

BUMRUNGRAD HOSPITAL

THAILAND / HEALTH CARE SERVICES

BH TB

BUY

UNCHANGED

TARGET PRICE	THB220.00
CLOSE	THB195.50
UP/DOWNSIDE	+12.5%
PRIOR TP	THB220.00
CHANGE IN TP	UNCHANGED
TP vs CONSENSUS	-10.9%

Key takeaways from analyst meeting

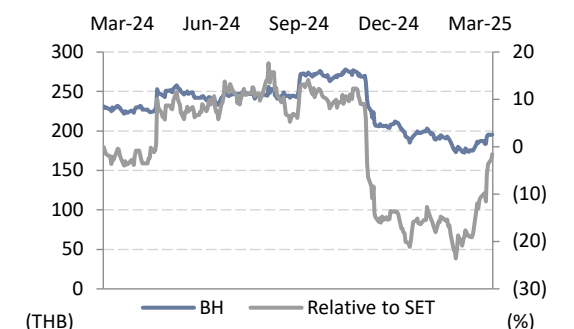
- Overall tone is negative, but relatively in line with our expectation.
- Management provided more details about the revenue breakdown by segment in 4Q24. International patient revenue dropped by 7% y-y mainly due to the 19% y-y decrease in the Middle East market. Meanwhile, revenue from the Indochina market grew by 1% y-y and other markets (including USA and China) grew by 9% y-y.
- Revenue from Kuwaiti and UAE patients was still weak and dropped by 73% y-y and 37% y-y, respectively, in 4Q24. Overall, Kuwaiti and UAE patient revenue decreased by THB1.2b (THB0.9b for Kuwait and THB0.3b for UAE) in 2024, which accounted for 5% of 2024 revenue. The Kuwaiti patient revenue contribution declined to 1% in 4Q24 and 2% in 2024 (vs 5% in 2023).
- Revenue from Oman (ranked 9th for international revenue contribution) fell by 31% y-y in 4Q24 due to the high base revenue in 4Q23.
- There was no update on the timeline for the announcement of the approved hospital list for Kuwaiti patients. Management updated that the Kuwaiti government has halted funding support for healthcare outside of public hospitals, implying that patients are now self-pay for private hospitals within the country or for overseas treatments.
- Management mentioned that BH has renewed the contracts with UAE's independent institutions after changing the referral system from centralized to decentralized. This suggests a potential return of UAE patients in 2025.
- Revenue from Thai patients grew by 10% y-y in 4Q24, driven mainly by price adjustments and revenue intensity. BH also mentioned that there was a higher conversion rate from health check-up patients to hospital inpatients during 4Q24.
- There is a medical price adjustment of 4% in 2025 (vs 6% in 2024).
- Management expects revenue in 1Q25 to decline by 5% y-y following the high base of Kuwaiti patient revenue and an earlier Ramadan this year from 1-31 March 2025 (vs 11 March to 9 April 2024 last year).

Recommendation

- No further negative news emerged from the analyst meeting. Although 1Q25 operations remain weak, BH's low 2H24 revenue creates a favorable base for potential growth in 2H25. Thus, we suggest investors keep BH on their radar due to the cheap valuation of 20x 2025E P/E.

KEY STOCK DATA

YE Dec (THB m)	2024	2025E	2026E	2027E
Revenue	25,718	26,319	27,780	29,181
Net profit	7,775	7,906	8,080	8,511
EPS (THB)	9.77	9.93	10.15	10.70
vs Consensus (%)	-	5.2	5.1	7.7
EBITDA	10,265	10,598	11,044	11,671
Recurring net profit	7,798	7,906	8,080	8,511
Core EPS (THB)	9.80	9.93	10.15	10.70
Chg. In EPS est. (%)	nm	0.0	0.0	nm
EPS growth (%)	12.7	1.4	2.2	5.3
Core P/E (x)	20.0	19.7	19.3	18.3
Dividend yield (%)	2.6	2.6	3.0	3.1
EV/EBITDA (x)	14.0	13.2	12.4	11.4
Price/book (x)	5.7	5.0	4.5	4.0
Net debt/Equity (%)	(43.1)	(48.9)	(53.9)	(57.7)
ROE (%)	30.4	26.8	24.4	23.3



Share price performance	1 Month	3 Month	12 Month
Absolute (%)	12.7	(7.3)	(14.6)
Relative to country (%)	24.5	14.1	(1.2)
Mkt cap (USD m)	4,598		
3m avg. daily turnover (USD m)	23.7		
Free float (%)	65		
Major shareholder	Thai NVDR (13%)		
12m high/low (THB)	284.00/171.50		
Issued shares (m)	922.70		

Sources: Bloomberg consensus; FSSIA estimates



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Recap: 4Q24 results review

- BH reported a core profit of THB1.9b (+11% y-y, -5% q-q) in 4Q24, beating our estimate by 7% mainly due to higher-than-expected Thai patient revenue and a lower tax rate from the BOI.
- Revenue fell 1% y-y, slightly better than our expectation, as Thai patient revenue grew by 10% y-y. However, international patient revenue fell by 6% y-y.
- As a result, the revenue contribution from Thai patients was 36% and international patients was 64 % (vs 32%:68% in 3Q23).
- COGS declined by 2% and SG&A was flat y-y thanks to better cost control. Thus, the EBITDA margin improved to 37% (vs 36% in 4Q23). Depreciation was also flat y-y.
- Tax expenses decreased by 32% y-y in 4Q24 to THB279m (vs THB408m in 4Q23) thanks to the lower tax rate of 13% (vs 19% in 4Q23) following tax benefits from the Investment Promotion for Community and Society Development by the BOI.
- 2024 core profit grew by 13% y-y to THB7.8b and accounted for 102% of our 2024 forecast of THB7.7b.
- BH announced a 2H24 dividend of THB3/shr. Combined with the 1H24 dividend of THB2/shr, it would imply a 3% dividend yield.

Exhibit 1: BH – 4Q24 results summary

	4Q23	1Q24	2Q24	3Q24	4Q24	----- Change -----		2024	Change
	(THB m)	(THB m)	(THB m)	(THB m)	(THB m)	(q-q %)	(y-y %)	(THB m)	(y-y %)
Sales	6,516	6,537	6,303	6,405	6,473	1	(1)	25,718	1
COGS (incl. depreciation)	(3,332)	(3,146)	(3,008)	(3,089)	(3,259)	5	(2)	(12,503)	(3)
Gross profit	3,184	3,391	3,294	3,316	3,214	(3)	1	13,215	6
SG&A	(1,140)	(1,020)	(1,007)	(1,003)	(1,142)	14	0	(4,171)	(0)
Operating profit	2,044	2,371	2,288	2,313	2,072	(10)	1	9,043	9
Net other income	29	29	28	41	46	12	58	145	31
Interest income	49	61	79	74	66	(11)	35	279	98
Interest expense	(1)	(2)	(2)	(2)	(2)	(3)	85	(8)	248
Pretax profit	2,121	2,459	2,393	2,426	2,182	(10)	3	9,459	11
Income Tax	(408)	(469)	(432)	(424)	(279)	(34)	(32)	(1,604)	1
Share gain/loss from JV	(0)	(0)	(0)	(0)	(0)				
Share gain/loss from associates	(0)	(0)	(0)	(0)	(0)			(0)	(94)
Minority interest	(11)	(15)	(24)	(12)	(7)	(44)	(40)	(57)	18
Core profit	1,702	1,975	1,937	1,990	1,896	(5)	11	7,798	13
Extraordinaries, GW & FX	19	10	(5)	(34)	7			(23)	
Reported net profit	1,721	1,985	1,932	1,955	1,903	(3)	11	7,775	11
Outstanding shares (m)	796	796	796	796	796	0	0	796	0
Core EPS (THB)	2.14	2.48	2.43	2.50	2.38	(5)	11	9.80	13
EPS (THB)	2.16	2.49	2.43	2.46	2.39	(3)	11	9.77	11
COGS (excl. depreciation)	3,058	2,879	2,742	2,820	2,984	6	(2)	11,426	(3)
Depreciation	274	267	267	269	275	2	0	1,077	(2)
EBITDA	2,348	2,667	2,582	2,623	2,393	(9)	2	10,265	8
Key ratios	(%)	(%)	(%)	(%)	(%)	(ppt)	(ppt)	(%)	(ppt)
Gross margin	49	52	52	52	50	(2)	1	51	2
SG&A/Revenue	17	16	16	16	18	2	0	16	(0)
EBITDA margin	36	41	41	41	37	(4)	1	40	2
Net profit margin	26	30	31	31	29	(1)	3	30	3
Operating stats	(y-y %)	(y-y %)	(y-y %)	(y-y %)	(y-y %)				
Hospital revenue growth	9	8	4	(5)	(3)				
OPD revenue growth	2	8	9	0	0				
IPD revenue growth	16	8	0	0	0				
International patient revenue growth	12	7	5	(7)	(5)				
Thai patient revenue growth	3	9	2	(1)	(0)				

Sources: BH; FSSIA estimates

Financial Statements

Bumrungrad Hospital

Profit and Loss (THB m) Year Ending Dec	2023	2024	2025E	2026E	2027E
Revenue	25,376	25,718	26,319	27,780	29,181
Cost of goods sold	(12,895)	(12,503)	(12,715)	(13,603)	(14,264)
Gross profit	12,481	13,215	13,604	14,176	14,918
Other operating income	111	145	149	154	158
Operating costs	(4,180)	(4,171)	(4,243)	(4,534)	(4,733)
Operating EBITDA	9,509	10,265	10,598	11,044	11,671
Depreciation	(1,097)	(1,077)	(1,088)	(1,248)	(1,328)
Goodwill amortisation	-	-	-	-	-
Operating EBIT	8,412	9,188	9,511	9,796	10,343
Net financing costs	139	271	175	246	315
Associates	(1)	0	0	0	0
Recurring non-operating income	(1)	0	0	0	0
Non-recurring items	88	(23)	0	0	0
Profit before tax	8,638	9,436	9,686	10,043	10,658
Tax	(1,583)	(1,604)	(1,719)	(1,898)	(2,078)
Profit after tax	7,055	7,832	7,966	8,145	8,580
Minority interests	(49)	(57)	(61)	(64)	(68)
Preferred dividends	-	-	-	-	-
Other items	-	-	-	-	-
Reported net profit	7,006	7,775	7,906	8,080	8,511
Non-recurring items & goodwill (net)	(88)	23	0	0	0
Recurring net profit	6,918	7,798	7,906	8,080	8,511
Per share (THB)					
Recurring EPS *	8.69	9.80	9.93	10.15	10.70
Reported EPS	8.80	9.77	9.93	10.15	10.70
DPS	3.69	5.15	5.00	5.96	6.09
Diluted shares (used to calculate per share data)	796	796	796	796	796
Growth					
Revenue (%)	22.5	1.3	2.3	5.5	5.0
Operating EBITDA (%)	33.4	8.0	3.2	4.2	5.7
Operating EBIT (%)	40.0	9.2	3.5	3.0	5.6
Recurring EPS (%)	40.0	12.7	1.4	2.2	5.3
Reported EPS (%)	41.9	11.0	1.7	2.2	5.3
Operating performance					
Gross margin inc. depreciation (%)	49.2	51.4	51.7	51.0	51.1
Gross margin exc. depreciation (%)	53.5	55.6	55.8	55.5	55.7
Operating EBITDA margin (%)	37.5	39.9	40.3	39.8	40.0
Operating EBIT margin (%)	33.1	35.7	36.1	35.3	35.4
Net margin (%)	27.3	30.3	30.0	29.1	29.2
Effective tax rate (%)	18.5	17.0	17.8	18.9	19.5
Dividend payout on recurring profit (%)	42.5	52.6	50.3	58.7	57.0
Interest cover (X)	(60.7)	(33.9)	(54.3)	(39.8)	(32.8)
Inventory days	10.6	11.5	11.3	11.0	11.1
Debtor days	50.8	59.5	55.2	52.3	49.8
Creditor days	33.5	35.6	36.4	35.6	35.9
Operating ROIC (%)	52.9	54.7	54.4	54.6	56.8
ROIC (%)	51.0	49.1	46.1	46.3	48.2
ROE (%)	31.8	30.4	26.8	24.4	23.3
ROA (%)	25.6	24.7	22.6	20.6	19.7

* Pre-exceptional, pre-goodwill and fully diluted

Revenue by Division (THB m)	2023	2024	2025E	2026E	2027E
Thai patient revenue	8,348	8,581	8,925	9,282	0
International patient revenue	16,948	17,053	17,311	18,414	0
Other revenue	80	83	83	83	29,181

Sources: Bumrungrad Hospital; FSSIA estimates

Financial Statements

Bumrungrad Hospital

Cash Flow (THB m) Year Ending Dec	2023	2024	2025E	2026E	2027E
Recurring net profit	6,918	7,798	7,906	8,080	8,511
Depreciation	1,097	1,077	1,088	1,248	1,328
Associates & minorities	-	-	-	-	-
Other non-cash items	(16)	(1,846)	61	64	68
Change in working capital	(1,021)	(56)	69	185	169
Cash flow from operations	6,978	6,973	9,123	9,577	10,077
Capex - maintenance	(1,617)	(1,380)	(1,579)	(1,389)	(1,751)
Capex - new investment	-	-	-	-	-
Net acquisitions & disposals	(12)	(117)	0	0	0
Other investments (net)	-	-	-	-	-
Cash flow from investing	(1,629)	(1,497)	(1,579)	(1,389)	(1,751)
Dividends paid	(2,938)	(4,101)	(3,979)	(4,743)	(4,848)
Equity finance	0	0	0	0	0
Debt finance	28	48	0	0	0
Other financing cash flows	31	(55)	0	0	0
Cash flow from financing	(2,880)	(4,108)	(3,979)	(4,743)	(4,848)
Non-recurring cash flows	-	-	-	-	-
Other adjustments	0	0	0	0	0
Net other adjustments	0	0	0	0	0
Movement in cash	2,469	1,368	3,565	3,444	3,478
Free cash flow to firm (FCFF)	5,351.60	5,484.09	7,611.50	8,255.00	8,393.01
Free cash flow to equity (FCFE)	5,407.78	5,469.17	7,544.33	8,187.84	8,325.85
Per share (THB)					
FCFF per share	5.80	5.94	8.25	8.95	9.10
FCFE per share	5.86	5.93	8.18	8.87	9.02
Recurring cash flow per share	10.05	8.83	11.38	11.80	12.45
Balance Sheet (THB m) Year Ending Dec	2023	2024	2025E	2026E	2027E
Tangible fixed assets (gross)	27,899	28,832	30,411	31,800	33,551
Less: Accumulated depreciation	(14,921)	(15,503)	(16,591)	(17,839)	(19,167)
Tangible fixed assets (net)	12,978	13,328	13,819	13,961	14,383
Intangible fixed assets (net)	61	60	60	60	60
Long-term financial assets	-	-	-	-	-
Invest. in associates & subsidiaries	13	130	130	130	130
Cash & equivalents	10,745	12,113	15,679	19,123	22,601
A/C receivable	4,408	3,982	3,982	3,982	3,982
Inventories	362	356	362	385	403
Other current assets	169	280	286	302	318
Current assets	15,685	16,732	20,310	23,793	27,304
Other assets	475	2,403	2,403	2,403	2,403
Total assets	29,212	32,653	36,723	40,347	44,281
Common equity	23,801	27,488	31,414	34,751	38,415
Minorities etc.	297	313	374	438	507
Total shareholders' equity	24,098	27,801	31,789	35,190	38,921
Long term debt	91	139	139	139	139
Other long-term liabilities	856	923	923	923	923
Long-term liabilities	947	1,062	1,062	1,062	1,062
A/C payable	1,078	1,149	1,169	1,242	1,301
Short term debt	0	0	0	0	0
Other current liabilities	3,089	2,641	2,703	2,853	2,997
Current liabilities	4,167	3,790	3,872	4,095	4,297
Total liabilities and shareholders' equity	29,212	32,653	36,723	40,347	44,281
Net working capital	772	828	759	575	406
Invested capital	14,299	16,750	17,172	17,129	17,383
* Includes convertibles and preferred stock which is being treated as debt					
Per share (THB)					
Book value per share	29.91	34.54	39.48	43.67	48.27
Tangible book value per share	29.83	34.47	39.40	43.59	48.20
Financial strength					
Net debt/equity (%)	(44.2)	(43.1)	(48.9)	(53.9)	(57.7)
Net debt/total assets (%)	(36.5)	(36.7)	(42.3)	(47.1)	(50.7)
Current ratio (x)	3.8	4.4	5.2	5.8	6.4
CF interest cover (x)	(38.0)	(19.2)	(42.1)	(32.2)	(25.4)
Valuation	2023	2024	2025E	2026E	2027E
Recurring P/E (x) *	22.5	20.0	19.7	19.3	18.3
Recurring P/E @ target price (x) *	25.3	22.5	22.1	21.7	20.6
Reported P/E (x)	22.2	20.0	19.7	19.3	18.3
Dividend yield (%)	1.9	2.6	2.6	3.0	3.1
Price/book (x)	6.5	5.7	5.0	4.5	4.0
Price/tangible book (x)	6.6	5.7	5.0	4.5	4.1
EV/EBITDA (x) **	15.3	14.0	13.2	12.4	11.4
EV/EBITDA @ target price (x) **	17.3	15.9	15.1	14.2	13.1
EV/invested capital (x)	10.2	8.6	8.2	8.0	7.7
* Pre-exceptional, pre-goodwill and fully diluted ** EBITDA includes associate income and recurring non-operating income					

Sources: Bumrungrad Hospital; FSSIA estimates

Bumrungrad Hospital PCL (BH TB)

FSSIA ESG rating

★ ★ ★

Exhibit 2: FSSIA ESG score implication

51.21 /100

Rating	Score	Implication
★★★★★	>79-100	Leading its industry peers in managing the most significant ESG risks which not only better cost efficiency but also lead to higher profitability.
★★★★★	>59-79	A mixed track record of managing the most significant ESG risks and opportunities relative to industry peers.
★★★	>39-59	Relevant ESG materiality matrix has been constructively addressed, well-managed and incorporated into day-to-day operations, in which targets and achievements are evaluated annually.
★★	>19-39	Relevant ESG materiality matrix has been identified with key management in charge for progress to be followed up on and to provide intensive disclosure. Most targets are conventional and achievable.
★	1-19	The company has adopted the United Nations Sustainable Development Goals (UN SDGs), established sustainability management guidelines and fully complies with regulations or ESG suggested guidance from related organizations such as the SET and SEC.

Sources: FSSIA estimates

Exhibit 3: ESG – peer comparison

	FSSIA	Domestic ratings						Global ratings					Bloomberg		
	ESG score	DJSI	SET ESG	ESG Rating	CG score	AGM level	Thai CAC	Morningstar ESG risk	ESG Book	MSCI	Moody's	Refinitiv	S&P Global	ESG score	Disclosure score
SET100	69.20	5.34	4.40	4.40	4.76	4.65	3.84	Medium	51.76	BBB	20.87	58.72	63.91	3.72	28.17
Coverage	67.12	5.11	4.15	4.17	4.83	4.71	3.53	Medium	52.04	BB	16.97	56.85	62.09	3.40	31.94
BCH	39.71	--	--	--	4.00	5.00	Certified	High	48.21	--	--	27.19	18.00	3.52	47.60
BDMS	74.00	Y	Y	Y	5.00	4.00	--	Medium	61.06	AA	34.00	59.83	72.00	3.45	58.92
BH	51.21	--	--	--	4.00	4.00	--	Medium	64.29	A	29.00	59.03	27.00	5.08	47.79
CHG	38.25	--	--	--	4.00	5.00	--	High	55.35	--	--	59.57	21.00	2.34	50.24
PR9	54.08	--	Y	Y	5.00	5.00	Certified	High	71.12	--	--	62.39	--	2.43	37.90
PRINC	18.00	--	--	--	4.00	4.00	Certified	--	--	--	--	--	--	--	--
RAM	11.75	--	--	--	3.00	--	--	High	--	--	--	--	--	--	--
THG	18.75	--	--	--	5.00	5.00	--	High	--	--	--	--	--	--	--
VIBHA	20.88	--	--	--	4.00	3.00	Declared	High	--	--	--	--	17.00	--	--

Sources: SETTRADE.com; FSSIA's compilation

Exhibit 4: ESG score by Bloomberg

FY ending Dec 31	FY 2015	FY 2016	FY 2017	FY 2018	FY 2019	FY 2020	FY 2021	FY 2022
ESG financial materiality scores - ESG score	0.85	1.30	1.60	1.49	1.73	3.35	3.58	5.08
BESG environmental pillar score	0.00	1.75	1.75	1.75	1.75	3.21	3.73	3.73
BESG social pillar score	0.18	0.18	0.38	0.38	0.85	3.19	3.25	6.43
BESG governance pillar score	3.25	3.57	4.35	3.81	3.55	3.73	4.07	3.97
ESG disclosure score	31.24	32.94	35.78	35.78	36.40	47.68	47.79	47.79
Environmental disclosure score	0.42	5.53	8.91	8.91	9.76	35.43	35.76	35.76
Social disclosure score	12.03	12.03	17.17	17.17	18.20	26.39	26.39	26.39
Governance disclosure score	81.10	81.10	81.10	81.10	81.10	81.10	81.10	81.10
Environmental								
Emissions reduction initiatives	No	No	No	No	No	Yes	Yes	Yes
Climate change policy	No	No	No	No	No	Yes	Yes	Yes
Climate change opportunities discussed	No	No	No	No	No	No	No	No
Risks of climate change discussed	No	No	No	No	No	No	Yes	Yes
GHG scope 1	—	—	—	—	—	—	—	—
GHG scope 2 location-based	—	—	—	—	—	—	—	—
GHG Scope 3	—	—	—	—	—	—	—	—
Carbon per unit of production	—	—	—	—	—	—	—	—
Biodiversity policy	No	No	No	No	No	No	No	No
Energy efficiency policy	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Total energy consumption	—	0	0	0	0	0	0	0
Renewable energy use	—	—	—	—	—	—	—	—
Electricity used	—	—	—	—	—	—	—	—
Fuel used - natural gas	—	—	—	—	—	—	—	—

Sources: Bloomberg; FSSIA's compilation

Exhibit 5: ESG score by Bloomberg (cont.)

FY ending Dec 31	FY 2015	FY 2016	FY 2017	FY 2018	FY 2019	FY 2020	FY 2021	FY 2022
Fuel used - crude oil/diesel	No	No	No	No	No	No	No	No
Waste reduction policy	No	No	No	No	No	Yes	Yes	Yes
Hazardous waste	—	—	—	—	—	—	—	—
Total waste	—	—	—	—	—	—	—	—
Waste recycled	—	—	—	—	—	—	—	—
Waste sent to landfills	—	—	—	—	—	—	—	—
Environmental supply chain management	No	No	No	No	No	Yes	Yes	Yes
Water policy	No	No	No	No	Yes	Yes	Yes	Yes
Water consumption	—	—	—	—	—	—	—	—
Social								
Human rights policy	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Policy against child labor	No	No	No	No	Yes	Yes	Yes	Yes
Quality assurance and recall policy	No	No	No	No	No	Yes	Yes	Yes
Consumer data protection policy	No	No	No	No	No	Yes	Yes	Yes
Equal opportunity policy	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Gender pay gap breakout	No	No	No	No	No	No	No	No
Pct women in workforce	—	—	—	—	—	—	—	—
Pct disabled in workforce	—	—	—	—	—	—	—	—
Business ethics policy	No	No	No	No	No	Yes	Yes	Yes
Anti-bribery ethics policy	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Health and safety policy	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Lost time incident rate - employees	—	—	—	—	—	—	—	—
Total recordable incident rate - employees	—	—	—	—	—	—	—	—
Training policy	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Fair remuneration policy	No	No	No	No	No	No	No	No
Number of employees – CSR	—	—	3,984	3,980	4,088	3,782	3,455	4,219
Employee turnover pct	—	—	—	—	—	7	7	8
Total hours spent by firm - employee training	—	—	247,805	268,252	283,707	207,353	195,380	234,480
Social supply chain management	No	No	No	No	No	Yes	Yes	Yes
Governance								
Board size	11	11	11	11	10	10	11	11
No. of independent directors (ID)	4	4	4	4	4	4	5	5
No. of women on board	3	3	3	3	3	3	3	3
No. of non-executive directors on board	8	8	9	9	9	9	10	10
Company conducts board evaluations	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
No. of board meetings for the year	5	4	6	4	4	7	4	4
Board meeting attendance pct	91	93	97	87	88	87	95	98
Board duration (years)	3	3	3	3	3	3	3	3
Director share ownership guidelines	No	No	No	No	No	No	No	No
Age of the youngest director	42	43	49	50	51	52	27	28
Age of the oldest director	75	75	78	79	79	80	78	79
No. of executives / company managers	7	6	6	6	4	4	4	5
No. of female executives	1	2	2	3	3	3	3	3
Executive share ownership guidelines	No	No	No	No	No	No	No	No
Size of audit committee	3	3	3	3	3	3	4	4
No. of ID on audit committee	3	3	3	3	3	3	4	4
Audit committee meetings	4	4	4	5	5	4	4	4
Audit meeting attendance %	100	92	92	87	100	100	87	100
Size of compensation committee	3	3	3	3	3	3	3	3
No. of ID on compensation committee	1	1	1	1	1	1	1	1
No. of compensation committee meetings	1	1	5	3	2	2	3	3
Compensation meeting attendance %	100	100	100	100	100	83	100	100
Size of nomination committee	3	3	3	3	3	3	3	3
No. of nomination committee meetings	1	1	5	3	2	2	3	3
Nomination meeting attendance %	100	100	100	100	100	83	100	100
Sustainability governance								
Verification type	No	No	No	No	No	No	No	No

Sources: Bloomberg; FSSIA's compilation

Disclaimer for ESG scoring

ESG score	Methodology	Rating																				
The Dow Jones Sustainability Indices (DJSI) By S&P Global	The DJSI World applies a transparent, rules-based component selection process based on the companies' Total Sustainability Scores resulting from the annual S&P Global Corporate Sustainability Assessment (CSA). Only the top-ranked companies within each industry are selected for inclusion.	Be a member and invited to the annual S&P Global Corporate Sustainability Assessment (CSA) for DJSI. Companies with an S&P Global ESG Score of less than 45% of the S&P Global ESG Score of the highest scoring company are disqualified. The constituents of the DJSI indices are selected from the Eligible Universe.																				
SET ESG Ratings List (SETESG) by The Stock Exchange of Thailand (SET)	SET ESG quantifies responsibility in Environmental and Social issues by managing business with transparency in Governance, updated annually. Candidates must pass the preemptive criteria, with two crucial conditions: 1) no irregular trading of the board members and executives; and 2) free float of >150 shareholders, and combined holding must be >15% of paid-up capital. Some key disqualifying criteria include: 1) CG score of below 70%; 2) independent directors and free float violation; 3) executives' wrongdoing related to CG, social & environmental impacts; 4) equity in negative territory; and 5) earnings in red for > 3 years in the last 5 years.	To be eligible for SETESG inclusion , verified data must be scored at a minimum of 50% for each indicator, unless the company is a part of DJSI during the assessment year. The scoring will be fairly weighted against the nature of the relevant industry and materiality. SETESG Index is extended from the SET ESG Ratings companies whose 1) market capitalization > THB5b (~USD150b); 2) free float >20%; and 3) liquidity >0.5% of paid-up capital for at least 9 out of 12 months. The SETTHSI Index is a market capitalisation-weighted index, cap 5% quarterly weight at maximum, and no cap for number of stocks.																				
CG Score by Thai Institute of Directors Association (Thai IOD)	An indicator of CG strength in sustainable development, measured annually by the Thai IOD, with support from the Stock Exchange of Thailand (SET). The results are from the perspective of a third party, not an evaluation of operations.	Scores are rated in six categories: 5 for Excellent (90-100), 4 for Very Good (80-89), 3 for Good (70-79), 2 for Fair (60-69), 1 for Pass (60-69), and not rated for scores below 50. Weightings include: 1) the rights; 2) and equitable treatment of shareholders (weight 25% combined); 3) the role of stakeholders (25%); 4) disclosure & transparency (15%); and 5) board responsibilities (35%).																				
AGM level By Thai Investors Association (TIA) with support from the SEC	It quantifies the extent to which shareholders' rights and equitable treatment are incorporated into business operations and information is transparent and sufficiently disclosed. All form important elements of two out of five the CG components to be evaluated annually. The assessment criteria cover AGM procedures before the meeting (45%), at the meeting date (45%), and after the meeting (10%). <i>(The first assesses 1) advance circulation of sufficient information for voting; and 2) facilitating how voting rights can be exercised. The second assesses 1) the ease of attending meetings; 2) transparency and verifiability; and 3) openness for Q&A. The third involves the meeting minutes that should contain discussion issues, resolutions and voting results.)</i>	The scores are classified into four categories: 5 for Excellent (100), 4 for Very Good (90-99), 3 for Fair (80-89), and not rated for scores below 79.																				
Thai CAC By Thai Private Sector Collective Action Against Corruption (CAC)	The core elements of the Checklist include corruption risk assessment, establishment of key controls, and the monitoring and developing of policies. The Certification is good for three years. <i>(Companies deciding to become a CAC certified member start by submitting a Declaration of Intent to kick off an 18-month deadline to submit the CAC Checklist for Certification, including risk assessment, in place of policy and control, training of managers and employees, establishment of whistleblowing channels, and communication of policies to all stakeholders.)</i>	The document will be reviewed by a committee of nine professionals. A passed Checklist will move for granting certification by the CAC Council approvals whose members are twelve highly respected individuals in professionalism and ethical achievements.																				
Morningstar Sustainalytics	The Sustainalytics' ESG risk rating provides an overall company score based on an assessment of how much of a company's exposure to ESG risk is unmanaged. <i>Sources to be reviewed include corporate publications and regulatory filings, news and other media, NGO reports/websites, multi-sector information, company feedback, ESG controversies, issuer feedback on draft ESG reports, and quality & peer reviews.</i>	A company's ESG risk rating score is the sum of unmanaged risk. The more risk is unmanaged, the higher ESG risk is scored. <table><tr><th>NEGL</th><th>Low</th><th>Medium</th><th>High</th><th>Severe</th></tr><tr><td>0-10</td><td>10-20</td><td>20-30</td><td>30-40</td><td>40+</td></tr></table>	NEGL	Low	Medium	High	Severe	0-10	10-20	20-30	30-40	40+										
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0-10	10-20	20-30	30-40	40+																		
ESG Book	The ESG score identifies sustainable companies that are better positioned to outperform over the long term. The methodology considers the principle of financial materiality including information that significantly helps explain future risk-adjusted performance. Materiality is applied by over-weighting features with higher materiality and rebalancing these weights on a rolling quarterly basis.	The total ESG score is calculated as a weighted sum of the features scores using materiality-based weights. The score is scaled between 0 and 100 with higher scores indicating better performance.																				
MSCI	MSCI ESG ratings aim to measure a company's management of financially relevant ESG risks and opportunities. It uses a rules-based methodology to identify industry leaders and laggards according to their exposure to ESG risks and how well they manage those risks relative to peers. <table><tr><td>AAA</td><td>8.571-10.000</td><td rowspan="3">Leader:</td><td rowspan="3">leading its industry in managing the most significant ESG risks and opportunities</td></tr><tr><td>AA</td><td>7.143-8.570</td></tr><tr><td>A</td><td>5.714-7.142</td></tr><tr><td>BBB</td><td>4.286-5.713</td><td rowspan="3">Average:</td><td rowspan="3">a mixed or unexceptional track record of managing the most significant ESG risks and opportunities relative to industry peers</td></tr><tr><td>BB</td><td>2.857-4.285</td></tr><tr><td>B</td><td>1.429-2.856</td></tr><tr><td>CCC</td><td>0.000-1.428</td><td>Laggard:</td><td>lagging its industry based on its high exposure and failure to manage significant ESG risks</td></tr></table>	AAA	8.571-10.000	Leader:	leading its industry in managing the most significant ESG risks and opportunities	AA	7.143-8.570	A	5.714-7.142	BBB	4.286-5.713	Average:	a mixed or unexceptional track record of managing the most significant ESG risks and opportunities relative to industry peers	BB	2.857-4.285	B	1.429-2.856	CCC	0.000-1.428	Laggard:	lagging its industry based on its high exposure and failure to manage significant ESG risks	
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Moody's ESG solutions	Moody's assesses the degree to which companies take into account ESG objectives in the definition and implementation of their strategy policies. It believes that a company integrating ESG factors into its business model and relatively outperforming its peers is better positioned to mitigate risks and create sustainable value for shareholders over the medium to long term.																					
Refinitiv ESG rating	Designed to transparently and objectively measure a company's relative ESG performance, commitment and effectiveness across 10 main themes, based on publicly available and auditable data. The score ranges from 0 to 100 on relative ESG performance and insufficient degree of transparency in reporting material ESG data publicly. <i>(Score ratings are 0 to 25 = poor; >25 to 50 = satisfactory; >50 to 75 = good; and >75 to 100 = excellent.)</i>																					
S&P Global	The S&P Global ESG Score is a relative score measuring a company's performance on and management of ESG risks, opportunities, and impacts compared to its peers within the same industry classification. The score ranges from 0 to 100.																					
Bloomberg	ESG Score	Bloomberg score evaluating the company's aggregated Environmental, Social and Governance (ESG) performance. The score is based on Bloomberg's view of ESG financial materiality. The score is a weighted generalized mean (power mean) of Pillar Scores, where the weights are determined by the pillar priority ranking. Values range from 0 to 10; 10 is the best.																				
Bloomberg	ESG Disclosure Score	Disclosure of a company's ESG used for Bloomberg ESG score. The score ranges from 0 for none to 100 for disclosure of every data point, measuring the amount of ESG data reported publicly, and not the performance on any data point.																				

Rating regarding the sustainable development of Thai listed companies, both on the SET and MAI, are publicly available on the website of the Securities and Exchange Commission of Thailand (SEC). Currently, ratings available are 1) "**CG Score**"; 2) "**AGM Level**"; 3) "**Thai CAC**"; and 4) **THSI**. The ratings are updated on an annual basis. FSSIA does not confirm nor certify the accuracy of such ratings.

Source: FSSIA's compilation

GENERAL DISCLAIMER

ANALYST(S) CERTIFICATION

Teerapol Udomvej, CFA FSS International Investment Advisory Securities Co., Ltd

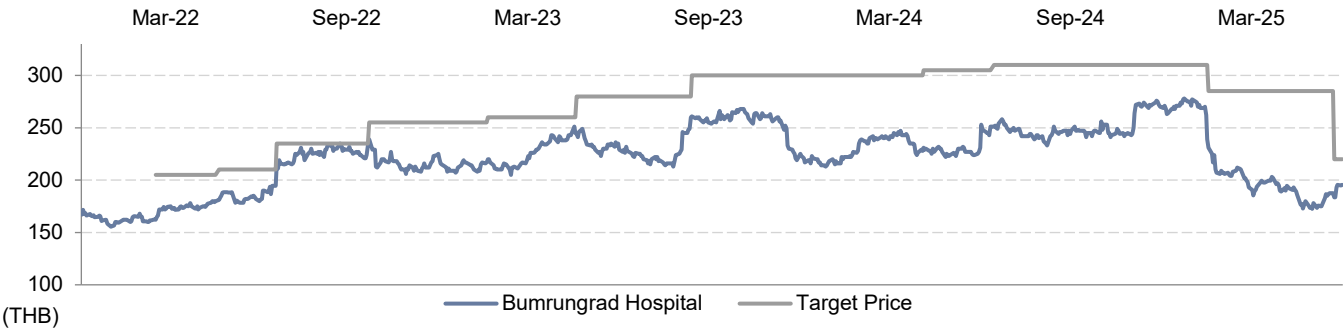
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History of change in investment rating and/or target price

Bumrungrad Hospital (BH TB)



Teerapol Udomvej, CFA started covering this stock from 30-Jul-2020

Price and TP are in local currency

Source: FSSIA estimates

Company	Ticker	Price	Rating	Valuation & Risks
Bumrungrad Hospital	BH TB	THB 195.50	BUY	Downside risks to our DCF-based target price include 1) a slowdown in international patients due to economic concerns, political protests or floods; 2) regulatory risks from drug prices and medical bill controls; and 3) higher medical fee discount promotions, leading to a weaker EBITDA margin.

Source: FSSIA estimates

Additional Disclosures

Target price history, stock price charts, valuation and risk details, and equity rating histories applicable to each company rated in this report is available in our most recently published reports. You can contact the analyst named on the front of this note or your representative at Finansia Syrus Securities Public Company Limited.

All share prices are as at market close on 04-Mar-2025 unless otherwise stated.

RECOMMENDATION STRUCTURE

Stock ratings

Stock ratings are based on absolute upside or downside, which we define as $(\text{target price}^* - \text{current price}) / \text{current price}$.

BUY (B). The upside is 10% or more.

HOLD (H). The upside or downside is less than 10%.

REDUCE (R). The downside is 10% or more.

Unless otherwise specified, these recommendations are set with a 12-month horizon. Thus, it is possible that future price volatility may cause a temporary mismatch between upside/downside for a stock based on market price and the formal recommendation.

* In most cases, the target price will equal the analyst's assessment of the current fair value of the stock. However, if the analyst doesn't think the market will reassess the stock over the specified time horizon due to a lack of events or catalysts, then the target price may differ from fair value. In most cases, therefore, our recommendation is an assessment of the mismatch between current market price and our assessment of current fair value.

Industry Recommendations

Overweight. The analyst expects the fundamental conditions of the sector to be positive over the next 12 months.

Neutral. The analyst expects the fundamental conditions of the sector to be maintained over the next 12 months.

Underweight. The analyst expects the fundamental conditions of the sector to be negative over the next 12 months.

Country (Strategy) Recommendations

Overweight (O). Over the next 12 months, the analyst expects the market to score positively on two or more of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

Neutral (N). Over the next 12 months, the analyst expects the market to score positively on one of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

Underweight (U). Over the next 12 months, the analyst does not expect the market to score positively on any of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.