EQUITY RESEARCH - ANALYST MEETING

BANGKOK AIRWAYS THAILAND / TRANSPORT & LOGISTICS

BATB





TARGET PRICE THB28.00
CLOSE THB19.60
UP/DOWNSIDE +42.9%
TP vs CONSENSUS +19.6%

Key takeaways from analyst meeting

Highlights

- We have a positive view from the 2Q24 analyst meeting.
- Management revised up the full-year ticket fare target from THB3,900 to more than THB4,000 (vs THB4,200 in 1H24), while maintaining the passenger volume target at 4.5m in 2024. For the load factor, management expects it to improve from 79% in 2023 to 81-83% in 2024 (vs 83% in 1H24). This should be positive, as a higher ticket fare should drive profitability.
- Management signaled that the y-y passenger volume growth momentum continued in July (vs +11% y-y in 1H24). In addition, BA has seen strong forward bookings in 4Q24 and 1Q25, which increased by 20% y-y and 25% y-y, respectively, as of Aug.
- BA provided an update that the negotiation with the aircraft lessor is positive, and expects to receive two A319 aircraft by the end of this year (current fleet is 23 aircraft).
- The permission to increase the flight capacity of Samui Airport from 50 to 70 flights/day is in the final process and is likely to be approved
- Maintenance costs were reduced to THB550m-600m in 2Q24 (vs average of THB800m in 4Q23 and 1Q24) due to the delay of spare part deliveries. Management expects the cost to increase to the normal rate in 2H24.
- The cargo business (BA holds a 50% share) recorded a strong profit of THB555m in 1H24 (+14% and +55% vs pre-Covid), driven by a higher number of customers, a higher tariff and more additional services for customers. Management expects the trend to continue.

Outlook and valuation

- We expect strong earnings in 3Q24 thanks to Samui's high tourism season during July-Aug. According to CAAT, the average Samui passenger volume in Jul-24 was 8.2k/day, higher than 6.9k/day in Jul-23 by 18-19% y-y.
- We see an upside potential for 2024 earnings, given that the 1H24 core profit of THB2.5b accounted for 75% of our 2024E core profit of THB3.3b.
- We maintain our SoTP-based TP at THB28.0/shr. BA is trading at a cheap valuation of only 12x 2024E P/E.

KEY STOCK DATA

YE Dec (THB m)	2023	2024E	2025E	2026E
Revenue	19,681	23,849	25,202	25,905
Net profit	3,110	3,310	3,508	3,715
EPS (THB)	1.48	1.58	1.67	1.77
vs Consensus (%)	-	20.9	23.8	19.3
EBITDA	2,841	4,558	4,778	4,822
Recurring net profit	1,653	3,310	3,508	3,715
Core EPS (THB)	0.79	1.58	1.67	1.77
EPS growth (%)	nm	100.2	6.0	5.9
Core P/E (x)	24.9	12.4	11.7	11.1
Dividend yield (%)	5.1	7.4	7.7	8.0
EV/EBITDA (x)	19.9	11.9	11.1	10.7
Price/book (x)	2.4	2.3	2.2	2.1
Net debt/Equity (%)	91.8	71.8	64.2	55.8
ROE (%)	9.8	18.8	19.0	19.6



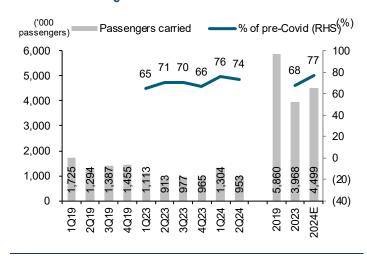
Share price performance	1 Month	3 Month	12 Month
Absolute (%)	(7.5)	4.8	20.2
Relative to country (%)	(8.0)	9.5	38.0
Mkt cap (USD m)			1,194
3m avg. daily turnover (USD	m)		3.4
Free float (%)			41
Major shareholder	Prasarttong-	Osoth Puttip	ong (25%)
12m high/low (THB)		2	2.40/12.70
Issued shares (m)			2,100.00

Sources: Bloomberg consensus; FSSIA estimates



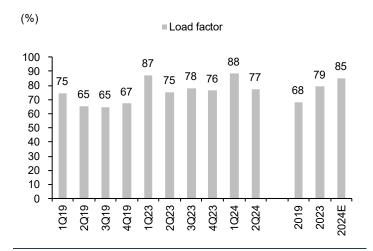
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Exhibit 1: Passengers carried



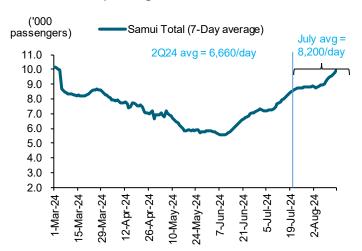
Sources: BA; FSSIA estimates

Exhibit 3: Load factor



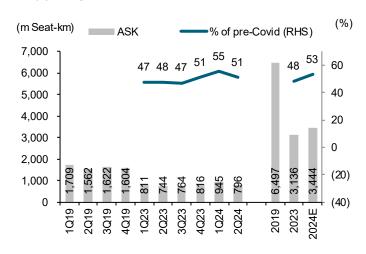
Sources: BA; FSSIA estimates

Exhibit 5: Samui passenger volume trend



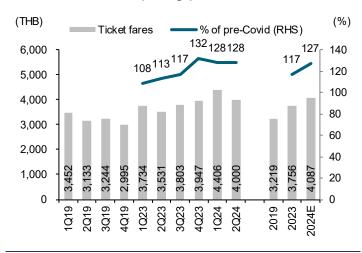
Note: Includes both arrivals and departures Source: The Civil Aviation Authority of Thailand (CAAT)

Exhibit 2: ASK



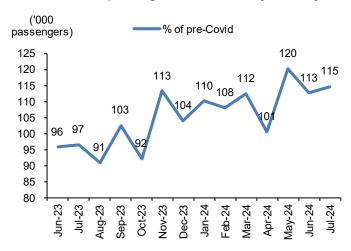
* ASK = available seat kilometers Sources: BA; FSSIA estimates

Exhibit 4: Ticket fares (average)



Sources: BA; FSSIA estimates

Exhibit 6: Samui passenger volume: monthly recovery trend



Note: Includes both arrivals and departures Source: CAAT

Bangkok Airways Teerapol Udomvej, CFA BA TB

Financial Statements

Bangkok Airways

Profit and Loss (THB m) Year Ending Dec	2022	2023	2024E	2025E	2026E
Revenue	11,305	19,681	23,849	25,202	25,905
Cost of goods sold	(11,524)	(15,622)	(17,460)	(18,416)	(19,007)
Gross profit	(219)	4,059	6,389	6,785	6,897
Other operating income	-	-	-	-	-
Operating costs	(2,097)	(2,992)	(3,470)	(3,705)	(3,834)
Operating EBITDA	115	2,841	4,558	4,778	4,822
Depreciation	(2,431)	(1,775)	(1,639)	(1,697)	(1,759)
Goodwill amortisation	-	-	-	-	-
Operating EBIT	(2,316)	1,066	2,919	3,081	3,063
Net financing costs	(1,475)	(2,018)	(1,794)	(1,671)	(1,533)
Associates	489	612	639	652	664
Recurring non-operating income	1,916	2,590	2,702	2,811	2,945
Non-recurring items	(137)	1,457	0	0	0
Profit before tax	(2,013)	3,095	3,828	4,220	4,475
Тах	(114)	13	(520)	(714)	(762)
Profit after tax	(2,127)	3,108	3,308	3,506	3,712
Minority interests	16	2	2	2	2
Preferred dividends	-	-	-	-	-
Other items	-	-	-	-	-
Reported net profit	(2,112)	3,110	3,310	3,508	3,715
Non-recurring items & goodwill (net)	137	(1,457)	0	0	0
Recurring net profit	(1,974)	1,653	3,310	3,508	3,715
Per share (THB)					
Recurring EPS *	(0.94)	0.79	1.58	1.67	1.77
Reported EPS	(1.01)	1.48	1.58	1.67	1.77
OPS	0.00	1.00	1.45	1.50	1.56
Diluted shares (used to calculate per share data)	2,100	2,100	2,100	2,100	2,100
Growth					
Revenue (%)	316.1	74.1	21.2	5.7	2.8
Operating EBITDA (%)	nm	2,381.2	60.4	4.8	0.9
Operating EBIT (%)	nm	nm	173.8	5.5	(0.6)
Recurring EPS (%)	nm	nm	100.2	6.0	5.9
Reported EPS (%)	nm	nm	6.4	6.0	5.9
Operating performance					
Gross margin inc. depreciation (%)	(1.9)	20.6	26.8	26.9	26.6
Gross margin exc. depreciation (%)	19.6	29.6	33.7	33.7	33.4
Operating EBITDA margin (%)	1.0	14.4	19.1	19.0	18.6
Operating EBIT margin (%)	(20.5)	5.4	12.2	12.2	11.8
Net margin (%)	(17.5)	8.4	13.9	13.9	14.3
Effective tax rate (%)	(4.8)	(1.3)	16.3	20.0	20.0
Dividend payout on recurring profit (%)	-	127.1	91.7	89.9	88.3
nterest cover (X)	(0.3)	1.8	3.1	3.5	3.9
nventory days	18.1	12.6	12.1	12.5	12.7
Debtor days	25.1	24.6	26.2	30.1	31.0
Creditor days	50.7	46.3	49.9	53.1	53.8
Operating ROIC (%)	(19.2)	11.7	35.0	40.8	45.5
ROIC (%)	(0.9)	8.5	12.9	13.3	13.8
ROE (%)	(13.2)	9.8	18.8	19.0	19.6
ROA (%)	(0.8)	6.2	8.2	8.3	8.7
Pre exceptional, pre-goodwill and fully diluted					
Revenue by Division (THB m)	2022	2023	2024E	2025E	2026E
Air fares	8,451	14,914	18,385	19,101	19,941
Revenue from sales and services	2,534	4,270	4,817	5,269	5,398
Freight	76	62	110	191	199

Financial Statements

Bangkok Airways

Bangkok Airways					
Cash Flow (THB m) Year Ending Dec	2022	2023	2024E	2025E	2026E
Recurring net profit	(1,974)	1,653	3,310	3,508	3,715
Depreciation	2,431	1,775	1,639	1,697	1,759
Associates & minorities	-	-	-	-	-
Other non-cash items	1,005	(6,858)	(2)	(2)	(2)
Change in working capital	1,573	1,037	852	172	228
Cash flow from operations	3,035	(2,393)	5,799	5,375	5,699
Capex - maintenance	(960)	(2,443)	(1,192)	(1,260)	(1,295)
Capex - new investment	(8,433)	- 24 112	0	0	- 0
Net acquisitions & disposals Other investments (net)	(0,433)	34,113	Ū	Ū	Ū
Cash flow from investing	(9,393)	31,670	(1,192)	(1,260)	(1,295)
Dividends paid	0	(1,049)	(2,100)	(3,036)	(3,155)
Equity finance	(101)	(9,219)	0	0	0
Debt finance	5,804	(4,092)	(1,834)	(2,302)	(2,298)
Other financing cash flows	5,177	(7,936)	0	0	0
Cash flow from financing	10,880	(22,296)	(3,934)	(5,337)	(5,453)
Non-recurring cash flows	-	-	-	-	-
Other adjustments	0	0	0	0	0
Net other adjustments	0	0	0	0	0
Movement in cash	4,521	6,982	673	(1,222)	(1,050)
Free cash flow to firm (FCFF)	(4,869.16)	31,444.66	6,604.74	6,001.31	6,132.65
Free cash flow to equity (FCFE)	4,622.05	17,249.26	2,772.79	1,813.83	2,104.84
Per share (THB)					
CFF per share	(2.32)	14.97	3.15	2.86	2.92
FCFE per share	2.20	8.21	1.32	0.86	1.00
Recurring cash flow per share	0.70	(1.63)	2.36	2.48	2.61
Balance Sheet (THB m) Year Ending Dec	2022	2023	2024E	2025E	2026E
Fangible fixed assets (gross)	24,954	22,737	23,930	25,190	26,485
Less: Accumulated depreciation	(10,561)	(10,427)	(12,066)	(13,764)	(15,522)
Tangible fixed assets (net)	14,393	12,310	11,863	11,426	10,963
ntangible fixed assets (net)	0	0	0	0	0
Long-term financial assets	-	-	-	-	-
nvest. in associates & subsidiaries	37,401	6,039	6,039	6,039	6,039
Cash & equivalents	6,647	13,629	14,302	13,080	12,030
A/C receivable	1,185	1,472	1,949	2,201	2,201
Inventories	465	489	559	591	609
Other current assets Current assets	312 8,608	484	586 17,396	620	637
Other assets	1,844	16,074 23,459	23,459	16,491 23,459	15,477 23,459
Total assets	62,246	57,881	58,757	57,415	55,937
Common equity	16,818	16,984	18,194	18,666	19,226
Minorities etc.	(55)	(76)	(78)	(80)	(82)
Total shareholders' equity	16,764	16,908	18,116	18,586	19,144
Long term debt	32,468	27,546	25,712	23,411	21,112
Other long-term liabilities	6,651	4,714	4,714	4,714	4,714
Long-term liabilities	39,120	32,260	30,426	28,125	25,826
A/C payable	1,558	1,958	2,367	2,501	2,580
Short term debt	768	1,598	1,598	1,598	1,598
Other current liabilities	4,037	5,158	6,250	6,604	6,789
Current liabilities	6,362	8,714	10,215	10,704	10,967
Total liabilities and shareholders' equity	62,246	57,881	58,757	57,415 (5,605)	55,937
Net working capital Invested capital	(3,633) 50,004	(4,670) 37,137	(5,523) 35,839	(5,695) 35,229	(5,922) 34,539
invested capital Includes convertibles and preferred stock which is bein	,	37,137	33,639	33,229	34,339
<u> </u>					
Per share (THB)					
	8.01	8.09	8.66	8.89	9.16
Book value per share	8.01 8.01	8.09 8.09	8.66 8.66	8.89 8.89	9.16 9.16
Book value per share Tangible book value per share					
Book value per share Tangible book value per share Financial strength	8.01	8.09	8.66	8.89	9.16
Book value per share Tangible book value per share Financial strength Net debt/equity (%)	8.01 158.6	91.8	71.8	8.89 64.2	9.16 55.8
Book value per share Tangible book value per share Financial strength Net debt/equity (%) Net debt/total assets (%)	8.01 158.6 42.7	91.8 26.8	71.8 22.1	8.89 64.2 20.8	9.16 55.8 19.1
Book value per share Tangible book value per share Financial strength Net debt/equity (%) Net debt/total assets (%) Current ratio (x)	8.01 158.6	91.8	71.8	8.89 64.2	9.16 55.8 19.1 1.4
Book value per share Financial strength Net debt/equity (%) Net debt/total assets (%) Current ratio (x) CF interest cover (x)	158.6 42.7 1.4	91.8 26.8 1.8	71.8 22.1 1.7	64.2 20.8 1.5	9.16 55.8 19.1 1.4 2.4
Book value per share Tangible book value per share Financial strength Net debt/equity (%) Net debt/total assets (%) Current ratio (x) CF interest cover (x)	8.01 158.6 42.7 1.4 4.1 2022	91.8 26.8 1.8 9.5	71.8 22.1 1.7 2.5	64.2 20.8 1.5 2.1	9.16 55.8 19.1 1.4 2.4 2026E
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Book value per share Tangible book value per share Financial strength Net debt/equity (%) Net debt/total assets (%) Current ratio (x) CF interest cover (x) Valuation Recurring P/E (x) * Recurring P/E @ target price (x) *	8.01 158.6 42.7 1.4 4.1 2022	91.8 26.8 1.8 9.5 2023 24.9	8.66 71.8 22.1 1.7 2.5 2024E 12.4	8.89 64.2 20.8 1.5 2.1 2025E	9.16 55.8 19.1 1.4 2.4 2026E 11.1
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Per share (THB) Book value per share Tangible book value per share Financial strength Net debt/equity (%) Current ratio (x) CF interest cover (x) Valuation Recurring P/E (x) * Recurring P/E (x) target price (x) * Reported P/E (x) Dividend yield (%) Price/book (x) Price/tangible book (x)	8.01 158.6 42.7 1.4 4.1 2022 (20.8) (29.8) (19.5)	91.8 26.8 1.8 9.5 2023 24.9 35.6 13.2 5.1	8.66 71.8 22.1 1.7 2.5 2024E 12.4 17.8 12.4 7.4	8.89 64.2 20.8 1.5 2.1 2025E 11.7 16.8 11.7 7.7	9.16 55.8 19.1 1.4 2.4 2026E 11.1 15.8 11.1 8.0 2.1
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Sources: Bangkok Airways; FSSIA estimates

Disclaimer for ESG scoring

ESG score	Methodolog	У			Rating				
The Dow Jones Sustainability ndices (DJSI) By S&P Global	process base from the ann Only the top- inclusion.	ed on the comp ual S&P Globa ranked compa	ransparent, rules-based panies' Total Sustainabil al Corporate Sustainabili inies within each industr	ity Scores resulting ty Assessment (CSA). y are selected for	Be a member and invited to the annual S&P Global Corporate Sustainability Assessment (CSA) for DJSI. Companies with an S&P Glot ESG Score of less than 45% of the S&P Global ESG Score of the higher scoring company are disqualified. The constituents of the DJSI indices a selected from the Eligible Universe.				an S&P Globa of the highest JSI indices are
Sustainability nvestment ist (THSI) ist (THSI) ist (Sustainable ist (Sustainability ist (Sust	managing bu Candidates r 1) no irregula float of >150 up capital. S 70%; 2) inde wrongdoing	usiness with tra must pass the partrading of the shareholders, ome key disqu pendent direct related to CG,	ity in Environmental and ansparency in Governan- preemptive criteria, with e board members and en and combined holding in alifying criteria include: ors and free float violation social & environmental in arnings in red for > 3 year	ce, updated annually. two crucial conditions: xecutives; and 2) free nust be >15% of paid- 1) CG score of below on; 3) executives' mpacts; 4) equity in	during the assessment year. The scoring will be fairly weighted against nature of the relevant industry and materiality.				a part of DJSI nted against the se 1) market d 3) liquidity e SETTHSI
CG Score by Thai nstitute of Directors Association Thai IOD)	annually by t Thailand (SE	he Thai IOD, v	n in sustainable developr vith support from the Sto s are from the perspectiv i.	ock Exchange of	Good (80-89), and not rated for equitable treatr	3 for Good (70 or scores belo nent of sharel 25%); 4) disclo	ories: 5 for Excel 0-79), 2 for Fair (6 w 50. Weightings nolders (weight 2 osure & transpare	60-69), 1 for P include: 1) th 5% combined	ass (60-69), ne rights; 2) an); 3) the role of
AGM level By Thai nvestors Association TIA) with support from he SEC	treatment are transparent a out of five the criteria cover date (45%), circulation of s exercised. The and verifiability	e incorporated and sufficiently e CG componer AGM procedurand after the mufficient informatic second assesser; and 3) opennes	hich shareholders' rights into business operations disclosed. All form imporents to be evaluated annures before the meeting (10%). (The first alon for voting; and 2) facilitations 1) the ease of attending mess for Q&A. The third involvers, resolutions and voting res	s and information is ortant elements of two ually. The assessment (45%), at the meeting ssesses 1) advance ing how voting rights can be neetings; 2) transparency as the meeting minutes that			o four categories: · (80-89), and not		
Private Sector Collective Action Against Corruption CAC)	establishmen policies. The (Companies de Declaration of Certification, in managers and	nt of key control Certification is eciding to become Intent to kick off a scluding risk asse	checklist include corruptions, and the monitoring as a good for three years. The a CAC certified member stan 18-month deadline to subsessment, in place of policy are biblishment of whistleblowing stakeholders.)	The document will be reviewed by a committee of nine professionals. A passed Checklist will move for granting certification by the CAC Council approvals whose members are twelve highly respected individuals in professionalism and ethical achievements.					
Morningstar Sustainalytics	based on an risk is unmar regulatory filing	assessment of naged. Sources gs, news and other	sk rating provides an ove f how much of a compar to be reviewed include corp er media, NGO reports/webs , ESG controversies, issuer	A company's ESG risk rating score is the sum of unmanaged risk. The more risk is unmanaged, the higher ESG risk is scored. NEGL Low Medium High Severe				ed risk. The	
		iality & peer revie			0-10	10-20	20-30	30-40	40+
ESG Book	positioned to the principle helps explair over-weighting	outperform ov of financial ma n future risk-ad	ustainable companies the ver the long term. The materiality including inform justed performance. Math h higher materiality and thy basis.	ethodology considers ation that significantly teriality is applied by	scores using m	ateriality-base	ated as a weight d weights. The s ndicating better p	core is scaled	
<u>MSCI</u>				anagement of financially their exposure to ESG ris					nethodology to
	AAA	8.571-10.000							
	AA	7.143-8.570	Leader:	leading its industry in ma	anaging the most s	gnificant ESG fi	sks and opportunitie	es	
	Α	5.714-7.142							
	BBB	4.286-5.713	Average:	a mixed or unexceptional industry peers	ai track record or m	anaging the mos	st signilicant ESG ns	sks and opportu	niues relative to
	ВВ	2.857-4.285							
	В	1.429-2.856	Laggard:	lagging its industry base	ed on its high expos	ure and failure t	o manage significan	t ESG risks	
	ccc	0.000-1.428							
loody's ESG olutions	believes that	a company int		take into account ESG ol to its business model and medium to long term.					
Refinitiv ESG ating	based on pu	blicly available	and auditable data. The	a company's relative ES e score ranges from 0 to are 0 to 25 = poor; >25 to 50 =	100 on relative E	SG performar	nce and insufficie	nt degree of t	
S&P Global				asuring a company's perfossification. The score rang			of ESG risks, op	oortunities, ar	id impacts
Bloomberg	ESG Score		score is based on Bloor	ating the company's aggr mberg's view of ESG fina the weights are determin	ncial materiality.	The score is	a weighted gener	alized mean ((power mean)
			of I filal ocores, where	the weights are determin	ca by the pilial p	morney running		3111 0 10 10, 10	

Rating regarding the sustainable development of Thai listed companies, both on the SET and MAI, are publicly available on the website of the Securities and Exchange Commission of Thailand (SEC). Currently, ratings available are 1) "CG Score"; 2) "AGM Level"; 3) "Thai CAC"; and 4) THSI. The ratings are updated on an annual basis. FSSIA does not confirm nor certify the accuracy of such ratings.

Source: FSSIA's compilation

GENERAL DISCLAIMER

ANALYST(S) CERTIFICATION

Teerapol Udomvej, CFA FSS International Investment Advisory Securities Co., Ltd

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History of change in investment rating and/or target price



Date	Rating	Target price	Date	Rating	Target price	Date	Rating	Target price
02-Nov-2021 01-Sep-2022 20-Oct-2022	BUY BUY BUY	16.00 15.00 15.60	25-Jan-2023 22-May-2023 28-Aug-2023	BUY BUY BUY	18.00 20.00 22.00	29-May-2024 26-Jul-2024	BUY BUY	25.00 28.00

Teerapol Udomvej, CFA started covering this stock from 04-Jun-2021

Price and TP are in local currency

Source: FSSIA estimates

Company	Ticker	Price	Rating	Valuation & Risks
Bangkok Airways	ВА ТВ	THB 19.60	BUY	Downside risks to our SoTP-based TP include 1) extraordinary events such as political turmoil and natural disasters; 2) higher-than-expected fuel expenses following an increase in oil prices; and 3) the slower-than-expected recovery of international tourist numbers.

Source: FSSIA estimates

Additional Disclosures

Target price history, stock price charts, valuation and risk details, and equity rating histories applicable to each company rated in this report is available in our most recently published reports. You can contact the analyst named on the front of this note or your representative at Finansia Syrus Securities Public Company Limited.

All share prices are as at market close on 19-Aug-2024 unless otherwise stated.

RECOMMENDATION STRUCTURE

Stock ratings

Stock ratings are based on absolute upside or downside, which we define as (target price* - current price) / current price.

BUY (B). The upside is 10% or more.

HOLD (H). The upside or downside is less than 10%.

REDUCE (R). The downside is 10% or more.

Unless otherwise specified, these recommendations are set with a 12-month horizon. Thus, it is possible that future price volatility may cause a temporary mismatch between upside/downside for a stock based on market price and the formal recommendation.

* In most cases, the target price will equal the analyst's assessment of the current fair value of the stock. However, if the analyst doesn't think the market will reassess the stock over the specified time horizon due to a lack of events or catalysts, then the target price may differ from fair value. In most cases, therefore, our recommendation is an assessment of the mismatch between current market price and our assessment of current fair value.

Industry Recommendations

Overweight. The analyst expects the fundamental conditions of the sector to be positive over the next 12 months.

Neutral. The analyst expects the fundamental conditions of the sector to be maintained over the next 12 months.

Underweight. The analyst expects the fundamental conditions of the sector to be negative over the next 12 months.

Country (Strategy) Recommendations

Overweight (O). Over the next 12 months, the analyst expects the market to score positively on two or more of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

Neutral (N). Over the next 12 months, the analyst expects the market to score positively on one of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

Underweight (U). Over the next 12 months, the analyst does not expect the market to score positively on any of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.