EQUITY RESEARCH - ANALYST MEETING







SC ASSET CORPORATION

THAILAND / PROPERTY DEVELOPMENT



Key takeaways from analyst meeting

TARGET PRICE THB3.80 CLOSE THB3.10 UP/DOWNSIDE +22.6% TP vs CONSENSUS -2.7%

Highlights

- We have a neutral view of yesterday's meeting (May 28). Management reaffirmed its view of a challenging property market. In particular, low-rises continued to experience increased supply, not balancing with flat demand. However, condos looked better with catalysts from improved purchasing power from international buyers, accounting for over 50% of 1Q24 condo presales.
- The weak 1Q24 profit was due mainly to a higher rejection rate in the THB10-20m-per-unit low-rise segment, the main portfolio since customers had lower purchasing power and affordability. However, SC is fixing them by improving its screening and working closely with banks. They should help mitigate the impact and improve the quality of its backlog in 2Q24.
- SC maintained its 2024 new launch plan of THB30b (-18% y-y) and its presales target of THB28b (flat y-y). In 2Q24, it expected presales of THB6.0-6.3b (flat q-q, -15% y-y) due to its seven planned low-rise launches with a combined value of THB13b during May Jun. However, SC has postponed the debut of a new condo, Reference Ekkamai (THB3b), from 2Q24 to 3Q24 owing to project readiness and EIA.
- SC pressed on with investments in joint ventures with partners in other businesses (Engine 2). In 2Q24, it invested in a JV for four projects, including 1) two hotels, i.e., Kromo Sukhumvit 29 (SC 51%, Daiwa House 49%) and The Standard Pattaya (SC 45%, SYNTEC 55%), and 2) two warehouses in Bangna and Laem Chabang (SC 51%, Tokyo Tatemono 49%). They would generate recurring income, which should play a role after a commercial run in 2025.
- We expect 2Q24 net profit to weaken y-y but sharply recover q-q due to a low base in 1Q24. Low-rise transfers should accelerate due to its end-1Q24 backlog of THB6b, which SC would realize THB3b as revenue in 2Q24. Also, it should record a one-time gain of THB80-120m (after tax) from the land sale to three JV projects in hotel and warehouse businesses. The gross margin should stabilize q-q at 29-30% but down from 31% in 2Q23 due to high competition in the low-rise market. Also, 2H24 profit should improve h-h. In particular, 4Q24 would be the best quarter of this year due to transfers of two new condos.
- SC dropped by 10% within two weeks after its 1Q24 earnings results, widening its upside from our TP of THB3.80. However, it lacks fresh short-term catalysts. Therefore, we recommend investors better wait till the profit sharply recovers and the rejection rate in the high-end low-rise segment eases.

KEY STOCK DATA

SC TB

YE Dec (THB m)	2023	2024E	2025E	2026E
Revenue	24,487	22,457	22,947	24,582
Net profit	2,482	2,163	2,301	2,466
EPS (THB)	0.59	0.52	0.55	0.59
vs Consensus (%)	-	(8.3)	(11.3)	(14.2)
EBITDA	3,650	3,231	3,380	3,672
Recurring net profit	2,502	2,163	2,301	2,466
Core EPS (THB)	0.60	0.52	0.55	0.59
EPS growth (%)	(3.7)	(13.6)	6.4	7.2
Core P/E (x)	5.2	6.0	5.6	5.3
Dividend yield (%)	7.6	6.5	6.9	7.4
EV/EBITDA (x)	12.3	13.4	12.9	11.6
Price/book (x)	0.6	0.5	0.5	0.5
Net debt/Equity (%)	135.7	122.1	116.1	106.1
ROE (%)	11.1	9.1	9.1	9.3



Share price performance	1 Month	3 Month	12 Month
Absolute (%)	(16.7)	(7.2)	(27.2)
Relative to country (%)	(16.8)	(5.9)	(18.3)
Mkt cap (USD m)			362
3m avg. daily turnover (USD m)			0.7
Free float (%)			39
Major shareholder	Shii	nawatra Fa	mily (64%)
12m high/low (THB)			4.70/2.96
Issued shares (m)			4,222.62

Sources: Bloomberg consensus; FSSIA estimates



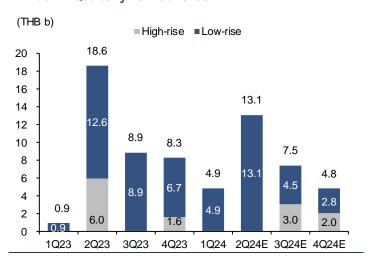
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Exhibit 1: Quarterly presales

(THB b) ■ High-rise ■ Low-rise 8.4 9 7.3 8 7.3 7 6.0 4.3 6 4.9 5 4.4 5.4 3.4 4 3.3 3 4.1 2 2.9 1 1.7 1.9 2.6 0 4Q23 1Q23 2Q23 3Q23 1Q24

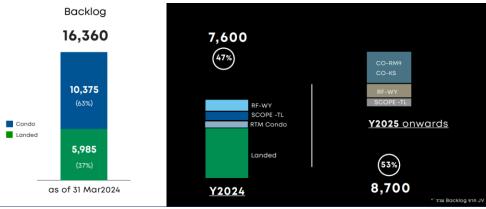
Sources: SC; FSSIA's compilation

Exhibit 2: Quarterly new launches



Sources: SC; FSSIA's compilation

Exhibit 3: Backlog at end-1Q24



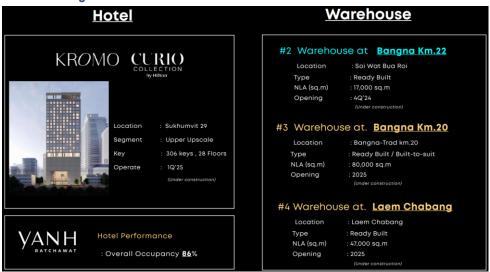
Source: SC

Exhibit 4: New JV projects in 2Q24



Source: SC

Exhibit 5: Engine 2



Source: SC

Exhibit 6: New launch plan in 2024

Period	No.	Product	Project	Total Unit	Total Value (MB)
1Q24	1	SDH	Grand Bangkok Boulevard Bangna KM.15	73	3,000
1024	2	SDH	Bangkok Boulevard Signature Bangkhae	61	1,860
	3	SDH	VENUE ID Pinklao - Kanchana	85	920
	4	SDH	Grand Bangkok Boulevard Petchkasem - Kanchana	62	2,550
	5	SDH	Bangkok Boulevard Signature Ramintra - Phraya Suren	101	2,450
2Q24	6	SDH	Grand Bangkok Boulevard Pinklao - Borom	41	1,800
	7	SDH	Bangkok Boulevard Signature Chaengwattana - Ratchaphruek	60	1,750
	8	SDH	VENUE Portrait Westgate	167	1,500
	9	SDH	PAVE Kanchana - Ratchaphruek	319	2,150
	10	SDH	Grand Bangkok Boulevard Na Utthayan	47	1,900
	11	SDH	Connoisseur	20	1,600
3Q24	12	SDH	Grand Bangkok Boulevard Borommaratchachonnani	21	950
	13	CONDO	Reference Ekkamai	396	3,000
	14	SDH	Bangkok Boulevard Bangna KM.13	68	900
4Q24	15	SDH	Bangkok Boulevard Rama 2	51	1,000
7024	16	SDH	Bangkok Boulevard Signature Rama 2	30	900
	17	CONDO	Reference	444	2,000
	TOTAL			2,046	30,230

Source: SC

Exhibit 7: Historical P/E band



Sources: Bloomberg; FSSIA estimates

Exhibit 8: Historical P/BV band



Sources: Bloomberg; FSSIA estimates

Financial Statements

SC Asset Corporation

Profit and Loss (THB m) Year Ending Dec	2022	2023	2024E	2025E	2026E
Revenue	21,583	24,487	22,457	22,947	24,582
Cost of goods sold	(14,414)	(16,601)	(15,364)	(15,602)	(16,725)
Gross profit	7,169	7,887	7,092	7,346	7,857
Other operating income	102	99	100	100	100
Operating costs	(3,910)	(4,456)	(4,154)	(4,268)	(4,499)
Operating EBITDA	3,453	3,650	3,231	3,380	3,672
Depreciation	(92)	(120)	(193)	(203)	(213)
Goodwill amortisation	0	0	0	0	0
Operating EBIT	3,361	3,529	3,038	3,177	3,459
Net financing costs	(134)	(383)	(379)	(379)	(364)
Associates	55	54	89	105	33
Recurring non-operating income	55	54	89	105	33
Non-recurring items	(41)	(20)	0	0	0
Profit before tax	3,241	3,181	2,748	2,904	3,128
Tax	(678)	(656)	(558)	(588)	(650)
Profit after tax	2,563	2,525	2,190	2,316	2,478
Minority interests	(7)	(43)	(27)	(15)	(12)
Preferred dividends	0	0	0	0	0
Other items	-	-	_	-	-
Reported net profit	2,556	2,482	2,163	2,301	2,466
Non-recurring items & goodwill (net)	41	20	0	0	0
Recurring net profit	2,597	2,502	2,163	2,301	2,466
Per share (THB)					
Recurring EPS *	0.62	0.60	0.52	0.55	0.59
Reported EPS	0.61	0.59	0.52	0.55	0.59
DPS	0.25	0.23	0.20	0.22	0.23
Diluted shares (used to calculate per share data)	4,180	4,180	4,180	4,180	4,180
Growth					
Revenue (%)	10.8	13.5	(8.3)	2.2	7.1
Operating EBITDA (%)	21.3	5.7	(11.5)	4.6	8.6
Operating EBIT (%)	24.6	5.0	(13.9)	4.6	8.9
Recurring EPS (%)	28.2	(3.7)	(13.6)	6.4	7.2
Reported EPS (%)	24.0	(2.9)	(12.9)	6.4	7.2
Operating performance					
Gross margin inc. depreciation (%)	33.2	32.2	31.6	32.0	32.0
Gross margin exc. depreciation (%)	33.6	32.7	32.4	32.9	32.8
Operating EBITDA margin (%)	16.0	14.9	14.4	14.7	14.9
Operating EBIT margin (%)	15.6	14.4	13.5	13.8	14.1
Net margin (%)	12.0	10.2	9.6	10.0	10.0
Effective tax rate (%)	20.9	20.6	20.3	20.2	20.8
Dividend payout on recurring profit (%)	39.8	39.2	39.1	39.1	39.1
Interest cover (X)	25.6	9.4	8.3	8.7	9.6
Inventory days	963.1	982.6	1,125.8	1,144.5	1,097.1
Debtor days	2.2	2.2	3.1	3.5	3.4
Creditor days	32.6	36.1	38.7	43.0	42.0
Operating ROIC (%)	7.6	6.7	5.4	5.5	(1.5)
ROIC (%)	6.1	5.4	4.4	4.6	(1.2)
ROE (%)	12.4	11.1	9.1	9.1	9.3
ROA (%)	5.1	4.7	3.9	4.0	3.6
* Pre exceptional, pre-goodwill and fully diluted	0.1	***	5.5		0.0
Revenue by Division (THB m)	2022	2023	2024E	2025E	2026E
Project sales	20,654	23,370	21,253	21,631	23,204
Rental and services	880	977	1,124	1,236	1,298
Consulting and management	49	140	80	80	80
Sources: SC Asset Corporation: FSSIA estimates	7.7	170			

Sources: SC Asset Corporation; FSSIA estimates

Financial Statements

SC Asset Corporation

Cach Foot	SC Asset Corporation					
Depresiment 9,8 1,20 1	Cash Flow (THB m) Year Ending Dec	2022	2023	2024E	2025E	2026E
Depresiment 9,8 1,00 1,00 2,03 2,13 2,00 2,10 2	Recurring net profit	2.597	2.502	2.163	2.301	2.466
Chear 1,000 1,00						
Campa Campa (7,877) (4,809) 152 (1,414) (312)	Associates & minorities	-	-	-	-	-
Cash flow from operations (8,187) (2,182) 2,389 1,000 2,367 Capes - rewinnermance 1 - <t< td=""><td>Other non-cash items</td><td>-</td><td>-</td><td>-</td><td>-</td><td>-</td></t<>	Other non-cash items	-	-	-	-	-
Capes - new investment	· · · · · · · · · · · · · · · · · · ·	. , ,	,		,	, ,
Capper Presentment Capper Capp	•	(5,187)	(2,182)	2,538	1,090	2,367
Next	·	- (2.121)	(2.027)	-	(240)	(270)
Chear Investmentation	•	(2,121)	(2,027)	-	(340)	(376)
Cash floor from investing (2,121) (1,207) (1,607) (686) (920) (186) (920) (186) (920) (186) (920) (186) (920) (186) (186) (186) (186) (180)		-	-	(164)	-	_
Diedentspane (1,07) (1,087) (865) (20) (986) (20) (986) (20) (150	` '	(2.121)	(2.027)	, ,	(340)	(378)
Data finance 4,077	_		• • •		, ,	
Chart financing 1,155	Equity finance	260	127	30	15	12
Cash frow from financing 3,158 4,177 (2,356) (9) 1 Cher adjustments 0	Debt finance	4,077	5,067	(1,521)	0	(900)
Non-recurring cash flows Not other adjustments 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	•	-	-	-	-	-
Other adjustments 0	_	3,135	4,107	(2,356)	(906)	(1,875)
Net other adjustments	· ·	-	-	-	-	-
Movement in cash (4,173) (102) 18 (155) 114 (156) (2,721,676) (3,827,367) (3,827,367) (2,721,676) (3,827,367) (3,827,367) (2,721,676) (3,231,46) (857,09) (852,51) (750,60) (1,089,17) (7,174,877) (1,021,367) (1,089,17) (7,174,877) (1,021,367) (1,089,17)	•					
Free cash flow to Imm (FCFF) (7,174 sp7) (3,827 sp8) 2,752 cp7 1,129.35 2,352,77 Por share (THB) (1,70) (0,91) 0.85 0.27 0.56 CFCF per share (1,70) (0,91) 0.85 0.27 0.56 CFCF per share (0,77) 0.20 0.20 0.16 0.26 Recurring cash flow per share (0,77) 0.20 0.20 0.16 0.66 Balance Sheet (THB m) Year Ending Dec 2022 2023 2024E 2025E 2006E Loss: Accumulated depreciation (58) 4,53 (483) (509) (533) Inagplie fixed assets (pros) 1,624 1,849 1,933 2,030 (503) Inagplie fixed assets (pros) 1,22 1,277 69 70 71 Log-stern March (Stern College) 1,182 1,487 4,94 4,93 2,03 2,06 4,67 7 7 7 7 7 7 7 7 7 7 7 7 <t< td=""><td></td><td></td><td></td><td></td><td></td><td></td></t<>						
Per share (THB)					, ,	
FCFF per share	, ,	* '				
CFF per share	Dev elsere (TUD)	· · ·				
FOFE per share 0.04 0.63 0.56 0.06 0.68		(4.70)	(0.04)	0.65	0.37	0.56
	•	, ,	, ,			
Balance Sheet (THB m) Year Ending Dec 2022 2023 2024E 2025E 2026E	·					
Tangible fixed assets (gross)		0000	2222	222.45	2225	22225
Less' Accumulated depreciation (658) (453) (493) (508) (533) Tangible fixed assets (net) 1,824 1,849 1,933 2,930 2,132 Intangible fixed assets (net) 122 127 69 70 71 Long-term financial assets 370 231 427 436 467 Intention of Cash & equivalents 8,538 10,353 10,103 10,132 10,163 Cash & equivalents 2,140 2,038 2,066 1,901 2,016 Carrier (assets) 11,99 17 126 20 236 Other current assets 1,096 1,957 1,347 918 983 Current assets 9,04 916 1,010						
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Long-term financial assets	• , ,	•		•		-
Invest.in associates & subsidiaries 8,538 10,353 10,103 10,132 10,163 10,265 1,901 2,015 2,016	• , ,					
AC receivable 119 171 216 220 236 Inventories 42,48 46,246 47,337 49,233 50,028 Inventories 42,48 46,246 47,337 49,233 50,028 10 receivable 11,096 1,975 1,347 918 983 Current assets 10,006 1,957 1,347 918 983 Current assets 904 916 1,010 1,010 1,010 1010 1010 1010 1010	•	8,538	10,353	10,103	10,132	10,163
Inventories	Cash & equivalents	2,140	2,038	2,056	1,901	2,015
Other current assets 1,096 1,957 1,347 918 983 Current assets 45,843 50,411 50,956 52,272 53,263 Other assets 904 916 1,010 1,010 1,010 Total assets 57,401 63,888 64,498 65,950 67,106 Common equity 21,733 22,228 24,528 25,909 273,898 Minorities etc. (23) 24 52 66 78 Total shareholders' equity 21,709 23,525 24,580 25,976 27,467 Long term debt 12,453 15,584 15,272 <th< td=""><td>A/C receivable</td><td>119</td><td>171</td><td>216</td><td>220</td><td>236</td></th<>	A/C receivable	119	171	216	220	236
Current assets 45,843 50,411 50,956 52,272 53,263 Other assets 904 916 1,010 1,010 1,010 Total assets 57,401 63,888 64,98 65,950 67,106 Common equity 21,733 23,228 24,528 25,909 27,389 Minorities etc. (23) 24 52 66 78 Total shareholders' equity 21,709 23,252 24,580 25,976 27,467 Long tern debt 12,453 15,584 15,272						
Other assets 904 916 1.010 1.010 1.010 Total assets 57,401 63,882 64,498 65,950 67,106 Common equity 21,733 23,28 24,628 25,909 27,389 Minorities etc. (23) 24 52 66 78 Total shareholders' equity 21,709 23,252 24,580 25,976 27,467 Long term debt 12,453 15,584 15,272 15,272 15,272 Other long-term liabilities 1,867 1,885 2,246 2,180 2,355 Long-term liabilities 1,837 1,419 1,797 1,836 1,967 Nort eurrent liabilities 1,837 1,419 1,797 1,836 1,786 Other current liabilities 3,776 3,755 3,818 3,901 1,986 Current liabilities and shareholders' equity 5,7401 63,888 64,498 65,950 67,106 Net working capital 38,090 43,202 43,286 4						
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Other long-term liabilitities 1,567 1,885 2,246 2,180 2,335 Long-term liabilities 14,020 17,468 17,518 17,452 17,607 A/C payable 1,837 1,419 1,797 1,836 1,967 Short term debt 16,059 17,995 16,786 16,786 15,886 Other current liabilities 3,776 3,753 3,818 3,901 4,179 Current liabilities and shareholders' equity 57,401 63,888 64,498 65,950 67,106 Net working capital 38,090 43,202 43,286 44,634 45,102 Invested capital 49,648 56,678 56,828 58,313 58,945 Includes convertibles and preferred stock which is being treated as aboty 49,648 56,628 58,313 58,945 Includes convertibles and preferred stock which is being treated as aboty 51 5,44 5,73 6,06 6,40 Tangle body value per share 5,15 5,44 5,73 6,06 6,40 Tang	Total shareholders' equity	21,709	23,252	24,580	25,976	27,467
Long-term liabilities 14,020 17,468 17,518 17,452 17,607 A/C payable 1,837 1,419 1,797 1,836 1,967 Short term debt 16,059 17,995 16,766 16,786 15,886 Other current liabilities 3,776 3,753 3,818 3,901 4,179 Current liabilities and shareholders' equity 57,401 63,888 64,498 65,950 67,106 Net working capital 38,090 43,202 42,286 44,634 45,102 Invested capital 49,648 56,678 56,828 58,313 58,945 For share (THB) Book value per share 5.15 5.44 5.73 6.06 6.40 Tangible book value per share 5.12 5.41 5.72 6.04 6.39 Financial strength Net debt/equity (%) 121.5 135.7 122.1 116.1 106.1 Net debt/lequity (%) 121.5 135.7 122.1 116.1<	Long term debt	12,453	15,584	15,272	15,272	15,272
A/C payable 1,837 1,419 1,797 1,836 1,967 Short term debt 16,059 17,995 16,786 16,786 15,886 Other current liabilities 3,776 3,753 3,818 3,901 4,179 Current liabilities 21,672 23,167 22,400 22,523 22,031 Total liabilities and shareholders' equity 57,401 63,888 64,498 65,950 67,106 Net working capital 49,648 56,678 56,828 58,313 58,945 Includes convertibles and preferred stock which is being treated as debt 49,648 56,678 56,828 58,313 58,945 Per share (THB) Book value per share 5.15 5.44 5.73 6.06 6.40 Tangible book value per share 5.15 5.44 5.73 6.04 6.09 Financial strength 121.5 135.7 122.1 116.1 106.1 Net debl/quity (%) 121.5 135.7 122.1 116.1 106.1 <	•					
Short term debt 16,059 17,995 16,786 16,786 15,886 Other current liabilities 3,776 3,753 3,818 3,901 4,179 Current liabilities and shareholders' equity 57,401 63,888 64,498 55,950 67,106 Net working capital Invested capital Invested capital 49,648 56,678 56,828 58,313 58,945 *Includes convertibles and preferred stock which is being treated as debt *** *** 57,401 5,73 6,06 6,40 Book value per share 5,15 5,44 5,73 6,06 6,40 Tangible book value per share 5,15 5,44 5,73 6,06 6,40 Tangible book value per share 5,15 5,44 5,73 6,06 6,40 Tangible book value per share 5,15 135,7 122,1 116,1 106,1 Net debt/equity (%) 121,5 135,7 122,1 116,1 106,1 Net debt/total assets (%) 2,1 2,2 2,3 2,3 2,4 <	_					
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Invested capital 49,648 56,678 56,828 58,313 58,945 * Includes convertibles and preferred stock which is being treated as debt				•		
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Book value per share 5.15 5.44 5.73 6.06 6.40 Tangible book value per share 5.12 5.41 5.72 6.04 6.39 Financial strength Net debt/equity (%) 121.5 135.7 122.1 116.1 106.1 Net debt/total assets (%) 45.9 49.4 46.5 45.7 43.4 Current ratio (x) 2.1 2.2 2.3 2.3 2.4 CF interest cover (x) (7.3) 8.5 3.3 3.9 5.0 Valuation 2022 2023 2024E 2025E 2026E Recurring P/E (x) * 5.0 5.2 6.0 5.6 5.3 Recurring P/E @ target price (x) * 6.1 6.3 7.3 6.9 6.4 Reported P/E (x) 5.1 5.2 6.0 5.6 5.3 Dividend yield (%) 8.0 7.6 6.5 6.9 7.4 Price/book (x) 0.6 0.6 <td>Per share (THB)</td> <td></td> <td></td> <td></td> <td></td> <td></td>	Per share (THB)					
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Financial strength Net debt/equity (%) 121.5 135.7 122.1 116.1 106.1 Net debt/total assets (%) 45.9 49.4 46.5 45.7 43.4 Current ratio (x) 2.1 2.2 2.3 2.3 2.4 CF interest cover (x) (7.3) 8.5 3.3 3.9 5.0 Valuation 2022 2023 204E 2025E 2026E Recurring P/E (x) * 5.0 5.2 6.0 5.6 5.3 Recurring P/E (x) * 5.1 6.3 7.3 6.9 6.4 Reported P/E (x) 5.1 5.2 6.0 5.6 5.3 Dividend yield (%) 8.0 7.6 6.5 6.9 7.4 Price/book (x) 0.6 0.6 0.5 0.5 0.5 Price/took (x) 0.6 0.6 0.5 0.5 0.5 EV/EBITDA (x) *** 11.4 12.3 13.1 14.3 </td <td>·</td> <td></td> <td></td> <td></td> <td></td> <td></td>	·					
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Net debt/total assets (%) 45.9 49.4 46.5 45.7 43.4 Current ratio (x) 2.1 2.2 2.3 2.3 2.4 CF interest cover (x) (7.3) 8.5 3.3 3.9 5.0 Valuation 2022 2023 2024E 2025E 2026E Recurring P/E (x) * 5.0 5.2 6.0 5.6 5.3 Reported P/E (x) 5.1 6.3 7.3 6.9 6.4 Reported P/E (x) 5.1 5.2 6.0 5.6 5.3 Dividend yield (%) 8.0 7.6 6.5 6.9 7.4 Price/book (x) 0.6 0.6 0.5 0.5 0.5 Price/tangible book (x) 0.6 0.6 0.5 0.5 0.5 EV/EBITDA (x) ** 11.4 12.3 13.1 14.3 13.7 12.4 EV/invested capital (x) 0.8 0.8 0.8 0.7 0.7	Net debt/equity (%)	121.5	135.7	122.1	116.1	106.1
CF interest cover (x) (7.3) 8.5 3.3 3.9 5.0 Valuation 2022 2023 2024E 2025E 2026E Recurring P/E (x) * 5.0 5.2 6.0 5.6 5.3 Recurring P/E @ target price (x) * 6.1 6.3 7.3 6.9 6.4 Reported P/E (x) 5.1 5.2 6.0 5.6 5.3 Dividend yield (%) 8.0 7.6 6.5 6.9 7.4 Price/book (x) 0.6 0.6 0.5 0.5 0.5 Price/tangible book (x) 0.6 0.6 0.5 0.5 0.5 EV/EBITDA (x) ** 11.4 12.3 13.4 12.9 11.6 EV/EBITDA @ target price (x) ** 12.3 13.1 14.3 13.7 12.4 EV/invested capital (x) 0.8 0.8 0.8 0.7 0.7	Net debt/total assets (%)	45.9	49.4	46.5	45.7	43.4
Valuation 2022 2023 2024E 2025E 2026E Recurring P/E (x) * 5.0 5.2 6.0 5.6 5.3 Recurring P/E @ target price (x) * 6.1 6.3 7.3 6.9 6.4 Reported P/E (x) 5.1 5.2 6.0 5.6 5.3 Dividend yield (%) 8.0 7.6 6.5 6.9 7.4 Price/book (x) 0.6 0.6 0.5 0.5 0.5 Price/tangible book (x) 0.6 0.6 0.5 0.5 0.5 EV/EBITDA (x) ** 11.4 12.3 13.4 12.9 11.6 EV/EBITDA @ target price (x) ** 12.3 13.1 14.3 13.7 12.4 EV/invested capital (x) 0.8 0.8 0.8 0.7 0.7	Current ratio (x)	2.1	2.2	2.3	2.3	2.4
Recurring P/E (x) * 5.0 5.2 6.0 5.6 5.3 Recurring P/E @ target price (x) * 6.1 6.3 7.3 6.9 6.4 Reported P/E (x) 5.1 5.2 6.0 5.6 5.3 Dividend yield (%) 8.0 7.6 6.5 6.9 7.4 Price/book (x) 0.6 0.6 0.5 0.5 0.5 Price/tangible book (x) 0.6 0.6 0.5 0.5 0.5 EV/EBITDA (x) ** 11.4 12.3 13.4 12.9 11.6 EV/EBITDA @ target price (x) ** 12.3 13.1 14.3 13.7 12.4 EV/invested capital (x) 0.8 0.8 0.8 0.7 0.7	CF interest cover (x)	(7.3)	8.5	3.3	3.9	5.0
Recurring P/E @ target price (x) * 6.1 6.3 7.3 6.9 6.4 Reported P/E (x) 5.1 5.2 6.0 5.6 5.3 Dividend yield (%) 8.0 7.6 6.5 6.9 7.4 Price/book (x) 0.6 0.6 0.5 0.5 0.5 Price/tangible book (x) 0.6 0.6 0.5 0.5 0.5 EV/EBITDA (x) ** 11.4 12.3 13.4 12.9 11.6 EV/EBITDA @ target price (x) ** 12.3 13.1 14.3 13.7 12.4 EV/invested capital (x) 0.8 0.8 0.8 0.7 0.7	Valuation	2022	2023	2024E	2025E	2026E
Recurring P/E @ target price (x) * 6.1 6.3 7.3 6.9 6.4 Reported P/E (x) 5.1 5.2 6.0 5.6 5.3 Dividend yield (%) 8.0 7.6 6.5 6.9 7.4 Price/book (x) 0.6 0.6 0.5 0.5 0.5 Price/tangible book (x) 0.6 0.6 0.5 0.5 0.5 EV/EBITDA (x) *** 11.4 12.3 13.4 12.9 11.6 EV/EBITDA @ target price (x) *** 12.3 13.1 14.3 13.7 12.4 EV/invested capital (x) 0.8 0.8 0.8 0.7 0.7	Recurring P/E (x) *	5.0	5.2	6.0	5.6	5.3
Dividend yield (%) 8.0 7.6 6.5 6.9 7.4 Price/book (x) 0.6 0.6 0.5 0.5 0.5 Price/tangible book (x) 0.6 0.6 0.5 0.5 0.5 EV/EBITDA (x) ** 11.4 12.3 13.4 12.9 11.6 EV/EBITDA @ target price (x) ** 12.3 13.1 14.3 13.7 12.4 EV/invested capital (x) 0.8 0.8 0.8 0.7 0.7	• , ,	6.1				6.4
Price/book (x) 0.6 0.6 0.6 0.5 0.5 0.5 Price/tangible book (x) 0.6 0.6 0.5 0.5 0.5 EV/EBITDA (x) ** 11.4 12.3 13.4 12.9 11.6 EV/EBITDA @ target price (x) ** 12.3 13.1 14.3 13.7 12.4 EV/invested capital (x) 0.8 0.8 0.8 0.7 0.7						
Price/tangible book (x) 0.6 0.6 0.5 0.5 0.5 EV/EBITDA (x) ** 11.4 12.3 13.4 12.9 11.6 EV/EBITDA @ target price (x) ** 12.3 13.1 14.3 13.7 12.4 EV/invested capital (x) 0.8 0.8 0.8 0.7 0.7						
EV/EBITDA (x) ** 11.4 12.3 13.4 12.9 11.6 EV/EBITDA @ target price (x) ** 12.3 13.1 14.3 13.7 12.4 EV/invested capital (x) 0.8 0.8 0.8 0.7 0.7	* /					
EV/EBITDA @ target price (x) ** 12.3 13.1 14.3 13.7 12.4 EV/invested capital (x) 0.8 0.8 0.8 0.7 0.7	• • • • • • • • • • • • • • • • • • • •					
EV/invested capital (x) 0.8 0.8 0.8 0.7 0.7	* *					
	• ,					
	,					0.7

Sources: SC Asset Corporation; FSSIA estimates

SC Asset Corp PCL (SC TB)



Exhibit 9: FSSIA ESG score implication

60.14 /100

Rating	Score	Implication
****	>79-100	Leading its industry peers in managing the most significant ESG risks which not only better cost efficiency but also lead to higher profitability.
***	>59-79	A mixed track record of managing the most significant ESG risks and opportunities relative to industry peers.
***	>39-59	Relevant ESG materiality matrix has been constructively addressed, well-managed and incorporated into day-to-day operations, in which targets and achievements are evaluated annually.
**	>19-39	Relevant ESG materiality matrix has been identified with key management in charge for progress to be followed up on and to provide intensive disclosure. Most targets are conventional and achievable.
*	1-19	The company has adopted the United Nations Sustainable Development Goals (UN SDGs), established sustainability management guidelines and fully complies with regulations or ESG suggested guidance from related organizations such as the SET and SEC.

Sources: FSSIA estimates

Exhibit 10: ESG - peer comparison

	FSSIA			Dome	stic ratings			Global ratings					Bloomberg		
	ESG score	DJSI	SET THSI	THSI	CG score	AGM level	Thai CAC	Morningstar ESG risk	ESG Book	MSCI	Moody's	Refinitiv	S&P Global	ESG score	Disclosure score
SET100	69.20	5.34	4.40	4.40	4.76	4.65	3.84	Medium	51.76	BBB	20.87	58.72	63.91	3.72	28.17
Coverage	67.12	5.11	4.15	4.17	4.83	4.71	3.53	Medium	52.04	BB	16.97	56.85	62.09	3.40	31.94
AP	53.36		Υ	Υ	5.00	5.00	Certified	Low	43.30			16.91	24.00	1.89	34.26
ASW	27.00		Y	Υ	5.00	4.00	Declared								
BRI	16.00				4.00	4.00	Declared								
NOBLE	30.88		Υ	Υ	5.00	5.00	Certified						7.00		
ORI	53.22		Υ	Υ	5.00	5.00	Certified	Medium	41.33			48.60		3.82	52.01
SC	60.14		Υ	Υ	5.00	4.00	Certified	Low	45.20			70.85	25.00	2.34	42.60
SIRI	66.14		Υ	Υ	5.00	5.00	Certified	Low	43.82	Α		57.85	23.00	3.00	61.14
SPALI	59.80		Υ	Υ	5.00	5.00	Certified	Low	52.93	BB		36.30	24.00	2.19	42.36

 $Sources: \underline{\textbf{SETTRADE.com}}; \textbf{FSSIA's compilation}$

Exhibit 11: ESG score by Bloomberg

FY ending Dec 31	FY 2016	FY 2017	FY 2018	FY 2019	FY 2020	FY 2021	FY 2022
ESG financial materiality scores - ESG score	_					2.66	2.34
BESG environmental pillar score	_	_	_	_	_	1.70	1.14
BESG social pillar score	_	_	_	_	_	3.67	2.51
BESG governance pillar score	_	_	_	_	_	3.80	4.29
ESG disclosure score	_	_	_	32.63	33.83	44.32	42.60
Environmental disclosure score	_	_	_	1.75	1.75	18.79	15.95
Social disclosure score	_	_	_	14.87	18.47	32.95	30.62
Governance disclosure score	_	_	_	81.10	81.10	81.10	81.10
Environmental							
Emissions reduction initiatives	No	No	No	No	No	Yes	Yes
Climate change policy	No						
Climate change opportunities discussed	No						
Risks of climate change discussed	No	No	No	No	No	Yes	Yes
GHG scope 1	_	_	_	_	_	0	_
GHG scope 2 location-based	_	_	_	_	_	12	_
GHG Scope 3	_	_	_	_	_	_	_
Carbon per unit of production	_	_	_	_	_	_	_
Biodiversity policy	No						
Energy efficiency policy	No	No	No	Yes	Yes	Yes	Yes
Total energy consumption	_	_	_	_	_	_	_
Renewable energy use	_	_	_	_	_	_	_
Electricity used	_	_	_	_	_	_	_
Fuel used - natural gas	_	_	_	_	_	_	_

Sources: Bloomberg; FSSIA's compilation

Exhibit 12: ESG score by Bloomberg (cont.)

FY ending Dec 31	FY 2016	FY 2017	FY 2018	FY 2019	FY 2020	FY 2021	FY 2022
Fuel used - crude oil/diesel	No						
Waste reduction policy	No	No	No	Yes	Yes	Yes	Yes
Hazardous waste	_	_	_	_	_	_	_
Total waste	_	_	_	_	_	_	_
Waste recycled	_	_	_	_	_	_	_
Waste sent to landfills	_	_	_	_	_	_	_
Environmental supply chain management	No						
Water policy	No	No	No	Yes	Yes	Yes	Yes
Water consumption	_	_	_	_	_	_	_
Social							
Human rights policy	No	No	No	Yes	Yes	Yes	Yes
Policy against child labor	No	No	No	Yes	Yes	Yes	Yes
Quality assurance and recall policy	No						
Consumer data protection policy	No	No	No	No	Yes	Yes	Yes
Equal opportunity policy	No	No	No	Yes	Yes	Yes	Yes
Gender pay gap breakout	No						
Pct women in workforce	_	_	_	_	_	47	_
Pct disabled in workforce	_	_	_	_	_	1	1
Business ethics policy	No	No	No	Yes	Yes	Yes	Yes
Anti-bribery ethics policy	No	No	No	Yes	Yes	Yes	Yes
Health and safety policy	No	No	No	Yes	Yes	Yes	Yes
Lost time incident rate - employees	_	_	_	_	_	0	(
Total recordable incident rate - employees	_	_	_	_	_	_	_
Training policy	No	No	No	Yes	Yes	Yes	Yes
Fair remuneration policy	No	No	No	Yes	Yes	Yes	Yes
Number of employees – CSR	_	_	_	877	923	1,033	1,212
Employee turnover pct	_	_	_	_	_	11	11
Total hours spent by firm - employee training	_	_	_	18,038	13,819	17,698	19,113
Social supply chain management	No						
Governance							
Board size	_	_	_	9	9	9	10
No. of independent directors (ID)	_	_	_	6	6	6	7
No. of women on board	_	_	_	1	1	1	1
No. of non-executive directors on board	_	_	_	7	7	7	8
Company conducts board evaluations	No	No	No	Yes	Yes	Yes	Yes
No. of board meetings for the year	_	_	_	7	8	7	9
Board meeting attendance pct	_	_	_	92	99	100	100
Board duration (years)	_	_	_	3	3	3	3
Director share ownership guidelines	No						
Age of the youngest director	_	_	_	40	41	42	43
Age of the oldest director	_	_	_	75	76	77	76
No. of executives / company managers	_	_	_	12	20	21	23
No. of female executives	_	_	_	4	6	7	8
Executive share ownership guidelines	No						
Size of audit committee	_	_	_	3	3	3	3
No. of ID on audit committee	_	_	_	3	3	3	3
Audit committee meetings	_	_	_	9	10	9	10
Audit meeting attendance %	_	_	_	100	100	100	100
Size of compensation committee	_	_	_	3	3	3	3
No. of ID on compensation committee	_	_	_	3	3	3	3
No. of compensation committee meetings	_	_	_	2	2	2	2
Compensation meeting attendance %	_	_	_	100	100	100	100
Size of nomination committee	_	_	_	3	3	3	;
No. of nomination committee meetings	_	_	_	2	2	2	2
Nomination meeting attendance %	_	_	_	100	100	100	100
Sustainability governance				100	100	100	100
-actained go to mande							

Sources: Bloomberg; FSSIA's compilation

Disclaimer for ESG scoring

ESG score	Methodolog	у			Rating				
The Dow Jones Sustainability Indices (<u>DJSI)</u> By S&P Global	process bas from the ani	ed on the com	transparent, rules-based panies' Total Sustainabili al Corporate Sustainabilit anies within each industry	ity Scores resulting ty Assessment (CSA).	Sustainability A ESG Score of I	ssessment (C ess than 45% ny are disqual	he annual S&P (SA) for DJSI. Co of the S&P Glob ified. The constit iverse.	ompanies with al ESG Score	an S&P Globa of the highest
Sustainability Investment List (THSI) List (THSI) The Stock Exchange of Thailand (SET)	managing b Candidates 1) no irregul float of >150 up capital. S 70%; 2) inde wrongdoing	usiness with tra must pass the lar trading of th shareholders, some key disque ependent direct related to CG,	lity in Environmental and ansparency in Governand preemptive criteria, with e board members and and combined holding in allifying criteria include: 1 tors and free float violatic social & environmental in arnings in red for > 3 year	ce, updated annually. two crucial conditions: eccutives; and 2) free nust be >15% of paid- 1) CG score of below on; 3) executives' mpacts; 4) equity in	minimum of 50 during the assertature of the research set of the re	% for each indessment year. elevant industrations is extended THB5b (~US) up capital for a cet capitalisation.	sion, verified dat dicator, unless the The scoring will I y and materiality. If the THSI oc D150b); 2) free flat least 9 out of 1 on-weighted indember of stocks.	e company is be fairly weigh. ompanies who oat >20%; and 2 months. The	a part of DJSI ted against the se 1) market d 3) liquidity e SETTHSI
CG Score by Thai nstitute of Directors Association Thai IOD)	annually by Thailand (SI	the Thai IOD, v	n in sustainable developn with support from the Sto s are from the perspectiv s.	ck Exchange of	Good (80-89), and not rated for equitable treatr	3 for Good (70 or scores belo nent of shareh 25%); 4) disclo	ories: 5 for Excel 0-79), 2 for Fair (6 w 50. Weightings nolders (weight 2 ssure & transpare	60-69), 1 for P s include: 1) th 5% combined	lass (60-69), ne rights; 2) an); 3) the role of
AGM level By Thai nvestors Association (TIA) with support from the SEC	treatment at transparent out of five th criteria cove date (45%), circulation of exercised. The and verifiabiliti	re incorporated and sufficiently ne CG componer AGM proceds and after the nesufficient informate e second assessey; and 3) openne	which shareholders' rights into business operations or disclosed. All form impoents to be evaluated annures before the meeting (neeting (10%). (The first attion for voting; and 2) facilitations of voting and 2 facilitations of the ease of attending mass for Q&A. The third involves, resolutions and voting res	s and information is ortant elements of two ually. The assessment (45%), at the meeting assesses 1) advance ing how voting rights can be eetings; 2) transparency is the meeting minutes that			o four categories: · (80-89), and not		. ,
Final CAC By Thai Private Sector Collective Action Against Corruption CAC)	establishme policies. The (Companies of Declaration of Certification, i managers and	ent of key control Certification is Seciding to become Intent to kick off Including risk asse	Checklist include corruptions, and the monitoring as good for three years. See a CAC certified member st an 18-month deadline to subsessment, in place of policy are ablishment of whistleblowing at stakeholders.)	nd developing of art by submitting a mit the CAC Checklist for ad control, training of	The document will be reviewed by a committee of nine professionals. A passed Checklist will move for granting certification by the CAC Council approvals whose members are twelve highly respected individuals in professionalism and ethical achievements.				
Morningstar Sustainalytics	based on ar risk is unma	n assessment o naged. Sources	sk rating provides an ove of how much of a compar a to be reviewed include corporer per media, NGO reports/webs	ny's exposure to ESG orate publications and	more risk is un	managed, the	score is the sum higher ESG risk	is scored.	
		ompany feedbacl uality & peer revi	k, ESG controversies, issuer i ews.	feedback on draft ESG	NEGL 0-10	Low 10-20	Medium 20-30	High 30-40	Severe 40+
ESG Book	positioned to the principle helps explai over-weight	o outperform ov of financial man n future risk-ac	sustainable companies the ver the long term. The materiality including informateriality and the higher materiality and thy basis.	ethodology considers ation that significantly teriality is applied by	The total ESG scores using m	score is calcul ateriality-base	lated as a weight ed weights. The s adicating better p	ed sum of the	features
MSCI			measure a company's mand laggards according to						nethodology to
	AAA	8.571-10.000) Leader:	leading its industry in ma	anaging the most s	anificant ESG ri	eke and opportunitie	20	
	AA	7.143-8.570	Loudoi.	leading its industry in the	anaging the most s	griincarit 200 fi	and opportunite	55	
	Α	5.714-7.142		a militard an importantion.	nl two als we are und of we		ut aignificant FSC si	alsa and annauts	aitiaa valativa ta
	BBB	4.286-5.713	Average:	a mixed or unexceptional industry peers	al track record of ma	anaging the mos	st significant ESG ris	sks and opportu	nities relative to
	ВВ	2.857-4.285							
	В	1.429-2.856	Laggard:	lagging its industry base	ed on its high expos	ure and failure to	o manage significar	nt ESG risks	
	ccc	0.000-1.428			3.5.700		J. J. J		
Moody's ESG colutions	believes tha	t a company in	ree to which companies to tegrating ESG factors into the shareholders over the r	to its business model and					
Refinitiv ESG rating	based on pu	ıblicly available	and objectively measure and auditable data. The a publicly. (Score ratings a	score ranges from 0 to	100 on relative E	SG performar	nce and insufficie	nt degree of t	
S&P Global			re is a relative score mea in the same industry clas				of ESG risks, op	portunities, ar	d impacts
Bloomberg	ESG Score		score is based on Bloor	ating the company's aggr nberg's view of ESG fina the weights are determin	ncial materiality.	The score is	a weighted gener	ralized mean ((power mean)

Rating regarding the sustainable development of Thai listed companies, both on the SET and MAI, are publicly available on the website of the Securities and Exchange Commission of Thailand (SEC). Currently, ratings available are 1) "CG Score"; 2) "AGM Level"; 3) "Thai CAC"; and 4) THSI. The ratings are updated on an annual basis. FSSIA does not confirm nor certify the accuracy of such ratings.

Source: FSSIA's compilation

GENERAL DISCLAIMER

ANALYST(S) CERTIFICATION

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History of change in investment rating and/or target price



Thanyatorn Songwutti started covering this stock from 12-Jan-2023

Price and TP are in local currency

Source: FSSIA estimates

Company	Ticker	Price	Rating	Valuation & Risks
SC Asset Corporation	SC TB	THB 3.10	HOLD	Downside risks to our P/E-based TP include 1) a weaker-than-expected take-up rate, 2) sluggish economy and purchasing power, 3) higher rejection and cancellation rates, 4) construction delays and labor shortages, and 5) fierce competition.

Source: FSSIA estimates

Additional Disclosures

Target price history, stock price charts, valuation and risk details, and equity rating histories applicable to each company rated in this report is available in our most recently published reports. You can contact the analyst named on the front of this note or your representative at Finansia Syrus Securities Public Company Limited.

All share prices are as at market close on 28-May-2024 unless otherwise stated.

RECOMMENDATION STRUCTURE

Stock ratings

Stock ratings are based on absolute upside or downside, which we define as (target price* - current price) / current price.

BUY (B). The upside is 10% or more.

HOLD (H). The upside or downside is less than 10%.

REDUCE (R). The downside is 10% or more.

Unless otherwise specified, these recommendations are set with a 12-month horizon. Thus, it is possible that future price volatility may cause a temporary mismatch between upside/downside for a stock based on market price and the formal recommendation.

* In most cases, the target price will equal the analyst's assessment of the current fair value of the stock. However, if the analyst doesn't think the market will reassess the stock over the specified time horizon due to a lack of events or catalysts, then the target price may differ from fair value. In most cases, therefore, our recommendation is an assessment of the mismatch between current market price and our assessment of current fair value.

Industry Recommendations

Overweight. The analyst expects the fundamental conditions of the sector to be positive over the next 12 months.

Neutral. The analyst expects the fundamental conditions of the sector to be maintained over the next 12 months.

Underweight. The analyst expects the fundamental conditions of the sector to be negative over the next 12 months.

Country (Strategy) Recommendations

Overweight (O). Over the next 12 months, the analyst expects the market to score positively on two or more of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

Neutral (N). Over the next 12 months, the analyst expects the market to score positively on one of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

Underweight (U). Over the next 12 months, the analyst does not expect the market to score positively on any of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.