23 JULY 2024

EQUITY RESEARCH - COMPANY REPORT

TMBTHANACHART BANK

THAILAND / BANKING

เน้นที่คุณภาพสินเชื่อและการควบคุมต้นทุน

- ้ทำไรสุทธิ์ 2Q24 โตตามคาดในท่ามกลางสถานการณ์สินเชื่อและค่าธรรมเนียมที่ไม่ เอื้ออ่านวยจากประโยชน์ทางภาษีที่เหลือมากพอ
- ี้ เราลดประมาณการตัวเลขการเติบโตของกำไรสุทธิในปี 2024-26 เล็กน้อยมาที่ 6.0% CAGR ยังสูงกว่าค่าเฉลี่ยของกลุ่มฯ
- ี้เราคงคำแนะนำซื้อและเลือก TTB เป็นหุ้นเด่นที่ราคาเป้าหมายปี 2024 ที่ 2.22 บาท

กำไร 2024 ออกมาตามดาด กำไรปกติชะลอตัว

TTB รายงานกำไรสุทธิปี 2Q24 ออกมาตามคาดโดยอยู่ที่ 5.36พัน ลบ. (+0.4% q-q, +17.3% y-y) ้ ค่าใช้จ่ายในการดำเนินงานลดลงจากเงินจูงใจที่ลดลงและประสิทธิภาพในด้านต้นทุนซึ่งช่วยชดูเชย รายได้จากการดำเนินงานที่ลดลงและผลกระทบจากผลขาดทุนทางด้านเครดิตที่คาดว่าจะเกิดขึ้น (ECL) ที่สูงขึ้น กำไรก่อนหักสำรอง (PPOP) อยู่ที่ 10.2พัน ล[ิ]บ. โตขึ้น 0.6% q-q และ 2.7% y-y รายได้ดอ^ทเบี้ยสุทธิ (NII) ยังชะลอตัวตามคาดโดยลดลงเล็กน้อย 1.5% q-q แต่เพิ่มขึ้น 0.7% y-y สอดคล้องกับสินใชื่อที่หดุดัว 1.4% q-q, 4.9% y-y, และ 2.4% YTD โดยมีปัจจัยกดดันจากพอร์์ด์ สินเชื่อที่ให้ผลตอบแทนต่ำกล่าวคือ สินเชื่อเช่าซื้อสำหรับรถยนต์ทั้งใหม่และเก่า (24%) และสินเชื่อ ที่อยู่อาศัย (25%) แม้ว่าสินเชื่อที่ให้ผลตอบแทนสูง (12%) จะเพิ่มขึ้น นอกจากนี้ส่วนต่างดอกเบีย ใน 2024 ยังลุดลงต่ำกว่าคาดโดยลดลง 2bp เป็น 3.24% ส่วนมากจากตันทุนเงินฝาก (Cost of funds) ที่สูงขึ้นซึ่งไม่สามารถชดเชยได้ด้วยการบริการผลตอบแทนสินเชื่อ อย่างไรก็ดีจากสัดส่วน สินเชื่อต่อไงินฝากที่ 95% ทำให้คาดว่าแรงกดดันต่อตันทุนจะลดลงในช่วง 2H24 รายได้ที่ไม่ใช่ ดอกเบี้ยสุทธิ (Non-NII) ลดลง 2.6% q-q และ 13.1% y-y ส่วนมากจากรายได้ค่าธรรมเนียมสุทธิที ็ลดลงโดยเฉพาะอย่างยิ่งค่าธรรมเนียมในธุรกิจ Bancassurance ซึ่งสอดคล้องไปกับการให้สินเชื่อ ใหม่

้คุณภาพสินทรัพย์อยู่ในระดับที่จัดการได้ สำรอง ECL อย่างระมัดระวังมากขึ้น

เราคิดว่าคุณภาพสินทรัพย์ไม่มีประเด็นที่ต้องกังวล ฐานสินเชื่อที่ลดลงได้ทำให้สัดส่วนหนี้ด้อย ้คุณภาพใน 2Q24 เพิ่มขึ้นเล็กน้อยเป็น 3.09% ในขณะที่ตัวเลขหนี้ด้อยคุณภาพโตเพียงเล็กน้อย ้อย่างไรก็ดีดันทุนความเสี่ยงในการปล่อยสินเชื่อ (Credit cost) เพิ่มเป็น 162bp สูงกว่าระดับปกติที่ 133bp โดยที่ 1.09พัน ลบ. เป็นสำรองเพิ่มเติมสำหรับความไม่แน่นอนในอนาคต[ิ]นอกจากนี้สัดส่วน สำรองต่อหนี้ด้อยคุณภาพ (Coverage ratio) ยังลดลงเล็กน้อยเป็น 152% จากการตัดจำหน่ายเป็น จำนวนมาก

ปรับประมาณการกำไรสุทธิปี 2024-26 เล็กน้อย

เราปรับลดประมาณการกำไรปี 2024-26 ของเราลง 0.3-2.0% เพื่อสะท้อนสมมติฐาน Credit cost ที่สูงขึ้นรวมถึงสมมติฐานสินเชื่อ ค่าธรรมเนียมสุทธิและอัตราส่วนค่าใช้จ่ายในการดำเนินงานต่อ รายได้ (Cost-to-income ratio) ที่ลดลงจากเศรษฐกิจไทยที่พื้นตัวช้า เราปรับลดประมาณการตัวเลข การเติบโตของกำไรสทธิปี 2024-26 ของเราเป็น 6.0% CAGR โดยคาดว่าปัจจัยหนนสำคัญจะมา ้จากสินเชื่อที่ให้ผลตอบแทนสูง (เน้นคุณภาพสินเชื่อ) และการบริหาร NIM และต้นทุ่นอย่างต่อเนื่อง ้นอกจากนี้สมมติฐานประโยช^{ั้}นทางภา^เษียังจะช่วยถ่วงดุลสมมติฐาน Credit cost พิเศษเพื่อเสริม Coverage ratio

้คงแหะนำซื้อจากผลตอบแทนในรูปเงินปันผลที่น่าสนใจที่ 6-7%

้ เรายังเลือก TTB เป็นหุ้นเด่นและคงคำแนะนำซื้อเนื่องจากกำไรสุทธิมี Downside จำกัดและหุ้นให้ ้ผลตอบแทนในรูปเงินปั้นผลที่น่าสนใจถึง 6-7% ต่อปี ราคาเป้าห^{ู้}มายใหม่ปี 2024 ของเราอยู่ที่ 2.22 (จาก 2.24) บาท[ี]่จากค่า P/BV ที่ 0.90x (จาก 0.91x) อันมีสมมติฐานจากค่า LT-ROE ที่ 8.4% (จาก 8.5%) และ COE ที่ 9.2%



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PREPARED BY FSS INTERNATIONAL INVESTMENT ADVISORY SECURITIES CO LTD (FSSIA). ANALYST CERTIFICATION AND IMPORTANT DISCLOSURES CAN BE FOUND AT THE END OF THIS REPORT

บทวิเคราะห์ฉบับนี้แปลมาจากตันฉบับภาษาอังกฤษ ที่ออกรายงานเมื่อวันที่ 23 กรกฎาคม 2024



FSSIA ESG rating

UNCHANGED

THB2.22
THB1.76
+26.1%
THB2.24
-0.9%
+11.1%

KEY STOCK DATA

TTB TB

YE Dec (THB m)	2023	2024E	2025E	2026E
Operating profit	17,483	19,192	20,306	21,963
Net profit	18,463	19,192	20,306	21,963
EPS (THB)	0.19	0.20	0.21	0.23
vs Consensus (%)	-	(3.4)	(4.1)	2.2
Recurring net profit	18,463	19,192	20,306	21,963
Core EPS (THB)	0.19	0.20	0.21	0.23
Chg. In EPS est. (%)	-	(1.7)	(2.0)	(0.3)
EPS growth (%)	30.1	4.0	5.8	8.2
Core P/E (x)	9.2	8.9	8.4	7.8
Dividend yield (%)	6.0	6.2	6.6	7.1
Price/book (x)	0.7	0.7	0.7	0.7
ROE (%)	8.2	8.2	8.4	8.7
ROA (%)	1.0	1.1	1.1	1.2



Share price performance	1 Month	3 Month	12 Month
Absolute (%)	9.3	(1.1)	8.0
Relative to country (%)	8.2	0.0	26.0
Mkt cap (USD m)			4,719
3m avg. daily turnover (USD m)			11.9
Free float (%)			39
Major shareholder	Thanacha	art Capital I	PCL (24%)
12m high/low (THB)			1.92/1.53
Issued shares (m)			96,778

Sources: Bloomberg consensus; FSSIA estimates



Investment thesis

We maintain a favorable view of TTB, despite its cloudy 2024 core business outlook due to the following:

- Our 2026 ROE assumption has increased to 8.7%, approaching TTB's 10% long-term target after taking into account tax benefits.
- We expect TTB to deliver 2024-26 net profit growth at a 6.0% CAGR, based on our conservative credit cost assumptions. Our sensitivity analysis shows that, with every 10bp reduction in 2024 credit costs, the net profit could have a 6.8% upside on top of the net profit forecast, all else being equal.
- Our expected 2024-26 dividend yields under the dividend payout ratio of c55% surge to an attractive level of 6-7% p.a.

Company profile

TMBThanachart Bank Public Company Limited provides a full range of banking and financial services. The bank offers corporate and personal lending, retail and wholesale banking, international trade financing, and investment banking services to its customers throughout Thailand. It merged with Thanachart Bank at the end of 2019. The entire business transfer (EBT) process was completed in Jul-21.

www.ttbbank.com

Catalysts

Potential share price catalysts for TTB include:

- 1) Higher NIM from an improved loan portfolio mix;
- Lower credit costs from better-than-expected new NPLs;
- 3) Better operating cost control;
- 4) A higher-than-expected dividend pay-out ratio.

Risks to our call

Downside risks to our GGM-based TP are 1) prolonged economic sluggishness affecting loan growth and asset quality; and 2) the impact of new regulations from the Bank of Thailand.

Event calendar

Date	Event
Oct 2024	3Q24 results announcement

Principal activities (revenue, 1H24)

- Net interest income 81.6 %
- Non-interest income 18.4 %

Source: TMBThanachart Bank

Major shareholders

- Thanachart Capital PCL 24.4 %
- ING Bank N.V. 22.9 %
- Ministry of Finance 11.7 %
- Vayupak Fund 10.5 %
- Others 30.4 %

Source: TMBThanachart Bank

Key assumptions

	2024E	2025E	2026E
	(%)	(%)	(%)
Net profit (THB m)	19,192	20,306	21,963
EPS (THB)	0.20	0.21	0.23
Net profit growth (%)	4.0%	5.8%	8.2%
NIM (%)	3.24%	3.26%	3.29%
Loan growth (%)	-3.0%	0.5%	0.5%
Fee growth (%)	-4.7%	1.0%	1.0%
Non-NII growth (%)	-2.8%	1.5%	1.5%
Credit cost (bp)	160	155	150
Cost to income (%)	43.2%	43.4%	43.0%
NPL ratio	3.15	3.17	3.17

Source: FSSIA estimates

Earnings sensitivity

Loan growth	±2ppt	(5.0)	(3.0)	(1.0)					
% change in net profit		(1.7)		1.7					
NIM (%)	±5bp	3.19	3.24	3.29					
% change in net profit		(4.2)		4.2					
Credit cost (bp)	±10bp	150	160	170					
% change in net profit		6.8		(6.8)					

Source: FSSIA estimates



2Q24 profit in line; sluggish core profit

TTB delivered an in-line 2Q24 net profit of THB5.36b, increasing by 0.4% q-q and 17.3% y-y. Following its variable incentive compensation reduction and cost efficiency, a lower operating expense offset weaker operating income and a rising ECL impact. Accordingly, PPOP amounted to THB10.2b, growing by 0.6% q-q and 2.7% y-y. NII remained sluggish as expected, with a slight decrease of 1.5% q-q but an increase of 0.7% y-y, aligning with its loan contraction of 1.4% q-q, 4.9% y-y, and 2.4% YTD, pressured by its low-yield portfolio – hire-purchase lending (24%) for new and used cars and housing loans (25%) – despite increasing high-yield loans (12%). In addition, the 2Q24 NIM dipped lower than expected by 2bp to 3.24%, mainly from the rising cost of funds, which its loan yield management could not offset. However, given TTB's 95% loan-to-deposit ratio, we expect less pressure on the cost side in 2H24. The correction in non-NII by 2.6% q-q and 13.1% y-y was primarily due to a drop in net fee income, particularly bancassurance fees tied to new loan bookings.

The 1H24 net profit amounts to THB10.7b, growing significantly by 20.6% y-y and accounting for 55% of our full-year forecast. Thanks to the tax benefits (THB12.7b remaining as of 2Q24), TTB could have the financial flexibility to cushion its bottom line while sustaining a high level of ECLs to tackle NPLs and build up its coverage ratio.

Exhibit 1: TTB - 2Q24 operating summary

Year end Dec 31	2Q23	3Q23	4Q23	1Q24	2Q24	Cha	ange	1H23	1H24	Change	%of	2024E	Change
	(THB m)	(q-q%)	(y-y%)	(THB m)	(THB m)	(y-y%)	24E	(THB m)	(у-у %)				
Net interest income	14,093	14,665	14,948	14,397	14,185	(1.5)	0.7	27,595	28,583	3.6	50	57,305	0.2
Non-interest income	3,668	3,335	3,384	3,273	3,187	(2.6)	(13.1)	7,035	6,460	(8.2)	48	13,371	(2.8)
Fee income - net	2,659	2,505	2,638	2,454	2,209	(10.0)	(16.9)	5,218	4,664	(10.6)	47	9,877	(4.7)
Total operating income	17,760	18,000	18,332	17,671	17,372	(1.7)	(2.2)	34,630	35,043	1.2	50	70,675	(0.4)
Total operating expenses	7,863	7,777	8,336	7,570	7,210	(4.8)	(8.3)	15,166	14,781	(2.5)	48	30,555	(2.3)
PPOP before tax	9,897	10,223	9,996	10,100	10,162	0.6	2.7	19,464	20,262	4.1	51	40,121	1.1
Expected credit loss	4,244	4,354	9,326	5,117	5,281	3.2	24.4	8,520	10,397	22.0	50	20,929	(5.7)
Income tax	1,087	1,133	(4,197)	(351)	(474)	35.0	N/A	2,083	(826)	N/A	N/A	0	N/A
Net profit	4,566	4,735	4,867	5,335	5,356	0.4	17.3	8,861	10,690	20.6	56	19,192	4.0
EPS (THB)	0.05	0.05	0.05	0.06	0.06	0.4	17.3	0.09	0.11	20.6	56	0.20	4.0
Key ratios	2Q23	3Q23	4Q23	1Q24	2Q24	Cha	ange	1H23	1H24	Change		2024E	
Asset quality ratio	(%)	(%)	(%)	(%)	(%)	(q-q%)	(y-y%)	(THB m)	(THB m)	(y-y%)		(%)	
Gross NPLs (THB m)	40,719	40,279	41,006	39,759	40,105	0.9	(1.5)	40,719	40,105	(1.5)		40,600	
Change (% from prior period)	(3.1)	(1.1)	1.8	(3.0)	0.9			(1.5)	(1.5)			(1.0)	
NPL ratios (%) - reported	2.63	2.67	2.62	2.56	2.64			2.63	2.64				
NPL ratio (%)	2.99	2.96	3.09	3.02	3.09			2.99	3.09			3.15	
Coverage ratio (%) - reported	144	144	155	155	152			144	152				
Coverage ratio (%)	144	144	155	155	152			144	152			157	
Credit cost (bp)	125	128	277	155	162			124	156			160	
Profitability ratio	(%)	(%)	(%)	(%)	(%)							(%)	
Cost to income ratio	44.3	43.2	45.5	42.8	41.5			43.8	42.2			43.2	
Average yield (%)	4.38	4.64	4.81	4.77	4.81			4.28	4.80			4.81	
Cost of funds (%)	1.39	1.47	1.60	1.75	1.82			1.34	1.78			1.83	
NIM (%) - reported	3.18	3.34	3.39	3.28	3.26			N/A					
NIM (%)	3.17	3.36	3.42	3.26	3.24			3.12	3.25			3.24	
Non-interest income /total income (%)	20.7	18.5	18.5	18.5	18.3			20.3	18.4			18.9	
Loan growth	(%)	(%)	(%)	(%)	(%)			(%)	(%)			(%)	
q-q	0.4	(0.1)	(2.6)	(1.0)	(1.4)								
у-у	(2.1)	(2.2)	(3.5)	(3.2)	(4.9)			(2.1)	(4.9)			(3.0)	
Year-to-date	(0.9)	(1.0)	(3.5)	(1.0)	(2.4)			(0.9)	(2.4)				

Sources: TTB; FSSIA estimates



Manageable asset quality, more prudent ECL reserves

We believe that TTB's asset quality has no cause for concern. A lower loan base caused the 2Q24 NPL ratio to increase slightly to 3.09%, while the absolute NPL figures grew minimally. However, the credit costs elevated to 162bp in the quarter, exceeding their normal level of 133bp, of which THB1.09b was an additional provision for future uncertainties. In addition, the coverage ratio reduced slightly to 152% following its aggressive write-offs.

Regarding the EA lending, TTB disclosed a tiny exposure of cTHB450m, comprising long-term secured and short-term unsecured loans. However, the bank plans to reclassify the loan stage and provide reserves in 3Q24, of which the impact could be lower than the stated amount due to the ongoing repayment as usual. We reiterate the minimal effects on 2024E net profit due mainly to its ample management overlay (c17% of total LLRs) as a buffer.

Exhibit 2: TTB – Staged loans and ECL

	2021	2022	2023	1Q24	2Q24	2021	2022	2023	1Q24	2Q24
	(THB b)	(%)	(%)	(%)	(%)	(%)				
Staged loans										
Stage 1	1,225	1,225	1,175	1,163	1,145	88.8	88.5	87.9	87.9	87.7
Stage 2	113	117	121	121	120	8.2	8.4	9.0	9.1	9.2
Stage 3	42	42	41	40	40	3.1	3.0	3.1	3.0	3.1
Total	1,380	1,384	1,337	1,323	1,305	100.0	100.0	100.0	100.0	100.0
Allowance for ECL										
Stage 1	12	13	16	15	15	1.0	1.1	1.3	1.3	1.3
Stage 2	22	24	28	29	29	19.6	20.9	23.3	24.2	24.1
Stage 3	20	20	20	18	17	47.1	47.0	48.1	45.0	42.3
Total	54	57	64	62	61	3.9	4.1	4.8	4.7	4.7
LLR/ Loans	(%)	(%)	(%)	(%)	(%)					
Stage 1	1.0	1.1	1.3	1.3	1.3					
Stage 2	19.6	20.9	23.3	24.2	24.1					
Stage 3	47.1	47.0	48.1	45.0	42.3					
Total	3.9	4.1	4.8	4.7	4.7					
	(%)	(%)	(%)	(%)	(%)					
NPL / TL	3.1	3.0	3.1	3.0	3.1					
NPL vs. Stage 2 loans / TL	11.2	11.5	12.1	12.1	12.3					
LLR / NPL	128	138	155	155	152					
LLR / (NPL vs. Stage 2)	35	36	39	39	38					

Sources: TTB; FSSIA's compilation

Minor adjustment on 2024-26E net profit

We trim our 2024-26 earnings forecast by 0.3-2.0% to reflect the expected higher credit costs and weaker loans, net fees, and cost-to-income ratio following the slow recovery of the Thai economy. We reduce our 2024-26E net profit growth to 6.0% CAGR, with the key contributions coming from the high-yield segment (under its stringent lending policy) and continued NIM and cost management. Also, our projected income tax benefits will balance with our expected extra credit costs to strengthen its coverage ratio.

Exhibit 3: 2024-26E earnings revision

		- Current			Previous			Change		
	2024E	2025E	2026E	2024E	2025E	2026E	2024E	2025E	2026E	
	(%)	(%)	(%)	(%)	(%)	(%)	(%)	(%)	(%)	
Net profit (THB m)	19,192	20,306	21,963	19,523	20,713	22,029	-1.7%	-2.0%	-0.3%	
EPS (THB)	0.20	0.21	0.23	0.20	0.21	0.23	-0.8%	-0.1%	-1.3%	
DPS (THB)	0.109	0.115	0.125	0.111	0.118	0.126	-1.7%	-2.2%	-0.6%	
Target price (THB)	2.22			2.24			-0.9%			
Target PBV (x)	0.90			0.91			-1.3%			
Net profit growth (%)	4.0%	5.8%	8.2%	5.7%	6.1%	6.4%				
NIM (%)	3.24%	3.26%	3.29%	3.15%	3.18%	3.20%				
Loan growth (%)	-3.0%	0.5%	0.5%	0.0%	0.5%	0.5%				
Fee growth (%)	-4.7%	1.0%	1.0%	1.0%	1.0%	1.0%				
Non-NII growth (%)	-2.8%	1.5%	1.5%	1.5%	1.5%	1.5%				
Credit cost (bp)	160	155	150	140	135	130				
Cost to income (%)	43.2%	43.4%	43.0%	45.8%	46.0%	46.1%				
NPL ratio	3.15	3.17	3.17	3.15	3.18	3.17				

Source: FSSIA estimates

Exhibit 4: TTB – GGM-based 2024 TP

Gordon growth model	New	Previous
Sustainable ROE	8.41%	8.50%
g	1.00%	1.00%
ROE-g	7.41%	7.41%
Beta	0.78	0.78
Risk free rate	3.0%	3.0%
Risk premium	8.0%	8.0%
COE	9.24%	9.24%
COE-g	8.24%	8.24%
ROE-g/COE-g (x)	0.90	0.91

Exhibit 5: Share price performance of banks under coverage, as of 19 July 2024

		Pr	ice performa	ance	
	1M	3M	6M	1Y	YTD
	(%)	(%)	(%)	(%)	(%)
BBL TB	5.4	(0.7)	(4.8)	(16.2)	(12.1)
KBANK TB	2.4	2.8	1.6	(5.2)	(5.6)
KKP TB	(9.4)	(15.6)	(9.9)	(28.8)	(13.9)
КТВ ТВ	1.8	8.8	(3.9)	(13.4)	(5.4)
SCB TB	(3.8)	(1.5)	(3.3)	(8.6)	(4.2)
TISCO TB	(1.6)	(4.8)	(3.3)	(2.8)	(5.3)
ТТВ ТВ	9.9	(0.6)	4.7	8.6	6.0
SETBANK	1.3	(1.3)	(4.3)	(12.0)	(7.4)
SET	1.6	(0.5)	(4.2)	(13.8)	(6.4)

Source: FSSIA estimates

Exhibit 6: TTB - one-year prospective PBV band



Sources: Bloomberg; FSSIA estimates

Source: Bloomberg

Exhibit 7: TTB – one-year prospective PER band



Sources: Bloomberg; FSSIA estimates

Exhibit 8: Peer regional banks comparisons, as of 19 July 2024

Company name	BBG	Share	Target	Upside	Market	PE		PB\	/	ROI	E	Div y	ld
	code	price	price		Cap.	24E	25E	24E	25E	24E	25E	24E	25E
		(LCY)	(LCY)	(%)	(USD m)	(x)	(x)	(x)	(x)	(%)	(%)	(x)	(x)
Thailand													
Bangkok Bank	BBL TB	132.50	157.00	18	6,970	6.0	5.8	0.5	0.4	7.7	7.6	5.5	5.7
Kasikornbank	KBANK TB	128.00	145.00	13	8,358	6.4	5.9	0.5	0.5	8.6	9.0	5.9	6.6
Krung Thai Bank	КТВ ТВ	17.10	19.90	16	6,586	6.4	6.2	0.6	0.5	9.1	8.8	5.2	5.4
SCB X	SCB TB	101.50	110.00	8	9,418	8.3	7.9	0.7	0.7	8.6	8.8	9.6	10.1
TMBThanachart Bank	ТТВ ТВ	1.76	2.22	26	4,719	8.9	8.4	0.7	0.7	8.2	8.4	6.2	6.6
Kiatnakin Bank	KKP TB	41.00	39.10	(5)	957	8.1	7.4	0.6	0.5	6.9	7.3	5.7	6.5
Tisco Financial Group	TISCO TB	93.75	96.00	2	2,069	10.8	11.0	1.7	1.7	16.1	15.6	8.3	8.3
Thailand weighted average					5,582	9.1	8.6	0.8	0.7	8.5	8.6	5.4	5.7
Hong Kong													
Industrial & Comm Bank of China	1398 HK	4.28	n/a	n/a	271,309	4.2	4.1	0.4	0.4	10.0	9.5	7.6	7.7
China Construction Bank	939 HK	5.42	n/a	n/a	179,028	3.9	3.8	0.4	0.4	10.7	10.2	7.8	8.0
HSBC Holdings	5 HK	67.10	n/a	n/a	159,392	6.6	7.1	0.9	0.9	15.1	12.0	9.3	7.3
Bank of China	3988 HK	3.42	n/a	n/a	175,357	4.4	4.3	0.4	0.4	9.4	9.1	7.4	7.5
Hong Kong average					196,271	4.8	4.8	0.5	0.5	11.3	10.2	8.0	7.6
China													
Industrial & Comm Bank of China	601398 CH	5.84	n/a	n/a	271,362	6.1	6.0	0.6	0.5	9.8	9.4	5.1	5.2
Agricultural Bank of China	601288 CH	4.64	n/a	n/a	222,621	6.5	6.2	0.6	0.6	10.2	9.9	4.9	5.0
China Construction Bank	601939 CH	7.43	n/a	n/a	179,063	5.7	5.6	0.6	0.6	10.8	10.3	5.3	5.4
Bank of China	601988 CH	4.65	n/a	n/a	175,391	6.3	6.2	0.6	0.5	9.3	8.9	5.0	5.1
China average					212,109	6.2	6.0	0.6	0.6	10.0	9.6	5.1	5.2
South Korea													
KB Financial Group	105560 KS	86,500	n/a	n/a	25,789	6.9	6.1	0.6	0.5	8.6	9.1	3.6	3.9
Shinhan Finanicial Group	055550 KS	55,000	n/a	n/a	20,517	6.0	5.6	0.5	0.5	8.8	8.9	3.9	4.2
Hana Financial Group	086790 KS	63,600	n/a	n/a	13,671	5.0	4.7	0.5	0.4	9.4	9.4	5.5	6.0
Industrial Bank of Korea	024110 KS	13,970	n/a	n/a	8,038	4.1	4.0	0.4	0.3	9.0	8.6	7.5	7.9
South Korea average					17,004	5.5	5.1	0.5	0.5	9.0	9.0	5.1	5.5
Indonesia													
Bank Central Asia	BBCA IJ	10,100	n/a	n/a	77,151	23.2	21.3	4.7	4.3	21.1	21.2	2.7	3.1
Bank Rakyat Indonesia Persero	BBRI IJ	4,910	n/a	n/a	45,511	11.9	10.7	2.3	2.1	19.3	20.3	6.6	7.0
Bank Mandiri Persero	BMRI IJ	6,700	n/a	n/a	38,126	11.0	9.9	2.2	2.0	20.5	20.8	5.4	5.7
Bank Negara Indonesia Persero	BBNI IJ	5,100	n/a	n/a	11,729	8.6	7.5	1.2	1.1	14.2	14.9	5.5	6.2
Bank Syariah Indonesia	BRIS IJ	2,560	n/a	n/a	7,310	17.8	14.8	2.7	2.3	16.0	16.6	0.9	1.2
Indonesia average					35,965	14.5	12.8	2.6	2.4	18.2	18.8	4.2	4.6
Malaysia													
Malayan Banking	MAY MK	10.06	n/a	n/a	25,979	12.3	11.7	1.3	1.2	10.3	10.6	6.2	6.4
Public Bank	PBK MK	4.19	n/a	n/a	17,329	11.7	11.1	1.4	1.3	12.4	12.2	4.8	5.1
CIMB Group Holdings	CIMB MK	7.12	n/a	n/a	16,384	10.1	9.5	1.1	1.0	10.8	10.9	5.6	5.9
Hong Leong Bank	HLBK MK	19.02	n/a	n/a	8,797	9.6	9.0	1.1	1.0	11.6	11.4	3.6	3.9
RHB Bank	RHBBANK MK	5.69	n/a	n/a	5,307	8.6	8.2	0.8	0.7	9.1	9.2	7.1	7.4
Malaysia average					14,759	10.5	9.9	1.1	1.1	10.8	10.9	5.5	5.8
Singapore													
DBS Group Holdings	DBS SP	36.20	n/a	n/a	77,146	9.8	9.9	1.6	1.5	16.7	15.6	6.1	6.6
Oversea-Chinese Banking	OCBC SP	15.05	n/a	n/a	50,522	9.2	9.2	1.2	1.1	13.3	12.6	5.7	5.8
United Overseas Bank	UOB SP	32.57	n/a	n/a	40,640	9.2	9.0	1.2	1.1	12.8	12.5	5.4	5.6
Singapore average					56,103	9.4	9.4	1.3	1.2	14.3	13.6	5.8	6.0
Regional average (excl. Thailand)					84,939	8.8	8.2	1.2	1.1	12.4	12.2	5.5	5.7
Total average (incl. Thailand)					67,580	8.6	8.1	1.1	1.0	11.7	11.6	5.8	6.0

Sources: Bloomberg; FSSIA estimates

Financial Statements

TMBThanachart Bank

Profit and Loss (THB m) Year Ending Dec	2022	2023	2024E	2025E	2026
nterest Income	65,627	79,134	85,037	85,454	86,836
nterest expense	(14,009)	(21,926)	(27,733)	(27,785)	(27,891
Net interest income	51,618	57,208	57,305	57,669	58,944
Vet fees & commission	10,391	10,362	9,877	9,976	10,076
Foreign exchange trading income	-	-	-	-	
Securities trading income	1,699	1,718	1,770	1,823	1,87
Dividend income	0	0	0	0	(
Other income	2,145	1,674	1,724	1,776	1,829
Non interest income	14,236	13,754	13,371	13,574	13,782
Fotal income	65,854	70,962	70,675	71,243	72,726
Staff costs	(16,006)	(16,673)	(15,839)	(15,997)	(16,157
Other operating costs	(13,946)	(14,607)	(14,716)	(14,924)	(15,139
Dperating costs	(29,952)	(31,280)	(30,555)	(30,922)	(31,297
Pre provision operating profit	35,902	39,682	40,121	40,322	41,430
Expected credit loss	(18,353)	(22,199)	(20,929)	(20,016)	(19,467
Dther provisions	-				(,
Dperating profit	17,548	17,483	19,192	20,306	21,963
Recurring non operating income	0	0	0	0	(
Associates	-	-	-	-	,
Goodwill amortization	-	-	-	-	
Non recurring items	-	-	-	-	
Profit before tax	- 17,548	- 17,483	- 19,192	20,306	21,963
Fax	(3,352)	980	0	20,300	21,30
Profit after tax	14,196	18,463	19,192	20,306	21,96
Non-controlling interest	14,190	0	0	20,308	21,90
Preferred dividends	0	0	0	0	
	-	-	-	-	
Other items	-	10 462	-	-	21.06
Reported net profit	14,196	18,463	19,192	20,306 0	21,963
Non recurring items & goodwill (net)	-	-	0)
Recurring net profit	14,196	18,463	19,192	20,306	21,963
Per share (THB)					
Recurring EPS *	0.15	0.19	0.20	0.21	0.23
Reported EPS	0.15	0.19	0.20	0.21	0.23
OPS	0.07	0.11	0.11	0.12	0.1
Growth					
Net interest income (%)	1.2	10.8	0.2	0.6	2.2
Non interest income (%)	(2.1)	(3.4)	(2.8)	1.5	1.
Pre provision operating profit (%)	4.6	10.5	1.1	0.5	2.1
Operating profit (%)	37.1	(0.4)	9.8	5.8	8.2
Reported net profit (%)	35.5	30.1	4.0	5.8	8.2
Recurring EPS (%)	35.3	30.1	4.0	5.8	8.3
Reported EPS (%)	35.3	30.1	4.0	5.8	8.2
ncome Breakdown					
Net interest income (%)	78.4	80.6	81.1	80.9	81.0
Net fees & commission (%)	15.8	14.6	14.0	14.0	13.9
Foreign exchange trading income (%)	-	-	-	-	
Securities trading income (%)	2.6	2.4	2.5	2.6	2.
Dividend income (%)	2.0		2.0	-	
Other income (%)	3.3	2.4	2.4	2.5	2.
Operating performance	0.0	2.7	2.7	2.0	2.0
	0.76	A 4E	1 0 1	1 0 2	4.0
Bross interest yield (%)	3.76	4.45	4.81	4.83	4.8
Cost of funds (%)	0.92	1.44	1.80	1.83	1.8
Vet interest spread (%)	2.84	3.01	3.01	3.00	2.9
Vet interest margin (%)	3.0	3.2	3.2	3.3	3.
Cost/income(%)	45.5	44.1	43.2	43.4	43.
Cost/assets(%)	1.7	1.7	1.7	1.7	1.1
Effective tax rate (%)	19.1	(5.6)	0.0	0.0	0.
Dividend payout on recurring profit (%)	49.8	55.0	55.0	55.0	55.
ROE (%)	6.6	8.2	8.2	8.4	8.
ROE - COE (%)	6.6	8.2	8.2	8.4	8.
ROA (%)	0.8	1.0	1.1	1.1	1.:
RORWA (%)	1.2	1.6	1.6	1.7	3.
* Pre-exceptional, pre-goodwill and fully diluted					

Sources: TMBThanachart Bank ; FSSIA estimates

Financial Statements

TMBThanachart Bank

Balance Sheet (THB m) Year Ending Dec	2022	2023	2024E	2025E	2026
Gross customer loans	1,376,118	1,327,964	1,288,125	1,294,566	1,301,039
llowance for expected credit loss	(57,390)	(63,502)	(63,931)	(66,447)	(68,914
nterest in suspense	7,777	7,569	7,342	7,379	7,416
let customer loans	1,326,505	1,272,031	1,231,537	1,235,498	1,239,54
ank loans	187,563	267,486	280,861	294,904	309,649
overnment securities	-	-	-	-	
rading securities	1,533	2,470	2,594	2,723	2,860
vestment securities	211,432	181,558	185,263	189,046	192,909
ash & equivalents	15,506	24,111	21,163	22,643	20,784
ther interesting assets	-	-	-	-	
angible fixed assets	19,788	21,767	22,420	23,093	23,786
ssociates	-	-	-	-	
Goodwill	22,890	23,577	24,284	25,013	25,763
ther intangible assets	-	-	-	-	
Other assets	41,082	39,624	41,216	42,878	44,430
otal assets	1,826,299	1,832,880	1,809,598	1,836,063	1,860,173
ustomer deposits	1,399,247	1,386,581	1,344,983	1,351,708	1,365,225
ank deposits	84,770	87,794	89,550	91,341	82,207
ther interest bearing liabilities	59,644	60,241	60,843	61,452	62,06
on interest bearing liabilities	63,611	69,637	76,252	83,514	91,48
ybrid Capital	-	-	-	-	
otal liabilities	1,607,271	1,604,252	1,571,628	1,588,015	1,600,98
hare capital	91,937	91,937	91,937	91,937	91,93
eserves	127,069	136,689	146,032	156,109	167,24
otal equity	219,006	228,626	237,969	248,047	259,18
Ion-controlling interest	1	1	1	1	
otal liabilities & equity	1,826,279	1,832,880	1,809,598	1,836,063	1,860,173
upplementary items					
isk weighted assets (RWA)	1,185,415	1,189,700	1,174,588	1,191,766	
verage interest earning assets	1,744,236	1,778,062	1,768,160	1,769,041	1,793,84
verage interest bearing liabilities	1,515,421	1,518,110	1,539,138	1,514,996	1,499,93
ET 1 capital	185,795	201,328	185,795	185,795	
otal capital	229,097	244,630	229,097	229,097	
Bross non performing loans (NPL)	41,707	41,006	40,600	41,000	41,30
er share (THB)					
ook value per share	2.26	2.36	2.46	2.56	2.6
angible book value per share	2.03	2.12	2.21	2.30	2.4
irowth					
Gross customer loans	0.4	(3.5)	(3.0)	0.5	0.5
verage interest earning assets	1.0	1.9	(0.6)	0.0	1.4
otal asset (%)	3.8	0.4	(1.3)	1.5	1.3
isk weighted assets (%)	(3.5)	0.4	(1.3)	1.5	nn
customer deposits (%)	4.5	(0.9)	(3.0)	0.5	1.
everage & capital measures		. /	. ,		
ustomer loan/deposits (%)	94.8	91.7	91.6	91.4	90.
quity/assets (%)	12.0	12.5	13.2	13.5	13.
angible equity/assets (%)	10.7	11.2	11.8	12.1	13.
WA/assets (%)	64.9	64.9	64.9	64.9	12.
ET 1 CAR (%)	15.7	16.9	15.8	15.6	
otal CAR (%)	19.3	20.6	19.5	19.2	
sset Quality (FSSIA's calculation)	10.0	20.0	10.0	10.2	
	(1.0)	(4 7)	(1.0)	10	0
hange in NPL (%) PL/gross loans (%)	(1.0) 3.0	(1.7)	(1.0)	1.0	0. 3.
. ,	4.2	3.1	3.2	3.2	
llowance for ECL/gross loans (%) llowance for ECL/NPL (%)	4.2 137.6	4.8 154 9	5.0 157.5	5.1	5. 166.
	137.0	154.9	157.5	162.1	100.
aluation	2022	2023	2024E	2025E	2026
ecurring P/E (x) *	12.0	9.2	8.9	8.4	7.
ecurring P/E @ target price (x) *	15.1	11.6	11.2	10.6	9.8
eported P/E (x)	12.0	9.2	8.9	8.4	7.
ividend yield (%)	4.1	6.0	6.2	6.6	7.
rice/book (x)	4.1 0.8	0.7	0.2	0.0	0.1
rice/tangible book (x)	0.8	0.8	0.8	0.8	0.
rice/tangible book @ target price (x)	1.1	1.0	1.0	0.8 1.0	0.

Sources: TMBThanachart Bank ; FSSIA estimates

TMBThanachart Bank PCL (TTB TB)



 $\star \star \star \star$

63.69 /100

Exhibit 9: FSSIA ESG score implication

Rating	Score	Implication
****	>79-100	Leading its industry peers in managing the most significant ESG risks which not only better cost efficiency but also lead to higher profitability.
****	>59-79	A mixed track record of managing the most significant ESG risks and opportunities relative to industry peers.
***	>39-59	Relevant ESG materiality matrix has been constructively addressed, well-managed and incorporated into day-to-day operations, in which targets and achievements are evaluated annually.
$\star\star$	>19-39	Relevant ESG materiality matrix has been identified with key management in charge for progress to be followed up on and to provide intensive disclosure. Most targets are conventional and achievable.
*	1-19	The company has adopted the United Nations Sustainable Development Goals (UN SDGs), established sustainability management guidelines and fully complies with regulations or ESG suggested guidance from related organizations such as the SET and SEC.

Sources: FSSIA estimates

Exhibit 10: ESG – peer comparison

	FSSIA	Domestic ratings						Global ratings						Bloomberg		
	ESG score	DJSI	SET THSI	THSI	CG score	AGM level	Thai CAC	Morningstar ESG risk	ESG Book	MSCI	Moody's	Refinitiv	S&P Global	ESG score	Disclosure score	
SET100	69.20	5.34	4.40	4.40	4.76	4.65	3.84	Medium	51.76	BBB	20.87	58.72	63.91	3.72	28.17	
Coverage	67.12	5.11	4.15	4.17	4.83	4.71	3.53	Medium	52.04	BB	16.97	56.85	62.09	3.40	31.94	
BBL	62.08		Y	Y	5.00	5.00	Certified	Medium	54.70		29.00	58.68	67.00	2.19	60.06	
KBANK	84.17	Y	Y	Y	5.00	5.00	Certified	Medium	62.19	AA	46.00	73.83	83.00	4.05	59.77	
КТВ	63.10		Y	Y	5.00	5.00	Certified	Medium	53.59	BBB	34.00	64.64	64.00	2.12	61.33	
SCB	62.57	Y	Y	Y	5.00	4.00		High		Α			86.00	3.43		
KKP	62.96		Y	Y	5.00	5.00	Certified	Medium	52.81	BBB		77.56	26.00	2.18	45.90	
TISCO	61.17		Y	Y	5.00	5.00	Certified	Medium	61.41			66.13	29.00	3.57	44.21	
TTB	63.69		Y	Y	5.00	5.00	Certified	Medium	53.98		36.00	56.17	71.00	3.20	53.49	

Sources: <u>SETTRADE.com</u>; FSSIA's compilation

Exhibit 11: ESG score by Bloomberg

FY ending Dec 31	FY 2015	FY 2016	FY 2017	FY 2018	FY 2019	FY 2020	FY 2021	FY 2022
ESG financial materiality scores - ESG score	1.76	1.79	1.92	2.14	2.82	3.02	3.16	3.20
BESG environmental pillar score	0.00	0.00	0.08	0.08	0.38	0.68	0.82	0.82
BESG social pillar score	1.90	2.10	2.23	2.65	4.29	4.17	4.18	4.34
BESG governance pillar score	4.09	3.78	3.99	4.15	3.63	4.13	4.44	4.32
ESG disclosure score	41.00	41.34	43.27	43.64	46.86	50.40	49.27	53.49
Environmental disclosure score	17.09	17.09	17.43	17.76	21.14	22.86	19.48	32.14
Social disclosure score	24.67	25.70	31.14	31.92	31.92	40.84	40.84	40.84
Governance disclosure score	81.10	81.10	81.10	81.10	87.36	87.36	87.36	87.36
Environmental								
Emissions reduction initiatives	Yes							
Climate change policy	No	No	Yes	Yes	Yes	Yes	Yes	Yes
Climate change opportunities discussed	No							
Risks of climate change discussed	No	No	No	Yes	Yes	Yes	Yes	Yes
GHG scope 1	0	0	0	0	1	1	0	4
GHG scope 2 location-based	31	30	29	27	28	15	22	22
GHG Scope 3	1	1	1	0	0	0	0	3
Carbon per unit of production	—	—	—	—	—	—	—	_
Biodiversity policy	No							
Energy efficiency policy	Yes							
Total energy consumption	45	44	42	39	57	32	46	46
Renewable energy use	_	_	_	_	_	_	_	_
Electricity used	44	43	42	37	57	31	45	44
Fuel used - natural gas	_	_	_	_	_	_	_	_

Sources: Bloomberg; FSSIA's compilation

Exhibit 12: ESG score by Bloomberg (cont.)

FY ending Dec 31	FY 2015	FY 2016	FY 2017	FY 2018	FY 2019	FY 2020	FY 2021	FY 2022
Fuel used - crude oil/diesel	No	No	No	No	No	No	No	No
Waste reduction policy	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Hazardous waste	—		—	—	_		_	_
Total waste	0	0	0	0	0	0	0	0
Waste recycled	0	0	0	0	0	0	0	0
Waste sent to landfills	—	—	—	—	—	_	—	_
Environmental supply chain management	No	No	No	No	No	No	No	Yes
Water policy	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Water consumption	278	223	255	154	208	181	_	-
Social								
Human rights policy	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Policy against child labor	No	No	No	No	No	No	No	No
Quality assurance and recall policy	No	No	No	No	No	No	No	No
Consumer data protection policy	No	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Equal opportunity policy	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Gender pay gap breakout	No	No	No	No	No	Yes	Yes	Yes
Pct women in workforce	70	70	71	71	71	69	69	68
Pct disabled in workforce	—	—	—	—	_	_	—	_
Business ethics policy	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Anti-bribery ethics policy	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Health and safety policy	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Lost time incident rate - employees	—	_	—	—	_	0	0	0
Total recordable incident rate - employees	—	—	—	—		_	_	_
Training policy	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Fair remuneration policy	No	No	No	No	No	No	No	No
Number of employees – CSR	9,270	8,980	8,547	8,373	8,135	8,838	15,102	14,620
Employee turnover pct	28	29	31	35	27	14	16	23
Total hours spent by firm - employee training	324,450	269,400	273,504	318,174	284,725	132,570	694,692	891,820
Social supply chain management	No	No	No	Yes	Yes	Yes	Yes	Yes
Governance								
Board size	11	12	12	12	13	13	14	14
No. of independent directors (ID)	3	4	4	4	4	5	5	5
No. of women on board	0	0	0	1	0	1	2	3
No. of non-executive directors on board	10	11	11	11	8	8	13	13
Company conducts board evaluations	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
No. of board meetings for the year	13	13	16	14	17	16	19	15
Board meeting attendance pct	89	84	88	93	92	95	99	99
Board duration (years)	3	3	3	3	3	3	3	3
Director share ownership guidelines	No	No	No	No	No	No	No	No
Age of the youngest director	57	57	57	48	48	49	50	51
Age of the oldest director	71	72	73	74	69	70	71	72
No. of executives / company managers	7	7	6	6	7	11	12	12
No. of female executives	0	0	1	2	3	4	5	5
Executive share ownership guidelines	No	No	No	No	No	No	No	No
Size of audit committee	2	3	3	3	3	3	3	3
No. of ID on audit committee	2	3	3	3	3	3	3	3
Audit committee meetings	14	12	12	12	15	25	13	13
Audit meeting attendance %	90	100	94	94	91	98	100	100
Size of compensation committee	4	4	4	4	4	5	5	5
No. of ID on compensation committee	2	2	2	2	1	2	2	2
No. of compensation committee meetings	14	12	14	14	13	12	12	12
Compensation meeting attendance %	95	88	94	89	97	95	97	97
Size of nomination committee	95 4	00 4	94 4	69 4	97 4	95 5	97 5	5
No. of nomination committee meetings	14	12	14	14	13	12	12	12
Nomination meeting attendance % Sustainability governance	95	88	94	89	97	95	97	97

Sources: Bloomberg; FSSIA's compilation

Disclaimer for ESG scoring

ESG score	Methodolog	IY			Rating							
The Dow Jones Sustainability Indices (<u>DJSI</u>) By S&P Global	process base from the ann	ed on the con nual S&P Glob	transparent, rules-based npanies' Total Sustainabil pal Corporate Sustainabili panies within each industr	lity Scores resulting ty Assessment (CSA).	Be a member and invited to the annual S&P Global Corporate Sustainability Assessment (CSA) for DJSI. Companies with an S&P Global ESG Score of less than 45% of the S&P Global ESG Score of the highest scoring company are disqualified. The constituents of the DJSI indices are selected from the Eligible Universe.							
Sustainability Investment List (THSI) by The Stock Exchange of Thailand (SET)	managing bu Candidates i 1) no irregula float of >150 up capital. S 70%; 2) inde wrongdoing	usiness with to must pass the ar trading of to shareholders ome key disq pendent direc related to CG	sility in Environmental and ransparency in Governan e preemptive criteria, with he board members and e s, and combined holding r jualifying criteria include: ctors and free float violatio a, social & environmental i earnings in red for > 3 year	ce, updated annually. two crucial conditions: xecutives; and 2) free nust be >15% of paid- 1) CG score of below or; 3) executives' impacts; 4) equity in	To be eligible for <u>THSI inclusion</u> , verified data must be scored at a minimum of 50% for each indicator, unless the company is a part of DJSI during the assessment year. The scoring will be fairly weighted against the nature of the relevant industry and materiality. <u>SETTHSI Index</u> is extended from the THSI companies whose 1) market capitalization > THB5b (~USD150b); 2) free float >20%; and 3) liquidity >0.5% of paid-up capital for at least 9 out of 12 months. The SETTHSI Index is a market capitalisation-weighted index, cap 5% quarterly weight a maximum, and no cap for number of stocks.							
CG Score by Thai Institute of Directors Association (Thai IOD)	annually by t Thailand (SE	the Thai IOD,	th in sustainable develop with support from the Sto Its are from the perspectiv Is.	ock Exchange of	Good (80-89), 3 and not rated for equitable treatm	for Good (70 r scores below nent of shareh 5%); 4) disclo	ories: 5 for Excel -79), 2 for Fair (6 w 50. Weightings olders (weight 2 sure & transpare	60-69), 1 for P include: 1) th 5% combined)	ass (60-69), e rights; 2) and ; 3) the role of			
AGM level By Thai Investors Association (TIA) with support from the SEC	treatment an transparent a out of five th criteria cove date (45%), <i>circulation of s</i> <i>exercised. The</i> <i>and verifiability</i>	e incorporate and sufficient e CG compor r AGM proced and after the sufficient informate e second assess y; and 3) openni	which shareholders' rights d into business operations by disclosed. All form impo- nents to be evaluated ann dures before the meeting meeting (10%). (The first a ation for voting; and 2) facilitat ses 1) the ease of attending n ess for Q&A. The third involve ues, resolutions and voting res	s and information is ortant elements of two nually. The assessment (45%), at the meeting issesses 1) advance ing how voting rights can be neetings; 2) transparency as the meeting minutes that	The scores are classified into four categories: 5 for Excellent (100), 4 for Very Good (90-99), 3 for Fair (80-89), and not rated for scores below 79.							
Thai CAC By Thai Private Sector Collective Action Against Corruption (CAC)	establishmen policies. The (Companies d Declaration of Certification, ir managers and	nt of key cont eciding to becon Intent to kick of ncluding risk ass employees, es	Checklist include corrupti rols, and the monitoring a is good for three years. me a CAC certified member s f an 18-month deadline to sul sessment, in place of policy a tablishment of whistleblowing all stakeholders.)	and developing of tart by submitting a bmit the CAC Checklist for nd control, training of	The document will be reviewed by a committee of nine professionals. A passed Checklist will move for granting certification by the CAC Council approvals whose members are twelve highly respected individuals in professionalism and ethical achievements.							
<u>Morningstar</u> Sustainalytics	based on an risk is unmai regulatory filing	assessment naged. Source gs, news and ot	isk rating provides an ove of how much of a compares to be reviewed include corp ther media, NGO reports/web	ny's exposure to ESG porate publications and sites, multi-sector	A company's ESG risk rating score is the sum of unmanaged risk. The more risk is unmanaged, the higher ESG risk is scored. NEGL Low Medium High Severe							
		ompany feedbac uality & peer rev	ck, ESG controversies, issuer views.	feedback on draft ESG	0-10	10-20	20-30	30-40	40+			
ESG Book	positioned to the principle helps explain over-weighti	o outperform o of financial m n future risk-a	sustainable companies th over the long term. The m ateriality including inform djusted performance. Ma ith higher materiality and erly basis.	ethodology considers ation that significantly teriality is applied by	The total ESG score is calculated as a weighted sum of the features scores using materiality-based weights. The score is scaled between 0 and 100 with higher scores indicating better performance.							
<u>MSCI</u>			measure a company's maind laggards according to						ethodology to			
	ааа Аа	8.571-10.00 7.143-8.57	Leader:	leading its industry in m	anaging the most si	gnificant ESG ris	ks and opportunitie	es				
	A BBB	5.714-7.14 4.286-5.71		a mixed or unexception industry peers	al track record of managing the most significant ESG risks and opportunities relative to							
	BB	2.857-4.28										
	B CCC	1.429-2.85 0.000-1.42	Laggard:	lagging its industry base	ed on its high exposure and failure to manage significant ESG risks							
Moody's ESG solutions	Moody's ass believes that	esses the de t a company i	gree to which companies ntegrating ESG factors in or shareholders over the	to its business model and			•		•			
<u>Refinitiv ESG</u> rating	based on pu	blicly availabl	and objectively measure le and auditable data. The ata publicly. (Score ratings a	e score ranges from 0 to	100 on relative E	SG performan	ce and insufficie	nt degree of tr				
S&P Global			ore is a relative score mean hin the same industry class				of ESG risks, op	portunities, an	d impacts			
Bloomberg	compared to its peers within the same industry classification. The score ranges from 0 to 100. ESG Score Bloomberg score evaluating the company's aggregated Environmental, Social and Governance (ESG) performance. The score is based on Bloomberg's view of ESG financial materiality. The score is a weighted generalized mean (power mean) of Pillar Scores, where the weights are determined by the pillar priority ranking. Values range from 0 to 10; 10 is the best.											
bioonberg												

Rating regarding the sustainable development of Thai listed companies, both on the SET and MAI, are publicly available on the website of the Securities and Exchange Commission of Thailand (SEC). Currently, ratings available are 1) "CG Score"; 2) "AGM Level"; 3) "Thai CAC"; and 4) THSI. The ratings are updated on an annual basis. FSSIA does not confirm nor certify the accuracy of such ratings. Source: FSSIA's compilation

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Usanee Liurut, CISA FSS International Investment Advisory Securities Co., Ltd

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Company	Ticker	Price	Rating	Valuation & Risks
TMBThanachart Bank	ТТВ ТВ	THB 1.76	BUY	Downside risks to our GGM-based TP are 1) prolonged economic sluggishness affecting loan growth and asset quality; and 2) the impact of new regulations from the Bank of Thailand.
Kasikornbank	KBANK TB	THB 128.00	BUY	Downside risks to our GGM-based TP are 1) prolonged economic sluggishness affecting loan growth and asset quality; and 2) the impact of new regulations from the Bank of Thailand.
Kiatnakin Phatra Bank	ККР ТВ	THB 41.00	HOLD	Downside risks to our GGM-based target price include weakened asset quality and lower fee income. By contrast, upside risks include better capital market conditions, higher used car prices, and strengthened asset quality.
Bangkok Bank	BBL TB	THB 132.50	HOLD	Downside risks to our GGM-based TP are 1) prolonged economic sluggishness affecting loan growth and asset quality; and 2) the impact of new regulations from the Bank of Thailand. Upside risks comprise 1) lower credit cost from better asset quality; and 2) better ongoing cost control efficiency.
Krung Thai Bank	КТВ ТВ	THB 17.10	BUY	Downside risks to our GGM-based TP are 1) prolonged economic sluggishness affecting loan growth and asset quality; and 2) the impact of new regulations from the Bank of Thailand.
SCB X	SCB TB	THB 101.50	HOLD	Downside risks to our GGM-based TP are 1) prolonged economic sluggishness affecting loan growth and asset quality; and 2) the impact of new regulations from the Bank of Thailand. Upside risks comprise 1) the faster-than-expected recovery of EA's operations and financial stability; and 2) a reduction in Thailand's household debt.
Tisco Financial	TISCO TB	THB 93.75	HOLD	Downside risks to our GGM-based TP are 1) prolonged economic sluggishness affecting loan growth and asset quality; and 2) the impact of new regulations from the Bank of Thailand. Upside risks are 1) aggressive loan growth; and 2) well-controlled asset quality.

Source: FSSIA estimates

Additional Disclosures

Target price history, stock price charts, valuation and risk details, and equity rating histories applicable to each company rated in this report is available in our most recently published reports. You can contact the analyst named on the front of this note or your representative at Finansia Syrus Securities Public Company Limited.

All share prices are as at market close on 19-Jul-2024 unless otherwise stated.

RECOMMENDATION STRUCTURE

Stock ratings

Stock ratings are based on absolute upside or downside, which we define as (target price* - current price) / current price.

BUY (B). The upside is 10% or more.

HOLD (H). The upside or downside is less than 10%.

REDUCE (R). The downside is 10% or more.

Unless otherwise specified, these recommendations are set with a 12-month horizon. Thus, it is possible that future price volatility may cause a temporary mismatch between upside/downside for a stock based on market price and the formal recommendation.

* In most cases, the target price will equal the analyst's assessment of the current fair value of the stock. However, if the analyst doesn't think the market will reassess the stock over the specified time horizon due to a lack of events or catalysts, then the target price may differ from fair value. In most cases, therefore, our recommendation is an assessment of the mismatch between current market price and our assessment of current fair value.

Industry Recommendations

Overweight. The analyst expects the fundamental conditions of the sector to be positive over the next 12 months. **Neutral.** The analyst expects the fundamental conditions of the sector to be maintained over the next 12 months. **Underweight.** The analyst expects the fundamental conditions of the sector to be negative over the next 12 months.

Country (Strategy) Recommendations

Overweight (O). Over the next 12 months, the analyst expects the market to score positively on two or more of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

Neutral (N). Over the next 12 months, the analyst expects the market to score positively on one of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

Underweight (U). Over the next 12 months, the analyst does not expect the market to score positively on any of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.