**EQUITY RESEARCH - COMPANY REPORT** 



**BBL TB** 

THAILAND / BANKING



**FROM BUY** 

TARGET PRICE THB157.00 CLOSE THB137.50 **UP/DOWNSIDE** +14.2% THB157.00 **PRIOR TP CHANGE IN TP UNCHANGED** -5.9%

NAN

# TP vs CONSENSUS

**FSSIA ESG rating** 

# **KEY STOCK DATA**

YE Dec (THB m)	2023	2024E	2025E	2026E
Operating profit	52,046	53,094	55,298	58,609
Net profit	41,635	42,037	43,779	46,404
EPS (THB)	21.81	22.02	22.93	24.31
vs Consensus (%)	-	(2.0)	(1.3)	(2.2)
Recurring net profit	41,635	42,037	43,779	46,404
Core EPS (THB)	21.81	22.02	22.93	24.31
Chg. In EPS est. (%)	-	-	-	-
EPS growth (%)	42.1	1.0	4.1	6.0
Core P/E (x)	6.3	6.2	6.0	5.7
Dividend yield (%)	5.1	5.3	5.5	5.8
Price/book (x)	0.5	0.5	0.4	0.4
ROE (%)	8.1	7.7	7.6	7.7
ROA (%)	0.9	0.9	0.9	1.0



Share price performance	1 Month	3 Month	12 Month
Absolute (%)	4.6	(4.2)	(15.6)
Relative to country (%)	2.4	(1.6)	(2.2)
Mkt cap (USD m)			7,297
3m avg. daily turnover (USD m)			26.4
Free float (%)			76
Major shareholder		Thai N\	/DR (23%)
12m high/low (THB)		175	.00/129.00
Issued shares (m)			1,909

Sources: Bloomberg consensus; FSSIA estimates

# 2Q24 profit beat but deteriorated asset quality

- The mark-to-market FVTPL investment gains drove the better-thanexpected 2Q24 net profit; excluding it, the profit was in line.
- Asset quality continued deteriorating but was manageable and aligned with the guidance for its NPL ratio and credit cost.
- We have downgraded our rating to HOLD (from Buy) with a 2024 TP of THB157.

### 2Q24 profit beat our forecast from MTM investment gains

The 2Q24 net profit rose sharply by 12.2% q-q and 4.6% y-y, amounting to 11.8THBb, beating our forecast and BBG consensus by 9.6% and 12.8%, respectively. PPOP was better than expected, marking a significant increase of 10.3% q-q and 8.9% y-y, buoyed by 1) higher-than-expected non-NII, markto-market FVTPL investment gains of THB2.42b, and 2) lower-than-expected effective tax rate. Loans contracted 0.6% q-q as expected (but +0.8% y-y and +1.8%YTD), dragged by corporate repayment (domestic and international) after a massive surge at the end of 1Q24, aligning with its 3-5% loan growth guidance in 2024. NIM posted a slight drop, by 3bp to 2.94%, pressured by a rise in the cost of funds. The cost-to-income ratio was narrower q-q to 44.1% against the backdrop of accelerated non-NII.

#### Deteriorated but manageable asset quality

The 2Q24 NPL ratio mounted more aggressively than expected to 3.64% due mainly to 1) relapsed restructured loans in the manufacturing and commercial segment, with a broad base, not a specific industry, 2) the continued contraction of the loan base, and 3) its practice to write off aggressively in 4Q (2Q24 figure was cTHB1b). In addition, BBL pointed out that its stage 2 loans also surged significantly from the longer-than-expected reclassification. However, it reaffirmed that the international loan quality had no alarms in 2Q24. The credit cost spiked higher than expected to 153 bp, exceeding its c100-bp guidance in 2024, thanks to the MTM investment gain booking. However, the abnormal 1H24 credit cost level of 140bp still aligned with BBL's desire to set aside ECL reserve heavily in 1H24 before decreasing it in 2H24. Consequently, the 2Q24 coverage ratio finished at 283%, which remained the highest in the industry.

### Maintain 2024-26 forecast; NII and fee growths are key catalysts

We retain our 2024-26 forecast with a 3.7% CAGR, assuming a stable NIM (stable 2024 RP rate) and a slight increase in the credit cost (to factor in the sluggish economic recovery and rising concerns over its corporate loan quality) exceeding its c100bp guidance.

#### Downgrade to HOLD; maintain 2024 TP of THB157

We have downgraded our recommendation to HOLD (from Buy) for its attractive dividend yield of c5-6% p.a. Our rating cut reflected rising concerns over its asset quality. However, we maintain our 2024 GGM-based TP of THB157, implying a P/BV of 0.54x (under an expected LT-ROE of 7.0% and COE of 12.2%).



Usanee Liurut, CISA Fundamental Investment Analyst on Capital Market; License no. 017928 usanee.l@fssia.com, +66 2646 9967

Maeta Cherdsatirakul

Research Assistant maeta.c@fssia.com, +66 2646 9971

#### Investment thesis

We have a HOLD call for BBL for factors including

- Despite some hiccups during a couple of quarters

   a slowdown in the Chinese and Vietnamese
   economies and rising concerns in the large
   corporate segment BBL could deliver a resilient
   net profit, thanks to its NIM strength following an interest rate hike in 2023.
- Its asset quality has shown some deteriorating signs in 2Q24. However, its coverage ratio (LLR/NPL) remained the highest in the industry. Meanwhile, we expect BBL to retain its practice of aggressive write-off in 4Qs.
- Our rating cut reflected rising concerns over its asset quality. However, we maintain our 2024 GGM base TP of THB157, implying a P/BV of 0.54x (under an expected LT-ROE of 7.0% and COE of 12.2%). We expect the bank to deliver an attractive 2024-26 dividend yield of c5-6% p.a.

# Company profile

Bangkok Bank is a leading bank in Thailand and a major regional bank in Southeast Asia. It is a market leader in corporate and business banking, with a large retail customer base.

www.bangkokbank.com

## Principal activities (revenue, 1H24)

■ Net interest income - 78.1 %

Non-interest income - 21.9 %

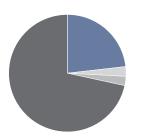


Source: Bangkok Bank

## **Major shareholders**

- Thai NVDR 23.2 %
- Social Security Office 2.7 %
- State Street Europe Ltd 2.5 %
- Others 71.6 %

Source: Bangkok Bank



#### **Catalysts**

Potential share price catalysts for BBL include:

- Higher foreign direct investments (FDIs) into Thailand and ASEAN countries.
- The Bank of Thailand's above-expectation increase in its policy rate.
- A lower credit cost from better-than-expected asset quality.

#### Risks to our call

Downside risks to our GGM-based TP are 1) prolonged economic sluggishness affecting loan growth and asset quality; and 2) an impact of new regulations from the Bank of Thailand.

### **Event calendar**

Date	Event
26 Jul 2024	2Q24 Analyst meeting

# Key assumptions

	2024E	2025E	2026E
Net profit (THB m)	42,037	43,779	46,404
Net profit growth (%)	1.0	4.1	6.0
NIM (%)	2.94	2.91	2.91
Loan growth (%)	3.0	3.0	3.0
Fee growth (%)	1.0	1.0	1.0
Non-NII growth (%)	2.8	1.4	1.5
Credit cost (bp)	129	122	115
Cost to income (%)	48.9	49.4	49.8

Source: FSSIA estimates

#### **Earnings sensitivity**

			2024E	
Loan growth	±2ppt	1.0	3.0	5.0
% change in net profit		(2.4)	-	2.4
NIM (%)	±5bp	2.89	2.94	2.99
% change in net profit		(4.4)	-	4.4
Credit cost (bp)	±10bp	119	129	139
% change in net profit		4.9	-	(4.9)

Source: FSSIA estimates

# 2Q24 profit beat our forecast from MTM investment gains

The 2Q24 net profit rose sharply by 12.2% q-q and 4.6% y-y, amounting to 11.8THBb, beating our forecast and BBG consensus by 9.6% and 12.8%, respectively. PPOP was also better than expected, marking a significant increase of 10.3% q-q and 8.9% y-y, buoyed by 1) higher-than-expected non-NII, mark-to-market FVTPL investment gains of THB2.42b, and 2) lower-than-expected effective tax rate. Loans contracted 0.6% q-q as expected (but +0.8% y-y and +1.8%YTD), dragged by corporate repayment (domestic and international) after a massive surge at the end of 1Q24, aligning with its 3-5% loan growth guidance in 2024. NIM posted a slight drop, as expected, by 3bp to 2.94%, pressured by a rise in the cost of funds but flattened loan yields. As expected, the net fee income shrank slightly following its lending activity and seasonal effect. The cost-to-income ratio was narrower q-q to 44.1% against the backdrop of accelerated non-NII. Overall, the 1H24 net profit jumped by 4.2% y-y, accounting for 53% of our full-year net profit forecast.

#### Deteriorated but manageable asset quality

The 2Q24 NPL ratio mounted more aggressively than expected to 3.64% due mainly to 1) relapsed restructured loans in the manufacturing and commercial segment, with a broad base, not a specific industry, 2) the continued contraction of the loan base, and 3) its practice to write off aggressively in 4Q (2Q24 figure was cTHB1b).

In addition, BBL pointed out that its stage 2 loans also surged significantly, despite no exact figures provided, from the longer-than-expected reclassification. However, it reaffirmed that the international loan quality had no alarms in 2Q24. The credit cost spiked higher than expected to 153 bp, exceeding its c100-bp guidance in 2024, thanks to the MTM investment gain booking. However, the abnormal 1H24 credit cost level of 140bp still aligned with BBL's desire to set aside ECL reserve heavily in 1H24 before decreasing it in 2H24. Consequently, the 2Q24 coverage ratio finished at 283%, which remained the highest in the industry.

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We retain our 2024-26 forecast with a 3.7% CAGR, assuming a stable NIM (stable 2024 RP rate) and a slight increase in the credit cost (to factor in the sluggish economic recovery and rising concerns over its corporate loan quality) exceeding its c100bp guidance.

#### Downgrade to HOLD; maintain 2024 TP of THB157

We have downgraded our recommendation to HOLD (from Buy) for its attractive dividend yield of c5-6% p.a. Our rating cut reflected rising concerns over its asset quality. However, we maintain our 2024 GGM-based TP of THB157, implying a P/BV of 0.54x (under an expected LT-ROE of 7.0% and COE of 12.2%).

Exhibit 1: BBL – 2Q24 operation summary

Year end Dec 31	2Q23	3Q23	4Q23	1Q24	2Q24	Cha	nge	1H23	1H24	Change	% of	2024E	Change
	(THB m)	(q-q%)	(y-y%)	(THB m)	(THB m)	(y-y %)	2024E	(THB m)	(y-y %)				
Net interest income	31,487	34,130	35,165	33,422	33,134	(0.9)	5.2	61,564	66,556	8.1	49	134,594	2.9
Non-interest income	10,956	8,443	7,013	8,260	10,404	25.9	(5.0)	21,171	18,664	(11.8)	50	37,643	2.8
Fee income - net	6,571	6,773	6,768	6,927	6,850	(1.1)	4.2	13,693	13,776	0.6	50	27,513	1.0
Total operating income	42,443	42,573	42,178	41,682	43,538	4.5	2.6	82,735	85,220	3.0	49	172,237	2.8
Total operating expenses	20,111	19,208	23,607	19,618	19,208	(2.1)	(4.5)	38,961	38,826	(0.3)	46	84,143	2.9
PPOP before tax	22,332	23,365	18,572	22,064	24,330	10.3	8.9	43,775	46,394	6.0	53	88,094	2.8
Expected credit loss	8,880	8,969	7,343	8,582	10,425	21.5	17.4	17,354	19,007	9.5	54	35,000	4.0
Income tax	2,047	2,938	2,281	2,849	1,993	(30.1)	(2.6)	4,774	4,842	1.4	46	10,619	6.3
Non-controlling interest	112	108	84	109	105	(4.5)	(7.0)	224	214	(4.7)	49	438	5.0
Net profit	11,293	11,350	8,863	10,524	11,807	12.2	4.6	21,422	22,331	4.2	53	42,037	1.0
EPS (THB)	5.92	5.95	4.64	5.51	6.19	12.2	4.6	11.22	11.70	4.2	53	22.02	1.0
Key ratios	2Q23	3Q23	4Q23	1Q24	2Q24	Ch	ange	1H23	1H24	Change		2024E	Change
Asset quality ratio	(THB m)	(q-q%)	(y-y%)	(%)	(%)	(y-y %)		(%)	(y-y %)				
Gross NPLs (THB m)	93,285	94,884	85,955	93,949	99,140	5.5	6.3	93,285	99,140	6.3		94,955	10.5
% from prior period	(5.2)	1.7	(9.4)	9.3	5.5			(11.2)	6.3			10.5	
NPL ratio (%)*	3.46	3.48	3.22	3.43	3.64			3.46	3.64			3.45	
Coverage ratio (%)*	287	283	315	292	283			287	283			298	
NPL ratios (%) - reported	2.90	3.00	2.72	2.98	3.20			2.90	3.20				
Coverage ratio (%) - reported	287	283	315	292	283			287	283				
Credit cost (bp)	133	132	109	127	153			130	140			129	
Profitability ratio	(%)	(%)	(%)	(%)	(%)			(%)	(%)			(%)	
Cost to income ratio	47.4	45.1	56.0	47.1	44.1			47.1	45.6			48.9	
Average yield (%)	4.26	4.51	4.70	4.59	4.59			4.17	4.62			4.43	
Cost of funds (%)	1.70	1.74	1.87	1.96	1.99			1.63	1.99			1.80	
NIM (%)*	2.83	3.06	3.14	2.97	2.94			2.81	2.98			2.94	
NIM (%) - reported	2.91	3.11	3.19	3.06	3.06			2.91	3.05				
Non-NII /total inc. (%)	25.8	19.8	16.6	19.8	23.9			25.6	21.9			21.9	
Loan growth	(%)	(%)	(%)	(%)	(%)			(%)	(%)			(%)	
q-q	2.2	0.9	(1.9)	2.4	(0.6)								
у-у	1.7	(2.6)	(0.4)	3.6	0.8			1.7	0.8			3.0	
Year-to-date	0.6	1.5	(0.4)	2.4	1.8			0.6	1.8				

Sources: BBL; FSSIA estimates

Exhibit 2: BBL - GGM-based 2024 TP

Gordon growth model	2024E
Sustainable ROE	7.0%
g	1.0%
ROE-g	6.0%
Beta	1.15
RF	3.0%
MRP	8.0%
COE	12.2%
COE-g	11.2%
ROE-g/COE-g (PBV)	0.54
FV	157.0

Source: FSSIA estimates

Exhibit 4: BBL - one-year prospective PBV band



 $Sources: Bloomberg; FSSIA\ estimates$ 

Exhibit 3: Share price performance of banks under coverage, as of 18 July 2024

	Price performance							
	1M	3M	6M	1Y	YTD			
	(%)	(%)	(%)	(%)	(%)			
BBL TB	5.4	(0.7)	(4.8)	(16.2)	(12.1)			
KBANK TB	2.4	2.8	1.6	(5.2)	(5.6)			
KKP TB	(9.4)	(15.6)	(9.9)	(28.8)	(13.9)			
КТВ ТВ	1.8	8.8	(3.9)	(13.4)	(5.4)			
SCB TB	(3.8)	(1.5)	(3.3)	(8.6)	(4.2)			
TISCO TB	(1.6)	(4.8)	(3.3)	(2.8)	(5.3)			
ТТВ ТВ	9.9	(0.6)	4.7	8.6	6.0			
SETBANK	1.3	(1.3)	(4.3)	(12.0)	(7.4)			
SET	1.6	(0.5)	(4.2)	(13.8)	(6.4)			

Source: Bloomberg

Exhibit 5: BBL - one-year prospective PER band



Sources: Bloomberg; FSSIA estimates

Exhibit 6: Regional peer comparison, as of 18 July 2024

Company name	BBG	Share	Target	Upside	Market	P	E	PE	3V	R0	DE	Div	yld
	code	price	price		Сар.	24E	25E	24E	25E	24E	25E	24E	25E
		(LCY)	(LCY)	(%)	(USD m)	(x)	(x)	(x)	(x)	(%)	(%)	(x)	(x
Thailand													
Bangkok Bank	BBL TB	137.50	157.00	14	7,297	6.2	6.0	0.5	0.4	7.7	7.6	5.3	5
Kasikornbank	KBANK TB	127.50	140.00	10	8,398	7.4	6.8	0.5	0.5	7.7	8.0	5.1	5.
Krung Thai Bank	КТВ ТВ	17.40	19.90	14	6,761	6.5	6.3	0.6	0.5	9.1	8.8	5.1	5
SCB X	SCB TB	101.50	120.00	18	9,501	7.8	7.3	0.7	0.7	9.1	9.5	10.3	11
TMBThanachart Bank	ТТВ ТВ	1.77	2.24	27	4,788	8.8	8.3	0.7	0.7	8.4	8.5	6.3	6
Kiatnakin Bank	KKP TB	43.25	50.60	17	1,018	6.3	5.9	0.6	0.5	9.3	9.3	7.5	8
Tisco Financial Group	TISCO TB	94.50	96.00	2	2,104	10.9	11.1	1.7	1.7	16.1	15.6	8.2	8
Thailand weighted average					5,695	9.1	8.6	0.8	0.7	8.5	8.6	5.4	5
Hong Kong													
Industrial & Comm Bank of China	1398 HK	4.36	n/a	n/a	264,310	4.0	4.0	0.4	0.4	10.0	9.5	7.8	7
China Construction Bank	939 HK	5.48	n/a	n/a	174,268	3.8	3.7	0.4	0.4	10.7	10.2	8.1	8
HSBC Holdings	5 HK	67.80	n/a	n/a	157,803	6.6	7.0	0.9	0.9	15.1	12.0	9.4	7
Bank of China	3988 HK	3.45	n/a	n/a	170,499	4.2	4.1	0.4	0.4	9.4	9.1	7.6	7
Hong Kong average					191,720	4.7	4.7	0.5	0.5	11.3	10.2	8.2	7
China													
Industrial & Comm Bank of China	601398 CH	5.91	n/a	n/a	264,502	5.9	5.8	0.6	0.5	9.8	9.4	5.3	5
Agricultural Bank of China	601288 CH	4.72	n/a	n/a	217,774	6.3	6.1	0.6	0.6	10.2	9.9	5.0	5
China Construction Bank	601939 CH	7.61	n/a	n/a	174,394	5.7	5.6	0.6	0.5	10.8	10.3	5.3	5
Bank of China	601988 CH	4.66	n/a	n/a	170,623	6.1	6.0	0.6	0.5	9.3	8.9	5.1	5
China average					206,823	6.0	5.9	0.6	0.5	10.0	9.6	5.2	5
South Korea													
KB Financial Group	105560 KS	84,400	n/a	n/a	24,439	6.6	5.8	0.6	0.5	8.6	9.0	3.8	4
Shinhan Finanicial Group	055550 KS	54,300	n/a	n/a	19,476	5.7	5.3	0.5	0.5	8.8	8.9	4.1	4
Hana Financial Group	086790 KS	61,800	n/a	n/a	13,016	4.8	4.4	0.4	0.4	9.4	9.4	5.8	6
Industrial Bank of Korea	024110 KS	13,990	n/a	n/a	8,005	4.1	4.0	0.4	0.3	9.0	8.7	7.5	8
South Korea average					16,234	5.3	4.9	0.5	0.4	9.0	9.0	5.3	5
Indonesia					·								
Bank Central Asia	BBCA IJ	10,100	n/a	n/a	76,851	23.1	21.1	4.7	4.3	21.1	21.2	2.8	3
Bank Rakyat Indonesia Persero	BBRI IJ	4,890	n/a	n/a	45,859	12.0	10.8	2.3	2.1	19.3	20.3	6.6	7.
Bank Mandiri Persero	BMRI IJ	6,550	n/a	n/a	37,539	10.8	9.7	2.1	1.9	20.5	20.8	5.5	5
Bank Negara Indonesia Persero	BBNI IJ	5,075	n/a	n/a	11,712	8.6	7.5	1.2	1.1	14.2	14.9	5.5	6
Bank Syariah Indonesia	BRIS IJ	2,490	n/a	n/a	7,022	17.0	14.1	2.5	2.2	16.0	16.6	1.0	1.
Indonesia average		_,			35,797	14.3	12.6	2.6	2.3	18.2	18.8	4.3	4.
Malaysia													-
Malayan Banking	MAY MK	10.10	n/a	n/a	26,103	12.3	11.7	1.3	1.2	10.3	10.6	6.2	6.
Public Bank	PBK MK	4.25	n/a	n/a	17,586	11.8	11.2	1.4	1.3	12.4	12.2	4.8	5
CIMB Group Holdings	CIMB MK	7.15	n/a	n/a	16,361	10.0	9.4	1.1	1.0	10.8	10.9	5.6	6
Hong Leong Bank	HLBK MK	19.00	n/a	n/a	8,821	9.6	9.0	1.1	1.0	11.6	11.4	3.6	3.
RHB Bank	RHBBANK MK	5.70	n/a	n/a	5,303	8.6	8.1	0.8	0.7	9.1	9.2	7.1	7
Malaysia average	ALIDOANIC WIX	5.70	11/4	ı ı a	14,835	10.5	9.9	1.1	1.1	10.8	10.9	5.4	5.
Singapore					17,000	10.0	3.3	1.1	1.1	10.0	10.5	J. <del>4</del>	3
DBS Group Holdings	DBS SP	36.00	n/o	n/o	77 242	0.0	0.0	16	1 5	16.7	15.6	6.1	6
· -		36.90 15.12	n/a	n/a	77,342 50.081	9.8	9.9	1.6	1.5	16.7	15.6	6.1	
Oversea-Chinese Banking	OCBC SP	15.12	n/a	n/a	50,081	9.1	9.1	1.2	1.1	13.3	12.6	5.8	5
United Overseas Bank	UOB SP	32.70	n/a	n/a	40,494	9.2	9.0	1.2	1.1	12.9	12.6	5.5	5
Singapore average					55,972	9.4	9.3	1.3	1.2	14.3	13.6	5.8	6.
Regional average (excl. Thailand)					83,207	8.6	8.1	1.1	1.1	12.4	12.2	5.6	5

Sources: Bloomberg; FSSIA estimates

# **Financial Statements**

Bangkok Bank

Profit and Loss (THB m) Year Ending Dec	2022	2023	2024E	2025E	2026E
Interest Income	139,088	194,365	202,719	210,424	218,320
Interest expense	(36,865)	(63,505)	(68,125)	(71,981)	(74,559)
Net interest income	102,223	130,860	134,594	138,443	143,761
Net fees & commission	27,508	27,234	27,513	27,789	28,066
Foreign exchange trading income	5,155	5,544	5,544	5,544	5,544
Securities trading income	(1,454)	(482)	0	0	0
Dividend income	2,306	2,330	2,447	2,569	2,698
Other income	3,156	2,001	2,139	2,287	2,446
Non interest income	36,672	36,627	37,643	38,189	38,754
Total income	138,895	167,487	172,237	176,632	182,514
Staff costs	(34,794)	(35,921)	(38,436)	(39,973)	(41,572)
Other operating costs	(34,225)	(45,854)	(45,707)	(47,360)	(49,334)
Operating costs	(69,019)	(81,775)	(84,143)	(87,333)	(90,905)
Pre provision operating profit	69,876	85,712	88,094	89,298	91,609
Expected credit loss	(32,647)	(33,667)	(35,000)	(34,000)	(33,000)
Other provisions	-	-	-	-	-
Operating profit	37,229	52,046	53,094	55,298	58,609
Recurring non operating income	0	0	0	0	0
Associates	_	_	_	-	-
Goodwill amortization	_	-	-	-	-
Non recurring items	0	0	0	0	0
Profit before tax	37,229	52,046	53,094	55,298	58,609
Tax	(7,484)	(9,993)	(10,619)	(11,060)	(11,722)
Profit after tax	29,746	42,052	42,475	44,239	46,887
Non-controlling interest	(440)	(417)	(438)	(460)	(483)
Preferred dividends	-	(	(100)	(100)	(100)
Other items	_	_	_	_	_
Reported net profit	29,306	41,635	42,037	43,779	46,404
Non recurring items & goodwill (net)	-	, 555	0	0	0
Recurring net profit	29,306	41,635	42,037	43,779	46,404
	20,000	,000	.2,00.	10,7.70	10,101
Per share (THB)	45.05	24.04	22.02	22.02	24.24
Recurring EPS *	15.35	21.81	22.02	22.93	24.31
Reported EPS	15.35	21.81	22.02	22.93	24.31
DPS Constitution	4.50	7.00	7.25	7.50	8.00
Growth	0.1.1	20.0			
Net interest income (%)	24.4	28.0	2.9	2.9	3.8
Non interest income (%)	(30.0)	(0.1)	2.8	1.4	1.5
Pre provision operating profit (%)	3.9	22.7	2.8	1.4	2.6
Operating profit (%)	12.3	39.8	2.0	4.2	6.0
Reported net profit (%)	10.6	42.1	1.0	4.1	6.0
Recurring EPS (%)	10.6	42.1	1.0	4.1	6.0
Reported EPS (%)	10.6	42.1	1.0	4.1	6.0
Income Breakdown					
Net interest income (%)	73.6	78.1	78.1	78.4	78.8
Net fees & commission (%)	19.8	16.3	16.0	15.7	15.4
Foreign exchange trading income (%)	3.7	3.3	3.2	3.1	3.0
Securities trading income (%)	(1.0)	(0.3)	-	-	-
Dividend income (%)	1.7	1.4	1.4	1.5	1.5
Other income (%)	2.3	1.2	1.2	1.3	1.3
Operating performance					
Gross interest yield (%)	3.22	4.38	4.43	4.42	4.42
Cost of funds (%)	1.01	1.71	1.80	1.84	1.85
Net interest spread (%)	2.21	2.67	2.63	2.58	2.57
Net interest margin (%)	2.4	3.0	2.9	2.9	2.9
Cost/income(%)	49.7	48.8	48.9	49.4	49.8
Cost/assets(%)	1.6	1.8	1.8	1.8	1.8
Effective tax rate (%)	20.1	19.2	20.0	20.0	20.0
Dividend payout on recurring profit (%)	29.3	32.1	32.9	32.7	32.9
ROE (%)	5.9	8.1	7.7	7.6	7.7
ROE - COE (%)	(6.3)	(4.1)	(4.5)	(4.6)	(4.5)
NOE - COE (76)			. ,	, ,	. ,
	0.7	0.9	0.9	0.9	1.0
ROA (%) RORWA (%)		0.9 1.4	0.9 1.4	0.9 1.4	1.0 1.4

Sources: Bangkok Bank; FSSIA estimates

# **Financial Statements**

Bangkok Bank

Balance Sheet (THB m) Year Ending Dec	2022	2023	2024E	2025E	2026E
Gross customer loans	2,682,691	2,671,964	2,752,123	2,834,687	2,919,727
Allowance for expected credit loss	(243,474)	(270,539)	(282,789)	(294,689)	(306,239)
interest in suspense	10,138	24,236	12,935	13,323	13,723
Net customer loans	2,449,355	2,425,661	2,482,269	2,553,321	2,627,211
Bank loans	766,074	757,120	779,833	803,228	827,325
Government securities	-	-	-	-	-
Trading securities	-	-	-	-	-
Investment securities	926,608	1,062,668	1,137,055	1,205,278	1,277,595
Cash & equivalents	52,433	45,518	52,455	46,904	40,644
Other interesting assets	-	-	-	-	-
Tangible fixed assets	73,909	72,855	76,948	81,150	85,472
Associates	-	-	-	-	-
Goodwill	-	-	-	-	-
Other intangible assets	-	-	-	-	-
Other assets	153,373	150,663	153,005	155,464	158,046
Total assets	4,421,752	4,514,484	4,681,565	4,845,345	5,016,294
Customer deposits	3,210,896	3,184,283	3,279,812	3,378,206	3,479,552
Bank deposits	262,522	334,219	367,641	393,376	420,912
Other interest bearing liabilities	188,302	212,505	218,880	225,446	232,210
Non interest bearing liabilities	252,891	252,647	255,541	258,482	261,472
Hybrid Capital	-	-	-	-	-
Total liabilities	3,914,610	3,983,654	4,121,874	4,255,511	4,394,146
Share capital	19,088	19,088	19,088	19,088	19,088
Reserves	486,258	509,886	538,562	568,502	600,590
Total equity	505,346	528,975	557,650	587,590	619,678
Non-controlling interest	1,796	1,855	2,041	2,245	2,469
Total liabilities & equity	4,421,752	4,514,484	4,681,565	4,845,345	5,016,294
Supplementary items					
Risk weighted assets (RWA)	3,008,228	3,002,132	3,113,241	3,222,155	3,335,835
Average interest earning assets	4,325,741	4,432,852	4,580,381	4,756,102	4,933,920
Average interest bearing liabilities	3,658,397	3,709,456	3,781,959	3,902,102	4,038,216
CET 1 capital	447,590	476,473	504,671	534,134	565,267
Total capital	551,698	580,581	608,779	638,242	669,375
Gross non performing loans (NPL)	97,188	85,955	94,955	95,955	96,955
Per share (THB)					
Book value per share	264.74	277.12	292.14	307.83	324.64
Tangible book value per share	264.74	277.12	292.14	307.83	324.64
Growth					
Gross customer loans	3.6	(0.4)	3.0	3.0	3.0
Average interest earning assets	8.4	2.5	3.3	3.8	3.7
Total asset (%)	2.0	2.1	3.7	3.5	3.5
Risk weighted assets (%)	5.0	(0.2)	3.7	3.5	3.5
Customer deposits (%)	1.7	(0.8)	3.0	3.0	3.0
Leverage & capital measures					
Customer loan/deposits (%)	76.3	76.2	75.7	75.6	75.5
Equity/assets (%)	11.4	11.7	11.9	12.1	12.4
Tangible equity/assets (%)	11.4	11.7	11.9	12.1	12.4
RWA/assets (%)	68.0	66.5	66.5	66.5	66.5
CET 1 CAR (%)	14.9	15.9	16.2	16.6	16.9
Total CAR (%)	18.3	19.3	19.6	19.8	20.1
Asset Quality (FSSIA's calculation)					
Change in NPL (%)	(3.9)	(11.6)	10.5	1.1	1.0
NPL/gross loans (%)	3.6	3.2	3.5	3.4	3.3
Allowance for ECL/gross loans (%)	9.1	10.1	10.3	10.4	10.5
Allowance for ECL/NPL (%)	250.5	314.7	297.8	307.1	315.9
Valuation	2022	2023	2024E	2025E	2026E
Recurring P/E (x) *	9.0	6.3	6.2	6.0	5.7
Recurring P/E @ target price (x) *	10.2	7.2	7.1	6.8	6.5
Reported P/E (x)	9.0	6.3	6.2	6.0	5.7
Dividend yield (%)	3.3	5.1	5.3	5.5	5.8
Price/book (x)	0.5	0.5	0.5	0.4	0.4
Price/tangible book (x)	0.5	0.5	0.5	0.4	0.4
Price/tangible book @ target price (x)	0.6	0.6	0.5	0.5	0.5
* Pre-exceptional, pre-goodwill and fully diluted					

Sources: Bangkok Bank; FSSIA estimates

# **Bangkok Bank PCL (BBL TB)**



## **Exhibit 7: FSSIA ESG score implication**

62.08 /100

Rating	Score	Implication
****	>79-100	Leading its industry peers in managing the most significant ESG risks which not only better cost efficiency but also lead to higher profitability.
****	>59-79	A mixed track record of managing the most significant ESG risks and opportunities relative to industry peers.
***	>39-59	Relevant ESG materiality matrix has been constructively addressed, well-managed and incorporated into day-to-day operations, in which targets and achievements are evaluated annually.
**	>19-39	Relevant ESG materiality matrix has been identified with key management in charge for progress to be followed up on and to provide intensive disclosure. Most targets are conventional and achievable.
*	1-19	The company has adopted the United Nations Sustainable Development Goals (UN SDGs), established sustainability management guidelines and fully complies with regulations or ESG suggested guidance from related organizations such as the SET and SEC.

Sources: FSSIA estimates

# Exhibit 8: ESG – peer comparison

	FSSIA			Domes	stic ratings	;		Global ratings						Bloomberg	
	ESG score	DJSI	SET THSI	THSI	CG score	AGM level	Thai CAC	Morningstar ESG risk	ESG Book	MSCI	Moody's	Refinitiv	S&P Global	ESG score	Disclosure score
SET100	69.20	5.34	4.40	4.40	4.76	4.65	3.84	Medium	51.76	BBB	20.87	58.72	63.91	3.72	28.17
Coverage	67.12	5.11	4.15	4.17	4.83	4.71	3.53	Medium	52.04	BB	16.97	56.85	62.09	3.40	31.94
BBL	62.08		Υ	Υ	5.00	5.00	Certified	Medium	54.70		29.00	58.68	67.00	2.19	60.06
KBANK	84.17	Υ	Y	Y	5.00	5.00	Certified	Medium	62.19	AA	46.00	73.83	83.00	4.05	59.77
KTB	63.10		Y	Y	5.00	5.00	Certified	Medium	53.59	BBB	34.00	64.64	64.00	2.12	59.11
SCB	62.57	Υ	Y	Y	5.00	4.00		High		Α			86.00	3.43	
KKP	62.96		Y	Y	5.00	5.00	Certified	Medium	52.81	BBB		77.56	26.00	2.18	45.90
TISCO	61.17		Y	Y	5.00	5.00	Certified	Medium	61.41			66.13	29.00	3.57	44.21
TTB	63.69		Υ	Υ	5.00	5.00	Certified	Medium	53.98		36.00	56.17	71.00	3.20	52.96

 $Sources: \underline{\textbf{SETTRADE.com}}; \ \textbf{FSSIA's compilation}$ 

# Exhibit 9: ESG score by Bloomberg

FY ending Dec 31	FY 2015	FY 2016	FY 2017	FY 2018	FY 2019	FY 2020	FY 2021	FY 2022
ESG financial materiality scores - ESG score	1.69	1.69	1.92	2.36	2.60	2.83	2.36	2.19
BESG environmental pillar score	0.00	0.00	0.00	0.00	0.31	0.89	0.88	0.08
BESG social pillar score	2.05	2.03	2.39	3.54	3.58	3.58	2.32	2.81
BESG governance pillar score	3.44	3.49	3.84	3.71	4.05	3.97	4.33	4.07
ESG disclosure score	43.14	43.98	49.13	55.53	55.31	57.88	60.92	60.06
Environmental disclosure score	16.79	16.79	31.23	39.72	38.87	44.22	44.55	44.55
Social disclosure score	36.31	36.31	37.33	45.68	48.25	48.25	48.25	45.68
Governance disclosure score	76.22	78.72	78.72	81.10	78.72	81.10	89.86	89.86
Environmental								
Emissions reduction initiatives	Yes							
Climate change policy	Yes							
Climate change opportunities discussed	No							
Risks of climate change discussed	No	No	No	No	No	No	Yes	Yes
GHG scope 1	_	_	4	12	12	14	12	22
GHG scope 2 location-based	_	_	20	68	67	61	58	61
GHG Scope 3	_	_	1	1	2	2	1	2
Carbon per unit of production	_	_	_	_	_	_	_	_
Biodiversity policy	No	No	Yes	Yes	No	No	No	No
Energy efficiency policy	Yes							
Total energy consumption	_	_	45	156	156	167	151	164
Renewable energy use	_	_	_	_	_	_	_	_
Electricity used	_	_	_	117	116	122	115	121
Fuel used - natural gas	_	_	_	_	_	_	_	_

Sources: Bloomberg; FSSIA's compilation

Exhibit 10: ESG score by Bloomberg (cont.)

FY ending Dec 31	FY 2015	FY 2016	FY 2017	FY 2018	FY 2019	FY 2020	FY 2021	FY 2022
Fuel used - crude oil/diesel	No	No	No	No	No	No	No	No
Waste reduction policy	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Hazardous waste	_	_	0	0	0	0	0	0
Total waste	_	_	1	2	5	6	4	4
Waste recycled	_	_	_	_	_	1	1	0
Waste sent to landfills	_	_	0	0	3	4	2	3
Environmental supply chain management	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Water policy	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Water consumption	_	_	_	124	128	116	92	100
Social								
Human rights policy	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Policy against child labor	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Quality assurance and recall policy	No	No	No	No	No	No	No	No
Consumer data protection policy	No	No	Yes	Yes	Yes	Yes	Yes	Yes
Equal opportunity policy	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Gender pay gap breakout	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Pct women in workforce	34	65	67	67	67	67	67	66
Pct disabled in workforce	_	_	_	_	_	_	_	_
Business ethics policy	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Anti-bribery ethics policy	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Health and safety policy	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Lost time incident rate - employees	_	_	_	_	_	_	_	_
Total recordable incident rate - employees	0	0	0	0	0	0	0	0
Training policy	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Fair remuneration policy	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Number of employees – CSR	25,806	25,512	23,802	23,054	22,797	22,048	20,514	19,091
Employee turnover pct	10	10	10	10	10	8	11	13
Total hours spent by firm - employee training	3,134,200	765,360	638,014	702,052	1,267,540	883,463	1,313,310	710,376
Social supply chain management	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Governance								
Board size	17	17	18	17	17	19	19	18
No. of independent directors (ID)	6	6	6	7	7	9	8	6
No. of women on board	1	1	1	1	1	1	2	1
No. of non-executive directors on board	11	12	13	9	8	10	9	7
Company conducts board evaluations	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
No. of board meetings for the year	12	12	12	12	13	13	12	12
Board meeting attendance pct	_	_	_	96	_	95	98	98
Board duration (years)	3	3	3	3	3	3	3	3
Director share ownership guidelines	No	No	No	No	No	No	No	No
Age of the youngest director	48	49	50	51	52	53	52	53
Age of the oldest director	85	86	87	88	89	90	91	92
No. of executives / company managers	60	64	64	67	66	70	66	60
No. of female executives	22	21	22	20	22	24	21	24
Executive share ownership guidelines	No	No	No	No	No	No	No	No
Size of audit committee	4	4	4	4	4	4	3	3
No. of ID on audit committee	4	4	4	4	4	4	3	3
Audit committee meetings	16	18	18	17	17	18	16	17
Audit committee meetings  Audit meeting attendance %	-	89	82	88	90	89	98	94
Size of compensation committee	3	3	3	3	2	3	3	3
-	2	2	2	2	2	3	3	
No. of ID on compensation committee		7					9	2
No. of compensation committee meetings	10		10	11	10	11		12
Compensation meeting attendance %	97	86	90	97	83	97	100	100
Size of nomination committee	3	3	3	3	2	3	3	3
No. of nomination committee meetings	10	7	10	11	10	11	9	12
Nomination meeting attendance %	97	86	90	97	83	97	100	100
Sustainability governance								
Verification type	No	No	No	No	No	No	Yes	Yes

Sources: Bloomberg; FSSIA's compilation

# Disclaimer for ESG scoring

ESG score	Methodolog	у			Rating					
The Dow Jones Sustainability Indices ( <u>DJSI</u> ) By S&P Global	process bas from the ann	ed on the comp nual S&P Globa	ransparent, rules-based panies' Total Sustainabili al Corporate Sustainabilit anies within each industry	ity Scores resulting ty Assessment (CSA).	Be a member and invited to the annual S&P Global Corporate Sustainability Assessment (CSA) for DJSI. Companies with an S&P Global ESG Score of less than 45% of the S&P Global ESG Score of the highest scoring company are disqualified. The constituents of the DJSI indices are selected from the Eligible Universe.					
Sustainability nvestment List (THSI) by The Stock Exchange of Thailand (SET)	managing b Candidates 1) no irregul float of >150 up capital. S 70%; 2) inde wrongdoing	usiness with tra must pass the ar trading of the shareholders, some key disque ependent direct related to CG,	ity in Environmental and ansparency in Governand preemptive criteria, with e board members and es and combined holding alifying criteria include: 1 lors and free float violatic social & environmental in arnings in red for > 3 year	ce, updated annually. two crucial conditions: kecutives; and 2) free nust be >15% of paid- 1) CG score of below on; 3) executives' mpacts; 4) equity in	To be eligible for <u>THSI inclusion</u> , verified data must be scored at a minimum of 50% for each indicator, unless the company is a part of DJSI during the assessment year. The scoring will be fairly weighted against the nature of the relevant industry and materiality. <u>SETTHSI Index</u> is extended from the THSI companies whose 1) market capitalization > THB5b (~USD150b); 2) free float >20%; and 3) liquidity >0.5% of paid-up capital for at least 9 out of 12 months. The SETTHSI Index is a market capitalisation-weighted index, cap 5% quarterly weight a maximum, and no cap for number of stocks.					
CG Score by Thai nstitute of Directors Association Thai IOD)	annually by Thailand (SI	the Thai IOD, v	n in sustainable developn with support from the Sto s are from the perspectiv s.	ck Exchange of	Scores are rated in six categories: 5 for Excellent (90-100), 4 for Very Good (80-89), 3 for Good (70-79), 2 for Fair (60-69), 1 for Pass (60-69), and not rated for scores below 50. Weightings include: 1) the rights; 2) and equitable treatment of shareholders (weight 25% combined); 3) the role of stakeholders (25%); 4) disclosure & transparency (15%); and 5) board responsibilities (35%).					
AGM level By Thai nvestors Association (TIA) with support from the SEC	treatment ar transparent out of five th criteria cove date (45%), circulation of s exercised. The and verifiability	re incorporated and sufficiently and sufficiently are CG component AGM proceduland after the most after information assesses by; and 3) opennesses.	thich shareholders' rights into business operations of disclosed. All form impoents to be evaluated annuares before the meeting (10%). (The first as ion for voting; and 2) facilitations of the ease of attending mess for Q&A. The third involves, resolutions and voting res	s and information is ortant elements of two ually. The assessment (45%), at the meeting ssesses 1) advance ing how voting rights can be eetings; 2) transparency s the meeting minutes that	The scores are classified into four categories: 5 for Excellent (100), 4 for Very Good (90-99), 3 for Fair (80-89), and not rated for scores below 79.					
Fhai CAC By Thai Private Sector Collective Action Against Corruption CAC)	establishme policies. The (Companies of Declaration of Certification, in managers and	nt of key control  e Certification is  leciding to become  intent to kick off a  ncluding risk asse	Checklist include corruptions, and the monitoring and so good for three years.  The a CAC certified member stain 18-month deadline to subsessment, in place of policy and whistleblowing stakeholders.)	nd developing of  art by submitting a  mit the CAC Checklist for ad control, training of	The document will be reviewed by a committee of nine professionals. A passed Checklist will move for granting certification by the CAC Council approvals whose members are twelve highly respected individuals in professionalism and ethical achievements.					
Morningstar Sustainalytics	based on ar risk is unma	n assessment o naged. <i>Sources</i>	sk rating provides an ove if how much of a compan to be reviewed include corpo er media, NGO reports/webs	ny's exposure to ESG orate publications and	A company's ESG risk rating score is the sum of unmanaged risk. The more risk is unmanaged, the higher ESG risk is scored.					
	information, co		r, ESG controversies, issuer t		<b>NEGL</b> 0-10	Low 10-20	Medium 20-30	<b>High</b> 30-40	Severe 40+	
ESG Book	positioned to the principle helps explai over-weighti	o outperform ov of financial ma n future risk-ad	ustainable companies the ver the long term. The me ateriality including informa justed performance. Mat h higher materiality and in thy basis.	ethodology considers ation that significantly teriality is applied by	The total ESG score is calculated as a weighted sum of the features scores using materiality-based weights. The score is scaled between 0 and 100 with higher scores indicating better performance.					
<u>MSCI</u>			neasure a company's ma						nethodology to	
	AAA	8.571-10.000	)		nanaging the most significant ESG risks and opportunities					
	AA	7.143-8.570	Leader:	ieauing its industry in m	anaying trie most s	igrillicarii ESG fi	sks and opportunitie	70		
	Α	5.714-7.142		a material of	nal track record of managing the most significant ESG risks and opportunities relative to					
	BBB	4.286-5.713	Average:	a mixed or unexceptional industry peers						
	ВВ	2.857-4.285		, .						
	В	1.429-2.856	Laggard:	lagging its industry base	lagging its industry based on its high exposure and failure to			manage significant ESG risks		
	CCC	0.000-1.428	99****	55 5 ··· ··· ·· · · · · · · · · · · · ·						
Moody's ESG olutions	believes tha	t a company in	ree to which companies t tegrating ESG factors int r shareholders over the r	to its business model and						
Refinitiv ESG ating	Designed to transparently and objectively measure a company's relative ESG performance, commitment and effectiveness across 10 main themes, based on publicly available and auditable data. The score ranges from 0 to 100 on relative ESG performance and insufficient degree of transparency in reporting material ESG data publicly. (Score ratings are 0 to 25 = poor; >25 to 50 = satisfactory; >50 to 75 = good; and >75 to 100 = excellent.)									
S&P Global			e is a relative score mea n the same industry clas				of ESG risks, op	portunities, ar	impacts	
Bloomberg	ESG Score  Bloomberg score evaluating the company's aggregated Environmental, Social and Governance (ESG) performance. The score is based on Bloomberg's view of ESG financial materiality. The score is a weighted generalized mean (power mean) of Pillar Scores, where the weights are determined by the pillar priority ranking. Values range from 0 to 10; 10 is the best.									
	ESG Disclosure Score Disclosure of a company's ESG used for Bloomberg ESG score. The score ranges from 0 for none to 100 for disclosure of every data point, measuring the amount of ESG data reported publicly, and not the performance on any data point.									

Rating regarding the sustainable development of Thai listed companies, both on the SET and MAI, are publicly available on the website of the Securities and Exchange Commission of Thailand (SEC). Currently, ratings available are 1) "CG Score"; 2) "AGM Level"; 3) "Thai CAC"; and 4) THSI. The ratings are updated on an annual basis. FSSIA does not confirm nor certify the accuracy of such ratings.

Source: FSSIA's compilation

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#### Usanee Liurut, CISA FSS International Investment Advisory Securities Co., Ltd

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Company	Ticker	Price	Rating	Valuation & Risks
Bangkok Bank	BBL TB	THB 137.50	HOLD	Downside risks to our GGM-based TP are 1) prolonged economic sluggishness affecting loan growth and asset quality; and 2) an impact of new regulations from the Bank of Thailand.
Kasikornbank	KBANK TB	THB 127.50	HOLD	Downside risks to our GGM-based TP are 1) prolonged economic sluggishness affecting loan growth and asset quality; and 2) the impact of new regulations from the Bank of Thailand.
Krung Thai Bank	КТВ ТВ	THB 17.40	BUY	Downside risks to our GGM-based TP are 1) prolonged economic sluggishness affecting loan growth and asset quality; and 2) the impact of new regulations from the Bank of Thailand.
SCB X	SCB TB	THB 101.50	BUY	Downside risks to our GGM-based TP are 1) prolonged economic sluggishness affecting loan growth and asset quality; and 2) the impact of new regulations from the Bank of Thailand.
TMBThanachart Bank	ТТВ ТВ	THB 1.77	BUY	Downside risks to our GGM-based TP are 1) prolonged economic sluggishness affecting loan growth and asset quality; and 2) the impact of new regulations from the Bank of Thailand.
Kiatnakin Phatra Bank	ККР ТВ	THB 43.25	HOLD	Downside risks to our GGM-based target price include weakened asset quality and lower fee income. By contrast, upside risks include better capital market conditions, higher used car prices, and strengthened asset quality.
Tisco Financial	TISCO TB	THB 94.50	HOLD	Downside risks to our GGM-based TP are 1) prolonged economic sluggishness affecting loan growth and asset quality; and 2) the impact of new regulations from the Bank of Thailand. Upside risks are 1) aggressive loan growth; and 2) well-controlled asset quality.

Source: FSSIA estimates

#### **Additional Disclosures**

Target price history, stock price charts, valuation and risk details, and equity rating histories applicable to each company rated in this report is available in our most recently published reports. You can contact the analyst named on the front of this note or your representative at Finansia Syrus Securities Public Company Limited.

All share prices are as at market close on 18-Jul-2024 unless otherwise stated.

#### RECOMMENDATION STRUCTURE

#### Stock ratings

Stock ratings are based on absolute upside or downside, which we define as (target price\* - current price) / current price.

BUY (B). The upside is 10% or more.

HOLD (H). The upside or downside is less than 10%.

REDUCE (R). The downside is 10% or more.

Unless otherwise specified, these recommendations are set with a 12-month horizon. Thus, it is possible that future price volatility may cause a temporary mismatch between upside/downside for a stock based on market price and the formal recommendation.

\* In most cases, the target price will equal the analyst's assessment of the current fair value of the stock. However, if the analyst doesn't think the market will reassess the stock over the specified time horizon due to a lack of events or catalysts, then the target price may differ from fair value. In most cases, therefore, our recommendation is an assessment of the mismatch between current market price and our assessment of current fair value.

#### **Industry Recommendations**

Overweight. The analyst expects the fundamental conditions of the sector to be positive over the next 12 months.

Neutral. The analyst expects the fundamental conditions of the sector to be maintained over the next 12 months.

Underweight. The analyst expects the fundamental conditions of the sector to be negative over the next 12 months.

#### **Country (Strategy) Recommendations**

**Overweight (O).** Over the next 12 months, the analyst expects the market to score positively on two or more of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

**Neutral (N).** Over the next 12 months, the analyst expects the market to score positively on one of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

**Underweight (U).** Over the next 12 months, the analyst does not expect the market to score positively on any of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.