EQUITY RESEARCH - RESULTS FLASH

STARFLEX SFLEX TB

THAILAND / PACKAGING





TARGET PRICE THB5.60
CLOSE THB3.60
UP/DOWNSIDE +55.6%
TP vs CONSENSUS -1.8%

2Q24 results at first glance

กำไร 2Q24 สูงเป็นประวัติการณ์ แกร่งกว่าคาดทั้งที่เป็น Low season

Highlights

- SFLEX รายงานกำไรปกติ 65 ล้านบาทใน 2Q24 +3.3% q-q ทั้งที่เป็น low season และ +28.8% y-y ดีกว่าเราคาดถึง 18% ดีกว่าตลาดคาด 8-10% บริษัทประกาศ จ่ายเงินปันผลระหว่างกาล 0.06 บาทต่อหุ้น (Yield 1.7%) XD 26 ส.ค. 2024
- กำไร 65 ล้านบาทใน 2Q24 เป็นกำไรสูงสุดเป็นประวัติการณ์ ถือว่าดีมากเพราะ 2Q เป็น low season (ซึ่งทำให้รายได้ -6.7% q-q) แต่เพราะบริษัทสามารถรักษาอัตรา กำไรขั้นต้นได้ในระดับสูง 24.7% (+0.7% q-q) จากการบริหารตันทุนที่ดี ตกลง ราคาล่วงหน้า และทยอยปรับราคาขายให้เหมาะกับต้นทุน
- ค่าใช้จ่ายอื่นลดลงอย่างมีนัยสำคัญ จากการลดลงของค่าที่ปรึกษาในการลงทุนใน โครงการต่างๆ และค่าใช้จ่ายในการเดินทางไปต่างประเทศ ช่วยชดเชยดอกเบี้ย จ่ายที่สูงขึ้นได้
- ดอกเบี้ยจ่ายที่เพิ่มขึ้น 18.1% q-q และ 665.1% y-y เป็น 10 ล้านบาท เป็นผลมา จากเงินกู้ที่เพิ่มขึ้นตามการขยายการลงทุนใน Starprint Vietnam ทั้งนี้ เงินกู้ที่มี ดอกเบี้ยสิ้น 2Q24 เพิ่มขึ้นสุทธิจากสิ้นปี 2023 เป็นจำนวน 101 ล้านบาทเป็นยอด ทั้งหมด 721 ล้านบาท แต่ IBD/E ยังอยู่ในระดับต่ำมากเพียง 0.7 เท่า เพิ่มเล็กน้อย จากสิ้นปี 2023 ที่ 0.6 เท่า
- บริษัทร่วม Starprint Vietnam (SFLEX ถือ 25%) ทำผลงานได้ดีมาก SFLEX รับรู้ ส่วนแบ่งกำไร 5.4 ล้านบาท +107% q-q

Outlook

- กำไรปกติ 1H24 อยู่ที่ 128 ล้านบาท +40.6% y-y คิดเป็น 57% ของคาดการณ์ทั้ง
 ปี ประมาณการของเรามี upside ปกติแล้วผลการดำเนินงานใน 2H ดีกว่า 1H
- เรายังคงแนะนำซื้อ ราคาหุ้นปัจจุบันมี P/E เพียง 13.2 เท่า (-1SD ของค่าเฉลี่ย 5 ปี) และยังคงราคาเป้าหมาย 5.60 บาทไว้ก่อน ทั้งนี้ SFLEX ได้ซื้อหุ้นคืนรวมทั้งสิ้น 42.9 ล้านหุ้น ตันทุนเฉลี่ย 3.44 บาทต่อหุ้น (โครงการซื้อหุ้นคืนรอบล่าสุดจะครบ กำหนดโครงการ 27 ก.ย. 2024) บริษัทยังไม่ได้ตัดสินใจว่าจะลดทุนหรือขายหุ้นที่ ซื้อคืน หากบริษัทลดทุนเท่ากับจำนวนหุ้นซื้อคืน ราคาเป้าหมายของเราที่ 5.60 บาทจะมี upside ราว 5%

KEY STOCK DATA

YE Dec (THB m)	2023	2024E	2025E	2026E
Revenue	1,795	2,080	2,234	2,397
Net profit	184	224	250	272
EPS (THB)	0.22	0.27	0.30	0.33
vs Consensus (%)	-	(5.9)	(1.0)	0.9
EBITDA	288	313	340	367
Recurring net profit	181	224	250	272
Core EPS (THB)	0.22	0.27	0.30	0.33
EPS growth (%)	231.2	23.4	11.6	8.8
Core P/E (x)	16.3	13.2	11.8	10.9
Dividend yield (%)	2.5	3.0	3.4	3.7
EV/EBITDA (x)	12.2	11.5	10.6	9.4
Price/book (x)	3.0	2.9	2.8	2.8
Net debt/Equity (%)	56.7	63.2	61.5	45.3
ROE (%)	18.3	22.1	24.2	25.9



Share price performance	1 Month	3 Month	12 Month
Absolute (%)	9.1	16.1	(3.2)
Relative to country (%)	12.0	22.8	14.5
Mkt cap (USD m)			79
3m avg. daily turnover (USI	O m)		0.7
Free float (%)			0
Major shareholder	Mr. Printhorn A	Apithanasriw	ong (24%)
12m high/low (THB)			4.38/2.90
Issued shares (m)			820.01

Sources: Bloomberg consensus; FSSIA estimates



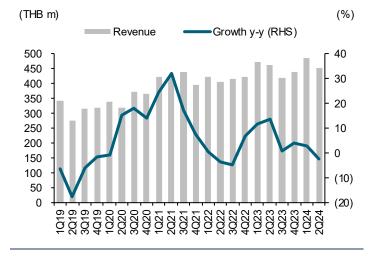
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Exhibit 1: SFLEX - 2Q24 results summary

Year to Dec 31	2Q23	3Q23	4Q23	1Q24	2Q24	Cha	nge	1H23	1H24	Change	2024E	Change	% of
	(THB m)	(q-q %)	(y-y %)	(THB m)	(THB m)	(y-y %)	(THB m)	(y-y %)	2024E				
Sales	462	421	439	485	452	(6.7)	(2.1)	934	937	0.3	2,080	15.9	45.1
Cost of sales	(347)	(314)	(328)	(368)	(341)	(7.6)	(2.0)	(722)	(709)	(1.9)	(1,643)	20.4	43.1
Gross profit	115	107	111	117	112	(4.1)	(2.7)	212	229	7.9	437	1.6	52.3
Other income	6	8	4	6	5	(11.8)	(11.4)	11	11	(1.5)	27	17.9	41.1
Operating costs	(57)	(52)	(63)	(55)	(47)	(14.4)	(17.3)	(108)	(102)	(5.6)	(210)	(5.7)	48.4
Operating profit	64	63	52	68	70	3.6	9.4	116	138	19.3	647	(0.9)	21.3
Operating EBITDA	78	77	66	85	87	2.6	11.5	144	172	19.6	313	7.6	54.9
Interest expense	(1)	(2)	(6)	(8)	(10)	18.1	665.1	(2)	(18)	700.7	(15)	51.7	123.5
Associates	0	0	0	3	5	107.5	nm	0	8	nm	33	nm	24.6
Profit before tax	63	62	46	63	66	5.4	5.0	113	129	13.6	239	7.1	53.9
Reported net profit	50	49	42	64	65	2.7	29.4	91	129	41.3	224	21.4	57.5
Core profit	50	48	42	63	65	3.3	28.8	91	128	40.6	224	23.4	57.0
Reported EPS (THB)	0.064	0.062	0.051	0.077	0.083	7.2	29.7	0.11	0.16	40.7	0.27	17.9	58.8
Core EPS (THB)	0.061	0.059	0.051	0.077	0.079	3.3	28.8	0.11	0.16	40.6	0.27	23.4	57.0
Key Ratios	(%)	(%)	(%)	(%)	(%)	(ppt)	(ppt)	(%)	(%)	(ppt)	(%)	(ppt)	
Gross margin	24.9	25.4	25.3	24.0	24.7	0.7	(0.1)	22.7	24.4	1.7	21.0	(3.0)	
Operating margin	13.9	15.0	11.8	14.1	15.6	1.5	1.7	12.4	14.8	2.5	12.2	(0.6)	
EBITDA margin	16.9	18.4	14.9	17.5	19.2	1.7	2.3	15.4	18.3	3.0	15.1	(1.2)	
Core profit margin	10.9	11.5	9.6	12.9	14.3	1.4	3.4	9.7	13.6	3.9	10.8	0.7	
SG&A / Sales	12.3	12.4	14.4	11.3	10.4	(0.9)	(1.9)	11.5	10.8	(0.7)	10.1	(2.3)	

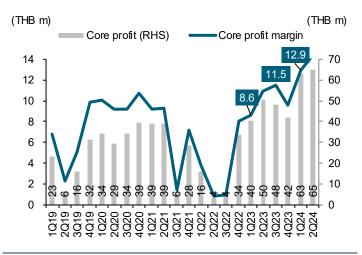
Sources: SFLEX, FSSIA estimates

Exhibit 2: Revenue and growth



Sources: SFLEX, FSSIA's compilation

Exhibit 3: Core profit and core profit margin



Sources: SFLEX, FSSIA's compilation

Financial Statements

Starflex

Profit and Loss (THB m) Year Ending Dec	2022	2023	2024E	2025E	2026E
Revenue	1,669	1,795	2,080	2,234	2,397
Cost of goods sold	(1,458)	(1,365)	(1,643)	(1,765)	(1,886)
Gross profit	211	430	437	469	511
Other operating income	27	23	27	29	31
Operating costs	(170)	(223)	(210)	(218)	(236)
Operating EBITDA	124	288	313	340	367
Depreciation	(57)	(58)	(59)	(60)	(61)
Goodwill amortisation	0	0	0	0	0
Operating EBIT	67	230	254	280	306
Net financing costs	(3)	(10)	(15)	(12)	(13)
Associates	-	0	33	35	38
Recurring non-operating income	0	0	33	35	38
Non-recurring items	0	3	0	0	0
Profit before tax	65	223	272	303	330
Tax	(10)	(39)	(48)	(54)	(58)
Profit after tax	55	184	224	250	272
Minority interests	0	0	0	0	0
Preferred dividends	0	0	0	0	0
Other items	-	-	-	-	-
Reported net profit	55	184	224	250	272
Non-recurring items & goodwill (net)	0	(3)	0	0	0
Recurring net profit	55	181	224	250	272
Per share (THB)					
Recurring EPS *	0.07	0.22	0.27	0.30	0.33
Reported EPS	0.07	0.22	0.27	0.30	0.33
DPS	0.03	0.09	0.11	0.12	0.13
Diluted shares (used to calculate per share data)	820	820	820	820	820
Growth					
Revenue (%)	(0.5)	7.5	15.9	7.4	7.3
Operating EBITDA (%)	(44.4)	132.7	8.7	8.7	7.7
Operating EBIT (%)	(58.2)	241.6	10.4	10.5	9.0
Recurring EPS (%)	(63.4)	231.2	23.4	11.6	8.8
Reported EPS (%)	(63.1)	234.6	21.4	11.6	8.8
Operating performance					
Gross margin inc. depreciation (%)	12.6	24.0	21.0	21.0	21.3
Gross margin exc. depreciation (%)	16.0	27.2	23.9	23.7	23.9
Operating EBITDA margin (%)	7.4	16.1	15.1	15.2	15.3
Operating EBIT margin (%)	4.0	12.8	12.2	12.6	12.8
Net margin (%)	3.3	10.1	10.8	11.2	11.3
Effective tax rate (%)	14.9	17.4	17.6	17.7	17.7
Dividend payout on recurring profit (%)	45.0	40.7	40.0	40.0	40.0
Interest cover (X)	23.0	23.7	19.4	26.0	25.8
Inventory days	86.9	92.1	74.3	75.2	74.0
Debtor days	66.6	59.5	56.3	53.4	50.4
Creditor days	74.3	83.9	84.8	91.2	95.1
Operating ROIC (%)	74.3 5.4	83.9 17.5	17.8	18.7	21.3
	4.8	13.6	13.9	14.8	16.6
ROIC (%)			13.9 22.1		25.9
ROE (%)	5.6	18.3		24.2	
ROA (%) * Pre exceptional, pre-goodwill and fully diluted	3.7	10.4	11.1	11.7	12.8
Revenue by Division (THB m)	2022	2023	2024E	2025E	2026E
Non-food packaging	1,258	1,353	1,560	1,676	1,798
Food packaging	393	434	512	550	590
Others	18	7	8	9	10

Sources: Starflex; FSSIA estimates

Financial Statements

Starflex

Cash Flow (THB m) Year Ending Dec	2022	2023	2024E	2025E	2026E
Recurring net profit	55	181	224	250	272
Depreciation	57	58	59	60	61
Associates & minorities	0	0	0	0	0
Other non-cash items	-	-	-	-	-
Change in working capital	50	(43)	30	(144)	62
Cash flow from operations	162	197	313	165	395
Capex - maintenance	(4.4.4)	-	(20.4)	(4.40)	(400)
Capex - new investment	(144)	(460)	(294)	(140)	(180)
Net acquisitions & disposals Other investments (net)	-	(400)	-	-	-
Cash flow from investing	(144)	(460)	(294)	(140)	(180)
Dividends paid	(37)	(59)	(89)	(100)	(100)
Equity finance	0	(100)	0	0	(103)
Debt finance	66	346	116	13	(90)
Other financing cash flows	-	-	-	-	(30)
Cash flow from financing	29	187	26	(87)	(198)
Non-recurring cash flows		-		(0.)	(100)
Other adjustments	7	28	0	62	0
Net other adjustments	7	28	(80)	62	(20)
Movement in cash	54	(48)	(35)	0	(3)
Free cash flow to firm (FCFF)	20.64	(252.93)	33.82	37.41	228.56
Free cash flow to equity (FCFE)	90.80	111.57	54.88	99.96	105.44
<u> </u>					
Per share (THB)	0.03	(0.24)	0.04	0.05	0.20
FCFF per share FCFE per share	0.03 0.11	(0.31) 0.14	0.04 0.07	0.05 0.12	0.28 0.13
Recurring cash flow per share	0.11	0.14	0.35	0.38	0.13
Balance Sheet (THB m) Year Ending Dec	2022	2023	2024E	2025E	2026E
Tangible fixed assets (gross)	1,046	1,141	1,391	1,421	1,452
Less: Accumulated depreciation	(307)	(365)	(424)	(484)	(546)
Tangible fixed assets (net)	739	776	967	937	907
Intangible fixed assets (net)	54	40	41	41	42
Long-term financial assets	-	-	-	-	-
Invest. in associates & subsidiaries	32	408	408	408	408
Cash & equivalents	129	81	46	47	44
A/C receivable	263	322	320	333	328
Inventories	333	326	319	384	356
Other current assets	22	27	29	30	32
Current assets	747	756	714	794	760
Other assets	29	62	64	66	67
Total assets	1,602	2,042	2,194	2,246	2,185
Common equity	985	1,001	1,021	1,040	1,061
Minorities etc.	0	0	0	0	0
Total shareholders' equity	985	1,001	1,021	1,040	1,061
Long term debt	175	168	284	297	207
Other long-term liabilities	43	46	53	61	71
Long-term liabilities	218	215	337	358	277
A/C payable	276	331	411	441	510
Short term debt	114	480	408	389	317
Other current liabilities	8	16	17	18	19
Current liabilities Total liabilities and shareholders' equity	398	827	836	849	846
	1,602 334	2,042 328	2,194 240	2,246 288	2,185
Net working capital Invested capital	1,188	1,615	1,720	1,741	187 1,612
* Includes convertibles and preferred stock which is being t		1,013	1,720	1,741	1,012
<u> </u>					
Per share (THB)					
Book value per share	1.20	1.22	1.25	1.27	1.29
Tangible book value per share	1.14	1.17	1.20	1.22	1.24
Financial strength					
Net debt/equity (%)	16.3	56.7	63.2	61.5	45.3
Net debt/total assets (%)	10.0	27.8	29.4	28.5	22.0
Current ratio (x)	1.9	0.9	0.9	0.9	0.9
CF interest cover (x)	81.1	12.5	24.7	20.7	22.4
Valuation	2022	2023	2024E	2025E	2026E
Recurring P/E (x) *	53.9	16.3	13.2	11.8	10.9
Recurring P/E @ target price (x) *	83.9	25.3	20.5	18.4	16.9
Reported P/E (x)	53.6	16.0	13.2	11.8	10.9
Dividend yield (%)	0.8	2.5	3.0	3.4	3.7
Price/book (x)	3.0	3.0	2.9	2.8	2.8
Price/tangible book (x)	3.2	3.1	3.0	3.0	2.9
EV/EBITDA (x) **	25.1	12.2	11.5	10.6	9.4
		17.9	16.7	15.4	13.8
EV/EBITDA @ target price (x) **	38 4				
EV/EBITDA @ target price (x) ** EV/invested capital (x)	38.4 2.6	2.2	2.1	2.1	2.1

Sources: Starflex; FSSIA estimates

Disclaimer for ESG scoring

ESG score	Methodology	У			Rating					
The Dow Jones Sustainability Indices (DJSI) By S&P Global	process base from the annu	ed on the comu ual S&P Glob	transparent, rules-based panies' Total Sustainabil al Corporate Sustainabili anies within each industr	ity Scores resulting ty Assessment (CSA).	Be a member and invited to the annual S&P Global Corporate Sustainability Assessment (CSA) for DJSI. Companies with an S&P Glo ESG Score of less than 45% of the S&P Global ESG Score of the highe scoring company are disqualified. The constituents of the DJSI indices a selected from the Eligible Universe.					
Sustainability Investment List (<u>THSI</u>) by The Stock Exchange of Thailand (<u>SET</u>)	managing bus Candidates m 1) no irregula float of >150 s up capital. So 70%; 2) indep wrongdoing re	siness with tr nust pass the ir trading of the shareholders ome key disqueendent direct elated to CG,	lity in Environmental and ansparency in Governan- preemptive criteria, with he board members and ender and combined holding realifying criteria include: tors and free float violatic social & environmental in tarnings in red for > 3 year	ce, updated annually. two crucial conditions: xecutives; and 2) free nust be >15% of paid- 1) CG score of below on; 3) executives' mpacts; 4) equity in	To be eligible for <u>THSI inclusion</u> , verified data must be scored at a minimum of 50% for each indicator, unless the company is a part of DJs during the assessment year. The scoring will be fairly weighted against nature of the relevant industry and materiality. <u>SETTHSI Index</u> is extended from the THSI companies whose 1) marke capitalization > THB5b (~USD150b); 2) free float >20%; and 3) liquidity >0.5% of paid-up capital for at least 9 out of 12 months. The SETTHSI Index is a market capitalisation-weighted index, cap 5% quarterly weigh maximum, and no cap for number of stocks.					
CG Score by Thai Institute of Directors Association (Thai IOD)	annually by th	ne Thai IOD, T). The result	h in sustainable developr with support from the Sto ts are from the perspectiv s.	ck Exchange of	Good (80-89), 3 and not rated for equitable treatn	B for Good (70 or scores belowent of shareh (5%); 4) disclo	ories: 5 for Exce 1-79), 2 for Fair (w 50. Weighting olders (weight 2 sure & transpare	60-69), 1 for F s include: 1) th 25% combined	Pass (60-69), ne rights; 2) an l); 3) the role of	
AGM level By Thai Investors Association (TIA) with support from the SEC	treatment are transparent a out of five the criteria cover date (45%), a circulation of su exercised. The and verifiability;	incorporated and sufficiently a CG compon AGM proced and after the r afficient informa second assess and 3) openne	which shareholders' rights into business operations y disclosed. All form impoents to be evaluated ann ures before the meeting meeting (10%). (The first a tion for voting; and 2) facilitates 1) the ease of attending mess for Q&A. The third involvees, resolutions and voting res	s and information is ortant elements of two ually. The assessment (45%), at the meeting ssesses 1) advance ing how voting rights can be eletings; 2) transparency is the meeting minutes that	ent Ig In be Iy					
Thai CAC By Thai Private Sector Collective Action Against Corruption (CAC)	establishmen policies. The (Companies de Declaration of II Certification, inc	It of key contr Certification is ciding to becon ntent to kick off cluding risk ass employees, est	Checklist include corrupti- ols, and the monitoring a is good for three years. he a CAC certified member st an 18-month deadline to sub essment, in place of policy ar ablishment of whistleblowing Il stakeholders.)	nd developing of tart by submitting a mit the CAC Checklist for nd control, training of	The document will be reviewed by a committee of nine professionals. A passed Checklist will move for granting certification by the CAC Council approvals whose members are twelve highly respected individuals in professionalism and ethical achievements.					
Morningstar Sustainalytics	based on an a	assessment of aged. Sources	sk rating provides an ove of how much of a compar s to be reviewed include corp	ny's exposure to ESG orate publications and			score is the sun higher ESG risk		ed risk. The	
		mpany feedbac	ner media, NGO reports/webs k, ESG controversies, issuer iews.		NEGL	Low	Medium	High	Severe	
					0-10	10-20	20-30	30-40	40+	
ESG Book	positioned to the principle of helps explain	outperform o of financial m future risk-a ng features wi	sustainable companies th ver the long term. The m ateriality including inform djusted performance. Ma' th higher materiality and rly basis.	ethodology considers ation that significantly teriality is applied by	scores using m	ateriality-base	ated as a weigh d weights. The s dicating better p	score is scaled		
<u>MSCI</u>			measure a company's mand laggards according to						nethodology to	
	AAA	8.571-10.00	0	•				·		
	AA	7.143-8.570	Leader:	leading its industry in n	nanaging the most si	gnificant ESG ris	sks and opportuniti	es		
	Α	5.714-7.142	2							
	ВВВ	4.286-5.713	Average:	a mixed or unexceptior industry peers	nal track record of ma	anaging the mos	t significant ESG ri	sks and opportu	nities relative to	
	ВВ	2.857-4.285	5							
	В	1.429-2.856	l annord:	lagging its industry has	ed on its high owner	ure and failure to	n manage significa-	nt ESC ricks		
	ccc	0.000-1.428	Laggard:	lagging its industry bas		urc arru rallure (0	- manaye signilical	III LOG IISKS		
Moody's ESG			ree to which companies							
solutions			ntegrating ESG factors in or shareholders over the		d relatively outpe	rforming its pe	ers is better pos	sitioned to miti	gate risks and	
Refinitiv ESG rating	based on pub	olicly available	and objectively measure e and auditable data. The ta publicly. (Score ratings a	score ranges from 0 to	100 on relative E	SG performan	ice and insufficie	ent degree of t		
S&P Global	The S&P Glo	bal ESG Sco	re is a relative score mea	suring a company's per	formance on and	management			nd impacts	
	· ·			ating the company's agg	regated Environn	nental, Social				
Bloomberg	ESG Score		score is based on Bloor of Pillar Scores, where	nberg's view of ESG fina the weights are determin						

Rating regarding the sustainable development of Thai listed companies, both on the SET and MAI, are publicly available on the website of the Securities and Exchange Commission of Thailand (SEC). Currently, ratings available are 1) "CG Score"; 2) "AGM Level"; 3) "Thai CAC"; and 4) THSI. The ratings are updated on an annual basis. FSSIA does not confirm nor certify the accuracy of such ratings.

Source: FSSIA's compilation

GENERAL DISCLAIMER

ANALYST(S) CERTIFICATION

Jitra Amornthum FSS International Investment Advisory Securities Co., Ltd

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History of change in investment rating and/or target price



Date Rating Target price Date Rating Target price Date Rating Target price Date Rating Target price

10-Mar-2023 BUY 4.70 12-Jun-2023 BUY 5.50 04-Dec-2023 BUY 5.60

Jitra Amornthum started covering this stock from 10-Mar-2023

Price and TP are in local currency

Source: FSSIA estimates

Company	Ticker	Price	Rating	Valuation & Risks
Starflex	SFLEX TB	THB 3.60	BUY	Downside risks to our P/E-based TP include 1) a sharp rise in crude oil prices; 2) rising inflation pressuring consumers' purchasing power; and 3) baht depreciation.

Source: FSSIA estimates

Additional Disclosures

Target price history, stock price charts, valuation and risk details, and equity rating histories applicable to each company rated in this report is available in our most recently published reports. You can contact the analyst named on the front of this note or your representative at Finansia Syrus Securities Public Company Limited.

All share prices are as at market close on 13-Aug-2024 unless otherwise stated.

RECOMMENDATION STRUCTURE

Stock ratings

Stock ratings are based on absolute upside or downside, which we define as (target price* - current price) / current price.

BUY (B). The upside is 10% or more.

HOLD (H). The upside or downside is less than 10%.

REDUCE (R). The downside is 10% or more.

Unless otherwise specified, these recommendations are set with a 12-month horizon. Thus, it is possible that future price volatility may cause a temporary mismatch between upside/downside for a stock based on market price and the formal recommendation.

* In most cases, the target price will equal the analyst's assessment of the current fair value of the stock. However, if the analyst doesn't think the market will reassess the stock over the specified time horizon due to a lack of events or catalysts, then the target price may differ from fair value. In most cases, therefore, our recommendation is an assessment of the mismatch between current market price and our assessment of current fair value.

Industry Recommendations

Overweight. The analyst expects the fundamental conditions of the sector to be positive over the next 12 months.

Neutral. The analyst expects the fundamental conditions of the sector to be maintained over the next 12 months.

Underweight. The analyst expects the fundamental conditions of the sector to be negative over the next 12 months.

Country (Strategy) Recommendations

Overweight (O). Over the next 12 months, the analyst expects the market to score positively on two or more of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

Neutral (N). Over the next 12 months, the analyst expects the market to score positively on one of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

Underweight (U). Over the next 12 months, the analyst does not expect the market to score positively on any of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.