EQUITIES RESEARCH



Thailand Hotels

RevPAR resilient and rising in 3Q24

- Positive RevPAR trend in July and Aug. Double-digit organic growth y-y for Thai hotels and 4-6% y-y growth estimated for hotels with renovation programs. Strong recovery of Maldives hotels. European hotels still have robust RevPAR growth.
- Maintain OVERWEIGHT; decent 3Q24E earnings with promising outlook in upcoming high season.

Thai hotels: RevPAR growth continues in 3Q24

We updated the RevPAR trend with Thai hotels over July and Aug and see positive movement. Starting with RevPAR of hotels based in Thailand, we estimate RevPAR growth of more than 10% y-y for MINT, AWC, and BEYOND. However, some hotels should record lesser growth of around 4-6% y-y, including CENTEL (from major renovation of Centara Mirage Pattaya), SHR (from renovation of SAii Laguna Phuket), ERW (from the poisoning incident at Grand Hyatt) and DUSIT (from renovation of Dusit Thani Phuket). Overall, we see that RevPAR is still growing well in 3Q24, but it may not attract much market attention when compared to the 10-15% y-y RevPAR growth in 1H24. We expect RevPAR to accelerate in 4Q24 – the high season.

Overseas hotels: RevPAR picking up in Maldives; Europe still healthy

RevPAR of Maldives hotels (CENTEL, SHR, and DUSIT) has shown a significant recovery, growing 10-20% y-y, driven by an increase in tourist arrivals, from growth of 2% y-y in 2Q24 to 15% y-y in July and Aug. RevPAR of European hotels has also consistently improved at a rate of 13-15% for MINT and 5-6% y-y for SHR (lower due to the expiration of the exclusive use agreement of some hotels). For Japan hotels (CENTEL and ERW), RevPAR should decline by 9-12% q-q due to the low season (y-y comparison is not applicable as the hotels have recently opened).

3Q24 earnings outlook: expect all stocks to report growth y-y

We believe all of the hotel stocks under our coverage should deliver core profit growth y-y thanks to better y-y RevPAR. For q-q, we have categorized the stocks into three groups: 1) ERW and SHR should record growth q-q; 2) AWC and BEYOND are expected to maintain stable core earnings; and 3) the last group's profit is likely to decline q-q, including MINT (from seasonality), CENTEL (from pre-operating expenses of new Maldives hotels), and DUSIT (from pre-operating expenses of the Dusit Central Park (DCP) project).

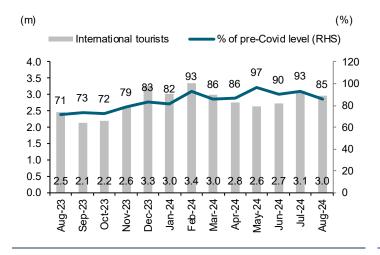
Top picks are MINT and AWC; wildcard picks are SHR and DUSIT

We are Overweight on the sector. While 3Q24 earnings may not be a major market catalyst, we recommend starting to accumulate the stocks for strong growth during 4Q24-1Q25 due to the high tourism season (for Thailand and Maldives). Our top picks are 1) MINT, driven by strong RevPAR growth, a cheap valuation, and its deleveraging plan in 2H24; and 2) AWC, led by the earnings growth cycle of its hotel business and a larger asset size vs pre-Covid. Our wildcard picks are 1) SHR, from its earnings bottom with potential growth q-q and y-y over the next three consecutive quarters after all its hotel portfolios perform at a normalized level; and 2) DUSIT, led by the DCP project, scheduled to open on 27 Sep.



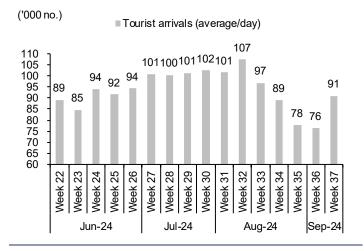
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Exhibit 1: Thailand's total tourist arrivals by month



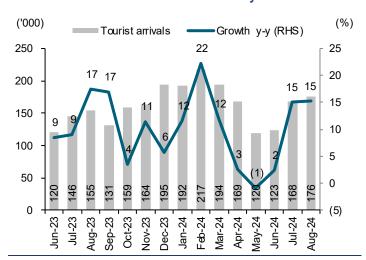
Source: MOTS

Exhibit 3: Thailand's tourist arrivals



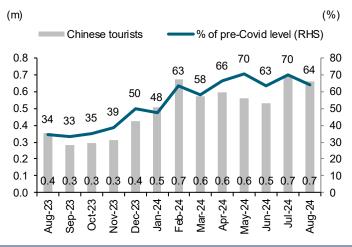
Source: Economics Tourism and Sports Division

Exhibit 5: Maldives' total tourist arrivals by month



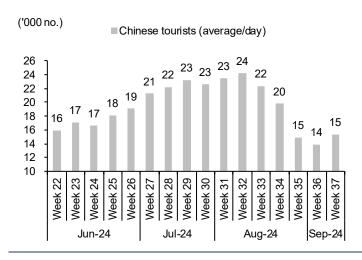
Source: Ministry of Tourism, Maldives

Exhibit 2: Thailand's Chinese tourist arrivals by month



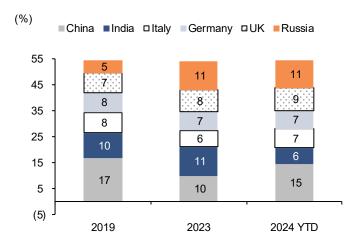
Source: MOTS

Exhibit 4: Thailand's Chinese tourist arrivals



Source: Economics Tourism and Sports Division

Exhibit 6: Maldives' total tourist arrivals breakdown



Source: Ministry of Tourism, Maldives

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Exhibit 7: Thai hotels – RevPAR for stocks under coverage

| RevPAR (Unit: THB) | 2Q23 | 3Q23 | 4Q23 | 1Q24 | 2Q24 | Jul-Aug 24E | Change | Change (%) |
|--------------------|-------|-------|--------|--------|--------|-------------|--------|------------|
| | (THB) | (THB) | (THB) | (THB) | (THB) | (THB) | (y-y%) | (vs 2Q24) |
| MINT | 3,905 | 3,991 | 5,547 | 7,278 | 4,450 | 4,869 | 16 | 9 |
| AWC | 3,356 | 3,367 | 3,767 | 4,711 | 3,589 | 4,030 | 10 | 12 |
| CENTEL | 2,545 | 2,715 | 3,149 | 4,092 | 2,760 | 3,150 | 5 | 14 |
| ERW (excl Hop Inn) | 2,361 | 2,491 | 2,689 | 2,882 | 2,515 | 2,670 | 5 | 6 |
| SHR | 4,184 | 3,724 | 5,104 | 9,914 | 3,963 | 4,540 | 6 | 15 |
| DUSIT | 2,077 | 2,001 | 2,896 | 3,830 | 2,265 | 2,350 | 5 | 4 |
| BEYOND | 9,021 | 8,705 | 11,177 | 13,841 | 10,833 | 10,502 | 12 | (3) |
| | | | | | | | | |
| Growth y-y | (%) | (%) | (%) | (%) | (%) | | | |
| MINT | 76 | 36 | 14 | 23 | 14 | | | |
| AWC | 82 | 29 | 4 | 13 | 7 | | | |
| CENTEL | 68 | 44 | 18 | 20 | 8 | | | |
| ERW (excl Hop Inn) | 103 | 46 | 9 | 11 | 7 | | | |
| SHR | 96 | 39 | (5) | 15 | (5) | | | |
| DUSIT | 43 | 21 | 18 | 21 | 9 | | | |
| BEYOND | 132 | 45 | 14 | 27 | 20 | | | |

Note: 1) Thai hotel portfolio only; 2) ERW's data excludes Hop Inn Source: FSSIA's compilation and estimates

Exhibit 8: Overseas hotels – RevPAR for stocks under coverage

| RevPAR (Unit: THB) | 2Q23 | 3Q23 | 4Q23 | 1Q24 | 2Q24 | Jul-Aug 24E | Change | Change (%) |
|-----------------------------|-------|-------|--------|--------|-------|-------------|--------|------------|
| | (THB) | (THB) | (THB) | (THB) | (THB) | (THB) | (y-y%) | (vs 2Q24) |
| Europe | | | | | | | | |
| MINT (NH Hotel) (Unit: EUR) | 111 | 103 | 95 | 78 | 120 | 117 | 14 | (2) |
| SHR (UK) | 2,866 | 3,226 | 2,312 | 2,032 | 3,064 | 3,500 | 6 | 14 |
| Maldives | | | | | | | | |
| MINT (Maldives) (Unit: USD) | 391 | 302 | 493 | 787 | 381 | N/A | N/A | N/A |
| CENTEL (Maldives) | 6,896 | 6,685 | 10,127 | 15,237 | 6,887 | 7,300 | 12 | 6 |
| SHR (Maldives) | 7,258 | 6,690 | 10,167 | 14,378 | 8,102 | 8,430 | 14 | 4 |
| DUSIT (Maldives) | 6,889 | 7,405 | 13,841 | 17,787 | 9,017 | 9,200 | 18 | 2 |
| Japan | | | | | | | | |
| CENTEL (Osaka) | | 4,126 | 5,457 | 4,740 | 6,284 | 5,740 | 40 | (9) |
| ERW (Japan) | | | | 1,404 | 2,322 | 2,040 | N/A | (12) |
| Other | | | | | | | | |
| SHR (Outrigger) | 4,362 | 5,643 | 6,273 | 4,657 | 7,148 | 8,570 | 63 | 20 |
| CENTEL(Dubai) | 5,094 | 4,217 | 6,840 | 6,686 | 5,932 | 4,900 | 3 | (17) |
| | | | | | | | | |
| Growth y-y | (%) | (%) | (%) | (%) | (%) | | | |
| Europe | | | | | | | | |
| MINT (NH Hotel) | 25 | 7 | 16 | 13 | 8 | | | |
| SHR (UK) | 34 | 23 | 8 | (1) | 7 | | | |
| Maldives | | | | | | | | |
| MINT (Maldives) | (23) | (25) | (24) | (10) | (3) | | | |
| CENTEL (Maldives) | (23) | 2 | (5) | 7 | (0) | | | |
| SHR (Maldives) | (11) | (15) | (0) | 17 | 12 | | | |
| DUSIT (Maldives) | (24) | (7) | 4 | 17 | 31 | | | |
| Japan | | | | | | | | |
| CENTEL (Osaka) | | N/A | N/A | N/A | N/A | | | |
| ERW (Japan) | | | | N/A | N/A | | | |
| Other | | | | | | | | |
| SHR (Outrigger) | (1) | (6) | 8 | 23 | 64 | | | |
| CENTEL(Dubai) | 28 | 20 | 13 | 24 | 16 | | | |

Note: CENTEL Maldives RevPAR excludes F&B revenue since 1Q21 Source: FSSIA's compilation and estimates

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Exhibit 9: 3Q24E core profit outlook

| Core profit | 2Q23 | 3Q23 | 4Q23 | 1Q24 | 2Q24 | 3Q24E | 3Q24E outlook | |
|-------------|---------|---------|---------|---------|---------|---------|---------------|--|
| | (THB m) | (y-y %) | (q-q %) | |
| AWC | 81 | 126 | 481 | 680 | 204 | + | 0 | |
| MINT | 3,005 | 2,273 | 2,501 | (352) | 3,230 | + | - | |
| CENTEL | 121 | 74 | 297 | 755 | 313 | + | - | |
| ERW | 112 | 145 | 205 | 286 | 126 | +/0 | + | |
| SHR | (119) | (10) | 65 | 129 | (81) | + | + | |
| DUSIT | (218) | (273) | (68) | 54 | (131) | + | - | |
| BEYOND | (113) | (68) | (5) | 68 | (38) | + | 0 | |
| Total | 2,982 | 2,335 | 3,481 | 1,551 | 3,658 | | | |

Sources: Company data; FSSIA estimates

Exhibit 10: Core profit forecast summary

| Stocks | | | Core n | Growth | | | | | | |
|----------------------|---------|---------|---------|---------|---------|---------|-------|-------|-------|-------|
| | 2019 | 2022 | 2023 | 2024E | 2025E | 2026E | 2023 | 2024E | 2025E | 2026E |
| | (THB m) | (%) | (%) | (%) | (%) |
| Hotel | 9,185 | 844 | 9,465 | 13,155 | 16,117 | 19,334 | 1,021 | 39 | 23 | 20 |
| Asset World Corp | 977 | (49) | 1,134 | 2,190 | 2,616 | 3,222 | 2,397 | 93 | 19 | 23 |
| Central Plaza Hotel | 1,722 | 398 | 1,120 | 1,533 | 1,917 | 2,246 | 181 | 37 | 25 | 17 |
| The Erawan Group | 464 | (278) | 719 | 846 | 922 | 996 | 359 | 18 | 9 | 8 |
| S Hotels and Resorts | (98) | (39) | 80 | 271 | 457 | 566 | 305 | 240 | 68 | 24 |
| Minor International | 7,060 | 2,019 | 7,132 | 8,294 | 9,262 | 10,293 | 253 | 16 | 12 | 11 |
| Dusit Thani | (938) | (766) | (551) | (54) | 748 | 1,755 | 28 | 90 | 1,477 | 135 |
| Bound and Beyond | n/a | (441) | (169) | 75 | 196 | 257 | 62 | 144 | 161 | 31 |

Sources: Company data; FSSIA estimates

Exhibit 11: Hotel – peer comparisons as of 16 Sep 2024

| Company | BBG Rec | | Share price | | · | Market | arket PE | | R0 | DE | PBV | | EV/ EBITDA | | |
|----------------------------|-------------|-----|-------------|--------|--------|---------|----------|------|------|---------|---------|------|------------|------|------|
| | | | Current | Target | Upside | сар | 24E | 25E | 26E | 24E | 25E | 24E | 25E | 24E | 25E |
| | | | (LCY) | (LCY) | (%) | (USD m) | (x) | (x) | (x) | (%) | (%) | (x) | (x) | (x) | (x) |
| Thailand | | | | | | | | | | | | | | | |
| Asset World Corp | AWC TB | BUY | 3.74 | 5.50 | 47 | 3,604 | 54.6 | 45.8 | 37.2 | 2.4 | 2.8 | 1.3 | 1.2 | 31.7 | 28.7 |
| Minor International | MINT TB | BUY | 28.50 | 44.00 | 54 | 4,865 | 19.8 | 17.7 | 15.9 | 10.7 | 11.3 | 2.1 | 1.9 | 7.7 | 7.0 |
| Central Plaza Hotel | CENTEL TB | BUY | 38.75 | 50.00 | 29 | 1,575 | 34.1 | 27.3 | 23.3 | 7.5 | 8.8 | 2.5 | 2.3 | 15.3 | 14.1 |
| Erawan Group | ERW TB | BUY | 4.04 | 6.50 | 61 | 594 | 23.4 | 21.4 | 19.8 | 11.6 | 10.8 | 2.4 | 2.2 | 13.7 | 12.4 |
| S Hotels & Resorts | SHR TB | BUY | 2.30 | 3.80 | 65 | 249 | 30.5 | 18.1 | 14.6 | 1.7 | 2.8 | 0.5 | 0.5 | 8.7 | 7.9 |
| Dusit Thani | DUSIT TB | BUY | 12.10 | 15.00 | 24 | 310 | (189.3) | 13.8 | 5.9 | (1.6) | 18.7 | 3.0 | 2.2 | 87.4 | 14.5 |
| Bound and Beyond | BEYOND TB | BUY | 9.05 | 18.00 | 99 | 79 | 35.0 | 13.4 | 10.2 | 1.2 | 3.1 | 0.4 | 0.4 | 9.2 | 7.5 |
| Thailand average | | | | | | 11,276 | 1.2 | 22.5 | 18.1 | 4.8 | 8.3 | 1.7 | 1.5 | 24.8 | 13.2 |
| Regional | | | | | | | | | | | | | | | |
| Btg Hotels Group | 600258 CH | n/a | 11.23 | n/a | n/a | 1,768 | 16.0 | 14.1 | 12.8 | 7.2 | 7.5 | 1.1 | 1.1 | 8.0 | 8.6 |
| Sh Jinjiang Intl Hotels | 900934 CH | n/a | 1.38 | n/a | n/a | 3,122 | 9.3 | 7.2 | 6.9 | 6.5 | 8.2 | 0.6 | 0.6 | 10.2 | 9.3 |
| Huangshan Tourism Dev. | 900942 CH | n/a | 0.70 | n/a | n/a | 898 | 9.6 | 9.4 | 8.3 | 8.5 | 8.2 | 8.0 | 8.0 | 8.8 | 6.9 |
| Genting Bhd | GENT MK | n/a | 4.21 | n/a | n/a | 3,731 | 15.5 | 9.4 | 8.1 | 3.9 | 5.0 | 0.5 | 0.5 | 6.1 | 5.7 |
| Huazhu Group | HTHT US | n/a | 28.74 | n/a | n/a | 9,162 | 16.3 | 16.0 | 13.7 | 34.4 | 30.1 | 4.9 | 4.7 | 9.5 | 9.1 |
| Indian Hotels | IH IN | n/a | 690.95 | n/a | n/a | 11,742 | 106.6 | 75.9 | 60.7 | 12.6 | 14.8 | 12.5 | 10.8 | 55.8 | 45.0 |
| Lemon Tree Hotels | LEMONTRE IN | n/a | 132.56 | n/a | n/a | 1,236 | 89.9 | 75.3 | 48.0 | 12.3 | 14.6 | 11.3 | 10.5 | 30.7 | 25.4 |
| Lippo Karawaci | LPKR IJ | n/a | 87.00 | n/a | n/a | 411 | n/a | 12.7 | 4.7 | n/a | 3.2 | n/a | 0.4 | n/a | 6.3 |
| Regional average | | | | | | 32,070 | 37.6 | 27.5 | 20.4 | 12.2 | 11.5 | 4.5 | 3.7 | 18.4 | 14.5 |
| Global | | | | | | | | | | | | | | | |
| Nh Hotel Group | NHH SM | n/a | 4.14 | n/a | n/a | 1,977 | 16.6 | 12.3 | 11.0 | 12.9 | 14.7 | 1.8 | 1.6 | 7.1 | 6.4 |
| Melia Hotels International | MEL SM | n/a | 6.49 | n/a | n/a | 1,597 | 14.1 | 11.2 | 10.4 | 21.4 | 20.5 | 2.8 | 2.3 | 8.5 | 7.7 |
| Intercontinental Hotels G. | IHG LN | n/a | 7,850 | n/a | n/a | 16,670 | 27.8 | 24.2 | 21.2 | (34.6) | (32.0) | n/a | n/a | 17.9 | 16.4 |
| Whitbread | WTB LN | n/a | 3,063 | n/a | n/a | 7,329 | 21.8 | 14.2 | 14.6 | 6.8 | 10.6 | 1.5 | 1.5 | 11.8 | 9.5 |
| Accor | ACRFF US | n/a | 42.25 | n/a | n/a | 10,293 | 21.0 | 17.1 | 15.2 | 11.3 | 12.0 | 1.8 | 2.0 | 12.5 | 11.1 |
| Choice Hotels | CHH US | n/a | 125.30 | n/a | n/a | 5,916 | 20.8 | 19.4 | 18.6 | 242.2 | 873.0 | 66.8 | n/a | 14.2 | 13.1 |
| Hilton Worldwide Holdings | HLT US | n/a | 218.10 | n/a | n/a | 53,746 | 35.7 | 31.1 | 26.9 | (95.3) | (56.7) | n/a | n/a | 20.8 | 18.6 |
| Hyatt Hotels Corp | H US | n/a | 144.85 | n/a | n/a | 14,620 | 65.3 | 33.7 | 35.1 | 6.1 | 13.9 | 4.2 | 3.7 | 16.2 | 14.6 |
| Marriott International | MAR US | n/a | 232.46 | n/a | n/a | 65,443 | 27.1 | 24.8 | 21.8 | (914.9) | (196.0) | n/a | n/a | 17.0 | 15.7 |
| Global average | | | | | | 177,590 | 27.8 | 20.9 | 19.4 | (82.7) | 73.3 | 13.2 | 2.2 | 14.0 | 12.6 |
| Overall average | | | | | | 220,936 | 22.7 | 23.6 | 19.4 | (27.2) | 33.7 | 6.1 | 2.6 | 18.7 | 13.4 |

 $Sources: Bloomberg; FSSIA\ estimates$

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Disclaimer for ESG scoring

| ESG score | Methodolo | gy | | | Rating | | | | | | |
|---|---|---|---|---|---|---|---|--|---|--|--|
| The Dow Jones Sustainability ndices (<u>DJSI</u>) By S&P Global | process bas from the an Only the top inclusion. | sed on the com nual S&P Glob p-ranked comp | transparent, rules-based npanies' Total Sustainabili pal Corporate Sustainabilit anies within each industry | ty Scores resulting y Assessment (CSA). y are selected for | Be a member and invited to the annual S&P Global Corporate Sustainability Assessment (CSA) for DJSI. Companies with an S&P Global ESG Score of less than 45% of the S&P Global ESG Score of the highest scoring company are disqualified. The constituents of the DJSI indices are selected from the Eligible Universe. | | | | | | |
| Sustainability nvestment List (<u>THSI</u>) y The Stock Exchange of Thailand SET) | managing b Candidates 1) no irregu float of >150 up capital. S 70%; 2) ind- wrongdoing | nusiness with tr must pass the lar trading of th 0 shareholders Some key disq ependent direct related to CG | ility in Environmental and ransparency in Governance preemptive criteria, with ne board members and es, and combined holding mulalifying criteria include: 1 totors and free float violatio, social & environmental in earnings in red for > 3 year | ce, updated annually. two crucial conditions: tecutives; and 2) free tust be >15% of paid- 1) CG score of below in; 3) executives' impacts; 4) equity in | To be eligible for <u>THSI inclusion</u> , verified data must be scored at a minimum of 50% for each indicator, unless the company is a part of DJSI during the assessment year. The scoring will be fairly weighted against th nature of the relevant industry and materiality. <u>SETTHSI Index</u> is extended from the THSI companies whose 1) market capitalization > THB5b (~USD150b); 2) free float >20%; and 3) liquidity >0.5% of paid-up capital for at least 9 out of 12 months. The SETTHSI Index is a market capitalisation-weighted index, cap 5% quarterly weights maximum, and no cap for number of stocks. | | | | | | |
| CG Score by Thai nstitute of Directors Association Thai IOD) | annually by Thailand (S | the Thai IOD, | th in sustainable developm with support from the Sto ts are from the perspectiv s. | ck Exchange of | Good (80-89), and not rated f equitable treat | 3 for Good (70 or scores belo ment of shareh 25%); 4) disclo | ories: 5 for Excel 0-79), 2 for Fair (w 50. Weightings nolders (weight 2 ssure & transpare | 60-69), 1 for P s include: 1) th 5% combined | ass (60-69), ne rights; 2) an); 3) the role of | | |
| AGM level By Thai nvestors Association (TIA) with support from the SEC | treatment a transparent out of five th criteria cove date (45%), circulation of exercised. Th and verifiabilii | re incorporated and sufficiently ne CG comporer AGM proced and after the sufficient informate second assessity; and 3) openne | which shareholders' rights d into business operations y disclosed. All form imponents to be evaluated annulures before the meeting (meeting (10%). (The first astion for voting; and 2) facilitating the ease of attending meets for Q&A. The third involves ites, resolutions and voting res | and information is rtant elements of two ually. The assessment 45%), at the meeting ssesses 1) advance on how voting rights can be eetings; 2) transparency is the meeting minutes that | ie e | | | | | | |
| Private Sector Collective Action Against Corruption CAC) | establishme policies. The (Companies of Declaration of Certification, I managers and | ent of key control e Certification deciding to become f Intent to kick off including risk ass | Checklist include corruption of the monitoring and is good for three years. The a CAC certified member stop and a CAC certified member stop and a CAC certified member stop and the subject of the stop of the stop of the stakeholders.) | and developing of art by submitting a mit the CAC Checklist for ad control, training of | The document will be reviewed by a committee of nine professionals. A passed Checklist will move for granting certification by the CAC Council approvals whose members are twelve highly respected individuals in professionalism and ethical achievements. | | | | | | |
| Morningstar Bustainalytics | based on ar risk is unma | n assessment anaged. <i>Source</i> | isk rating provides an over of how much of a compan s to be reviewed include corpo her media, NGO reports/webs | y's exposure to ESG prate publications and | more risk is un | managed, the | score is the sum higher ESG risk | | ed risk. The | | |
| | | ompany feedbac quality & peer rev | k, ESG controversies, issuer f riews. | feedback on draft ESG | NEGL 0-10 | Low 10-20 | Medium 20-30 | High 30-40 | Severe 40+ | | |
| ESG Book | positioned t the principle helps explai over-weight | o outperform o e of financial m in future risk-a | sustainable companies the over the long term. The me lateriality including information djusted performance. Mat ith higher materiality and re erly basis. | ethodology considers ation that significantly eriality is applied by | The total ESG score is calculated as a weighted sum of the features scores using materiality-based weights. The score is scaled between 0 and 100 with higher scores indicating better performance. | | | | | | |
| <u>MSCI</u> | | | measure a company's mand laggards according to t | | | | | | nethodology to | | |
| | AAA | 8.571-10.00 | Leader: | leading its industry in m | anaging the most s | ignificant ESG ri | sks and opportunition | es | | | |
| | AA | 7.143-8.570 | | | | | | | | | |
| | A BBB | 5.714-7.142 4.286-5.713 | | a mixed or unexception | al track record of m | anaging the mos | st significant ESG ri | sks and opportu | nities relative to | | |
| | BB | 2.857-4.285 | - | industry peers | | | | | | | |
| | В | 1.429-2.856 | | | | | | | | | |
| | ccc | 0.000-1.428 | Laggard: | lagging its industry base | ed on its high expos | sure and failure t | o manage significar | nt ESG risks | | | |
| Moody's ESG | | | gree to which companies t | take into account ESG o | bjectives in the o | lefinition and in | mplementation o | f their strategy | policies. It | | |
| olutions | believes tha | at a company ii | ntegrating ESG factors int or shareholders over the r | o its business model and | | | | | | | |
| Refinitiv ESG ating | based on pu | ublicly availabl | and objectively measure e and auditable data. The ita publicly. (Score ratings a | score ranges from 0 to | 100 on relative E | SG performar | nce and insufficie | nt degree of t | | | |
| S&P Global | | | ore is a relative score mea | | | | of ESG risks, op | portunities, ar | id impacts | | |
| Bloomberg | compared to its peers within the same industry classification. The score ranges from 0 to 100. ESG Score Bloomberg score evaluating the company's aggregated Environmental, Social and Governance (ESG) performance. The score is based on Bloomberg's view of ESG financial materiality. The score is a weighted generalized mean (power mean) | | | | | | | | | | |
| | of Pillar Scores, where the weights are determined by the pillar priority ranking. Values range from 0 to 10; 10 is the best. ESG Disclosure Score Disclosure of a company's ESG used for Bloomberg ESG score. The score ranges from 0 for none to 100 for disclosure of every data point, measuring the amount of ESG data reported publicly, and not the performance on any data point. | | | | | | | | | | |

Rating regarding the sustainable development of Thai listed companies, both on the SET and MAI, are publicly available on the website of the Securities and Exchange Commission of Thailand (SEC). Currently, ratings available are 1) "CG Score"; 2) "AGM Level"; 3) "Thai CAC"; and 4) THSI. The ratings are updated on an annual basis. FSSIA does not confirm nor certify the accuracy of such ratings.

Source: FSSIA's compilation

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| Company | Ticker | Price | Rating | Valuation & Risks |
|----------------------|-----------|-----------|--------|---|
| Asset World Corp | AWC TB | THB 3.74 | BUY | Downside risks to our DCF-based target price include 1) extraordinary events such as political turmoil and natural disasters; 2) a higher hotel room supply, which may result in price competition; and 3) the slower-than-expected recovery of international tourist numbers. |
| Minor International | MINT TB | THB 28.50 | BUY | Downside risks to our DCF-based target price include 1) extraordinary events such as political turmoil and natural disasters; 2) a higher hotel room supply and higher competition in the F&B business, which may result in price competition; and 3) the slower-than-expected recovery of international tourist numbers. |
| Central Plaza Hotel | CENTEL TB | THB 38.75 | BUY | Downside risks to our DCF-based target price include 1) extraordinary events such as political turmoil and natural disasters; 2) a higher hotel room supply and more intense competition in the F&B business, which may result in price competition; and 3) a slower-than-expected recovery of international tourist numbers. |
| The Erawan Group | ERW TB | THB 4.04 | BUY | Downside risks to our DCF-based target price include 1) extraordinary events such as political turmoil and natural disasters; 2) a higher hotel room supply, which may result in price competition; and 3) the slower-than-expected recovery of international tourist numbers. |
| S Hotels and Resorts | SHR TB | THB 2.30 | BUY | Downside risks to our DCF-based target price include 1) extraordinary events such as political turmoil and natural disasters; 2) a higher hotel room supply, which may result in price competition; and 3) the slower-than-expected recovery of international tourist numbers. |
| Dusit Thani | DUSIT TB | THB 12.10 | BUY | Downside risks to our DCF-based target price include 1) extraordinary events such as political turmoil and natural disasters; 2) a higher hotel room supply, which may result in price competition; and 3) the slower-than-expected recovery of international tourist numbers. |
| Bound and Beyond | BEYOND TB | THB 9.05 | BUY | Downside risks to our DCF-based target price include 1) extraordinary events such as political turmoil and natural disasters; 2) a higher hotel room supply, which may result in price competition; and 3) the slower-than-expected recovery of international tourist numbers. |

Source: FSSIA estimates

Additional Disclosures

Target price history, stock price charts, valuation and risk details, and equity rating histories applicable to each company rated in this report is available in our most recently published reports. You can contact the analyst named on the front of this note or your representative at Finansia Syrus Securities Public Company Limited.

All share prices are as at market close on 16-Sep-2024 unless otherwise stated.

Thailand Hotels Teerapol Udomvej, CFA

RECOMMENDATION STRUCTURE

Stock ratings

Stock ratings are based on absolute upside or downside, which we define as (target price* - current price) / current price.

BUY (B). The upside is 10% or more.

HOLD (H). The upside or downside is less than 10%.

REDUCE (R). The downside is 10% or more.

Unless otherwise specified, these recommendations are set with a 12-month horizon. Thus, it is possible that future price volatility may cause a temporary mismatch between upside/downside for a stock based on market price and the formal recommendation.

* In most cases, the target price will equal the analyst's assessment of the current fair value of the stock. However, if the analyst doesn't think the market will reassess the stock over the specified time horizon due to a lack of events or catalysts, then the target price may differ from fair value. In most cases, therefore, our recommendation is an assessment of the mismatch between current market price and our assessment of current fair value.

Industry Recommendations

Overweight. The analyst expects the fundamental conditions of the sector to be positive over the next 12 months.

Neutral. The analyst expects the fundamental conditions of the sector to be maintained over the next 12 months.

Underweight. The analyst expects the fundamental conditions of the sector to be negative over the next 12 months.

Country (Strategy) Recommendations

Overweight (O). Over the next 12 months, the analyst expects the market to score positively on two or more of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

Neutral (N). Over the next 12 months, the analyst expects the market to score positively on one of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

Underweight (U). Over the next 12 months, the analyst does not expect the market to score positively on any of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.