

CH.KARNCHANG CK TB
THAILAND / CONSTRUCTION SERVICES

BUY

UNCHANGED

Record backlog to drive growth

TARGET PRICE	THB20.00
CLOSE	THB15.20
UP/DOWNSIDE	+31.6%
PRIOR TP	THB27.00
CHANGE IN TP	-25.9%
TP vs CONSENSUS	-3.2%

- CK ตั้งเป้ารายได้โต 7% หนุนด้วย Backlog ทำสถิติสูงสุดใหม่
- ปรับลดประมาณการกำไรปี 2025-26 จากปรับเพิ่มค่าใช้จ่ายและผลกระทบของ GMT ส่งผลให้คาดกำไรโต 4-10% ในปี 2025-26 ตามลำดับ
- ปรับลดราคาเป้าหมายเป็น 20 บาท (SOTP) คงคำแนะนำซื้อ จาก Valuation น่าสนใจ และมีส่วนลดจาก NAV บริษัทลูก.

ตั้งเป้ารายได้โต 7% และอัตรากำไรขึ้นต้น 7-8%

CK ตั้งเป้ารายได้ปี 2025 ที่ 4 หมื่นลบ. (+7% y-y) และอัตรากำไรขึ้นต้น 7-8% (เทียบกับ 7.3% ในปี 2024) จากการก่อสร้างงานหลักของของรถไฟฟ้าสายสีม่วงใต้ รถไฟฟ้าทางคู่เด่นชัย และรถไฟฟ้างวดพระบาง รวมถึงรถไฟฟ้าสายสีส้มซึ่งเริ่มงาน M&E ในฝั่งตะวันออก คาดมีความคืบหน้า 10-15% ส่วนงานโยธาในฝั่งตะวันตกอยู่ในช่วงแรกของงานในปัจจุบันซึ่งเป็นลักษณะการออกแบบและเคลื่อนย้ายสาธารณูปโภคก่อนงานหลักจะเริ่มในปี 2026

Backlog ทำ New High และมีศักยภาพเข้าประมูลงานใหม่

Backlog ณ สิ้นปี 2024 เพิ่มขึ้นทำสถิติสูงสุดใหม่ที่ 2.1 แสนลบ. นอกจากนี้ CK ยังมีศักยภาพในการเข้าร่วมงานประมูลใหม่ในปี 2025 มูลค่า 7.16 แสนลบ. โครงการที่เป็นเป้าหมายหลักคือทางด่วน Double Deck (3.5 หมื่นลบ.) ซึ่งคาด BEM เซ็นสัญญาใน 2H25 รวมถึง CK มีความสนใจในรถไฟความเร็วสูง เฟส 2 ช่วงโคราช - หนองคาย (2.35 แสนลบ.) คาดขาย TOR ในช่วง 2H25 ซึ่งมีโอกาสแบ่งเป็นหลายสัญญา มูลค่า 2-3 หมื่นลบ. ต่อสัญญา นอกจากนี้ คาดเห็นการผลักดันงานภาครัฐหลายโครงการในช่วง 2H25 อาทิ มอเตอร์เวย์ การขยายสนามบินรถไฟทางคู่ และรถไฟฟ้าสายสีแดง

ปรับลดประมาณการเพื่อสะท้อนสมมติฐานค่าใช้จ่ายที่สูงขึ้น

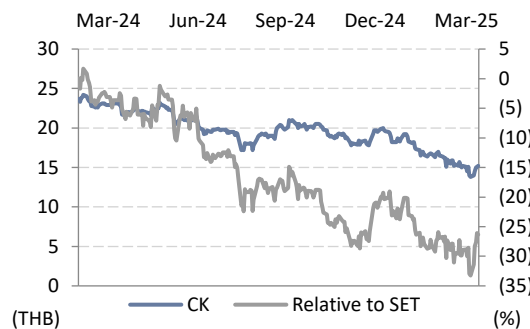
เราปรับประมาณการกำไรปี 2025-26 ลง 26-31% เป็น 1.5 พันลบ. (+4% y-y) และ 1.65 พันลบ. (+10% y-y) ตามลำดับ จากการปรับสมมติฐานค่าใช้จ่ายบริหารและดอกเบี้ยจ่ายสูงขึ้น รวมถึงส่วนแบ่งกำไรจาก CKP ลดลง ขณะที่ CK อยู่ระหว่างประเมินอัตราภาษีใหม่หลังได้รับผลกระทบจาก GMT เนื่องจากมีการดำเนินงานในลาวซึ่งมีอัตราภาษีต่ำ เราใช้สมมติฐาน Worst case โดยปรับอัตราภาษีเป็น 15% (จากเดิม 7%) ส่วนการขายหุ้นใน LPCL ซึ่งลดสัดส่วนการถือจาก 20% เป็น 10% โดยอยู่ระหว่างรออนุมัติจากผู้ถือหุ้นของ TTW ในวันที่ 10 เม.ย. หากได้รับการอนุมัติ จะส่งผลให้ LPCL ไม่เป็นบริษัทร่วมของ CK และเปลี่ยนเป็นเงินลงทุนระยะยาว ซึ่งจะช่วยลดผลกระทบจากความผันผวนของอัตราแลกเปลี่ยนต่อการเงินของ CK

คงคำแนะนำซื้อ ปรับลดราคาเป้าหมายเป็น 20 บาท

เราปรับลดราคาเป้าหมายเป็น 20 บาท (SOTP) โดยปรับลดมูลค่าของ CKP ขณะที่ราคาหุ้นปรับลง 21% YTD สะท้อนผลประกอบการ 4Q24 ที่อ่อนแอ ปัจจุบันหุ้นซื้อขายบน PBV ที่เพียง 1x P/BV (-2SD ของค่าเฉลี่ย 5 ปีย้อนหลัง) นอกจากนี้ ราคาหุ้น CK ปัจจุบันมี Discount 46% จาก NAV ของ BEM, CKP, TTW ระยะสั้นแนวโน้มกำไร 1Q25 ไม่น่าตื่นเต้น แต่คาดเร่งตัวขึ้นใน 2Q-3Q25 และ Catalyst จะอยู่ใน 2H25 ที่มีความคืบหน้างานประมูลภาครัฐใหม่มากขึ้น คงคำแนะนำซื้อเพื่อลงทุนในระยะกลาง-ยาว

KEY STOCK DATA

YE Dec (THB m)	2024	2025E	2026E	2027E
Revenue	37,458	40,051	41,424	42,596
Net profit	1,446	1,498	1,647	1,787
EPS (THB)	0.85	0.88	0.97	1.06
vs Consensus (%)	-	(14.6)	(21.2)	(29.6)
EBITDA	2,653	2,991	3,022	3,007
Recurring net profit	1,446	1,498	1,647	1,787
Core EPS (THB)	0.85	0.88	0.97	1.06
Chg. In EPS est. (%)	nm	(25.9)	(31.2)	nm
EPS growth (%)	(0.4)	3.6	9.9	8.5
Core P/E (x)	17.8	17.2	15.6	14.4
Dividend yield (%)	2.0	2.0	2.3	2.6
EV/EBITDA (x)	26.6	22.1	21.6	21.3
Price/book (x)	1.0	1.0	0.9	0.9
Net debt/Equity (%)	167.2	144.0	135.9	126.8
ROE (%)	5.6	5.7	6.0	6.3



Share price performance	1 Month	3 Month	12 Month
Absolute (%)	(5.0)	(22.1)	(34.8)
Relative to country (%)	1.3	(5.8)	(25.5)
Mkt cap (USD m)	760		
3m avg. daily turnover (USD m)	1.9		
Free float (%)	65		
Major shareholder	Trivisvavet Family (32%)		
12m high/low (THB)	24.60/11.60		
Issued shares (m)	1,693.90		

Sources: Bloomberg consensus; FSSIA estimates



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Investment thesis

We have a positive view of CK’s construction business outlook on a record high backlog of THB210b at end-2024, equal to its five-year revenue total. CK targets 2025 revenue growth of 7% to THB40b, the highest in eight years, and a stable gross margin of 7-8% (vs 7.3% in 2024). This should be led by the progress of the main works at sizable projects such as the South Purple Line, Den Chai double-track rail, and Luang Prabang power plant project, as well as the initial works of the Orange Line project. CK should also have support from growth in the investments in its associates (BEM, CKP).

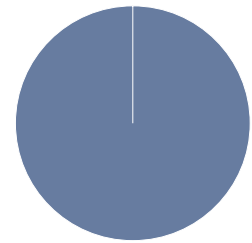
Company profile

CH. Karnchang (CK) was incorporated in 1972 as a construction contractor. The company has experience and expertise in engineering and construction of all categories, such as infrastructure construction work. Moreover, the company has invested in the comprehensive infrastructure project development business, which includes Bangkok Expressway and Metro (BEM TB, NR), CK Power (CKP TB, NR), and TTW (TTW TB, NR) as associated companies.

www.ch-karnchang.co.th

Principal activities (revenue, 2024)

■ Construction services - 100.0 %

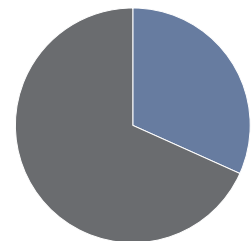


Source: CH.Karnchang

Major shareholders

■ Trivisvavet Family - 31.7 %

■ Others - 68.3 %



Source: CH.Karnchang

Catalysts

Contracts for new projects, especially double-deck expressway works, and higher expected contributions from associates are key potential growth drivers.

Risks to our call

Key downside risks to our SoTP-based TP include 1) delays in the signing of the Orange Line project; 2) auction delays and fewer new projects than expected; 3) political uncertainty; 4) slower-than-expected construction progress and cost overruns; 5) increased building material costs, labor shortages, and a minimum wage hike; and 6) weaker-than-expected performance of associates (BEM, CKP, and LPCL).

Event calendar

Date	Event
May 2025	1Q25 results announcement

Key assumptions

	2025E	2026E	2027E
Construction revenue (THB m)	40,051	41,424	42,596
GPM (%)	7.3	7.3	7.3
SG&A to sales (%)	5.7	5.7	5.7
Associates (THB m)	1,944	1,993	2,142

Source: FSSIA estimates

Earnings sensitivity

- For every 5% increase in revenue, we estimate 2025 net profit to rise by 8%, and vice versa, all else being equal.
- For every 0.25% increase in GPM, we estimate 2025 net profit to rise by 6%, and vice versa, all else being equal.
- For every 5% increase in SG&A, we estimate 2025 net profit to fall by 7%, and vice versa, all else being equal.
- For every 5% increase in share of profit from associates, we estimate 2025 net profit to rise by 6%, and vice versa, all else being equal.

Source: FSSIA estimates

Recap: 4Q24 results review

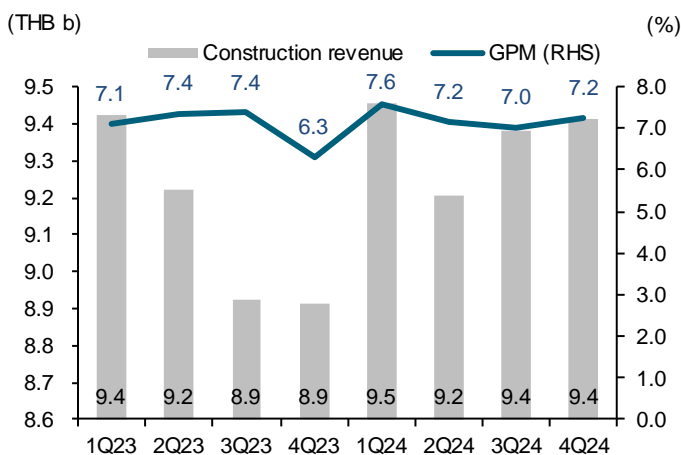
- CK reported a net loss of THB171m in 4Q24, turning from a profit of THB1b in 3Q24 and THB156m in 4Q23.
- The weak 4Q24 performance was pressured by lower profit sharing from associates totaling THB299m (-72% q-q, -36% y-y) due to 1) Luang Prabang Power (LPCL), which recorded an FX loss after baht depreciation; and 2) BEM and CKP, which were in their low season. Moreover, higher SG&A expenses and interest costs were in line with the issuance of a short-term loan.
- The contractor unit remained solid, with construction revenue of THB9.4b (flat q-q, +5% y-y), mainly from the progress of the Luang Prabang power plant project, Den Chai double-track project, and South Purple Line. The gross margin increased to 7.2% from 7% in 3Q24 and 6.3% in 4Q23.
- CK's 2024 net profit totaled THB1.4b (-4% y-y). The company announced a 2H24 DPS of THB0.15, implying a yield of 1%. The stock's XD is on 12 March and the dividend will be paid on 28 April 2025.

Exhibit 1: CK – 4Q24 results summary

	4Q23	1Q24	2Q24	3Q24	4Q24	----- Change -----		2023	2024	Change
	(THB m)	(THB m)	(THB m)	(THB m)	(THB m)	(q-q%)	(y-y%)	(THB m)	(THB m)	(y-y%)
Total revenue	8,915	9,458	9,206	9,381	9,413	0.3	5.1	36,485	37,458	2.7
Cost of sales	8,353	8,741	8,547	8,722	8,731	0.1	5.5	33,917	34,742	2.4
Gross profit	562	717	659	659	682	3.6	0.1	2,568	2,716	5.7
SG&A	554	533	545	555	596	7.4	4.3	2,051	2,229	8.7
Operating profit	8	184	114	103	86	(16.9)	(17.6)	517	487	(5.9)
Other income	220	209	469	463	171	(63.0)	5.2	1,422	1,312	(7.7)
Interest expense	481	360	402	587	671	14.3	39.7	1,830	2,020	10.4
Tax expense	(32)	(33)	(23)	(24)	(38)	n/a	n/a	(83)	(119)	n/a
Associates	469	165	342	1,068	299	(72.0)	(36.2)	1,520	1,875	23.4
Reported net profit	156	121	488	1,008	(171)	n/a	n/a	1,501	1,446	(3.7)
Core profit	156	121	488	1,008	(171)	n/a	n/a	1,452	1,446	(0.4)
Key Ratios (%)	(%)	(%)	(%)	(%)	(%)	(ppt)	(ppt)	(%)	(%)	(ppt)
Gross margin	6.3	7.6	7.2	7.0	7.2	0.2	0.9	7.0	7.3	0.2
SG&A / Sales	6.2	5.6	5.9	5.9	6.3	0.4	0.1	5.6	6.0	0.3
Operating margin	0.1	1.9	1.2	1.1	0.0	(1.1)	(0.1)	1.4	1.3	(0.1)
Net margin	1.8	1.3	5.3	10.7	(1.8)	(12.6)	(3.6)	4.1	3.9	(0.3)
Norm margin	1.8	1.3	5.3	10.7	(1.8)	(12.6)	(3.6)	4.0	3.9	(0.1)

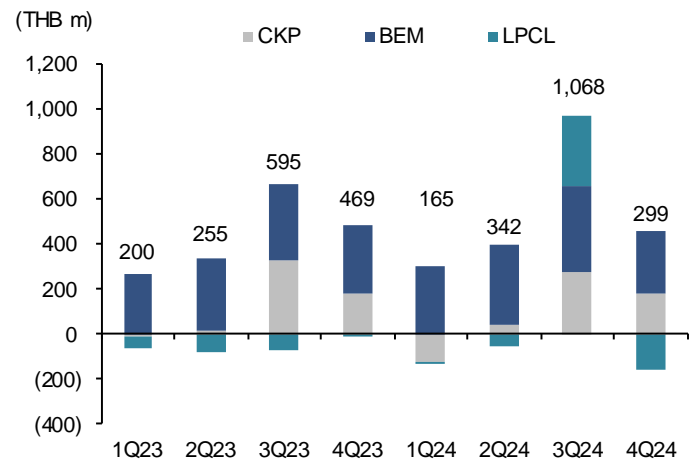
Sources: CK; FSSIA's compilation

Exhibit 2: Quarterly revenue and GPM



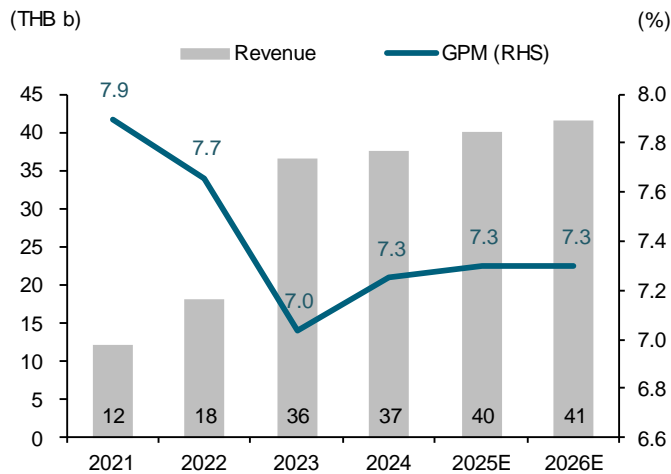
Sources: CK; FSSIA's compilation

Exhibit 3: Quarterly share of profits from associates



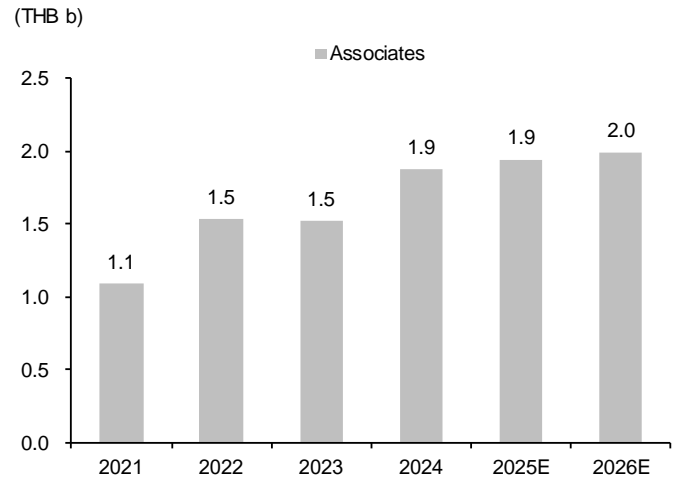
Sources: CK; FSSIA's compilation

Exhibit 4: Yearly revenue and GPM



Sources: CK; FSSIA estimates

Exhibit 5: Yearly share of profit from associates



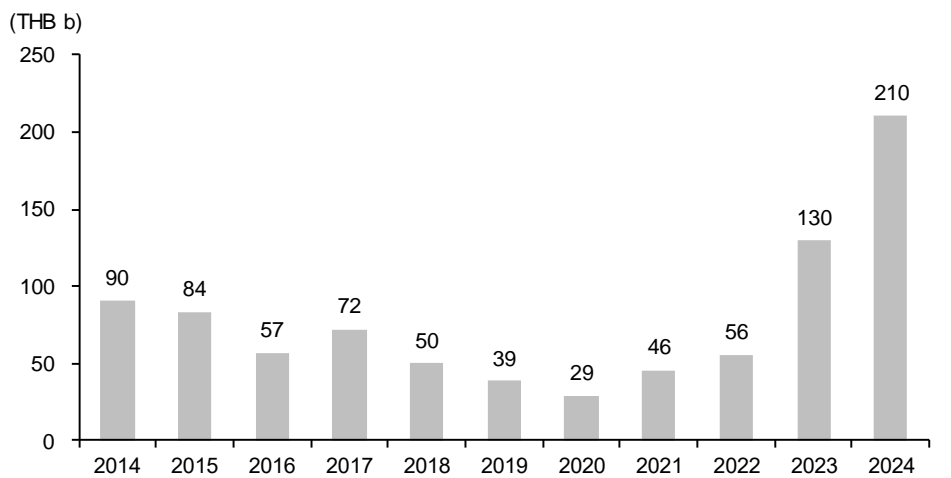
Sources: CK; FSSIA estimates

Exhibit 6: Key assumptions for CK

	Actual	Current		Previous		Change	
	2024 (THB m)	2025E (THB m)	2026E (THB m)	2025E (THB m)	2026E (THB m)	2025E (%)	2026E (%)
Revenue from construction services (THB m)	37,458	40,051	41,424	41,306	43,251	(3)	(4)
Cost of construction services (THB m)	34,742	37,127	38,400	38,374	40,094	(3)	(4)
Gross margin (%)	7.3	7.3	7.3	7.1	7.3	0.2	0.0
SG&A (THB m)	2,229	2,285	2,342	2,155	2,219	6	6
SG&A to revenue (%)	6.0	5.7	5.7	5.2	5.1	0.5	0.5
Other income (THB m)	1,312	1,296	1,278	1,385	1,365	(6)	(6)
Interest expense (THB m)	2,020	2,022	1,918	1,789	1,711	13	12
Share of profit/loss from associates (THB m)	1,875	1,944	1,993	1,831	2,042	6	(2)
Tax expense (THB m)	119	279	305	66	93	320	227
Core profit (THB m)	1,446	1,498	1,647	2,022	2,395	(26)	(31)
Net profit (THB m)	1,446	1,498	1,647	2,022	2,395	(26)	(31)

Source: FSSIA estimates

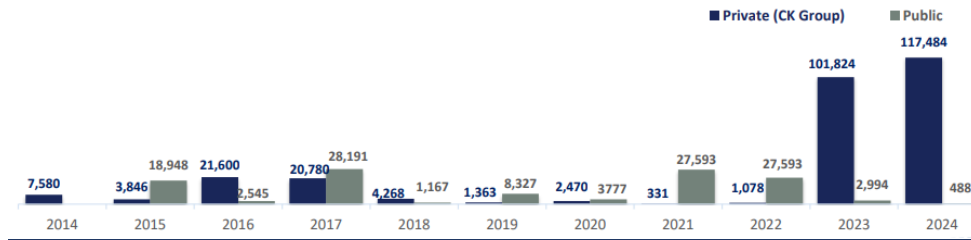
Exhibit 7: Backlog



Sources: CK; FSSIA's compilation

Exhibit 8: Yearly new signed projects

Signed Projects From CK Group by Contract Values



Source: CK

Exhibit 9: Key projects targeted in 2025

Projects	Construction Value (MB)	Project Owner	Project Progress	Activities			
				Q1/25	Q2/25	Q3/25	Q4/25
Red Line : Taling chan - Siriraj Hospital - Salaya	10,800	SRT	To Submit to Cabinet	Waiting for Cabinet Approval		TOR & Bidding	
Red Line : Rangsit - Thammasat University	4,000		Cabinet Approved	TOR & Bidding		Contract Award	
High Speed Train Phase 2 : Ko Rat - Nong Khai	235,000		Cabinet Approved	TOR & Bidding		Contract Award	
Double Track : Chira Junction - Ubonratchathani	42,900	SRT	To Submit to Cabinet	Waiting for Cabinet approval		TOR & Bidding	
Double Track : Pak nam Pho - Den Chai	77,800		To Submit to Cabinet	Waiting for Cabinet approval		TOR & Bidding	
Double Track : Hat Yai - Padang Besar	7,500		To Submit to Cabinet	Waiting for Cabinet approval		TOR & Bidding	
Double Track : Chum Phon - Surat Thani	29,000		To Submit to Cabinet	Waiting for Cabinet approval		TOR & Bidding	
Double Track : Surat Thani - Had Yai - Song Khla	64,000		To Submit to Cabinet	Waiting for Cabinet approval		TOR & Bidding	
Double Track : Den Chai - Chiang Mai	63,000		To Submit to Cabinet	Waiting for Cabinet approval		TOR & Bidding	
Motorway : Western Outer Ring Road - Bang Khun Thian - Bang Bua Thong (M9)	48,000		DOH	Cabinet Approved	TOR & Bidding		Contract Award
Motorway : Rangsit- Bang pa - in (M5)	25,000		To Submit to Cabinet	Waiting for Cabinet approval		TOR & Bidding	
Don Mueang International Airport Phase 3	30,000	AOT	Cabinet Approved	Design Process		Waiting for Cabinet approval	TOR & Bidding
Suvarnabhumi International Airport Expansion (East Expansion)	10,000		To Resubmit to Cabinet	Design Process		Waiting for Cabinet approval	TOR & Bidding
Chiang Mai Airport Expansion	20,000		To Submit to MOT	Design Process		Waiting for Cabinet approval	TOR & Bidding
N2 Expressway : ORR - Kaset Nawamin	14,000	EXAT	To Submit to Cabinet	Waiting for Cabinet approval			
Double Deck : Ngam Wong Wan - Rama 9	35,000	BEM	To Submit to Cabinet	Waiting for Cabinet approval		Contract Signing	
Total	716,000						

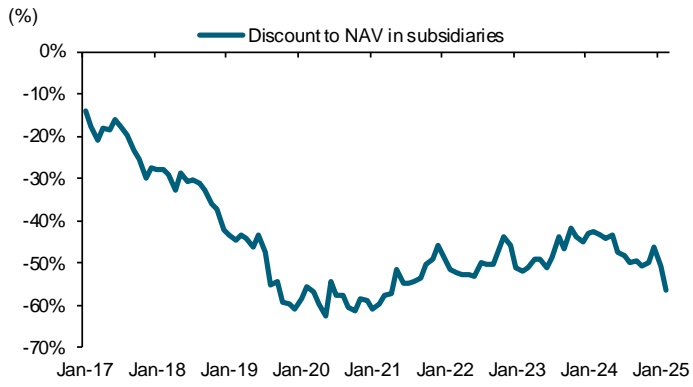
Source: CK

Exhibit 10: SoTP-based valuation

	Target EV/EBITDA	Holding	TP	Discount	EV	Per share
	(x)	(%)	(THB/shr)	(%)	(THB m)	(THB)
Construction	10				25,262	14.9
Subsidiaries						
BEM TB		36.4	10.9	35	61,788	36.5
CKP TB		30.0	3.4	35	12,866	7.6
TTW TB		19.4	9	40	4,684	2.8
Less net debt					69,934	41.3
SoTP					34,866	20.5

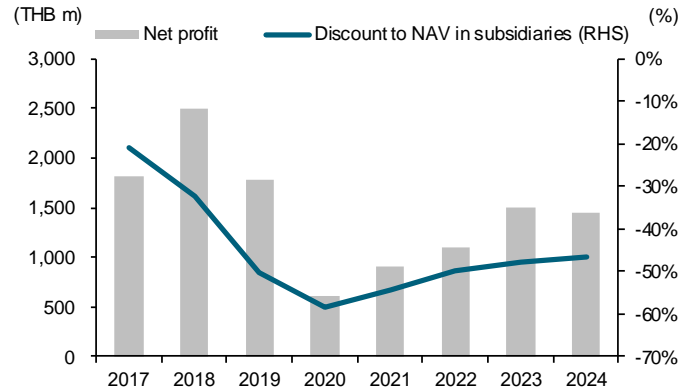
Source: FSSIA estimates

Exhibit 11: Discount to NAV in subsidiaries



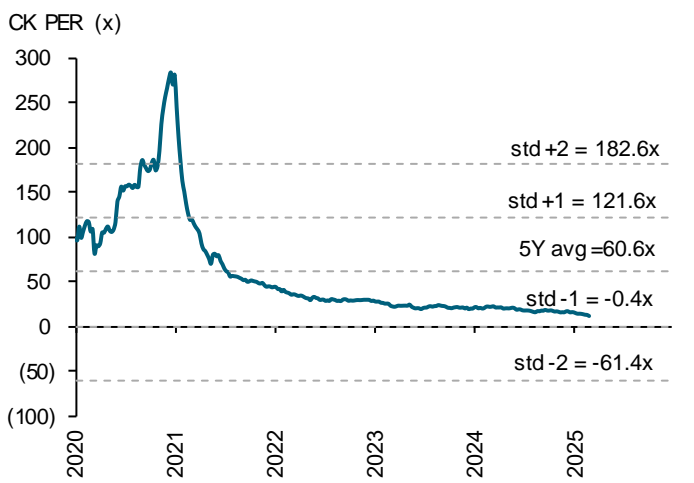
Source: FSSIA's compilation

Exhibit 12: Net profit and discount to NAV in subsidiaries



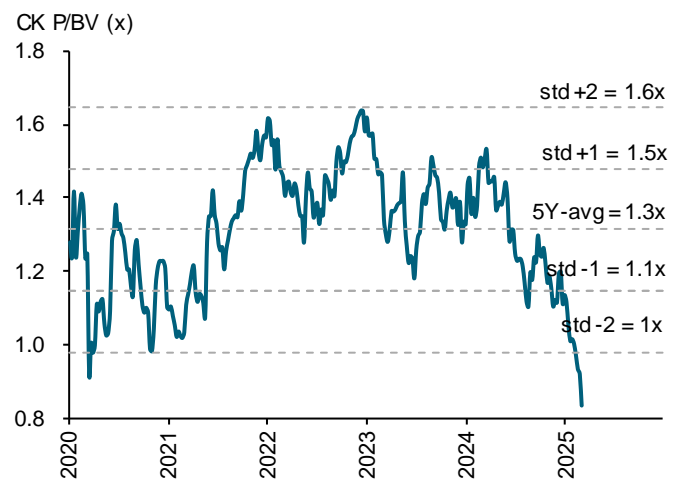
Source: FSSIA's compilation

Exhibit 13: Historical P/E band



Sources: Bloomberg; FSSIA estimates

Exhibit 14: Historical P/BV band



Sources: Bloomberg; FSSIA estimates

Financial Statements

CH.Karnchang

Profit and Loss (THB m) Year Ending Dec	2023	2024	2025E	2026E	2027E
Revenue	36,485	37,458	40,051	41,424	42,596
Cost of goods sold	(33,917)	(34,742)	(37,127)	(38,400)	(39,486)
Gross profit	2,568	2,716	2,924	3,024	3,110
Other operating income	1,422	1,312	1,296	1,278	1,231
Operating costs	(2,051)	(2,229)	(2,285)	(2,342)	(2,401)
Operating EBITDA	3,057	2,653	2,991	3,022	3,007
Depreciation	(1,117)	(854)	(1,056)	(1,062)	(1,067)
Goodwill amortisation	0	0	0	0	0
Operating EBIT	1,939	1,799	1,935	1,960	1,940
Net financing costs	(1,830)	(2,020)	(2,022)	(1,918)	(1,879)
Associates	1,520	1,875	1,944	1,993	2,142
Recurring non-operating income	1,520	1,875	1,944	1,993	2,142
Non-recurring items	49	0	0	0	0
Profit before tax	1,678	1,654	1,857	2,036	2,203
Tax	(83)	(119)	(279)	(305)	(330)
Profit after tax	1,594	1,535	1,578	1,730	1,872
Minority interests	(93)	(89)	(80)	(83)	(85)
Preferred dividends	0	0	0	0	0
Other items	-	-	-	-	-
Reported net profit	1,501	1,446	1,498	1,647	1,787
Non-recurring items & goodwill (net)	(49)	0	0	0	0
Recurring net profit	1,452	1,446	1,498	1,647	1,787
Per share (THB)					
Recurring EPS *	0.86	0.85	0.88	0.97	1.06
Reported EPS	0.89	0.85	0.88	0.97	1.06
DPS	0.30	0.30	0.30	0.35	0.40
Diluted shares (used to calculate per share data)	1,694	1,694	1,694	1,694	1,694
Growth					
Revenue (%)	101.6	2.7	6.9	3.4	2.8
Operating EBITDA (%)	112.5	(13.2)	12.7	1.0	(0.5)
Operating EBIT (%)	142.3	(7.2)	7.6	1.3	(1.0)
Recurring EPS (%)	64.6	(0.4)	3.6	9.9	8.5
Reported EPS (%)	35.9	(3.7)	3.6	9.9	8.5
Operating performance					
Gross margin inc. depreciation (%)	7.0	7.3	7.3	7.3	7.3
Gross margin exc. depreciation (%)	10.1	9.5	9.9	9.9	9.8
Operating EBITDA margin (%)	8.4	7.1	7.5	7.3	7.1
Operating EBIT margin (%)	5.3	4.8	4.8	4.7	4.6
Net margin (%)	4.0	3.9	3.7	4.0	4.2
Effective tax rate (%)	5.0	7.2	15.0	15.0	15.0
Dividend payout on recurring profit (%)	35.0	35.1	34.0	36.0	38.0
Interest cover (X)	1.9	1.8	1.9	2.1	2.2
Inventory days	100.6	125.0	134.6	132.9	133.2
Debtor days	33.8	47.2	52.3	53.8	54.0
Creditor days	38.4	45.4	44.7	44.3	44.4
Operating ROIC (%)	7.7	6.8	8.5	8.5	8.6
ROIC (%)	3.9	3.9	4.3	4.5	4.6
ROE (%)	5.9	5.6	5.7	6.0	6.3
ROA (%)	3.3	3.0	2.9	3.1	3.3

* Pre-exceptional, pre-goodwill and fully diluted

Revenue by Division (THB m)	2023	2024	2025E	2026E	2027E
Construction services	36,485	37,458	40,051	41,424	42,596
Others					

Sources: CH.Karnchang; FSSIA estimates

Financial Statements

CH.Karnchang

Cash Flow (THB m) Year Ending Dec	2023	2024	2025E	2026E	2027E
Recurring net profit	1,452	1,446	1,498	1,647	1,787
Depreciation	1,117	854	1,056	1,062	1,067
Associates & minorities	(24)	235	25	23	21
Other non-cash items	-	-	-	-	-
Change in working capital	(8,391)	5,965	(2,204)	(648)	(296)
Cash flow from operations	(5,846)	8,500	375	2,085	2,580
Capex - maintenance	-	-	-	-	-
Capex - new investment	(2,742)	(3,883)	-	(654)	(656)
Net acquisitions & disposals	-	-	-	-	-
Other investments (net)	-	-	4,825	-	-
Cash flow from investing	(2,742)	(3,883)	4,825	(654)	(656)
Dividends paid	(508)	(725)	(590)	(676)	(764)
Equity finance	(270)	(340)	40	21	18
Debt finance	9,416	(1,148)	(3,898)	(1,495)	(495)
Other financing cash flows	774	-	-	-	-
Cash flow from financing	9,413	(2,213)	(4,448)	(2,150)	(1,242)
Non-recurring cash flows	-	-	-	-	-
Other adjustments	0	0	0	0	0
Net other adjustments	0	0	0	0	0
Movement in cash	824	2,404	752	(720)	683
Free cash flow to firm (FCFF)	(6,758.11)	6,637.28	7,221.69	3,348.15	3,803.97
Free cash flow to equity (FCFE)	1,602.17	3,469.05	1,301.90	(64.63)	1,429.50

Per share (THB)

FCFF per share	(3.99)	3.92	4.26	1.98	2.25
FCFE per share	0.95	2.05	0.77	(0.04)	0.84
Recurring cash flow per share	1.50	1.50	1.52	1.61	1.70

Balance Sheet (THB m) Year Ending Dec	2023	2024	2025E	2026E	2027E
Tangible fixed assets (gross)	18,722	19,020	18,352	18,459	18,565
Less: Accumulated depreciation	(6,788)	(7,662)	(8,821)	(9,785)	(10,755)
Tangible fixed assets (net)	11,934	11,358	9,532	8,673	7,810
Intangible fixed assets (net)	0	0	0	0	0
Long-term financial assets	-	-	-	-	-
Invest. in associates & subsidiaries	51,584	55,044	51,044	51,554	52,070
Cash & equivalents	7,784	10,188	10,941	10,221	10,904
A/C receivable	4,215	5,472	6,008	6,214	6,389
Inventories	9,975	13,235	13,366	13,824	14,215
Other current assets	10,692	17,258	16,020	12,427	10,649
Current assets	32,666	46,154	46,334	42,685	42,157
Other assets	561	546	574	602	633
Total assets	96,745	113,102	107,484	103,516	102,670
Common equity	25,482	25,910	26,899	27,953	29,061
Minorities etc.	526	569	609	630	647
Total shareholders' equity	26,008	26,479	27,507	28,583	29,708
Long term debt	40,771	38,039	36,583	35,836	35,589
Other long-term liabilities	2,708	2,949	2,933	3,034	3,040
Long-term liabilities	43,479	40,988	39,516	38,869	38,629
A/C payable	4,058	4,376	4,455	4,608	4,738
Short term debt	14,835	16,419	13,977	13,229	12,982
Other current liabilities	8,365	24,840	22,028	18,226	16,612
Current liabilities	27,258	45,635	40,460	36,064	34,332
Total liabilities and shareholders' equity	96,745	113,102	107,484	103,516	102,670
Net working capital	12,460	6,749	8,911	9,630	9,903
Invested capital	76,539	73,697	70,060	70,460	70,415

* Includes convertibles and preferred stock which is being treated as debt

Per share (THB)

Book value per share	15.04	15.30	15.88	16.50	17.16
Tangible book value per share	15.04	15.30	15.88	16.50	17.16

Financial strength

Net debt/equity (%)	183.9	167.2	144.0	135.9	126.8
Net debt/total assets (%)	49.4	39.1	36.9	37.5	36.7
Current ratio (x)	1.2	1.0	1.1	1.2	1.2
CF interest cover (x)	3.4	4.6	1.6	1.3	2.1

Valuation	2023	2024	2025E	2026E	2027E
Recurring P/E (x) *	17.7	17.8	17.2	15.6	14.4
Recurring P/E @ target price (x) *	23.3	23.4	22.6	20.6	19.0
Reported P/E (x)	17.2	17.8	17.2	15.6	14.4
Dividend yield (%)	2.0	2.0	2.0	2.3	2.6
Price/book (x)	1.0	1.0	1.0	0.9	0.9
Price/tangible book (x)	1.0	1.0	1.0	0.9	0.9
EV/EBITDA (x) **	24.2	26.6	22.1	21.6	21.3
EV/EBITDA @ target price (x) **	26.9	29.7	24.8	24.3	24.0
EV/invested capital (x)	1.0	1.0	0.9	0.9	0.9

* Pre-exceptional, pre-goodwill and fully diluted ** EBITDA includes associate income and recurring non-operating income

Sources: CH.Karnchang; FSSIA estimates

CH Karnchang PCL (CK TB)

FSSIA ESG rating

43.00 /100
Exhibit 15: FSSIA ESG score implication

Rating	Score	Implication
★★★★★	>79-100	Leading its industry peers in managing the most significant ESG risks which not only better cost efficiency but also lead to higher profitability.
★★★★☆	>59-79	A mixed track record of managing the most significant ESG risks and opportunities relative to industry peers.
★★★☆☆	>39-59	Relevant ESG materiality matrix has been constructively addressed, well-managed and incorporated into day-to-day operations, in which targets and achievements are evaluated annually.
★★☆☆☆	>19-39	Relevant ESG materiality matrix has been identified with key management in charge for progress to be followed up on and to provide intensive disclosure. Most targets are conventional and achievable.
★☆☆☆☆	1-19	The company has adopted the United Nations Sustainable Development Goals (UN SDGs), established sustainability management guidelines and fully complies with regulations or ESG suggested guidance from related organizations such as the SET and SEC.

Sources: FSSIA estimates

Exhibit 16: ESG – peer comparison

	FSSIA ESG score	Domestic ratings						Global ratings						Bloomberg	
		DJSI	SET ESG	SET ESG Rating	CG score	AGM level	Thai CAC	Morningstar ESG risk	ESG Book	MSCI	Moody's	Refinitiv	S&P Global	ESG score	Disclosure score
SET100	67.71	5.69	4.38	4.05	4.77	4.43	4.02	Medium	57.34	BBB	22.70	60.82	67.31	1.19	35.34
Coverage	66.17	5.16	4.33	3.94	4.81	4.43	3.83	Medium	56.41	BBB	18.92	59.20	65.82	1.38	35.46
CK	43.00	--	--	A	5.00	4.00	--	High	52.84	B	--	49.14	22.00	2.62	57.10
ITD	10.63	--	--	--	--	4.00	--	Severe	--	--	--	--	13.00	--	--
STECON	15.38	--	--	A	--	--	--	--	--	--	--	--	22.00	--	52.54
SYNTEC	28.92	--	--	A	5.00	4.00	Certified	--	--	--	--	39.33	--	--	--
NWR	14.00	--	--	--	5.00	4.00	--	--	--	--	--	--	--	--	--

Sources: SETTRADE.com; FSSIA's compilation
Exhibit 17: ESG score by Bloomberg

FY ending Dec 31	FY 2019	FY 2020	FY 2021	FY 2022	FY 2023
ESG financial materiality scores - ESG score	--	--	2.08	2.52	2.62
BESG environmental pillar score	--	--	0.57	0.73	1.28
BESG social pillar score	--	--	3.85	4.96	4.04
BESG governance pillar score	--	--	3.00	3.23	3.38
ESG disclosure score	32.81	33.67	41.90	47.50	57.10
Environmental disclosure score	0.91	0.91	16.55	30.93	46.54
Social disclosure score	16.26	18.83	27.90	30.35	43.56
Governance disclosure score	81.10	81.10	81.10	81.10	81.10
Environmental					
Emissions reduction initiatives	No	No	Yes	Yes	Yes
Climate change policy	No	No	No	No	Yes
Climate change opportunities discussed	No	No	No	No	No
Risks of climate change discussed	No	No	No	No	No
GHG scope 1	--	--	2	2	9
GHG scope 2 location-based	--	--	2	2	8
GHG Scope 3	--	--	--	--	222
Carbon per unit of production	--	--	--	--	--
Biodiversity policy	No	No	No	No	Yes
Energy efficiency policy	Yes	Yes	Yes	Yes	Yes
Total energy consumption	--	--	643	3	141
Renewable energy use	--	--	--	--	0
Electricity used	--	--	1	1	88
Fuel used - natural gas	--	--	--	--	0

Sources: Bloomberg; FSSIA's compilation

Exhibit 18: ESG score by Bloomberg (cont.)

FY ending Dec 31	FY 2019	FY 2020	FY 2021	FY 2022	FY 2023
Fuel used - crude oil/diesel	No	No	No	No	No
Waste reduction policy	Yes	Yes	Yes	Yes	Yes
Hazardous waste	—	—	0	0	0
Total waste	—	—	0	0	0
Waste recycled	—	—	—	—	—
Waste sent to landfills	—	—	—	—	—
Environmental supply chain management	No	No	No	Yes	Yes
Water policy	No	No	No	No	Yes
Water consumption	—	—	—	—	1,299
Social					
Human rights policy	Yes	Yes	Yes	Yes	Yes
Policy against child labor	No	No	No	Yes	Yes
Quality assurance and recall policy	Yes	Yes	Yes	Yes	Yes
Consumer data protection policy	No	No	No	No	Yes
Equal opportunity policy	Yes	Yes	Yes	Yes	Yes
Gender pay gap breakout	No	No	No	No	No
Pct women in workforce	—	—	28	26	26
Pct disabled in workforce	—	—	—	—	0
Business ethics policy	Yes	Yes	Yes	Yes	Yes
Anti-bribery ethics policy	Yes	Yes	Yes	Yes	Yes
Health and safety policy	Yes	Yes	Yes	Yes	Yes
Lost time incident rate - employees	0	0	0	0	0
Total recordable incident rate - employees	0	0	—	—	4
Training policy	No	No	No	Yes	Yes
Fair remuneration policy	No	No	No	No	No
Number of employees – CSR	—	2,380	1,969	2,304	2,126
Employee turnover pct	—	—	—	—	13
Total hours spent by firm - employee training	—	—	13,785	17,303	20,176
Social supply chain management	No	No	No	Yes	Yes
Governance					
Board size	10	9	10	10	10
No. of independent directors (ID)	4	3	4	4	4
No. of women on board	1	1	1	1	1
No. of non-executive directors on board	4	3	4	4	4
Company conducts board evaluations	Yes	Yes	Yes	Yes	Yes
No. of board meetings for the year	7	7	7	8	6
Board meeting attendance pct	100	100	100	100	100
Board duration (years)	3	3	3	3	3
Director share ownership guidelines	No	No	No	No	No
Age of the youngest director	45	46	47	43	44
Age of the oldest director	82	80	81	82	83
No. of executives / company managers	17	16	14	14	14
No. of female executives	2	2	2	1	1
Executive share ownership guidelines	No	No	No	No	No
Size of audit committee	3	3	3	3	3
No. of ID on audit committee	3	3	3	3	3
Audit committee meetings	4	4	4	4	4
Audit meeting attendance %	100	100	100	100	100
Size of compensation committee	4	3	3	3	3
No. of ID on compensation committee	3	1	1	1	1
No. of compensation committee meetings	2	2	3	4	2
Compensation meeting attendance %	100	100	100	100	100
Size of nomination committee	4	3	3	3	3
No. of nomination committee meetings	2	2	3	4	2
Nomination meeting attendance %	100	100	100	100	100
Sustainability governance					
Verification type	No	No	No	No	No

Sources: Bloomberg; FSSIA's compilation

Disclaimer for ESG scoring

ESG score	Methodology	Rating																			
The Dow Jones Sustainability Indices (DJSI) By S&P Global	The DJSI World applies a transparent, rules-based component selection process based on the companies' Total Sustainability Scores resulting from the annual S&P Global Corporate Sustainability Assessment (CSA). Only the top-ranked companies within each industry are selected for inclusion.	Be a member and invited to the annual S&P Global Corporate Sustainability Assessment (CSA) for DJSI. Companies with an S&P Global ESG Score of less than 45% of the S&P Global ESG Score of the highest scoring company are disqualified. The constituents of the DJSI indices are selected from the Eligible Universe.																			
SET ESG Ratings List (SETESG) by The Stock Exchange of Thailand (SET)	SET ESG quantifies responsibility in Environmental and Social issues by managing business with transparency in Governance, updated annually. Candidates must pass the preemptive criteria, with two crucial conditions: 1) no irregular trading of the board members and executives; and 2) free float of >150 shareholders, and combined holding must be >15% of paid-up capital. Some key disqualifying criteria include: 1) CG score of below 70%; 2) independent directors and free float violation; 3) executives' wrongdoing related to CG, social & environmental impacts; 4) equity in negative territory; and 5) earnings in red for > 3 years in the last 5 years.	To be eligible for SETESG inclusion , verified data must be scored at a minimum of 50% for each indicator, unless the company is a part of DJSI during the assessment year. The scoring will be fairly weighted against the nature of the relevant industry and materiality. SETESG Index is extended from the SET ESG Ratings companies whose 1) market capitalization > THB5b (~USD150b); 2) free float >20%; and 3) liquidity >0.5% of paid-up capital for at least 9 out of 12 months. The SETTHSI Index is a market capitalisation-weighted index, cap 5% quarterly weight at maximum, and no cap for number of stocks.																			
CG Score by Thai Institute of Directors Association (Thai IOD)	An indicator of CG strength in sustainable development, measured annually by the Thai IOD, with support from the Stock Exchange of Thailand (SET). The results are from the perspective of a third party, not an evaluation of operations.	Scores are rated in six categories: 5 for Excellent (90-100), 4 for Very Good (80-89), 3 for Good (70-79), 2 for Fair (60-69), 1 for Pass (60-69), and not rated for scores below 50. Weightings include: 1) the rights; 2) and equitable treatment of shareholders (weight 25% combined); 3) the role of stakeholders (25%); 4) disclosure & transparency (15%); and 5) board responsibilities (35%).																			
AGM level By Thai Investors Association (TIA) with support from the SEC	It quantifies the extent to which shareholders' rights and equitable treatment are incorporated into business operations and information is transparent and sufficiently disclosed. All form important elements of two out of five the CG components to be evaluated annually. The assessment criteria cover AGM procedures before the meeting (45%), at the meeting date (45%), and after the meeting (10%). <i>(The first assesses 1) advance circulation of sufficient information for voting; and 2) facilitating how voting rights can be exercised. The second assesses 1) the ease of attending meetings; 2) transparency and verifiability; and 3) openness for Q&A. The third involves the meeting minutes that should contain discussion issues, resolutions and voting results.)</i>	The scores are classified into four categories: 5 for Excellent (100), 4 for Very Good (90-99), 3 for Fair (80-89), and not rated for scores below 79.																			
Thai CAC By Thai Private Sector Collective Action Against Corruption (CAC)	The core elements of the Checklist include corruption risk assessment, establishment of key controls, and the monitoring and developing of policies. The Certification is good for three years. <i>(Companies deciding to become a CAC certified member start by submitting a Declaration of Intent to kick off an 18-month deadline to submit the CAC Checklist for Certification, including risk assessment, in place of policy and control, training of managers and employees, establishment of whistleblowing channels, and communication of policies to all stakeholders.)</i>	The document will be reviewed by a committee of nine professionals. A passed Checklist will move for granting certification by the CAC Council approvals whose members are twelve highly respected individuals in professionalism and ethical achievements.																			
Morningstar Sustainalytics	The Sustainalytics' ESG risk rating provides an overall company score based on an assessment of how much of a company's exposure to ESG risk is unmanaged. <i>Sources to be reviewed include corporate publications and regulatory filings, news and other media, NGO reports/websites, multi-sector information, company feedback, ESG controversies, issuer feedback on draft ESG reports, and quality & peer reviews.</i>	A company's ESG risk rating score is the sum of unmanaged risk. The more risk is unmanaged, the higher ESG risk is scored. <table border="1" style="margin-left: auto; margin-right: auto;"> <thead> <tr> <th>NEGL</th> <th>Low</th> <th>Medium</th> <th>High</th> <th>Severe</th> </tr> </thead> <tbody> <tr> <td>0-10</td> <td>10-20</td> <td>20-30</td> <td>30-40</td> <td>40+</td> </tr> </tbody> </table>	NEGL	Low	Medium	High	Severe	0-10	10-20	20-30	30-40	40+									
NEGL	Low	Medium	High	Severe																	
0-10	10-20	20-30	30-40	40+																	
ESG Book	The ESG score identifies sustainable companies that are better positioned to outperform over the long term. The methodology considers the principle of financial materiality including information that significantly helps explain future risk-adjusted performance. Materiality is applied by over-weighting features with higher materiality and rebalancing these weights on a rolling quarterly basis.	The total ESG score is calculated as a weighted sum of the features scores using materiality-based weights. The score is scaled between 0 and 100 with higher scores indicating better performance.																			
MSCI	MSCI ESG ratings aim to measure a company's management of financially relevant ESG risks and opportunities. It uses a rules-based methodology to identify industry leaders and laggards according to their exposure to ESG risks and how well they manage those risks relative to peers. <table border="1" style="margin-left: auto; margin-right: auto;"> <tbody> <tr> <td>AAA</td> <td>8.571-10.000</td> <td rowspan="3">Leader:</td> <td rowspan="3">leading its industry in managing the most significant ESG risks and opportunities</td> </tr> <tr> <td>AA</td> <td>7.143-8.570</td> </tr> <tr> <td>A</td> <td>5.714-7.142</td> </tr> <tr> <td>BBB</td> <td>4.286-5.713</td> <td rowspan="3">Average:</td> <td rowspan="3">a mixed or unexceptional track record of managing the most significant ESG risks and opportunities relative to industry peers</td> </tr> <tr> <td>BB</td> <td>2.857-4.285</td> </tr> <tr> <td>B</td> <td>1.429-2.856</td> </tr> <tr> <td>CCC</td> <td>0.000-1.428</td> <td>Laggard:</td> <td>lagging its industry based on its high exposure and failure to manage significant ESG risks</td> </tr> </tbody> </table>	AAA	8.571-10.000	Leader:	leading its industry in managing the most significant ESG risks and opportunities	AA	7.143-8.570	A	5.714-7.142	BBB	4.286-5.713	Average:	a mixed or unexceptional track record of managing the most significant ESG risks and opportunities relative to industry peers	BB	2.857-4.285	B	1.429-2.856	CCC	0.000-1.428	Laggard:	lagging its industry based on its high exposure and failure to manage significant ESG risks
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Moody's ESG solutions	Moody's assesses the degree to which companies take into account ESG objectives in the definition and implementation of their strategy policies. It believes that a company integrating ESG factors into its business model and relatively outperforming its peers is better positioned to mitigate risks and create sustainable value for shareholders over the medium to long term.																				
Refinitiv ESG rating	Designed to transparently and objectively measure a company's relative ESG performance, commitment and effectiveness across 10 main themes, based on publicly available and auditable data. The score ranges from 0 to 100 on relative ESG performance and insufficient degree of transparency in reporting material ESG data publicly. <i>(Score ratings are 0 to 25 = poor; >25 to 50 = satisfactory; >50 to 75 = good; and >75 to 100 = excellent.)</i>																				
S&P Global	The S&P Global ESG Score is a relative score measuring a company's performance on and management of ESG risks, opportunities, and impacts compared to its peers within the same industry classification. The score ranges from 0 to 100.																				
Bloomberg	ESG Score	Bloomberg score evaluating the company's aggregated Environmental, Social and Governance (ESG) performance. The score is based on Bloomberg's view of ESG financial materiality. The score is a weighted generalized mean (power mean) of Pillar Scores, where the weights are determined by the pillar priority ranking. Values range from 0 to 10; 10 is the best.																			
Bloomberg	ESG Disclosure Score	Disclosure of a company's ESG used for Bloomberg ESG score. The score ranges from 0 for none to 100 for disclosure of every data point, measuring the amount of ESG data reported publicly, and not the performance on any data point.																			

Rating regarding the sustainable development of Thai listed companies, both on the SET and MAI, are publicly available on the website of the Securities and Exchange Commission of Thailand (SEC). Currently, ratings available are 1) "CG Score"; 2) "AGM Level"; 3) "Thai CAC"; and 4) THSI. The ratings are updated on an annual basis. FSSIA does not confirm nor certify the accuracy of such ratings.

Source: FSSIA's compilation

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Thanyatorn Songwutti FSS International Investment Advisory Securities Co., Ltd

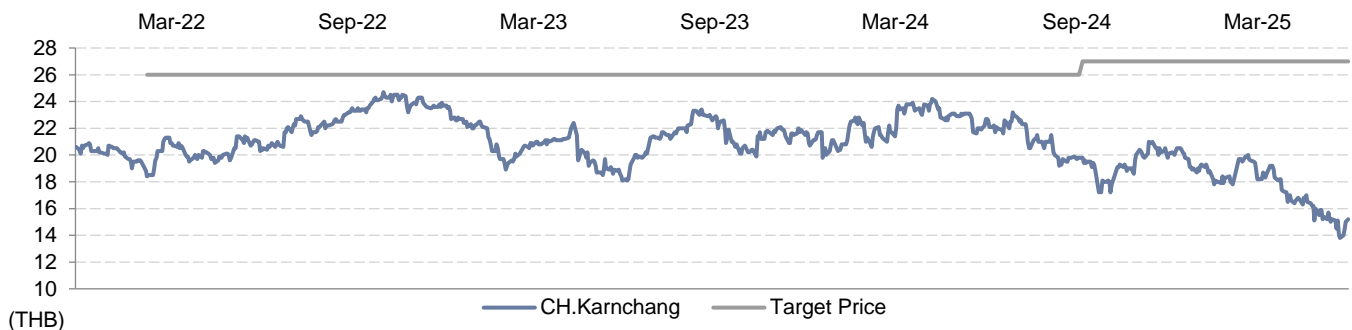
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History of change in investment rating and/or target price

CH.Karnchang (CK TB)



Date	Rating	Target price	Date	Rating	Target price	Date	Rating	Target price
10-May-2022	BUY	26.00	19-Jul-2024	BUY	27.00	-	-	-

Thanyatorn Songwutti started covering this stock from 11-Apr-2023

Price and TP are in local currency

Source: FSSIA estimates

Company	Ticker	Price	Rating	Valuation & Risks
CH.Karnchang	CK TB	THB 15.20	BUY	Key downside risks to our SoTP-based TP include 1) delays in the signing of the Orange Line project; 2) auction delays and fewer new projects than expected; 3) political uncertainty; 4) slower-than-expected construction progress and cost overruns; 5) increased building material costs, labor shortages, and a minimum wage hike; and 6) weaker-than-expected performance of associates (BEM, CKP, and LPCL).

Source: FSSIA estimates

Additional Disclosures

Target price history, stock price charts, valuation and risk details, and equity rating histories applicable to each company rated in this report is available in our most recently published reports. You can contact the analyst named on the front of this note or your representative at Finansia Syrus Securities Public Company Limited.

All share prices are as at market close on 07-Mar-2025 unless otherwise stated.

RECOMMENDATION STRUCTURE

Stock ratings

Stock ratings are based on absolute upside or downside, which we define as $(\text{target price}^* - \text{current price}) / \text{current price}$.

BUY (B). The upside is 10% or more.

HOLD (H). The upside or downside is less than 10%.

REDUCE (R). The downside is 10% or more.

Unless otherwise specified, these recommendations are set with a 12-month horizon. Thus, it is possible that future price volatility may cause a temporary mismatch between upside/downside for a stock based on market price and the formal recommendation.

* In most cases, the target price will equal the analyst's assessment of the current fair value of the stock. However, if the analyst doesn't think the market will reassess the stock over the specified time horizon due to a lack of events or catalysts, then the target price may differ from fair value. In most cases, therefore, our recommendation is an assessment of the mismatch between current market price and our assessment of current fair value.

Industry Recommendations

Overweight. The analyst expects the fundamental conditions of the sector to be positive over the next 12 months.

Neutral. The analyst expects the fundamental conditions of the sector to be maintained over the next 12 months.

Underweight. The analyst expects the fundamental conditions of the sector to be negative over the next 12 months.

Country (Strategy) Recommendations

Overweight (O). Over the next 12 months, the analyst expects the market to score positively on two or more of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

Neutral (N). Over the next 12 months, the analyst expects the market to score positively on one of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

Underweight (U). Over the next 12 months, the analyst does not expect the market to score positively on any of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.