**EQUITY RESEARCH - ANALYST MEETING** 



MTC TB











#### **TARGET PRICE** THB50.00 CLOSE THB40.75 **UP/DOWNSIDE** +22.7% **TP vs CONSENSUS** -0.4%

# Key takeaways from analyst meeting

The main discussions in today's analyst meeting (August 9) were 1) the continual improvement of asset quality and 2) the 2H24 outlook vs its 2024 guidance, which has no revisions. We retain our 2024-26 forecast as most key assumptions align with the guidance. We maintain our BUY rating. Our 2024 GGM-based TP is THB50, which implies a P/BV of 2.82x under an expected L-T ROE of 18.6% and COE of 10.0%.

## **Highlights**

- (+) Asset quality: MTC confirmed that the positive momentum could be maintained, as seen in 2Q24, particularly with the credit cost not reaching its upper guidance of 3.50% (vs 3.08% of ours). The supporting reasons were. (1) The company had tightened its lending standards for unsecured loans in 2024 compared to 2023 when the average credit cost was 3.70%. The quality of secured loans has also improved, especially in the motorcycle segment, where used vehicle prices have already passed their lowest point. (2) MTC offered no large-ticket loans, with most averaging cTHB20,000-25,000 and an average term of 1.5 years, making it easier to manage NPLs. (3) Collection performance in the first two months of 3Q24 remained
- 2H24 outlook: The other 2024 guidance of its core business included loan growth of 15-20% y-y, with an expectation that 2H24 could achieve the target. MTC reaffirmed that the cost of funds could fall within 4.00-4.20% vs 4.20% of ours (1H24 was 4.10%), with an opportunity to obtain credit facilities from both domestic and international financial institutions (expected to secure an additional THB10-15b in September-October 2024). They would help alleviate concerns amid a vulnerable sentiment in Thailand's bond market.

MTC has colored its 5-year strategy of transforming the business towards AI. It does not anticipate this to be a burden on increasing costs or the accelerating cost-to-income ratio. On the contrary, this investment is necessary to modernize the organization and improve long-term profitability.

### **KEY STOCK DATA**

YE Dec (THB m)	2023	2024E	2025E	2026E
Operating profit	6,126	7,866	9,822	11,448
Net profit	4,906	6,292	7,858	9,159
EPS (THB)	2.31	2.97	3.71	4.32
vs Consensus (%)	-	6.1	11.9	9.0
Recurring net profit	4,906	6,292	7,858	9,159
Core EPS (THB)	2.31	2.97	3.71	4.32
EPS growth (%)	(3.7)	28.2	24.9	16.6
Core P/E (x)	17.6	13.7	11.0	9.4
Dividend yield (%)	0.5	0.7	8.0	1.0
Price/book (x)	2.7	2.3	1.9	1.6
ROE (%)	16.1	18.1	19.0	18.7
ROA (%)	3.5	3.9	4.1	4.2



1 Month	3 Month	12 Month		
(7.4)	(12.4)	19.9		
(5.7)	(7.4)	41.3		
		2,443		
		10.3		
		21		
Petaumpai Family (67%				
	4	8.50/33.75		
		2,120		
	(7.4) (5.7)	(7.4) (12.4) (5.7) (7.4) Petaumpai Fa		

Sources: Bloomberg consensus; FSSIA estimates



Usanee Liurut, CISA Fundamental Investment Analyst on Capital Market: License no. 017928 usanee.l@fssia.com, +66 2646 9967

Maeta Cherdsatirakul

Research Assistant maeta.c@fssia.com, +66 2646 9971

Exhibit 1: 2024E - Management guidance vs FSSIA estimates

		FSSIA	MTC
	2023	2024E	2024E
Loan growth (y-y %)	18.2	19.5	15.0-20.0
NPL (%)	3.15	3.10	<3.20
Credit cost (%)	3.71	3.08	<3.50
Cost of funds (%)	3.66	4.20	4.00-4.20
Cost-to-income ratio (%)	46.9	46.9	46.0-47.0

Sources: MTC; FSSIA estimates

Exhibit 2: MTC – 2Q24 operating summary

	2Q23	3Q23	4Q23	1Q24	2Q24	Cha	ange	1H24	Change	% of	2024E	Change
	(THB m)	(q-q%)	(y-y%)	(THB m)	(y-y%)	2024E	(THB m)	(y-y%)				
Interest income	5,754	6,063	6,287	6,353	6,580	3.6	14.4	12,933	16.0	46	27,968	19.0
Interest expense	(909)	(1,004)	(1,096)	(1,130)	(1,227)	8.6	35.1	(2,358)	34.2	45	(5,240)	35.9
Net interest income	4,845	5,059	5,191	5,223	5,353	2.5	10.5	10,576	12.6	47	22,727	15.7
Fee and other income	287	236	269	278	252	(9.2)	(12.3)	530	1.7	48	1,096	6.8
Total income	5,132	5,295	5,459	5,500	5,605	1.9	9.2	11,105	12.0	47	23,823	15.3
Operating expenses	(2,463)	(2,391)	(2,496)	(2,630)	(2,660)	1.1	8.0	(5,290)	9.9	47	(11,182)	15.3
PPOP before taxes	2,669	2,904	2,963	2,870	2,945	2.6	10.3	5,815	14.0	46	12,641	15.3
Expected credit losses	(1,017)	(965)	(998)	(858)	(834)	(2.8)	(18.0)	(1,692)	(14.1)	44	(3,875)	(1.5)
Profit after ECL	1,653	1,939	1,965	2,012	2,111	5.0	27.8	4,123	31.8	47	8,766	24.6
Impairment losses on financial assets and HP loans	(183)	(334)	(278)	(276)	(316)	14.5	72.4	(592)	100.8	66	(900)	(0.7)
Operating profit	1,469	1,605	1,687	1,736	1,796	3.4	22.2	3,532	24.6	45	7,866	28.4
Income tax	(269)	(320)	(336)	(347)	(351)	1.4	30.4	(698)	23.7	44	(1,573)	29.0
Net profit	1,200	1,285	1,351	1,389	1,444	3.9	20.3	2,834	24.8	45	6,292	28.2
EPS (THB)	0.57	0.61	0.64	0.66	0.68	3.9	20.3	1.34	24.8	45	2.97	28.2
Loans	131,257	137,081	141,559	145,859	152,934	4.9	16.5	137,081	4.4		165,408	19.5
Interest bearing debt	106,327	112,329	114,770	116,820	123,671	5.9	16.3	112,329	5.6		134,775	17.4
Key ratios	2Q23	3Q23	4Q23	1Q24	2Q24			1H24			2024E	
	(%)	(%)	(%)	(%)	(%)			(%)			(%)	
Yield on loan	18.02	18.08	18.05	17.68	17.62			21.02			18.04	
Cost of funds	3.55	3.67	3.86	3.90	4.08			4.10			4.20	
Spread	14.47	14.40	14.19	13.78	13.54			14.21			13.84	
Cost to Income ratio	47.99	45.15	45.72	47.82	47.45			47.64			46.94	
Credit cost (included losses from car repossessed)	3.76	3.87	3.66	3.16	3.08			3.21			3.08	
NPL / Loan	3.41	3.22	3.15	3.06	2.90			2.90			3.10	
LLR / Loan	3.58	3.55	3.65	3.70	3.64			3.64			2.99	
Coverage ratio	105.1	110.3	115.9	120.8	125.5			125.5			115.4	
D/E (x)	3.7	3.7	3.7	3.6	3.7			3.7			3.7	
IDBE (x)	3.6	3.7	3.6	3.5	3.6			3.6			3.6	
S/T debt/total debt (x)	5.3	7.7	11.1	11.6	10.5			10.5			5.3	
Loan growth q-q	5.7	4.4	3.3	3.0	4.9							
Loan growth y-y	23.6	21.1	18.9	17.4	16.5			16.5			19.5	
Loan growth YTD	10.2	15.1	18.9	3.0	8.0			8.0				

Sources: MTC; FSSIA estimates

Exhibit 3: MTC - Staged loans and ECL

MTC	2022	2023	1Q24	2Q24	2022	2023	1Q24	2Q24
	(THB m)	(THB m)	(THB m)	(THB m)				
Loans and accrued interest					Staged loans % of to	tal loans		
Stage 1	105,097	124,874	129,909	136,981	87.1	87.1	88.0	88.6
Stage 2	12,009	13,983	13,211	13,242	10.0	9.8	9.0	8.6
Stage 3	3,507	4,461	4,467	4,449	2.9	3.1	3.0	2.9
Total	120,613	143,318	147,587	154,672	100.0	100.0	100.0	100.0
Expected credit loss (ECL)					ECL % of stage loan	s		
Stage 1	767	1,225	1,490	1,613	0.7	1.0	1.1	1.2
Stage 2	682	1,115	1,078	1,077	5.7	8.0	8.2	8.1
Stage 3	2,237	2,829	2,831	2,871	63.8	63.4	63.4	64.5
Total	3,686	5,169	5,399	5,562	3.1	3.6	3.7	3.6
LLR / Loans	(%)	(%)	(%)	(%)				
Stage 1	0.7	1.0	1.1	1.2				
Stage 2	5.7	8.0	8.2	8.1				
Stage 3	63.8	63.4	63.4	64.5				
Total	3.1	3.6	3.7	3.6				
	(%)	(%)	(%)	(%)				
NPL / TL	2.9	3.1	3.0	2.9				
NPL vs Stage 2 loans / TL	12.9	12.9	12.0	11.4				
LLR / NPL	105.1	115.9	120.9	125.0				
LLR / (NPL vs Stage 2 loans)	23.8	28.0	30.5	31.4				

Sources: MTC; FSSIA's compilation

Exhibit 4: MTC - GGM-based 2024 TP

Gordon Growth Model	2024E
Sustainable ROE	18.6%
g	5.3%
ROE-g	13.3%
Beta	1.17
Risk-free rate	3.0%
Risk premium	6.0%
COE	10.0%
COE-g	4.7%
ROE-g/COE-g (x)	2.82

Exhibit 5: Share price performance of non-banks under coverage, as of 8 August 2024

	Price performance									
	1M	3M	6M	1Y	YTD					
	(%)	(%)	(%)	(%)	(%)					
TIDLOR TB	(26.1)	(36.2)	(37.9)	(35.9)	(37.3)					
MTC TB	(5.1)	(11.2)	(7.8)	10.7	(7.8)					
SAWAD TB	(19.2)	(21.9)	(18.4)	(32.4)	(19.9)					
AEONTS TB	(6.9)	(33.4)	(29.5)	(30.2)	(32.2)					
KTC TB	2.0	(9.3)	(11.4)	(17.9)	(10.3)					
SAK TB	(8.9)	(6.3)	13.4	2.9	18.3					
ASK TB	(17.5)	(30.2)	(42.9)	(52.9)	(43.2)					
THANI TB	(21.2)	(26.5)	(23.6)	(38.3)	(26.0)					
JMT TB	(24.1)	(45.0)	(54.0)	(73.0)	(59.2)					
BAM TB	(16.1)	(30.9)	(25.1)	(40.5)	(23.3)					
CHAYO TB	(31.4)	(41.2)	(53.4)	(66.2)	(56.0)					
SETFIN	(12.2)	(23.8)	(25.9)	(32.9)	(27.0)					
SET	(1.7)	(5.3)	(6.6)	(15.1)	(8.4)					

Source: FSSIA estimates Source: Bloomberg

### **Financial Statements**

Muangthai Capital

Profit and Loss (THB m) Year Ending Dec	2022	2023	2024E	2025E	2026E
nterest Income	19,199	23,500	27,968	32,908	38,011
nterest expense	(2,813)	(3,857)	(5,240)	(6,102)	(6,990)
Net interest income	16,386	19,644	22,727	26,805	31,021
Net fees & commission	792	921	958	996	1,036
Foreign exchange trading income	-	-	-	-	-
Securities trading income	-	-	-	-	-
Dividend income	0	0	0	0	0
Other income	78	105	138	154	131
Non interest income	869	1,026	1,096	1,150	1,167
Total income	17,255	20,669	23,823	27,955	32,188
Staff costs	(8,069)	(9,702)	(11,182)	(13,122)	(15,109)
Other operating costs	-	-	-	-	-
Operating costs	(8,069)	(9,702)	(11,182)	(13,122)	(15,109)
Pre provision operating profit	9,187	10,967	12,641	14,833	17,079
Expected credit loss	(2,433)	(3,934)	(3,875)	(4,011)	(4,632)
Other provisions	(394)	(907)	(900)	(1,000)	(999)
Dperating profit	6,360	6,126	7,866	9,822	11,448
Recurring non operating income	0	0	0	0	0
Associates	0	0	0	0	0
Goodwill amortization	-	-	-	-	
Non recurring items	0	0	0	0	C
Profit before tax	6,360	6,126	7,866	9,822	11,448
Fax	(1,267)	(1,220)	(1,573)	(1,964)	(2,290)
Profit after tax	5,093	4,906	6,292	7,858	9,159
Non-controlling interest	-	-	-,	-	-,
Preferred dividends	_	_	_	_	
Other items	_	_	_	_	
Reported net profit	5,093	4,906	6,292	7,858	9,159
Non recurring items & goodwill (net)	-	-1,000	0	0	0,100
Recurring net profit	5,093	4,906	6,292	7,858	9,159
		.,	-,	.,	-,
Per share (THB)	2.40	2.24	2.07	2.71	4 22
Recurring EPS *	2.40	2.31	2.97	3.71	4.32
Reported EPS	2.40	2.31	2.97	3.71	4.32
OPS	0.95	0.21	0.27	0.34	0.39
Growth					
Net interest income (%)	25.4	19.9	15.7	17.9	15.7
Non interest income (%)	3.1	18.0	6.8	5.0	1.5
Pre provision operating profit (%)	32.2	19.4	15.3	17.3	15.1
Operating profit (%)	2.6	(3.7)	28.4	24.9	16.6
Reported net profit (%)	3.0	(3.7)	28.2	24.9	16.6
Recurring EPS (%)	3.0	(3.7)	28.2	24.9	16.6
Reported EPS (%)	3.0	(3.7)	28.2	24.9	16.6
ncome Breakdown					
Net interest income (%)	95.0	95.0	95.4	95.9	96.4
Net fees & commission (%)	4.6	4.5	4.0	3.6	3.2
Foreign exchange trading income (%)	-	-	-	-	
Securities trading income (%)	-	-	-	-	-
Dividend income (%)	-	-	-	-	-
Other income (%)	0.5	0.5	0.6	0.6	0.4
Operating performance					
Gross interest yield (%)	18.30	18.03	18.04	18.05	18.05
Cost of funds (%)	3.36	3.66	4.20	4.20	4.20
Net interest spread (%)	14.94	14.37	13.84	13.85	13.85
Net interest margin (%)	15.6	15.1	14.7	14.7	14.7
Cost/income(%)	46.8	46.9	46.9	46.9	46.9
Cost/assets(%)	7.1	7.0	6.8	6.9	6.8
Effective tax rate (%)	19.9	19.9	20.0	20.0	20.0
Dividend payout on recurring profit (%)	39.5	9.1	9.1	9.1	9.1
ROE (%)	18.9	16.1	18.1	19.0	18.7
	10.0				
	0 1	5.2	72	Qγ	7.0
ROE - COE (%)	8.1 4.5	5.3 3.5	7.3	8.2	7.9
	8.1 4.5	5.3 3.5	7.3 3.9	8.2 4.1	7.9 4.2

Sources: Muangthai Capital; FSSIA estimates

### **Financial Statements**

Muangthai Capital

Balance Sheet (THB m) Year Ending Dec	2022	2023	2024E	2025E	2026E
Gross customer loans	119,084	141,559	168,453	196,190	224,908
Allowance for expected credit loss	(3,686)	(5,169)	(4,948)	(5,693)	(6,547)
interest in suspense	1,675	1,969	2,363	2,765	3,180
Net customer loans	117,073	138,359	165,868	193,262	221,541
Bank loans	-	-	-	-	_
Government securities	-	-	-	-	-
Trading securities	-	-	-	-	-
Investment securities	0	0	0	0	0
Cash & equivalents	3,213	2,822	1,347	1,540	2,122
Other interesting assets	-	-	-	-	-
Tangible fixed assets	2,037	2,134	2,348	2,582	2,840
Associates	-	-	-	-	-
Goodwill	-	-	-	-	-
Other intangible assets	-	-	-	-	-
Other assets	5,743	6,841	7,411	8,473	9,699
Total assets	128,066	150,156	176,514	205,428	235,801
Customer deposits	-	-	-	-	-
Bank deposits	-	-	-	-	-
Other interest bearing liabilities	96,143	114,770	134,775	155,806	177,032
Non interest bearing liabilities	2,833	3,469	4,046	4,740	5,581
Hybrid Capital	-	-	-	-	-
Total liabilities	98,976	118,239	138,821	160,547	182,613
Share capital	2,120	2,120	2,120	2,120	2,120
Reserves	26,971	29,797	35,573	42,761	51,068
Total equity	29,091	31,917	37,693	44,881	53,188
Non-controlling interest	-	-	-	-	-
Total liabilities & equity	128,066	150,156	176,514	205,428	235,801
Supplementary items					
Risk weighted assets (RWA)	n/a	n/a	n/a	n/a	n/a
Average interest earning assets	104,892	130,321	155,006	182,321	210,549
Average interest bearing liabilities	83,734	105,456	124,772	145,291	166,419
CET 1 capital	n/a	n/a	n/a	n/a	n/a
Total capital	0	0	0	0	0
Gross non performing loans (NPL)	3,507	4,461	4,289	4,962	5,785
Per share (THB)					
Book value per share	13.72	15.06	17.78	21.17	25.09
Tangible book value per share	13.72	15.06	17.78	21.17	25.09
Growth					
Gross customer loans	31.3	18.9	19.0	16.5	14.6
Average interest earning assets	30.5	24.2	18.9	17.6	15.5
Total asset (%)	30.2	17.2	17.6	16.4	14.8
Risk weighted assets (%)	-	-	-	-	-
Customer deposits (%)	-	-	-	-	-
Leverage & capital measures					
Customer loan/deposits (%)	-	-	-	-	-
Equity/assets (%)	22.7	21.3	21.4	21.8	22.6
Tangible equity/assets (%)	22.7	21.3	21.4	21.8	22.6
RWA/assets (%)	-	-	-	-	-
CET 1 CAR (%)	-	-	-	-	-
Total CAR (%)	-	-	-	-	-
Asset Quality (FSSIA's calculation)					
Change in NPL (%)	174.8	27.2	(3.9)	15.7	16.6
NPL/gross loans (%)	2.9	3.2	2.5	2.5	2.6
Allowance for ECL/gross loans (%)	3.1	3.7	2.9	2.9	2.9
Allowance for ECL/NPL (%)	105.1	115.9	115.4	114.7	113.2
Mahadian	2022	2022	20245	20255	2025
Valuation	2022	2023	2024E	2025E	2026E
Recurring P/E (x) *	17.0	17.6	13.7	11.0	9.4
Recurring P/E @ target price (x) *	20.8	21.6	16.8	13.5	11.6
Reported P/E (x)	17.0	17.6	13.7	11.0	9.4
		0.5	0.7	0.8	1.0
Dividend yield (%)	2.3	0.5	0.7		
Dividend yield (%) Price/book (x)	2.3 3.0	2.7	2.3	1.9	1.6
Price/book (x)	3.0	2.7	2.3	1.9	1.6

Sources: Muangthai Capital; FSSIA estimates

# **Muangthai Capital PCL (MTC TB)**



### **Exhibit 6: FSSIA ESG score implication**

68.21 /100

Rating	Score	Implication
****	>79-100	Leading its industry peers in managing the most significant ESG risks which not only better cost efficiency but also lead to higher profitability.
***	>59-79	A mixed track record of managing the most significant ESG risks and opportunities relative to industry peers.
***	>39-59	Relevant ESG materiality matrix has been constructively addressed, well-managed and incorporated into day-to-day operations, in which targets and achievements are evaluated annually.
**	>19-39	Relevant ESG materiality matrix has been identified with key management in charge for progress to be followed up on and to provide intensive disclosure. Most targets are conventional and achievable.
*	1-19	The company has adopted the United Nations Sustainable Development Goals (UN SDGs), established sustainability management guidelines and fully complies with regulations or ESG suggested guidance from related organizations such as the SET and SEC.

Sources: FSSIA estimates

### Exhibit 7: ESG – peer comparison

	FSSIA		Domestic ratings					Global ratings						Bloomberg	
	ESG score	DJSI	SET THSI	THSI	CG score	AGM level	Thai CAC	Morningstar ESG risk	ESG Book	MSCI	Moody's	Refinitiv	S&P Global	ESG score	Disclosure score
SET100	69.20	5.34	4.40	4.40	4.76	4.65	3.84	Medium	51.76	BBB	20.87	58.72	63.91	3.72	28.17
Coverage	67.12	5.11	4.15	4.17	4.83	4.71	3.53	Medium	52.04	BB	16.97	56.85	62.09	3.40	31.94
MTC	68.21		Υ	Υ	5.00	5.00	Certified	Low	42.19	AA		58.09	42.00	3.31	
SAWAD	46.52		Y	Y	4.00	5.00		Medium	43.97	ВВ		20.18	13.00	1.93	40.04
TIDLOR	36.71				4.00	4.00	Certified	Medium	37.03			23.69	19.00	1.66	
SAK	45.28	-	Y	Y	4.00	4.00	Certified	High	40.10			43.87		2.02	36.23
TK	15.00				5.00	5.00	-							-	
HENG	20.00				5.00	5.00	Certified								
S11	13.00	-			4.00	4.00	-								
NCAP	18.00				4.00	4.00	Certified								

 $Sources: \underline{\textbf{SETTRADE.com}}; \textbf{FSSIA's compilation}$ 

### Exhibit 8: ESG score by Bloomberg

FY ending Dec 31	FY 2015	FY 2016	FY 2017	FY 2018	FY 2019	FY 2020	FY 2021	FY 2022
ESG financial materiality scores - ESG score	1.36	1.51	2.07	2.16	2.39	4.00	3.27	3.31
BESG environmental pillar score	0.00	0.00	0.00	0.00	0.12	0.02	0.03	_
BESG social pillar score	0.37	0.58	1.37	1.37	1.69	4.57	3.27	_
BESG governance pillar score	4.42	4.41	4.57	4.91	4.95	4.95	4.82	_
ESG disclosure score	26.85	32.18	32.89	35.76	39.62	44.88	50.20	52.08
Environmental disclosure score	0.00	0.00	0.00	0.33	7.28	15.22	32.74	34.40
Social disclosure score	11.67	15.84	17.41	25.70	30.35	31.92	30.35	34.34
Governance disclosure score	68.72	80.52	81.10	81.10	81.10	87.36	87.36	87.36
Environmental								
Emissions reduction initiatives	No							
Climate change policy	No	No	No	No	Yes	Yes	Yes	Yes
Climate change opportunities discussed	No							
Risks of climate change discussed	No	No	No	Yes	Yes	Yes	Yes	Yes
GHG scope 1	_	_	_	_	2	7	6	8
GHG scope 2 location-based	_	_	_	_	_	16	18	21
GHG Scope 3	_	_	_	_	_	1	1	1
Carbon per unit of production	_	_	_	_	_	_	_	_
Biodiversity policy	No							
Energy efficiency policy	No	No	No	No	Yes	Yes	Yes	Yes
Total energy consumption	_	_	_	_	9	55	36	69
Renewable energy use	_	_	_	_	_	_	0	_
Electricity used	_	_	_	_	_	32	36	42
Fuel used - natural gas	_	_	_	_	_	_	_	_

Sources: Bloomberg; FSSIA's compilation

Exhibit 9: ESG score by Bloomberg (cont.)

FY ending Dec 31	FY 2015	FY 2016	FY 2017	FY 2018	FY 2019	FY 2020	FY 2021	FY 2022
Fuel used - crude oil/diesel	No							
Waste reduction policy	No	No	No	No	Yes	Yes	Yes	Yes
Hazardous waste	_	_	_	_	_	_	_	_
Total waste	_	_	_	_	_	_	_	_
Waste recycled	_	_	_	_	_	_	_	_
Waste sent to landfills	_	_	_	_	_	_	_	_
Environmental supply chain management	No	No	No	No	No	No	Yes	Yes
Water policy	No	No	No	No	Yes	Yes	Yes	Yes
Water consumption	_	_	_	_	_	987	_	_
Social								
Human rights policy	Yes							
Policy against child labor	Yes							
Quality assurance and recall policy	No							
Consumer data protection policy	No	No	No	No	Yes	Yes	Yes	Yes
Equal opportunity policy	Yes							
Gender pay gap breakout	No	Yes						
Pct women in workforce	_	_	_	_	_	11	11	10
Pct disabled in workforce	_	_	0	0	0	0	_	_
Business ethics policy	Yes							
Anti-bribery ethics policy	Yes							
Health and safety policy	Yes							
Lost time incident rate - employees	_	_	_	_	_	_	_	0
Total recordable incident rate - employees	_	_	_	_	1	1	0	0
Training policy	Yes							
Fair remuneration policy	No							
Number of employees – CSR	2,617	4,185	5,893	7,660	9,576	10,328	11,460	13,005
Employee turnover pct	_	_	_	_	_	_	_	29
Total hours spent by firm - employee training	_	_	_	70,395	60,328	34,082	34,036	78,030
Social supply chain management	No	Yes						
Governance								
Board size	7	7	7	7	8	8	7	7
No. of independent directors (ID)	5	5	5	5	5	5	4	4
No. of women on board	2	2	3	3	3	3	3	3
No. of non-executive directors on board	5	5	5	5	6	6	5	5
Company conducts board evaluations	No	No	Yes	Yes	Yes	Yes	Yes	Yes
No. of board meetings for the year	6	5	7	7	6	9	8	8
Board meeting attendance pct	100	100	96	100	94	96	100	100
Board duration (years)	3	3	3	3	3	3	3	3
Director share ownership guidelines	No							
Age of the youngest director	56	57	58	59	36	39	40	41
Age of the oldest director	67	68	69	70	71	72	73	74
No. of executives / company managers	12	12	12	13	13	12	13	13
No. of female executives	3	3	3	3	3	3	3	3
Executive share ownership guidelines	No							
Size of audit committee	3	3	3	3	3	3	3	3
No. of ID on audit committee	3	3	3	3	3	3	3	3
Audit committee meetings	4	4	4	4	4	4	4	7
Audit meeting attendance %	100	100	92	100	92	100	100	100
Size of compensation committee	3	3	3	3	3	3	3	3
No. of ID on compensation committee	3	3	3	3	3	3	2	2
No. of compensation committee meetings	_	1	2	2	2	2	3	2
Compensation meeting attendance %	_	100	83	100	83	83	100	100
Size of nomination committee	3	3	3	3	3	3	3	3
No. of nomination committee meetings	_	1	2	2	2	2	1	2
Nomination meeting attendance %		100	83	100	83	83	100	100
Sustainability governance								
Verification type	No	No	No	No	No	Yes	Yes	Yes

Sources: Bloomberg; FSSIA's compilation

## **Disclaimer for ESG scoring**

ESG score	Methodolog	у			Rating						
The Dow Jones Sustainability Indices ( <u>DJSI</u> ) By S&P Global	process bas from the ann	ed on the comp nual S&P Globa	ransparent, rules-based panies' Total Sustainabili Il Corporate Sustainabilit nies within each industry	Be a member and invited to the annual S&P Global Corporate Sustainability Assessment (CSA) for DJSI. Companies with an S&P Global ESG Score of less than 45% of the S&P Global ESG Score of the highest scoring company are disqualified. The constituents of the DJSI indices are selected from the Eligible Universe.							
Sustainability nvestment List (THSI) by The Stock Exchange of Thailand (SET)	managing b Candidates 1) no irregul float of >150 up capital. S 70%; 2) inde wrongdoing	usiness with tra must pass the p ar trading of the shareholders, some key disque ependent direct related to CG,	ity in Environmental and insparency in Governand preemptive criteria, with e board members and ex and combined holding in alifying criteria include: 1 ors and free float violatic social & environmental in arnings in red for > 3 year	ce, updated annually. two crucial conditions: kecutives; and 2) free nust be >15% of paid- 1) CG score of below on; 3) executives' mpacts; 4) equity in	To be eligible for <b>THSI</b> inclusion, verified data must be scored at a minimum of 50% for each indicator, unless the company is a part of DJSI during the assessment year. The scoring will be fairly weighted against the nature of the relevant industry and materiality. <b>SETTHSI</b> Index is extended from the THSI companies whose 1) market capitalization > THB5b (~USD150b); 2) free float >20%; and 3) liquidity >0.5% of paid-up capital for at least 9 out of 12 months. The SETTHSI Index is a market capitalisation-weighted index, cap 5% quarterly weight at maximum, and no cap for number of stocks.						
CG Score by Thai nstitute of Directors Association Thai IOD)	annually by Thailand (SI	the Thai IOD, w	in sustainable developn vith support from the Sto s are from the perspectiv	Scores are rated in six categories: 5 for Excellent (90-100), 4 for Very Good (80-89), 3 for Good (70-79), 2 for Fair (60-69), 1 for Pass (60-69), and not rated for scores below 50. Weightings include: 1) the rights; 2) and equitable treatment of shareholders (weight 25% combined); 3) the role of stakeholders (25%); 4) disclosure & transparency (15%); and 5) board responsibilities (35%).							
AGM level By Thai nvestors Association (TIA) with support from the SEC	treatment ar transparent out of five th criteria cove date (45%), circulation of s exercised. The and verifiability	t quantifies the extent to which shareholders' rights and equitable reatment are incorporated into business operations and information is ransparent and sufficiently disclosed. All form important elements of two but of five the CG components to be evaluated annually. The assessment writeria cover AGM procedures before the meeting (45%), at the meeting late (45%), and after the meeting (10%). (The first assesses 1) advance inculation of sufficient information for voting; and 2) facilitating how voting rights can be exercised. The second assesses 1) the ease of attending meetings; 2) transparency and verifiability; and 3) openness for Q&A. The third involves the meeting minutes that should contain discussion issues, resolutions and voting results.)				The scores are classified into four categories: 5 for Excellent (100), 4 for Very Good (90-99), 3 for Fair (80-89), and not rated for scores below 79.					
Fhai CAC By Thai Private Sector Collective Action Against Corruption CAC)	establishme policies. The (Companies of Declaration of Certification, in managers and	nt of key control e Certification is leciding to become intent to kick off a ncluding risk asse	hecklist include corruptions, and the monitoring and good for three years.  e good for three years.  e a CAC certified member stan 18-month deadline to subsement, in place of policy and blishment of whistleblowing stakeholders.)	The document will be reviewed by a committee of nine professionals. A passed Checklist will move for granting certification by the CAC Council approvals whose members are twelve highly respected individuals in professionalism and ethical achievements.							
Morningstar Sustainalytics	based on ar risk is unma	n assessment of naged. <i>Sources</i>	k rating provides an ove f how much of a compan to be reviewed include corpo er media, NGO reports/webs	A company's ESG risk rating score is the sum of unmanaged risk. The more risk is unmanaged, the higher ESG risk is scored.							
	information, co		, ESG controversies, issuer t		<b>NEGL</b> 0-10	Low 10-20	Medium 20-30	<b>High</b> 30-40	Severe 40+		
ESG Book	positioned to the principle helps explai over-weighti	o outperform ov of financial ma n future risk-adj	ustainable companies the rer the long term. The me teriality including informa justed performance. Mat in higher materiality and in ly basis.	ethodology considers ation that significantly teriality is applied by	The total ESG score is calculated as a weighted sum of the features scores using materiality-based weights. The score is scaled between 0 and 100 with higher scores indicating better performance.						
<u>MSCI</u>				anagement of financially their exposure to ESG ris					nethodology to		
	AAA	8.571-10.000				:5 . 500 :					
	AA	7.143-8.570	Leader:	leading its industry in m	anaying trie most s	yıllıdık ESG fi	ono anu opportunitie	70			
	Α	5.714-7.142		a material of	onal track record of managing the most significant ESG risks and opportunities rela						
	BBB	4.286-5.713	Average:	a mixed or unexceptional industry peers	ai track record of m	anaging the mos	st significant ESG ris	sks and opportu	nities relative to		
	ВВ	2.857-4.285		,							
	В	1.429-2.856	Laggard:	lagging its industry base	sed on its high exposure and failure to manage significant ESG risks						
	CCC	0.000-1.428	994	55 5 ··· ··· ·· · · · · · · · · · · · ·							
Moody's ESG olutions	believes tha	t a company int		take into account ESG of to its business model and medium to long term.							
Refinitiv ESG ating	based on pu	ıblicly available	and auditable data. The	a company's relative ES score ranges from 0 to re 0 to 25 = poor; >25 to 50	100 on relative E	SG performar	nce and insufficie	nt degree of t	,		
S&P Global				suring a company's perfo sification. The score ran			of ESG risks, op	portunities, ar	impacts		
Bloomberg	ESG Score  Bloomberg score evaluating the company's aggregated Environmental, Social and Governance (ESG) performance. The score is based on Bloomberg's view of ESG financial materiality. The score is a weighted generalized mean (power mean) of Pillar Scores, where the weights are determined by the pillar priority ranking. Values range from 0 to 10; 10 is the best.										
	ESG Disclosure Score Disclosure of a company's ESG used for Bloomberg ESG score. The score ranges from 0 for none to 100 for disclosure of every data point, measuring the amount of ESG data reported publicly, and not the performance on any data point.										

Rating regarding the sustainable development of Thai listed companies, both on the SET and MAI, are publicly available on the website of the Securities and Exchange Commission of Thailand (SEC). Currently, ratings available are 1) "CG Score"; 2) "AGM Level"; 3) "Thai CAC"; and 4) THSI. The ratings are updated on an annual basis. FSSIA does not confirm nor certify the accuracy of such ratings.

Source: FSSIA's compilation

#### **GENERAL DISCLAIMER**

### ANALYST(S) CERTIFICATION

#### Usanee Liurut, CISA FSS International Investment Advisory Securities Co., Ltd

The individual(s) identified above certify(ies) that (i) all views expressed in this report accurately reflect the personal view of the analyst(s) with regard to any and all of the subject securities, companies or issuers mentioned in this report; and (ii) no part of the compensation of the analyst(s) was, is, or will be, directly or indirectly, related to the specific recommendations or views expressed herein.

This report has been prepared by FSS International Investment Advisory Securities Company Limited (FSSIA). The information herein has been obtained from sources believed to be reliable and accurate; however FSSIA makes no representation as to the accuracy and completeness of such information. Information and opinions expressed herein are subject to change without notice. FSSIA has no intention to solicit investors to buy or sell any security in this report. In addition, FSSIA does not guarantee returns nor price of the securities described in the report nor accept any liability for any loss or damage of any kind arising out of the use of such information or opinions in this report. Investors should study this report carefully in making investment decisions. All rights are reserved.

This report may not be reproduced, distributed or published by any person in any manner for any purpose without permission of FSSIA. Investment in securities has risks. Investors are advised to consider carefully before making investment decisions.

### History of change in investment rating and/or target price



Date	Rating	Target price	Date	Rating	Target price	Date	Rating	Target price
13-Aug-2021 05-Nov-2021 11-Nov-2021 15-Feb-2022	BUY BUY BUY BUY	67.00 71.00 69.00 60.00	28-Apr-2022 04-Aug-2022 09-Nov-2022 08-Aug-2023	BUY BUY HOLD HOLD	55.00 60.00 39.00 37.00	19-Oct-2023 26-Jan-2024 08-May-2024	BUY HOLD BUY	44.00 43.00 50.00

Usanee Liurut, CISA started covering this stock from 08-Aug-2023

Price and TP are in local currency

Source: FSSIA estimates

Company	Ticker	Price	Rating	Valuation & Risks
Muangthai Capital	МТС ТВ	THB 40.75	BUY	Downside risks to our GGM-based TP include 1) a further weakening of asset quality that could potentially hit both loan yield and credit cost; and 2) changes in financial regulations by the Bank of Thailand and the Office of Consumer Protection Board.

Source: FSSIA estimates

#### **Additional Disclosures**

Target price history, stock price charts, valuation and risk details, and equity rating histories applicable to each company rated in this report is available in our most recently published reports. You can contact the analyst named on the front of this note or your representative at Finansia Syrus Securities Public Company Limited.

All share prices are as at market close on 08-Aug-2024 unless otherwise stated.

### RECOMMENDATION STRUCTURE

### Stock ratings

Stock ratings are based on absolute upside or downside, which we define as (target price\* - current price) / current price.

BUY (B). The upside is 10% or more.

HOLD (H). The upside or downside is less than 10%.

REDUCE (R). The downside is 10% or more.

Unless otherwise specified, these recommendations are set with a 12-month horizon. Thus, it is possible that future price volatility may cause a temporary mismatch between upside/downside for a stock based on market price and the formal recommendation.

\* In most cases, the target price will equal the analyst's assessment of the current fair value of the stock. However, if the analyst doesn't think the market will reassess the stock over the specified time horizon due to a lack of events or catalysts, then the target price may differ from fair value. In most cases, therefore, our recommendation is an assessment of the mismatch between current market price and our assessment of current fair value.

### **Industry Recommendations**

Overweight. The analyst expects the fundamental conditions of the sector to be positive over the next 12 months.

Neutral. The analyst expects the fundamental conditions of the sector to be maintained over the next 12 months.

Underweight. The analyst expects the fundamental conditions of the sector to be negative over the next 12 months.

#### **Country (Strategy) Recommendations**

**Overweight (O).** Over the next 12 months, the analyst expects the market to score positively on two or more of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

**Neutral (N).** Over the next 12 months, the analyst expects the market to score positively on one of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

**Underweight (U).** Over the next 12 months, the analyst does not expect the market to score positively on any of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.