EQUITIES RESEARCH



Thailand Banks

No negative surprise for 4Q24 results

- Seven Thai banks under our coverage reported an aggregate 4Q24 net profit of THB51.3b (+20% y-y, -6% q-q) with no negative surprises.
- Overall asset quality has improved on the back of lower NPL ratios q-q from BBL and KTB mainly. The aggregate credit cost was benign at 141bp in 4Q24.
- Maintain our NEUTRAL weight call; BBL remains our top Buy.

4Q24 net profit of THB51.3b, higher than our estimates and consensus

Seven Thai banks under our coverage reported an aggregate 4Q24 net profit of THB51.3b (+20% y-y, -6% q-q). This was higher than our estimate by 13% and Bloomberg's consensus by 8%. In 4Q24, none of the seven banks reported a negative surprise; all were either in line or above estimates. Moreover, there were various positive surprises, including lower-than-expected OPEX and credit costs. SCB and KKP delivered the largest positive surprises in 4Q24 from lower-than-expected OPEX and credit cost (for SCB) and a high marked-to-market gain (for KKP). Meanwhile, BBL and KTB reported a large reduction in NPLs q-q in 4Q24. We believe this came from the ongoing Thai Airways rehabilitation plan with a successful debt-to-equity conversion which was upgraded to loan stage II (delinquent loans) from stage III (NPLs). For full-year 2024, the seven banks reported an aggregate net profit of THB214.5b, up 10% y-y, led by KBANK, KTB and TTB.

Large NPL reduction and benign credit cost

With large NPL reductions at BBL and KTB, the NPL ratio for the sector was at 3.55% in 4Q24, down from 3.8% in 3Q24. The 4Q24 credit cost was at 141bp, which was better than our estimate of 149bp. The NPL coverage ratio was at 195%. Nonetheless, there are some concerns about asset quality for KBANK and SCB due to a higher amount of loans under stage II and the continued NPL formation rate. This was not a big increase, in our view, but still needs close monitoring. Some banks have discussed the household debt measure 'You Fight, We help' program from the Bank of Thailand (BOT) with a potential application level of up to 10% of total loans. Nonetheless, the number of real eligible customers could be much lower than that after detailed screening. According to the data from the BOT in February 2025, the approval rate is only 38% of total applications. We believe most banks will be able to manage the negative impacts.

Maintain a NEUTRAL weight call with BBL as our top BUY

We retain our sector weight call at NEUTRAL, as we expect net profit growth of only 4% y-y in 2025. Dividend yields should rise, with most growing to 5.2-5.7%. Our top pick is BBL (TP THB184), which should benefit the most from the new investment cycle.



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Key highlights for seven banks

- **(0) Loan growth:** Loan growth in 4Q24 was flat y-y and 1.8% q-q, in line with our forecast. The growth was driven by corporate and government-related segments and particular retail loans (credit cards, mortgages for quality customers).
- (+) NIM: The aggregate NIM was at 3.51% in 4Q24, slightly better than our expectation from lower-than-expected funding costs among the big banks. Meanwhile, the yield reduction q-q following the rate cut in Oct-24 was in line with our expectation.
- (+) Non-NII. We noticed many banks reported growth in fee income from brokerage, bancassurance, mutual funds and credit cards both y-y and q-q (seasonality). Nonetheless, the outlook of non-NII in 2025 is largely depend on ongoing capital market activities and purchasing power.
- **(+) Cost-to-income:** Cost to income was at 47.5% vs our estimate of 49%. This reflects that Thai banks have maintained strong OPEX discipline.

At the operating level, Thai banks' PPOP was up 3% y-y but down 6% q-q (from OPEX seasonality), which was 5% above our estimate.

(+) Asset quality: With large NPL reductions at BBL and KTB, the NPL ratio for the sector was at 3.55% in 4Q24, down from 3.8% in 3Q24. The 4Q24 credit cost was at 141bp, which was better than our estimate of 149bp. The NPL coverage ratio was at 195%.

Nonetheless, there are some concerns about asset quality for KBANK and SCB due to a higher amount of loans under stage II and the continued NPL formation rate. This was not a big increase, in our view, but still needs close monitoring.

Some banks have discussed the household debt measure 'You Fight, We help' program from the BOT with a potential application level of up to 10% of total loans. Nonetheless, the number of real eligible customers could be much lower than that after detailed screening. According to the data from the BOT in February 2025, the approval rate is only 38% of total applications. We believe most banks will be able to manage the negative impacts.

Exhibit 1: Aggregate banks – 4Q24 results summary

Year end 31 Dec	3Q23	4Q23	1Q24	2Q24	3Q24	4Q24	Chan	ge	2024	Change
	(THB m)	(y-y%)	(q-q%)	(THB m)	(y-y %)					
Net interest income	157,561	161,928	156,317	155,814	155,307	154,246	(4.70)	(0.70)	621,684	1.8
Non-interest income	44,609	43,468	48,419	49,717	50,668	50,188	15.50	(0.90)	198,976	5.4
Total operating income	202,170	205,396	204,737	205,531	205,975	204,434	(0.50)	(0.70)	820,659	2.6
Total operating expenses	88,639	100,663	90,311	89,473	92,052	97,010	(3.60)	5.40	368,830	3.3
PPOP before tax	113,532	104,733	114,426	116,058	113,923	107,424	2.60	(5.70)	451,830	2.2
Expected credit loss	48,343	54,382	44,501	49,186	44,933	42,333	(22.20)	(5.80)	180,954	(7.2)
Income tax	13,233	5,775	13,018	11,157	12,636	12,231	111.80	(3.20)	49,042	9.6
Non-controlling interest	1,490	1,901	1,965	2,170	1,616	1,556	(18.2)	(3.8)	7,202	3.8
Net profit	50,467	42,674	54,942	53,544	54,738	51,303	20.2	(6.3)	214,525	9.8
Key ratios	3Q23	4Q23	1Q24	2Q24	3Q24	3Q24	Chang	e	2024	
Asset quality ratio	(%)	(%)	(%)	(%)	(%)	(%)	(y-y%)	(q-q%)	(%)	
Gross NPLs (THB m)	437,890	435,326	441,392	446,727	451,126	431,459	(0.9)	(4.4)	431,459	
NPL ratio (%)	3.58	3.59	3.61	3.68	3.78	3.55			3.55	
Coverage ratio (%)	188.38	191.50	187.73	186.65	184.63	194.80			194.80	
Credit cost (%)	1.59	1.79	1.46	1.62	1.49	1.41			1.41	
Profitability ratio	(%)	(%)	(%)	(%)	(%)	(%)				
Cost-to-income ratio	43.84	49.01	44.11	43.53	44.69	47.45				
Average yield (%)	4.80	4.99	4.89	4.92	4.95	4.88				
Cost of funds (%)	1.46	1.59	1.63	1.66	1.69	1.65				
NIM (%)	3.58	3.66	3.53	3.53	3.54	3.51				
Non-interest income /total income (%)	22.07	21.16	23.65	24.19	24.60	24.55				
Loan momentum							(y-y%)	(q-q%)		
Gross loans (THB t)	12.24	12.13	12.21	12.13	11.93	12.14	0.1	1.8		

Sources: Company data; FSSIA compilation

Exhibit 2: 4Q24 net profit by banks

	3Q23	4Q23	1Q24	2Q24	3Q24	4Q24	Change		Comments
	(THB m)	(y-y %)	(q-q %)						
BBL	11,350	8,863	10,524	11,807	12,476	10,404	17.4	(16.6)	Positive surprises were a lower-than- expected funding cost, credit cost, strong non-NII and a large contraction of NPL q-q.
KBANK	11,282	9,388	13,486	12,653	11,965	10,494	11.8	(12.3)	The results were better than our estimates from high non-NII, especially the bancassurance business. Overall asset quality was controllable with an NPL ratio of 3.71% and credit cost of 198bp.
SCB	9,663	10,995	11,281	10,016	10,941	11,707	6.5	7.0	Positive surprises were low OPEX and credit cost. However, there was a higher NPL ratio from corporate loans, SMEs and mortgages with a higher NPL formation rate.
KTB	10,282	6,111	11,078	11,195	11,107	10,475	71.4	(5.7)	Key surprises were a lower-than-expected credit cost and a sharp drop in NPLs. This was due to the positive progress of Thai Airways' rehabilitation plan.
TTB	4,735	4,866	5,334	5,355	5,230	5,112	5.0	(2.3)	The positive surprises were lower-than- expected funding costs and OPEX and strong non-NII. TTB recorded a negative tax rate of 3% in 4Q24 from the tax shield benefit.
TISCO	1,874	1,782	1,733	1,749	1,713	1,706	(4.3)	(0.4)	In line with our estimates and consensus. Credit cost was low at 57bp but this was offset by a high cost-to-income ratio at 48.9%.
KKP	1,281	670	1,506	769	1,305	1,406	109.8	7.7	Excluding the high marked-to-market asset gain of THB484m in 4Q24, net profit would be in line with our expectation. Losses from auto repossessions were at THB1.1b.
SECTOR	50,467	42,674	54,942	53,544	54,738	51,303	20.2	-6.3	

Sources: Company data; FSSIA compilation

Exhibit 3: SETBANK - one-year prospective P/BV band



Exhibit 4: SETBANK – one-year prospective PER band



Sources: Bloomberg; FSSIA estimates

Sources: Bloomberg; FSSIA estimates

(+) BBL 4Q24 first glance - big NPL reduction

BBL reported a 4Q24 net profit of THB10.4b (+17% y-y, -17% q-q), 14% above our estimate and 3% above the Bloomberg consensus. The positive surprises, in our view, were a lower-than-expected funding cost, credit cost, and strong non-NII.

Another surprise for BBL was the large contraction of the NPL ratio to 3.19% from 3.94% in 3Q24. There was a THB18b reduction of NPLs q-q in 4Q24 vs the normal reduction of cTHB9b from 3Q to 4Q. BBL disclosed that the reduction was due to continued repayments and successful restructuring progress for many NPL accounts from various industries (not specific). We believe part of the NPL reduction was likely from Thai Airways following the rehabilitation plan and ITD, which relapsed last year. These will be upgraded to loans under stage II.

(+) KBANK 4Q24 first glance – beat from life insurance

KBANK reported a 4Q24 net profit of THB10.5b (+12% y-y, -12% q-q). This was better than our estimate and the Bloomberg consensus by 6%, mainly from higher-than-expected non-NII, especially underwriting profit with a combined ratio of 104% (vs our expectation of 110%).

Overall asset quality was controllable with an NPL ratio of 3.71% from 3.82% in 3Q24. Meanwhile, the credit cost in 4Q24 was at 198bp and 191bp for FY2024. We see some challenges for KBANK in 2025 compared to management's target of 140 to 160bp.

The overall NPL formation rate was stable from our tracking at 165bp in 4Q24.

Nonetheless, we have concerns about the higher proportion of stage II loans from 7.4% in 4Q23 to 8.6% in 4Q24. The higher proportion could further fall into NPLs. Note that KBANK has two JV AMCs to manage (JK with JMT and Arun with BAM).

For full-year 2024, net profit was at THB48.6b (+15% y-y), mainly from a lower credit cost to 191bp from 208bp in 2023.

(-) SCB 4Q24 first glance – beat from OPEX and credit cost but rising NPL formation rate

SCB reported a 4Q24 net profit of THB11.7b (+7% y-y, q-q). This was higher than our estimate and the Bloomberg consensus by 24% and 18%, respectively, mainly due to lower-than-expected OPEX and credit cost at 162bp in 4Q24.

(-) Nonetheless, we are not positive about SCB's asset quality despite the low credit cost. This is because the NPL ratio increased to 4.06% from 3.89% in 3Q24 from corporate loans, SMEs and mortgages, while credit card NPLs declined q-q.

In addition, the NPL formation rate was quite high at 225bp from our calculation, with the tendency to increase.

(+) KTB 4Q24 first glance – lower-than-expected NPLs

(+) KTB reported a 4Q24 net profit of THB10.5b (+71% y-y, -6% q-q), 9% above FSSIA'S forecast and in line with the Bloomberg consensus. The key surprise was a lower-than-expected credit cost at 102bp vs our estimate of 127bp.

We believe the benign credit cost for KTB was from a large reduction in the NPL ratio to 3.5% from 3.8% in 3Q24, implying a THB3.3b NPL reduction. KTB disclosed that such an NPL reduction reflects the process of rehabilitation and successful debt-to-equity conversion, which is the Thai Airways account.

Loan growth was at 4.7% y-y and 5.2% q-q, the highest level among seven Thai banks under our coverage. The key drivers were the government-related segment (now at 19.5% of KTB's total loans) with 39% growth y-y and 25% q-q and mortgages at +5% y-y.

(+) TTB 4Q24 first glance – beat from non-NII and OPEX

TTB reported a 4Q24 net profit of THB5.11b (+5% y-y, -2% q-q), 3% above the Bloomberg consensus and 13% above our preview.

The positive surprises, in our view, included a lower-than-expected funding cost, better-than-expected non-NII and benign OPEX in 4Q24. The positive surprises were partially offset by a high credit cost at 150bp.

For 4Q24, TTB recorded a negative tax rate of 3%, and the remaining tax shield is at THB10.6b (applicable until 2028E).

Full-year 2024 net profit for TTB was at THB21.03b, +13% y-y, mainly from the tax shield benefit.

(0) TISCO 4Q24 first glance – in line from low credit cost

TISCO reported a 4Q24 net profit of THB1.71b, down 4% y-y and 0.4% q-q. This was in line with FSSIA's and Bloomberg's consensus estimates. Credit cost was low at only 57bp, while cost to income remained high at 48.9%.

Asset quality remained controllable with an NPL ratio of 2.35% and a stabilized NPL formation rate.

For full-year 2024, net profit was at THB6.9b, down 5.5% y-y mainly from a higher cost of funds.

Credit cost was 57bp, lower than our estimate of 70bp. This is in accordance with lower LLR from THB8.9b to THB8.5b q-q, implying a continued reserve release. Nonetheless, the NPL coverage was down to 155%. We believe the room to release reserves for TISCO is now very limited.

(0) KKP 4Q24 first glance – in line after excluding high MTM gain; loss from auto sales at THB1.1b

KKP reported a 4Q24 net profit of THB1.4b, double y-y and +8% q-q, higher than our and the Bloomberg consensus estimates by 38% mainly due to a high gain from marked-to-market (MTM) assets at THB484m in the quarter. Excluding this gain, net profit would be in line with our estimate.

The NPL ratio slightly increased q-q to 4.22% from 4.15% in 3Q24 due to a lower loan base. We saw a higher NPL amount from the auto HP business mainly. The NPL coverage ratio was at 134%.

Meanwhile, KKP's loss from auto repossession was at THB1.1b, which was in line with our expectation. Note that the peak was at THB1.44b per quarter.

For full-year 2024, net profit was at THB4.99b, down 8% y-y from a lower NIM mainly.

We foresee limited positive surprises going forward as it largely depends on a lower loss from auto repossession from more than THB1b per quarter. Meanwhile, used car prices still dropped 10% y-y.

Disclaimer for ESG scoring

ESG score	Methodolog	у			Rating					
The Dow Jones Sustainability Indices (<u>DJSI</u>) By S&P Global	process bas from the and Only the top inclusion.	sed on the com nual S&P Glob -ranked comp	transparent, rules-based on panies' Total Sustainability al Corporate Sustainability anies within each industry	ty Scores resulting y Assessment (CSA). r are selected for	Be a member and invited to the annual S&P Global Corporate Sustainability Assessment (CSA) for DJSI. Companies with an S&P Global ESG Score of less than 45% of the S&P Global ESG Score of the highest scoring company are disqualified. The constituents of the DJSI indices are selected from the Eligible Universe.					
SET ESG Ratings List (SETESG) by The Stock Exchange of Thailand (SET)	managing b Candidates 1) no irregul float of >150 up capital. S 70%; 2) inde wrongdoing	usiness with tr must pass the lar trading of th shareholders some key disque ependent direct related to CG,	possibility in Environmental ransparency in Governance preemptive criteria, with the board members and es, and combined holding mulalifying criteria include: 1 ctors and free float violation, social & environmental integratings in red for > 3 year	te, updated annually. two crucial conditions: two crucial crucial crucial conditions: two crucial cruc	To be eligible for <u>SETESG inclusion</u> , verified data must be scored at a minimum of 50% for each indicator, unless the company is a part of DJSI during the assessment year. The scoring will be fairly weighted against the nature of the relevant industry and materiality. <u>SETESG Index</u> is extended from the SET ESG Ratings companies whose 1) market capitalization > THB5b (~USD150b); 2) free float >20%; and 3) liquidity >0.5% of paid-up capital for at least 9 out of 12 months. The SETTHSI Index is a market capitalisation-weighted index, cap 5% quarterly weight at maximum, and no cap for number of stocks.					
CG Score by Thai institute of Directors Association Thai IOD)	annually by Thailand (Sl	the Thai IOD,	th in sustainable developm with support from the Stor ts are from the perspective s.	ck Exchange of	Scores are rated in six categories: 5 for Excellent (90-100), 4 for Very Good (80-89), 3 for Good (70-79), 2 for Fair (60-69), 1 for Pass (60-69), and not rated for scores below 50. Weightings include: 1) the rights; 2) and equitable treatment of shareholders (weight 25% combined); 3) the role of stakeholders (25%); 4) disclosure & transparency (15%); and 5) board responsibilities (35%).					
AGM level By Thai Investors Association (TIA) with support from the SEC	treatment at transparent out of five th criteria cove date (45%), circulation of exercised. The and verifiabilit	re incorporated and sufficiently are CG componer AGM proced and after the resufficient informate second assessy; and 3) openne	which shareholders' rights d into business operations y disclosed. All form impool the to be evaluated annutures before the meeting (meeting (10%). (The first as attion for voting; and 2) facilitating the ease of attending meass for Q&A. The third involves us, resolutions and voting rest	and information is rtant elements of two ually. The assessment 45%), at the meeting issesses 1) advance on how voting rights can be eetings; 2) transparency the meeting minutes that	The scores are classified into four categories: 5 for Excellent (100), 4 for Very Good (90-99), 3 for Fair (80-89), and not rated for scores below 79.					
Thai CAC By Thai Private Sector Collective Action Against Corruption CAC)	establishme policies. The (Companies of Declaration of Certification, is managers and	ent of key contr e Certification in leciding to becon f Intent to kick off including risk ass	Checklist include corruption of the monitoring and its good for three years. The a CAC certified member stef an 18-month deadline to subsessment, in place of policy and tablishment of whistleblowing of the stakeholders.)	and developing of art by submitting a mit the CAC Checklist for d control, training of	The document will be reviewed by a committee of nine professionals. A passed Checklist will move for granting certification by the CAC Council approvals whose members are twelve highly respected individuals in professionalism and ethical achievements.					
Morningstar Sustainalytics	based on ar risk is unma	n assessment of naged. Sources	isk rating provides an over of how much of a compan s to be reviewed include corpo	y's exposure to ESG prate publications and	A company's ESG risk rating score is the sum of unmanaged risk. The more risk is unmanaged, the higher ESG risk is scored.					
	information, c		her media, NGO reports/websi k, ESG controversies, issuer fo riews	NEGL	Low	Medium	High	Severe		
	roports, and q	daily & poor rev	icws.		0-10	10-20	20-30	30-40	40+	
ESG Book	positioned to the principle helps explai over-weight	o outperform o of financial m n future risk-ad	sustainable companies that over the long term. The me atteriality including informa djusted performance. Mate ith higher materiality and r erly basis.	ethodology considers ation that significantly eriality is applied by	The total ESG score is calculated as a weighted sum of the features scores using materiality-based weights. The score is scaled between 0 and 100 with higher scores indicating better performance.					
<u>MSCI</u>			measure a company's ma nd laggards according to t						nethodology to	
	AAA	8.571-10.00	0							
	AA	7.143-8.570	Leader:	leading its industry in m	ianaging the most si	gnificant ESG ris	ks and opportunitie	es		
	Α	5.714-7.142	2							
	BBB	4.286-5.713	3 Average:	a mixed or unexceptional track record of managing the most significant ESG risks and opportunit industry peers					nities relative to	
	ВВ	2.857-4.285	5	••						
	В	1.429-2.856	6 Laggard:	lagging its industry base	ed on its high expos	ure and failure to	manage significar	nt FSG risks		
	ccc	0.000-1.428	Buyyuru.	.agging its industry base	lagging its industry based on its high exposure and failure to manage significant ESG risks					
Moody's ESG colutions	believes tha	t a company ir	gree to which companies to ntegrating ESG factors into or shareholders over the n	o its business model and	,		•	0,	•	
2-6-14 500					20			10	4L.	
Refinitiv ESG ating	Designed to transparently and objectively measure a company's relative ESG performance, commitment and effectiveness across 10 main themes, based on publicly available and auditable data. The score ranges from 0 to 100 on relative ESG performance and insufficient degree of transparency in reporting material ESG data publicly. (Score ratings are 0 to 25 = poor; >25 to 50 = satisfactory; >50 to 75 = good; and >75 to 100 = excellent.)									
S&P Global	The S&P GI	obal ESG Sco	ore is a relative score meas nin the same industry class	suring a company's perf	ormance on and	management o			id impacts	
Bloomberg	ESG Score Bloomberg score evaluating the company's aggregated Environmental, Social and Governance (ESG) performance. The score is based on Bloomberg's view of ESG financial materiality. The score is a weighted generalized mean (power mean) of Pillar Scores, where the weights are determined by the pillar priority ranking. Values range from 0 to 10; 10 is the best.									
Bloomberg	ESG Disclos		Disclosure of a company	· ·		, ,	•			

Rating regarding the sustainable development of Thai listed companies, both on the SET and MAI, are publicly available on the website of the Securities and Exchange Commission of Thailand (SEC). Currently, ratings available are 1) "CG Score"; 2) "AGM Level"; 3) "Thai CAC"; and 4) THSI. The ratings are updated on an annual basis. FSSIA does not confirm nor certify the accuracy of such ratings.

Source: FSSIA's compilation

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Nathapol Pongsukcharoenkul FSS International Investment Advisory Securities Co., Ltd

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Company	Ticker	Price	Rating	Valuation & Risks
Bangkok Bank	BBL TB	THB 147.50	BUY	Upside risks to our GGM-based TP are 1) accelerated loan growth owing to economic recovery and 2) a positive development of asset quality, which should bode well for its credit costs; downside risks are 1) prolonged economic sluggishness affecting loan growth and asset quality and 2) an impact of new regulations from the Bank of Thailand.
Kasikornbank	KBANK TB	THB 152.50	BUY	Downside risks to our GGM-based TP are 1) prolonged economic sluggishness affecting loan growth and asset quality; and 2) the impact of new regulations from the Bank of Thailand. Upside risks comprise 1)? lower credit cost from better asset quality; and 2) the better ongoing cost control efficiency
SCB X	SCB TB	THB 121.50	HOLD	Downside risks to our GGM-based TP are 1) prolonged economic sluggishness affecting loan growth and asset quality; and 2) the impact of new regulations from the Bank of Thailand. Upside risks comprise 1) the faster-than-expected recovery of EAs operation and financial stability and 2) the reduction in Thailands household debts.
Krung Thai Bank	КТВ ТВ	THB 22.50	BUY	Downside risks to our GGM-based TP are 1) prolonged economic sluggishness affecting loan growth and asset quality; and 2) the impact of new regulations from the Bank of Thailand.
TMBThanachart Bank	ТТВ ТВ	THB 1.92	HOLD	Downside risks to our GGM-based TP are 1) prolonged economic sluggishness affecting loan growth and asset quality; and 2) the impact of new regulations from the Bank of Thailand.
Tisco Financial	TISCO TB	THB 97.75	HOLD	Downside risks to our GGM-based TP are 1) prolonged economic sluggishness affecting loan growth and asset quality; and 2) the impact of new regulations from the Bank of Thailand. Upside risks are 1) aggressive loan growth; and 2) well-controlled asset quality.
Kiatnakin Phatra Bank	ККР ТВ	THB 56.50	HOLD	Downside risks to our GGM-based target price include weakened asset quality and lower fee income. By contrast, upside risks include better capital market conditions, higher used car prices, and strengthened asset quality. Upside risks comprise 1) lower credit cost from better asset quality; and 2) improved market price of used cars and lower loss on sales of NPAs

Source: FSSIA estimates

Additional Disclosures

Target price history, stock price charts, valuation and risk details, and equity rating histories applicable to each company rated in this report is available in our most recently published reports. You can contact the analyst named on the front of this note or your representative at Finansia Syrus Securities Public Company Limited.

All share prices are as at market close on 04-Mar-2025 unless otherwise stated.

RECOMMENDATION STRUCTURE

Stock ratings

Stock ratings are based on absolute upside or downside, which we define as (target price* - current price) / current price.

BUY (B). The upside is 10% or more.

HOLD (H). The upside or downside is less than 10%.

REDUCE (R). The downside is 10% or more.

Unless otherwise specified, these recommendations are set with a 12-month horizon. Thus, it is possible that future price volatility may cause a temporary mismatch between upside/downside for a stock based on market price and the formal recommendation.

* In most cases, the target price will equal the analyst's assessment of the current fair value of the stock. However, if the analyst doesn't think the market will reassess the stock over the specified time horizon due to a lack of events or catalysts, then the target price may differ from fair value. In most cases, therefore, our recommendation is an assessment of the mismatch between current market price and our assessment of current fair value.

Industry Recommendations

Overweight. The analyst expects the fundamental conditions of the sector to be positive over the next 12 months.

Neutral. The analyst expects the fundamental conditions of the sector to be maintained over the next 12 months.

Underweight. The analyst expects the fundamental conditions of the sector to be negative over the next 12 months.

Country (Strategy) Recommendations

Overweight (O). Over the next 12 months, the analyst expects the market to score positively on two or more of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

Neutral (N). Over the next 12 months, the analyst expects the market to score positively on one of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

Underweight (U). Over the next 12 months, the analyst does not expect the market to score positively on any of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.