EQUITY RESEARCH - RESULTS FLASH

SISB SISB TB

THAILAND / PROFESSIONAL SERVICE





TARGET PRICE THB44.00 **CLOSE** THB29.25 **UP/DOWNSIDE** +50.4% **TP vs CONSENSUS** +0.5%

2Q24 results at first glance

Earnings were as good as expected in 2Q24

Highlights

- SISB reported another high quarterly net profit of THB210m in 2Q24, -1.0% q-q, +34.9% y-y, in line with our expectation and the Bloomberg consensus. Net enrollments came in at 79 students, slightly lower than the previous quarter despite being the school's last semester, bringing the total student count to 4,357 at end-2Q24.
- Suvarnabhumi and Chiang Mai (SISB holds a 50% stake) campuses have been booming lately since Bangna-Suvarnabhumi became a new CBD and the phase-two expansion of Chiang Mai campus was completed in February 2024. The campuses added 19 and 12 students in 2Q24, respectively.
- After opening in August 2023, enrollments at Nonthaburi and Rayong campuses have grown fast. In 2Q24, Nonthaburi added another 31 students (+9.9% q-q), implying a 33% utilization rate, while Rayong added 18 students (+14.9% q-q), or a utilization rate of 15%.
- Nonthaburi campus continued to make a profit of THB12m (+33.2% q-q), a 5.8% contribution to the school's total profit. The loss from Rayong campus continued to decline to THB7m from a THB9m loss in 1Q24.
- Tuition fees and service income in 2Q24 rose 32.1% y-y, but slid 0.3% q-q due to the slight decrease in extra education services during the last semester. SISB posted its second-highest gross and net margins at 55.8% and 375%, respectively, as most of the costs were fixed and the student-to-teacher ratio was effectively at 8.23.

Outlook

- The 1H24 net profit accounts for 45.9% of our full-year forecast. We maintain our profit growth projections of 41%/24%/17% in 2024-26, based on the assumption of 500 net new student additions per year during 2024-25.
- In the MD&A, SISB stated that it has scheduled the construction of Thonburi campus phase 3.1 to be completed and open in August 2024, with phase 3.2 to open in 1Q26. The school expects the third phase at Bangkok campus to open in 1Q26. This may be a risk to our 2025 projection, as we assume all expansions to be completed and opened in August 2025.
- We retain our BUY call and TP of THB44 (DCF, 8.0% WACC, 5% LTG).

KEY STOCK DATA

YE Dec (THB m)	2023	2024E	2025E	2026E
Revenue	1,889	2,390	2,761	3,137
Net profit	654	920	1,136	1,334
EPS (THB)	0.70	0.98	1.21	1.42
vs Consensus (%)	-	0.4	(3.0)	(7.0)
EBITDA	851	1,109	1,338	1,542
Recurring net profit	654	920	1,136	1,334
Core EPS (THB)	0.70	0.98	1.21	1.42
EPS growth (%)	77.0	40.7	23.6	17.4
Core P/E (x)	42.1	29.9	24.2	20.6
Dividend yield (%)	1.1	1.4	1.8	2.1
EV/EBITDA (x)	31.5	24.2	20.1	17.3
Price/book (x)	9.9	8.3	7.4	6.3
Net debt/Equity (%)	(23.9)	(19.2)	(17.5)	(17.3)
ROE (%)	25.7	30.2	32.4	33.1



Share price performance	1 Month	3 Month	12 Month
Absolute (%)	(12.0)	(26.4)	(15.2)
Relative to country (%)	(9.7)	(22.2)	0.3
Mkt cap (USD m)			782
3m avg. daily turnover (USD m)			2.1
Free float (%)			29
Major shareholder	Mr.	Yew Hock	Koh (33%)
12m high/low (THB)		4	5.00/27.25
Issued shares (m)			940.00

Sources: Bloomberg consensus; FSSIA estimates



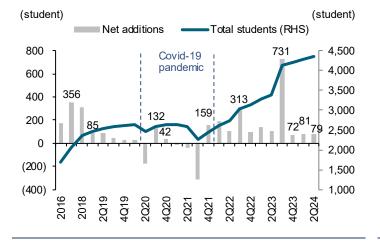
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Exhibit 1: SISB – 2Q24 results summary

Year to Dec 31	2Q23	3Q23	4Q23	1Q24	2Q24	Cha	ange	1H23	1H24	Change	2024E	Change	% of
	(THB m)	(q-q %)	(y-y %)	(THB m)	(THB m)	(y-y %)	(THB m)	(y-y %)	2024E				
Service revenue	423	478	564	561	559	(0.3)	32.1	849	1,120	31.9	2,390	26.5	46.9
Cost of service	(182)	(266)	(261)	(252)	(247)	(1.9)	35.7	(371)	(499)	34.5	(1,024)	14.1	48.7
Gross profit	241	211	303	309	312	0.9	29.3	478	621	29.9	1,366	37.7	45.5
Operating costs	(92)	(99)	(104)	(111)	(115)	3.7	24.5	(179)	(226)	26.0	(490)	28.3	46.2
Operating profit	149	113	200	198	197	(0.7)	32.3	299	395	32.2	939	40.0	42.1
Operating EBITDA	201	189	270	272	269	(0.9)	34.0	405	541	33.8	1,129	35.5	47.9
Other income	8	15	9	11	10	(7.8)	26.1	18	21	20.7	43	4.6	49.5
Interest expense	(1)	(2)	(4)	(4)	(4)	(1.2)	288.2	(3)	(9)	182.5	(25)	(4.0)	35.2
Profit before tax	156	129	213	214	211	(1.1)	35.7	315	425	35.0	921	40.7	46.1
Associates	4	5	7	7	8	11.1	94.3	8	15	87.8	20	1.7	74.9
Net profit	155	129	211	212	210	(1.0)	34.9	314	422	34.1	920	40.7	45.9
Core profit	155	129	211	212	210	(1.0)	34.9	314	422	34.1	920	40.7	45.9
Reported EPS (THB)	0.17	0.14	0.22	0.23	0.22	(1.1)	34.9	0.33	0.45	34.1	0.98	40.7	45.9
Core EPS (THB)	0.17	0.14	0.22	0.23	0.22	(1.1)	34.9	0.33	0.45	34.1	0.978	40.7	45.9
Key ratios	(%)	(%)	(%)	(%)	(%)	(ppt)	(ppt)	(%)	(%)	(ppt)	(%)	(ppt)	
Gross margin	57.0	44.3	53.8	55.1	55.8	0.7	(1.2)	56.4	55.5	(0.9)	57.1	4.7	
Operating margin	38.1	27.8	38.1	38.6	38.5	(0.1)	0.4	38.2	38.5	0.3	39.3	3.8	
EBITDA margin	47.5	39.6	47.8	48.5	48.2	(0.3)	0.7	47.6	55.6	7.9	47.2	3.1	
Net margin	36.7	26.9	37.3	37.8	37.5	(0.3)	0.8	37.0	37.7	0.6	38.5	3.9	
Admin. expense / revenue	21.8	20.7	18.4	19.8	20.6	0.8	(1.2)	21.1	20.2	(0.9)	20.5	0.3	
Number of students (no.)						(q-q %)	(y-y %)			(y-y %)		(y-y %)	
Total students	3,394	4,125	4,197	4,278	4,357	1.8	28.4	3,394	4,357	28.4	4,700	12.0	
Net additions	110	731	72	81	79	(2.5)	(28.2)	250	160	(36.0)	503	(53.6)	

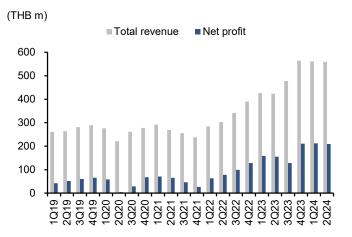
Sources: SISB, FSSIA estimates

Exhibit 2: Net additions and accumulated students



Sources: SISB, FSSIA's compilation

Exhibit 3: Total revenue and net profit



Sources: SISB, FSSIA's compilation

Financial Statements

SISB

Profit and Loss (THB m) Year Ending Dec	2022	2023	2024E	2025E	2026
Revenue	1,319	1,889	2,390	2,761	3,13
Cost of goods sold	(653)	(898)	(1,024)	(1,144)	(1,266
Gross profit	666	992	1,366	1,617	1,87
Other operating income	25	51	50	53	6
Operating costs	(301)	(382)	(490)	(530)	(598
Operating EBITDA	551	851	1,109	1,338	1,54
Depreciation	(161)	(191)	(183)	(198)	(208
Goodwill amortisation	0	0	0	0	(
Operating EBIT	390	661	926	1,140	1,33
Net financing costs	(25)	(26)	(25)	(24)	(22
Associates	5	20	20	22	2:
Recurring non-operating income	5	20	20	22	2:
Non-recurring items	0	0	0	0	
Profit before tax	370	655	921	1,138	1,33
Tax					
	(1) 369	(1) 654	(2) 920	(2) 1,136	(2 1, 33 4
Profit after tax		654			
Minority interests	0	0	0	0	(
Preferred dividends	-	-	-	-	
Other items	-	-	-	-	
Reported net profit	369	654	920	1,136	1,33
Non-recurring items & goodwill (net)	0	0	0	0	
Recurring net profit	369	654	920	1,136	1,33
Per share (THB)					
Recurring EPS *	0.39	0.70	0.98	1.21	1.42
Reported EPS	0.39	0.70	0.98	1.21	1.42
DPS	0.16	0.31	0.42	0.52	0.6
Diluted shares (used to calculate per share data)	940	940	940	940	940
Growth					
Revenue (%)	25.1	43.2	26.5	15.5	13.0
Operating EBITDA (%)	41.3	54.6	30.2	20.6	15.3
Operating EBIT (%)	63.8	69.4	40.1	23.1	17.0
Recurring EPS (%)	73.1	77.0	40.7	23.6	17.4
Reported EPS (%)	73.1	77.0	40.7	23.6	17.4
Operating performance					
Gross margin inc. depreciation (%)	50.5	52.5	57.1	58.6	59.
Gross margin exc. depreciation (%)	62.7	62.6	64.8	65.7	66.3
Operating EBITDA margin (%)	41.7	45.1	46.4	48.5	49.
	29.6	35.0	38.7	41.3	49.
Operating EBIT margin (%)	29.6	35.0 34.6	38.5	41.3	42.: 42.:
Net margin (%)					
Effective tax rate (%)	0.2	0.2	0.2	0.2	0.2
Dividend payout on recurring profit (%)	40.7	44.6	43.0	43.0	43.0
Interest cover (X)	15.6	26.3	38.0	47.6	62.
Inventory days	5.7	5.7	6.6	6.2	5.
Debtor days	22.6	21.4	20.7	20.4	22.
Creditor days	86.3	55.7	49.9	43.5	22.
Operating ROIC (%)	23.8	34.3	39.2	(0.4)	(40.6
ROIC (%)	18.6	28.4	33.8	(0.4)	(36.6
ROE (%)	17.2	25.7	30.2	32.4	33.
ROA (%)	10.9	15.9	19.0	20.5	21.
Pre exceptional, pre-goodwill and fully diluted					
December 19 de la Company	2022	2023	2024E	2025E	2026
Revenue by Division (THB m)					
Revenue by Division (THB m) Tuition fees and service income	1,311	1,875	2,374	2,743	3,11

Sources: SISB; FSSIA estimates

Financial Statements

SISB

New Properties 1,100 1,1	SIGD					
Depocazion	Cash Flow (THB m) Year Ending Dec	2022	2023	2024E	2025E	2026E
Depresacion	Recurring net profit	369	654	920	1.136	1,334
Charbon-cash items	• ,					208
Change in working capital 138 324 200 (67) 124 145 1477 1,074 1,07	Associates & minorities	(5)	(20)	(20)	(22)	(23)
Cash flow from operations 627 (1974) 7.45 (1974) 1.17 (1974) 1.17 (1974) 1.17 (1974) 1.17 (1974) 1.17 (1974) 1.17 (1974) 1.17 (1974) 1.17 (1974) 1.17 (1974) 0	Other non-cash items	, ,	, ,	, ,	, ,	(102)
Capex - maintenance -					. ,	(94)
Capex - new investment	•	627	745	1,177	1,074	1,322
Net acquisitione & disposals Cher investment (net) Cash flow from investing (482) Cash flow from investing (483) (484) (190) Cash flow from investing (484) (190) Cash flow from investing (485) Cher finance 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	•	(4.000)	- (4.220)	(000)	(440)	(450)
Other investments (met)	•	* ' '		, ,	, ,	(459) 0
Cash flow from investing						(206)
Dividentification Divi	. ,			, ,	, ,	(665)
Debt finance	<u> </u>	, ,	, ,		, ,	(574)
Other financing cash flows 0 0 0 0 0 0 CAPTO 0 CAPTO 0	·	, ,	, ,	, ,	, ,	Ò
Cash flow from financing (139) (187) (378) (470) On-recurring cash flows - <td>Debt finance</td> <td>(36)</td> <td>(36)</td> <td>18</td> <td>18</td> <td>(22)</td>	Debt finance	(36)	(36)	18	18	(22)
Non-recurring cash flows	Other financing cash flows	0	0	0	0	0
Other adjustments 0 0 0 0 0 Movement in cash 48 304 (40) 5 Free cash flow for firm (FCFF) 2010 1516.19 362.25 500.11 67 Free cash flow for deputly (FCFE) 139.91 453.91 355.25 493.74 63 Per share (FHB) 0.21 0.55 0.39 0.53 FCFE per share 0.15 0.48 0.39 0.53 FCFE per share 0.15 0.48 0.39 0.53 FCFE per share 0.15 0.48 0.39 0.53 FCFE per share 0.15 0.48 0.39 0.53 53 FCFE per share 0.15 0.48 0.39 0.53 FCFE per share 0.15 0.48 0.39 0.53 FCFE per share 0.15 0.48 0.33 0.53 FCFE per share 0.15 0.48 0.33 0.53 FCFE per share 0.15 0.44 0.41 1.21 <t< td=""><td>_</td><td>(130)</td><td>(187)</td><td>(378)</td><td>(470)</td><td>(595)</td></t<>	_	(130)	(187)	(378)	(470)	(595)
Net other adjustments	•	-	-	-	-	-
Movement in cash 46 304 440 5 Free cash flow to firm (FCFF) 201 08 516 19 362 25 500 11 67 Free cash flow to equity (FCFE) 139.31 453.91 355.25 493.74 63 63 75 75 75 75 75 75 75 7	•					0
Free cash flow to firm (FCFF)						0 62
Per share (THB)						679.11
Per share (THB)	• •					635.72
FCFF per share FCFE per share FCF per sha		100.01		555.25		300.1.2
FCFE per share		2.24	. ==	2.25	2.55	2.75
Balance Sheet (THB m) Year Ending Dec 2022 2023 2024E 2026E	·					0.72 0.68
Salance Sheet (THB m) Year Ending Dec 2022 2023 2024 2025E 2025E 2025 2025E						1.51
Tangible fixed assets (gross) 3,327 3,919 4,419 4,669 4 Less: Accumulated depreciation (833) (986) (803) (605) (605) Lass: Accumulated depreciation (833) (986) (803) (605) (605) Langible fixed assets (net) 2,493 2,933 3,616 4,064 4 Intangible fixed assets (net) 340 321 323 317 Long-term financial assets 0 0 0 0 0 0 Long-term financial assets 0 0 0 0 0 0 0 Long-term financial assets 0 0 0 0 0 0 0 Long-term financial assets 0 0 0 0 0 0 0 0 Long-term financial assets 0 0 0 0 0 0 0 0 Long-term financial assets 0 0 0 0 0 0 0 0 0 0 Long-term financial assets 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0						
Less: Accumulated depreciation (833) (986) (803) (605) (7 angible fixed assets (net) (2,493) (2,933) (3,161) (4,064)	Balance Sheet (THB m) Year Ending Dec	2022	2023	2024E	2025E	2026E
Tangible fixed assets (net) 2,493 2,933 3,616 4,064 4,01 4,02 4,02 4,02 6,00 60 </td <td>Tangible fixed assets (gross)</td> <td>3,327</td> <td>3,919</td> <td>4,419</td> <td>4,669</td> <td>4,919</td>	Tangible fixed assets (gross)	3,327	3,919	4,419	4,669	4,919
Intangible fixed assets (net) 340 321 323 317 Long-term financial assets 0 0 0 0 0 0 Invest. in associates & subsidiaries 60 60 60 60 60 Cash & equivalents 810 1,113 1,073 1,078 1 AC receivable 93 128 143 165 1 Inventories 7 15 16 16 16 Other current assets 926 1,270 1,246 1,275 1 Other assets 95 52 53 54 1 Other assets 395 52 53 54 1 Other assets 395 52 53 54 1 Other assets 95 52 53 5769 6 Other assets 395 52 33 54 1 1 1 1 1 1 1 1 1 1	•	, ,	, ,	. ,	, ,	(397)
Long-term financial assets	• , ,	•				4,521
Invest. in associates & subsidiaries						311
Cash & equivalents 810 1,113 1,073 1,078 1 A/C receivable 93 128 143 165 Inventories 7 15 16 16 Other current assets 15 14 14 15 Current assets 926 1,270 1,246 1,275 1 Other assets 95 52 53 54 1 Other assets 3,914 4,636 5,298 5,769 6 Common equity 2,290 2,788 3,312 3,708 4 Minorities etc. 0 0 0 0 0 0 Compactern liabilities 42 2,90 2,788 3,312 3,708 4 Long term debt 442 431 423 414 14 14 23 414 14 14 14 14 14 14 14 14 14 14 14 14 14 14	9					0 60
A/C receivable 93 128 143 165 Inventories 7 15 16 16 16 COther current assets 15 14 14 15 Current assets 926 1,270 1,246 1,275 1 1 1 1 1 1 1 1 1						1,140
Inventories			*	•	,	214
Current assets 926 1,270 1,246 1,275 1 Other assets 95 52 53 54 Total assets 3,914 4,636 5,298 5,769 6 Common equity 2,290 2,788 3,312 3,708 4 Minorities etc. 0 0 0 0 0 0 Total shareholders' equity 2,290 2,788 3,312 3,708 4 Long term debt 442 431 423 414 Other long-term liabilities 323 362 388 415 Long-term liabilities 766 793 811 829 A/C payable 149 67 163 63 Short term debt 14 14 14 14 15 Current liabilities 696 974 999 1,155 1 Current liabilities and shareholders' equity 3,914 4,636 5,299 5,770 6 Valuatios and						17
Other assets 95 52 53 54 Total assets 3,914 4,636 5,298 5,769 6 Common equity 2,290 2,788 3,312 3,708 4 Minorities etc. 0 0 0 0 0 0 Total shareholders' equity 2,290 2,788 3,312 3,708 4 Long term debt 442 343 423 414 2 433 415 4 Long term liabilities 323 362 388 415 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 1<	Other current assets	15	14	14	15	15
Total assets	Current assets	926	1,270	1,246	1,275	1,386
Common equity	Other assets	95	52	53	54	55
Minorities etc. 0 0 0 0 Total shareholders' equity 2,290 2,788 3,312 3,708 4 Long term debt 442 431 423 414 4 Other long-term liabilities 323 362 388 415 4 Long-term liabilities 766 793 811 829 4 A/C payable 149 67 163 63 63 63 Short term debt 144 14 14 14 15 155 1155 11 61 155 1155 1 155 1 155 1 155 1 155 1 155 1 155 1 2 2 9 <th< td=""><td></td><td></td><td></td><td></td><td></td><td>6,333</td></th<>						6,333
Total shareholders' equity					•	4,345
Long term debt						0
Other long-term liabilities 323 362 388 415		•			,	4,345 373
Long-tern liabilities 766 793 811 829 A/C payable 149 67 163 63 Short term debt 14 14 14 14 15 Other current liabilities 696 974 999 1,155 11 Current liabilities 858 1,055 1,176 1,233 11 Total liabilities and shareholders' equity 3,914 4,636 5,299 5,770 6 Net working capital (728) (884) (989) (1,021) (1,021) Invested capital 2,260 2,482 3,064 3,474 44 Includes convertibles and preferred stock which is being treated as debt	•					434
A/C payable 149 67 163 63 Short term debt 14 14 14 14 15 Other current liabilities 696 974 999 1,155 1 Current liabilities 888 1,055 1,176 1,233 1 Total liabilities and shareholders' equity 3,914 4,636 5,299 5,770 6 Net working capital (728) (884) (989) (1,021) (1,021) (1,021) Invested capital 2,260 2,482 3,064 3,474 4 * Includes convertibles and preferred stock which is being treated as debt Per share (THB) Book value per share 2.44 2.97 3.52 3.94 Tangible book value per share 2.07 2.62 3.18 3.61 Financial strength Net debt/equity (%) (15.4) (23.9) (19.2) (17.5) (17.	<u> </u>					807
Short term debt	•					69
Current liabilities						15
Total liabilities and shareholders' equity 3,914 4,636 5,299 5,770 6 Net working capital (728) (884) (989) (1,021) (2,022) (2,482) 3,064 3,474 4,44						1,096
Net working capital (728) (884) (989) (1,021) (1,021) (1,021) (1,021) (1,021) (1,021)	Current liabilities	858	1,055	1,176	1,233	1,181
Invested capital 2,260 2,482 3,064 3,474 4 4 4 4 4 4 4 4 4	Total liabilities and shareholders' equity	3,914	4,636	5,299	5,770	6,333
* Includes convertibles and preferred stock which is being treated as debt Per share (THB) Book value per share 2.44 2.97 3.52 3.94 Tangible book value per share 2.07 2.62 3.18 3.61 Financial strength Net debt/equity (%) (15.4) (23.9) (19.2) (17.5)	• .					(920)
Per share (THB) Book value per share 2.44 2.97 3.52 3.94 Tangible book value per share 2.07 2.62 3.18 3.61 Financial strength Net debt/equity (%) (15.4) (23.9) (19.2) (17.5)	•	,	2,482	3,064	3,474	4,027
Book value per share 2.44 2.97 3.52 3.94 Tangible book value per share 2.07 2.62 3.18 3.61 Financial strength Net debt/equity (%) (15.4) (23.9) (19.2) (17.5) </td <td>^ Includes convertibles and preferred stock which is be</td> <td>ing treated as debt</td> <td></td> <td></td> <td></td> <td></td>	^ Includes convertibles and preferred stock which is be	ing treated as debt				
Tangible book value per share 2.07 2.62 3.18 3.61 Financial strength Net debt/equity (%) (15.4) (23.9) (19.2) (17.5) (7.5) Net debt/total assets (%) (9.0) (14.4) (12.0) (11.3) (7.5) Current ratio (x) 1.1 1.2 1.1 1.0 CF interest cover (x) 82.6 69.8 43.0 39.6 Valuation 2022 2023 2024E 2025E 20 Recurring P/E (x) * 74.5 42.1 29.9 24.2 Recurring P/E @ target price (x) * 112.0 63.3 45.0 36.4 Reported P/E (x) 74.5 42.1 29.9 24.2	Per share (THB)					
Financial strength Net debt/equity (%) (15.4) (23.9) (19.2) (17.5) (7.5) (7.5) (1.7.5) (1	·					4.62
Net debt/equity (%) (15.4) (23.9) (19.2) (17.5) (17.5) Net debt/total assets (%) (9.0) (14.4) (12.0) (11.3) (17.5) Current ratio (x) 1.1 1.2 1.1 1.0 CF interest cover (x) 82.6 69.8 43.0 39.6 Valuation 2022 2023 2024E 2025E 20 Recurring P/E (x) * 74.5 42.1 29.9 24.2 Reported P/E (x) 74.5 42.1 29.9 24.2		2.07	2.62	3.18	3.61	4.29
Net debt/total assets (%) (9.0) (14.4) (12.0) (11.3) (1.2) Current ratio (x) 1.1 1.2 1.1 1.0 CF interest cover (x) 82.6 69.8 43.0 39.6 Valuation 2022 2023 2024E 2025E 20 Recurring P/E (x) * 74.5 42.1 29.9 24.2 Recurring P/E @ target price (x) * 112.0 63.3 45.0 36.4 Reported P/E (x) 74.5 42.1 29.9 24.2						
Current ratio (x) 1.1 1.2 1.1 1.0 CF interest cover (x) 82.6 69.8 43.0 39.6 Valuation 2022 2023 2024E 2025E 2025E Recurring P/E (x) * 74.5 42.1 29.9 24.2 Recurring P/E @ target price (x) * 112.0 63.3 45.0 36.4 Reported P/E (x) 74.5 42.1 29.9 24.2		, ,				(17.3)
CF interest cover (x) 82.6 69.8 43.0 39.6 Valuation 2022 2023 2024E 2025E 2025E Recurring P/E (x) * 74.5 42.1 29.9 24.2 Recurring P/E @ target price (x) * 112.0 63.3 45.0 36.4 Reported P/E (x) 74.5 42.1 29.9 24.2	* *			, ,	, ,	(11.9)
Valuation 2022 2023 2024E 2025E 20 Recurring P/E (x) * 74.5 42.1 29.9 24.2 Recurring P/E @ target price (x) * 112.0 63.3 45.0 36.4 Reported P/E (x) 74.5 42.1 29.9 24.2	* *					1.2
Recurring P/E (x) * 74.5 42.1 29.9 24.2 Recurring P/E @ target price (x) * 112.0 63.3 45.0 36.4 Reported P/E (x) 74.5 42.1 29.9 24.2						51.3
Recurring P/E @ target price (x) * 112.0 63.3 45.0 36.4 Reported P/E (x) 74.5 42.1 29.9 24.2	Valuation	2022	2023	2024E	2025E	2026E
Reported P/E (x) 74.5 42.1 29.9 24.2	• , ,					20.6
						31.0
Dividend yield (%) 0.5 1.1 1.4 1.8						20.6
	Dividend yield (%)					2.1
Price/book (x) 12.0 9.9 8.3 7.4 Price/tangible book (x) 14.1 11.1 9.2 8.1	* /					6.3
Price/tangible book (x) 14.1 11.1 9.2 8.1 EV/EBITDA (x) ** 49.3 31.5 24.2 20.1	, ,					6.8 17.3
EV/EBITDA (x) 49.5 51.5 24.2 20.1 EV/EBITDA @ target price (x) ** 74.5 47.8 36.7 30.4	• *					26.3
EV/invested capital (x) 12.0 10.8 8.8 7.7						6.6
* Pre-exceptional, pre-goodwill and fully diluted						2.0

Sources: SISB; FSSIA estimates

Disclaimer for ESG scoring

ESG score	Methodolog	у			Rating						
The Dow Jones Sustainability Indices (<u>DJSI</u>) By S&P Global	process bas from the ann	ed on the comp nual S&P Globa	ransparent, rules-based panies' Total Sustainabili Il Corporate Sustainabilit nies within each industry	ity Scores resulting ty Assessment (CSA).	Be a member and invited to the annual S&P Global Corporate Sustainability Assessment (CSA) for DJSI. Companies with an S&P Global ESG Score of less than 45% of the S&P Global ESG Score of the highest scoring company are disqualified. The constituents of the DJSI indices are selected from the Eligible Universe.						
Sustainability nvestment List (THSI) by The Stock Exchange of Thailand (SET)	managing b Candidates 1) no irregul float of >150 up capital. S 70%; 2) inde wrongdoing	usiness with tra must pass the p ar trading of the shareholders, some key disque ependent direct related to CG,	ity in Environmental and insparency in Governand preemptive criteria, with e board members and ex and combined holding malifying criteria include: 1 ors and free float violation social & environmental in arnings in red for > 3 year	ce, updated annually. two crucial conditions: tecutives; and 2) free nust be >15% of paid- 1) CG score of below on; 3) executives' mpacts; 4) equity in	To be eligible for <u>THSI inclusion</u> , verified data must be scored at a minimum of 50% for each indicator, unless the company is a part of DJSI during the assessment year. The scoring will be fairly weighted against th nature of the relevant industry and materiality. <u>SETTHSI Index</u> is extended from the THSI companies whose 1) market capitalization > THB5b (~USD150b); 2) free float >20%; and 3) liquidity >0.5% of paid-up capital for at least 9 out of 12 months. The SETTHSI Index is a market capitalisation-weighted index, cap 5% quarterly weight a maximum, and no cap for number of stocks.						
CG Score by Thai nstitute of Directors Association Thai IOD)	annually by Thailand (SI	the Thai IOD, w	in sustainable developm vith support from the Sto s are from the perspectiv	ck Exchange of	Good (80-89), and not rated for equitable treater	3 for Good (70 or scores belo ment of shareh 25%); 4) disclo	ories: 5 for Excel 0-79), 2 for Fair (6 w 50. Weightings nolders (weight 2 osure & transpare	60-69), 1 for P s include: 1) th 5% combined	Pass (60-69), ne rights; 2) an); 3) the role o		
AGM level By Thai nvestors Association (TIA) with support from the SEC	treatment ar transparent out of five th criteria cove date (45%), circulation of s exercised. The and verifiability	re incorporated and sufficiently are CG compone or AGM procedu and after the matter information assesses by; and 3) opennes	hich shareholders' rights into business operations disclosed. All form impo onts to be evaluated annures before the meeting (10%). (The first as on for voting; and 2) facilitating is 1) the ease of attending mess for Q&A. The third involves, resolutions and voting res	a and information is intant elements of two ually. The assessment (45%), at the meeting assesses 1) advance ing how voting rights can be eetings; 2) transparency is the meeting minutes that	be						
Fhai CAC By Thai Private Sector Collective Action Against Corruption CAC)	establishme policies. The (Companies of Declaration of Certification, in managers and	nt of key control e Certification is leciding to become intent to kick off a ncluding risk asse	hecklist include corruptions, and the monitoring and good for three years. e a CAC certified member stan 18-month deadline to subsessment, in place of policy and blishment of whistleblowing a stakeholders.)	nd developing of art by submitting a mit the CAC Checklist for ad control, training of	The document will be reviewed by a committee of nine professionals. A passed Checklist will move for granting certification by the CAC Council approvals whose members are twelve highly respected individuals in professionalism and ethical achievements.						
Morningstar Sustainalytics	based on ar risk is unma	n assessment of naged. <i>Sources</i>	k rating provides an over f how much of a compan to be reviewed include corpo er media, NGO reports/webs	ny's exposure to ESG prate publications and	A company's ESG risk rating score is the sum of unmanaged risk. The more risk is unmanaged, the higher ESG risk is scored.						
	information, co		, ESG controversies, issuer f		NEGL 0-10	Low 10-20	Medium 20-30	High 30-40	Severe 40+		
ESG Book	positioned to the principle helps explai over-weighti	o outperform ov of financial ma n future risk-adj	ustainable companies the rer the long term. The me teriality including informa justed performance. Mat in higher materiality and in ly basis.	ethodology considers ation that significantly eriality is applied by	The total ESG score is calculated as a weighted sum of the features scores using materiality-based weights. The score is scaled between 0 and 100 with higher scores indicating better performance.						
<u>MSCI</u>				anagement of financially their exposure to ESG ris					nethodology to		
	AAA	8.571-10.000									
	AA	7.143-8.570	Leader:	leading its industry in m	anaying trie most s	igilliodiil ESG fl	sks and opportunitie	75			
	Α	5.714-7.142		a material de	al described in the state of th	t #		de en l			
	BBB	4.286-5.713	Average:	Average: a mixed or unexception industry peers		nal track record of managing the most significant ESG risks and opportunities relativ					
	ВВ	2.857-4.285		, .							
	В	1.429-2.856	Laggard:	lagging its industry base	ed on its high expos	ure and failure t	o manage significar	nt ESG risks			
	CCC	0.000-1.428	994.4.	55 5 2001, 2000	sed on its high exposure and failure to manage significant ESG risks						
Moody's ESG olutions	believes tha	t a company int		take into account ESG of to its business model and medium to long term.							
Refinitiv ESG ating	based on pu	ıblicly available	and auditable data. The	a company's relative ES score ranges from 0 to re 0 to 25 = poor; >25 to 50	100 on relative E	SG performar	nce and insufficie	nt degree of t			
S&P Global				suring a company's perfo sification. The score ran			of ESG risks, op	portunities, ar	nd impacts		
Bloomberg	ESG Score	compared to its peers within the same industry classification. The score ranges from 0 to 100. ESG Score Bloomberg score evaluating the company's aggregated Environmental, Social and Governance (ESG) performance. The score is based on Bloomberg's view of ESG financial materiality. The score is a weighted generalized mean (power mean) of Pillar Scores, where the weights are determined by the pillar priority ranking. Values range from 0 to 10; 10 is the best.									

Rating regarding the sustainable development of Thai listed companies, both on the SET and MAI, are publicly available on the website of the Securities and Exchange Commission of Thailand (SEC). Currently, ratings available are 1) "CG Score"; 2) "AGM Level"; 3) "Thai CAC"; and 4) THSI. The ratings are updated on an annual basis. FSSIA does not confirm nor certify the accuracy of such ratings.

Source: FSSIA's compilation

GENERAL DISCLAIMER

ANALYST(S) CERTIFICATION

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History of change in investment rating and/or target price



Date	Rating	Target price	Date	Rating	Target price	Date	Rating	Target price
27-Mar-2023 08-Jun-2023	BUY BUY	30.00 45.00	26-Sep-2023 25-Mar-2024	BUY HOLD	42.00 42.00	04-Jun-2024	BUY	44.00

Jitra Amornthum started covering this stock from 27-Mar-2023

Price and TP are in local currency

Source: FSSIA estimates

Company	Ticker	Price	Rating	Valuation & Risks
SISB	SISB TB	THB 29.25	BUY	Downside risks to our DCF-based TP include 1) intensified competition; 2) less demand from China; 3) staff shortages; and 4) risks from legal requirements and government policies relating to the business of private schools.

Source: FSSIA estimates

Additional Disclosures

Target price history, stock price charts, valuation and risk details, and equity rating histories applicable to each company rated in this report is available in our most recently published reports. You can contact the analyst named on the front of this note or your representative at Finansia Syrus Securities Public Company Limited.

All share prices are as at market close on 13-Aug-2024 unless otherwise stated.

RECOMMENDATION STRUCTURE

Stock ratings

Stock ratings are based on absolute upside or downside, which we define as (target price* - current price) / current price.

BUY (B). The upside is 10% or more.

HOLD (H). The upside or downside is less than 10%.

REDUCE (R). The downside is 10% or more.

Unless otherwise specified, these recommendations are set with a 12-month horizon. Thus, it is possible that future price volatility may cause a temporary mismatch between upside/downside for a stock based on market price and the formal recommendation.

* In most cases, the target price will equal the analyst's assessment of the current fair value of the stock. However, if the analyst doesn't think the market will reassess the stock over the specified time horizon due to a lack of events or catalysts, then the target price may differ from fair value. In most cases, therefore, our recommendation is an assessment of the mismatch between current market price and our assessment of current fair value.

Industry Recommendations

Overweight. The analyst expects the fundamental conditions of the sector to be positive over the next 12 months.

Neutral. The analyst expects the fundamental conditions of the sector to be maintained over the next 12 months.

Underweight. The analyst expects the fundamental conditions of the sector to be negative over the next 12 months.

Country (Strategy) Recommendations

Overweight (O). Over the next 12 months, the analyst expects the market to score positively on two or more of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

Neutral (N). Over the next 12 months, the analyst expects the market to score positively on one of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

Underweight (U). Over the next 12 months, the analyst does not expect the market to score positively on any of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.