# 27 FEBRUARY 2025

EQUITY RESEARCH - RESULTS FLASH



# 4Q24 results at first glance

### 4Q24 profit in line, full-year profit reached a new high

#### Highlights

- SFLEX reported a net profit of THB76.6m in 4Q24. Excluding a small amount of FX gains, the core profit stood at THB74.1m (-2.6% q-q, +75.9% y-y), which is in line with our expectation.
- SFLEX's revenue and gross margin slowed q-q, partly because customers had placed large orders in advance to accommodate the seasonal increase in consumer spending in the final guarter. Additionally, we believe that the clear downtrend in global crude oil prices may have prevented the company from continuously raising its selling prices.
- The significant decrease in administrative expenses both q-q and y-y was due to the reduction in inventory impairment provisions after the company disposed of substandard products. Additionally, in 2026, there were expenses related to investments in Vietnam. This resulted in an increase in EBITDA (+6.7% q-q, +49.9% y-y) to the highest level of the year.
- The share of profit from Starprint Vietnam in 4Q24 declined by 39.9% q-q due to the depreciation of the Vietnamese dong. However, Starprint's overall operations remained strong.
- The significant y-y increase in the core profit was mainly driven by a reduction in administrative expenses and the recognition of profit sharing from Starprint.
- Full-year 2024 was impressive, with revenue reaching a record high of THB1.9b (+4.1% y-y). The effective raw material management throughout the year - including procurement, production process, and pricing strategies - led to a historically high gross margin of 24.7%. The reduction in administrative expenses and the first-time recognition of Starprint's profit contributed to a significant surge in the core profit, reaching THB277.7m, (+53.2% y-y).
- SFLEX declared a dividend payment of THB0.073 per share for 2H24, (2.6% yield). The XD date is 13 March 2025.

#### Outlook

We maintain our 2025 profit forecast at +6.4% y-y, following two consecutive years of accelerated growth. However, we anticipate a slight decline in profit in 2026 as tax benefits expire. While SFLEX's strongest growth phase may be nearing its end, its 2025E P/E remains low at just 7.9x. We maintain our BUY rating with a TP of THB4.70 (13x 2025E EPS, -0.8SD of its four-year average).



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# UNCHANGED

UNCHANGED

-1.1%

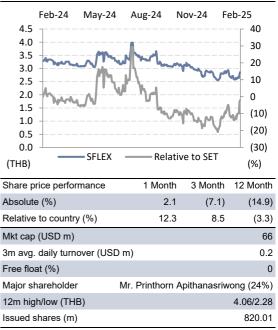
#### TARGET PRICE **THB4.70** CLOSE **THB2.86 UP/DOWNSIDE** +64.3% PRIOR TP **THB4.70**

# **KEY STOCK DATA**

| YE Dec (THB m)       | 2024  | 2025E | 2026E | 2027E  |
|----------------------|-------|-------|-------|--------|
| Revenue              | 1,869 | 2,012 | 2,102 | 2,193  |
| Net profit           | 281   | 296   | 288   | 290    |
| EPS (THB)            | 0.34  | 0.36  | 0.35  | 0.35   |
| vs Consensus (%)     | -     | 5.9   | (7.2) | (12.5) |
| EBITDA               | 359   | 377   | 394   | 403    |
| Recurring net profit | 278   | 296   | 288   | 290    |
| Core EPS (THB)       | 0.34  | 0.36  | 0.35  | 0.35   |
| Chg. In EPS est. (%) | nm    | (0.1) | (0.2) | nm     |
| EPS growth (%)       | 53.2  | 6.6   | (2.6) | 0.7    |
| Core P/E (x)         | 8.4   | 7.9   | 8.1   | 8.1    |
| Dividend yield (%)   | 4.7   | 5.0   | 4.9   | 5.0    |
| EV/EBITDA (x)        | 8.3   | 7.8   | 7.4   | 7.1    |
| Price/book (x)       | 2.1   | 2.0   | 2.0   | 2.0    |
| Net debt/Equity (%)  | 54.5  | 50.8  | 48.4  | 44.2   |
| ROE (%)              | 25.9  | 25.7  | 24.7  | 24.7   |

CHANGE IN TP

**TP vs CONSENSUS** 



Sources: Bloomberg consensus; FSSIA estimates

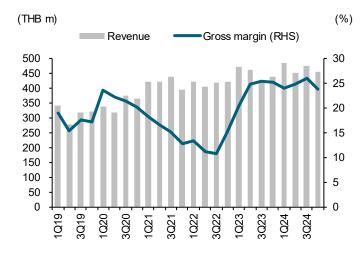
PREPARED BY FSS INTERNATIONAL INVESTMENT ADVISORY SECURITIES CO LTD (FSSIA). ANALYST CERTIFICATION AND IMPORTANT DISCLOSURES CAN BE FOUND AT THE END OF THIS REPORT

#### Exhibit 1: SFLEX – 4Q24 results summary

| Year to Dec 31      | 4Q23    | 1Q24    | 2Q24    | 3Q24    | 4Q24    | Char    | nge     | 2023    | 2024    | Change  |
|---------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
|                     | (THB m) | (q-q %) | (y-y %) | (THB m) | (THB m) | (y-y %) |
| Sales               | 439     | 485     | 452     | 476     | 455     | (4.5)   | 3.7     | 1,795   | 1,869   | 4.1     |
| Cost of sales       | (328)   | (368)   | (341)   | (352)   | (347)   | (1.6)   | 5.6     | (1,365) | (1,408) | 3.1     |
| Gross profit        | 111     | 117     | 112     | 124     | 109     | (12.5)  | (2.1)   | 430     | 461     | 7.3     |
| Other income        | 4       | 6       | 5       | 7       | 9       | 28.4    | 115.1   | 23      | 27      | 16.4    |
| Operating costs     | (63)    | (55)    | (47)    | (55)    | (39)    | (29.5)  | (38.7)  | (223)   | (195)   | (12.4)  |
| Operating profit    | 52      | 68      | 70      | 76      | 79      | 3.3     | 51.8    | 233     | 296     | 27.1    |
| Operating EBITDA    | 66      | 85      | 87      | 92      | 98      | 6.7     | 49.9    | 291     | 362     | 24.3    |
| Interest expense    | (6)     | (8)     | (10)    | (8)     | (8)     | (1.7)   | 40.9    | (10)    | (35)    | 260.3   |
| Associates          | 0       | 3       | 5       | 10      | 6       | (39.9)  | nm      | (0)     | 24      | nm      |
| Profit before tax   | 46      | 63      | 66      | 77      | 79      | 2.4     | 71.7    | 223     | 261     | 16.9    |
| Reported net profit | 42      | 64      | 65      | 75      | 77      | 1.6     | 81.9    | 184     | 281     | 52.4    |
| Core profit         | 42      | 63      | 65      | 76      | 74      | (2.6)   | 75.9    | 181     | 278     | 53.2    |
| Reported EPS (THB)  | 0.051   | 0.077   | 0.083   | 0.097   | 0.093   | (3.7)   | 81.9    | 0.23    | 0.34    | 47.9    |
| Core EPS (THB)      | 0.051   | 0.077   | 0.079   | 0.093   | 0.090   | (2.6)   | 75.9    | 0.22    | 0.34    | 53.2    |
| Key Ratios          | (%)     | (%)     | (%)     | (%)     | (%)     | (ppt)   | (ppt)   | (%)     | (%)     | (ppt)   |
| Gross margin        | 25.3    | 24.0    | 24.7    | 26.1    | 23.9    | (2.2)   | (1.4)   | 24.0    | 24.7    | 0.7     |
| SG&A / Sales        | 14.4    | 11.3    | 10.4    | 11.5    | 8.5     | (3.0)   | (5.9)   | 12.4    | 10.4    | (2.0)   |
| Operating margin    | 11.8    | 14.1    | 15.6    | 15.9    | 17.8    | 2.0     | 6.0     | 12.8    | 15.7    | 2.9     |
| EBITDA margin       | 14.9    | 17.5    | 19.2    | 19.3    | 21.6    | 2.3     | 6.7     | 16.2    | 19.4    | 3.2     |
| Core profit margin  | 9.6     | 12.9    | 14.3    | 16.0    | 16.3    | 0.3     | 6.7     | 10.1    | 14.9    | 4.8     |

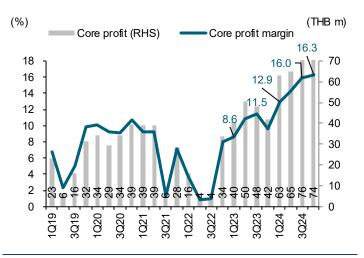
Sources: SFLEX, FSSIA's compilation

#### Exhibit 2: Revenue and gross margin



Sources: SFLEX, FSSIA's compilation

#### Exhibit 3: Core profit and core profit margin



Sources: SFLEX, FSSIA's compilation

# **Financial Statements**

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| Profit and Loss (THB m) Year Ending Dec                   | 2023    | 2024    | 2025E   | 2026E   | 2027E   |
|---|---------|---------|---------|---------|---------|
| Revenue   | 1,795   | 1,869   | 2,012   | 2,102   | 2,193   |
| Cost of goods sold  | (1,365) | (1,408) | (1,499) | (1,570) | (1,645) |
| Gross profit  | 430     | 461     | 513     | 532     | 548     |
| Other operating income                                    | 23      | 27      | 20      | 22      | 22      |
| Operating costs   | (223)   | (195)   | (224)   | (229)   | (239)   |
| Operating EBITDA  | 288     | 359     | 377     | 394     | 403     |
| Depreciation  | (58)    | (66)    | (68)    | (70)    | (71)    |
| Goodwill amortisation                                     | 0       | 0       | 0       | 0       | 0       |
| Operating EBIT  | 230     | 293     | 309     | 325     | 332     |
| Net financing costs                                       | (10)    | (35)    | (31)    | (30)    | (30)    |
| Associates  | 0       | 24      | 29      | 32      | 34      |
| Recurring non-operating income                            | 0       | 24      | 29      | 32      | 34      |
| Non-recurring items                                       | 3       | 3       | 0       | 0       | 0       |
| Profit before tax   | 223     | 285     | 307     | 327     | 336     |
| Tax<br>Brafit offen fou                                   | (39)    | (4)     | (11)    | (39)    | (45)    |
| Profit after tax  | 184     | 281     | 296     | 288     | 290     |
| Minority interests  | 0<br>0  | 0<br>0  | 0<br>0  | 0<br>0  | 0       |
| Preferred dividends<br>Other items                        | 0       | U       | 0       | U       | 0       |
| Reported net profit                                       | - 184   | - 281   | - 296   | 288     | 290     |
| Non-recurring items & goodwill (net)                      | (3)     | (3)     | 0       | 0       | 230     |
| Recurring net profit                                      | 181     | 278     | 296     | 288     | 290     |
| Per share (THB)   |         |         |         |         |         |
| Recurring EPS *   | 0.22    | 0.34    | 0.36    | 0.35    | 0.35    |
| Reported EPS  | 0.22    | 0.34    | 0.36    | 0.35    | 0.35    |
| DPS   | 0.09    | 0.13    | 0.14    | 0.14    | 0.14    |
| Diluted shares (used to calculate per share data)         | 820     | 820     | 820     | 820     | 820     |
| Growth  |         |         |         |         |         |
| Revenue (%)   | 7.5     | 4.1     | 7.7     | 4.4     | 4.3     |
| Operating EBITDA (%)                                      | 132.7   | 24.6    | 5.0     | 4.6     | 2.1     |
| Operating EBIT (%)  | 241.6   | 27.4    | 5.5     | 5.1     | 2.1     |
| Recurring EPS (%)   | 231.2   | 53.2    | 6.6     | (2.6)   | 0.7     |
| Reported EPS (%)  | 234.6   | 52.4    | 5.4     | (2.6)   | 0.7     |
| Operating performance                                     |         |         |         |         |         |
| Gross margin inc. depreciation (%)                        | 24.0    | 24.7    | 25.5    | 25.3    | 25.0    |
| Gross margin exc. depreciation (%)                        | 27.2    | 28.2    | 28.9    | 28.6    | 28.2    |
| Operating EBITDA margin (%)                               | 16.1    | 19.2    | 18.7    | 18.8    | 18.4    |
| Operating EBIT margin (%)                                 | 12.8    | 15.7    | 15.4    | 15.5    | 15.1    |
| Net margin (%)  | 10.1    | 14.9    | 14.7    | 13.7    | 13.2    |
| Effective tax rate (%)                                    | 17.4    | 1.4     | 3.6     | 11.9    | 13.5    |
| Dividend payout on recurring profit (%)                   | 40.7    | 39.3    | 40.0    | 40.0    | 40.0    |
| Interest cover (X)  | 23.7    | 9.0     | 10.8    | 11.8    | 12.0    |
| Inventory days  | 92.1    | 98.6    | 98.6    | 91.0    | 82.3    |
| Debtor days   | 59.5    | 62.3    | 58.1    | 55.8    | 53.7    |
| Creditor days   | 83.9    | 85.8    | 78.0    | 76.2    | 73.8    |
| Operating ROIC (%)  | 17.4    | 24.2    | 23.3    | 22.5    | 22.9    |
| ROIC (%)  | 13.5    | 18.2    | 17.9    | 17.2    | 17.4    |
| ROE (%)   | 18.3    | 25.9    | 25.7    | 24.7    | 24.7    |
| ROA (%) * Pre-exceptional, pre-goodwill and fully diluted | 10.4    | 14.8    | 14.9    | 14.4    | 14.5    |
|   |         |         |         |         |         |
| Revenue by Division (THB m)                               | 2023    | 2024    | 2025E   | 2026E   | 2027E   |
| Non-food packaging  | 1,418   | 1,402   | 1,509   | 1,576   | 1,645   |
| Food packaging  | 353     | 460     | 495     | 517     | 539     |
| Others  | 24      | 7       | 8       | 8       | 9       |

Sources: Starflex; FSSIA estimates

#### Financial Statements Starflex

| Cash Flow (THB m) Year Ending Dec                       | 2023               | 2024               | 2025E               | 2026E              | 20271            |
|---|--------------------|--------------------|---------------------|--------------------|------------------|
| ecurring net profit                                     | 181                | 278                | 296                 | 288                | 29               |
| epreciation   | 58                 | 66                 | 68                  | 70                 | 7                |
| ssociates & minorities                                  | 0                  | 0                  | 0                   | 0                  | (1.4.0           |
| ther non-cash items<br>hange in working capital         | (43)               | -<br>(96)          | (120)<br>17         | (126)<br>19        | (146<br>3        |
| cash flow from operations                               | (43)<br><b>197</b> | (90)<br><b>248</b> | 260                 | 251                | 24               |
| apex - maintenance                                      | -                  | -                  | -                   | -                  |                  |
| apex - new investment                                   | -                  | (129)              | (126)               | (121)              | (111             |
| et acquisitions & disposals                             | (460)              | -                  | -                   | -                  |                  |
| Other investments (net)                                 | -                  | -                  | -                   | -                  |                  |
| ash flow from investing                                 | (460)              | (129)              | (126)               | (121)              | (111             |
| ividends paid   | (59)               | (82)               | (118)               | (115)              | (116             |
| quity finance   | (100)              | (50)               | 0                   | 0                  | (0               |
| ebt finance<br>)ther financing cash flows               | 346                | 26                 | (15)                | (14)               | (3               |
| ash flow from financing                                 | 187                | (107)              | (133)               | (129)              | (117             |
| lon-recurring cash flows                                | -                  | -                  | (100)               | (120)              | (                |
| other adjustments                                       | 28                 | 0                  | 2                   | 2                  |                  |
| let other adjustments                                   | 28                 | (31)               | 2                   | 2                  |                  |
| lovement in cash  | (48)               | (19)               | 3                   | 2                  | 1                |
| ree cash flow to firm (FCFF)                            | (252.93)           | 153.78             | 165.51              | 159.85             | 165.3            |
| ree cash flow to equity (FCFE)                          | 111.57             | 113.47             | 121.08              | 117.49             | 133.70           |
| er share (THB)  |                    |                    |                     |                    |                  |
| CFF per share   | (0.31)             | 0.19               | 0.20                | 0.19               | 0.2              |
| CFE per share   | 0.14               | 0.14               | 0.15                | 0.14               | 0.10             |
| Recurring cash flow per share                           | 0.29               | 0.42               | 0.30                | 0.28               | 0.2              |
| alance Sheet (THB m) Year Ending Dec                    | 2023               | 2024               | 2025E               | 2026E              | 20276            |
| angible fixed assets (gross)                            | 1,141              | 1,244              | 1,314               | 1,379              | 1,44             |
| ess: Accumulated depreciation                           | (365)              | (413)              | (481)               | (550)              | (621             |
| angible fixed assets (net)                              | 776                | 832                | 834                 | 829                | 82               |
| ntangible fixed assets (net)                            | 40                 | 28                 | 24                  | 25                 | 2                |
| ong-term financial assets                               | -                  | -                  | -                   | -                  |                  |
| nvest. in associates & subsidiaries                     | 408                | 492                | 502                 | 512                | 51               |
| cash & equivalents                                      | 81                 | 62                 | 65                  | 67                 | 8                |
| /C receivable   | 322                | 316                | 325                 | 318                | 32               |
| nventories  | 326                | 398                | 375                 | 374                | 33               |
| other current assets                                    | 27                 | 40                 | 42                  | 44                 | 4                |
| urrent assets   | 756                | 817                | 806                 | 803                | 79               |
| other assets<br>Total assets                            | 62<br><b>2,042</b> | 18<br><b>2,187</b> | 18<br><b>2,184</b>  | 18<br><b>2,187</b> | 1<br><b>2,17</b> |
| Common equity   | 1,001              | 1,140              | 1,163               | 1,171              | 1,184            |
| linorities etc.   | 0                  | 0                  | 0                   | 0                  | 1,10             |
| otal shareholders' equity                               | 1,001              | 1,140              | 1,163               | 1,171              | 1,18             |
| ong term debt   | 168                | 352                | 337                 | 323                | 320              |
| ther long-term liabilities                              | 46                 | 57                 | 58                  | 60                 | 62               |
| ong-term liabilities                                    | 215                | 409                | 395                 | 383                | 382              |
| /C payable  | 331                | 306                | 306                 | 320                | 310              |
| hort term debt  | 480                | 332                | 318                 | 310                | 28               |
| ther current liabilities                                | 16                 | 0                  | 2                   | 2                  | 2                |
| Current liabilities                                     | 827                | 638<br>2 4 9 7     | 626<br>2 184        | 633<br>2 1 8 7     | 60<br>2 47       |
| otal liabilities and shareholders' equity               | <b>2,042</b>       | <b>2,187</b>       | <b>2,184</b><br>434 | 2,187              | 2,17             |
| et working capital<br>wested capital                    | 328<br>1,615       | 449<br>1,819       | 434<br>1,811        | 414<br>1,798       | 39<br>1,77       |
| Includes convertibles and preferred stock which is bein |                    | 1,013              | 1,011               | 1,100              | 1,77             |
| •   | -                  |                    |                     |                    |                  |
| er share (THB)<br>ook value per share                   | 1.22               | 1.39               | 1.42                | 1.43               | 1.4              |
| ook value per snare<br>angible book value per share     | 1.22               | 1.39               | 1.42                | 1.43               | 1.4<br>1.4       |
| inancial strength                                       |                    |                    |                     |                    |                  |
| et debt/equity (%)                                      | 56.7               | 54.5               | 50.8                | 48.4               | 44.:             |
| et debt/total assets (%)                                | 27.8               | 28.4               | 27.0                | 25.9               | 24.              |
| urrent ratio (x)  | 0.9                | 1.3                | 1.3                 | 1.3                | 1.3              |
| F interest cover (x)                                    | 12.5               | 7.9                | 8.9                 | 8.9                | 9.               |
| aluation  | 2023               | 2024               | 2025E               | 2026E              | 2027             |
|   |                    |                    |                     |                    |                  |
| ecurring P/E (x) *<br>ecurring P/E @ target price (x) * | 12.9<br>21.3       | 8.4<br>13.9        | 7.9<br>13.0         | 8.1<br>13.4        | 8.<br>13.        |
| eported P/E (x)   | 12.7               | 8.4                | 7.9                 | 8.1                | 8.               |
| ividend yield (%)                                       | 3.1                | 4.7                | 5.0                 | 4.9                | 5.               |
| rice/book (x)   | 2.3                | 2.1                | 2.0                 | 2.0                | 2.0              |
| rice/tangible book (x)                                  | 2.4                | 2.1                | 2.1                 | 2.0                | 2.0              |
| V/EBITDA (x) **   | 10.1               | 8.3                | 7.8                 | 7.4                | 7.               |
|   |                    |                    |                     |                    |                  |
| V/EBITDA @ target price (x) **                          | 15.3               | 12.5               | 11.8                | 11.2               | 10.9             |

Sources: Starflex; FSSIA estimates



# Starflex PCL (SFLEX TB)

**FSSIA ESG rating** 

n/a

#### Exhibit 4: FSSIA ESG score implication

| Rating              | Score   | Implication  |
|---------------------|---------|--|
| ****                | >79-100 | Leading its industry peers in managing the most significant ESG risks which not only better cost efficiency but also lead to higher<br>profitability.  |
| ****                | >59-79  | A mixed track record of managing the most significant ESG risks and opportunities relative to industry peers.  |
| $\star \star \star$ | >39-59  | Relevant ESG materiality matrix has been constructively addressed, well-managed and incorporated into day-to-day operations, in which targets and achievements are evaluated annually.   |
| **                  | >19-39  | Relevant ESG materiality matrix has been identified with key management in charge for progress to be followed up on and to provide intensive disclosure. Most targets are conventional and achievable.   |
| *                   | 1-19    | The company has adopted the United Nations Sustainable Development Goals (UN SDGs), established sustainability management guidelines and fully complies with regulations or ESG suggested guidance from related organizations such as the SET and SEC. |
|                     |         |  |

Source: FSSIA estimates

#### Exhibit 5: ESG – peer comparison

|          | FSSIA        |      | Domestic ratings |                   |             |              |           |                         | Global ratings |      |         |           |               | Bloomberg    |                     |
|----------|--------------|------|------------------|-------------------|-------------|--------------|-----------|-------------------------|----------------|------|---------|-----------|---------------|--------------|---------------------|
|          | ESG<br>score | DJSI | SET<br>ESG       | SET ESG<br>Rating | CG<br>score | AGM<br>level | Thai CAC  | Morningstar<br>ESG risk | ESG<br>Book    | MSCI | Moody's | Refinitiv | S&P<br>Global | ESG<br>score | Disclosure<br>score |
| SET100   | 67.71        | 5.69 | 4.38             | 4.05              | 4.77        | 4.43         | 4.02      | Medium                  | 57.34          | BBB  | 22.70   | 60.82     | 67.31         | 1.19         | 35.34               |
| Coverage | 66.17        | 5.16 | 4.33             | 3.94              | 4.81        | 4.43         | 3.83      | Medium                  | 56.41          | BBB  | 18.92   | 59.20     | 65.82         | 1.38         | 35.46               |
| SFLEX    | 17.00        |      |                  |                   | 4.00        | 3.00         | Certified |                         |                |      |         |           |               |              |                     |
| AJ       | 32.11        |      |                  | AAA               | 5.00        | 4.00         | Certified |                         |                |      |         | 64.91     |               |              |                     |
| BGC      | 33.87        |      | Y                | AA                | 5.00        | 5.00         | Certified |                         |                |      |         | 30.97     |               |              |                     |
| CSC      | 28.92        |      |                  | BBB               | 5.00        | 5.00         | Certified |                         |                |      |         | 31.33     |               |              |                     |
| PJW      | 18.00        |      |                  | A                 | 4.00        | 4.00         |           |                         |                |      |         |           |               |              |                     |

Sources: SETTRADE.com; FSSIA's compilation

#### Exhibit 6: ESG disclosure from the company's one report

| EV and an Day 24                              | <br>EV 0000 |
|---|-------------|
| FY ending Dec 31                              | FY 2023     |
| Environmental                                 |             |
| Climate change policy                         | Yes         |
| Climate change opportunities discussed        | Yes         |
| GHG scope 2 location-based policy             | Yes         |
| Biodiversity policy                           | Yes         |
| Energy efficiency policy                      | Yes         |
| Electricity used                              | Yes         |
| Fuel used - crude oil/diesel                  |             |
| Waste reduction policy                        | Yes         |
| Water policy                                  | Yes         |
| Water consumption                             | Yes         |
| Social  |             |
| Human rights policy                           | Yes         |
| Policy against child labor                    |             |
| Quality assurance and recall policy           | Yes         |
| Consumer data protection policy               | Yes         |
| Equal opportunity policy                      | Yes         |
| Gender pay gap breakout                       |             |
| Pct women in workforce                        | 41.2        |
| Business ethics policy                        | Yes         |
| Anti-bribery ethics policy                    | Yes         |
| Health and safety policy                      | Yes         |
| Lost time incident rate - employees           |             |
| Training policy                               | Yes         |
| Fair remuneration policy                      | Yes         |
| Number of employees - CSR                     |             |
| Total hours spent by firm - employee training |             |
| Social supply chain management                | Yes         |
|   |             |

| FY ending Dec 31                                  | FY 2023  |
|---|----------|
| Governance  |          |
| Board size / Independent directors (ID) / Female  | 9/5/0    |
| No. of board meetings for the year / % attendance | 5 / 100% |
| Company conducts board evaluations                | Yes      |
| Number of non-executive directors on board        | 5        |
| Director share ownership guidelines               | No       |
| Board age limit                                   | No       |
| Age of the youngest / oldest director             | 56 / 81  |
| Number of executives / female                     | 6 / 0    |
| Executive share ownership guidelines              | No       |
| Size of audit committee / ID                      | 3/3      |
| Audit committee meetings                          | 8        |
| Audit committee meeting attendance (%)            | 100      |
| Size of compensation committee                    | 3 / 2    |
| Number of compensation committee meetings         | 3        |
| Compensation committee meeting attendance (%)     | 100      |
| Size of nomination committee / ID                 | 3 / 2    |
| Number of nomination committee meetings           | 3        |
| Nomination committee meeting attendance (%)       | 100      |
| Board compensation (THB m)                        | 6.12     |
| Auditor fee (THB m)                               | 2.1      |
| (EY OFFICE LIMITED)                               |          |

Source: FSSIA's compilation

#### **Disclaimer for ESG scoring**

| ESG score  | Methodolog   | IY   |  |  | Rating  |   |  |  |  |  |  |
|--|--|--|--|--|---|---|--|--|--|--|--|
| The Dow<br>Jones<br>Sustainability<br>Indices ( <u>DJSI</u> )<br>By S&P Global               | process base<br>from the ann<br>Only the top-<br>inclusion.  | ed on the com<br>ual S&P Glob<br>-ranked comp  | transparent, rules-based<br>npanies' Total Sustainabi<br>al Corporate Sustainabili<br>anies within each industr  | lity Scores resulting<br>ity Assessment (CSA).<br>ry are selected for  | Be a member and invited to the annual S&P Global Corporate<br>Sustainability Assessment (CSA) for DJSI. Companies with an S&P Global<br>ESG Score of less than 45% of the S&P Global ESG Score of the highest<br>scoring company are disqualified. The constituents of the DJSI indices are<br>selected from the Eligible Universe.   |   |  |  |  |  |  |
| SET ESG<br>Ratings List<br>(SETESG)<br>by The Stock<br>Exchange of<br>Thailand<br>(SET)      | managing bu<br>Candidates i<br>1) no irregula<br>float of >150<br>up capital. S<br>70%; 2) inde<br>wrongdoing  | usiness with tr<br>must pass the<br>ar trading of th<br>shareholders<br>ome key disq<br>pendent direc<br>related to CG   | presibility in Environmenta<br>ansparency in Governan<br>e preemptive criteria, with<br>ne board members and e<br>6, and combined holding r<br>ualifying criteria include:<br>stors and free float violatio<br>, social & environmental i<br>earnings in red for > 3 yea   | ace, updated annually.<br>two crucial conditions:<br>executives; and 2) free<br>must be >15% of paid-<br>1) CG score of below<br>on; 3) executives'<br>impacts; 4) equity in   | To be eligible for <u>SETESG inclusion</u> , verified data must be scored at a minimum of 50% for each indicator, unless the company is a part of DJSI during the assessment year. The scoring will be fairly weighted against the nature of the relevant industry and materiality.<br><u>SETESG Index</u> is extended from the SET ESG Ratings companies whose 1) market capitalization > THB5b (~USD150b); 2) free float >20%; and 3) liquidity >0.5% of paid-up capital for at least 9 out of 12 months. The SETTHSI Index is a market capitalisation-weighted index, cap 5% guarterly weight at maximum, and no cap for number of stocks. |   |  |  |  |  |  |
| CG Score<br>by Thai<br>Institute of<br>Directors<br>Association<br>(Thai IOD)                | annually by t<br>Thailand (SE  | the Thai IOD,  | h in sustainable develop<br>with support from the Sto<br>ts are from the perspectiv<br>s.  | ock Exchange of  | Good (80-89),<br>and not rated fe<br>equitable treate   | 3 for Good (70<br>or scores belo<br>nent of shareh<br>25%); 4) disclo | ories: 5 for Excel<br>0-79), 2 for Fair (6<br>w 50. Weightings<br>olders (weight 2<br>sure & transpare | 60-69), 1 for P<br>include: 1) th<br>5% combined | ass (60-69),<br>le rights; 2) and<br>); 3) the role of |  |  |
| AGM level<br>By Thai<br>Investors<br>Association<br>(TIA) with<br>support from<br>the SEC    | treatment and<br>transparent a<br>out of five the<br>criteria cover<br>date (45%),<br><i>circulation of s</i><br><i>exercised. The</i><br><i>and verifiability</i> | e incorporated<br>and sufficientl<br>e CG compon<br>r AGM proced<br>and after the i<br>ufficient informa<br>e second assess<br>r; and 3) openne  | which shareholders' rights<br>d into business operations<br>y disclosed. All form impu-<br>tents to be evaluated ann<br>lures before the meeting<br>meeting (10%). (The first a<br>tion for voting; and 2) facilitat<br>ses 1) the ease of attending in<br>ses for Q&A. The third involve<br>res, resolutions and voting res | s and information is<br>ortant elements of two<br>nually. The assessment<br>(45%), at the meeting<br>ssesses 1) advance<br>ting how voting rights can be<br>neetings; 2) transparency<br>as the meeting minutes that | De la   |   |  |  |  |  |  |
| Thai CAC<br>By Thai<br>Private Sector<br>Collective<br>Action Against<br>Corruption<br>(CAC) | establishmen<br>policies. The<br>(Companies de<br>Declaration of<br>Certification, ir<br>managers and  | nt of key contr<br>certification<br>eciding to becon<br>Intent to kick off<br>acluding risk ass<br>employees, est  | Checklist include corrupti<br>rols, and the monitoring a<br>is good for three years.<br>If an 18-month deadline to sub<br>ressment, in place of policy and<br>ablishment of whistleblowing<br>II stakeholders.)  | and developing of<br>tart by submitting a<br>bmit the CAC Checklist for<br>nd control, training of   | The document will be reviewed by a committee of nine professionals. A passed Checklist will move for granting certification by the CAC Counc approvals whose members are twelve highly respected individuals in professionalism and ethical achievements.   |   |  |  |  |  |  |
| <u>Morningstar</u><br>Sustainalytics   | based on an<br>risk is unmai<br>regulatory filing  | assessment of naged. Sources   | sk rating provides an ove<br>of how much of a compare<br>s to be reviewed include corp<br>her media, NGO reports/web   | ny's exposure to ESG<br>porate publications and<br>sites, multi-sector   | more risk is un   | managed, the  | score is the sum<br>higher ESG risk  | is scored.                                       |  |  |  |
|  |  | ompany feedbac<br>uality & peer rev  | k, ESG controversies, issuer<br>iews.  | feedback on draft ESG  | 0-10  | Low<br>10-20  | <b>Medium</b><br>20-30   | High<br>30-40                                    | 40+  |  |  |
| ESG Book   | positioned to<br>the principle<br>helps explair<br>over-weighti  | o outperform o<br>of financial m<br>n future risk-a  | sustainable companies th<br>over the long term. The m<br>lateriality including inform<br>djusted performance. Ma<br>th higher materiality and<br>erly basis.   | nethodology considers<br>nation that significantly<br>ateriality is applied by   | The total ESG scores using m  | score is calcul<br>ateriality-base                                    | ated as a weight<br>d weights. The s<br>dicating better p  | ed sum of the core is scaled                     | features   |  |  |
| <u>MSCI</u>  |  |  |  | anagement of financially their exposure to ESG rise  |   |   |  |  | nethodology to   |  |  |
|  | AAA<br>AA  | 8.571-10.00<br>7.143-8.570   | Leader:  | leading its industry in m  | anaging the most s  | gnificant ESG ri  | sks and opportunitie   | S  |  |  |  |
|  | A<br>BBB<br>BB   | 5.714-7.142<br>4.286-5.713<br>2.857-4.285  | 13 Average: a mixed or unexceptional track record of managing the most significant ESG risks and opportunitie<br>industry peers  |  |   |   |  |  |  |  |  |
|  | B<br>CCC   | 1.429-2.856<br>0.000-1.428   | Laggard:   | lagging its industry base  | ed on its high expos  | ure and failure to  | o manage significan  | t ESG risks                                      |  |  |  |
| Moody's ESG<br>solutions   | Moody's ass<br>believes that   | t a company ir   |  | take into account ESG o<br>to its business model and<br>medium to long term.   |   |   |  |  |  |  |  |
| Refinitiv ESG<br>rating  | based on pu  | blicly available   | e and auditable data. The  | e a company's relative ES<br>e score ranges from 0 to<br>are 0 to 25 = poor; >25 to 50   | 100 on relative E   | SG performar  | ice and insufficie   | nt degree of t                                   |  |  |  |
| S&P Global   |  |  |  |  |   |   | of ESG risks, op   | portunities, ar                                  | nd impacts   |  |  |
| Bloomberg  | ESG Score  | he S&P Global ESG Score is a relative score measuring a company's performance on and management of ESG risks, opportunities, and impacts ompared to its peers within the same industry classification. The score ranges from 0 to 100.         SG Score       Bloomberg score evaluating the company's aggregated Environmental, Social and Governance (ESG) performance. The score is based on Bloomberg's view of ESG financial materiality. The score is a weighted generalized mean (power mean) |  |  |   |   |  |  |  |  |  |
|  |  |  |  | the weights are determin   | ed by the pillar p  | riority ranking   | Values range fro   | om 0 to 10; 10                                   | ) is the best.   |  |  |

Rating regarding the sustainable development of Thai listed companies, both on the SET and MAI, are publicly available on the website of the Securities and Exchange Commission of Thailand (SEC). Currently, ratings available are 1) "CG Score"; 2) "AGM Level"; 3) "Thai CAC"; and 4) THSI. The ratings are updated on an annual basis. FSSIA does not confirm nor certify the accuracy of such ratings. Source: FSSIA's compilation

# **FINANSIA**

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#### History of change in investment rating and/or target price



Jitra Amornthum started covering this stock from 10-Mar-2023

Price and TP are in local currency

Source: FSSIA estimates

| Company  | Ticker   | Price    | Rating | Valuation & Risks   |
|----------|----------|----------|--------|---|
| Starflex | SFLEX TB | THB 2.86 | BUY    | Downside risks to our P/E-based TP include 1) a sharp rise in crude oil prices; 2) rising inflation pressuring consumers' purchasing power; and 3) baht depreciation. |

Source: FSSIA estimates

#### **Additional Disclosures**

Target price history, stock price charts, valuation and risk details, and equity rating histories applicable to each company rated in this report is available in our most recently published reports. You can contact the analyst named on the front of this note or your representative at Finansia Syrus Securities Public Company Limited.

All share prices are as at market close on 26-Feb-2025 unless otherwise stated.

#### **RECOMMENDATION STRUCTURE**

#### Stock ratings

Stock ratings are based on absolute upside or downside, which we define as (target price\* - current price) / current price.

BUY (B). The upside is 10% or more.

HOLD (H). The upside or downside is less than 10%.

REDUCE (R). The downside is 10% or more.

Unless otherwise specified, these recommendations are set with a 12-month horizon. Thus, it is possible that future price volatility may cause a temporary mismatch between upside/downside for a stock based on market price and the formal recommendation.

\* In most cases, the target price will equal the analyst's assessment of the current fair value of the stock. However, if the analyst doesn't think the market will reassess the stock over the specified time horizon due to a lack of events or catalysts, then the target price may differ from fair value. In most cases, therefore, our recommendation is an assessment of the mismatch between current market price and our assessment of current fair value.

#### **Industry Recommendations**

**Overweight.** The analyst expects the fundamental conditions of the sector to be positive over the next 12 months. **Neutral.** The analyst expects the fundamental conditions of the sector to be maintained over the next 12 months. **Underweight.** The analyst expects the fundamental conditions of the sector to be negative over the next 12 months.

#### **Country (Strategy) Recommendations**

**Overweight (O).** Over the next 12 months, the analyst expects the market to score positively on two or more of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

**Neutral (N).** Over the next 12 months, the analyst expects the market to score positively on one of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

**Underweight (U).** Over the next 12 months, the analyst does not expect the market to score positively on any of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.