         (2,742)         (3,843)         4,825         (554)         (766)           Cash flow from five free interesting (m)         (2,742)         (3,443)         (4,444)         (4,144)         (4,144)           Cash flow from financing         9,472         (4,144)         (4,144)	CH.Karnchang					
Departmentation	Cash Flow (THB m) Year Ending Dec	2023	2024	2025E	2026E	2027E
Associates A minorities (24) (23) (25) (25) (23) (21) (100en ron-cash Interview of common serving capital (38,391) (5,065) (2,024) (1048) (2,086) (2,0	Recurring net profit	1,452	1,446	1,498	1,647	1,787
Clear Processite Immers	Depreciation	1,117	854	1,056	1,062	1,067
Change in working capital   (3.81)   5.965   (2.204)   (649)   (286)	Associates & minorities	(24)	235	25	23	21
Cash frow from operations         (6,84)         8,00         375         2,865         2,680           Cappes - maintenance         2         2         6         2         2         2         2         1         1         2         2         6         6         6         2         1         1         2         2         6         6         3         3 <td></td> <td>-</td> <td>-</td> <td>-</td> <td></td> <td>-</td>		-	-	-		-
Capper - maintenance	· · · · · · · · · · · · · · · · · · ·	* * * *			, ,	` '
Capez - new Investment Capez	•	(5,846)	8,500	3/5	2,085	2,580
Nel acqualistions & disponants	•	(2 742)	(3.883)	-	(654)	(656)
Chear Investmentate (nest)		-	-	_	-	-
Dividents paid		-	-	4,825	-	-
Equity finance   1270   1340   40   21   188   13689   1495   1	Cash flow from investing	(2,742)	(3,883)	4,825	(654)	(656)
Debt financing cash filows	•	, ,	. ,	. ,	. ,	, ,
Chebr   Image   174	· ·	, ,	, ,			
Cash frow from financing         9,413         (2,213)         (4,448)         (2,150)         (1,22)           Other adjustments         0			(1,148)	(3,898)	(1,495)	(495)
Non-real fiction			(2.213)	(4.448)	(2.150)	(1.242)
Other adjustments         0	_	-	-	-	-	- ( -,=,
Movement in cash Free cash flow for firm (FCFF)         824 (5.78 th)         2,404 (5.78 th)         752 (5.28 th)         3,348 th)         3,300,37 (5.28 th)           Free cash flow to equity (FCFE)         1,802,17 (3.48 th)         3,484 th)         3,348 th)         3,24 th)         3,303,37 (6.48 th)           FCFF per share         (3.99)         3,92 (4.28 th)         1,198 (2.25 th)         2,25 (1.04 th)         0,44 (2.00 th)         1,45 (2.00 th)	•	0	0	0	0	0
Free cash flow to firm (FCFF)	Net other adjustments	0	0	0	0	0
Per share (THB)  For share (THB)  For share (THB)  FOFF per share  (3.99)  8.392  8.4.26  1.98  8.25  FOFE per share  (3.99)  8.205  8.205  8.207  8.206  8.207  8						
Por share (THB)  FOFF per share (3.99) 3.92 4.26 1.98 2.25 FOFE per share 0.95 2.05 0.77 (0.04) 8.44 Recurring cash flow per share 1.50 1.50 1.50 1.52 1.61 1.70  Balanco Sheet (THB m) Year Ending Dec 2.023 2.024 2.025E 2.026E 2.027E 1.00 1.00 1.00 1.00 1.00 1.00 1.00 1.0	• •	* '		*		
FCFF per share	Free cash flow to equity (FCFE)	1,602.17	3,469.05	1,301.90	(64.63)	1,429.50
FOFE per share   0.95	Per share (THB)					
Balanco Shoot (THB m) Year Ending Dec   2023   2024   2025E   2026E   2027E	FCFF per share	(3.99)	3.92	4.26	1.98	
Balance Sheet (THB m) Year Ending Dec   2023   2024   2025E   2027E						
Tangible fixed assets (gross) 18,722 19,020 18,352 18,459 18,566 Less: Accumulated depreciation (6,788) (7,662) (8,821) (9,765) (10,755) Tangible fixed assets (net) 11,344 11,388 9,532 8,673 7,810 Intangible fixed assets (net) 0 0 0 0 0 0 0 0 Cong-tern financial assets	Recurring cash flow per share	1.50	1.50	1.52	1.61	1.70
Less: Accumulated depreciation (6,788) (7,682) (8,821) (9,785) (10,755) (10,755) Intangible fixed assets (net) (11,934) 11,358 9,532 8,673 7,810 Intangible fixed assets (net) (0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	Balance Sheet (THB m) Year Ending Dec	2023	2024	2025E	2026E	2027E
Tanglible fixed assets (net)   11,934   11,358   9,532   8,673   7,810	Tangible fixed assets (gross)	18,722	19,020	18,352	18,459	18,565
Intangible fixed assets (net)	·					
Long-Lem financial assets	. ,					
Invest. in associates & subsidiaries		0	U	0	0	0
Cash & equivalents         7,784         10,188         10,941         10,221         10,904           A/C receivable         4,215         5,472         6,008         6,214         6,389           Inventories         9,975         13,235         13,366         13,824         14,215           Other current assets         10,692         17,288         16,020         12,427         10,649           Current assets         561         546         6,744         42,685         42,167           Other assets         561         546         574         602         633           Total assets         13,102         110,7484         103,516         110,2670           Common equity         25,482         25,910         26,899         27,953         29,061           Minorities etc.         526         569         609         630         647           Total shareholders' equity         26,088         26,479         27,507         28,583         29,708           Long term debt         40,771         38,039         36,583         35,899         30,304         30,40           Compatible site methed         40,571         49,988         39,516         38,899         38,829	•	- 51 584	- 55 044	51 044	- 51 554	52 070
AIC receivable   4,215   5,472   6,008   6,214   6,389   Inventories   9,975   13,235   13,366   13,824   14,215   Cher current assets   10,692   17,258   16,020   12,427   10,649   Current assets   32,666   46,154   46,334   42,685   42,157   Cher assets   561   546   574   602   633   Total assets   561   546   574   602   633   Total assets   561   546   574   602   633   Common equity   25,482   25,910   26,899   630   647   Common equity   26,608   26,479   27,507   28,883   29,708   Common equity   26,008   26,479   27,507   28,883   29,708   Cher long-term liabilities   2,708   2,949   2,933   3,536   35,589   Cher long-term liabilities   43,779   40,988   39,516   38,669   38,629						
Other current assets         10,602         17,258         16,020         12,247         10,649           Current assets         32,666         46,154         46,334         42,657         603         633           Total assets         561         546         574         602         633           Common equity         25,482         25,910         26,899         27,953         29,061           Minorities etc.         526         569         609         630         647           Total shareholders' equity         26,008         26,479         27,507         28,883         29,708           Ung term liabilities         4,071         38,039         35,589         35,589         35,589         36,608         35,589         36,608         35,589         36,608         35,589         36,608         35,589         36,608         35,589         36,608         35,589         36,608         35,589         36,608         35,589         36,608         36,589         36,608         35,668         38,669         38,629         36,629         36,629         36,629         36,629         36,629         36,629         36,629         36,629         36,629         36,629         36,629         36,629         36,629	·					
Current assets         32,666         46,154         46,334         42,685         42,167           Other assets         96,745         113,102         107,484         103,516         633           Total assets         96,745         113,102         107,484         103,516         633           Common equity         25,482         25,910         26,889         27,953         29,061           Minorities etc.         526         569         609         630         647           Total shareholders' equity         26,008         26,479         27,507         28,583         29,708           Long term debt         40,771         38,039         36,583         35,589         35,589         35,836         35,836         35,836         35,836         35,836         35,836         35,836         35,836         35,836         35,836         36,583         36,869         36,643         33,040         40,608         4,455         4,649         4,455         4,698         4,738         8,655         24,840         4,255         4,698         4,738         8,655         24,840         22,028         18,226         16,612         16,612         16,612         17,464         103,516         102,670         10,444	Inventories	9,975	13,235	13,366	13,824	14,215
Other assets         561         546         574         602         633           Total assets         96,745         113,102         107,484         103,516         102,676           Common equity         25,482         25,910         26,889         27,963         29,061           Minorities etc.         526         569         609         630         647           Total shareholders' equity         26,008         26,479         27,507         28,583         29,708           Long term debt         40,771         38,039         36,563         35,589         35,589           Other long-term liabilities         2,708         2,949         2,933         3,034         3,040           Long-term liabilities         4,379         40,988         39,516         38,689         38,629           A/C payable         4,058         4,378         4,455         4,608         4,738           Short term debt         114,835         16,419         13,977         13,229         12,982           Other current liabilities         2,7258         45,635         40,460         36,064         34,332           Total term debt         12,225         13,102         107,484         103,516         102,670 <td>Other current assets</td> <td>10,692</td> <td>17,258</td> <td>16,020</td> <td>12,427</td> <td>10,649</td>	Other current assets	10,692	17,258	16,020	12,427	10,649
Total assets		•				
Common equity         25,482         25,910         26,899         27,953         20,061           Minorities etc.         526         569         609         630         647           Total shareholders' equity         26,008         26,479         27,507         28,583         29,708           Long term debt         40,771         38,039         36,583         35,589           Other Jong-term liabilities         2,708         2,949         2,933         3,034         3,040           Long-term liabilities         43,479         40,988         39,516         38,869         38,629           A/C payable         4,058         4,376         4,455         4,608         4,738           Short term debt         14,835         16,419         13,977         13,229         12,982           Other current liabilities         27,258         45,635         40,460         36,064         34,332           Total liabilities and shareholders' equity         96,745         113,102         107,484         103,516         102,670           Net working capital         12,460         6,749         8,911         9,630         9,903           Invested capital         12,460         15,30         15,88         16,50						
Minorities etc.   526   569   609   630   647   70 tal shareholders' equity   26,008   26,479   27,507   28,83   29,708   23,508   35,589   29,708   28,608   36,583   35,589   35,589   35,589   36,583   35,589   35,589   36,683   35,589   36,683   35,589   36,683   35,589   36,683   35,589   36,683   35,589   36,683   35,589   36,683   36,589   36,683   36,68			•		•	•
Total shareholders' equity         26,008         26,479         27,507         28,583         29,708           Long term debt         40,771         38,039         36,583         35,589         35,589         35,589         35,589         35,589         35,589         36,583         35,589         36,682         36,040         40,088         39,516         38,869         38,629         AC payable         4,058         4,376         4,455         4,608         4,738         56,612         AC payable         4,058         4,376         4,455         4,608         4,738         56,612         Current liabilities         8,365         24,840         22,028         18,226         16,612         Current liabilities         27,258         45,635         40,460         36,064         34,332         Total liabilities and shareholders' equity         96,745         113,102         107,484         103,516         102,670         Net working capital         12,460         6,749         8,911         9,630         9,903         Invested capital         76,539         73,697         70,060         70,460         70,415         116         16,50         17,16         Tages to the liabilities and shareholders' equity         15,50         15,88         16,50         17,16         Tages to the liabilities and shareho	• •					
Other long-term liabilitities         2,708         2,949         2,933         3,034         3,040           Long-term liabilities         43,479         40,988         39,516         38,869         38,669         38,669         38,669         38,669         38,669         38,669         38,669         38,669         38,669         38,669         38,669         38,669         38,669         38,669         38,669         38,669         38,669         38,669         38,629         44,616         4,455         4,608         4,738         4,738         4,456         4,455         4,603         4,738         4,738         5,619         13,977         13,229         12,982         12,982         16,612         16,612         16,612         16,612         16,612         16,612         16,612         16,612         10,484         13,351         16,612         10,483         10,50         10,351         10,2670         Net working capital         12,460         6,749         8,911         9,630         9,903         10,90         10,90         10,90         10,90         10,90         10,90         10,90         10,90         10,90         10,90         10,90         10,90         10,90         10,90         10,90         10,90         10,90         <						
Long-term liabilities         43,479         40,988         39,516         38,669         38,629           A/C payable         4,058         4,376         4,557         4,608         4,738           Short term debt         14,835         16,419         13,977         13,229         12,982           Other current liabilities         8,365         24,840         22,028         18,226         16,612           Current liabilities and shareholders' equity         96,745         113,102         107,484         103,516         102,670           Net working capital         12,460         6,749         8,911         9,630         9,903           Invested capital         76,539         73,697         70,060         70,460         70,415           Per share (THB)           Book value per share         15.04         15.30         15.88         16.50         17.16           Tangible book value per share         15.04         15.30         15.88         16.50         17.16           Financial strength         16.2         15.30         15.88         16.50         17.16           Net debt/equity (%)         183.9         167.2         144.0         135.9         126.8           Net debt/equity (%) <td>Long term debt</td> <td>40,771</td> <td>38,039</td> <td>36,583</td> <td>35,836</td> <td>35,589</td>	Long term debt	40,771	38,039	36,583	35,836	35,589
A/C payable         4,058         4,376         4,455         4,608         4,738           Short term debt         14,835         16,419         13,977         13,229         12,982           Other current liabilities         8,365         42,840         22,028         18,226         16,612           Current liabilities         27,258         45,635         40,460         36,064         34,332           Total liabilities and shareholders' equity         96,745         113,102         107,484         103,516         102,670           Net working capital         12,460         6,749         8,911         9,630         9,903           Invested capital         76,539         73,697         70,060         70,460         70,415           * Includes convertibles and preferred stock which is being treated as debt           * Per share (THB)           Book value per share         15.04         15.30         15.88         16.50         17.16           Tangible book value per share         15.04         15.30         15.88         16.50         17.16           Tangible book value per share         15.04         15.30         15.88         16.50         17.16           Tangible book value per share         15.04						
Short term debt         14,835         16,419         13,977         13,229         12,982           Other current liabilities         8,365         24,840         22,028         18,226         16,612           Current liabilities         27,258         45,635         40,460         36,064         34,332           Total liabilities and shareholders' equity         96,745         113,102         107,484         103,516         102,670           Net working capital         12,460         6,749         8,911         9,630         9,903           Includes convertibles and preferred stock which is being treated as debt         70,669         70,060         70,460         70,415           Per share (THB)           Book value per share         15.04         15.30         15.88         16.50         17.16           Tangible book value per share         15.04         15.30         15.88         16.50         17.16           Financial strength           Net debt/(rotal assets (%)         49.4         39.1         36.9         37.5         36.7           Current ratio (x)         1.2         1.0         1.1         1.2         1.2           CF interest cover (x)         3.4         4.6         1.6	-					
Other current liabilities         8,365         24,840         22,028         18,226         16,612           Current liabilities         27,288         45,635         40,460         36,064         34,332           Total liabilities and shareholders' equity         96,745         113,102         107,484         103,516         102,670           Net working capital         12,460         6,749         8,911         9,630         9,903           Invested capital         76,539         73,697         70,060         70,460         70,415           * Includes convertibles and preferred stock which is being treated as debt           Per share (THB)           Book value per share         15.04         15.30         15.88         16.50         17.16           Tangible book value per share         15.04         15.30         15.88         16.50         17.16           Tangible book value per share         15.04         15.30         15.88         16.50         17.16           Tangible book value per share         15.04         15.30         15.88         16.50         17.16           Tangible book value per share         15.04         15.30         15.88         16.50         17.16           Tenacial strength						
Current liabilities         27,258         45,635         40,460         36,064         34,332           Total liabilities and shareholders' equity         96,745         113,102         107,484         103,516         102,670           Net working capital         12,460         6,749         8,911         9,630         9,903           Invested capital         76,539         73,697         70,060         70,460         70,415           * Includes convertibles and preferred stock which is being treated as debt           Per share (THB)           Book value per share         15.04         15.30         15.88         16.50         17.16           Tangible book value per share         15.04         15.30         15.88         16.50         17.16           Tangible book value per share         15.04         15.30         15.88         16.50         17.16           Tangible book value per share         15.04         15.30         15.88         16.50         17.16           Tangible book value per share         15.04         15.30         15.88         16.50         17.16           Tangible book value per share         15.04         15.30         15.88         16.50         17.16 <td< td=""><td></td><td></td><td></td><td></td><td></td><td></td></td<>						
Total liabilities and shareholders' equity   96,745   113,102   107,484   103,516   102,670     Net working capital   12,460   6,749   8,911   9,630   9,903     Invested capital   76,539   73,697   70,060   70,460   70,415     Includes convertibles and preferred stock which is being treated as debt     Per share (THB)     Book value per share   15,04   15,30   15,88   16,50   17,16     Tangible book value per share   15,04   15,30   15,88   16,50   17,16     Tangible book value per share   15,04   15,30   15,88   16,50   17,16     Financial strength     Net debt/equity (%)   183,9   167,2   144,0   135,9   126,8     Net debt/equity (%)   183,9   167,2   144,0   135,9   126,8     Net debt/total assets (%)   49,4   39,1   36,9   37,5   36,7     Current ratio (x)   1,2   1,0   1,1   1,2   1,2     CF interest cover (x)   3,4   4,6   1,6   1,3   2,1     Valuation   2023   2024   2025E   2026E   2027E     Recurring P/E @ target price (x) *   16,2   16,3   15,7   14,3   13,2     Recurring P/E @ target price (x) *   15,7   16,3   15,7   14,3   13,2     Reported P/E (x)   15,7   15,7   15,7   15,7   15,7     Reported P/E (x)   15,7   15,7   15,7   15,7     Reported P/E (x)   15,7   15,7   15,7						
Net working capital         12,460         6,749         8,911         9,630         9,903           Invested capital         76,539         73,697         70,060         70,460         70,415           * Includes convertibles and preferred stock which is being treated as debt           Per share (THB)           Book value per share         15.04         15.30         15.88         16.50         17.16           Tangible book value per share         15.04         15.30         15.88         16.50         17.16           Financial strength           Net debt/equity (%)         183.9         167.2         144.0         135.9         126.8           Net debt/total assets (%)         49.4         39.1         36.9         37.5         36.7           Current ratio (x)         1.2         1.0         1.1         1.2         1.2           CF interest cover (x)         3.4         4.6         1.6         1.3         2.1           Valuation         2023         2024         2025E         2026E         2027E           Recurring P/E (x)*         16.2         16.3         15.7         14.3         13.2           Recurring P/E (x)* <td></td> <td></td> <td></td> <td>•</td> <td></td> <td></td>				•		
* Includes convertibles and preferred stock which is being treated as debt  * Per share (THB)  Book value per share 15.04 15.30 15.88 16.50 17.16 Tangible book value per share 15.04 15.30 15.88 16.50 17.16  * Financial strength  Net debt/equity (%) 183.9 167.2 144.0 135.9 126.8 Net debt/total assets (%) 49.4 39.1 36.9 37.5 36.7  * Current ratio (x) 1.2 1.0 1.1 1.2 1.2  * CF interest cover (x) 3.4 4.6 1.6 1.3 2.1  * Valuation 2023 2024 2025E 2026E 2027E  * Recurring P/E (x) 16.2 16.3 15.7 14.3 13.2  * Recurring P/E @ target price (x) * 23.3 23.4 22.6 20.6 19.0  * Reported P/E (x) 15.7 16.3 15.7 14.3 13.2  * Reported P/E (x) 15.7 16.3 15.7 14.3 13.2  * Price/book (x) 0.9 0.9 0.9 0.9 0.8 0.8  * Price/book (x) 0.9 0.9 0.9 0.9 0.8 0.8  * EV/EBITDA (x) ** 23.5 25.8 21.3 20.9 20.6  * EV/EBITDA @ target price (x) ** 26.9 29.7 24.8 24.3 24.0  * EV/invested capital (x) 0.9 0.9 0.9 0.9 0.9	Net working capital				9,630	
Per share (THB)	Invested capital	76,539	73,697	70,060	70,460	70,415
Book value per share         15.04         15.30         15.88         16.50         17.16           Tangible book value per share         15.04         15.30         15.88         16.50         17.16           Financial strength         Value of the bull of the b	* Includes convertibles and preferred stock which is being	g treated as debt				
Tangible book value per share         15.04         15.30         15.88         16.50         17.16           Financial strength         Net debt/equity (%)         183.9         167.2         144.0         135.9         126.8           Net debt/total assets (%)         49.4         39.1         36.9         37.5         36.7           Current ratio (x)         1.2         1.0         1.1         1.2         1.2           CF interest cover (x)         3.4         4.6         1.6         1.3         2.1           Valuation         2023         2024         2025E         2026E         2027E           Recurring P/E (x) *         16.2         16.3         15.7         14.3         13.2           Reported P/E (x)         15.7         16.3         15.7         14.3         13.2           Dividend yield (%)         2.2         2.3         23.4         22.6         20.6         19.0           Price/book (x)         0.9         0.9         0.9         0.8         0.8           Price/tangible book (x)         0.9         0.9         0.9         0.8         0.8           EV/EBITDA @ target price (x) **         26.9         29.7         24.8         24.3 <t< td=""><td>Per share (THB)</td><td></td><td></td><td></td><td></td><td></td></t<>	Per share (THB)					
Financial strength           Net debt/equity (%)         183.9         167.2         144.0         135.9         126.8           Net debt/total assets (%)         49.4         39.1         36.9         37.5         36.7           Current ratio (x)         1.2         1.0         1.1         1.2         1.2           CF interest cover (x)         3.4         4.6         1.6         1.3         2.1           Valuation         2023         2024         2025E         2026E         2027E           Recurring P/E (x) *         16.2         16.3         15.7         14.3         13.2           Recurring P/E (x) *         23.3         23.4         22.6         20.6         19.0           Reported P/E (x)         15.7         16.3         15.7         14.3         13.2           Dividend yield (%)         2.2         2.2         2.2         2.5         2.9           Price/book (x)         0.9         0.9         0.9         0.8         0.8           Price/tangible book (x)         0.9         0.9         0.9         0.8         0.8           EV/EBITDA (x) ***         23.5         25.8         21.3<	Book value per share	15.04	15.30	15.88	16.50	17.16
Net debt/equity (%)         183.9         167.2         144.0         135.9         126.8           Net debt/fotal assets (%)         49.4         39.1         36.9         37.5         36.7           Current ratio (x)         1.2         1.0         1.1         1.2         1.2           CF interest cover (x)         3.4         4.6         1.6         1.3         2.1           Valuation         2023         2024         2025E         2026E         2027E           Recurring P/E (x) *         16.2         16.3         15.7         14.3         13.2           Recurring P/E (x) *         23.3         23.4         22.6         20.6         19.0           Reported P/E (x)         15.7         16.3         15.7         14.3         13.2           Dividend yield (%)         2.2         2.2         2.2         2.5         2.9           Price/book (x)         0.9         0.9         0.9         0.8         0.8           Price/tangible book (x)         0.9         0.9         0.9         0.8         0.8           EV/EBITDA (x) ***         23.5         25.8         21.3         20.9         20.6           EV/invested capital (x)         0.9         <	Tangible book value per share	15.04	15.30	15.88	16.50	17.16
Net debt/total assets (%)         49.4         39.1         36.9         37.5         36.7           Current ratio (x)         1.2         1.0         1.1         1.2         1.2           CF interest cover (x)         3.4         4.6         1.6         1.3         2.1           Valuation         2023         2024         2025E         2026E         2027E           Recurring P/E (x) *         16.2         16.3         15.7         14.3         13.2           Recurring P/E @ target price (x) *         23.3         23.4         22.6         20.6         19.0           Reported P/E (x)         15.7         16.3         15.7         14.3         13.2           Dividend yield (%)         2.2         2.2         2.2         2.2         2.5         2.9           Price/book (x)         0.9         0.9         0.9         0.8         0.8           Price/tangible book (x)         0.9         0.9         0.9         0.8         0.8           EV/EBITDA (x) ***         23.5         25.8         21.3         20.9         20.6           EV/invested capital (x)         0.9         0.9         0.9         0.9         0.9	Financial strength					
Current ratio (x)         1.2         1.0         1.1         1.2         1.2           CF interest cover (x)         3.4         4.6         1.6         1.3         2.1           Valuation         2023         2024         2025E         2026E         2027E           Recurring P/E (x) *         16.2         16.3         15.7         14.3         13.2           Reported P/E (x)         15.7         16.3         15.7         14.3         13.2           Reported P/E (x)         15.7         16.3         15.7         14.3         13.2           Dividend yield (%)         2.2         2.2         2.2         2.5         2.9           Price/book (x)         0.9         0.9         0.9         0.8         0.8           Price/tangible book (x)         0.9         0.9         0.9         0.8         0.8           EV/EBITDA (x) ***         23.5         25.8         21.3         20.9         20.6           EV/invested capital (x)         0.9         0.9         0.9         0.9         0.9						
CF interest cover (x)         3.4         4.6         1.6         1.3         2.1           Valuation         2023         2024         2025E         2026E         2027E           Recurring P/E (x) *         16.2         16.3         15.7         14.3         13.2           Reported P/E (x)         15.7         16.3         15.7         14.3         13.2           Reported P/E (x)         15.7         16.3         15.7         14.3         13.2           Dividend yield (%)         2.2         2.2         2.2         2.5         2.9           Price/book (x)         0.9         0.9         0.9         0.8         0.8           Price/tangible book (x)         0.9         0.9         0.9         0.8         0.8           EV/EBITDA (x) ***         23.5         25.8         21.3         20.9         20.6           EV/EBITDA @ target price (x) **         26.9         29.7         24.8         24.3         24.0           EV/invested capital (x)         0.9         0.9         0.9         0.9         0.9	* /					
Valuation         2023         2024         2025E         2026E         2027E           Recurring P/E (x) *         16.2         16.3         15.7         14.3         13.2           Reported P/E (x)         23.3         23.4         22.6         20.6         19.0           Reported P/E (x)         15.7         16.3         15.7         14.3         13.2           Dividend yield (%)         2.2         2.2         2.2         2.5         2.9           Price/book (x)         0.9         0.9         0.9         0.8         0.8           Price/tangible book (x)         0.9         0.9         0.9         0.8         0.8           EV/EBITDA (x) ***         23.5         25.8         21.3         20.9         20.6           EV/EBITDA @ target price (x) **         26.9         29.7         24.8         24.3         24.0           EV/invested capital (x)         0.9         0.9         0.9         0.9         0.9         0.9						
Recurring P/E (x) *         16.2         16.3         15.7         14.3         13.2           Recurring P/E @ target price (x) *         23.3         23.4         22.6         20.6         19.0           Reported P/E (x)         15.7         16.3         15.7         14.3         13.2           Dividend yield (%)         2.2         2.2         2.2         2.5         2.9           Price/book (x)         0.9         0.9         0.9         0.8         0.8           Price/tangible book (x)         0.9         0.9         0.9         0.8         0.8           EV/EBITDA (x) ***         23.5         25.8         21.3         20.9         20.6           EV/EBITDA @ target price (x) ***         26.9         29.7         24.8         24.3         24.0           EV/invested capital (x)         0.9         0.9         0.9         0.9         0.9						
Recurring P/E @ target price (x) *         23.3         23.4         22.6         20.6         19.0           Reported P/E (x)         15.7         16.3         15.7         14.3         13.2           Dividend yield (%)         2.2         2.2         2.2         2.5         2.9           Price/book (x)         0.9         0.9         0.9         0.8         0.8           Price/tangible book (x)         0.9         0.9         0.9         0.8         0.8           EV/EBITDA (x) ***         23.5         25.8         21.3         20.9         20.6           EV/EBITDA @ target price (x) ***         26.9         29.7         24.8         24.3         24.0           EV/invested capital (x)         0.9         0.9         0.9         0.9         0.9						
Reported P/E (x)     15.7     16.3     15.7     14.3     13.2       Dividend yield (%)     2.2     2.2     2.2     2.5     2.9       Price/book (x)     0.9     0.9     0.9     0.8     0.8       Price/tangible book (x)     0.9     0.9     0.9     0.8     0.8       EV/EBITDA (x) ***     23.5     25.8     21.3     20.9     20.6       EV/EBITDA @ target price (x) ***     26.9     29.7     24.8     24.3     24.0       EV/invested capital (x)     0.9     0.9     0.9     0.9     0.9	• , ,					
Dividend yield (%)     2.2     2.2     2.2     2.5     2.9       Price/book (x)     0.9     0.9     0.9     0.8     0.8       Price/tangible book (x)     0.9     0.9     0.9     0.8     0.8       EV/EBITDA (x) ***     23.5     25.8     21.3     20.9     20.6       EV/EBITDA @ target price (x) **     26.9     29.7     24.8     24.3     24.0       EV/invested capital (x)     0.9     0.9     0.9     0.9     0.9	,					
Price/book (x)         0.9         0.9         0.9         0.8         0.8           Price/tangible book (x)         0.9         0.9         0.9         0.8         0.8           EV/EBITDA (x) ***         23.5         25.8         21.3         20.9         20.6           EV/EBITDA @ target price (x) **         26.9         29.7         24.8         24.3         24.0           EV/invested capital (x)         0.9         0.9         0.9         0.9         0.9	• • • • • • • • • • • • • • • • • • • •					
Price/tangible book (x)         0.9         0.9         0.9         0.8         0.8           EV/EBITDA (x) **         23.5         25.8         21.3         20.9         20.6           EV/EBITDA @ target price (x) **         26.9         29.7         24.8         24.3         24.0           EV/invested capital (x)         0.9         0.9         0.9         0.9         0.9						
EV/EBITDA (x) **     23.5     25.8     21.3     20.9     20.6       EV/EBITDA @ target price (x) **     26.9     29.7     24.8     24.3     24.0       EV/invested capital (x)     0.9     0.9     0.9     0.9     0.9						
EV/invested capital (x) 0.9 0.9 0.9 0.9	. ,					
			00.7	04.0	24.2	24.0
* Pre-exceptional, pre-goodwill and fully diluted     ** EBITDA includes associate income and recurring non-operating income	- · · · · · ·					

Sources: CH.Karnchang; FSSIA estimates

# **CH Karnchang PCL (CK TB)**



## Exhibit 10: FSSIA ESG score implication

42.81 /100

Rating	Score	Implication
****	>79-100	Leading its industry peers in managing the most significant ESG risks which not only better cost efficiency but also lead to higher profitability.
***	>59-79	A mixed track record of managing the most significant ESG risks and opportunities relative to industry peers.
***	>39-59	Relevant ESG materiality matrix has been constructively addressed, well-managed and incorporated into day-to-day operations, in which targets and achievements are evaluated annually.
**	>19-39	Relevant ESG materiality matrix has been identified with key management in charge for progress to be followed up on and to provide intensive disclosure. Most targets are conventional and achievable.
*	1-19	The company has adopted the United Nations Sustainable Development Goals (UN SDGs), established sustainability management guidelines and fully complies with regulations or ESG suggested guidance from related organizations such as the SET and SEC.

Sources: FSSIA estimates

## Exhibit 11: ESG – peer comparison

	FSSIA	Domestic ratings					Global ratings						Bloomberg		
	ESG score	DJSI	SET ESG	SET ESG Rating	CG score	AGM level	Thai CAC	Morningstar ESG risk	ESG Book	MSCI	Moody's	Refinitiv	S&P Global	ESG score	Disclosure score
SET100	69.20	5.34	4.40	4.40	4.76	4.65	3.84	Medium	51.76	BBB	20.87	58.72	63.91	3.72	28.17
Coverage	67.12	5.11	4.15	4.17	4.83	4.71	3.53	Medium	52.04	BB	16.97	56.85	62.09	3.40	31.94
CK	42.81			AA	5.00	4.00		High	51.88	В		49.11	22.00	2.58	57.10
ITD	10.63					4.00		Severe					13.00		
PYLON	18.00				4.00	4.00	Certified								
SEAFCO	14.00				5.00	4.00	-								
STECON	17.26			AA									22.00	3.01	52.54

Sources: <u>SETTRADE.com</u>; FSSIA's compilation

## Exhibit 12: ESG score by Bloomberg

FY ending Dec 31	FY 2019	FY 2020	FY 2021	FY 2022	FY 2023
ESG financial materiality scores - ESG score	_	_	2.08	2.52	2.58
BESG environmental pillar score	_	_	0.57	0.73	1.28
BESG social pillar score	_	_	3.85	4.96	4.10
BESG governance pillar score	_	_	3.00	3.23	3.16
ESG disclosure score	32.81	33.67	41.90	47.50	57.10
Environmental disclosure score	0.91	0.91	16.55	30.93	46.54
Social disclosure score	16.26	18.83	27.90	30.35	43.56
Governance disclosure score	81.10	81.10	81.10	81.10	81.10
Environmental					
Emissions reduction initiatives	No	No	Yes	Yes	Yes
Climate change policy	No	No	No	No	Yes
Climate change opportunities discussed	No	No	No	No	No
Risks of climate change discussed	No	No	No	No	No
GHG scope 1	_	_	2	2	9
GHG scope 2 location-based	_	_	2	2	8
GHG Scope 3	_	_	_	_	222
Carbon per unit of production	_	_	_	_	_
Biodiversity policy	No	No	No	No	Yes
Energy efficiency policy	Yes	Yes	Yes	Yes	Yes
Total energy consumption	_	_	643	3	141
Renewable energy use	_	_	_	_	0
Electricity used	_	_	1	1	88
Fuel used - natural gas	_	_	_	_	0

 $Sources: Bloomberg; FSSIA's \ compilation$ 

**Exhibit 13: ESG score by Bloomberg** (cont.)

FY ending Dec 31	FY 2019	FY 2020	FY 2021	FY 2022	FY 2023
Fuel used - crude oil/diesel	No	No	No	No	No
Waste reduction policy	Yes	Yes	Yes	Yes	Yes
Hazardous waste	_	_	0	0	C
Total waste	_	_	0	0	C
Waste recycled	_	_	_	_	_
Waste sent to landfills	_	_	_	_	_
Environmental supply chain management	No	No	No	Yes	Yes
Water policy	No	No	No	No	Yes
Water consumption	_	_	_	_	1,299
Social					
Human rights policy	Yes	Yes	Yes	Yes	Ye
Policy against child labor	No	No	No	Yes	Ye
Quality assurance and recall policy	Yes	Yes	Yes	Yes	Yes
Consumer data protection policy	No	No	No	No	Ye
Equal opportunity policy	Yes	Yes	Yes	Yes	Ye
Gender pay gap breakout	No	No	No	No	No
Pct women in workforce	_	_	28	26	2
Pct disabled in workforce	_	_	_	_	
Business ethics policy	Yes	Yes	Yes	Yes	Ye
Anti-bribery ethics policy	Yes	Yes	Yes	Yes	Ye
Health and safety policy	Yes	Yes	Yes	Yes	Ye
Lost time incident rate - employees	0	0	0	0	
Total recordable incident rate - employees	0	0	_	_	
Training policy	No	No	No	Yes	Ye
Fair remuneration policy	No	No	No	No	N
Number of employees – CSR	_	2,380	1,969	2,304	2,12
Employee turnover pct	_	_	_	_	1
Total hours spent by firm - employee training	_	_	13,785	17,303	20,17
Social supply chain management	No	No	No	Yes	Yes
Governance					
Board size	10	9	10	10	1
No. of independent directors (ID)	4	3	4	4	
No. of women on board	1	1	1	1	
No. of non-executive directors on board	4	3	4	4	
Company conducts board evaluations	Yes	Yes	Yes	Yes	Ye
No. of board meetings for the year	7	7	7	8	
Board meeting attendance pct	100	100	100	100	10
Board duration (years)	3	3	3	3	
Director share ownership guidelines	No	No	No	No	N
Age of the youngest director	45	46	47	43	4
Age of the oldest director	82	80	81	82	8
No. of executives / company managers	17	16	14	14	1
No. of female executives	2	2	2	1	
Executive share ownership guidelines	No	No	No	No	N
Size of audit committee	3	3	3	3	
No. of ID on audit committee	3	3	3	3	
Audit committee meetings	4	4	4	4	
Audit meeting attendance %	100	100	100	100	10
Size of compensation committee	4	3	3	3	
No. of ID on compensation committee	3	1	1	1	
No. of compensation committee meetings	2	2	3	4	
Compensation meeting attendance %	100	100	100	100	10
Size of nomination committee	4	3	3	3	
No. of nomination committee meetings	2	2	3	4	
Nomination meeting attendance %	100	100	100	100	10
Sustainability governance					
Verification type	No	No	No	No	N

Sources: Bloomberg; FSSIA's compilation

## **Disclaimer for ESG scoring**

ESG score	Methodolog	у			Rating					
The Dow Jones Sustainability Indices ( <u>DJSI</u> ) By S&P Global	process base from the ann	transparent, rules-based npanies' Total Sustainabil al Corporate Sustainabili anies within each industr	Be a member and invited to the annual S&P Global Corporate Sustainability Assessment (CSA) for DJSI. Companies with an S&P Global ESG Score of less than 45% of the S&P Global ESG Score of the highest scoring company are disqualified. The constituents of the DJSI indices are selected from the Eligible Universe.							
SET ESG Ratings List (SETESG) by The Stock Exchange of Thailand (SET)	managing bu Candidates r 1) no irregula float of >150 up capital. So 70%; 2) inde wrongdoing r	GG quantifies responsibility in Environmental and Social issues by ng business with transparency in Governance, updated annually ates must pass the preemptive criteria, with two crucial conditions: regular trading of the board members and executives; and 2) free >150 shareholders, and combined holding must be >15% of paid-tal. Some key disqualifying criteria include: 1) CG score of below 10 independent directors and free float violation; 3) executives' oing related to CG, social & environmental impacts; 4) equity in e territory; and 5) earnings in red for > 3 years in the last 5 years.				To be eligible for <u>SETESG inclusion</u> , verified data must be scored at a minimum of 50% for each indicator, unless the company is a part of DJSI during the assessment year. The scoring will be fairly weighted against the nature of the relevant industry and materiality. <u>SETESG Index</u> is extended from the SET ESG Ratings companies whose 1) market capitalization > THB5b (~USD150b); 2) free float >20%; and 3) liquidity >0.5% of paid-up capital for at least 9 out of 12 months. The SETTHSI Index is a market capitalisation-weighted index, cap 5% quarterly weight at maximum, and no cap for number of stocks.				
CG Score by Thai Institute of Directors Association (Thai IOD)	annually by t Thailand (SE	he Thai IOD,	h in sustainable developr with support from the Sto ts are from the perspectiv s.	Scores are rated in six categories: 5 for Excellent (90-100), 4 for Very Good (80-89), 3 for Good (70-79), 2 for Fair (60-69), 1 for Pass (60-69), and not rated for scores below 50. Weightings include: 1) the rights; 2) and equitable treatment of shareholders (weight 25% combined); 3) the role of stakeholders (25%); 4) disclosure & transparency (15%); and 5) board responsibilities (35%).						
AGM level By Thai Investors Association (TIA) with support from the SEC	It quantifies the extent to which shareholders' rights and equitable treatment are incorporated into business operations and information is transparent and sufficiently disclosed. All form important elements of two out of five the CG components to be evaluated annually. The assessment criteria cover AGM procedures before the meeting (45%), at the meeting date (45%), and after the meeting (10%). (The first assesses 1) advance circulation of sufficient information for voting; and 2) facilitating how voting rights can be exercised. The second assesses 1) the ease of attending meetings; 2) transparency and verifiability; and 3) openness for Q&A. The third involves the meeting minutes that should contain discussion issues, resolutions and voting results.)				The scores are classified into four categories: 5 for Excellent (100), 4 for Very Good (90-99), 3 for Fair (80-89), and not rated for scores below 79.					
Thai CAC By Thai Private Sector Collective Action Against Corruption (CAC)	establishmer policies. The (Companies de Declaration of Certification, in managers and	ne core elements of the Checklist include corruption risk assessment, itablishment of key controls, and the monitoring and developing of illicies. The Certification is good for three years. ompanies deciding to become a CAC certified member start by submitting a orderation of Intent to kick off an 18-month deadline to submit the CAC Checklist for artification, including risk assessment, in place of policy and control, training of anagers and employees, establishment of whistleblowing channels, and mmunication of policies to all stakeholders.)				The document will be reviewed by a committee of nine professionals. A passed Checklist will move for granting certification by the CAC Council approvals whose members are twelve highly respected individuals in professionalism and ethical achievements.				
Morningstar Sustainalytics	based on an risk is unmar regulatory filing information, co.	assessment of naged. Sources gs, news and off mpany feedback	sk rating provides an ove of how much of a compar s to be reviewed include corp her media, NGO reports/webs k, ESG controversies, issuer	ny's exposure to ESG orate publications and sites, multi-sector			score is the sum higher ESG risk Medium		ed risk. The	
	reports, and qu	ality & peer rev	iews.		0-10	10-20	20-30	30-40	40+	
ESG Book	positioned to the principle helps explain over-weightin	outperform o of financial m n future risk-ad	sustainable companies the wer the long term. The materiality including inform djusted performance. Mat th higher materiality and erly basis.	The total ESG score is calculated as a weighted sum of the features scores using materiality-based weights. The score is scaled between 0 and 100 with higher scores indicating better performance.						
<u>MSCI</u>			measure a company's mand laggards according to						ethodology to	
	AAA	8.571-10.00	00	men exposure to 200 ne	oks and now wen	they manage	triose risks relat	ve to peers.		
	AA	7.143-8.570	Leader:	leading its industry in ma	anaging the most si	gnificant ESG ris	sks and opportunitie	es		
	Α	5.714-7.142	2							
	BBB 4.286-5.713 Ave		Average:	a mixed or unexceptional industry peers	nal track record of managing the most significant ESG risks and opportunities relative to				nities relative to	
	ВВ	2.857-4.285	5	maddily pooro						
	В	1.429-2.856	) Laggard:	logging its industry has	sed on its high exposure and failure to manage significant ESG risks					
	ccc	0.000-1.428	Layyaru.	iagging its industry base	on no myn expos	ure and fallure (	, manage signilicar	IL LOG IISKS		
Moody's ESG solutions	believes that	a company ir	gree to which companies ntegrating ESG factors in or shareholders over the i	to its business model and						
Refinitiv ESG rating	based on pul	blicly available	and objectively measure e and auditable data. The ta publicly. (Score ratings a	score ranges from 0 to	100 on relative E	SG performan	ce and insufficie	nt degree of ti		
S&P Global			re is a relative score mea in the same industry clas				of ESG risks, op	portunities, an	d impacts	
Bloomberg	ESG Score  Bloomberg score evaluating the company's aggregated Environmental, Social and Governance (ESG) performance. The score is based on Bloomberg's view of ESG financial materiality. The score is a weighted generalized mean (power mean) of Pillar Scores, where the weights are determined by the pillar priority ranking. Values range from 0 to 10; 10 is the best.									
			of Pillar Scores, where	the weights are determin	ed by the pillar p	riority ranking.	values range tr	om 0 to 10; 10	) is the best.	

Rating regarding the sustainable development of Thai listed companies, both on the SET and MAI, are publicly available on the website of the Securities and Exchange Commission of Thailand (SEC). Currently, ratings available are 1) "CG Score"; 2) "AGM Level"; 3) "Thai CAC"; and 4) THSI. The ratings are updated on an annual basis. FSSIA does not confirm nor certify the accuracy of such ratings.

Source: FSSIA's compilation

## **GENERAL DISCLAIMER**

## ANALYST(S) CERTIFICATION

#### Thanyatorn Songwutti FSS International Investment Advisory Securities Co., Ltd

The individual(s) identified above certify(ies) that (i) all views expressed in this report accurately reflect the personal view of the analyst(s) with regard to any and all of the subject securities, companies or issuers mentioned in this report; and (ii) no part of the compensation of the analyst(s) was, is, or will be, directly or indirectly, related to the specific recommendations or views expressed herein.

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## History of change in investment rating and/or target price



Date	Rating	Target price	Date	Rating	Target price	Date	Rating	Target price
10-May-2022	BUY	26.00	19-Jul-2024	BUY	27.00	10-Mar-2025	BUY	20.00

Thanyatorn Songwutti started covering this stock from 11-Apr-2023

Price and TP are in local currency

Source: FSSIA estimates

Company	Ticker	Price	Rating	Valuation & Risks
CH.Karnchang	CK TB	THB 13.90	BUY	Key downside risks to our SoTP-based TP include 1) delays in the signing of the Orange Line project; 2) auction delays and fewer new projects than expected; 3) political uncertainty; 4) slower-than-expected construction progress and cost overrun; 5) increased building material costs, labor shortages, and a minimum wage hike; and 6) weaker-than-expected performance of associates (BEM, CKP, and LPCL).

Source: FSSIA estimates

#### **Additional Disclosures**

Target price history, stock price charts, valuation and risk details, and equity rating histories applicable to each company rated in this report is available in our most recently published reports. You can contact the analyst named on the front of this note or your representative at Finansia Syrus Securities Public Company Limited.

All share prices are as at market close on 06-May-2025 unless otherwise stated.

## RECOMMENDATION STRUCTURE

## Stock ratings

Stock ratings are based on absolute upside or downside, which we define as (target price\* - current price) / current price.

BUY (B). The upside is 10% or more.

HOLD (H). The upside or downside is less than 10%.

REDUCE (R). The downside is 10% or more.

Unless otherwise specified, these recommendations are set with a 12-month horizon. Thus, it is possible that future price volatility may cause a temporary mismatch between upside/downside for a stock based on market price and the formal recommendation.

\* In most cases, the target price will equal the analyst's assessment of the current fair value of the stock. However, if the analyst doesn't think the market will reassess the stock over the specified time horizon due to a lack of events or catalysts, then the target price may differ from fair value. In most cases, therefore, our recommendation is an assessment of the mismatch between current market price and our assessment of current fair value.

#### **Industry Recommendations**

Overweight. The analyst expects the fundamental conditions of the sector to be positive over the next 12 months.

Neutral. The analyst expects the fundamental conditions of the sector to be maintained over the next 12 months.

Underweight. The analyst expects the fundamental conditions of the sector to be negative over the next 12 months.

#### **Country (Strategy) Recommendations**

**Overweight (O).** Over the next 12 months, the analyst expects the market to score positively on two or more of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

**Neutral (N).** Over the next 12 months, the analyst expects the market to score positively on one of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

**Underweight (U).** Over the next 12 months, the analyst does not expect the market to score positively on any of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.