**EQUITY RESEARCH - RESULTS FLASH** 



# **BEYOND TB**

THAILAND / TOURISM & LEISURE



# 2Q24 results at first glance

BEYOND booked a lower core loss of 38m in 2Q24, beating our estimate.

# **Highlights**

- BEYOND reported a 2Q24 core loss of THB38m, beating our estimated core loss of THB55m due to higher-than-expected F&B revenue and EBITDA margin.
- However, BEYOND recorded one-time expenses of THB34m, consisting of THB24m compensation to villagers related to the lawsuit over cadmium contamination in its mine in Tak and THB10m expenses to bring the cadmium waste back to the landfill. Thus, the net loss was THB72m.
- Revenue jumped by 24% y-y, driven by room revenue, which grew by 20% y-y. RevPAR jumped by 20% y-y with an OCC rate of 59% (vs 50% in 2Q23) and a 2% increase of ADR to cTHB18,400.
- F&B revenue also surged by 31% y-y, driven by banquets.
- COGS and SG&A increased by 14% y-y and 18% y-y, respectively.
   As a result, EBITDA margin significantly improved to 18% (vs 9% in 2Q23).
- 1H24 core profit was THB29m, a turnaround from THB96m core loss in 1H23 and accounting for 28% of our 2024E core profit of THB105m.

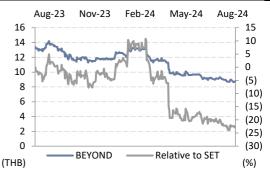
# **Outlook and valuation**

- We expect RevPAR to continue to grow by 15-20% y-y in 3Q24. Although BEYOND should see an extended loss in 3Q24 due to low tourism season, it should narrow from THB68m in 3Q23. Note that BEYOND may book additional THB5-10m expenses to bring the cadmium waste back to the landfill in 3Q24.
- The share price has fallen by 23% over the past three months, which we believe has already factored in negative news from the cadmium waste issue. It traded at cheap valuations of 0.4x 2024E P/BV and 9x EV/EBITDA. A better performance from the hotel business should improve the market's confidence in the hospitality business's long-term growth outlook.

# TARGET PRICE THB20.00 CLOSE THB8.75 UP/DOWNSIDE +128.6% TP vs CONSENSUS +0.0%

# **KEY STOCK DATA**

YE Dec (THB m)	2023	2024E	2025E	2026E
Revenue	2,978	3,395	3,642	3,836
Net profit	158	105	230	276
EPS (THB)	0.55	0.34	0.74	0.89
vs Consensus (%)	-	-	-	-
EBITDA	546	806	931	972
Recurring net profit	(169)	105	230	276
Core EPS (THB)	(0.58)	0.34	0.74	0.89
EPS growth (%)	nm	nm	118.9	20.4
Core P/E (x)	(15.0)	25.9	11.8	9.8
Dividend yield (%)	-	1.9	4.2	5.1
EV/EBITDA (x)	13.5	8.7	7.2	6.6
Price/book (x)	0.4	0.4	0.4	0.4
Net debt/Equity (%)	76.4	65.6	58.6	53.2
ROE (%)	(2.7)	1.6	3.4	4.0



Share price performance	1 Month	3 Month	12 Month
Absolute (%)	(3.8)	(10.7)	(33.7)
Relative to country (%)	(2.1)	(5.7)	(21.8)
Mkt cap (USD m)			72
3m avg. daily turnover (USD	m)		0.0
Free float (%)			50
Major shareholder	Country Gro	up Holding l	PCL (39%)
12m high/low (THB)			14.50/8.50
Issued shares (m)			309.82

Sources: Bloomberg consensus; FSSIA estimates



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Exhibit 1: BEYOND - 2Q24 results summary

FY ending Dec	2Q23	3Q23	4Q23	1Q24	2Q24	Char	ıge	2023	2024E	Change
	(THB m)	(q-q %)	(y-y %)	(THB m)	(THB m)	(y-y %)				
Sales	614	673	875	952	762	(20)	24	2,978	3,395	14
COGS (incl depreciation)	(438)	(465)	(549)	(532)	(491)	(8)	12	(1,940)	(2,033)	5
Gross Profit	176	208	326	421	271	(36)	54	1,037	1,363	31
SG&A	(199)	(183)	(211)	(236)	(214)	(9)	8	(798)	(865)	9
Operating Profit	(23)	25	115	185	57	(69)	354	240	497	(108)
Dividend income	0	0	0	0	0			0	0	
Interest income	2	2	3	0	1			8	10	
Other income	0	9	0	4	2			11	17	50
Interest expenses	(107)	(109)	(108)	(105)	(96)	(8)	(10)	(426)	(393)	(8)
Pretax profit	(127)	(73)	10	84	(36)	(142)	72	(167)	131	179
Income Tax	14	5	(15)	(17)	(2)	(85)	(117)	(2)	(26)	
Associates	0	(0)	0	0	0			(1)	0	
Minority interest	0	0	0	0	0			0	0	
Core profit	(113)	(68)	(5)	68	(38)	(157)	66	(169)	105	162
Extraordinaries, GW & FX	317	7	3	0	(34)			328	0	
Reported net profit	205	(61)	(3)	68	(72)	(207)	(135)	158	105	34
Outstanding shares (m)	289	289	289	289	289	0	0	290	310	7
Core EPS (THB)	(0.39)	(0.24)	(0.02)	0.23	(0.13)	(157)	66	(0.58)	0.34	158
EPS (THB)	0.71	(0.21)	(0.01)	0.23	(0.25)	(207)	(135)	0.55	0.34	38
COGS excl. depreciation	(362)	(388)	(472)	(453)	(412)	(9)	14	(1,634)	(1,724)	5
Depreciation	(76)	(77)	(77)	(78)	(79)	1	3	(306)	(308)	1
EBITDA	54	102	192	263	136	(48)	154	546	806	(48)
Key ratios	(%)	(%)	(%)	(%)	(%)	(ppt)	(ppt)	(%)	(%)	(ppt)
Gross margin	29	31	37	44	36	(9)	7	35	40	5
SG&A/Revenue	32	27	24	25	28	3	(4)	27	25	(1)
EBITDA margin	9	15	22	28	18	(10)	9	18	24	5
Net profit margin	33	(9)	(0)	7	(9)	(17)	(43)	5	3	(2)
Operating stats										
Occupancy (%)	50	52	51	60	59			52	59	
ADR (THB/night)	18,042	16,741	21,916	23,068	18,361			19,008	19,958	
RevPar (THB/night)	9,021	8,705	11,177	13,841	10,833			9,789	11,775	

Sources: BEYOND; FSSIA estimates

**Exhibit 2: OCC rate** 

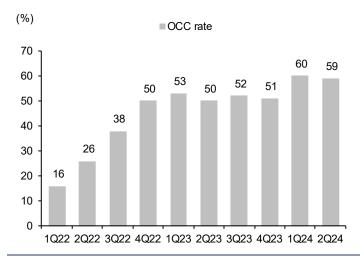
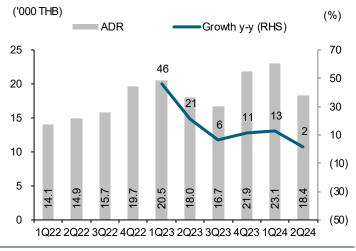


Exhibit 3: ADR



Source: BEYOND Source: BEYOND

# **Financial Statements**

Bound and Beyond

Profit and Loss (THB m) Year Ending Dec	2022	2023	2024E	2025E	2026E
Revenue	2,148	2,978	3,395	3,642	3,836
Cost of goods sold	(1,607)	(1,940)	(2,033)	(2,137)	(2,252)
Gross profit	541	1,037	1,363	1,505	1,585
Other operating income	-	-	-	-	-
Operating costs	(716)	(798)	(865)	(883)	(927)
Operating EBITDA	128	546	806	931	972
Depreciation	(303)	(306)	(308)	(309)	(314)
Goodwill amortisation	-	-	-	-	-
Operating EBIT	(174)	240	497	622	658
Net financing costs	(399)	(418)	(383)	(343)	(321)
Associates	0	(1)	0	0	0
Recurring non-operating income	38	11	17	8	8
Non-recurring items	99	328	0	0	0
Profit before tax	(437)	160	131	287	345
Tax	95	(2)	(26)	(57)	(69)
Profit after tax	(342)	158	105	230	276
Minority interests	0	0	0	0	0
Preferred dividends	-	-	-	-	-
Other items	-	-	-	-	-
Reported net profit	(342)	158	105	230	276
Non-recurring items & goodwill (net)	(99)	(328)	0	0	0
Recurring net profit	(441)	(169)	105	230	276
Per share (THB)					
Recurring EPS *	(1.53)	(0.58)	0.34	0.74	0.89
Reported EPS	(1.18)	0.55	0.34	0.74	0.89
DPS	0.00	0.00	0.17	0.37	0.45
Diluted shares (used to calculate per share data)	289	290	310	310	310
Growth					
Revenue (%)	869.1	38.6	14.0	7.3	5.3
Operating EBITDA (%)	nm	326.0	47.7	15.6	4.4
Operating EBIT (%)	nm	nm	107.6	25.1	5.8
Recurring EPS (%)	nm	nm	nm	118.9	20.4
Reported EPS (%)	nm	nm	(37.9)	118.9	20.4
Operating performance					
Gross margin inc. depreciation (%)	25.2	34.8	40.1	41.3	41.3
Gross margin exc. depreciation (%)	39.3	45.1	49.2	49.8	49.5
Operating EBITDA margin (%)	6.0	18.3	23.7	25.6	25.3
Operating EBIT margin (%)	(8.1)	8.0	14.6	17.1	17.1
Net margin (%)	(20.5)	(5.7)	3.1	6.3	7.2
Effective tax rate (%)	17.7	(1.1)	20.0	20.0	20.0
Dividend payout on recurring profit (%)	-	- 	50.0	50.0	50.0
Interest cover (X)	(0.3)	0.6	1.3	1.8	2.1
Inventory days	11.4	11.0	11.6	11.6	11.6
Debtor days	12.2	12.7	10.7	9.9	9.4
Creditor days	78.6	96.0	106.3	106.1	106.1
Operating ROIC (%)	(1.3)	2.2	3.7	4.7	5.0
ROIC (%)	(1.0)	2.2	3.6	4.5	4.9
ROE (%)	(7.0)	(2.7)	1.6	3.4	4.0
ROA (%)	(0.8)	1.9	3.1	3.8	4.1
* Pre exceptional, pre-goodwill and fully diluted					
Revenue by Division (THB m)	2022	2023	2024E	2025E	2026E
Hotel revenue	2,135	2,978	3,395	3,642	3,836
Revenue from sales and services	13	0	0	0	0

Sources: Bound and Beyond; FSSIA estimates

# **Financial Statements**

Bound and Beyond

Cash Flow (THB m) Year Ending Dec	2022	2023	2024E	2025E	2026
Recurring net profit	(441)	(169)	105	230	270
epreciation	303	306	308	309	314
ssociates & minorities	-	-	-	-	
ther non-cash items	119	275	0	0	(
Change in working capital	(1,037)	150	30	31	33
Cash flow from operations	(1,056)	562	443	570	62
Capex - maintenance	(634)	(154)	(154)	(162)	(230
Capex - new investment	-	-	-	-	
let acquisitions & disposals	967	183	0	0	
Other investments (net)	-	-	-	-	
ash flow from investing	333	29	(154)	(162)	(230
Dividends paid	0	0	0	(52)	(115
Equity finance	0	12	198	0	(
Debt finance	778	(11)	(777)	(468)	(150
Other financing cash flows	(161)	34	0	0	(
Cash flow from financing	617	36	(579)	(520)	(265
lon-recurring cash flows	-	-	-	-	
Other adjustments	0	0	0	0	
let other adjustments	0 (405)	0	(200)	0 (442)	40
Movement in cash	(105)	627	(290)	<b>(112)</b> 758.97	710.0
ree cash flow to firm (FCFF)	(318.31)	1,016.67 614.72	681.93 (487.86)	(59.76)	719.9 242.5
ree cash flow to equity (FCFE)	(105.32)	014.72	(467.00)	(59.70)	242.5
er share (THB)					
CFF per share	(1.03)	3.28	2.20	2.45	2.3
CFE per share	(0.34)	1.98	(1.57)	(0.19)	0.7
Recurring cash flow per share	(0.06)	1.42	1.33	1.74	1.9
Balance Sheet (THB m) Year Ending Dec	2022	2023	2024E	2025E	2026
angible fixed assets (gross)	12,656	12,448	12,602	12,764	12,99
ess: Accumulated depreciation	(961) <b>11,695</b>	(1,139)	(1,448) <b>11,155</b>	(1,757)	(2,071 <b>10,92</b>
angible fixed assets (net) ntangible fixed assets (net)	0	11,309 0	0	11,007 0	10,92
ong-term financial assets	-	-	-	Ū	
ong-term imanicial assets ovest. in associates & subsidiaries	264	315	315	315	31
Cash & equivalents	761	1,388	1,097	985	1,11
VC receivable	108	99	99	99	9
nventories	45	53	56	60	6
Other current assets	373	293	334	358	37
Current assets	1,287	1,833	1,587	1,502	1,65
Other assets	100	158	158	158	15
otal assets	13,346	13,615	13,215	12,982	13,04
Common equity	6,103	6,300	6,603	6,780	6,94
finorities etc.	0	0	0	0	
otal shareholders' equity	6,103	6,300	6,603	6,780	6,94
ong term debt	5,227	5,215	4,538	4,120	3,97
Other long-term liabilities	277	289	289	289	28
ong-term liabilities	5,504	5,504	4,827	4,409	4,25
VC payable	371	489	516	547	57
Short term debt	986	988	888	838	83
Other current liabilities	382	334	381	409	43
Current liabilities	1,739	1,811	1,784	1,793	1,84
'otal liabilities and shareholders' equity	13,346	13,615	13,215	12,982	13,04
let working capital	(227)	(378)	(407)	(438)	(470
nvested capital	11,832	11,405	11,221	11,042	10,92
Includes convertibles and preferred stock which is bei	ng treated as debt				
Per share (THB)					
Book value per share	21.13	21.72	21.31	21.88	22.4
angible book value per share	21.13	21.72	21.31	21.88	22.4
inancial strength					
let debt/equity (%)	89.3	76.4	65.6	58.6	53.
let debt/total assets (%)	40.9	35.4	32.8	30.6	28.
Current ratio (x)	0.7	1.0	0.9	0.8	0.
CF interest cover (x)	0.7	2.5	(0.3)	0.8	1.
/aluation	2022	2023	2024E	2025E	2026
Recurring P/E (x) *	(5.7)	(15.0)	25.9	11.8	9
Recurring P/E @ target price (x) *	(13.1)	(34.3)	59.1	27.0	22
Reported P/E (x)	(7.4)	16.0	25.9	11.8	9
Dividend yield (%)	<del>-</del>	-	1.9	4.2	5
Price/book (x)	0.4	0.4	0.4	0.4	0.
rice (tengille heek /y)	0.4	0.4	0.4	0.4	0.
Price/tangible book (x)					
V/EBITDA (x) **	62.3	13.5	8.7	7.2	
• , ,	62.3 87.7 0.7	13.5 19.5 0.6	8.7 13.1 0.6	7.2 10.9 0.6	6. 10. 0.

Sources: Bound and Beyond; FSSIA estimates

# **BOUND AND BEYOND PCL (BEYOND TB)**

FSSIA ESG rating

# **Exhibit 4: FSSIA ESG score implication**

25.31 /100

Rating	Score	Implication
****	>79-100	Leading its industry peers in managing the most significant ESG risks which not only better cost efficiency but also lead to higher profitability.
****	>59-79	A mixed track record of managing the most significant ESG risks and opportunities relative to industry peers.
***	>39-59	Relevant ESG materiality matrix has been constructively addressed, well-managed and incorporated into day-to-day operations, in which targets and achievements are evaluated annually.
**	>19-39	Relevant ESG materiality matrix has been identified with key management in charge for progress to be followed up on and to provide intensive disclosure. Most targets are conventional and achievable.
*	1-19	The company has adopted the United Nations Sustainable Development Goals (UN SDGs), established sustainability management guidelines and fully complies with regulations or ESG suggested guidance from related organizations such as the SET and SEC.

Source: FSSIA estimates

# Exhibit 5: ESG – peer comparison

	FSSIA		Domestic ratings					Global ratings						Bloomberg	
	ESG score	DJSI	SET THSI	THSI	CG score	AGM level	Thai CAC	Morningstar ESG risk	ESG Book	MSCI	Moody's	Refinitiv	S&P Global	ESG score	Disclosure score
SET100	69.20	5.34	4.40	4.40	4.76	4.65	3.84	Medium	51.76	BBB	20.87	58.72	63.91	3.72	28.17
Coverage	67.12	5.11	4.15	4.17	4.83	4.71	3.53	Medium	52.04	BB	16.97	56.85	62.09	3.40	31.94
BEYOND	25.31				5.00	5.00	Certified		42.49						
CENTEL	62.78		Υ	Υ	5.00	5.00	Certified	Medium	57.54			71.56	48.00	2.93	54.19
DUSIT	24.81				5.00	4.00	Certified		46.50						
ERW	39.65				4.00	4.00	Certified		54.22			51.15	21.00	3.90	
SHR	25.00		Y	Y	5.00	5.00				-				-	

Sources: SETTRADE.com; FSSIA's compilation

# Exhibit 6: ESG disclosure from the company's one report

FY ending Dec 31	FY 2022	FY ending Dec 31	FY 2022
Environmental		Governance	
Climate change policy	Yes	Board size / Independent directors (ID) / Female	9/4/1
Climate change opportunities discussed		No. of board meetings for the year / % attendance	8 / 97.22%
GHG scope 2 location-based policy	Yes	Company conducts board evaluations	Yes
Biodiversity policy	Yes	Number of non-executive directors on board	8
Energy efficiency policy	Yes	Director share ownership guidelines	No
Electricity used	Yes	Board age limit	No
Fuel used - crude oil/diesel		Age of the youngest / oldest director	36 / 80
Waste reduction policy	Yes	Number of executives / female	7/3
Water policy	Yes	Executive share ownership guidelines	No
Water consumption	Yes	Size of audit committee / ID	3/3
Social		Audit committee meetings	5
Human rights policy	Yes	Audit committee meeting attendance (%)	100
Policy against child labor	Yes	Size of compensation committee	3/0
Quality assurance and recall policy		Number of compensation committee meetings	2
Consumer data protection policy	Yes	Compensation committee meeting attendance (%)	100
Equal opportunity policy	Yes	Size of nomination committee / ID	3/0
Gender pay gap breakout		Number of nomination committee meetings	2
Pct women in workforce	48%	Nomination committee meeting attendance (%)	100
Business ethics policy	Yes	Board compensation (THB m)	7.01
Anti-bribery ethics policy	Yes	Auditor fee (THB m)	2.35
Health and safety policy	Yes	(EY Company Limited)	
Lost time incident rate - employees			
Training policy	Yes		
Fair remuneration policy	Yes		
Number of employees - CSR	977		
Total hours spent by firm - employee training			
Social supply chain management	<u></u>		

 $Source: FSSIA \hbox{'s compilation}$ 

# **Disclaimer for ESG scoring**

ESG score	Methodolog	у			Rating					
The Dow Jones Sustainability Indices ( <u>DJSI</u> ) By S&P Global	process bas from the ann	ed on the comp nual S&P Globa	ransparent, rules-based panies' Total Sustainabili al Corporate Sustainabilit inies within each industry	ity Scores resulting ty Assessment (CSA).	Sustainability A ESG Score of I	Assessment (C ess than 45% ny are disqual	he annual S&P ( SA) for DJSI. Co of the S&P Glob ified. The constit iverse.	mpanies with al ESG Score	an S&P Globa of the highest	
Sustainability nvestment List (THSI) by The Stock Exchange of Thailand (SET)	managing be Candidates 1) no irregul float of >150 up capital. S 70%; 2) inde wrongdoing	usiness with tra must pass the p ar trading of the shareholders, come key disque ependent direct related to CG,	ity in Environmental and unsparency in Governand preemptive criteria, with e board members and ex and combined holding alifying criteria include: 1 ors and free float violatic social & environmental in arnings in red for > 3 year	ce, updated annually. two crucial conditions: tecutives; and 2) free nust be >15% of paid- 1) CG score of below on; 3) executives' mpacts; 4) equity in	To be eligible for THSI inclusion, verified data must be scored at a minimum of 50% for each indicator, unless the company is a part of DJS during the assessment year. The scoring will be fairly weighted against nature of the relevant industry and materiality.  SETTHSI Index is extended from the THSI companies whose 1) marked capitalization > THB5b (~USD150b); 2) free float >20%; and 3) liquidity >0.5% of paid-up capital for at least 9 out of 12 months. The SETTHSI Index is a market capitalisation-weighted index, cap 5% quarterly weigh maximum, and no cap for number of stocks.					
CG Score by Thai nstitute of Directors Association Thai IOD)	annually by Thailand (St	the Thai IOD, w	in sustainable developn vith support from the Sto s are from the perspectiv	ck Exchange of	Good (80-89), and not rated for equitable treater	3 for Good (70 or scores belo ment of sharel 25%); 4) disclo	ories: 5 for Excel 0-79), 2 for Fair (6 w 50. Weightings nolders (weight 2 osure & transpare	60-69), 1 for P s include: 1) th 5% combined	ass (60-69), ne rights; 2) an ); 3) the role o	
AGM level By Thai nvestors Association (TIA) with support from the SEC	treatment ar transparent out of five th criteria cove date (45%), circulation of s exercised. The and verifiability	e incorporated and sufficiently e CG compone r AGM procedu and after the matter information assesses and 3) opennes and 3) opennes	into business operations disclosed. All form impo ents to be evaluated anni ures before the meeting (neeting (10%). (The first as on for voting; and 2) facilitation of the ease of attending m	the scores are classified into four categories: 5 for Excellent (100), Very Good (90-99), 3 for Fair (80-89), and not rated for scores below the state of two tasts to be evaluated annually. The assessment ease before the meeting (45%), at the meeting eting (10%). (The first assesses 1) advance of for voting; and 2) facilitating how voting rights can be 1) the ease of attending meetings; 2) transparency for Q&A. The third involves the meeting minutes that					· //	
Fhai CAC By Thai Private Sector Collective Action Against Corruption CAC)	establishme policies. The (Companies of Declaration of Certification, in managers and	nt of key control c Certification is eciding to become Intent to kick off a ncluding risk asse	thecklist include corruptions, and the monitoring and so good for three years.  The a CAC certified member stan 18-month deadline to subsement, in place of policy and blishment of whistleblowing stakeholders.)	nd developing of  art by submitting a mit the CAC Checklist for ad control, training of	The document will be reviewed by a committee of nine professionals. A passed Checklist will move for granting certification by the CAC Council approvals whose members are twelve highly respected individuals in professionalism and ethical achievements.					
Morningstar Sustainalytics	based on an risk is unma	assessment of naged. Sources	k rating provides an ove f how much of a compan to be reviewed include corpo er media, NGO reports/webs	ny's exposure to ESG prate publications and			score is the sum higher ESG risk		ed risk. The	
	information, co		, ESG controversies, issuer t		<b>NEGL</b> 0-10	<b>Low</b> 10-20	Medium 20-30	<b>High</b> 30-40	Severe 40+	
ESG Book	positioned to the principle helps explai over-weighti	o outperform ov of financial ma n future risk-adj	ustainable companies the ver the long term. The me teriality including informa justed performance. Mat h higher materiality and in ly basis.	ethodology considers ation that significantly eriality is applied by	scores using m	ateriality-base	ated as a weight ad weights. The s ndicating better p	core is scaled		
MSCI				anagement of financially their exposure to ESG ris					nethodology to	
	AAA	8.571-10.000								
	AA	7.143-8.570	Leader:	leading its industry in m	anaging the most s	igrillicant ESG fi	sks and opportunitie	55		
	Α	5.714-7.142								
	BBB	4.286-5.713	Average:	a mixed or unexceptional industry peers	al track record of m	anaging the mos	st significant ESG ris	sks and opportu	nities relative to	
	ВВ	2.857-4.285		,,						
	В	1.429-2.856	Laggard:	lagging its industry base	ed on its high expos	ure and failure t	o manage significar	nt ESG risks		
	ccc	0.000-1.428	33*****	55 5 2001, 2000	g., s.,poc		gg3di			
Moody's ESG olutions	believes tha	t a company int		take into account ESG of to its business model and medium to long term.						
Refinitiv ESG ating	based on pu	ıblicly available	and auditable data. The	a company's relative ES score ranges from 0 to re 0 to 25 = poor; >25 to 50	100 on relative E	SG performar	nce and insufficie	nt degree of t		
S&P Global				suring a company's perfo sification. The score ran			of ESG risks, op	portunities, ar	impacts	
Bloomberg	ESG Score		score is based on Bloom	ating the company's aggi nberg's view of ESG fina the weights are determin	ncial materiality.	The score is	a weighted gener	ralized mean	(power mean)	

Rating regarding the sustainable development of Thai listed companies, both on the SET and MAI, are publicly available on the website of the Securities and Exchange Commission of Thailand (SEC). Currently, ratings available are 1) "CG Score"; 2) "AGM Level"; 3) "Thai CAC"; and 4) THSI. The ratings are updated on an annual basis. FSSIA does not confirm nor certify the accuracy of such ratings.

Source: FSSIA's compilation

#### **GENERAL DISCLAIMER**

# ANALYST(S) CERTIFICATION

# Teerapol Udomvej, CFA FSS International Investment Advisory Securities Co., Ltd

The individual(s) identified above certify(ies) that (i) all views expressed in this report accurately reflect the personal view of the analyst(s) with regard to any and all of the subject securities, companies or issuers mentioned in this report; and (ii) no part of the compensation of the analyst(s) was, is, or will be, directly or indirectly, related to the specific recommendations or views expressed herein.

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# History of change in investment rating and/or target price



Teerapol Udomvej, CFA started covering this stock from 08-Feb-2023

Price and TP are in local currency

Source: FSSIA estimates

Company	Ticker	Price	Rating	Valuation & Risks
Bound and Beyond	BEYOND TB	THB 8.75	BUY	Downside risks to our DCF-based target price include 1) extraordinary events such as political turmoil and natural disasters; 2) a higher hotel room supply, which may result in price competition; and 3) the slower-than-expected recovery of international tourist numbers.

Source: FSSIA estimates

### **Additional Disclosures**

Target price history, stock price charts, valuation and risk details, and equity rating histories applicable to each company rated in this report is available in our most recently published reports. You can contact the analyst named on the front of this note or your representative at Finansia Syrus Securities Public Company Limited.

All share prices are as at market close on 08-Aug-2024 unless otherwise stated.

# RECOMMENDATION STRUCTURE

# Stock ratings

Stock ratings are based on absolute upside or downside, which we define as (target price\* - current price) / current price.

BUY (B). The upside is 10% or more.

HOLD (H). The upside or downside is less than 10%.

REDUCE (R). The downside is 10% or more.

Unless otherwise specified, these recommendations are set with a 12-month horizon. Thus, it is possible that future price volatility may cause a temporary mismatch between upside/downside for a stock based on market price and the formal recommendation.

\* In most cases, the target price will equal the analyst's assessment of the current fair value of the stock. However, if the analyst doesn't think the market will reassess the stock over the specified time horizon due to a lack of events or catalysts, then the target price may differ from fair value. In most cases, therefore, our recommendation is an assessment of the mismatch between current market price and our assessment of current fair value.

# **Industry Recommendations**

Overweight. The analyst expects the fundamental conditions of the sector to be positive over the next 12 months.

Neutral. The analyst expects the fundamental conditions of the sector to be maintained over the next 12 months.

Underweight. The analyst expects the fundamental conditions of the sector to be negative over the next 12 months.

#### **Country (Strategy) Recommendations**

**Overweight (O).** Over the next 12 months, the analyst expects the market to score positively on two or more of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

**Neutral (N).** Over the next 12 months, the analyst expects the market to score positively on one of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

**Underweight (U).** Over the next 12 months, the analyst does not expect the market to score positively on any of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.