EQUITY RESEARCH - RESULTS FLASH



WHA INDUSTRIAL LEASEHOLD REIT

WHAIR TB

THAILAND / PROPERTY FUND & REITS



3Q24 results at first glance

TARGET PRICE THB7.40
CLOSE THB6.40
UP/DOWNSIDE +15.6%
TP vs CONSENSUS -11.9%

กำไรเป็นไปตามคาด เตรียมเพิ่มทุนซื้อทรัพย์ใหม่ใน 4Q24

Highlights

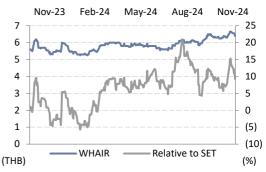
- WHAIR รายงานกำไรสุทธิ 146 ล้านบาทใน 3Q24 (+1.7% q-q, +11.8% y-y) ตาม คาด มาจากรายได้ค่าเช่าที่ +1.8% q-q, +8.2% y-y ค่าใช้จ่ายต่างๆ รวมถึงดอกเบี้ย จ่ายใกล้เคียง 2Q24 ทำให้กำไรมีสเถียรภาพอยู่ในระดับไตรมาสละ 140-146 ล้าน บาทติดต่อกันเป็นไตรมาสที่ 4
- WHAIR ประกาศจ่ายเงินปันผลหน่วยละ 0.2229 บาท สำหรับผลการดำเนินงาน ก.ค. – 20 พ.ย. 2024 (คิดเป็น Dividend yield 3.5%) จ่ายสูงกว่าทุกครั้งก่อนการ เพิ่มทุน โดนจะขึ้นเครื่องหมาย XD 21 พ.ย. และได้รับเงิน 17 ธ.ค. 2024
- กำไรปกติงวด 9M24 อยู่ที่ 433 ล้านบาท +2.8% y-y คิดเป็น 74% ของประมาณ การทั้งปี เรายังคงประมาณการ

Outlook

- WHAIR จะเพิ่มทุนเพื่อลงทุนซื้อทรัพย์เพิ่มเติมครั้งที่ 5 โดยการเพิ่มหน่วยไม่เกิน 109.19 ล้านหน่วย (พาร์ 8.8572 บาท) ขึ้น XR แล้วเมื่อ 4 พ.ย. 2024 เป็นการเพิ่ม ทุนในผู้ถือหน่วยเดิมในอัตราส่วน 1 หน่วยเดิม ต่อ 0.1149 หน่วยใหม่ ในราคา สูงสุดไม่เกินหน่วยละ 6.60 บาท
- WHAIR จะลงทุนในอาคาร 10 ยูนิต (อยู่ใน 4 โครงการ) ประกอบด้วยอาคารโรงงาน
 8 ยูนิต และคลังสินค้า 2 ยูนิต ปัจจุบันอาคารทั้ง 10 หลังมีผู้เช่าเต็ม 100% อายุ
 สัญญาเช่า 30 ปี มีสิทธิในการต่อสัญญาเช่าอีก 30 ปี
- ภายหลังการลงทุนในครั้งนี้ พื้นที่เช่าจะเพิ่มขึ้น +9.4% เป็น 40,172 ตร.ม. จาก ปัจจุบัน 428,818 ตร.ม. เป็น 468,990 ตร.ม.
- ทรัพย์สินทั้ง 10 ยูนิตอยู่ในทำเลที่ตั้งที่มีศักยภาพสูง สร้างรายได้ได้ทันทีและมีการ รับประกันการมีผู้เช่าจาก WHA และ WHAID ทรัพย์สินอยู่ในสภาพดี ทำให้ ค่าใช้จ่ายในการบำรุงรักษาต่ำ ผู้เช่ามาจากหลากหลายอุตสาหกรรม ช่วยกระจาย ความเสี่ยงของรายได้
- เราคาดเงินปันผลจะเพิ่มขึ้นแม้ว่าค่าใช้จ่ายด้านดอกเบี้ยและจำนวนหน่วยทรัสต์ เพิ่มขึ้น โดยคาดเงินปันผลเพิ่มเป็น 0.55-0.59 บาทต่อหน่วยในระหว่างปี 2025-26 คิดเป็นอัตราผลตอบแทน 8%-9% ปัจจุบันราคาหน่วยต่ำกว่า NAV ณ สิ้นเดือน ก.ย. (ที่ 8.9695 บาทต่อหน่วย) ถึง 29% แนะนำซื้อ ราคาเหมาะสมปี 2025 ที่ 7.40 บาท

KEY STOCK DATA

| YE Dec (THB m) | 2023 | 2024E | 2025E | 2026E |
|----------------------|------|-------|-------|-------|
| Revenue | 840 | 881 | 953 | 982 |
| Net profit | 406 | 583 | 621 | 652 |
| EPS (THB) | 0.43 | 0.61 | 0.58 | 0.61 |
| vs Consensus (%) | - | 1.7 | (2.2) | 1.7 |
| EBITDA | 743 | 773 | 831 | 849 |
| Recurring net profit | 561 | 583 | 621 | 652 |
| Core EPS (THB) | 0.59 | 0.61 | 0.58 | 0.61 |
| EPS growth (%) | 8.9 | 4.0 | (5.5) | 5.1 |
| Core P/E (x) | 10.8 | 10.4 | 11.0 | 10.5 |
| Dividend yield (%) | 8.6 | 8.6 | 8.8 | 9.2 |
| EV/EBITDA (x) | 13.5 | 12.9 | 13.1 | 12.6 |
| Price/book (x) | 0.7 | 0.7 | 0.7 | 0.7 |
| Net debt/Equity (%) | 46.8 | 46.2 | 41.6 | 40.2 |
| ROE (%) | 6.6 | 6.9 | 6.8 | 6.8 |



| Share price performance | 1 Month | 3 Month | 12 Month |
|-----------------------------|--------------|-------------|------------|
| Absolute (%) | 1.6 | 4.1 | 13.3 |
| Relative to country (%) | 0.4 | (8.6) | 8.5 |
| Mkt cap (USD m) | | | 177 |
| 3m avg. daily turnover (USD | m) | | 0.2 |
| Free float (%) | | | 91 |
| Major shareholder | WHA Industri | al Developn | nent (15%) |
| 12m high/low (THB) | | | 6.75/5.20 |
| Issued shares (m) | | | 949.62 |

Sources: Bloomberg consensus; FSSIA estimates



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Exhibit 1: WHAIR - 3Q24 results summary

| Year to Dec 31 | 3Q23 | 4Q23 | 1Q24 | 2Q24 | 3Q24 | Cha | ange | 9M23 | 9M24 | Change | % of |
|-----------------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|------|
| | (THB m) | (q-q %) | (y-y %) | (THB m) | (THB m) | (y-y %) | 24E |
| Rental and service revenue | 204 | 213 | 215 | 217 | 221 | 1.8 | 8.2 | 627 | 654 | 4.3 | 74.2 |
| Total cost and expense | (31) | (35) | (31) | (34) | (36) | 5.5 | 16.2 | (94) | (100) | 6.3 | 75.7 |
| EBITDA | 178 | 189 | 192 | 191 | 193 | 1.5 | 8.6 | 554 | 576 | 3.9 | 74.4 |
| Other income | 4 | 11 | 7 | 7 | 8 | 14.3 | 81.4 | 21 | 22 | 4.6 | 89.0 |
| Interest expense | (48) | (49) | (47) | (47) | (48) | 1.2 | 0.3 | (133) | (143) | 7.4 | 75.1 |
| Net investment income | 130 | 140 | 144 | 143 | 146 | 1.7 | 11.7 | 421 | 433 | 2.8 | 74.2 |
| Gain on investment | (0) | 0 | 0 | 0 | 0 | nm | nm | (0) | 0 | nm | |
| Gain on revaluation of investment | 0 | (88) | 0 | 0 | 0 | nm | nm | (67) | 0 | nm | |
| Reported net profit | 130 | 52 | 144 | 143 | 146 | 1.7 | 11.7 | 354 | 433 | 22.2 | 74.2 |
| Core profit | 130 | 140 | 144 | 143 | 146 | 1.7 | 11.7 | 421 | 433 | 2.8 | 74.2 |
| Reported EPS (THB) | 0.14 | 0.05 | 0.15 | 0.15 | 0.15 | 1.7 | 11.7 | 0.37 | 0.46 | 22.2 | 74.2 |
| Recurring EPS (THB) | 0.14 | 0.15 | 0.15 | 0.15 | 0.15 | 1.7 | 11.7 | 0.44 | 0.46 | 2.8 | 74.2 |
| DPU (THB/unit) | 0.137 | 0.137 | 0.137 | 0.137 | 0.223 | 62.5 | 62.8 | 0.548 | 0.549 | 0.2 | |
| NAV (THB/share) | 9.01 | 8.92 | 8.94 | 8.95 | 8.97 | 0.2 | (0.4) | 8.92 | 8.98 | 0.6 | |
| No. of unit (m) | 949.62 | 949.62 | 949.62 | 949.62 | 949.62 | 0.0 | 0.0 | 949.62 | 949.62 | 0.0 | |
| Key Ratios | (%) | (%) | (%) | (%) | (%) | (ppt) | (ppt) | (%) | (%) | (ppt) | |
| EBITDA margin | 87.1 | 88.7 | 89.2 | 87.6 | 87.4 | (0.2) | 0.3 | 88.4 | 88.1 | (0.3) | |
| Core profit margin | 63.7 | 65.8 | 67.2 | 65.8 | 65.8 | (0.1) | 2.0 | 67.2 | 66.2 | (0.9) | |

Sources: WHAIR, FSSIA estimates

Exhibit 2: Rental revenue and core profit

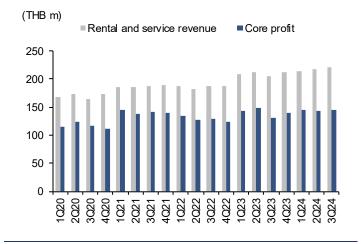
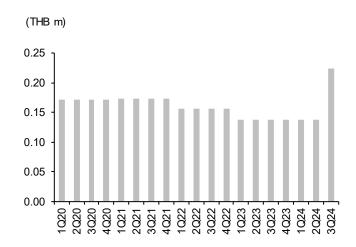


Exhibit 3: DPU



Sources: WHAIR, FSSIA's compilation

Sources: WHAIR, FSSIA's compilation

Financial Statements

WHA Industrial Leasehold REIT

| Profit and Loss (THB m) Year Ending Dec | 2022 | 2023 | 2024E | 2025E | 2026E |
|---|--------|--------|-------|-------|-------|
| Revenue | 745 | 840 | 881 | 953 | 982 |
| Cost of goods sold | 0 | 0 | 0 | 0 | 0 |
| Gross profit | 745 | 840 | 881 | 953 | 982 |
| Other operating income | 2 | 32 | 25 | 24 | 22 |
| Operating costs | (125) | (129) | (132) | (146) | (155) |
| Operating EBITDA | 623 | 743 | 773 | 831 | 849 |
| Depreciation | 0 | 0 | 0 | 0 | 0 |
| Goodwill amortisation | 0 | 0 | 0 | 0 | 0 |
| Operating EBIT | 623 | 743 | 773 | 831 | 849 |
| Net financing costs | (107) | (182) | (190) | (210) | (197) |
| Associates | 0 | 0 | 0 | 0 | 0 |
| Recurring non-operating income | 0 | 0 | 0 | 0 | 0 |
| Non-recurring items | 68 | (155) | 0 | 0 | 0 |
| Profit before tax | 583 | 406 | 583 | 621 | 652 |
| Tax | 0 | 0 | 0 | 0 | 0 |
| Profit after tax | 583 | 406 | 583 | 621 | 652 |
| Minority interests | 0 | 0 | 0 | 0 | 0 |
| Preferred dividends | - | - | - | - | - |
| Other items | - | - | - | _ | - |
| Reported net profit | 583 | 406 | 583 | 621 | 652 |
| Non-recurring items & goodwill (net) | (68) | 155 | 0 | 0 | 0 |
| Recurring net profit | 515 | 561 | 583 | 621 | 652 |
| Per share (THB) | | | | | |
| Recurring EPS * | 0.54 | 0.59 | 0.61 | 0.58 | 0.61 |
| Reported EPS | 0.61 | 0.43 | 0.61 | 0.58 | 0.61 |
| DPS | 0.62 | 0.55 | 0.55 | 0.56 | 0.59 |
| Diluted shares (used to calculate per share data) | 950 | 950 | 950 | 1,070 | 1,070 |
| Growth | | | | | , |
| Revenue (%) | (0.4) | 12.7 | 4.9 | 8.2 | 3.0 |
| Operating EBITDA (%) | (7.1) | 19.3 | 4.1 | 7.4 | 2.2 |
| Operating EBIT (%) | (7.1) | 19.3 | 4.1 | 7.4 | 2.2 |
| Recurring EPS (%) | (19.4) | 8.9 | 4.0 | (5.5) | 5.1 |
| Reported EPS (%) | (42.2) | (30.4) | 43.6 | (5.5) | 5.1 |
| Operating performance | () | () | | () | |
| Gross margin inc. depreciation (%) | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 |
| Gross margin exc. depreciation (%) | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 |
| Operating EBITDA margin (%) | 83.6 | 88.4 | 87.8 | 87.2 | 86.4 |
| Operating EBIT margin (%) | 83.6 | 88.4 | 87.8 | 87.2 | 86.4 |
| Net margin (%) | 69.2 | 66.8 | 66.2 | 65.1 | 66.4 |
| Effective tax rate (%) | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Dividend payout on recurring profit (%) | 114.7 | 92.7 | 89.3 | 97.0 | 97.0 |
| Interest cover (X) | 5.8 | 4.1 | 4.1 | 4.0 | 4.3 |
| | - | | | -1.0 | -1.0 |
| Debtor days | | _ | _ | _ | |
| Creditor days | _ | _ | _ | _ | |
| Operating ROIC (%) | 5.2 | 5.9 | 6.2 | 6.4 | 6.2 |
| ROIC (%) | 5.2 | 5.9 | 6.2 | 6.4 | 6.2 |
| ROE (%) | 6.3 | 6.6 | 6.9 | 6.8 | 6.8 |
| ROA (%) | 5.0 | 5.6 | 5.9 | 6.1 | 6.0 |
| * Pre exceptional, pre-goodwill and fully diluted | 5.0 | 5.0 | 5.9 | 0.1 | 0.0 |
| i to exceptional, pre-goodwill and fully diluted | | | | | |
| Revenue by Division (THB m) | 2022 | 2023 | 2024E | 2025E | 2026E |
| Rental and service income | 745 | 840 | 881 | 953 | 982 |

Sources: WHA Industrial Leasehold REIT; FSSIA estimates

Financial Statements

WHA Industrial Leasehold REIT

| WHA Industrial Leasehold REIT | | | | | |
|---|---|---|--|--|--|
| Cash Flow (THB m) Year Ending Dec | 2022 | 2023 | 2024E | 2025E | 2026E |
| Recurring net profit | 515 | 561 | 583 | 621 | 652 |
| Depreciation | 0 | 0 | 0 | 0 | 0 |
| Associates & minorities | 0 | 0 | 0 | 0 | 0 |
| Other non-cash items | (1,372) | 0 | (20) | 0 | 35 |
| Change in working capital | 225 | 68 | 178 | 205 | 198 |
| Cash flow from operations | (632) | 628 | 742 | 825 | 885 |
| Capex - maintenance | - 0 | - 0 | 0 | 0 | - |
| Capex - new investment Net acquisitions & disposals | - | - | - | - | 0 |
| Other investments (net) | 0 | 0 | 0 | 0 | 0 |
| Cash flow from investing | 0 | 0 | 0 | 0 | 0 |
| Dividends paid | (567) | (506) | (521) | (602) | (633) |
| Equity finance | 0 | 0 | 0 | 1,063 | 0 |
| Debt finance | 1,410 | (34) | 0 | 338 | (210) |
| Other financing cash flows | (97) | (175) | (190) | (210) | (197) |
| Cash flow from financing | 747 | (715) | (711) | 589 | (1,039) |
| Non-recurring cash flows Other adjustments | 0 | 0 | 0 | 0 | 0 |
| Net other adjustments | 0 | 0 | 0 | (1,492) | 0 |
| Movement in cash | 114 | (86) | 31 | (78) | (154) |
| Free cash flow to firm (FCFF) | (524.88) | 809.97 | 931.74 | 1,035.03 | 1,081.77 |
| Free cash flow to equity (FCFE) | 681.02 | 419.48 | 551.55 | (538.81) | 478.64 |
| Per share (THB) | | | | | |
| FCFF per share | (0.55) | 0.85 | 0.98 | 1.09 | 1.14 |
| FCFE per share | 0.72 | 0.44 | 0.58 | (0.57) | 0.50 |
| Recurring cash flow per share | (0.90) | 0.59 | 0.59 | 0.58 | 0.64 |
| Balance Sheet (THB m) Year Ending Dec | 2022 | 2023 | 2024E | 2025E | 2026E |
| Tangible fixed assets (gross) | 12,819 | 12,664 | 12,677 | 13,808 | 13,808 |
| Less: Accumulated depreciation | - | - | - | - | - |
| Tangible fixed assets (net) | 12,819 | 12,664 | 12,677 | 13,808 | 13,808 |
| Intangible fixed assets (net) | 0 | 0 | 0 | 0 | 0 |
| Long-term financial assets Invest. in associates & subsidiaries | 0 | 0 | 0 | 0 | 0 |
| Cash & equivalents | 454 | 368 | 399 | 321 | 167 |
| A/C receivable | 0 | 0 | 0 | 0 | 0 |
| Inventories | 0 | 0 | 0 | 0 | 0 |
| Other current assets | 47 | 77 | 82 | 89 | 88 |
| Current assets | 501 | 445 | 480 | 410 | 255 |
| Other assets | 0 | 0 | 0 | 0 | 0 |
| Total assets | 13,321 | 13,109 | 13,157 | 14,218 | 14,063 |
| Common equity | 8,575 | 8,475 0 | 8,526 | 9,608 0 | 9,627 |
| Minorities etc. Total shareholders' equity | 0 8,575 | 8,475 | 0 8,526 | 9,608 | 9, 627 |
| Long term debt | 4,356 | 4,334 | 4,334 | 4,322 | 4,042 |
| Other long-term liabilities | 81 | 13 | 14 | 16 | 127 |
| Long-term liabilities | 4,437 | 4,347 | 4,349 | 4,338 | 4,169 |
| A/C payable | 0 | 0 | 0 | 0 | 0 |
| Short term debt | 0 | 0 | 0 | 0 | 0 |
| Other current liabilities | 309 | 287 | 278 | 273 | 266 |
| Current liabilities | 309 | 287 | 278 | 273 | 266 |
| Total liabilities and shareholders' equity Net working capital | 13,321 | 13,109 | 13,152 | 14,218 | 14,063 |
| Invested capital | (262) | (210) | (196) | (183) 13,625 | (179) 13,629 |
| * Includes convertibles and preferred stock which is bein | | | | | 10,023 |
| <u> </u> | 12,558 ng treated as debt | 12,454 | 12,481 | , | |
| Per share (THB) | | 12,454 | 12,481 | | |
| Per share (THB) Book value per share | g treated as debt | | | · | 9.00 |
| Per share (THB) Book value per share Tangible book value per share | | 8.92 8.92 | 8.98 8.98 | 8.98 8.98 | 9.00 9.00 |
| Book value per share | g treated as debt | 8.92 | 8.98 | 8.98 | |
| Book value per share Tangible book value per share | g treated as debt | 8.92 | 8.98 | 8.98 | |
| Book value per share Tangible book value per share Financial strength | g treated as debt 9.03 9.03 | 8.92 8.92 | 8.98 8.98 | 8.98 8.98 | 9.00 |
| Book value per share Tangible book value per share Financial strength Net debt/equity (%) Net debt/total assets (%) Current ratio (x) | 9.03 9.03 9.03 45.5 29.3 1.6 | 8.92 8.92 46.8 30.3 1.5 | 8.98 8.98 46.2 29.9 1.7 | 8.98 8.98 41.6 28.1 1.5 | 9.00 40.2 27.6 1.0 |
| Book value per share Tangible book value per share Financial strength Net debt/equity (%) Net debt/total assets (%) | 9.03 9.03 9.03 45.5 29.3 | 8.92 8.92 46.8 30.3 | 8.98 8.98 46.2 29.9 | 8.98 8.98 41.6 28.1 | 9.00 40.2 27.6 |
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| Book value per share Tangible book value per share Financial strength Net debt/equity (%) Net debt/total assets (%) Current ratio (x) CF interest cover (x) | 9.03 9.03 9.03 45.5 29.3 1.6 7.4 | 8.92 8.92 46.8 30.3 1.5 3.3 | 8.98 8.98 46.2 29.9 1.7 3.9 | 8.98 8.98 41.6 28.1 1.5 (1.6) | 9.00 40.2 27.6 1.0 3.4 |
| Book value per share Tangible book value per share Financial strength Net debt/equity (%) Net debt/total assets (%) Current ratio (x) CF interest cover (x) Valuation Recurring P/E (x) * Recurring P/E @ target price (x) * | 9.03 9.03 9.03 45.5 29.3 1.6 7.4 2022 11.8 13.6 | 8.92 8.92 46.8 30.3 1.5 3.3 2023 | 8.98 8.98 46.2 29.9 1.7 3.9 2024E 10.4 12.0 | 8.98 8.98 41.6 28.1 1.5 (1.6) 2025E 11.0 12.8 | 9.00 40.2 27.6 1.0 3.4 2026E 10.5 12.1 |
| Book value per share Tangible book value per share Financial strength Net debt/equity (%) Net debt/total assets (%) Current ratio (x) CF interest cover (x) Valuation Recurring P/E (x) * Recurring P/E @ target price (x) * Reported P/E (x) | 9.03 9.03 9.03 45.5 29.3 1.6 7.4 2022 11.8 13.6 10.4 | 8.92 8.92 46.8 30.3 1.5 3.3 2023 10.8 12.5 15.0 | 8.98 8.98 46.2 29.9 1.7 3.9 2024E 10.4 12.0 10.4 | 8.98 8.98 41.6 28.1 1.5 (1.6) 2025E 11.0 12.8 11.0 | 9.00 40.2 27.6 1.0 3.4 2026E 10.5 12.1 10.5 |
| Book value per share Tangible book value per share Financial strength Net debt/equity (%) Net debt/total assets (%) Current ratio (x) CF interest cover (x) Valuation Recurring P/E (x) * Recurring P/E @ target price (x) * Reported P/E (x) Dividend yield (%) | 9.03 9.03 9.03 45.5 29.3 1.6 7.4 2022 11.8 13.6 10.4 9.7 | 8.92 8.92 46.8 30.3 1.5 3.3 2023 10.8 12.5 15.0 8.6 | 8.98 8.98 46.2 29.9 1.7 3.9 2024E 10.4 12.0 10.4 8.6 | 8.98 8.98 41.6 28.1 1.5 (1.6) 2025E 11.0 12.8 11.0 8.8 | 9.00 40.2 27.6 1.0 3.4 2026E 10.5 12.1 10.5 9.2 |
| Book value per share Tangible book value per share Financial strength Net debt/equity (%) Net debt/total assets (%) Current ratio (x) CF interest cover (x) Valuation Recurring P/E (x) * Recurring P/E @ target price (x) * Reported P/E (x) Dividend yield (%) Price/book (x) | 9.03 9.03 9.03 45.5 29.3 1.6 7.4 2022 11.8 13.6 10.4 9.7 0.7 | 8.92 8.92 46.8 30.3 1.5 3.3 2023 10.8 12.5 15.0 8.6 0.7 | 8.98 8.98 46.2 29.9 1.7 3.9 2024E 10.4 12.0 10.4 8.6 0.7 | 8.98 8.98 41.6 28.1 1.5 (1.6) 2025E 11.0 12.8 11.0 8.8 0.7 | 9.00 40.2 27.6 1.0 3.4 2026E 10.5 12.1 10.5 9.2 0.7 |
| Book value per share Tangible book value per share Financial strength Net debt/equity (%) Net debt/total assets (%) Current ratio (x) CF interest cover (x) Valuation Recurring P/E (x) * Recurring P/E @ target price (x) * Reported P/E (x) Dividend yield (%) Price/book (x) Price/tangible book (x) | 9.03 9.03 9.03 45.5 29.3 1.6 7.4 2022 11.8 13.6 10.4 9.7 0.7 | 8.92 8.92 46.8 30.3 1.5 3.3 2023 10.8 12.5 15.0 8.6 0.7 0.7 | 8.98 8.98 46.2 29.9 1.7 3.9 2024E 10.4 12.0 10.4 8.6 0.7 0.7 | 8.98 8.98 41.6 28.1 1.5 (1.6) 2025E 11.0 12.8 11.0 8.8 0.7 0.7 | 9.00 40.2 27.6 1.0 3.4 2026E 10.5 12.1 10.5 9.2 0.7 0.7 |
| Book value per share Tangible book value per share Financial strength Net debt/equity (%) Net debt/total assets (%) Current ratio (x) CF interest cover (x) Valuation Recurring P/E (x) * Recurring P/E @ target price (x) * Reported P/E (x) Dividend yield (%) Price/book (x) Price/tangible book (x) EV/EBITDA (x) ** | 9.03 9.03 9.03 45.5 29.3 1.6 7.4 2022 11.8 13.6 10.4 9.7 0.7 0.7 | 8.92 8.92 46.8 30.3 1.5 3.3 2023 10.8 12.5 15.0 8.6 0.7 0.7 13.5 | 8.98 8.98 46.2 29.9 1.7 3.9 2024E 10.4 12.0 10.4 8.6 0.7 0.7 12.9 | 8.98 8.98 41.6 28.1 1.5 (1.6) 2025E 11.0 12.8 11.0 8.8 0.7 0.7 | 9.00 40.2 27.6 1.0 3.4 2026E 10.5 12.1 10.5 9.2 0.7 0.7 12.6 |
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Sources: WHA Industrial Leasehold REIT; FSSIA estimates

Disclaimer for ESG scoring

| ESG score | Methodolog | ЭУ | | | Rating | | | | | |
|--|---|--|--|--|---|---|---|--|--|--|
| The Dow Jones Sustainability Indices (<u>DJSI</u>) By S&P Global | process bas from the ann | ed on the comp nual S&P Globa | ransparent, rules-based panies' Total Sustainabili Il Corporate Sustainabili nies within each industry | ity Scores resulting ty Assessment (CSA). | Be a member and invited to the annual S&P Global Corporate Sustainability Assessment (CSA) for DJSI. Companies with an S&P Global ESG Score of less than 45% of the S&P Global ESG Score of the highest scoring company are disqualified. The constituents of the DJSI indices are selected from the Eligible Universe. | | | | | |
| Sustainability nvestment List (THSI) by The Stock Exchange of Thailand (SET) | managing b Candidates 1) no irregul float of >150 up capital. S 70%; 2) inde wrongdoing | usiness with tra must pass the p ar trading of the shareholders, some key disque ependent directorelated to CG, s | ty in Environmental and nsparency in Governand preemptive criteria, with a board members and en and combined holding nalifying criteria include: 1 fors and free float violatic social & environmental in trinings in red for > 3 year | ce, updated annually. two crucial conditions: kecutives; and 2) free nust be >15% of paid- 1) CG score of below on; 3) executives' mpacts; 4) equity in | nature of the relevant industry and materiality. | | | | | |
| CG Score by Thai nstitute of Directors Association Thai IOD) | annually by Thailand (SI | the Thai IOD, w | in sustainable developn vith support from the Sto are from the perspectiv | ck Exchange of | Good (80-89), and not rated for equitable treatr | 3 for Good (70 or scores belo nent of shareh 25%); 4) disclo | ories: 5 for Excel 0-79), 2 for Fair (6 w 50. Weightings nolders (weight 2 sure & transpare | 60-69), 1 for P include: 1) th 5% combined | ass (60-69), ne rights; 2) an); 3) the role o | |
| AGM level By Thai nvestors Association (TIA) with support from the SEC | treatment ar transparent out of five th criteria cove date (45%), circulation of s exercised. The and verifiability | re incorporated and sufficiently are CG compone or AGM procedu and after the matter information assesses, and 3) opennes | nich shareholders' rights into business operations disclosed. All form imports to be evaluated annures before the meeting (10%). (The first as on for voting; and 2) facilitating is 1) the ease of attending mess for Q&A. The third involves, resolutions and voting res | s and information is ortant elements of two ually. The assessment (45%), at the meeting ssesses 1) advance ing how voting rights can be eetings; 2) transparency s the meeting minutes that | f two sment eting s can be ency | | | | | |
| Fhai CAC By Thai Private Sector Collective Action Against Corruption CAC) | establishme policies. The (Companies of Declaration of Certification, in managers and | nt of key control e Certification is leciding to become intent to kick off a ncluding risk asse. | hecklist include corruptions, and the monitoring as good for three years. e a CAC certified member st an 18-month deadline to subsement, in place of policy are blishment of whistleblowing stakeholders.) | nd developing of art by submitting a mit the CAC Checklist for ad control, training of | The document will be reviewed by a committee of nine professionals. A passed Checklist will move for granting certification by the CAC Council approvals whose members are twelve highly respected individuals in professionalism and ethical achievements. | | | | | |
| Morningstar Bustainalytics | based on ar risk is unma | assessment of naged. Sources | k rating provides an ove f how much of a compar to be reviewed include corpor er media, NGO reports/webs | more risk is uni | managed, the | score is the sum higher ESG risk | is scored. | | | |
| | | ompany feedback, uality & peer revie | ESG controversies, issuer in ws. | feedback on draft ESG | NEGL 0-10 | Low 10-20 | Medium 20-30 | High 30-40 | Severe 40+ | |
| ESG Book | positioned to the principle helps explai over-weighti | o outperform ov of financial ma n future risk-adj | ustainable companies the rethe long term. The motoriality including information wasted performance. Mather higher materiality and ly basis. | ethodology considers ation that significantly teriality is applied by | scores using m | ateriality-base | ated as a weight d weights. The s dicating better p | core is scaled | | |
| MSCI | | | | anagement of financially their exposure to ESG ri | | | | | nethodology to | |
| | AAA | 8.571-10.000 | l cadam | la a dina ita in duata da u | | :E+ FCC -: | | _ | | |
| | AA | 7.143-8.570 | Leader: | leading its industry in m | anaging the most s | griilicant E36 n | sks and opportunite | :5 | | |
| | Α | 5.714-7.142 | | | | | | | | |
| | BBB | 4.286-5.713 | Average: | a mixed or unexception industry peers | otional track record of managing the most significant ESG risks and opportuni | | | | | |
| | ВВ | 2.857-4.285 | | | | | | | | |
| | В | 1.429-2.856 | Laggard: | lagging its industry base | ed on its high expos | ure and failure t | o manage significar | t ESG risks | | |
| | CCC | 0.000-1.428 | 33***** | 55 5 ··· ··· ·· · · · · · · · · · · · · | g., s.,pou | | g:g3di | | | |
| loody's ESG olutions | believes tha | t a company int | | take into account ESG o to its business model and medium to long term. | | | | | | |
| Refinitiv ESG ating | based on pu | ıblicly available | and auditable data. The | a company's relative ES score ranges from 0 to re 0 to 25 = poor; >25 to 50 | 100 on relative E | SG performar | nce and insufficie | nt degree of t | | |
| S&P Global | | | | suring a company's perf sification. The score ran | | | of ESG risks, op | portunities, ar | id impacts | |
| Bloomberg | ESG Score | | score is based on Bloor | | ncial materiality. | The score is | a weighted gener | alized mean | power mean) | |
| | score is based on Bloomberg's view of ESG financial materiality. The score is a weighted generalized mean (power mean) of Pillar Scores, where the weights are determined by the pillar priority ranking. Values range from 0 to 10; 10 is the best. ESG Disclosure Score Disclosure of a company's ESG used for Bloomberg ESG score. The score ranges from 0 for none to 100 for disclosure of | | | | | | | | | |

Rating regarding the sustainable development of Thai listed companies, both on the SET and MAI, are publicly available on the website of the Securities and Exchange Commission of Thailand (SEC). Currently, ratings available are 1) "CG Score"; 2) "AGM Level"; 3) "Thai CAC"; and 4) THSI. The ratings are updated on an annual basis. FSSIA does not confirm nor certify the accuracy of such ratings.

Source: FSSIA's compilation

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History of change in investment rating and/or target price



Jitra Amornthum started covering this stock from 02-May-2024

Price and TP are in local currency

Source: FSSIA estimates

| Company | Ticker | Price | Rating | Valuation & Risks |
|----------------------------------|----------|----------|--------|---|
| WHA Industrial Leasehold REIT | WHAIR TB | THB 6.40 | BUY | Downside risks ต่อราคาเป้าหมายของเรา 1) เศรษฐกิจและการลงทุนเติบโตต่ำกว่าคาด; 2) อัตราดอกเบี้ย เป็นขาขึ้นและสูงกว่าคาด; 3) ลูกค้าไม่ต่อสัญญาเช่าและกองทรัสต์ไม่สามารถหาผู้เช่าใหม่ทดแทนได้ 4) ภัย พิบัติทางธรรมชาติ 5) ความไม่สงบทางการเมืองในประเทศ |

Source: FSSIA estimates

Additional Disclosures

Target price history, stock price charts, valuation and risk details, and equity rating histories applicable to each company rated in this report is available in our most recently published reports. You can contact the analyst named on the front of this note or your representative at Finansia Syrus Securities Public Company Limited.

All share prices are as at market close on 07-Nov-2024 unless otherwise stated.

RECOMMENDATION STRUCTURE

Stock ratings

Stock ratings are based on absolute upside or downside, which we define as (target price* - current price) / current price.

BUY (B). The upside is 10% or more.

HOLD (H). The upside or downside is less than 10%.

REDUCE (R). The downside is 10% or more.

Unless otherwise specified, these recommendations are set with a 12-month horizon. Thus, it is possible that future price volatility may cause a temporary mismatch between upside/downside for a stock based on market price and the formal recommendation.

* In most cases, the target price will equal the analyst's assessment of the current fair value of the stock. However, if the analyst doesn't think the market will reassess the stock over the specified time horizon due to a lack of events or catalysts, then the target price may differ from fair value. In most cases, therefore, our recommendation is an assessment of the mismatch between current market price and our assessment of current fair value.

Industry Recommendations

Overweight. The analyst expects the fundamental conditions of the sector to be positive over the next 12 months.

Neutral. The analyst expects the fundamental conditions of the sector to be maintained over the next 12 months.

Underweight. The analyst expects the fundamental conditions of the sector to be negative over the next 12 months.

Country (Strategy) Recommendations

Overweight (O). Over the next 12 months, the analyst expects the market to score positively on two or more of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

Neutral (N). Over the next 12 months, the analyst expects the market to score positively on one of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

Underweight (U). Over the next 12 months, the analyst does not expect the market to score positively on any of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.