EQUITY RESEARCH - COMPANY REPORT

BANGKOK CHAIN HOSPITAL

THAILAND / HEALTH CARE SERVICES

From soft patch to rebound

- Expect 1Q25 profit to drop by 3% y-y to THB310m due to slowdown of Middle East patient revenue.
- International patient revenue should shift its trend from declining to stabilizing from 2Q25 onward due to a normalized base.
- Maintain BUY with a new DCF-TP of THB20/shr.

Middle East patients to drag 1Q25 revenue growth

We expect 1Q25 revenue to grow by 2% y-y. General patient revenue should grow by 2-3% y-y, driven by Thai patient revenue, which should more than offset a decrease in international patient revenue following the absence of Kuwaiti patient revenue and the Ramadan period in March. This should be the first y-y increase in general patient revenue since 1Q24. Meanwhile, SSO revenue should grow by 1-2% y-y due to a slight increase in SSO registered members. Overall, we expect the 1Q25 EBITDA margin to be relatively flat y-y at 24%. This should lead 1Q25 core profit to slightly decline by 3% y-y THB310m.

Earnings growth to resume in 2Q25

We expect core profit to bounce back and grow again in 2Q25 due to the low base in 2Q24 when BCH booked a THB81m SSO revenue reversal from a cut to high-cost care payments. In addition, Middle East (ME) patient revenue has declined from THB200-300m/quarter (9% revenue contribution) in 2023 to cTHB100m in 2Q-4Q24 (3% revenue contribution). Thus, we believe ME patient revenue will reverse its downward trend and start to normalize from 2Q25 onward. Therefore, general patient revenue should resume its normal growth rate of c5% y-y.

Expect core profit to jump by 29% y-y to THB1.6b in 2025

We expect 2025 profit to jump 29% y-y to THB1.6b in the absence of the SSO revenue reversal totaling cTHB241m (THB81m in 2Q24 and cTHB160m in 4Q24), since the SSO changed its payment scheme to be fixed at THB12,000/RW, effective Jan-25. In addition, the loss from three new hospitals should reduce from THB204m in 2024 to THB80-100m in 2025, driven mainly by KIH Aranyaprathet, which has seen a strong patient volume flow since the beginning of this year.

Expect operations to hit the bottom in 1Q25

We maintain our core profit forecast. BCH trades at an attractive valuation of 23x 2025E P/E (vs 5-year average of 26x). We believe operations are likely to hit the bottom in 1Q25, and earnings growth should resume in 2Q25. The upside includes the PPP project for Pluak Daeng 2 hospital, in which BCH plans to participate in the bidding. The result should be announced by 3Q25.



UNCHANGED

KEY STOCK DATA

BCH TB

YE Dec (THB m)	2024	2025E	2026E	2027E
Revenue	11,725	12,660	13,671	14,458
Net profit	1,282	1,587	1,784	1,953
EPS (THB)	0.51	0.64	0.72	0.78
vs Consensus (%)	-	0.9	(0.6)	2.4
EBITDA	2,602	3,152	3,464	3,736
Recurring net profit	1,200	1,587	1,784	1,953
Core EPS (THB)	0.48	0.64	0.72	0.78
Chg. In EPS est. (%)	nm	0.0	0.0	nm
EPS growth (%)	(14.7)	32.2	12.4	9.5
Core P/E (x)	29.9	22.6	20.1	18.4
Dividend yield (%)	3.5	2.8	2.8	3.0
EV/EBITDA (x)	14.0	11.3	10.0	9.0
Price/book (x)	2.8	2.7	2.5	2.4
Net debt/Equity (%)	(3.5)	(9.1)	(15.5)	(21.7)
ROE (%)	9.4	12.0	12.8	13.2



Sources: Bloomberg consensus; FSSIA estimates



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Investment thesis

BCH is a leading service provider under the Social Security Office (SSO) scheme. BCH received a large SSO quota of 314k in 2024. This should lead to more registered members numbering around 100k for BCH over 2024-26.

In 2020-21, BCH opened three new hospitals, which continue to share a loss. However, their operations are improving, and all should turn profitable by 2025-26, leading to better EBITDA and an improved NPM.

Revenue from international patients slowed down in 2024 due to a decline in Kuwaiti patient revenue. We expect revenue growth to resume in 2025, driven by CLMV patients, with the scope of an upside if the Kuwaiti government resumes patient referrals to Thailand.

Company profile

The company operates its business as a group, providing healthcare services for both cash patients and patients under the social security scheme.

www.bangkokchainhospital.com

Principal activities (revenue, 2024)

- Cash patient revenue 67.6 %
- SSO patient revenue 33.2 %
- NHSO patient revenue (0.8) %

Source: Bangkok Chain Hospital

Major shareholders

- Chalerm Harnphanich 32.6 %
- Thai NVDR 7.3 %
- Somporn Harnphanich 6.6 %
- Others 53.5 %

Source: Bangkok Chain Hospital

Catalysts

Key potential growth drivers include 1) more SSO-registered members; 2) increased demand from medical tourists; and 3) an improved EBITDA margin, led by new hospitals.

Risks to our call

Downside risks to our DCF-based target price include 1) a slowdown in international patients due to economic concerns, political protests or floods; 2) regulatory risks from drug prices and medical bill controls; and 3) SSO provision expenses following a limited SSO budget.

Event calendar

 Date
 Event

 May 2025
 1Q25 results announcement

Key assumptions

	2025E	2026E	2027E
	(%)	(%)	(%)
SSO volume growth	3	5	3
SSO revenue / patient growth	5	4	4
OPD volume growth	4	4	2
OPD revenue / patient growth	2	2	3
IPD volume growth	4	4	2
IPD revenue / patient growth	4	4	3

Source: FSSIA estimates

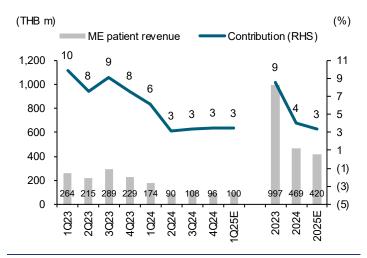
Earnings sensitivity

- For every 1% increase in patient volume, we project 2025 earnings would rise by 2%, and vice versa, all else being equal.
- For every 1% increase in EBITDA margin, we project 2025 earnings would rise by 5%, and vice versa, all else being equal.

Source: FSSIA estimates



Exhibit 1: Middle East (ME) patient revenue



Sources: BCH; FSSIA estimates

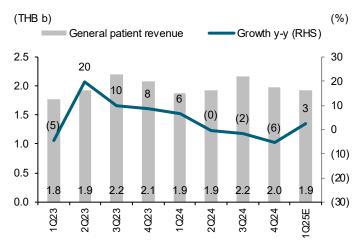
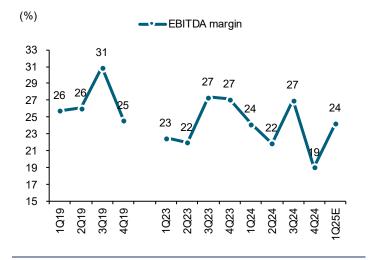


Exhibit 3: General patient revenue

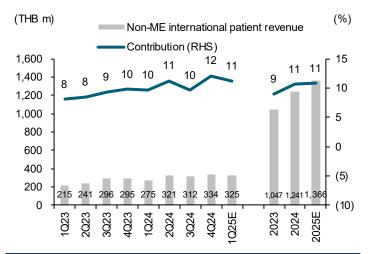
Sources: BCH; FSSIA estimates

Exhibit 5: EBITDA margin



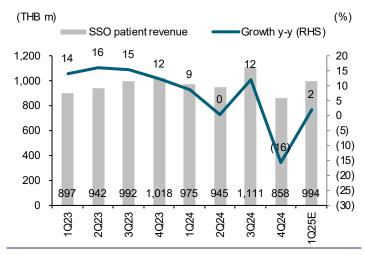
Sources: BCH; FSSIA estimates

Exhibit 2: Non-ME international patient revenue



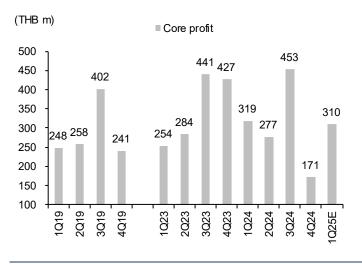
Sources: BCH; FSSIA estimates





Sources: BCH; FSSIA estimates

Exhibit 6: Core profit



Sources: BCH; FSSIA estimates



Exhibit 7: BCH – 1Q25 results preview

	1Q24	2Q24	3Q24	4Q24	1Q25E	Cha	nge	2024	2025E	Chg
	(THB m)	(q-q %)	(y-y %)	(THB m)	(THB m)	(у-у %				
Sales	2,844	2,857	3,261	2,763	2,915	6	2	11,725	12,660	
COGS (incl. depreciation)	(2,044)	(2,112)	(2,238)	(2,133)	(2,104)	(1)	3	(8,527)	(8,936)	
Gross profit	801	744	1,023	630	812	29	1	3,199	3,724	1
SG&A	(376)	(388)	(417)	(414)	(395)	(5)	5	(1,595)	(1,646)	
Operating profit	425	356	607	216	417	93	(2)	1,604	2,079	3
Net other income	23	28	24	45	24	(47)	5	121	120	(1
Interest expense	(11)	(13)	(15)	(15)	(15)	0	37	(55)	(42)	(23
Pretax profit	437	372	615	246	426	73	(2)	1,670	2,157	2
Income Tax	(87)	(70)	(122)	(48)	(85)	79	(2)	(346)	(431)	2
Associates	0	(0)	(0)	(0)	0			(1)	(1)	
Minority interest	(31)	(25)	(40)	(27)	(31)	16	0	(123)	(138)	1
Core profit	319	277	453	171	310	81	(3)	1,200	1,587	3
Extraordinaries, GW & FX	0	0	0	62						
Reported net profit	319	277	453	233	310	33	(3)	1,200	1,587	3
Outstanding shares (m)	2,494	2,494	2,494	2,494	2,494	0	0	2,494	2,494	
Core EPS (THB)	0.13	0.11	0.18	0.09	0.12	33	(3)	0.48	0.64	3
EPS (THB)	0.13	0.11	0.18	0.09	0.12	33	(3)	0.48	0.64	3
COGS (excl. depreciation)	1,803	1,871	1,987	1,868	1,836	(2)	2	7,529	7,862	
Depreciation	240	242	251	265	268	1	11	998	1,074	
EBITDA	688	626	882	527	709	35	3	2,722	3,272	2
Key ratios	(%)	(%)	(%)	(%)	(%)	(ppt)	(ppt)	(%)	(%)	(pp
Gross margin	28	26	31	23	28	5	(0)	27	29	
SG&A/Revenue	13	14	13	15	14	(1)	0	14	13	(
EBITDA margin	24	22	27	19	24	5	0	22	25	
Net profit margin	11	10	14	8	11	2	(1)	10	13	
Operating stats	(y-y %)	(у-у %)	(у-у %)	(у-у %)						
Cash-OPD revenue growth	14	9	11	0						
Cash-OPD volume growth	10	(8)	(3)	(11)						
Cash-OPD revenue per head growth	3	18	14	16						
Cash-IPD revenue growth	(1)	(13)	(14)	(15)						
Cash-IPD volume growth	5	(1)	(11)	(16)						

Cash-IPD volume growth	5	(1)	(11)	(16)	
Cash-IPD revenue per head growth	(6)	(12)	(4)	2	
SSO revenue growth	9	0	12	(16)	
SSO registered member ('000)	1,015	1,017	1,021	1,031	
SSO registered member growth	0	0	1	2	
SSO revenue per head growth	8	(0)	11	(17)	

Sources: BCH; FSSIA estimates

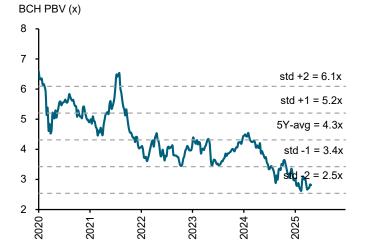
Exhibit 8: Historical P/E band

BCH PER (x)



Exhibit 9: Historical P/BV band

Sources: Bloomberg; FSSIA estimates



Sources: Bloomberg; FSSIA estimates

Exhibit 10: Peer comparisons as of 28 Apr 2025

Company	BBG	Rec		Share price)	Market	PI	E	RO	E	PB	V	EV/ EB	ITDA
			Current	Target	Upside	Сар	25E	26E	25E	26E	25E	26E	25E	26E
			(LCY)	(LCY)	(%)	(USD m)	(x)	(x)	(%)	(%)	(x)	(x)	(x)	(x)
Thailand														
Bangkok Dusit Med Service	BDMS TB	BUY	23.10	36.50	58.0	10,907	20.8	19.0	17.1	17.7	3.5	3.3	13.0	11.8
Bumrungrad Hospital	BH TB	BUY	158.50	220.00	38.8	3,744	16.0	15.6	26.8	24.4	4.0	3.6	10.5	9.7
Bangkok Chain Hospital	BCH TB	BUY	14.40	20.00	38.9	1,067	22.6	20.1	12.0	12.8	2.7	2.5	11.3	10.0
Chularat Hospital	CHG TB	BUY	1.78	2.60	46.1	582	17.9	15.5	13.9	15.1	2.4	2.3	9.8	8.6
Patrangsit Healthcare Group	PHG TB	BUY	13.90	21.00	51.1	124	12.7	11.1	15.1	16.0	1.9	1.7	6.0	5.3
Praram 9 Hospital	PR9 TB	BUY	24.10	30.00	24.5	563	23.2	20.9	14.3	14.6	3.2	2.9	13.0	11.3
Thonburi Healthcare Group	THG TB	HOLD	9.80	40.00	308.2	247	10.4	8.1	7.6	9.4	0.8	0.7	7.5	6.2
Ramkhamhaeng Hospital	RAM TB	BUY	18.10	44.00	143.1	645	11.0	9.6	10.0	10.8	1.1	1.0	14.8	12.7
Srivichai Vejvivat	VIH TB	BUY	7.15	14.00	95.8	129	11.8	12.8	10.4	8.9	1.2	1.1	5.8	7.2
Rajthanee Hospital	RJH TB	n/a	13.20	n/a	n/a	116	9.4	9.5	20.7	20.0	1.8	1.7	8.0	7.3
Ekachai Medical Care	EKH TB	n/a	6.15	n/a	n/a	153	15.0	14.1	11.5	11.2	1.9	1.8	9.0	8.8
Thailand average						18,277	15.5	14.2	14.5	14.6	2.2	2.1	9.9	9.0
Regional														
Ramsay Health Care	RHC AU	n/a	33.69	n/a	n/a	4,990	26.7	21.4	5.2	7.2	1.6	1.5	9.0	8.4
Ihh Healthcare Bhd	IHH SP	n/a	2.05	n/a	n/a	13,959	30.8	27.3	6.6	7.2	1.9	1.8	12.6	11.5
Ryman Healthcare	RYM NZ	n/a	2.34	n/a	n/a	1,419	39.0	19.7	0.9	2.1	0.4	0.4	32.3	31.8
Apollo Hospitals Enterprise	APHS IN	n/a	7,045	n/a	n/a	11,803	70.1	52.8	18.9	20.8	12.5	10.3	34.7	28.2
Kpj Healthcare Berhad	KPJ MK	n/a	2.73	n/a	n/a	2,868	31.9	28.1	14.6	15.3	4.6	4.3	15.0	13.9
Raffles Medical Group	RFMD SP	n/a	1.00	n/a	n/a	1,415	27.0	23.8	6.6	7.1	1.7	1.7	11.9	11.2
Mitra Keluarga Karyasehat	MIKA IJ	n/a	2,500	n/a	n/a	2,123	28.4	25.4	18.7	19.0	4.9	4.5	17.1	15.4
Aier Eye Hospital Group	300015 CH	n/a	13.00	n/a	n/a	16,691	29.1	25.2	18.0	18.1	5.0	4.4	17.3	15.4
Regional average						55,270	35.4	28.0	11.2	12.1	4.1	3.6	18.8	17.0
Overall average						73,547	23.9	20.0	13.1	13.6	3.0	2.7	13.6	12.4

Sources: Bloomberg; FSSIA estimates

Financial Statements

Bangkok Chain Hospital

Profit and Loss (THB m) Year Ending Dec	2023	2024	2025E	2026E	2027E
Revenue	11,729	11,725	12,660	13,671	14,458
Cost of goods sold	(8,116)	(8,527)	(8,936)	(9,581)	(10,064)
Gross profit	3,613	3,199	3,724	4,090	4,394
Other operating income	-	-	-	-	-
Operating costs	(1,755)	(1,595)	(1,646)	(1,750)	(1,836)
Operating EBITDA	2,802	2,602	3,152	3,464	3,736
Depreciation	(944)	(998)	(1,074)	(1,124)	(1,178)
Goodwill amortisation	-	-	-	-	-
Operating EBIT	1,859	1,604	2,079	2,340	2,558
Net financing costs	(77)	(41)	(33)	(37)	(30)
Associates	1	(1)	(1)	(1)	(1)
Recurring non-operating income	102	106	111	116	122
Non-recurring items	0	82	0	0	0
Profit before tax Tax	1,883	1,752	2,156	2,419	2,650
Profit after tax	(405) 1,479	(346) 1,405	(431) 1,725	(484) 1,935	(530) 2,120
Minority interests	(73)	(123)	(138)	(151)	(167)
Preferred dividends	(13)	(123)	(150)	(151)	(107)
Other items	_	-	-	_	_
Reported net profit	1,406	1,282	1,587	1,784	1,953
Non-recurring items & goodwill (net)	0	(82)	0	0	0
Recurring net profit	1,406	1,200	1,587	1,784	1,953
Per share (THB)					
Recurring EPS *	0.56	0.48	0.64	0.72	0.78
Reported EPS	0.56	0.51	0.64	0.72	0.78
DPS	0.50	0.50	0.40	0.40	0.43
Diluted shares (used to calculate per share data)	2,494	2,494	2,494	2,494	2,494
Growth					
Revenue (%)	(37.7)	0.0	8.0	8.0	5.8
Operating EBITDA (%)	(44.6)	(7.2)	21.2	9.9	7.8
Operating EBIT (%)	(54.8)	(13.7)	29.6	12.6	9.3
Recurring EPS (%)	(53.7)	(14.7)	32.2	12.4	9.5
Reported EPS (%)	(53.7)	(8.8)	23.8	12.4	9.5
Operating performance					
Gross margin inc. depreciation (%)	30.8	27.3	29.4	29.9	30.4
Gross margin exc. depreciation (%)	38.9	35.8	37.9	38.1	38.5
Operating EBITDA margin (%)	23.9	22.2	24.9	25.3	25.8
Operating EBIT margin (%)	15.8	13.7	16.4	17.1	17.7
Net margin (%)	12.0	10.2	12.5	13.0	13.5
Effective tax rate (%)	21.5	20.7	20.0	20.0	20.0
Dividend payout on recurring profit (%)	88.7	103.8	62.9	55.9	54.8
Interest cover (X)	25.4	41.8	66.1	66.3	88.4
Inventory days	17.0	15.4	15.7	15.5	15.7
Debtor days	37.0	27.2	26.2	24.3	23.0
Creditor days	67.9	65.6	63.6	62.7	63.4
Operating ROIC (%)	10.9	9.9	12.9	14.8	16.5
ROIC (%)	10.9	10.0	12.8	14.6	16.2
ROE (%)	11.2	9.4	12.0	12.8	13.2
ROA (%) * Pre-exceptional, pre-goodwill and fully diluted	8.2	7.7	9.9	10.5	10.9
Revenue by Division (THB m)	2023	2024	2025E	2026E	2027E
Cash patient revenue	7,976	7,930	8,484	9,079	9,538
SSO patient revenue	3,850	3,889	4,205	4,592	4,919
NHSO patient revenue	(97)	(93)	(30)	0	0

Sources: Bangkok Chain Hospital; FSSIA estimates

Financial Statements

Bangkok Chain Hospital

Cash Flow (THB m) Year Ending Dec	2023	2024	2025E	2026E	2027E
Recurring net profit	1,406	1,200	1,587	1,784	1,953
Depreciation	944	998	1,074	1,124	1,178
Associates & minorities	-	-	-	-	
Other non-cash items	114	465	128	151	167
Change in working capital	1,563	253	25	59	41
Cash flow from operations	4,027	2,916	2,815	3,118	3,339
Capex - maintenance	(896)	(1,571)	(877)	(957)	(1,012
Capex - new investment	-	-	-	-	
Net acquisitions & disposals	4	(62)	0	0	(
Other investments (net)	-	-	-	-	
Cash flow from investing	(892)	(1,633)	(877)	(957)	(1,012
Dividends paid	(1,247)	(1,246)	(997)	(997)	(1,070
Equity finance	0	0	0	0	(
Debt finance	(2,310)	(681)	0	0	(00
Other financing cash flows	(32)	(160)	(87)	(91)	(92
Cash flow from financing	(3,590)	(2,087)	(1,084)	(1,088)	(1,162
Ion-recurring cash flows	-	-	-	-	
Other adjustments	0	0	0	0	(
let other adjustments	0	0	0	0	(
Novement in cash	(455)	(803)	854	1,073	1,165
ree cash flow to firm (FCFF)	3,230.18	1,338.18	1,979.40	2,212.51	2,377.85
ree cash flow to equity (FCFE)	791.94	442.79	1,851.03	2,070.53	2,235.11
er share (THB)					
CFF per share	1.30	0.54	0.79	0.89	0.95
CFE per share	0.32	0.18	0.74	0.83	0.90
Recurring cash flow per share	0.99	1.07	1.12	1.23	1.32
Balance Sheet (THB m) Year Ending Dec	2023	2024	2025E	2026E	2027E
angible fixed assets (gross)	20,884	23,120	24,006	24,963	25,97
ess: Accumulated depreciation	(8,639)	(10,287)	(11,361)	(12,485)	(13,663
angible fixed assets (net)	(0,000) 12,244	12,834	12,646	12,400)	12,31
ntangible fixed assets (net)	440	436	436	436	430
.ong-term financial assets	440	430	430	430	430
nvest. in associates & subsidiaries	- 28	- 90	- 90	- 90	90
		1,382	2,236		4,473
Cash & equivalents	2,185			3,309	
/C receivable	839	910	910	910	910
nventories	306	331	345	372	390
Other current assets	1,513	1,150	1,242	1,341	1,418
Current assets	4,843	3,773	4,732	5,931	7,192
Other assets	176	243	243	243	243
Fotal assets	17,731	17,375	18,147	19,178	20,273
Common equity	12,594	12,955	13,545	14,331	15,214
Ainorities etc.	1,110	1,072	1,123	1,183	1,258
fotal shareholders' equity	13,704	14,027	14,668	15,515	16,472
ong term debt	1,497	324	324	324	324
Other long-term liabilities	187	203	203	203	203
.ong-term liabilities	1,684	528	528	528	528
A/C payable	1,368	1,340	1,399	1,505	1,582
Short term debt	81	573	573	573	573
Other current liabilities	894	907	979	1,058	1,118
Current liabilities	2,342	2,820	2,952	3,136	3,27
otal liabilities and shareholders' equity	17,731	17,375	18,147	19,178	20,273
let working capital	396	143	118	59	18
nvested capital	13,284	13,746	13,533	13,307	13,100
Includes convertibles and preferred stock which is bein	g treated as debt				
Per share (THB)					
look value per share	5.05	5.20	5.43	5.75	6.10
angible book value per share	4.87	5.02	5.26	5.57	5.93
inancial strength					
let debt/equity (%)	(4.4)	(3.5)	(9.1)	(15.5)	(21.7
let debt/total assets (%)	(3.4)	(2.8)	(7.4)	(12.6)	(17.6
Current ratio (x)	2.1	1.3	1.6	1.9	2.2
CF interest cover (x)	11.3	11.8	56.9	56.9	74.8
'aluation	2023	2024	2025E	2026E	20275
Recurring P/E (x) *	25.5	29.9	22.6	20.1	18.4
Recurring P/E @ target price (x) *	35.5	41.6	31.4	28.0	25.
Reported P/E (x)	25.5	28.0	22.6	20.0	18.4
Dividend yield (%)	3.5	3.5	22.0	2.8	3.0
	2.9	2.8	2.8	2.5	2.4
		2.0			
rice/book (x)		2.0	07	26	~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~
Price/book (x) Price/tangible book (x)	3.0	2.9	2.7	2.6	
Price/book (x) Price/tangible book (x) EV/EBITDA (x) **	3.0 13.0	14.0	11.3	10.0	9.0
Price/book (x) Price/tangible book (x)	3.0				2.4 9.0 12.7 2.0

Sources: Bangkok Chain Hospital; FSSIA estimates



Bangkok Chain Hospital PCL (BCH TB)

FSSIA ESG rating

 $\star \star \star$

39.71 /100

Exhibit 11: FSSIA ESG score implication

Rating	Score	Implication
*****	>79-100	Leading its industry peers in managing the most significant ESG risks which not only better cost efficiency but also lead to higher profitability.
$\star\star\star\star$	>59-79	A mixed track record of managing the most significant ESG risks and opportunities relative to industry peers.
***	>39-59	Relevant ESG materiality matrix has been constructively addressed, well-managed and incorporated into day-to-day operations, in which targets and achievements are evaluated annually.
**	>19-39	Relevant ESG materiality matrix has been identified with key management in charge for progress to be followed up on and to provide intensive disclosure. Most targets are conventional and achievable.
*	1-19	The company has adopted the United Nations Sustainable Development Goals (UN SDGs), established sustainability management guidelines and fully complies with regulations or ESG suggested guidance from related organizations such as the SET and SEC.

Sources: FSSIA estimates

Exhibit 12: ESG – peer comparison

	FSSIA			Domesti	c ratings					Glo	bal ratings	;		Bl	oomberg
	ESG score	DJSI	SET ESG	SET ESG Rating	CG score	AGM level	Thai CAC	Morningstar ESG risk	ESG Book	MSCI	Moody's	Refinitiv	S&P Global	ESG score	Disclosure score
SET100	69.20	5.34	4.40	4.40	4.76	4.65	3.84	Medium	51.76	BBB	20.87	58.72	63.91	3.72	28.17
Coverage	67.12	5.11	4.15	4.17	4.83	4.71	3.53	Medium	52.04	BB	16.97	56.85	62.09	3.40	31.94
BCH	39.71			-	4.00	5.00	Certified	High	48.21			27.19	18.00	3.52	47.60
BDMS	74.00	Y	Y	Y	5.00	4.00		Medium	61.06	AA	34.00	59.83	72.00	3.45	58.92
BH	51.21				4.00	4.00		Medium	64.29	A	29.00	59.03	27.00	5.08	47.79
CHG	38.25				4.00	5.00		High	55.35			59.57	21.00	2.34	50.24
PR9	54.08		Y	Y	5.00	5.00	Certified	High	71.12			62.39		2.43	37.90
PRINC	18.00				4.00	4.00	Certified								
RAM	11.75				3.00			High							
THG	18.75				5.00	5.00		High							
VIBHA	20.88				4.00	3.00	Declared	High					17.00		

Sources: <u>SETTRADE.com</u>; FSSIA's compilation

Exhibit 13: ESG score by Bloomberg

FY ending Dec 31	FY 2015	FY 2016	FY 2017	FY 2018	FY 2019	FY 2020	FY 2021	FY 2022
ESG financial materiality scores - ESG score	0.56	0.71	0.75	0.72	0.80	0.85	2.36	3.52
BESG environmental pillar score	0.00	0.00	0.00	0.00	0.38	0.38	2.96	4.63
BESG social pillar score	0.00	0.22	0.22	0.22	0.22	0.22	1.70	3.47
BESG governance pillar score	2.35	2.41	2.62	2.50	2.41	2.63	3.19	2.91
ESG disclosure score	18.06	19.81	19.81	19.81	20.08	20.08	31.27	47.60
Environmental disclosure score	0.00	0.42	0.42	0.42	1.24	1.24	20.57	46.18
Social disclosure score	3.17	10.52	10.52	10.52	10.52	10.52	18.53	41.96
Governance disclosure score	50.87	48.37	48.37	48.37	48.37	48.37	54.64	54.64
Environmental								
Emissions reduction initiatives	No	No	No	No	Yes	Yes	Yes	Yes
Climate change policy	No	No	No	No	No	No	Yes	Yes
Climate change opportunities discussed	No							
Risks of climate change discussed	No							
GHG scope 1	_	—	—	—	—	—	1	2
GHG scope 2 location-based	_	—	—	—	—	—	5	6
GHG Scope 3	_	—	—	—	—	—	—	_
Carbon per unit of production	_	_	_	_	_	_	—	_
Biodiversity policy	No							
Energy efficiency policy	No	Yes						
Total energy consumption	—	_	_	_	_	_	10	12
Renewable energy use	_	_	_	_	_	_	—	_
Electricity used	_	_	_	_	_	_	10	12
Fuel used - natural gas	_	_	_	_	_	_	_	_

Sources: Bloomberg; FSSIA's compilation

Exhibit 14: ESG score by Bloomberg (cont.)

FY ending Dec 31	FY 2015	FY 2016	FY 2017	FY 2018	FY 2019	FY 2020	FY 2021	FY 2022
Fuel used - crude oil/diesel	No							
Waste reduction policy	No	No	No	No	Yes	Yes	Yes	Yes
Hazardous waste	—	—	—	—	—	—	_	0
Total waste	—	—	_	—	—	_	—	0
Waste recycled	—	—	_	—	—	_	—	0
Waste sent to landfills		_				_	_	0
Environmental supply chain management	No	Yes						
Water policy	No	No	No	No	No	No	Yes	Yes
Water consumption	_	_	_	_	_	_	_	-
Social								
Human rights policy	No	Yes						
Policy against child labor	No	Yes						
Quality assurance and recall policy	No	Yes						
Consumer data protection policy	No							
Equal opportunity policy	Yes							
Gender pay gap breakout	No							
Pct women in workforce	—	—	—	—	—	—	—	76
Pct disabled in workforce	—	—	—	—	—	—	—	1
Business ethics policy	Yes							
Anti-bribery ethics policy	No	Yes						
Health and safety policy	No	Yes						
Lost time incident rate - employees	—	—	—	_	_	—	0	0
Total recordable incident rate - employees	_	—	_	_	—	_	0	1
Training policy	No	Yes						
Fair remuneration policy	No	Yes						
Number of employees – CSR	_	—	—	—	—	_	8,597	8,877
Employee turnover pct	—	—	—	—	—	—	_	43
Total hours spent by firm - employee training	_	—	—	—	—	_	_	54,702
Social supply chain management	No	Yes						
Governance								
Board size	10	10	10	12	12	12	12	11
No. of independent directors (ID)	4	4	4	4	4	4	4	4
No. of women on board	3	3	3	4	4	3	3	3
No. of non-executive directors on board	5	5	5	5	5	5	5	5
Company conducts board evaluations	Yes							
No. of board meetings for the year	6	5	6	5	5	6	6	6
Board meeting attendance pct	93	94	90	96	100	99	94	97
Board duration (years)	_	—	—	—	—	_		_
Director share ownership guidelines	No							
Age of the youngest director	28	29	30	29	30	31	32	33
Age of the oldest director	72	73	74	75	76	77	78	79
No. of executives / company managers	5	5	5	5	5	7	7	6
No. of female executives	1	_	_	_	_	_	_	_
Executive share ownership guidelines	No							
Size of audit committee	3	3	3	3	3	3	3	3
No. of ID on audit committee	3	3	3	3	3	3	3	3
Audit committee meetings	4	4	5	5	5	5	5	5
Audit meeting attendance %	100	92	100	93	100	100	93	100
Size of compensation committee	0	0	0	0	0	0	0	0
No. of ID on compensation committee	_	_				_	_	_
No. of compensation committee meetings	_	_	_	_	_	_	_	_
Compensation meeting attendance %	_	_	_	_	_	_	_	_
Size of nomination committee	0	0	0	0	0	0	0	0
No. of nomination committee meetings	_	_	_	_	_	_	_	_
Nomination meeting attendance %	_	_	_	_	_	_	_	_
Sustainability governance						-		
eactaining governance								

Sources: Bloomberg; FSSIA's compilation

Disclaimer for ESG scoring

ESG score	Methodolog	У			Rating				
The Dow Jones Sustainability Indices (DJSI) By S&P Global	process base from the anni Only the top- inclusion.	ed on the com ual S&P Glob ranked comp	transparent, rules-based npanies' Total Sustainabi aal Corporate Sustainabil anies within each industr	lity Scores resulting ity Assessment (CSA). y are selected for	Sustainability A ESG Score of I scoring compares selected from t	ssessment (C ess than 45% ny are disqual ne Eligible Un		mpanies with al ESG Score uents of the D	an S&P Global of the highest JSI indices are
SET ESG Ratings List (SETESG) by The Stock Exchange of Thailand (SET)	managing bu Candidates n 1) no irregula float of >150 up capital. So 70%; 2) indep wrongdoing r	siness with tr nust pass the ir trading of th shareholders ome key disq pendent direc elated to CG	presibility in Environmenta ansparency in Governan e preemptive criteria, with ne board members and e s, and combined holding r ualifying criteria include: ctors and free float violati , social & environmental aarnings in red for > 3 yea	ice, updated annually. two crucial conditions: xecutives; and 2) free must be >15% of paid- 1) CG score of below on; 3) executives' impacts; 4) equity in	minimum of 50 during the asse nature of the re <u>SETESG Index</u> 1) market capit liquidity >0.5% SETTHSI Index	% for each inc ssment year. levant industr is extended f alization > TH of paid-up cap is a market c	<u>clusion</u> , verified licator, unless the The scoring with y and materiality. from the SET ES B5b (~USD150b bital for at least 9 apitalisation-weig , and no cap for l	e company is be fairly weigh G Ratings cor); 2) free float out of 12 mon ghted index, c	a part of DJSI ated against the npanies whose >20%; and 3) hths. The ap 5%
CG Score by Thai Institute of Directors Association (Thai IOD)	annually by t	he Thai IOD, T). The resul	h in sustainable develop with support from the St ts are from the perspectiv s.	ock Exchange of	Good (80-89), 3 and not rated for equitable treatr	3 for Good (70 or scores belo nent of shareh (5%); 4) disclo	ories: 5 for Excel 0-79), 2 for Fair (6 w 50. Weightings nolders (weight 2 sure & transpare	60-69), 1 for P include: 1) th 5% combined	ass (60-69), le rights; 2) and); 3) the role of
AGM level By Thai Investors Association (TIA) with support from the SEC	treatment are transparent a out of five the criteria cover date (45%), a circulation of su exercised. The and verifiability.	e incorporated and sufficientl CG compor AGM proced and after the ifficient informa second assess ; and 3) openne	which shareholders' rights d into business operation y disclosed. All form impu- tents to be evaluated anr fures before the meeting meeting (10%). (The first a tition for voting; and 2) facilitat ses 1) the ease of attending in sess for Q&A. The third involve tes, resolutions and voting re-	s and information is ortant elements of two nually. The assessment (45%), at the meeting issesses 1) advance ting how voting rights can be neetings; 2) transparency as the meeting minutes that			four categories: (80-89), and not		
Thai CAC By Thai Private Sector Collective Action Against Corruption (CAC)	establishmen policies. The (Companies de Declaration of I Certification, in managers and	t of key contr Certification ciding to becom Intent to kick officuding risk ass employees, est	Checklist include corrupti rols, and the monitoring a is good for three years. In a CAC certified member s f an 18-month deadline to sul tessment, in place of policy a tablishment of whistleblowing II stakeholders.)	and developing of tart by submitting a bmit the CAC Checklist for nd control, training of	passed Checkl	st will move fo se members a	ed by a committe or granting certific re twelve highly r chievements.	ation by the 0	CAC Council
<u>Morningstar</u> Sustainalytics	based on an risk is unmar	assessment aged. Source	isk rating provides an ove of how much of a compa s to be reviewed include corp her media, NGO reports/web	ny's exposure to ESG	more risk is un	managed, the	score is the sum higher ESG risk	is scored.	
	information, co reports, and qu		k, ESG controversies, issuer iews.	feedback on draft ESG	NEGL 0-10	Low 10-20	Medium 20-30	High 30-40	Severe 40+
ESG Book	positioned to the principle helps explain	outperform c of financial m future risk-a ng features w	sustainable companies th over the long term. The m ateriality including inform djusted performance. Ma ith higher materiality and erly basis.	ethodology considers nation that significantly teriality is applied by	The total ESG scores using m	score is calcul ateriality-base	ated as a weight d weights. The s dicating better p	ed sum of the core is scaled	features
<u>MSCI</u>		0		anagement of financially their exposure to ESG ris					nethodology to
	AAA	8.571-10.00		leading its industry in m		, ,		·	
	AA	7.143-8.570		leading its industry in m	anaging the most s	grinicant ESG h	sks and opportunitie	:5	
	A	5.714-7.142		a mixed or unexception	al track record of ma	anaging the mos	t significant ESG ris	ks and opportu	nities relative to
	BBB BB	4.286-5.71	-	industry peers			•		
	в	1.429-2.856	6						
	ccc	0.000-1.428	Laggard:	lagging its industry base	ed on its high expos	ure and failure to	o manage significan	t ESG risks	
<u>Moody's ESG</u> solutions	believes that	a company ii		take into account ESG o to its business model and medium to long term.					
Refinitiv ESG rating	based on put	olicly available	e and auditable data. The	e a company's relative ES e score ranges from 0 to are 0 to 25 = poor; >25 to 50	100 on relative E	SG performar	nce and insufficie	nt degree of t	
S&P Global				asuring a company's perf ssification. The score ran			of ESG risks, op	portunities, ar	d impacts
	ESG Score	,		ating the company's agg	•	nental, Social			
Bloomberg			score is based on Bloo	mberg's view of ESG fina the weights are determin					

Rating regarding the sustainable development of Thai listed companies, both on the SET and MAI, are publicly available on the website of the Securities and Exchange Commission of Thailand (SEC). Currently, ratings available are 1) "CG Score"; 2) "AGM Level"; 3) "Thai CAC"; and 4) THSI. The ratings are updated on an annual basis. FSSIA does not confirm nor certify the accuracy of such ratings. Source: FSSIA's compilation

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Teerapol Udomvej, CFA FSS International Investment Advisory Securities Co., Ltd

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Company	Ticker	Price	Rating	Valuation & Risks
Bangkok Chain Hospital	BCH TB	THB 14.40	BUY	Downside risks to our DCF-based target price include 1) a slowdown in international patients due to economic concerns, political protests or floods; 2) regulatory risks from drug prices and medical bill controls; and 3) SSO provision expenses following a limited SSO budget.
Bangkok Dusit Medical Services	BDMS TB	THB 23.10	BUY	Downside risks to our DCF-based target price include 1) a slowdown in international patients due to economic concerns, political protests or floods; 2) regulatory risks from drug prices and medical bill controls; and 3) higher-than-expected capex and opex for CoE projects.
Bumrungrad Hospital	ВН ТВ	THB 158.50	BUY	Downside risks to our DCF-based target price include 1) a slowdown in international patients due to economic concerns, political protests or floods; 2) regulatory risks from drug prices and medical bill controls; and 3) higher medical fee discount promotions, leading to a weaker EBITDA margin.
Chularat Hospital	CHG TB	THB 1.78	BUY	Downside risks to our DCF-based target price include 1) a slowdown in Thai patient volume due to economic concerns; 2) regulatory risks from drug price and medical bill controls; and 3) SSO provision expenses following limited budgets from the SSO.
Patrangsit Healthcare Group	PHG TB	THB 13.90	BUY	Downside risks to our DCF-based target price include 1) a slowdown in Thai patient volume due to economic slowdown; 2) regulatory risks from drug price and medical bill controls; and 3) SSO provision expenses following limited budgets from the SSO.
Praram 9 Hospital	PR9 TB	THB 24.10	BUY	Downside risks to our DCF-based target price include 1) weak patient volumes following the economic slowdown; 2) regulatory risks from drug price and medical bill controls; and 3) higher-than-expected expenses from its new building.
Thonburi Healthcare Group	THG TB	THB 9.80	HOLD	Upside risks to our DCF-based target price include 1) a new Covid wave from a new variant; and 2) big-lot sales of Jin Wellbeing County units. Downside risks include 1) regulatory risks from drug prices and medical bill controls; and 2) a slowdown in international patients due to economic concerns.
Ramkhamhaeng Hospital	RAM TB	THB 18.10	BUY	Downside risks to our DCF-based target price include 1) weak patient volumes following the economic slowdown; 2) regulatory risks from drug price and medical bill controls; and 3) losses from its subsidiary companies.
Srivichaivejvivat	VIH TB	THB 7.15	BUY	Downside risks to our DCF-based target price include 1) a slowdown in Thai patient volume due to economic slowdown; 2) regulatory risks from drug price and medical bill controls; and 3) SSO provision expenses following limited budgets from the SSO.

Source: FSSIA estimates

Additional Disclosures

Target price history, stock price charts, valuation and risk details, and equity rating histories applicable to each company rated in this report is available in our most recently published reports. You can contact the analyst named on the front of this note or your representative at Finansia Syrus Securities Public Company Limited.

All share prices are as at market close on 28-Apr-2025 unless otherwise stated.



RECOMMENDATION STRUCTURE

Stock ratings

Stock ratings are based on absolute upside or downside, which we define as (target price* - current price) / current price.

BUY (B). The upside is 10% or more.

HOLD (H). The upside or downside is less than 10%.

REDUCE (R). The downside is 10% or more.

Unless otherwise specified, these recommendations are set with a 12-month horizon. Thus, it is possible that future price volatility may cause a temporary mismatch between upside/downside for a stock based on market price and the formal recommendation.

* In most cases, the target price will equal the analyst's assessment of the current fair value of the stock. However, if the analyst doesn't think the market will reassess the stock over the specified time horizon due to a lack of events or catalysts, then the target price may differ from fair value. In most cases, therefore, our recommendation is an assessment of the mismatch between current market price and our assessment of current fair value.

Industry Recommendations

Overweight. The analyst expects the fundamental conditions of the sector to be positive over the next 12 months. **Neutral.** The analyst expects the fundamental conditions of the sector to be maintained over the next 12 months. **Underweight.** The analyst expects the fundamental conditions of the sector to be negative over the next 12 months.

Country (Strategy) Recommendations

Overweight (O). Over the next 12 months, the analyst expects the market to score positively on two or more of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

Neutral (N). Over the next 12 months, the analyst expects the market to score positively on one of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

Underweight (U). Over the next 12 months, the analyst does not expect the market to score positively on any of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.