**EQUITY RESEARCH - RESULTS FLASH** 



# WHA PREMIUM GROWTH FREEHOLD AND LEASEHOLD REIT WHART TB

**THAILAND / PROPERTY FUND & REITS** 

# HOLD

TARGET PRICE THB11.00
CLOSE THB10.20
UP/DOWNSIDE +7.8%
PRIOR TP THB11.00
CHANGE IN TP UNCHANGED
TP vs CONSENSUS -6.6%

# 4Q24 results at first glance

## กำไรจากการดำเหินงานแข็งแกร่งแต่ Upside จำกัด

#### **Highlights**

- WHART รายงานกำไรสุทธิ์ 196 ล้านบาทใน 4Q24 (-70% q-q, -63% y-y) จากผล ขาดทุนจากการประเมินมูลค่าสินทรัพย์ 461 ล้านบาท (non-cash และ non-recurring items)
- ผลขาดทุนดังกล่าวเกิดจากการประเมินจากความต่างของราคาค่าเช่าโรงงานของผู้ เช่าเก่าและผู้เช่าใหม่ ผู้เช่าใหม่เช่าพื้นที่ขนาดใหญ่ราว 20,000 ตรม. ระยะยาว 10 ปี ราคาค่าเช่าจึงต่ำกว่าผู้เช่าเดิม
- หากไม่รวมรายการพิเศษดังกล่าว WHART จะมีกำไรปกติ 656 ล้านบาท -1% q-q,
   +9% y-y
- จบปี 2024 กำไรสุทธิที่รายงาน 1,921 ล้านบาท (-14% y-y) มาจากผลขาดทุนจาก การประเมินมูลค่าโรงงาน 715 ลบ.ดังกล่าว หากรายการพิเศษออก กำไรปกติปี 2024 เท่ากับ 2,636 ล้านบาท +1% y-y มาจากรายได้ที่เพิ่มขึ้น +3.6% y-y จากการ รับรู้รายได้จากการลงทุนในทรัพย์สินเพิ่มเติมเมื่อวันที่ 25 ธ.ค. 2023
- อย่างไรก็ตาม ดอกเบี้ยจ่ายในปี 2024 เพิ่มขึ้น 25.2% y-y จึงกดดันกำไร ดอกเบี้ย ดังกล่าวเป็นผลมาจากการกู้ยืมเงินเพิ่มลงทุนในสินทรัพย์ที่เข้าซื้อเพิ่มปลายปีก่อน หน้า รวมถึงมีค่าใช้จ่ายในการบริหารจัดการเพิ่มขึ้น
- ใน 4Q24 WHART จ่ายเงินปันผล 0.1960 บาท/หน่วย โดยแบ่งเป็นการจ่ายสำหรับ ผลการดำเนินงานรอบ ต.ค.-ธ.ค. 2024 จำนวน 0.1358 บาท/หน่วย และการ จ่ายเงินลดทุนในอัตรา 0.0602 บาท/หน่วย XD 3 มี.ค. 2025

#### Outlook

 คงราคาเหมาะสม 11 บาท (DDM, WACC 7.2% LTG 0%) คงคำแนะนำถือเพราะ upside จำกัด นอกจากนี้ WHART ยังมีส่วนผสมของเงินกู้ที่เป็นอัตราคงที่ค่อนข้าง สูง 63% จึง ไม่ได้ประโยชน์เต็มที่จากอัตราดอกเบี้ยที่ปรับลดลงในวันข้างหน้า

#### **KEY STOCK DATA**

YE Dec (THB m)	2024	2025E	2026E	2027E
Revenue	3,485	3,526	3,615	3,651
Net profit	1,921	2,628	2,615	2,579
EPS (THB)	0.55	0.76	0.75	0.74
vs Consensus (%)	-	1.3	(2.6)	(6.9)
EBITDA	3,154	3,198	3,269	3,289
Recurring net profit	2,636	2,628	2,615	2,579
Core EPS (THB)	0.76	0.76	0.75	0.74
Chg. In EPS est. (%)	nm	(2.6)	(6.2)	nm
EPS growth (%)	8.0	(0.3)	(0.5)	(1.4)
Core P/E (x)	13.4	13.5	13.5	13.7
Dividend yield (%)	7.0	7.4	7.4	7.3
EV/EBITDA (x)	12.1	11.9	11.7	11.4
Price/book (x)	1.0	1.0	1.0	1.0
Net debt/Equity (%)	7.3	7.2	7.4	5.9
ROE (%)	7.1	7.1	7.1	7.0



Share price performance	1 Month	3 Month	12 Month
Absolute (%)	1.0	1.0	2.5
Relative to country (%)	8.7	18.6	13.7
Mkt cap (USD m)			1,052
3m avg. daily turnover (USD m)			0.4
Free float (%)			84
Major shareholder	W	HA corpora	ition (15%)
12m high/low (THB)			10.80/7.65
Issued shares (m)			3,468.83

Sources: Bloomberg consensus; FSSIA estimates



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Exhibit 1: WHART - 4Q24 results summary

Year to Dec 31	4Q23	1Q24	2Q24	3Q24	4Q24	Cha	nge	2023	2024	Change
	(THB m)	(q-q %)	(y-y %)	(THB m)	(THB m)	(y-y %)				
Rental and service revenue	829	854	859	868	905	4.3	9.2	3,372	3,485	3.3
Total costs and expenses	(124)	(72)	(84)	(85)	(124)	45.2	0.1	(368)	(365)	(0.9)
EBITDA	705	781	775	782	781	(0.1)	10.8	3,004	3,120	3.9
Other income	8	8	8	8	10	23.4	24.0	25	34	34.6
Interest expense	(109)	(125)	(129)	(130)	(135)	3.9	23.6	(414)	(518)	25.2
Net investment income	604	664	655	661	656	(0.6)	8.7	2,615	2,636	0.8
Gain on investment	0	0	0	0	0	nm	nm	0	0	nm
Gain on revaluation of investments	(73)	0	(254)	0	(461)	nm	nm	(370)	(715)	93.4
Reported net profit	532	664	401	661	196	(70.4)	(63.2)	2,246	1,921	(14.5)
Core profit	604	664	655	661	656	(0.6)	8.7	2,615	2,636	0.8
Reported EPS (THB)	0.15	0.19	0.12	0.19	0.06	(70.4)	(63.2)	0.68	0.55	(18.2)
Recurring EPS (THB)	0.17	0.19	0.19	0.19	0.19	(0.6)	8.7	0.79	0.76	(3.6)
DPU (THB/unit)	0.130	0.192	0.193	0.193	0.136	(29.6)	4.5	0.77	0.71	(7.8)
NAV (THB)/unit)	10.80	10.86	10.78	10.78	10.65	(1.2)	(1.4)	43.83	43.07	(1.7)
No. of unit (m)	3,469	3,469	3,469	3,469	3,469	(0.0)	(0.0)	13,288	13,875	4.4
Key Ratios	(%)	(%)	(%)	(%)	(%)	(ppt)	(ppt)	(%)	(%)	(ppt)
EBITDA margin	85.1	91.5	90.3	90.2	86.3	(0.1)	0.9	89.1	89.5	0.5
Core profit margin	72.9	77.7	76.2	76.2	72.5	(0.1)	(1.1)	77.5	75.6	(1.9)

Sources: WHART, FSSIA estimates

Exhibit 2: Rental revenue and core profit

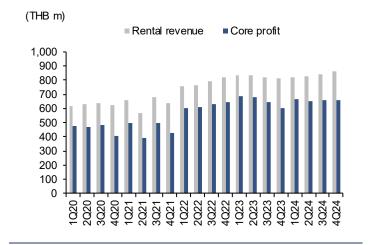
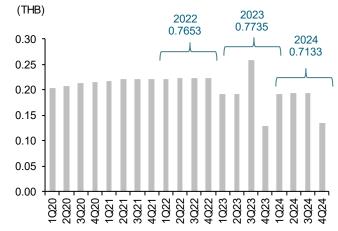


Exhibit 3: DPU



Sources: WHART, FSSIA's compilation

Sources: WHART, FSSIA's compilation

### **Financial Statements**

WHA Premium Growth Freehold and Leasehold REIT

Profit and Loss (THB m) Year Ending Dec	2023	2024	2025E	2026E	2027E
Revenue	3,372	3,485	3,526	3,615	3,651
Cost of goods sold	(78)	(94)	(64)	(67)	(69)
Gross profit	3,295	3,392	3,461	3,548	3,582
Other operating income	25	34	15	17	16
Operating costs	(291)	(271)	(278)	(295)	(309)
Operating EBITDA	3,029	3,154	3,198	3,269	3,289
Depreciation	0	0	0	0	0
Goodwill amortisation	0	0	0	0	0
Operating EBIT	3,029	3,154	3,198	3,269	3,289
Net financing costs	(414)	(518)	(570)	(654)	(710)
Associates	0	0	0	0	0
Recurring non-operating income	0	0	0	0	0
Non-recurring items	(370)	(715)	0	0	0
Profit before tax	2,246	1,921	2,628	2,615	2,579
Tax	0	0	0	0	0
Profit after tax	2,246	1,921	2,628	2,615	2,579
Minority interests	0	0	0	0	0
Preferred dividends	-	-	-	-	-
Other items	-	-	-	-	-
Reported net profit	2,246	1,921	2,628	2,615	2,579
Non-recurring items & goodwill (net)	370	715	0	0	0
Recurring net profit	2,615	2,636	2,628	2,615	2,579
Per share (THB)					
Recurring EPS *	0.75	0.76	0.76	0.75	0.74
Reported EPS	0.65	0.55	0.76	0.75	0.74
DPS	0.77	0.71	0.76	0.75	0.74
Diluted shares (used to calculate per share data)	3,469	3,469	3,469	3,469	3,469
Growth					
Revenue (%)	6.5	3.3	1.2	2.5	1.0
Operating EBITDA (%)	7.6	4.1	1.4	2.2	0.6
Operating EBIT (%)	7.6	4.1	1.4	2.2	0.6
Recurring EPS (%)	(0.9)	0.8	(0.3)	(0.5)	(1.4)
Reported EPS (%)	(8.6)	(14.5)	36.8	(0.5)	(1.4)
Operating performance					
Gross margin inc. depreciation (%)	97.7	97.3	98.2	98.1	98.1
Gross margin exc. depreciation (%)	97.7	97.3	98.2	98.1	98.1
Operating EBITDA margin (%)	89.8	90.5	90.7	90.4	90.1
Operating EBIT margin (%)	89.8	90.5	90.7	90.4	90.1
Net margin (%)	77.5	75.6	74.5	72.3	70.6
Effective tax rate (%)	0.0	0.0	0.0	0.0	0.0
Dividend payout on recurring profit (%)	102.6	93.9	100.0	100.0	100.0
Interest cover (X)	7.3	6.1	5.6	5.0	4.6
Inventory days	-	-	-	-	-
Debtor days	-	-	-	-	-
Creditor days	-	-	-	-	-
Operating ROIC (%)	6.0	6.1	6.3	6.4	6.5
ROIC (%)	6.0	6.1	6.3	6.4	6.5
ROE (%)	7.1	7.1	7.1	7.1	7.0
ROA (%)	5.7	5.7	5.9	6.0	6.0
* Pre-exceptional, pre-goodwill and fully diluted					
Revenue by Division (THB m)	2023	2024	2025E	2026E	2027E
Rental and service revenue	3,372	3,485	3,526	3,615	3,651
O WILA D O Il Freehold and Leave held	0,072	0,100	0,020	5,010	3,001

Sources: WHA Premium Growth Freehold and Leasehold REIT; FSSIA estimates

## **Financial Statements**

WHA Premium Growth Freehold and Leasehold REIT

WHA Premium Growth Freehold and Le					
Cash Flow (THB m) Year Ending Dec	2023	2024	2025E	2026E	2027E
Recurring net profit	2,615	2,636	2,628	2,615	2,579
Depreciation	0	0	0	0	0
Associates & minorities	0	0	0	0	0
Other non-cash items	(3,601)	389	1,521	137	0
Change in working capital	460	808	(954)	260	524
Cash flow from operations	(527)	3,833	3,195	3,012	3,104
Capex - new investment	0	0	0	0	0
Capex - new investment Net acquisitions & disposals	Ū	Ū	U	Ū	U
Other investments (net)	0	0	0	0	0
Cash flow from investing	Õ	Ŏ	Ŏ	Ŏ	Ö
Dividends paid	(2,520)	(2,474)	(2,628)	(2,615)	(2,579)
Equity finance	1,811	0	0	0	(2,070)
Debt finance	1,744	17	(713)	(227)	(469)
Other financing cash flows	(375)	(518)	(570)	(654)	(710)
Cash flow from financing	660	(2,975)	(3,911)	(3,496)	(3,758)
Non-recurring cash flows	-	-	-	-	-
Other adjustments	0	0	406	604	590
Net other adjustments	0	(921)	406	604	590
Movement in cash	134	(64)	(310)	120	(64)
Free cash flow to firm (FCFF)	(112.43)	4,351.22	3,765.63	3,666.14	3,813.28
Free cash flow to equity (FCFE)	842.08	2,410.54	2,318.14	2,734.85	2,515.68
Per share (THB)					
FCFF per share	(0.03)	1.25	1.09	1.06	1.10
FCFE per share	0.24	0.69	0.67	0.79	0.73
Recurring cash flow per share	(0.28)	0.87	1.20	0.79	0.74
Balance Sheet (THB m) Year Ending Dec	2023	2024	2025E	2026E	2027E
Tangible fixed assets (gross)	52,808	52,212	52,212	52,212	52,212
Less: Accumulated depreciation	-	-,	-,	-,	-,
Tangible fixed assets (net)	52,808	52,212	52,212	52,212	52,212
Intangible fixed assets (net)	0	0	0	0	0
Long-term financial assets	0	0	0	0	0
Invest. in associates & subsidiaries	0	0	0	0	0
Cash & equivalents	1,915	1,852	1,542	1,662	1,598
A/C receivable	0	0	0	0	0
Inventories	0	0	0	0	0
Other current assets	577	603	576	592	598
Current assets	2,492	2,455	2,118	2,253	2,196
Other assets	0	0	0	0	0
Total assets	55,300	54,666	54,330	54,465	54,407
Common equity	37,459	36,924	36,924	36,924	36,924
Minorities etc.	0 37.450	0	0	0	0 36 034
Total shareholders' equity	<b>37,459</b> 2,375	<b>36,924</b> 1,381	<b>36,924</b> 2,175	<b>36,924</b> 2,325	<b>36,924</b> 2,025
Char long term liabilities					
Cong-term liabilities  Long-term liabilities	12,165 <b>14,540</b>	11,672 <b>13,053</b>	11,412 <b>13,587</b>	11,007 <b>13,332</b>	11,151 <b>13,177</b>
A/C payable	0	0	0	0	0
Short term debt	1,791	3,171	2,019	2,072	1,768
Other current liabilities	1,510	1,518	1,800	2,137	2,539
Current liabilities	3,301	4,689	3,819	4,209	4,307
Total liabilities and shareholders' equity	55,300	54,666	54,330	54,465	54,407
Net working capital	(933)	(915)	(1,224)	(1,546)	(1,941)
Invested capital	51,874	51,297	50,988	50,666	50,271
* Includes convertibles and preferred stock which is bei	ing treated as debt	,	·	,	,
Per share (THB)					
Book value per share	10.80	10.64	10.64	10.64	10.64
Tangible book value per share	10.80	10.64	10.64	10.64	10.64
Financial strength					
Net debt/equity (%)	6.0	7.3	7.2	7.4	5.9
Net debt/total assets (%)	4.1	4.9	4.9	5.0	4.0
Current ratio (x)	0.8	0.5	0.6	0.5	0.5
CF interest cover (x)	3.0	5.6	5.1	5.2	4.5
Valuation	2023	2024	2025E	2026E	2027E
Recurring P/E (x) *	13.5	13.4	13.5	13.5	13.7
Recurring P/E @ target price (x) *	14.6	14.5	14.5	14.6	14.8
Reported P/E (x)	15.8	18.4	13.5	13.5	13.7
Dividend yield (%)	7.6	7.0	7.4	7.4	7.3
Price/book (x)	0.9	1.0	1.0	1.0	1.0
Price/tangible book (x)	0.9	1.0	1.0	1.0	1.0
	12.4	12.1	11.9	11.7	11.4
EV/EBITDA (x) **					
EV/EBITDA (x) *** EV/EBITDA @ target price (x) **	13.3	13.0	12.8	12.5	12.3
• •	13.3 0.7	13.0 0.7	12.8 0.7	12.5 0.8	12.3 0.7

Sources: WHA Premium Growth Freehold and Leasehold REIT; FSSIA estimates

## Disclaimer for ESG scoring

ESG score	Methodolog	JY .			Rating						
The Dow Jones Sustainability Indices (DJSI) By S&P Global	process bas from the anr Only the top inclusion.	ed on the compa nual S&P Global -ranked compan	nsparent, rules-based inies' Total Sustainabil Corporate Sustainabili ies within each industr	ity Scores resulting ty Assessment (CSA). y are selected for	Sustainability A ESG Score of I scoring compa selected from t	ssessment (C ess than 45% ny are disqual he Eligible Un		ompanies with al ESG Score uents of the D	an S&P Globa of the highest JSI indices are		
SET ESG Ratings List (SETESG) by The Stock Exchange of Thailand (SET)	managing b Candidates 1) no irregul float of >150 up capital. S 70%; 2) inde wrongdoing	usiness with tran must pass the pr ar trading of the shareholders, a ome key disqual ependent director related to CG, so	ibility in Environmental sparency in Governance emptive criteria, with board members and end combined holding nifying criteria include: 's and free float violationicial & environmental inings in red for > 3 year	ce, updated annually. two crucial conditions: xecutives; and 2) free nust be >15% of paid- 1) CG score of below on; 3) executives' mpacts; 4) equity in	To be eligible for <u>SETESG inclusion</u> , verified data must be scored at minimum of 50% for each indicator, unless the company is a part of E during the assessment year. The scoring will be fairly weighted again nature of the relevant industry and materiality. <u>SETESG Index</u> is extended from the SET ESG Ratings companies w 1) market capitalization > THB5b (-USD150b); 2) free float >20%; an liquidity >0.5% of paid-up capital for at least 9 out of 12 months. The SETTHSI Index is a market capitalisation-weighted index, cap 5% quarterly weight at maximum, and no cap for number of stocks.						
CG Score by Thai nstitute of Directors Association (Thai IOD)	annually by Thailand (SI	the Thai IOD, wit	n sustainable developr th support from the Sto are from the perspectiv	ck Exchange of	Good (80-89), and not rated for equitable treatr	3 for Good (70 or scores belo nent of shareh 25%); 4) disclo	ories: 5 for Excel 0-79), 2 for Fair (6 w 50. Weightings nolders (weight 2 ssure & transpare	60-69), 1 for P s include: 1) th 5% combined	ass (60-69), e rights; 2) and ); 3) the role of		
AGM level By Thai Investors Association (TIA) with support from the SEC	treatment ar transparent out of five th criteria cove date (45%), circulation of s exercised. The and verifiability	e incorporated in and sufficiently de e CG componen r AGM procedure and after the me sufficient information e second assesses y; and 3) openness	es before the meeting ( eting (10%). (The first a. for voting; and 2) facilitati 1) the ease of attending m	s and information is ortant elements of two ually. The assessment (45%), at the meeting ssesses 1) advance ing how voting rights can be leetings; 2) transparency s the meeting minutes that			ofour categories: (80-89), and not				
Fhai CAC By Thai Private Sector Collective Action Against Corruption CAC)	establishme policies. The (Companies of Declaration of Certification, in managers and	nt of key controls c Certification is of eciding to become a Intent to kick off an acluding risk assess	ecklist include corruption, and the monitoring a good for three years. a CAC certified member st 18-month deadline to substitute, in place of policy are ishment of whistleblowing takeholders.)	passed Checkl approvals who	The document will be reviewed by a committee of nine professionals. A passed Checklist will move for granting certification by the CAC Council approvals whose members are twelve highly respected individuals in professionalism and ethical achievements.						
Morningstar Sustainalytics	based on an risk is unma regulatory filin	assessment of I naged. Sources to gs, news and other	rating provides an ove now much of a compar be reviewed include corp media, NGO reports/webs	ny's exposure to ESG orate publications and sites, multi-sector			score is the sum higher ESG risk		d risk. The		
		ompany feedback, E uality & peer review	ESG controversies, issuer : rs.	feedback on draft ESG	0-10 10-20 20-30 30-40 40+						
ESG Book	positioned to the principle helps explai over-weighti	o outperform ove of financial mate n future risk-adju	stainable companies th r the long term. The me riality including inform sted performance. Mat higher materiality and basis.	ethodology considers ation that significantly teriality is applied by	The total ESG scores using m	score is calcul ateriality-base	ated as a weight d weights. The s ndicating better p	ed sum of the core is scaled	features		
MSCI				anagement of financially their exposure to ESG ris					nethodology to		
	AAA	8.571-10.000									
	AA	7.143-8.570	Leader:	leading its industry in m	anaging the most s	gnificant ESG ri	sks and opportunitie	es			
	Α	5.714-7.142									
	BBB	4.286-5.713	Average:	a mixed or unexception industry peers	al track record of m	anaging the mos	st significant ESG ris	sks and opportu	nities relative to		
	ВВ	2.857-4.285		7.							
	В	1.429-2.856	Laggard:	lagging its industry base	ad on its high aveca	ure and failure t	o manage significan	nt ESG ricks			
	ccc	0.000-1.428	Layyaru.			ure ariu idilule t	——————	IL LOG IISKS			
Moody's ESG solutions	believes tha	t a company inte		take into account ESG o to its business model and medium to long term.							
Refinitiv ESG rating	based on pu	blicly available a	nd auditable data. The	a company's relative ES score ranges from 0 to re 0 to 25 = poor; >25 to 50	100 on relative E	SG performar	nce and insufficie	nt degree of t			
S&P Global				suring a company's perfesification. The score ran			of ESG risks, op	portunities, ar	d impacts		
Bloomberg	ESG Score	s	core is based on Bloor	ating the company's agg mberg's view of ESG fina the weights are determin	ncial materiality.	The score is	a weighted gene	ralized mean (	power mean)		

Rating regarding the sustainable development of Thai listed companies, both on the SET and MAI, are publicly available on the website of the Securities and Exchange Commission of Thailand (SEC). Currently, ratings available are 1) "CG Score"; 2) "AGM Level"; 3) "Thai CAC"; and 4) THSI. The ratings are updated on an annual basis. FSSIA does not confirm nor certify the accuracy of such ratings.

Source: FSSIA's compilation

#### **GENERAL DISCLAIMER**

#### ANALYST(S) CERTIFICATION

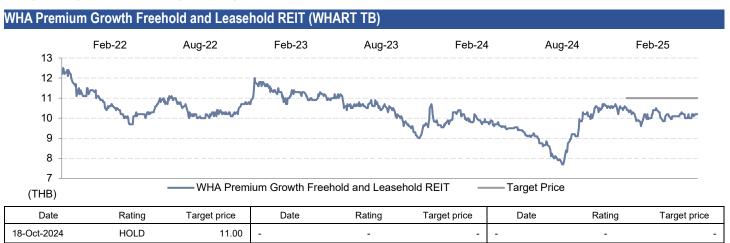
#### Jitra Amornthum FSS International Investment Advisory Securities Co., Ltd

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#### History of change in investment rating and/or target price



Jitra Amornthum started covering this stock from 18-Oct-2024

Price and TP are in local currency

Source: FSSIA estimates

Company	Ticker	Price	Rating	Valuation & Risks
WHA Premium Growth Freehold and Leasehold REIT	WHART TB	THB 10.20	HOLD	Downside risks ต่อราคาเป้าหมายของเรา 1) เศรษฐกิจและการลงทุนเติบโตต่ำกว่าคาด; 2) อัตรา ดอกเบี้ยเป็นขาขึ้นและสูงกว่าคาด; 3) ลูกค้าไม่ต่อสัญญาเช่าและกองทรัสต์ไม่สามารถหาผู้เช่าใหม่ ทดแทนได้ 4) ภัยพิบัติทางธรรมชาติ 5) ความไม่สงบทางการเมืองในประเทศ

Source: FSSIA estimates

#### Additional Disclosures

Target price history, stock price charts, valuation and risk details, and equity rating histories applicable to each company rated in this report is available in our most recently published reports. You can contact the analyst named on the front of this note or your representative at Finansia Syrus Securities Public Company Limited.

All share prices are as at market close on 20-Feb-2025 unless otherwise stated.

#### RECOMMENDATION STRUCTURE

#### Stock ratings

Stock ratings are based on absolute upside or downside, which we define as (target price\* - current price) / current price.

BUY (B). The upside is 10% or more.

HOLD (H). The upside or downside is less than 10%.

REDUCE (R). The downside is 10% or more.

Unless otherwise specified, these recommendations are set with a 12-month horizon. Thus, it is possible that future price volatility may cause a temporary mismatch between upside/downside for a stock based on market price and the formal recommendation.

\* In most cases, the target price will equal the analyst's assessment of the current fair value of the stock. However, if the analyst doesn't think the market will reassess the stock over the specified time horizon due to a lack of events or catalysts, then the target price may differ from fair value. In most cases, therefore, our recommendation is an assessment of the mismatch between current market price and our assessment of current fair value.

#### **Industry Recommendations**

Overweight. The analyst expects the fundamental conditions of the sector to be positive over the next 12 months.

Neutral. The analyst expects the fundamental conditions of the sector to be maintained over the next 12 months.

Underweight. The analyst expects the fundamental conditions of the sector to be negative over the next 12 months.

#### **Country (Strategy) Recommendations**

**Overweight (O).** Over the next 12 months, the analyst expects the market to score positively on two or more of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

**Neutral (N).** Over the next 12 months, the analyst expects the market to score positively on one of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

**Underweight (U).** Over the next 12 months, the analyst does not expect the market to score positively on any of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.