EQUITY RESEARCH - ANALYST MEETING

STECON GROUP STECON TB

THAILAND / CONSTRUCTION SERVICES



REDUCE

TARGET PRICE THB8.00
CLOSE THB7.55
UP/DOWNSIDE +6.0%
TP vs CONSENSUS -21.5%

Key takeaways from analyst meeting

Highlights

- บริษัทเผยแผนธุรกิจระยะยาว ตั้งเป้าหมายรายได้รวมเร่งขึ้นเป็น 4.5 หมื่นล้านบาทใน ปี 2030 (จากปี 2024 ที่ 3 หมื่นล้านบาท) และ ROE เป็นมากกว่า 10% โดยรายได้ ก่อสร้างคาดโตเฉลี่ย 5% ต่อปี เสริมด้วยธุรกิจอื่นเป็นสัดส่วนราว 10% ของรายได้รวม ซึ่งทยอยรับรู้ตั้งแต่ปี 2025 อาทิ ธุรกิจน้ำประปา ซึ่งล่าสุดซื้อหุ้น 51% ใน Mars Water Supply คาดรายได้ 200 ล้านบาท/ปี ส่วนธุรกิจ Data Center 2 แห่ง เริ่มรับรู้ปี 2026 คาดรายได้ 200-300 ล้านบาท/ปี รวมถึงมีความสนใจลงทุนธุรกิจโรงไฟฟ้าพลังงาน ขยะ, ลม, Solar ทั้งในประเทศและต่างประเทศ
- Backlog ณ สิ้น 3Q24 อยู่ที่ 8.8 หมื่นล้านบาท โดย YTD รับแล้ว 8.4 พันล้านบาท หลักๆเป็นห้างสรรพสินค้า และยังคงเป้างานใหม่ปีนี้ 4 หมื่นล้านบาท ซึ่ง 4Q24 มา จากโรงไฟฟ้า Solar 7 แห่ง (6.6 พันล้านบาท) และรถไฟฟ้าสายสีส้มตะวันตกบางส่วน จาก CK (2.8 หมื่นล้านบาท)
- บริษัทคาดรายได้ปี 2024 ที่ 3 หมื่นล้านบาท (+2% y-y) ใกล้เคียงเราคาด ส่วนปี 2025 ตั้งเป้ารายได้ก่อสร้างเพิ่มขึ้นเป็น 3.1 หมื่นล้านบาท และอัตรากำไรขั้นต้นไม่ต่ำกว่า
 5% โดยตั้งเป้ารับงานใหม่เพิ่ม 4 หมื่นล้านบาทจากแผนเข้าร่วมประมูลโครงการ ภาครัฐรวม 2.9 แสนล้านบาท อาทิ มอเตอร์เวย์, รถไฟทางคู่, รถไฟฟ้า
- ค่าซ่อมแซมงานอุโมงค์ระบายน้ำบึงหนองบอนยังเป็นแรงกดดันต่อเนื่องถึง 2Q25 โดย คาดบันทึกค่าซ่อมอีกราว 70 ล้านบาท/ไตรมาสใกล้เคียงกับ 3Q24 แม้งานโรงไฟฟ้า Solar 7 แห่งซึ่งมาร์จิ้นดีและเริ่มรับรู้เดือนธ.ค. 2024 เป็นส่วนช่วยให้อัตรากำไรขั้นต้น ทยอยฟื้นจาก 3.6% ใน 3Q24 แต่เราประเมินว่ายังอยู่ระดับต่ำกว่า 5% ไปอีก 3 ไตร มาสข้างหน้า อย่างไรก็ดี บริษัทอยู่ระหว่างทำเรื่องเคลมประกันจากค่าซ่อมแซม ทั้งหมด 700 ล้านบาท คาดได้ข้อสรุปปี 2025 หากได้รับเงินจะสามารถบวกกลับในฝั่ง ต้นทุนและเป็นบวกต่ออัตรากำไรขั้นตันอย่างมีนัยซึ่งยังไม่ได้รวมในประมาณการ
- แนวโน้ม 4Q24 ไม่สดใส เราประเมินผลประกอบการหลักมีโอกาสยังขาดทุน แต่ น้อยลงจาก -147 ล้านบาทใน 3Q24 จากการเริ่มก่อสร้างงานใหม่ช่วงปลายไตรมาส อาทิ ห้างสรรพสินค้าและโรงไฟฟ้า Solar 7 แห่ง อย่างไรก็ตาม ภาพรวมถูกกดดันจาก ค่าซ่อมงานบึงหนองบอน และส่วนแบ่งขาดทุนจากรถไฟฟ้าเหลือง-ชมพู
- ประเด็นที่ต้องติดตามคือโครงการ CFP ที่มีข่าวผู้รับเหมาหลักกลุ่ม UJV ค้างชำระ ค่าจ้างผู้รับเหมาช่วง ซึ่ง STECON รับงาน 5.2 พันล้านบาท มีความคืบหน้าราว 48% (ปัจจุบันเงินค้างชำระต่ำกว่า 100 ล้านบาท และบันทึกลูกหนี้ 800 ล้านบาท) บริษัทยัง ดำเนินการก่อสร้างเพื่อไม่ให้เกิดความเสี่ยงผิดสัญญา แต่ชะลอการก่อสร้างลงเพื่อรอดู สถานการณ์อย่างระมัดระวัง ขณะที่บริษัทยื่นคำร้องต่ออนุญาโตตุลาการเพื่อพิจารณา ความสามารถการชำระเงินของ UJV และขอคุ้มครองชั่วคราว คาดรู้ผลภายใน 2 เดือน นี้ โดยผู้บริหารมั่นใจว่าจะไม่มีการตั้งสำรองเกิดขึ้น

KEY STOCK DATA

YE Dec (THB m)	2023	2024E	2025E	2026E
Revenue	29,598	30,475	32,000	32,677
Net profit	528	(111)	310	409
EPS (THB)	0.35	(0.07)	0.20	0.27
vs Consensus (%)	-	nm	(31.7)	(32.7)
EBITDA	1,270	1,196	1,507	1,554
Recurring net profit	504	(131)	310	409
Core EPS (THB)	0.33	(0.09)	0.20	0.27
EPS growth (%)	(38.6)	nm	nm	32.2
Core P/E (x)	22.8	(88.1)	37.2	28.1
Dividend yield (%)	2.3	-	1.3	1.8
EV/EBITDA (x)	10.2	12.6	10.0	10.2
Price/book (x)	0.7	0.7	0.6	0.6
Net debt/Equity (%)	6.1	17.8	17.8	21.2
ROE (%)	2.7	(0.7)	1.8	2.3



Share price performance	1 Month	3 Month	12 Month
Absolute (%)	20.8	(11.7)	(18.8)
Relative to country (%)	22.8	(18.1)	(20.6)
Mkt cap (USD m)			332
3m avg. daily turnover (USD m)			1.1
Free float (%)			66
Major shareholder	Cha	rnvirakul fa	mily (24%)
12m high/low (THB)			11.10/4.16
Issued shares (m)			1,525.11

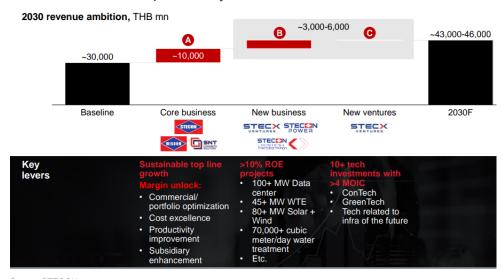
Sources: Bloomberg consensus; FSSIA estimates



Thanyatorn Songwutti

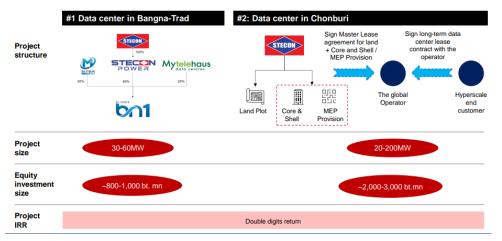
Fundamental Investment Analyst on Securities; License no. 101203 thanyatorn.s@fssia.com, +66 2646 9963

Exhibit 1: STECON Group Mission by 2030



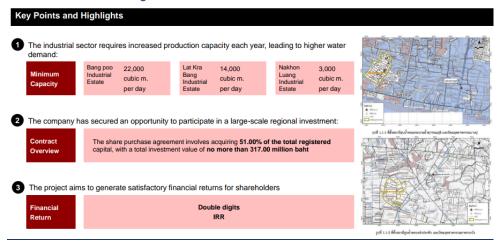
Source: STECON

Exhibit 2: Data center business



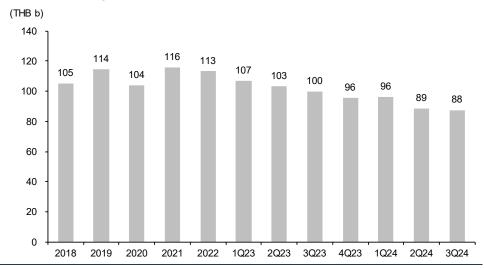
Source: STECON

Exhibit 3: Water management business



Source: STECON

Exhibit 4: Backlog at end-3Q24



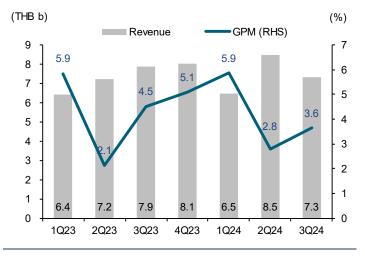
Sources: STEC; FSSIA's compilation

Exhibit 5: Targeted projects

Type of work	Project	Project owner	Contract value (THB m)	Project status
Motorway	Utraphimuk Elevated, Rangsit-Bang Pa-In (M5)	DOH	28,360	Proposing the Cabinet and expect to
	Bang Khun Thian-Bang Bua Thong (M9)	DOH	4,508	open for bidding in 2025
	The Intercity Motorway No.7-Extension to U-Tapao Airport (M7)	DOH	56,035	Bidding in progress
Expressway	Expressway N2 (Prasertmanukit-Outer Ring Road East section)	EXAT	16,960	Expect to open for bidding in 2025
Electrified Train	Brown Line : Khae Rai-Lumsalee	MRTA	41,720	Expect to propose to the Cabinet in 2Q25
	Orange Line West : BangKhonnon-Minburi	MRTA	85,200	Awarded contract to BEM on 18 July 24
	Dark Red Line : Thammasart-Mahachai	SRT	6,468	Proposing the Cabinet and expect to
	Light Red Line : Salaya-Hua Mark	SRT	15,364	open for bidding in 2025
Double Track Railway	Jira Junction-Ubonratchathani	SRT	37,527	Expect to open for bidding in 2025
Building	Data Center	DC Power BN1	7,200	Negotiating progress and
		STEC	5,000	expect construction begin in 2025
	Total		304,342	

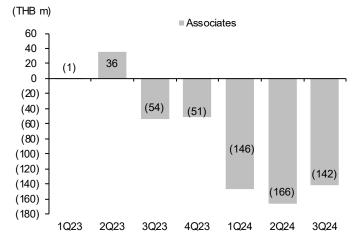
Source: STEC

Exhibit 6: Quarterly revenue and GPM



Sources: STECON; FSSIA's compilation

Exhibit 7: Quarterly associates



Sources: STECON; FSSIA's compilation

Financial Statements

Stecon Group

Profit and Loss (THB m) Year Ending Dec	2022	2023	2024E	2025E	2026E
Revenue	30,326	29,598	30,475	32,000	32,677
Cost of goods sold	(28,792)	(28,299)	(29,195)	(30,400)	(31,043)
Gross profit	1,534	1,299	1,280	1,600	1,634
Other operating income	-	-	-	-	-
Operating costs	(779)	(834)	(909)	(938)	(945)
Operating EBITDA	1,793	1,270	1,196	1,507	1,554
Depreciation	(1,038)	(805)	(825)	(845)	(865)
Goodwill amortisation	0	0	0	0	0
Operating EBIT	754	464	371	662	689
Net financing costs	19	(1)	(101)	(75)	(99)
Associates	34	(70)	(605)	(480)	(360)
Recurring non-operating income	244	151	(302)	(173)	(49)
Non-recurring items	36	23	20	0	0
Profit before tax	1,054	637	(12)	414	542
Тах	(187)	(102)	(84)	(89)	(117)
Profit after tax	867	536	(96)	325	424
Minority interests	(9)	(8)	(15)	(15)	(15)
Preferred dividends	0	0	0	0	C
Other items	-	-	-	-	-
Reported net profit	857	528	(111)	310	409
Non-recurring items & goodwill (net)	(36)	(23)	(20)	0	0
Recurring net profit	821	504	(131)	310	409
Per share (THB)			(, ,		
Recurring EPS *	0.54	0.33	(0.09)	0.20	0.27
Reported EPS	0.56	0.35	(0.07)	0.20	0.27
DPS	0.30	0.17	0.00	0.10	0.13
Diluted shares (used to calculate per share data)	1,525	1,525	1,525	1,525	1,525
Growth	,	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	,	,	,-
Revenue (%)	9.6	(2.4)	3.0	5.0	2.1
Operating EBITDA (%)	47.5	(29.2)	(5.8)	26.0	3.1
Operating EBIT (%)	25.7	(38.4)	(20.1)	78.4	4.1
Recurring EPS (%)	18.3	(38.6)	(20.1) nm	nm	32.2
Reported EPS (%)	20.6		nm	nm	32.2
Operating performance	20.0	(38.5)	11111	11111	32.2
Gross margin inc. depreciation (%)	5.1	4.4	4.2	5.0	5.0
Gross margin exc. depreciation (%)	8.5	7.1	6.9	7.6	7.6
Operating EBITDA margin (%)	5.9	4.3	3.9	4.7	4.8
Operating EBITDA margin (%) Operating EBIT margin (%)	5.9 2.5		3.9 1.2	4.7 2.1	4.8 2.1
	2.5 2.7	1.6 1.7		2.1 1.0	1.3
Net margin (%)			(0.4)		
Effective tax rate (%)	17.8	16.0	-697.8	21.6	21.6
Dividend payout on recurring profit (%)	55.7	52.3	-	50.0	50.0
Interest cover (X)	(52.8)	566.9	0.7	6.5	6.5
Inventory days	5.2	7.4	9.0	8.9	9.0
Debtor days	108.0	124.3	126.1	121.1	117.4
Creditor days	341.6	319.5	277.8	277.8	281.6
Operating ROIC (%)	(10.8)	(9.8)	(55.4)	(54.0)	9.0
ROIC (%)	4.7	2.6	0.2	1.6	(0.5)
ROE (%)	4.5	2.7	(0.7)	1.8	2.3
ROA (%)	1.7	1.0	(0.1)	0.8	8.0
* Pre exceptional, pre-goodwill and fully diluted					
Revenue by Division (THB m)	2022	2023	2024E	2025E	2026E
Construction	30,265	29,527	30,395	31,900	32,577

Sources: Stecon Group; FSSIA estimates

Financial Statements

Stecon Group

Stecon Group					
Cash Flow (THB m) Year Ending Dec	2022	2023	2024E	2025E	2026
Recurring net profit	821	504	(131)	310	409
Depreciation	1,038	805	825	845	86
Associates & minorities	-	-	-	-	
Other non-cash items	36	23	20	0	
Change in working capital	2,140	(2,001)	695	1,096	502
Cash flow from operations	4,036	(668)	1,410	2,250	1,770
Capex - maintenance	- (5.45)	-	- (4.000)	-	(4.405
Capex - new investment	(545)	(574)	(1,060)	(1,092)	(1,125
Net acquisitions & disposals	(0.504)	4.505	(0.400)	- (4.400)	(4.040
Other investments (net)	(2,584)	1,585	(2,132)	(1,196)	(1,249
Cash flow from investing	(3,129)	1,011	(3,192)	(2,288)	(2,374
Dividends paid Equity finance	(343)	(211) 0	0 0	(124) 0	(164
Debt finance	(105)	(111)	13	14	1:
Other financing cash flows	2,477	(2,771)	99	140	7
Cash flow from financing	2,029	(3,093)	112	30	(79
Non-recurring cash flows	-	(0,000)		-	(
Other adjustments	0	0	0	0	
Net other adjustments	0	ŏ	Ö	0	
Movement in cash	2,935	(2,751)	(1,670)	(8)	(676
Free cash flow to firm (FCFF)	926.01	385.82	(1,637.88)	84.91	(448.48
Free cash flow to equity (FCFE)	3,278.39	(2,539.46)	(1,669.76)	116.26	(512.25
, , , ,		,	,		
Per share (THB)	0.61	0.25	(4.07)	0.06	(0.20
FCFF per share FCFE per share	0.61 2.15	0.25 (1.67)	(1.07) (1.09)	0.06 0.08	(0.29 (0.34
Recurring cash flow per share	1.24	0.87	0.47	0.76	0.84
Balance Sheet (THB m) Year Ending Dec	2022	2023	2024E	2025E	2026
Tangible fixed assets (gross)	9,689	10,174	10,683	11,217	11,778
ess: Accumulated depreciation	(4,751)	(5,467)	(5,740)	(6,027)	(6,328
angible fixed assets (net)	4,938	4,707	4,942	5,190	5,449
ntangible fixed assets (net)	0	0	0	0	
ong-term financial assets	0	0	0	0	
nvest. in associates & subsidiaries	23,370	21,342	23,476	24,650	25,88
Cash & equivalents	6,993	4,242	2,572	2,565	1,88
VC receivable	9,772	10,386	10,666	10,560	10,45
nventories	421	698	701	736	75
Other current assets	4,975	5,309	5,485	5,600	5,71
Current assets	22,160	20,636	19,425	19,461	18,81
Other assets	321	764	762	784	80
Total assets	50,790	47,449	48,605	50,084	50,94
Common equity	19,592	17,701	17,591	17,776	18,02
Minorities etc.	297	371	386	401	41
Total shareholders' equity	19,889	18,072	17,976	18,177	18,43
Long term debt	376	265	278	292	30
Other long-term liabilities	3,052	2,415	2,499	2,624	2,68
ong-term liabilities	3,428	2,680	2,777	2,916	2,98
A/C payable	26,895	21,244	21,942	23,040	23,52
Short term debt	324	5,082	5,500	5,500	5,50
Other current liabilities	253	373	410	451	49
Current liabilities	27,472	26,698	27,852	28,991	29,52
Total liabilities and shareholders' equity	50,790	47,449	48,605	50,084	50,94
Net working capital	(11,981)	(5,222)	(5,499)	(6,595)	(7,097
nvested capital	16,649	21,591	23,681	24,028	25,03
Includes convertibles and preferred stock which is be	ng treated as debt				
Per share (THB)					
Book value per share	12.85	11.61	11.53	11.66	11.8
angible book value per share	12.85	11.61	11.53	11.66	11.8
inancial strength					
let debt/equity (%)	(31.6)	6.1	17.8	17.8	21.
Net debt/total assets (%)	(12.4)	2.3	6.6	6.4	7.
Current ratio (x)	0.8	0.8	0.7	0.7	0.
CF interest cover (x)	(201.2)	(1,810.8)	(5.0)	17.0	7.
/aluation	2022	2023	2024E	2025E	2026
Recurring P/E (x) *	14.0	22.8	(88.1)	37.2	28.
Recurring P/E (x) ** Recurring P/E @ target price (x) *	14.9	24.2	(93.4)	39.4	20. 29.
Reported P/E (x)	14.9 13.4	2 4.2 21.8	(93.4) (104.1)	3 9.4 37.2	29. 28.
Reported P/E (x) Dividend yield (%)	4.0	2.3	(104.1)	1.3	28. 1.
nvidend yield (70)	4.0 0.6	2.3 0.7	0.7	0.6	
Price/book (v)		0.7			0.
Price/book (x)		^ -	^ 7		
Price/tangible book (x)	0.6	0.7	0.7	0.6	0.
Price/tangible book (x) EV/EBITDA (x) **	0.6 3.1	10.2	12.6	10.0	10.
Price/tangible book (x)	0.6				10. 10. 0.

Sources: Stecon Group; FSSIA estimates

Stecon Group (STECON TB)

FSSIA ESG rating

n/a

Exhibit 8: FSSIA ESG score implication

Rating	Score	Implication
****	>79-100	Leading its industry peers in managing the most significant ESG risks which not only better cost efficiency but also lead to higher profitability.
***	>59-79	A mixed track record of managing the most significant ESG risks and opportunities relative to industry peers.
***	>39-59	Relevant ESG materiality matrix has been constructively addressed, well-managed and incorporated into day-to-day operations, in which targets and achievements are evaluated annually.
**	>19-39	Relevant ESG materiality matrix has been identified with key management in charge for progress to be followed up on and to provide intensive disclosure. Most targets are conventional and achievable.
*	1-19	The company has adopted the United Nations Sustainable Development Goals (UN SDGs), established sustainability management guidelines and fully complies with regulations or ESG suggested guidance from related organizations such as the SET and SEC.

Sources: FSSIA estimates

Exhibit 9: ESG – peer comparison

	FSSIA		Domestic ratings					Global ratings						Bloomberg	
	ESG score	DJSI	SET ESG	SET ESG Rating	CG score	AGM level	Thai CAC	Morningstar ESG risk	ESG Book	MSCI	Moody's	Refinitiv	S&P Global	ESG score	Disclosure score
SET100	67.71	5.69	4.38	4.05	4.77	4.43	4.02	Medium	57.34	BBB	22.70	60.82	67.31	1.19	35.34
Coverage	66.17	5.16	4.33	3.94	4.81	4.43	3.83	Medium	56.41	BBB	18.92	59.20	65.82	1.38	35.46
CK	43.00			Α	5.00	4.00		High	52.84	В		49.14	22.00	2.62	57.10
ITD	10.63					4.00		Severe					13.00		
STECON	15.38			Α									22.00		52.54
SYNTEC	28.92	-		Α	5.00	4.00	Certified			-		39.33			
NWR	14.00				5.00	4.00									

Sources: <u>SETTRADE.com</u>; FSSIA's compilation

Exhibit 10: ESG score by Bloomberg

FY ending Dec 31	FY 2016	FY 2017	FY 2018	FY 2019	FY 2020	FY 2021	FY 2022	FY 2023
ESG financial materiality scores - ESG score	_	_	_	_	_	_	_	_
BESG environmental pillar score	_	_	_	_	_	_	_	_
BESG social pillar score	_	_	_	_	_	_	_	_
BESG governance pillar score	_	_	_	_	_	_	_	_
ESG disclosure score	31.84	31.84	31.84	33.23	34.92	45.38	46.50	52.54
Environmental disclosure score	0.00	0.00	0.00	0.00	0.00	10.45	16.43	32.74
Social disclosure score	14.24	14.24	14.24	18.41	20.98	33.16	30.56	32.38
Governance disclosure score	81.10	81.10	81.10	81.10	83.59	92.35	92.35	92.35
Environmental								
Emissions reduction initiatives	No	Yes						
Climate change policy	No	Yes						
Climate change opportunities discussed	No							
Risks of climate change discussed	No	No	No	No	No	Yes	Yes	Yes
GHG scope 1	_	_	_	_	_	_	0	1
GHG scope 2 location-based	_	_	_	_	_	_	0	0
GHG Scope 3	_	_	_	_	_	_	0	0
Carbon per unit of production	_	_	_	_	_	_	_	_
Biodiversity policy	No	Yes						
Energy efficiency policy	No	Yes						
Total energy consumption	_	_	_	_	_	0	3	3
Renewable energy use	_	_	_	_	_	_	_	_
Electricity used	_	_	_	_	_	0	1	1
Fuel used - natural gas	_	_	_	_	_	_	_	_

Sources: Bloomberg; FSSIA's compilation

Exhibit 11: ESG score by Bloomberg (cont.)

FY ending Dec 31	FY 2016	FY 2017	FY 2018	FY 2019	FY 2020	FY 2021	FY 2022	FY 2023
Fuel used - crude oil/diesel	No							
Waste reduction policy	No	No	No	No	No	Yes	Yes	Yes
Hazardous waste	_	_	_	_	_	_	_	_
Total waste	_	_	_	_	_	0	0	(
Waste recycled	_	_	_	_	_	_	_	_
Waste sent to landfills	_	_	_	_	_	_	_	_
Environmental supply chain management	No	Yes						
Water policy	No	No	No	No	No	Yes	Yes	Yes
Water consumption								
Social								
Human rights policy	Yes							
Policy against child labor	No	Yes						
Quality assurance and recall policy	No	No	No	No	No	Yes	Yes	Yes
Consumer data protection policy	Yes							
Equal opportunity policy	Yes							
Gender pay gap breakout	No							
Pct women in workforce	_	_	_	_	_	_	36	2
Pct disabled in workforce	_	_	_	_	_	_	_	_
Business ethics policy	Yes	Ye						
Anti-bribery ethics policy	Yes	Ye						
Health and safety policy	Yes	Ye						
Lost time incident rate - employees	_	_	_	_	_	0	0	(
Total recordable incident rate - employees	_	_	_	_	_	0	0	
Training policy	Yes	Ye						
Fair remuneration policy	No	N						
Number of employees – CSR	1,231	1,377	1,513	1,652	1,754	1,720	1,669	1,59
Employee turnover pct	_	_	_	_	7	10	13	1
Total hours spent by firm - employee training	31,138	41,280	49,015	54,589	7,708	11,593	15,772	15,93
Social supply chain management	No	Yes						
Governance								
Board size	12	12	12	11	11	11	11	12
No. of independent directors (ID)	7	7	7	6	7	7	7	
No. of women on board	1	1	1	1	1	1	1	
No. of non-executive directors on board	8	8	8	8	8	8	8	;
Company conducts board evaluations	Yes	Ye						
No. of board meetings for the year	5	7	5	10	8	7	4	
Board meeting attendance pct	100	98	98	89	100	99	100	9
Board duration (years)	3	3	3	3	3	3	3	
Director share ownership guidelines	No	N						
Age of the youngest director	40	41	42	43	44	45	51	5
Age of the oldest director	72	73	75	76	77	77	78	7
No. of executives / company managers	20	21	20	17	20	20	20	2
No. of female executives	4	5	5	4	5	5	5	
Executive share ownership guidelines	No	N						
Size of audit committee	3	3	3	3	3	3	3	
No. of ID on audit committee	3	3	3	3	3	3	3	
Audit committee meetings	6	7	5	8	8	11	5	
Audit meeting attendance %	100	100	100	97	100	100	100	10
Size of compensation committee	3	3	3	3	3	3	3	
No. of ID on compensation committee	2	2	2	2	2	2	2	
No. of compensation committee meetings	2	3	2	2	3	3	3	
Compensation meeting attendance %	100	100	100	100	100	100	100	10
Size of nomination committee	3	3	3	3	3	3	3	
No. of nomination committee meetings	2	3	2	2	3	3	3	
Nomination meeting attendance %	100	100	100	100	100	100	100	10
Sustainability governance	.00							

Sources: Bloomberg; FSSIA's compilation

Disclaimer for ESG scoring

ESG score	Methodolog	ly .			Rating						
The Dow Jones Sustainability Indices (DJSI) By S&P Global	process bas from the anr Only the top inclusion.	ed on the comp nual S&P Global -ranked compar	ansparent, rules-based anies' Total Sustainabili Corporate Sustainabili nies within each industry	ity Scores resulting ty Assessment (CSA). y are selected for	Sustainability A ESG Score of I scoring compa selected from t	ssessment (C ess than 45% ny are disqual he Eligible Un		ompanies with al ESG Score uents of the D	an S&P Globa of the highest JSI indices are		
SET ESG Ratings List (SETESG) by The Stock Exchange of Thailand (SET)	managing by Candidates 1) no irregul- float of >150 up capital. S 70%; 2) inde- wrongdoing	usiness with trai must pass the p ar trading of the shareholders, a ome key disqua ependent director related to CG, s	sibility in Environmental insparency in Governand reemptive criteria, with board members and expand combined holding in alifying criteria include: for and free float violation social & environmental in rnings in red for > 3 year	ce, updated annually. two crucial conditions: xecutives; and 2) free must be >15% of paid- 1) CG score of below on; 3) executives' mpacts; 4) equity in	y. minimum of 50% for each indicator, unless the company is a part of D during the assessment year. The scoring will be fairly weighted agains nature of the relevant industry and materiality. SETESG Index is extended from the SET ESG Ratings companies with 1) market capitalization > THB5b (~USD150b); 2) free float >20%; and liquidity >0.5% of paid-up capital for at least 9 out of 12 months. The SETTHSI Index is a market capitalisation-weighted index, cap 5%						
CG Score by Thai nstitute of Directors Association Thai IOD)	annually by Thailand (SE	the Thai IOD, w	in sustainable developn ith support from the Sto are from the perspectiv	ock Exchange of	Good (80-89), and not rated for equitable treatr	3 for Good (70 or scores belo nent of shareh 25%); 4) disclo	ories: 5 for Excel 0-79), 2 for Fair (6 w 50. Weightings nolders (weight 2 ssure & transpare	60-69), 1 for P include: 1) th 5% combined	ass (60-69), ne rights; 2) and); 3) the role of		
AGM level By Thai Investors Association (TIA) with support from the SEC	treatment ar transparent out of five th criteria cove date (45%), circulation of s exercised. The and verifiability	e incorporated i and sufficiently e CG componer r AGM procedur and after the me sufficient information e second assesses y; and 3) openness	nich shareholders' rights nto business operations disclosed. All form impornts to be evaluated anniers before the meeting (seeting (10%). (The first as on for voting; and 2) facilitating in the case of attending mes for Q&A. The third involves, resolutions and voting res	s and information is ortant elements of two ually. The assessment (45%), at the meeting ssesses 1) advance ing how voting rights can be neetings; 2) transparency is the meeting minutes that			ofour categories: (80-89), and not				
Fhai CAC By Thai Private Sector Collective Action Against Corruption CAC)	establishme policies. The (Companies d Declaration of Certification, in managers and	nt of key control c Certification is eciding to become Intent to kick off a noluding risk asses	necklist include corruptions, and the monitoring at good for three years. a CAC certified member stone 18-month deadline to substant, in place of policy are objective with the substant of whistleblowing stakeholders.)	and developing of tart by submitting a omit the CAC Checklist for and control, training of	passed Checkl	ist will move fo se members a	ed by a committe or granting certific re twelve highly i ochievements.	cation by the 0	CAC Council		
Morningstar Sustainalytics	based on an risk is unma regulatory filing	assessment of naged. Sources to gs, news and other	c rating provides an ove how much of a compar to be reviewed include corpur r media, NGO reports/webs	ny's exposure to ESG orate publications and sites, multi-sector			score is the sum higher ESG risk		ed risk. The		
		ompany feedback, uality & peer revie	ESG controversies, issuer i ws.	feedback on draft ESG	0-10	10-20	20-30	30-40	40+		
ESG Book	positioned to the principle helps explain over-weighti	o outperform ove of financial mat n future risk-adj	stainable companies the rest the long term. The meteriality including informated performance. Mat higher materiality and by basis.	ethodology considers ation that significantly teriality is applied by	The total ESG scores using m	score is calcul ateriality-base	ated as a weight d weights. The s ndicating better p	ed sum of the core is scaled	features		
MSCI				anagement of financially their exposure to ESG ris					nethodology to		
	AAA	8.571-10.000	Landon			:5 .500 :					
	AA	7.143-8.570	Leader:	leading its industry in m	anaging the most s	gnificant ESG ri	sks and opportunitie	es			
	Α	5.714-7.142									
	BBB	4.286-5.713	Average:	a mixed or unexceptional industry peers	al track record of m	anaging the mos	st significant ESG ris	sks and opportu	nities relative to		
	ВВ	2.857-4.285									
	В	1.429-2.856	Laggard:	lagging its industry base	ed on its high expos	ure and failure t	o manage significar	it ESG risks			
	ccc	0.000-1.428									
Moody's ESG solutions	believes that	t a company inte		take into account ESG of to its business model and medium to long term.							
Refinitiv ESG rating	based on pu	blicly available	and auditable data. The	a company's relative ES a score ranges from 0 to are 0 to 25 = poor; >25 to 50	100 on relative E	SG performar	nce and insufficie	nt degree of t			
S&P Global				asuring a company's perfessification. The score ran			of ESG risks, op	portunities, ar	id impacts		
Bloomberg	ESG Score		score is based on Bloor	ating the company's aggr mberg's view of ESG fina the weights are determin	ncial materiality.	The score is	a weighted gene	alized mean ((power mean)		

Rating regarding the sustainable development of Thai listed companies, both on the SET and MAI, are publicly available on the website of the Securities and Exchange Commission of Thailand (SEC). Currently, ratings available are 1) "CG Score"; 2) "AGM Level"; 3) "Thai CAC"; and 4) THSI. The ratings are updated on an annual basis. FSSIA does not confirm nor certify the accuracy of such ratings.

Source: FSSIA's compilation

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History of change in investment rating and/or target price



Date	Rating	Target price	Date	Rating	Target price	Date	Rating	Target price
12-May-2022 17-Aug-2022	BUY HOLD	15.40 13.00	05-Jan-2024 07-May-2024	HOLD REDUCE	10.00 9.60	07-Aug-2024	REDUCE	8.00

Thanyatorn Songwutti started covering this stock from 05-Jan-2024

Price and TP are in local currency

Source: FSSIA estimates

Company	Ticker	Price	Rating	Valuation & Risks
Stecon Group	STECON TB	THB 7.55	REDUCE	Downside risks to our TP include 1) volatility of the gross margin, 2) a delay and additional repair expenses on the Bueng Nong Bon drainage tunnel project, 3) a delay in the commencement of its construction of U-Tapao Airport, 4) a delay in new auctions, and 5) a higher-than-expected loss sharing from associates.

Source: FSSIA estimates

Additional Disclosures

Target price history, stock price charts, valuation and risk details, and equity rating histories applicable to each company rated in this report is available in our most recently published reports. You can contact the analyst named on the front of this note or your representative at Finansia Syrus Securities Public Company Limited.

All share prices are as at market close on 22-Nov-2024 unless otherwise stated.

RECOMMENDATION STRUCTURE

Stock ratings

Stock ratings are based on absolute upside or downside, which we define as (target price* - current price) / current price.

BUY (B). The upside is 10% or more.

HOLD (H). The upside or downside is less than 10%.

REDUCE (R). The downside is 10% or more.

Unless otherwise specified, these recommendations are set with a 12-month horizon. Thus, it is possible that future price volatility may cause a temporary mismatch between upside/downside for a stock based on market price and the formal recommendation.

* In most cases, the target price will equal the analyst's assessment of the current fair value of the stock. However, if the analyst doesn't think the market will reassess the stock over the specified time horizon due to a lack of events or catalysts, then the target price may differ from fair value. In most cases, therefore, our recommendation is an assessment of the mismatch between current market price and our assessment of current fair value.

Industry Recommendations

Overweight. The analyst expects the fundamental conditions of the sector to be positive over the next 12 months.

Neutral. The analyst expects the fundamental conditions of the sector to be maintained over the next 12 months.

Underweight. The analyst expects the fundamental conditions of the sector to be negative over the next 12 months.

Country (Strategy) Recommendations

Overweight (O). Over the next 12 months, the analyst expects the market to score positively on two or more of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

Neutral (N). Over the next 12 months, the analyst expects the market to score positively on one of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

Underweight (U). Over the next 12 months, the analyst does not expect the market to score positively on any of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.