**EQUITY RESEARCH - COMPANY REPORT** 

# MUANGTHAI CAPITAL

MTC TB



NANS







# Fewer concerns over credit costs

- MTC delivered an impressive 1Q24 net profit despite the low season due mainly to its better-than-expected credit cost.
- Asset quality was more solid in the NPLs, credit cost, and coverage ratio, prompting an upward revision of our 2024-26 forecasts.
- We maintain a BUY call with a 2024 TP of THB50.

# Impressive 1Q24 results despite the low season

The 1Q24 net profit beat our forecast and the Bloomberg consensus by 3-4%. Earnings grew by 2.8% q-q and 29.8% y-y, amounting to THB1.39b and accounting for 22% of our full-year net profit forecast. By contrast. PPOP dropped by 3.1% q-q but rose by 18.1% v-v due mainly to the low season for loan demand and higher operating expenses. Despite the low season, loans continued on the growth path and were better than expected at 3.0% q-q and 17.4% y-y. The loan spread was worse than expected in 1Q24, dropping by 41bp to 13.78% due mainly to a loan yield reduction, whereas the cost of funds rose minimally. The loan yield impact was due to fewer working days and a focus on secured loans. The cost-to-income ratio accelerated to 47.8% as expected due to operating expenses, which typically peak in 1Q owing to a rise in personnel expenses from annual salary adjustments and incentives.

### Improved asset quality indicated a lower credit cost

MTC reaffirmed that its asset quality improvement exceeded expectations, particularly the vintage NPLs from the Covid-19 period, which showed a continuous decline following its stringent lending policy since the beginning of 2023 and the aggressive NPL management via sales (THB900m vs THB1b in 4Q23) and writing off debts in 1Q24. Moreover, the collection showed positive progress due to improved branch efficiency after MTC put significant effort into debt collection in tandem with granting new loans, which helped contain new NPL formations. The NPL ratios from loan receivables (92% of total) - title loans and other unsecured loans – and hire-purchase receivables (8%) showed decreased figures compared to 4Q23.

### Loan growth momentum to drive 2024-26 net profit

We expect 2024-26 net profit to grow by 23.1% CAGR, driven by average loan growth of 14.7-19.5% p.a. (from aggressive branch opening and improved branch efficiencies) and a lower credit cost. It should continually decline to an expected 2.67% in 2026, which could offset an expected stable loan spread at an average of 13.84-13.85%.

#### Maintain a BUY call with a 2024 TP of THB50

We maintain our BUY rating. Our 2024 GGM-based TP is THB50, which implies a P/BV of 2.82x under an expected L-T ROE of 18.6% and COE of 10.0%.

# UNCHANGED

TARGET PRICE THB50.00 **CLOSE** THB44.25 **UP/DOWNSIDE** +13.0% THB50.00 **PRIOR TP CHANGE IN TP UNCHANGED** TP vs CONSENSUS +1.6%

**KEY STOCK DATA** 

YE Dec (THB m)	2023	2024E	2025E	2026E
Operating profit	6,126	7,866	9,822	11,448
Net profit	4,906	6,292	7,858	9,159
EPS (THB)	2.31	2.97	3.71	4.32
vs Consensus (%)	-	8.3	12.0	7.6
Recurring net profit	4,906	6,292	7,858	9,159
Core EPS (THB)	2.31	2.97	3.71	4.32
Chg. In EPS est. (%)	-	-	-	-
EPS growth (%)	(3.7)	28.2	24.9	16.6
Core P/E (x)	19.1	14.9	11.9	10.2
Dividend yield (%)	0.5	0.6	0.8	0.9
Price/book (x)	2.9	2.5	2.1	1.8
ROE (%)	16.1	18.1	19.0	18.7
ROA (%)	3.5	3.9	4.1	4.2



Share price performance	1 Month	3 Month	12 Month				
Absolute (%)	(1.7)	(3.3)	7.3				
Relative to country (%)	0.7	(1.8)	22.7				
Mkt cap (USD m)			2,556				
3m avg. daily turnover (USD m)			10.9				
Free float (%)			21				
Major shareholder	Petaumpai Family (67%						
12m high/low (THB)		4	8.50/33.75				
Issued shares (m)			2,120				

Sources: Bloomberg consensus; FSSIA estimates



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#### Investment thesis

We have a BUY call for MTC with a more positive view of its asset quality, summarized as follows:

- 1) The declining trend of its NPL ratio and credit cost could prove its proactive debt management efforts to tackle the vintage bad debts and its prudent credit quality policy of granting new loans in 2023.
- 2) We view the higher cost of funds as contained, which could create an upside risk to our forecast in the case of an expected reduction in the market interest rate.
- 3) We expect 2024-26 net profit to grow by 23.1% CAGR, driven by average loan growth of 14.7-19.5% p.a. (from aggressive branch opening and improved branch efficiencies) and a lower credit cost.

# Company profile

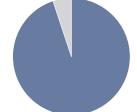
MTC has provided lending services since 1992, focusing on motorcycle title loans, and commands the highest market share in Thailand. The company has also expanded its business to personal and other title loans such as car, agricultural and land title loans.

www.muangthaicap.com

# Principal activities (revenue, 1Q24)

Net interest income - 94 9 %

Non-interest income - 5.1 %



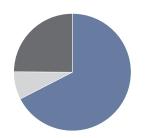
Source: Muangthai Capital

# **Major shareholders**

■ Petaumpai Family - 67.5 %

■ Thai NVDR Co., Ltd. - 7.7 %

■ Others - 24.9 %



Source: Muangthai Capital

# **Catalysts**

- 1) A faster-than-expected economic recovery in Thailand;
- 2) Government stimulus measures;
- 3) A stronger-than-expected improvement in asset quality;
- Better-than-expected control over operating costs.

# **Key assumptions**

Key assumptions	2024E	2025E	2026E
Loan growth	19.55	16.58	14.68
Interest spread	13.84	13.85	13.85
NPL ratio	3.10	3.00	3.00
Credit cost	3.08	2.75	2.67
Cost to income	46.94	46.94	46.94

Source: FSSIA estimates

Risks to our call

Downside risks to our GGM-based TP include 1) a further weakening of asset quality that could potentially hit both loan yield and credit cost; and 2) changes in financial regulations by the Bank of Thailand and the Office of Consumer Protection Board.

# **Event calendar**

Date	Event
Aug 2024	2Q24 result announcement

### **Earnings sensitivity**

			2024E						
Loan growth	±2ppt	17.55	19.55	21.55					
% change in net profit		(1.3)		1.3					
Interest spread (%)	±5bp	13.79	13.84	13.89					
% change in net profit		(0.4)		0.4					
Credit cost (bp)	±10bp	2.98	3.08	3.18					
% change in net profit		2.0		(2.0)					

Source: FSSIA estimates

Exhibit 1: MTC – 1Q24 operation summary

	1Q23	2Q23	3Q23	4Q23	1Q24	Cha	Change		2024E	Change
	(THB m)	(q-q%)	(y-y%)	2024E	(THB m)	(y-y%				
Interest income	5,397	5,754	6,063	6,287	6,353	1.1	17.7	23	27,968	19.
Interest expense	(848)	(909)	(1,004)	(1,096)	(1,130)	3.1	33.3	22	(5,240)	35.
Net interest income	4,549	4,845	5,059	5,191	5,223	0.6	14.8	23	22,727	15.
Fee and other income	233	287	236	269	278	3.3	18.9	25	1,096	6.
Total income	4,783	5,132	5,295	5,459	5,500	0.7	15.0	23	23,823	15.
Operating expenses	(2,352)	(2,463)	(2,391)	(2,496)	(2,630)	5.4	11.8	24	(11,182)	15.
PPOP before taxes	2,431	2,669	2,904	2,963	2,870	(3.1)	18.1	23	12,641	15.
Expected credit losses	(954)	(1,017)	(965)	(998)	(858)	(14.0)	(10.0)	22	(3,875)	(1.5
Profit after ECL	1,477	1,653	1,939	1,965	2,012	2.4	36.3	23	8,766	24.
Gain (loss) from repossessed cars	(112)	(183)	(334)	(278)	(276)	(0.8)	147.3	31	(900)	(0.7
Operating profit	1,365	1,469	1,605	1,687	1,736	2.9	27.2	22	7,866	28.
Income tax	(295)	(269)	(320)	(336)	(347)	3.2	17.5	22	(1,573)	29.
Net profit	1,070	1,200	1,285	1,351	1,389	2.8	29.8	22	6,292	28.
EPS (THB)	0.50	0.57	0.61	0.64	0.66	2.8	29.8	22	2.97	28
Loans	124,201	131,257	137,081	141,559	145,859	3.0	17.4		165,408	19.
Interest bearing debt	98,536	106,327	112,329	114,770	116,820	1.8	18.6		134,775	17.
Key ratios	1Q23	2Q23	3Q23	4Q23	1Q24			,	2024E	
	(%)	(%)	(%)	(%)	(%)				(%)	
Yield on loan	17.75	18.02	18.08	18.05	17.68				18.04	
Cost of funds	3.48	3.55	3.67	3.86	3.90				4.20	
Spread	14.26	14.47	14.40	14.19	13.78				13.84	
Cost to Income ratio	49.18	47.99	45.15	45.72	47.82				46.94	
Credit cost (incl. losses from repossessed cars)	3.50	3.76	3.87	3.66	3.16				3.08	
NPL / Loan	3.21	3.41	3.22	3.15	3.06				3.10	
LLR / Loan	3.37	3.58	3.55	3.65	3.70				2.99	
Coverage ratio	105.0	105.1	110.3	115.9	120.9				115.4	
D/E (x)	3.4	3.7	3.7	3.7	3.6				3.7	
IDBE (x)	3.3	3.6	3.7	3.6	3.5				3.6	
S/T debt/total debt (x)	4.9	5.3	7.7	11.1	11.6				5.3	
Loan growth q-q	4.3	5.7	4.4	3.3	3.0					
Loan growth y-y	27.5	23.6	21.1	18.9	17.4				19.5	
Loan growth YTD	4.3	10.2	15.1	18.9	3.0					

Sources: MTC; FSSIA's compilation

Exhibit 2: 2024E – FSSIA estimates vs management guidance

		FSSIA	MTC
	2023	2024E	2024E
Loan growth (y-y %)	18.2	19.5	15-20
NPL (%)	3.22	3.10	<3.20
Credit cost (%)	3.71	3.08	<3.50
Cost of funds (%)	3.66	4.20	4.00-4.20
Cost-to-income ratio (%)	46.9	46.9	46-47

Sources: MTC; FSSIA estimates

Exhibit 3: GGM-based 2024 TP

Gordon Growth Model	2024E
Sustainable ROE	18.6%
g	5.3%
ROE-g	13.3%
Beta	1.17
Risk free rate	3.0%
Risk premium	6.0%
COE	10.0%
COE-g	4.7%
ROE-g/COE-g (x)	2.82

Source: FSSIA estimates

# Exhibit 4: MTC - one-year prospective PBV band



Sources: Bloomberg; FSSIA estimates

Exhibit 5: MTC – one-year prospective PER band



Sources: Bloomberg; FSSIA estimates

# **Financial Statements**

Muangthai Capital

Profit and Loss (THB m) Year Ending Dec	2022	2023	2024E	2025E	2026E
nterest Income	19,199	23,500	27,968	32,908	38,011
nterest expense	(2,813)	(3,857)	(5,240)	(6,102)	(6,990)
Net interest income	16,386	19,644	22,727	26,805	31,021
Net fees & commission	792	921	958	996	1,036
Foreign exchange trading income	-	-	-	-	-
Securities trading income	-	-	-	-	-
Dividend income	0	0	0	0	0
Other income	78	105	138	154	131
Non interest income	869	1,026	1,096	1,150	1,167
Total income	17,255	20,669	23,823	27,955	32,188
Staff costs	(8,069)	(9,702)	(11,182)	(13,122)	(15,109)
Other operating costs	-	-	-	-	-
Operating costs	(8,069)	(9,702)	(11,182)	(13,122)	(15,109)
Pre provision operating profit	9,187	10,967	12,641	14,833	17,079
Expected credit loss	(2,433)	(3,934)	(3,875)	(4,011)	(4,632)
Other provisions	(394)	(907)	(900)	(1,000)	(999)
Dperating profit	6,360	6,126	7,866	9,822	11,448
Recurring non operating income	0	0	0	0	0
Associates	0	0	0	0	0
Goodwill amortization	-	-	-	-	
Non recurring items	0	0	0	0	C
Profit before tax	6,360	6,126	7,866	9,822	11,448
Fax	(1,267)	(1,220)	(1,573)	(1,964)	(2,290)
Profit after tax	5,093	4,906	6,292	7,858	9,159
Non-controlling interest	-	-	-,	-	-,
Preferred dividends	_	_	_	_	
Other items	_	_	_	_	
Reported net profit	5,093	4,906	6,292	7,858	9,159
Non recurring items & goodwill (net)	-	-1,000	0	0	0,100
Recurring net profit	5,093	4,906	6,292	7,858	9,159
		.,	-,	.,	-,
Per share (THB)	2.40	2.24	2.07	2.71	4 22
Recurring EPS *	2.40	2.31	2.97	3.71	4.32
Reported EPS	2.40	2.31	2.97	3.71	4.32
OPS	0.95	0.21	0.27	0.34	0.39
Growth					
Net interest income (%)	25.4	19.9	15.7	17.9	15.7
Non interest income (%)	3.1	18.0	6.8	5.0	1.5
Pre provision operating profit (%)	32.2	19.4	15.3	17.3	15.1
Operating profit (%)	2.6	(3.7)	28.4	24.9	16.6
Reported net profit (%)	3.0	(3.7)	28.2	24.9	16.6
Recurring EPS (%)	3.0	(3.7)	28.2	24.9	16.6
Reported EPS (%)	3.0	(3.7)	28.2	24.9	16.6
ncome Breakdown					
Net interest income (%)	95.0	95.0	95.4	95.9	96.4
Net fees & commission (%)	4.6	4.5	4.0	3.6	3.2
Foreign exchange trading income (%)	-	-	-	-	-
Securities trading income (%)	-	-	-	-	-
Dividend income (%)	-	-	-	-	
Other income (%)	0.5	0.5	0.6	0.6	0.4
Operating performance					
Gross interest yield (%)	18.30	18.03	18.04	18.05	18.05
Cost of funds (%)	3.36	3.66	4.20	4.20	4.20
Net interest spread (%)	14.94	14.37	13.84	13.85	13.85
Net interest margin (%)	15.6	15.1	14.7	14.7	14.7
Cost/income(%)	46.8	46.9	46.9	46.9	46.9
Cost/assets(%)	7.1	7.0	6.8	6.9	6.8
Effective tax rate (%)	19.9	19.9	20.0	20.0	20.0
Dividend payout on recurring profit (%)	39.5	9.1	9.1	9.1	9.1
ROE (%)	18.9	16.1	18.1	19.0	18.7
	10.0				
	0 1	5.2	7 2	Q '	
ROE - COE (%)	8.1 4.5	5.3 3.5	7.3	8.2	7.9
	8.1 4.5	5.3 3.5	7.3 3.9	8.2 4.1	7.9 4.2

Sources: Muangthai Capital; FSSIA estimates

# **Financial Statements**

Muangthai Capital

Balance Sheet (THB m) Year Ending Dec	2022	2023	2024E	2025E	2026E
Gross customer loans	119,084	141,559	168,453	196,190	224,908
Allowance for expected credit loss	(3,686)	(5,169)	(4,948)	(5,693)	(6,547)
interest in suspense	1,675	1,969	2,363	2,765	3,180
Net customer loans	117,073	138,359	165,868	193,262	221,541
Bank loans	-	-	-	-	-
Government securities	-	-	-	-	-
Trading securities	-	-	-	-	-
Investment securities	0	0	0	0	0
Cash & equivalents	3,213	2,822	1,347	1,540	2,122
Other interesting assets	-	-	-	-	-
Tangible fixed assets	2,037	2,134	2,348	2,582	2,840
Associates	-	-	-	-	-
Goodwill	-	-	-	-	-
Other intangible assets	-	-	-	-	-
Other assets	5,743	6,841	7,411	8,473	9,699
Total assets	128,066	150,156	176,514	205,428	235,801
Customer deposits	-	-	-	-	-
Bank deposits	-	-	-	-	-
Other interest bearing liabilities	96,143	114,770	134,775	155,806	177,032
Non interest bearing liabilities	2,833	3,469	4,046	4,740	5,581
Hybrid Capital	-	-	-	-	-
Total liabilities	98,976	118,239	138,821	160,547	182,613
Share capital	2,120	2,120	2,120	2,120	2,120
Reserves	26,971	29,797	35,573	42,761	51,068
Total equity	29,091	31,917	37,693	44,881	53,188
Non-controlling interest	-	-	-	-	-
Total liabilities & equity	128,066	150,156	176,514	205,428	235,801
Supplementary items					
Risk weighted assets (RWA)	n/a	n/a	n/a	n/a	n/a
Average interest earning assets	104,892	130,321	155,006	182,321	210,549
Average interest bearing liabilities	83,734	105,456	124,772	145,291	166,419
CET 1 capital	n/a	n/a	n/a	n/a	n/a
Total capital	0	0	0	0	0
Gross non performing loans (NPL)	3,507	4,461	4,289	4,962	5,785
Per share (THB)					
Book value per share	13.72	15.06	17.78	21.17	25.09
Tangible book value per share	13.72	15.06	17.78	21.17	25.09
Growth					
Gross customer loans	31.3	18.9	19.0	16.5	14.6
Average interest earning assets	30.5	24.2	18.9	17.6	15.5
Total asset (%)	30.2	17.2	17.6	16.4	14.8
Risk weighted assets (%)	-	-	-	-	-
Customer deposits (%)	-	-	-	-	-
Leverage & capital measures					
Customer loan/deposits (%)	-	-	-	-	-
Equity/assets (%)	22.7	21.3	21.4	21.8	22.6
Tangible equity/assets (%)	22.7	21.3	21.4	21.8	22.6
RWA/assets (%)	-	-	-	-	-
CET 1 CAR (%)	-	-	-	-	-
Total CAR (%)	-	-	-	-	-
Asset Quality (FSSIA's calculation)					
Change in NPL (%)	174.8	27.2	(3.9)	15.7	16.6
NPL/gross loans (%)	2.9	3.2	2.5	2.5	2.6
Allowance for ECL/gross loans (%)	3.1	3.7	2.9	2.9	2.9
Allowance for ECL/NPL (%)	105.1	115.9	115.4	114.7	113.2
Valuation	2022	2023	2024E	2025E	2026E
Recurring P/E (x) *	18.4	19.1	14.9	11.9	10.2
Recurring P/E @ target price (x) *	20.8	21.6	16.8	13.5	11.6
Reported P/E (x)	18.4	19.1	14.9	11.9	10.2
Dividend yield (%)	2.1	0.5	0.6	0.8	0.9
					4.0
Price/book (x)	3.2	2.9	2.5	2.1	1.8
Price/book (x) Price/tangible book (x)	3.2 3.2	2.9 2.9	2.5 2.5	2.1 2.1	1.8 1.8

Sources: Muangthai Capital; FSSIA estimates

# **Muangthai Capital PCL (MTC TB)**



# **Exhibit 6: FSSIA ESG score implication**

68.21 /100

Rating	Score	Implication
****	>79-100	Leading its industry peers in managing the most significant ESG risks which not only better cost efficiency but also lead to higher profitability.
****	>59-79	A mixed track record of managing the most significant ESG risks and opportunities relative to industry peers.
***	>39-59	Relevant ESG materiality matrix has been constructively addressed, well-managed and incorporated into day-to-day operations, in which targets and achievements are evaluated annually.
**	>19-39	Relevant ESG materiality matrix has been identified with key management in charge for progress to be followed up on and to provide intensive disclosure. Most targets are conventional and achievable.
*	1-19	The company has adopted the United Nations Sustainable Development Goals (UN SDGs), established sustainability management guidelines and fully complies with regulations or ESG suggested guidance from related organizations such as the SET and SEC.

Sources: FSSIA estimates

# Exhibit 7: ESG – peer comparison

	FSSIA			Domes	stic ratings	;		Global ratings						Bloomberg	
	ESG score	DJSI	SET THSI	THSI	CG score	AGM level	Thai CAC	Morningstar ESG risk	ESG Book	MSCI	Moody's	Refinitiv	S&P Global	ESG score	Disclosure score
SET100	69.20	5.34	4.40	4.40	4.76	4.65	3.84	Medium	51.76	BBB	20.87	58.72	63.91	3.72	28.17
Coverage	67.12	5.11	4.15	4.17	4.83	4.71	3.53	Medium	52.04	BB	16.97	56.85	62.09	3.40	31.94
MTC	68.21	-	Υ	Υ	5.00	5.00	Certified	Low	42.19	AA		58.09	42.00	3.31	
SAWAD	46.52	-	Y	Y	4.00	5.00	-	Medium	43.97	BB		20.18	13.00	1.93	40.04
TIDLOR	36.71	-			4.00	4.00	Certified	Medium	37.03			23.69	19.00	1.66	
SAK	45.28	-	Y	Y	4.00	4.00	Certified	High	40.10			43.87		2.02	36.23
TK	15.00				5.00	5.00	-								
HENG	20.00	-			5.00	5.00	Certified								
S11	13.00	-			4.00	4.00									
NCAP	18.00	-			4.00	4.00	Certified								

 $Sources: \underline{\textbf{SETTRADE.com}}; \ \textbf{FSSIA's compilation}$ 

# Exhibit 8: ESG score by Bloomberg

FY ending Dec 31	FY 2015	FY 2016	FY 2017	FY 2018	FY 2019	FY 2020	FY 2021	FY 2022
ESG financial materiality scores - ESG score	1.36	1.51	2.07	2.16	2.39	4.00	3.27	3.31
BESG environmental pillar score	0.00	0.00	0.00	0.00	0.12	0.02	0.03	_
BESG social pillar score	0.37	0.58	1.37	1.37	1.69	4.57	3.27	_
BESG governance pillar score	4.42	4.41	4.57	4.91	4.95	4.95	4.82	_
ESG disclosure score	26.85	32.18	32.89	35.76	39.62	44.88	50.20	52.08
Environmental disclosure score	0.00	0.00	0.00	0.33	7.28	15.22	32.74	34.40
Social disclosure score	11.67	15.84	17.41	25.70	30.35	31.92	30.35	34.34
Governance disclosure score	68.72	80.52	81.10	81.10	81.10	87.36	87.36	87.36
Environmental								
Emissions reduction initiatives	No							
Climate change policy	No	No	No	No	Yes	Yes	Yes	Yes
Climate change opportunities discussed	No							
Risks of climate change discussed	No	No	No	Yes	Yes	Yes	Yes	Yes
GHG scope 1	_	_	_	_	2	7	6	8
GHG scope 2 location-based	_	_	_	_	_	16	18	21
GHG Scope 3	_	_	_	_	_	1	1	1
Carbon per unit of production	_	_	_	_	_	_	_	_
Biodiversity policy	No							
Energy efficiency policy	No	No	No	No	Yes	Yes	Yes	Yes
Total energy consumption	_	_	_	_	9	55	36	69
Renewable energy use	_	_	_	_	_	_	0	_
Electricity used	_	_	_	_	_	32	36	42
Fuel used - natural gas	_	_	_	_	_	_	_	_

Sources: Bloomberg; FSSIA's compilation

Exhibit 9: ESG score by Bloomberg (cont.)

FY ending Dec 31	FY 2015	FY 2016	FY 2017	FY 2018	FY 2019	FY 2020	FY 2021	FY 2022
Fuel used - crude oil/diesel	No							
Waste reduction policy	No	No	No	No	Yes	Yes	Yes	Yes
Hazardous waste	_	_	_	_	_	_	_	_
Total waste	_	_	_	_	_	_	_	_
Waste recycled	_	_	_	_	_	_	_	_
Waste sent to landfills	_	_	_	_	_	_	_	_
Environmental supply chain management	No	No	No	No	No	No	Yes	Yes
Water policy	No	No	No	No	Yes	Yes	Yes	Yes
Water consumption	_	_	_	_	_	987	_	_
Social								
Human rights policy	Yes							
Policy against child labor	Yes							
Quality assurance and recall policy	No							
Consumer data protection policy	No	No	No	No	Yes	Yes	Yes	Yes
Equal opportunity policy	Yes							
Gender pay gap breakout	No	Yes						
Pct women in workforce	_	_	_	_	_	11	11	10
Pct disabled in workforce	_	_	0	0	0	0	_	_
Business ethics policy	Yes							
Anti-bribery ethics policy	Yes							
Health and safety policy	Yes							
Lost time incident rate - employees	_	_	_	_	_	_	_	0
Total recordable incident rate - employees	_	_	_	_	1	1	0	0
Training policy	Yes							
Fair remuneration policy	No							
Number of employees – CSR	2,617	4,185	5,893	7,660	9,576	10,328	11,460	13,005
Employee turnover pct	_	_	_	_	_	_	_	29
Total hours spent by firm - employee training	_	_	_	70,395	60,328	34,082	34,036	78,030
Social supply chain management	No	Yes						
Governance								
Board size	7	7	7	7	8	8	7	7
No. of independent directors (ID)	5	5	5	5	5	5	4	4
No. of women on board	2	2	3	3	3	3	3	3
No. of non-executive directors on board	5	5	5	5	6	6	5	5
Company conducts board evaluations	No	No	Yes	Yes	Yes	Yes	Yes	Yes
No. of board meetings for the year	6	5	7	7	6	9	8	8
Board meeting attendance pct	100	100	96	100	94	96	100	100
Board duration (years)	3	3	3	3	3	3	3	3
Director share ownership guidelines	No							
Age of the youngest director	56	57	58	59	36	39	40	41
Age of the oldest director	67	68	69	70	71	72	73	74
No. of executives / company managers	12	12	12	13	13	12	13	13
No. of female executives	3	3	3	3	3	3	3	3
Executive share ownership guidelines	No							
Size of audit committee	3	3	3	3	3	3	3	3
No. of ID on audit committee	3	3	3	3	3	3	3	3
Audit committee meetings	4	4	4	4	4	4	4	7
Audit meeting attendance %	100	100	92	100	92	100	100	100
Size of compensation committee	3	3	3	3	3	3	3	3
No. of ID on compensation committee	3	3	3	3	3	3	2	2
No. of compensation committee meetings	_	1	2	2	2	2	3	2
Compensation meeting attendance %	_	100	83	100	83	83	100	100
Size of nomination committee	3	3	3	3	3	3	3	3
No. of nomination committee meetings	_	1	2	2	2	2	1	2
Nomination meeting attendance %		100	83	100	83	83	100	100
Sustainability governance								
Verification type	No	No	No	No	No	Yes	Yes	Yes

Sources: Bloomberg; FSSIA's compilation

# **Disclaimer for ESG scoring**

ESG score	Methodolog	<b>Л</b> У			Rating					
The Dow Jones Sustainability Indices ( <u>DJSI</u> ) By S&P Global	process bas from the ann	ed on the comp nual S&P Globa	ransparent, rules-based oanies' Total Sustainabili al Corporate Sustainabilit unies within each industry	ity Scores resulting ty Assessment (CSA).	Be a member and invited to the annual S&P Global Corporate Sustainability Assessment (CSA) for DJSI. Companies with an S&P Global ESG Score of less than 45% of the S&P Global ESG Score of the highest scoring company are disqualified. The constituents of the DJSI indices are selected from the Eligible Universe.					
Sustainability nvestment List (THSI) by The Stock Exchange of Thailand (SET)	managing be Candidates 1) no irregul float of >150 up capital. S 70%; 2) inde wrongdoing	usiness with tra must pass the ar trading of the shareholders, come key disque ependent direct related to CG,	ity in Environmental and ansparency in Governand preemptive criteria, with e board members and es and combined holding or alifying criteria include: 1 ors and free float violatic social & environmental in arnings in red for > 3 year	ce, updated annually. two crucial conditions: tecutives; and 2) free nust be >15% of paid- 1) CG score of below on; 3) executives' mpacts; 4) equity in	To be eligible for <b>THSI</b> inclusion, verified data must be scored at a minimum of 50% for each indicator, unless the company is a part of DJSI during the assessment year. The scoring will be fairly weighted against the nature of the relevant industry and materiality. <b>SETTHSI</b> Index is extended from the THSI companies whose 1) market capitalization > THB5b (~USD150b); 2) free float >20%; and 3) liquidity >0.5% of paid-up capital for at least 9 out of 12 months. The SETTHSI Index is a market capitalisation-weighted index, cap 5% quarterly weight a maximum, and no cap for number of stocks.					
CG Score by Thai nstitute of Directors Association Thai IOD)	annually by Thailand (St	the Thai IOD, v	in sustainable developn vith support from the Sto s are from the perspectiv s.	ck Exchange of	Good (80-89), and not rated for equitable treater	3 for Good (70 or scores belo ment of sharel 25%); 4) disclo	ories: 5 for Excel 0-79), 2 for Fair (6 w 50. Weightings nolders (weight 2 sure & transpare	60-69), 1 for P include: 1) th 5% combined	ass (60-69), ne rights; 2) an ); 3) the role o	
AGM level By Thai nvestors Association TIA) with support from he SEC	treatment ar transparent out of five th criteria cove date (45%), circulation of s exercised. The and verifiability	e incorporated and sufficiently e CG componer AGM procedu and after the matter information assesses as and 3) opennesses, and 3) opennesses.	hich shareholders' rights into business operations disclosed. All form impo ents to be evaluated annures before the meeting (neeting (10%). (The first as ion for voting; and 2) facilitating its 1) the ease of attending mess for Q&A. The third involves, resolutions and voting res	a and information is intant elements of two ually. The assessment (45%), at the meeting assesses 1) advance ing how voting rights can be eetings; 2) transparency is the meeting minutes that	The scores are classified into four categories: 5 for Excellent (100), 4 for Very Good (90-99), 3 for Fair (80-89), and not rated for scores below 79.					
Final CAC By Thai Private Sector Collective Action Against Corruption CAC)	establishme policies. The (Companies of Declaration of Certification, in managers and	nt of key control  Certification is  Eciding to become  Intent to kick off a  noluding risk asse	checklist include corruptions, and the monitoring and so good for three years.  The a CAC certified member stan 18-month deadline to subsessment, in place of policy and bilishment of whistleblowing stakeholders.)	nd developing of  art by submitting a mit the CAC Checklist for ad control, training of	The document will be reviewed by a committee of nine professionals. A passed Checklist will move for granting certification by the CAC Council approvals whose members are twelve highly respected individuals in professionalism and ethical achievements.					
Morningstar Sustainalytics	based on an risk is unma	assessment o naged. <i>Sources</i>	sk rating provides an ove f how much of a compan to be reviewed include corpo er media, NGO reports/webs	ny's exposure to ESG prate publications and			score is the sum higher ESG risk		ed risk. The	
	information, co		, ESG controversies, issuer t	<b>NEGL</b> 0-10	<b>Low</b> 10-20	Medium 20-30	<b>High</b> 30-40	Severe 40+		
ESG Book	positioned to the principle helps explai over-weighti	o outperform ov of financial ma n future risk-ad	ustainable companies the ver the long term. The me ateriality including informa justed performance. Mat h higher materiality and in thy basis.	ethodology considers ation that significantly eriality is applied by	The total ESG score is calculated as a weighted sum of the features scores using materiality-based weights. The score is scaled between 0 and 100 with higher scores indicating better performance.					
<u>MSCI</u>			neasure a company's ma						nethodology to	
	AAA	8.571-10.000								
	AA	7.143-8.570	Leader:	leading its industry in m	anaging the most s	igrillicant ESG fi	sks and opportunitie	:5		
	Α	5.714-7.142			nal track record of managing the most significant ESG risks and opportunities relative to					
	BBB	4.286-5.713	Average:	a mixed or unexceptional industry peers						
	ВВ	2.857-4.285		, .						
	В	1.429-2.856	Laggard:	lagging its industry base	ed on its high expos	ure and failure t	o manage significar	it ESG risks		
	ccc	0.000-1.428	99*****	55 5 2001, 2000	g., s.,poc		g:g3di			
loody's ESG olutions	believes tha	t a company in	ree to which companies t tegrating ESG factors int r shareholders over the r	o its business model and						
Refinitiv ESG ating	based on pu	ıblicly available	and objectively measure and auditable data. The a publicly. (Score ratings a	score ranges from 0 to	100 on relative E	SG performar	nce and insufficie	nt degree of t		
S&P Global			e is a relative score mea n the same industry clas				of ESG risks, op	portunities, ar	impacts	
Bloomberg	ESG Score  Bloomberg score evaluating the company's aggregated Environmental, Social and Governance (ESG) performance. The score is based on Bloomberg's view of ESG financial materiality. The score is a weighted generalized mean (power mean) of Pillar Scores, where the weights are determined by the pillar priority ranking. Values range from 0 to 10; 10 is the best.									
	ESG Disclos	_	Disclosure of a compan							

Rating regarding the sustainable development of Thai listed companies, both on the SET and MAI, are publicly available on the website of the Securities and Exchange Commission of Thailand (SEC). Currently, ratings available are 1) "CG Score"; 2) "AGM Level"; 3) "Thai CAC"; and 4) THSI. The ratings are updated on an annual basis. FSSIA does not confirm nor certify the accuracy of such ratings.

Source: FSSIA's compilation

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#### Usanee Liurut, CISA FSS International Investment Advisory Securities Co., Ltd

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### History of change in investment rating and/or target price



Date	Rating	Target price	Date	Rating	Target price	Date	Rating	Target price
13-Aug-2021 05-Nov-2021 11-Nov-2021 15-Feb-2022	BUY BUY BUY BUY	67.00 71.00 69.00 60.00	28-Apr-2022 04-Aug-2022 09-Nov-2022 08-Aug-2023	BUY BUY HOLD HOLD	55.00 60.00 39.00 37.00	19-Oct-2023 26-Jan-2024 08-May-2024	BUY HOLD BUY	44.00 43.00 50.00

Usanee Liurut, CISA started covering this stock from 08-Aug-2023

Price and TP are in local currency

Source: FSSIA estimates

Company	Ticker	Price	Rating	Valuation & Risks
Muangthai Capital	МТС ТВ	THB 44.25	BUY	Downside risks to our GGM-based TP include 1) a further weakening of asset quality that could potentially hit both loan yield and credit cost; and 2) changes in financial regulations by the Bank of Thailand and the Office of Consumer Protection Board.

Source: FSSIA estimates

#### **Additional Disclosures**

Target price history, stock price charts, valuation and risk details, and equity rating histories applicable to each company rated in this report is available in our most recently published reports. You can contact the analyst named on the front of this note or your representative at Finansia Syrus Securities Public Company Limited.

All share prices are as at market close on 05-Jun-2024 unless otherwise stated.

### RECOMMENDATION STRUCTURE

### Stock ratings

Stock ratings are based on absolute upside or downside, which we define as (target price\* - current price) / current price.

BUY (B). The upside is 10% or more.

HOLD (H). The upside or downside is less than 10%.

REDUCE (R). The downside is 10% or more.

Unless otherwise specified, these recommendations are set with a 12-month horizon. Thus, it is possible that future price volatility may cause a temporary mismatch between upside/downside for a stock based on market price and the formal recommendation.

\* In most cases, the target price will equal the analyst's assessment of the current fair value of the stock. However, if the analyst doesn't think the market will reassess the stock over the specified time horizon due to a lack of events or catalysts, then the target price may differ from fair value. In most cases, therefore, our recommendation is an assessment of the mismatch between current market price and our assessment of current fair value.

### **Industry Recommendations**

Overweight. The analyst expects the fundamental conditions of the sector to be positive over the next 12 months.

Neutral. The analyst expects the fundamental conditions of the sector to be maintained over the next 12 months.

Underweight. The analyst expects the fundamental conditions of the sector to be negative over the next 12 months.

#### **Country (Strategy) Recommendations**

**Overweight (O).** Over the next 12 months, the analyst expects the market to score positively on two or more of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

**Neutral (N).** Over the next 12 months, the analyst expects the market to score positively on one of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

**Underweight (U).** Over the next 12 months, the analyst does not expect the market to score positively on any of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.