EQUITY RESEARCH - RESULTS FLASH

BANGKOK AIRWAYS

THAILAND / TRANSPORT & LOGISTICS









TARGET PRICE	THB30.00
CLOSE	THB24.30
UP/DOWNSIDE	+23.5%
TP vs CONSENSUS	+8.4%

3Q24 results at first glance

BA booked the best 3Q core profit of THB0.9b in 3Q24, in line with our estimate

Highlights

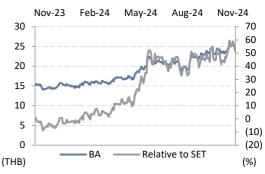
- 3Q24 core profit grew by 12% y-y to THB0.9b, the best core profit in 3Q and in line with our estimate.
- Including the THB237m FX loss, 3Q24 net profit was THB0.67b, higher than our estimate by 5%.
- Passenger revenue grew by 19% y-y, given that the passenger volume grew by 8% y-y, while average ticket fares increased by 11% y-y to THB4,210. The passenger yield hit THB6.5/passenger-km (vs THB6.3 in 3Q23) thanks to a strong load factor of 79% (vs 77.9% in 3Q23) and higher ticket fares.
- Revenue from the airport and airport-related business grew by 19% y-y in 3Q24, driven by the ground handling business.
- Expenses increased by 15% y-y, which is lower than the revenue increase. Non-fuel expenses increased by 17% y-y, while fuel expenses increased by 6% y-y. As a result, the 3Q24 operating profit margin improved to 14% (vs 11% in 3Q23).
- Share income grew by 21% y-y to THB190m, driven by higher share income from the cargo business.
- Dividend income from BDMS fell to THB263m (vs THB340m in 3Q23) following a smaller amount of BDMS shares outstanding.

Outlook and valuation

- The share price plunged by 5% after the 3Q24 results announcement. We see this as an opportunity to accumulate the stock. Despite 4Q being the low season for Samui and BA, we expect 4Q24 earnings to turn around from a THB0.4b loss in 4Q23 thanks to the absence of one-off additional staff expenses booked in 4Q23 and the declining jet fuel spot prices to USD90.2 in 4QTD (vs USD92 in 3Q24 and USD108 in 4Q23). In addition, Samui pax grew by 20-30% y-y in Oct, according to CAAT.
- We see upside potential for 2024 earnings given that 9M24 core profit grew by 62% y-y to THB3.4b and accounted for 97% of our 2024 profit forecast of THB3.5b.
- BA trades at a cheap valuation of 13x 2025E P/E.

KEY STOCK DATA

YE Dec (THB m)	2023	2024E	2025E	2026E
Revenue	19,681	23,949	25,566	26,333
Net profit	3,110	3,487	3,820	4,062
EPS (THB)	1.48	1.66	1.82	1.93
vs Consensus (%)	-	10.2	7.4	9.9
EBITDA	2,841	4,766	5,199	5,277
Recurring net profit	1,653	3,487	3,820	4,062
Core EPS (THB)	0.79	1.66	1.82	1.93
EPS growth (%)	nm	111.0	9.5	6.3
Core P/E (x)	30.9	14.6	13.4	12.6
Dividend yield (%)	4.1	4.8	4.9	4.8
EV/EBITDA (x)	23.4	13.4	11.9	11.3
Price/book (x)	3.0	2.8	2.6	2.4
Net debt/Equity (%)	91.8	72.1	54.8	39.9
ROE (%)	9.8	19.8	20.2	19.8



Share price performance	1 Month	3 Month	12 Month
Absolute (%)	0.4	22.1	63.1
Relative to country (%)	1.4	8.7	55.6
Mkt cap (USD m)			1,486
3m avg. daily turnover (USD	m)		3.7
Free float (%)			41
Major shareholder	Prasarttong-	Osoth Puttip	ong (25%)
12m high/low (THB)		2	6.00/13.80
Issued shares (m)			2,100.00

Sources: Bloomberg consensus; FSSIA estimates



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Exhibit 1: BA – 3Q24 results summary

	3Q23	4Q23	1Q24	2Q24	3Q24	Chang	e	2024E
	(THB m)	(q-q %)	(y-y %)	(THB m)				
Sales	4,978	5,072	7,241	5,172	5,936	15	19	23,949
- Passenger revenue	3,742	3,782	5,749	3,805	4,460	17	19	18,485
- Other revenue	1,236	1,290	1,492	1,367	1,476	8	19	5,464
Expense	(4,451)	(5,523)	(5,358)	(4,789)	(5,118)	7	15	(20,822)
- Fuel and oil	(861)	(1,004)	(1,056)	(886)	(910)	3	6	(4,065)
- Non-fuel operating expenses	(3,590)	(4,519)	(4,302)	(3,903)	(4,207)	8	17	(16,757)
Operating profit	528	(451)	1,884	383	818	113	55	3,127
Dividend income	340	0	0	266	263	(1)	(23)	533
Net other income	294	312	507	327	290	(11)	(1)	1,534
Interest income	34	78	51	128	74	(42)	116	204
Interest expense	(543)	(536)	(537)	(518)	(520)	0	(4)	(1,998)
Pretax profit	653	(597)	1,905	586	925	58	42	3,401
Income Tax	0	0	(263)	(161)	(205)			(554)
Associates	157	162	159	256	190	(26)	21	639
Minority interest	1	2	(6)	0	(2)	(1,439)	(458)	2
Core profit	811	(432)	1,794	682	909	33	12	3,487
Extraordinaries	1,100	86	79	30	(237)			(
- FX	14	(14)	79	30	(237)			(
- Derivative	0	0	0	0	0			(
- Others	1,086	100	0	0	0			C
Net profit	1,911	(346)	1,873	712	671	(6)	(65)	3,487
Shares out (end Q, m)	2,100	2,100	2,100	2,100	2,100	0	0	2,100
Pre-ex EPS	0.39	(0.21)	0.85	0.32	0.43	33	12	1.66
EPS	0.91	(0.16)	0.89	0.34	0.32	(6)	(65)	1.66
Depreciation	(436)	(407)	(391)	(373)	(383)	3	(12)	(1,639
EBITDA	964	(43)	2,275	756	1,201	59	25	4,766
Key ratios						(ppt)	(ppt)	
Operating profit margin (%)	11	(9)	26	7	14	86	30	13
EBITDA margin (%)	19	(1)	31	15	20	38	5	20
Net profit margin (%)	38	(7)	26	14	11	(18)	(71)	15
Operating stats								
Passenger carried (m)	0.98	0.97	1.30	0.95	1.06			
Load factor (%)	78	76	88	77	79			
RPK (m seats-km)	595	622	836	615	681			
ASK (m seats-km)	764	816	945	796	862			
Average fare (THB)	3,803	3,947	4,406	4,000	4,210			
RASK (THB)	5.5	5.3	6.8	5.4	5.7			
CASK (THB)	4.9	6.2	4.8	4.9	5.0			
CASK ex-fuel (THB)	3.8	5.0	3.7	3.8	3.9			

Sources: BA; FSSIA estimates

Teerapol Udomvej, CFA Bangkok Airways $\mathsf{BA}\,\mathsf{TB}$

Financial Statements

Bangkok Airways

Profit and Loss (THB m) Year Ending Dec	2022	2023	2024E	2025E	2026E
Revenue	11,305	19,681	23,949	25,566	26,333
Cost of goods sold	(11,524)	(15,622)	(17,338)	(18,349)	(18,980)
Gross profit	(219)	4,059	6,612	7,217	7,353
Other operating income	-	-	-	-	-
Operating costs	(2,097)	(2,992)	(3,485)	(3,733)	(3,871)
Operating EBITDA	115	2,841	4,766	5,199	5,277
Depreciation	(2,431)	(1,775)	(1,639)	(1,714)	(1,795)
Goodwill amortisation	-	-	-	-	-
Operating EBIT	(2,316)	1,066	3,127	3,484	3,482
Net financing costs	(1,475)	(2,018)	(1,793)	(1,738)	(1,574)
Associates	489	612	639	684	697
Recurring non-operating income	1,916	2,590	2,706	2,856	2,992
Non-recurring items	(137)	1,457	0	0	0
Profit before tax	(2,013)	3,095	4,040	4,602	4,901
Tax	(114)	13	(554)	(784)	(841)
Profit after tax	(2,127)	3,108	3,486	3,818	4,060
Minority interests	16	2	2	2	2
Preferred dividends	-	-	-	-	-
Other items	-	-	-	-	-
Reported net profit	(2,112)	3,110	3,487	3,820	4,062
Non-recurring items & goodwill (net)	137	(1,457)	0	0	0
Recurring net profit	(1,974)	1,653	3,487	3,820	4,062
Per share (THB)					
Recurring EPS *	(0.94)	0.79	1.66	1.82	1.93
Reported EPS	(1.01)	1.48	1.66	1.82	1.93
DPS	0.00	1.00	1.16	1.18	1.16
Diluted shares (used to calculate per share data)	2,100	2,100	2,100	2,100	2,100
Growth					
Revenue (%)	316.1	74.1	21.7	6.8	3.0
Operating EBITDA (%)	nm	2,381.2	67.7	9.1	1.5
Operating EBIT (%)	nm	nm	193.3	11.4	(0.1)
Recurring EPS (%)	nm	nm	111.0	9.5	6.3
Reported EPS (%)	nm	nm	12.1	9.5	6.3
Operating performance					
Gross margin inc. depreciation (%)	(1.9)	20.6	27.6	28.2	27.9
Gross margin exc. depreciation (%)	19.6	29.6	34.4	34.9	34.7
Operating EBITDA margin (%)	1.0	14.4	19.9	20.3	20.0
Operating EBIT margin (%)	(20.5)	5.4	13.1	13.6	13.2
Net margin (%)	(17.5)	8.4	14.6	14.9	15.4
Effective tax rate (%)	(4.8)	(1.3)	16.3	20.0	20.0
Dividend payout on recurring profit (%)	-	127.1	70.0	65.0	60.0
Interest cover (X)	(0.3)	1.8	3.3	3.6	4.1
Inventory days	18.1	12.6	12.1	12.5	12.7
Debtor days	25.1	24.6	26.1	29.7	30.6
Creditor days	50.7	46.3	50.1	53.1	53.7
Operating ROIC (%)	(19.2)	11.7	37.5	46.4	52.5
ROIC (%)	(0.9)	8.5	13.4	14.3	14.9
ROE (%)	(13.2)	9.8	19.8	20.2	19.8
ROA (%)	(0.8)	6.2	8.6	8.7	8.8
* Pre exceptional, pre-goodwill and fully diluted					
Revenue by Division (THB m)	2022	2023	2024E	2025E	2026E
Air fares	8,451	14,914	18,485	19,462	20,365
Revenue from sales and services	2,534	4,270	4,817	5,269	5,398
Freight	76	62	111	195	204
Passenger services	244	436	537	641	366
Sources: Bangkok Airways; FSSIA estimates	=				

Financial Statements

Bangkok Airways

Cash Flow (THB m) Year Ending Dec	2022	2023	2024E	2025E	2026
Recurring net profit	(1,974)	1,653	3,487	3,820	4,06
Depreciation	2,431	1,775	1,639	1,714	1,79
Associates & minorities	-	-	-	-	
Other non-cash items	1,005	(6,858)	(2)	(2)	(2
Change in working capital	1,573	1,037	860	235	24
Cash flow from operations	3,035	(2,393)	5,985	5,768	6,10
Capex - maintenance Capex - new investment	(960)	(2,443)	(1,197)	(1,278)	(1,317
Net acquisitions & disposals	(8,433)	34,113	0	0	
Other investments (net)	(0,400)	54,115 -	-	-	
Cash flow from investing	(9,393)	31,670	(1,197)	(1,278)	(1,317
Dividends paid	0	(1,049)	(2,310)	(2,231)	(2,483
Equity finance	(101)	(9,219)	0	0	(_,
Debt finance	5,804	(4,092)	(1,843)	(310)	(2,306
Other financing cash flows	5,177	(7,936)	0	0	(,
Cash flow from financing	10,880	(22,296)	(4,153)	(2,541)	(4,790
Non-recurring cash flows	-	-	-	-	
Other adjustments	0	0	0	0	
Net other adjustments	0	0	0	0	
Movement in cash	4,521	6,982	634	1,948	(7
Free cash flow to firm (FCFF)	(4,869.16)	31,444.66	6,784.62	6,441.81	6,600.1
Free cash flow to equity (FCFE)	4,622.05	17,249.26	2,944.20	4,179.60	2,476.5
Per share (THB)					
-CFF per share	(2.32)	14.97	3.23	3.07	3.1
FCFE per share	2.20	8.21	1.40	1.99	1.1
Recurring cash flow per share	0.70	(1.63)	2.44	2.63	2.7
Balance Sheet (THB m) Year Ending Dec	2022	2023	2024E	2025E	2026
		22,737			26.52
Tangible fixed assets (gross) Less: Accumulated depreciation	24,954 (10,561)	(10,427)	23,935 (12,066)	25,213 (13,781)	26,53 (15,575
Tangible fixed assets (net)	14,393	12,310	11,868	11,432	10,95
ntangible fixed assets (net)	0	0	0	0	10,50
Long-term financial assets	-	-	-	-	
nvest. in associates & subsidiaries	37,401	6,039	6,039	6,039	6,03
Cash & equivalents	6,647	13,629	14,263	16,211	16,20
A/C receivable	1,185	1,472	1,951	2,206	2,20
nventories	465	489	555	588	-,
Other current assets	312	484	589	629	64
Current assets	8,608	16,074	17,357	19,634	19,66
Other assets	1,844	23,459	23,459	23,459	23,45
Total assets	62,246	57,881	58,723	60,564	60,11
Common equity	16,818	16,984	18,161	19,750	21,32
Minorities etc.	(55)	(76)	(78)	(80)	(82
Total shareholders' equity	16,764	16,908	18,083	19,670	21,24
Long term debt	32,468	27,546	25,703	25,393	23,08
Other long-term liabilities	6,651	4,714	4,714	4,714	4,71
Long-term liabilities	39,120	32,260	30,417	30,107	27,80
A/C payable	1,558	1,958	2,349	2,489	2,57
Short term debt	768	1,598	1,598	1,598	1,59
Other current liabilities	4,037	5,158	6,276	6,700	6,90
Current liabilities	6,362	8,714	10,223	10,787	11,07
Total liabilities and shareholders' equity	62,246	57,881	58,723	60,564	60,11
Net working capital	(3,633)	(4,670)	(5,531)	(5,766)	(6,01
nvested capital Includes convertibles and preferred stock which is b	50,004	37,137	35,836	35,164	34,44
includes convertibles and preferred stock which is be	eing treated as debt				
Per share (THB)					
Book value per share	8.01	8.09	8.65	9.40	10.1
Гangible book value per share	8.01	8.09	8.65	9.40	10.1
Financial strength					
Net debt/equity (%)	158.6	91.8	72.1	54.8	39
Net debt/total assets (%)	42.7	26.8	22.2	17.8	14
Current ratio (x)	1.4	1.8	1.7	1.8	1
CF interest cover (x)	4.1	9.5	2.6	3.4	2
/aluation	2022	2023	2024E	2025E	2026
Recurring P/E (x) *	(25.8)	30.9	14.6	13.4	12
Recurring P/E @ target price (x) *	(31.9)	38.1	18.1	16.5	15
Reported P/E (x)	(24.2)	38.1 16.4	18.1 14.6	13.4	12
Reported P/E (X) Dividend yield (%)	(24.2)	4.1	4.8	4.9	4
Price/book (x)	3.0	3.0	2.8	2.6	2
Price/book (x)	3.0	3.0	2.8	2.6	2
EV/EBITDA (x) **	677.3	23.4	2.o 13.4	2.6 11.9	11
EV/EBITDA (x) *** EV/EBITDA @ target price (x) **	781.8	23.4 27.6	15.4	11.9	13
9 9 ,					
EV/invested capital (x)	1.6	1.8	1.8	1.8	1

Sources: Bangkok Airways; FSSIA estimates

Disclaimer for ESG scoring

ESG score	Methodolog	у			Rating					
The Dow Jones Sustainability Indices (<u>DJSI</u>) By S&P Global	process bas from the ann	ed on the comp nual S&P Globa	ransparent, rules-based panies' Total Sustainabili Il Corporate Sustainabili nies within each industry	ity Scores resulting ty Assessment (CSA).	Be a member and invited to the annual S&P Global Corporate Sustainability Assessment (CSA) for DJSI. Companies with an S&P Glob ESG Score of less than 45% of the S&P Global ESG Score of the highes scoring company are disqualified. The constituents of the DJSI indices as selected from the Eligible Universe.					
Sustainability nvestment List (THSI) by The Stock Exchange of Thailand (SET)	managing b Candidates 1) no irregul float of >150 up capital. S 70%; 2) inde wrongdoing	usiness with tra must pass the p ar trading of the shareholders, some key disque ependent direct related to CG,	ty in Environmental and nsparency in Governand preemptive criteria, with a board members and expand combined holding nalifying criteria include: 1 fors and free float violatic social & environmental in trinings in red for > 3 year	ce, updated annually. two crucial conditions: xecutives; and 2) free nust be >15% of paid- 1) CG score of below on; 3) executives' mpacts; 4) equity in	minimum of 50 during the asse nature of the research services and the services services and the services are services as services and the services are services as services and the services are services as services are services are services are services are services are services are services as services are services a	% for each incessment year. elevant industres is extended THB5b (~US) up capital for a cet capitalisation.	sion, verified dat dicator, unless the The scoring will I y and materiality from the THSI oc D150b); 2) free fl at least 9 out of 1 on-weighted inde mber of stocks.	e company is be fairly weigh ompanies who oat >20%; and 2 months. The	a part of DJSI nted against the see 1) market d 3) liquidity e SETTHSI	
CG Score by Thai nstitute of Directors Association Thai IOD)	annually by Thailand (SI	the Thai IOD, w	in sustainable developn vith support from the Sto are from the perspectiv	ck Exchange of	Good (80-89), and not rated for equitable treater	3 for Good (70 or scores belo nent of shareh 25%); 4) disclo	ories: 5 for Excel 0-79), 2 for Fair (6 w 50. Weightings nolders (weight 2 osure & transpare	60-69), 1 for P s include: 1) th 5% combined	Pass (60-69), ne rights; 2) an); 3) the role o	
AGM level By Thai nvestors Association (TIA) with support from the SEC	treatment ar transparent out of five th criteria cove date (45%), circulation of s exercised. The and verifiability	re incorporated and sufficiently ne CG compone or AGM procedu and after the mostificient information of the second assesses by; and 3) opennes	nich shareholders' rights into business operations disclosed. All form imported into the evaluated annures before the meeting (10%). (The first as on for voting; and 2) facilitations 1) the ease of attending mas for Q&A. The third involves, resolutions and voting res	s and information is ortant elements of two ually. The assessment (45%), at the meeting ssesses 1) advance ing how voting rights can be leetings; 2) transparency s the meeting minutes that			o four categories: · (80-89), and not			
Fhai CAC By Thai Private Sector Collective Action Against Corruption CAC)	establishme policies. The (Companies of Declaration of Certification, in managers and	ent of key control Certification is deciding to become Intent to kick off a ncluding risk asse	hecklist include corruptions, and the monitoring as good for three years. e a CAC certified member steen 18-month deadline to subsement, in place of policy are blishment of whistleblowing stakeholders.)	nd developing of art by submitting a mit the CAC Checklist for nd control, training of	ng of passed Checklist will move for granting certification by the CAC C approvals whose members are twelve highly respected individuals professionalism and ethical achievements. Checklist for ining of					
Morningstar Sustainalytics	based on ar risk is unma	n assessment of naged. <i>Sources</i>	k rating provides an ove f how much of a compar to be reviewed include corp er media, NGO reports/webs	ny's exposure to ESG orate publications and			score is the sum higher ESG risk		ed risk. The	
		ompany feedback, uality & peer revie		ontroversies, issuer feedback on draft ESG NEGL Low Medium High Severe 0-10 10-20 20-30 30-40 40+						
ESG Book	positioned to the principle helps explai over-weighti	o outperform ov of financial ma n future risk-adj	ustainable companies the er the long term. The moteriality including informate usted performance. Mather higher materiality and by basis.	ethodology considers ation that significantly teriality is applied by	scores using m	ateriality-base	ated as a weight ad weights. The s ndicating better p	core is scaled		
<u>MSCI</u>				anagement of financially their exposure to ESG ris					nethodology to	
	AAA	8.571-10.000	Landon	to a discount to the decades of the sec-		:£+ F00 -:	-1 1			
	AA	7.143-8.570	Leader:	leading its industry in m	anaging the most s	yıllıcanı ESG fi	sks and opportunitie	55		
	Α	5.714-7.142								
	BBB	4.286-5.713	Average:	a mixed or unexceptional industry peers	ai track record of m	anaging the mos	st significant ESG ris	sks and opportu	nities relative to	
	ВВ	2.857-4.285								
	В	1.429-2.856	Laggard:	lagging its industry base	ed on its high expos	ure and failure t	o manage significar	nt ESG risks		
	CCC	0.000-1.428	33*****	55 ·5 ··- ··· · · · · · · · · · · · · ·	g., s.,poc		gg3di			
Moody's ESG olutions	believes tha	t a company int		take into account ESG of to its business model and medium to long term.						
Refinitiv ESG ating	based on pu	ıblicly available	and auditable data. The	a company's relative ES score ranges from 0 to re 0 to 25 = poor; >25 to 50	100 on relative E	SG performar	nce and insufficie	nt degree of t		
S&P Global				suring a company's perfection. The score range			of ESG risks, op	portunities, ar	nd impacts	
Bloomberg	ESG Score		score is based on Bloor	ating the company's aggr mberg's view of ESG fina the weights are determin	ncial materiality.	The score is	a weighted gener	ralized mean	(power mean)	
		of Pillar Scores, where the weights are determined by the pillar priority ranking. Values range from 0 to 10; 10 is the best. ESG Disclosure Score Disclosure of a company's ESG used for Bloomberg ESG score. The score ranges from 0 for none to 100 for disclosure of every data point, measuring the amount of ESG data reported publicly, and not the performance on any data point.								

Rating regarding the sustainable development of Thai listed companies, both on the SET and MAI, are publicly available on the website of the Securities and Exchange Commission of Thailand (SEC). Currently, ratings available are 1) "CG Score"; 2) "AGM Level"; 3) "Thai CAC"; and 4) THSI. The ratings are updated on an annual basis. FSSIA does not confirm nor certify the accuracy of such ratings.

Source: FSSIA's compilation

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Teerapol Udomvej, CFA FSS International Investment Advisory Securities Co., Ltd

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History of change in investment rating and/or target price



Date	Rating	Target price	Date	Rating	Target price	Date	Rating	Target price
07-Feb-2022	BUY	16.00	25-Jan-2023	BUY	18.00	29-May-2024	BUY	25.00
01-Sep-2022	BUY	15.00	22-May-2023	BUY	20.00	26-Jul-2024	BUY	28.00
20-Oct-2022	BUY	15.60	28-Aug-2023	BUY	22.00	28-Oct-2024	BUY	30.00

Teerapol Udomvej, CFA started covering this stock from 04-Jun-2021

Price and TP are in local currency

Source: FSSIA estimates

Company	Ticker	Price	Rating	Valuation & Risks
Bangkok Airways	ВА ТВ	THB 24.30	BUY	Downside risks to our SoTP-based TP include 1) extraordinary events such as political turmoil and natural disasters; 2) higher-than-expected fuel expenses following an increase in oil prices; and 3) the slower-than-expected recovery of international tourist numbers.

Source: FSSIA estimates

Additional Disclosures

Target price history, stock price charts, valuation and risk details, and equity rating histories applicable to each company rated in this report is available in our most recently published reports. You can contact the analyst named on the front of this note or your representative at Finansia Syrus Securities Public Company Limited.

All share prices are as at market close on 11-Nov-2024 unless otherwise stated.

RECOMMENDATION STRUCTURE

Stock ratings

Stock ratings are based on absolute upside or downside, which we define as (target price* - current price) / current price.

BUY (B). The upside is 10% or more.

HOLD (H). The upside or downside is less than 10%.

REDUCE (R). The downside is 10% or more.

Unless otherwise specified, these recommendations are set with a 12-month horizon. Thus, it is possible that future price volatility may cause a temporary mismatch between upside/downside for a stock based on market price and the formal recommendation.

* In most cases, the target price will equal the analyst's assessment of the current fair value of the stock. However, if the analyst doesn't think the market will reassess the stock over the specified time horizon due to a lack of events or catalysts, then the target price may differ from fair value. In most cases, therefore, our recommendation is an assessment of the mismatch between current market price and our assessment of current fair value.

Industry Recommendations

Overweight. The analyst expects the fundamental conditions of the sector to be positive over the next 12 months.

Neutral. The analyst expects the fundamental conditions of the sector to be maintained over the next 12 months.

Underweight. The analyst expects the fundamental conditions of the sector to be negative over the next 12 months.

Country (Strategy) Recommendations

Overweight (O). Over the next 12 months, the analyst expects the market to score positively on two or more of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

Neutral (N). Over the next 12 months, the analyst expects the market to score positively on one of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

Underweight (U). Over the next 12 months, the analyst does not expect the market to score positively on any of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.