

SEAFCO SEAFCO TB
THAILAND / CONSTRUCTION SERVICESBUY
UNCHANGED

Key takeaways from analyst meeting

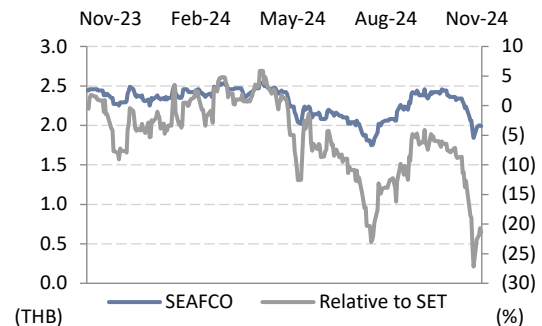
TARGET PRICE	THB3.00
CLOSE	THB1.99
UP/DOWNSIDE	+50.8%
TP vs CONSENSUS	+13.3%

Highlights

- การประชุม Opportunity Day วันนี้โทนบวก ผู้บริหารมั่นใจได้รับงานฐานรากในโครงการรถไฟฟ้าสายสีส้มตะวันตกจาก CK คาดรับ 4-5 สถานี มูลค่ารวม 1.2-1.3 พันล้านบาท โดยปัจจุบันอยู่ระหว่างรอเซ็น คาดเริ่มก่อสร้าง 1Q25
- ผู้บริหารมองอุตสาหกรรมก่อสร้างปี 2025 ทயอยฟื้นตัวจากปี 2024 ขับเคลื่อนจากงานโครงสร้างพื้นฐานของภาครัฐที่มากขึ้น ขณะที่ Backlog ณ สิ้น 3Q24 อยู่ที่ 660 ล้านบาท หากรวมกับรถไฟฟ้าสายสีส้มจะผลักดันให้ต้นปี 2025 เติบโตขึ้นเป็น 1.5 พันล้านบาทเป็นระดับสูงสุดรอบ 2 ปี โดยบริษัทมีงานอยู่ระหว่างประมูลรวม 1.8 หมื่นล้านบาท มีสัดส่วนหลักเป็นงานภาครัฐ 62% และเอกชน 38% ส่วนงานรถไฟฟ้าใต้ดินในมณฑลภาค บริษัทไม่ให้นำหนักมากนักเนื่องจากยังมีความไม่แน่นอนและกรอบเวลาการเริ่มงานไม่ชัดเจน
- เรามองว่าผลประกอบการผ่านจุดต่ำสุดใน 3Q24 โดยคาดแนวโน้ม 4Q24 ทายอดีขึ้น q-q เนื่องจากงานก่อสร้างสะพานข้ามแม่น้ำเจ้าพระยาที่มีปัญหา Cost Overrun ถูกตั้งสำรองทั้งหมดแล้วใน 3Q24 อย่างไรก็ตาม คาดหดตัว y-y เทียบกับ 4Q23 ที่มีรายได้หลักมาจากรถไฟฟ้าสายสีม่วงใต้ซึ่งเป็นงานมาร์จินดี ทำให้จบปี 2024 เราประเมินว่ากำไรสุทธิมีโอกาสลดลง 80% y-y ที่ 30-35 ล้านบาท (เทียบกับคาดการณ์เดิม 44 ล้านบาท)
- เราคงประมาณการกำไรปี 2025 กลับมาฟื้นเด่นเป็น 152 ล้านบาท (+5x y-y) จากการรับรู้รถไฟฟ้าสีส้มซึ่งขนาดใหญ่และเป็นงานรับเฉพาะค่าแรงที่มาร์จินดี โดยระยะเวลาก่อสร้าง 1 ปี ผลักดันให้กำไรทยอยฟื้น 1Q25 และเด่นใน 2Q-3Q25
- โครงการซื้อหุ้นคืน 25 ล้านหุ้น (3.07% ของหุ้นทั้งหมด) วงเงิน 50 ล้านบาท ระยะเวลา 20 ส.ค. 2024 ถึง 20 ก.พ. 2025 โดย ณ วันที่ 18 พ.ย. 2024 บริษัทซื้อหุ้นคืนไปแล้ว 6.98 ล้านหุ้น (0.86% ของหุ้นทั้งหมด) ที่ราคาเฉลี่ย 2.19 บาท/หุ้น
- เราคงราคาเหมาะสมปี 2025 ที่ 3 บาท (อิง PBV 1.4x) ยังแนะนำซื้อ โดยระยะสั้น Key Catalyst จะมาจากการรับงานฐานรากของรถไฟฟ้าสีส้ม ซึ่งคาด CK ทายอยประกาศเดือนธ.ค. ปัจจุบันหุ้นซื้อขายบน PBV2025 ที่ 0.9x ต่ำกว่าค่าเฉลี่ย 5 ปีย้อนหลังที่ 2x ขณะที่ปี 2017 ซึ่งรับงานรถไฟฟ้าสีส้มตะวันออก (1 พันล้านบาท) และปี 2022 ซึ่งรับรถไฟฟ้าสีม่วงใต้ (800 ล้านบาท) จาก CK หุ้นเทรดบน PBV ที่ 3.4x และ 1.7x ตามลำดับ

KEY STOCK DATA

YE Dec (THB m)	2023	2024E	2025E	2026E
Revenue	1,786	1,222	1,592	1,802
Net profit	169	44	152	175
EPS (THB)	0.23	0.05	0.19	0.22
vs Consensus (%)	-	-	11.8	4.8
EBITDA	345	200	346	379
Recurring net profit	151	39	152	175
Core EPS (THB)	0.20	0.05	0.19	0.22
EPS growth (%)	nm	(76.5)	290.2	15.1
Core P/E (x)	9.8	41.5	10.6	9.2
Dividend yield (%)	4.5	1.1	3.8	4.3
EV/EBITDA (x)	4.5	8.9	5.0	4.4
Price/book (x)	0.9	1.0	0.9	0.9
Net debt/Equity (%)	5.1	9.6	6.8	3.5
ROE (%)	10.0	2.4	8.9	9.7



Share price performance	1 Month	3 Month	12 Month
Absolute (%)	(16.4)	(0.5)	(20.1)
Relative to country (%)	(15.0)	(7.7)	(21.9)
Mkt cap (USD m)	46		
3m avg. daily turnover (USD m)	0.0		
Free float (%)	74		
Major shareholder	Thasnanipan Family (26%)		
12m high/low (THB)	2.58/1.70		
Issued shares (m)	739.71		

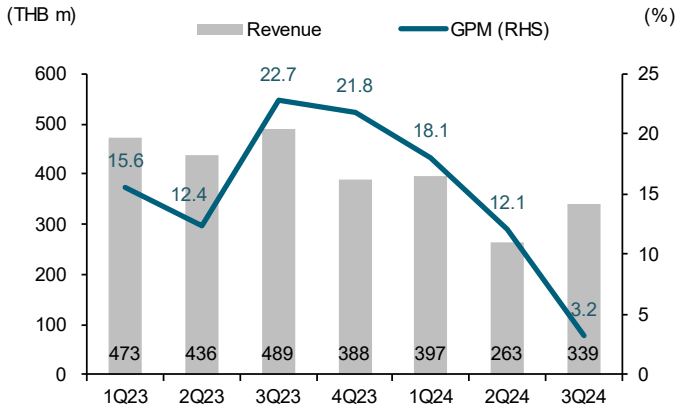
Sources: Bloomberg consensus; FSSIA estimates



Thanyatorn Songwutti

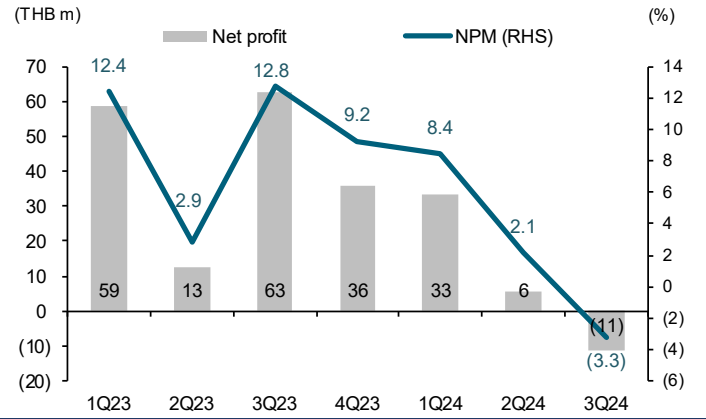
Fundamental Investment Analyst on Securities; License no. 101203
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Exhibit 1: Quarterly revenue and GPM



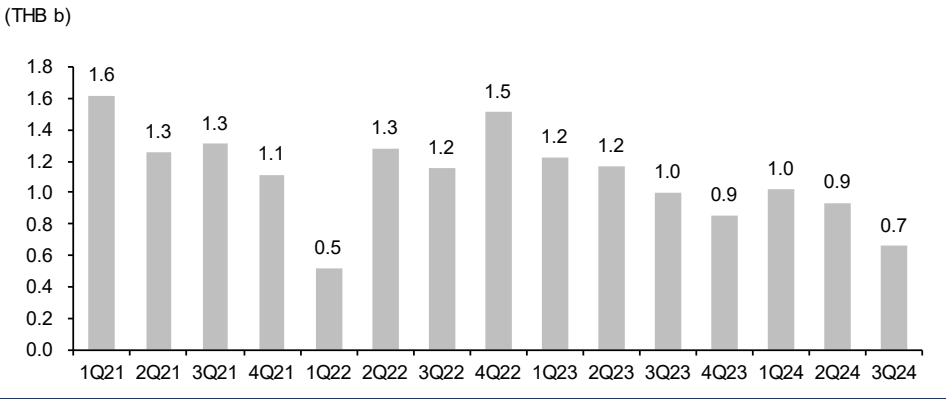
Sources: SEAFCO; FSSIA's compilation

Exhibit 2: Quarterly net profit and NPM



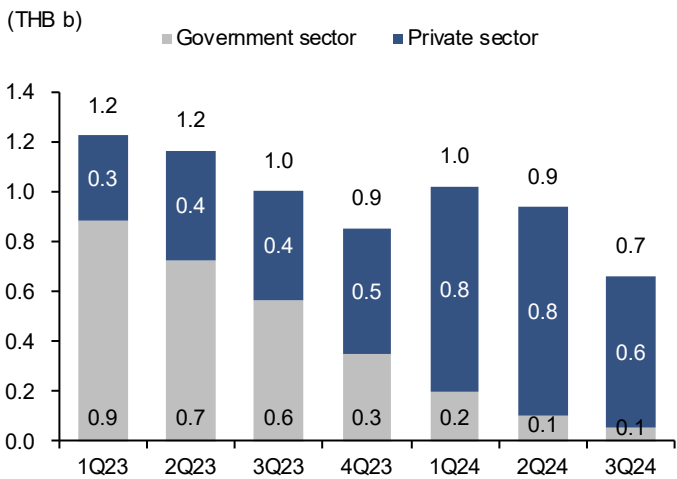
Sources: SEAFCO; FSSIA's compilation

Exhibit 3: Backlog as of 31 Oct 24



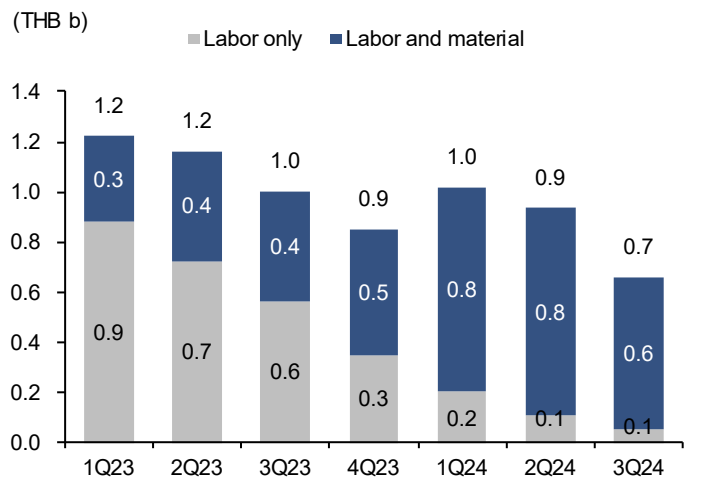
Sources: SEAFCO

Exhibit 4: Backlog breakdown by project owner



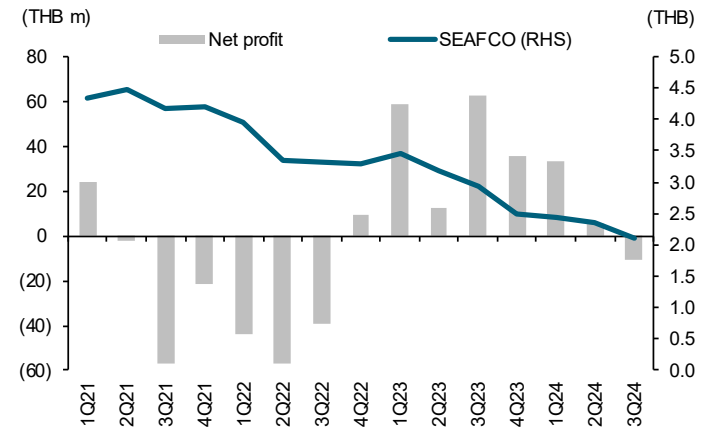
Sources: SEAFCO; FSSIA's compilation

Exhibit 5: Backlog breakdown by type of work



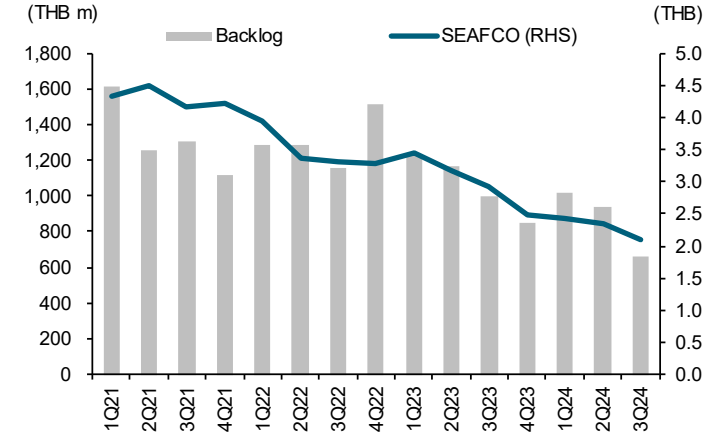
Sources: SEAFCO; FSSIA's compilation

Exhibit 6: Quarterly net profit and share price



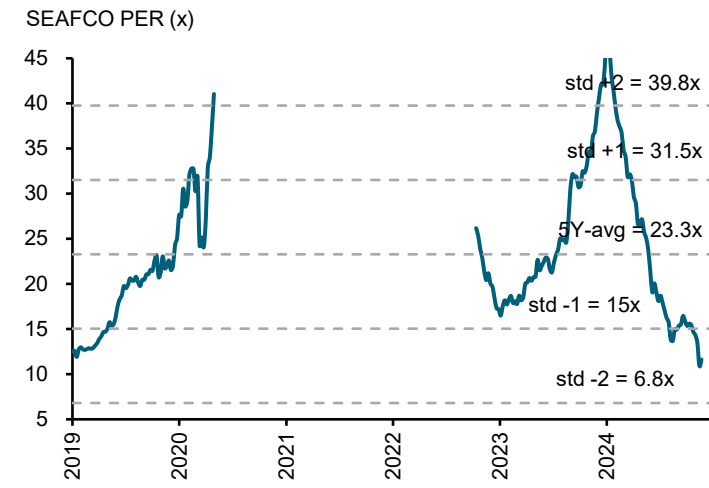
Sources: SETSMART; FSSIA's compilation

Exhibit 7: Quarterly backlog and share price



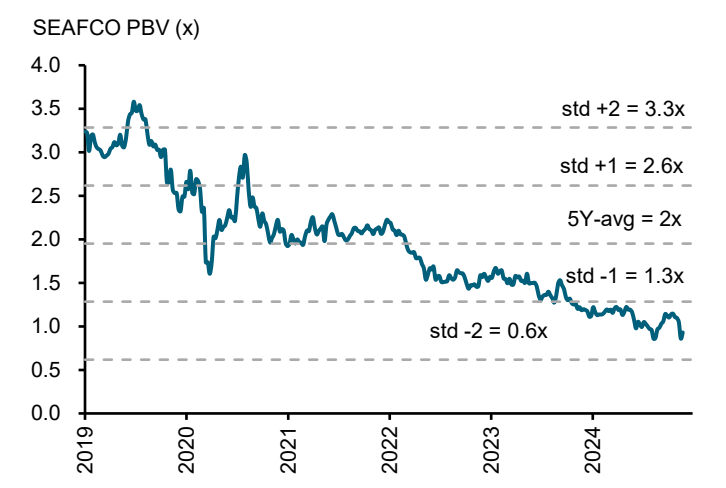
Sources: SETSMART; FSSIA's compilation

Exhibit 8: Historical P/E band



Sources: Bloomberg; FSSIA estimates

Exhibit 9: Historical P/BV band



Sources: Bloomberg; FSSIA estimates

Financial Statements

Seafo

Profit and Loss (THB m) Year Ending Dec	2022	2023	2024E	2025E	2026E
Revenue	781	1,786	1,222	1,592	1,802
Cost of goods sold	(837)	(1,463)	(1,049)	(1,272)	(1,449)
Gross profit	(56)	323	172	320	353
Other operating income	25	7	7	7	7
Operating costs	(109)	(121)	(118)	(121)	(125)
Operating EBITDA	19	345	200	346	379
Depreciation	(158)	(136)	(138)	(141)	(144)
Goodwill amortisation	0	0	0	0	0
Operating EBIT	(139)	210	62	205	235
Net financing costs	(15)	(16)	(13)	(13)	(13)
Associates	-	-	-	-	-
Recurring non-operating income	0	0	0	0	0
Non-recurring items	4	19	4	0	0
Profit before tax	(150)	212	53	192	222
Tax	25	(45)	(12)	(42)	(49)
Profit after tax	(125)	167	41	150	173
Minority interests	(5)	2	2	2	2
Preferred dividends	0	0	0	0	0
Other items	-	-	-	-	-
Reported net profit	(129)	169	44	152	175
Non-recurring items & goodwill (net)	(4)	(19)	(4)	0	0
Recurring net profit	(133)	151	39	152	175
Per share (THB)					
Recurring EPS *	(0.18)	0.20	0.05	0.19	0.22
Reported EPS	(0.18)	0.23	0.05	0.19	0.22
DPS	0.00	0.09	0.02	0.07	0.09
Diluted shares (used to calculate per share data)	740	740	814	814	814
Growth					
Revenue (%)	(45.6)	128.6	(31.6)	30.3	13.2
Operating EBITDA (%)	(88.1)	1,698.3	(42.0)	73.2	9.3
Operating EBIT (%)	nm	nm	(70.5)	232.7	14.3
Recurring EPS (%)	nm	nm	(76.5)	290.2	15.1
Reported EPS (%)	nm	nm	(76.6)	250.1	15.1
Operating performance					
Gross margin inc. depreciation (%)	(7.1)	18.1	14.1	20.1	19.6
Gross margin exc. depreciation (%)	13.2	25.7	25.4	28.9	27.5
Operating EBITDA margin (%)	2.5	19.3	16.4	21.8	21.0
Operating EBIT margin (%)	(17.8)	11.7	5.1	12.9	13.0
Net margin (%)	(17.1)	8.4	3.2	9.6	9.7
Effective tax rate (%)	17.0	21.3	22.9	22.0	22.0
Dividend payout on recurring profit (%)	-	44.1	44.6	40.0	40.0
Interest cover (X)	(9.5)	13.3	4.8	15.7	18.1
Inventory days	31.4	12.5	23.9	25.8	22.4
Debtor days	214.9	91.9	144.6	107.4	114.5
Creditor days	188.1	122.9	200.0	149.6	156.4
Operating ROIC (%)	(8.4)	13.4	3.7	11.4	(3.2)
ROIC (%)	(6.0)	9.8	2.8	8.7	(2.4)
ROE (%)	(8.9)	10.0	2.4	8.9	9.7
ROA (%)	(4.8)	6.8	1.9	6.4	6.3
* Pre exceptional, pre-goodwill and fully diluted					
Revenue by Division (THB m)					
Hire of work	780	1,784	1,220	1,590	1,800
Sales of materials and services	2	2	2	2	2

Sources: Seafo; FSSIA estimates

Financial Statements

Seafo

Cash Flow (THB m) Year Ending Dec	2022	2023	2024E	2025E	2026E
Recurring net profit	(133)	151	39	152	175
Depreciation	158	136	138	141	144
Associates & minorities	5	(2)	(2)	(2)	(2)
Other non-cash items	-	-	-	-	-
Change in working capital	194	(36)	(100)	(2)	(1)
Cash flow from operations	224	248	75	289	316
Capex - maintenance	-	-	-	-	-
Capex - new investment	(93)	(109)	(179)	(191)	(194)
Net acquisitions & disposals	-	-	-	-	-
Other investments (net)	-	-	-	-	-
Cash flow from investing	(93)	(109)	(179)	(191)	(194)
Dividends paid	0	(67)	(11)	(59)	(68)
Equity finance	1	(6)	37	0	0
Debt finance	(254)	(45)	(56)	0	0
Other financing cash flows	4	87	0	0	0
Cash flow from financing	(249)	(31)	(29)	(59)	(68)
Non-recurring cash flows	-	-	-	-	-
Other adjustments	0	0	0	0	0
Net other adjustments	0	0	0	0	0
Movement in cash	(118)	108	(133)	39	54
Free cash flow to firm (FCFF)	145.01	155.04	(91.31)	111.09	134.86
Free cash flow to equity (FCFE)	(119.44)	181.26	(159.87)	97.98	121.87
Per share (THB)					
FCFF per share	0.20	0.21	(0.12)	0.15	0.18
FCFE per share	(0.16)	0.25	(0.22)	0.13	0.16
Recurring cash flow per share	0.04	0.38	0.21	0.36	0.39
Balance Sheet (THB m) Year Ending Dec					
Tangible fixed assets (gross)	2,494	2,462	2,512	2,562	2,612
Less: Accumulated depreciation	(1,390)	(1,390)	(1,390)	(1,390)	(1,390)
Tangible fixed assets (net)	1,104	1,073	1,123	1,173	1,223
Intangible fixed assets (net)	0	0	0	0	0
Long-term financial assets	-	-	-	-	-
Invest. in associates & subsidiaries	85	89	80	80	80
Cash & equivalents	113	222	88	128	182
A/C receivable	338	561	407	530	600
Inventories	52	39	80	80	80
Other current assets	78	226	245	245	245
Current assets	581	1,048	820	983	1,107
Other assets	395	356	361	366	371
Total assets	2,164	2,566	2,384	2,602	2,781
Common equity	1,428	1,597	1,660	1,751	1,857
Minorities etc.	2	(3)	(3)	(3)	(3)
Total shareholders' equity	1,430	1,594	1,657	1,748	1,853
Long term debt	210	148	147	147	147
Other long-term liabilities	41	43	44	45	46
Long-term liabilities	251	192	191	192	193
A/C payable	298	596	403	525	594
Short term debt	138	154	100	100	100
Other current liabilities	47	31	34	37	41
Current liabilities	483	780	536	662	735
Total liabilities and shareholders' equity	2,164	2,566	2,384	2,602	2,781
Net working capital	123	200	296	293	290
Invested capital	1,706	1,718	1,859	1,912	1,964
* Includes convertibles and preferred stock which is being treated as debt					
Per share (THB)					
Book value per share	1.93	2.16	2.04	2.15	2.28
Tangible book value per share	1.93	2.16	2.04	2.15	2.28
Financial strength					
Net debt/equity (%)	16.4	5.1	9.6	6.8	3.5
Net debt/total assets (%)	10.8	3.1	6.6	4.6	2.3
Current ratio (x)	1.2	1.3	1.5	1.5	1.5
CF interest cover (x)	(0.8)	19.5	2.5	23.0	25.3
Valuation					
Recurring P/E (x) *	(11.0)	9.8	41.5	10.6	9.2
Recurring P/E @ target price (x) *	(16.6)	14.7	62.5	16.0	13.9
Reported P/E (x)	(11.4)	8.7	37.2	10.6	9.2
Dividend yield (%)	-	4.5	1.1	3.8	4.3
Price/book (x)	1.0	0.9	1.0	0.9	0.9
Price/tangible book (x)	1.0	0.9	1.0	0.9	0.9
EV/EBITDA (x) **	89.1	4.5	8.9	5.0	4.4
EV/EBITDA @ target price (x) **	128.0	6.7	13.0	7.4	6.6
EV/invested capital (x)	1.0	0.9	1.0	0.9	0.9
* Pre-exceptional, pre-goodwill and fully diluted ** EBITDA includes associate income and recurring non-operating income					

Sources: Seafo; FSSIA estimates

SEAFCO PCL (SEAFCO TB)

FSSIA ESG rating
n/a

Exhibit 10: FSSIA ESG score implication

Rating	Score	Implication
★★★★★	>79-100	Leading its industry peers in managing the most significant ESG risks which not only better cost efficiency but also lead to higher profitability.
★★★★	>59-79	A mixed track record of managing the most significant ESG risks and opportunities relative to industry peers.
★★★	>39-59	Relevant ESG materiality matrix has been constructively addressed, well-managed and incorporated into day-to-day operations, in which targets and achievements are evaluated annually.
★★	>19-39	Relevant ESG materiality matrix has been identified with key management in charge for progress to be followed up on and to provide intensive disclosure. Most targets are conventional and achievable.
★	1-19	The company has adopted the United Nations Sustainable Development Goals (UN SDGs), established sustainability management guidelines and fully complies with regulations or ESG suggested guidance from related organizations such as the SET and SEC.

Source: FSSIA estimates

Exhibit 11: ESG – peer comparison

	FSSIA ESG score	Domestic ratings						Global ratings						Bloomberg	
		DJSI	SET ESG	SET ESG Rating	CG score	AGM level	Thai CAC	Morningstar ESG risk	ESG Book	MSCI	Moody's	Refinitiv	S&P Global	ESG score	Disclosure score
SET100	69.20	5.34	4.40	4.40	4.76	4.65	3.84	Medium	51.76	BBB	20.87	58.72	63.91	3.72	28.17
Coverage	67.12	5.11	4.15	4.17	4.83	4.71	3.53	Medium	52.04	BB	16.97	56.85	62.09	3.40	31.94
CK	43.00	--	--	A	5.00	4.00	--	High	52.84	B	--	49.14	22.00	2.62	57.10
PYLON	18.00	--	--	--	4.00	4.00	Certified	--	--	--	--	--	--	--	--
SEAFCO	n/a	--	--	--	5.00	4.00	--	--	--	--	--	--	--	--	--
STECON	15.38	--	--	A	--	--	--	--	--	--	--	--	22.00	--	52.54
SYNTEC	28.92	--	--	A	5.00	4.00	Certified	--	--	--	--	39.33	--	--	--

Sources: SETTRADE.com; FSSIA's compilation

Exhibit 12: ESG disclosure from the company's one report

FY ending Dec 31	FY 2023	FY ending Dec 31	FY 2023
Environmental		Governance	
Climate change policy	Yes	Board size / Independent directors (ID) / Female	9 / 4 / 2
Climate change opportunities discussed	--	No. of board meetings for the year / % attendance	7 / 100%
GHG scope 2 location-based policy	Yes	Company conducts board evaluations	Yes
Biodiversity policy	Yes	Number of non-executive directors on board	4
Energy efficiency policy	Yes	Director share ownership guidelines	No
Electricity used	926	Board age limit	No
Fuel used - crude oil/diesel	3.1	Age of the youngest / oldest director	45 / 80
Waste reduction policy	Yes	Number of executives / female	12 / 1
Water policy	Yes	Executive share ownership guidelines	No
Water consumption	687	Size of audit committee / ID	3 / 3
Social		Audit committee meetings	5
Human rights policy	Yes	Audit committee meeting attendance (%)	100
Policy against child labor	Yes	Size of compensation committee	3 / 2
Quality assurance and recall policy	Yes	Number of compensation committee meetings	2
Consumer data protection policy	Yes	Compensation committee meeting attendance (%)	100
Equal opportunity policy	Yes	Size of nomination committee / ID	3 / 2
Gender pay gap breakout	--	Number of nomination committee meetings	2
Pct women in workforce	14.62	Nomination committee meeting attendance (%)	100
Business ethics policy	Yes	Board compensation (THB m)	2.76
Anti-bribery ethics policy	Yes	Auditor fee (THB m)	1.43
Health and safety policy	Yes	(NPS Siam Audit Limited.)	
Lost time incident rate - employees	--		
Training policy	Yes		
Fair remuneration policy	Yes		
Number of employees - CSR	--		
Total hours spent by firm - employee training	5,669		
Social supply chain management	Yes		

Source: FSSIA's compilation

Disclaimer for ESG scoring

ESG score	Methodology	Rating																			
The Dow Jones Sustainability Indices (DJSI) By S&P Global	The DJSI World applies a transparent, rules-based component selection process based on the companies' Total Sustainability Scores resulting from the annual S&P Global Corporate Sustainability Assessment (CSA). Only the top-ranked companies within each industry are selected for inclusion.	Be a member and invited to the annual S&P Global Corporate Sustainability Assessment (CSA) for DJSI. Companies with an S&P Global ESG Score of less than 45% of the S&P Global ESG Score of the highest scoring company are disqualified. The constituents of the DJSI indices are selected from the Eligible Universe.																			
SET ESG Ratings List (SETESG) by The Stock Exchange of Thailand (SET)	SET ESG quantifies responsibility in Environmental and Social issues by managing business with transparency in Governance, updated annually. Candidates must pass the preemptive criteria, with two crucial conditions: 1) no irregular trading of the board members and executives; and 2) free float of >150 shareholders, and combined holding must be >15% of paid-up capital. Some key disqualifying criteria include: 1) CG score of below 70%; 2) independent directors and free float violation; 3) executives' wrongdoing related to CG, social & environmental impacts; 4) equity in negative territory; and 5) earnings in red for > 3 years in the last 5 years.	To be eligible for SETESG inclusion , verified data must be scored at a minimum of 50% for each indicator, unless the company is a part of DJSI during the assessment year. The scoring will be fairly weighted against the nature of the relevant industry and materiality. SETESG Index is extended from the SET ESG Ratings companies whose 1) market capitalization > THB5b (~USD150b); 2) free float >20%; and 3) liquidity >0.5% of paid-up capital for at least 9 out of 12 months. The SETTHSI Index is a market capitalisation-weighted index, cap 5% quarterly weight at maximum, and no cap for number of stocks.																			
CG Score by Thai Institute of Directors Association (Thai IOD)	An indicator of CG strength in sustainable development, measured annually by the Thai IOD, with support from the Stock Exchange of Thailand (SET). The results are from the perspective of a third party, not an evaluation of operations.	Scores are rated in six categories: 5 for Excellent (90-100), 4 for Very Good (80-89), 3 for Good (70-79), 2 for Fair (60-69), 1 for Pass (60-69), and not rated for scores below 50. Weightings include: 1) the rights; 2) and equitable treatment of shareholders (weight 25% combined); 3) the role of stakeholders (25%); 4) disclosure & transparency (15%); and 5) board responsibilities (35%).																			
AGM level By Thai Investors Association (TIA) with support from the SEC	It quantifies the extent to which shareholders' rights and equitable treatment are incorporated into business operations and information is transparent and sufficiently disclosed. All form important elements of two out of five the CG components to be evaluated annually. The assessment criteria cover AGM procedures before the meeting (45%), at the meeting date (45%), and after the meeting (10%). <i>(The first assesses 1) advance circulation of sufficient information for voting; and 2) facilitating how voting rights can be exercised. The second assesses 1) the ease of attending meetings; 2) transparency and verifiability; and 3) openness for Q&A. The third involves the meeting minutes that should contain discussion issues, resolutions and voting results.)</i>	The scores are classified into four categories: 5 for Excellent (100), 4 for Very Good (90-99), 3 for Fair (80-89), and not rated for scores below 79.																			
Thai CAC By Thai Private Sector Collective Action Against Corruption (CAC)	The core elements of the Checklist include corruption risk assessment, establishment of key controls, and the monitoring and developing of policies. The Certification is good for three years. <i>(Companies deciding to become a CAC certified member start by submitting a Declaration of Intent to kick off an 18-month deadline to submit the CAC Checklist for Certification, including risk assessment, in place of policy and control, training of managers and employees, establishment of whistleblowing channels, and communication of policies to all stakeholders.)</i>	The document will be reviewed by a committee of nine professionals. A passed Checklist will move for granting certification by the CAC Council approvals whose members are twelve highly respected individuals in professionalism and ethical achievements.																			
Morningstar Sustainalytics	The Sustainalytics' ESG risk rating provides an overall company score based on an assessment of how much of a company's exposure to ESG risk is unmanaged. <i>Sources to be reviewed include corporate publications and regulatory filings, news and other media, NGO reports/websites, multi-sector information, company feedback, ESG controversies, issuer feedback on draft ESG reports, and quality & peer reviews.</i>	A company's ESG risk rating score is the sum of unmanaged risk. The more risk is unmanaged, the higher ESG risk is scored. <table border="1" style="margin-top: 10px;"> <thead> <tr> <th>NEGL</th> <th>Low</th> <th>Medium</th> <th>High</th> <th>Severe</th> </tr> </thead> <tbody> <tr> <td>0-10</td> <td>10-20</td> <td>20-30</td> <td>30-40</td> <td>40+</td> </tr> </tbody> </table>	NEGL	Low	Medium	High	Severe	0-10	10-20	20-30	30-40	40+									
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ESG Book	The ESG score identifies sustainable companies that are better positioned to outperform over the long term. The methodology considers the principle of financial materiality including information that significantly helps explain future risk-adjusted performance. Materiality is applied by over-weighting features with higher materiality and rebalancing these weights on a rolling quarterly basis.	The total ESG score is calculated as a weighted sum of the features scores using materiality-based weights. The score is scaled between 0 and 100 with higher scores indicating better performance.																			
MSCI	MSCI ESG ratings aim to measure a company's management of financially relevant ESG risks and opportunities. It uses a rules-based methodology to identify industry leaders and laggards according to their exposure to ESG risks and how well they manage those risks relative to peers. <table border="1" style="margin-top: 10px;"> <tbody> <tr> <td>AAA</td> <td>8.571-10.000</td> <td rowspan="3">Leader:</td> <td rowspan="3">leading its industry in managing the most significant ESG risks and opportunities</td> </tr> <tr> <td>AA</td> <td>7.143-8.570</td> </tr> <tr> <td>A</td> <td>5.714-7.142</td> </tr> <tr> <td>BBB</td> <td>4.286-5.713</td> <td rowspan="3">Average:</td> <td rowspan="3">a mixed or unexceptional track record of managing the most significant ESG risks and opportunities relative to industry peers</td> </tr> <tr> <td>BB</td> <td>2.857-4.285</td> </tr> <tr> <td>B</td> <td>1.429-2.856</td> </tr> <tr> <td>CCC</td> <td>0.000-1.428</td> <td>Laggard:</td> <td>lagging its industry based on its high exposure and failure to manage significant ESG risks</td> </tr> </tbody> </table>	AAA	8.571-10.000	Leader:	leading its industry in managing the most significant ESG risks and opportunities	AA	7.143-8.570	A	5.714-7.142	BBB	4.286-5.713	Average:	a mixed or unexceptional track record of managing the most significant ESG risks and opportunities relative to industry peers	BB	2.857-4.285	B	1.429-2.856	CCC	0.000-1.428	Laggard:	lagging its industry based on its high exposure and failure to manage significant ESG risks
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Moody's ESG solutions	Moody's assesses the degree to which companies take into account ESG objectives in the definition and implementation of their strategy policies. It believes that a company integrating ESG factors into its business model and relatively outperforming its peers is better positioned to mitigate risks and create sustainable value for shareholders over the medium to long term.																				
Refinitiv ESG rating	Designed to transparently and objectively measure a company's relative ESG performance, commitment and effectiveness across 10 main themes, based on publicly available and auditable data. The score ranges from 0 to 100 on relative ESG performance and insufficient degree of transparency in reporting material ESG data publicly. <i>(Score ratings are 0 to 25 = poor; >25 to 50 = satisfactory; >50 to 75 = good; and >75 to 100 = excellent.)</i>																				
S&P Global	The S&P Global ESG Score is a relative score measuring a company's performance on and management of ESG risks, opportunities, and impacts compared to its peers within the same industry classification. The score ranges from 0 to 100.																				
Bloomberg	ESG Score	Bloomberg score evaluating the company's aggregated Environmental, Social and Governance (ESG) performance. The score is based on Bloomberg's view of ESG financial materiality. The score is a weighted generalized mean (power mean) of Pillar Scores, where the weights are determined by the pillar priority ranking. Values range from 0 to 10; 10 is the best.																			
Bloomberg	ESG Disclosure Score	Disclosure of a company's ESG used for Bloomberg ESG score. The score ranges from 0 for none to 100 for disclosure of every data point, measuring the amount of ESG data reported publicly, and not the performance on any data point.																			

Rating regarding the sustainable development of Thai listed companies, both on the SET and MAI, are publicly available on the website of the Securities and Exchange Commission of Thailand (SEC). Currently, ratings available are 1) "CG Score"; 2) "AGM Level"; 3) "Thai CAC"; and 4) THSI. The ratings are updated on an annual basis. FSSIA does not confirm nor certify the accuracy of such ratings.

Source: FSSIA's compilation

GENERAL DISCLAIMER

ANALYST(S) CERTIFICATION

Thanyatorn Songwutti FSS International Investment Advisory Securities Co., Ltd

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History of change in investment rating and/or target price

Seafo (SEAFCO TB)



Date	Rating	Target price	Date	Rating	Target price	Date	Rating	Target price
04-Apr-2023	BUY	4.70	12-Jun-2024	HOLD	2.30	-	-	-
04-Dec-2023	BUY	3.80	17-Sep-2024	BUY	3.00			

Thanyatorn Songwutti started covering this stock from 04-Apr-2023

Price and TP are in local currency

Source: FSSIA estimates

Company	Ticker	Price	Rating	Valuation & Risks
Seafo	SEAFCO TB	THB 1.99	BUY	Downside risks to our P/BV-based TP include 1) fewer than expected new contract signing; 2) auction delays; 3) a failure to win contracts from the Orange Line project; 4) political uncertainties; 5) construction delays and cost overrun; 6) higher building material costs, labor shortages, and a minimum wage hike; and 7) fierce competition.

Source: FSSIA estimates

Additional Disclosures

Target price history, stock price charts, valuation and risk details, and equity rating histories applicable to each company rated in this report is available in our most recently published reports. You can contact the analyst named on the front of this note or your representative at Finansia Syrus Securities Public Company Limited.

All share prices are as at market close on 22-Nov-2024 unless otherwise stated.

RECOMMENDATION STRUCTURE

Stock ratings

Stock ratings are based on absolute upside or downside, which we define as $(\text{target price}^* - \text{current price}) / \text{current price}$.

BUY (B). The upside is 10% or more.

HOLD (H). The upside or downside is less than 10%.

REDUCE (R). The downside is 10% or more.

Unless otherwise specified, these recommendations are set with a 12-month horizon. Thus, it is possible that future price volatility may cause a temporary mismatch between upside/downside for a stock based on market price and the formal recommendation.

* In most cases, the target price will equal the analyst's assessment of the current fair value of the stock. However, if the analyst doesn't think the market will reassess the stock over the specified time horizon due to a lack of events or catalysts, then the target price may differ from fair value. In most cases, therefore, our recommendation is an assessment of the mismatch between current market price and our assessment of current fair value.

Industry Recommendations

Overweight. The analyst expects the fundamental conditions of the sector to be positive over the next 12 months.

Neutral. The analyst expects the fundamental conditions of the sector to be maintained over the next 12 months.

Underweight. The analyst expects the fundamental conditions of the sector to be negative over the next 12 months.

Country (Strategy) Recommendations

Overweight (O). Over the next 12 months, the analyst expects the market to score positively on two or more of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

Neutral (N). Over the next 12 months, the analyst expects the market to score positively on one of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

Underweight (U). Over the next 12 months, the analyst does not expect the market to score positively on any of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.