

PRIMA MARINE PRM TB

THAILAND / TRANSPORT & LOGISTIC

BUY
 UNCHANGED

3Q24 results at first glance

กำไรใกล้เคียงราคาแต่ต่ำกว่าตลาดคาดเล็กน้อย แนวโน้ม 4Q24 สดใส

TARGET PRICE	THB10.50
CLOSE	THB9.00
UP/DOWNSIDE	+16.7%
TP vs CONSENSUS	-1.2%

Highlights

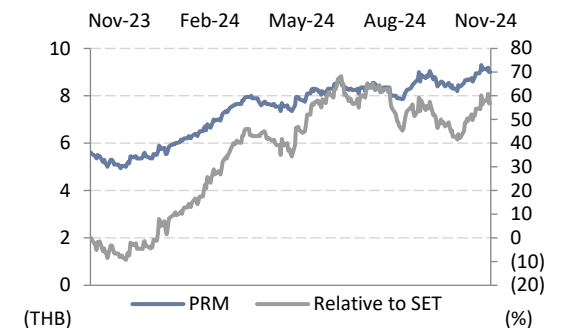
- PRM รายงานกำไรสุทธิ 450 ล้านบาทใน 3Q24 หากบวกกลับขาดทุน FX 74 ล้านบาท จะเป็นกำไรปกติ 523 ล้านบาท (-18.2% q-q, +50.8% y-y) ต่ำกว่าราคาตลาดเล็กน้อย 3% จากรายได้ที่ต่ำกว่าคาดเล็กน้อย แต่กำไรต่ำกว่าตลาดคาด 6%
- กำไรปกติเป็นไปตามทิศทางรายได้ที่ -9.1% q-q, +18.3% y-y กำไรที่ชะลอ q-q เกิดจากจำนวนเรือที่ลดลง 2 ลำเป็น 66 ลำจาก 68 ลำใน 2Q23 และมากกว่า 3Q23 ที่มีเรือ 63 ลำ
- ทั้งนี้ ในช่วงปลายไตรมาส PRM ขายเรือเล็กที่มีอายุมากออกไป 1 ลำ และนำเรือขนาดใหญ่ Aframax 1 ลำเข้าอยู่แห่งต้นไตรมาสเพื่อซ่อมใหญ่และปรับเปลี่ยนให้เป็นเรือ FSO ซึ่งจะเริ่มให้บริการลูกค้าตั้งแต่เดือน ธ.ค. 2024 (ภายใต้สัญญาระยะยาว 5+5 ปี) นอกจากนี้ เรือใหญ่ VLCC หยุดให้บริการ 23 วันเพื่อรอลำใหม่
- โครงสร้างรายได้ใน 3Q24 รายได้หลัก 41% ยังคงมาจากธุรกิจเรือขนส่งน้ำมันสำเร็จรูปและเคมี (PCT) ซึ่งเป็นธุรกิจที่มีเรือมากที่สุด 38 ลำ (ลดลง 1 ลำจาก 2Q24) และยังรักษาราคาไรขิ้นต้นได้ดีที่ 23.0% ตามการเดินทางในประเทศทำให้มีการขนส่งน้ำมัน Jet A-1 มากขึ้น แนวโน้มยังสดใส บริษัทเริ่มขยายฐานลูกค้าโดยขนส่งเคมีเหลวไปต่างประเทศ (มาเลเซีย)
- เรือ FSU ซึ่งมีอัตรากำไรขิ้นต้นสูงที่สุด 60.1% และทำอัตรากำไรกลับไปสูงเท่ากับในช่วง Covid-19 ได้อย่างน่าประทับใจ ในไตรมาสนี้สร้างรายได้ 659 ล้านบาท (-4.5% q-q, +65.9% y-y) มีสัดส่วน 30% ของรายได้รวม ได้อานิสงส์จากความขัดแย้งในตะวันออกกลางทำให้ความต้องการเรือ FSU เพิ่มขึ้น
- ธุรกิจเรือสนับสนุนงานสำรวจกลางทะเล (OSV) เป็นอีกธุรกิจที่รายได้โตเร็ว +53.3% y-y (แต่ -6.8% q-q เพราะเรือซ่อมบำรุง) มีสัดส่วนรายได้ 11% ของรายได้รวม มีอัตรากำไรขิ้นต้น 37.3% ต่ำสุดในรอบ 5 ไตรมาสเพราะมีเรือซ่อมบำรุงและถูกกระทบจากเงินบาทแข็งค่า

Outlook

- กำไรปกติงวด 9M24 ที่ 1,701 ล้านบาท +21.9% y-y คิดเป็น 71% ของประมาณการทั้งปีที่ราคาตลาด 2,395 ล้านบาท (+26.7% y-y) แนวโน้ม 4Q24 สดใส เรือทุกลำกลับเข้าทำงานและเรือ PCT เข้าสู่ high season เราคงประมาณการกำไร
- PRM เป็นหุ้น P/E ต่ำเพียง 8.7 เท่า ให้ Dividend yield 5% เรายังคงแนะนำซื้อราคาเป้าหมายปี 2025 ที่ 10.50 บาท

KEY STOCK DATA

YE Dec (THB m)	2023	2024E	2025E	2026E
Revenue	8,087	9,084	9,414	9,729
Net profit	2,125	2,380	2,591	2,710
EPS (THB)	0.85	0.95	1.04	1.08
vs Consensus (%)	-	(1.0)	(3.5)	(4.8)
EBITDA	3,690	4,384	4,598	4,633
Recurring net profit	1,844	2,395	2,591	2,710
Core EPS (THB)	0.74	0.96	1.04	1.08
EPS growth (%)	(16.8)	29.9	8.2	4.6
Core P/E (x)	12.2	9.4	8.7	8.3
Dividend yield (%)	4.0	5.1	5.5	5.8
EV/EBITDA (x)	7.2	6.4	6.0	5.9
Price/book (x)	1.9	1.7	1.6	1.5
Net debt/Equity (%)	30.3	39.2	33.6	28.7
ROE (%)	16.7	19.5	19.3	18.8



Share price performance	1 Month	3 Month	12 Month
Absolute (%)	8.4	7.8	62.2
Relative to country (%)	9.9	(3.9)	55.0
Mkt cap (USD m)	596		
3m avg. daily turnover (USD m)	4.4		
Free float (%)	46		
Major shareholder	Nathalin Co. Ltd. (54%)		
12m high/low (THB)	9.30/4.92		
Issued shares (m)	2,500.00		

Sources: Bloomberg consensus; FSSIA estimates



Jitra Amornthum

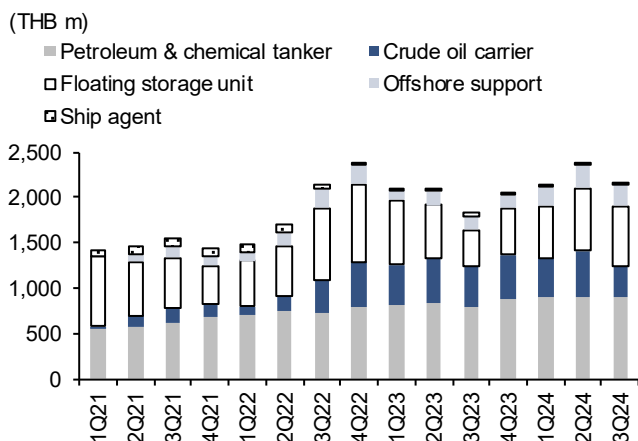
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Exhibit 1: PRM - 3Q24 results summary

Year to Dec 31	3Q23	4Q23	1Q24	2Q24	3Q24	----- Change -----		9M23	9M24	Change	% of
	(THB m)	(THB m)	(THB m)	(THB m)	(THB m)	(q-q %)	(y-y %)	(THB m)	(THB m)	(y-y %)	2024E
Service revenue	1,836	2,054	2,132	2,387	2,171	(9.1)	18.3	6,033	6,690	10.9	73.6
Cost of service	(1,286)	(1,380)	(1,362)	(1,458)	(1,382)	(5.2)	7.4	(3,871)	(4,201)	8.5	74.8
Gross profit	549	674	770	930	789	(15.2)	43.6	2,162	2,488	15.1	71.7
Operating costs	(128)	(144)	(137)	(156)	(136)	(13.0)	6.7	(442)	(429)	(3.0)	(72.1)
Operating profit	437	576	684	820	686	(16.3)	56.9	1,814	2,190	20.7	71.7
EBITDA	761	913	1,036	1,183	1,041	(12.0)	36.9	2,777	3,261	17.4	74.4
Other income	16	46	51	47	34	(28.1)	114.6	94	131	39.2	72.2
Interest expense	(78)	(75)	(80)	(86)	(80)	(7.1)	3.3	(245)	(246)	0.6	(72.8)
Tax	(16)	(50)	(47)	(62)	(34)	(46.0)	114.7	129	143	11.0	63.6
Extra items	(18)	315	23	2	(74)	nm	nm	(18)	(49)	nm	100.0
Minority interests	(5)	(21)	(28)	(37)	(45)	20.0	741.2	(67)	(109)	62.6	90.2
Reported net profit	328	748	561	642	450	(29.9)	36.9	1,377	1,652	20.0	70.4
Core profit	347	496	538	639	523	(18.2)	50.8	1,395	1,701	21.9	71.0
Reported EPS (THB)	0.13	0.30	0.23	0.27	0.19	(29.1)	43.9	0.55	0.69	25.3	73.5
Core EPS (THB)	0.14	0.20	0.22	0.26	0.21	(18.2)	50.8	0.56	0.68	21.9	71.0
Key Ratios	(%)	(%)	(%)	(%)	(%)	(ppt)	(ppt)	(%)	(%)	(ppt)	
Gross margin	29.9	32.8	36.1	38.9	36.3	(2.6)	6.4	35.8	37.2	1.4	
EBIT margin	23.8	28.0	32.1	34.4	31.6	(2.7)	7.8	30.1	32.7	2.7	
EBITDA margin	41.4	44.5	48.6	49.6	48.0	(1.6)	6.5	46.0	48.7	2.7	
Net margin	17.9	36.4	26.3	26.9	20.7	(6.1)	2.8	22.8	24.7	1.9	
Core profit margin	18.9	24.2	25.2	26.8	24.1	(2.7)	5.2	23.1	25.4	2.3	
SG&A / Sales	6.9	7.0	6.4	6.5	6.3	(0.3)	(0.7)	7.3	6.4	(0.9)	
Revenue breakdown	(THB m)	(THB m)	(THB m)	(THB m)	(THB m)	(q-q %)	(y-y %)	(THB m)	(THB m)	(y-y %)	
Petroleum and chemical tankers (PCT)	788	883	897	905	896	(1.0)	13.7	1,659	1,801	8.6	
Crude oil carrier (COC) (VLCC+Aframax)	464	487	440	512	352	(31.2)	(24.1)	939	951	1.4	
Floating storage unit (FSU)	397	510	570	691	659	(4.5)	65.9	1,298	1,260	(2.9)	
Offshore support vessel (OSV)	153	151	203	252	235	(6.8)	53.3	252	455	80.6	
Ship agent and shipping (SAS)	33	23	23	28	29	1.1	(13.9)	50	51	1.6	
Gross margin by business	(%)	(%)	(%)	(%)	(%)	(ppt)	(ppt)	(%)	(%)	(ppt)	
Petroleum and chemical tankers (PCT)	21.1	21.7	21.7	22.7	23.0	0.2	1.9	25.1	22.2	(2.9)	
Crude oil carrier (COC) (VLCC+Aframax)	38.7	39.1	43.3	39.6	27.0	(12.6)	(11.8)	22.9	21.8	(1.1)	
Floating storage unit (FSU)	34.1	46.3	52.7	57.6	60.1	2.5	26.0	43.2	38.7	(4.5)	
Offshore support vessel (OSV)	43.1	41.0	40.6	47.2	37.3	(10.0)	(5.9)	5.4	11.2	5.8	
Ship agent and shipping (SAS)	5.1	8.7	11.1	16.6	16.1	(0.5)	11.0	0.2	0.4	0.2	

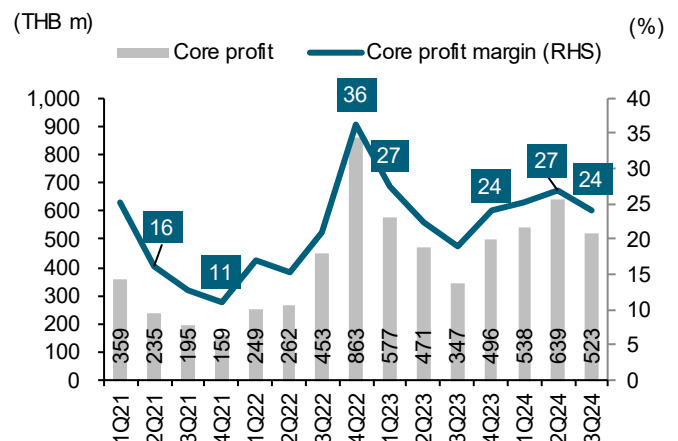
Sources: PRM, FSSIA estimates

Exhibit 2: Revenue structure



Sources: PRM, FSSIA's compilation

Exhibit 3: Core profit and core profit margin



Sources: PRM, FSSIA's compilation

Financial Statements

Prima Marine

Profit and Loss (THB m) Year Ending Dec	2022	2023	2024E	2025E	2026E
Revenue	7,715	8,087	9,084	9,414	9,729
Cost of goods sold	(5,154)	(5,251)	(5,615)	(5,683)	(5,863)
Gross profit	2,562	2,836	3,470	3,732	3,866
Other operating income	70	140	182	179	185
Operating costs	(563)	(586)	(595)	(621)	(644)
Operating EBITDA	3,284	3,690	4,384	4,598	4,633
Depreciation	(1,216)	(1,300)	(1,328)	(1,309)	(1,226)
Goodwill amortisation	0	0	0	0	0
Operating EBIT	2,068	2,390	3,056	3,289	3,407
Net financing costs	189	(305)	(338)	(354)	(346)
Associates	216	26	23	24	25
Recurring non-operating income	216	26	23	24	25
Non-recurring items	0	344	(15)	0	0
Profit before tax	2,473	2,455	2,726	2,960	3,086
Tax	(146)	(241)	(225)	(252)	(262)
Profit after tax	2,327	2,214	2,501	2,708	2,824
Minority interests	(112)	(89)	(121)	(117)	(114)
Preferred dividends	-	-	-	-	-
Other items	-	-	-	-	-
Reported net profit	2,215	2,125	2,380	2,591	2,710
Non-recurring items & goodwill (net)	0	(282)	15	0	0
Recurring net profit	2,215	1,844	2,395	2,591	2,710
Per share (THB)					
Recurring EPS *	0.89	0.74	0.96	1.04	1.08
Reported EPS	0.89	0.85	0.95	1.04	1.08
DPS	0.34	0.36	0.46	0.50	0.52
Diluted shares (used to calculate per share data)	2,500	2,500	2,500	2,500	2,500
Growth					
Revenue (%)	31.2	4.8	12.3	3.6	3.3
Operating EBITDA (%)	37.0	12.4	18.8	4.9	0.7
Operating EBIT (%)	43.2	15.6	27.9	7.6	3.6
Recurring EPS (%)	57.9	(16.8)	29.9	8.2	4.6
Reported EPS (%)	57.9	(4.0)	12.0	8.8	4.6
Operating performance					
Gross margin inc. depreciation (%)	33.2	35.1	38.2	39.6	39.7
Gross margin exc. depreciation (%)	49.0	51.1	52.8	53.5	52.3
Operating EBITDA margin (%)	42.6	45.6	48.3	48.8	47.6
Operating EBIT margin (%)	26.8	29.6	33.6	34.9	35.0
Net margin (%)	28.7	22.8	26.4	27.5	27.9
Effective tax rate (%)	5.9	7.3	8.2	8.5	8.5
Dividend payout on recurring profit (%)	38.4	48.8	47.7	48.0	48.0
Interest cover (X)	(12.1)	7.9	9.1	9.4	9.9
Inventory days	15.9	18.2	20.0	21.6	21.1
Debtor days	34.9	38.4	43.1	50.1	56.8
Creditor days	83.6	93.0	102.1	104.5	93.1
Operating ROIC (%)	20.2	22.7	25.0	23.5	23.6
ROIC (%)	14.2	13.8	16.3	15.9	16.0
ROE (%)	23.1	16.7	19.5	19.3	18.8
ROA (%)	11.3	10.7	12.9	13.0	13.0

* Pre exceptional, pre-goodwill and fully diluted

Revenue by Division (THB m)	2022	2023	2024E	2025E	2026E
Petroleum & chemical tanker (PCT)	3,020	3,322	3,611	3,575	3,727
Crude oil carrier (COC)	1,084	1,889	1,759	1,868	1,937
Floating storage unit (FSU)	2,694	2,205	2,647	2,754	2,809
Offshore support vessel (OSV)	682	557	960	1,104	1,137

Sources: Prima Marine; FSSIA estimates

Financial Statements

Prima Marine

Cash Flow (THB m) Year Ending Dec	2022	2023	2024E	2025E	2026E
Recurring net profit	2,215	1,844	2,395	2,591	2,710
Depreciation	1,216	1,300	1,328	1,309	1,226
Associates & minorities	(216)	(26)	(23)	(24)	(25)
Other non-cash items	182	72	134	100	561
Change in working capital	(148)	(15)	(136)	(481)	(478)
Cash flow from operations	3,249	3,174	3,699	3,495	3,994
Capex - maintenance	-	0	0	0	0
Capex - new investment	(1,154)	(531)	(4,193)	(1,552)	(1,897)
Net acquisitions & disposals	-	-	-	-	-
Other investments (net)	1,727	-	-	-	-
Cash flow from investing	572	(531)	(4,193)	(1,552)	(1,897)
Dividends paid	(719)	(945)	(1,343)	(1,564)	(1,701)
Equity finance	0	0	258	0	0
Debt finance	(1,945)	(1,238)	662	(22)	(221)
Other financing cash flows	(302)	(314)	275	11	11
Cash flow from financing	(2,966)	(2,498)	(148)	(1,574)	(1,910)
Non-recurring cash flows	-	-	-	-	-
Other adjustments	0	53	0	0	0
Net other adjustments	(59)	53	(258)	0	0
Movement in cash	796	198	(900)	370	187
Free cash flow to firm (FCFF)	4,124.15	2,963.35	(156.18)	2,297.27	2,443.13
Free cash flow to equity (FCFE)	1,515.25	1,143.14	184.01	1,933.20	1,887.82

Per share (THB)

FCFF per share	1.65	1.19	(0.06)	0.92	0.98
FCFE per share	0.61	0.46	0.07	0.77	0.76
Recurring cash flow per share	1.36	1.28	1.53	1.59	1.79

Balance Sheet (THB m) Year Ending Dec	2022	2023	2024E	2025E	2026E
Tangible fixed assets (gross)	13,868	13,869	15,625	16,569	17,513
Less: Accumulated depreciation	(4,427)	(4,043)	(3,104)	(3,913)	(4,939)
Tangible fixed assets (net)	9,441	9,826	12,521	12,656	12,574
Intangible fixed assets (net)	6,190	5,614	5,738	5,864	5,993
Long-term financial assets	-	-	-	-	-
Invest. in associates & subsidiaries	335	179	206	226	246
Cash & equivalents	3,408	3,606	2,706	3,076	3,263
A/C receivable	733	967	1,180	1,405	1,622
Inventories	178	216	254	264	272
Other current assets	111	113	140	145	198
Current assets	4,429	4,902	4,280	4,889	5,355
Other assets	181	196	209	221	418
Total assets	20,575	20,716	22,955	23,856	24,586
Common equity	10,411	11,621	12,917	13,944	14,953
Minorities etc.	401	418	426	435	443
Total shareholders' equity	10,812	12,039	13,343	14,379	15,397
Long term debt	6,960	5,619	6,312	6,422	6,132
Other long-term liabilities	157	165	163	166	170
Long-term liabilities	7,117	5,785	6,475	6,588	6,302
A/C payable	914	1,099	1,298	1,207	1,158
Short term debt	1,565	1,638	1,619	1,486	1,554
Other current liabilities	167	155	221	196	175
Current liabilities	2,646	2,893	3,137	2,889	2,888
Total liabilities and shareholders' equity	20,575	20,716	22,955	23,856	24,586
Net working capital	(60)	41	55	410	759
Invested capital	16,086	15,856	18,730	19,378	19,990

* Includes convertibles and preferred stock which is being treated as debt

Per share (THB)

Book value per share	4.16	4.65	5.17	5.58	5.98
Tangible book value per share	1.69	2.40	2.87	3.23	3.58

Financial strength

Net debt/equity (%)	47.3	30.3	39.2	33.6	28.7
Net debt/total assets (%)	24.9	17.6	22.8	20.3	18.0
Current ratio (x)	1.7	1.7	1.4	1.7	1.9
CF interest cover (x)	(13.1)	6.5	13.9	10.9	11.9

Valuation	2022	2023	2024E	2025E	2026E
Recurring P/E (x) *	10.2	12.2	9.4	8.7	8.3
Recurring P/E @ target price (x) *	11.9	14.2	11.0	10.1	9.7
Reported P/E (x)	10.2	10.6	9.5	8.7	8.3
Dividend yield (%)	3.8	4.0	5.1	5.5	5.8
Price/book (x)	2.2	1.9	1.7	1.6	1.5
Price/tangible book (x)	5.3	3.7	3.1	2.8	2.5
EV/EBITDA (x) **	8.5	7.2	6.4	6.0	5.9
EV/EBITDA @ target price (x) **	9.7	8.2	7.3	6.9	6.7
EV/invested capital (x)	1.7	1.7	1.5	1.4	1.4

* Pre-exceptional, pre-goodwill and fully diluted ** EBITDA includes associate income and recurring non-operating income

Sources: Prima Marine; FSSIA estimates

Prima Marine PCL (PRM TB)

FSSIA ESG rating

★ ★ ★

Exhibit 4: FSSIA ESG score implication

41.10 /100

Rating	Score	Implication
★★★★★	>79-100	Leading its industry peers in managing the most significant ESG risks which not only better cost efficiency but also lead to higher profitability.
★★★★	>59-79	A mixed track record of managing the most significant ESG risks and opportunities relative to industry peers.
★★★	>39-59	Relevant ESG materiality matrix has been constructively addressed, well-managed and incorporated into day-to-day operations, in which targets and achievements are evaluated annually.
★★	>19-39	Relevant ESG materiality matrix has been identified with key management in charge for progress to be followed up on and to provide intensive disclosure. Most targets are conventional and achievable.
★	1-19	The company has adopted the United Nations Sustainable Development Goals (UN SDGs), established sustainability management guidelines and fully complies with regulations or ESG suggested guidance from related organizations such as the SET and SEC.

Sources: FSSIA estimates

Exhibit 5: ESG – peer comparison

	FSSIA	Domestic ratings						Global ratings					Bloomberg		
	ESG score	DJSI	SET THSI	THSI	CG score	AGM level	Thai CAC	Morningstar ESG risk	ESG Book	MSCI	Moody's	Refinitiv	S&P Global	ESG score	Disclosure score
SET100	69.20	5.34	4.40	4.40	4.76	4.65	3.84	Medium	51.76	BBB	20.87	58.72	63.91	3.72	28.17
Coverage	67.12	5.11	4.15	4.17	4.83	4.71	3.53	Medium	52.04	BB	16.97	56.85	62.09	3.40	31.94
PRM	41.10	--	--	--	5.00	5.00	Certified	Medium	48.87	--	--	28.02	--	3.49	40.59
PSL	55.45	--	Y	Y	5.00	5.00	Certified	Medium	59.76	BB	--	--	51.00	--	--
SJWD	42.41	--	Y	Y	5.00	5.00	--	--	56.00	--	--	42.01	--	3.44	41.46
TTA	65.35	--	Y	Y	5.00	5.00	Certified	Medium	56.56	AA	--	50.79	25.00	3.31	56.20

Sources: SETTRADE.com; FSSIA's compilation

Exhibit 6: ESG score by Bloomberg

FY ending Dec 31	FY 2019	FY 2020	FY 2021	FY 2022
ESG financial materiality scores - ESG score	—	—	2.88	3.49
BESG environmental pillar score	—	—	1.12	2.08
BESG social pillar score	—	—	4.31	4.80
BESG governance pillar score	—	—	4.40	4.35
ESG disclosure score	33.61	39.57	40.36	40.59
Environmental disclosure score	3.26	8.70	8.70	13.56
Social disclosure score	16.29	22.49	24.85	20.68
Governance disclosure score	81.10	87.36	87.36	87.36
Environmental				
Emissions reduction initiatives	Yes	Yes	Yes	Yes
Climate change policy	No	Yes	Yes	Yes
Climate change opportunities discussed	No	No	No	No
Risks of climate change discussed	Yes	Yes	Yes	Yes
GHG scope 1	—	—	—	162
GHG scope 2 location-based	—	—	—	—
GHG Scope 3	—	—	—	—
Carbon per unit of production	—	—	—	—
Biodiversity policy	Yes	Yes	Yes	Yes
Energy efficiency policy	Yes	Yes	Yes	Yes
Total energy consumption	—	—	—	1
Renewable energy use	—	—	—	—
Electricity used	—	0	0	0
Fuel used - natural gas	—	—	—	—

Sources: Bloomberg; FSSIA's compilation

Exhibit 7: ESG score by Bloomberg (cont.)

FY ending Dec 31	FY 2019	FY 2020	FY 2021	FY 2022
Fuel used - crude oil/diesel	No	No	No	No
Waste reduction policy	Yes	Yes	Yes	Yes
Hazardous waste	—	—	—	—
Total waste	—	—	—	—
Waste recycled	—	—	—	—
Waste sent to landfills	—	—	—	—
Environmental supply chain management	No	No	No	No
Water policy	Yes	Yes	Yes	Yes
Water consumption	—	2	1	2
Social				
Human rights policy	Yes	Yes	Yes	Yes
Policy against child labor	Yes	Yes	Yes	Yes
Quality assurance and recall policy	Yes	Yes	Yes	Yes
Consumer data protection policy	Yes	Yes	Yes	Yes
Equal opportunity policy	Yes	Yes	Yes	Yes
Gender pay gap breakout	No	No	No	No
Pct women in workforce	—	—	—	—
Pct disabled in workforce	—	—	—	—
Business ethics policy	Yes	Yes	Yes	Yes
Anti-bribery ethics policy	Yes	Yes	Yes	Yes
Health and safety policy	Yes	Yes	Yes	Yes
Lost time incident rate - employees	—	0	0	0
Total recordable incident rate - employees	—	—	—	—
Training policy	Yes	Yes	Yes	Yes
Fair remuneration policy	No	No	No	No
Number of employees – CSR	757	676	721	1,344
Employee turnover pct	—	—	—	—
Total hours spent by firm - employee training	39,970	24,295	36,915	54,513
Social supply chain management	No	No	No	No
Governance				
Board size	8	8	8	8
No. of independent directors (ID)	3	3	3	3
No. of women on board	1	1	1	1
No. of non-executive directors on board	7	7	7	7
Company conducts board evaluations	Yes	Yes	Yes	Yes
No. of board meetings for the year	14	15	12	16
Board meeting attendance pct	98	99	100	100
Board duration (years)	3	3	3	3
Director share ownership guidelines	No	No	No	No
Age of the youngest director	38	39	40	41
Age of the oldest director	69	70	71	72
No. of executives / company managers	5	5	6	6
No. of female executives	2	2	2	2
Executive share ownership guidelines	No	No	No	No
Size of audit committee	3	3	3	3
No. of ID on audit committee	3	3	3	3
Audit committee meetings	9	6	6	7
Audit meeting attendance %	100	100	100	100
Size of compensation committee	4	4	4	4
No. of ID on compensation committee	2	2	2	2
No. of compensation committee meetings	4	6	4	6
Compensation meeting attendance %	100	100	100	100
Size of nomination committee	4	4	4	4
No. of nomination committee meetings	4	6	4	6
Nomination meeting attendance %	100	100	100	100
Sustainability governance				
Verification type	No	No	No	No

Sources: Bloomberg; FSSIA's compilation

Disclaimer for ESG scoring

ESG score	Methodology	Rating																				
The Dow Jones Sustainability Indices (DJSI) By S&P Global	The DJSI World applies a transparent, rules-based component selection process based on the companies' Total Sustainability Scores resulting from the annual S&P Global Corporate Sustainability Assessment (CSA). Only the top-ranked companies within each industry are selected for inclusion.	Be a member and invited to the annual S&P Global Corporate Sustainability Assessment (CSA) for DJSI. Companies with an S&P Global ESG Score of less than 45% of the S&P Global ESG Score of the highest scoring company are disqualified. The constituents of the DJSI indices are selected from the Eligible Universe.																				
Sustainability Investment List (THSI) by The Stock Exchange of Thailand (SET)	THSI quantifies responsibility in Environmental and Social issues by managing business with transparency in Governance, updated annually. Candidates must pass the preemptive criteria, with two crucial conditions: 1) no irregular trading of the board members and executives; and 2) free float of >150 shareholders, and combined holding must be >15% of paid-up capital. Some key disqualifying criteria include: 1) CG score of below 70%; 2) independent directors and free float violation; 3) executives' wrongdoing related to CG, social & environmental impacts; 4) equity in negative territory; and 5) earnings in red for > 3 years in the last 5 years.	To be eligible for THSI inclusion , verified data must be scored at a minimum of 50% for each indicator, unless the company is a part of DJSI during the assessment year. The scoring will be fairly weighted against the nature of the relevant industry and materiality. SETTHSI Index is extended from the THSI companies whose 1) market capitalization > THB5b (~USD150b); 2) free float >20%; and 3) liquidity >0.5% of paid-up capital for at least 9 out of 12 months. The SETTHSI Index is a market capitalisation-weighted index, cap 5% quarterly weight at maximum, and no cap for number of stocks.																				
CG Score by Thai Institute of Directors Association (Thai IOD)	An indicator of CG strength in sustainable development, measured annually by the Thai IOD, with support from the Stock Exchange of Thailand (SET). The results are from the perspective of a third party, not an evaluation of operations.	Scores are rated in six categories: 5 for Excellent (90-100), 4 for Very Good (80-89), 3 for Good (70-79), 2 for Fair (60-69), 1 for Pass (60-69), and not rated for scores below 50. Weightings include: 1) the rights; 2) and equitable treatment of shareholders (weight 25% combined); 3) the role of stakeholders (25%); 4) disclosure & transparency (15%); and 5) board responsibilities (35%).																				
AGM level By Thai Investors Association (TIA) with support from the SEC	It quantifies the extent to which shareholders' rights and equitable treatment are incorporated into business operations and information is transparent and sufficiently disclosed. All form important elements of two out of five the CG components to be evaluated annually. The assessment criteria cover AGM procedures before the meeting (45%), at the meeting date (45%), and after the meeting (10%). <i>(The first assesses 1) advance circulation of sufficient information for voting; and 2) facilitating how voting rights can be exercised. The second assesses 1) the ease of attending meetings; 2) transparency and verifiability; and 3) openness for Q&A. The third involves the meeting minutes that should contain discussion issues, resolutions and voting results.)</i>	The scores are classified into four categories: 5 for Excellent (100), 4 for Very Good (90-99), 3 for Fair (80-89), and not rated for scores below 79.																				
Thai CAC By Thai Private Sector Collective Action Against Corruption (CAC)	The core elements of the Checklist include corruption risk assessment, establishment of key controls, and the monitoring and developing of policies. The Certification is good for three years. <i>(Companies deciding to become a CAC certified member start by submitting a Declaration of Intent to kick off an 18-month deadline to submit the CAC Checklist for Certification, including risk assessment, in place of policy and control, training of managers and employees, establishment of whistleblowing channels, and communication of policies to all stakeholders.)</i>	The document will be reviewed by a committee of nine professionals. A passed Checklist will move for granting certification by the CAC Council approvals whose members are twelve highly respected individuals in professionalism and ethical achievements.																				
Morningstar Sustainability	The Sustainability's ESG risk rating provides an overall company score based on an assessment of how much of a company's exposure to ESG risk is unmanaged. <i>Sources to be reviewed include corporate publications and regulatory filings, news and other media, NGO reports/websites, multi-sector information, company feedback, ESG controversies, issuer feedback on draft ESG reports, and quality & peer reviews.</i>	A company's ESG risk rating score is the sum of unmanaged risk. The more risk is unmanaged, the higher ESG risk is scored. <table><tr><th>NEGL</th><th>Low</th><th>Medium</th><th>High</th><th>Severe</th></tr><tr><td>0-10</td><td>10-20</td><td>20-30</td><td>30-40</td><td>40+</td></tr></table>	NEGL	Low	Medium	High	Severe	0-10	10-20	20-30	30-40	40+										
NEGL	Low	Medium	High	Severe																		
0-10	10-20	20-30	30-40	40+																		
ESG Book	The ESG score identifies sustainable companies that are better positioned to outperform over the long term. The methodology considers the principle of financial materiality including information that significantly helps explain future risk-adjusted performance. Materiality is applied by over-weighting features with higher materiality and rebalancing these weights on a rolling quarterly basis.	The total ESG score is calculated as a weighted sum of the features scores using materiality-based weights. The score is scaled between 0 and 100 with higher scores indicating better performance.																				
MSCI	MSCI ESG ratings aim to measure a company's management of financially relevant ESG risks and opportunities. It uses a rules-based methodology to identify industry leaders and laggards according to their exposure to ESG risks and how well they manage those risks relative to peers. <table><tr><td>AAA</td><td>8.571-10.000</td><td rowspan="3">Leader:</td><td rowspan="3">leading its industry in managing the most significant ESG risks and opportunities</td></tr><tr><td>AA</td><td>7.143-8.570</td></tr><tr><td>A</td><td>5.714-7.142</td></tr><tr><td>BBB</td><td>4.286-5.713</td><td rowspan="3">Average:</td><td rowspan="3">a mixed or unexceptional track record of managing the most significant ESG risks and opportunities relative to industry peers</td></tr><tr><td>BB</td><td>2.857-4.285</td></tr><tr><td>B</td><td>1.429-2.856</td></tr><tr><td>CCC</td><td>0.000-1.428</td><td>Laggard:</td><td>lagging its industry based on its high exposure and failure to manage significant ESG risks</td></tr></table>		AAA	8.571-10.000	Leader:	leading its industry in managing the most significant ESG risks and opportunities	AA	7.143-8.570	A	5.714-7.142	BBB	4.286-5.713	Average:	a mixed or unexceptional track record of managing the most significant ESG risks and opportunities relative to industry peers	BB	2.857-4.285	B	1.429-2.856	CCC	0.000-1.428	Laggard:	lagging its industry based on its high exposure and failure to manage significant ESG risks
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Moody's ESG solutions	Moody's assesses the degree to which companies take into account ESG objectives in the definition and implementation of their strategy policies. It believes that a company integrating ESG factors into its business model and relatively outperforming its peers is better positioned to mitigate risks and create sustainable value for shareholders over the medium to long term.																					
Refinitiv ESG rating	Designed to transparently and objectively measure a company's relative ESG performance, commitment and effectiveness across 10 main themes, based on publicly available and auditable data. The score ranges from 0 to 100 on relative ESG performance and insufficient degree of transparency in reporting material ESG data publicly. <i>(Score ratings are 0 to 25 = poor; >25 to 50 = satisfactory; >50 to 75 = good; and >75 to 100 = excellent.)</i>																					
S&P Global	The S&P Global ESG Score is a relative score measuring a company's performance on and management of ESG risks, opportunities, and impacts compared to its peers within the same industry classification. The score ranges from 0 to 100.																					
Bloomberg	ESG Score	Bloomberg score evaluating the company's aggregated Environmental, Social and Governance (ESG) performance. The score is based on Bloomberg's view of ESG financial materiality. The score is a weighted generalized mean (power mean) of Pillar Scores, where the weights are determined by the pillar priority ranking. Values range from 0 to 10; 10 is the best.																				
Bloomberg	ESG Disclosure Score	Disclosure of a company's ESG used for Bloomberg ESG score. The score ranges from 0 for none to 100 for disclosure of every data point, measuring the amount of ESG data reported publicly, and not the performance on any data point.																				

[Rating](#) regarding the sustainable development of Thai listed companies, both on the SET and MAI, are publicly available on the website of the Securities and Exchange Commission of Thailand (SEC). Currently, ratings available are 1) **"CG Score"**; 2) **"AGM Level"**; 3) **"Thai CAC"**; and 4) **THSI**. The ratings are updated on an annual basis. FSSIA does not confirm nor certify the accuracy of such ratings.

Source: FSSIA's compilation

GENERAL DISCLAIMER

ANALYST(S) CERTIFICATION

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History of change in investment rating and/or target price

Prima Marine (PRM TB)



Date	Rating	Target price	Date	Rating	Target price	Date	Rating	Target price
22-Mar-2024	BUY	10.00	21-Oct-2024	BUY	10.50	-	-	-

Jitra Amornthum started covering this stock from 22-Mar-2024

Price and TP are in local currency

Source: FSSIA estimates

Company	Ticker	Price	Rating	Valuation & Risks
Prima Marine	PRM TB	THB 9.00	BUY	Downside risks ต่อราคาเป้าหมายของเรา 1) บริษัทไม่สามารถจัดหาเรือได้ตามความต้องการของลูกค้า 2) การขาดแคลนคนประจำเรือ 3)ราคาน้ำมันดิบโลกปรับลดลงรุนแรง ทำให้ลูกค้าไม่ต้องการเรือเพื่อกักเก็บน้ำมัน และกระทบต้นทุนของเรือ FSU 4) การไม่ต่อสัญญาของลูกค้า 5) ภัยทางธรรมชาติ

Source: FSSIA estimates

Additional Disclosures

Target price history, stock price charts, valuation and risk details, and equity rating histories applicable to each company rated in this report is available in our most recently published reports. You can contact the analyst named on the front of this note or your representative at Finansia Syrus Securities Public Company Limited.

All share prices are as at market close on 14-Nov-2024 unless otherwise stated.

RECOMMENDATION STRUCTURE

Stock ratings

Stock ratings are based on absolute upside or downside, which we define as $(\text{target price}^* - \text{current price}) / \text{current price}$.

BUY (B). The upside is 10% or more.

HOLD (H). The upside or downside is less than 10%.

REDUCE (R). The downside is 10% or more.

Unless otherwise specified, these recommendations are set with a 12-month horizon. Thus, it is possible that future price volatility may cause a temporary mismatch between upside/downside for a stock based on market price and the formal recommendation.

* In most cases, the target price will equal the analyst's assessment of the current fair value of the stock. However, if the analyst doesn't think the market will reassess the stock over the specified time horizon due to a lack of events or catalysts, then the target price may differ from fair value. In most cases, therefore, our recommendation is an assessment of the mismatch between current market price and our assessment of current fair value.

Industry Recommendations

Overweight. The analyst expects the fundamental conditions of the sector to be positive over the next 12 months.

Neutral. The analyst expects the fundamental conditions of the sector to be maintained over the next 12 months.

Underweight. The analyst expects the fundamental conditions of the sector to be negative over the next 12 months.

Country (Strategy) Recommendations

Overweight (O). Over the next 12 months, the analyst expects the market to score positively on two or more of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

Neutral (N). Over the next 12 months, the analyst expects the market to score positively on one of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

Underweight (U). Over the next 12 months, the analyst does not expect the market to score positively on any of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.