EQUITY RESEARCH - COMPANY REPORT

ASIA AVIATION AAV TB

THAILAND / TRANSPORT & LOGISTICS



- คาดกำไรก่อนหักภาษีอยู่ที่ 0.36พัน ลบ. ใน 2Q24 นับเป็นกำไร 2Q ที่ดีที่สุดนับตั้งแต่
 2Q17 จาก Load factor และราคาบัตรโดยสารที่อยู่ในเกณฑ์ดี
- คาดกำไรปกติจะกระโดดเพิ่มเป็น 2.4พัน ลบ. ในปี 2024 โดยประมาณการของเราจะสูง กว่าตลาด 43% แต่อาจยังมี Upside อีก
- คงคำแนะนำซื้อหลังปรับราคาเป้าหมายขึ้นเป็น 3.3 บาทจากค่า 2024E P/E ที่ 18x

คาดปริมาณผู้โดยสาร Load factor และค่าบัตรโดยสารจะโต y-y

เราคาดว่าปริมาณผู้โดยสารจะโต 7% y-y เป็น 5.0ล้านใน 2Q24 โดยมีปัจจัยผลักดันจากความ ต้องการที่อยู่ในระดับสูงของผู้โดยสารในประเทศ Load factor น่าจะปรับตัวดีขึ้นเป็น 91% (จาก 89% ใน 2Q23) จากกลยุทธ์เพิ่มจำนวนที่นั่ง (capacity) แบบระมัดระวัง ของ AAV นอกจากนี้ค่าบัตรโดยสารยังมีแนวโน้มอยู่ในเกณฑ์ดีต่อเนื่องโดยน่าจะโต 14% y-y เป็น 2,000 บาท ในด้านบวกราคา Spot สำหรับเชื้อเพลิงอากาศยานยังลดลง 4% q-q เป็น USD98-99/bbl ในขณะที่ ASK น่าจะลดลง 10% q-q ซึ่งจะทำให้ต้นทุนเชื้อเพลิงอากาศยานลดลง 12-14% q-q เราคาดว่ากำไรก่อนหักภาษีจะกระโดดเพิ่มเป็น 0.36พัน ลบ. ใน 2Q24 (เทียบกับ 0.17พัน ลบ. ใน 2Q23) นับเป็นกำไร 2Q ที่ดีที่สุดนับตั้งแต่ 2Q17 AAV น่าจะบันทึกผลขาดทุนจากอัตรา แลกเปลี่ยน 0.3พัน ลบ. จากหนี้สินสัญญาเช่าหลังการอ่อนตัวของค่าเงินบาทเมื่อเทียบกับเงิน เหรียญสหรัฐฯ ซึ่งทำให้เราคาดกำไรสุทธิอยู่ที่ 53 ลบ. ใน 2Q24

กำไรมีแนวโห้มเร่งตัวขึ้นใน 3Q24 และ 4Q24

เราคาดว่ากำไรจะมีแนวโน้มดีต่อเนื่องใน 3Q24 จากตัวเลขนักท่องเที่ยวขาเข้าชาวจีนที่อยู่ใน เกณฑ์ดีในเดือน ก.ค. และ ส.ค. หลังปิดภาคเรียนนักท่องเที่ยวชาวจีนปรับขึ้น w-w 4 อาทิตย์ ติดต่อกันจนแตะ 22,000 คน/วันคิดเป็นประมาณ 70% ของระดับก่อนโควิด นอกจากนี้ตัวเลข ดังกล่าวยังทำสถิติสูงสุดใหม่ในปี 2024 (ไม่รวมช่วงตรุษจีนในเดือน ก.พ. 24) ดังนั้น AAV จึง วางแผนเพิ่มความสามารถในการรองรับผู้โดยสาร route จีน จาก 81-82% เทียบกับ pre-Covid ใน 2Q24 เป็น 85-88% ใน 3Q24 ทั้งนี้เราคาดว่า Load factor ในเส้นทางจีนจะอยู่ในเกณฑ์ดีที่ 89-90% และน่าจะดีต่อเนื่องใน 3Q24

ปรับเพิ่มประมาณการกำไรปกติเพื่อสะท้อนประมาณการในช่วง 1H24 และแนวโน้มที่ดี

เราปรับเพิ่มประมาณการกำไรปกติปี 2024 ของเราขึ้น 8% เป็น 2.4พัน ลบ. เพื่อสะท้อน Load factor และค่าบัตรโดยสารที่อยู่ในเกณฑ์ดีในช่วง 1H24 แม้ว่าประมาณการกำไรปกติปี 2024 ของเราจะสูงกว่าของตลาดที่ 1.7พัน ลบ. ประมาณการดังกล่าวอาจมี Upside จากกำไรปี 2024 เนื่องจากบัจจุบันเราคาดกำไร 1H24 อยู่ที่ 1.5-1.6พัน ลบ. ในขณะที่กำไรปกติในช่วง 2H24 อาจเร่งตัวขึ้นเมื่อเทียบกับในช่วง 1H24

กำไรปกติในช่วง Low season ครั้งแรกนับตั้งแต่ปี 2018 อาจดึงความสนใจของตลาด

เราปรับเพิ่มราคาเป้าหมายของเราเป็น 3.3 บาท (18x 2024E P/E) AAV มีการซื้อขายโดยมี ระดับการประเมินมูลค่าที่น่าสนใจที่ 11x 2024E P/E (เทียบกับค่าเฉลี่ยของสายการบินระดับ โลกที่ 12x) เราเห็นว่าหุ้นควรมีการซื้อขายในระดับที่สูงกว่ากลุ่มฯ จากการเติบโตของกำไรและ อัตรากำไรจากการดำเนินงานที่สูงกว่า (11% ของ AAV เทียบกับค่าเฉลี่ยที่ 5% ของสายการ บินระดับโลก) หุ้นมีปัจจัยบวกสำคัญอยู่ที่กำไร 2Q24 ซึ่งน่าจะพิสูจน์ได้ว่าปัจจุบัน AAV มุ่งเน้น ไปที่ความสามารถในการรองรับผู้โดยสาร



BUY

UNCHANGE

TARGET PRICE	THB3.30
CLOSE	THB2.04
UP/DOWNSIDE	+61.8%
PRIOR TP	THB3.20
CHANGE IN TP	+3.1%
TP vs CONSENSUS	+3.5%

KEY STOCK DATA

YE Dec (THB m)	2023	2024E	2025E	2026E
Revenue	42,207	51,859	53,628	55,081
Net profit	466	2,421	2,567	2,849
EPS (THB)	0.04	0.19	0.20	0.22
vs Consensus (%)	-	37.7	(8.3)	(4.3)
EBITDA	7,421	9,869	10,254	10,438
Recurring net profit	110	2,421	2,567	2,849
Core EPS (THB)	0.01	0.19	0.20	0.22
Chg. In EPS est. (%)	-	8.4	6.7	7.8
EPS growth (%)	nm	2,108.0	6.0	11.0
Core P/E (x)	239.1	10.8	10.2	9.2
Dividend yield (%)	-	3.7	3.9	4.3
EV/EBITDA (x)	9.2	7.0	6.6	6.3
Price/book (x)	3.1	2.4	2.1	1.8
Net debt/Equity (%)	496.6	394.5	332.4	279.2
ROE (%)	1.3	25.2	22.1	21.4



Share price performance	1 Month	3 Month	12 Month			
Absolute (%)	2.5	(7.3)	(24.4)			
Relative to country (%)	1.5	(6.2)	(11.9)			
Mkt cap (USD m)			722			
3m avg. daily turnover (USD m)			1.5			
Free float (%)			36			
Major shareholder	AirAsia Aviation Limited (41%)					
12m high/low (THB)			2.96/1.78			
Issued shares (m)			12,164.29			

Sources: Bloomberg consensus; FSSIA estimates



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Investment thesis

We believe AAV is on track for a recovery and expect its passenger volume to recover in 2024. AAV should continue to gain more market share in the domestic market following a faster capacity ramp-up than its peers. Meanwhile, AAV should be able to capture the strong recovery of Chinese tourists, whose volume should recover from 31% of the pre-Covid level in 2023 to 60-70% in 2024.

We also expect that its cost structure will be able to support its operational turnaround, especially its staff costs. AAV has reduced its headcount since the Covid pandemic along with aircraft lease payments, as it has negotiated with lessors to restructure lease contracts.

AAV's ticket fares are in an upward trend and have exceeded the pre-Covid level. This should more than offset the rising fuel prices and aircraft maintenance costs.

Company profile

AAV owns 100% of Thai AirAsia (TAA, not listed), which is the leading low-cost carrier in Thailand. TAA serves travellers throughout Asia, the Middle East and Europe.

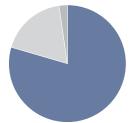
www.aavplc.com

Principal activities (revenue, 2023)

■ Ticket sales - 79.5 %

Ancillaries - 18.2 %

Other revenue - 2.3 %



Source: Asia Aviation

Major shareholders

AirAsia Aviation Limited - 40.7 %

■ Mr.Tassapon Bijleveld - 17.8 %

■ Thai NVDR - 10.5 %

■ Others - 30.9 %



Source: Asia Aviation

Catalysts

Key potential growth drivers include: 1) a higher number of passengers carried following a global tourism recovery; 2) lower jet fuel prices; and 3) strong pent-up demand from Chinese tourists.

Risks to our call

Downside risks to our P/E multiple target price include 1) extraordinary events such as political turmoil and natural disasters; 2) higher-than-expected fuel expenses following an increase in oil prices; and 3) the slower-than-expected recovery of international tourist numbers.

Event calendar

Date	Event
Aug 2024	2Q24 results announcement

Key assumptions

	2024E	2025E	2026E
Number of aircraft (no.)	60	60	60
Pax carried (m)	20.7	21.0	21.1
Load factor (%)	90.3	89.8	89.5
Average ticket fare (THB)	2,030	2,071	2,112
Ancillaries per pax (THB/pax)	419	427	436
Fuel price spot (USD/bbl)	110	110	110

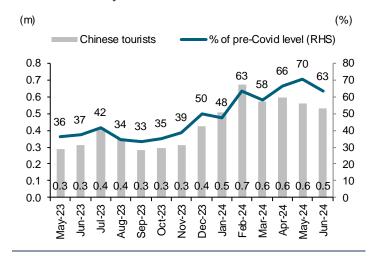
Source: FSSIA estimates

Earnings sensitivity

- For every 1% increase in load factor, we project a 2024 profit increase of 17% and vice versa, all else being equal.
- For every 1% increase in average ticket fare, we project a 2024 profit increase of 12% and vice versa, all else being equal
- For every 1% increase in Brent spot price, we project a 2024 profit reduction of 5% and vice versa, all else being equal.

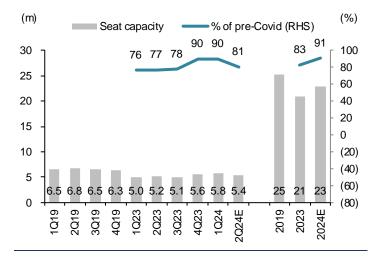
Source: FSSIA estimates

Exhibit 1: Monthly Chinese tourist arrivals



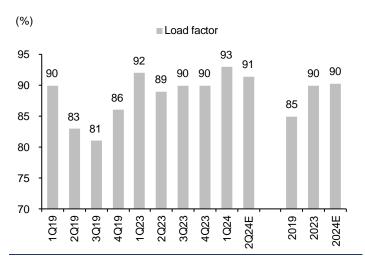
Sources: Ministry of Tourism and Sports (MOTS); FSSIA estimates

Exhibit 3: Seat capacity



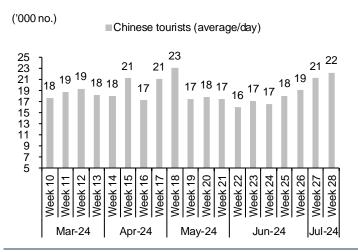
Source: AAV

Exhibit 5: Load factor



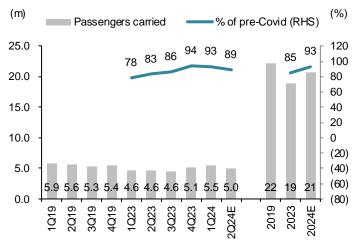
Source: AAV

Exhibit 2: Weekly Chinese tourist arrivals



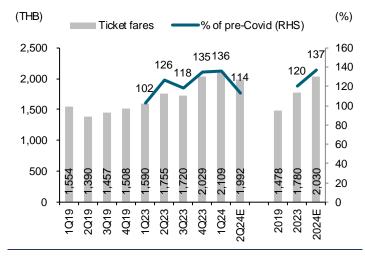
Source: Economic Tourism and Sports Division

Exhibit 4: Passengers carried



Source: AAV

Exhibit 6: Average ticket fare



Source: AAV

Exhibit 7: Thai AirAsia (TAA) pretax core profit

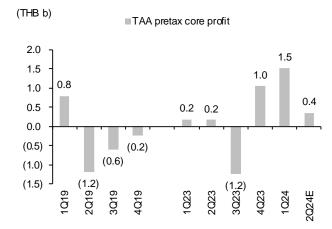
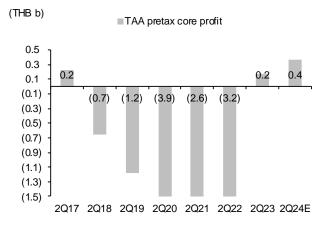


Exhibit 8: Thai AirAsia (TAA) pretax core profit in 2Q



Source: AAV Source: AAV

Exhibit 9: AAV - 2Q24 results preview

	2Q23	3Q23	4Q23	1Q24	2Q24E	Chang	ge	2024
	(THB m)	(THB m)	(THB m)	(THB m)	(THB m)	(q-q %)	(y-y %)	(THB m
Sales	10,399	9,899	12,657	14,018	12,115	(14)	17	51,85
- Passenger revenue	8,136	7,823	10,336	11,514	9,895	(14)	22	42,01
- Other revenue	2,263	2,076	2,321	2,504	2,220	(11)	(2)	9,84
Expense	(9,691)	(10,541)	(10,966)	(11,885)	(11,136)	(6)	15	(46,316
- Fuel and oil	(3,369)	(4,010)	(4,733)	(4,990)	(4,347)	(13)	29	(18,179
- Non-fuel operating expenses	(6,322)	(6,531)	(6,233)	(6,894)	(6,789)	(2)	7	(28,137
Operating profit	708	(642)	1,691	2,133	979	(54)	38	5,54
Interest income	9	7	9	10	10	0	2	5
Interest expense	(549)	(596)	(652)	(630)	(630)	0	15	(2,570
Pretax profit	169	(1,231)	1,049	1,513	359	(76)	113	3,02
Income Tax	289	429	(638)	128		n/a	n/a	(605
Core profit	458	(802)	410	1,640	359	(78)	(22)	2,42
Core profit adjusting tax 1)	179	(965)	873	1,230	359	(71)	100	2,42
Extraordinaries	(1,470)	(893)	2,403	(2,049)	(306)	85	79	
- FX gain (loss)	(1,391)	(813)	2,314	(2,049)	(306)	85	78	
- Derivative gain (loss)	0	0	80	0	0			
- Others	(80)	(79)	9	0	0			
Minority interest	0	0	0	0	0			
Reported net profit (AAV)	(1,013)	(1,695)	2,814	(409)	53	(113)	105	2,42
Shares out (end Q, m)	9,879	9,879	9,879	9,879	9,879	0	0	12,85
Core EPS	0.05	(80.0)	0.04	0.17	0.04	(78)	(22)	0.1
EPS	(0.10)	(0.17)	0.28	(0.04)	0.01	(113)	105	0.1
Depreciation	(1,251)	(1,128)	(1,306)	(964)	(964)	0	(23)	(4,320
EBITDA	1,960	486	2,997	3,097	1,943	(37)	(1)	9,86
Key ratios	(%)	(%)	(%)	(%)	(%)	(ppt)	(ppt)	(%
Operating profit margin	7	(6)	13	15	8	(7)	1	1
EBITDA margin	19	5	24	22	16	(6)	(3)	1
Net profit margin	(10)	(17)	22	(3)	0	3	10	
Operating stats								
Passenger carried (m)	4.6	4.6	5.1	5.5	5.0			
_oad factor (%)	89	90	90	93	91			
RPK (m seats-km)	5,148	5,219	5,477	5,787	5,142			
ASK (m seats-km)	5,940	5,921	6,189	6,278	5,626			
Average fare (THB)	1,755	1,720	2,029	2,109	1,992			
RASK (THB)	1.7	1.6	2.0	2.2	2.1			
CASK (THB)	1.7	1.9	1.8	2.0	2.1			
CASK ex-fuel (THB)	1.1	1.2	1.1	1.2	1.3			
Fuel cost per ASK (THB)	0.6	0.7	0.8	0.8	0.8			

Note: 1) tax adjusted by excluding tax related to FX gain/loss (assume 20% tax rate)

Source: AAV; FSSIA estimates

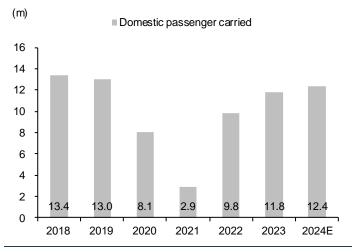
Exhibit 10: Forecast revisions

		- Current			Previous		Change (%)			
	2024E	2025E	2026E	2024E	2025E	2026E	2024E	2025E	2026E	
Passengers carried (m)	20.7	21.0	21.1	20.7	21.1	21.2	(0.1)	(0.4)	(0.3)	
Load factor (%)	90	90	90	89	89	89	0.9	0.6	0.7	
Average fare (THB)	2,030	2,071	2,112	2,010	2,050	2,091	1.0	1.0	1.0	
Fuel price net hedging (USD/bbl)	110	110	110	110	110	110	0.0	0.0	0.0	
Revenue (THB b)	51.9	53.6	55.1	51.9	53.9	55.3	(0.1)	(0.5)	(0.4)	
EBITDA margin (%)	19.0	19.1	18.9	18.6	18.7	18.4	0.5	0.5	0.5	
Core earnings (THB m)	2,421	2,567	2,849	2,234	2,407	2,644	8.4	6.7	7.8	

Note: Change of items in percentage terms are represented in ppt change

Sources: AAV; FSSIA estimates

Exhibit 11: Domestic passengers carried



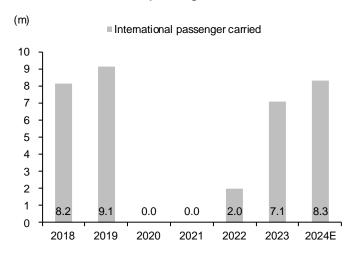
Sources: AAV; FSSIA estimates

Exhibit 13: Global airlines operating profit



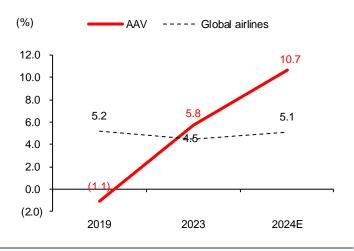
Source: IATA

Exhibit 12: International passengers carried



Sources: AAV; FSSIA estimates

Exhibit 14: Operating profit margins of AAV and BA vs global airlines



Sources: IATA, AAV and FSSIA estimates

Exhibit 15: Rolling one-year forward P/BV band



Sources: Bloomberg; FSSIA estimates

Exhibit 16: Peer comparisons, airline sector as of 19 July 2024

Company	BBG	Rec	Share p	orice	Up	Market		PE		PI	3V	EV/ EBI	TDA
			Current	Target	side	сар	24E	25E	26E	24E	25E	24E	25E
			(LCY)	(LCY)	(%)	(USD m)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Thailand													
Bangkok Airways	BA TB	BUY	21.20	25.00	17.9	1,227	14.7	13.8	13.0	2.5	2.4	13.7	12.8
Asia Aviation	AAV TB	BUY	2.04	3.30	61.8	722	10.8	10.2	9.2	2.4	2.1	7.0	6.6
Thailand average						1,949	12.8	12.0	11.1	2.5	2.3	10.3	9.7
Regional													
Spring Airlines Co Ltd-A	601021 CH	n/a	53.65	n/a	n/a	7,217	21.1	16.5	16.5	3.3	2.9	13.2	10.7
Interglobe Aviation	INDIGO IN	n/a	4,336.55	n/a	n/a	19,947	n/a	21.1	21.1	n/a	122.5	28.3	11.3
China Southern Airlines	600029 CH	n/a	5.85	n/a	n/a	12,534	n/a	53.2	53.2	2.5	2.5	11.0	8.5
China Eastern Airlines	600115 CH	n/a	3.99	n/a	n/a	10,714	n/a	66.5	66.5	3.3	2.3	12.3	9.1
Spring Airlines	601021 CH	n/a	53.65	n/a	n/a	7,217	21.1	16.5	16.5	3.3	2.9	13.2	10.7
Air China	601111 CH	n/a	7.25	n/a	n/a	13,840	n/a	41.4	41.4	3.5	2.8	10.1	8.5
Korea Air Lines	003490 KS	n/a	21,150	n/a	n/a	5,616	6.1	6.6	6.6	0.8	0.7	3.6	3.5
Singapore Airlines	SIA SP	n/a	7.09	n/a	n/a	15,561	10.5	8.1	8.1	1.3	1.4	5.1	4.9
Japan Airlines	9201 JP	n/a	2,517.50	n/a	n/a	7,059	38.6	12.2	12.2	1.3	1.2	6.0	4.6
Ana Holdings	9202 JP	n/a	2,977.00	n/a	n/a	9,247	23.5	10.1	10.1	1.7	1.4	6.6	4.8
Cathay Pacific Airways	293 HK	n/a	8.04	n/a	n/a	6,630	6.0	7.6	7.6	0.9	0.9	4.5	4.9
Vietjet Aviation	VJC VN	n/a	106,000	n/a	n/a	2,265	n/a	32.0	32.0	3.7	3.4	41.0	19.7
Regional average						117,846	18.1	24.3	24.3	2.3	12.1	12.9	8.4
Global													
Eva Airways	2618 TT	n/a	34.15	n/a	n/a	5,617	8.4	9.0	9.0	1.8	1.6	3.0	3.1
Ryanair	RYAAY US	n/a	96.70	n/a	n/a	21,801	14.4	10.5	10.5	3.1	2.8	7.4	5.9
Air Arabia	AIRARABIA UH	n/a	2.55	n/a	n/a	3,265	7.4	9.3	9.3	1.6	1.5	4.7	5.1
Easyjet (UK)	EZJ LN	n/a	426.30	n/a	n/a	4,200	9.1	6.5	6.5	1.2	1.0	2.7	2.2
Air Canada	AC CN	n/a	16.65	n/a	n/a	4,336	3.7	5.8	5.8	15.0	3.1	2.6	3.0
American Airline	AAL US	n/a	10.69	n/a	n/a	6,986	4.5	5.7	5.7	n/a	n/a	5.3	6.1
Qantas Airways	QAN AU	n/a	6.02	n/a	n/a	6,499	6.3	6.8	6.8	33.8	31.7	3.2	3.5
Alaska Airlines	ALK US	n/a	38.73	n/a	n/a	4,915	8.7	9.4	9.4	1.2	1.1	4.1	3.8
United Airlines	UAL US	n/a	48.19	n/a	n/a	15,845	4.9	5.0	5.0	1.7	1.2	3.5	3.6
Lufthansa	LHA GY	n/a	5.74	n/a	n/a	7,468	3.7	5.8	5.8	0.7	0.6	2.5	3.0
JetBlue Airways (US, Latin AM)	JBLU	n/a	6.07	n/a	n/a	2,065	n/a	n/a	n/a	0.6	0.7	10.5	14.0
Jet2	JET2 LN	n/a	1,368.00	n/a	n/a	3,782	9.7	8.1	8.1	2.5	2.1	2.0	1.8
Delta Air Lines	DAL US	n/a	43.83	n/a	n/a	28,289	7.1	6.9	6.9	2.8	1.9	4.9	4.8
Southwest Airlines (US)	LUV US	n/a	27.66	n/a	n/a	16,553	20.7	33.1	33.1	1.5	1.6	6.3	7.0
Global average						131,620	8.4	9.4	9.4	5.2	3.9	4.5	4.8
Overall average						251,416	11.9	16.2	16.1	3.8	7.4	8.5	6.7

Sources: Bloomberg; FSSIA estimates

Financial Statements

Asia Aviation

	2022	2023	2024E	2025E	2026E
Revenue	18,012	42,207	51,859	53,628	55,081
Cost of goods sold	(23,693)	(36,812)	(43,593)	(45,008)	(46,124)
Gross profit	(5,681)	5,395	8,266	8,620	8,957
Other operating income	-	-	-	-	-
Operating costs	(1,711)	(2,967)	(2,723)	(2,896)	(2,974)
Operating EBITDA	(1,278)	7,421	9,869	10,254	10,438
Depreciation	(6,114)	(4,992)	(4,326)	(4,529)	(4,455)
Goodwill amortisation	-	-	-	-	-
Operating EBIT	(7,392)	2,429	5,544	5,724	5,982
Net financing costs	(2,190)	(2,258)	(2,517)	(2,516)	(2,421)
Associates	0	0	0	0	0
Recurring non-operating income	0	0	0	0	0
Non-recurring items	(1,084)	356	0	0	0
Profit before tax	(10,666)	527	3,026	3,209	3,562
Tax	2,452	(61)	(605)	(642)	(712)
Profit after tax	(8,214)	466	2,421	2,567	2,849
Minority interests	184	0	0	0	0
Preferred dividends	-	-	-	-	-
Other items	-	-	-	-	-
Reported net profit	(8,030)	466	2,421	2,567	2,849
Non-recurring items & goodwill (net)	1,084	(356)	0	0	0
Recurring net profit	(6,946)	110	2,421	2,567	2,849
Per share (THB)	,\				
Recurring EPS *	(0.57)	0.01	0.19	0.20	0.22
Reported EPS	(0.66)	0.04	0.19	0.20	0.22
DPS	0.00	0.00	0.08	0.08	0.09
Diluted shares (used to calculate per share data)	12,164	12,850	12,850	12,850	12,850
Growth		4040			
Revenue (%)	337.5	134.3	22.9	3.4	2.7
Operating EBITDA (%)	nm	nm	33.0	3.9	1.8
Operating EBIT (%)	nm	nm	128.2	3.3	4.5
Recurring EPS (%)	nm	nm	2,108.0 419.8	6.0 6.0	11.0 11.0
Reported EPS (%)	nm	nm	419.0	6.0	11.0
Operating performance	(24.5)	40.0	45.0	404	40.0
Gross margin inc. depreciation (%)	(31.5)	12.8	15.9	16.1	16.3
Gross margin exc. depreciation (%)	2.4	24.6	24.3	24.5	24.3
Operating EBIT margin (%)	(7.1)	17.6	19.0	19.1 10.7	18.9
Operating EBIT margin (%)	(41.0) (38.6)	5.8 0.3	10.7 4.7	4.8	10.9 5.2
Net margin (%) Effective tax rate (%)	25.6	35.7	20.0	20.0	20.0
Dividend payout on recurring profit (%)	25.0	33.7	40.0	40.0	40.0
Interest cover (X)	(3.4)	1.1	2.2	2.3	2.5
Inventory days	6.6	5.2	5.3	5.7	5.7
Debtor days	25.4	8.9	9.9	12.5	15.2
Creditor days	34.3	19.3	19.7	21.4	21.4
Operating ROIC (%)	(18.9)	6.4	17.6	17.0	17.6
ROIC (%)	(10.1)	3.0	8.4	8.4	8.7
ROE (%)	(49.3)	1.3	25.2	22.1	21.4
ROA (%)	(8.1)	2.4	6.4	6.3	6.4
* Pre-exceptional, pre-goodwill and fully diluted	ν- /		-		
	2022	2023	2024E	2025E	2026E
Revenue by Division (THB m)					
Revenue by Division (THB m)			42.012	A3 A50	
Revenue by Division (THB m) Ticket sales Ancillaries	14,268 3,319	33,565 7,676	42,012 8,668	43,459 8,966	44,613 9,204

Sources: Asia Aviation; FSSIA estimates

Financial Statements

Asia Aviation

Cash Flow (THB m) Year Ending Dec	2022	2023	2024E	2025E	2026
Recurring net profit	(6,946)	110	2,421	2,567	2,849
Depreciation	6,114	4,992	4,326	4,529	4,45
Associates & minorities	-	-	-	-	
Other non-cash items	(9,528)	(1,172)	0	0	(0.77
Change in working capital	2,058	(1,025)	(2,344)	(238)	(277
Cash flow from operations	(8,302)	2,905	4,402	6,858	7,02
Capex - maintenance	(31)	(2,468)	(5,366)	(4,469)	(4,484
Capex - new investment Net acquisitions & disposals	0	0	0	0	
Other investments (net)	-	-	-	-	
Cash flow from investing	(31)	(2,468)	(5,366)	(4,469)	(4,484
Dividends paid	0	0	(3,300)	(968)	(1,027
Equity finance	4,000	1,200	0	0	(1,021
Debt finance	(1,384)	(693)	1,000	500	50
Other financing cash flows	1,155	(457)	0	0	
Cash flow from financing	3,771	50	1,000	(468)	(527
Non-recurring cash flows	-	-	-		•
Other adjustments	0	0	0	0	(
Net other adjustments	0	0	0	0	(
Movement in cash	(4,562)	487	36	1,921	2,01
Free cash flow to firm (FCFF)	(6,113.25)	2,728.13	1,606.23	4,959.07	5,097.8
Free cash flow to equity (FCFE)	(8,561.78)	(713.27)	36.08	2,888.98	3,043.5
Per share (THB)					
FCFF per share	(0.50)	0.22	0.13	0.41	0.4
FCFE per share	(0.70)	(0.06)	0.00	0.24	0.2
Recurring cash flow per share	(0.85)	0.31	0.53	0.55	0.5
Salance Sheet (THB m) Year Ending Dec	2022	2023	2024E	2025E	2026
Fangible fixed assets (gross) Less: Accumulated depreciation	36,791 (4,010)	34,626	37,144 (5.847)	38,681	40,23 ⁻ (8,966
Tangible fixed assets (net)	(4,010) 32,781	(4,369) 30,257	(5,847) 31,297	(7,443) 31,237	31,26
ntangible fixed assets (net)	23,684	23,683	23,683	23,683	23,68
Long-term financial assets	23,004	23,003	23,003	23,003	23,00
nvest. in associates & subsidiaries	0	0	0	0	
Cash & equivalents	798	1,285	1,321	3,241	5,25
VC receivable	854	1,199	1,623	2,062	2,51
nventories	401	508	628	647	66
Other current assets	3,184	7,013	8,617	8,910	9,15
Current assets	5,236	10,005	12,188	14,861	17,58
Other assets	2,984	3,850	3,850	3,850	3,85
Total assets	64,686	67,794	71,018	73,630	76,38
Common equity	7,954	8,412	10,833	12,432	14,25
Minorities etc.	0	0	0	0	
Total shareholders' equity	7,954	8,412	10,833	12,432	14,25
_ong term debt	42,262	41,812	42,812	43,312	43,81
Other long-term liabilities	734	821	821	821	82
Long-term liabilities	42,997	42,633	43,633	44,133	44,63
A/C payable	1,464	1,893	2,337	2,409	2,48
Short term debt	1,493	1,250	1,250	1,250	1,25
Other current liabilities	10,778	13,605	12,965 16 551	13,407	13,77
Current liabilities	13,734	16,749	16,551	17,066	17,50
Fotal liabilities and shareholders' equity	64,686 (7,803)	67,794	71,018	73,630	76,38
Net working capital nvested capital	(7,803) 51,646	(6,778) 51,011	(4,434) 54,396	(4,196) 54,574	(3,919 54,87
Includes convertibles and preferred stock which is be		31,011	J 4 ,J30	J 4 ,J14	34,07
<u> </u>					
Per share (THB) Book value per share	0.65	0.65	0.94	0.07	4.4
зоок value per snare ⁻ angible book value per share	0.65 (1.29)	0.65 (1.19)	0.84 (1.00)	0.97 (0.88)	1.1 (0.7;
Financial strength	(1.23)	(1.19)	(1.00)	(0.00)	(0.73
Net debt/equity (%)	540.0	496.6	394.5	332.4	279.
Net debt/equity (%) Net debt/total assets (%)	540.0 66.4	496.6 61.6	394.5 60.2	332.4 56.1	279. 52.
Current ratio (x)	0.4	0.6	0.7	0.9	1.
CF interest cover (x)	(2.9)	0.6	1.0	2.1	2.
/aluation	2022		2024E	2025E	2026
		2023			
Recurring P/E (x) *	(3.6)	239.1	10.8	10.2	9
Recurring P/E @ target price (x) *	(5.8)	386.7	17.5	16.5	14.
Reported P/E (x)	(3.1)	56.3	10.8	10.2	9.
Dividend yield (%)	-	-	3.7	3.9	4
Price/book (x)	3.1	3.1	2.4	2.1	1
Price/tangible book (x)	(1.6)	(1.7)	(2.0)	(2.3)	(2.
EV/EBITDA @ torrect price (x) **	(53.0)	9.2	7.0	6.6	6.
EV/EBITDA @ target price (x) **	(65.0)	11.3	8.6 1.3	8.2 1.2	7. 1.
EV/invested capital (x)	1.3	1.3			

Sources: Asia Aviation; FSSIA estimates

Asia Aviation PCL (AAV TB)



Exhibit 17: FSSIA ESG score implication

43.83 /100

Rating	Score	Implication
****	>79-100	Leading its industry peers in managing the most significant ESG risks which not only better cost efficiency but also lead to higher profitability.
****	>59-79	A mixed track record of managing the most significant ESG risks and opportunities relative to industry peers.
***	>39-59	Relevant ESG materiality matrix has been constructively addressed, well-managed and incorporated into day-to-day operations, in which targets and achievements are evaluated annually.
**	>19-39	Relevant ESG materiality matrix has been identified with key management in charge for progress to be followed up on and to provide intensive disclosure. Most targets are conventional and achievable.
*	1-19	The company has adopted the United Nations Sustainable Development Goals (UN SDGs), established sustainability management guidelines and fully complies with regulations or ESG suggested guidance from related organizations such as the SET and SEC.

Sources: FSSIA estimates

Exhibit 18: ESG – peer comparison

	FSSIA	Domestic ratings						Global ratings						Bloomberg		
	ESG score	DJSI	SET THSI	THSI	CG score	AGM level	Thai CAC	Morningstar ESG risk	ESG Book	MSCI	Moody's	Refinitiv	S&P Global	ESG score	Disclosure score	
SET100	69.20	5.34	4.40	4.40	4.76	4.65	3.84	Medium	51.76	BBB	20.87	58.72	63.91	3.72	28.17	
Coverage	67.12	5.11	4.15	4.17	4.83	4.71	3.53	Medium	52.04	BB	16.97	56.85	62.09	3.40	31.94	
AAV	43.83		Υ	Υ	5.00	4.00		High	48.81			42.50		3.11	48.18	
AOT	77.96	Υ	Υ	Υ	5.00	5.00		Low	64.96	Α	39.00	50.87	77.00	4.19	55.78	
BA	18.75				4.00	4.00		High					16.00			
PSL	55.45		Υ	Y	5.00	5.00	Certified	Medium	59.76	BB			51.00			
RCL	27.51				4.00	4.00		High	41.46			20.37	13.00	.94	30.36	
TTA	65.35		Υ	Υ	5.00	5.00	Certified	Medium	56.56	AA		50.79	25.00	3.31	56.20	

Sources: <u>SETTRADE.com</u>; FSSIA's compilation

Exhibit 19: ESG score by Bloomberg

FY ending Dec 31	FY 2019	FY 2020	FY 2021	FY 2022
ESG financial materiality scores - ESG score	_	_	3.70	3.11
BESG environmental pillar score	_	_	3.04	1.77
BESG social pillar score	_	_	4.66	4.21
BESG governance pillar score	_	_	3.34	3.86
ESG disclosure score	35.67	43.31	47.08	48.18
Environmental disclosure score	11.48	27.82	28.99	30.75
Social disclosure score	19.29	20.86	36.03	37.61
Governance disclosure score	76.10	81.10	76.10	76.10
Environmental				
Emissions reduction initiatives	Yes	Yes	Yes	Yes
Climate change policy	Yes	Yes	Yes	Yes
Climate change opportunities discussed	No	No	No	Yes
Risks of climate change discussed	No	No	Yes	Yes
GHG scope 1	1,947	696	203	663
GHG scope 2 location-based	2	2	1	1
GHG Scope 3	_	_	_	143
Carbon per unit of production	_	_	_	_
Biodiversity policy	No	No	No	No
Energy efficiency policy	Yes	Yes	Yes	Yes
Total energy consumption	_	_	_	_
Renewable energy use	_	_	_	_
Electricity used	3	2	2	2
Fuel used - natural gas	_	_	_	_

Sources: Bloomberg; FSSIA's compilation

Exhibit 20: ESG score by Bloomberg (cont.)

FY ending Dec 31	FY 2019	FY 2020	FY 2021	FY 2022
Fuel used - crude oil/diesel	No	No	No	No
Waste reduction policy	Yes	Yes	Yes	Yes
Hazardous waste	_	0	0	C
Total waste	0	0	0	C
Waste recycled	_	_	_	_
Waste sent to landfills	_	_	_	_
Environmental supply chain management	No	Yes	Yes	Yes
Water policy	No	No	Yes	Yes
Water consumption	16	10	6	7
Social				
Human rights policy	Yes	Yes	Yes	Yes
Policy against child labor	No	No	No	No
Quality assurance and recall policy	Yes	Yes	Yes	Yes
Consumer data protection policy	Yes	Yes	Yes	Yes
Equal opportunity policy	No	No	Yes	Yes
Gender pay gap breakout	No	No	No	No
Pct women in workforce	_	_	36	36
Pct disabled in workforce	_	1	1	
Business ethics policy	Yes	Yes	Yes	Ye
Anti-bribery ethics policy	Yes	Yes	Yes	Ye
Health and safety policy	Yes	Yes	Yes	Yes
Lost time incident rate - employees	0	0	0	(
Total recordable incident rate - employees	_	_	1	
Training policy	Yes	Yes	Yes	Yes
Fair remuneration policy	No	No	No	N
Number of employees – CSR	5,974	5,586	5,003	4,67
Employee turnover pct	3	4	4	.,0.
Total hours spent by firm - employee training	_		150,090	121,602
Social supply chain management	Yes	Yes	Yes	Yes
Governance				
Board size	9	9	12	12
No. of independent directors (ID)	3	3	4	4
No. of women on board	0	0	0	
No. of non-executive directors on board	5	5	7	4
Company conducts board evaluations	Yes	Yes	Yes	Ye
No. of board meetings for the year	6	7	7	
Board meeting attendance pct	87	98	98	9.
Board duration (years)	3	3	3	;
Director share ownership guidelines	No	No	No	N
Age of the youngest director	_	46	_	_
Age of the oldest director	_	64	_	_
No. of executives / company managers	4	4	3	
No. of female executives	0	0	0	
		No	No	N
Executive share ownership guidelines Size of audit committee	No 3	3	3	
				;
No. of ID on audit committee	3	3	3	
Audit committee meetings	5	4	5	40
Audit meeting attendance %	87	100	100	10
Size of compensation committee	3	3	3	
No. of ID on compensation committee	3	3	3	:
No. of compensation committee meetings	2	2	3	
Compensation meeting attendance %	100	100	100	10
Size of nomination committee	3	3	3	
No. of nomination committee meetings	2	2	3	2
Nomination meeting attendance %	100	100	100	100
Sustainability governance				
Verification type	No	No	No	N

 $Sources: Bloomberg; FSSIA's \ compilation$

Disclaimer for ESG scoring

ESG score	Methodolog	IY .				Rating					
The Dow Jones Sustainability Indices (DJSI) By S&P Global	process bas from the ann	ed on the con nual S&P Glob	n the companies' Total Sustainability Scores resulting S&P Global Corporate Sustainability Assessment (CSA). sed companies within each industry are selected for				Be a member and invited to the annual S&P Global Corporate Sustainability Assessment (CSA) for DJSI. Companies with an S&P Global ESG Score of less than 45% of the S&P Global ESG Score of the highest scoring company are disqualified. The constituents of the DJSI indices are selected from the Eligible Universe.				
Sustainability Investment List (THSI) by The Stock Exchange of Thailand (SET)	managing by Candidates 1) no irregul- float of >150 up capital. S 70%; 2) inde- wrongdoing	riging business with transparency in Governance, updated annually. Idates must pass the preemptive criteria, with two crucial conditions: irregular trading of the board members and executives; and 2) free of >150 shareholders, and combined holding must be >15% of paid-upital. Some key disqualifying criteria include: 1) CG score of below 2) independent directors and free float violation; 3) executives' gdoing related to CG, social & environmental impacts; 4) equity in				To be eligible for THSI inclusion, verified data must be scored at a minimum of 50% for each indicator, unless the company is a part of DJSI during the assessment year. The scoring will be fairly weighted against the nature of the relevant industry and materiality. SETTHSI Index is extended from the THSI companies whose 1) market capitalization > THB5b (~USD150b); 2) free float >20%; and 3) liquidity >0.5% of paid-up capital for at least 9 out of 12 months. The SETTHSI Index is a market capitalisation-weighted index, cap 5% quarterly weight at maximum, and no cap for number of stocks.					
by Thai Institute of Directors Association (Thai IOD)	annually by the Thai IOD, with support from the Stock Exchange of Thailand (SET). The results are from the perspective of a third party, not an evaluation of operations.				Scores are rated in six categories: 5 for Excellent (90-100), 4 for Very Good (80-89), 3 for Good (70-79), 2 for Fair (60-69), 1 for Pass (60-69), and not rated for scores below 50. Weightings include: 1) the rights; 2) and equitable treatment of shareholders (weight 25% combined); 3) the role of stakeholders (25%); 4) disclosure & transparency (15%); and 5) board responsibilities (35%).						
AGM level By Thai Investors Association (TIA) with support from the SEC						The scores are classified into four categories: 5 for Excellent (100), 4 for Very Good (90-99), 3 for Fair (80-89), and not rated for scores below 79.					
Thai CAC By Thai Private Sector Collective Action Against Corruption (CAC)	establishme policies. The (Companies of Declaration of Certification, in managers and	e core elements of the Checklist include corruption risk assessment, ablishment of key controls, and the monitoring and developing of icies. The Certification is good for three years. If the companies deciding to become a CAC certified member start by submitting a claration of Intent to kick off an 18-month deadline to submit the CAC Checklist for tification, including risk assessment, in place of policy and control, training of magers and employees, establishment of whistleblowing channels, and munication of policies to all stakeholders.)				The document will be reviewed by a committee of nine professionals. A passed Checklist will move for granting certification by the CAC Council approvals whose members are twelve highly respected individuals in professionalism and ethical achievements.					
Morningstar Sustainalytics	based on an assessment of how much of a company's exposure to ESG more risk is risk is unmanaged. Sources to be reviewed include corporate publications and regulatory fillings, news and other media, NGO reports/websites, multi-sector							score is the sum higher ESG risk Medium		ed risk. The	
	information, company feedback, ESG controversies, issuer feedback on draft ESG reports, and quality & peer reviews.			0-10	10-20	20-30	30-40	40+			
ESG Book	positioned to outperform over the long term. The methodology considers					The total ESG score is calculated as a weighted sum of the features scores using materiality-based weights. The score is scaled between 0 and 100 with higher scores indicating better performance.					
MSCI					agement of financially reir exposure to ESG ris					nethodology to	
	AAA	8.571-10.00	00	Londor	looding ito industry in m		anificant FCC si	alsa and annautumitis			
	AA	7.143-8.57	0	Leader:	leading its industry in ma	anaging the most si	gnificant ESG ri	sks and opportunitie	es		
	Α	5.714-7.14	2								
	BBB	4.286-5.71	3	Average:	a mixed or unexceptiona industry peers	ai track record of ma	anaging the mos	t significant ESG ris	sks and opportui	nities relative to	
	ВВ	2.857-4.28									
	В	1.429-2.85		Laggard:	lagging its industry base	ed on its high expos	ure and failure to	o manage significan	t ESG risks		
	ccc	0.000-1.42					6 :				
	believes that	t a company i	ntegrating I	ESG factors into	ke into account ESG ob its business model and edium to long term.						
Moody's ESG solutions	Create Susta			ivelv measure a	company's relative ES						
	Designed to based on pu	blicly available	le and audit	able data. The s	core ranges from 0 to 1 0 to 25 = poor; >25 to 50 =						
solutions Refinitiv ESG	Designed to based on pu reporting ma The S&P Glo	blicly available sterial ESG data obal ESG Sco	le and audit ata publicly. ore is a rela	table data. The s (Score ratings are tive score measu		satisfactory; >50 to ormance on and	o 75 = good; and management	d >75 to 100 = exce	llent.)		
Refinitiv ESG rating	Designed to based on pu reporting ma The S&P Glo	blicly available sterial ESG data obal ESG Sco	le and audit ata publicly. ore is a rela nin the sam Bloombe score is b	table data. The s (Score ratings are tive score measure industry classifier score evaluations and on Bloomb	0 to 25 = poor; >25 to 50 = uring a company's perfo	= satisfactory; >50 to commance on and ges from 0 to 100 regated Environn ncial materiality.	management). nental, Social The score is a	d >75 to 100 = exce of ESG risks, op and Governance a weighted gener	portunities, and (ESG) perfor alized mean (nd impacts mance. The power mean)	

Rating regarding the sustainable development of Thai listed companies, both on the SET and MAI, are publicly available on the website of the Securities and Exchange Commission of Thailand (SEC). Currently, ratings available are 1) "CG Score"; 2) "AGM Level"; 3) "Thai CAC"; and 4) THSI. The ratings are updated on an annual basis. FSSIA does not confirm nor certify the accuracy of such ratings.

Source: FSSIA's compilation

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Teerapol Udomvej, CFA FSS International Investment Advisory Securities Co., Ltd

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History of change in investment rating and/or target price



Date	Rating	Target price	Date	Rating	Target price	Date	Rating	Target price
16-Aug-2021 21-Oct-2021 07-Jun-2022	BUY BUY BUY	3.20 3.50 3.40	31-Oct-2022 01-Nov-2023 03-Apr-2024	BUY BUY BUY	3.70 2.80 3.10	23-May-2024	BUY	3.20

Teerapol Udomvej, CFA started covering this stock from 21-Dec-2020

Price and TP are in local currency

Source: FSSIA estimates

Bangkok Airways (BA TB) Jul-21 Jan-22 Jul-22 Jan-23 Jul-23 Jan-24 Jul-24 27 22 17 12 7 Bangkok Airways **Target Price** (THB) Rating Rating Date Target price Date Target price Date Rating Target price 19-Aug-2021 BUY 16.00 25-Jan-2023 BUY 18.00 29-May-2024 BUY 25.00 01-Sep-2022 BUY 15.00 22-May-2023 BUY 20.00 28-Aug-2023 22.00

Teerapol Udomvej, CFA started covering this stock from 04-Jun-2021

Price and TP are in local currency

Source: FSSIA estimates

Company	Ticker	Price	Rating	Valuation & Risks
Asia Aviation	AAV TB	THB 2.04	BUY	Downside risks to our P/E multiple target price include 1) extraordinary events such as political turmoil and natural disasters; 2) higher-than-expected fuel expenses following an increase in oil prices; and 3) the slower-than-expected recovery of international tourist numbers.
Bangkok Airways	ВА ТВ	THB 21.20	BUY	Downside risks to our SoTP-based TP include 1) extraordinary events such as political turmoil and natural disasters; 2) higher-than-expected fuel expenses following an increase in oil prices; and 3) the slower-than-expected recovery of international tourist numbers.

Source: FSSIA estimates

Additional Disclosures

Target price history, stock price charts, valuation and risk details, and equity rating histories applicable to each company rated in this report is available in our most recently published reports. You can contact the analyst named on the front of this note or your representative at Finansia Syrus Securities Public Company Limited.

All share prices are as at market close on 19-Jul-2024 unless otherwise stated.

RECOMMENDATION STRUCTURE

Stock ratings

Stock ratings are based on absolute upside or downside, which we define as (target price* - current price) / current price.

BUY (B). The upside is 10% or more.

HOLD (H). The upside or downside is less than 10%.

REDUCE (R). The downside is 10% or more.

Unless otherwise specified, these recommendations are set with a 12-month horizon. Thus, it is possible that future price volatility may cause a temporary mismatch between upside/downside for a stock based on market price and the formal recommendation.

* In most cases, the target price will equal the analyst's assessment of the current fair value of the stock. However, if the analyst doesn't think the market will reassess the stock over the specified time horizon due to a lack of events or catalysts, then the target price may differ from fair value. In most cases, therefore, our recommendation is an assessment of the mismatch between current market price and our assessment of current fair value.

Industry Recommendations

Overweight. The analyst expects the fundamental conditions of the sector to be positive over the next 12 months.

Neutral. The analyst expects the fundamental conditions of the sector to be maintained over the next 12 months.

Underweight. The analyst expects the fundamental conditions of the sector to be negative over the next 12 months.

Country (Strategy) Recommendations

Overweight (O). Over the next 12 months, the analyst expects the market to score positively on two or more of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

Neutral (N). Over the next 12 months, the analyst expects the market to score positively on one of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

Underweight (U). Over the next 12 months, the analyst does not expect the market to score positively on any of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.