

SEAFCO SEAFCO TB

THAILAND / CONSTRUCTION SERVICES

BUY
 UNCHANGED

Key takeaways from analyst meeting

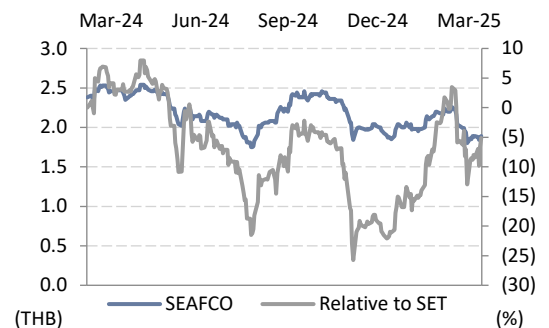
Highlights

- การประชุม Opportunity Day วานนี้ค่อนข้างไปโทนบวก จาก Backlog ปัจจุบันแข็งแกร่งแตะ 2.6 พันล้านบาท ซึ่งหากรวมอีกงานอาคารสำนักงาน 1 แห่งที่ได้รับงานแล้วและอยู่ระหว่างรออนุมัติของ EIA มูลค่าราว 300 ล้านบาท จะหนุนให้ Backlog อยู่ระดับ 2.9 พันล้านบาท สูงสุดในรอบ 6 ปี ทอยอร์รับรู้ถึง 1H25
- บริษัทรับงานใหม่ YTD 2.1 พันล้านบาท หลักๆจากรถไฟฟ้ามหานครสายสีส้มที่รับเพิ่ม 2 สถานีใหม่ รวม 800-900 ล้านบาท ทำให้ปัจจุบัน SEAFCO มีงานสายสีส้มแล้วทั้งหมด 6 สถานี มูลค่ารวม 1.9 พันล้านบาท คิดเป็นสัดส่วนหลักกว่า 65% ของ Backlog รวม ขณะที่โครงการที่อยู่ระหว่างประมูลรวม 1.46 หมื่นล้านบาท แบ่งเป็นภาครัฐ 62% และเอกชน 38% โดยผู้บริหารเชื่อมั่นว่าจะรับงานใหม่เพิ่มระหว่างปีได้อีกราว 300-400 ล้านบาท
- ประเด็นราคาปูนซีเมนต์ที่ปรับสูงขึ้นมองว่าไม่กระทบ เนื่องจากรถไฟฟ้ามหานครสายสีส้มเป็นงานรับเฉพาะค่าแรง อีกทั้ง งานที่อยู่ในมือมีการล็อกราคาวัสดุก่อสร้างแล้ว ส่วนงานใหม่จะปรับราคาเพิ่มตามต้นทุน ขณะที่ด้านแรงงานเชื่อว่ายังบริหารจัดการได้ และอยู่ระหว่างนำเข้าแรงงานจากเมียนมาเพื่อรองรับงานในมือที่สูงขึ้น
- เราคงประมาณการกำไรปี 2025 ที่ 148 ล้านบาท พื้นเต้นจาก 1 ล้านบาทในปี 2024 บนสมมติฐานรายได้ 1.5 พันล้านบาท (+21% y-y) ซึ่ง Conservative กว่าเป้าหมายที่ตั้งไว้ 2 พันล้านบาท ส่วนอัตรากำไรขั้นต้นคาด 20% เพิ่มจากปี 2024 ที่ 7.6% จากการรับรู้รถไฟฟ้ามหานครสายสีส้มซึ่งเป็นงานรับเฉพาะค่าแรงซึ่งมาร์จิ้นสูงกว่าปกติ
- เราคงราคาเหมาะสม 3 บาท (อิง PBV 1.5x) คงคำแนะนำซื้อ จากภาพการฟื้นตัวของผลประกอบการ บวกกับ Valuation โชนต่ำ ปัจจุบันหุ้นซื้อขายบน PBV เพียง 1x หรือค่าเฉลี่ยในอดีต -1.75SD และต่ำกว่า 1.9x ในปี 2021-22 ที่ขาดทุน
- ระยะสั้นบ 1Q25 ไม่สดใส เบื้องต้นประเมินว่ายังมีโอกาสขาดทุน เนื่องจากโครงการส่วนใหญ่อยู่ในช่วงย้ายเครื่องจักรเข้าพื้นที่ และรถไฟฟ้ามหานครสายสีส้มเริ่มทำงานเพียง 1 สถานี อย่างไรก็ตาม คาด 1Q25 จะเป็นจุดต่ำสุดของปี ก่อนทิศทาง 2Q-3Q25 จะกลับมาเป็นกำไรและแรงขึ้นอย่างมีนัย ผลักดันจากรถไฟฟ้ามหานครสายสีส้มที่ทยอยเข้างานเพิ่มอีก 4 สถานีตั้งแต่กลางเดือนเม.ย. อีกทั้ง ไม่มีแรงกดดันจากโครงการสะพานข้ามแม่น้ำเจ้าพระยาที่ขาดทุนซึ่งเสร็จสิ้นช่วงปลาย 1Q24 เชิงกลยุทธ์นักลงทุนอาจหาจังหวะเข้าลงทุนหลังจบ 1Q25

TARGET PRICE	THB3.00
CLOSE	THB1.89
UP/DOWNSIDE	+58.7%
TP vs CONSENSUS	+10.5%

KEY STOCK DATA

YE Dec (THB m)	2024	2025E	2026E	2027E
Revenue	1,273	1,547	1,802	1,837
Net profit	1	148	171	175
EPS (THB)	0.00	0.18	0.21	0.22
vs Consensus (%)	-	(5.3)	8.8	4.8
EBITDA	131	335	367	376
Recurring net profit	(4)	148	171	175
Core EPS (THB)	(0.01)	0.18	0.21	0.22
EPS growth (%)	nm	nm	15.7	2.5
Core P/E (x)	n/a	10.4	9.0	8.8
Dividend yield (%)	1.6	3.7	4.3	4.4
EV/EBITDA (x)	12.0	4.9	4.4	4.2
Price/book (x)	1.0	1.0	0.9	0.8
Net debt/Equity (%)	2.9	6.4	5.4	2.5
ROE (%)	(0.3)	9.5	10.3	9.9



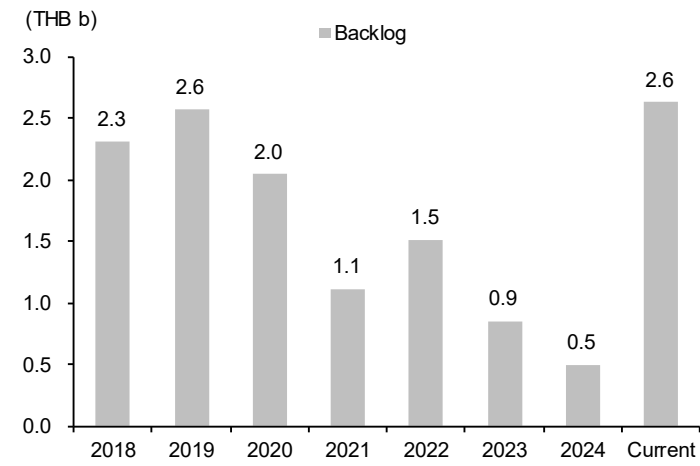
Share price performance	1 Month	3 Month	12 Month
Absolute (%)	(14.9)	(2.1)	(20.6)
Relative to country (%)	(5.7)	20.9	(5.3)
Mkt cap (USD m)	44		
3m avg. daily turnover (USD m)	0.0		
Free float (%)	74		
Major shareholder	Thasnanipan Family (26%)		
12m high/low (THB)	2.58/1.70		
Issued shares (m)	739.71		

Sources: Bloomberg consensus; FSSIA estimates


Thanyatorn Songwutti

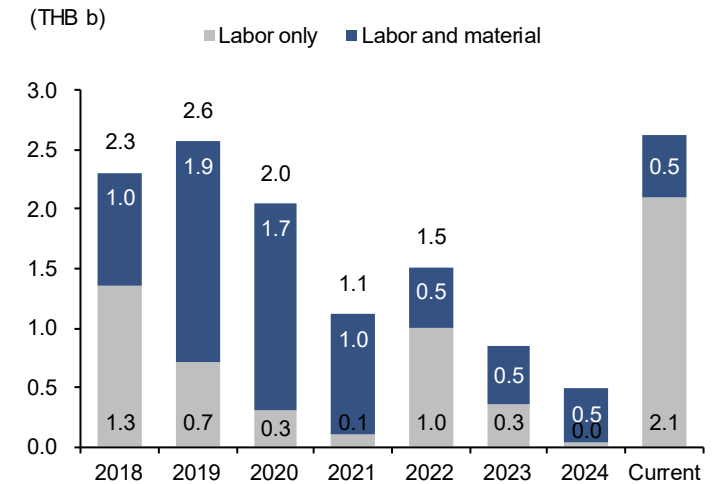
 Fundamental Investment Analyst on Securities; License no. 101203
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Exhibit 1: Backlog



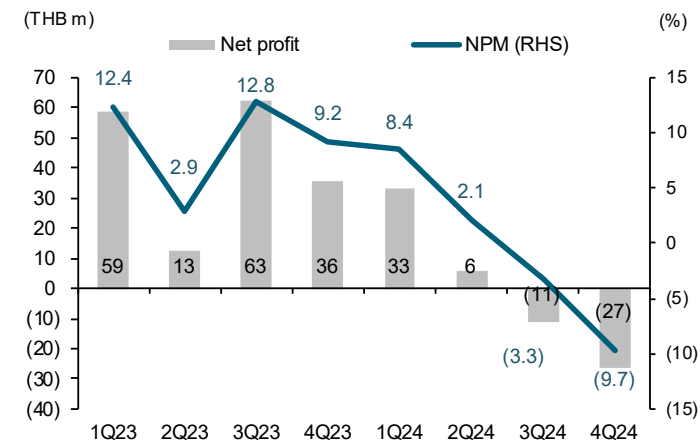
Sources: SEAFCO

Exhibit 2: Backlog breakdown



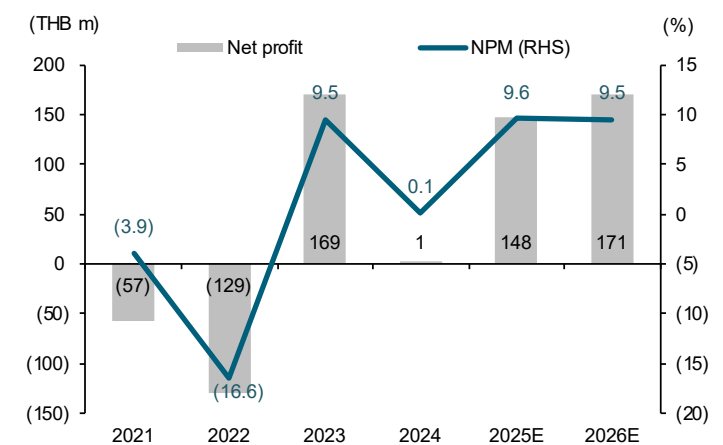
Sources: SEAFCO

Exhibit 3: Quarterly net profit and NPM



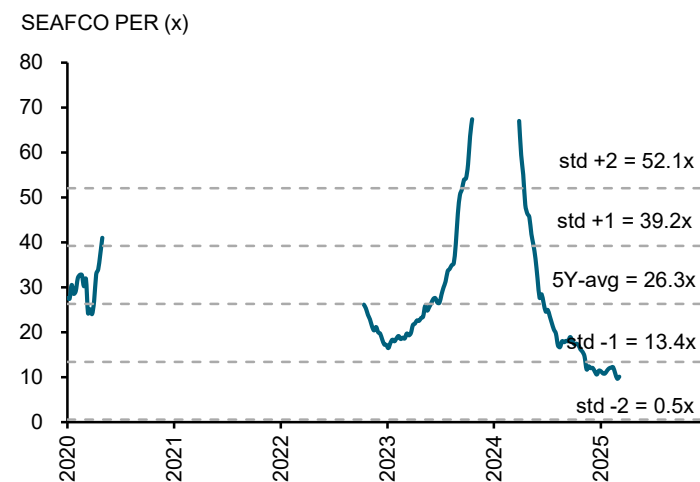
Sources: SEAFCO; FSSIA's compilation

Exhibit 4: Yearly net profit and NPM



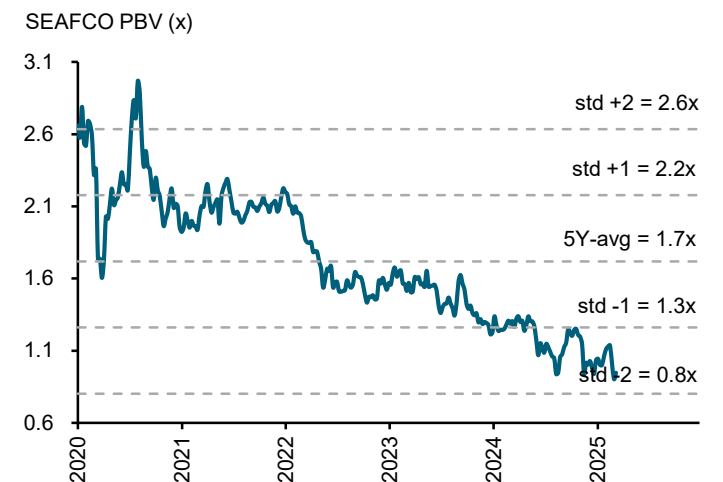
Sources: SEAFCO; FSSIA estimates

Exhibit 5: Historical P/E band



Sources: Bloomberg; FSSIA estimates

Exhibit 6: Historical P/BV band



Sources: Bloomberg; FSSIA estimates

Financial Statements

Seafoo

Profit and Loss (THB m) Year Ending Dec	2023	2024	2025E	2026E	2027E
Revenue	1,786	1,273	1,547	1,802	1,837
Cost of goods sold	(1,463)	(1,177)	(1,236)	(1,458)	(1,486)
Gross profit	323	97	311	344	350
Other operating income	7	11	10	10	10
Operating costs	(121)	(110)	(121)	(125)	(126)
Operating EBITDA	345	131	335	367	376
Depreciation	(136)	(133)	(136)	(139)	(141)
Goodwill amortisation	0	0	0	0	0
Operating EBIT	210	(2)	199	229	234
Net financing costs	(16)	(12)	(13)	(13)	(13)
Associates	-	-	-	-	-
Recurring non-operating income	0	0	0	0	0
Non-recurring items	19	6	0	0	0
Profit before tax	212	(8)	186	216	221
Tax	(45)	9	(41)	(48)	(49)
Profit after tax	167	1	145	168	173
Minority interests	2	1	2	2	2
Preferred dividends	0	0	0	0	0
Other items	-	-	-	-	-
Reported net profit	169	1	148	171	175
Non-recurring items & goodwill (net)	(19)	(6)	0	0	0
Recurring net profit	151	(4)	148	171	175
Per share (THB)					
Recurring EPS *	0.20	(0.01)	0.18	0.21	0.22
Reported EPS	0.23	0.00	0.18	0.21	0.22
DPS	0.09	0.03	0.07	0.08	0.08
Diluted shares (used to calculate per share data)	740	814	814	814	814
Growth					
Revenue (%)	128.6	(28.7)	21.5	16.5	1.9
Operating EBITDA (%)	1,698.3	(61.9)	155.2	9.6	2.2
Operating EBIT (%)	nm	nm	nm	14.7	2.4
Recurring EPS (%)	nm	nm	nm	15.7	2.5
Reported EPS (%)	nm	(99.3)	10,774.7	15.7	2.5
Operating performance					
Gross margin inc. depreciation (%)	18.1	7.6	20.1	19.1	19.1
Gross margin exc. depreciation (%)	25.7	18.0	28.9	26.8	26.8
Operating EBITDA margin (%)	19.3	10.3	21.7	20.4	20.4
Operating EBIT margin (%)	11.7	(0.1)	12.9	12.7	12.8
Net margin (%)	8.4	(0.4)	9.6	9.5	9.5
Effective tax rate (%)	21.3	107.7	22.0	22.0	22.0
Dividend payout on recurring profit (%)	44.1	(546.9)	39.0	39.0	39.0
Interest cover (X)	13.3	(0.2)	15.3	17.9	18.4
Inventory days	12.5	13.8	13.4	12.4	13.3
Debtor days	91.9	127.8	96.0	109.7	120.4
Creditor days	122.9	184.0	160.2	152.7	162.8
Operating ROIC (%)	13.4	(0.1)	12.6	(3.3)	(3.2)
ROIC (%)	9.8	(0.1)	9.5	(2.5)	(2.5)
ROE (%)	10.0	(0.3)	9.5	10.3	9.9
ROA (%)	6.8	0.2	6.8	6.7	6.5

* Pre exceptional, pre-goodwill and fully diluted

Revenue by Division (THB m)	2023	2024	2025E	2026E	2027E
Hire of work	1,784	1,272	1,545	1,800	1,835
Sales of materials and services	2	1	2	2	2

Sources: Seafoo; FSSIA estimates

Financial Statements

Seafo

Cash Flow (THB m) Year Ending Dec	2023	2024	2025E	2026E	2027E
Recurring net profit	151	(4)	148	171	175
Depreciation	136	133	136	139	141
Associates & minorities	(2)	(1)	(2)	(2)	(2)
Other non-cash items	-	-	-	-	-
Change in working capital	(36)	97	(104)	(44)	(10)
Cash flow from operations	248	225	177	263	304
Capex - maintenance	-	-	-	-	-
Capex - new investment	(109)	(108)	(180)	(189)	(191)
Net acquisitions & disposals	-	-	-	-	-
Other investments (net)	-	-	-	-	-
Cash flow from investing	(109)	(108)	(180)	(189)	(191)
Dividends paid	(67)	(115)	(55)	(64)	(66)
Equity finance	(6)	34	0	0	0
Debt finance	(45)	(142)	65	(5)	0
Other financing cash flows	87	0	0	0	0
Cash flow from financing	(31)	(223)	10	(69)	(66)
Non-recurring cash flows	-	-	-	-	-
Other adjustments	0	0	0	0	0
Net other adjustments	0	0	0	0	0
Movement in cash	108	(106)	7	5	47
Free cash flow to firm (FCFF)	155.04	129.02	10.12	87.02	125.66
Free cash flow to equity (FCFE)	181.26	(25.46)	62.36	69.26	112.90

Per share (THB)

FCFF per share	0.21	0.17	0.01	0.12	0.17
FCFE per share	0.25	(0.03)	0.08	0.09	0.15
Recurring cash flow per share	0.38	0.16	0.35	0.38	0.39

Balance Sheet (THB m) Year Ending Dec	2023	2024	2025E	2026E	2027E
Tangible fixed assets (gross)	2,462	2,441	2,491	2,541	2,591
Less: Accumulated depreciation	(1,390)	(1,390)	(1,390)	(1,390)	(1,390)
Tangible fixed assets (net)	1,073	1,051	1,101	1,151	1,201
Intangible fixed assets (net)	0	0	0	0	0
Long-term financial assets	-	-	-	-	-
Invest. in associates & subsidiaries	89	86	80	80	80
Cash & equivalents	222	115	122	127	174
A/C receivable	561	330	483	600	612
Inventories	39	40	41	49	50
Other current assets	226	229	229	229	229
Current assets	1,048	715	876	1,005	1,065
Other assets	356	322	327	332	342
Total assets	2,566	2,173	2,383	2,568	2,687
Common equity	1,597	1,515	1,605	1,709	1,816
Minorities etc.	(3)	(7)	(7)	(7)	(7)
Total shareholders' equity	1,594	1,508	1,598	1,702	1,809
Long term debt	148	22	148	149	149
Other long-term liabilities	43	46	47	48	49
Long-term liabilities	192	69	196	197	198
A/C payable	596	456	510	594	606
Short term debt	154	138	77	71	71
Other current liabilities	31	3	3	4	4
Current liabilities	780	597	590	669	681
Total liabilities and shareholders' equity	2,566	2,173	2,383	2,568	2,687
Net working capital	200	140	240	280	281
Invested capital	1,718	1,598	1,748	1,843	1,903

* Includes convertibles and preferred stock which is being treated as debt

Per share (THB)

Book value per share	2.16	1.86	1.97	2.10	2.23
Tangible book value per share	2.16	1.86	1.97	2.10	2.23

Financial strength

Net debt/equity (%)	5.1	2.9	6.4	5.4	2.5
Net debt/total assets (%)	3.1	2.0	4.3	3.6	1.7
Current ratio (x)	1.3	1.2	1.5	1.5	1.6
CF interest cover (x)	19.5	7.9	19.6	21.2	24.8

Valuation	2023	2024	2025E	2026E	2027E
Recurring P/E (x) *	9.3	n/a	10.4	9.0	8.8
Recurring P/E @ target price (x) *	14.7	n/a	16.5	14.3	13.9
Reported P/E (x)	8.3	n/a	10.4	9.0	8.8
Dividend yield (%)	4.8	1.6	3.7	4.3	4.4
Price/book (x)	0.9	1.0	1.0	0.9	0.8
Price/tangible book (x)	0.9	1.0	1.0	0.9	0.8
EV/EBITDA (x) **	4.3	12.0	4.9	4.4	4.2
EV/EBITDA @ target price (x) **	6.7	18.9	7.6	6.9	6.6
EV/invested capital (x)	0.9	1.0	0.9	0.9	0.8

* Pre-exceptional, pre-goodwill and fully diluted ** EBITDA includes associate income and recurring non-operating income

Sources: Seafo; FSSIA estimates

SEAFCO PCL (SEAFCO TB)

FSSIA ESG rating

n/a

Exhibit 7: FSSIA ESG score implication

Rating	Score	Implication
★★★★★	>79-100	Leading its industry peers in managing the most significant ESG risks which not only better cost efficiency but also lead to higher profitability.
★★★★★	>59-79	A mixed track record of managing the most significant ESG risks and opportunities relative to industry peers.
★★★★	>39-59	Relevant ESG materiality matrix has been constructively addressed, well-managed and incorporated into day-to-day operations, in which targets and achievements are evaluated annually.
★★★	>19-39	Relevant ESG materiality matrix has been identified with key management in charge for progress to be followed up on and to provide intensive disclosure. Most targets are conventional and achievable.
★	1-19	The company has adopted the United Nations Sustainable Development Goals (UN SDGs), established sustainability management guidelines and fully complies with regulations or ESG suggested guidance from related organizations such as the SET and SEC.

Source: FSSIA estimates

Exhibit 8: ESG – peer comparison

	FSSIA ESG score	Domestic ratings						Global ratings						Bloomberg	
		DJSI	SET ESG	SET ESG Rating	CG score	AGM level	Thai CAC	Morningstar ESG risk	ESG Book	MSCI	Moody's	Refinitiv	S&P Global	ESG score	Disclosure score
SET100	69.20	5.34	4.40	4.40	4.76	4.65	3.84	Medium	51.76	BBB	20.87	58.72	63.91	3.72	28.17
Coverage	67.12	5.11	4.15	4.17	4.83	4.71	3.53	Medium	52.04	BB	16.97	56.85	62.09	3.40	31.94
CK	43.00	--	--	A	5.00	4.00	--	High	52.84	B	--	49.14	22.00	2.62	57.10
PYLON	18.00	--	--	--	4.00	4.00	Certified	--	--	--	--	--	--	--	--
SEAFCO	n/a	--	--	--	5.00	4.00	--	--	--	--	--	--	--	--	--
STECON	15.38	--	--	A	--	--	--	--	--	--	--	--	22.00	--	52.54
SYNTEC	28.92	--	--	A	5.00	4.00	Certified	--	--	--	--	39.33	--	--	--

Sources: [SETTRADE.com](https://settrade.com); FSSIA's compilation

Exhibit 9: ESG disclosure from the company's one report

FY ending Dec 31	FY 2023	FY ending Dec 31	FY 2023
Environmental		Governance	
Climate change policy	Yes	Board size / Independent directors (ID) / Female	9 / 4 / 2
Climate change opportunities discussed	--	No. of board meetings for the year / % attendance	7 / 100%
GHG scope 2 location-based policy	Yes	Company conducts board evaluations	Yes
Biodiversity policy	Yes	Number of non-executive directors on board	4
Energy efficiency policy	Yes	Director share ownership guidelines	No
Electricity used	926	Board age limit	No
Fuel used - crude oil/diesel	3.1	Age of the youngest / oldest director	45 / 80
Waste reduction policy	Yes	Number of executives / female	12 / 1
Water policy	Yes	Executive share ownership guidelines	No
Water consumption	687	Size of audit committee / ID	3 / 3
Social		Audit committee meetings	5
Human rights policy	Yes	Audit committee meeting attendance (%)	100
Policy against child labor	Yes	Size of compensation committee	3 / 2
Quality assurance and recall policy	Yes	Number of compensation committee meetings	2
Consumer data protection policy	Yes	Compensation committee meeting attendance (%)	100
Equal opportunity policy	Yes	Size of nomination committee / ID	3 / 2
Gender pay gap breakout	--	Number of nomination committee meetings	2
Pct women in workforce	14.62	Nomination committee meeting attendance (%)	100
Business ethics policy	Yes	Board compensation (THB m)	2.76
Anti-bribery ethics policy	Yes	Auditor fee (THB m)	1.43
Health and safety policy	Yes	(NPS Siam Audit Limited.)	
Lost time incident rate - employees	--		
Training policy	Yes		
Fair remuneration policy	Yes		
Number of employees - CSR	--		
Total hours spent by firm - employee training	5,669		
Social supply chain management	Yes		

Source: FSSIA's compilation

Disclaimer for ESG scoring

ESG score	Methodology	Rating																				
The Dow Jones Sustainability Indices (DJSI) By S&P Global	The DJSI World applies a transparent, rules-based component selection process based on the companies' Total Sustainability Scores resulting from the annual S&P Global Corporate Sustainability Assessment (CSA). Only the top-ranked companies within each industry are selected for inclusion.	Be a member and invited to the annual S&P Global Corporate Sustainability Assessment (CSA) for DJSI. Companies with an S&P Global ESG Score of less than 45% of the S&P Global ESG Score of the highest scoring company are disqualified. The constituents of the DJSI indices are selected from the Eligible Universe.																				
SET ESG Ratings List (SETESG) by The Stock Exchange of Thailand (SET)	SET ESG quantifies responsibility in Environmental and Social issues by managing business with transparency in Governance, updated annually. Candidates must pass the preemptive criteria, with two crucial conditions: 1) no irregular trading of the board members and executives; and 2) free float of >150 shareholders, and combined holding must be >15% of paid-up capital. Some key disqualifying criteria include: 1) CG score of below 70%; 2) independent directors and free float violation; 3) executives' wrongdoing related to CG, social & environmental impacts; 4) equity in negative territory; and 5) earnings in red for > 3 years in the last 5 years.	To be eligible for SETESG inclusion , verified data must be scored at a minimum of 50% for each indicator, unless the company is a part of DJSI during the assessment year. The scoring will be fairly weighted against the nature of the relevant industry and materiality. SETESG Index is extended from the SET ESG Ratings companies whose 1) market capitalization > THB5b (~USD150b); 2) free float >20%; and 3) liquidity >0.5% of paid-up capital for at least 9 out of 12 months. The SETTHSI Index is a market capitalisation-weighted index, cap 5% quarterly weight at maximum, and no cap for number of stocks.																				
CG Score by Thai Institute of Directors Association (Thai IOD)	An indicator of CG strength in sustainable development, measured annually by the Thai IOD, with support from the Stock Exchange of Thailand (SET). The results are from the perspective of a third party, not an evaluation of operations.	Scores are rated in six categories: 5 for Excellent (90-100), 4 for Very Good (80-89), 3 for Good (70-79), 2 for Fair (60-69), 1 for Pass (60-69), and not rated for scores below 50. Weightings include: 1) the rights; 2) and equitable treatment of shareholders (weight 25% combined); 3) the role of stakeholders (25%); 4) disclosure & transparency (15%); and 5) board responsibilities (35%).																				
AGM level By Thai Investors Association (TIA) with support from the SEC	It quantifies the extent to which shareholders' rights and equitable treatment are incorporated into business operations and information is transparent and sufficiently disclosed. All form important elements of two out of five the CG components to be evaluated annually. The assessment criteria cover AGM procedures before the meeting (45%), at the meeting date (45%), and after the meeting (10%). <i>(The first assesses 1) advance circulation of sufficient information for voting; and 2) facilitating how voting rights can be exercised. The second assesses 1) the ease of attending meetings; 2) transparency and verifiability; and 3) openness for Q&A. The third involves the meeting minutes that should contain discussion issues, resolutions and voting results.)</i>	The scores are classified into four categories: 5 for Excellent (100), 4 for Very Good (90-99), 3 for Fair (80-89), and not rated for scores below 79.																				
Thai CAC By Thai Private Sector Collective Action Against Corruption (CAC)	The core elements of the Checklist include corruption risk assessment, establishment of key controls, and the monitoring and developing of policies. The Certification is good for three years. <i>(Companies deciding to become a CAC certified member start by submitting a Declaration of Intent to kick off an 18-month deadline to submit the CAC Checklist for Certification, including risk assessment, in place of policy and control, training of managers and employees, establishment of whistleblowing channels, and communication of policies to all stakeholders.)</i>	The document will be reviewed by a committee of nine professionals. A passed Checklist will move for granting certification by the CAC Council approvals whose members are twelve highly respected individuals in professionalism and ethical achievements.																				
Morningstar Sustainabilitycs	The Sustainabilitycs' ESG risk rating provides an overall company score based on an assessment of how much of a company's exposure to ESG risk is unmanaged. <i>Sources to be reviewed include corporate publications and regulatory filings, news and other media, NGO reports/websites, multi-sector information, company feedback, ESG controversies, issuer feedback on draft ESG reports, and quality & peer reviews.</i>	A company's ESG risk rating score is the sum of unmanaged risk. The more risk is unmanaged, the higher ESG risk is scored. <table><tr><th>NEGL</th><th>Low</th><th>Medium</th><th>High</th><th>Severe</th></tr><tr><td>0-10</td><td>10-20</td><td>20-30</td><td>30-40</td><td>40+</td></tr></table>	NEGL	Low	Medium	High	Severe	0-10	10-20	20-30	30-40	40+										
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ESG Book	The ESG score identifies sustainable companies that are better positioned to outperform over the long term. The methodology considers the principle of financial materiality including information that significantly helps explain future risk-adjusted performance. Materiality is applied by over-weighting features with higher materiality and rebalancing these weights on a rolling quarterly basis.	The total ESG score is calculated as a weighted sum of the features scores using materiality-based weights. The score is scaled between 0 and 100 with higher scores indicating better performance.																				
MSCI	MSCI ESG ratings aim to measure a company's management of financially relevant ESG risks and opportunities. It uses a rules-based methodology to identify industry leaders and laggards according to their exposure to ESG risks and how well they manage those risks relative to peers. <table><tr><td>AAA</td><td>8.571-10.000</td><td rowspan="3">Leader:</td><td rowspan="3">leading its industry in managing the most significant ESG risks and opportunities</td></tr><tr><td>AA</td><td>7.143-8.570</td></tr><tr><td>A</td><td>5.714-7.142</td></tr><tr><td>BBB</td><td>4.286-5.713</td><td rowspan="3">Average:</td><td rowspan="3">a mixed or unexceptional track record of managing the most significant ESG risks and opportunities relative to industry peers</td></tr><tr><td>BB</td><td>2.857-4.285</td></tr><tr><td>B</td><td>1.429-2.856</td></tr><tr><td>CCC</td><td>0.000-1.428</td><td>Laggard:</td><td>lagging its industry based on its high exposure and failure to manage significant ESG risks</td></tr></table>		AAA	8.571-10.000	Leader:	leading its industry in managing the most significant ESG risks and opportunities	AA	7.143-8.570	A	5.714-7.142	BBB	4.286-5.713	Average:	a mixed or unexceptional track record of managing the most significant ESG risks and opportunities relative to industry peers	BB	2.857-4.285	B	1.429-2.856	CCC	0.000-1.428	Laggard:	lagging its industry based on its high exposure and failure to manage significant ESG risks
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Moody's ESG solutions	Moody's assesses the degree to which companies take into account ESG objectives in the definition and implementation of their strategy policies. It believes that a company integrating ESG factors into its business model and relatively outperforming its peers is better positioned to mitigate risks and create sustainable value for shareholders over the medium to long term.																					
Refinitiv ESG rating	Designed to transparently and objectively measure a company's relative ESG performance, commitment and effectiveness across 10 main themes, based on publicly available and auditable data. The score ranges from 0 to 100 on relative ESG performance and insufficient degree of transparency in reporting material ESG data publicly. <i>(Score ratings are 0 to 25 = poor; >25 to 50 = satisfactory; >50 to 75 = good; and >75 to 100 = excellent.)</i>																					
S&P Global	The S&P Global ESG Score is a relative score measuring a company's performance on and management of ESG risks, opportunities, and impacts compared to its peers within the same industry classification. The score ranges from 0 to 100.																					
Bloomberg	ESG Score	Bloomberg score evaluating the company's aggregated Environmental, Social and Governance (ESG) performance. The score is based on Bloomberg's view of ESG financial materiality. The score is a weighted generalized mean (power mean) of Pillar Scores, where the weights are determined by the pillar priority ranking. Values range from 0 to 10; 10 is the best.																				
Bloomberg	ESG Disclosure Score	Disclosure of a company's ESG used for Bloomberg ESG score. The score ranges from 0 for none to 100 for disclosure of every data point, measuring the amount of ESG data reported publicly, and not the performance on any data point.																				

[Rating](#) regarding the sustainable development of Thai listed companies, both on the SET and MAI, are publicly available on the website of the Securities and Exchange Commission of Thailand (SEC). Currently, ratings available are 1) "**CG Score**"; 2) "**AGM Level**"; 3) "**Thai CAC**"; and 4) **THSI**. The ratings are updated on an annual basis. FSSIA does not confirm nor certify the accuracy of such ratings.

Source: FSSIA's compilation

GENERAL DISCLAIMER

ANALYST(S) CERTIFICATION

Thanyatorn Songwutti FSS International Investment Advisory Securities Co., Ltd

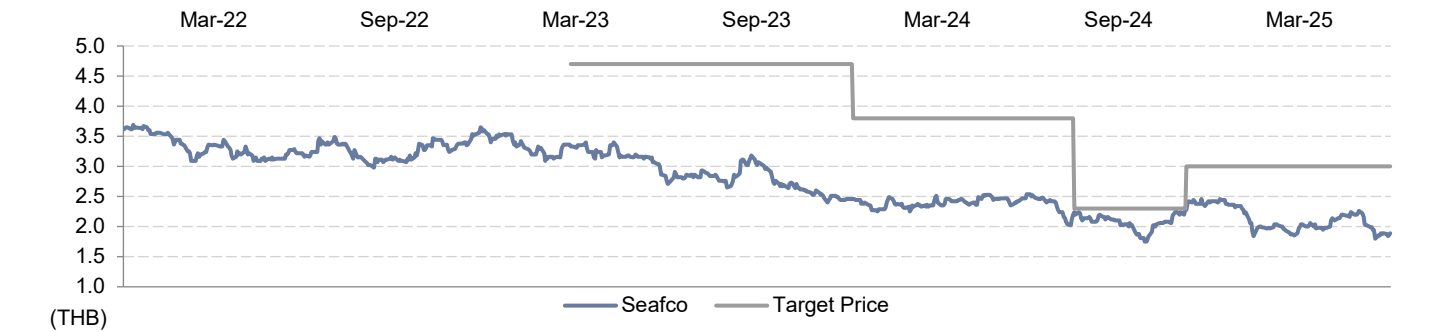
The individual(s) identified above certify(ies) that (i) all views expressed in this report accurately reflect the personal view of the analyst(s) with regard to any and all of the subject securities, companies or issuers mentioned in this report; and (ii) no part of the compensation of the analyst(s) was, is, or will be, directly or indirectly, related to the specific recommendations or views expressed herein.

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History of change in investment rating and/or target price

Seafoo (SEAFCO TB)



Date	Rating	Target price	Date	Rating	Target price	Date	Rating	Target price
04-Apr-2023	BUY	4.70	12-Jun-2024	HOLD	2.30	-	-	-
04-Dec-2023	BUY	3.80	17-Sep-2024	BUY	3.00			

Thanyatorn Songwutti started covering this stock from 04-Apr-2023

Price and TP are in local currency

Source: FSSIA estimates

Company	Ticker	Price	Rating	Valuation & Risks
Seafoo	SEAFCO TB	THB 1.89	BUY	Downside risks to our P/BV-based TP include 1) fewer than expected new contract signing; 2) auction delays; 3) a failure to win contracts from the Orange Line project; 4) political uncertainties; 5) construction delays and cost overrun; 6) higher building material costs, labor shortages, and a minimum wage hike; and 7) fierce competition.

Source: FSSIA estimates

Additional Disclosures

Target price history, stock price charts, valuation and risk details, and equity rating histories applicable to each company rated in this report is available in our most recently published reports. You can contact the analyst named on the front of this note or your representative at Finansia Syrus Securities Public Company Limited.

All share prices are as at market close on 13-Mar-2025 unless otherwise stated.

RECOMMENDATION STRUCTURE

Stock ratings

Stock ratings are based on absolute upside or downside, which we define as $(\text{target price}^* - \text{current price}) / \text{current price}$.

BUY (B). The upside is 10% or more.

HOLD (H). The upside or downside is less than 10%.

REDUCE (R). The downside is 10% or more.

Unless otherwise specified, these recommendations are set with a 12-month horizon. Thus, it is possible that future price volatility may cause a temporary mismatch between upside/downside for a stock based on market price and the formal recommendation.

* In most cases, the target price will equal the analyst's assessment of the current fair value of the stock. However, if the analyst doesn't think the market will reassess the stock over the specified time horizon due to a lack of events or catalysts, then the target price may differ from fair value. In most cases, therefore, our recommendation is an assessment of the mismatch between current market price and our assessment of current fair value.

Industry Recommendations

Overweight. The analyst expects the fundamental conditions of the sector to be positive over the next 12 months.

Neutral. The analyst expects the fundamental conditions of the sector to be maintained over the next 12 months.

Underweight. The analyst expects the fundamental conditions of the sector to be negative over the next 12 months.

Country (Strategy) Recommendations

Overweight (O). Over the next 12 months, the analyst expects the market to score positively on two or more of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

Neutral (N). Over the next 12 months, the analyst expects the market to score positively on one of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

Underweight (U). Over the next 12 months, the analyst does not expect the market to score positively on any of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.