#### EQUITY RESEARCH - COMPANY REPORT

BANGKOK AIRWAYS THAILAND / TRANSPORT & LOGISTICS

# The sun is shining on Samui

 Three catalysts: 1) pax at Samui Airport exceeded pre-Covid by 10% in 1Q24; 2) increasing Samui Airport's flight capacity, and White Lotus season 3 should boost Samui pax to a new high in 2025; and 3) positive sentiment for U-Tapao from legal casino.

**BA TB** 

Maintain BUY with a SoTP-based TP of THB22.0/shr.

#### Expect 1Q24 core profit to grow 10-20% y-y to THB0.9b-1.0b

We see three catalysts that may re-rate the stock this year. Firstly, according to CAAT, Samui passenger volume grew by 23% y-y and exceeded the pre-Covid level by 10% in 1Q24. Samui Airport is one of the fastest recovering airports compared to six airports under AOT, which were still 17-19% below pre-Covid in the same period. Thus, we expect BA's passenger volume to grow by 15-20% y-y to 1.25m-1.30m, with a load factor of 87-88% (vs 87% in 1Q23). We initially forecast core profit to grow y-y in 1Q24 to THB0.9b-1.0b (vs THB0.8b in 1Q23).

#### Samui passenger volume to hit a record high by 2025

*The White Lotus*, HBO TV series, season 3 will be filmed in Thailand, and Samui is one of the destinations apart from Phuket and Bangkok. Season 1 boosted online searches for Four Seasons Resort Maui in Hawaii by 425%, according to the property, while season 2 boosted searches for Sicily in Italy by 300%, according to Expedia. Season 3 is scheduled to release in 2025 and may increase the demand for Samui, coupled with BA's plan to increase its Samui flight capacity from 50 to 70 flights/day, subject to EIA approval. Thus, we expect the Samui passenger volume to hit a new high of 2.7m-2.8m in 2025 (vs current record of 2.6m in 2018).

#### Entertainment complex to increase feasibility of U-Tapao

The Thai House of Representatives recently voted to study the feasibility of opening an entertainment complex including a legal casino. The legalization proposal is for casino-designated zones within 100 km of Don Mueang Airport, Suvarnabhumi Airport and U-Tapao Airport, plus 22 main tourist provinces and 22 provinces on the Thai border. The study showed that the legal casino may increase revenue by up to THB12.3b per year. At this stage, it is difficult to quantify the benefit to BA. However, it would likely provide positive sentiment for the U-Tapao Airport project (BA holds a 45% stake), which may start construction this year.

#### Under-covered with a cheap valuation

Despite the strong earnings turnaround last year and promising outlook, BA escaped the market's attention with only seven brokerages covering the stock, with a cheap valuation of only 15x 2024E P/E. We maintain our forecast and expect core profit to grow by 42% to THB2.3b in 2024.



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TARGET PRICE	THB22.00
CLOSE	THB16.20
UP/DOWNSIDE	+35.8%
PRIOR TP	THB22.00
CHANGE IN TP	UNCHANGED
TP vs CONSENSUS	+10.0%

### **KEY STOCK DATA**

YE Dec (THB m)	2023	2024E	2025E	2026E
Revenue	19,681	22,950	23,814	24,290
Net profit	3,110	2,342	2,502	2,657
EPS (THB)	1.48	1.12	1.19	1.27
vs Consensus (%)	-	15.0	11.6	(10.9)
EBITDA	2,841	3,635	3,778	3,766
Recurring net profit	1,653	2,342	2,502	2,657
Core EPS (THB)	0.79	1.12	1.19	1.27
Chg. In EPS est. (%)	nm	0.0	0.0	nm
EPS growth (%)	nm	41.7	6.8	6.2
Core P/E (x)	20.6	14.5	13.6	12.8
Dividend yield (%)	6.2	7.2	7.5	7.8
EV/EBITDA (x)	17.4	13.2	12.5	12.4
Price/book (x)	2.0	2.0	2.0	2.0
Net debt/Equity (%)	91.8	82.1	78.3	73.0
ROE (%)	9.8	13.7	14.5	15.3



Sources: Bloomberg consensus; FSSIA estimates

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#### **Investment thesis**

BA has successfully turned its airline business around by focusing on the higher-yielding Samui route (48% of passenger revenue in 2019). BA also plans to reduce its fleet and trim its costs, which should support its earnings visibility in the long run.

BA's non-airline business contributes more than half of its gross profit and should be a key driver for the company, especially the airport business based on Samui Airport and the U-Tapao Airport project, in which BA holds a 45% stake.

Samui Airport is in the process of increasing its flight capacity from 50 to 70 flights/day, and there is a potential for an upgrade to its commercial space. This should improve the airport's long-term profitability.

#### **Company profile**

BA offers air transportation services. The company operates flights and airports servicing various resort destinations, including Thailand, CLMV, China and India.

www.bangkokair.com

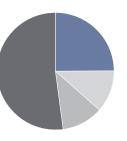
#### Principal activities (revenue, 2023)

- Air fares 75.8 %
- Revenue from sales and services -21.7 %
- Freight 0.3 %
- Passenger services 2.2 %

Source: Bangkok Airways

#### Major shareholders

- Prasarttong-Osoth Puttipong -24.9 %
- Prasarttong-Osoth Ariya 11.6 %
- Prasarttong-Osoth Prasert 11.4 %
- Others 52.1 %



Source: Bangkok Airways

#### Catalysts

Key potential growth drivers include 1) a higher number of passengers carried following a global tourism recovery; 2) lower jet fuel prices; and 3) strong pent-up demand from Chinese tourists.

#### **Risks to our call**

Downside risks to our SoTP-based TP include 1) extraordinary events such as political turmoil and natural disasters; 2) higher-than-expected fuel expenses following an increase in oil prices; and 3) the slower-than-expected recovery of international tourist numbers.

#### **Event calendar**

 Date
 Event

 May 2024
 1Q24 results announcement

#### **Key assumptions**

	2024E	2025E	2026E
Number of aircraft (no.)	24	27	27
Passengers carried (m)	4.5	4.5	4.5
Load factor (%)	85.0	84.0	84.5
Average ticket fare (THB)	3,906	3,984	4,104
Fuel price net hedging (USD/bbl)	110.0	110.0	110.0
THB/USD	34.8	34.8	34.8

Source: FSSIA estimates

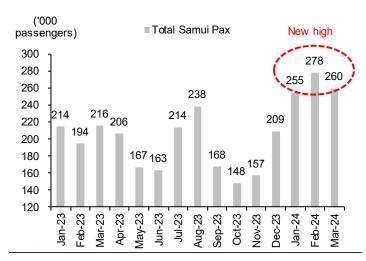
#### Earnings sensitivity

- For every 1% increase in load factor, we project a 2024 profit increase of 12% and vice versa, all else being equal.
- For every 1% increase in average ticket fare, we project a 2024 profit increase of 8% and vice versa, all else being equal.
- For every 1% increase in Brent spot price, we project a 2024 profit reduction of 2% and vice versa, all else being equal.

Source: FSSIA estimates

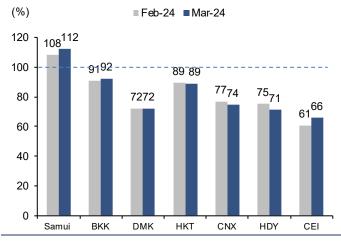


#### Exhibit 1: Samui passenger volume, monthly



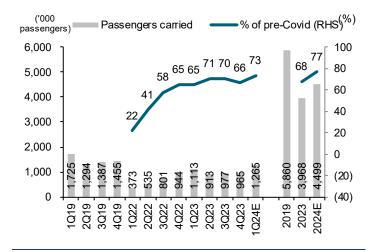
Note: includes both arrivals and departures Source: CAAT

# Exhibit 3: Passenger recovery rate (% of pre-Covid) of major airports



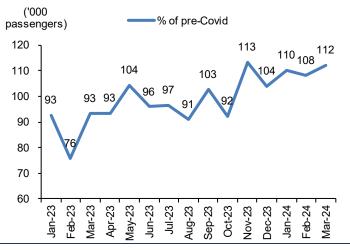
Sources: AOT; CAAT

#### Exhibit 5: Passengers carried



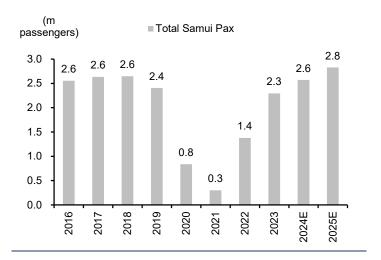
Sources: BA; FSSIA estimates

# Exhibit 2: Samui passenger volume recovery trend (% of pre-Covid)



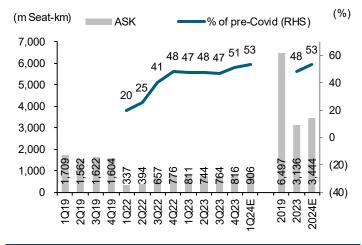
Note: includes both arrivals and departures Source: CAAT

#### Exhibit 4: Samui passenger volume yearly



Sources: BA; FSSIA estimates

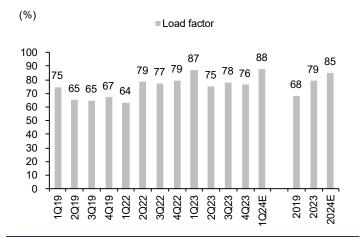
#### Exhibit 6: ASK



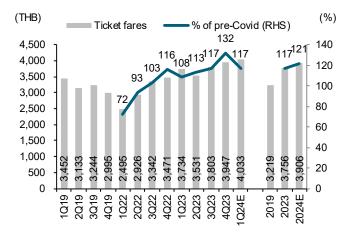
\* ASK = available seat kilometers

Sources: BA; FSSIA estimates

#### Exhibit 7: Load factor



#### Exhibit 8: Ticket fares (average)



Sources: BA; FSSIA estimates

Sources: BA; FSSIA estimates

#### Exhibit 9: SoTP valuation

SoTP base case	(THB b)	(THB/share)	Comments
BDMS	20.5	9.8	Fair price at our TP of THB34.9/shr with 20% holding discount
BAFS	1.5	0.7	Fair price at consensus TP of THB29.0/shr with 20% holding discount
BAREIT	2.3	1.1	Fair price at consensus TP of THB11.3/shr with 20% holding discount
Airport and airport related business	18.0	8.6	2024E net profit (excluding BAREIT lease payment) of THB1.2b and pegged at 15x P/E multiple
BAREIT lease liabilities	(14.4)	(6.9)	At end-2024E
Airline business	11.2	5.3	2024E net profit of THB1.1b and pegged at 10x P/E multiple
Cargo business	3.2	1.5	Share income of THB0.4b and pegged at 8x P/E multiple
Interest bearing debt	(9.3)	(4.5)	At end-2024E
Cash	13.2	6.3	At end-2024E
Total value	46.2	22.0	

Source: FSSIA estimates

#### Exhibit 10: Peer comparisons, airline sector as of 3 April 2024

Company	BBG	Rec	Share p	orice	Up	Market		PE		Pl	BV	EV/ EBI	TDA
			Current	Target	side	сар	24E	25E	26E	24E	25E	24E	25E
			(LCY)	(LCY)	(%)	(USD m)	(x)	(x)	(x)	(x)	(x)	(x)	(X)
Thailand													
Bangkok Airways	BA TB	BUY	16.20	22.00	35.8	927	14.5	13.6	12.8	2.0	2.0	13.2	12.5
Asia Aviation	AAV TB	BUY	2.42	3.10	28.1	847	15.8	13.7	12.3	3.0	2.6	7.2	6.7
Thailand average						1,774	15.2	13.7	12.5	2.5	2.3	10.2	9.6
Regional													
Spring Airlines Co Ltd-A	601021 CH	n/a	56.60	n/a	n/a	7,657	22.4	15.6	15.6	3.5	2.9	13.8	10.2
Interglobe Aviation	INDIGO IN	n/a	3,490.85	n/a	n/a	16,086	n/a	18.2	18.2	n/a	191.8	23.3	9.6
Cebu Air Inc	CEB PM	n/a	31.65	n/a	n/a	348	4.1	3.4	3.4	8.6	1.8	6.7	5.4
Singapore Airlines	SIA SP	n/a	6.48	n/a	n/a	14,257	9.6	7.6	7.6	1.2	1.3	4.9	4.8
Japan Airlines	9201 JP	n/a	2,863.00	n/a	n/a	8,249	43.9	13.7	13.7	1.5	1.4	6.8	5.2
Ana Holdings	9202 JP	n/a	3,063.00	n/a	n/a	9,777	24.2	10.8	10.8	1.7	1.5	6.8	5.0
Cathay Pacific Airways	293 HK	n/a	8.41	n/a	n/a	6,916	6.3	7.9	7.9	1.0	0.9	4.6	5.2
Vietjet Aviation	VJC VN	n/a	102,200	n/a	n/a	2,232	196.2	32.6	32.6	3.6	n/a	39.3	14.4
Regional average						65,522	43.8	13.7	13.7	3.0	28.8	13.3	7.5
Global													
Eva Airways	2618 TT	n/a	31.40	n/a	n/a	5,291	7.7	11.0	11.0	1.6	1.5	3.0	3.9
Air New Zealand	AIR NZ	n/a	0.61	n/a	n/a	1,231	4.8	13.2	13.2	1.0	1.0	2.6	3.9
Air Arabia	AIRARABIA UH	n/a	2.83	n/a	n/a	3,583	8.2	9.4	9.4	1.8	2.0	5.1	5.6
Easyjet (UK)	EZJ LN	n/a	555.20	n/a	n/a	5,322	11.7	8.7	8.7	1.5	1.3	3.7	3.0
Gol Linhas Aereas Intel. (Brazil)	GOLL4 BS	n/a	1.52	n/a	n/a	126	n/a	n/a	n/a	n/a	n/a	4.4	4.1
JetBlue Airways (US, Latin AM)	JBLU	n/a	6.85	n/a	n/a	2,330	n/a	n/a	n/a	0.7	0.8	10.5	10.1
Norwegian Air Shuttle (Norway)	NWARF US	n/a	1.57	n/a	n/a	1,517	11.6	8.0	8.0	2.8	1.9	3.7	3.1
Southwest Airlines (US)	LUV US	n/a	28.03	n/a	n/a	16,725	21.0	17.5	17.5	1.5	1.5	6.0	5.1
Global average						36,125	10.8	11.3	11.3	1.6	1.4	4.9	4.8
Overall average						103,421	26.8	12.8	12.7	2.3	13.5	9.2	6.5

Sources: Bloomberg; FSSIA estimates

## **Financial Statements**

Bangkok Airways

Profit and Loss (THB m) Year Ending Dec	2022	2023	2024E	2025E	2026E
Revenue	11,305	19,681	22,950	23,814	24,290
Cost of goods sold	(11,524)	(15,622)	(17,645)	(18,297)	(18,774
Gross profit	(219)	4,059	5,305	5,517	5,518
Other operating income	-	-	-	-	
Operating costs	(2,097)	(2,992)	(3,339)	(3,465)	(3,534
Operating EBITDA	115	2,841	3,635	3,778	3,76
Depreciation	(2,431)	(1,775)	(1,670)	(1,727)	(1,785
Goodwill amortisation	-	-	-	-	
Operating EBIT	(2,316)	1,066	1,966	2,052	1,981
Net financing costs	(1,475)	(2,018)	(1,862)	(1,754)	(1,614
Associates	489	612	656	668	68
Recurring non-operating income	1,916	2,590	2,568	2,660	2,782
Non-recurring items	(137)	1,457	0	0	, -
Profit before tax	(2,013)	3,095	2,672	2,958	3,149
Tax	(114)	13	(331)	(458)	(494
Profit after tax	(2,127)	3,108	2,340	2,500	2,65
Vinority interests	16	2	2,340	2,300	2,03
Preferred dividends	10	-	2	2	4
Other items	-	-	-	-	
			2,342	2 502	2,657
Reported net profit	(2,112) 137	3,110	2,342	2,502 0	2,05/
Non-recurring items & goodwill (net)		(1,457)	2,342		2,65
Recurring net profit	(1,974)	1,653	2,342	2,502	2,05
Per share (THB)	(2.2.1)	0.70			4.05
Recurring EPS *	(0.94)	0.79	1.12	1.19	1.27
Reported EPS	(1.01)	1.48	1.12	1.19	1.27
DPS	0.00	1.00	1.17	1.21	1.26
Diluted shares (used to calculate per share data)	2,100	2,100	2,100	2,100	2,100
	216.1	74.1	16.6	2.0	2.0
Revenue (%)	316.1	2,381.2	16.6 27.9	3.8 3.9	
Operating EBITDA (%)	nm	,			(0.3
Operating EBIT (%)	nm	nm	84.4	4.4	(3.4
Recurring EPS (%)	nm	nm	41.7	6.8	6.2
Reported EPS (%)	nm	nm	(24.7)	6.8	6.2
Dperating performance Gross margin inc. depreciation (%)	(1.9)	20.6	23.1	23.2	22.7
	(1.9)		30.4	30.4	30.1
Gross margin exc. depreciation (%)		29.6			
Operating EBITDA margin (%)	1.0	14.4	15.8	15.9	15.5
Operating EBIT margin (%)	(20.5)	5.4	8.6	8.6	8.2
Net margin (%)	(17.5)	8.4	10.2	10.5	10.9
Effective tax rate (%)	(4.8)	(1.3)	16.4	20.0	20.0
Dividend payout on recurring profit (%)	-	127.1	104.8	102.0	99.5
nterest cover (X)	(0.3)	1.8	2.4	2.7	3.0
nventory days	18.1	12.6	12.0	12.7	12.7
Debtor days	25.1	24.6	27.1	31.4	32.6
Creditor days	50.7	46.3	49.7	53.6	53.9
Operating ROIC (%)	(19.2)	11.7	23.3	26.7	28.8
ROIC (%)	(0.9)	8.5	10.4	10.6	10.9
ROE (%)	(13.2)	9.8	13.7	14.5	15.3
ROA (%)	(0.8)	6.2	6.7	6.9	7.2
Pre-exceptional, pre-goodwill and fully diluted					
Revenue by Division (THB m)	2022	2023	2024E	2025E	2026
Air fares	8,451	14,914	17,574	17,887	18,506
Revenue from sales and services	2,534	4,270	4,734	5,107	5,233
Freight	76	62	105	179	18
i orgini		436	537	641	366
Passenger services	244				

Sources: Bangkok Airways; FSSIA estimates

## **Financial Statements**

Bangkok Airways

Cash Flow (THB m) Year Ending Dec	2022	2023	2024E	2025E	2026E
ecurring net profit	(1,974)	1,653	2,342	2,502	2,657
epreciation	2,431	1,775	1,670	1,727	1,785
ssociates & minorities	-	-	-	-	-
ther non-cash items	1,005	(6,858)	(2)	(2)	(2)
hange in working capital	1,573	1,037	674	35	161
ash flow from operations	3,035	(2,393)	4,685	4,262	4,602
apex - maintenance	(960)	(2,443)	(1,147)	(1,191)	(1,214)
apex - new investment	-	-	-	-	-
let acquisitions & disposals	(8,433)	34,113	0	0	0
Other investments (net)	-	-	-	-	-
cash flow from investing	(9,393)	31,670	(1,147)	(1,191)	(1,214)
Dividends paid	0	(1,049)	(2,100)	(2,455)	(2,551)
quity finance	(101)	(9,219)	0	0	C
Debt finance	5,804	(4,092)	(1,834)	(2,302)	(2,298)
Other financing cash flows	5,177	(7,936)	0	0	0
ash flow from financing	10,880	(22,296)	(3,934)	(4,757)	(4,850)
lon-recurring cash flows	-	-	-	-	-
Other adjustments	0 <b>0</b>	0 <b>0</b>	0 <b>0</b>	0 <b>0</b>	0 0
et other adjustments lovement in cash					-
	<b>4,521</b>	6,982	(397)	<b>(1,686)</b> 4,956.96	(1,463)
ree cash flow to firm (FCFF) ree cash flow to equity (FCFE)	(4,869.16) 4,622.05	31,444.66 17,249.26	5,535.27 1,703.33	4,956.96 769.47	5,116.44 1,088.62
	+,022.00	17,249.20	1,703.33	109.41	1,000.02
er share (THB)					
CFF per share	(2.32)	14.97	2.64	2.36	2.44
CFE per share	2.20	8.21	0.81	0.37	0.52
ecurring cash flow per share	0.70	(1.63)	1.91	2.01	2.11
alance Sheet (THB m) Year Ending Dec	2022	2023	2024E	2025E	2026E
angible fixed assets (gross)	24,954	22,737	23,885	25,075	26,290
ess: Accumulated depreciation	(10,561)	(10,427)	(12,097)	(13,824)	(15,609)
angible fixed assets (net)	14,393	12,310	11,788	11,252	10,681
ntangible fixed assets (net)	0	0	0	0	C
ong-term financial assets	-	-	-	-	-
vest. in associates & subsidiaries	37,401	6,039	6,039	6,039	6,039
ash & equivalents	6,647	13,629	13,232	11,546	10,084
/C receivable	1,185	1,472	1,931	2,169	2,169
nventories	465	489	564	585	600
Other current assets	312	484	564	586	597
current assets	8,608	16,074	16,292	14,886	13,450
Other assets	1,844	23,459	23,459	23,459	23,459
otal assets	62,246	57,881	57,577	55,636	53,629
Common equity	16,818	16,984	17,226	17,273	17,379
/inorities etc.	(55)	(76)	(78)	(80)	(82)
otal shareholders' equity	16,764	16,908	17,148	17,193	17,297
ong term debt	32,468	27,546	25,712	23,411	21,112
ther long-term liabilities	6,651	4,714	4,714	4,714	4,714
ong-term liabilities	39,120	32,260	30,426	28,125	25,826
/C payable	1,558	1,958	2,390	2,479	2,542
Short term debt	768	1,598	1,598	1,598	1,598
ther current liabilities	4,037	5,158	6,014	6,241	6,365
urrent liabilities	6,362	8,714	10,003	10,318	10,505
otal liabilities and shareholders' equity	62,246	57,881	57,577	55,636	53,629
let working capital	(3,633)	(4,670)	(5,345)	(5,380)	(5,541)
wested capital Includes convertibles and preferred stock which is be	50,004	37,137	35,941	35,370	34,638
	any treated as dept				
er share (THB)					
ook value per share	8.01	8.09	8.20	8.23	8.28
angible book value per share	8.01	8.09	8.20	8.23	8.28
inancial strength					
et debt/equity (%)	158.6	91.8	82.1	78.3	73.0
et debt/total assets (%)	42.7	26.8	24.5	24.2	23.5
urrent ratio (x)	1.4	1.8	1.6	1.4	1.3
F interest cover (x)	4.1	9.5	1.9	1.4	1.7
aluation	2022	2023	2024E	2025E	2026E
ecurring P/E (x) *	(17.2)	20.6	14.5	13.6	12.8
ecurring P/E @ target price (x) *	(23.4)	28.0	19.7	18.5	17.4
eported P/E (x)	(16.1)	10.9	14.5	13.6	12.8
ividend yield (%)	-	6.2	7.2	7.5	7.8
rice/book (x)	2.0	2.0	2.0	2.0	2.0
rice/tangible book (x)	2.0	2.0	2.0	2.0	2.0
V/EBITDA (x) **	528.8	17.4	13.2	12.5	12.4
V/EBITDA @ target price (x) **	635.1	21.7	16.6	15.8	15.6
V/invested capital (x)	1.2	1.3	1.3	1.3	1.3
			-		

Sources: Bangkok Airways; FSSIA estimates



#### **Disclaimer for ESG scoring**

ESG score	Methodolog	У			Rating						
The Dow Jones Sustainability Indices ( <u>DJSI</u> ) By S&P Global	process base from the annu Only the top- inclusion.	ed on the com ual S&P Glob ranked comp	transparent, rules-based npanies' Total Sustainabil oal Corporate Sustainabili nanies within each industr	lity Scores resulting ity Assessment (CSA). y are selected for	<ul> <li>Sustainability Assessment (CSA) for DJSI. Companies with an S&amp;P Glob</li> <li>ESG Score of less than 45% of the S&amp;P Global ESG Score of the highest scoring company are disqualified. The constituents of the DJSI indices ar selected from the Eligible Universe.</li> </ul>						
Sustainability Investment List ( <u>THSI</u> ) by The Stock Exchange of Thailand ( <u>SET</u> )	managing bu Candidates n 1) no irregula float of >150 up capital. So 70%; 2) indep wrongdoing r	siness with tr nust pass the ir trading of th shareholders ome key disqueendent direct elated to CG	ility in Environmental and ransparency in Governan e preemptive criteria, with he board members and e s, and combined holding r ualifying criteria include: ctors and free float violatio , social & environmental i earnings in red for > 3 yea	ice, updated annually. two crucial conditions: xecutives; and 2) free must be >15% of paid- 1) CG score of below on; 3) executives' impacts; 4) equity in	I annually. minimum of 50% for each indicator, unless the company is a part of DJ conditions: during the assessment year. The scoring will be fairly weighted against nature of the relevant industry and materiality. Setters of below so f below so f below titves' Setters of the set and the set a						
CG Score by Thai Institute of Directors Association (Thai IOD)	annually by t	he Thai IOD, T). The resul	th in sustainable develop with support from the Sto ts are from the perspectiv s.	ock Exchange of	Good (80-89), 3 and not rated fo equitable treatm	6 for Good (70 or scores belov nent of shareh 5%); 4) disclo	ories: 5 for Excell -79), 2 for Fair (6 v 50. Weightings olders (weight 25 sure & transpare	0-69), 1 for P include: 1) th 5% combined	ass (60-69), le rights; 2) and ); 3) the role of		
AGM level By Thai Investors Association (TIA) with support from the SEC	treatment are transparent a out of five the criteria cover date (45%), a <i>circulation of su</i> <i>exercised. The</i> <i>and verifiability</i> ,	e incorporatec and sufficientl CG compon AGM proced and after the i ufficient informa second assess ; and 3) openne	which shareholders' rights d into business operation: y disclosed. All form impo- nents to be evaluated ann dures before the meeting meeting (10%). (The first a stion for voting; and 2) facilitat ses 1) the ease of attending n ses for Q&A. The third involve les, resolutions and voting res	s and information is ortant elements of two nually. The assessment (45%), at the meeting ssesses 1) advance ting how voting rights can be neetings; 2) transparency as the meeting minutes that	I information is t elements of two . The assessment .), at the meeting es 1) advance w voting rights can be s; 2) transparency						
Thai CAC By Thai Private Sector Collective Action Against Corruption (CAC)	establishmen policies. The (Companies de Declaration of I Certification, ind managers and	t of key contr Certification ciding to becon ntent to kick off cluding risk ass employees, est	Checklist include corrupti rols, and the monitoring a is good for three years. me a CAC certified member s f an 18-month deadline to sub sessment, in place of policy al tablishment of whistleblowing III stakeholders.)	and developing of tart by submitting a bmit the CAC Checklist for nd control, training of	passed Checkli	st will move fo e members a	ed by a committe r granting certific re twelve highly r chievements.	ation by the (	CAC Council		
<u>Morningstar</u> Sustainalytics	based on an risk is unman <i>regulatory filing</i>	assessment of aged. Sources	isk rating provides an ove of how much of a compar s to be reviewed include corp her media, NGO reports/web ck, ESG controversies, issuer	ny's exposure to ESG porate publications and sites, multi-sector			score is the sum higher ESG risk i <b>Medium</b>		ed risk. The Severe		
	reports, and qu	ality & peer rev	views.		0-10	10-20	20-30	30-40	40+		
ESG Book	positioned to the principle helps explain	outperform o of financial m future risk-a ng features wi	sustainable companies th over the long term. The m nateriality including inform djusted performance. Ma ith higher materiality and erly basis.	ethodology considers nation that significantly iteriality is applied by	scores using ma	ateriality-base	ated as a weighte d weights. The s dicating better pe	core is scaled			
<u>MSCI</u>		•	measure a company's mand laggards according to	• •					nethodology to		
	AAA AA	8.571-10.00 7.143-8.570	D Leader:	leading its industry in m	anaging the most si	gnificant ESG ris	sks and opportunitie	s			
	A BBB BB	5.714-7.142 4.286-5.713 2.857-4.285	5.713 Average: a mixed or unexceptional track record of managing the most significant ESG risks and opportunities rela industry peers						nities relative to		
	<ul> <li>B 1.429-2.856</li> <li>CCC 0.000-1.428</li> <li>Laggard: lagging its industry based on its high exposure and failure to manage significant ESG risks</li> </ul>										
<u>Moody's ESG</u> solutions	believes that	a company ir	gree to which companies ntegrating ESG factors in or shareholders over the	to its business model and							
<u>Refinitiv ESG</u> rating	based on put	olicly available	and objectively measure e and auditable data. The ata publicly. <i>(Score ratings a</i>	e score ranges from 0 to	100 on relative E	SG performan	ce and insufficier	nt degree of t			
S&P Global			ore is a relative score mean nin the same industry clas				of ESG risks, opp	ortunities, ar	d impacts		
Bloomberg	ESG Score		Bloomberg score evalu	ating the company's agg mberg's view of ESG fina	regated Environm	ental, Social	a weighted gener		power mean)		
			of Pillar Scores, where	the weights are determin	ed by the pillar p	iority ranking.	Values range fro	om 0 to 10; 10	) is the best.		

Rating regarding the sustainable development of Thai listed companies, both on the SET and MAI, are publicly available on the website of the Securities and Exchange Commission of Thailand (SEC). Currently, ratings available are 1) "CG Score"; 2) "AGM Level"; 3) "Thai CAC"; and 4) THSI. The ratings are updated on an annual basis. FSSIA does not confirm nor certify the accuracy of such ratings. Source: FSSIA's compilation

#### **GENERAL DISCLAIMER**

#### ANALYST(S) CERTIFICATION

#### Teerapol Udomvej, CFA FSS International Investment Advisory Securities Co., Ltd

The individual(s) identified above certify(ies) that (i) all views expressed in this report accurately reflect the personal view of the analyst(s) with regard to any and all of the subject securities, companies or issuers mentioned in this report; and (ii) no part of the compensation of the analyst(s) was, is, or will be, directly or indirectly, related to the specific recommendations or views expressed herein.

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#### History of change in investment rating and/or target price



Teerapol Udomvej, CFA started covering this stock from 04-Jun-2021

Price and TP are in local currency

Source: FSSIA estimates

#### Asia Aviation (AAV TB)



Teerapol Udomvej, CFA started covering this stock from 21-Dec-2020

Price and TP are in local currency

Source: FSSIA estimates

Company	Ticker	Price	Rating	Valuation & Risks
Bangkok Airways	BA TB	THB 16.20	BUY	Downside risks to our SoTP-based TP include 1) extraordinary events such as political turmoil and natural disasters; 2) higher-than-expected fuel expenses following an increase in oil prices; and 3) the slower-than-expected recovery of international tourist numbers.
Asia Aviation	AAV TB	THB 2.42	BUY	Downside risks to our P/E multiple target price include 1) extraordinary events such as political turmoil and natural disasters; 2) higher-than-expected fuel expenses following an increase in oil prices; and 3) the slower-than-expected recovery of international tourist numbers.

Source: FSSIA estimates

#### **Additional Disclosures**

Target price history, stock price charts, valuation and risk details, and equity rating histories applicable to each company rated in this report is available in our most recently published reports. You can contact the analyst named on the front of this note or your representative at Finansia Syrus Securities Public Company Limited.

All share prices are as at market close on 03-Apr-2024 unless otherwise stated.

#### **RECOMMENDATION STRUCTURE**

#### **Stock ratings**

Stock ratings are based on absolute upside or downside, which we define as (target price\* - current price) / current price.

BUY (B). The upside is 10% or more.

HOLD (H). The upside or downside is less than 10%.

REDUCE (R). The downside is 10% or more.

Unless otherwise specified, these recommendations are set with a 12-month horizon. Thus, it is possible that future price volatility may cause a temporary mismatch between upside/downside for a stock based on market price and the formal recommendation.

\* In most cases, the target price will equal the analyst's assessment of the current fair value of the stock. However, if the analyst doesn't think the market will reassess the stock over the specified time horizon due to a lack of events or catalysts, then the target price may differ from fair value. In most cases, therefore, our recommendation is an assessment of the mismatch between current market price and our assessment of current fair value.

#### **Industry Recommendations**

**Overweight.** The analyst expects the fundamental conditions of the sector to be positive over the next 12 months. **Neutral.** The analyst expects the fundamental conditions of the sector to be maintained over the next 12 months. **Underweight.** The analyst expects the fundamental conditions of the sector to be negative over the next 12 months.

#### **Country (Strategy) Recommendations**

**Overweight (O).** Over the next 12 months, the analyst expects the market to score positively on two or more of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

**Neutral (N).** Over the next 12 months, the analyst expects the market to score positively on one of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

**Underweight (U).** Over the next 12 months, the analyst does not expect the market to score positively on any of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.