EQUITY RESEARCH – RESULTS FLASH

# S HOTELS AND RESORTS THAILAND / TOURISM & LEISURE

# FINANSIA

# SHR TB

# BUY UNCHANGED

# 2Q24 results at first glance

# SHR booked a smaller core loss of THB81m in 2Q24 (vs THB119m in 2Q23), in line with our estimate

#### Highlights

- SHR reported a 2Q24 core loss of THB81m, improving from the THB119m loss in 2Q23, in line with our estimate.
- Including a THB12m gain from the sale of the Mercure Wetherby in the UK and a THB5m unrealized loss on FX, the net loss was THB72m.
- Maldives hotel RevPAR grew by 12% y-y in 2Q24, driven by a strong OCC rate of 61% (vs 54% in 2Q23) following a more diverse guest mix including guests from China, France and South Korea. Outrigger hotels' RevPAR jumped by 64% y-y from the robust growth of Fiji hotels and the reopening of the Mauritius hotel (since Nov-23). RevPAR of UK hotels grew by 7% y-y thanks to higher ADR. On a negative note, RevPAR of Thai hotels dropped by 5% y-y, pressured by the partial renovation of SAii Laguna Phuket (68% of room inventory).
- 2Q24 revenue grew 8% y-y and the EBITDA margin improved to 22% (vs 19% in 2Q23) thanks to the strong performance of Maldives and Fiji hotels.
- SO/ Maldives recorded a share of loss of THB66m in 2Q24 (vs a THB63m loss in 1Q24), with an improving OCC rate to 48% (vs 44% in 1Q24).

#### Outlook

- We believe 3Q24 earnings should turn profitable. Outrigger hotel operations should improve q-q from the peak season for Fiji hotels, while the OCC rate of Mauritius hotels should normalize at 70-80% in 2H24 (vs 50% in 2Q24). UK hotels' performance should also improve due to seasonality.
- SHR trades at cheap and undemanding valuations of 0.4x 2024E P/BV and 8x 2024E EV/EBITDA (vs peers' averages of 1.9x and 20x).

TARGET PRICE	THB3.80
CLOSE	THB1.81
UP/DOWNSIDE	+109.9%
TP vs CONSENSUS	+8.9%

### **KEY STOCK DATA**

YE Dec (THB m)	2023	2024E	2025E	2026E
Revenue	9,701	10,714	11,193	11,483
Net profit	87	271	457	566
EPS (THB)	0.02	0.08	0.13	0.16
vs Consensus (%)	-	23.1	10.2	1.3
EBITDA	2,226	2,665	2,822	2,890
Recurring net profit	80	271	457	566
Core EPS (THB)	0.02	0.08	0.13	0.16
EPS growth (%)	nm	239.6	68.5	23.9
Core P/E (x)	81.5	24.0	14.2	11.5
Dividend yield (%)	-	1.7	2.8	3.5
EV/EBITDA (x)	10.0	8.0	7.3	6.7
Price/book (x)	0.4	0.4	0.4	0.4
Net debt/Equity (%)	98.2	91.1	83.6	76.0
ROE (%)	0.5	1.7	2.8	3.3



3m avg. daily turnover (USD	0 m) 0.3
Free float (%)	33
Major shareholder	S Hotels and Resorts Inter (49%)
12m high/low (THB)	3.08/1.81
Issued shares (m)	3,593.64

Sources: Bloomberg consensus; FSSIA estimates



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### Exhibit 1: SHR – 2Q24 operations summary

Sales         - Self-Managed Hotels         - Outrigger Hotels         - Project Crossroads Hotels         - UK         COGS (Incl. depreciation)         Gross Profit         SG&A         Operating Profit         Other income         - Fx gains (losses)         - Other income         Interest expense         Pretax profit         Income Tax         Associates         Minority interest         Core profit         Extraordinaries, GW & FX         Net unrealized (loss)/gain on FX         Non-recurring items         Reported net profit         Shares out (end Q, m)         Core EPS         EPS         COGS (Excl. depreciation)         (perceiation	HB m) 2,277 363 334 518 1,062 (1,599) 678 (571) 107 42 1 41 (273) (124) 10 (6) 0 (119) 2 2 0.4 (117) 3,594	(THB m) 2,401 320 402 519 1,161 (1,548) 853 (597) 256 91 (3) 95 (304) 44 (42) (12) 0 (10) 25 25 0.3 15	(THB m) 2,479 423 419 693 943 (1,462) 1,017 (675) 343 36 (1) 37 (299) 79 51 (66) 0 65 (1) (11) (11) 10 64	(THB m) 2,743 739 353 911 739 (1,633) 1,109 (687) 422 59 (0) 59 (298) 183 9 (63) 0 129 (17) (17) (0)	(THB m) 2,469 342 534 570 1,023 (1,657) 812 (597) 214 70 2 69 (294) (10) (66) (66) 0 (81) 10 (5)	(q-q %) (10) (54) 51 (38) 39 1 (27) (13) (49) 20 17 (1) (105) (171) 4 (163)	(y-y %) 8 (6) 60 10 (4) 4 20 5 101 66 67 8 92 (161) 982 32	(THB m) 9,701 (6,213) 3,488 (2,419) 1,068 205 (1,124) 150 18 (88) 0 80 7	(THB m) 10,714 (6,694) 4,019 (2,589) 1,430 185 (1,150) 465 (47) (147) 0 271 0	(y-y %) 10 8 15 7 34 (10) 2 210 (360) 67 240
<ul> <li>Self-Managed Hotels</li> <li>Outrigger Hotels</li> <li>Project Crossroads Hotels</li> <li>UK</li> <li>COGS (Incl. depreciation) ()</li> <li>Gross Profit</li> <li>SG&amp;A</li> <li>Operating Profit</li> <li>Other income</li> <li>Fx gains (losses)</li> <li>Other income</li> <li>Interest expense</li> <li>Pretax profit</li> <li>Income Tax</li> <li>Associates</li> <li>Minority interest</li> <li>Core profit</li> <li>Extraordinaries, GW &amp; FX</li> <li>Net unrealized (loss)/gain on FX</li> <li>Non-recurring items</li> <li>Reported net profit</li> <li>Shares out (end Q, m)</li> <li>Core EPS</li> <li>EPS</li> <li>COGS (Excl. depreciation) ()</li> </ul>	363 334 518 (1,599) <b>678</b> (571) <b>107</b> 42 1 41 (273) (124) 10 (6) 0 (119) 2 2 0.4 (117)	320 402 519 1,161 (1,548) <b>853</b> (597) <b>256</b> 91 (3) 95 (304) <b>44</b> (42) (12) 0 (10) 25 25 25 0.3	423 419 693 943 (1,462) <b>1,017</b> (675) <b>343</b> 36 (1) 37 (299) <b>79</b> 51 (66) 0 <b>65</b> (1) (11) (11)	739 353 911 739 (1,633) <b>1,109</b> (687) <b>422</b> 59 (0) 59 (0) 59 (298) <b>183</b> 9 (63) 0 <b>129</b> (17) (17)	342 534 570 1,023 (1,657) <b>812</b> (597) <b>214</b> 70 2 69 (294) (10) (6) (66) 0 (66) 0 (81) 10	(54) 51 (38) 39 1 (27) (13) (49) 20 17 (1) (105) (171) 4	<ul> <li>(6)</li> <li>60</li> <li>10</li> <li>(4)</li> <li>4</li> <li>20</li> <li>5</li> <li>101</li> <li>66</li> <li>67</li> <li>8</li> <li>92</li> <li>(161)</li> <li>982</li> </ul>	(6,213) <b>3,488</b> (2,419) <b>1,068</b> 205 (1,124) <b>150</b> 18 (88) 0 <b>80</b>	(6,694) <b>4,019</b> (2,589) <b>1,430</b> 185 185 (1,150) <b>465</b> (47) (147) 0 <b>271</b>	8 15 7 34 (10) (10) 2 210 (360) 67
<ul> <li>Outrigger Hotels</li> <li>Project Crossroads Hotels</li> <li>UK</li> <li>COGS (Incl. depreciation) ()</li> <li>Gross Profit</li> <li>SG&amp;A</li> <li>Operating Profit</li> <li>Other income</li> <li>Fx gains (losses)</li> <li>Other income</li> <li>Interest expense</li> <li>Pretax profit</li> <li>Income Tax</li> <li>Associates</li> <li>Minority interest</li> <li>Core profit</li> <li>Extraordinaries, GW &amp; FX</li> <li>Net unrealized (loss)/gain on FX</li> <li>Non-recurring items</li> <li>Reported net profit</li> <li>Shares out (end Q, m)</li> <li>Core EPS</li> <li>EPS</li> <li>COGS (Excl. depreciation) ()</li> </ul>	334 518 1,062 (1,599) <b>678</b> (571) <b>107</b> 42 1 41 (273) (124) 10 (6) 0 (119) 2 2 0.4 (117)	402 519 1,161 (1,548) <b>853</b> (597) <b>256</b> 91 (3) 95 (304) <b>44</b> (42) (12) 0 (10) 25 25 25 0.3	419 693 943 (1,462) <b>1,017</b> (675) <b>343</b> 36 (1) 37 (299) <b>79</b> 51 (66) 0 <b>65</b> (1) (11) (11)	353 911 739 (1,633) <b>1,109</b> (687) <b>422</b> 59 (0) 59 (298) <b>183</b> 9 (63) 0 <b>129</b> (17) (17)	534 570 1,023 (1,657) <b>812</b> (597) <b>214</b> 70 2 69 (294) (10) (66) (66) 0 (81) 10	51 (38) 39 1 (27) (13) (49) 20 17 (1) (105) (171) 4	60 10 (4) 4 <b>20</b> 5 <b>101</b> 66 67 8 <b>92</b> (161) 982	3,488 (2,419) 1,068 205 (1,124) 150 18 (88) 0 80	4,019 (2,589) 1,430 185 (1,150) 465 (47) (147) 0 271	15 7 34 (10) (10) 2 210 (360) 67
<ul> <li>Project Crossroads Hotels</li> <li>UK</li> <li>COGS (Incl. depreciation) (Cogs Profit</li> <li>SG&amp;A</li> <li>Operating Profit</li> <li>Other income</li> <li>Fx gains (losses)</li> <li>Other income</li> <li>Interest expense</li> <li>Pretax profit</li> <li>Income Tax</li> <li>Associates</li> <li>Minority interest</li> <li>Core profit</li> <li>Extraordinaries, GW &amp; FX</li> <li>Net unrealized (loss)/gain on FX</li> <li>Non-recurring items</li> <li>Reported net profit</li> <li>Shares out (end Q, m)</li> <li>Core EPS</li> <li>EPS</li> <li>COGS (Excl. depreciation) (Cogs (Excl. depreciation) (Cogs (Excl. depreciation))</li> </ul>	518 1,062 (1,599) <b>678</b> (571) <b>107</b> 42 1 41 (273) <b>(124)</b> 10 (6) 0 <b>(119)</b> 2 2 0.4 <b>(117)</b>	519 1,161 (1,548) <b>853</b> (597) <b>256</b> 91 (3) 95 (304) <b>44</b> (42) (12) 0 (10) 25 25 25 0.3	693 943 (1,462) <b>1,017</b> (675) <b>343</b> 36 (1) 37 (299) <b>79</b> 51 (66) 0 <b>65</b> (1) (11) (11)	911 739 (1,633) <b>1,109</b> (687) <b>422</b> 59 (0) 59 (298) <b>183</b> 9 (63) 0 <b>129</b> (17) (17)	570 1,023 (1,657) <b>812</b> (597) <b>214</b> 70 2 69 (294) (10) (66) (66) 0 (81) 10	(38) 39 1 (27) (13) (49) 20 17 (1) (105) (171) 4	10 (4) 4 <b>20</b> 5 <b>101</b> 66 67 8 <b>92</b> (161) 982	3,488 (2,419) 1,068 205 (1,124) 150 18 (88) 0 80	4,019 (2,589) 1,430 185 (1,150) 465 (47) (147) 0 271	15 7 34 (10) (10) 2 210 (360) 67
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Other income         - Fx gains (losses)         - Other income         Interest expense         Pretax profit         Income Tax         Associates         Minority interest         Core profit         Extraordinaries, GW & FX         Net unrealized (loss)/gain on FX         Non-recurring items         Reported net profit         Shares out (end Q, m)         Core EPS         EPS         COGS (Excl. depreciation)         (pepreciation)	42 1 (273) (124) 10 (6) 0 (119) 2 2 0.4 (117)	91 (3) 95 (304) <b>44</b> (42) (12) 0 <b>(10)</b> 25 25 0.3	36 (1) 37 (299) <b>79</b> 51 (66) 0 <b>65</b> (1) (11) (11)	59 (0) 59 (298) <b>183</b> 9 (63) 0 <b>129</b> (17) (17)	70 2 69 (294) (10) (66) (66) 0 (81) 10	20 17 (1) (105) (171) 4	66 67 8 <b>92</b> (161) 982	205 205 (1,124) <b>150</b> 18 (88) 0 <b>80</b>	185 (1,150) <b>465</b> (47) (147) 0 <b>271</b>	(10) (10) 2 <b>210</b> (360) 67
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Income Tax Associates Minority interest Core profit Extraordinaries, GW & FX Net unrealized (loss)/gain on FX Non-recurring items Reported net profit Shares out (end Q, m) Core EPS EPS COGS (Excl. depreciation) ( Depreciation	10 (6) 0 (119) 2 2 0.4 (117)	(42) (12) 0 (10) 25 25 0.3	51 (66) 0 <b>65</b> (1) (11) 10	9 (63) 0 <b>129</b> (17) (17)	(6) (66) 0 (81) 10	(171) 4	(161) 982	18 (88) 0 <b>80</b>	(47) (147) 0 <b>271</b>	(360) 67
Associates Minority interest Core profit Extraordinaries, GW & FX Net unrealized (loss)/gain on FX Non-recurring items Reported net profit Shares out (end Q, m) Core EPS EPS COGS (Excl. depreciation) ( Depreciation (	(6) 0 (119) 2 2 0.4 (117)	(12) 0 (10) 25 25 0.3	(66) 0 <b>65</b> (1) (11) 10	(63) 0 <b>129</b> (17) (17)	(66) 0 (81) 10	4	982	(88) 0 <b>80</b>	(147) 0 <b>271</b>	67
Minority interest Core profit Extraordinaries, GW & FX Net unrealized (loss)/gain on FX Non-recurring items Reported net profit Shares out (end Q, m) Core EPS EPS COGS (Excl. depreciation) ( Depreciation) (	0 (119) 2 2 0.4 (117)	0 (10) 25 25 0.3	0 <b>65</b> (1) (11) 10	0 <b>129</b> (17) (17)	0 <b>(81)</b> 10			0 80	0 271	
Core profit Extraordinaries, GW & FX Net unrealized (loss)/gain on FX Non-recurring items Reported net profit Shares out (end Q, m) Core EPS EPS COGS (Excl. depreciation) ( Depreciation) (	(119) 2 2 0.4 (117)	(10) 25 25 0.3	<b>65</b> (1) (11) 10	<b>129</b> (17) (17)	<b>(81)</b> 10	(163)	32	80	271	240
Extraordinaries, GW & FX Net unrealized (loss)/gain on FX Non-recurring items Reported net profit Shares out (end Q, m) Core EPS EPS COGS (Excl. depreciation) ( Depreciation (	2 2 0.4 (117)	25 25 0.3	(1) (11) 10	(17) (17)	10	(163)	32			240
Net unrealized (loss)/gain on FX Non-recurring items Reported net profit Shares out (end Q, m) Core EPS EPS COGS (Excl. depreciation) ( Depreciation (	2 0.4 <b>(117)</b>	25 0.3	(11) 10	(17)				7	Δ	
Non-recurring items Reported net profit Shares out (end Q, m) Core EPS EPS COGS (Excl. depreciation) ( Depreciation (	0.4 <b>(117)</b>	0.3	10		(5)				U	
Reported net profit Shares out (end Q, m) Core EPS EPS COGS (Excl. depreciation) ( Depreciation	(117)			(0)				(4)	0	
Shares out (end Q, m) Core EPS EPS COGS (Excl. depreciation) ( Depreciation	. ,	15	64		15			11		
Core EPS EPS COGS (Excl. depreciation) ( Depreciation	3,594			112	(72)	(164)	39	87	271	213
EPS COGS (Excl. depreciation) ( Depreciation		3,594	3,594	3,594	3,594	0.00	0.00	3,594	3,594	0
COGS (Excl. depreciation) ( Depreciation	(0.03)	(0.00)	0.02	0.04	(0.02)	(163)	32	0.02	0.08	240
Depreciation	(0.03)	0.00	0.02	0.03	(0.02)	(164)	39	0.02	0.08	213
•	(1,302)	(1,248)	(1,179)	(1,298)	(1,323)	2	2	(5,056)	(5,460)	8
	(297)	(301)	(283)	(335)	(335)	(0)	13	(1,158)	(1,234)	7
EBITDA	440	636	596	753	554	(26)	26	2,343	2,702	15
Key ratios	(%)	(%)	(%)	(%)	(%)	(ppt)	(ppt)	(%)	(%)	(ppt)
Gross margin	30	36	41	40	33	8	3	36	38	2
SG&A/Revenue	25	25	27	25	24	1	(1)	25	24	(1)
EBITDA margin	19	26	24	27	22	5	3	24	25	1
Net profit margin	(5)	1	3	4	(3)	7	2	1	3	2
Operating stats										
Self-Managed Hotels										
OCC (%)	64.1	59.2	56.6	88.5	56.5					
ADR (THB)	6,528	6,344	9,012	11,200	7,017					
RevPAR (THB)	4,184	3,724	5,104	9,914	3,963					
Outrigger Hotels										
OCC (%)	45.5	43.3	61.6	54.2	72.4					
ADR (THB)	9,582	13,024	10,176	8,590	9,877					
RevPAR (THB)	4,362	5,643	6,273	4,657	7,148					
Project Crossroads Hotels										
OCC (%)	53.7	63.2	68.0	88.9	60.7					
	13,521	10,584	14,947	16,175	13,338					
RevPAR (THB)	7,258	6,690	10,167	14,378	8,102					
UK Hotels	.,_00	5,000	,	,0.0	-,					
OCC (%)		76.1	62.2	59.1	70.4					
ADR (THB)	74.1		3,716	3,439	4,352					
RevPAR (THB)	74.1 3,866	4,237		0,700	1,002					

Sources: SHR; FSSIA estimates

### **Financial Statements**

S Hotels and Resorts

Profit and Loss (THB m) Year Ending Dec	2022	2023	2024E	2025E	2026E
Revenue	8,693	9,701	10,714	11,193	11,483
Cost of goods sold	(5,807)	(6,213)	(6,694)	(6,937)	(7,104)
Gross profit	2,885	3,488	4,019	4,256	4,379
Other operating income	-	-	-	-	-
Operating costs	(2,142)	(2,419)	(2,589)	(2,692)	(2,773)
Operating EBITDA	1,859	2,226	2,665	2,822	2,890
Depreciation	(1,116)	(1,158)	(1,234)	(1,259)	(1,284)
Goodwill amortisation	-	-	-	-	-
Operating EBIT	743	1,068	1,430	1,564	1,606
Net financing costs	(842)	(1,124)	(1,150)	(1,137)	(1,105)
Associates	(21)	(88)	(147)	(57)	11
Recurring non-operating income	73	117	38	132	203
Non-recurring items	53	7	0	0	0
Profit before tax	27	69	318	558	705
Тах	(13)	18	(47)	(102)	(139)
Profit after tax	14	87	271	457	566
Minority interests	0	0	0	0	0
Preferred dividends	-	-	-	-	-
Other items	-	-	-	-	-
Reported net profit	14	87	271	457	566
Non-recurring items & goodwill (net)	(53)	(7)	0	0	0
Recurring net profit	(39)	80	271	457	566
Per share (THB)					
Recurring EPS *	(0.01)	0.02	0.08	0.13	0.16
Reported EPS	0.00	0.02	0.08	0.13	0.16
DPS	0.00	0.00	0.03	0.05	0.06
Diluted shares (used to calculate per share data)	3,594	3,594	3,594	3,594	3,594
Growth					
Revenue (%)	92.6	11.6	10.4	4.5	2.6
Operating EBITDA (%)	411.7	19.7	19.7	5.9	2.4
Operating EBIT (%)	nm	43.8	33.9	9.3	2.7
Recurring EPS (%)	nm	nm	239.6	68.5	23.9
Reported EPS (%)	nm	502.2	212.9	68.5	23.9
Operating performance					
Gross margin inc. depreciation (%)	33.2	36.0	37.5	38.0	38.1
Gross margin exc. depreciation (%)	46.0	47.9	49.0	49.3	49.3
Operating EBITDA margin (%)	21.4	22.9	24.9	25.2	25.2
Operating EBIT margin (%)	8.5	11.0	13.4	14.0	14.0
Net margin (%)	(0.4)	0.8	2.5	4.1	4.9
Effective tax rate (%)	(289.8)	(12.1)	10.1	16.5	20.0
Dividend payout on recurring profit (%)	(200.0)		40.0	40.0	40.0
Interest cover (X)	1.0	1.1	1.3	1.5	1.6
Inventory days	16.6	16.6	16.1	16.4	16.5
Debtor days	18.7	19.5	18.8	19.3	20.0
Creditor days	130.1	121.9	115.9	118.0	118.9
Operating ROIC (%)	9.7	4.0	4.3	4.4	4.4
ROIC (%)	9.7	4.1	4.0	4.3	4.5
ROE (%)	(0.2)	0.5	1.7	2.8	3.3
ROA (%)	8.8	3.6	3.5	3.7	3.8
* Pre exceptional, pre-goodwill and fully diluted	0.0	0.0	0.0	0.1	5.0
	2022	2022	20245	20255	20265
Revenue by Division (THB m)	2022	2023	2024E	2025E	2026E
Self-managed	1,098	1,749	1,754	1,891	1,937
Outrigger	1,486	1,457	1,823	1,879	1,925
Crossroads Ph1 (Maldives hotels)	2,445	2,545	3,000	3,131	3,228
UK	3,664	3,951	4,137	4,292	4,393

Sources: S Hotels and Resorts; FSSIA estimates

## Financial Statements

S Hotels and Resorts					
Cash Flow (THB m) Year Ending Dec	2022	2023	2024E	2025E	2026E
Recurring net profit	(39)	80	271	457	566
Depreciation	1,116	1,158	1,234	1,259	1,284
ssociates & minorities	-	-	-	-	-
Other non-cash items	109	409	(8)	(8)	(8)
Change in working capital	1,052	370	32	2	(12)
cash flow from operations Capex - maintenance	<b>2,238</b> (116)	<b>2,017</b> (3,077)	<b>1,530</b> (635)	<b>1,710</b> (664)	<b>1,830</b> (681)
apex - new investment	(110)	(3,077)	(035)	(004)	(001)
let acquisitions & disposals	(277)	(60)	0	0	0
other investments (net)	()	-	-	-	-
ash flow from investing	(393)	(3,137)	(635)	(664)	(681)
ividends paid	0	0	0	(108)	(183)
quity finance	0	(461)	0	0	0
ebt finance	(1,418)	1,337	(400)	0	(1,000)
ther financing cash flows	139	(19)	0	0	0
ash flow from financing on-recurring cash flows	(1,280)	857	(400)	(108)	(1,183)
ther adjustments	- 0	- 0	- 0	0	- 0
et other adjustments	ů	Ő	Ő	Ő	ů 0
ovement in cash	566	(263)	495	937	(34)
ree cash flow to firm (FCFF)	2,686.85	3.35	2,044.53	2,182.71	2,253.23
ree cash flow to equity (FCFE)	565.63	198.21	494.51	1,045.69	148.71
er share (THB)					
CFF per share	0.75	0.00	0.57	0.61	0.63
CFE per share	0.16	0.06	0.14	0.29	0.04
ecurring cash flow per share	0.33	0.46	0.42	0.48	0.51
alance Sheet (THB m) Year Ending Dec	2022	2023	2024E	2025E	2026E
angible fixed assets (gross)	36,291	41,369	42,012	42,684	43,373
ess: Accumulated depreciation	(7,323)	(10,474)	(11,708)	(12,967)	(14,251)
angible fixed assets (net)	28,968	30,895	30,304	29,717	29,122
tangible fixed assets (net)	1,630	1,628	1,628	1,628	1,628
ong-term financial assets	-	-	-	-	-
ivest. in associates & subsidiaries ash & equivalents	704 2,479	764 2,216	764 2,711	764 3,648	764 3,614
/C receivable	501	535	571	610	649
ventories	229	231	249	259	266
ther current assets	1,324	790	872	912	935
urrent assets	4,533	3,772	4,404	5,429	5,464
ther assets	615	664	664	664	664
otal assets	36,450	37,723	37,763	38,201	37,641
common equity	16,019	16,091	16,362	16,710	17,093
linorities etc.	0	0	0	0	0
otal shareholders' equity ong term debt	<b>16,019</b> 16,674	<b>16,091</b> 18,012	<b>16,362</b> 17,612	<b>16,710</b> 17.612	<b>17,093</b> 16,612
ther long-term liabilities	1,612	1,604	1,604	1,604	1,604
ong-term liabilities	18,286	19,616	19,216	19,216	18,216
/C payable	1,711	1,667	1,800	1,872	1,919
hort term debt	0	0	0	0	0
ther current liabilities	433	349	386	403	413
urrent liabilities	2,144	2,016	2,186	2,275	2,332
otal liabilities and shareholders' equity	36,450	37,723	37,763	38,201	37,641
et working capital	(90)	(461)	(493)	(495)	(482)
vested capital Includes convertibles and preferred stock which is bei	31,826 ng treated as debt	33,490	32,867	32,278	31,695
er share (THB)					
book value per share	4.46	4.48	4.55	4.65	4.76
angible book value per share	4.40	4.02	4.00	4.00	4.70
inancial strength					
et debt/equity (%)	88.6	98.2	91.1	83.6	76.0
et debt/total assets (%)	38.9	41.9	39.5	36.6	34.5
urrent ratio (x)	2.1	1.9	2.0	2.4	2.3
F interest cover (x)	1.7	1.2	1.4	1.9	1.1
aluation	2022	2023	2024E	2025E	2026E
ecurring P/E (x) *	(167.1)	81.5	24.0	14.2	11.5
ecurring P/E @ target price (x) *	(350.9)	171.1	50.4	29.9	24.1
eported P/E (x)	452.3	75.1	24.0	14.2	11.5
ividend yield (%)	-	-	1.7	2.8	3.5
rice/book (x)	0.4	0.4	0.4	0.4	0.4
		0.4	0.4	0.4	0.4
rice/tangible book (x)	0.5				
rice/tangible book (x) V/EBITDA (x) **	11.1	10.0	8.0	7.3	6.7
rice/tangible book (x)				7.3 9.8 0.6	6.7 9.2 0.6

Sources: S Hotels and Resorts; FSSIA estimates



# S HOTELS AND RESORTS PCL (SHR TB)

**FSSIA ESG rating** 

 $\star\star$ 

25.0 /100

#### Exhibit 2: FSSIA ESG score implication

Rating	Score	Implication
****	>79-100	Leading its industry peers in managing the most significant ESG risks which not only better cost efficiency but also lead to higher profitability.
$\star\star\star\star$	>59-79	A mixed track record of managing the most significant ESG risks and opportunities relative to industry peers.
***	>39-59	Relevant ESG materiality matrix has been constructively addressed, well-managed and incorporated into day-to-day operations, in which targets and achievements are evaluated annually.
**	>19-39	Relevant ESG materiality matrix has been identified with key management in charge for progress to be followed up on and to provide intensive disclosure. Most targets are conventional and achievable.
*	1-19	The company has adopted the United Nations Sustainable Development Goals (UN SDGs), established sustainability management guidelines and fully complies with regulations or ESG suggested guidance from related organizations such as the SET and SEC.

Sources: FSSIA estimates

#### Exhibit 3: ESG – peer comparison

	FSSIA	A Domestic ratings						Global ratings						Bloomberg	
	ESG score	DJSI	SET THSI	THSI	CG score	AGM level	Thai CAC	Morningstar ESG risk	ESG Book	MSCI	Moody's	Refinitiv	S&P Global	ESG score	Disclosure score
SET100	69.20	5.34	4.40	4.40	4.76	4.65	3.84	Medium	51.76	BBB	20.87	58.72	63.91	3.72	28.17
Coverage	67.12	5.11	4.15	4.17	4.83	4.71	3.53	Medium	52.04	BB	16.97	56.85	62.09	3.40	31.94
BEYOND	24.98				5.00	5.00	Certified		39.83						
CENTEL	62.78		Y	Y	5.00	5.00	Certified	Medium	57.54			71.56	48.00	2.93	54.19
DUSIT	24.81				5.00	4.00	Certified		46.50						
ERW	39.65				4.00	4.00	Certified		54.22			51.15	21.00	3.90	
MINT	84.43	Y	Y	Y	5.00	4.00	Certified	Medium	57.57	AA	37.00	91.18	69.00	5.00	
SHR	25.00		Y	Y	5.00	5.00									

Sources: <u>SETTRADE.com</u>; \* FSSIA estimate; FSSIA's compilation

#### Exhibit 4: ESG disclosure from the company's one report

FY ending Dec 31	FY 2022	FY ending Dec 31	FY 2022
Environmental		Governance	
Climate change policy	Yes	Board size / Independent directors (ID) / Female	9 / 5 / 1
Climate change opportunities discussed		No. of board meetings for the year / % attendance	8 / 97.22
GHG scope 2 location-based policy	Yes	Company conducts board evaluations	Yes
Biodiversity policy	Yes	Number of non-executive directors on board	7
Energy efficiency policy	Yes	Director share ownership guidelines	No
Electricity used	Yes	Board age limit	No
Fuel used - crude oil/diesel		Age of the youngest / oldest director	53 / 69
Waste reduction policy	Yes	Number of executives / female	6/3
Water policy	Yes	Executive share ownership guidelines	No
Water consumption	Yes	Size of audit committee / ID	3/3
Social		Audit committee meetings	4
Human rights policy	Yes	Audit committee meeting attendance (%)	100
Policy against child labor	Yes	Size of compensation committee / ID	3/3
Quality assurance and recall policy	Yes	Number of compensation committee meetings	4
Consumer data protection policy	Yes	Compensation committee meeting attendance (%)	100
Equal opportunity policy	Yes	Size of nomination committee / ID	<b>3</b> /3
Gender pay gap breakout		Number of nomination committee meetings	4
Pct women in workforce	33.8	Nomination committee meeting attendance (%)	100
Business ethics policy	Yes	Board compensation (THB m)	10.33
Anti-bribery ethics policy	Yes	Executive compensation (THB m)	53.96
Health and safety policy	Yes	Auditor fee (THB m)	2.2
Lost time incident rate - employees		(PricewaterhouseCoopers ABAS Limited)	
Training policy	Yes	Total employee (no.)	2663
Fair remuneration policy	Yes	Employee compensation (THB m)	1379.4
Number of employees - CSR	Yes	Sustainability governance	
Total hours spent by firm - employee training	1700	Verification type	
Social supply chain management	Yes	Board duration (years)	3

Source: FSSIA's compilation

#### **Disclaimer for ESG scoring**

ESG score	Methodolog	У			Rating						
The Dow Jones Sustainability Indices (DJSI) By S&P Global	process base from the ann Only the top- inclusion.	ed on the com ual S&P Glob -ranked comp	i transparent, rules-basec npanies' Total Sustainabi bal Corporate Sustainabil banies within each industr	ility Scores resulting lity Assessment (CSA). ry are selected for	Be a member and invited to the annual S&P Global Corporate Sustainability Assessment (CSA) for DJSI. Companies with an S&P Global ESG Score of less than 45% of the S&P Global ESG Score of the highest scoring company are disqualified. The constituents of the DJSI indices are selected from the Eligible Universe.						
Sustainability Investment List ( <u>THSI</u> ) by The Stock Exchange of Thailand ( <u>SET</u> )	managing bu Candidates r 1) no irregula float of >150 up capital. S 70%; 2) inde wrongdoing r	usiness with tr must pass the ar trading of th shareholders ome key disq pendent direc related to CG	pility in Environmental and ransparency in Governar e preemptive criteria, with he board members and e s, and combined holding ualifying criteria include: ctors and free float violati s, social & environmental earnings in red for > 3 ye	nce, updated annually. In two crucial conditions: executives; and 2) free must be >15% of paid- 1) CG score of below ion; 3) executives' impacts; 4) equity in	To be eligible for <u>THSI inclusion</u> , verified data must be scored at a minimum of 50% for each indicator, unless the company is a part of DJSI during the assessment year. The scoring will be fairly weighted against the nature of the relevant industry and materiality. <u>SETTHSI Index</u> is extended from the THSI companies whose 1) market capitalization > THB5b (~USD150b); 2) free float >20%; and 3) liquidity >0.5% of paid-up capital for at least 9 out of 12 months. The SETTHSI Index is a market capitalisation-weighted index, cap 5% quarterly weight a maximum, and no cap for number of stocks.						
CG Score by Thai Institute of Directors Association (Thai IOD)	annually by t Thailand (SE	the Thai IOD,	th in sustainable develop with support from the St Its are from the perspecti Is.	ock Exchange of	Scores are rated in six categories: 5 for Excellent (90-100), 4 for Very Good (80-89), 3 for Good (70-79), 2 for Fair (60-69), 1 for Pass (60-69) and not rated for scores below 50. Weightings include: 1) the rights; 2 equitable treatment of shareholders (weight 25% combined); 3) the rol stakeholders (25%); 4) disclosure & transparency (15%); and 5) board responsibilities (35%).						
AGM level By Thai Investors Association (TIA) with support from the SEC	treatment are transparent a out of five the criteria cover date (45%), a circulation of s exercised. The and verifiability	e incorporated and sufficientl e CG compor r AGM proced and after the i ufficient informat e second assess r; and 3) openne	which shareholders' right d into business operation ly disclosed. All form imp nents to be evaluated anr dures before the meeting meeting (10%). (The first a ation for voting; and 2) facilita ses 1) the ease of attending r ess for Q&A. The third involve uses, resolutions and voting re	as and information is ortant elements of two nually. The assessment (45%), at the meeting assesses 1) advance ting how voting rights can be meetings; 2) transparency es the meeting minutes that			four categories: (80-89), and not				
Thai CAC By Thai Private Sector Collective Action Against Corruption (CAC)	establishmer policies. The (Companies de Declaration of Certification, in managers and	nt of key contr certification eciding to becom Intent to kick off acluding risk ass employees, est	Checklist include corrupt rols, and the monitoring a is good for three years. me a CAC certified member s f an 18-month deadline to su sessment, in place of policy a tablishment of whistleblowing all stakeholders.)	and developing of start by submitting a bmit the CAC Checklist for and control, training of	passed Checkli	st will move fo e members a	ed by a committe or granting certific re twelve highly r chievements.	ation by the 0	CAC Council		
<u>Morningstar</u> Sustainalytics	based on an risk is unmar regulatory filing	assessment naged. Source gs, news and ot	isk rating provides an over of how much of a compa se to be reviewed include com ther media, NGO reports/web ck, ESG controversies, issuer	ny's exposure to ESG porate publications and psites, multi-sector		•	score is the sum higher ESG risk Medium	•	d risk. The Severe		
		uality & peer rev			0-10	10-20	20-30	30-40	40+		
<u>ESG Book</u>	positioned to the principle helps explair over-weightir	o outperform o of financial m n future risk-a	sustainable companies th over the long term. The m nateriality including inform djusted performance. Ma vith higher materiality and erly basis.	nethodology considers nation that significantly ateriality is applied by	scores using ma	ateriality-base	ated as a weight d weights. The s dicating better p	core is scaled			
<u>MSCI</u>				anagement of financially their exposure to ESG ri					ethodology to		
	AAA	8.571-10.00	DO Leader:	leading its industry in m	anaging the most si	qnificant ESG ris	sks and opportunitie	s			
	AA	7.143-8.570									
	A	5.714-7.142 4.286-5.713		a mixed or unexception	al track record of ma	inaging the mos	t significant ESG ris	ks and opportu	nities relative to		
	BBB BB	2.857-4.28		industry peers							
	в	1.429-2.856									
	ccc	0.000-1.428	Laggard:	lagging its industry base	ed on its high exposi	ure and failure to	o manage significan	t ESG risks			
<u>Moody's ESG</u> solutions	Moody's ass believes that	esses the dec a company in	gree to which companies	take into account ESG onto its business model and medium to long term.							
<u>Refinitiv ESG</u> rating	based on pu	blicly available	le and auditable data. The	e a company's relative ES e score ranges from 0 to are 0 to 25 = poor; >25 to 50	100 on relative E	SG performan	ce and insufficie	nt degree of t			
				asuring a company's perf ssification. The score ran			of ESG risks, op	portunities, an	d impacts		
<u>S&amp;P Global</u>	compared to										
<u>S&amp;P Global</u> Bloomberg	ESG Score		score is based on Bloo	uating the company's agg omberg's view of ESG fina the weights are determin	ancial materiality.	The score is a	a weighted gener	alized mean (	power mean)		

Rating regarding the sustainable development of Thai listed companies, both on the SET and MAI, are publicly available on the website of the Securities and Exchange Commission of Thailand (SEC). Currently, ratings available are 1) "CG Score"; 2) "AGM Level"; 3) "Thai CAC"; and 4) THSI. The ratings are updated on an annual basis. FSSIA does not confirm nor certify the accuracy of such ratings. Source: FSSIA's compilation

#### **GENERAL DISCLAIMER**

#### ANALYST(S) CERTIFICATION

#### Teerapol Udomvej, CFA FSS International Investment Advisory Securities Co., Ltd

The individual(s) identified above certify(ies) that (i) all views expressed in this report accurately reflect the personal view of the analyst(s) with regard to any and all of the subject securities, companies or issuers mentioned in this report; and (ii) no part of the compensation of the analyst(s) was, is, or will be, directly or indirectly, related to the specific recommendations or views expressed herein.

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#### History of change in investment rating and/or target price



Teerapol Udomvej, CFA started covering this stock from 03-Nov-2020

5 00

18-Oct-2023

BUY

Price and TP are in local currency

Source: FSSIA estimates

04-Oct-2022

Company	Ticker	Price	Rating	Valuation & Risks
S Hotels and Resorts	SHR TB	THB 1.81	BUY	Downside risks to our DCF-based target price include 1) extraordinary events such as political turmoil and natural disasters; 2) a higher hotel room supply, which may result in price competition; and 3) the slower-than-expected recovery of international tourist numbers.

BUY

4 4 0

Source: FSSIA estimates

#### **Additional Disclosures**

Target price history, stock price charts, valuation and risk details, and equity rating histories applicable to each company rated in this report is available in our most recently published reports. You can contact the analyst named on the front of this note or your representative at Finansia Syrus Securities Public Company Limited.

All share prices are as at market close on 06-Aug-2024 unless otherwise stated.



#### **RECOMMENDATION STRUCTURE**

#### **Stock ratings**

Stock ratings are based on absolute upside or downside, which we define as (target price\* - current price) / current price.

BUY (B). The upside is 10% or more.

HOLD (H). The upside or downside is less than 10%.

REDUCE (R). The downside is 10% or more.

Unless otherwise specified, these recommendations are set with a 12-month horizon. Thus, it is possible that future price volatility may cause a temporary mismatch between upside/downside for a stock based on market price and the formal recommendation.

\* In most cases, the target price will equal the analyst's assessment of the current fair value of the stock. However, if the analyst doesn't think the market will reassess the stock over the specified time horizon due to a lack of events or catalysts, then the target price may differ from fair value. In most cases, therefore, our recommendation is an assessment of the mismatch between current market price and our assessment of current fair value.

#### **Industry Recommendations**

**Overweight.** The analyst expects the fundamental conditions of the sector to be positive over the next 12 months. **Neutral.** The analyst expects the fundamental conditions of the sector to be maintained over the next 12 months. **Underweight.** The analyst expects the fundamental conditions of the sector to be negative over the next 12 months.

#### **Country (Strategy) Recommendations**

**Overweight (O).** Over the next 12 months, the analyst expects the market to score positively on two or more of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

**Neutral (N).** Over the next 12 months, the analyst expects the market to score positively on one of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

**Underweight (U).** Over the next 12 months, the analyst does not expect the market to score positively on any of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.