

R&B FOOD SUPPLY

THAILAND / FOOD & BEVERAGE

RBF TB

HOLD

FROM BUY

TARGET PRICE	THB4.80
CLOSE	THB4.28
UP/DOWNSIDE	+12.1%
PRIOR TP	THB6.70
CHANGE IN TP	-28.4%
TP vs CONSENSUS	-11.9%

The outlook appears less promising

- Expect 1Q25 profit to drop q-q and y-y, lower than previously thought.
- Starting to see indirect impact from U.S. tariffs, as its customers have begun to show signs of caution.
- We suggest HOLD to wait for signs of recovery.

The profit recovery is slower than previously expected

We expect a 1Q25 net profit of THB111m (-15% q-q, -36% y-y), lower than our previous forecast for growth on a q-q basis, due to the initial impact of the trade war. This has led customers in both Thailand and Vietnam to exercise caution when ordering raw materials. We project domestic revenue to decline by 5% q-q and 6% y-y, while revenue in Vietnam would drop by 17% q-q and 8% y-y. Indonesia appears less affected, as most customers produce and sell domestically. As a result, we expect 1Q25 total revenue to decline by 4.6% q-q and 9% y-y.

Expect gross margin to improve, but tax rate should increase

With the downward trend in raw material costs, we expect the gross margin to improve by 50 bps q-q to 34.6% in 1Q25, though still lower than 37.3% in 1Q24, due to decreased revenue in the flavor segment from lower exports to China. Although expenses would decline, the drop in revenue should be more significant, leading to a slightly higher SG&A to sales of 21.6%, up from 21.3% in 1Q24 and 20.9% in 4Q24. We project the tax rate to increase to 20% from 14.9% in 4Q24, as RBF recognized tax privileges in 4Q24 related to the installation of solar rooftops. In 1Q25, we anticipate a tax adjustment in Indonesia. However, the tax rate should decline in subsequent quarters due to its new BOI-approved production capacity and the start of tax shield utilization from its Indonesian plant.

Profit outlook appears less promising

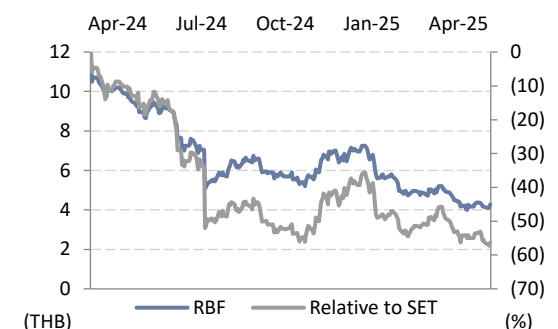
Although revenue recognition from a new customer in Pakistan started as planned, revenue from Russia remains minimal. One large order from Russia is still in the product testing phase, with no clear timeline on when RBF can recognize revenue. Meanwhile, the subdued trade environment—particularly in the export sectors of Thailand and Vietnam—has led some customers to slow down purchases and become more cautious about U.S. tariffs. Hence, we decrease our 2025E net profit by 12.5% to THB534m (+4% y-y), with the 1Q25 profit expected to account for 21% of our full-year estimate.

Suggest HOLD to wait for signs of recovery

We cut our TP to THB4.8 (from THB6.7) after reducing our target PE to 18x (-1.25 SD) from 22x to reflect a slower-than-expected recovery. In the short term, RBF is beginning to experience indirect effects from U.S. tariffs. As a result, we suggest HOLD. The key turning point for its performance will come from one large order by its Russian customer and faster-than-expected revenue growth in India. We will continue to monitor for signs of recovery.

KEY STOCK DATA

YE Dec (THB m)	2024	2025E	2026E	2027E
Revenue	4,391	4,569	5,048	5,525
Net profit	513	534	611	682
EPS (THB)	0.26	0.27	0.31	0.34
vs Consensus (%)	-	(5.3)	(1.3)	(0.9)
EBITDA	875	978	1,127	1,268
Recurring net profit	500	534	611	682
Core EPS (THB)	0.25	0.27	0.31	0.34
Chg. In EPS est. (%)	-	(12.5)	(12.2)	(12.6)
EPS growth (%)	(25.0)	6.9	14.3	11.7
Core P/E (x)	17.1	16.0	14.0	12.6
Dividend yield (%)	4.1	3.7	3.9	4.4
EV/EBITDA (x)	9.1	8.4	7.4	6.5
Price/book (x)	1.7	1.7	1.6	1.5
Net debt/Equity (%)	(12.9)	(6.3)	(5.0)	(5.3)
ROE (%)	10.2	10.6	11.6	12.3



Share price performance	1 Month	3 Month	12 Month
Absolute (%)	(4.0)	(24.9)	(61.8)
Relative to country (%)	(7.2)	(17.6)	(56.3)
Mkt cap (USD m)	256		
3m avg. daily turnover (USD m)	0.6		
Free float (%)	28		
Major shareholder	Ratanapoompinyo Family (62%)		
12m high/low (THB)	11.40/3.90		
Issued shares (m)	2,000.00		

Sources: Bloomberg consensus; FSSIA estimates



Sureeporn Teewasuwet

Fundamental Investment Analyst on Securities; License no. 040694
sureeporn.t@fssia.com, +66 2646 9972

Investment thesis

RBF's customers are in the food and beverage industries. Since both are a necessity, revenues are stable. RBF has a long history and is accredited with international standards. RBF pays attention to R&D, which helps it differentiate its products from competitors and maximize customer satisfaction. Since the company develops unique formulas for each customer, it is hard for customers to switch suppliers once consumers become attached to the flavor.

Company profile

RBF manufactures and distributes food ingredients, including flavor and food coloring, food coating, and trading products, which are food additives such as preservatives, antifungal agents, citric acid, etc. In 2024, revenue contribution from food coating accounted for 52% of total revenue, followed by flavor and food coloring (29%), trading products (10%), dried products (6%), frozen products (2%), and plastic packaging (1%).

www.rbfoodsupply.co.th

Principal activities (revenue, 2024)

Activity	Percentage
Domestic	78.5 %
Overseas	21.5 %

Source: R&B Food Supply

Major shareholders

Shareholder	Percentage
Ratanapoompinyo Family	61.6 %
Thai Union Group PCL	10.0 %
Others	28.4 %

Source: R&B Food Supply

Catalysts

Potential catalysts for RBF's earnings growth in 2025 are 1) revenue growth driven by a consumption recovery, 2) declining raw material costs, 3) successful new market expansions, and 4) the success of new products launched.

Risks to our call

Downside and upside risks to our P/E-based TP include 1) a slower or faster-than-expected consumption recovery, 2) higher and lower raw material costs, 3) baht strength or weakness, and 4) a slower or faster-than-expected expansion in India and new customers recognition.

Event calendar

Date	Event
9 May 2025	1Q25 results announcement

Key assumptions

	2025E	2026E	2027E
Domestic sales growth (%)	3.5	10.0	9.5
Oversea sales growth (%)	6.1	12.1	9.3
Domestic sales portion (%)	78.1	77.7	77.8
Oversea sales portion (%)	21.9	22.3	22.2
Total sales growth (%)	4.1	10.5	9.4
Gross margin (%)	35.0	35.4	35.6

Source: FSSIA estimates

Earnings sensitivity

- For every 1% increase in revenue, we estimate 2025 net profit to rise by 0.8%, and vice versa, all else being equal.
- For every 0.5% increase in GPM, we estimate 2025 net profit to rise by 3%, and vice versa, all else being equal.
- For every 0.2% increase in SG&A to sales, we estimate 2025 net profit to fall by 1.1%, and vice versa, all else being equal.

Source: FSSIA estimates

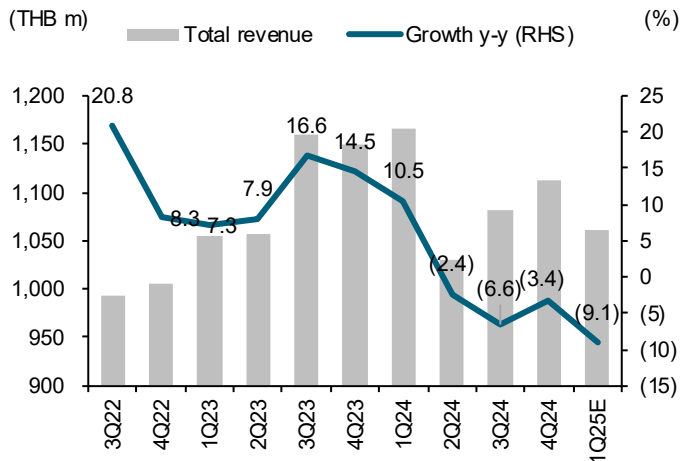
Exhibit 1: RBF – 1Q25 earnings preview

	1Q24	2Q24	3Q24	4Q24	1Q25E	----- Change -----		2024	2025E	Change	% 1Q25E
	(THB m)	(THB m)	(THB m)	(THB m)	(THB m)	(q-q%)	(y-y%)	(THB m)	(THB m)	(y-y%)	to 2025E
Sales	1,167	1,031	1,083	1,112	1,060	(4.6)	(9.1)	4,391	4,569	4.1	23.2
Cost of sales	732	673	707	732	693	(5.3)	(5.2)	2,844	2,970	4.4	23.3
Gross profit	435	357	375	379	367	(3.3)	(15.6)	1,547	1,599	3.4	22.9
SG&A	249	236	232	233	229	(1.5)	(8.0)	949	960	1.1	23.9
Operating profit	188	128	144	153	142	(7.2)	(24.4)	613	656	7.0	21.6
Interest expense	2.8	2.9	2.7	2.6	2.6	(1.2)	(7.8)	11	12	11.3	21.1
Tax expense	37	24	23	23	28	24.3	(24.7)	107	117	9.9	23.9
Profit (loss) sharing - India	1.20	1.02	1.70	1.10	1.10	(0.3)	(8.1)	5	9	81.8	12.0
Other gain	23	1	(11)	0	(2)	nm	nm	13	0	nm	nm
Reported net profit	172	102	109	129	111	(14.6)	(35.7)	513	534	4.2	20.7
Core profit	149	101	120	129	113	(12.8)	(24.5)	500	534	6.9	21.1

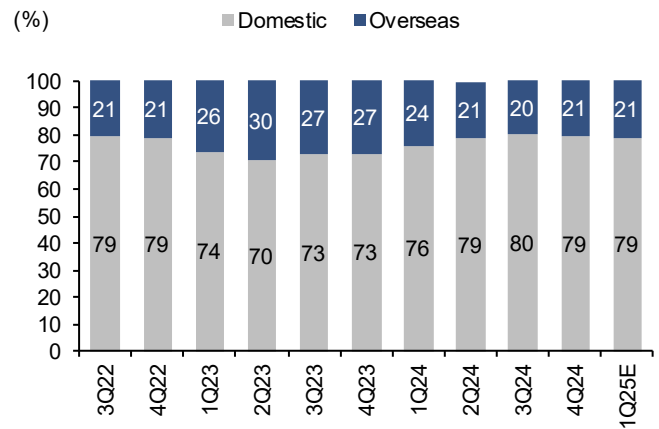
Key Ratios (%)						(ppt)	(ppt)			(ppt)	
Gross margin	37.3	34.7	34.6	34.1	34.6	0.5	(2.7)	35.2	35.0	(0.2)	
SG&A to sales	21.3	22.9	21.4	20.9	21.6	0.7	0.3	21.6	21.0	(0.6)	
Operating margin	16.1	12.4	13.3	13.8	13.4	(0.4)	(2.7)	13.9	14.4	0.4	
Tax rate	20.0	18.9	16.2	14.9	20.0	5.1	(0.0)	17.6	18.0	0.4	
Net margin	14.7	9.9	10.1	11.6	10.4	(1.2)	(4.3)	11.7	11.7	0.0	
Core margin	12.8	9.8	11.1	11.6	10.6	(1.0)	(2.2)	11.4	11.7	0.3	

Operating statistics (THB m)											
Domestic revenue	889	811	866	881	835	(5.2)	(6.0)	3,446	3,567	3.5	23.4
Overseas revenue	278	214	216	237	225	(4.9)	(19.0)	945	1,002	6.1	22.4
Domestic contribution (%)	76.2	78.7	80.0	79.3	78.8	(0.5)	2.6	78.5	78.1	(0.4)	
Overseas contribution (%)	23.8	20.7	20.0	21.3	21.2	(0.1)	(2.6)	21.5	21.9	0.4	
Revenue by segment (THB m)											
Flavoring & Food coloring	393	326	329	334	334	(0.0)	(15.0)	1,376	1,308	(5.0)	25.6
Food Coating	564	506	552	569	547	(3.8)	(3.0)	2,191	2,345	7.0	23.3
Other	209	199	201	208	179	(14.2)	(14.5)	823	893	8.4	20.0
Revenue by destination (THB m)											
Indonesia	87	73	84	98	92	(6.6)	5.2	343	367	7.0	25.0
Vietnam	54	58	53	60	50	(17.3)	(8.0)	226	242	7.0	20.7
India	25	18	22	23	20	(11.2)	(19.5)	87	114	30.0	17.6
China	63	11	6	8	8	0.4	(87.3)	88	40	(54.7)	20.0

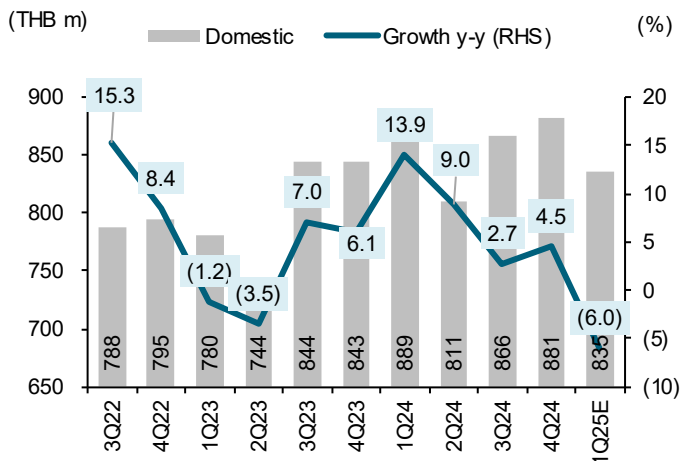
Sources: RBF, FSSIA estimates

Exhibit 2: Quarterly total revenue and growth

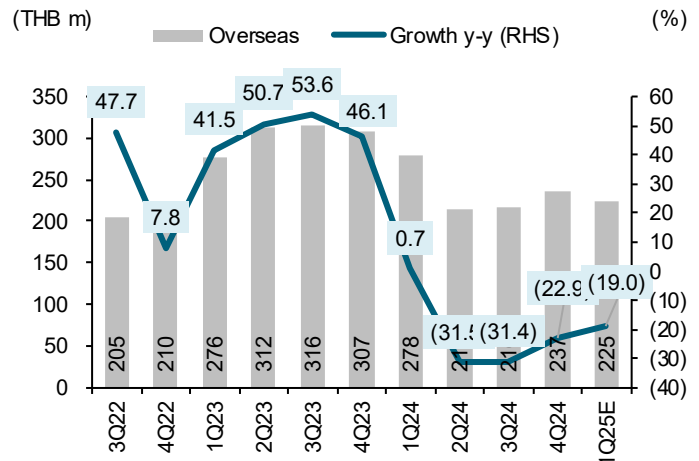
Sources: RBF, FSSIA estimates

Exhibit 3: Quarterly revenue breakdown by destination

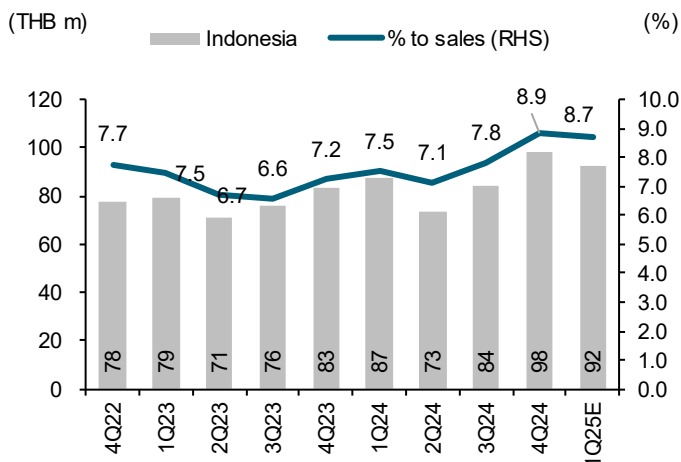
Sources: RBF, FSSIA estimates

Exhibit 4: Quarterly domestic revenue and growth

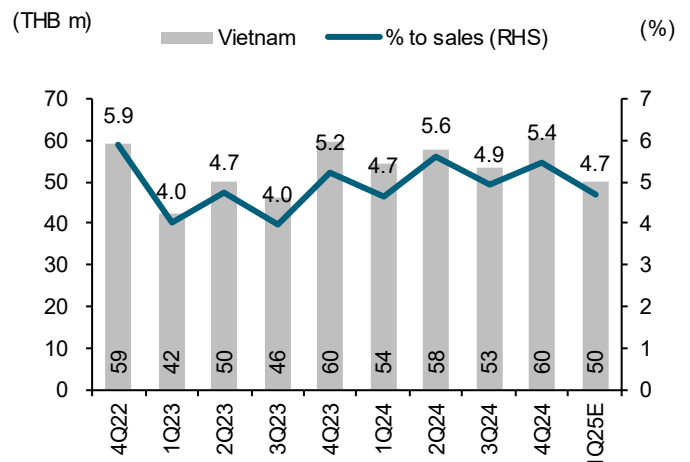
Sources: RBF, FSSIA estimates

Exhibit 5: Quarterly overseas revenue and growth

Sources: RBF, FSSIA estimates

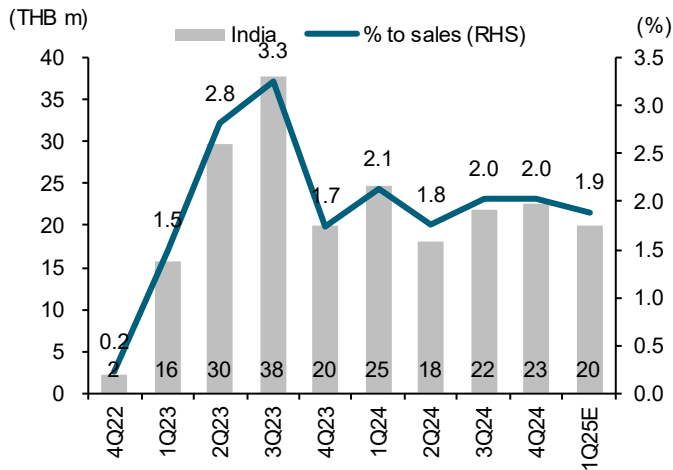
Exhibit 6: Quarterly revenue from Indonesia

Sources: RBF, FSSIA estimates

Exhibit 7: Quarterly revenue from Vietnam

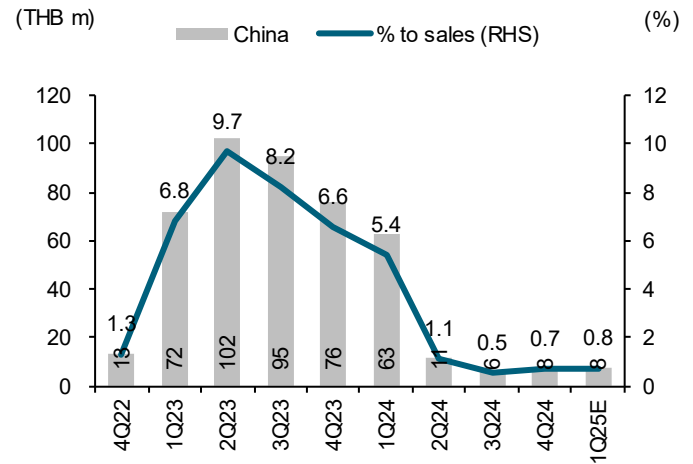
Sources: RBF, FSSIA estimates

Exhibit 8: Quarterly revenue from India



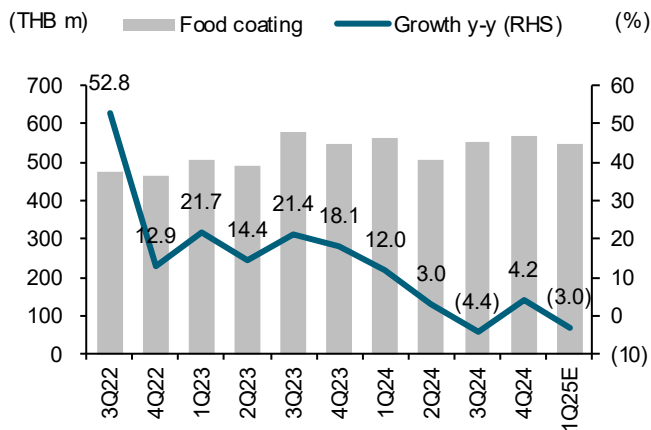
Sources: RBF, FSSIA estimates

Exhibit 9: Quarterly revenue from China



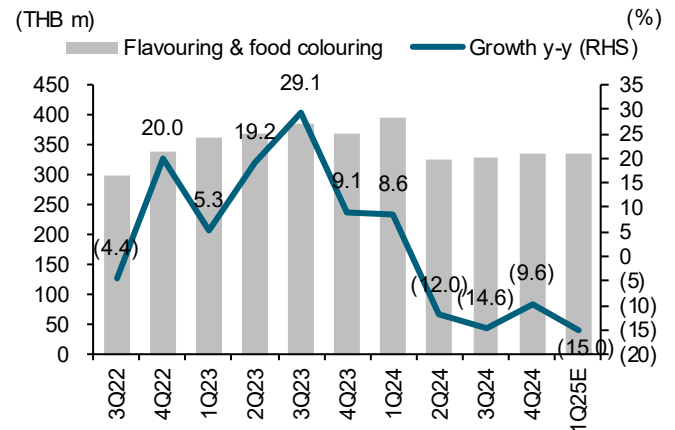
Sources: RBF, FSSIA estimates

Exhibit 10: Quarterly revenue from food coating



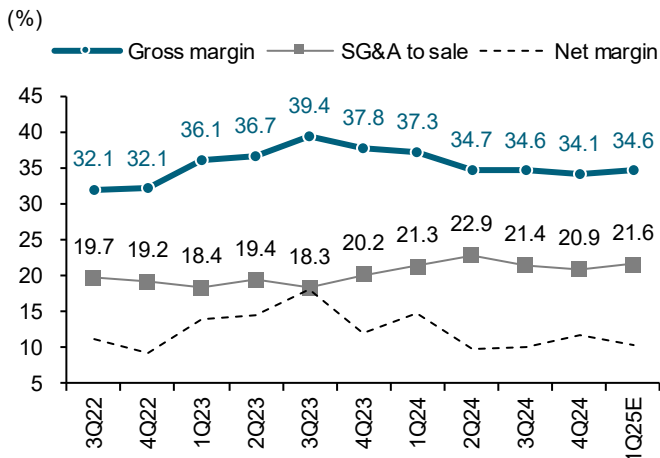
Sources: RBF, FSSIA estimates

Exhibit 11: Quarterly revenue from flavor & food coloring



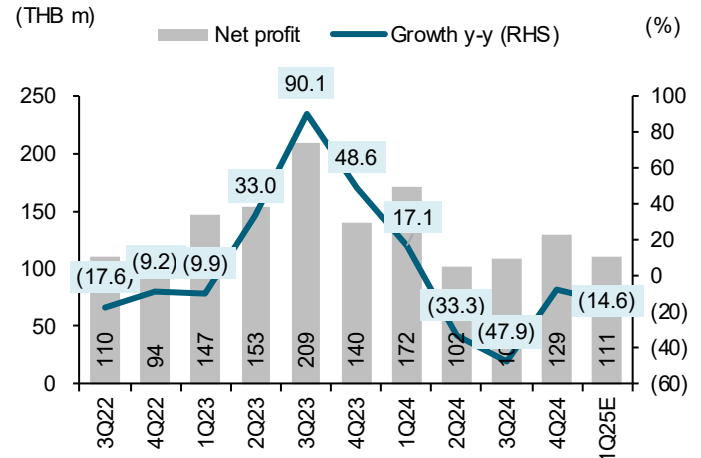
Sources: RBF, FSSIA estimates

Exhibit 12: Quarterly profit margin



Sources: RBF, FSSIA estimates

Exhibit 13: Quarterly net profit and growth



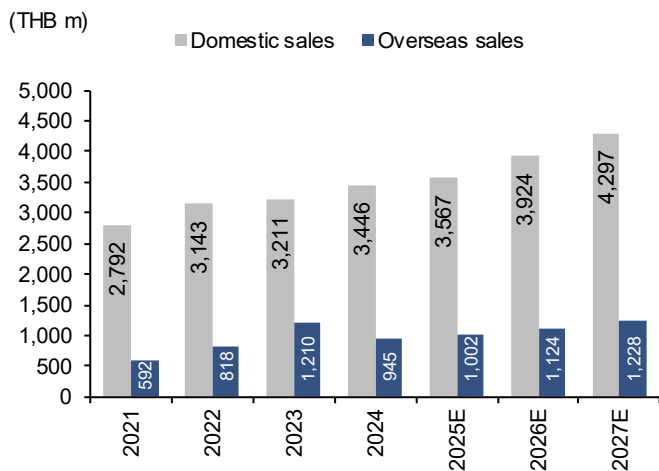
Sources: RBF, FSSIA estimates

Exhibit 14: Changes in key assumptions for RBF

	Current			Previous			Change		
	2025E (THB m)	2026E (THB m)	2027E (THB m)	2025E (THB m)	2026E (THB m)	2027E (THB m)	2025E (%)	2026E (%)	2027E (%)
Total revenue (THB m)	4,569	5,048	5,525	4,780	5,280	5,777	(4.4)	(4.4)	(4.4)
Costs	2,970	3,261	3,558	3,069	3,369	3,669	(3.2)	(3.2)	(3.0)
Gross profit	1,599	1,787	1,967	1,711	1,911	2,109	(6.5)	(6.5)	(6.7)
SG&A expenses	960	1,060	1,160	980	1,082	1,184	(2.1)	(2.1)	(2.0)
Interest expense	12	14	15	12	14	15	0.0	0.0	0.0
Tax expense	117	134	150	134	153	171	(12.4)	(12.2)	(12.6)
Reported net profit	534	611	682	610	696	780	(12.5)	(12.2)	(12.6)
Core profit	534	611	682	610	696	780	(12.5)	(12.2)	(12.6)
Key ratios (%)									
Total revenue growth	4.1	10.5	9.4	8.9	10.5	9.4	(4.8)	0.0	0.0
Net profit growth	4.2	14.3	11.7	19.0	14.0	12.1	(14.8)	0.3	(0.5)
Core profit growth	6.9	14.3	11.7	22.1	14.0	12.1	(15.2)	0.3	(0.5)
Gross margin	35.0	35.4	35.6	35.8	36.2	36.5	(0.8)	(0.8)	(0.9)
SG&A to sales	21.0	21.0	21.0	20.5	20.5	20.5	0.5	0.5	0.5
Net margin	11.7	12.1	12.3	12.8	13.2	13.5	(1.1)	(1.1)	(1.2)
Core margin	11.7	12.1	12.3	12.8	13.2	13.5	(1.1)	(1.1)	(1.2)
Operating statistics (THB m)									
Domestic revenue	3,567	3,924	4,297	3,722	4,094	4,483	(4.2)	(4.2)	(4.2)
Overseas revenue	1,002	1,124	1,228	1,058	1,186	1,294	(5.2)	(5.2)	(5.1)
Domestic revenue proportion (%)	78.1	77.7	77.8	77.9	77.5	77.6	0.2	0.2	0.2
Overseas revenue proportion (%)	21.9	22.3	22.2	22.1	22.5	22.4	(0.2)	(0.2)	(0.2)

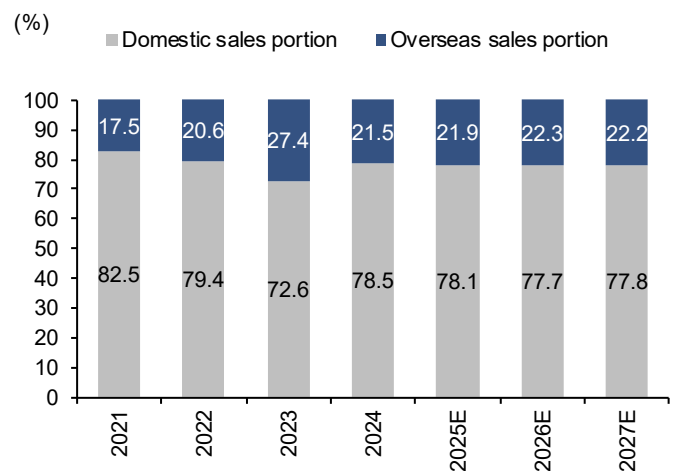
Source: FSSIA estimates

Exhibit 15: Yearly domestic and overseas sales



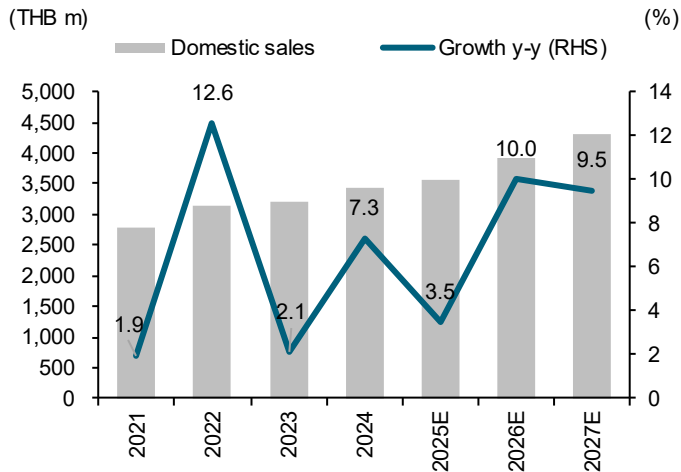
Sources: RBF, FSSIA estimates

Exhibit 16: Yearly revenue contribution by destination



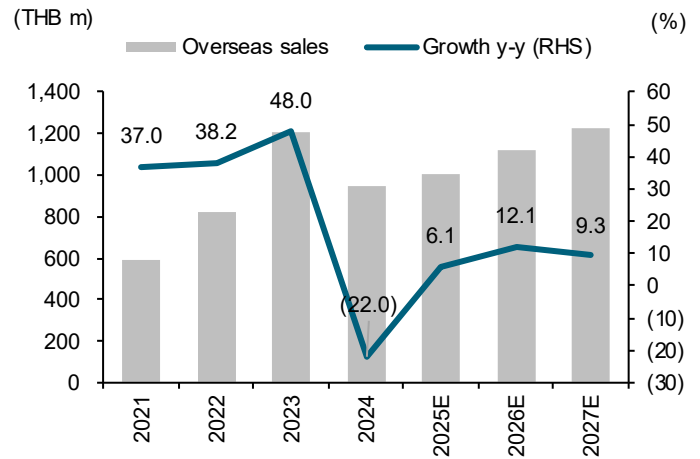
Sources: RBF, FSSIA estimates

Exhibit 17: Yearly domestic sales and growth



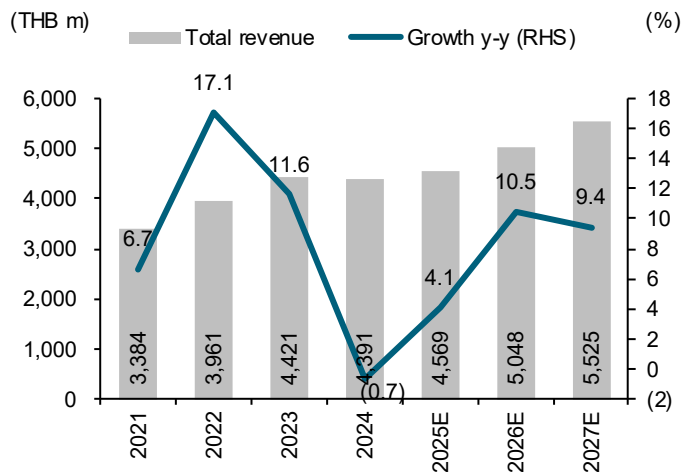
Sources: RBF, FSSIA estimates

Exhibit 18: Yearly overseas sales and growth



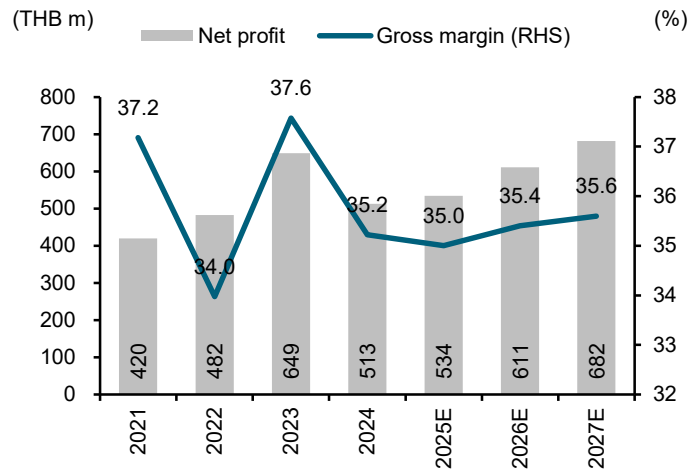
Sources: RBF, FSSIA estimates

Exhibit 19: Yearly total revenue and growth



Sources: RBF, FSSIA estimates

Exhibit 20: Yearly net profit and gross margin



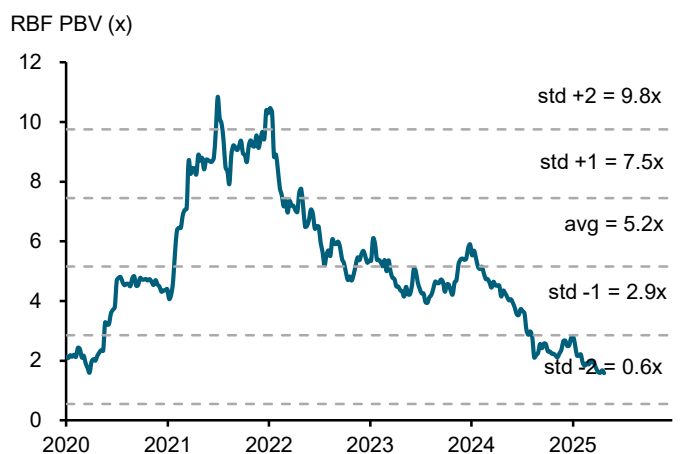
Sources: RBF, FSSIA estimates

Exhibit 21: Historical P/E band



Sources: Bloomberg, FSSIA estimates

Exhibit 22: Historical P/BV band



Sources: Bloomberg, FSSIA estimates

Financial Statements

R&B Food Supply

Profit and Loss (THB m) Year Ending Dec	2023	2024	2025E	2026E	2027E
Revenue	4,421	4,391	4,569	5,048	5,525
Cost of goods sold	(2,760)	(2,844)	(2,970)	(3,261)	(3,558)
Gross profit	1,661	1,547	1,599	1,787	1,967
Other operating income	8	15	16	18	19
Operating costs	(842)	(949)	(960)	(1,060)	(1,160)
Operating EBITDA	1,068	875	978	1,127	1,268
Depreciation	(240)	(262)	(322)	(382)	(442)
Goodwill amortisation	0	0	0	0	0
Operating EBIT	827	613	656	745	826
Net financing costs	(11)	(11)	(12)	(14)	(15)
Associates	7	5	9	15	22
Recurring non-operating income	7	5	9	15	22
Non-recurring items	(17)	13	0	0	0
Profit before tax	806	620	653	746	833
Tax	(157)	(107)	(117)	(134)	(150)
Profit after tax	649	513	535	612	683
Minority interests	0	0	(1)	(1)	(1)
Preferred dividends	0	0	0	0	0
Other items	-	-	-	-	-
Reported net profit	649	513	534	611	682
Non-recurring items & goodwill (net)	17	(13)	0	0	0
Recurring net profit	666	500	534	611	682
Per share (THB)					
Recurring EPS *	0.33	0.25	0.27	0.31	0.34
Reported EPS	0.32	0.26	0.27	0.31	0.34
DPS	0.18	0.18	0.16	0.17	0.19
Diluted shares (used to calculate per share data)	2,000	2,000	2,000	2,000	2,000
Growth					
Revenue (%)	11.6	(0.7)	4.1	10.5	9.4
Operating EBITDA (%)	32.0	(18.0)	11.8	15.2	12.5
Operating EBIT (%)	40.2	(26.0)	7.0	13.5	10.9
Recurring EPS (%)	45.0	(25.0)	6.9	14.3	11.7
Reported EPS (%)	34.6	(21.0)	4.2	14.3	11.7
Operating performance					
Gross margin inc. depreciation (%)	37.6	35.2	35.0	35.4	35.6
Gross margin exc. depreciation (%)	43.0	41.2	42.1	43.0	43.6
Operating EBITDA margin (%)	24.1	19.9	21.4	22.3	23.0
Operating EBIT margin (%)	18.7	13.9	14.4	14.8	15.0
Net margin (%)	15.1	11.4	11.7	12.1	12.3
Effective tax rate (%)	19.5	17.3	18.0	18.0	18.0
Dividend payout on recurring profit (%)	52.6	70.0	60.0	55.0	55.0
Interest cover (X)	76.0	55.8	54.0	55.2	55.7
Inventory days	174.2	162.4	171.8	184.0	186.0
Debtor days	84.3	87.6	87.4	85.7	86.1
Creditor days	79.6	78.2	76.1	75.8	76.6
Operating ROIC (%)	17.4	12.3	(3.1)	(20.4)	(22.2)
ROIC (%)	16.4	11.5	(2.9)	(18.0)	(18.9)
ROE (%)	14.5	10.2	10.6	11.6	12.3
ROA (%)	12.3	8.8	9.0	9.6	10.1
* Pre-exceptional, pre-goodwill and fully diluted					
Revenue by Division (THB m)					
Domestic	3,211	3,446	3,567	3,924	4,297
Overseas	1,210	945	1,002	1,124	1,228

Sources: R&B Food Supply; FSSIA estimates

Financial Statements

R&B Food Supply

Cash Flow (THB m) Year Ending Dec	2023	2024	2025E	2026E	2027E
Recurring net profit	666	500	534	611	682
Depreciation	240	262	322	382	442
Associates & minorities	(7)	(5)	(9)	(15)	(22)
Other non-cash items	(6)	(1)	9	2	2
Change in working capital	25	26	(301)	(196)	(198)
Cash flow from operations	918	782	556	784	906
Capex - maintenance	-	-	-	-	-
Capex - new investment	(459)	(458)	(332)	(300)	(300)
Net acquisitions & disposals	-	-	-	-	-
Other investments (net)	(34)	(58)	(223)	(208)	(208)
Cash flow from investing	(493)	(515)	(555)	(508)	(508)
Dividends paid	(200)	(350)	(321)	(336)	(375)
Equity finance	0	0	0	0	0
Debt finance	24	1	(23)	(11)	(12)
Other financing cash flows	4	0	6	7	7
Cash flow from financing	(171)	(350)	(337)	(340)	(379)
Non-recurring cash flows	-	-	-	-	-
Other adjustments	0	0	0	0	0
Net other adjustments	0	0	0	0	0
Movement in cash	254	(83)	(336)	(64)	19
Free cash flow to firm (FCFF)	435.73	277.82	13.36	289.72	413.98
Free cash flow to equity (FCFE)	453.51	267.19	(15.88)	272.12	394.42
Per share (THB)					
FCFF per share	0.22	0.14	0.01	0.14	0.21
FCFE per share	0.23	0.13	(0.01)	0.14	0.20
Recurring cash flow per share	0.45	0.38	0.43	0.49	0.55
Balance Sheet (THB m) Year Ending Dec	2023	2024	2025E	2026E	2027E
Tangible fixed assets (gross)	3,525	3,919	4,219	4,519	4,819
Less: Accumulated depreciation	(1,269)	(1,499)	(1,821)	(2,204)	(2,646)
Tangible fixed assets (net)	2,256	2,420	2,398	2,315	2,173
Intangible fixed assets (net)	5	7	11	11	11
Long-term financial assets	-	-	-	-	-
Invest. in associates & subsidiaries	214	282	492	707	929
Cash & equivalents	921	838	502	438	458
A/C receivable	1,045	1,062	1,127	1,245	1,362
Inventories	1,188	1,110	1,383	1,519	1,657
Other current assets	64	37	50	56	61
Current assets	3,219	3,046	3,062	3,257	3,538
Other assets	55	54	73	81	88
Total assets	5,750	5,810	6,036	6,371	6,739
Common equity	4,819	4,950	5,132	5,407	5,714
Minorities etc.	17	16	26	27	29
Total shareholders' equity	4,836	4,967	5,158	5,434	5,743
Long term debt	185	176	165	153	141
Other long-term liabilities	63	63	69	76	83
Long-term liabilities	247	239	233	229	224
A/C payable	571	534	570	625	682
Short term debt	21	23	11	12	12
Other current liabilities	74	47	64	71	77
Current liabilities	666	605	645	708	772
Total liabilities and shareholders' equity	5,750	5,810	6,036	6,371	6,739
Net working capital	1,652	1,626	1,927	2,123	2,320
Invested capital	4,183	4,390	4,900	5,237	5,522
* Includes convertibles and preferred stock which is being treated as debt					
Per share (THB)					
Book value per share	2.41	2.48	2.57	2.70	2.86
Tangible book value per share	2.41	2.47	2.56	2.70	2.85
Financial strength					
Net debt/equity (%)	(14.8)	(12.9)	(6.3)	(5.0)	(5.3)
Net debt/total assets (%)	(12.4)	(11.0)	(5.4)	(4.3)	(4.5)
Current ratio (x)	4.8	5.0	4.8	4.6	4.6
CF interest cover (x)	84.1	66.4	26.7	42.5	46.6
Valuation	2023	2024	2025E	2026E	2027E
Recurring P/E (x) *	12.9	17.1	16.0	14.0	12.6
Recurring P/E @ target price (x) *	14.4	19.2	18.0	15.7	14.1
Reported P/E (x)	13.2	16.7	16.0	14.0	12.6
Dividend yield (%)	4.1	4.1	3.7	3.9	4.4
Price/book (x)	1.8	1.7	1.7	1.6	1.5
Price/tangible book (x)	1.8	1.7	1.7	1.6	1.5
EV/EBITDA (x) **	7.4	9.1	8.4	7.4	6.5
EV/EBITDA @ target price (x) **	8.3	10.3	9.5	8.3	7.4
EV/invested capital (x)	1.9	1.8	1.7	1.6	1.5
* Pre-exceptional, pre-goodwill and fully diluted ** EBITDA includes associate income and recurring non-operating income					

Sources: R&B Food Supply; FSSIA estimates

Disclaimer for ESG scoring

ESG score	Methodology	Rating																			
The Dow Jones Sustainability Indices (DJSI) By S&P Global	The DJSI World applies a transparent, rules-based component selection process based on the companies' Total Sustainability Scores resulting from the annual S&P Global Corporate Sustainability Assessment (CSA). Only the top-ranked companies within each industry are selected for inclusion.	Be a member and invited to the annual S&P Global Corporate Sustainability Assessment (CSA) for DJSI. Companies with an S&P Global ESG Score of less than 45% of the S&P Global ESG Score of the highest scoring company are disqualified. The constituents of the DJSI indices are selected from the Eligible Universe.																			
SET ESG Ratings List (SETESG) by The Stock Exchange of Thailand (SET)	SET ESG quantifies responsibility in Environmental and Social issues by managing business with transparency in Governance, updated annually. Candidates must pass the preemptive criteria, with two crucial conditions: 1) no irregular trading of the board members and executives; and 2) free float of >150 shareholders, and combined holding must be >15% of paid-up capital. Some key disqualifying criteria include: 1) CG score of below 70%; 2) independent directors and free float violation; 3) executives' wrongdoing related to CG, social & environmental impacts; 4) equity in negative territory; and 5) earnings in red for > 3 years in the last 5 years.	To be eligible for SETESG inclusion , verified data must be scored at a minimum of 50% for each indicator, unless the company is a part of DJSI during the assessment year. The scoring will be fairly weighted against the nature of the relevant industry and materiality. SETESG Index is extended from the SET ESG Ratings companies whose 1) market capitalization > THB5b (~USD150b); 2) free float >20%; and 3) liquidity >0.5% of paid-up capital for at least 9 out of 12 months. The SETTHSI Index is a market capitalisation-weighted index, cap 5% quarterly weight at maximum, and no cap for number of stocks.																			
CG Score by Thai Institute of Directors Association (Thai IOD)	An indicator of CG strength in sustainable development, measured annually by the Thai IOD, with support from the Stock Exchange of Thailand (SET). The results are from the perspective of a third party, not an evaluation of operations.	Scores are rated in six categories: 5 for Excellent (90-100), 4 for Very Good (80-89), 3 for Good (70-79), 2 for Fair (60-69), 1 for Pass (60-69), and not rated for scores below 50. Weightings include: 1) the rights; 2) and equitable treatment of shareholders (weight 25% combined); 3) the role of stakeholders (25%); 4) disclosure & transparency (15%); and 5) board responsibilities (35%).																			
AGM level By Thai Investors Association (TIA) with support from the SEC	It quantifies the extent to which shareholders' rights and equitable treatment are incorporated into business operations and information is transparent and sufficiently disclosed. All form important elements of two out of five the CG components to be evaluated annually. The assessment criteria cover AGM procedures before the meeting (45%), at the meeting date (45%), and after the meeting (10%). <i>(The first assesses 1) advance circulation of sufficient information for voting; and 2) facilitating how voting rights can be exercised. The second assesses 1) the ease of attending meetings; 2) transparency and verifiability; and 3) openness for Q&A. The third involves the meeting minutes that should contain discussion issues, resolutions and voting results.)</i>	The scores are classified into four categories: 5 for Excellent (100), 4 for Very Good (90-99), 3 for Fair (80-89), and not rated for scores below 79.																			
Thai CAC By Thai Private Sector Collective Action Against Corruption (CAC)	The core elements of the Checklist include corruption risk assessment, establishment of key controls, and the monitoring and developing of policies. The Certification is good for three years. <i>(Companies deciding to become a CAC certified member start by submitting a Declaration of Intent to kick off an 18-month deadline to submit the CAC Checklist for Certification, including risk assessment, in place of policy and control, training of managers and employees, establishment of whistleblowing channels, and communication of policies to all stakeholders.)</i>	The document will be reviewed by a committee of nine professionals. A passed Checklist will move for granting certification by the CAC Council approvals whose members are twelve highly respected individuals in professionalism and ethical achievements.																			
Morningstar Sustainabilitys	The Sustainabilitys' ESG risk rating provides an overall company score based on an assessment of how much of a company's exposure to ESG risk is unmanaged. <i>Sources to be reviewed include corporate publications and regulatory filings, news and other media, NGO reports/websites, multi-sector information, company feedback, ESG controversies, issuer feedback on draft ESG reports, and quality & peer reviews.</i>	A company's ESG risk rating score is the sum of unmanaged risk. The more risk is unmanaged, the higher ESG risk is scored. <table><tr><th>NEGL</th><th>Low</th><th>Medium</th><th>High</th><th>Severe</th></tr><tr><td>0-10</td><td>10-20</td><td>20-30</td><td>30-40</td><td>40+</td></tr></table>	NEGL	Low	Medium	High	Severe	0-10	10-20	20-30	30-40	40+									
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0-10	10-20	20-30	30-40	40+																	
ESG Book	The ESG score identifies sustainable companies that are better positioned to outperform over the long term. The methodology considers the principle of financial materiality including information that significantly helps explain future risk-adjusted performance. Materiality is applied by over-weighting features with higher materiality and rebalancing these weights on a rolling quarterly basis.	The total ESG score is calculated as a weighted sum of the features scores using materiality-based weights. The score is scaled between 0 and 100 with higher scores indicating better performance.																			
MSCI	MSCI ESG ratings aim to measure a company's management of financially relevant ESG risks and opportunities. It uses a rules-based methodology to identify industry leaders and laggards according to their exposure to ESG risks and how well they manage those risks relative to peers. <table><tr><td>AAA</td><td>8.571-10.000</td><td rowspan="3">Leader:</td><td rowspan="3">leading its industry in managing the most significant ESG risks and opportunities</td></tr><tr><td>AA</td><td>7.143-8.570</td></tr><tr><td>A</td><td>5.714-7.142</td></tr><tr><td>BBB</td><td>4.286-5.713</td><td rowspan="3">Average:</td><td rowspan="3">a mixed or unexceptional track record of managing the most significant ESG risks and opportunities relative to industry peers</td></tr><tr><td>BB</td><td>2.857-4.285</td></tr><tr><td>B</td><td>1.429-2.856</td></tr><tr><td>CCC</td><td>0.000-1.428</td><td>Laggard:</td><td>lagging its industry based on its high exposure and failure to manage significant ESG risks</td></tr></table>	AAA	8.571-10.000	Leader:	leading its industry in managing the most significant ESG risks and opportunities	AA	7.143-8.570	A	5.714-7.142	BBB	4.286-5.713	Average:	a mixed or unexceptional track record of managing the most significant ESG risks and opportunities relative to industry peers	BB	2.857-4.285	B	1.429-2.856	CCC	0.000-1.428	Laggard:	lagging its industry based on its high exposure and failure to manage significant ESG risks
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Moody's ESG solutions	Moody's assesses the degree to which companies take into account ESG objectives in the definition and implementation of their strategy policies. It believes that a company integrating ESG factors into its business model and relatively outperforming its peers is better positioned to mitigate risks and create sustainable value for shareholders over the medium to long term.																				
Refinitiv ESG rating	Designed to transparently and objectively measure a company's relative ESG performance, commitment and effectiveness across 10 main themes, based on publicly available and auditable data. The score ranges from 0 to 100 on relative ESG performance and insufficient degree of transparency in reporting material ESG data publicly. <i>(Score ratings are 0 to 25 = poor; >25 to 50 = satisfactory; >50 to 75 = good; and >75 to 100 = excellent.)</i>																				
S&P Global	The S&P Global ESG Score is a relative score measuring a company's performance on and management of ESG risks, opportunities, and impacts compared to its peers within the same industry classification. The score ranges from 0 to 100.																				
Bloomberg	ESG Score	Bloomberg score evaluating the company's aggregated Environmental, Social and Governance (ESG) performance. The score is based on Bloomberg's view of ESG financial materiality. The score is a weighted generalized mean (power mean) of Pillar Scores, where the weights are determined by the pillar priority ranking. Values range from 0 to 10; 10 is the best.																			
Bloomberg	ESG Disclosure Score	Disclosure of a company's ESG used for Bloomberg ESG score. The score ranges from 0 for none to 100 for disclosure of every data point, measuring the amount of ESG data reported publicly, and not the performance on any data point.																			

[Rating](#) regarding the sustainable development of Thai listed companies, both on the SET and MAI, are publicly available on the website of the Securities and Exchange Commission of Thailand (SEC). Currently, ratings available are 1) "**CG Score**"; 2) "**AGM Level**"; 3) "**Thai CAC**"; and 4) **THSI**. The ratings are updated on an annual basis. FSSIA does not confirm nor certify the accuracy of such ratings.

Source: FSSIA's compilation

GENERAL DISCLAIMER

ANALYST(S) CERTIFICATION

Sureeporn Teewasuwet FSS International Investment Advisory Securities Co., Ltd

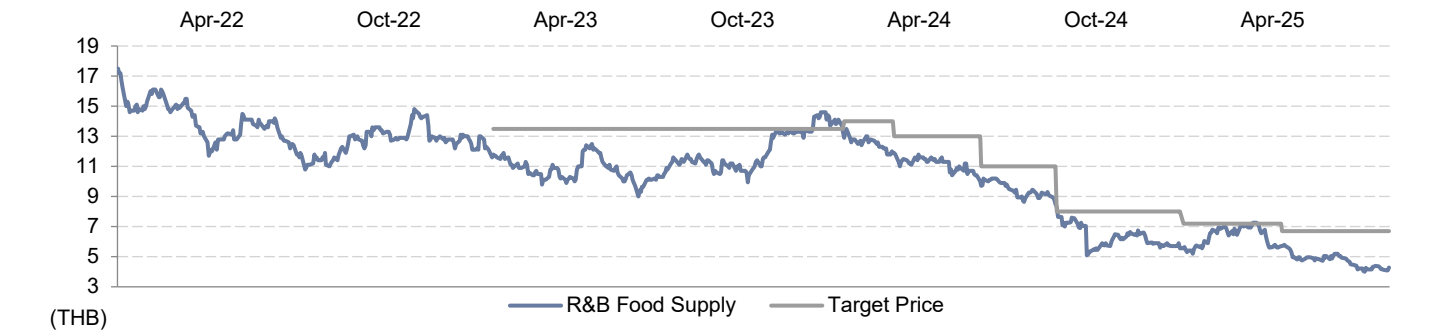
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History of change in investment rating and/or target price

R&B Food Supply (RBF TB)



Sureeporn Teewasuwet started covering this stock from 20-Mar-2023
Price and TP are in local currency
Source: FSSIA estimates

Company	Ticker	Price	Rating	Valuation & Risks
R&B Food Supply	RBF TB	THB 4.28	HOLD	Downside and upside risks to our P/E-based TP include 1) a slower or faster-than-expected consumption recovery; 2) higher and lower raw material costs; 3) baht strength or weakness; and 4) a slower or faster-than-expected India expansion and new customers recognition.

Source: FSSIA estimates

Additional Disclosures

Target price history, stock price charts, valuation and risk details, and equity rating histories applicable to each company rated in this report is available in our most recently published reports. You can contact the analyst named on the front of this note or your representative at Finansia Syrus Securities Public Company Limited.

All share prices are as at market close on 30-Apr-2025 unless otherwise stated.

RECOMMENDATION STRUCTURE

Stock ratings

Stock ratings are based on absolute upside or downside, which we define as $(\text{target price}^* - \text{current price}) / \text{current price}$.

BUY (B). The upside is 10% or more.

HOLD (H). The upside or downside is less than 10%.

REDUCE (R). The downside is 10% or more.

Unless otherwise specified, these recommendations are set with a 12-month horizon. Thus, it is possible that future price volatility may cause a temporary mismatch between upside/downside for a stock based on market price and the formal recommendation.

* In most cases, the target price will equal the analyst's assessment of the current fair value of the stock. However, if the analyst doesn't think the market will reassess the stock over the specified time horizon due to a lack of events or catalysts, then the target price may differ from fair value. In most cases, therefore, our recommendation is an assessment of the mismatch between current market price and our assessment of current fair value.

Industry Recommendations

Overweight. The analyst expects the fundamental conditions of the sector to be positive over the next 12 months.

Neutral. The analyst expects the fundamental conditions of the sector to be maintained over the next 12 months.

Underweight. The analyst expects the fundamental conditions of the sector to be negative over the next 12 months.

Country (Strategy) Recommendations

Overweight (O). Over the next 12 months, the analyst expects the market to score positively on two or more of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

Neutral (N). Over the next 12 months, the analyst expects the market to score positively on one of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

Underweight (U). Over the next 12 months, the analyst does not expect the market to score positively on any of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.