

PRIMA MARINE PRM TB

THAILAND / TRANSPORT & LOGISTIC

BUY

UNCHANGED

1Q24 results at first glance

TARGET PRICE	THB10.00
CLOSE	THB7.55
UP/DOWNSIDE	+32.5%
TP vs CONSENSUS	+14.3%

กำไรปกติดีกว่าคาด 20% และสูงที่สุดในรอบ 4 ไตรมาส

Highlights

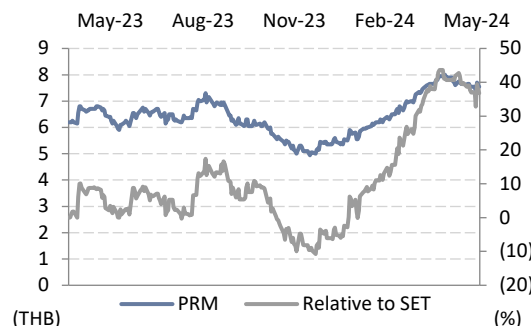
- PRM รายงานกำไรสุทธิ 561.0 ล้านบาทใน 1Q24 ถ้าไม่รวมกำไรจากอัตราแลกเปลี่ยน 22.8 ล้านบาท กำไรปกติอยู่ที่ 538.2 ล้านบาท (+8.4 q-q, -6.7% y-y) ดีกว่าเราคาด 20% และดีกว่าตลาดคาด 11% จากอัตรากำไรขั้นต้นที่ดีกว่าคาด
- แม้กำไรจะไม่ได้เพิ่มขึ้นมากนัก q-q และยังคงลดลง y-y แต่กำไรในระดับกว่า 500 ล้านบาทต่อไตรมาส ถือเป็นกำไรที่ดีมาก สูงกว่ากำไรเฉลี่ยต่อไตรมาสในปีก่อนๆ กำไรที่ดีกว่าคาดในไตรมาสนี้มาจากอัตรากำไรขั้นต้นที่ทำให้สูงกว่าคาด โดยอยู่ที่ 36.1% สูงกว่า 4Q23 ที่ 32.8% แต่ต่ำกว่า 1Q23 ที่ 38.3%
- กำไรปกติ 1Q24 ที่ลดลง y-y เกิดจากรายได้ของธุรกิจเรือกักเก็บน้ำมันกลางทะเล (FSU) ที่ลดลง 19.6% y-y เรือ FSU เป็นธุรกิจที่มีอัตรากำไรขั้นต้นสูงที่สุด กว่า 50% PRM ได้นำเรือ FSU ออกจากการให้บริการ 1 ลำตั้งแต่กลาง 2Q23 เพื่อเตรียมขายใน 4Q23 ทำให้ใน 1Q24 มีเรือ FSU 5 ลำ ขณะที่ 1Q23 มี 6 ลำ อย่างไรก็ตาม รายได้จากเรือ FSU +11.8% q-q เพราะลูกค้าต้องการเก็บกักน้ำมันมากขึ้น หลังเกิดเหตุการณ์ไม่สงบในตะวันออกกลาง
- เรือขนส่งน้ำมันและปิโตรเคมีเหลว (PCT) ซึ่งเป็นรายได้หลัก (42% ของรายได้รวม) ยังโตต่อเนื่อง +1.5% q-q, +10.0% y-y ส่วนหนึ่งตามฤดูกาลท่องเที่ยว ทำให้การขนส่งน้ำมัน Jet เพิ่มขึ้น อีกส่วนมาจากการรับเรือใหม่ขนส่งปิโตรเคมีเหลว 1 ลำใน 4Q23 และทำงานเต็มไตรมาส แต่อัตรากำไรขั้นต้นลดลงเป็น 21.7% จาก 25.9% ใน 1Q23 เพราะไตรมาสนี้นำเรือ 2 ลำเข้าซ่อมบำรุง
- เรือขนส่งน้ำมันดิบ (COC - 21% ของรายได้รวม) มีลักษณะมั่นคงเพราะเป็น Recurring income มีสัญญาระยะยาว 10 ปี เดิมโตต่ำแต่รายได้ 1Q24 -9.7% q-q, -2.3% y-y เพราะเรือ VLCC 1 ลำเข้าซ่อมบำรุงตามแผน
- เรือ Offshore support (OSV) เป็นธุรกิจที่รายได้โตเร็วสุดและจะขับเคลื่อนทั้งกลุ่มต่อไป ในไตรมาสนี้รายได้ +34.3% q-q, +91.3% y-y เพราะรับเรือเพิ่ม 2 ลำ (AWB กลางเดือน ม.ค. และ Hybrid Crew boat ต้นเดือน มี.ค.)

Outlook

- กำไรปกติ 1Q24 คิดเป็น 27% ของประมาณการทั้งปี เป็นไปได้ว่า 1Q24 จะเป็นจุดต่ำสุดเพราะบริษัทเลี้ยงขยายกองเรือ PCT อย่างน้อยอีก 2 ลำใน 2H24
- ยังแนะนำซื้อ ราคาเป้าหมาย 10 บาท (P/E 12.5 เท่า) ปัจจุบันบริษัทซื้อคืนหุ้นแล้ว 85% ของโครงการ หากตัดหุ้นซื้อคืน ราคาเป้าหมายจะเพิ่มเป็น 10.80 บาท

KEY STOCK DATA

YE Dec (THB m)	2023	2024E	2025E	2026E
Revenue	8,087	8,910	9,334	9,661
Net profit	2,125	2,012	2,190	2,302
EPS (THB)	0.85	0.80	0.88	0.92
vs Consensus (%)	-	(1.6)	(1.3)	(3.0)
EBITDA	3,555	3,896	4,109	4,227
Recurring net profit	1,844	2,012	2,190	2,302
Core EPS (THB)	0.74	0.80	0.88	0.92
EPS growth (%)	(16.8)	9.1	8.9	5.1
Core P/E (x)	10.2	9.4	8.6	8.2
Dividend yield (%)	4.8	4.8	5.2	5.5
EV/EBITDA (x)	6.5	6.3	5.9	5.6
Price/book (x)	1.6	1.5	1.4	1.3
Net debt/Equity (%)	30.3	40.8	36.9	28.3
ROE (%)	16.7	16.7	16.9	16.6



Share price performance	1 Month	3 Month	12 Month
Absolute (%)	(5.6)	21.8	21.8
Relative to country (%)	(3.1)	23.2	39.3
Mkt cap (USD m)	483		
3m avg. daily turnover (USD m)	2.6		
Free float (%)	46		
Major shareholder	Nathalin Co. Ltd. (54%)		
12m high/low (THB)	8.05/4.92		
Issued shares (m)	2,500.00		

Sources: Bloomberg consensus; FSSIA estimates



Jitra Amornthum

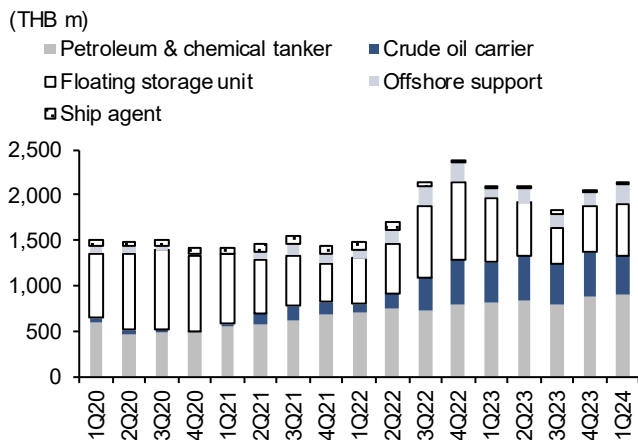
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Exhibit 1: PRM - 1Q24 results summary

Year to Dec 31	1Q23	2Q23	3Q23	4Q23	1Q24	----- Change -----		2024E	Change	% of
	(THB m)	(THB m)	(THB m)	(THB m)	(THB m)	(q-q %)	(y-y %)	(THB m)	(y-y %)	2024E
Service revenue	2,101	2,097	1,836	2,054	2,132	3.8	1.5	8,910	10.2	23.9
Cost of service	(1,296)	(1,288)	(1,286)	(1,380)	(1,362)	(1.3)	5.1	(5,769)	9.9	23.6
Gross profit	805	808	549	674	770	14.3	(4.3)	3,142	10.8	24.5
Operating costs	(106)	(208)	(128)	(144)	(137)	(4.9)	28.7	620	5.7	(22.1)
Operating profit	753	624	437	576	684	18.8	(9.2)	2,593	8.5	26.4
EBITDA	1,067	949	761	913	1,036	13.5	(2.9)	3,896	5.6	26.6
Other income	55	24	16	46	51	10.4	(7.9)	71	(49.1)	71.0
Interest expense	(82)	(85)	(78)	(75)	(80)	6.0	(2.5)	302	(5.8)	(26.5)
Tax	(65)	(49)	(16)	(50)	(47)	(5.4)	(27.4)	221	23.6	(21.3)
Extra items (FX gain/loss, asset sold)	0	0	(18)	315	23	(92.8)	nm	0	nm	nm
Reported net profit	577	471	328	748	561	(25.0)	(2.8)	2,012	(5.4)	27.9
Core profit	577	471	347	496	538	8.4	(6.7)	2,012	6.4	26.8
Reported EPS (THB)	0.23	0.19	0.13	0.30	0.23	(21.7)	1.6	0.80	(5.4)	29.1
Core EPS (THB)	0.23	0.19	0.14	0.20	0.22	8.4	(6.7)	0.80	6.4	26.8
Margins (%)	(%)	(%)	(%)	(%)	(%)	(ppt)	(ppt)	(%)	(ppt)	
Gross margin	38.3	38.6	29.9	32.8	36.1	3.3	(2.2)	35.3	0.2	
EBITDA margin	50.8	45.2	41.4	44.5	48.6	4.1	(2.2)	43.7	(1.9)	
Net margin	27.5	22.5	17.9	36.4	26.3	(10.1)	(1.2)	22.6	(3.7)	
Core profit margin	27.5	22.5	18.9	24.2	25.2	1.1	(2.2)	22.6	(0.8)	
SG&A / Sales	5.1	9.9	6.9	7.0	6.4	(0.6)	1.4	7.0	(0.3)	
Revenue breakdown	(THB m)	(THB m)	(THB m)	(THB m)	(THB m)	(q-q %)	(y-y %)	(THB m)	(y-y %)	
Petroleum and chemical tankers (PCT)	815	843	788	883	897	1.5	10.0	3,465	4.3	
Crude oil carrier (COC)	450	489	464	487	440	(9.7)	(2.3)	2,007	6.2	
Floating storage unit (FSU)	709	589	397	510	570	11.8	(19.6)	2,492	13.0	
Offshore support vessel (OSV)	106	146	153	151	203	34.3	91.3	829	48.9	
Ship agent and shipping (SAS)	21	29	33	23	23	(1.7)	8.7	118	4.0	
Gross margin by business unit	(%)	(%)	(%)	(%)	(%)	(ppt)	(ppt)	(%)	(ppt)	
Petroleum and chemical tankers (PCT)	25.9	24.5	21.1	21.7	21.7	0.1	(4.2)	23.1	(0.0)	
Crude oil carrier (COC)	40.0	41.0	38.7	39.1	43.3	4.2	3.2	40.0	0.3	
Floating storage unit (FSU)	53.4	57.6	34.1	46.3	52.7	6.4	(0.7)	47.5	(1.8)	
Offshore support vessel (OSV)	29.5	40.0	43.1	41.0	40.6	(0.4)	11.1	41.2	2.1	
Ship agent and shipping (SAS)	10.1	10.7	5.1	8.7	11.1	2.4	1.0	13.1	1.9	

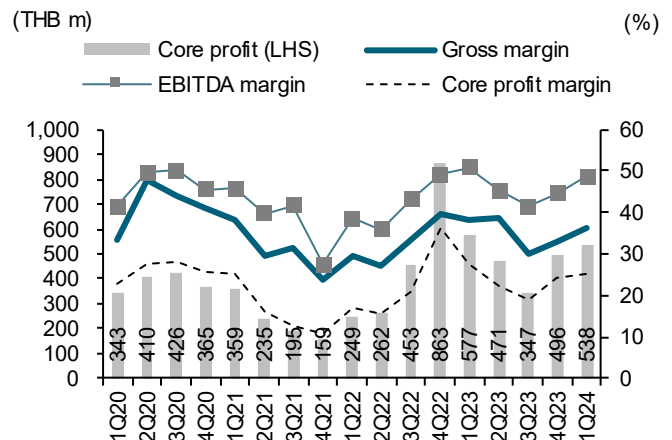
Sources: PRM, FSSIA estimates

Exhibit 2: Revenue structure



Sources: PRM, FSSIA's compilation

Exhibit 3: Margins and core profit



Sources: PRM, FSSIA's compilation

Financial Statements

Prima Marine

Profit and Loss (THB m) Year Ending Dec	2022	2023	2024E	2025E	2026E
Revenue	7,715	8,087	8,910	9,334	9,661
Cost of goods sold	(5,154)	(5,251)	(5,769)	(6,017)	(6,216)
Gross profit	2,562	2,836	3,142	3,316	3,445
Other operating income	70	140	71	75	77
Operating costs	(563)	(586)	(620)	(646)	(671)
Operating EBITDA	3,284	3,555	3,896	4,109	4,227
Depreciation	(1,216)	(1,165)	(1,303)	(1,363)	(1,377)
Goodwill amortisation	0	0	0	0	0
Operating EBIT	2,068	2,390	2,593	2,745	2,851
Net financing costs	189	(305)	(302)	(275)	(261)
Associates	216	26	31	33	34
Recurring non-operating income	216	26	31	33	34
Non-recurring items	0	344	0	0	0
Profit before tax	2,473	2,455	2,323	2,503	2,623
Tax	(146)	(241)	(221)	(225)	(236)
Profit after tax	2,327	2,214	2,102	2,277	2,387
Minority interests	(112)	(89)	(90)	(88)	(85)
Preferred dividends	-	-	-	-	-
Other items	-	-	-	-	-
Reported net profit	2,215	2,125	2,012	2,190	2,302
Non-recurring items & goodwill (net)	0	(282)	0	0	0
Recurring net profit	2,215	1,844	2,012	2,190	2,302
Per share (THB)					
Recurring EPS *	0.89	0.74	0.80	0.88	0.92
Reported EPS	0.89	0.85	0.80	0.88	0.92
DPS	0.34	0.36	0.36	0.39	0.41
Diluted shares (used to calculate per share data)	2,500	2,500	2,500	2,500	2,500
Growth					
Revenue (%)	31.2	4.8	10.2	4.8	3.5
Operating EBITDA (%)	37.0	8.2	9.6	5.5	2.9
Operating EBIT (%)	43.2	15.6	8.5	5.9	3.9
Recurring EPS (%)	57.9	(16.8)	9.1	8.9	5.1
Reported EPS (%)	57.9	(4.0)	(5.4)	8.9	5.1
Operating performance					
Gross margin inc. depreciation (%)	33.2	35.1	35.3	35.5	35.7
Gross margin exc. depreciation (%)	49.0	49.5	49.9	50.1	49.9
Operating EBITDA margin (%)	42.6	44.0	43.7	44.0	43.8
Operating EBIT margin (%)	26.8	29.6	29.1	29.4	29.5
Net margin (%)	28.7	22.8	22.6	23.5	23.8
Effective tax rate (%)	5.9	7.3	9.5	9.0	9.0
Dividend payout on recurring profit (%)	38.4	48.8	45.0	45.0	45.0
Interest cover (X)	(12.1)	7.9	8.7	10.1	11.0
Inventory days	15.9	17.6	19.0	20.0	20.1
Debtor days	34.9	38.4	42.6	47.8	54.2
Creditor days	83.6	89.9	96.9	96.8	88.5
Operating ROIC (%)	20.2	22.7	21.2	19.9	20.4
ROIC (%)	14.2	13.8	13.9	13.5	13.7
ROE (%)	23.1	16.7	16.7	16.9	16.6
ROA (%)	11.3	10.7	11.2	11.5	11.7
* Pre exceptional, pre-goodwill and fully diluted					
Revenue by Division (THB m)					
Domestic trading	3,020	3,322	3,465	3,612	3,757
International trading	1,084	1,889	2,007	2,132	2,212
Floating storage unit	2,694	2,205	2,492	2,592	2,645
Offshore support	682	557	829	870	909

Sources: Prima Marine; FSSIA estimates

Financial Statements

Prima Marine

Cash Flow (THB m) Year Ending Dec	2022	2023	2024E	2025E	2026E
Recurring net profit	2,215	1,844	2,012	2,190	2,302
Depreciation	1,216	1,165	1,303	1,363	1,377
Associates & minorities	(216)	(26)	(31)	(33)	(34)
Other non-cash items	182	72	287	288	290
Change in working capital	(148)	(15)	251	(111)	(55)
Cash flow from operations	3,249	3,039	3,821	3,697	3,880
Capex - maintenance	-	0	0	0	0
Capex - new investment	(1,154)	(531)	(3,883)	(1,711)	(1,432)
Net acquisitions & disposals	-	-	-	-	-
Other investments (net)	1,727	-	-	-	-
Cash flow from investing	572	(531)	(3,883)	(1,711)	(1,432)
Dividends paid	(719)	(945)	(1,105)	(1,305)	(1,436)
Equity finance	0	0	0	0	0
Debt finance	(1,945)	(1,238)	(70)	(442)	(223)
Other financing cash flows	(302)	(314)	19	16	16
Cash flow from financing	(2,966)	(2,498)	(1,155)	(1,731)	(1,643)
Non-recurring cash flows	-	-	-	-	-
Other adjustments	0	189	0	0	0
Net other adjustments	(59)	189	(472)	(530)	(84)
Movement in cash	796	198	(1,689)	(274)	720
Free cash flow to firm (FCFF)	4,124.15	2,828.10	240.20	2,261.76	2,709.46
Free cash flow to equity (FCFE)	1,515.25	1,143.59	(583.73)	1,030.96	2,156.38

Per share (THB)	2022	2023	2024E	2025E	2026E
FCFF per share	1.65	1.13	0.10	0.90	1.08
FCFE per share	0.61	0.46	(0.23)	0.41	0.86
Recurring cash flow per share	1.36	1.22	1.43	1.52	1.57

Balance Sheet (THB m) Year Ending Dec	2022	2023	2024E	2025E	2026E
Tangible fixed assets (gross)	13,868	13,869	15,325	16,427	17,100
Less: Accumulated depreciation	(4,427)	(4,043)	(3,078)	(3,942)	(5,118)
Tangible fixed assets (net)	9,441	9,826	12,247	12,485	11,981
Intangible fixed assets (net)	6,190	5,614	5,738	5,864	5,993
Long-term financial assets	-	-	-	-	-
Invest. in associates & subsidiaries	335	179	199	219	239
Cash & equivalents	3,408	3,606	1,917	1,643	2,363
A/C receivable	733	967	1,114	1,333	1,533
Inventories	178	216	249	261	271
Other current assets	111	113	137	143	158
Current assets	4,429	4,902	3,418	3,381	4,325
Other assets	181	196	206	219	222
Total assets	20,575	20,716	21,808	22,168	22,760
Common equity	10,411	11,621	12,527	13,412	14,278
Minorities etc.	401	418	430	443	456
Total shareholders' equity	10,812	12,039	12,957	13,855	14,734
Long term debt	6,960	5,619	5,631	5,257	5,099
Other long-term liabilities	157	165	161	166	169
Long-term liabilities	7,117	5,785	5,792	5,422	5,268
A/C payable	914	1,099	1,273	1,197	1,150
Short term debt	1,565	1,638	1,569	1,500	1,433
Other current liabilities	167	155	217	194	174
Current liabilities	2,646	2,893	3,058	2,891	2,757
Total liabilities and shareholders' equity	20,575	20,716	21,808	22,168	22,760
Net working capital	(60)	41	11	347	638
Invested capital	16,086	15,856	18,401	19,134	19,073

* Includes convertibles and preferred stock which is being treated as debt

Per share (THB)	2022	2023	2024E	2025E	2026E
Book value per share	4.16	4.65	5.01	5.36	5.71
Tangible book value per share	1.69	2.40	2.72	3.02	3.31
Financial strength					
Net debt/equity (%)	47.3	30.3	40.8	36.9	28.3
Net debt/total assets (%)	24.9	17.6	24.2	23.1	18.3
Current ratio (x)	1.7	1.7	1.1	1.2	1.6
CF interest cover (x)	(13.1)	6.5	11.9	11.0	14.7

Valuation	2022	2023	2024E	2025E	2026E
Recurring P/E (x) *	8.5	10.2	9.4	8.6	8.2
Recurring P/E @ target price (x) *	11.3	13.6	12.4	11.4	10.9
Reported P/E (x)	8.5	8.9	9.4	8.6	8.2
Dividend yield (%)	4.5	4.8	4.8	5.2	5.5
Price/book (x)	1.8	1.6	1.5	1.4	1.3
Price/tangible book (x)	4.5	3.1	2.8	2.5	2.3
EV/EBITDA (x) **	7.4	6.5	6.3	5.9	5.6
EV/EBITDA @ target price (x) **	9.3	8.2	7.9	7.4	7.0
EV/invested capital (x)	1.5	1.4	1.3	1.3	1.2

* Pre-exceptional, pre-goodwill and fully diluted ** EBITDA includes associate income and recurring non-operating income

Sources: Prima Marine; FSSIA estimates

Disclaimer for ESG scoring

ESG score	Methodology	Rating																											
The Dow Jones Sustainability Indices (DJSI) By S&P Global	The DJSI World applies a transparent, rules-based component selection process based on the companies' Total Sustainability Scores resulting from the annual S&P Global Corporate Sustainability Assessment (CSA). Only the top-ranked companies within each industry are selected for inclusion.	Be a member and invited to the annual S&P Global Corporate Sustainability Assessment (CSA) for DJSI. Companies with an S&P Global ESG Score of less than 45% of the S&P Global ESG Score of the highest scoring company are disqualified. The constituents of the DJSI indices are selected from the Eligible Universe.																											
Sustainability Investment List (THSI) by The Stock Exchange of Thailand (SET)	THSI quantifies responsibility in Environmental and Social issues by managing business with transparency in Governance, updated annually. Candidates must pass the preemptive criteria, with two crucial conditions: 1) no irregular trading of the board members and executives; and 2) free float of >150 shareholders, and combined holding must be >15% of paid-up capital. Some key disqualifying criteria include: 1) CG score of below 70%; 2) independent directors and free float violation; 3) executives' wrongdoing related to CG, social & environmental impacts; 4) equity in negative territory; and 5) earnings in red for > 3 years in the last 5 years.	To be eligible for THSI inclusion , verified data must be scored at a minimum of 50% for each indicator, unless the company is a part of DJSI during the assessment year. The scoring will be fairly weighted against the nature of the relevant industry and materiality. SETTHSI Index is extended from the THSI companies whose 1) market capitalization > THB5b (~USD150b); 2) free float >20%; and 3) liquidity >0.5% of paid-up capital for at least 9 out of 12 months. The SETTHSI Index is a market capitalisation-weighted index, cap 5% quarterly weight at maximum, and no cap for number of stocks.																											
CG Score by Thai Institute of Directors Association (Thai IOD)	An indicator of CG strength in sustainable development, measured annually by the Thai IOD, with support from the Stock Exchange of Thailand (SET). The results are from the perspective of a third party, not an evaluation of operations.	Scores are rated in six categories: 5 for Excellent (90-100), 4 for Very Good (80-89), 3 for Good (70-79), 2 for Fair (60-69), 1 for Pass (60-69), and not rated for scores below 50. Weightings include: 1) the rights; 2) and equitable treatment of shareholders (weight 25% combined); 3) the role of stakeholders (25%); 4) disclosure & transparency (15%); and 5) board responsibilities (35%).																											
AGM level By Thai Investors Association (TIA) with support from the SEC	It quantifies the extent to which shareholders' rights and equitable treatment are incorporated into business operations and information is transparent and sufficiently disclosed. All form important elements of two out of five the CG components to be evaluated annually. The assessment criteria cover AGM procedures before the meeting (45%), at the meeting date (45%), and after the meeting (10%). <i>(The first assesses 1) advance circulation of sufficient information for voting; and 2) facilitating how voting rights can be exercised. The second assesses 1) the ease of attending meetings; 2) transparency and verifiability; and 3) openness for Q&A. The third involves the meeting minutes that should contain discussion issues, resolutions and voting results.)</i>	The scores are classified into four categories: 5 for Excellent (100), 4 for Very Good (90-99), 3 for Fair (80-89), and not rated for scores below 79.																											
Thai CAC By Thai Private Sector Collective Action Against Corruption (CAC)	The core elements of the Checklist include corruption risk assessment, establishment of key controls, and the monitoring and developing of policies. The Certification is good for three years. <i>(Companies deciding to become a CAC certified member start by submitting a Declaration of Intent to kick off an 18-month deadline to submit the CAC Checklist for Certification, including risk assessment, in place of policy and control, training of managers and employees, establishment of whistleblowing channels, and communication of policies to all stakeholders.)</i>	The document will be reviewed by a committee of nine professionals. A passed Checklist will move for granting certification by the CAC Council approvals whose members are twelve highly respected individuals in professionalism and ethical achievements.																											
Morningstar Sustainalytics	The Sustainalytics' ESG risk rating provides an overall company score based on an assessment of how much of a company's exposure to ESG risk is unmanaged. <i>Sources to be reviewed include corporate publications and regulatory filings, news and other media, NGO reports/websites, multi-sector information, company feedback, ESG controversies, issuer feedback on draft ESG reports, and quality & peer reviews.</i>	A company's ESG risk rating score is the sum of unmanaged risk. The more risk is unmanaged, the higher ESG risk is scored. <table border="1" style="margin-left: auto; margin-right: auto;"> <thead> <tr> <th>NEGL</th> <th>Low</th> <th>Medium</th> <th>High</th> <th>Severe</th> </tr> </thead> <tbody> <tr> <td>0-10</td> <td>10-20</td> <td>20-30</td> <td>30-40</td> <td>40+</td> </tr> </tbody> </table>	NEGL	Low	Medium	High	Severe	0-10	10-20	20-30	30-40	40+																	
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ESG Book	The ESG score identifies sustainable companies that are better positioned to outperform over the long term. The methodology considers the principle of financial materiality including information that significantly helps explain future risk-adjusted performance. Materiality is applied by over-weighting features with higher materiality and rebalancing these weights on a rolling quarterly basis.	The total ESG score is calculated as a weighted sum of the features scores using materiality-based weights. The score is scaled between 0 and 100 with higher scores indicating better performance.																											
MSCI	MSCI ESG ratings aim to measure a company's management of financially relevant ESG risks and opportunities. It uses a rules-based methodology to identify industry leaders and laggards according to their exposure to ESG risks and how well they manage those risks relative to peers. <table border="1" style="margin-left: auto; margin-right: auto;"> <tbody> <tr> <td>AAA</td> <td>8.571-10.000</td> <td>Leader:</td> <td>leading its industry in managing the most significant ESG risks and opportunities</td> </tr> <tr> <td>AA</td> <td>7.143-8.570</td> <td></td> <td></td> </tr> <tr> <td>A</td> <td>5.714-7.142</td> <td></td> <td></td> </tr> <tr> <td>BBB</td> <td>4.286-5.713</td> <td>Average:</td> <td>a mixed or unexceptional track record of managing the most significant ESG risks and opportunities relative to industry peers</td> </tr> <tr> <td>BB</td> <td>2.857-4.285</td> <td></td> <td></td> </tr> <tr> <td>B</td> <td>1.429-2.856</td> <td></td> <td></td> </tr> <tr> <td>CCC</td> <td>0.000-1.428</td> <td>Laggard:</td> <td>lagging its industry based on its high exposure and failure to manage significant ESG risks</td> </tr> </tbody> </table>	AAA	8.571-10.000	Leader:	leading its industry in managing the most significant ESG risks and opportunities	AA	7.143-8.570			A	5.714-7.142			BBB	4.286-5.713	Average:	a mixed or unexceptional track record of managing the most significant ESG risks and opportunities relative to industry peers	BB	2.857-4.285			B	1.429-2.856			CCC	0.000-1.428	Laggard:	lagging its industry based on its high exposure and failure to manage significant ESG risks
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Moody's ESG solutions	Moody's assesses the degree to which companies take into account ESG objectives in the definition and implementation of their strategy policies. It believes that a company integrating ESG factors into its business model and relatively outperforming its peers is better positioned to mitigate risks and create sustainable value for shareholders over the medium to long term.																												
Refinitiv ESG rating	Designed to transparently and objectively measure a company's relative ESG performance, commitment and effectiveness across 10 main themes, based on publicly available and auditable data. The score ranges from 0 to 100 on relative ESG performance and insufficient degree of transparency in reporting material ESG data publicly. <i>(Score ratings are 0 to 25 = poor; >25 to 50 = satisfactory; >50 to 75 = good; and >75 to 100 = excellent.)</i>																												
S&P Global	The S&P Global ESG Score is a relative score measuring a company's performance on and management of ESG risks, opportunities, and impacts compared to its peers within the same industry classification. The score ranges from 0 to 100.																												
Bloomberg	ESG Score	Bloomberg score evaluating the company's aggregated Environmental, Social and Governance (ESG) performance. The score is based on Bloomberg's view of ESG financial materiality. The score is a weighted generalized mean (power mean) of Pillar Scores, where the weights are determined by the pillar priority ranking. Values range from 0 to 10; 10 is the best.																											
Bloomberg	ESG Disclosure Score	Disclosure of a company's ESG used for Bloomberg ESG score. The score ranges from 0 for none to 100 for disclosure of every data point, measuring the amount of ESG data reported publicly, and not the performance on any data point.																											

Rating regarding the sustainable development of Thai listed companies, both on the SET and MAI, are publicly available on the website of the Securities and Exchange Commission of Thailand (SEC). Currently, ratings available are 1) "**CG Score**"; 2) "**AGM Level**"; 3) "**Thai CAC**"; and 4) **THSI**. The ratings are updated on an annual basis. FSSIA does not confirm nor certify the accuracy of such ratings.

Source: FSSIA's compilation

GENERAL DISCLAIMER

ANALYST(S) CERTIFICATION

Jitra Amornthum FSS International Investment Advisory Securities Co., Ltd

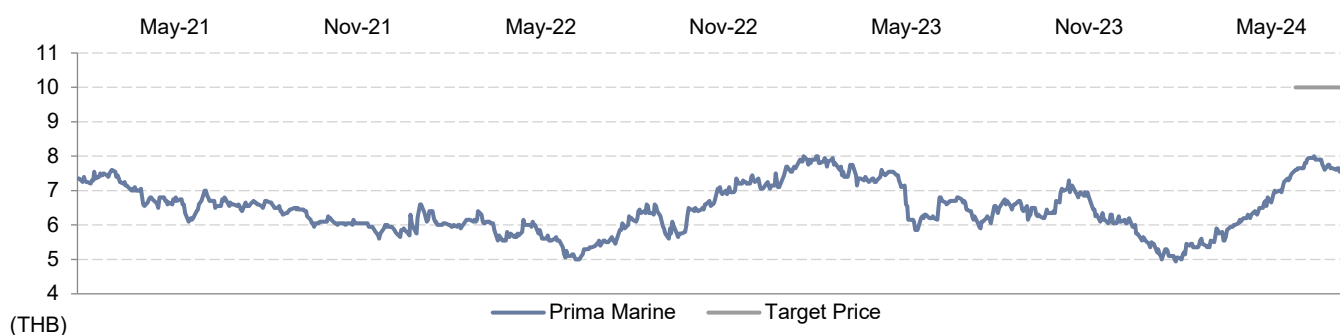
The individual(s) identified above certify(ies) that (i) all views expressed in this report accurately reflect the personal view of the analyst(s) with regard to any and all of the subject securities, companies or issuers mentioned in this report; and (ii) no part of the compensation of the analyst(s) was, is, or will be, directly or indirectly, related to the specific recommendations or views expressed herein.

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History of change in investment rating and/or target price

Prima Marine (PRM TB)



Date	Rating	Target price	Date	Rating	Target price	Date	Rating	Target price
22-Mar-2024	BUY	10.00	-	-	-	-	-	-

Jitra Amornthum started covering this stock from 22-Mar-2024

Price and TP are in local currency

Source: FSSIA estimates

Company	Ticker	Price	Rating	Valuation & Risks
Prima Marine	PRM TB	THB 7.55	BUY	Downside risks ต่อราคาเป้าหมายของเรา 1) บริษัทไม่สามารถจัดหาเรือได้ตามความต้องการของลูกค้า 2) การขาดแคลนคนประจำเรือ 3) ราคาน้ำมันดิบโลกปรับลงรุนแรง ทำให้ลูกค้าไม่ต้องการเรือเพื่อเก็บน้ำมันและกระทบต้นทุนของเรือ FSU 4) การไม่ต่อสัญญาของลูกค้า 5) ภัยทางธรรมชาติ

Source: FSSIA estimates

Additional Disclosures

Target price history, stock price charts, valuation and risk details, and equity rating histories applicable to each company rated in this report is available in our most recently published reports. You can contact the analyst named on the front of this note or your representative at Finansia Syrus Securities Public Company Limited.

All share prices are as at market close on 10-May-2024 unless otherwise stated.

RECOMMENDATION STRUCTURE

Stock ratings

Stock ratings are based on absolute upside or downside, which we define as $(\text{target price}^* - \text{current price}) / \text{current price}$.

BUY (B). The upside is 10% or more.

HOLD (H). The upside or downside is less than 10%.

REDUCE (R). The downside is 10% or more.

Unless otherwise specified, these recommendations are set with a 12-month horizon. Thus, it is possible that future price volatility may cause a temporary mismatch between upside/downside for a stock based on market price and the formal recommendation.

* In most cases, the target price will equal the analyst's assessment of the current fair value of the stock. However, if the analyst doesn't think the market will reassess the stock over the specified time horizon due to a lack of events or catalysts, then the target price may differ from fair value. In most cases, therefore, our recommendation is an assessment of the mismatch between current market price and our assessment of current fair value.

Industry Recommendations

Overweight. The analyst expects the fundamental conditions of the sector to be positive over the next 12 months.

Neutral. The analyst expects the fundamental conditions of the sector to be maintained over the next 12 months.

Underweight. The analyst expects the fundamental conditions of the sector to be negative over the next 12 months.

Country (Strategy) Recommendations

Overweight (O). Over the next 12 months, the analyst expects the market to score positively on two or more of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

Neutral (N). Over the next 12 months, the analyst expects the market to score positively on one of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

Underweight (U). Over the next 12 months, the analyst does not expect the market to score positively on any of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.