#### **EQUITY RESEARCH - COMPANY REPORT**

# GFPT GFPT TB

THAILAND / AGRIBUSINESS

## Potential five-quarter peak profit in 1Q24

- Potential supporting factors in 1Q24 include strong chicken exports, broiler price recoveries, and the likelihood of robust profit sharing from associates.
- The 2Q24 profit outlook remains upward, with an anticipation for 3Q24 to be the peak of 2024.
- Maintain our BUY call at the same TP of THB14.2.

## 1Q24 profit should grow q-q and y-y to a five-quarter peak

We expect a 1Q24 net profit of THB418m (+2% q-q, +40% y-y), better than our previous projection for a q-q decrease, supported by broiler export volume, which should grow by 8% q-q and 20% y-y to 8,300 tonnes. Europe would remain a strong market owing to customers' low inventory levels. However, potentially q-q lower domestic sales volume of chicken parts and animal feeds should offset it. In 1Q24, the average domestic chicken price jumped 12% q-q and 10% y-y to THB42.5/kg. However, we anticipate export prices to decrease by 4.4% q-q and 8.4% y-y due to the Japanese yen weakness, resulting in requests for a price cut. Primarily, we project 1Q24 total revenue to be flat y-y and the gross margin to rise to 12.5% from 10.4% in 1Q23 due to decreased raw material prices. Also, profit sharing from associates (GFN and McKey) should remain healthy (+3% q-q, +88% y-y) and break the THB200m level a quarter.

## The 2Q24 profit outlook remains strong, with an expected peak in 3Q24

According to the latest data, domestic broiler prices extended gain by 6% q-q to an average of THB45/kg. in April, considerably higher than raising costs. Chicken carcass prices remained high at THB16-16.5/kg. Additionally, broiler export volume should continue to rise due to a high season in Japan. Typically, export volume peaks in 3Q. Meanwhile, feed prices remained low, with maize at THB10.4/kg. and soybean meal at THB21-22/kg. Since Thai pig prices should start recovering and remain on an upward path in 2H24, it should support domestic broiler prices to continue moving within THB44-46 in 2H24.

## Maintain 2024 estimate for profit growth

If 1Q24 is in line, it secures 28% of our full-year forecast. We retain our bullish view of the 2Q-3Q24 profit outlook, anticipating it to jump y-y (due to last year's low base) and inch up q-q before weakening in 4Q24 due to seasonality. Since shipping route problems stabilized, container freights decreased. Given that the overall situation is in tandem with our projection, we reaffirm our 2024E net profit of THB1,478m (+7.4% y-y).

#### Retain our BUY call at the same TP of THB14.2

We reaffirm our 2024 TP of THB14.2 (PE 12x, unchanged). It implies a 21% upside. Also, the stock traded on a 2024E P/E of just 10x. We still like the profit momentum in the remainder of this year. Since Thai broiler export recovery is strong, it should support chicken price increases.



# BUY

#### **UNCHANGED**

TARGET PRICE THB14.20
CLOSE THB11.70
UP/DOWNSIDE +21.4%
PRIOR TP THB14.20
CHANGE IN TP UNCHANGED
TP vs CONSENSUS -0.4%

## **KEY STOCK DATA**

YE Dec (THB m)	2023	2024E	2025E	2026E
Revenue	18,963	19,911	20,866	21,826
Net profit	1,377	1,478	1,588	1,683
EPS (THB)	1.10	1.18	1.27	1.34
vs Consensus (%)	-	(1.8)	(4.2)	(1.6)
EBITDA	2,577	2,860	3,063	3,223
Recurring net profit	1,377	1,478	1,588	1,683
Core EPS (THB)	1.10	1.18	1.27	1.34
Chg. In EPS est. (%)	-	-	-	-
EPS growth (%)	(32.7)	7.4	7.4	6.0
Core P/E (x)	10.7	9.9	9.2	8.7
Dividend yield (%)	1.4	2.5	2.7	2.9
EV/EBITDA (x)	7.1	6.3	5.7	5.0
Price/book (x)	8.0	0.8	0.7	0.7
Net debt/Equity (%)	20.1	16.6	13.6	6.7
ROE (%)	8.1	8.1	8.2	8.2



Share price performance	1 Month	3 Month	12 Month
Absolute (%)	(4.1)	3.5	1.7
Relative to country (%)	(0.5)	7.5	20.7
Mkt cap (USD m)			398
3m avg. daily turnover (USD m)			0.8
Free float (%)			58
Major shareholder	Sirimongko	olkasem Fa	mily (52%)
12m high/low (THB)			13.10/9.70
Issued shares (m)			1,253.82

Sources: Bloomberg consensus; FSSIA estimates



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#### Investment thesis

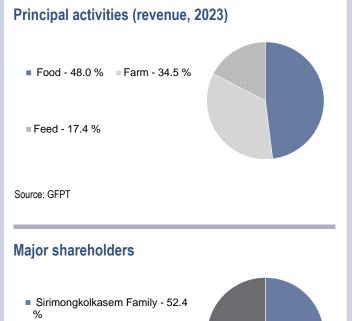
GFPT is doubling the capacity of its slaughterhouse from 150,000 to 300,000 chickens per day. It should begin operation from 2H24 onwards. GFPT expanded it partly to cope with the processing capacity expansion of its associate McKey earlier. GFPT is also preparing to expand its processing plant afterward to cope with export growth since it currently runs at a 100% utilization rate.

We have a cautious view of the 2024 chicken price outlook and raw material prices, which they may see an impact from El Nino, and set conservative assumptions. However, the export of value-added chicken parts helps diversify the risk. Hence, we expect 2024-25 profit growth of c9.3%/7.4%, respectively. Meanwhile, GFPT is highly undemanding, trading at a PE of only 8-9x.

## Company profile

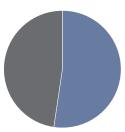
GFPT operates a fully integrated agro-business, covering feeds, grandparent farms, breeder farms, broiler farms, slaughterhouses, and chicken processing. Its key products include chicken meat products, fresh chicken meat, processed food from chicken, ready-to-eat, and livestock and aquaculture feeds.

www.gfpt.co.th



■ Others - 47.7 %

Source: GFPT



## **Catalysts**

Potential catalysts for GFPT's earnings growth in 2024 are 1) chicken export volume growth, 2) a higher-than-expected chicken price, 3) the operation of a new slaughterhouse, and 4) lower raw material costs.

#### Risks to our call

Downside risks to our P/E-based TP include 1) a slower-than-expected purchasing power recovery; 2) lower chicken prices below farming costs, 3) slower-than-expected decreases in raw material costs, 4) THB strength, and 5) a minimum wage increase or skilled labor shortages.

#### **Event calendar**

Date	Event
9 May 2024	1Q24 results announcement
	1Q24 analyst meeting

## Key assumptions

	2024E	2025E	2026E
Live chicken price (THB/kg)	41.0	42.0	43.0
Chicken carcass price (THB/kg)	13.0	13.0	13.0
Total sales growth (%)	5.0	4.8	4.6
Gross margin (%)	12.5	12.7	12.8
SG&A to sales (%)	8.0	8.0	8.0

Source: FSSIA estimates

#### Earnings sensitivity

- For every 1% increase in revenue, we estimate 2024 net profit to rise by 0.8%, and vice versa, all else being equal.
- For every 0.5% increase in GPM, we estimate 2024 net profit to rise by 4.1%, and vice versa, all else being equal.
- For every 0.5% increase in SG&A, we estimate 2024 net profit to fall by 3.8%, and vice versa, all else being equal.

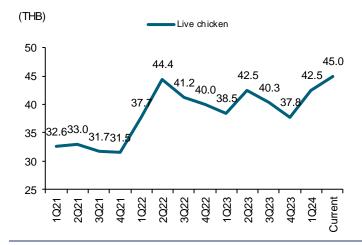
Source: FSSIA estimates

Exhibit 1: GFPT – 1Q24 earnings preview

	1Q23	2Q23	3Q23	4Q23	1Q24E	Cha	nge	2024E	Change	% 1Q24E
	(THB m)	(q-q%)	(y-y%)	(THB m)	(y-y%)	to 2024E				
Sales	4,542	4,853	4,771	4,797	4,542	(5.3)	0.0	19,911	5.0	22.8
Cost of sales	4,070	4,284	4,194	4,201	3,974	(5.4)	(2.4)	17,422	4.0	22.8
Gross profit	472	569	577	596	568	(4.7)	20.3	2,489	12.5	22.8
SG&A	366	374	378	378	377	(0.2)	3.1	1,593	6.5	23.7
Operating profit	106	194	199	218	191	(12.5)	79.4	896	24.8	21.3
Profit sharing	108	118	111	198	203	2.6	88.1	498	(6.9)	40.8
McKey	119	102	58	133	133	(0.1)	11.6	425	3.0	31.3
GFN	(11)	15	53	65	70	8.3	nm	128	5.0	54.6
Interest expense	25	29	29	27	28	1.8	11.5	114	3.1	24.7
Tax expense	33	42	54	63	32	(50.0)	(4.7)	174	(9.5)	18.1
Other gain (loss)	61	15	1	8	(5)	nm	nm	0	nm	nm
Reported net profit	298	349	319	410	418	1.9	40.3	1,478	7.4	28.3
Core profit	237	334	318	403	423	5.0	78.3	1,478	14.4	28.6
Key ratios (%)						(ppt)	(ppt)			
Gross margin	10.4	11.7	12.1	12.4	12.5	0.1	2.1	12.5	0.8	
SG&A to sales	8.0	7.7	7.9	7.9	8.3	0.4	0.3	8.0	0.1	
Operating margin	2.3	4.0	4.2	4.5	4.2	(0.3)	1.9	4.5	0.7	
Net margin	6.6	7.2	6.7	8.6	9.2	0.7	2.6	7.4	0.2	
Core margin	5.2	6.9	6.7	8.4	9.3	0.9	4.1	7.4	0.6	
Operating statistics (THB/kg)										
Live chicken	38.5	42.5	40.3	37.8	42.5	12.4	10.4	41.0	3.9	
Chicken carcass	19.5	14.5	11.5	13.5	16.5	22.2	(15.4)	13.0	(12.2)	
Chicken export price (USD/tonne)	4,750	4,500	4,400	4,550	4,350	(4.4)	(8.4)	4,450	(2.2)	
Corn	13.3	12.9	11.7	10.5	10.4	(1.0)	(21.8)	11.0	(8.7)	
Soybean meal	24.0	23.4	20.6	21.2	22.0	3.8	(8.3)	20.5	(9.8)	
Chicken export volume (tonnes)	6,900	8,300	6,600	7,700	8,300	7.8	20.3	31,351	7.0	26.5
Indirect export volume (tonnes)	4,200	4,200	4,900	4,700	5,000	6.4	19.0	19,153	7.0	26.1
Chicken domestic volume (tonnes)	14,900	13,900	16,300	16,100	15,000	(6.8)	0.7	62,220	2.0	24.1

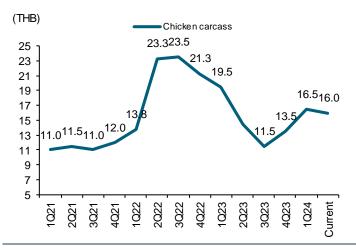
Source: GFPT

Exhibit 2: Quarterly live chicken price (THB/kg)



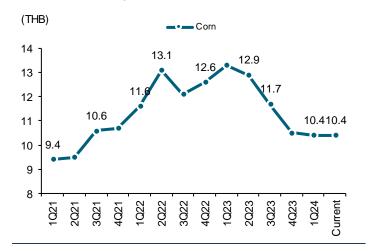
Sources: GFPT, FSSIA's compilation

Exhibit 3: Quarterly chicken carcass price (THB/kg)



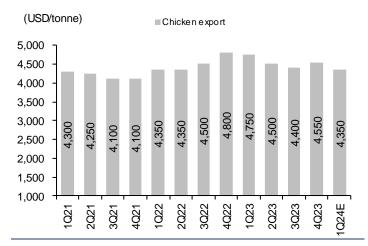
Sources: GFPT, FSSIA's compilation

## **Exhibit 4: Quarterly corn prices**



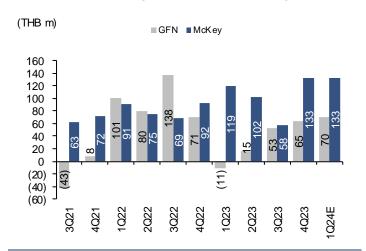
Source: GFPT

Exhibit 6: Quarterly chicken export volumes



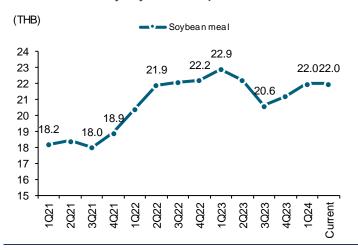
Source: GFPT, FSSIA estimates

Exhibit 8: Profit sharing from associate company



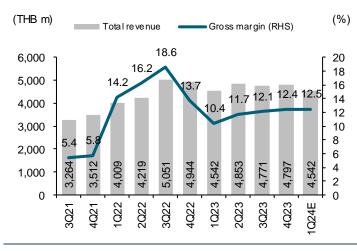
Source: GFPT, FSSIA estimates

**Exhibit 5: Quarterly soybean meal prices** 



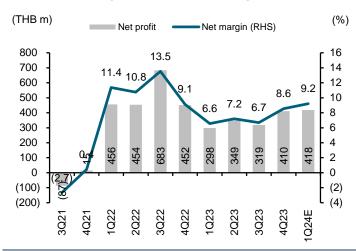
Source: GFPT

Exhibit 7: Quarterly total revenue and gross margin



Source: GFPT, FSSIA estimates

Exhibit 9: Quarterly net profit and net margin



Sources: GFPT, FSSIA estimates

## **Financial Statements**

**GFPT** 

Profit and Loss (THB m) Year Ending Dec	2022	2023	2024E	2025E	2026E
Revenue	18,222	18,963	19,911	20,866	21,826
Cost of goods sold	(15,354)	(16,749)	(17,422)	(18,216)	(19,033)
Gross profit	2,868	2,213	2,489	2,650	2,794
Other operating income	342	349	378	396	415
Operating costs	(1,559)	(1,495)	(1,593)	(1,669)	(1,746)
Operating EBITDA	2,973	2,577	2,860	3,063	3,223
Depreciation	(1,322)	(1,511)	(1,586)	(1,686)	(1,761)
Goodwill amortisation	0	0	0	0	0
Operating EBIT	1,651	1,067	1,274	1,377	1,462
Net financing costs	(148)	4	(114)	(115)	(116)
Associates	718	535	498	522	546
Recurring non-operating income	753	505	498	522	546
Non-recurring items	0	0	0	0	0
Profit before tax	2,256	1,575	1,659	1,784	1,892
Tax	(209)	(192)	(174)	(189)	(202)
Profit after tax	2,047	1,383	1,484	1,595	1,690
Minority interests	(2)	(6)	(6)	(6)	(7)
Preferred dividends	-	-	-	-	-
Other items	-	-	0	0	0
Reported net profit	2,044	1,377	1,478	1,588	1,683
Non-recurring items & goodwill (net)	0	0	0	0	0
Recurring net profit	2,044	1,377	1,478	1,588	1,683
Per share (THB)					
Recurring EPS *	1.63	1.10	1.18	1.27	1.34
Reported EPS	1.63	1.10	1.18	1.27	1.34
DPS	0.20	0.16	0.29	0.32	0.34
Diluted shares (used to calculate per share data)	1,254	1,254	1,254	1,254	1,254
Growth					
Revenue (%)	32.2	4.1	5.0	4.8	4.6
Operating EBITDA (%)	139.7	(13.3)	11.0	7.1	5.2
Operating EBIT (%)	26,304.0	(35.4)	19.5	8.1	6.2
Recurring EPS (%)	1,100.2	(32.7)	7.4	7.4	6.0
Reported EPS (%)	1,100.2	(32.7)	7.4	7.4	6.0
Operating performance					
Gross margin inc. depreciation (%)	15.7	11.7	12.5	12.7	12.8
Gross margin exc. depreciation (%)	23.0	19.6	20.5	20.8	20.9
Operating EBITDA margin (%)	16.3	13.6	14.4	14.7	14.8
Operating EBIT margin (%)	9.1	5.6	6.4	6.6	6.7
Net margin (%)	11.2	7.3	7.4	7.6	7.7
Effective tax rate (%)	9.3	12.2	10.5	10.6	10.7
Dividend payout on recurring profit (%)	12.1	14.6	25.0	25.0	25.0
Interest cover (X)	16.2	(391.6)	15.6	16.5	17.3
Inventory days	88.7	85.8	91.0	94.4	97.0
Debtor days	18.0	19.9	19.7	19.5	19.6
Creditor days	28.8	31.8	31.6	26.9	27.0
Operating ROIC (%)	8.7	5.3	6.2	6.4	6.7
ROIC (%)	9.7	5.9	6.4	6.6	6.9
ROE (%)	13.2	8.1	8.1	8.2	8.2
ROA (%)	9.7	5.7	6.2	6.6	6.8
* Pre-exceptional, pre-goodwill and fully diluted					
Revenue by Division (THB m)	2022	2023	2024E	2025E	2026E
Food	9,875	9,107	9,608	10,137	10,694
Farm	5,314	6,549	6,831	7,147	7,428
Feed	3,034	3,306	3,472	3,583	3,704
Occurred OFFIT FOOIA anti-mater	0,00.	2,000	2,=	-,000	3,. 5 .

Sources: GFPT; FSSIA estimates

## **Financial Statements**

GFPT

GFPT					
Cash Flow (THB m) Year Ending Dec	2022	2023	2024E	2025E	2026E
Recurring net profit	2,044	1,377	1,478	1,588	1,683
Depreciation	1,322	1,511	1,586	1,686	1,761
Associates & minorities	(718)	(535)	(498)	(522)	(546)
Other non-cash items	97	(144)	0	Ó	0
Change in working capital	(1,484)	23	(643)	(453)	(218)
Cash flow from operations	1,261	2,231	1,923	2,300	2,681
Capex - maintenance	(2,945)	(2,651)	(1,520)	(2,044)	(1,544)
Capex - new investment	-	-	-	-	-
Net acquisitions & disposals	-	-	-	-	-
Other investments (net)	-	-	-	-	-
Cash flow from investing	(2,945)	(2,651)	(1,520)	(2,044)	(1,544)
Dividends paid	(125)	(251)	(370)	(397)	(421)
Equity finance	0	0	0	0	0
Debt finance	2,103	1,016	(167)	(78)	(192)
Other financing cash flows	2	6	(3)	(3)	(3)
Cash flow from financing	1,980	772	(539)	(477)	(616)
Non-recurring cash flows	-	0	-	-	-
Other adjustments	0 <b>0</b>	<b>0</b>	0 <b>0</b>	0 <b>0</b>	0 <b>0</b>
Net other adjustments  Movement in cash	296	352			521
	(1,597.64)	(310.00)	<b>(136)</b> 516.98	<b>(221)</b> 370.63	1,252.21
Free cash flow to firm (FCFF) Free cash flow to equity (FCFE)	421.20	602.26	234.01	175.65	941.48
Tree easimow to equity (FOFE)	721.20	002.20	254.01	173.03	341.40
Per share (THB)					
FCFF per share	(1.27)	(0.25)	0.41	0.30	1.00
FCFE per share	0.34	0.48	0.19	0.14	0.75
Recurring cash flow per share	2.19	1.76	2.05	2.20	2.31
Balance Sheet (THB m) Year Ending Dec	2022	2023	2024E	2025E	2026E
Tangible fixed assets (gross)	21,803	23,142	24,728	26,414	28,174
Less: Accumulated depreciation	(9,914)	(10,617)	(12,289)	(13,661)	(15,682)
Tangible fixed assets (net)	11,889	12,525	12,439	12,753	12,492
Intangible fixed assets (net)	673	58	59	61	62
Long-term financial assets	-	-	-	_	-
Invest. in associates & subsidiaries	4,275	4,774	4,774	4,774	4,774
Cash & equivalents	1,259	1,610	1,475	1,253	1,774
A/C receivable	1,012	1,057	1,091	1,143	1,196
Inventories	3,320	3,840	4,057	4,492	4,693
Other current assets	730	591	597	626	655
Current assets	6,321	7,098	7,220	7,514	8,317
Other assets	257	877	896	939	982
Total assets	23,415	25,333	25,389	26,041	26,628
Common equity	16,480	17,605	18,714	19,905	21,168
Minorities etc.	127	133	130	127	125
Total shareholders' equity	16,606	17,738	18,844	20,033	21,293
Long term debt	3,292	3,373	3,173	2,573	1,956
Other long-term liabilities	687	686	577	605	633
Long-term liabilities	3,979	4,058	3,750	3,178	2,589
A/C payable	1,113	1,545	1,193	1,248	1,304
Short term debt Other current liabilities	1,540 177	1,798 193	1,422 179	1,395 188	1,246 196
Current liabilities	2,830	<b>3,536</b>	2, <b>794</b>	2,830	2,746
Total liabilities and shareholders' equity	23,415	25,333	25,389	2,830 26,041	26,628
Net working capital	3,772	3,750	4,373	4,826	5,044
Invested capital	20,866	21,985	22,542	23,353	23,354
* Includes convertibles and preferred stock which is be		, . 30	,- · <b>-</b>	,-30	
<u> </u>					
Per share (THB) Book value per share	10.14	14.04	14.02	15.00	16.00
•	13.14 12.61	14.04 13.99	14.93 14.88	15.88 15.83	16.88 16.83
Tangible book value per share  Financial strength	12.01	13.88	14.00	15.83	10.03
•	04.5	20.1	40.0	40.0	^-
Net debt/total assets (%)	21.5	20.1	16.6	13.6	6.7
Net debt/total assets (%)	15.3	14.1	12.3	10.4	5.4
Current ratio (x)	2.2 3.8	2.0 (149.1)	2.6 3.1	2.7 2.5	3.0 9.1
* /	5.0	(170.1)			
CF interest cover (x)				2025E	2026E
CF interest cover (x)	2022	2023	2024E		
CF interest cover (x)  Valuation  Recurring P/E (x) *	7.2	10.7	9.9	9.2	8.7
CF interest cover (x)  Valuation  Recurring P/E (x) *  Recurring P/E @ target price (x) *	7.2 8.7	10.7 12.9	9.9 12.0	9.2 11.2	10.6
CF interest cover (x)  Valuation  Recurring P/E (x) *  Recurring P/E @ target price (x) *  Reported P/E (x)	<b>7.2</b> <b>8.7</b> 7.2	10.7 12.9 10.7	<b>9.9</b> <b>12.0</b> 9.9	<b>9.2</b> <b>11.2</b> 9.2	<b>10.6</b> 8.7
CF interest cover (x)  Valuation  Recurring P/E (x) *  Recurring P/E @ target price (x) *  Reported P/E (x)  Dividend yield (%)	<b>7.2</b> <b>8.7</b> 7.2 1.7	10.7 12.9 10.7 1.4	<b>9.9</b> <b>12.0</b> 9.9 2.5	9.2 11.2 9.2 2.7	<b>10.6</b> 8.7 2.9
CF interest cover (x)  Valuation  Recurring P/E (x) *  Recurring P/E @ target price (x) *  Reported P/E (x)  Dividend yield (%)  Price/book (x)	<b>7.2 8.7</b> 7.2 1.7 0.9	10.7 12.9 10.7 1.4 0.8	9.9 12.0 9.9 2.5 0.8	9.2 11.2 9.2 2.7 0.7	10.6 8.7 2.9 0.7
CF interest cover (x)  Valuation  Recurring P/E (x) * Recurring P/E @ target price (x) * Reported P/E (x)  Dividend yield (%) Price/book (x)  Price/tangible book (x)	<b>7.2 8.7</b> 7.2 1.7 0.9 0.9	10.7 12.9 10.7 1.4 0.8 0.8	9.9 12.0 9.9 2.5 0.8 0.8	9.2 11.2 9.2 2.7 0.7 0.7	10.6 8.7 2.9 0.7 0.7
CF interest cover (x)  Valuation  Recurring P/E (x) *  Recurring P/E @ target price (x) *  Reported P/E (x)  Dividend yield (%)  Price/book (x)  Price/tangible book (x)  EV/EBITDA (x) **	7.2 8.7 7.2 1.7 0.9 0.9 6.2	10.7 12.9 10.7 1.4 0.8 0.8 7.1	9.9 12.0 9.9 2.5 0.8 0.8 6.3	9.2 11.2 9.2 2.7 0.7 0.7 5.7	10.6 8.7 2.9 0.7 0.7 5.0
CF interest cover (x)  Valuation  Recurring P/E (x) *  Recurring P/E @ target price (x) *  Reported P/E (x)  Dividend yield (%)  Price/book (x)	<b>7.2 8.7</b> 7.2 1.7 0.9 0.9	10.7 12.9 10.7 1.4 0.8 0.8	9.9 12.0 9.9 2.5 0.8 0.8	9.2 11.2 9.2 2.7 0.7 0.7	10.6 8.7 2.9 0.7 0.7

Sources: GFPT; FSSIA estimates

# **GFPT (GFPT TB)**



## Exhibit 10: FSSIA ESG score implication

53.67 /100

Rating	Score	Implication
****	>79-100	Leading its industry peers in managing the most significant ESG risks which not only better cost efficiency but also lead to higher profitability.
***	>59-79	A mixed track record of managing the most significant ESG risks and opportunities relative to industry peers.
***	>39-59	Relevant ESG materiality matrix has been constructively addressed, well-managed and incorporated into day-to-day operations, in which targets and achievements are evaluated annually.
**	>19-39	Relevant ESG materiality matrix has been identified with key management in charge for progress to be followed up on and to provide intensive disclosure. Most targets are conventional and achievable.
*	1-19	The company has adopted the United Nations Sustainable Development Goals (UN SDGs), established sustainability management guidelines and fully complies with regulations or ESG suggested guidance from related organizations such as the SET and SEC.

Sources: FSSIA estimates

## Exhibit 11: ESG – peer comparison

	FSSIA	Domestic ratings					Global ratings						Bloomberg		
	ESG score	DJSI	SET THSI	THSI	CG score	AGM level	Thai CAC	Morningstar ESG risk	ESG Book	MSCI	Moody's	Refinitiv	S&P Global	ESG score	Disclosure score
SET100	69.20	5.34	4.40	4.40	4.76	4.65	3.84	Medium	51.76	BBB	20.87	58.72	63.91	3.72	28.17
Coverage	67.12	5.11	4.15	4.17	4.83	4.71	3.53	Medium	52.04	BB	16.97	56.85	62.09	3.40	31.94
BTG	8.00						Declared								
CPF	78.94	Υ	Y	Y	5.00	5.00	Certified	High	50.25	BBB	43.00	70.21	85.00	4.08	62.09
GFPT	53.67		Y	Y	5.00	5.00	Certified	High	56.79			61.87	19.00		55.41
TU	68.12	Υ			5.00	5.00	Certified	High	44.49	Α	35.00	66.15	87.00	2.99	
TFG	33.01			Υ	4.00	5.00	Certified	High				42.11			

Sources: <u>SETTRADE.com</u>; FSSIA's compilation

## Exhibit 12: ESG score by Bloomberg

FY ending Dec 31	FY 2021	FY 2022
ESG financial materiality scores - ESG score	<del>-</del>	_
BESG environmental pillar score	_	_
BESG social pillar score	_	_
BESG governance pillar score	4.20	4.24
ESG disclosure score	53.03	55.41
Environmental disclosure score	44.79	49.35
Social disclosure score	30.59	33.16
Governance disclosure score	83.59	83.59
Environmental		
Emissions reduction initiatives	Yes	Yes
Climate change policy	Yes	Yes
Climate change opportunities discussed	No	No
Risks of climate change discussed	Yes	Yes
GHG scope 1	_	21
GHG scope 2 location-based	_	31
GHG Scope 3	_	_
Carbon per unit of production	_	_
Biodiversity policy	No	No
Energy efficiency policy	Yes	Yes
Total energy consumption	_	_
Renewable energy use	_	_
Electricity used	63	63
Fuel used - natural gas	_	_

Sources: Bloomberg; FSSIA's compilation

## **Exhibit 13: ESG score by Bloomberg** (cont.)

FY ending Dec 31	FY 2021	FY 202:
Fuel used - crude oil/diesel	No	Ne
Waste reduction policy	Yes	Ye
Hazardous waste	0	(
Total waste	22	2
Waste recycled	_	_
Waste sent to landfills	_	_
Environmental supply chain management	Yes	Ye
Water policy	Yes	Ye
Water consumption	_	_
Social		
Human rights policy	Yes	Ye
Policy against child labor	Yes	Ye
Quality assurance and recall policy	Yes	Ye
Consumer data protection policy	Yes	Ye
Equal opportunity policy	Yes	Ye
Gender pay gap breakout	No	N
Pct women in workforce	54	5
Pct disabled in workforce	1	
Business ethics policy	Yes	Υe
Anti-bribery ethics policy	Yes	Υe
Health and safety policy	Yes	Υe
Lost time incident rate - employees	2	
Total recordable incident rate - employees	_	-
Training policy	Yes	Υe
Fair remuneration policy	No	١
Number of employees – CSR	4,906	5,36
Employee turnover pct	3	2,23
Total hours spent by firm - employee training	490,610	719,84
Social supply chain management	Yes	Ye
Governance		
Board size	9	
No. of independent directors (ID)	3	
No. of women on board	2	
No. of non-executive directors on board	6	
Company conducts board evaluations	Yes	Ye
No. of board meetings for the year	9	
Board meeting attendance pct	100	ç
Board duration (years)	3	
Director share ownership guidelines	No	٨
Age of the youngest director	51	
Age of the oldest director	81	
No. of executives / company managers	10	1
No. of female executives	4	
Executive share ownership guidelines	No	٨
Size of audit committee	3	
No. of ID on audit committee	3	
Audit committee meetings	4	
Audit committee meetings  Audit meeting attendance %	100	10
Size of compensation committee	5	IC
·		
No. of ID on compensation committee	3	
No. of compensation committee meetings	2	
Compensation meeting attendance %	100	10
Size of nomination committee	5	
No. of nomination committee meetings	2	
No. of nomination committee meetings  Nomination meeting attendance %  Sustainability governance	100	10

Sources: Bloomberg; FSSIA's compilation

## Disclaimer for ESG scoring

ESG score	Methodolog	у			Rating						
The Dow Jones Sustainability Indices ( <u>DJSI</u> ) By S&P Global	process bas from the ann	ed on the com nual S&P Globa	transparent, rules-based panies' Total Sustainabili al Corporate Sustainabilit anies within each industry	ity Scores resulting ty Assessment (CSA).	Sustainability Assessment (CSA) for DJSI. Companies with an S&P (						
Sustainability Investment List (THSI) by The Stock Exchange of Thailand (SET)	managing b Candidates 1) no irregul float of >150 up capital. S 70%; 2) inde wrongdoing	usiness with tra must pass the ar trading of th shareholders, some key disque ependent direct related to CG,	lity in Environmental and ansparency in Governance preemptive criteria, with the e board members and extra and combined holding manalifying criteria include: 1 tors and free float violation social & environmental in arnings in red for > 3 year	ce, updated annually. two crucial conditions: eccutives; and 2) free nust be >15% of paid- 1) CG score of below on; 3) executives' mpacts; 4) equity in	nature of the relevant industry and materiality.						
CG Score by Thai Institute of Directors Association (Thai IOD)	annually by Thailand (SI	the Thai IOD, \	n in sustainable developm with support from the Stor s are from the perspective s.	ck Exchange of	Good (80-89), 3 and not rated for equitable treatr	3 for Good (70 or scores beloment of shareh 25%); 4) disclo	ories: 5 for Excel 0-79), 2 for Fair (6 w 50. Weightings nolders (weight 2 sure & transpare	60-69), 1 for P s include: 1) th 5% combined	ass (60-69), le rights; 2) an ); 3) the role of		
AGM level By Thai Investors Association (TIA) with support from the SEC	treatment ar transparent out of five th criteria cove date (45%), circulation of s exercised. The and verifiability	re incorporated and sufficiently are CG componer AGM proceds and after the new sufficient informate esecond assessey; and 3) openner	which shareholders' rights into business operations y disclosed. All form impo ents to be evaluated annu ures before the meeting ( meeting (10%). (The first as tion for voting; and 2) facilitati ess 1) the ease of attending me ass for Q&A. The third involved ess, resolutions and voting resi	s and information is ortant elements of two ually. The assessment (45%), at the meeting ssesses 1) advance ing how voting rights can be eetings; 2) transparency is the meeting minutes that	ent ig an be cy						
Thai CAC By Thai Private Sector Collective Action Against Corruption (CAC)	establishme policies. The (Companies of Declaration of Certification, in managers and	nt of key control  Certification is  Ceciding to become  Intent to kick off  Including risk asse	Checklist include corruptions, and the monitoring are sood for three years. The area CAC certified member steam 18-month deadline to subsessment, in place of policy an ablishment of whistleblowing of a stakeholders.)	and developing of  art by submitting a  mit the CAC Checklist for ad control, training of	The document will be reviewed by a committee of nine professionals, passed Checklist will move for granting certification by the CAC Cour approvals whose members are twelve highly respected individuals in professionalism and ethical achievements.						
Morningstar Sustainalytics	based on ar risk is unma regulatory filin	n assessment of naged. Sources gs, news and oth	sk rating provides an over of how much of a compan s to be reviewed include corpor ner media, NGO reports/webs	ny's exposure to ESG orate publications and sites, multi-sector	more risk is uni	managed, the	score is the sum higher ESG risk	is scored.			
		ompany feedback uality & peer revi	k, ESG controversies, issuer f iews.	feedback on draft ESG	<b>NEGL</b> 0-10	<b>Low</b> 10-20	Medium 20-30	High 30-40	Severe 40+		
ESG Book	positioned to the principle helps explai over-weighti	o outperform ov of financial man n future risk-ac	sustainable companies that wer the long term. The me atteriality including information djusted performance. Mat th higher materiality and r rly basis.	ethodology considers ation that significantly teriality is applied by	The total ESG s	score is calcul ateriality-base	lated as a weight ed weights. The s ndicating better p	ed sum of the	features		
<u>MSCI</u>			measure a company's mand laggards according to t						nethodology to		
	AAA	8.571-10.000	) Leader:	leading its industry in ma	anaging the most s	ignificant ESC ri	eke and apportunitiv	ne.			
	AA	7.143-8.570		loading to modelly in the	anaging are most of	9	one and opportunite				
	Α	5.714-7.142		a mixed or unevention	al track record of m	onaging the mor	ot cignificant ESC riv	aka and annortu	nition relative to		
	BBB	4.286-5.713	Average:	a mixed or unexceptional industry peers	al track record of the	anaging the mos	it significant ESG no	sks and opportu	illes leialive to		
	ВВ	2.857-4.285									
	В	1.429-2.856	Laggard:	lagging its industry base	ed on its high expos	ure and failure to	o manage significar	nt ESG risks			
	ccc	0.000-1.428									
Moody's ESG solutions	believes tha	t a company in	ree to which companies to tegrating ESG factors into per shareholders over the reconstruction.	to its business model and							
Refinitiv ESG rating	based on pu	ıblicly available	and objectively measure as and auditable data. The tapublicly. (Score ratings as	score ranges from 0 to	100 on relative E	SG performan	nce and insufficie	ent degree of to			
S&P Global			re is a relative score meaning the same industry class				of ESG risks, opp	portunities, an	d impacts		
Bloomberg	ESG Score		score is based on Bloon	ating the company's aggr nberg's view of ESG fina the weights are determin	incial materiality.	The score is a	a weighted gener	ralized mean (	power mean)		

Rating regarding the sustainable development of Thai listed companies, both on the SET and MAI, are publicly available on the website of the Securities and Exchange Commission of Thailand (SEC). Currently, ratings available are 1) "CG Score"; 2) "AGM Level"; 3) "Thai CAC"; and 4) THSI. The ratings are updated on an annual basis. FSSIA does not confirm nor certify the accuracy of such ratings.

Source: FSSIA's compilation

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## Sureeporn Teewasuwet FSS International Investment Advisory Securities Co., Ltd

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## History of change in investment rating and/or target price



Date	Rating	Target price	Date	Rating	Target price	Date	Rating	Target price
03-Feb-2023 08-May-2023	BUY BUY	18.00 12.40	03-Jul-2023 18-Oct-2023	BUY BUY	15.20 14.20	-	-	-

Sureeporn Teewasuwet started covering this stock from 03-Feb-2023

Price and TP are in local currency

Source: FSSIA estimates

Company	Ticker	Price	Rating	Valuation & Risks
GFPT	GFPT TB	THB 11.70	BUY	Downside risks to our P/E-based TP include 1) a slower-than-expected consumption recovery; 2) high volatility in chicken and raw material prices; 3) a stronger THB than expected; and 4) a minimum wage increase and/or a labour shortage.

Source: FSSIA estimates

#### **Additional Disclosures**

Target price history, stock price charts, valuation and risk details, and equity rating histories applicable to each company rated in this report is available in our most recently published reports. You can contact the analyst named on the front of this note or your representative at Finansia Syrus Securities Public Company Limited.

All share prices are as at market close on 19-Apr-2024 unless otherwise stated.

## RECOMMENDATION STRUCTURE

## Stock ratings

Stock ratings are based on absolute upside or downside, which we define as (target price\* - current price) / current price.

BUY (B). The upside is 10% or more.

HOLD (H). The upside or downside is less than 10%.

REDUCE (R). The downside is 10% or more.

Unless otherwise specified, these recommendations are set with a 12-month horizon. Thus, it is possible that future price volatility may cause a temporary mismatch between upside/downside for a stock based on market price and the formal recommendation.

\* In most cases, the target price will equal the analyst's assessment of the current fair value of the stock. However, if the analyst doesn't think the market will reassess the stock over the specified time horizon due to a lack of events or catalysts, then the target price may differ from fair value. In most cases, therefore, our recommendation is an assessment of the mismatch between current market price and our assessment of current fair value.

#### **Industry Recommendations**

Overweight. The analyst expects the fundamental conditions of the sector to be positive over the next 12 months.

Neutral. The analyst expects the fundamental conditions of the sector to be maintained over the next 12 months.

Underweight. The analyst expects the fundamental conditions of the sector to be negative over the next 12 months.

#### **Country (Strategy) Recommendations**

**Overweight (O).** Over the next 12 months, the analyst expects the market to score positively on two or more of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

**Neutral (N).** Over the next 12 months, the analyst expects the market to score positively on one of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

**Underweight (U).** Over the next 12 months, the analyst does not expect the market to score positively on any of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.