EQUITY RESEARCH - COMPANY REPORT

SCG PACKAGING

THAILAND / PACKAGING

SCGP TB

ต้นทุนลด หนุนกำไร 1Q25E

- การบริโภคในอาเซียนยังโตต่อใน 1Q25 แม้จะมีความระวังอยู่บ้าง หนุนกำไรโต q-q แต่ ลดลง y-y เนื่องจากการบริโภคใน 1Q24 แข็งแกร่งมาก
- เร็วเกินไปที่จะประเมินผลกระทบจากสงครามการค้า แต่การคุมรายจ่ายช่วยลด
- Valuation ถกเกินไปแม้จะคำนึงถึงความเสี่ยงข้างหน้าแล้ว

การบริโภคในอาเซียนยังโตได้ต่อใน 1Q25 แม้จะมีความระวังอยู่บ้าง

ภาพรวมของการบริโภคใน 1Q25 ยังโตได้ต่อเนื่องโดยเฉพาะในภูมิภาคอาเซียน โดยเฉพาะในสินค้ากลุ่มอาหารและเครื่องดื่ม เนื่องจากยังอยู่ในเทศกาลจับจ่ายและ ฤดูกาลท่องเที่ยว และมีการสต็อกสินค้าก่อนหยุดยาวสงกรานต์ ทั้งนี้ ผู้บริโภคยังมีความ ระมัดระวังในการจับจ่ายจากสถานการณ์โลกที่มีความเสี่ยงด้านสงครามการค้า อย่างไร ก็ตาม การแข่งขันยังสูงโดยเฉพาะจากจีนซึ่งมีการลดราคาขายราว 2-3% ทำให้ราคา ขายของ SCGP ไม่สามารถขยับขึ้นได้ตามอุปสงค์ที่ดีขึ้น แต่ข้อดีคือต้นทุนปรับลงทั้ง วัตถุดิบ (กระดาษรีไซเคิล - RCP) และเชื้อเพลิงในการผลิต (ถ่านหิน)

์ตันทุนที่ลดลงเป็นปัจจัยหลักหนุนผลประกอบการ 1**Q25**

ภาพรวมของผลการดำเนินงานใน 1Q25 จึงน่าจะดีขึ้นจาก 2H24 แต่ยังต่ำกว่า 1Q24 ซึ่งเป็นช่วงเวลาที่การบริโภคในภูมิภาคอาเซียนยังสดใสมาก เราคาดรายได้จากการขาย รวมใน 1Q25 ที่ 32,731 ล้านุบาท -3.6% y-y แต่ +4.8% q-q เติบโตจากปริมาณ ไม่ใช่ ราคาขาย คาดว่าอัตรากำไรขั้นต้นปรับตัวดีขึ้นเป็น 16.6% จาก 13.8% ใน 4Q24 ซึ่ง เป็นเหตุผลหลักทำให้กำไรในไตรมาสนี้ฟื้นตัว นอกจากนี้ การคุมค่าใช้จ่ายอย่างเข้มข้น ทำให้คาดว่า EBITDA margin จะปรับตัวดีขึ้นเช่นกันเป็น 12.1% จาก 9.5% ใน 4Q24 ภาระดอกเบี้ยจ่ายยังคงเดิมเนื่องจากยังไม่มีการชำระคืนหนี้ระหว่างงวด ดังนั้น เราจึง คาดกำไรปกติที่ 864.5 ล้านบาท +1,309% q-q แต่ยัง -48% y-y กำไรในระดับ 800 ล้านบาทต่อไตรมาสยังต่ำกว่าระดับปกติของบริษัท แต่ถือว่าดีขึ้นจากในช่วง 2H24 เรา เชื่อว่าผลประกอบการของ SCGP ผ่านจุดต่ำสุดใน 2H24 ไปแล้ว ผลประกอบการของ Fajar ทยอยขาดทุนลดลง บริษัทยังยืนยั้นเป้า EBITDA breakeven ใน 2Q25

เร็วเกินไปที่จะประเมินผลกระทบจากสงครามการด้า

ผลกระทบทางตรงจาก Reciprocal tariff ของสหรัฐต่อบริษัทจำกัดมากเพราะ SCGP ส่งออกไปยังสหรัฐเพียง 3% (ปรับพอร์ตไปขายประเทศอื่นได้) และส่งออกไปจีน 6% แต่ผลทางอ้อมที่อาจกระทบลูกค้าของบริษัท ยังไม่สามารถประเมินได้ในขณะนี้ อย่างไร ก็ตาม ต้นทุนวัตถุดิบที่มีแนวใน้มลดลง และการบริหารจัดการค่าใช้จ่ายอย่างเข้มข้นของ บริษัท น่าจะลดท่อนผลกระทบทางลบที่อาจเกิดขึ้นในอนาคตได้

Valuation ถูกมากแม้จะคำนึงถึงความเสี่ยงข้างหน้าแล้ว

กำไรที่เราคาดใน 1Q25 คิดเป็น 22% ของประมาณการทั้งปีที่ 4.0 พันล้านบาท (+2.4% y-y) แม้จะมีความเสี่ยงอยู่ข้างหน้าแต่เรายังคงประมาณการกำไรและราคาเป้าหมายที่ 29 บาท (DCF, 9.3% WACC, 2.0% LTG) ราคาหุ้นปัจจุบันซื้อขายต่ำกว่า 2SD ของ ค่าเฉลี่ย 4 ปีนังตั้งแต่เข้าตลาด สะท้อนความเสี่ยงไปมากแล้ว จึงยังคงแนะนำซื้อ



FSSIA ESG rating



TARGET PRICE THB29.00 **CLOSE** THB12.00 **UP/DOWNSIDE** +141.7% PRIOR TP THB29.00 **CHANGE IN TP** UNCHANGED TP vs CONSENSUS +50.7%

KEY STOCK DATA

YE Dec (THB m)	2024	2025E	2026E	2027E
Revenue	132,784	145,405	155,392	162,527
Net profit	3,699	4,005	5,749	6,043
EPS (THB)	0.86	0.93	1.34	1.41
vs Consensus (%)	-	10.3	18.2	15.8
EBITDA	16,338	18,611	20,365	20,509
Recurring net profit	3,910	4,005	5,749	6,043
Core EPS (THB)	0.91	0.93	1.34	1.41
Chg. In EPS est. (%)	-	(4.1)	-	-
EPS growth (%)	(24.3)	2.4	43.5	5.1
Core P/E (x)	13.2	12.9	9.0	8.5
Dividend yield (%)	6.5	3.5	5.0	5.3
EV/EBITDA (x)	7.3	6.3	5.6	5.4
Price/book (x)	0.7	0.7	0.6	0.6
Net debt/Equity (%)	51.3	49.2	44.6	40.0
ROE (%)	5.1	5.1	7.1	7.2



Share price performance	1 Month	3 Month	12 Month
Absolute (%)	(16.1)	(32.2)	(63.4)
Relative to country (%)	(12.9)	(18.2)	(54.5)
Mkt cap (USD m)			1,509
3m avg. daily turnover (USD	m)		8.1
Free float (%)			26
Major shareholder	The Siam Ce	ment (SCC	TB) (72%)
12m high/low (THB)		3	5.25/10.70
Issued shares (m)			4,292.92

Sources: Bloomberg consensus; FSSIA estimates



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Investment thesis

The overall consumption in the ASEAN region in 1Q25 continued to grow from the previous quarter, particularly in the food and beverage segment. However, global uncertainties kept consumer spending cautious. Therefore, consumption still did not reach the level of 1Q24.

SCGP's 1Q25 performance should improve from 2H24. However, it will likely remain below 1Q24 levels due to stronger ASEAN consumption. We expect a core profit of THB864.5m, (+1,309% q-q, -48% y-y). A quarterly profit of cTHB800m-900m is below SCGP's normal level, but it would show improvement. Our estimated 1Q25 profit accounts for 22% of our full-year estimate. We maintain our profit forecast and TP. The current stock price is trading below -2SD of its four-year average since listing, reflecting most of the risks. We maintain our BUY rating.

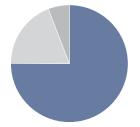
Company profile

SCGP is a leading multinational consumer packaging solutions provider in ASEAN providing fiber-based packaging, polymer packaging, food service products, design, printing, and other solutions for customers. The company's major businesses include: integrated packaging chain, fibrous chain, and recycling business.

www.scgpackaging.com

Principal activities (revenue, 2024)

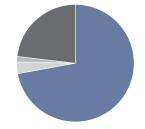
- Integrated packaging chain 75.1
- Fibrous chain 19.1 %
- Recycling business and others -5.9 %



Source: SCG Packaging

Major shareholders

- The Siam Cement (SCC TB) -72.1 %
- Thai NVDR 3.2 %
- CPB Equity Co., Ltd. 1.5 %
- Others 23.2 %



Source: SCG Packaging

Catalysts

Key potential catalysts include 1) the strong recovery of China's economy; 2) lower costs of RCP and energy; and 3) more M&Ps.

Risks to our call

Downside risks to our DCF-based TP include 1) the slow demand for packaging; 2) the rising cost of recycled paper, other raw material, and energy; 3) the rising cost of funds; and 4) the fluctuation in foreign exchange currencies.

Event calendar

Date	Event
29 April 2025	1Q25 earnings announcement

Key assumptions

	(unit)	2025E	2026E	2027E
Packaging paper sale volume	m ton	3.86	4.05	4.23
Packaging paper ASP	THB/ton	13,797	14,487	15,139
Fiber packaging sale volume	m ton	1.06	1.08	1.04
Fiber packaging ASP	THB/ton	33,742	35,092	35,443
Integrated packaging business	THB m	108,588	116,817	122,180
Fibrous sale volume	m ton	0.67	0.70	0.72
Fibrous ASP	THB/ton	41,876	42,596	43,447
Fibrous business	THB m	28,313	29,817	31,326

Source: FSSIA estimates

Earnings sensitivity

- For every 5% change in packaging paper ASP, we project SCGP's 2025 core profit to change by 2.7%, all else being equal.
- For every 5% change in fiber packaging ASP, we project SCGP's 2025 core profit to change by 1.5%, all else being equal.
- For every 0.5% change in blended gross margin, we project SCGP's 2025 core profit to change by 8%, all else being equal.

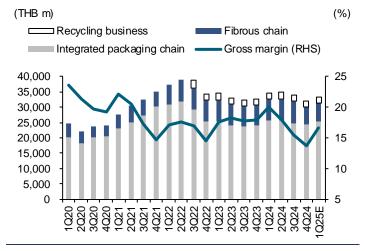
Source: FSSIA estimates

Exhibit 1: SCGP – 1Q25 earnings preview

Year to Dec 31	1Q24	2Q24	3Q24	4Q24	1Q25E	Cha	nge	2024	2025E	Change	% of
	(THB m)	(q-q %)	(y-y %)	(THB m)	(THB m)	(y-y %)	2025E				
Sales	33,948	34,235	33,370	31,231	32,731	4.8	(3.6)	132,784	145,405	9.5	22.5
Cost of sales	(27,146)	(28,114)	(28,186)	(26,935)	(27,310)	1.4	0.6	(110,381)	(121,306)	9.9	22.5
Gross profit	6,802	6,121	5,184	4,296	5,420	26.2	(20.3)	22,403	24,099	7.6	22.5
Operating costs	(4,294)	(4,120)	(4,140)	(3,764)	(3,960)	5.2	(7.8)	(16,318)	(17,303)	6.0	22.9
Operating profit	2,507	2,001	1,044	533	1,460	174.1	(41.8)	6,085	6,796	11.7	21.5
Operating EBITDA	5,097	4,680	3,597	2,963	3,962	33.7	(22.3)	16,338	18,611	13.9	21.3
Other income	263	349	230	153	225	46.7	(14.3)	995	1,061	6.7	21.2
Interest expense	(523)	(611)	(628)	(667)	(666)	(0.2)	27.3	(2,429)	(3,196)	31.6	20.8
FX gain/loss & others	54	(46)	(101)	(118)	0	nm	nm	0	0	nm	nm
Net profit	1,725	1,454	577	(57)	865	nm	(49.9)	3,699	4,005	8.3	21.6
Core profit	1,671	1,499	678	61	865	1,308.9	(48.3)	3,910	4,005	2.4	21.6
Reported EPS (THB)	0.40	0.34	0.13	(0.01)	0.20	nm	(49.9)	0.86	0.93	8.3	21.6
Core EPS (THB)	0.39	0.35	0.16	0.01	0.20	1,308.9	(48.3)	0.91	0.93	2.4	21.6
Key ratios	(%)	(%)	(%)	(%)	(%)	(ppt)	(ppt)	(%)	(%)	(ppt)	
Gross margin	20.0	17.9	15.5	13.8	16.6	2.8	(3.5)	16.9	16.6	(0.3)	
Operating margin	8.2	6.9	3.8	2.2	5.1	3.0	(3.0)	5.3	5.4	0.1	
EBITDA margin	15.0	13.7	10.8	9.5	12.1	2.6	(2.9)	12.3	12.8	0.5	
Core profit margin	4.9	4.4	2.0	0.2	2.6	2.4	(2.3)	2.8	3.7	0.9	
SG&A / Sales	12.7	12.0	12.4	12.1	12.1	0.0	(0.6)	12.3	11.9	(0.4)	
Revenue breakdown	(THB m)	(q-q %)	(y-y %)	(THB m)	(THB m)	(y-y %)					
Integrated packaging chain	25,549	25,586	24,699	24,241	25,453	(1.9)	0.8	100,605	108,588	7.9	
Fibrous chain	7,027	7,058	7,202	5,860	6,020	(18.6)	(11.1)	26,610	28,313	6.4	
Recycling business	1,372	1,590	1,470	1,130	1,258	(23.1)	(9.3)	8,256	8,504	3.0	
EBITDA margin	(%)	(%)	(%)	(%)	(%)	(ppt)	(ppt)	(%)	(%)	(ppt)	
Integrated packaging chain	15.6	14.1	11.7	11.6	13.0	(0.1)	(2.9)	15.5	15.4	(0.1)	
Fibrous chain	17.9	15.7	11.2	8.6	9.1	(2.6)	(7.0)	16.1	15.9	(0.2)	

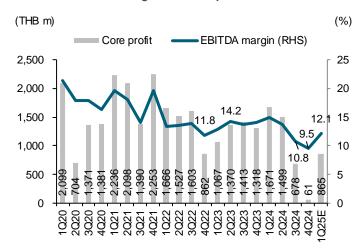
Sources: SCGP, FSSIA estimates

Exhibit 2: Revenue structure and gross margin



Sources: SCGP, FSSIA estimates

Exhibit 3: EBITDA margin and core profit



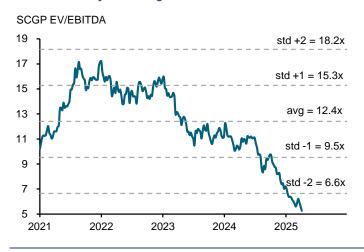
Sources: SCGP, FSSIA estimates

Exhibit 4: One-year rolling forward P/E band



 $Sources: Bloomberg, \,FSSIA \,\, estimates$

Exhibit 5: One-year rolling forward EV/EBITDA band



 $Sources: Bloomberg, \,FSSIA \,\, estimates$

Financial Statements

SCG Packaging

Profit and Loss (THB m) Year Ending Dec	2023	2024	2025E	2026E	2027E
Revenue	129,398	132,784	145,405	155,392	162,527
Cost of goods sold	(106,274)	(110,381)	(121,306)	(128,522)	(134,142)
Gross profit	23,124	22,403	24,099	26,870	28,385
Other operating income	1,043	995	1,061	1,088	1,056
Operating costs	(15,684)	(16,318)	(17,303)	(18,336)	(19,666)
Operating EBITDA	17,689	16,338	18,611	20,365	20,509
Depreciation	(9,206)	(9,259)	(10,754)	(10,743)	(10,733)
Goodwill amortisation	0	0	0	0	0
Operating EBIT	8,483	7,079	7,857	9,621	9,776
Net financing costs	(2,020)	(2,429)	(3,196)	(2,804)	(2,609)
Associates	39	113	124	155	163
Recurring non-operating income	39	113	124	155	163
Non-recurring items	80	(211)	0	0	0
Profit before tax	6,582	4,552	4,786	6,972	7,329
Tax	(1,153)	(825)	(932)	(1,364)	(1,433)
Profit after tax	5,429	3,727	3,854	5,609	5,896
Minority interests	(180)	(28)	152	140	147
Preferred dividends	-	-	-	-	-
Other items	-	-	-	-	-
Reported net profit	5,248	3,699	4,005	5,749	6,043
Non-recurring items & goodwill (net)	(80)	211	0	0	0
Recurring net profit	5,169	3,910	4,005	5,749	6,043
Per share (THB)					
Recurring EPS *	1.20	0.91	0.93	1.34	1.41
Reported EPS	1.22	0.86	0.93	1.34	1.41
DPS	0.55	0.78	0.42	0.60	0.63
Diluted shares (used to calculate per share data)	4,293	4,293	4,293	4,293	4,293
Growth					
Revenue (%)	(11.4)	2.6	9.5	6.9	4.6
Operating EBITDA (%)	(8.1)	(7.6)	13.9	9.4	0.7
Operating EBIT (%)	(11.3)	(16.6)	11.0	22.5	1.6
Recurring EPS (%)	(8.6)	(24.3)	2.4	43.5	5.1
Reported EPS (%)	(9.5)	(29.5)	8.3	43.5	5.1
Operating performance					
Gross margin inc. depreciation (%)	17.9	16.9	16.6	17.3	17.5
Gross margin exc. depreciation (%)	25.0	23.8	24.0	24.2	24.1
Operating EBITDA margin (%)	13.7	12.3	12.8	13.1	12.6
Operating EBIT margin (%)	6.6	5.3	5.4	6.2	6.0
Net margin (%)	4.0	2.9	2.8	3.7	3.7
Effective tax rate (%)	17.5	18.1	19.5	19.6	19.6
Dividend payout on recurring profit (%)	45.7	85.1	45.0	45.0	45.0
Interest cover (X)	4.2	3.0	2.5	3.5	3.8
Inventory days	80.0	69.1	63.8	60.4	56.4
Debtor days	64.7	63.5	58.6	54.6	52.3
Creditor days	54.7	55.0	52.5	50.3	48.4
Operating ROIC (%)	6.0	5.4	5.5	6.7	(1.7)
ROIC (%)	4.4	3.9	4.1	5.0	(1.3)
ROE (%)	5.9	5.1	5.1	7.1	7.2
ROA (%)	3.5	3.0	3.4	4.2	2.8
* Pre-exceptional, pre-goodwill and fully diluted					0
Revenue by Division (THB m)	2023	2024	2025E	2026E	2027E
Integrated packaging chain	97,044	99,694	108,588	116,817	122,180
Fibrous chain	24,894	25,321	28,313	29,817	31,326
Recycling business and others	7,459	7,769	8,504	8,759	9,022
Sources: SCG Packaging: ESSIA actimates	7,400	7,700	3,00	3,700	0,022

Sources: SCG Packaging; FSSIA estimates

Financial Statements

SCG Packaging

5,169 9,206 (39) 3,182 3,965 21,482 0 (14,271) 830 381 (13,060) (3,286) 0 (3,012)	3,910 9,259 (113) 3,170 (2,471) 13,754 0 (1,093) 41 542 (510)	4,005 10,754 (124) (5,638) 304 9,301 0 (2,019) (5,700)	5,749 10,743 (155) (2,184) 514 14,667 0 (178) (5,700)	6,04 10,73 (163 (2,658 1,04 14,99
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21,482 0 (14,271) 830 381 (13,060) (3,286) 0	13,754 0 (1,093) 41 542 (510)	9,301 0 (2,019) (5,700)	14,667 0 (178)	14,99
0 (14,271) 830 381 (13,060) (3,286)	0 (1,093) 41 542 (510)	0 (2,019) (5,700)	0 (178)	•
(14,271) 830 381 (13,060) (3,286)	(1,093) 41 542 (510)	(2,019) (5,700)	(178)	
830 381 (13,060) (3,286)	41 542 (510)	(5,700)	, ,	
381 (13,060) (3,286) 0	542 (510)	,	(5.700)	(528
(13,060) (3,286) 0	(510)	(400)	(3,700)	(5,700
(3,286)		(128)	(102)	(73
0	(0.000)	(7,848)	(5,980)	(6,301
	(3,329)	(1,802)	(2,587)	(2,719
(3,012)	0	0	0	
, , ,	15,796	1,011	(2,138)	(2,568
(2,068)	(25,649)	(3,196)	(2,804)	(2,609
(8,366)	(13,181)	(3,987)	(7,529)	(7,89
-	-	-	-	
4,780				
4,780	(4,961)			
4,836	(4,899)	(2,533)	1,159	79
10,441.88	15,672.35	4,648.77	11,491.56	11,304.2
8,122.43	(1,570.25)	(730.99)	3,745.86	3,518.1
2.43	3.65	1.08	2.68	2.6
1.89	(0.37)	(0.17)	0.87	0.0
4.08	3.78	2.10	3.30	3.2
2023	2024	2025E	2026E	2027
217 496	220 104	227 852	233 601	239,34
				(146,71
			, , ,	92,63
·	•	•	•	37,9
·			•	1,20
				1,6
				11,70
				23,1
				18,74
				38
				53,98
	•	•	•	2,5
				190,03
	•	•	•	85,36
				18,17
				103,5
				21,93
				12,64
				34,58
	•		•	16,35
				31,15
				4,63
				52,1
				190,2
·	•	•		21,28
				157,3
treated as debt				
18.01	17.86	18.37	19.11	19.8
8.83	9.16	9.69	10.39	11.0
27.5	51.3	49.2	44.6	40
14.2	25.9	25.4	23.6	21
0.9	1.0	1.0	1.0	1
12.1	0.8	1.4	2.4	2
2023	2024	2025E	2026E	2027
10.0	13.2	12.9	9.0	8
24.1	31.8	31.1	21.7	20
9.8	13.9	12.9	9.0	8
4.6	6.5	3.5	5.0	5
0.7	0.7	0.7	0.6	C
1.4	1.3	1.2	1.2	1
5.9	7.3	6.3	5.6	5
10.1	11.8	10.3	9.2	9
0.7	0.8	0.7	0.7	C
	4,836 10,441.88 8,122.43 2.43 1.89 4.08 2023 217,496 (123,216) 94,279 39,425 1,534 1,063 17,181 22,648 19,253 1,191 60,272 1,988 198,561 77,322 25,127 102,449 18,027 11,694 29,721 14,808 27,328 24,254 66,390 198,561 4,029 142,318 treated as debt 18.01 8.83 27.5 14.2 0.9 12.1 2023 10.0 24.1 9.8 4.6 0.7 1.4 5.9 10.1 0.7	4,780 (4,961) 4,836 (4,899) 10,441.88 15,672.35 8,122.43 (1,570.25) 2.43 3.65 1.89 (0.37) 4.08 3.78 2023 2024 217,496 220,104 (123,216) (129,091) 94,279 91,014 39,425 37,340 1,534 1,229 1,063 1,193 17,181 12,282 22,648 23,551 19,253 19,027 1,191 443 60,272 55,304 1,988 2,500 198,561 188,580 77,322 76,678 25,127 18,608 102,449 95,287 18,027 25,320 11,694 11,370 29,721 36,690 14,808 15,678 27,328 35,863 24,254 5,062 66,390 56,603 198,561 188,580 4,029 22,281 142,318 155,557 treated as debt 18.01 17.86 8.83 9.16 27.5 51.3 14.2 25.9 0.9 1.0 12.1 0.8 2023 2024 10.0 13.2 24.1 31.8 9.8 13.9 4.6 6.5 0.7 0.7 1.4 1.3 5.9 7.3 10.1 11.8 0.7 0.8	4,780 (4,961) 0 4,836 (4,899) (2,533) 10,441.88 15,672.35 4,648.77 8,122.43 (1,570.25) (730.99) 2.43 3.65 1.08 1.89 (0.37) (0.17) 4.08 3.78 2.10 2023 2024 2025E 217,496 220,104 227,852 (123,216) (129,091) (134,965) 94,279 91,014 92,888 39,425 37,340 37,294 1,534 1,229 1,205 1,063 1,193 1,384 17,181 12,282 9,749 22,648 23,551 23,105 19,253 19,027 19,608 1,191 443 340 60,272 55,304 52,803 1,988 2,500 2,592 198,561 188,580 188,167 77,322 76,678 78,881 25,127 18,608 18,457 102,449 95,287 97,338 18,027 25,320 24,451 11,694 11,370 12,765 29,721 36,690 37,216 14,808 15,678 16,119 27,328 35,863 33,158 24,254 5,062 4,571 16,64 11,370 12,765 29,721 36,690 37,216 14,808 15,678 16,119 27,328 35,863 33,158 24,254 5,062 4,571 66,390 56,603 53,847 198,561 188,580 188,401 4,029 22,281 22,364 142,318 155,557 157,728 treated as debt	4,780 (4,961) 0 0 4,836 (4,899) (2,533) 1,159 10,441,88 15,672,355 4,648,777 11,491,56 8,122,43 (1,570,25) (730,99) 3,745,86 2,43 3,65 1,08 2,68 1,89 (0,37) (0,17) 0,87 4,08 3,78 2,10 3,30 2023 2024 2025E 2026E 217,496 220,104 227,852 233,601 (123,216) (129,091) (134,965) (140,839) 94,279 91,014 92,888 92,762 39,425 37,340 37,294 37,452 1,053 1,33 1,344 1,530 17,181 12,282 9,749 10,908 22,648 23,551 23,105 23,415 19,253 19,027 19,608 19,366 1,191 443 340 363 6,0272 55,304 52,803 54,053

Sources: SCG Packaging; FSSIA estimates

SCG Packaging PCL (SCGP TB)



Exhibit 6: FSSIA ESG score implication

78.40 /100

Rating	Score	Implication
****	>79-100	Leading its industry peers in managing the most significant ESG risks which not only better cost efficiency but also lead to higher profitability.
****	>59-79	A mixed track record of managing the most significant ESG risks and opportunities relative to industry peers.
***	>39-59	Relevant ESG materiality matrix has been constructively addressed, well-managed and incorporated into day-to-day operations, in which targets and achievements are evaluated annually.
**	>19-39	Relevant ESG materiality matrix has been identified with key management in charge for progress to be followed up on and to provide intensive disclosure. Most targets are conventional and achievable.
*	1-19	The company has adopted the United Nations Sustainable Development Goals (UN SDGs), established sustainability management guidelines and fully complies with regulations or ESG suggested guidance from related organizations such as the SET and SEC.

Source: FSSIA estimates

Exhibit 7: ESG – peer comparison

	FSSIA	Domestic ratings						Global ratings						Bloomberg	
	ESG score	DJSI	SET ESG	SET ESG Rating	CG score	AGM level	Thai CAC	Morningstar ESG risk	ESG Book	MSCI	Moody's	Refinitiv	S&P Global	ESG score	Disclosure score
SET100	67.71	5.69	4.38	4.05	4.77	4.43	4.02	Medium	57.34	BBB	22.70	60.82	67.31	1.19	35.34
Coverage	66.17	5.16	4.33	3.94	4.81	4.43	3.83	Medium	56.41	BBB	18.92	59.20	65.82	1.38	35.46
PSL	64.43		Y	Α	5.00	5.00	Certified	Low	67.46	BBB		70.85	57.00		
SCGP	78.40	Υ	Y	AAA	5.00	5.00	Certified	Low	64.95	BBB		75.23	87.00		
TTA	45.11		Y	AA	5.00	5.00		Low				53.87	27.00		

 $Sources: \underline{SETTRADE.com}; FSSIA's compilation$

Exhibit 8: ESG score by Bloomberg

FY ending Dec 31	FY 2020	FY 2021	FY 2022	FY 2023
ESG financial materiality scores - ESG score	_	3.56	6.41	_
BESG environmental pillar score	_	3.33	7.37	_
BESG social pillar score	_	1.90	8.93	_
BESG governance pillar score	_	4.53	4.53	_
ESG disclosure score	28.79	71.10	79.40	_
Environmental disclosure score	0.00	67.53	87.71	_
Social disclosure score	3.14	56.41	60.58	_
Governance disclosure score	83.02	89.28	89.86	_
Environmental				
Emissions reduction initiatives	No	Yes	Yes	Yes
Climate change policy	No	Yes	Yes	Yes
Climate change opportunities discussed	No	No	No	Yes
Risks of climate change discussed	No	Yes	Yes	Yes
GHG scope 1	_	4,366	3,778	3,448
GHG scope 2 location-based	_	508	632	586
GHG Scope 3	_	2,167	1,459	2,096
Carbon per unit of production	_	_	1	1
Biodiversity policy	No	Yes	Yes	Yes
Energy efficiency policy	No	Yes	Yes	Yes
Total energy consumption	_	17,964	16,778	16,417
Renewable energy use	_	3,742	4,083	4,667
Electricity used	_	738	0	919
Fuel used - natural gas	_	_	146,676	_

 $Sources: Bloomberg; FSSIA's \ compilation$

Exhibit 9: ESG score by Bloomberg (cont.)

FY ending Dec 31	FY 2020	FY 2021	FY 2022	FY 2023
Fuel used - crude oil/diesel	No	No	No	No
Waste reduction policy	No	Yes	Yes	Yes
Hazardous waste	_	64	48	88
Total waste	_	1,553	1,515	1,446
Waste recycled	_	1,520	1,429	1,279
Waste sent to landfills	_	18	12	8
Environmental supply chain management	No	Yes	Yes	Ye
Water policy	No	Yes	Yes	Ye
Water consumption	_	_	_	_
Social				
Human rights policy	No	Yes	Yes	Ye
Policy against child labor	No	Yes	Yes	Ye
Quality assurance and recall policy	No	Yes	Yes	Ye
Consumer data protection policy	No	Yes	Yes	Ye
Equal opportunity policy	No	Yes	Yes	N
Gender pay gap breakout	No	Yes	Yes	Ye
Pct women in workforce	18	18	22	3
Pct disabled in workforce	_	0	0	
Business ethics policy	No	Yes	Yes	N
Anti-bribery ethics policy	No	Yes	Yes	N
Health and safety policy	No	Yes	Yes	Ye
Lost time incident rate - employees	_	0	0	
Total recordable incident rate - employees	_	0	0	
Training policy	No	Yes	Yes	Υe
Fair remuneration policy	No	No	No	N
Number of employees – CSR	_	23,341	22,289	21,88
Employee turnover pct	_	5	6	,
Total hours spent by firm - employee training	_	46,682	334,335	306,34
Social supply chain management	No	Yes	Yes	Ye
Governance				
Board size	12	12	12	1
No. of independent directors (ID)	7	8	8	
No. of women on board	2	3	3	
No. of non-executive directors on board	_ 11	11	11	1
Company conducts board evaluations	No	No	Yes	Υe
No. of board meetings for the year	10	8	9	
Board meeting attendance pct	100	100	99	10
Board duration (years)	3	3	3	10
Director share ownership guidelines	No	No	No	١
Age of the youngest director	51	52	53	
Age of the oldest director	73	69	70	-
No. of executives / company managers	8	7	8	
No. of female executives	1	0	1	
	No	No	No	N
Executive share ownership guidelines Size of audit committee	3	3	3	יו
No. of ID on audit committee	3	3	3	
	8	5	6	
Audit committee meetings				4.0
Audit meeting attendance %	100	100	100	10
Size of compensation committee	3	3	3	
No. of ID on compensation committee	2	2	2	
No. of compensation committee meetings	4	7	6	
Compensation meeting attendance %	100	100	100	10
Size of nomination committee	3	3	3	
	_	6	6	
No. of nomination committee meetings	5			
No. of nomination committee meetings Nomination meeting attendance % Sustainability governance	100	100	100	9

Sources: Bloomberg; FSSIA's compilation

Disclaimer for ESG scoring

ESG score	Methodolog	IV .			Rating				
The Dow Jones Sustainability Indices (DJSI) By S&P Global	process base from the ann	ed on the con rual S&P Glob	transparent, rules-based npanies' Total Sustainab oal Corporate Sustainabi nanies within each indust	ility Scores resulting lity Assessment (CSA).	Sustainability A ESG Score of le	ssessment (C ess than 45% ny are disquali	he annual S&P (SA) for DJSI. Co of the S&P Glob fied. The constit verse.	ompanies with al ESG Score	an S&P Global of the highest
SET ESG Ratings List (SETESG) by The Stock Exchange of Thailand (SET)	managing bu Candidates in 1) no irregular float of >150 up capital. S 70%; 2) inde wrongdoing	usiness with to must pass the ar trading of the shareholders come key disque ependent direct related to CG	consibility in Environmental ransparency in Governal repreemptive criteria, with the board members and est, and combined holding ualifying criteria include: ctors and free float violate, social & environmental rearnings in red for > 3 yes	nce, updated annually. In two crucial conditions: executives; and 2) free must be >15% of paid- 1) CG score of below ion; 3) executives' impacts; 4) equity in	minimum of 50% during the asse nature of the re SETESG Index 1) market capita liquidity >0.5% SETTHSI Index	% for each ind ssment year. levant industry is extended falization > THlof paid-up cap is a market c	clusion, verified icator, unless the The scoring will y and materiality rom the SET ES B5b (~USD150b) ital for at least 9 apitalisation-weil, and no cap for	e company is a be fairly weigh G Ratings con); 2) free float out of 12 mor ghted index, c	a part of DJSI ted against the npanies whose >20%; and 3) hths. The ap 5%
CG Score by Thai Institute of Directors Association (Thai IOD)	annually by t Thailand (SE	the Thai IOD,	th in sustainable develop with support from the St Its are from the perspect as.	ock Exchange of	Good (80-89), 3 and not rated for equitable treatn	B for Good (70 or scores below ment of shareh 5%); 4) disclo	ories: 5 for Excel 1-79), 2 for Fair (1 w 50. Weightings olders (weight 2 sure & transpare	60-69), 1 for P s include: 1) th 5% combined)	ass (60-69), e rights; 2) and); 3) the role of
AGM level By Thai Investors Association (TIA) with support from the SEC	treatment and transparent a out of five the criteria cover date (45%), circulation of sexercised. The and verifiability	e incorporate and sufficientl e CG compor r AGM proced and after the sufficient information e second assess y; and 3) openno	which shareholders' right d into business operation by disclosed. All form impents to be evaluated andures before the meeting meeting (10%). (The first ation for voting; and 2) facilities ses 1) the ease of attending less for Q&A. The third involves, resolutions and voting re-	ns and information is sortant elements of two nually. The assessment (45%), at the meeting assesses 1) advance ating how voting rights can be meetings; 2) transparency was the meeting minutes that	Very Good (90-		four categories: (80-89), and no		
Thai CAC By Thai Private Sector Collective Action Against Corruption (CAC)	establishmen policies. The (Companies de Declaration of Certification, ir managers and	nt of key cont e Certification leciding to becon Intent to kick of including risk ass I employees, es	Checklist include corrupt rols, and the monitoring is good for three years. The a CAC certified member of an 18-month deadline to suspensement, in place of policy at tablishment of whistleblowing tables and the control of the cont	and developing of start by submitting a ubmit the CAC Checklist for and control, training of	passed Checkli	st will move for se members a	ed by a committe or granting certifi re twelve highly chievements.	cation by the C	CAC Council
Morningstar Sustainalytics	based on an risk is unmar	assessment naged. <i>Source</i>	isk rating provides an ov of how much of a compa s to be reviewed include cor	any's exposure to ESG porate publications and			score is the sun higher ESG risk		d risk. The
	information, co		ther media, NGO reports/wel ck, ESG controversies, issue views.		NEGL 0-10	Low 10-20	Medium 20-30	High 30-40	Severe 40+
ESG Book	positioned to the principle helps explair over-weighting	o outperform of of financial m n future risk-a	sustainable companies to over the long term. The nateriality including informated performance. Matth higher materiality and orly basis.	nethodology considers nation that significantly ateriality is applied by	The total ESG s	score is calculateriality-base	ated as a weight d weights. The s dicating better p	ed sum of the score is scaled	features
MSCI				nanagement of financially their exposure to ESG ri					nethodology to
	AAA	8.571-10.00		la a disse ita in duateuria se		anificant FCC sis	also and annous misti		
	AA	7.143-8.57	Leader: 0	leading its industry in m	ianaging the most si	yınındanı ESG fis	ono anu opponuniti	50	
	Α	5.714-7.14	2						
	BBB	4.286-5.71	3 Average:	a mixed or unexception industry peers	al track record of ma	naging the mos	t significant ESG ri	sks and opportur	nities relative to
	ВВ	2.857-4.28	5						
	В	1.429-2.85	6 Laggard:	lagging its industry bas	ed on its high exposi	ure and failure +	manage significar	nt ESG risks	
	CCC	0.000-1.42	8 <u>Layyaru.</u>	lagging its illuustry bas		uro ariu ialiule li	, manage signintal	200 11383	
Moody's ESG solutions	believes that	t a company i		s take into account ESG on to its business model an emedium to long term.					
Refinitiv ESG rating	based on pu	blicly availabl	e and auditable data. Th	e a company's relative ES se score ranges from 0 to are 0 to 25 = poor; >25 to 50	100 on relative E	SG performan	ce and insufficie	nt degree of tr	,
S&P Global				easuring a company's perf essification. The score ran			of ESG risks, op	portunities, an	d impacts
Diagraham	ESG Score			uating the company's agg					
Bloomberg				omberg's view of ESG fina the weights are determine					

Rating regarding the sustainable development of Thai listed companies, both on the SET and MAI, are publicly available on the website of the Securities and Exchange Commission of Thailand (SEC). Currently, ratings available are 1) "CG Score"; 2) "AGM Level"; 3) "Thai CAC"; and 4) THSI. The ratings are updated on an annual basis. FSSIA does not confirm nor certify the accuracy of such ratings.

Source: FSSIA's compilation

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History of change in investment rating and/or target price



Date	Rating	Target price	Date	Rating	Target price	Date	Rating	Target price
20-Jul-2022 27-Oct-2022 13-Dec-2023	BUY HOLD BUY	67.00 51.00 48.00	10-Apr-2024 02-Sep-2024 10-Oct-2024	BUY BUY BUY	43.00 39.00 36.00	20-Nov-2024 15-Jan-2025	BUY BUY	33.00 29.00

Jitra Amornthum started covering this stock from 13-Dec-2023

Price and TP are in local currency

Source: FSSIA estimates

Company	Ticker	Price	Rating	Valuation & Risks
SCG Packaging	SCGP TB	THB 11.20	BUY	Downside risks to our DCF-based TP include 1) the slow demand for packaging; 2) the rising cost of recycled paper, other raw material, and energy; 3) the rising cost of funds; and 4) the fluctuation in foreign exchange currencies.

Source: FSSIA estimates

Additional Disclosures

Target price history, stock price charts, valuation and risk details, and equity rating histories applicable to each company rated in this report is available in our most recently published reports. You can contact the analyst named on the front of this note or your representative at Finansia Syrus Securities Public Company Limited.

All share prices are as at market close on 09-Apr-2025 unless otherwise stated.

RECOMMENDATION STRUCTURE

Stock ratings

Stock ratings are based on absolute upside or downside, which we define as (target price* - current price) / current price.

BUY (B). The upside is 10% or more.

HOLD (H). The upside or downside is less than 10%.

REDUCE (R). The downside is 10% or more.

Unless otherwise specified, these recommendations are set with a 12-month horizon. Thus, it is possible that future price volatility may cause a temporary mismatch between upside/downside for a stock based on market price and the formal recommendation.

* In most cases, the target price will equal the analyst's assessment of the current fair value of the stock. However, if the analyst doesn't think the market will reassess the stock over the specified time horizon due to a lack of events or catalysts, then the target price may differ from fair value. In most cases, therefore, our recommendation is an assessment of the mismatch between current market price and our assessment of current fair value.

Industry Recommendations

Overweight. The analyst expects the fundamental conditions of the sector to be positive over the next 12 months.

Neutral. The analyst expects the fundamental conditions of the sector to be maintained over the next 12 months.

Underweight. The analyst expects the fundamental conditions of the sector to be negative over the next 12 months.

Country (Strategy) Recommendations

Overweight (O). Over the next 12 months, the analyst expects the market to score positively on two or more of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

Neutral (N). Over the next 12 months, the analyst expects the market to score positively on one of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

Underweight (U). Over the next 12 months, the analyst does not expect the market to score positively on any of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.