

G-ABLE GABLE TB

THAILAND / ICT

BUY

UNCHANGED

คาดการณ์ 2Q24 จะฟื้นตัวดี

- คาดกำไรปกติจะกระโดดเพิ่ม 690% q-q และ 16% y-y เป็น 69 ลบ. ใน 2Q24 ส่วนมากจากการรับรู้รายได้ของโครงการขนาดใหญ่
- มูลค่างานในมือที่สูงเป็นประวัติการณ์ถึง 5.6 พัน ลบ. คิดเป็น 73% ของประมาณการรายได้ปี 2024 ของเรา
- คงคำแนะนำซื้อจาก Valuations ที่ถูก

TARGET PRICE	THB5.50
CLOSE	THB3.46
UP/DOWNSIDE	+59.0%
PRIOR TP	THB5.50
CHANGE IN TP	UNCHANGED
TP vs CONSENSUS	+0.0%

KEY STOCK DATA

YE Dec (THB m)	2023	2024E	2025E	2026E
Revenue	5,338	5,890	6,263	6,598
Net profit	252	258	304	342
EPS (THB)	0.36	0.37	0.43	0.49
vs Consensus (%)	-	(6.3)	(7.5)	100.0
EBITDA	381	363	421	470
Recurring net profit	252	258	304	342
Core EPS (THB)	0.36	0.37	0.43	0.49
Chg. In EPS est. (%)	-	-	-	-
EPS growth (%)	(29.2)	2.3	18.0	12.5
Core P/E (x)	9.6	9.4	8.0	7.1
Dividend yield (%)	8.4	5.3	6.3	7.1
EV/EBITDA (x)	3.2	4.4	4.2	4.0
Price/book (x)	1.1	1.1	1.2	1.2
Net debt/Equity (%)	(54.6)	(39.3)	(33.0)	(26.9)
ROE (%)	15.2	12.0	14.6	16.7

คาดการณ์ 2Q24 จะฟื้นตัวดีถึง 690% q-q และ 16% y-y

หลังรายงานกำไรที่นำผิดหวังใน 1Q24 เราคาดว่า GABLE จะรายงานกำไรปกติฟื้นตัวดีถึง 690% q-q และ 16% y-y เป็น 69 ลบ. ใน 2Q24 เนื่องจากบริษัทฯ ชนะโครงการขนาดใหญ่ในปลายไตรมาส 1Q24 แต่ไม่สามารถรับรู้รายได้ทันในไตรมาสดังกล่าว บริษัทฯ จะรับรู้ประมาณ 70% ของมูลค่างานในมือรวมที่ 5.6 พัน ลบ. ณ สิ้นไตรมาส 1Q24 เป็นรายได้ในช่วง 2Q-4Q24 ดังนั้นเราจึงคาดว่ารายได้จะกระโดดเพิ่ม 57% q-q และ 48% y-y เป็น 1.8 พัน ลบ. ใน 2Q24 นับเป็นรายได้รายไตรมาสที่สูงที่สุดตั้งแต่จดทะเบียนใน SET

รายได้อาจเพิ่มแต่อัตรากำไรอาจลดลง

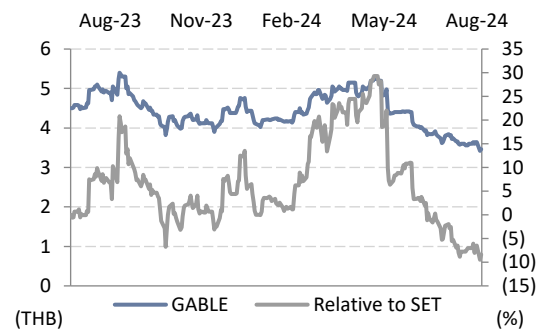
อย่างไรก็ดีอัตรากำไรขั้นต้นรวมของ GABLE ใน 2Q24 น่าจะลดลงเหลือ 17.1% เนื่องจากโครงการขนาดใหญ่ที่บริษัทฯ ได้มาใน 1Q24 มีอัตรากำไรที่ค่อนข้างต่ำกว่าโครงการเดิม ในขณะที่บริษัทฯ น่าจะควบคุมค่าใช้จ่ายอื่นได้ดีซึ่งจะทำให้ EBITDA โต 255% q-q และ 14% y-y ใน 2Q24

มูลค่างานในมือที่ 5.6 พัน ลบ. คิดเป็น 73% ของประมาณการรายได้ของเรา

จากกำไรที่ต่ำกว่าปกติใน 1Q24 เราคาดว่ากำไรปกติของ GABLE ในช่วง 1H24 จะยังต่ำกว่าในช่วง 1H23 อยู่ 8% y-y ส่วนมากจากอัตรากำไรขั้นต้นที่ลดลง ประมาณการกำไรของเราที่ 78 ลบ. ในช่วง 1H24 คิดเป็นเพียง 30% ของประมาณการทั้งปีของเราซึ่งส่วนมากสอดคล้องกับรูปแบบในอดีตที่ผลประกอบการในช่วงครึ่งหลังจะดีกว่าในช่วงครึ่งแรก เราคาดว่ามูลค่างานในมือของบริษัทฯ ที่ 5.6 พัน ลบ. น่าจะช่วยค้าประกันรายได้ 5.9 พัน ลบ. ปี 2024 ซึ่งคิดเป็น 73% ของประมาณการรายได้ของเรา ดังนั้นเราจึงยังคงประมาณการของเราไว้ตามเดิม

คงคำแนะนำซื้อที่ราคาเป้าหมาย 5.50 บาท

ใน 1Q24 GABLE ประกาศความร่วมมือกับ Workday ซึ่งเป็นผู้นำใน Enterprise cloud applications ในด้านการเงินและทรัพยากรบุคคลรายใหญ่ระดับโลก ความร่วมมือดังกล่าวจะช่วยให้ GABLE สามารถขยายฐานลูกค้า ให้บริการในภาพรวมแก่ลูกค้าได้ดียิ่งขึ้น ครบวงจรมากขึ้น และช่วยองค์กรต่าง ๆ เปลี่ยนเข้าสู่ระบบดิจิทัลได้โดยง่าย บริษัทฯ คาดว่าจะรับรู้ส่วนแบ่งรายได้อย่างมีนัยสำคัญจาก Workday ได้ ภายในปี 2025 เราคงคำแนะนำซื้อเนื่องจาก Valuations ที่ถูกด้วย 2024E P/E เพียง 9.4x นับว่าเป็นระดับที่ต่ำที่สุดในกลุ่ม นอกจากนี้เรายังคงราคาเป้าหมายของเราที่ 5.50 บาท



Share price performance	1 Month	3 Month	12 Month
Absolute (%)	(8.9)	(34.1)	(23.5)
Relative to country (%)	(6.2)	(29.1)	(8.0)
Mkt cap (USD m)	68		
3m avg. daily turnover (USD m)	0.1		
Free float (%)	64		
Major shareholder	Liuchareon Family (22%)		
12m high/low (THB)	5.50/3.42		
Issued shares (m)	700.02		

Sources: Bloomberg consensus; FSSIA estimates



Jitra Amornthum

Fundamental Investment Analyst on Securities; License no. 014530
jitra.a@fssia.com, +66 2646 9966

PREPARED BY FSS INTERNATIONAL INVESTMENT ADVISORY SECURITIES CO LTD (FSSIA). ANALYST CERTIFICATION AND IMPORTANT DISCLOSURES CAN BE FOUND AT THE END OF THIS REPORT

บทวิเคราะห์ฉบับนี้แปลมาจากต้นฉบับภาษาอังกฤษ ที่ออกรายงานเมื่อวันที่ 7 สิงหาคม 2024

Investment thesis

After posting a disappointing profit in 1Q24, we expect GABLE's core profit to strongly recover by 690% q-q and 16% y-y to THB69m in 2Q24. This is because the company won a very large-scale project in late 1Q24 but was not be able to recognize the revenue in time in the previous quarter. Approximately 70% of its total backlog of THB5.6b at end-1Q24 will be realized as revenue during 2Q-4Q24. Therefore, we estimate a jump of 57% q-q and 48% y-y in revenue to THB1.8b in 2Q24.

The 2Q24 blended gross margin, however, should be lower at 17.1% due to the service mix. Due to the abnormally low profit in 1Q24, we expect GABLE's core profit for 1H24 to remain lower than that of 1H23 by 8% y-y. We retain our BUY call as the share price trades at a cheap 2024E P/E of 9.4x, the lowest among its peers.

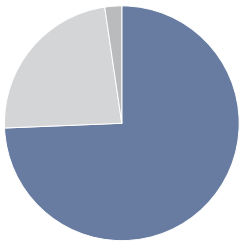
Company profile

GABLE is a leading "tech enabler" company that has provided integrated technology and digital solutions for organizations for more than 33 years. The business of the company is divided into three categories: 1) enterprise solutions and services; 2) value-added distribution; and 3) software platforms.

www.g-able.com

Principal activities (revenue, 2023)

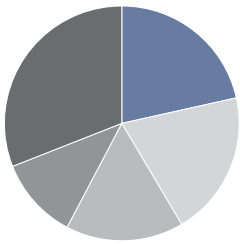
- Enterprise solution and services - 74.4 %
- Value-added distribution solution - 23.3 %
- Software Platform - 2.3 %



Source: G-Able

Major shareholders

- Liuchareon Family - 21.5 %
- Uahwatanasakul Family - 20.0 %
- Chansue Family - 16.2 %
- Phantumvanit Family - 11.3 %
- Others - 31.0 %



Source: G-Able

Catalysts

Key potential catalysts include 1) stronger project-winning bids; 2) stronger demand from enterprises for digital transformation; and 3) mergers and acquisitions.

Risks to our call

The key downside risks to our TP are 1) failure to secure new projects from customers; 2) a lack of human resources; and 3) more intense competition.

Event calendar

Date	Event
14 August 2024	2Q24 earnings announcement

Key assumptions

	2024E (THB m)	2025E (THB m)	2026E (THB m)
Enterprise solution and services	4,247	4,502	4,709
Value-added distribution solution	1,451	1,512	1,565
Software platform	192	249	324
Gross margin (%)	19.3	20.7	21.2
EBITDA margin (%)	6.2	6.7	7.1
Net margin (%)	4.4	4.9	5.2

Source: FSSIA estimates

Earnings sensitivity

- For every 0.5% change in gross margin, we project GABLE's 2024 net profit to change by 6%, all else being equal.
- For every 1% change in SG&A expense, we project GABLE's 2024 net profit to change by 1%, all else being equal.

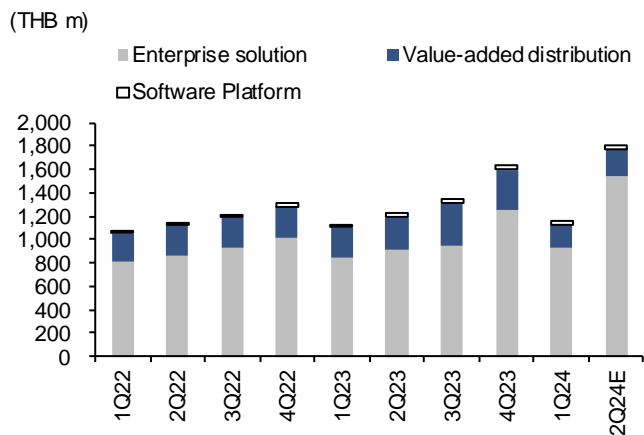
Source: FSSIA estimates

Exhibit 1: GABLE – 2Q24 earnings preview

Year to Dec 31	2Q23	3Q23	4Q23	1Q24	2Q24E	----- Change -----		1H23	1H24E	Change	2024E	Change	% of
	(THB m)	(THB m)	(THB m)	(THB m)	(THB m)	(q-q %)	(y-y %)	(THB m)	(THB m)	(y-y %)	(THB m)	(y-y %)	2024E
Sales revenue	1,223	1,342	1,638	1,153	1,808	56.7	47.8	2,358	2,961	25.6	5,890	10.3	50.3
Cost of sales	(968)	(1,067)	(1,289)	(948)	(1,499)	58.0	54.8	(1,883)	(2,447)	30.0	(4,751)	12.1	51.5
Gross profit	255	275	349	205	309	50.8	21.0	476	514	8.1	1,138	3.5	45.2
Other income	9	4	5	7	7	(0.2)	(15.8)	11	14	29.8	27	31.4	54.6
SG&A expenses	(185)	(193)	(225)	(200)	(226)	12.9	22.0	(370)	(426)	15.2	(839)	6.5	50.8
Operating profit	79	86	129	12	90	643.3	14.9	117	103	(12.4)	299	(3.9)	34.2
Operating EBITDA	96	103	147	31	109	255.0	13.5	151	140	(7.4)	363	(4.8)	38.5
Interest expense	(5)	(2)	(1)	(2)	(2)	(4.5)	(68.8)	(11)	(3)	(69.9)	(2)	(83.0)	131.6
Profit before tax	74	83	128	10	89	746.9	20.7	106	99	(6.5)	323	2.0	30.7
Tax	(13)	(16)	(26)	(2)	(20)	1,143.3	45.2	(21)	(21)	(1.3)	(65)	0.7	32.6
Reported net profit	60	66	101	9	69	689.8	15.5	84	78	(7.7)	258	2.3	30.2
Core profit	60	66	101	9	69	689.8	15.5	84	78	(7.7)	258	2.3	30.2
Reported EPS (THB)	0.09	0.09	0.14	0.01	0.10	688.3	6.6	0.14	0.11	(20.2)	0.37	2.3	30.2
Recurring EPS (THB)	0.09	0.09	0.14	0.01	0.10	688.3	6.6	0.14	0.11	(20.2)	0.37	2.3	30.2
Key ratios (%)	(%)	(%)	(%)	(%)	(%)	(ppt)	(ppt)	(%)	(%)	(ppt)	(%)	(ppt)	
Gross margin	20.9	20.5	21.3	17.8	17.1	(0.7)	(3.8)	20.2	17.4	(2.8)	19.3	(1.3)	
Operating margin	6.4	6.4	7.9	1.1	5.0	3.9	(1.4)	5.0	3.5	(1.5)	5.1	(0.8)	
EBITDA margin	7.8	7.7	9.0	2.7	6.0	3.4	(1.8)	6.4	4.7	(1.7)	6.2	(1.0)	
Recurring net margin	4.9	4.9	6.2	0.8	3.8	3.1	(1.1)	3.6	2.6	(0.9)	4.4	(0.3)	
SG&A / Sales	15.1	14.4	13.7	17.3	12.5	(4.8)	(2.6)	15.7	14.4	(1.3)	14.2	(0.5)	
Revenue breakdown	(THB m)	(THB m)	(THB m)	(THB m)	(THB m)	(q-q %)	(y-y %)	(THB m)	(THB m)	(y-y %)	(THB m)	(y-y %)	
Enterprise solution	912	949	1,256	923	1,550	67.9	70.0	1,764	2,473	40.2	4,247	7.0	
Value-added services	282	360	347	207	228	10.0	(19.2)	538	435	(19.2)	1,451	16.6	
Software platform	30	32	35	23	30	30.3	0.7	57	53	(6.9)	192	54.3	

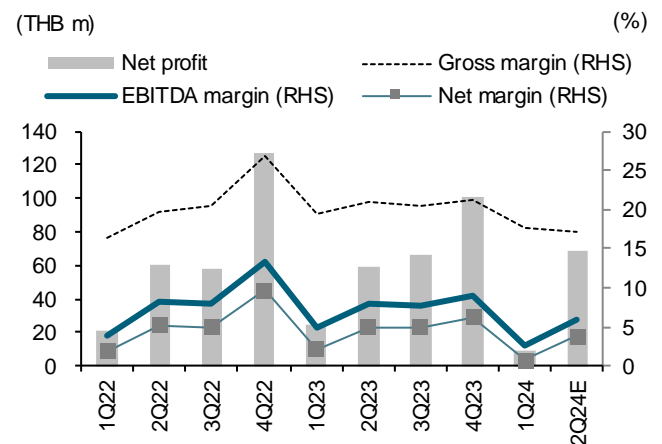
Sources: GABLE, FSSIA estimates

Exhibit 2: Revenue structure



Sources: GABLE, FSSIA estimates

Exhibit 3: Margins and core profit



Sources: GABLE, FSSIA estimates

Financial Statements

G-Able

Profit and Loss (THB m) Year Ending Dec	2022	2023	2024E	2025E	2026E
Revenue	4,731	5,338	5,890	6,263	6,598
Cost of goods sold	(3,728)	(4,239)	(4,751)	(4,965)	(5,199)
Gross profit	1,003	1,099	1,138	1,298	1,399
Other operating income	-	-	-	-	-
Operating costs	(703)	(788)	(839)	(940)	(990)
Operating EBITDA	366	381	363	421	470
Depreciation	(66)	(70)	(63)	(63)	(62)
Goodwill amortisation	-	-	-	-	-
Operating EBIT	300	312	299	359	408
Net financing costs	(8)	(15)	(2)	(2)	(2)
Associates	0	0	0	0	0
Recurring non-operating income	41	20	27	25	23
Non-recurring items	0	0	0	0	0
Profit before tax	334	317	323	382	429
Tax	(66)	(64)	(65)	(76)	(86)
Profit after tax	268	253	259	305	343
Minority interests	(2)	(1)	(1)	(1)	(2)
Preferred dividends	-	-	-	-	-
Other items	-	-	-	-	-
Reported net profit	267	252	258	304	342
Non-recurring items & goodwill (net)	0	0	0	0	0
Recurring net profit	267	252	258	304	342
Per share (THB)					
Recurring EPS *	0.51	0.36	0.37	0.43	0.49
Reported EPS	0.51	0.36	0.37	0.43	0.49
DPS	1.92	0.29	0.18	0.22	0.25
Diluted shares (used to calculate per share data)	525	700	700	700	700
Growth					
Revenue (%)	(4.2)	12.8	10.3	6.3	5.3
Operating EBITDA (%)	11.7	4.1	(4.8)	16.1	11.6
Operating EBIT (%)	16.7	3.8	(3.9)	19.8	13.9
Recurring EPS (%)	8.7	(29.2)	2.3	18.0	12.5
Reported EPS (%)	8.7	(29.2)	2.3	18.0	12.5
Operating performance					
Gross margin inc. depreciation (%)	21.2	20.6	19.3	20.7	21.2
Gross margin exc. depreciation (%)	22.6	21.9	20.4	21.7	22.1
Operating EBITDA margin (%)	7.7	7.1	6.2	6.7	7.1
Operating EBIT margin (%)	6.3	5.8	5.1	5.7	6.2
Net margin (%)	5.6	4.7	4.4	4.9	5.2
Effective tax rate (%)	(20.3)	(20.0)	(20.0)	(20.0)	(20.0)
Dividend payout on recurring profit (%)	378.3	80.3	50.2	50.2	50.2
Interest cover (X)	43.5	22.6	130.9	181.6	199.4
Inventory days	4.4	3.9	4.0	5.8	8.3
Debtor days	64.8	79.5	74.4	64.0	64.3
Creditor days	44.9	67.1	63.3	42.0	42.0
Operating ROIC (%)	27.5	25.0	24.3	24.1	25.2
ROIC (%)	23.6	19.9	19.6	19.9	20.9
ROE (%)	18.8	15.2	12.0	14.6	16.7
ROA (%)	6.8	5.5	4.9	6.1	6.8

* Pre-exceptional, pre-goodwill and fully diluted

Revenue by Division (THB m)	2022	2023	2024E	2025E	2026E
Enterprise solution and services	3,607	3,969	4,247	4,502	4,709
Value-added distribution solution	1,052	1,245	1,451	1,512	1,565
Software Platform	73	124	192	249	324

Sources: G-Able; FSSIA estimates

Financial Statements

G-Able

Cash Flow (THB m) Year Ending Dec	2022	2023	2024E	2025E	2026E
Recurring net profit	267	252	258	304	342
Depreciation	66	70	63	63	62
Associates & minorities	-	-	-	-	-
Other non-cash items	2	(57)	(213)	(199)	(198)
Change in working capital	(570)	405	(275)	(78)	(83)
Cash flow from operations	(235)	670	(167)	90	123
Capex - maintenance	(66)	(67)	(76)	(68)	(68)
Capex - new investment	(17)	(17)	(19)	(17)	(17)
Net acquisitions & disposals	-	-	-	-	-
Other investments (net)	7	0	0	0	0
Cash flow from investing	(76)	(84)	(95)	(85)	(85)
Dividends paid	(1,009)	(299)	(129)	(153)	(172)
Equity finance	150	1,086	0	0	0
Debt finance	678	728	0	0	0
Other financing cash flows	(19)	(1,383)	2	2	3
Cash flow from financing	(200)	131	(127)	(150)	(169)
Non-recurring cash flows	-	-	-	-	-
Other adjustments	0	0	0	0	0
Net other adjustments	0	0	(14)	0	0
Movement in cash	(511)	718	(403)	(145)	(131)
Free cash flow to firm (FCFF)	(303.20)	601.00	(259.71)	7.13	39.87
Free cash flow to equity (FCFE)	347.56	(69.35)	(273.79)	7.50	40.27
Per share (THB)					
FCFF per share	(0.43)	0.86	(0.37)	0.01	0.06
FCFE per share	0.50	(0.10)	(0.39)	0.01	0.06
Recurring cash flow per share	0.64	0.38	0.15	0.24	0.29
Balance Sheet (THB m) Year Ending Dec	2022	2023	2024E	2025E	2026E
Tangible fixed assets (gross)	343	364	414	454	494
Less: Accumulated depreciation	(260)	(281)	(301)	(322)	(342)
Tangible fixed assets (net)	83	83	113	132	152
Intangible fixed assets (net)	173	190	177	180	183
Long-term financial assets	-	-	-	-	-
Invest. in associates & subsidiaries	0	0	0	0	0
Cash & equivalents	620	1,338	935	790	658
A/C receivable	988	1,337	1,065	1,133	1,193
Inventories	48	42	62	93	140
Other current assets	1,980	2,416	2,465	2,514	2,564
Current assets	3,636	5,133	4,527	4,530	4,556
Other assets	145	163	168	173	178
Total assets	4,037	5,569	4,985	5,015	5,069
Common equity	1,133	2,179	2,107	2,058	2,028
Minorities etc.	7	7	8	10	11
Total shareholders' equity	1,140	2,186	2,116	2,068	2,040
Long term debt	101	80	83	85	88
Other long-term liabilities	167	189	198	208	219
Long-term liabilities	268	269	281	294	307
A/C payable	459	1,074	552	577	605
Short term debt	698	64	22	22	22
Other current liabilities	1,472	1,975	2,015	2,055	2,096
Current liabilities	2,629	3,114	2,588	2,653	2,723
Total liabilities and shareholders' equity	4,037	5,569	4,985	5,015	5,069
Net working capital	1,085	746	1,026	1,108	1,196
Invested capital	1,486	1,182	1,484	1,594	1,710
* Includes convertibles and preferred stock which is being treated as debt					
Per share (THB)					
Book value per share	2.16	3.11	3.01	2.94	2.90
Tangible book value per share	1.83	2.84	2.76	2.68	2.64
Financial strength					
Net debt/equity (%)	15.7	(54.6)	(39.3)	(33.0)	(26.9)
Net debt/total assets (%)	4.4	(21.4)	(16.7)	(13.6)	(10.8)
Current ratio (x)	1.4	1.6	1.7	1.7	1.7
CF interest cover (x)	47.4	(2.6)	(101.4)	12.6	27.5
Valuation	2022	2023	2024E	2025E	2026E
Recurring P/E (x) *	6.8	9.6	9.4	8.0	7.1
Recurring P/E @ target price (x) *	10.8	15.3	15.0	12.7	11.3
Reported P/E (x)	6.8	9.6	9.4	8.0	7.1
Dividend yield (%)	55.5	8.4	5.3	6.3	7.1
Price/book (x)	1.6	1.1	1.1	1.2	1.2
Price/tangible book (x)	1.9	1.2	1.3	1.3	1.3
EV/EBITDA (x) **	5.5	3.2	4.4	4.2	4.0
EV/EBITDA @ target price (x) **	8.4	7.0	8.3	7.5	7.0
EV/invested capital (x)	1.3	1.0	1.1	1.1	1.1
* Pre-exceptional, pre-goodwill and fully diluted ** EBITDA includes associate income and recurring non-operating income					

Sources: G-Able; FSSIA estimates

Disclaimer for ESG scoring

ESG score	Methodology	Rating																				
The Dow Jones Sustainability Indices (DJSI) By S&P Global	The DJSI World applies a transparent, rules-based component selection process based on the companies' Total Sustainability Scores resulting from the annual S&P Global Corporate Sustainability Assessment (CSA). Only the top-ranked companies within each industry are selected for inclusion.	Be a member and invited to the annual S&P Global Corporate Sustainability Assessment (CSA) for DJSI. Companies with an S&P Global ESG Score of less than 45% of the S&P Global ESG Score of the highest scoring company are disqualified. The constituents of the DJSI indices are selected from the Eligible Universe.																				
Sustainability Investment List (THSI) by The Stock Exchange of Thailand (SET)	THSI quantifies responsibility in Environmental and Social issues by managing business with transparency in Governance, updated annually. Candidates must pass the preemptive criteria, with two crucial conditions: 1) no irregular trading of the board members and executives; and 2) free float of >150 shareholders, and combined holding must be >15% of paid-up capital. Some key disqualifying criteria include: 1) CG score of below 70%; 2) independent directors and free float violation; 3) executives' wrongdoing related to CG, social & environmental impacts; 4) equity in negative territory; and 5) earnings in red for > 3 years in the last 5 years.	To be eligible for THSI inclusion , verified data must be scored at a minimum of 50% for each indicator, unless the company is a part of DJSI during the assessment year. The scoring will be fairly weighted against the nature of the relevant industry and materiality. SETTHSI Index is extended from the THSI companies whose 1) market capitalization > THB5b (~USD150b); 2) free float >20%; and 3) liquidity >0.5% of paid-up capital for at least 9 out of 12 months. The SETTHSI Index is a market capitalisation-weighted index, cap 5% quarterly weight at maximum, and no cap for number of stocks.																				
CG Score by Thai Institute of Directors Association (Thai IOD)	An indicator of CG strength in sustainable development, measured annually by the Thai IOD, with support from the Stock Exchange of Thailand (SET). The results are from the perspective of a third party, not an evaluation of operations.	Scores are rated in six categories: 5 for Excellent (90-100), 4 for Very Good (80-89), 3 for Good (70-79), 2 for Fair (60-69), 1 for Pass (60-69), and not rated for scores below 50. Weightings include: 1) the rights; 2) and equitable treatment of shareholders (weight 25% combined); 3) the role of stakeholders (25%); 4) disclosure & transparency (15%); and 5) board responsibilities (35%).																				
AGM level By Thai Investors Association (TIA) with support from the SEC	It quantifies the extent to which shareholders' rights and equitable treatment are incorporated into business operations and information is transparent and sufficiently disclosed. All form important elements of two out of five the CG components to be evaluated annually. The assessment criteria cover AGM procedures before the meeting (45%), at the meeting date (45%), and after the meeting (10%). <i>(The first assesses 1) advance circulation of sufficient information for voting; and 2) facilitating how voting rights can be exercised. The second assesses 1) the ease of attending meetings; 2) transparency and verifiability; and 3) openness for Q&A. The third involves the meeting minutes that should contain discussion issues, resolutions and voting results.)</i>	The scores are classified into four categories: 5 for Excellent (100), 4 for Very Good (90-99), 3 for Fair (80-89), and not rated for scores below 79.																				
Thai CAC By Thai Private Sector Collective Action Against Corruption (CAC)	The core elements of the Checklist include corruption risk assessment, establishment of key controls, and the monitoring and developing of policies. The Certification is good for three years. <i>(Companies deciding to become a CAC certified member start by submitting a Declaration of Intent to kick off an 18-month deadline to submit the CAC Checklist for Certification, including risk assessment, in place of policy and control, training of managers and employees, establishment of whistleblowing channels, and communication of policies to all stakeholders.)</i>	The document will be reviewed by a committee of nine professionals. A passed Checklist will move for granting certification by the CAC Council approvals whose members are twelve highly respected individuals in professionalism and ethical achievements.																				
Morningstar Sustainabilitys	The Sustainabilitys' ESG risk rating provides an overall company score based on an assessment of how much of a company's exposure to ESG risk is unmanaged. <i>Sources to be reviewed include corporate publications and regulatory filings, news and other media, NGO reports/websites, multi-sector information, company feedback, ESG controversies, issuer feedback on draft ESG reports, and quality & peer reviews.</i>	A company's ESG risk rating score is the sum of unmanaged risk. The more risk is unmanaged, the higher ESG risk is scored. <table><tr><th>NEGL</th><th>Low</th><th>Medium</th><th>High</th><th>Severe</th></tr><tr><td>0-10</td><td>10-20</td><td>20-30</td><td>30-40</td><td>40+</td></tr></table>	NEGL	Low	Medium	High	Severe	0-10	10-20	20-30	30-40	40+										
NEGL	Low	Medium	High	Severe																		
0-10	10-20	20-30	30-40	40+																		
ESG Book	The ESG score identifies sustainable companies that are better positioned to outperform over the long term. The methodology considers the principle of financial materiality including information that significantly helps explain future risk-adjusted performance. Materiality is applied by over-weighting features with higher materiality and rebalancing these weights on a rolling quarterly basis.	The total ESG score is calculated as a weighted sum of the features scores using materiality-based weights. The score is scaled between 0 and 100 with higher scores indicating better performance.																				
MSCI	MSCI ESG ratings aim to measure a company's management of financially relevant ESG risks and opportunities. It uses a rules-based methodology to identify industry leaders and laggards according to their exposure to ESG risks and how well they manage those risks relative to peers. <table><tr><td>AAA</td><td>8.571-10.000</td><td rowspan="3">Leader:</td><td rowspan="3">leading its industry in managing the most significant ESG risks and opportunities</td></tr><tr><td>AA</td><td>7.143-8.570</td></tr><tr><td>A</td><td>5.714-7.142</td></tr><tr><td>BBB</td><td>4.286-5.713</td><td rowspan="2">Average:</td><td rowspan="2">a mixed or unexceptional track record of managing the most significant ESG risks and opportunities relative to industry peers</td></tr><tr><td>BB</td><td>2.857-4.285</td></tr><tr><td>B</td><td>1.429-2.856</td><td rowspan="2">Laggard:</td><td rowspan="2">lagging its industry based on its high exposure and failure to manage significant ESG risks</td></tr><tr><td>CCC</td><td>0.000-1.428</td></tr></table>		AAA	8.571-10.000	Leader:	leading its industry in managing the most significant ESG risks and opportunities	AA	7.143-8.570	A	5.714-7.142	BBB	4.286-5.713	Average:	a mixed or unexceptional track record of managing the most significant ESG risks and opportunities relative to industry peers	BB	2.857-4.285	B	1.429-2.856	Laggard:	lagging its industry based on its high exposure and failure to manage significant ESG risks	CCC	0.000-1.428
AAA	8.571-10.000	Leader:	leading its industry in managing the most significant ESG risks and opportunities																			
AA	7.143-8.570																					
A	5.714-7.142																					
BBB	4.286-5.713	Average:	a mixed or unexceptional track record of managing the most significant ESG risks and opportunities relative to industry peers																			
BB	2.857-4.285																					
B	1.429-2.856	Laggard:	lagging its industry based on its high exposure and failure to manage significant ESG risks																			
CCC	0.000-1.428																					
Moody's ESG solutions	Moody's assesses the degree to which companies take into account ESG objectives in the definition and implementation of their strategy policies. It believes that a company integrating ESG factors into its business model and relatively outperforming its peers is better positioned to mitigate risks and create sustainable value for shareholders over the medium to long term.																					
Refinitiv ESG rating	Designed to transparently and objectively measure a company's relative ESG performance, commitment and effectiveness across 10 main themes, based on publicly available and auditable data. The score ranges from 0 to 100 on relative ESG performance and insufficient degree of transparency in reporting material ESG data publicly. <i>(Score ratings are 0 to 25 = poor; >25 to 50 = satisfactory; >50 to 75 = good; and >75 to 100 = excellent.)</i>																					
S&P Global	The S&P Global ESG Score is a relative score measuring a company's performance on and management of ESG risks, opportunities, and impacts compared to its peers within the same industry classification. The score ranges from 0 to 100.																					
Bloomberg	ESG Score	Bloomberg score evaluating the company's aggregated Environmental, Social and Governance (ESG) performance. The score is based on Bloomberg's view of ESG financial materiality. The score is a weighted generalized mean (power mean) of Pillar Scores, where the weights are determined by the pillar priority ranking. Values range from 0 to 10; 10 is the best.																				
Bloomberg	ESG Disclosure Score	Disclosure of a company's ESG used for Bloomberg ESG score. The score ranges from 0 for none to 100 for disclosure of every data point, measuring the amount of ESG data reported publicly, and not the performance on any data point.																				

[Rating](#) regarding the sustainable development of Thai listed companies, both on the SET and MAI, are publicly available on the website of the Securities and Exchange Commission of Thailand (SEC). Currently, ratings available are 1) "**CG Score**"; 2) "**AGM Level**"; 3) "**Thai CAC**"; and 4) **THSI**. The ratings are updated on an annual basis. FSSIA does not confirm nor certify the accuracy of such ratings.

Source: FSSIA's compilation

GENERAL DISCLAIMER

ANALYST(S) CERTIFICATION

Jitra Amornthum FSS International Investment Advisory Securities Co., Ltd

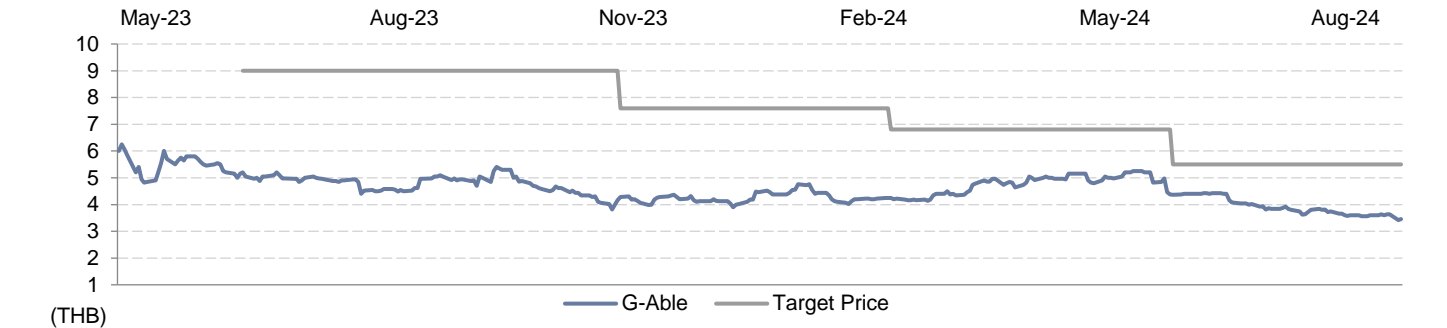
The individual(s) identified above certify(ies) that (i) all views expressed in this report accurately reflect the personal view of the analyst(s) with regard to any and all of the subject securities, companies or issuers mentioned in this report; and (ii) no part of the compensation of the analyst(s) was, is, or will be, directly or indirectly, related to the specific recommendations or views expressed herein.

This report has been prepared by FSS International Investment Advisory Securities Company Limited (FSSIA). The information herein has been obtained from sources believed to be reliable and accurate; however FSSIA makes no representation as to the accuracy and completeness of such information. Information and opinions expressed herein are subject to change without notice. FSSIA has no intention to solicit investors to buy or sell any security in this report. In addition, FSSIA does not guarantee returns nor price of the securities described in the report nor accept any liability for any loss or damage of any kind arising out of the use of such information or opinions in this report. Investors should study this report carefully in making investment decisions. All rights are reserved.

This report may not be reproduced, distributed or published by any person in any manner for any purpose without permission of FSSIA. Investment in securities has risks. Investors are advised to consider carefully before making investment decisions.

History of change in investment rating and/or target price

G-Able (GABLE TB)



Date	Rating	Target price	Date	Rating	Target price	Date	Rating	Target price
21-Jun-2023	BUY	9.00	06-Feb-2024	BUY	6.80	-	-	-
02-Nov-2023	BUY	7.60	16-May-2024	BUY	5.50			

Jitra Amornthum started covering this stock from 21-Jun-2023

Price and TP are in local currency

Source: FSSIA estimates

Company	Ticker	Price	Rating	Valuation & Risks
G-Able	GABLE TB	THB 3.46	BUY	The key downside risks to our TP are 1) failure to secure new projects from customers; 2) a lack of human resources; and 3) more intense competition.

Source: FSSIA estimates

Additional Disclosures

Target price history, stock price charts, valuation and risk details, and equity rating histories applicable to each company rated in this report is available in our most recently published reports. You can contact the analyst named on the front of this note or your representative at Finansia Syrus Securities Public Company Limited.

All share prices are as at market close on 06-Aug-2024 unless otherwise stated.

RECOMMENDATION STRUCTURE

Stock ratings

Stock ratings are based on absolute upside or downside, which we define as $(\text{target price}^* - \text{current price}) / \text{current price}$.

BUY (B). The upside is 10% or more.

HOLD (H). The upside or downside is less than 10%.

REDUCE (R). The downside is 10% or more.

Unless otherwise specified, these recommendations are set with a 12-month horizon. Thus, it is possible that future price volatility may cause a temporary mismatch between upside/downside for a stock based on market price and the formal recommendation.

* In most cases, the target price will equal the analyst's assessment of the current fair value of the stock. However, if the analyst doesn't think the market will reassess the stock over the specified time horizon due to a lack of events or catalysts, then the target price may differ from fair value. In most cases, therefore, our recommendation is an assessment of the mismatch between current market price and our assessment of current fair value.

Industry Recommendations

Overweight. The analyst expects the fundamental conditions of the sector to be positive over the next 12 months.

Neutral. The analyst expects the fundamental conditions of the sector to be maintained over the next 12 months.

Underweight. The analyst expects the fundamental conditions of the sector to be negative over the next 12 months.

Country (Strategy) Recommendations

Overweight (O). Over the next 12 months, the analyst expects the market to score positively on two or more of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

Neutral (N). Over the next 12 months, the analyst expects the market to score positively on one of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

Underweight (U). Over the next 12 months, the analyst does not expect the market to score positively on any of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.