EQUITY RESEARCH - RESULTS FLASH



AIM INDUSTRIAL GROWTH FREEHOLD AND LEASEHOLD REIT

AIMIRT TB

THAILAND / PROPERTY FUND & REITS

TARGET PRICE CLOSE THR10 70

PRIOR TP **CHANGE IN TP** TP vs CONSENSUS

UP/DOWNSIDE +25.7% THR13 45 UNCHANGED

KEY STOCK DATA

YE Dec (THB m)	2024	2025E	2026E	2027E
Revenue	984	1,053	1,102	1,125
Net profit	949	619	679	706
EPS (THB)	1.20	0.78	0.86	0.89
vs Consensus (%)	-	1.3	(0.6)	12.7
EBITDA	736	780	818	834
Recurring net profit	562	619	679	706
Core EPS (THB)	0.71	0.78	0.86	0.89
Chg. In EPS est. (%)	nm	(6.9)	(6.9)	nm
EPS growth (%)	(19.6)	10.1	9.7	4.0
Core P/E (x)	15.1	13.7	12.5	12.0
Dividend yield (%)	8.0	8.0	8.2	8.3
EV/EBITDA (x)	16.1	14.4	13.5	13.0
Price/book (x)	0.9	0.9	0.9	0.9
Net debt/Equity (%)	34.4	28.3	26.0	23.7
ROE (%)	6.6	6.3	6.9	7.1

	Feb-24	May-24	Aug-24	Nov-24	Feb-25
7 -	Τ			Charles on a	35
6 -			~~/~	J/ 41 4 4 4	30
5 -	~		-A	A	- 25
4 -				VWV.	20
3 -	17-A	MN/MJ	1 /\] 4	- 15
		ha i de	V		- 10
2 -	N				- 5
1 -					
0 -					(5)
(THB)		– WHAIR	Re	lative to SE	ET (%)

Share price performance	1 Month	3 Month	12 Month
Absolute (%)	1.9	(1.8)	1.9
Relative to country (%)	10.6	13.5	14.0
Mkt cap (USD m)			252
3m avg. daily turnover (USD	m)		0.1
Free float (%)			98
Major shareholder	Bangkok Life	Assurance	PCL. (7%)
12m high/low (THB)		1	1.20/10.20
Issued shares (m)			791.50

Sources: Bloomberg consensus; FSSIA estimates

4Q24 results at first glance

กำไรจากการดำเนินงานแข็งแกร่งหลังรวมทรัพย์ใหม่กลางปี

Highlights

- AIMIRT รายงานกำไรสุทธิ์ 342 ล้านบาท ใน 4Q24 (+129% q-q, +273% y-y) เนื่องจากมีกำไรจากการเปลี่ยนแปลงมูลค่ายุติธรรมของเงินลงทุนในอสังหาริมทรัพย์ และสิทธิการเช่าอสังหาริมทรัพย์จากการประเมินมูลค่าทรัพย์สินประจำปี 180 ล้าน
- หากไม่รวมรายการพิเศษดังกล่าว AIMIRT มีกำไรจากการดำเนินงานปกติเพิ่มสูงขึ้น ์ ต่อเนื่องเป็น 162 ล้านบาท +8% q-q, +25% y-y จากรายได้ค่าเช่าที่เพิ่มขึ้น 1% q-q และ 21% y-y ภายหลังการรับโอนสินทรัพย์จากกองทนรวม PPF ตั้งแต่วันที่ 6 มิ.ย. ขยับขึ้นจากที่มีรายได้ค่าเช่า ทำให้รายได้ของ AIMIRT ไตรมาสละประมาณ 200 ล้านบาทตันๆ เป็น 260-270 ล้านบาทต่อไตรมาสในช่วง 3Q-
- ค่าใช้จ่ายต่างๆ ไม่ได้เพิ่มอย่างมีนัยสำคัญ จึงทำให้กำไรจากการดำเนินงาน ปรับตัว สูงขึ้นต่อเนื่องดังกล่าว
- จบปี 2024 ซึ่งเป็นปีแรกของการรับโอนสินทรัพย์จาก PPF รายได้ค่าเช่าของ AIMIRT (ซึ่งรับรู้รายได้จาก PPF ครึ่งปี) จึงเพิ่มขึ้น 9% y-y เป็น 984 ล้านบาท และมีกำไรจาก การดำเนินงาน 562 ล้านบาท +7% y-y
- ในปี 2024 AIMIRT มีกำไรทางบัญชี ไม่ใช่เงินสด 387 ล้านบาทจากการรับโอน สินทรัพย์สุทธิจากกองทุนรวม PPF ที่เกิดจากการแปลงสภาพ 231 ล้านบาทและกำไร จากการประเมินทรัพย์สินประจำปี 156 ล้านบาท ส่งผลให้มีกำไรสุทธิ 949 ล้านบาท (+ 89% y-y) เทียบกับปี 2023 ที่การประเมินทรัพย์สินเป็นการขาดทุน 24 ล้านบาท
- AIMIRT แจ้งจ่ายเงินปันผลสำหรับงวด 4Q24 ที่ 0.215 บาท/หน่วย (yield 2.0%) XD 5 มี.ค. 2025 เมื่อรวมกับที่จ่ายในช่วง 3 ไตรมาสก่อนหน้านี้ รวมเป็นเงินปันผลปี 2024 ที่ 0.86 บาท/หน่วย ยังคงรักษา Dividend yield ในระดับสูงได้ที่ 8.0%

Outlook

เราคาดกำไรปกติปี 2025 เติบโต 10% y-y เป็น 619 ล้านบาท ได้อานิสงส์จากการรับรู้ รายได้จาก PPF เต็มปี เรายังคงชอบ AIMIRT จากการเป็น Industrial REIT ที่เติบโต ตามการลงทุนของประเทศที่สดใสในปีนี้ ทรัพย์สินของกองทรัสต์อยู่ในทำเลที่โดดเด่น และให้ Dividend yield สูงราว 8% ต่อปี คงราคาเหมาะสมที่ 13.45 บาท ยังคงแนะนำ



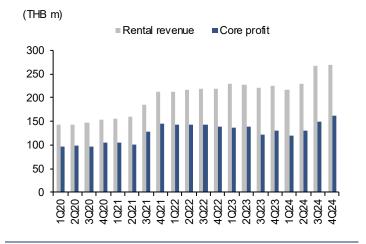
Jitra Amornthum Fundamental Investment Analyst on Securities: License no. 014530 jitra.a@fssia.com, +66 2646 9966

Exhibit 1: AIMIRT - 4Q24 results summary

Year to Dec 31	4Q23	1Q24	2Q24	3Q24	4Q24	Cha	nge	2023	2024	Change
	(THB m)	(q-q %)	(y-y %)	(THB m)	(THB m)	(y-y %)				
Rental revenue	224	218	229	267	270	1.2	20.5	903	714	(21.0)
Cost of rental	(21)	(21)	(27)	(35)	(27)	(22.5)	29.3	(88)	(111)	25.5
Gross profit	203	197	202	232	243	4.8	19.6	815	873	7.2
Operating costs	(33)	(36)	(75)	(41)	(43)	5.7	31.0	(138)	(195)	42.0
Operating profit	170	160	127	191	200	4.7	17.4	677	678	0.1
Operating EBITDA	170	160	127	191	200	4.7	17.4	677	678	0.1
Other income	2	2	46	4	7	87.6	310.7	9	58	541.9
Interest expense	(42)	(42)	(42)	(45)	(45)	(0.5)	7.3	(160)	(174)	8.5
Net investment income	130	120	130	150	162	8.3	24.5	526	562	6.8
Gain (loss) on investment	(0)	0	0	0	0	nm	nm	(0)	0	nm
Gain (loss) on revaluation of investments	(38)	0	206	0	180	nm	nm	(24)	387	(1,710.6)
Reported net profit	92	120	337	150	342	128.9	273.3	502	949	89.0
Core profit	130	120	130	150	162	8.3	24.5	526	562	6.8
Reported EPS (THB)	0.15	0.20	0.43	0.19	0.43	128.9	180.9	0.84	1.25	48.2
Recurring EPS (THB)	0.22	0.20	0.16	0.19	0.20	8.3	(6.3)	0.88	0.76	(13.9)
DPU (THB)	0.215	0.287	0.143	0.215	0.215	0.0	0.0	0.66	0.86	30.1
NAV (THB)	12.331	12.32	12.08	12.12	13.14	8.4	6.6	12.33	13.14	6.6
No. of units (m units)	595.48	595.48	791.50	791.50	791.50	0.0	32.9	595.48	791.50	32.9
Key Ratios (%)	(%)	(%)	(%)	(%)	(%)	(ppt)	(ppt)	(%)	(%)	(ppt)
Gross margin	90.6	90.4	88.2	86.8	89.9	3.1	180.5	90.2	122.4	32.1
Operating margin	76.7	74.4	75.3	72.9	76.5	3.6	153.2	57.0	74.1	17.2
Core profit margin	58.0	55.3	56.8	56.0	59.9	3.9	117.9	58.3	78.8	20.5

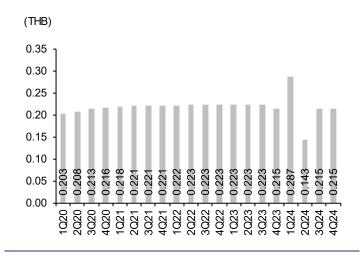
Sources: AIMIRT, FSSIA estimates

Exhibit 2: Rental revenue and core profit



Sources: AIMIRT, FSSIA estimates

Exhibit 3: DPU



Sources: AIMIRT, FSSIA estimates

Financial Statements

AIM Industrial Growth Freehold and Leasehold REIT

Profit and Loss (THB m) Year Ending Dec	2023	2024	2025E	2026E	2027E
Revenue	903	984	1,053	1,102	1,125
Cost of goods sold	(88)	(111)	(130)	(134)	(137)
Gross profit	815	873	924	968	988
Other operating income	9	58	13	13	13
Operating costs	(138)	(195)	(157)	(163)	(166)
Operating EBITDA	686	736	780	818	834
Depreciation	0	0	0	0	0
Goodwill amortisation	0	0	0	0	0
Operating EBIT	686	736	780	818	834
Net financing costs	(160)	(174)	(161)	(139)	(128)
Associates	0	0	0	0	0
Recurring non-operating income	0	0	0	0	0
Non-recurring items	(24)	387	0	0	0
Profit before tax	502	949	619	679	706
Tax	0	0	0	0	0
Profit after tax	502	949	619	679	706
Minority interests	0	0	0	0	0
Preferred dividends	-	_	-	-	-
Other items	-	_	-	-	-
Reported net profit	502	949	619	679	706
Non-recurring items & goodwill (net)	24	(387)	0	0	0
Recurring net profit	526	562	619	679	706
Per share (THB)					
Recurring EPS *	0.88	0.71	0.78	0.86	0.89
Reported EPS	0.84	1.20	0.78	0.86	0.89
DPS	0.88	0.86	0.86	0.87	0.89
Diluted shares (used to calculate per share data)	595	792	792	792	792
Growth					
Revenue (%)	4.3	9.0	7.1	4.6	2.1
Operating EBITDA (%)	1.3	7.2	6.0	4.8	2.0
Operating EBIT (%)	1.3	7.2	6.0	4.8	2.0
Recurring EPS (%)	(7.1)	(19.6)	10.1	9.7	4.0
Reported EPS (%)	(27.1)	42.2	(34.8)	9.7	4.0
Operating performance					
Gross margin inc. depreciation (%)	90.2	88.8	87.7	87.8	87.8
Gross margin exc. depreciation (%)	90.2	88.8	87.7	87.8	87.8
Operating EBITDA margin (%)	76.0	74.8	74.0	74.2	74.2
Operating EBIT margin (%)	76.0	74.8	74.0	74.2	74.2
Net margin (%)	58.3	57.1	58.7	61.6	62.8
Effective tax rate (%)	0.0	0.0	0.0	0.0	0.0
Dividend payout on recurring profit (%)	100.1	121.1	110.0	102.0	100.0
Interest cover (X)	4.3	4.2	4.8	5.9	6.5
Inventory days	-	-	-	-	-
Debtor days	-	-	-	-	-
Creditor days	-	-	-	-	-
Operating ROIC (%)	6.5	6.2	5.9	6.2	6.4
ROIC (%)	6.5	6.2	5.9	6.2	6.4
ROE (%)	7.1	6.6	6.3	6.9	7.1
ROA (%)	6.2	5.9	5.6	5.9	6.1
* Pre-exceptional, pre-goodwill and fully diluted					
Revenue by Division (THB m)	2023	2024	2025E	2026E	2027E
Warehouse	397	400	463	486	496
Chemical tank	262	215	209	221	225
Cold storage	126	132	128	132	135
Factory	117	237	253	263	269

Sources: AIM Industrial Growth Freehold and Leasehold REIT; FSSIA estimates

Financial Statements

AIM Industrial Growth Freehold and Leasehold REIT

cash Flow (THB m) Year Ending Dec	2023	2024	2025E	2026E	2027E
Recurring net profit	526	562	619	679	706
Depreciation	0	0	0	0	0
associates & minorities	0	0	0	0	0
Other non-cash items	(52)	(1,881)	110	220	232
Change in working capital	120	(152)	163	141	121
Cash flow from operations	594	(1,470)	892	1,040	1,058
Capex - maintenance	0	0	0	0	- 0
Capex - new investment	U	U	U	U	U
let acquisitions & disposals	0	0	0	0	- 0
Other investments (net) Cash flow from investing	0	0	0	0	0
Dividends paid	(531)	(582)	(681)	(692)	(706)
equity finance	(551)	2,058	(081)	(092)	(700)
Debt finance	(17)	322	(916)	(52)	(471)
Other financing cash flows	(150)	0	(161)	(139)	(128)
Cash flow from financing	(699)	1,798	(1,757)	(883)	(1,305)
lon-recurring cash flows	(093)	1,730	(1,737)	(003)	(1,303)
Other adjustments	0	0	519	0	0
let other adjustments	ŏ	0	519	0	0
Novement in cash	(105)	328	(347)	157	(247)
ree cash flow to firm (FCFF)	754.20	(1,296.63)	1,052.99	1,178.56	1,186.59
ree cash flow to equity (FCFE)	426.61	(1,148.33)	334.16	848.96	459.40
		, ,			
Per share (THB)	2.05	(4.64)	4.00	4 40	
CFF per share	0.95	(1.64)	1.33	1.49	1.50
CFE per share Recurring cash flow per share	0.54 0.80	(1.45) (1.67)	0.42 0.92	1.07 1.14	0.58 1.18
Recurring cash now per share	0.00	(1.07)	0.92	1.14	1.10
Balance Sheet (THB m) Year Ending Dec	2023	2024	2025E	2026E	2027E
angible fixed assets (gross)	10,769	13,425	13,425	13,425	13,425
ess: Accumulated depreciation	-	-	-	-	-
angible fixed assets (net)	10,769	13,425	13,425	13,425	13,425
ntangible fixed assets (net)	0	0	0	0	0
ong-term financial assets	0	0	0	0	0
nvest. in associates & subsidiaries	0	0	0	0	0
Cash & equivalents	271	599	252	409	162
/C receivable	0	0	0	0	0
nventories	0	0	0	0	0
Other current assets	28	35	34	37	39
Current assets	299	633	286	446	202
Other assets	0	0	0	0	0
otal assets	11,068	14,058	13,711	13,871	13,627
Common equity	7,343	9,767	9,855	9,942	9,942
Minorities etc.	0	0	0	0	C
'otal shareholders' equity	7,343	9,767	9,855	9,942	9,942
ong term debt	3,465	3,960	3,044	2,992	2,522
Other long-term liabilities	18	27	500	611	834
ong-term liabilities	3,483	3,987	3,544	3,604	3,356
VC payable	0	0	0	0	0
Short term debt	0	0	0	0	000
Other current liabilities	243	304	312	326	329
Current liabilities	243	304	312	326	329
otal liabilities and shareholders' equity	11,068	14,058	13,711	13,871	13,627
let working capital	(215)	(269)	(278)	(289)	(290)
nvested capital Includes convertibles and preferred stock which is being	10,554	13,156	13,147	13,136	13,135
includes conventibles and preferred stock which is being	g treated as debt				
Per share (THB)					
look value per share	12.33	12.34	12.45	12.56	12.56
angible book value per share	12.33	12.34	12.45	12.56	12.56
inancial strength					
let debt/equity (%)	43.5	34.4	28.3	26.0	23.7
let debt/total assets (%)	28.9	23.9	20.4	18.6	17.3
Current ratio (x)	1.2	2.1	0.9	1.4	0.6
CF interest cover (x)	3.7	(5.6)	3.1	7.1	4.6
/aluation	2023	2024	2025E	2026E	2027E
Recurring P/E (x) *	12.1	15.1	13.7	12.5	12.0
Recurring P/E @ target price (x) *	15.2	18.9	17.2	15.7	15.1
Reported P/E (x)	12.7	8.9	13.7	12.5	12.0
Dividend yield (%)	8.3	8.0	8.0	8.2	8.3
rice/book (x)	0.9	0.9	0.9	0.9	9.0
	0.9	0.9	0.9	0.9	0.0
Price/tangible book (x)					
V/EBITDA (x) **	13.9	16.1	14.4	13.5	
• , ,		16.1 19.0 0.9	14.4 17.2 0.9	13.5 16.2 0.8	13.0 15.6 0.8

Sources: AIM Industrial Growth Freehold and Leasehold REIT; FSSIA estimates

Disclaimer for ESG scoring

ESG score	Methodolog	у			Rating				
The Dow Jones Sustainability Indices (<u>DJSI</u>) By S&P Global	process base from the ann Only the top- inclusion.	ed on the compa ual S&P Global ranked compan	anies' Total Sustaina Corporate Sustainal ies within each indu		Be a member and invited to the annual S&P Global Corporate Sustainability Assessment (CSA) for DJSI. Companies with an S&P Global ESG Score of less than 45% of the S&P Global ESG Score of the highest scoring company are disqualified. The constituents of the DJSI indices are selected from the Eligible Universe.				
SET ESG Ratings List (SETESG) by The Stock Exchange of Thailand (SET)	managing bu Candidates r 1) no irregula float of >150 up capital. So 70%; 2) inde wrongdoing i	siness with tran nust pass the pi ar trading of the shareholders, a ome key disqua pendent directo related to CG, si	reparency in Governate of the control of the control of the combined holding in the control of t	ntal and Social issues by ance, updated annually. Ith two crucial conditions: I executives; and 2) free g must be >15% of paide: 1) CG score of below ation; 3) executives' al impacts; 4) equity in years in the last 5 years.	To be eligible for SETESG inclusion, verified data must be scored at a minimum of 50% for each indicator, unless the company is a part of DJSI during the assessment year. The scoring will be fairly weighted against th nature of the relevant industry and materiality. SETESG Index is extended from the SET ESG Ratings companies whos 1) market capitalization > THB5b (~USD150b); 2) free float >20%; and 3) liquidity >0.5% of paid-up capital for at least 9 out of 12 months. The SETTHSI Index is a market capitalisation-weighted index, cap 5% quarterly weight at maximum, and no cap for number of stocks.				
CG Score by Thai Institute of Directors Association (Thai IOD)	annually by t Thailand (SE	he Thai IOD, wi	n sustainable develo th support from the S are from the perspe		Good (80-89 and not rate equitable tre	9), 3 for Good (d for scores be eatment of shar s (25%); 4) dis-		ir (60-69), 1 fo ngs include: 1 it 25% combin	r Pass (60-69),) the rights; 2) and ed); 3) the role of
AGM level By Thai Investors Association (TIA) with support from the SEC	treatment are transparent a out of five the criteria cover date (45%), a circulation of si exercised. The and verifiability	e incorporated in and sufficiently de e CG componer AGM procedur and after the me unifficient information second assesses; and 3) openness	disclosed. All form in that to be evaluated a es before the meetin eeting (10%). (The firs in for voting; and 2) facil 1) the ease of attending	ons and information is apportant elements of two nnually. The assessment ag (45%), at the meeting assesses 1) advance itating how voting rights can be g meetings; 2) transparency wes the meeting minutes that			nto four categori air (80-89), and		
Thai CAC By Thai Private Sector Collective Action Against Corruption (CAC)	establishmer policies. The (Companies de Declaration of Certification, in managers and	nt of key controls Certification is eciding to become Intent to kick off ar cluding risk assess	ecklist include corrus, and the monitoring good for three years a CAC certified member 18-month deadline to sment, in place of policy lishment of whistleblowitakeholders.)	The document will be reviewed by a committee of nine professionals. A passed Checklist will move for granting certification by the CAC Counci approvals whose members are twelve highly respected individuals in professionalism and ethical achievements.					
Morningstar Sustainalytics	based on an risk is unmar regulatory filing	assessment of naged. Sources to gs, news and other	rating provides an o how much of a comp to be reviewed include co r media, NGO reports/w ESG controversies, issu			ng score is the s ne higher ESG ri Medium		aged risk. The Severe	
		uality & peer review			0-10	10-20	20-30	30-40	40+
ESG Book	positioned to the principle helps explair over-weightin	outperform ove of financial mate future risk-adju	eriality including info usted performance. N higher materiality ar	that are better methodology considers rmation that significantly Materiality is applied by nd rebalancing these	scores using	g materiality-ba	culated as a wei ased weights. Th s indicating bette	e score is sca	led between 0
<u>MSCI</u>				management of financially					
	•	•		to their exposure to ESG ris		•	•		S.
	AAA	8.571-10.000 7.143-8.570	Leader:	leading its industry in m	anaging the mo	st significant ESG	risks and opportu	nities	
	AA A	5.714-7.142	Average:	a mixed or unexception	al track record o	of managing the n	nost significant ES	2 ricks and onno	rtunities relative to
	BBB	4.286-5.713	Avelage.	industry peers	ar track record t	i managing the n	lost significant Lot	o naka ana oppe	runnics relative to
	ВВ	2.857-4.285							
	В	1.429-2.856	Laggard:	lagging its industry base	ed on its high ex	posure and failur	e to manage signif	cant ESG risks	
	ccc	0.000-1.428	-	- · ·	Ŭ				
Moody's ESG solutions	believes that	a company inte	grating ESG factors	es take into account ESG of into its business model and ne medium to long term.	,				0,1
Refinitiv ESG rating	Designed to based on pul	transparently ar	nd objectively measu and auditable data. T	ire a company's relative ES The score ranges from 0 to a sare 0 to 25 = poor; >25 to 50 =	100 on relativ	e ESG perform	ance and insuff	cient degree o	
S&P Global	The S&P Glo	bal ESG Score	is a relative score m	neasuring a company's perfollassification. The score rand	ormance on a	nd manageme			and impacts
Bloomberg	ESG Score	s	score is based on Blo	aluating the company's aggr comberg's view of ESG fina re the weights are determin	ncial materia	ity. The score	is a weighted ge	neralized mea	ın (power mean)
Bloomberg	ESG Disclos	0	Disclosure of a comp						

Rating regarding the sustainable development of Thai listed companies, both on the SET and MAI, are publicly available on the website of the Securities and Exchange Commission of Thailand (SEC). Currently, ratings available are 1) "CG Score"; 2) "AGM Level"; 3) "Thai CAC"; and 4) THSI. The ratings are updated on an annual basis. FSSIA does not confirm nor certify the accuracy of such ratings.

Source: FSSIA's compilation

GENERAL DISCLAIMER

ANALYST(S) CERTIFICATION

Jitra Amornthum FSS International Investment Advisory Securities Co., Ltd

The individual(s) identified above certify(ies) that (i) all views expressed in this report accurately reflect the personal view of the analyst(s) with regard to any and all of the subject securities, companies or issuers mentioned in this report; and (ii) no part of the compensation of the analyst(s) was, is, or will be, directly or indirectly, related to the specific recommendations or views expressed herein.

This report has been prepared by FSS International Investment Advisory Securities Company Limited (FSSIA). The information herein has been obtained from sources believed to be reliable and accurate; however FSSIA makes no representation as to the accuracy and completeness of such information. Information and opinions expressed herein are subject to change without notice. FSSIA has no intention to solicit investors to buy or sell any security in this report. In addition, FSSIA does not guarantee returns nor price of the securities described in the report nor accept any liability for any loss or damage of any kind arising out of the use of such information or opinions in this report. Investors should study this report carefully in making investment decisions. All rights are reserved.

This report may not be reproduced, distributed or published by any person in any manner for any purpose without permission of FSSIA. Investment in securities has risks. Investors are advised to consider carefully before making investment decisions.

History of change in investment rating and/or target price



Jitra Amornthum started covering this stock from 02-May-2024

Price and TP are in local currency

Source: FSSIA estimates

Company	Ticker	Price	Rating	Valuation & Risks
AIM Industrial Growth Freehold and Leasehold REIT	AIMIRT TB	THB 10.70	BUY	Downside risks ต่อราคาเป้าหมายของเรา 1) เศรษฐกิจและการลงทุนชะลอมากกว่าคาด; 2) ลูกค้าไม่ ต่อสัญญาและไม่สามารถหาลูกค้าใหม่มาทดแทนได้; 3) อัตราดอกเบี้ยลูงกว่าคาด 4) ภัยพิบัติทาง ธรรมชาติ

Source: FSSIA estimates

Additional Disclosures

Target price history, stock price charts, valuation and risk details, and equity rating histories applicable to each company rated in this report is available in our most recently published reports. You can contact the analyst named on the front of this note or your representative at Finansia Syrus Securities Public Company Limited.

All share prices are as at market close on 21-Feb-2025 unless otherwise stated.

RECOMMENDATION STRUCTURE

Stock ratings

Stock ratings are based on absolute upside or downside, which we define as (target price* - current price) / current price.

BUY (B). The upside is 10% or more.

HOLD (H). The upside or downside is less than 10%.

REDUCE (R). The downside is 10% or more.

Unless otherwise specified, these recommendations are set with a 12-month horizon. Thus, it is possible that future price volatility may cause a temporary mismatch between upside/downside for a stock based on market price and the formal recommendation.

* In most cases, the target price will equal the analyst's assessment of the current fair value of the stock. However, if the analyst doesn't think the market will reassess the stock over the specified time horizon due to a lack of events or catalysts, then the target price may differ from fair value. In most cases, therefore, our recommendation is an assessment of the mismatch between current market price and our assessment of current fair value.

Industry Recommendations

Overweight. The analyst expects the fundamental conditions of the sector to be positive over the next 12 months.

Neutral. The analyst expects the fundamental conditions of the sector to be maintained over the next 12 months.

Underweight. The analyst expects the fundamental conditions of the sector to be negative over the next 12 months.

Country (Strategy) Recommendations

Overweight (O). Over the next 12 months, the analyst expects the market to score positively on two or more of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

Neutral (N). Over the next 12 months, the analyst expects the market to score positively on one of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

Underweight (U). Over the next 12 months, the analyst does not expect the market to score positively on any of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.