

SCGJWD LOGISTICS

THAILAND / TRANSPORT & LOGISTICS

SJWD TB

BUY

UNCHANGED

คาดการณ์ราคาใน 1Q24

- คาดการณ์ราคา 1Q24 ลดลง 10% q-q หลักๆ จากรายได้ที่ชะลอชั่วคราวในธุรกิจบริหารและรับฝากรถยนต์และธุรกิจห้องเย็น
- ส่วนแบ่งกำไรจากบริษัทร่วมช่วยชดเชยค่าใช้จ่ายและบริหารที่ยังสูงได้บางส่วน
- ยืนยันคำแนะนำซื้อ คงราคาเป้าหมาย 23 บาท

TARGET PRICE	THB23.00
CLOSE	THB14.80
UP/DOWNSIDE	+55.4%
PRIOR TP	THB23.00
CHANGE IN TP	UNCHANGED
TP vs CONSENSUS	+18.2%

KEY STOCK DATA

YE Dec (THB m)	2023	2024E	2025E	2026E
Revenue	23,732	26,583	29,132	31,553
Net profit	761	1,179	1,373	1,529
EPS (THB)	0.42	0.65	0.76	0.84
vs Consensus (%)	-	(3.0)	(1.3)	(5.6)
EBITDA	2,847	3,220	3,465	3,685
Recurring net profit	778	1,179	1,373	1,529
Core EPS (THB)	0.43	0.65	0.76	0.84
Chg. In EPS est. (%)	-	-	-	-
EPS growth (%)	(18.1)	51.4	16.5	11.4
Core P/E (x)	34.4	22.7	19.5	17.5
Dividend yield (%)	1.7	1.8	2.0	2.3
EV/EBITDA (x)	13.3	11.9	10.9	10.0
Price/book (x)	1.2	1.2	1.2	1.1
Net debt/Equity (%)	43.7	43.8	40.7	37.3
ROE (%)	6.1	5.2	6.0	6.6

คาดการณ์ปีด้วยกำไรที่ชะลอใน 1Q24

เราคาดว่ารายได้ของ SJWD ใน 1Q24 จะลดลง 3% q-q เป็น 6.1 พันล้านบาท หลักๆ มาจากธุรกิจบริหารและรับฝากรถยนต์และธุรกิจห้องเย็น ธุรกิจบริหารและรับฝากรถยนต์ซึ่งเป็นหนึ่งในธุรกิจดาวเด่นของ SJWD เริ่มต้นปีด้วยความชะลอ เนื่องจากการจัดงาน Motor Show 2024 เกิดขึ้นในช่วงสัปดาห์สุดท้ายของเดือน มี.ค. ซึ่งทำให้ผู้บริโภคชะลอการตัดสินใจซื้อเพื่อรอโปรโมชั่นในงาน ส่วนธุรกิจห้องเย็น ลูกค้ามีการเบิกจ่ายสินค้าแช่เย็นแช่แข็งในช่วงตรุษจีนทำให้การใช้พื้นที่ลดลง ในขณะที่ธุรกิจขนส่งซึ่งมีมาร์จินต่ำน่าจะมีพัฒนาการที่ดีขึ้น

ส่วนแบ่งกำไรจากบ.ร่วมที่สูงขึ้นช่วยชดเชย SG&A ที่สูง

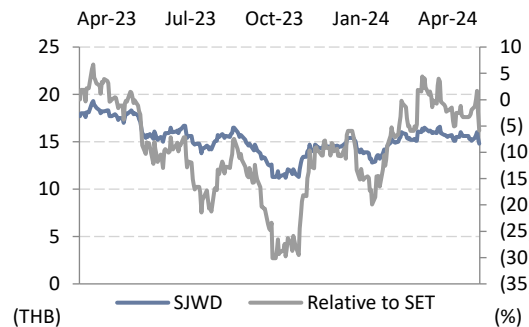
คาดว่าอัตรากำไรขั้นต้นจะชะลอเล็กน้อยเป็น 14.3% จาก 14.7% ใน 4Q23 สอดคล้องกับรายได้ที่ชะลอ และสัดส่วนของรายได้ที่มีมาร์จินต่ำเพิ่มขึ้น สำหรับค่าใช้จ่ายในการขายและบริหารต่อยอดขาย คาดว่าจะทรงตัวในระดับสูง 9.2% จากรายจ่ายที่ปรึกษาในการควบรวมกิจการอื่นที่ยังมีอยู่ อย่างไรก็ตาม รายจ่ายบางส่วนน่าจะชดเชยได้บ้างจากส่วนแบ่งกำไรของ ANI (ถือ 20.1%) ซึ่งรับรู้เข้ามาตั้งแต่เดือน ก.พ. 2024 และ SWIFT (ถือ 20.4%) ซึ่งรับรู้เข้ามาตั้งแต่กลางเดือน มี.ค. 2024 ทั้งนี้ เราคาดว่า SJWD จะรับรู้ส่วนแบ่งกำไรจากบ.ร่วม 78 ล้านบาทในไตรมาสนี้ +81% q-q

คงประมาณการ

บนสมมติฐานดังกล่าว เราคาดว่า SJWD จะมีกำไรปกติ 241 ล้านบาทใน 1Q24 (-10% q-q, +4% y-y) คิดเป็น 20% ของประมาณการทั้งปีที่คาด 1.2 พันล้านบาท (+28% y-y) ทั้งนี้ เราคาดว่า SJWD จะมีกำไรจากการขายสินทรัพย์เข้ากอง REIT ใน 3Q24 ช่วยจำกัด downside ของประมาณการ เรายังคงประมาณการกำไรเติบโต 14% CAGR ในระหว่างปี 2024-26 ซึ่งสูงกว่าการเติบโตของรายได้ที่คาด +9% CAGR จากอัตรากำไรขั้นต้นที่เพิ่มสูงขึ้นและการควบคุมค่าใช้จ่ายอย่างมีประสิทธิภาพ

ยืนยันคำแนะนำซื้อ ราคาเป้าหมาย 23 บาท

เรายืนยันคำแนะนำซื้อ คงราคาเป้าหมาย 23 บาท (DCF, WACC 9.2%, TFG 3%) ซึ่งคิดเป็น Implied P/E ที่ 35 เท่าในปี 2024E และ 27 เท่าในปี 2026E ราคาหุ้น SJWD ปัจจุบันซื้อขายที่ 2024E P/E 24 เท่า ต่ำกว่าค่าเฉลี่ย 5 ปีที่ 27 เท่าและ 2024E EV/EBITDA ที่ต่ำเพียง 12 เท่า



Share price performance	1 Month	3 Month	12 Month
Absolute (%)	(5.7)	12.1	(15.9)
Relative to country (%)	(4.5)	12.8	(4.5)
Mkt cap (USD m)	725		
3m avg. daily turnover (USD m)	1.5		
Free float (%)	46		
Major shareholder	SCG Group (43%)		
12m high/low (THB)	19.30/10.80		
Issued shares (m)	1,811.02		

Sources: Bloomberg consensus; FSSIA estimates

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บทวิเคราะห์ฉบับนี้แปลมาจากต้นฉบับภาษาอังกฤษ ที่ออกรายงานเมื่อวันที่ 29 เมษายน 2024

Investment thesis

Post-merger with SCGL in 2023, we anticipate 2024-26 profit growth of 14% CAGR, mainly from margin expansion and well-controlled expenses. We maintain our DCF-based TP at THB23, premised on an implied 2024E P/E of 35x or 27x in 2026E. SJWD is trading on undemanding valuations of 24x 2024E P/E, below its five-year historical average P/E of 27x, and only 12x 2024E EV/EBITDA. We reiterate our BUY call on SJWD.

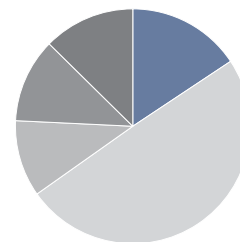
Company profile

SJWD commenced its logistics business in 1979 and is now one of ASEAN's top specialized logistics and supply chain solutions providers. A win-win merger with SCG Logistics Management Co., Ltd. (SCGL), the logistics arm of Siam Cement Group (SCG), makes SJWD the largest integrated service provider in ASEAN-9 including Southern China.

www.jwd-group.com

Principal activities (revenue, 2023)

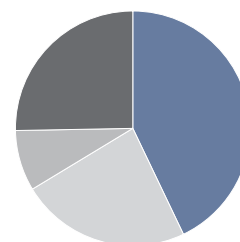
- Warehouse & yard management - 15.7 %
- Transportation & Distribution - 49.5 %
- Other logistics business - 10.6 %
- Overseas - 11.6 %
- Other business - 12.6 %



Source: SCGJWD Logistics

Major shareholders

- SCG Group - 42.9 %
- Bunditkitsada family - 23.4 %
- Nimitpanya family - 8.4 %
- Others - 25.3 %



Source: SCGJWD Logistics

Catalysts

Potential catalysts for SJWD include 1) a fast recovery in freight rates; 2) a strong recovery in Thailand's and the region's exports; and 3) booming EV demand in Thailand.

Risks to our call

Downside risks to our DCF-based TP include 1) slower-than-expected regional economic growth; 2) high volatility in energy costs; 3) delayed synergies; and 4) higher cost of funds.

Event calendar

Date	Event
29 April 2024	Annual general meeting of shareholders
9 May 2024	Ex-dividend date
27 May 2024	Dividend payment date

Key assumptions

	2024E (%)	2025E (%)	2026E (%)
Revenue growth breakdown			
Warehouse & yard management	15.2	11.1	9.0
Transportation & distribution	14.7	9.8	8.8
Other logistics service	(0.4)	6.4	6.7
Overseas business	13.0	11.0	8.0
Blended gross margin	13.3	13.5	13.7
SG&A to sales	8.2	8.1	8.1

Source: FSSIA estimates

Earnings sensitivity

- For every 0.5% change in the gross margin of transportation, the largest revenue contributor, we project SJWD's 2024 net profit to change by 5%, all else being equal.
- For every 0.5% change in blended gross margin, we project SJWD's 2024 net profit to change by 5%, all else being equal.
- For every 1% change in the cost of funds, we project SJWD's 2024 net profit to change by 6%, all else being equal.

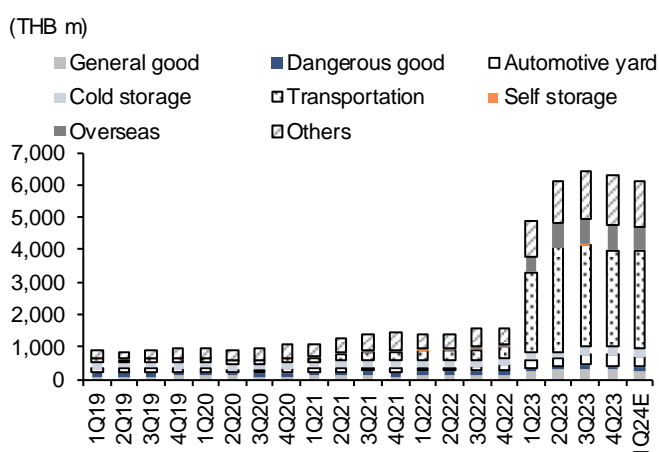
Source: FSSIA estimates

Exhibit 1: SJWD - 1Q24 earnings preview

Year to Dec 31	1Q23	2Q23	3Q23	4Q23	1Q24E	-----Change-----		2024E	Change	% of
	(THB m)	(THB m)	(THB m)	(THB m)	(THB m)	(q-q %)	(y-y %)	(THB m)	(y-y %)	2024E
Sales revenue	4,885	6,131	6,417	6,300	6,111	(3.0)	25.1	26,583	12.0	23.0
Cost of sales	(4,178)	(5,395)	(5,610)	(5,376)	(5,239)	(2.5)	25.4	(23,051)	12.1	22.7
Gross profit	707	736	806	924	872	(5.7)	23.4	3,532	11.3	24.7
Operating costs	(479)	(526)	(563)	(581)	(562)	(3.3)	17.5	(2,172)	1.0	25.9
Operating profit	228	210	243	343	310	(9.7)	35.9	1,361	32.9	22.8
Operating EBITDA	569	575	646	1,057	703	(33.5)	23.6	3,220	13.1	21.8
Other income	31	55	57	87	52	(40.0)	65.8	234	1.7	22.2
Interest expense	(99)	(117)	(120)	(134)	(133)	(0.8)	34.1	(518)	9.9	25.7
Profit before tax	160	147	180	295	229	(22.6)	42.9	1,077	37.5	21.2
Associates	85	42	42	43	78	81.4	(8.3)	428	102.4	18.2
Reported net profit	231	129	140	261	241	(7.6)	4.3	1,179	54.8	20.5
Core profit	231	125	251	268	241	(10.0)	4.4	1,179	27.6	20.5
Reported EPS (THB)	0.16	0.08	0.08	0.14	0.13	(7.6)	(17.9)	0.65	54.8	20.5
Recurring EPS (THB)	0.13	0.07	0.14	0.15	0.13	(10.0)	4.4	0.65	27.6	20.5
Key Ratios (%)	(%)	(%)	(%)	(%)	(%)	(ppt)	(ppt)	(%)	(ppt)	
Gross margin	14.5	12.0	12.6	14.7	14.3	(0.4)	(0.2)	13.3	(0.1)	
Operating margin	5.3	4.3	4.7	6.8	5.9	(0.9)	0.6	6.0	0.7	
EBITDA margin	11.6	9.4	10.1	16.8	11.5	(5.3)	(0.1)	12.1	0.1	
Recurring net margin	4.7	2.0	3.9	4.3	3.9	(0.3)	(0.8)	4.4	0.5	
SG&A / Sales	9.8	8.6	7.3	9.2	9.2	(0.0)	(0.6)	8.2	(0.9)	
Revenue breakdown	(THB m)	(THB m)	(THB m)	(THB m)	(THB m)	(q-q %)	(y-y %)	(THB m)	(y-y %)	
Warehouse & yard management	818	844	1,025	1,033	1,000	(3.2)	22.3	4,284	15.2	
Transportation & distribution	2,478	3,221	3,102	2,955	3,009	1.8	21.4	13,485	14.7	
Other logistics	503	633	726	663	610	(8.0)	21.3	2,493	(0.4)	
Overseas	496	747	765	751	735	(2.1)	48.3	3,117	13.0	
Other business	590	707	799	898	841	(6.4)	42.5	3,204	7.0	

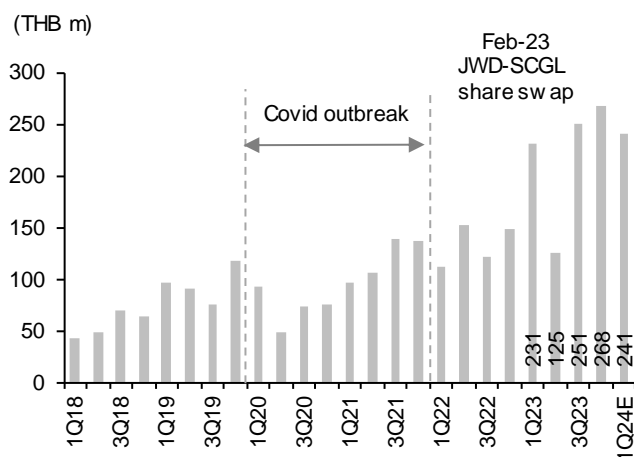
Sources: SJWD, FSSIA estimates

Exhibit 2: Revenue structure



Sources: SJWD, FSSIA estimates

Exhibit 3: Core profit



Sources: SJWD, FSSIA estimates

Financial Statements

SCGJWD Logistics

Profit and Loss (THB m) Year Ending Dec	2022	2023	2024E	2025E	2026E
Revenue	5,902	23,732	26,583	29,132	31,553
Cost of goods sold	(4,538)	(20,559)	(23,051)	(25,192)	(27,220)
Gross profit	1,364	3,173	3,532	3,940	4,333
Other operating income	86	230	234	216	222
Operating costs	(894)	(2,149)	(2,172)	(2,348)	(2,562)
Operating EBITDA	1,354	2,847	3,220	3,465	3,685
Depreciation	(798)	(1,593)	(1,625)	(1,658)	(1,691)
Goodwill amortisation	0	0	0	0	0
Operating EBIT	556	1,254	1,595	1,807	1,994
Net financing costs	(291)	(471)	(518)	(523)	(528)
Associates	332	212	428	460	476
Recurring non-operating income	332	212	428	460	476
Non-recurring items	(31)	(17)	0	0	0
Profit before tax	567	977	1,505	1,744	1,941
Tax	(49)	(150)	(215)	(257)	(293)
Profit after tax	518	827	1,290	1,487	1,648
Minority interests	(14)	(66)	(111)	(114)	(119)
Preferred dividends	-	-	-	-	-
Other items	-	-	-	-	-
Reported net profit	504	761	1,179	1,373	1,529
Non-recurring items & goodwill (net)	31	17	0	0	0
Recurring net profit	535	778	1,179	1,373	1,529
Per share (THB)					
Recurring EPS *	0.52	0.43	0.65	0.76	0.84
Reported EPS	0.49	0.42	0.65	0.76	0.84
DPS	0.78	0.25	0.26	0.30	0.34
Diluted shares (used to calculate per share data)	1,020	1,811	1,811	1,811	1,811
Growth					
Revenue (%)	15.7	302.1	12.0	9.6	8.3
Operating EBITDA (%)	14.1	110.2	13.1	7.6	6.3
Operating EBIT (%)	15.7	125.3	27.2	13.3	10.3
Recurring EPS (%)	17.8	(18.1)	51.4	16.5	11.4
Reported EPS (%)	(11.8)	(15.0)	54.8	16.5	11.4
Operating performance					
Gross margin inc. depreciation (%)	23.1	13.4	13.3	13.5	13.7
Gross margin exc. depreciation (%)	36.6	20.1	19.4	19.2	19.1
Operating EBITDA margin (%)	22.9	12.0	12.1	11.9	11.7
Operating EBIT margin (%)	9.4	5.3	6.0	6.2	6.3
Net margin (%)	9.1	3.3	4.4	4.7	4.8
Effective tax rate (%)	8.6	15.4	14.3	14.7	15.1
Dividend payout on recurring profit (%)	148.7	58.2	40.0	40.0	40.0
Interest cover (X)	3.1	3.1	3.9	4.3	4.7
Inventory days	14.2	2.9	2.8	3.1	3.1
Debtor days	67.7	37.7	53.3	52.1	50.9
Creditor days	125.2	46.0	53.2	49.1	46.2
Operating ROIC (%)	9.7	14.6	14.0	15.5	16.4
ROIC (%)	7.0	5.3	4.7	5.3	5.8
ROE (%)	15.6	6.1	5.2	6.0	6.6
ROA (%)	6.1	4.7	4.4	4.9	5.3

* Pre-exceptional, pre-goodwill and fully diluted

Revenue by Division (THB m)	2022	2023	2024E	2025E	2026E
Warehouse & yard management	2,519	3,720	4,284	4,759	5,185
Transportation & Distribution	1,276	11,756	13,485	14,801	16,100
Other logistics business	653	2,505	2,493	2,652	2,830
Overseas	247	2,758	3,117	3,459	3,736

Sources: SCGJWD Logistics; FSSIA estimates

Financial Statements

SCGJWD Logistics

Cash Flow (THB m) Year Ending Dec	2022	2023	2024E	2025E	2026E
Recurring net profit	535	778	1,179	1,373	1,529
Depreciation	798	1,593	1,625	1,658	1,691
Associates & minorities	(332)	(212)	(428)	(460)	(476)
Other non-cash items	(14)	358	0	43	(3)
Change in working capital	76	243	(947)	(482)	(569)
Cash flow from operations	1,064	2,762	1,428	2,132	2,172
Capex - maintenance	-	-	-	-	-
Capex - new investment	(1,041)	(855)	(100)	(50)	(72)
Net acquisitions & disposals	-	-	260	-	-
Other investments (net)	(186)	(485)	(1,296)	(983)	(832)
Cash flow from investing	(1,227)	(1,339)	(1,136)	(1,033)	(905)
Dividends paid	(262)	(802)	(471)	(549)	(612)
Equity finance	105	(56)	0	0	0
Debt finance	(42)	887	(44)	(334)	(941)
Other financing cash flows	(197)	(894)	0	0	0
Cash flow from financing	(397)	(865)	(515)	(883)	(1,553)
Non-recurring cash flows	-	-	-	-	-
Other adjustments	163	23	5	0	5
Net other adjustments	163	23	5	0	5
Movement in cash	(397)	581	(218)	216	(280)
Free cash flow to firm (FCFF)	127.18	1,893.50	809.62	1,621.85	1,796.03
Free cash flow to equity (FCFE)	(239.55)	1,438.86	253.31	764.88	331.91
Per share (THB)					
FCFF per share	0.07	1.05	0.45	0.90	0.99
FCFE per share	(0.13)	0.79	0.14	0.42	0.18
Recurring cash flow per share	0.97	1.39	1.31	1.44	1.51
Balance Sheet (THB m) Year Ending Dec					
Tangible fixed assets (gross)	7,235	11,511	11,270	11,618	11,939
Less: Accumulated depreciation	(2,307)	(3,328)	(3,495)	(3,670)	(3,853)
Tangible fixed assets (net)	4,928	8,183	7,776	7,949	8,086
Intangible fixed assets (net)	1,795	19,103	18,837	18,177	17,725
Long-term financial assets	0	1,127	1,116	1,082	1,071
Invest. in associates & subsidiaries	2,830	3,702	3,887	3,926	3,926
Cash & equivalents	1,133	1,714	1,495	1,711	1,431
A/C receivable	1,138	3,764	4,006	4,310	4,495
Inventories	165	134	189	207	224
Other current assets	99	373	425	466	505
Current assets	2,534	5,984	6,116	6,694	6,655
Other assets	953	1,099	1,283	1,369	1,444
Total assets	13,041	39,198	39,015	39,197	38,907
Common equity	3,117	22,330	22,637	23,061	23,478
Minorities etc.	317	975	1,005	1,035	1,066
Total shareholders' equity	3,434	23,305	23,642	24,096	24,544
Long term debt	4,886	10,360	10,311	9,487	8,512
Other long-term liabilities	326	732	797	830	858
Long-term liabilities	5,213	11,092	11,109	10,317	9,370
A/C payable	1,697	3,083	3,158	3,175	3,281
Short term debt	2,593	1,544	1,550	2,041	2,074
Other current liabilities	104	174	189	138	149
Current liabilities	4,394	4,801	4,897	5,354	5,505
Total liabilities and shareholders' equity	13,041	39,198	39,647	39,766	39,419
Net working capital	(400)	1,014	1,273	1,670	1,793
Invested capital	10,107	34,228	34,173	34,173	34,046
* Includes convertibles and preferred stock which is being treated as debt					
Per share (THB)					
Book value per share	3.06	12.33	12.50	12.73	12.96
Tangible book value per share	1.30	1.78	2.10	2.70	3.18
Financial strength					
Net debt/equity (%)	184.8	43.7	43.8	40.7	37.3
Net debt/total assets (%)	48.7	26.0	26.6	25.0	23.5
Current ratio (x)	0.6	1.2	1.2	1.3	1.2
CF interest cover (x)	3.8	5.9	1.7	2.6	1.8
Valuation					
Recurring P/E (x) *	28.2	34.4	22.7	19.5	17.5
Recurring P/E @ target price (x) *	43.8	53.5	35.3	30.3	27.2
Reported P/E (x)	29.9	35.2	22.7	19.5	17.5
Dividend yield (%)	5.3	1.7	1.8	2.0	2.3
Price/book (x)	4.8	1.2	1.2	1.2	1.1
Price/tangible book (x)	11.4	8.3	7.1	5.5	4.7
EV/EBITDA (x) **	16.1	13.3	11.9	10.9	10.0
EV/EBITDA @ target price (x) **	22.2	18.6	16.5	15.2	14.1
EV/invested capital (x)	2.2	1.1	1.1	1.1	1.1
* Pre-exceptional, pre-goodwill and fully diluted ** EBITDA includes associate income and recurring non-operating income					

Sources: SCGJWD Logistics; FSSIA estimates

SCGJWD Logistics PCL (SJWD TB)

FSSIA ESG rating



42.41 /100

Exhibit 4: FSSIA ESG score implication

Rating	Score	Implication
★★★★★	>79-100	Leading its industry peers in managing the most significant ESG risks which not only better cost efficiency but also lead to higher profitability.
★★★★☆	>59-79	A mixed track record of managing the most significant ESG risks and opportunities relative to industry peers.
★★★☆☆	>39-59	Relevant ESG materiality matrix has been constructively addressed, well-managed and incorporated into day-to-day operations, in which targets and achievements are evaluated annually.
★★☆☆☆	>19-39	Relevant ESG materiality matrix has been identified with key management in charge for progress to be followed up on and to provide intensive disclosure. Most targets are conventional and achievable.
★☆☆☆☆	1-19	The company has adopted the United Nations Sustainable Development Goals (UN SDGs), established sustainability management guidelines and fully complies with regulations or ESG suggested guidance from related organizations such as the SET and SEC.

Sources: FSSIA estimates

Exhibit 5: ESG – peer comparison

	FSSIA ESG score	Domestic ratings						Global ratings					Bloomberg		
		DJSI	SET THSI	THSI	CG score	AGM level	Thai CAC	Morningstar ESG risk	ESG Book	MSCI	Moody's	Refinitiv	S&P Global	ESG score	Disclosure score
SET100	69.20	5.34	4.40	4.40	4.76	4.65	3.84	Medium	51.76	BBB	20.87	58.72	63.91	3.72	28.17
Coverage	67.12	5.11	4.15	4.17	4.83	4.71	3.53	Medium	52.04	BB	16.97	56.85	62.09	3.40	31.94
NYT	43.79	--	--	Y	5.00	5.00	--	--	53.86	--	--	57.61	--	6.57	45.96
PSL	55.45	--	Y	Y	5.00	5.00	Certified	Medium	59.76	BB	--	--	51.00	--	--
RCL	27.51	--	--	--	4.00	4.00	--	High	41.46	--	--	20.37	13.00	.94	30.36
SJWD	42.41	--	Y	Y	5.00	5.00	--	--	56.00	--	--	42.01	--	3.44	41.46
TTA	65.35	--	Y	Y	5.00	5.00	Certified	Medium	56.56	AA	--	50.79	25.00	3.31	56.20

Sources: [SETTRADE.com](https://www.settrade.com); FSSIA's compilation

Exhibit 6: ESG score by Bloomberg

FY ending Dec 31	FY 2019	FY 2020	FY 2021	FY 2022
ESG financial materiality scores - ESG score	—	—	3.52	3.44
BESG environmental pillar score	—	—	1.04	1.04
BESG social pillar score	—	—	6.18	5.76
BESG governance pillar score	—	—	5.52	5.64
ESG disclosure score	33.18	33.81	41.46	41.46
Environmental disclosure score	1.33	1.66	8.64	8.64
Social disclosure score	16.93	18.50	34.52	34.52
Governance disclosure score	81.10	81.10	81.10	81.10
Environmental				
Emissions reduction initiatives	No	No	Yes	Yes
Climate change policy	No	No	No	No
Climate change opportunities discussed	No	No	No	No
Risks of climate change discussed	No	Yes	Yes	Yes
GHG scope 1	—	—	9	10
GHG scope 2 location-based	—	—	9	8
GHG Scope 3	—	—	—	—
Carbon per unit of production	—	—	—	—
Biodiversity policy	No	No	No	No
Energy efficiency policy	No	No	Yes	Yes
Total energy consumption	—	—	—	—
Renewable energy use	—	—	—	—
Electricity used	—	—	—	—
Fuel used - natural gas	—	—	—	—

Sources: Bloomberg; FSSIA's compilation

Exhibit 7: ESG score by Bloomberg (cont.)

FY ending Dec 31	FY 2019	FY 2020	FY 2021	FY 2022
Fuel used - crude oil/diesel	No	No	No	No
Waste reduction policy	Yes	Yes	Yes	Yes
Hazardous waste	—	—	—	—
Total waste	—	—	—	—
Waste recycled	—	—	—	—
Waste sent to landfills	—	—	—	—
Environmental supply chain management	No	No	No	No
Water policy	Yes	Yes	Yes	Yes
Water consumption	—	—	—	—
Social				
Human rights policy	Yes	Yes	Yes	Yes
Policy against child labor	Yes	Yes	Yes	Yes
Quality assurance and recall policy	Yes	Yes	Yes	Yes
Consumer data protection policy	Yes	Yes	Yes	Yes
Equal opportunity policy	Yes	Yes	Yes	Yes
Gender pay gap breakout	No	No	No	No
Pct women in workforce	—	30	25	25
Pct disabled in workforce	—	—	—	—
Business ethics policy	Yes	Yes	Yes	Yes
Anti-bribery ethics policy	Yes	Yes	Yes	Yes
Health and safety policy	Yes	Yes	Yes	Yes
Lost time incident rate - employees	—	—	0	0
Total recordable incident rate - employees	—	—	—	—
Training policy	Yes	Yes	Yes	Yes
Fair remuneration policy	Yes	Yes	Yes	Yes
Number of employees – CSR	1,701	1,778	2,215	2,250
Employee turnover pct	—	—	—	—
Total hours spent by firm - employee training	—	—	30,877	34,133
Social supply chain management	No	No	No	No
Governance				
Board size	9	9	9	12
No. of independent directors (ID)	3	3	3	5
No. of women on board	2	2	2	3
No. of non-executive directors on board	4	4	4	8
Company conducts board evaluations	Yes	Yes	Yes	Yes
No. of board meetings for the year	8	10	8	8
Board meeting attendance pct	99	100	100	99
Board duration (years)	3	3	3	3
Director share ownership guidelines	No	No	No	No
Age of the youngest director	44	45	46	43
Age of the oldest director	67	68	69	70
No. of executives / company managers	7	7	6	6
No. of female executives	1	1	1	1
Executive share ownership guidelines	No	No	No	No
Size of audit committee	3	3	3	3
No. of ID on audit committee	3	3	3	3
Audit committee meetings	4	5	5	4
Audit meeting attendance %	100	100	100	100
Size of compensation committee	3	3	3	3
No. of ID on compensation committee	2	2	2	3
No. of compensation committee meetings	2	2	2	3
Compensation meeting attendance %	100	100	100	89
Size of nomination committee	3	3	3	3
No. of nomination committee meetings	2	2	2	3
Nomination meeting attendance %	100	100	100	89
Sustainability governance				
Verification type	No	No	No	No

Sources: Bloomberg; FSSIA's compilation

Disclaimer for ESG scoring

ESG score	Methodology	Rating																				
The Dow Jones Sustainability Indices (DJSI) By S&P Global	The DJSI World applies a transparent, rules-based component selection process based on the companies' Total Sustainability Scores resulting from the annual S&P Global Corporate Sustainability Assessment (CSA). Only the top-ranked companies within each industry are selected for inclusion.	Be a member and invited to the annual S&P Global Corporate Sustainability Assessment (CSA) for DJSI. Companies with an S&P Global ESG Score of less than 45% of the S&P Global ESG Score of the highest scoring company are disqualified. The constituents of the DJSI indices are selected from the Eligible Universe.																				
Sustainability Investment List (THSI) by The Stock Exchange of Thailand (SET)	THSI quantifies responsibility in Environmental and Social issues by managing business with transparency in Governance, updated annually. Candidates must pass the preemptive criteria, with two crucial conditions: 1) no irregular trading of the board members and executives; and 2) free float of >150 shareholders, and combined holding must be >15% of paid-up capital. Some key disqualifying criteria include: 1) CG score of below 70%; 2) independent directors and free float violation; 3) executives' wrongdoing related to CG, social & environmental impacts; 4) equity in negative territory; and 5) earnings in red for > 3 years in the last 5 years.	To be eligible for THSI inclusion , verified data must be scored at a minimum of 50% for each indicator, unless the company is a part of DJSI during the assessment year. The scoring will be fairly weighted against the nature of the relevant industry and materiality. SETTHSI Index is extended from the THSI companies whose 1) market capitalization > THB5b (~USD150b); 2) free float >20%; and 3) liquidity >0.5% of paid-up capital for at least 9 out of 12 months. The SETTHSI Index is a market capitalisation-weighted index, cap 5% quarterly weight at maximum, and no cap for number of stocks.																				
CG Score by Thai Institute of Directors Association (Thai IOD)	An indicator of CG strength in sustainable development, measured annually by the Thai IOD, with support from the Stock Exchange of Thailand (SET). The results are from the perspective of a third party, not an evaluation of operations.	Scores are rated in six categories: 5 for Excellent (90-100), 4 for Very Good (80-89), 3 for Good (70-79), 2 for Fair (60-69), 1 for Pass (60-69), and not rated for scores below 50. Weightings include: 1) the rights; 2) and equitable treatment of shareholders (weight 25% combined); 3) the role of stakeholders (25%); 4) disclosure & transparency (15%); and 5) board responsibilities (35%).																				
AGM level By Thai Investors Association (TIA) with support from the SEC	It quantifies the extent to which shareholders' rights and equitable treatment are incorporated into business operations and information is transparent and sufficiently disclosed. All form important elements of two out of five the CG components to be evaluated annually. The assessment criteria cover AGM procedures before the meeting (45%), at the meeting date (45%), and after the meeting (10%). <i>(The first assesses 1) advance circulation of sufficient information for voting; and 2) facilitating how voting rights can be exercised. The second assesses 1) the ease of attending meetings; 2) transparency and verifiability; and 3) openness for Q&A. The third involves the meeting minutes that should contain discussion issues, resolutions and voting results.)</i>	The scores are classified into four categories: 5 for Excellent (100), 4 for Very Good (90-99), 3 for Fair (80-89), and not rated for scores below 79.																				
Thai CAC By Thai Private Sector Collective Action Against Corruption (CAC)	The core elements of the Checklist include corruption risk assessment, establishment of key controls, and the monitoring and developing of policies. The Certification is good for three years. <i>(Companies deciding to become a CAC certified member start by submitting a Declaration of Intent to kick off an 18-month deadline to submit the CAC Checklist for Certification, including risk assessment, in place of policy and control, training of managers and employees, establishment of whistleblowing channels, and communication of policies to all stakeholders.)</i>	The document will be reviewed by a committee of nine professionals. A passed Checklist will move for granting certification by the CAC Council approvals whose members are twelve highly respected individuals in professionalism and ethical achievements.																				
Morningstar Sustainability	The Sustainability's ESG risk rating provides an overall company score based on an assessment of how much of a company's exposure to ESG risk is unmanaged. <i>Sources to be reviewed include corporate publications and regulatory filings, news and other media, NGO reports/websites, multi-sector information, company feedback, ESG controversies, issuer feedback on draft ESG reports, and quality & peer reviews.</i>	A company's ESG risk rating score is the sum of unmanaged risk. The more risk is unmanaged, the higher ESG risk is scored. <table><tr><th>NEGL</th><th>Low</th><th>Medium</th><th>High</th><th>Severe</th></tr><tr><td>0-10</td><td>10-20</td><td>20-30</td><td>30-40</td><td>40+</td></tr></table>	NEGL	Low	Medium	High	Severe	0-10	10-20	20-30	30-40	40+										
NEGL	Low	Medium	High	Severe																		
0-10	10-20	20-30	30-40	40+																		
ESG Book	The ESG score identifies sustainable companies that are better positioned to outperform over the long term. The methodology considers the principle of financial materiality including information that significantly helps explain future risk-adjusted performance. Materiality is applied by over-weighting features with higher materiality and rebalancing these weights on a rolling quarterly basis.	The total ESG score is calculated as a weighted sum of the features scores using materiality-based weights. The score is scaled between 0 and 100 with higher scores indicating better performance.																				
MSCI	MSCI ESG ratings aim to measure a company's management of financially relevant ESG risks and opportunities. It uses a rules-based methodology to identify industry leaders and laggards according to their exposure to ESG risks and how well they manage those risks relative to peers. <table><tr><td>AAA</td><td>8.571-10.000</td><td rowspan="3">Leader:</td><td rowspan="3">leading its industry in managing the most significant ESG risks and opportunities</td></tr><tr><td>AA</td><td>7.143-8.570</td></tr><tr><td>A</td><td>5.714-7.142</td></tr><tr><td>BBB</td><td>4.286-5.713</td><td rowspan="2">Average:</td><td rowspan="2">a mixed or unexceptional track record of managing the most significant ESG risks and opportunities relative to industry peers</td></tr><tr><td>BB</td><td>2.857-4.285</td></tr><tr><td>B</td><td>1.429-2.856</td><td rowspan="2">Laggard:</td><td rowspan="2">lagging its industry based on its high exposure and failure to manage significant ESG risks</td></tr><tr><td>CCC</td><td>0.000-1.428</td></tr></table>		AAA	8.571-10.000	Leader:	leading its industry in managing the most significant ESG risks and opportunities	AA	7.143-8.570	A	5.714-7.142	BBB	4.286-5.713	Average:	a mixed or unexceptional track record of managing the most significant ESG risks and opportunities relative to industry peers	BB	2.857-4.285	B	1.429-2.856	Laggard:	lagging its industry based on its high exposure and failure to manage significant ESG risks	CCC	0.000-1.428
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Moody's ESG solutions	Moody's assesses the degree to which companies take into account ESG objectives in the definition and implementation of their strategy policies. It believes that a company integrating ESG factors into its business model and relatively outperforming its peers is better positioned to mitigate risks and create sustainable value for shareholders over the medium to long term.																					
Refinitiv ESG rating	Designed to transparently and objectively measure a company's relative ESG performance, commitment and effectiveness across 10 main themes, based on publicly available and auditable data. The score ranges from 0 to 100 on relative ESG performance and insufficient degree of transparency in reporting material ESG data publicly. <i>(Score ratings are 0 to 25 = poor; >25 to 50 = satisfactory; >50 to 75 = good; and >75 to 100 = excellent.)</i>																					
S&P Global	The S&P Global ESG Score is a relative score measuring a company's performance on and management of ESG risks, opportunities, and impacts compared to its peers within the same industry classification. The score ranges from 0 to 100.																					
Bloomberg	ESG Score	Bloomberg score evaluating the company's aggregated Environmental, Social and Governance (ESG) performance. The score is based on Bloomberg's view of ESG financial materiality. The score is a weighted generalized mean (power mean) of Pillar Scores, where the weights are determined by the pillar priority ranking. Values range from 0 to 10; 10 is the best.																				
Bloomberg	ESG Disclosure Score	Disclosure of a company's ESG used for Bloomberg ESG score. The score ranges from 0 for none to 100 for disclosure of every data point, measuring the amount of ESG data reported publicly, and not the performance on any data point.																				

[Rating](#) regarding the sustainable development of Thai listed companies, both on the SET and MAI, are publicly available on the website of the Securities and Exchange Commission of Thailand (SEC). Currently, ratings available are 1) "**CG Score**"; 2) "**AGM Level**"; 3) "**Thai CAC**"; and 4) **THSI**. The ratings are updated on an annual basis. FSSIA does not confirm nor certify the accuracy of such ratings.

Source: FSSIA's compilation

GENERAL DISCLAIMER

ANALYST(S) CERTIFICATION

Jitra Amornthum FSS International Investment Advisory Securities Co., Ltd

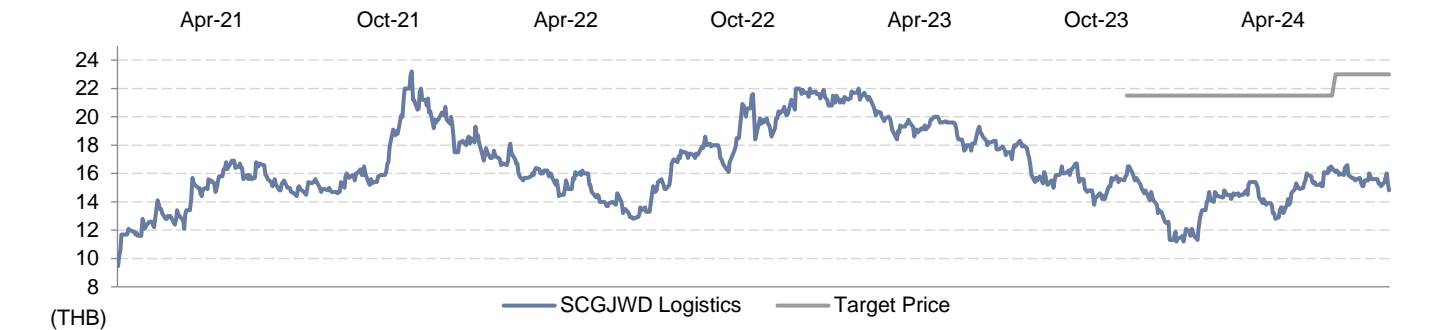
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History of change in investment rating and/or target price

SCGJWD Logistics (SJWD TB)



Date	Rating	Target price	Date	Rating	Target price	Date	Rating	Target price
12-Sep-2023	BUY	21.50	08-Mar-2024	BUY	23.00	-	-	-

Jitra Amornthum started covering this stock from 12-Sep-2023

Price and TP are in local currency

Source: FSSIA estimates

Company	Ticker	Price	Rating	Valuation & Risks
SCGJWD Logistics	SJWD TB	THB 14.80	BUY	Downside risks to our DCF-based TP include 1) slower-than-expected regional economic growth; 2) high volatility in energy costs; 3) delayed synergies; and 4) higher cost of funds.

Source: FSSIA estimates

Additional Disclosures

Target price history, stock price charts, valuation and risk details, and equity rating histories applicable to each company rated in this report is available in our most recently published reports. You can contact the analyst named on the front of this note or your representative at Finansia Syrus Securities Public Company Limited.

All share prices are as at market close on 26-Apr-2024 unless otherwise stated.

RECOMMENDATION STRUCTURE

Stock ratings

Stock ratings are based on absolute upside or downside, which we define as $(\text{target price}^* - \text{current price}) / \text{current price}$.

BUY (B). The upside is 10% or more.

HOLD (H). The upside or downside is less than 10%.

REDUCE (R). The downside is 10% or more.

Unless otherwise specified, these recommendations are set with a 12-month horizon. Thus, it is possible that future price volatility may cause a temporary mismatch between upside/downside for a stock based on market price and the formal recommendation.

* In most cases, the target price will equal the analyst's assessment of the current fair value of the stock. However, if the analyst doesn't think the market will reassess the stock over the specified time horizon due to a lack of events or catalysts, then the target price may differ from fair value. In most cases, therefore, our recommendation is an assessment of the mismatch between current market price and our assessment of current fair value.

Industry Recommendations

Overweight. The analyst expects the fundamental conditions of the sector to be positive over the next 12 months.

Neutral. The analyst expects the fundamental conditions of the sector to be maintained over the next 12 months.

Underweight. The analyst expects the fundamental conditions of the sector to be negative over the next 12 months.

Country (Strategy) Recommendations

Overweight (O). Over the next 12 months, the analyst expects the market to score positively on two or more of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

Neutral (N). Over the next 12 months, the analyst expects the market to score positively on one of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

Underweight (U). Over the next 12 months, the analyst does not expect the market to score positively on any of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.