EQUITY RESEARCH - RESULTS FLASH

BANGKOK AIRWAYS

THAILAND / TRANSPORT & LOGISTICS

BATB







TARGET PRICE	THB28.00
CLOSE	THB19.60
UP/DOWNSIDE	+42.9%
TP vs CONSENSUS	+21.7%

2Q24 results at first glance

BA booked the best 2Q core profit of THB0.7b in 2Q24, beating our estimate by 30%

Highlights

- 2Q24 core profit jumped by 54% y-y to THB0.7b, the best low-season 2Q core profit. The result beat our estimate by 30% mainly due to three higher-than-expected, including i) airline gross profit, ii) interest income, and iii) share of income.
- Including a THB30m FX gain, net profit was THB0.7b, up by 6% y-y despite a high base in 2Q23 (BA booked tax revenue of THB230m in 2Q23, but tax expense of THB161m in 2Q24).
- Passenger revenue grew by 16% y-y, given that passenger volume increased by 4% y-y, while ticket fares jumped by 13% y-y to THB4,000. Passenger yield hit THB6.2/passenger-km (vs THB5.8 in 2Q23) thanks to a strong load factor of 77% (vs 75% in 2Q23) and higher ticket fares.
- Revenue from airport and airport-related units surged by 25% y-y, with the GPM of both businesses also improving y-y.
- Expenses increased by 15% y-y, lower than revenue growth. Non-fuel expenses increased 11% y-y, while fuel expenses jumped 37% y-y. As a result, operating profit margin improved to 7% (vs 4% in 2Q23).
- Share of income grew by 51% y-y to THB256m, driven by a higher share of income from the Cargo business and BAREIT.
- Dividend income from BDMS fell to THB266m (vs THB310m in 2Q23) following smaller BDMS' shares outstanding.

Outlook and valuation

- We expect strong earnings in 3Q24 thanks to Samui's high tourism season during Jul - Aug. According to CAAT, average Samui passenger volume in Jul-24 was 8.2k/day, higher than Jul-23 of 6.9k/day by 18-19% y-y.
- We see an upside potential to our 2024E earnings given that 1H24 core profit of THB2.5b already accounted for 75% of our estimate of THB3.3b.
- BA traded at a cheap valuation of 12x 2024E P/E.

KEY STOCK DATA

YE Dec (THB m)	2023	2024E	2025E	2026E
Revenue	19,681	23,849	25,202	25,905
Net profit	3,110	3,310	3,508	3,715
EPS (THB)	1.48	1.58	1.67	1.77
vs Consensus (%)	-	12.2	25.2	21.2
EBITDA	2,841	4,558	4,778	4,822
Recurring net profit	1,653	3,310	3,508	3,715
Core EPS (THB)	0.79	1.58	1.67	1.77
EPS growth (%)	nm	100.2	6.0	5.9
Core P/E (x)	24.9	12.4	11.7	11.1
Dividend yield (%)	5.1	7.4	7.7	8.0
EV/EBITDA (x)	19.9	11.9	11.1	10.7
Price/book (x)	2.4	2.3	2.2	2.1
Net debt/Equity (%)	91.8	71.8	64.2	55.8
ROE (%)	9.8	18.8	19.0	19.6



Share price performance	1 Month	3 Month	12 Month
Absolute (%)	(6.7)	15.3	29.8
Relative to country (%)	(5.0)	21.8	53.0
Mkt cap (USD m)			1,164
3m avg. daily turnover (USD	m)		3.3
Free float (%)			41
Major shareholder	Prasarttong-C	Soth Puttip	ong (25%)
12m high/low (THB)		2	2.40/12.70
Issued shares (m)			2,100.00

Sources: Bloomberg consensus; FSSIA estimates



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Exhibit 1: BA - 2Q24 results summary

	2Q23	3Q23	4Q23	1Q24	2Q24	Chan	ge	2024E
	(THB m)	(q-q %)	(y-y %)	(THB m)				
Sales	4,357	4,978	5,072	7,241	5,172	(29)	19	23,849
- Passenger revenue	3,267	3,742	3,782	5,749	3,805	(34)	16	18,385
- Other revenue	1,089	1,236	1,290	1,492	1,367	(8)	25	5,464
Expense	(4,172)	(4,451)	(5,523)	(5,358)	(4,789)	(11)	15	(20,930)
- Fuel and oil	(649)	(861)	(1,004)	(1,056)	(886)	(16)	37	(4,290)
- Non-fuel operating expenses	(3,523)	(3,590)	(4,519)	(4,302)	(3,902)	(9)	11	(16,639)
Operating Profit	184	528	(451)	1,884	383	(80)	108	2,919
Dividend income	310	340	0	0	266	nm	(14)	533
Net other income	297	294	312	507	327	(35)	10	1,531
Interest income	24	34	78	51	128	150	434	204
Interest expense	(546)	(543)	(536)	(537)	(518)	(4)	(5)	(1,998)
Pretax profit	270	653	(597)	1,905	586	(69)	117	3,189
Income Tax	(0)	0	0	(263)	(161)	(39)	nm	(520)
Associates	170	157	162	159	256	61	51	639
Minority interest	3	1	2	(6)	0	(103)	nm	2
Core profit	442	811	(432)	1,794	682	(62)	54	3,310
Extraordinaries	227	1,100	86	79	30			0
- FX	(3)	14	(14)	79	30			0
- Derivative	0	0	0	0	0			0
- Others	230	1,086	100	0	0			0
Net profit	670	1,911	(346)	1,873	712	(62)	6	3,310
Shares out (end Q, m)	2,100	2,100	2,100	2,100	2,100	0	0	2,100
Pre-ex EPS	0.21	0.39	(0.21)	0.85	0.32	(62)	54	1.58
EPS	0.32	0.91	(0.16)	0.89	0.34	(62)	6	1.58
Depreciation	(438)	(436)	(407)	(391)	(373)	(5)	(15)	(1,639)
EBITDA	623	964	(43)	2,275	756	(67)	21	4,558
Key Ratios						(ppt)	(ppt)	
Operating profit margin (%)	4	11	(9)	26	7	(19)	3	12
EBITDA margin (%)	14	19	(1)	31	15	(17)	0	19
Net profit margin (%)	15	38	(7)	26	14	(12)	(2)	14
Operating stats								
Passenger carried (m)	0.91	0.98	0.97	1.30	0.95			
Load factor (%)	75	78	76	88	77			
RPK (m seats-km)	560	595	622	836	615			
ASK (m seats-km)	744	764	816	945	796			
Average fare (THB)	3,531	3,803	3,947	4,406	4,000			
RASK (THB)	5.0	5.5	5.3	6.8	5.4			
CASK (THB)	4.7	4.9	6.2	4.8	4.9			
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Sources: BA; FSSIA estimates

Financial Statements

Bangkok Airways

Profit and Loss (THB m) Year Ending Dec	2022	2023	2024E	2025E	2026E
Revenue	11,305	19,681	23,849	25,202	25,905
Cost of goods sold	(11,524)	(15,622)	(17,460)	(18,416)	(19,007)
Gross profit	(219)	4,059	6,389	6,785	6,897
Other operating income	-	-	-	-	-
Operating costs	(2,097)	(2,992)	(3,470)	(3,705)	(3,834)
Operating EBITDA	115	2,841	4,558	4,778	4,822
Depreciation	(2,431)	(1,775)	(1,639)	(1,697)	(1,759)
Goodwill amortisation	-	-	-	-	-
Operating EBIT	(2,316)	1,066	2,919	3,081	3,063
Net financing costs	(1,475)	(2,018)	(1,794)	(1,671)	(1,533)
Associates	489	612	639	652	664
Recurring non-operating income	1,916	2,590	2,702	2,811	2,945
Non-recurring items	(137)	1,457	0	0	0
Profit before tax	(2,013)	3,095	3,828	4,220	4,475
Tax	(114)	13	(520)	(714)	(762)
Profit after tax	(2,127)	3,108	3,308	3,506	3,712
Minority interests	16	2	2	2	2
Preferred dividends	-	-	-	-	-
Other items	-	-	-	-	-
Reported net profit	(2,112)	3,110	3,310	3,508	3,715
Non-recurring items & goodwill (net)	137	(1,457)	0	0	0
Recurring net profit	(1,974)	1,653	3,310	3,508	3,715
Per share (THB)					
Recurring EPS *	(0.94)	0.79	1.58	1.67	1.77
Reported EPS	(1.01)	1.48	1.58	1.67	1.77
DPS	0.00	1.00	1.45	1.50	1.56
Diluted shares (used to calculate per share data)	2,100	2,100	2,100	2,100	2,100
Growth					
Revenue (%)	316.1	74.1	21.2	5.7	2.8
Operating EBITDA (%)	nm	2,381.2	60.4	4.8	0.9
Operating EBIT (%)	nm	nm	173.8	5.5	(0.6)
Recurring EPS (%)	nm	nm	100.2	6.0	5.9
Reported EPS (%)	nm	nm	6.4	6.0	5.9
Operating performance					
Gross margin inc. depreciation (%)	(1.9)	20.6	26.8	26.9	26.6
Gross margin exc. depreciation (%)	19.6	29.6	33.7	33.7	33.4
Operating EBITDA margin (%)	1.0	14.4	19.1	19.0	18.6
Operating EBIT margin (%)	(20.5)	5.4	12.2	12.2	11.8
Net margin (%)	(17.5)	8.4	13.9	13.9	14.3
Effective tax rate (%)	(4.8)	(1.3)	16.3	20.0	20.0
Dividend payout on recurring profit (%)	-	127.1	91.7	89.9	88.3
Interest cover (X)	(0.3)	1.8	3.1	3.5	3.9
Inventory days	18.1	12.6	12.1	12.5	12.7
Debtor days	25.1	24.6	26.2	30.1	31.0
Creditor days	50.7	46.3	49.9	53.1	53.8
Operating ROIC (%)	(19.2)	11.7	35.0	40.8	45.5
ROIC (%)	(0.9)	8.5	12.9	13.3	13.8
ROE (%)	(13.2)	9.8	18.8	19.0	19.6
ROA (%)	(0.8)	6.2	8.2	8.3	8.7
* Pre exceptional, pre-goodwill and fully diluted					
Revenue by Division (THB m)	2022	2023	2024E	2025E	2026E
Air fares	8,451	14,914	18,385	19,101	19,941
Revenue from sales and services	2,534	4,270	4,817	5,269	5,398
Freight	76	62	110	191	199
Passenger services	244	436	537	641	366
Sources: Bangkok Airways; FSSIA estimates					

Financial Statements

Bangkok Airways

Cash Flow (THB m) Year Ending Dec	2022	2023	2024E	2025E	2026
Recurring net profit	(1,974)	1,653	3,310	3,508	3,71
Depreciation	2,431	1,775	1,639	1,697	1,75
Associates & minorities	-	-	-	-	
Other non-cash items	1,005	(6,858)	(2)	(2)	(2
Change in working capital	1,573	1,037	852	172	22
Cash flow from operations	3,035	(2,393)	5,799	5,375	5,69
Capex - maintenance Capex - new investment	(960)	(2,443)	(1,192)	(1,260)	(1,295
Net acquisitions & disposals	(8,433)	34,113	0	0	
Other investments (net)	(0,400)	-	-	-	
Cash flow from investing	(9,393)	31,670	(1,192)	(1,260)	(1,29
Dividends paid	0	(1,049)	(2,100)	(3,036)	(3,15
Equity finance	(101)	(9,219)	0	0	(-,
Debt finance	5,804	(4,092)	(1,834)	(2,302)	(2,298
Other financing cash flows	5,177	(7,936)	0	0	()
Cash flow from financing	10,880	(22,296)	(3,934)	(5,337)	(5,45
Non-recurring cash flows	-	-	-	-	
Other adjustments	0	0	0	0	
Net other adjustments	0	0	0	0	
Movement in cash	4,521	6,982	673	(1,222)	(1,05
Free cash flow to firm (FCFF)	(4,869.16)	31,444.66	6,604.74	6,001.31	6,132.6
Free cash flow to equity (FCFE)	4,622.05	17,249.26	2,772.79	1,813.83	2,104.8
Per share (THB)					
-CFF per share	(2.32)	14.97	3.15	2.86	2.9
FCFE per share	2.20	8.21	1.32	0.86	1.0
Recurring cash flow per share	0.70	(1.63)	2.36	2.48	2.6
Balance Sheet (THB m) Year Ending Dec	2022	2023	2024E	2025E	2026
Tangible fixed assets (gross) Less: Accumulated depreciation	24,954 (10,561)	22,737	23,930	25,190 (13,764)	26,48 (15,52)
Tangible fixed assets (net)	14,393	(10,427) 12,310	(12,066) 11,863	(13,764) 11,426	10,96
ntangible fixed assets (net)	0	0	0	0	10,30
Long-term financial assets	-	-	-	-	
nvest. in associates & subsidiaries	37,401	6,039	6,039	6,039	6,03
Cash & equivalents	6,647	13,629	14,302	13,080	12,03
VC receivable	1,185	1,472	1,949	2,201	2,20
nventories	465	489	559	591	-,
Other current assets	312	484	586	620	63
Current assets	8,608	16,074	17,396	16,491	15,47
Other assets	1,844	23,459	23,459	23,459	23,45
Total assets	62,246	57,881	58,757	57,415	55,93
Common equity	16,818	16,984	18,194	18,666	19,22
Minorities etc.	(55)	(76)	(78)	(80)	(8)
Total shareholders' equity	16,764	16,908	18,116	18,586	19,14
Long term debt	32,468	27,546	25,712	23,411	21,11
Other long-term liabilities	6,651	4,714	4,714	4,714	4,71
Long-term liabilities	39,120	32,260	30,426	28,125	25,82
A/C payable	1,558	1,958	2,367	2,501	2,58
Short term debt	768	1,598	1,598	1,598	1,59
Other current liabilities	4,037	5,158	6,250	6,604	6,78
Current liabilities	6,362	8,714	10,215	10,704	10,96
Total liabilities and shareholders' equity	62,246	57,881	58,757	57,415	55,93
Net working capital	(3,633)	(4,670)	(5,523)	(5,695)	(5,92
nvested capital	50,004	37,137	35,839	35,229	34,53
Includes convertibles and preferred stock which is b	eing treated as debt				
Per share (THB)					
Book value per share	8.01	8.09	8.66	8.89	9.1
Гangible book value per share	8.01	8.09	8.66	8.89	9.1
Financial strength					
Net debt/equity (%)	158.6	91.8	71.8	64.2	55
Net debt/total assets (%)	42.7	26.8	22.1	20.8	19
Current ratio (x)	1.4	1.8	1.7	1.5	1
CF interest cover (x)	4.1	9.5	2.5	2.1	2
/aluation	2022	2023	2024E	2025E	2026
Recurring P/E (x) *	(20.8)	24.9	12.4	11.7	11
Recurring P/E @ target price (x) *	(29.8)	35.6	17.8	16.8	15
Reported P/E (x)	(19.5)	13.2	12.4	11.7	11
Dividend yield (%)	(13.0)	5.1	7.4	7.7	8
Price/book (x)	2.4	2.4	2.3	2.2	2
Price/tangible book (x)	2.4	2.4	2.3	2.2	2
EV/EBITDA (x) **	591.1	19.9	11.9	11.1	10
EV/EBITDA (x) EV/EBITDA @ target price (x) **	745.1	26.1	15.7	14.8	14
EV/invested capital (x)	1.4	1.5	1.5	1.5	1
zv/iiivesieu capitai (x)	1.7				

Sources: Bangkok Airways; FSSIA estimates

Disclaimer for ESG scoring

ESG score	Methodolog	ly				Rating				
The Dow Jones Sustainability Indices (DJSI) By S&P Global	process base from the ann	ed on the com	transparent, rules-b npanies' Total Susta val Corporate Sustai anies within each in	ainability inability	Scores resulting Assessment (CSA).	Sustainability A ESG Score of	Assessment (C ess than 45% ny are disqual	the annual S&P C CSA) for DJSI. Co of the S&P Glob ified. The constit iverse.	mpanies with al ESG Score	an S&P Global of the highest
Sustainability Investment List (THSI) by The Stock Exchange of Thailand (SET)	managing bu Candidates I 1) no irregulation of >150 up capital. S 70%; 2) inde- wrongdoing	usiness with tr must pass the ar trading of the shareholders ome key disq ependent direct related to CG	ne board members a	ernance i, with tweether and exected Iding multiple Iude: 1) Violation ental im	e, updated annually. vo crucial conditions: cutives; and 2) free sist be >15% of paid- CG score of below ; 3) executives' pacts; 4) equity in	minimum of 50 during the assenature of the research serious se	% for each indessment year. elevant industres is extended THB5b (~US) up capital for a set capitalisation.	sion, verified dat dicator, unless the The scoring will I y and materiality from the THSI oc D150b); 2) free fl at least 9 out of 1 on-weighted inde mber of stocks.	e company is be fairly weigh ompanies who oat >20%; and 2 months. The	a part of DJSI nted against the se 1) market d 3) liquidity e SETTHSI
by Thai Institute of Directors Association (Thai IOD)	annually by t Thailand (SE	the Thai IOD,		he Stock		Good (80-89), and not rated f equitable treati	3 for Good (70 or scores belo ment of sharel 25%); 4) disclo	ories: 5 for Excel 0-79), 2 for Fair (6 w 50. Weightings holders (weight 2 osure & transpare	60-69), 1 for P include: 1) th 5% combined	ass (60-69), ne rights; 2) and); 3) the role of
AGM level By Thai Investors Association (TIA) with support from the SEC	treatment and transparent and tof five the criteria cover date (45%), circulation of sexercised. The and verifiability	e incorporated and sufficientle CG comporer AGM proced and after the sufficient informate second assessing and 3) openne	lents to be evaluated lures before the med meeting (10%). (The lation for voting; and 2) for these 1) the ease of atten	rations an imported annual eting (4 eting (4 eting facilitating ading meetinvolves to the facilitating meetinvolves to the facilitations are the facilitations and the facilitations are the facilitations and the facilitations are th	and information is ant elements of two ally. The assessment 5%), at the meeting esses 1) advance y how voting rights can be etings; 2) transparency the meeting minutes that			o four categories: r (80-89), and not		
Thai CAC By Thai Private Sector Collective Action Against Corruption (CAC)	establishmen policies. The (Companies di Declaration of Certification, in managers and	nt of key control celling to become ciding to become lintent to kick official displayers, estimated to the control of the con	Checklist include co rols, and the monito is good for three yea ne a CAC certified ment an 18-month deadline eessment, in place of po ablishment of whistlebl Il stakeholders.)	oring and ars. mber star to subm olicy and	d developing of t by submitting a it the CAC Checklist for control, training of	ng of passed Checklist will move for granting certification by the CAC Counciling a professionalism and ethical achievements. The cklist for a passed Checklist will move for granting certification by the CAC Counciling a professionalism and ethical achievements.				CAC Council
Morningstar Sustainalytics	based on an risk is unman regulatory filing	assessment on aged. Source gs, news and other	s to be reviewed includ her media, NGO report	ompany le corpor ts/website	's exposure to ESG ate publications and es, multi-sector	more risk is un	managed, the	score is the sum higher ESG risk	is scored.	
		ompany feedbac uality & peer rev	k, ESG controversies, i iews.	issuer fe	edback on draft ESG	NEGL 0-10	Low 10-20	Medium 20-30	High 30-40	Severe 40+
ESG Book	positioned to the principle helps explain over-weighti	o outperform o of financial m n future risk-a	ateriality including in djusted performance ith higher materiality	The met Informat e. Mate	hodology considers ion that significantly riality is applied by	The total ESG scores using m	score is calculateriality-base	lated as a weight ed weights. The s ndicating better p	ed sum of the core is scaled	features
MSCI	MSCI ESG r	ratings aim to stry leaders a	measure a company	y's man	agement of financially eir exposure to ESG ris	relevant ESG ris	ks and opport I they manage	unities. It uses a those risks relat	rules-based n	nethodology to
	AAA	8.571-10.00	0	_						
	AA	7.143-8.570	Leader:		leading its industry in ma	anaging the most s	ignificant ESG ri	sks and opportunitie	es .	
	Α	5.714-7.142	2							
	BBB	4.286-5.713	Average:	:	a mixed or unexceptional industry peers	ai track record of m	anaging the mos	st significant ESG ris	sks and opportu	nities relative to
	ВВ	2.857-4.28			<i>,</i> .					
	В	1.429-2.856	Laggard	:	lagging its industry base	ed on its high expos	sure and failure t	o manage significar	it ESG risks	
	ccc	0.000-1.428	3							
Moody's ESG solutions	believes that	t a company ii		ors into	ke into account ESG ol its business model and edium to long term.					
Refinitiv ESG rating	based on pu	blicly available	e and auditable data	a. The s	company's relative ES core ranges from 0 to 0 to 25 = poor; >25 to 50	100 on relative E	SG performar	nce and insufficie	nt degree of t	
S&P Global					uring a company's perfo fication. The score ran			of ESG risks, op	portunities, ar	impacts
Bloomberg	ESG Score		score is based on	Bloom	ing the company's aggr perg's view of ESG fina e weights are determin	ncial materiality.	The score is	a weighted gener	alized mean ((power mean)
			of Fillal Scores, w	viicie tii	e weights are determin	ca by the pinal p	money running	. raiaco iaiigo ii	5111 0 10 10, 10	

Rating regarding the sustainable development of Thai listed companies, both on the SET and MAI, are publicly available on the website of the Securities and Exchange Commission of Thailand (SEC). Currently, ratings available are 1) "CG Score"; 2) "AGM Level"; 3) "Thai CAC"; and 4) THSI. The ratings are updated on an annual basis. FSSIA does not confirm nor certify the accuracy of such ratings.

Source: FSSIA's compilation

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Teerapol Udomvej, CFA FSS International Investment Advisory Securities Co., Ltd

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History of change in investment rating and/or target price



Date	Rating	Target price	Date	Rating	Target price	Date	Rating	Target price
19-Aug-2021 01-Sep-2022 20-Oct-2022	BUY BUY BUY	16.00 15.00 15.60	25-Jan-2023 22-May-2023 28-Aug-2023	BUY BUY BUY	18.00 20.00 22.00	29-May-2024 26-Jul-2024	BUY BUY	25.00 28.00

Teerapol Udomvej, CFA started covering this stock from 04-Jun-2021

Price and TP are in local currency

Source: FSSIA estimates

Company	Ticker	Price	Rating	Valuation & Risks
Bangkok Airways	ВА ТВ	THB 19.60	BUY	Downside risks to our SoTP-based TP include 1) extraordinary events such as political turmoil and natural disasters; 2) higher-than-expected fuel expenses following an increase in oil prices; and 3) the slower-than-expected recovery of international tourist numbers.

Source: FSSIA estimates

Additional Disclosures

Target price history, stock price charts, valuation and risk details, and equity rating histories applicable to each company rated in this report is available in our most recently published reports. You can contact the analyst named on the front of this note or your representative at Finansia Syrus Securities Public Company Limited.

All share prices are as at market close on 08-Aug-2024 unless otherwise stated.

RECOMMENDATION STRUCTURE

Stock ratings

Stock ratings are based on absolute upside or downside, which we define as (target price* - current price) / current price.

BUY (B). The upside is 10% or more.

HOLD (H). The upside or downside is less than 10%.

REDUCE (R). The downside is 10% or more.

Unless otherwise specified, these recommendations are set with a 12-month horizon. Thus, it is possible that future price volatility may cause a temporary mismatch between upside/downside for a stock based on market price and the formal recommendation.

* In most cases, the target price will equal the analyst's assessment of the current fair value of the stock. However, if the analyst doesn't think the market will reassess the stock over the specified time horizon due to a lack of events or catalysts, then the target price may differ from fair value. In most cases, therefore, our recommendation is an assessment of the mismatch between current market price and our assessment of current fair value.

Industry Recommendations

Overweight. The analyst expects the fundamental conditions of the sector to be positive over the next 12 months.

Neutral. The analyst expects the fundamental conditions of the sector to be maintained over the next 12 months.

Underweight. The analyst expects the fundamental conditions of the sector to be negative over the next 12 months.

Country (Strategy) Recommendations

Overweight (O). Over the next 12 months, the analyst expects the market to score positively on two or more of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

Neutral (N). Over the next 12 months, the analyst expects the market to score positively on one of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

Underweight (U). Over the next 12 months, the analyst does not expect the market to score positively on any of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.