#### EQUITY RESEARCH - COMPANY REPORT

# PRECIOUS SHIPPING

**PSL TB** 

# ความสมดุลของอุปสงค์/อุปทานดูอ่อนแอ

- ดัชนี BSI และ BHSI ปรับลง 6% และ 3% ต่อเนื่องใน 4QTD เราปรับลดกำไรปี 2024
  ลง 8.9% แต่ปรับปี 2025-26 ขึ้น 14.3% และ 25.4% ตามลำดับ
- ประมาณการกำไรปี 2024-26 พบว่าเติบโตต่ำ
- คงคำแนะนำถือ ราคาเป้าหมาย 8.50 บาท

#### ดัชนี BSI และ BHSI ปรับลง 6% และ 3% ต่อเนื่องใน 4QTD

หลังจากประกาศผลประกอบการที่ต่ำกว่าคาดใน 3Q24 ขณะที่ 4Q24 เป็น low season ของ การขนส่งทางเรือ ทำให้เราปรับลดประมาณการกำไรปกติในปี 2024 ลง 8.9% เป็น 1,395.1 ล้านบาท เพิ่มขึ้น 110.9% y-y จากฐานต่ำในปีก่อนหน้า กำไรที่ปรับลงหลักๆมาจากการปรับ ลดค่าระวางและปรับเพิ่มค่าใช้จ่ายในการบริหารให้สอดคล้องกับผลการดำเนินงานงวด 9M24 เราคาดกำไร 4Q24 เบื้องต้นที่ 340-350 ล้านบาท ฟื้นตัว 15-17% q-q ทั้งนี้ ดัชนี BSI และ BHSI ใน 4QTD ยังอ่อนแอ -6.1% และ -2.8% จากค่าเฉลี่ยใน 3Q24 ตามลำดับ บางส่วน ชดเชยได้จากจำนวนเรือที่เพิ่มขึ้น 2 ลำ

#### อุปสงค์ที่อ่อนแอกดดันค่าระวางเรือ

สำหรับปี 2025-26 เราปรับประมาณการกำไรปกติขึ้น 14.3% และ 25.4% ตามลำดับ แต่ยัง เป็นกำไรที่หดตัว 2.1% y-y ในปี 2025 และโตเพียง 2.7% y-y ในปี 2026 กำไรที่ปรับขึ้นมา จากการปรับเพิ่มอัตราค่าระวางขึ้นเล็กน้อยแต่ยังเป็นค่าระวางที่ต่ำกว่าปี 2024 จากอุปสงค์ที่ยัง ค่อนข้างอ่อนแอโดยเฉพาะเศรษฐกิจจีนที่เชื่อว่าจะฟื้นตัวช้า นอกจากนี้ เราปรับเพิ่มอัตรากำไร ขั้นต้นจากการคุมค่าใช้จ่ายในการเดินเรือที่ดีมักจะกว่าคาดมาหลายไตรมาส ภายหลังการปรับ ประมาณการ คาดว่ากำไรปกติของ PSL ในปี 2024-26 ค่อนข้างทรงตัวที่ 1.3-1.4 พันล้านบาท ต่อปี ซึ่งดีกว่าช่วงก่อน Covid-19 ที่ขาดทุนติดต่อกันหลายปีจากภาวะ Oversupply ของเรือ

#### ความสมดุลของอุปสงค์-อุปทานดูอ่อนแอลงในปี 2025

ถึงแม้ว่า Demand/Supply จะสมดุลมากขึ้นในปี 2024 แต่แนวโน้มน่าจะแย่ลงในปี 2025 Clarkson Research คาดการณ์ว่าอุปสงค์ในปี 2025 จะเพิ่มขึ้น 2.4% y-y ลดลงจากปี 2024 ที่ คาดเพิ่ม 3.6% ในขณะที่คาดว่าอุปทานเรือจะเพิ่มเร็วกว่า +4.2% y-y ยังดีที่การสั่งต่อเรือใหม่ ต่ำมากเพียง 9.7% ใกล้เคียงกับเรือที่มีอายุ 20+ ปีที่จะต้องหยุดเดินเรือ

#### คงคำแนะนำถือ

ทิศทางกำไรของ PSL เป็นไปในทางเดียวกับเรือโลก หุ้นเรือโลกต่างซื้อขายที่ P/BV ต่ำกว่า 1x เช่นกัน เราประเมินราคาเป้าหมายปี 2025 ที่ 8.50 บาท โดยลด Target P/E เป็น 9.5x อิง -0.3SD ของค่าเฉลี่ย 3 ปี จากเดิมอิง P/E 11.3x เท่าเท่ากับค่าเฉลี่ย จากความเสี่ยงขาลงที่ยัง อยู่ แนะนำถือ



# 

-10.7%

TARGET PRICE	THB8.50
CLOSE	THB8.20
UP/DOWNSIDE	+3.7%
PRIOR TP	THB8.50
CHANGE IN TP	UNCHANGED

TP vs CONSENSUS

### **KEY STOCK DATA**

YE Dec (THB m)	2023	2024E	2025E	2026E
Revenue	5,099	6,021	5,963	6,065
Net profit	709	1,563	1,365	1,402
EPS (THB)	0.45	1.00	0.88	0.90
vs Consensus (%)	-	11.1	53.0	45.2
EBITDA	2,553	3,420	3,373	3,411
Recurring net profit	661	1,395	1,365	1,402
Core EPS (THB)	0.42	0.89	0.88	0.90
Chg. In EPS est. (%)	-	(8.9)	14.3	25.4
EPS growth (%)	(86.4)	110.9	(2.1)	2.7
Core P/E (x)	19.3	9.2	9.4	9.1
Dividend yield (%)	3.0	6.1	5.3	5.5
EV/EBITDA (x)	7.0	5.3	5.4	5.3
Price/book (x)	0.8	0.7	0.7	0.7
Net debt/Equity (%)	30.9	29.3	29.8	30.1
ROE (%)	4.0	8.2	7.6	7.8



Sources: Bloomberg consensus; FSSIA estimates



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บทวิเคราะห์ฉบับนี้แปลมาจากต้นฉบับภาษาอังกฤษ ที่ออกรายงานเมื่อวันที่ 6 พฤศจิกายน 2024

#### **Investment thesis**

With 4Q24 being the low season for shipping, we revise down our core profit estimate for 2024 by 8.9% to THB1.4b (+110.9% y-y), due to a reduction in freight rates. For 2025-26, we revise our core profit estimates upward by 14.3% and 25.4%, respectively. However, we still expect PSL's core profit to contract by 2.1% y-y in 2025 and grow only 2.7% y-y in 2026.

Although the demand/supply balance has improved in 2024, the outlook is likely to worsen in 2025. PSL's profit trend is aligned with the global shipping industry, and it is also trading at a P/BV of below 1x. We maintain our HOLD rating, with a TP at THB8.50 (2025E P/E of 9.5x, - 0.3SD of its three-year average).

#### **Company profile**

Precious Shipping (PSL) is a pure dry cargo ship-owner operating in the Handysize, Supramax and Ultramax sectors of the tramp freight market. PSL was founded in 1989, commenced commercial operations in March 1991, and listed on the Stock Exchange of Thailand in September 1993. As of end-2022, PSL has 38 fleet vessels worth USD799m in book value, with an aggregate capacity of 1,657,579 DWT.

www.preciousshipping.com

#### Catalysts

Key potential catalysts include 1) fewer ships being built, which could reduce global fleet capacity; and 2) China's stimulus to boost the economy.

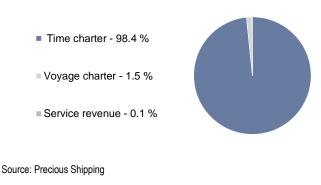
#### **Risks to our call**

Downside risks to our P/E-based TP include 1) a fall in freight rates (time charter equivalent (TCE)); 2) exchange rate volatility; 3) China's slow economic growth; and 4) regulatory risks, including new EEXI and CII requirements, effective 1 Jan-23. Upside risks to our P/E-based TP include 1) higher freight rates (TCE); 2) better-than-expected economic growth in China; and 3) a prolonged Red Sea crisis and shipping disruptions.

#### **Event calendar**

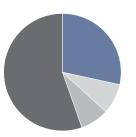
Date	Event
February 2025	4Q24 earnings announcement

#### Principal activities (revenue, 2023)



#### **Major shareholders**

- Globex Corporation Limited -28.4 %
- Graintrade Limited 8.3 %
- Bank Julius Baer & Co. Ltd., Singapore - 7.9 %
- Others 55.4 %



Source: Precious Shipping

#### Key assumptions

	2023A	2024E	2025E	2026E
TCE rate (USD/day)	10,907	13,444	13,288	13,463
TCE rate growth (%)	(45.3)	23.3	(1.2)	1.3
OPEX (USD/day)	5,205	5,240	5,220	5,236
Gross margin (%)	29.5	39.6	39.1	39.1
SG&A to sales (%)	6.6	7.1	7.2	7.3

Source: FSSIA estimates

#### **Earnings sensitivity**

- For every 1% change in its TCE rate, we project PSL's 2025 net profit to change by 3.8%, all else being equal.
- For every 1% change in gross margin, we project PSL's 2025 net profit to change by 4.0%, all else being equal.

Source: FSSIA estimates

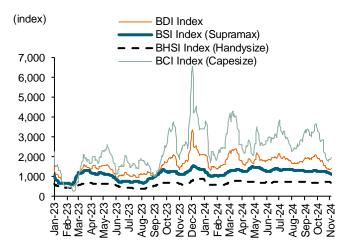


#### Exhibit 1: Key changes in assumptions

		Current			- Previous		Change			
	2024E	2025E	2026E	2024E	2025E	2026E	2024E	2025E	2026E	
	(THB m)	(THB m)	(%)	(%)	(%)					
Total revenue	6,021	5,963	6,065	6,362	6,137	6,048	(5.4)	(2.8)	0.3	
TCE rate (USD/ship/day)	13,444	13,288	13,463	13,484	13,004	13,282	(0.3)	2.2	1.4	
OPEX (USD/ship/day)	5,240	5,220	5,236	5,220	5,295	5,380	0.4	(1.4)	(2.7)	
Cost of goods sold	(2,137)	(2,117)	(2,164)	(2,256)	(2,385)	(2,381)	(5.3)	(11.2)	(9.1)	
Gross profit	3,884	3,846	3,900	4,106	3,753	3,666	(5.4)	2.5	6.4	
SG&A	(553)	(560)	(576)	(530)	(515)	(508)	4.4	8.7	13.4	
EBITDA	3,420	3,373	3,411	3,654	3,325	3,245	(6.4)	1.5	5.1	
Interest expense	538	497	480	555	551	523	(3.1)	(9.9)	(8.2)	
Core profit	1,395	1,365	1,402	1,532	1,195	1,118	(8.9)	14.3	25.4	
Margins	(%)	(%)	(%)	(%)	(%)	(%)	(ppt)	(ppt)	(ppt)	
Gross margin	39.6	39.1	39.1	40.3	35.7	34.3	(0.7)	3.4	4.8	
SG&A to sales	7.1	7.2	7.3	6.6	6.7	6.7	0.5	0.5	0.6	
EBITDA margin	56.9	56.6	56.3	57.5	54.2	53.7	(0.6)	2.4	2.6	
Core profit margin	23.2	22.9	23.1	24.1	19.5	18.5	(0.9)	3.4	4.6	

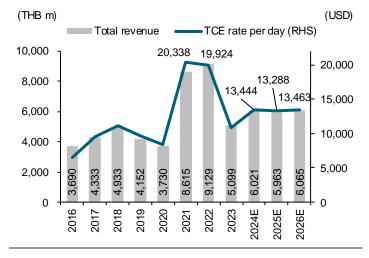
Sources: PSL, FSSIA estimates

#### Exhibit 2: Shipping freight indices



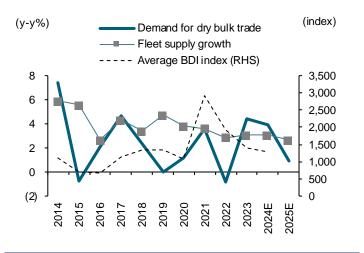
Sources: Bloomberg, FSSIA's compilation

#### Exhibit 4: PSL's freight rates and revenue



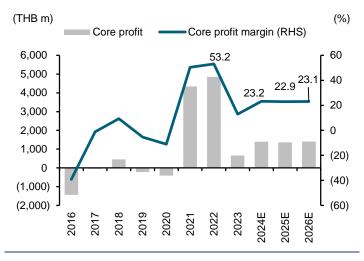
Sources: PSL, FSSIA estimates

#### Exhibit 3: Minor bulk trade vs fleet growth



Sources: PSL, Clarksons October 2024 DBTO

#### Exhibit 5: Core profit and core profit margin



Sources: PSL, FSSIA estimates

#### Exhibit 6: One-year forward rolling P/E band



#### Exhibit 7: One-year forward rolling P/BV band



Sources: Bloomberg, FSSIA estimates

Sources: Bloomberg, FSSIA estimates

#### Exhibit 8: Peers comparison as of 6 November 2024

Company	BBG	Share price	EPS gr	owth	PE		PBV	'	EV/ EB	ITDA
		Current	24E	25E	24E	25E	24E	25E	24E	25E
		(LCY)	(%)	(%)	(x)	(x)	(x)	(x)	(x)	(x)
Thailand										
Thoresen Thai Agencies*	TTA TB	5.60	42	(22)	5.9	7.6	0.4	0.4	3.6	3.7
Precious Shipping*	PSL TB	8.20	111	(2)	9.2	9.4	0.7	0.7	5.3	5.4
Thailand average			76.5	(11.9)	7.5	8.5	0.5	0.5	4.4	4.6
Regional										
Cosco shipping Holding	601919 CH	15.01	93	(51)	5.2	10.6	1.1	1.0	2.1	3.8
Evergreen marine	2603 TT	217.00	396	(43)	3.7	6.5	0.8	0.8	2.2	4.3
Mitsui OSK Lines	9104 JP	5,140.00	(74)	57	5.1	8.9	0.7	0.7	11.7	10.8
Kawasaki Kisen Kaisha	9107 JP	2,116.00	(83)	112	6.2	13.9	0.8	0.8	10.0	10.4
Orient Oversea International	316 HK	115.50	79	(26)	3.8	5.2	0.7	0.7	1.2	1.7
Wan Hai Lines	2615 TT	93.60	(854)	(50)	6.4	13.0	1.0	0.9	88.5	178.8
Nanjing Tanker	601975 CH	3.41	36	2	7.8	7.7	1.5	1.3	4.4	4.3
Regional average			(58)	(0.0)	5.5	9.4	1.0	0.9	17.2	30.6
Global										
Hapag-Lloyd	HLAG GR	169.60	(35)	(79)	15.8	74.7	1.6	1.7	7.0	11.2
Maersk	MAERSKB DC	11,455.00	55	(87)	5.3	39.1	0.5	0.5	1.9	3.0
Star Bulk Carriers	SBLK US	19.61	118	(3)	5.9	6.1	0.9	0.9	5.6	5.0
Navios Maritime Partners	NMM US	53.93	9	26	3.8	3.0	0.5	0.4	4.1	3.6
D/S Norden	DNORD DC	221.00	(68)	43	7.0	4.9	0.8	0.7	3.1	2.6
Genco Shipping & Trading	GNK US	16.39	181	(7)	8.8	9.5	0.8	0.8	4.7	4.8
Diana Shipping	DSX US	2.24	(28)	260	9.0	2.5	n/a	n/a	6.3	4.4
Globus Maritime	GLBS US	1.53	(81)	(180)	30.6	n/a	0.2	0.2	0.8	0.5
Global average			18.8	(3.4)	10.8	20.0	0.7	0.7	4.2	4.4
Overall average			(6.1)	(3.0)	8.2	13.9	0.8	0.8	9.6	15.2

Sources: Bloomberg, \*FSSIA's compilation

#### **Financial Statements**

Precious Shipping

Profit and Loss (THB m) Year Ending Dec	2022	2023	2024E	2025E	2026E
Revenue	9,129	5,099	6,021	5,963	6,065
Cost of goods sold	(3,401)	(3,595)	(3,637)	(3,634)	(3,694)
Gross profit	5,728	1,504	2,384	2,328	2,371
Other operating income	17	46	90	88	86
Operating costs	(517)	(425)	(553)	(560)	(576)
Operating EBITDA	6,553	2,553	3,420	3,373	3,411
Depreciation	(1,324)	(1,429)	(1,500)	(1,517)	(1,529)
Goodwill amortisation	0	0	0	0	0
Operating EBIT	5,229	1,124	1,920	1,856	1,881
Net financing costs	(392)	(481)	(538)	(497)	(480)
Associates	29	21	20	21	22
Recurring non-operating income	29	21	20	21	22
Non-recurring items	0	48	168	0	0
Profit before tax	4,866	713	1,571	1,380	1,423
Тах	(15)	(4)	(8)	(15)	(21)
Profit after tax	4,851	709	1,563	1,365	1,402
Minority interests	0	0	0	0	0
Preferred dividends	-	-	-	-	-
Other items	-	-	-	-	-
Reported net profit	4,851	709	1,563	1,365	1,402
Non-recurring items & goodwill (net)	0	(48)	(168)	0	0
Recurring net profit	4,850	661	1,395	1,365	1,402
Per share (THB)					
Recurring EPS *	3.11	0.42	0.89	0.88	0.90
Reported EPS	3.11	0.45	1.00	0.88	0.90
DPS	1.75	0.25	0.50	0.44	0.45
Diluted shares (used to calculate per share data)	1,559	1,559	1,559	1,559	1,559
Growth	,		,		
Revenue (%)	6.0	(44.1)	18.1	(1.0)	1.7
Operating EBITDA (%)	10.2	(61.0)	34.0	(1.4)	1.1
Operating EBIT (%)	10.5	(78.5)	70.8	(3.3)	1.4
Recurring EPS (%)	11.8	(86.4)	110.9	(2.1)	2.7
Reported EPS (%)	8.4	(85.4)	120.4	(12.7)	2.7
Operating performance	0.4	(00.4)	120.4	(12.7)	2.1
	60.7	20 F	20.6	20.4	39.1
Gross margin inc. depreciation (%)	62.7	29.5	39.6	39.1	
Gross margin exc. depreciation (%)	77.3	57.5	64.5	64.5	64.3
Operating EBITDA margin (%)	71.8	50.1	56.8	56.6	56.2
Operating EBIT margin (%)	57.3	22.1	31.9	31.1	31.0
Net margin (%)	53.1	13.0	23.2	22.9	23.1
Effective tax rate (%)	0.3	0.5	0.5	1.1	1.5
Dividend payout on recurring profit (%)	56.3	58.9	56.0	50.0	50.0
Interest cover (X)	13.4	2.4	3.6	3.8	4.0
Inventory days	5.6	6.1	5.2	5.4	5.3
Debtor days	9.1	20.6	18.4	18.1	15.8
Creditor days	82.5	83.2	68.3	68.1	66.5
Operating ROIC (%)	19.9	4.2	7.1	6.6	6.6
ROIC (%)	19.5	4.2	6.9	6.4	6.4
ROE (%)	31.5	4.0	8.2	7.6	7.8
ROA (%)	21.6	4.3	7.4	7.0	7.1
* Pre-exceptional, pre-goodwill and fully diluted					
Revenue by Division (THB m)	2022	2023	2024E	2025E	2026E
Time charter	8,992	5,016	5,945	5,876	5,954
Voyage charter	132	79	71	81	105

Sources: Precious Shipping; FSSIA estimates

### **Financial Statements**

Precious Shipping

Cash Flow (THB m) Year Ending Dec	2022	2023	2024E	2025E	2026E
ecurring net profit	4,850	661	1,395	1,365	1,402
epreciation	1,324	1,429	1,500	1,517	1,529
ssociates & minorities	-	-	-	-	
her non-cash items	402	413	1,009	(570)	(615
nange in working capital	28	(336)	(150)	35	80
ash flow from operations	6,604	2,167	3,755	2,348	2,396
apex - maintenance	-	-	-	-	
apex - new investment	(2,447)	(562)	(2,998)	(1,800)	(1,800)
et acquisitions & disposals	0	1	0	0	(
ther investments (net)	30	21	(186)	10	23
ash flow from investing	(2,416)	(541)	(3,184)	(1,790)	(1,777
ividends paid	(3,508)	(624)	(782)	(683)	(701
quity finance	0	0	0	0	(00)
ebt finance	(1,818)	710	(691)	(194)	(82)
ther financing cash flows	(380)	(455)	0	0	(700)
ash flow from financing	(5,705)	(368)	(1,473)	(876)	(782)
on-recurring cash flows ther adjustments	- 104	- 1	- 0	- 0	(
et other adjustments	104 104	1	0	0	(
lovement in cash	(1,413)	1,259	(901)	(319)	(163
ree cash flow to firm (FCFF)	4,580.64	2,106.72	1,108.81	1,054.74	1,099.02
ree cash flow to equity (FCFE)	2,095.00	1,882.57	(119.81)	363.94	537.57
	2,000.00	1,002.01	(113.01)	000.04	551.51
er share (THB)					_
CFF per share	2.94	1.35	0.71	0.68	0.70
CFE per share ecurring cash flow per share	1.34 4.22	1.21 1.61	(0.08) 2.50	0.23 1.48	0.34 1.49
	4.22	1.01	2.30	1.40	1.48
alance Sheet (THB m) Year Ending Dec	2022	2023	2024E	2025E	2026E
angible fixed assets (gross)	32,817	32,689	35,019	35,936	36,872
ess: Accumulated depreciation	(10,769)	(11,854)	(12,683)	(13,318)	(13,983
angible fixed assets (net)	22,048	20,836	22,336	22,618	22,889
ntangible fixed assets (net)	16	9	9	9	,
ong-term financial assets	-	-	_	-	
vest. in associates & subsidiaries	81	82	82	82	82
ash & equivalents	1,056	2,315	1,414	1,095	931
/C receivable	279	295	313	277	249
iventories	42	30	31	31	32
other current assets	181	250	301	298	285
current assets	1,557	2,890	2,058	1,702	1,497
other assets	602	529	715	705	68
otal assets	24,304	24,346	25,199	25,115	25,158
common equity	16,463	16,246	17,853	17,976	18,087
linorities etc.	0	0	0	0	(
otal shareholders' equity	16,463	16,246	17,853	17,976	18,087
ong term debt	5,556	5,548	5,539	5,366	5,337
ther long-term liabilities	417	276	192	179	182
ong-term liabilities	5,974	5,824	5,732	5,545	5,519
/C payable	639	447	443	445	455
hort term debt	1,167	1,788	1,107	1,086	1,033
ther current liabilities	61	41	64	64	65
urrent liabilities	1,867	2,276	1,614	1,594	1,553
otal liabilities and shareholders' equity	24,304	24,346	25,199	25,115	25,158
et working capital	(198)	87	137	98	46
vested capital	22,548	21,542	23,278	23,512	23,707
Includes convertibles and preferred stock which is bein	ng treated as debt				
er share (THB)					
ook value per share	10.56	10.42	11.45	11.53	11.60
angible book value per share	10.55	10.41	11.44	11.52	11.59
inancial strength					
let debt/equity (%)	34.4	30.9	29.3	29.8	30.1
et debt/total assets (%)	23.3	20.6	20.8	21.3	21.0
urrent ratio (x)	0.8	1.3	1.3	1.1	1.0
F interest cover (x)	12.6	6.1	6.4	5.4	5.9
aluation	2022	2023	2024E	2025E	2026E
ecurring P/E (x) *	2.6	19.3	9.2	9.4	9.1
ecurring P/E (x) * ecurring P/E @ target price (x) *	2.6		9.2 9.5	9.4 9.7	9. 9.
		<b>20.0</b>	9.5 8.2		
eported P/E (x)	2.6	18.0		9.4 5.3	9.1
ividend yield (%)	21.3	3.0	6.1	5.3	5.6
rice/book (x)	0.8	0.8	0.7	0.7	0.7
rice/tangible book (x)	0.8	0.8	0.7	0.7	0.7
V/EBITDA (x) **	2.8	7.0	5.3	5.4	5.3
V/EBITDA @ target price (x) ** V/invested capital (x)	2.9 0.8	7.2 0.8	5.4 0.8	5.5 0.8	5.5 0.8

Sources: Precious Shipping; FSSIA estimates



# **PRECIOUS SHIPPING PCL (PSL TB)**



 $\star \star \star$ 

55.45 /100

#### Exhibit 9: FSSIA ESG score implication

Rating	Score	Implication
****	>79-100	Leading its industry peers in managing the most significant ESG risks which not only better cost efficiency but also lead to higher profitability.
$\star\star\star\star$	>59-79	A mixed track record of managing the most significant ESG risks and opportunities relative to industry peers.
$\star\star\star$	>39-59	Relevant ESG materiality matrix has been constructively addressed, well-managed and incorporated into day-to-day operations, in which targets and achievements are evaluated annually.
**	>19-39	Relevant ESG materiality matrix has been identified with key management in charge for progress to be followed up on and to provide intensive disclosure. Most targets are conventional and achievable.
*	1-19	The company has adopted the United Nations Sustainable Development Goals (UN SDGs), established sustainability management guidelines and fully complies with regulations or ESG suggested guidance from related organizations such as the SET and SEC.

Sources: FSSIA estimates

#### Exhibit 10: ESG – peer comparison

	FSSIA			Domest	ic ratings		Global ratings					Bloomberg			
	ESG score	DJSI	SET THSI	THSI	CG score	AGM level	Thai CAC	Morningstar ESG risk	ESG Book	MSCI	Moody's	Refinitiv	S&P Global	ESG score	Disclosure score
SET100	69.20	5.34	4.40	4.40	4.76	4.65	3.84	Medium	51.76	BBB	20.87	58.72	63.91	3.72	28.17
Coverage	67.12	5.11	4.15	4.17	4.83	4.71	3.53	Medium	52.04	BB	16.97	56.85	62.09	3.40	31.94
NYT	43.79			Y	5.00	5.00			53.86			57.61		6.57	45.96
PSL	55.45		Y	Y	5.00	5.00	Certified	Medium	59.76	BB			51.00		
RCL	27.51				4.00	4.00		High	41.46			20.37	13.00	.94	30.36
SJWD	42.41		Y	Y	5.00	5.00			56.00			42.01		3.44	41.46
TTA	65.35		Y	Y	5.00	5.00	Certified	Medium	56.56	AA		50.79	25.00	3.31	56.20

Sources: <u>SETTRADE.com</u>; \* FSSIA estimate; FSSIA's compilation

#### Exhibit 11: ESG disclosure from company's one report

FY ending Dec 31	FY 2022
Environmental	
Climate change policy	Yes
Climate change opportunities discussed	
GHG scope 2 location-based policy	Yes
Biodiversity policy	Yes
Energy efficiency policy	Yes
Electricity used	Yes
Fuel used - crude oil/diesel	Yes
Waste reduction policy	Yes
Water policy	Yes
Water consumption	Yes
Social	
Human rights policy	Yes
Policy against child labor	Yes
Quality assurance and recall policy	
Consumer data protection policy	Yes
Equal opportunity policy	Yes
Gender pay gap breakout	
Pct women in workforce	56
Business ethics policy	Yes
Anti-bribery ethics policy	Yes
Health and safety policy	Yes
Lost time incident rate - employees	
Training policy	Yes
Fair remuneration policy	Yes
Number of employees - CSR	Yes
Total hours spent by firm - employee training	44286
Social supply chain management	Yes

FY ending Dec 31	FY 202
Governance	
Board size / Independent directors (ID) / Female	11/4/
No. of board meetings for the year / % attendance	7 / 989
Company conducts board evaluations	Ye
Number of non-executive directors on board	
Director share ownership guidelines	Ν
Board age limit	
Age of the youngest / oldest director	34 / 6
Number of executives / female	3 /
Executive share ownership guidelines	١
Size of audit committee / ID	3/
Audit committee meetings	
Audit committee meeting attendance (%)	10
Size of compensation committee / ID	3/
Number of compensation committee meetings	
Compensation committee meeting attendance (%)	10
Size of nomination committee / ID	3/
Number of nomination committee meetings	
Nomination committee meeting attendance (%)	10
Board compensation (THB m)	8
Executive compensation (THB m)	94.8
Auditor fee (THB m)	11.1
(EY Office Limited)	
Total employee (no.)	1:
Employee compensation (THB m)	315.3

Source: FSSIA's compilation



#### **Disclaimer for ESG scoring**

ESG score	Methodolog	IY .			Rating						
The Dow Jones Sustainability Indices ( <u>DJSI</u> ) By S&P Global	The DJSI World applies a transparent, rules-based component selection process based on the companies' Total Sustainability Scores resulting from the annual S&P Global Corporate Sustainability Assessment (CSA). Only the top-ranked companies within each industry are selected for inclusion.				Be a member and invited to the annual S&P Global Corporate Sustainability Assessment (CSA) for DJSI. Companies with an S&P Globa ESG Score of less than 45% of the S&P Global ESG Score of the highest scoring company are disqualified. The constituents of the DJSI indices are selected from the Eligible Universe.						
Sustainability Investment List (THSI) by The Stock Exchange of Thailand (SET)	THSI quantifies responsibility in Environmental and Social issues by managing business with transparency in Governance, updated annually. Candidates must pass the preemptive criteria, with two crucial conditions: 1) no irregular trading of the board members and executives; and 2) free float of >150 shareholders, and combined holding must be >15% of paid-up capital. Some key disqualifying criteria include: 1) CG score of below 70%; 2) independent directors and free float violation; 3) executives' wrongdoing related to CG, social & environmental impacts; 4) equity in negative territory; and 5) earnings in red for > 3 years in the last 5 years.				To be eligible for <u>THSI inclusion</u> , verified data must be scored at a minimum of 50% for each indicator, unless the company is a part of DJSI during the assessment year. The scoring will be fairly weighted against the nature of the relevant industry and materiality. <u>SETTHSI Index</u> is extended from the THSI companies whose 1) market capitalization > THB5b (~USD150b); 2) free float >20%; and 3) liquidity >0.5% of paid-up capital for at least 9 out of 12 months. The SETTHSI Index is a market capitalisation-weighted index, cap 5% quarterly weight a maximum, and no cap for number of stocks.						
CG Score by Thai Institute of Directors Association (Thai IOD)	An indicator of CG strength in sustainable development, measured annually by the Thai IOD, with support from the Stock Exchange of Thailand (SET). The results are from the perspective of a third party, not an evaluation of operations.				Scores are rated in six categories: 5 for Excellent (90-100), 4 for Very Good (80-89), 3 for Good (70-79), 2 for Fair (60-69), 1 for Pass (60-69), and not rated for scores below 50. Weightings include: 1) the rights; 2) and equitable treatment of shareholders (weight 25% combined); 3) the role of stakeholders (25%); 4) disclosure & transparency (15%); and 5) board responsibilities (35%).						
AGM level By Thai Investors Association (TIA) with support from the SEC	treatment are transparent a out of five the criteria cover date (45%), a circulation of s exercised. The and verifiability	e incorporated and sufficientl e CG compon r AGM proced and after the i ufficient informa e second assess r; and 3) openne	which shareholders' right d into business operation y disclosed. All form imp- tents to be evaluated anr lures before the meeting meeting (10%). (The first a tion for voting; and 2) facilita eves 1) the ease of attending ri- sess for Q&A. The third involve rees, resolutions and voting re	The scores are classified into four categories: 5 for Excellent (100), 4 for Very Good (90-99), 3 for Fair (80-89), and not rated for scores below 79.							
Thai CAC By Thai Private Sector Collective Action Against Corruption (CAC)	The core elements of the Checklist include corruption risk assessment, establishment of key controls, and the monitoring and developing of policies. The Certification is good for three years. (Companies deciding to become a CAC certified member start by submitting a Declaration of Intent to kick off an 18-month deadline to submit the CAC Checklist for Certification, including risk assessment, in place of policy and control, training of managers and employees, establishment of whistleblowing channels, and communication of policies to all stakeholders.)				The document will be reviewed by a committee of nine professionals. A passed Checklist will move for granting certification by the CAC Council approvals whose members are twelve highly respected individuals in professionalism and ethical achievements.						
<u>Morningstar</u> Sustainalytics	based on an risk is unmar	assessment on aged. Sources	sk rating provides an ove of how much of a compa s to be reviewed include corp her media, NGO reports/web	A company's ESG risk rating score is the sum of unmanaged risk. The more risk is unmanaged, the higher ESG risk is scored.							
		ompany feedbac uality & peer rev	k, ESG controversies, issuer iews.	feedback on draft ESG	0-10	Low 10-20	<b>Medium</b> 20-30	High 30-40	Severe 40+		
ESG Book	The ESG score identifies sustainable companies that are better positioned to outperform over the long term. The methodology considers the principle of financial materiality including information that significantly helps explain future risk-adjusted performance. Materiality is applied by over-weighting features with higher materiality and rebalancing these weights on a rolling quarterly basis.				The total ESG score is calculated as a weighted sum of the features scores using materiality-based weights. The score is scaled between 0 and 100 with higher scores indicating better performance.						
<u>MSCI</u>				anagement of financially their exposure to ESG ri					nethodology to		
	AAA	8.571-10.00	0 Leader:	leading its industry in m	anaging the most s	ionificant ESG ris	sks and opportunitie	s			
	AA	7.143-8.570		<u> </u>	0.0.1.100						
	A	5.714-7.142		a mixed or unexception	al track record of m	anaging the mos	t significant ESG ris	ks and opportur	nities relative to		
	BBB BB	4.286-5.713 2.857-4.285	-	industry peers			-				
	В	2.857-4.285									
	CCC	0.000-1.428	Laggard:	lagging its industry base	ed on its high expos	sure and failure to	o manage significan	t ESG risks			
Moody's ESG solutions	Moody's ass believes that	esses the dec t a company ir	gree to which companies	take into account ESG o to its business model and medium to long term.							
Refinitiv ESG rating	based on pu	blicly available	e and auditable data. The	a company's relative ES e score ranges from 0 to are 0 to 25 = poor; >25 to 50	100 on relative E	SG performan	ce and insufficie	nt degree of ti			
raung	TI 00000	obal ESG Sco		asuring a company's perf ssification. The score ran			of ESG risks, op	portunities, an	d impacts		
S&P Global		its peers with	in the same moustry cla		ESG Score Bloomberg score evaluating the company's aggregated Environmental, Social and Governance (ESG) performance. The score is based on Bloomberg's view of ESG financial materiality. The score is a weighted generalized mean (power mean) of Pillar Scores, where the weights are determined by the pillar priority ranking. Values range from 0 to 10; 10 is the best.						
	compared to	its peers with	Bloomberg score evalu score is based on Bloo	ating the company's agg mberg's view of ESG fina	ancial materiality.	The score is a	a weighted gener	alized mean (	power mean)		

Rating regarding the sustainable development of Thai listed companies, both on the SET and MAI, are publicly available on the website of the Securities and Exchange Commission of Thailand (SEC). Currently, ratings available are 1) "CG Score"; 2) "AGM Level"; 3) "Thai CAC"; and 4) THSI. The ratings are updated on an annual basis. FSSIA does not confirm nor certify the accuracy of such ratings. Source: FSSIA's compilation

#### **GENERAL DISCLAIMER**

#### ANALYST(S) CERTIFICATION

#### Jitra Amornthum FSS International Investment Advisory Securities Co., Ltd

The individual(s) identified above certify(ies) that (i) all views expressed in this report accurately reflect the personal view of the analyst(s) with regard to any and all of the subject securities, companies or issuers mentioned in this report; and (ii) no part of the compensation of the analyst(s) was, is, or will be, directly or indirectly, related to the specific recommendations or views expressed herein.

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#### History of change in investment rating and/or target price

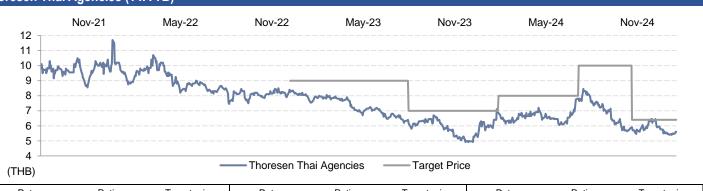


Jitra Amornthum started covering this stock from 13-Feb-2023

Price and TP are in local currency

Source: FSSIA estimates

#### Thoresen Thai Agencies (TTA TB)



Date	Rating	Target price	Date	Rating	Target price	Date	Rating	Target price
10-Jan-2023	HOLD	9.00	02-Aug-2023	HOLD	7.00	21-May-2024	BUY	10.00
10-May-2023	BUY	9.00	04-Jan-2024	BUY	8.00	21-Aug-2024	HOLD	6.40

Jitra Amornthum started covering this stock from 10-Jan-2023

Price and TP are in local currency

Source: FSSIA estimates

Company	Ticker	Price	Rating	Valuation & Risks
Precious Shipping	PSL TB	THB 8.20	HOLD	Downside risks to our P/E-based TP include 1) a fall in freight rates (time charter equivalent (TCE)); 2) exchange rate volatility; 3) China's slow economic growth; and 4) regulatory risks, including new EEXI and CII requirements, effective 1 Jan-23. Upside risks to our P/E-based TP include 1) higher freight rates (TCE); 2) better-than-expected economic growth in China; and 3) a prolonged Red Sea crisis and shipping disruptions.
Thoresen Thai Agencies	ТТА ТВ	THB 5.60	HOLD	Downside risks to our P/E-based TP include 1) a fall in freight rates (TCE); 2) exchange rate volatility; 3) slow economic growth in China; and 4) regulatory risks, including new EEXI and CII requirements, effective 1 Jan-23. Upside risks to our P/E-based TP include 1) higher freight rates (TCE); 2) better-than-expected economic growth in China; and 3) a prolonged Red Sea crisis and shipping disruptions.

Source: FSSIA estimates

#### **Additional Disclosures**

Target price history, stock price charts, valuation and risk details, and equity rating histories applicable to each company rated in this report is available in our most recently published reports. You can contact the analyst named on the front of this note or your representative at Finansia Syrus Securities Public Company Limited.

All share prices are as at market close on 06-Nov-2024 unless otherwise stated.

#### **RECOMMENDATION STRUCTURE**

#### Stock ratings

Stock ratings are based on absolute upside or downside, which we define as (target price\* - current price) / current price.

BUY (B). The upside is 10% or more.

HOLD (H). The upside or downside is less than 10%.

REDUCE (R). The downside is 10% or more.

Unless otherwise specified, these recommendations are set with a 12-month horizon. Thus, it is possible that future price volatility may cause a temporary mismatch between upside/downside for a stock based on market price and the formal recommendation.

\* In most cases, the target price will equal the analyst's assessment of the current fair value of the stock. However, if the analyst doesn't think the market will reassess the stock over the specified time horizon due to a lack of events or catalysts, then the target price may differ from fair value. In most cases, therefore, our recommendation is an assessment of the mismatch between current market price and our assessment of current fair value.

#### **Industry Recommendations**

**Overweight.** The analyst expects the fundamental conditions of the sector to be positive over the next 12 months. **Neutral.** The analyst expects the fundamental conditions of the sector to be maintained over the next 12 months. **Underweight.** The analyst expects the fundamental conditions of the sector to be negative over the next 12 months.

#### **Country (Strategy) Recommendations**

**Overweight (O).** Over the next 12 months, the analyst expects the market to score positively on two or more of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

Neutral (N). Over the next 12 months, the analyst expects the market to score positively on one of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

Underweight (U). Over the next 12 months, the analyst does not expect the market to score positively on any of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.