**EQUITY RESEARCH - COMPANY REPORT** 



# S HOTELS AND RESORTS SHR TB

THAILAND / TOURISM & LEISURE

# BUY

#### **UNCHANGED**

# TARGET PRICE THB3.20 CLOSE THB1.74 UP/DOWNSIDE +83.9% PRIOR TP THB3.80 CHANGE IN TP -15.8%

TP vs CONSENSUS -0.3%

# **Recovery story continues**

- Expect 1Q25 core profit to jump by 26% y-y to hit a record high of THB162m, driven by lower share of loss from SO/ Maldives.
- Strong RevPAR of Thai and Maldives in April; no impact from the earthquake for Thai hotels and strong tourist arrivals in Maldives.
- Maintain BUY with a DCF-TP of THB3.2/shr.

### Expect overall RevPAR to grow 5% y-y in 1Q25

We expect the RevPAR of Thai hotels to grow 11-13% y-y in 1Q25 on the completed renovation of SAii Laguna Phuket. RevPAR of Maldives hotels (excluding SO/ Maldives) in USD terms should be flat y-y, but dip 3-5% y-y in THB terms. RevPAR of Outrigger hotels should grow 1-2% y-y, led by the Mauritius hotel's reopening. RevPAR of UK hotels should drop 10-12% y-y due to the impact of the partial closure of rebranded hotels.

### Improving EBITDA margin and absence of JV share loss in 1Q25

We estimate revenue to fall by 4-5% y-y, dragged mainly by UK hotels. The EBITDA margin should improve to 29% (vs 27% in 1Q24) thanks to lower depreciation from the full depreciation of some Maldives hotel assets and lower SG&A from marketing expense cost savings. In addition, the RevPAR of SO/ Maldives should jump by 40% y-y, led by a higher OCC rate of 70% (vs 56% in 4Q24), and SHR will no longer record a share of loss (vs share of loss of THB63m in 1Q24 and THB33m in 4Q24), given that the JV's equity has been fully depleted. Overall, we forecast 1Q25 core profit to grow 26% y-y to THB162m. SHR may book non-recurring tax expenses of THB30-35m related to the write-off of Mauritius hotel assets, resulting in a net profit of THB127-132m.

### Expect 2Q25 earnings to grow y-y with potential to turn profitable

The impact of the earthquake in Thailand should have a mild effect on SHR. We estimate Thai hotel RevPAR to grow by double digits in April thanks to the strong performance of Phuket and Samui hotels, leading to RevPAR growth of 15-20% y-y in 2Q25. In addition, the RevPAR of Maldives hotels should grow again by 10% in USD terms in April, led by strong tourist arrivals in April (+c20% y-y). Overall, systemwide RevPAR should grow by 5% y-y in 2Q25, potentially resulting in earnings almost reaching breakeven in 2Q25 (vs THB81m loss in 2Q24).

### Raised core profit; cheap valuation

We raise our 2025-26E core profit by 2-19% to reflect that SHR is no longer recording a loss from SO/ Maldives. However, we slightly trim core revenue by 3-4% and derive a 2025 DCF-TP of THB3.2/shr. SHR trades at a deep discount, with valuations of only 0.4x 2025E P/BV and 8x 2025E EV/EBITDA (vs peers' average of 1.0x and 15.4x).

### **KEY STOCK DATA**

YE Dec (THB m)	2024	2025E	2026E	2027E
Revenue	10,352	10,462	10,733	10,993
Net profit	134	420	527	572
EPS (THB)	0.04	0.12	0.15	0.16
vs Consensus (%)	-	2.6	1.4	(7.5)
EBITDA	2,604	2,610	2,724	2,771
Recurring net profit	172	450	527	572
Core EPS (THB)	0.05	0.13	0.15	0.16
Chg. In EPS est. (%)	nm	18.8	1.9	nm
EPS growth (%)	115.6	161.5	17.3	8.4
Core P/E (x)	36.3	13.9	11.9	10.9
Dividend yield (%)	1.7	2.9	3.4	3.7
EV/EBITDA (x)	8.0	7.8	7.1	6.6
Price/book (x)	0.4	0.4	0.4	0.4
Net debt/Equity (%)	92.3	87.4	79.3	71.2
ROE (%)	1.1	2.8	3.2	3.4



Share price performance	1 Month	3 Month	12 Month
Absolute (%)	(13.9)	(15.5)	(26.9)
Relative to country (%)	(12.7)	(2.0)	(14.3)
Mkt cap (USD m)			186
3m avg. daily turnover (USD m)	)		0.2
Free float (%)			33
Major shareholder	S Hotels ar	d Resorts I	nter (49%)
12m high/low (THB)			2.56/1.57
Issued shares (m)			3,593.64

Sources: Bloomberg consensus; FSSIA estimates



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### Investment thesis

SHR raised THB7.5b from its THB5.20/shr IPO in Nov-19. However, the share price is still below its IPO price due mainly to a loss from its new Maldives hotel (SO/ Maldives) and the renovation of its major hotel (SAii Laguna Phuket).

We expect SHR's core profit to jump in 2025, driven by a recovery of its Maldives hotels since the Maldives government targets tourist arrivals of 2.5m in 2025 (vs 1.7m in 2019 and 1.9m in 2023). In addition, the reopening of Outrigger Mauritius and the completed renovation of SAii Laguna Phuket should improve SHR's profit margin.

SHR's share price is attractive as it trades at a lower P/BV than its peers. Also, it has a potential upside from M&A deals, given its strong balance sheet with only 0.8x IBD/E as of 4Q24.

### Company profile

SHR is the holding company of all of the resorts and hotels under the Singha Estate (S TB, not rated) group.

www.shotelsresorts.com

### Principal activities (revenue, 2024)

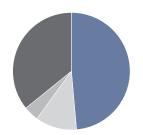
- Self-managed 18.1 %
- Outrigger 19.8 %
- Crossroads Ph1 (Maldives hotels) -26.2 %
- UK 35.9 %



Source: S Hotels and Resorts

### **Major shareholders**

- S Hotels and Resorts Inter 48.6
- S Hotels and Resorts (SG) 11.4
- SINGHA PROPERTY
  MANAGEMENT 4.2 %
- Others 35.8 %



Source: S Hotels and Resorts

### **Catalysts**

Key potential growth drivers include 1) a faster OCC rampup rate following a global tourism recovery; 2) an uplift and renovation program to increase the ADR; and 3) M&A deals.

### Risks to our call

Downside risks to our DCF-based target price include 1) extraordinary events such as political turmoil and natural disasters; 2) a higher hotel room supply, which may result in price competition; and 3) the slower-than-expected recovery of international tourist numbers.

### **Event calendar**

Date	Event
May 2025	1Q25 results announcement

### **Key assumptions**

	2025E	2026E	2027E
	(%)	(%)	(%)
Self-Managed - Number of rooms (no.)	604	604	604
Self-Managed - Occupancy rate (OCC)	65.6	66.1	66.1
Self-Managed - RevPAR growth	13.4	2.8	2.0
Project Crossroads - Number of rooms (no.)	376	376	376
Project Crossroads - Occupancy rate (OCC)	74.2	75.2	76.2
Project Crossroads - RevPAR growth	(1.9)	3.4	3.4
UK - Number of rooms (no.)	2,442	2,442	2,442
UK - Occupancy rate (OCC)	67.4	67.9	68.4
UK - RevPAR growth	(4.6)	2.8	2.8

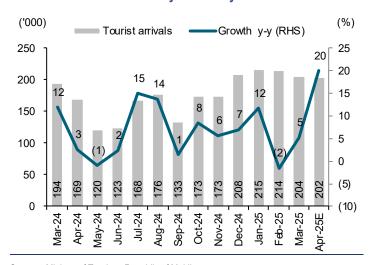
Source: FSSIA estimates

### Earnings sensitivity

- For every 1% increase in OCC rate, we project a 2025 profit increase of 20%, and vice versa, all else being equal.
- For every 1% increase in EBITDA margin, we project a 2025 profit increase of 26%, and vice versa, all else being equal.

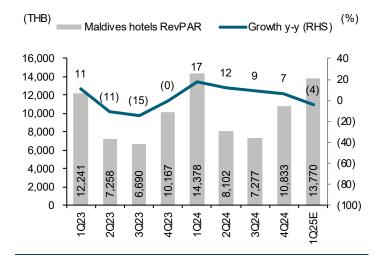
Source: FSSIA estimates

Exhibit 1: Maldives industry - monthly tourist arrivals



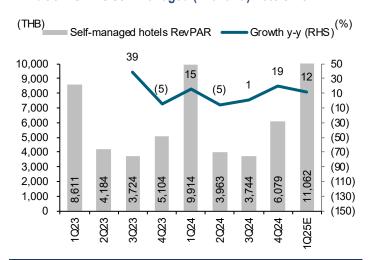
Sources: Ministry of Tourism, Republic of Maldives

Exhibit 3: SHR's Crossroads (Maldives) hotels RevPAR



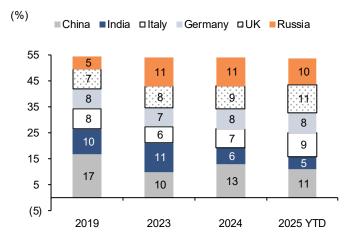
Note: Excludes SO/ Maldives Sources: SHR; FSSIA estimates

Exhibit 5: SHR's self-managed (Thailand) hotels RevPAR



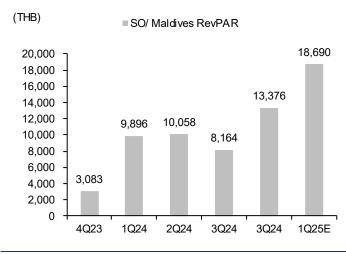
Sources: SHR; FSSIA estimates

Exhibit 2: Maldives industry – tourist arrival breakdown



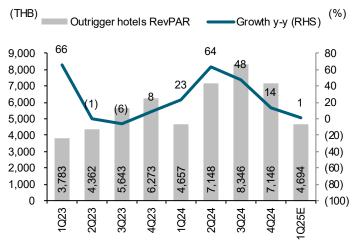
Sources: Ministry of Tourism, Republic of Maldives

Exhibit 4: SHR's SO/ Maldives RevPAR



Sources: SHR; FSSIA estimates

Exhibit 6: Outrigger (Mauritius, Fiji) hotels RevPAR

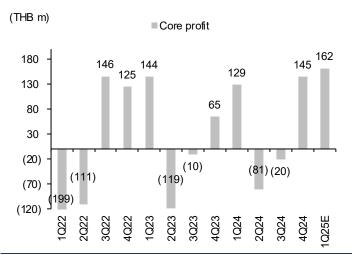


Sources: SHR; FSSIA estimates

### Exhibit 7: SHR's UK hotels RevPAR

#### (%) (THB) UK hotels RevPAR Growth y-y (RHS) 4,000 60 34 23 3,500 40 3,000 20 (1) 2,500 0 2,000 (20) 1,500 (40)1,000 (60)2,312 1,800 500 (80) 0 (100)2023 3023 4Q23 1024 2Q24 3024 1Q22 2Q22 3022 4Q22 1023

**Exhibit 8: Core profit** 



Sources: SHR; FSSIA estimates

Sources: SHR; FSSIA estimates

Exhibit 9: SHR - 1Q25 results preview

	1Q24	2Q24	3Q24	4Q24	1Q25E	Cha	nge	2024	2025E	Change
	(THB m)	(THB m)	(THB m)	(THB m)	(THB m)	(q-q %)	(y-y %)	(THB m)	(THB m)	(y-y %)
Sales	2,743	2,469	2,534	2,607	2,636	1	(4)	10,352	10,462	1
- Self-Managed Hotels	739	342	314	480	812	69	10			
- Outrigger Hotels	353	534	620	542	356	(34)	1			
- Project Crossroads Hotels	911	570	515	718	874	22	(4)			
- UK	739	1,023	1,085	867	595	(31)	(19)			
COGS (Incl. depreciation)	(1,633)	(1,657)	(1,565)	(1,622)	(1,590)	(2)	(3)	(6,478)	(6,491)	0
Gross profit	1,109	812	969	984	1,047	6	(6)	3,874	3,971	3
SG&A	(687)	(597)	(632)	(635)	(618)	(3)	(10)	(2,552)	(2,577)	1
Operating profit	422	214	336	350	428	22	1	1,322	1,394	5
Other income	59	70	12	80	35	(56)	(40)	221	196	(11)
- Interest income from JV	(0)	2	(12)	(15)		(100)	(100)	(26)		
- Other income	59	69	24	95	35	(63)	(40)	247	196	(21)
Interest expense	(298)	(294)	(285)	(240)	(240)	0	(19)	(1,117)	(1,019)	(9)
Pretax profit	183	(10)	64	190	223	17	22	427	571	34
Income Tax	9	(6)	(23)	(12)	(60)	398	(789)	(33)	(114)	250
Associates	(63)	(66)	(60)	(33)	(1)	(97)	(98)	(222)	(7)	(97)
Minority interest	0	0	0	0	0	1- /	1/	0	0	()
Core profit	129	(81)	(20)	145	162	12	26	172	450	161
Extraordinaries, GW & FX	(17)	10	(34)	3	(30)			(38)	(30)	
Net unrealized (loss)/gain on FX	(17)	(5)	(5)	23	(00)			(4)	0	
Non-recurring items	(0)	15	(29)	(21)	(30)			(34)	(30)	
Reported net profit	112	(72)	(53)	(21) <b>147</b>	132	(10)	18	134	(30) <b>420</b>	213
Reported Het profit	112	(12)	(33)	147	132	(10)	10	104	420	213
Shares out (end Q, m)	3,594	3,594	3,594	3,594	3,594	0	0	3,594	3,594	O
Core EPS	0.04	(0.02)	(0.01)	0.04	0.05	12	26	0.05	0.13	161
EPS	0.03	(0.02)	(0.01)	0.04	0.04	(10)	18	0.04	0.12	213
COGS (Excl. depreciation)	(1,298)	(1,323)	(1,240)	(1,336)	(1,298)	(3)	(0)	(5,197)	(5,275)	2
Depreciation	(335)	(335)	(325)	(286)	(292)	2	(13)	(1,282)	(1,216)	(5)
EBITDA	753	554	613	683	754	10	0	2,603	2,799	8
Key ratios	(%)	(%)	(%)	(%)	(%)	(ppt)	(ppt)	(%)	(%)	(ppt)
Gross margin	40	33	38	38	40	(2)	(1)	37	38	1
SG&A/Revenue	25	24	25	24	23	1	(2)	25	25	(0)
EBITDA margin	27	22	24	26	29	(2)	1	25	27	2
Net profit margin	4	(3)	(2)	6	5	1	1	1	4	3
Operating stats										
Self-Managed Hotels										
OCC (%)	88.5	56.5	50.9	59.2						
ADR (THB)	11,200	7,017	7,351	10,266						
RevPAR (THB)	9,914	3,963	3,744	6,079						
Outrigger Hotels										
OCC (%)	54.2	72.4	80.9	81.0						
ADR (THB)	8,590	9,877	10,313	8,821						
RevPAR (THB)	4,657	7,148	8,346	7,146						
Project Crossroads Hotels	7,007	7,170	0,040	7,170						
OCC (%)	88.9	60.7	67.2	79.8						
ADR (THB)	16,175	13,338	10,836	13,575						
RevPAR (THB)	14,378	8,102	7,277	10,833						
UK Hotels	F0.4	70.4	74.0	04.0						
OCC (%)	59.1	70.4	74.9	64.3						
ADR (THB) RevPAR (THB)	3,439	4,352	4,609	3,613						
	2,032	3,064	3,452	2,324						

Sources: SHR; FSSIA estimates

**Exhibit 10: Forecast revisions** 

		Current			- Previous		Change			
	2025E	2026E	2027E	2025E	2026E	2027E	2025E	2026E	2027E	
	(THB)	(THB)	(THB)	(THB)	(THB)	(THB)	(%)	(%)	(%)	
Self-managed - OCC rate (%)	65.6	66.1	66.1	70.0	70.5	-	(4.4)	(4.4)	-	
Self-managed - RevPAR	6,712	6,899	7,037	6,368	6,541	-	5.4	5.5	-	
Outrigger - OCC rate (%)	72.7	73.2	73.7	69.5	70.0	-	3.2	3.2	-	
Outrigger - RevPAR	7,153	7,347	7,545	7,014	7,206	-	2.0	2.0	-	
Project Crossroads - OCC rate (%)	74.2	75.2	76.2	74.0	75.0	-	0.2	0.2	-	
Project Crossroads - RevPAR	9,948	10,284	10,629	10,775	11,139	-	(7.7)	(7.7)	-	
UK -OCC rate (%)	67	68	68	68	68	-	(0.1)	(0.1)	-	
UK -RevPAR	2,605	2,677	2,750	2,774	2,851	-	(6.1)	(6.1)	-	
So/ Maldives - OCC rate (%)	65	70	75	65	70	-	-	-	-	
So/ Maldives - RevPAR	15,015	17,464	19,647	15,015	17,464	-	-	-	-	
Revenue (THB b)	10.5	10.7	11.0	10.8	11.1	-	(3.5)	(3.5)	-	
EBITDA margin (%)	25.0	25.4	25.2	26.2	26.0	-	(1.2)	(0.6)	-	
Share income of SO/ Maldives (THB m)	-	-	-	(153)	(46)	-	153.4	45.6	-	
Core earnings (THB m)	450	527	572	379	518	-	18.8	1.9	-	

Note: Change in % terms is represented in ppt change

Source: FSSIA estimates

### **Exhibit 11: DCF valuation**

Cost of equity assumptions	(%)	Cost of debt assumptions	(%)
Risk-free rate	3.0	Pre-tax cost of debt	4.0
Market risk premium	8.0	Marginal tax rate	20.0
Stock beta	1.3		
Cost of equity, Ke	13.2	Net cost of debt, Kd	3.2
Weight applied	60.0	Weight applied	40.0
WACC	9.2		

DCF valuation estimate	(THB b)	(THB/share)	Comments
NPV	12.7	3.5	WACC 9.2%, risk-free rate 3%, risk premium 8%
Terminal value	12.7	3.5	Terminal growth 2.5%
Cash & liquid assets	2.8	0.8	At end-2025E
Investments	0.4	0.1	At end-2025E
Debt	(17.0)	(4.7)	At end-2025E
Minorities	0.0	0.0	At end-2025E
Residual ordinary equity	11.7	3.2	

Source: FSSIA estimates

### Exhibit 12: Historical EV/EBITDA band

SHR EV/EBITDA (x) 40 35 std + 2 = 31.5x30 std +1 = 23.6x25 20 5Y-avg = 15.6x15 10 std - 1 = 7.7x5 std -2 = -0.2x0 (5) 2020 2021 2022 2023 2024 2025

Sources: Bloomberg; FSSIA estimates

Exhibit 13: Historical P/BV band



Sources: Bloomberg; FSSIA estimates

Exhibit 14: Peer comparisons as of 28 Apr 2025

Company	BBG	Rec	:	Share price	<b></b>	Market	P	E	RC	)E	PE	V	EV/ EB	ITDA
			Current	Target	Upside	сар	25E	26E	25E	26E	25E	26E	25E	26E
			(LCY)	(LCY)	(%)	(USD m)	(x)	(x)	(%)	(%)	(x)	(x)	(x)	(x)
Thailand														
Asset World Corp	AWC TB	BUY	2.20	5.20	136	2,092	31.5	25.1	2.4	2.9	0.7	0.7	23.5	20.6
Minor International	MINT TB	BUY	26.00	45.00	73	4,380	15.8	14.3	10.3	12.6	1.6	2.1	7.3	7.3
Central Plaza Hotel	CENTEL TB	BUY	25.75	49.00	90	1,033	17.3	15.0	9.4	10.3	1.6	1.5	11.2	10.2
Erawan Group	ERW TB	BUY	2.34	4.60	97	340	12.4	11.5	10.3	10.5	1.2	1.2	8.9	8.2
S Hotels & Resorts	SHR TB	BUY	1.74	3.20	84	186	13.9	11.9	2.8	3.2	0.4	0.4	7.8	7.1
Dusit Thani	DUSIT TB	BUY	8.40	12.50	49	212	356.1	3.8	0.3	23.1	1.0	0.8	41.2	4.1
Bound and Beyond	BEYOND TB	BUY	7.05	13.00	84	61	20.1	12.8	1.6	2.5	0.3	0.3	8.0	7.3
Thailand average						8,304	66.7	13.5	5.3	9.3	1.0	1.0	15.4	9.2
Regional														
BTG Hotels Group	600258 CH	n/a	14.81	n/a	n/a	2,297	18.6	16.2	7.4	8.1	1.4	1.3	9.2	8.5
SH Jinjiang Intl Hotels	900934 CH	n/a	1.47	n/a	n/a	3,296	9.1	7.8	7.4	8.3	0.7	0.6	9.9	8.7
Huangshan Tourism Dev.	900942 CH	n/a	0.73	n/a	n/a	975	10.6	9.9	7.6	7.6	8.0	0.7	7.6	7.7
Genting Bhd	GENT MK	n/a	3.18	n/a	n/a	2,824	8.2	7.4	4.4	4.8	0.3	0.3	5.5	5.3
Huazhu Group	HTHT US	n/a	34.14	n/a	n/a	10,479	17.8	15.2	31.2	32.3	5.6	4.7	9.3	8.3
Indian Hotels	IH IN	n/a	800.45	n/a	n/a	13,375	67.3	53.2	16.5	17.7	10.3	8.8	40.3	32.5
Lemon Tree Hotels	LEMONTRE IN	n/a	139.98	n/a	n/a	1,302	56.9	38.9	17.0	20.7	8.2	6.8	21.3	17.8
Lippo Karawaci	LPKR IJ	n/a	89.00	n/a	n/a	392	23.8	14.5	n/a	n/a	0.2	0.2	n/a	n/a
Regional average						34,940	26.5	20.4	13.1	14.2	3.4	2.9	14.7	12.7
Global														
NH Hotel Group	NHH SM	n/a	6.33	n/a	n/a	3,148	16.2	16.4	12.9	12.9	2.1	1.9	7.5	7.5
Melia Hotels International	MEL SM	n/a	6.32	n/a	n/a	1,590	9.6	9.0	18.5	17.3	1.7	1.5	7.3	7.2
Intercontinental Hotels G.	IHG LN	n/a	7,852	n/a	n/a	16,394	21.3	18.9	(30.1)	(31.2)	n/a	n/a	14.6	13.5
Whitbread	WTB LN	n/a	2,547	n/a	n/a	6,030	12.8	12.1	10.5	10.6	1.3	1.2	8.8	8.6
Accor	ACRFF US	n/a	49.00	n/a	n/a	12,003	17.5	15.1	11.6	12.9	2.2	2.2	11.1	10.1
Choice Hotels	CHH US	n/a	125.76	n/a	n/a	5,869	18.0	16.5	(526.7)	306.9	291.1	28.2	12.2	11.8
Hilton Worldwide Holdings	HLT US	n/a	221.60	n/a	n/a	53,098	27.9	24.1	(45.2)	(39.9)	n/a	n/a	17.0	15.6
Hyatt Hotels Corp	H US	n/a	112.78	n/a	n/a	10,763	38.9	28.4	8.4	13.1	3.1	3.1	12.1	11.1
Marriott International	MAR US	n/a	236.93	n/a	n/a	65,244	23.5	20.7	(72.9)	(77.9)	n/a	n/a	14.9	13.9
Global average						174,139	20.6	17.9	(68.1)	25.0	50.2	6.4	11.7	11.0
Overall average						217,383	36.1	17.4	(21.1)	16.9	16.0	3.3	13.8	11.0

Sources: Bloomberg; FSSIA estimates

### **Financial Statements**

S Hotels and Resorts

Profit and Loss (THB m) Year Ending Dec	2023	2024	2025E	2026E	2027E
Revenue	9,701	10,352	10,462	10,733	10,993
Cost of goods sold	(6,213)	(6,478)	(6,491)	(6,647)	(6,806)
Gross profit	3,488	3,874	3,971	4,086	4,187
Other operating income	-	-	-	-	-
Operating costs	(2,419)	(2,552)	(2,577)	(2,629)	(2,707)
Operating EBITDA	2,226	2,604	2,610	2,724	2,771
Depreciation	(1,158)	(1,282)	(1,216)	(1,267)	(1,292)
Goodwill amortisation	-	-	-	-	-
Operating EBIT	1,068	1,322	1,394	1,457	1,479
Net financing costs	(1,124)	(1,117)	(1,019)	(989)	(958)
Associates	(88)	(222)	(7)	(4)	(2)
Recurring non-operating income	117	(1)	189	192	194
Non-recurring items	7	(38)	(30)	0	0
Profit before tax	69	167	534	660	715
Tax	18	(33)	(114)	(133)	(143)
Profit after tax	87	134	420	527	572
Minority interests	0	0	0	0	0
Preferred dividends	-	_	-	-	-
Other items	-	_	_	-	-
Reported net profit	87	134	420	527	572
Non-recurring items & goodwill (net)	(7)	38	30	0	0
Recurring net profit	80	172	450	527	572
Per share (THB)					
Recurring EPS *	0.02	0.05	0.13	0.15	0.16
Reported EPS	0.02	0.04	0.12	0.15	0.16
DPS	0.02	0.03	0.05	0.06	0.06
Diluted shares (used to calculate per share data)	3,594	3,594	3,594	3,594	3,594
Growth	-,	-,	-,	-,	.,
Revenue (%)	11.6	6.7	1.1	2.6	2.4
Operating EBITDA (%)	19.7	17.0	0.2	4.4	1.7
Operating EBIT (%)	43.8	23.8	5.4	4.5	1.5
Recurring EPS (%)	nm	115.6	161.5	17.3	8.4
Reported EPS (%)	502.2	54.6	213.5	25.6	8.4
Operating performance	002.2	01.0	2.0.0	20.0	5
Gross margin inc. depreciation (%)	36.0	37.4	38.0	38.1	38.1
Gross margin exc. depreciation (%)	47.9	49.8	49.6	49.9	49.8
Operating EBITDA margin (%)	22.9	25.2	25.0	25.4	49.0 25.2
	11.0	12.8	13.3	13.6	13.5
Operating EBIT margin (%)	0.8	1.7	4.3		5.2
Net margin (%) Effective tax rate (%)	(12.1)	7.6	20.0	4.9 20.0	20.0
Dividend payout on recurring profit (%)	(12.1) 67.5	7.6 62.7	20.0 40.0		40.0
Interest cover (X)	67.5 1.1	62.7 1.2	40.0 1.6	40.0 1.7	40.0 1.7
Inventory days	16.6	16.3	16.2	16.2	16.1
	19.5	16.3	15.6	16.2	16.1
Debtor days Creditor days					
Creditor days	121.9 4.0	92.8	68.0 3.8	67.8 4.0	67.7 4.2
Operating ROIC (%)		4.1			
ROIC (%)	4.1	3.7	3.9	4.2	4.3
ROE (%)	0.5	1.1	2.8	3.2	3.4
ROA (%)  * Pre-exceptional, pre-goodwill and fully diluted	3.6	3.3	3.5	3.6	3.7
	2023	2024	20255	2026E	2027E
Revenue by Division (THB m)			2025E		
Self-managed	1,749	1,876	2,116	2,167	2,203
Outrigger	1,457	2,049	2,150	2,201	2,254
Crossroads Ph1 (Maldives hotels)	2,545	2,714	2,662	2,745	2,829
UK	3,951	3,714	3,534	3,620	3,707

Sources: S Hotels and Resorts; FSSIA estimates

### **Financial Statements**

S Hotels and Resorts

Cash Flow (THB m) Year Ending Dec	2023	2024	2025E	2026E	2027E
Recurring net profit	80	172	450	527	572
Depreciation	1,158	1,282	1,216	1,267	1,292
ssociates & minorities other non-cash items	409	- (45)	(48)	(18)	/40
hiner non-cash items change in working capital	409 370	(15) 8	(48) 73	(18)	(18 87
ash flow from operations	2,017	1,447	1,691	1,858	1,932
apex - maintenance	(3,077)	(390)	(1,082)	(626)	(642
Capex - new investment	-	` -	-	` -	,
let acquisitions & disposals	(60)	341	0	0	(
Other investments (net)	-	-	-	-	
Cash flow from investing	(3,137)	(49)	(1,082)	(626)	(642
Dividends paid	0	(54)	(108)	(180)	(211
Equity finance Debt finance	(461) 1,337	0 (1,012)	0	0 (1,000)	(
Other financing cash flows	(19)	(249)	0	(1,000)	(
ash flow from financing	857	(1,315)	(108)	(1,180)	(211
lon-recurring cash flows	-	-		-	•
Other adjustments	0	0	0	0	(
let other adjustments	0	0	0	0	(
Movement in cash	(263)	83	501	52	1,079
Free cash flow to firm (FCFF)	3.35 198.21	2,514.29 136.60	1,627.77 608.70	2,220.22 231.66	2,248.46 1,290.40
ree cash flow to equity (FCFE)	190.21	130.00	000.70	231.00	1,290.40
er share (THB)	2.22	0.70	0.45	0.00	
CFF per share CFE per share	0.00 0.06	0.70 0.04	0.45 0.17	0.62 0.06	0.60 0.36
Recurring cash flow per share	0.46	0.40	0.45	0.49	0.5
Balance Sheet (THB m) Year Ending Dec	2023	2024	2025E	2026E	2027E
angible fixed assets (gross)	41,369	40,744	41,844	42,488	43,147
ess: Accumulated depreciation  angible fixed assets (net)	(10,474) <b>30,895</b>	(10,727) <b>30,017</b>	(11,943) <b>29,901</b>	(13,210) <b>29,278</b>	(14,502 <b>28,64</b> 6
ntangible fixed assets (net)	1,628	1,611	1,611	1,611	1,61
ong-term financial assets	-	-	-	-	1,01
vest. in associates & subsidiaries	764	423	423	423	42
ash & equivalents	2,216	2,299	2,800	2,852	3,93
/C receivable	535	476	416	355	29
nventories	231	232	236	240	24
Other current assets	790	683	690	708	72
current assets Other assets	<b>3,772</b> 664	<b>3,690</b> 585	<b>4,142</b> 585	<b>4,155</b> 585	<b>5,19</b> 58
otal assets	37,723	36,325	36,661	36,052	36,46
Common equity	16,091	15,926	16,238	16,585	16,94
finorities etc.	0	0	0	0	
otal shareholders' equity	16,091	15,926	16,238	16,585	16,94
ong term debt	18,012	16,799	16,799	15,799	15,79
Other long-term liabilities	1,604	1,541	1,541	1,541	1,54
.ong-term liabilities /C payable	<b>19,616</b> 1,667	<b>18,341</b> 975	<b>18,341</b> 990	<b>17,341</b> 1,010	<b>17,34</b> 1,03
thort term debt	0	200	200	200	20
Other current liabilities	349	884	893	916	93
current liabilities	2,016	2,059	2,083	2,126	2,17
otal liabilities and shareholders' equity	37,723	36,325	36,661	36,052	36,46
let working capital	(461)	(468)	(541)	(622)	(709
vested capital	33,490	32,167	31,979	31,274	30,55
Includes convertibles and preferred stock which is bei	ng treated as debt				
er share (THB)					
ook value per share	4.48	4.43	4.52	4.62	4.7
angible book value per share	4.02	3.98	4.07	4.17	4.2
inancial strength	22.2	00.0	07.1	70.0	
let debt/equity (%) let debt/total assets (%)	98.2 41.9	92.3 40.5	87.4 38.7	79.3 36.5	71. 33.
current ratio (x)	1.9	1.8	2.0	2.0	2.
F interest cover (x)	1.2	1.1	1.6	1.2	2.
aluation	2023	2024	2025E	2026E	2027
ecurring P/E (x) *	78.4	36.3	13.9	11.9	10.
ecurring P/E (x) ecurring P/E @ target price (x) *	144.1	66.8	25.6	21.8	20
eported P/E (x)	72.2	46.7	14.9	11.9	10
ividend yield (%)	0.9	1.7	2.9	3.4	3
rice/book (x)	0.4	0.4	0.4	0.4	0.
rice/tangible book (x)	0.4	0.4	0.4	0.4	0.
V/EBITDA (x) **	9.9	8.0	7.8	7.1	6.
V/EBITDA @ target price (x) **	12.3	10.1	9.8 0.6	9.0 0.6	8. 0.
V/invested capital (x)	0.7	0.7			

Sources: S Hotels and Resorts; FSSIA estimates

# S HOTELS AND RESORTS PCL (SHR TB)

FSSIA ESG rating

### Exhibit 15: FSSIA ESG score implication

25.0 /100

Rating	Score	Implication
****	>79-100	Leading its industry peers in managing the most significant ESG risks which not only better cost efficiency but also lead to higher profitability.
****	>59-79	A mixed track record of managing the most significant ESG risks and opportunities relative to industry peers.
***	>39-59	Relevant ESG materiality matrix has been constructively addressed, well-managed and incorporated into day-to-day operations, in which targets and achievements are evaluated annually.
**	>19-39	Relevant ESG materiality matrix has been identified with key management in charge for progress to be followed up on and to provide intensive disclosure. Most targets are conventional and achievable.
*	1-19	The company has adopted the United Nations Sustainable Development Goals (UN SDGs), established sustainability management guidelines and fully complies with regulations or ESG suggested guidance from related organizations such as the SET and SEC.

Sources: FSSIA estimates

### Exhibit 16: ESG – peer comparison

	FSSIA	Domestic ratings						Global ratings					Bloomberg		
	ESG score	DJSI	SET ESG	SET ESG Rating	CG score	AGM level	Thai CAC	Morningstar ESG risk	ESG Book	MSCI	Moody's	Refinitiv	S&P Global	ESG score	Disclosure score
SET100	69.20	5.34	4.40	4.40	4.76	4.65	3.84	Medium	51.76	BBB	20.87	58.72	63.91	3.72	28.17
Coverage	67.12	5.11	4.15	4.17	4.83	4.71	3.53	Medium	52.04	BB	16.97	56.85	62.09	3.40	31.94
BEYOND	24.98				5.00	5.00	Certified		39.83						
CENTEL	62.78		Υ	Y	5.00	5.00	Certified	Medium	57.54			71.56	48.00	2.93	54.19
DUSIT	24.81				5.00	4.00	Certified		46.50						
ERW	39.65				4.00	4.00	Certified		54.22			51.15	21.00	3.90	
MINT	84.43	Υ	Υ	Y	5.00	4.00	Certified	Medium	57.57	AA	37.00	91.18	69.00	5.00	
SHR	25.00		Υ	Y	5.00	5.00									

Sources: <u>SETTRADE.com</u>; \* FSSIA estimate; FSSIA's compilation

### Exhibit 17: ESG disclosure from the company's one report

FY ending Dec 31	FY 2022		
Environmental			
Climate change policy	Yes		
Climate change opportunities discussed			
GHG scope 2 location-based policy	Yes		
Biodiversity policy	Yes		
Energy efficiency policy	Yes		
Electricity used	Yes		
Fuel used - crude oil/diesel			
Waste reduction policy	Yes		
Water policy	Yes		
Water consumption	Yes		
Social			
Human rights policy	Yes		
Policy against child labor	Yes		
Quality assurance and recall policy	Yes		
Consumer data protection policy	Yes		
Equal opportunity policy	Yes		
Gender pay gap breakout			
Pct women in workforce	33.8		
Business ethics policy	Yes		
Anti-bribery ethics policy	Yes		
Health and safety policy	Yes		
Lost time incident rate - employees			
Training policy	Yes		
Fair remuneration policy	Yes		
Number of employees - CSR	Yes		
Total hours spent by firm - employee training	1700		
Social supply chain management	Yes		

FY ending Dec 31	FY 2022					
Governance						
Board size / Independent directors (ID) / Female	9/5/1					
No. of board meetings for the year / % attendance	8 / 97.22					
Company conducts board evaluations	Yes					
Number of non-executive directors on board	7					
Director share ownership guidelines	No					
Board age limit	No					
Age of the youngest / oldest director	53 / 69					
Number of executives / female	6/3					
Executive share ownership guidelines	No					
Size of audit committee / ID	3/3					
Audit committee meetings	4					
Audit committee meeting attendance (%)	100					
Size of compensation committee / ID	3/3					
Number of compensation committee meetings	4					
Compensation committee meeting attendance (%)	100					
Size of nomination committee / ID	<b>3</b> / 3					
Number of nomination committee meetings	4					
Nomination committee meeting attendance (%)	100					
Board compensation (THB m)	10.33					
Executive compensation (THB m)	53.96					
Auditor fee (THB m)	2.2					
(PricewaterhouseCoopers ABAS Limited)						
Total employee (no.)	2663					
Employee compensation (THB m)						
Sustainability governance						
Verification type						
Board duration (years)	3					

 $Source: FSSIA \hbox{'s compilation}$ 

### **Disclaimer for ESG scoring**

ESG score	Methodolog	JY .			Rating						
The Dow Jones Sustainability Indices (DJSI) By S&P Global	process bas from the anr Only the top inclusion.	ed on the compa nual S&P Global ( -ranked compani	es within each industry	ity Scores resulting ty Assessment (CSA). y are selected for	Be a member and invited to the annual S&P Global Corporate Sustainability Assessment (CSA) for DJSI. Companies with an S&P Global ESG Score of less than 45% of the S&P Global ESG Score of the highest scoring company are disqualified. The constituents of the DJSI indices are selected from the Eligible Universe.						
SET ESG Ratings List (SETESG) by The Stock Exchange of Thailand (SET)	managing by Candidates 1) no irregul- float of >150 up capital. S 70%; 2) inde- wrongdoing	usiness with trans must pass the pro ar trading of the b shareholders, and ome key disquality ependent director related to CG, so	ibility in Environmental sparency in Governand eemptive criteria, with coard members and extended to do combined holding in frying criteria include: 1 s and free float violation scial & environmental in hings in red for > 3 year	ce, updated annually. two crucial conditions: kecutives; and 2) free nust be >15% of paid- 1) CG score of below on; 3) executives' mpacts; 4) equity in	To be eligible for <u>SETESG inclusion</u> , verified data must be scored at a minimum of 50% for each indicator, unless the company is a part of DJSI during the assessment year. The scoring will be fairly weighted against the nature of the relevant industry and materiality. <u>SETESG Index</u> is extended from the SET ESG Ratings companies whose 1) market capitalization > THB5b (~USD150b); 2) free float >20%; and 3) liquidity >0.5% of paid-up capital for at least 9 out of 12 months. The SETTHSI Index is a market capitalisation-weighted index, cap 5% quarterly weight at maximum, and no cap for number of stocks.						
CG Score by Thai Institute of Directors Association (Thai IOD)	annually by Thailand (SE	the Thai IOD, wit	n sustainable developn h support from the Sto are from the perspectiv	ck Exchange of	Scores are rated in six categories: 5 for Excellent (90-100), 4 for Very Good (80-89), 3 for Good (70-79), 2 for Fair (60-69), 1 for Pass (60-69), and not rated for scores below 50. Weightings include: 1) the rights; 2) and equitable treatment of shareholders (weight 25% combined); 3) the role of stakeholders (25%); 4) disclosure & transparency (15%); and 5) board responsibilities (35%).						
AGM level By Thai Investors Association (TIA) with support from the SEC	treatment ar transparent out of five th criteria cove date (45%), circulation of s exercised. The and verifiability	e incorporated in and sufficiently d e CG component r AGM procedure and after the mer unifficient information e second assesses r; and 3) openness	es before the meeting ( eting (10%). (The first a for voting; and 2) facilitati 1) the ease of attending m	s and information is ortant elements of two ually. The assessment (45%), at the meeting ssesses 1) advance ing how voting rights can be leetings; 2) transparency s the meeting minutes that	The scores are classified into four categories: 5 for Excellent (100), 4 for Very Good (90-99), 3 for Fair (80-89), and not rated for scores below 79.						
Thai CAC By Thai Private Sector Collective Action Against Corruption (CAC)	establishme policies. The (Companies d Declaration of Certification, in managers and	nt of key controls Certification is geding to become a Intent to kick off an according risk assess	ment, in place of policy an shment of whistleblowing	nd developing of  art by submitting a  mit the CAC Checklist for  nd control, training of	The document will be reviewed by a committee of nine professionals. A passed Checklist will move for granting certification by the CAC Council approvals whose members are twelve highly respected individuals in professionalism and ethical achievements.						
Morningstar Sustainalytics	based on an risk is unma	assessment of haged. Sources to	rating provides an ove now much of a compar be reviewed include corpor media, NGO reports/webs	ny's exposure to ESG orate publications and	A company's ESG risk rating score is the sum of unmanaged risk. The more risk is unmanaged, the higher ESG risk is scored.						
	information, company feedback, ESG controversies, issuer feedback on draft ESG reports, and quality & peer reviews.				<b>NEGL</b> 0-10	<b>Low</b> 10-20	Medium 20-30	<b>High</b> 30-40	Severe 40+		
ESG Book	The ESG sc positioned to the principle helps explair over-weighti	ore identifies sus o outperform over of financial mate n future risk-adju	tainable companies the the long term. The morality including informated performance. Mathigher materiality and	ethodology considers ation that significantly teriality is applied by	The total ESG score is calculated as a weighted sum of the features scores using materiality-based weights. The score is scaled between 0 and 100 with higher scores indicating better performance.						
MSCI				anagement of financially their exposure to ESG ris					nethodology to		
	AAA	8.571-10.000	aggards according to	their exposure to 200 h	nts and now wen	they manage	triose risks relati	ve to peers.			
	AA	7.143-8.570	Leader:	leading its industry in ma	anaging the most s	gnificant ESG ris	sks and opportunitie	es			
	A	5.714-7.142									
	BBB	4.286-5.713	Average:		nal track record of managing the most significant ESG risks and opportunities relative to						
	ВВ	2.857-4.285	•	industry peers							
	В	1.429-2.856									
	CCC	0.000-1.428	Laggard:	lagging its industry base	sed on its high exposure and failure to manage significant ESG risks						
Moody's ESG	Moody's assesses the degree to which companies take into account ESG objectives in the definition and implementation of their strategy policies. It										
solutions	Moody's assesses the degree to which companies take into account ESG objectives in the definition and implementation of their strategy policies. It believes that a company integrating ESG factors into its business model and relatively outperforming its peers is better positioned to mitigate risks and create sustainable value for shareholders over the medium to long term.										
Refinitiv ESG rating	Designed to transparently and objectively measure a company's relative ESG performance, commitment and effectiveness across 10 main themes, based on publicly available and auditable data. The score ranges from 0 to 100 on relative ESG performance and insufficient degree of transparency in reporting material ESG data publicly. (Score ratings are 0 to 25 = poor; >25 to 50 = satisfactory; >50 to 75 = good; and >75 to 100 = excellent.)										
S&P Global	The S&P Global ESG Score is a relative score measuring a company's performance on and management of ESG risks, opportunities, and impacts compared to its peers within the same industry classification. The score ranges from 0 to 100.										
Bloomberg	ESG Score  Bloomberg score evaluating the company's aggregated Environmental, Social and Governance (ESG) performance. The score is based on Bloomberg's view of ESG financial materiality. The score is a weighted generalized mean (power mean) of Pillar Scores, where the weights are determined by the pillar priority ranking. Values range from 0 to 10; 10 is the best.										
		0.	f Pillar Scores, where t	tne weignts are determin	ed by the pillar p	riority ranking.	values range in	om 0 to 10; 10	) is the best.		

Rating regarding the sustainable development of Thai listed companies, both on the SET and MAI, are publicly available on the website of the Securities and Exchange Commission of Thailand (SEC). Currently, ratings available are 1) "CG Score"; 2) "AGM Level"; 3) "Thai CAC"; and 4) THSI. The ratings are updated on an annual basis. FSSIA does not confirm nor certify the accuracy of such ratings.

Source: FSSIA's compilation

### **GENERAL DISCLAIMER**

### ANALYST(S) CERTIFICATION

### Teerapol Udomvej, CFA FSS International Investment Advisory Securities Co., Ltd

The individual(s) identified above certify(ies) that (i) all views expressed in this report accurately reflect the personal view of the analyst(s) with regard to any and all of the subject securities, companies or issuers mentioned in this report; and (ii) no part of the compensation of the analyst(s) was, is, or will be, directly or indirectly, related to the specific recommendations or views expressed herein.

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Company	Ticker	Price	Rating	Valuation & Risks
S Hotels and Resorts	SHR TB	THB 1.74	BUY	Downside risks to our DCF-based target price include 1) extraordinary events such as political turmoil and natural disasters; 2) a higher hotel room supply, which may result in price competition; and 3) the slower-than-expected recovery of international tourist numbers.
Asset World Corp	AWC TB	THB 2.20	BUY	Downside risks to our DCF-based target price include 1) extraordinary events such as political turmoil and natural disasters; 2) a higher hotel room supply, which may result in price competition; and 3) the slower-than-expected recovery of international tourist numbers.
Minor International	MINT TB	THB 26.00	BUY	Downside risks to our DCF-based target price include 1) extraordinary events such as political turmoil and natural disasters; 2) a higher hotel room supply and higher competition in the F&B business, which may result in price competition; and 3) the slower-than-expected recovery of international tourist numbers.
Central Plaza Hotel	CENTEL TB	THB 25.75	BUY	Downside risks to our DCF-based target price include 1) extraordinary events such as political turmoil and natural disasters; 2) a higher hotel room supply and more intense competition in the F&B business, which may result in price competition; and 3) a slower-than-expected recovery of international tourist numbers.
The Erawan Group	ERW TB	THB 2.34	BUY	Downside risks to our DCF-based target price include 1) extraordinary events such as political turmoil and natural disasters; 2) a higher hotel room supply, which may result in price competition; and 3) the slower-than-expected recovery of international tourist numbers.
Dusit Thani	DUSIT TB	THB 8.40	BUY	Downside risks to our DCF-based target price include 1) extraordinary events such as political turmoil and natural disasters; 2) a higher hotel room supply, which may result in price competition; and 3) the slower-than-expected recovery of international tourist numbers.
Bound and Beyond	BEYOND TB	THB 7.05	BUY	Downside risks to our DCF-based target price include 1) extraordinary events such as political turmoil and natural disasters; 2) a higher hotel room supply, which may result in price competition; and 3) the slower-than-expected recovery of international tourist numbers.

Source: FSSIA estimates

### **Additional Disclosures**

Target price history, stock price charts, valuation and risk details, and equity rating histories applicable to each company rated in this report is available in our most recently published reports. You can contact the analyst named on the front of this note or your representative at Finansia Syrus Securities Public Company Limited.

All share prices are as at market close on 28-Apr-2025 unless otherwise stated.

### RECOMMENDATION STRUCTURE

### Stock ratings

Stock ratings are based on absolute upside or downside, which we define as (target price\* - current price) / current price.

BUY (B). The upside is 10% or more.

HOLD (H). The upside or downside is less than 10%.

REDUCE (R). The downside is 10% or more.

Unless otherwise specified, these recommendations are set with a 12-month horizon. Thus, it is possible that future price volatility may cause a temporary mismatch between upside/downside for a stock based on market price and the formal recommendation.

\* In most cases, the target price will equal the analyst's assessment of the current fair value of the stock. However, if the analyst doesn't think the market will reassess the stock over the specified time horizon due to a lack of events or catalysts, then the target price may differ from fair value. In most cases, therefore, our recommendation is an assessment of the mismatch between current market price and our assessment of current fair value.

### **Industry Recommendations**

Overweight. The analyst expects the fundamental conditions of the sector to be positive over the next 12 months.

Neutral. The analyst expects the fundamental conditions of the sector to be maintained over the next 12 months.

Underweight. The analyst expects the fundamental conditions of the sector to be negative over the next 12 months.

### **Country (Strategy) Recommendations**

**Overweight (O).** Over the next 12 months, the analyst expects the market to score positively on two or more of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

**Neutral (N).** Over the next 12 months, the analyst expects the market to score positively on one of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

**Underweight (U).** Over the next 12 months, the analyst does not expect the market to score positively on any of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.